



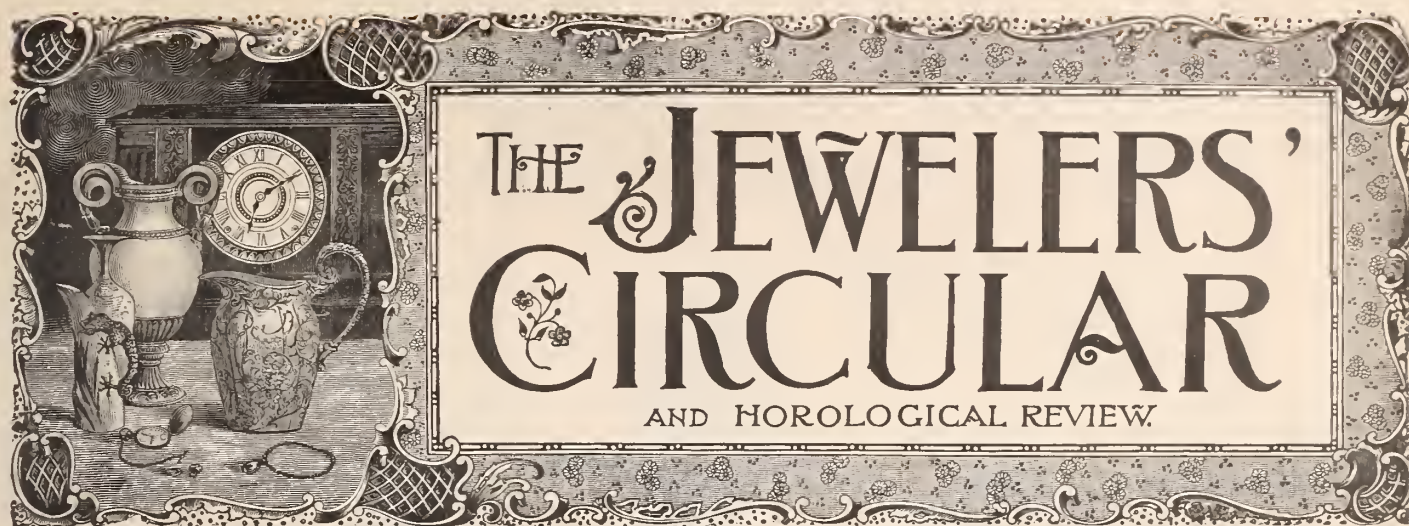
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189 Broadway, New York.

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VOL. XXXV.

NEW YORK, WEDNESDAY, AUG. 4, 1897.

No. 1.

## MODELING AND CHASING BY THE ANCIENT POMPEIIANS.

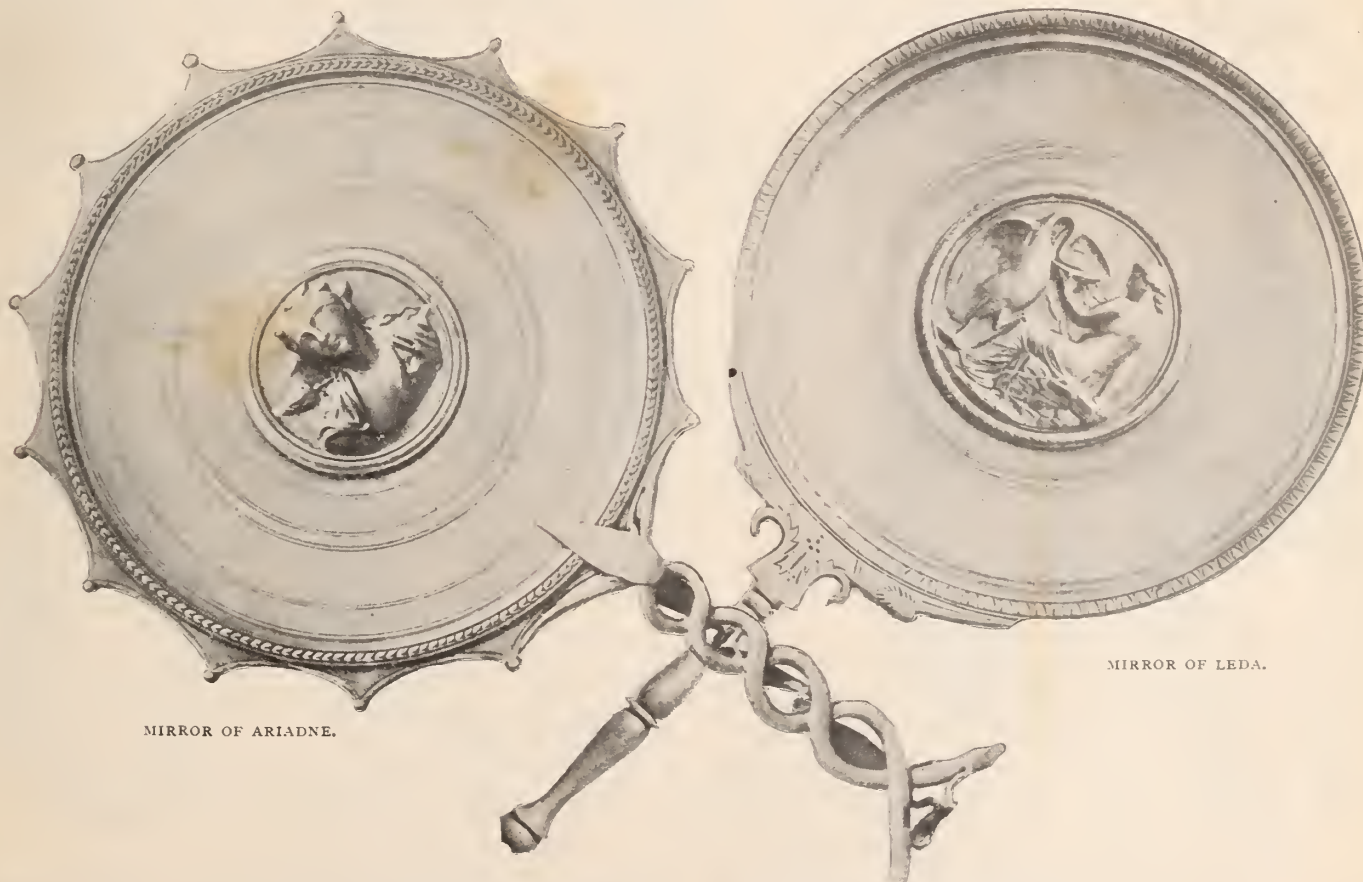
IN the Boscoreale treasure of Pompeian silver ware, references to which have already been made in these columns, are two elegant hand mirrors, which have been named the mirror of Ariadne and the mirror of Leda. Illustrations of these two

drapery, thrown over the shoulders, exposes the left breast; a thyrsus surmounted with a fir cone is placed behind the bust. The execution is very careful and finished. The openwork handle is composed of two flexible rods ornamented with foliage deli-

centric strings. On the edge, between two crescents, is the signature of the artist, traced in punctured letters:

M. DOMITIVS. I'ECE

POLYGNOS.



MIRROR OF ARIADNE.

MIRROR OF LEDA.

TWO REMARKABLE HAND MIRRORS IN THE TREASURE OF BOSCOREALE.

fine pieces of ancient silver ware are here presented. In the former, the disc is ornamented on the concave side with a bust of Ariadne, crowned with ivy, the hair fluttering in the wind. The head of the young woman is turned to the left; the

cately entwined. The frame of the disc is formed of 14 crescent shaped pieces, the points of which are decorated with little balls. A circular twisting runs between two rows of beading in the frame. The ground of the disc is decorated with hollow con-

And a little further on the weight of the piece,

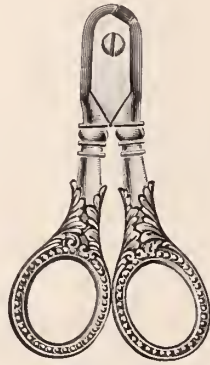
PIS.

The convex side is still bright and polished. The mirror of Leda has a handle a little smaller than the preceding. The disc



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NEW YORK.



WIRE CUTTER.

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ESTABLISHED 1832.

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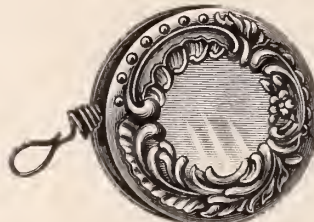
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And the improved

#### Automatic Eye-Glass Reel.



No. 149



Pat'd Nov. 20, '94.

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Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

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A variety of Styles and Prices

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NEW YORK AND LONDON.

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MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
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Catalogues with terms and discounts furnished to the trade.

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IMPORTERS OF

#### **DIAMONDS.**

JOBBERS IN

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NOVELTIES, ETC.**

LATEST DESIGNS.  
19 MAIDEN LANE, NEW YORK.

LOWEST PRICES.

# Five Leading Patterns

MADE IN THE  
**Genuine  
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**Electro  
Silver  
Plate.**

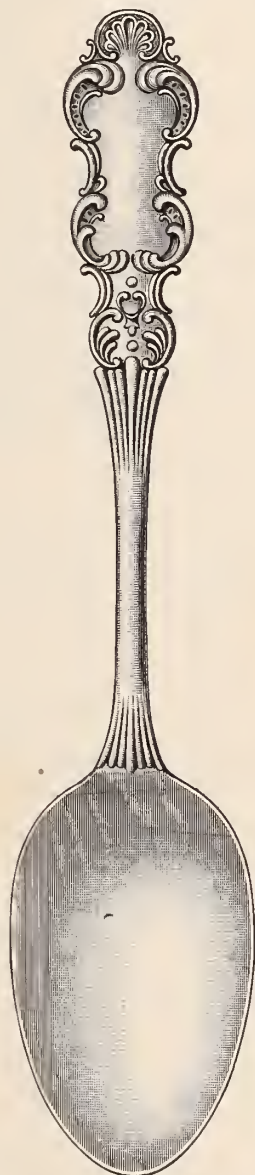
NAVARRE.

FLEMISH.

COLUMBIA.

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We hereby notify the trade that we are the exclusive owners of Letters Patent No. 472,230, dated April 5, 1892, and of all rights thereunder, for producing "silver deposit goods" having a bright interior surface.

We are now prosecuting a suit for an injunction and damages in the United States Circuit Court for the District of New Jersey, for infringement of said patent, and warn all persons against handling the spurious articles, as it is our intention to fully protect our rights and those of our customers.

Respectfully,

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WE make a full line of  
Flasks, with and without  
Cups, in Silver Deposit.

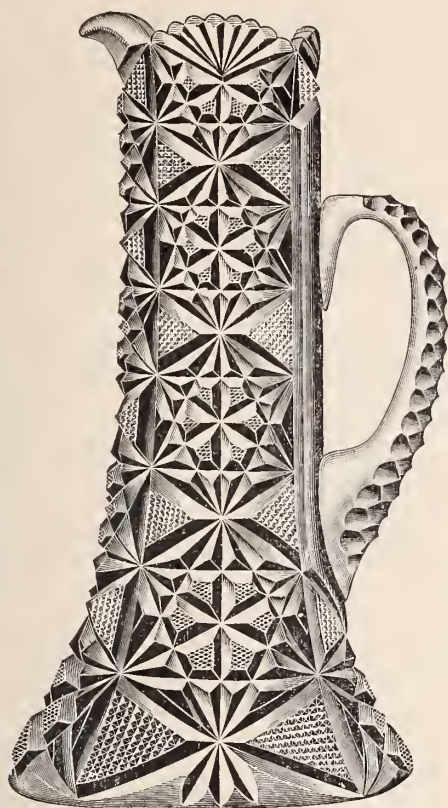
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Cut Actual Size.

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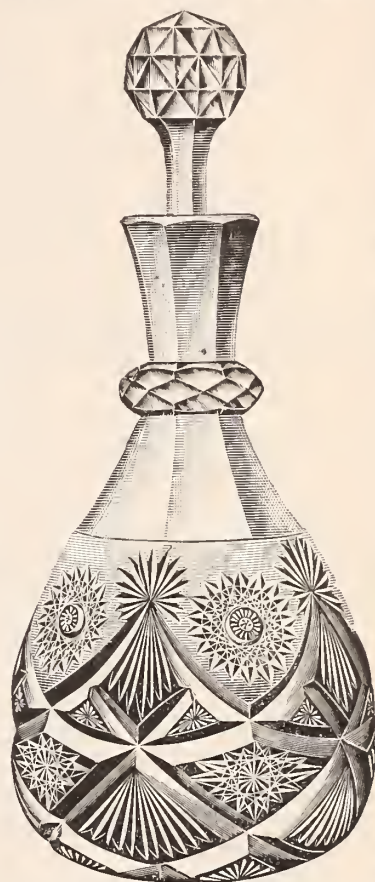
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Lamps, Novelties.**

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MFG. CO.,**

NEW BEDFORD, MASS.



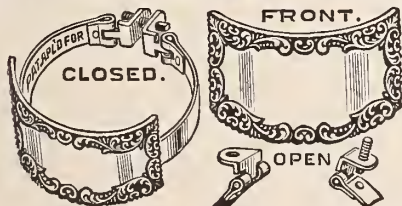
Christopher Columbus discovered America but that is nothing to the discovery of

## CARR'S LIQUID PLATE POLISH

Has no equal for polishing silver plate. Try it.

11 William St., New York.

...ASK YOUR JOBBER FOR THE...  
WHEELHOUSE PATENT  
BICYCLE NAME PLATE.



All Metal, No Straps, Fastens to any Wheel, Screw Secured with a Key.—If your Jobber has none, send 65 cents for a sample in sterling to

GEO. E. WHEELHOUSE CO.,  
Cor Bleecker and Charlotte Sts., Utica, N. Y.

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Mossberg & Granville Mfg. Co.  
PROVIDENCE, R. I.

## The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

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will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M.B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

## PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated  
And Decorated Watches**

IN 15 DIFFERENT SIZES.

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INTERCHANGEABLE PARTS.

ALFRED G. STEIN, Representative.



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**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
 Diamonds and Precious Stones.  
**DIAMOND JEWELRY.**  
 170 Broadway, New York.  
 27 Holborn Viaduct, London.

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AND

PRECIOUS STONES,

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IMPORTERS AND CUTTERS OF

**DIAMONDS,**

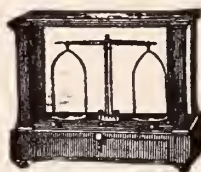
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NEW YORK.

Cutting Works: 45 John Street.

AMSTERDAM: 12 TULP STRAAT.

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Malden La. N. Y.  
 Repairs, (any make)  
 promptly made.



**Stern Bros. & Co.**

Cutters of...

**DIAMONDS,** Gold Rings and Thimbles,  
 68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK. LONDON OFFICE, 29 ELY PLACE.  
 DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK. CHICAGO OFFICE, 149 STATE ST.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

3 MAIDEN LANE,

NEW YORK.

is ornamented on the concave side with a medallion representing Leda offering drink to the swan. Leda is almost entirely nude; her drapery has slid down and covers only the lower part of her limbs; her arms are decorated with bracelets. She supports herself with the left hand upon the rock on which she sits, and with the right she offers the cup to the swan. The bird, standing before her, opens its wings as if to cover her; its head lies upon the cup and it contemplates amorously the young woman. The bird has placed one of its feet on her knees, and is ready to embrace her. The scene is treated with much more decency than was ordinarily shown by the Roman artists when they represented this object. The disc is edged with ovals and decorated with concentric circles. The rounded handle is joined to the disc by fanciful goose heads. The convex side is still polished and bright. Mirrors of this kind are rare; these two forming a part of the Bos-coreale find are particularly interesting.

## Death of a One-Time Watch Case Manufacturer.

EAST HARTFORD, Conn., July 29.—Amariah Miller Hills died at Niantic, Wednesday morning. Mr. Hills was single. He was born May 15, 1820, in East Hartford. In 1836 he was apprenticed in the silver shop of James F. and Henry Pitkin, which stood where Noble Brothers' store now is. In 1841 he went into business in New York, and five years later he started a factory for making watch cases. In one of his most profitable years he sold \$60,000 worth of cases to one firm. In 1861 he sold out and returned to his old home, in Hockanum.

In 1867 he had 480 lawn mowers made from a model of his. In 1868 he took out his patent, and in 1869 he had 2,500 made at New Britain. Later, Mr. Hills sold all his rights in the patents to Caleb M. Talcott, of Hartford. A company were organized, with the title of the Hills Archimedean Lawn Mower Co., with \$100,000 capital. The mowers were made at Colt's Armory.

The annual meeting of the stockholders of the Southington Cutlery Co. was held at the company's office, Southington, Conn., last Tuesday afternoon, when the following directors were chosen: M. C. Ogden, J. H. Baldwin, W. R. Walkley, Charles D. Barnes, George Munsill, Charles Campbell and Charles H. Clark. The election of the last two members made a change in the board of a radical nature. J. W. Gridley, for years treasurer and manager, was not re-elected a director, and thus steps down and out. J. Frank Pratt, although re-elected, resigned, and Charles H. Clark, of Milldale, was placed in the vacancy. No dividend was declared. These officers were elected: President and treasurer, M. C. Ogden; secretary, J. H. Baldwin.

## Fashions in Jewelry, Silverware and Art Goods.

A LADY'S RAMBLES AMONG THE JEWELERS.

A unique jewel brooch simulates a wheel and Mercury wings.

For cracked ice come cut and frosted glass bowls with silver rims.

The button watch affords a novel time-piece, and is worn in the button-hole of the cuff.

Among the many conveniences designed for travelers are leather cases for collars and cuffs.

Tiaras and necklaces continue to hold important places in the list of personal ornaments.

Artistic papeteries are furnished in tortoise shell racks enriched with silver gilt mountings.

A particularly tempting fruit dish is of basket shape, with fluted body and undulating brim.

Open-work stands of silver for vaseline bottles are included now with necessary toilet articles.

Dainty table accessories are sugar bowls and cream jugs in decorated china, set in silver standards.

Lapis lazuli beads, connected by gold links, afford a pretty flexible bracelet at a comparatively small cost.

Queen jubilee goods in Doulton and other English wares on exhibition in the shop windows are chiefly valued for decorative purposes.

There is a wide field for selection in candelabra. There are candelabra in silver, Dutch silver, silver plate, brass, bronze, crystal and glass.

Faithful reproductions of old English patterns are in request. Antique designs have appeared not only in table ware, but in candelabra and candlesticks.

Cased sets are in special favor for wedding presents. Silver serving sets are in request and consist of one soup ladle, two gravy ladles, fish knife and fork and salad knife and fork.

ELSIE BEE.

William Jones was arrested in Buffalo N. Y., last week on a charge of vagrancy. He entered the jewelry store of M. Hartzberg, 464 William St., and asked to be shown some rings. While looking over the stock, it is said, he managed to sneak two pins, which were found on him when he was searched at the station. He was sent to the penitentiary for six months.

ESTABLISHED 1840.

# CHESTER BILLINGS & SON,

SUCCESSORS TO  
RANDEL, BAREMORE & BILLINGS,  
IMPORTERS OF

# DIAMONDS,

AND OTHER PRECIOUS STONES.

## FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

# DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.  
Goods Sent on Approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK

1 St. Andrew's St.,  
Holborn Circus,  
LONDON, E. C.

ESTABLISHED 1841.



# CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

# GOLD JEWELRY,

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NEW YORK.

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C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE,  
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FACTORY, NEWARK, N. J.

**FERD. FUCHS & BROS.**  
**SILVERSMITHS.**

MAKERS OF STERLING SILVERWARE,  
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**WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**  
New York Agents for the Derby Silver Co.,  
**FINE QUADRUPLE PLATED WARE.**  
No. 24 JOHN STREET, - NEW YORK.  
206 Kearney Street, San Francisco, Cal.  
HASKELL & MUEGGE, Agents.



### Among the African Diamond Mines.

KIMBERLEY, June 26, 1897.—While some of the politicians of Cape Colony continue to vigorously agitate for the imposition of a tax upon diamonds exported, the movement does not yet arouse enthusiasm among the masses, and it cannot be said to have fully assumed practical shape. Meanwhile, the quest for new diamond mines is as keen as ever, and the results on the whole are as disappointing as before. There are here and there good indications, but nothing anywhere to justify the immense expenditure of money and the glowing reports that have from time to time been circulated.

I have been permitted a peep at the finest piece of jeweler's work ever executed in South Africa. It is the gold tablet sent by the British residents of Johannesburg as a Jubilee present to the Queen, and goes forward by this mail. The whole tablet is of pure Rand gold, weighs 150 ounces, and is embellished with 131 fine white African diamonds. The base consists of three steps, the front of the highest step bearing the word "Witwatersrand" in relief. Further back is the tablet on which the full address, containing 1,272 letters, is carved in bold relief, the ground being dull Tuscan matted, and each letter bright burnished on the face. In each corner are beautifully carved shamrocks, roses and thistles in red and green gold. A plain burnished

border completes the tablet. Rising from the base, square pedestals to right and left, are two fluted Corinthian columns, the former of which are ornamented with two artistically carved lions' heads, and two oak and laurel green gold wreaths complete the summit. Beautifully carved Corinthian caps complete the columns, which are finished in bright burnished and dull gold. These and the tablet support an entablature and pediment. The cornice of the former is, ornamented with carved modillion, dentils and moldings, in strict classic style, the frieze bearing the legend, "Victoria R. I., 1837-1897," in pure diamonds. Rising immediately above are semicircular moldings similar in character to the main cornice, forming the pediment on which are artistically modeled and enameled the royal coat-of-arms and "V. R." On the burnished background, rising from the cornice, are four square pedestals, with royal crowns, ducal coronets, scrolls and a globe. The originality of the design and the fine workmanship have been the theme of general comment in Johannesburg.

At the Jubilee celebrations in the Golden City the Chamber of Mines was represented by gilded spheres. The first showed the proportion of the total output for the last 10 years if cast into one solid mass, and the others the amount of gold in bulk which came from mills, cyanide works and chlorination works respectively. The 10 years'

yield was shown to be 12,275,835 ounces, valued at £43,500,000. ST. GEORGE.

### Swindlers at Work Among Country Folk with Fake Diamonds.

INDIANAPOLIS, Ind., July 30.—Reports are being received in this city that swindlers are working country people, especially farmers, by palming off imitation diamonds as genuine gems. In northern Indiana, also in the southwestern counties, these swindlers are said to be reaping vast harvests. They go to the farmhouse and offer their goods for sale. They guarantee them to be genuine diamonds, and a printed tag bears out their assertion, a supposed reliable jewelry firm which does not exist being responsible. They offer their goods exceedingly cheap for diamonds. They offer a stone the size of which would ordinarily cost \$100 for \$10, explaining shrewdly that it is a big bargain. Of course, the average farmer is not so green but what he will recognize that such a large stone to be good cannot be sold so cheaply, and then it is explained to him that great diamond mines have just been discovered in Alaska which produce the gems by the wagon load.

This is news to the farmer, but then he has heard about the great gold mines in Alaska. It is an easy matter for the swindler to explain that these mines were just discovered within the last few days and asks if he hasn't been reading the papers.



## Antique Silver Mounted Goods

OWING to the great demand now existing for old plated goods on copper THE EMPIRE PLATE WORKS, Birmingham, Eng., have decided to utilize their fine old dies in the reproduction of their choicest patterns. A line of these reproductions is now on the market. Only in the date of manufacture do these goods differ from the genuine old plate. They are like the latter in mounting and finish and are plated on copper only. CANDELABRA, CANDLESTICKS AND TRAYS A SPECIALTY.

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**SAMUEL BUCKLEY & CO.,** SALES AGENTS,

for **Ellis & Co.,** Birmingham, England,

100 William St.,

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NEW YORK.



**THE RAPHAEL,**  
*OUR NEW PATTERN,*  
**NOW READY FOR DELIVERY.**



New,  
Artistic,  
Superior in Make.

The 'RAPHAEL,' like all other flatware of our manufacture, is plated by our **SECTIONAL PLATE Process**—that is, plated an extra thick coat of silver on parts most exposed to wear, and the wearing qualities are guaranteed to outlast all other makes.

ILLUSTRATED FOLDER GIVING PRICES ON THE NINETY AND ODD DIFFERENT PLAIN AND FANCY PIECES  
MADE IN THIS PATTERN MAILED FREE UPON APPLICATION.

**THE ROGERS & HAMILTON CO.,**

MAIN OFFICE & FACTORY

WATERBURY, CONN.



DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

**David Kaiser & Co.,**

MANUFACTURERS OF

**FINE DIAMOND MOUNTINGS,**

35 ANN ST., COR. NASSAU ST., NEW YORK.

**The "Benedict" Patent Collar Buttons.**

Enos Richardson &amp; Co., 23 Maiden Lane, N. Y., Sole Manufacturers.

None genuine unless stamped "Benedict" and date of Patent.

**The Smitten Patent of Feb. 24, 1885.**

All licenses under this patent expired July 30, 1897. After that date anyone making, selling or offering for sale any collar button made under the above patent will be prosecuted to the full extent of the law.

**READ BENEDICT,***Owner of Smitten Patent No. 312,770.***STELLA.**

BEST IN SWEETEST  
QUALITY, IN TONE.

A MUSIC BOX WITH A  
**PIANO TONE,**

and playing any number of tunes with metallic  
tune sheets without pins or projections.

Write for terms and prices to agents.

**JACOT & SON,**39 UNION SQUARE,  
NEW YORK.

**J. R. WOOD & SONS,**  
21 & 23 MAIDEN LANE, NEW YORK.



PLAIN SOLID GOLD RINGS,  
SEAMLESS PLAIN SOLID GOLD RINGS,  
ENGRAVED AND CHILD'S RINGS.

No Ring Stamped Different from Quality.  
Send for Catalogue and Price List.

Old Gold and Silver received and estimated on; if amount allowed  
does not give satisfaction notify at once and will return at our ex-  
pense, in same condition as received.

**FOX & CO.,**

Lapidaries and Importers of

**Precious Stones**

Removed to

**22 JOHN STREET,  
NEW YORK.**

In fact, they are surprised that the farmer has not heard of the discovery and is not better posted, which cuts him to the bone. The swindler then takes some clippings from his notebook, supposed to have been taken from recent Indianapolis, Chicago and St. Louis papers, wherein these great mines are told of, and the papers say that the price of diamonds has fallen 75 per cent. The farmer is now convinced; he explains his ignorance by not being able to get the daily papers regularly, and he frequently takes from \$5 to \$25, or perhaps \$50 or \$100 worth of the bargains, while the swindler has pocketed as much profit, minus a few cents. Thousands of dollars, it is reported, are taken from a single county in this way, and, despite the hard times, everybody in these localities is wearing diamonds. The scheme has not become generally known yet, many of the victims themselves being none the wiser.

**Sculler Ten Eyck Honored with Gifts of Jewels and Precious Metals.**

WORCESTER, Mass., July 29.—Edward Hanlan Ten Eyck, 18 years old, who won the diamond sculls at the Henley-on-the-Thames royal regatta in England, two weeks ago, is due in New York on the *St. Paul*, Saturday. He is a member of the Wachusett Boat Club, of this city, and is the first American to win the diamond sculls. The citizens of Worcester are preparing a reception on an elaborate plan. Ten Eyck will be detained in New York until Monday by a delegation of his club members. There will be a big parade and reception Monday night.

A feature of the affair will be a presentation. The Wachusett Club will present to him a watch charm which was made by L. W. Pennington, manufacturing jeweler, 397 Main St. The charm cost \$300 and is the most elaborate ever made by Mr. Pennington. It is in the shade of a heart, to represent Worcester, the "heart of the commonwealth," the home of the young sculler. Around the edge are many small diamonds. The ground-work is blue, the Wachusett Club colors, and in the center are raised gold sculls crossed, at the joining being a 1½ karat diamond. These sculls represent the diamond sculls, which he won, and are miniatures of the original. Across the blue field is the name, "E. H. Ten Eyck," in Old English letters. Between the blades of the oars is the time of the final heat of the race, "8 minutes 35 seconds," and between the handles is the date of the race, "July 16, 1897." On either side of the field are the words "Diamond Sculls" and "Henley Regatta."

The gift from the citizens of Worcester is a large solid silver shield on an oak background, made by a Boston jeweler. The silver shield is made in the shape of the Massachusetts coat-of-arms. There are three laurel wreaths upon it and within each will be inscribed the name of the men Ten Eyck defeated in the trials and final and the time of each heat. A large



TRADE MARK

**J. B. & S. M. Knowles Co.,**

Silversmiths,  
Providence, R. I.  
Makers of..

The Angelo,  
The Apollo,  
The Lexington.



TRADE MARK

wreath is in the center and within it is inscribed "Presented to Edward H. Ten Eyck from citizens of Worcester, commemorating his winning of the Diamond Sculls at Henley-on-Thames, July 16, 1897."

L. W. Pennington has made to order a Ten Eyck souvenir in the form of the diamond sculls to be sold for the reception. The souvenir is an exact counterpart of the Henley trophy captured by Ten Eyck. The souvenir is about two inches long and in the center of the crossed sculls is a small brilliant.

#### Sharps Work Race Track Folk with Bogus Watches.

A reporter of the New York *Daily Telegraph and Mercury* unearthed and exposed a curious watch swindle perpetrated by a syndicate of sharps operating in the vicinity of Maspeth, Ridgewood and Long Island City, recently. The swindlers procured a number of cheap movements which they marked Howard, Bartlett or other name standard in the watch trade, and cased the movements in cheap plated cases made specially elaborate for their work and stamped 14K.

After tearing the ring out of the cases they would have their agents approach the race track touts, barkeepers, etc., of that part of Brooklyn, and intimating that the watch had been picked from a bystander's pocket, offer to sell one for \$20 or more. In this way, it is said, a large quantity of cheap watches were sold to the racing fraternity, who eagerly "bit" at what they thought was a chance to get a bargain.

#### A Colored Jeweler Duped by a Smooth "African Prince."

RICHMOND, Va., July 28.—When E. J. Crane, a colored man who keeps a jewelry store at 122½ W. Broad St., examined his bank book, after it had been balanced at the True Reformers' Bank, he discovered that he had lost \$50 by a forged check, which was returned to him with some others by the bank marked "paid." The check had been paid the day it was drawn, on July 14. It was made out to the order of "Prof. A. Mitchell" and endorsed by him.

Mitchell had had some dealings with Crane, the latter having at one time given him a check for \$10 on the True Reformers' Bank in payment for an organ. Mitchell claimed to be an African prince, here for the purpose of preparing himself for church work on the Dark Continent. He was also a piano repairer and a mechanic. Mitchell was last heard from at Augusta, Ga.

Albert F. Roach, Sault Ste. Marie, Mich., has assigned to Judge Charles H. Chapman. The stock will be sold to satisfy claims aggregating \$500, of which Eli Lessard holds \$200 in the form of a chattel mortgage, the remaining \$300 being divided among outside creditors. The assets amount to over \$700.

## Horse and Bicycle Timers.

### SPLIT SECOND TIMERS.

Flyback Chronographs . . .

. . . and Split Seconds.

In large variety, grades and sizes, all of absolutely reliable quality and invariably correct.

## A. WITTNAUER,

Importer and Manufacturer of Watches,

19 Maiden Lane, NEW YORK.

## Visiting Jewelers.

Jewelers who intend to avail themselves of the rare opportunity offered by the reduction in railroad fare to New York should not neglect to examine the display of

### Artistic Silverware

at the showrooms of the

## Mauser Mfg. Co.

....Silversmiths....

14 E. 15th St.,  
New York.





# Nowhere Will You Find

MORE THOROUGHLY BEAUTIFUL  
AND ARTISTIC

# Jewelers' Findings

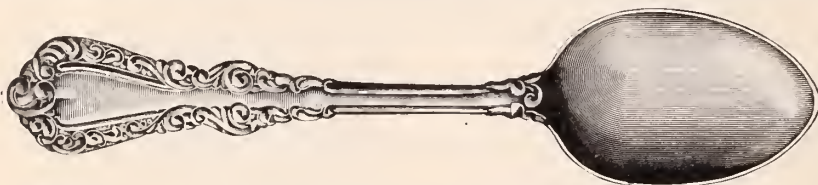
THAN THOSE THAT COME FROM  
THE FACTORY OF

**THOMAS W. LIND,**

67 Friendship St., - - - Providence, R. I.

SPECIAL DESIGNS MADE TO ORDER.

"ALWAYS SOMETHING NEW."



# The "Plymouth."

A pattern remarkably different from the ordinary. The height of originality and exclusiveness, with new bowl and tine designs. 40 different pieces comprise the set.

It's all ready,  
It's the latest out,  
It's made only in the Roger's "Anchor" Brand  
Silver Plated Ware and by the

**FACTORIES:**

Hartford, Conn.,  
Norwich, Conn.,  
Wallingford, Conn.,  
Taunton, Mass.

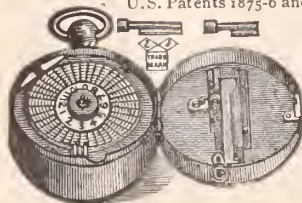
**WM. ROGERS  
MANUF'G CO.,**

Office and Salesrooms: Hartford, Conn.

# Watchman's Improved Time Detector

12 and 24 Different Keys with  
Safety Lock Attachments.

U.S. Patents 1875-6 and 7. Reissued, 1880



This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way

Send for circular

**E. IMHAUSER,** 206 B'way, New York  
U. S. A.

# REMOVAL.

**E. P. REICHEL & CO.,**

And the NEW YORK OFFICE of the  
**AMERICAN GAS FURNACE CO.,**

Have Removed to  
STORE No. 23 JOHN ST.,

**NEW YORK,**

where, with more room and greatly improved facilities,  
we hope to merit a continuance of past favors.

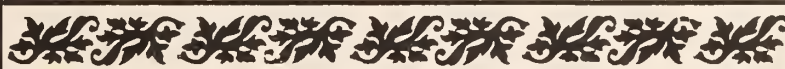
# E. L. Burns' Opinions of Arkansas as a Producer of Pearls.

MEMPHIS, Tenn., July 29.—Jewelers of this city have been investigating the finding of pearls in Arkansas, and some of the pearls found within 90 miles of Memphis have brought as high a price as \$300. In speaking of the matter, E. L. Burns, of C. L. Byrd & Co., this city, said that he had for some years heard that the natives of Arkansas in the vicinity of Bald Knob were finding pearls in the shells of the mussel, but he had never given the matter any particular thought until last Christmas.

"It was during the busiest period of the holiday trade," he continued, "when a farmer from that section of the country came into the store with a bag full of jewels. He wanted to sell them, and we finally agreed upon a price. I then determined to go over there and investigate the matter, and did so as soon as the high waters from the floods had gone down. I found that all through that section of the country along the streams and lakes the people had more or less of the stones. None of them would make any price upon their holdings, and it was only after a long time that I was enabled to buy any. I could do it only by trading with the individual holders and making them an offer. Not in a single instance could I induce them to name a price first. Since then I have bought quite a number of the gems, but out of all that I have seen there were only five that were really extraordinary. They were as fine as those that come from the famous fields of Wisconsin or anywhere else.

"In Arkansas the bulk of the pearls are now gotten from the lakes and lagoons of the low lands that have so many mussels in them, although pearls are found all along the Little Red, the White and the St. Francis rivers. Most of the ones that I have seen from there came out of a lake that was owned by a man named Griffin, near Bald Knob. He went into that country some 15 years ago from Michigan and bought 40,000 acres of wild land. He has made a lot of money, principally out of the timber on it, and, although he owns the lake that has furnished the bulk of the pearls, he has never found one of them nor has he been benefited a cent's worth by the discovery of the Arkansas pearl.

"As I said previously, the pearl in this country comes from the shell of the mussel. It is generally found at the thick end of the shell and near the hinge, but it sometimes occurs at the other end of the hinge and on the edge next to the hinge. Of course, it always comes from the inner side of the shell. It would certainly be money in the pockets of the Memphis jewelers for the industry to be developed so close to the city, but I would not advise any one to go there with the hope of making a fortune out of finding pearls in mussel shells. From the best information that I have been able to gather I would state



## Business Pride.



No case is allowed to leave the factory of the

### Brooklyn Watch Case Co.,

unless its quality, appearance and finish is such as to justify pride on the part of its makers. Hence all goods produced by them are uniformly artistic and commendable.

For 20 years the Brooklyn Watch Case Co. have been recognized the leading manufacturers of cases for

### Howard Watches.

The company are prepared to still further increase their facilities for the casing of these movements.

### Brooklyn Watch Case Co.

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE,

NEW YORK.





# The New Tariff

admitting rough diamonds free of duty has started the wheels of

## Our Cutting Establishment

to its fullest capacity.

We solicit orders and invite the trade coming to the city to inspect our

## Well Known Scientifically Cut Brilliants,

which we are now receiving from our Cutting Works daily in all qualities and sizes.

## Oppenheimer Bros. & Veith,

65 Nassau St., PRESCOTT BUILDING, New York.

## DOUBLET.

LASSNER & NORDLINGER,

NEW YORK, 68 NASSAU ST.  
PROVIDENCE, R. I., 174 Weybosset Street.  
PARIS, 19 Rue Drouot.



## MARINE CHRONOMETERS,

MANUFACTURED BY

John Bliss & Co., 129 Front St., New York.

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair, and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates, and allow the hire to apply on purchase.

SEND FOR CIRCULAR GIVING PRICES AND TERMS.

that out of every 1,000 shells that were opened there would average one pearl, and out of every 1,000 pearls found an average of about one would have commercial value."

### Oakes A. Drinkwater Terminates His Life.

Boston, Mass., July 29.—When the sun went down to-night its fading light rested upon a new-made grave in the cemetery at Saco, Me., wherein lay the body of Oakes A. Drinkwater, who was a few years ago one of the handsomest, brightest and most popular members of the Boston wholesale jewelry trade. Three times within three years he had attempted suicide. The last attempt, made on Saturday or Sunday, was successful. On Monday his lifeless body was found in bed, in his room at his residence, in the Allston district, by his brother. He had turned on the gas and slept his last sleep.

Mr. Drinkwater was only 43 years of age. He was born in Belfast, Me., and his early life was passed in Saco. About 25 years ago he came to Boston as a watchmaker, but later became an excellent salesman. He was for a while in the employ of George H. Richards, Jr., and later took a position with the Morrills, with whom eventually he became a partner, the firm name in those days being Morrill Bros. & Co. He remained with the house until the Morrill Bros. Co. were incorporated about three years ago, and retained a nominal connection as vice-president of the company afterward, although engaged actively in other business.

The stock market was his ruin. He carried on a brokerage business after giving up his jewelry interests, and was himself a speculator. Soon after he went out from the firm he took laudanum with suicidal intent on account of an unlucky venture, and a little over a year ago he was confined to his house upward of three months, recovering from the effect of a pistol shot in the head.

Recent losses had again made him morbid, and in the absence of his wife and child, who were away on a Summer outing, he took his life. That the affair was deliberately planned and committed is evident from the fact that on Saturday evening, as the postmark shows, he mailed a

## SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

letter to Commodore Charles F. Morrill, his former partner, and requested him therein to attend to a few matters of business for him, look after his insurance for his family and wind up some other affairs in which he had been interested.

Deep regret is expressed among his former associates in the trade, for he was a most companionable gentleman while in daily contact with them in business. It is commented upon as a singular sequence to the deaths of Andrew Paul, George H. Richards, Jr., and William A. Smith that Mr. Drinkwater should formerly have been in a building contiguous to the other three. If the Boston jewelers were superstitious they would move from the west side of Washington St.

#### **A Diamond Thief Operates Among the Jewelers of Kalamazoo.**

DETROIT, Mich., July 31.—L. E. Austin, a diamond thief, was arrested yesterday in Kalamazoo, Mich., where he had stolen two stick pins, valued at \$6 and \$7, respectively. He called at jeweler A. C. Wortley's store and represented himself as a fireman on the Michigan Central Railroad, and said he wished to buy a fireman's emblematic pin. Several trays were shown to him, but he found none to suit his fancy. Later he went into jeweler M. H. Bell's store and tried to negotiate a loan on one of the pins. He was directed to jeweler W. F. Leavitt, who loaned him \$1.

The matter reached the ears of Mr. Wortley, who missed the pins, and he informed the police, who arrested Austin at the depot, where he was about to take a train for Detroit. Austin also visited Pyl & Wyckel's store, but did not try to steal anything, as a crowd stood around.

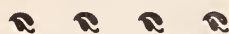
#### **William Paul Makes an Assignment to His Attorney.**

BOSTON, Mass., July 31.—William Paul, who was formerly of A. Paul & Co., but who started in business on his own account about a year ago, has assigned to his attorney, J. Porter Crosby, of Boston. The liabilities are about \$27,000. As to the assets, the stock at inventory prices is about \$20,000, and accounts receivable about \$8,000. Mr. Paul also owns a piece of real estate assessed at \$6,100, on which there is a mortgage of \$5,700. It is his intention at present to carry the business on under the assignee, with the hope that in a short time he may be able to make an offer to the creditors.

#### **300 Coquille Glasses Wanted by the War Department.**

WASHINGTON, D. C., July 31.—The War Department, through the Signal Office, is inviting sealed proposals until Aug. 26 for furnishing 300 coquille riding bow spectacles, smoked, each in a separate case without flap. Bidders are required to submit samples with their bids.

## To Importers and Large Diamond Dealers:



**O**UR Diamond Cutting Works, the most extensive and best equipped in this country, are in full operation.

Rough Diamonds are now admitted free of duty, in anticipation of which change we have made unusually large purchases under the most favorable conditions of the market.

As a result of these advantages, we are in a position to sell Diamonds in original lots at prices which are certain to interest importers and large dealers.



## STERN BROS & CO.

68 Nassau Street,

NEW YORK.

DIAMOND CUTTING WORKS:

142 to 146 West 14th Street.

CHICAGO: . . . 149 State Street.

LONDON: . . . 29 Ely Place.



### The Activity of the Merchants' Association Unabated.

An enthusiastic meeting of the directors of the Merchants' Association of New York was held Friday afternoon, in the rooms of the organization, Broadway and Leonard St. This was the first meeting of the board since the active, aggressive work of the association began. There were present: William F. King, president; John C. Juhring, first vice-president; Chas. H. Webb, treasurer; John Claflin, William E. Tefft, and S. Christy Mead, assistant secretary. The treasurer submitted a report, which was adopted, showing a cash balance on hand, and the secretary reported that more than 780,000 pieces of mail matter had been sent out, in the shape of circulars, pamphlets and letters, and that up to the time of making up his report there were about 550 resident members who had paid their dues for the year 1897. Of non-resident members, about 11,000 had been enrolled.

It was decided that hereafter a meeting of the directors should be held each Tuesday afternoon, which the members of the advisory board were invited to attend, so that there might be a discussion of what has been accomplished and plans might be laid for future work. After the directors adjourned a meeting of the advisory board was held, with Henry Chapin, Jr., cashier of the Bank of North America, in the chair. Subsequently, George L. Putnam, of Sweetser, Pembroke & Co., was elected permanent chairman of the board, Mr. Chapin declining to act in that capacity. In talking over the progress made by the association, each member of the board expressed satisfaction at the present situation and with the prospects. Each man pledged himself to put his shoulder to the wheel and help the good work along. It was decided to have the different trades or lines of business represented on the advisory board organized into sub-committees, for the express purpose of having each committee

get new members in its particular line of trade or business, confining its energies to that line rather than attempting to branch out indiscriminately. In other words, the members of the advisory board assured the directors they would cooperate with them in every way possible toward adding to the membership of the association and extending its sphere of usefulness.

Although the Southern Traffic Association are not inclined to cooperate with the merchants of New York in enabling business men in the south to go to New York cheaply, there are indications that a large number of people from southern States are arranging to visit that city within the next few weeks. A letter was received from H. C. Irwin, Charlotte, N. C., last week, in which he informs the Merchants' Association that he is making up a special party of merchants representing all branches of trade in Charlotte and adjoining towns, to go to New York on Tuesday, Aug. 10. Arrangements have been made for round-trip tickets costing \$15 each, over the Seaboard Air Line, the Bay Line of steamers, and the Baltimore & Ohio Railroad.

N. H. White & Co., jobbers of watches, etc., and the Electro-Silicon Co. have been elected to membership in the organization.

With the enterprise for which they are noted, the Mauser Mfg. Co., 14 E. 15th St., New York, have seen in the indications of "good business ahead" a sufficient reason to double their efforts in the production of salable and commendable lines. Speaking of their preparations for the Fall season, now close at hand, Mr. Kolb, of the company, said to a CIRCULAR representative: "Our new lines for this Fall will eclipse any we have yet shown. We fairly outdid ourselves in our efforts, and I think the result will be a most satisfactory one. We have a number of surprises for the trade, which I daresay will excite attention." Illustrated advertisements of the company will appear in THE CIRCULAR during the entire season.

### Boston.

A. T. Sylvester & Co. have assigned.

F. H. Woodman has returned from a business trip down east.

Mrs. Nelson H. Brown, the Franklin St. clock wholesaler, has just returned from a three weeks' trip to Iowa.

Extensive changes have been made in the fittings of the Nelson H. Brown establishment, and electricity for lighting has been substituted for gas throughout the store.

The American Waltham Watch Co.'s factory reopened yesterday for the Fall run with a large force of employes in all departments, and the outlook is considered much improved.

D. Carl Smith, of Smith, Patterson & Co., will take an outing this month at his Summer home in Munsenville, N. H. Mr. Patterson, of the same firm, is at the Rockland House, Nantasket Beach, for the Summer.

Buyers in town the past week included: George O. Foye, Athol; A. W. Gunnison, Hudson; L. R. Hapgood, Westboro; H. O. Barthelmes, Marlboro, Mass.; Daniel Stevens, Bristol, R. I.; A. F. Grimes, Peterboro, N. H.

An unusually complete catalogue of presses, rolling mills, roller bearings, wire drawing machinery and special machinery has just been issued by the Mossberg & Granville Mfg. Co., Providence, R. I. It consists of 230 pages of good size, completely illustrated. Among its special features are illustrations and descriptions of power and automatic drop presses, rolling mills for reducing and finishing brass, copper, steel, gold, silver, etc., and special machines for jewelers and silversmiths, such as ring forming machines, milling machines, engraving machines, etc. The volume contains many tables of equivalents, standards for wire gauge, telegraphic code, etc. It is truly reflective of "A Model Plant and What It Produces." Upon receipt of request this catalogue will be mailed to persons intending to purchase power presses, drop presses, rolling mills, roller bearings, wire drawing machines, etc.

The Foltz & Ewart Co., Akron, O., have filed articles of incorporation with the Secretary of State, with \$10,000 capital stock, for the manufacturing and dealing in watches, clocks, spectacles and jewelry.

## J. T. SCOTT & CO.,

WHOLESALE DEALERS IN



Watches, Jewelry, Silverware,  
CUT GLASS, ETC.

4 MAIDEN LANE, - - - NEW YORK.

### MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,  
DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK



# All Silverware Stamped

**C. ROGERS & BROS. A1.**  
MERIDEN, CONN.

IS MADE AND GUARANTEED BY THE ONLY

## Three Living Rogers Brothers

NOW MANUFACTURING SILVER PLATED WARE.

### THE MILTON,

Our New Pattern is now ready for the market.

NEW CATALOGUE,  
No. 51, WILL  
BE ISSUED  
SHORTLY.



Manufactured by

**C. ROGERS & BROS.**

MAIN OFFICE  
AND FACTORY, **Meriden, Conn.**

BRANCHES: 20 Warren St., NEW YORK,

708 Masonic Temple,  
CHICAGO.

417 N. Broadway,  
ST. LOUIS.

25 Hanover St.  
BALTIMORE.

120 Sutter St.  
SAN FRANCISCO.



## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

PROVIDENCE, R. I., July 31.—The first annual outing of the Manufacturing Jewelers' Salesmen Association was held to-day at Thurston Pleasant Point, on Mount Hope Bay, and the event proved most successful. The trip, as well as the whole day, was a continual round of pleasure, marred only by the thunder-shower which stopped the ball game. There was a gathering of nearly 200 of the knights of the grip and their friends, which is one of the largest gatherings of this character that has been held in New England in more than a decade, or since the famous annual exchange of courtesies between the Jewelers' Associations of this city and New York, were held in the early '80's. Conspicuous among the party were Peter Crossin, William Haskell, Frank B. Reynolds and Daniel Cory, who are among the oldest of the travelers in this section, and "Accident" Jones, of New York.

The party assembled at Hale's wharf about 9 o'clock, and took passage on the steamer *Corsair* that was in waiting, and were soon sailing down the bay. On the forward deck a German chef dispensed light and appetizing refreshments, to which all paid generous homage. More than two hours were thus spent, and about noon all were landed at the pleasant resort, where they spent the remainder of the day. All sorts of games had been planned, and to the credit of the committee and honor of the Association, were carried out in the proper manner, having all the pleasures that were anticipated attached to them.

Immediately upon their arrival, the excursionists wended their way to the ball field. Here an exciting game was begun between nines representing Providence and the Attleboros. The players, who were claimed by the committee to be artists in their line, were designated on the programme as chucker, stopper, 1st, 2d and 3d holders, stopper shorter and right, left and middle shacker. The umpires were the veteran pitcher Billy Leeder and handsome Mr. Wilmarth, and gave good satisfaction, although some of the outsiders insinuated that one of the umpires had been given inducements by way of large orders while the other was afraid to go behind the bat for fear of exposing his beauty. The Attleboros came down for gore, and sprang a mine on their opponents by placing in the box an old League pitcher. Lots of

## TWO HUNDRED TRAVELERS ON A REVEL.

First Outing of the Manufacturing Jewelers' Travelers Association—A Famous Game of Ball and other Performances.

fun was had, but just as the third inning was finished a heavy thunder-shower broke over the field, driving every one to cover, and the game was called off. The score:

### ATTLEBOROS.

	AB	R	IB	TB	PO	A	E
Maintain, 2d .....	3	2	2	2	0	2	0
Crandall, 1st .....	3	1	0	0	4	0	0
White, c. ....	3	1	1	2	4	1	1
Hawkins, s.s. ....	2	3	2	2	0	0	1
Inman, r.f. ....	3	3	3	3	0	0	0
Bellows, l.f. ....	2	2	0	0	0	0	0
Dolan, 3d. ....	1	2	0	0	0	0	1
Allen, c.f. ....	1	1	0	0	0	0	0
Knapp, p. ....	1	0	1	2	1	1	0
Totals .....	19	15	9	11	9	4	3

### PROVIDENCE.

	AB	R	IB	TB	PO	A	E
Rocher, c. ....	2	0	1	1	2	2	2
Catlow, p. ....	2	0	0	0	0	2	1
Barber, l.f. ....	2	1	1	1	0	0	0
Steele, 1st. ....	2	1	1	3	4	0	0
McAllister, s.s. ....	1	2	1	2	0	0	1
Standberg, c.f. ....	2	1	2	3	0	0	0
Noble, r.f. ....	2	0	0	0	0	0	0
Flemming, 3d. ....	1	0	0	0	0	0	2
Mills, 2d. ....	2	0	0	0	1	1	3
Totals .....	16	5	6	10	9	5	9

Innings.	1st.	2d.	3d.
Attleboros .....	4	6	5-15.
Providence .....	0	2	3-5.

Three base hits—Steele. Two base hits—McAllister, White, Strandberg, Knapp. Stolen bases—McAllister, 3; Maintien, Crandall, White, Hawkins, Dolan, 2; Allen. First base on balls—Off Catlow, 10; off Knapp, 2. Hit by pitched ball—By Knapp, 1. Struck out—by Catlow, 2; by Knapp, 3. Wild pitch—Catlow, 1. Passed balls—Rocher, 2. Sacrifice hits—Crandall. Left on bases—Attleboros, 5; Providence, 4.

Then came the dinner call, and as might be well imagined, the men were ready to put themselves outside of an excellent clam dinner and when they did sit down to the old-fashioned Rhode Island clam bake, it is needless to say what they did to it. The menu was characteristic, as follows:

### MENU.

Little Necks a la Necklaces.
Clam Chowder—with Collar Buttons.
Baked Clams—with Silver Novelties.
Lobster—a la Enamel.
New Potatoes—in Chains.
Sweet Potatoes—with their own Charms.
Baked Blue Fish with Dressing—Diamond Setting.
Sweet Corn—a la White Metal.
Clam Fritters—a la Shirt Waist Sets.
Baked Onions—with Rings (of their own).
Watermelons—with Emblems.
Baked Indians in Pudding.
Lemonade—with Lever Buttons.
Black Coffee—Will he settle? Who?

Dinner having been disposed of, the boys gathered on the verandahs and enjoyed singing, led by George W. Dover and storytelling until the clouds broke away and the rays of the sun had partially dried the grounds. Then followed the other athletic sports, which were productive of great amusement. The only mishap was when Flemming attempted to win the fat man's race by sliding down hill on his face. He didn't take a prize, but his face would when they came to straighten him out. It was lucky that he had eaten his dinner first, for if he hadn't he couldn't. The games resulted as follows:

Fat men's race, 50 yards, participants to weigh not less than 100 pounds—1st. C. T. Barbour, of the Plainville Stock Company; 2d. George W. Dover, of Providence; 3d. George Randall (of 260 pounds), of Grover & Teed, Attleboro.

Lean men's race, 100 yards, participants to weigh not over 140 pounds. 1st heat—L. T. Willett, Thomas Catlow, A. Rocher and George Fancher qualified. 2d. heat—C. Shebec, E. A. Bliss, William Smith and P. J. Cummings qualified. The final was won by—1st. Thomas Catlow, of Catlow Bros., Providence; 2d. E. A. Bliss, of Bliss Bros., Attleboro; 3d. L. T. Willett, with J. M. Fraser, Providence.

Pipe race, each participant lighting a long-stemmed pipe and running the course without placing his hands on the pipe, which must be kept going all the time. 1st. N. Kaufman, of Goodfriend Bros., Providence; 2d. C. T. Barbour, Plainville Stock Co.; 3d. Albert Riley, of Attleboro.

Free for all, 100 yards. 1st heat—E. W. McAllister, L. T. Willett, F. Almy, E. C. Cook qualified. 2d. heat—W. Maintien, Thomas Catlow, C. Drowne and H. Dolan qualified. The final was won by—1st. W. F. Maintien, of Attleboro; 2d. Thomas Catlow; 3d. L. T. Willett.

Sack race—1st. E. C. Cook, with E. N. Cook, Providence; 2d. Thomas Catlow; 3d. William Brewer, with T. P. Ide, Providence.

Three-legged race—1st. E. C. Cook and Thomas Catlow; 2d. A. Levin (with Lassner & Nordlinger) and N. Kaufman; 3d. E. A. Bliss and Charles Allen (C. H. Allen & Co.)

Potato race—1st. E. C. Cook; 2d. Albert Riley; 3d. N. Kaufman.

100 yards' dash between members of the base ball teams—1st. W. F. Maintien; 2d. E. W. McAllister; 3rd. F. D. White; 4th. William Brewer; 5th. Charles Allen.

Tug-of-war—Won by Providence in a walkover.

After the games were concluded the happy 200 again boarded the steamer and returned to this city, which was reached about 8.30 o'clock. On the homeward sail President Strandberg addressed the boys and introduced "Accident" Jones, who, after a few facetious remarks, presented to Capt. White, of the Attleboro team, the handsome silver cup offered as a trophy in the ball game. This must be won three times to become the property of either club.

The committee which so successfully carried out the affair and to whom the credit is due was as follows: Fred L. Bellows, J. T. Inman, F. D. White, B. Simms, W. Maintien, Frank Mills, J. M. Fraser, Charles H. Allen, George Steele, Gus Strandberg, John Flemming, William Patt and E. W. McAllister. The officers of the Association are: President, G. W. Strandberg; 1st vice-president, J. T. Inman; 2d vice-president, Thomas Kilkenney; treasurer, John Hagan; secretary, E. W. McAllister; executive committee, G. W. Strandberg, H. P. Kent, E. W. McAllister, P. Crossin and Frank P. Lawton.

### SAMPLE LINES.

Joe Catlow got his watch in soak. He talks of employing a diver to recover it.

Tillson makes a good umpire. He can't hear the kickers.



With a Brewer in the party, no one went dry. A poetic effusion by William Tappan was distributed and treasured. No stray copy could be found on the boat.

It is rumored that the result of the ball game would have been different if Steere hadn't been afraid of losing his job. As it was, Brown won out his expenses.

Several of the manufacturers were the guests of their salesmen.

Jones told them they were "a respectable crowd, but if they didn't take an occasional outing they would either go to the lunatic asylum or Congress."

George N. Steere, Jr. (Ellis, Livsey & Brown), will enjoy the next 10 days at Narragansett Pier, recuperating from the effects of that three-bagger.

A special meeting of the Association will be held next Saturday evening.

W. H. Payson (J. W. Grant & Co.) is enjoying a vacation at Alfred, Maine.

John Hagan, one of the oldest knights of the grip in Providence, is spending his vacation at Narragansett Pier.

The menu programmes were very amusing, and will be prized as souvenirs of the occasion. On the last page was a poem furnished by Mr. South-erland, traveler for a Philadelphia paint and varnish concern, who met some of the committee in Nashville, Tenn., this Spring. It is to the familiar tune, "Just tell them that you saw me," and is "DEDICATED TO ALL THE BOYS."

"While smoking a Havana, one night at the hotel, I saw a fellow traveler whom I knew, In his hand he held a letter, and I could plainly tell,

The contents of that letter made him blue. He showed me it was from his house and they were finding fault

Because his orders were so small and few; I told him I was on my way to the town from whence he came,

And asked if there was something I could do.

CHORUS:

"Just say that I was with you, that I was feeling blue,

Just tell them that it's awful dull, you know, Just whisper, if you get a chance, to one of the firm and say,

I work as hard as they did years ago.

"Upon the following morning, on stopping in a store,

I met my friend, he was not looking well, And when he said good-bye to us, the merchant to me said,

That fellow's worried, I can plainly tell. He is not fit for business, he has something on his mind,

And anyone can see he's feeling blue. I hurried out to meet him, and while trying to cheer him up,

I asked if there was something I could do.—CHORUS.

"Now, my humble opinion of the men upon the road,

The employer may deny it if he choose, Is that one word of encouragement, though very simply put,

Is worth a dozen letters of abuse. For anyone who's worthy of the name of traveling man

Will always do the best that can be done So don't, by word or action, cause him to feel so bad

That he would ask of anyone.—CHORUS."

Among the traveling men who have visited Columbus, O., within the past few days are: I. R. Theise, for I. M. Berinstein; Fred Kaufman, and Adolph Rosenthal.

T. Frothingham, T. G. Frothingham & Co., and M. E. O'Donnell, Courvoisier-Wilcox Mfg. Co., were among the few travelers who visited Philadelphia, Pa., last week.

The following traveling salesmen passed through Detroit, Mich., last week: Fred England, Lissauer & Co.; Mr. Smith, Smith & North; Fred Foster, Unger Bros.; J. M. Morrow, American Watch Case Co.

Travelers visiting Boston, Mass., the past week included A. L. Stearns, Roy Watch Case Co.; A. W. Atwater, Brook-

lyn Watch Case Co.; John W. Reddall; Nelson D. Moulds, New Haven Clock Co.; George W. Hutchison, Hutchison & Huestis; W. B. Durgin; S. H. Manchester, Fessenden & Co.; Mr. Sherrill, Sinnock & Sherrill; George W. Savory, Wadsworth Watch Case Co.; Charles L. Power, Ludeke & Power.

The salesmen in Pittsburgh, Pa., last week were: C. F. Brinck, Crescent Watch Case Co.; Col. Hopkins, Meriden Silver Plate Co.; Mr. Yester, Unger Bros.; H. L. Sherman, Simpson, Hall, Miller & Co.; C. G. Perry, Ripley-Howland Mfg. Co.; B. Hyman, Hirsh & Hyman; T. H. B. Davis, Middletown Plate Co.; A. D. Engelsman, Goodfriend Bros.; Wm. Rosenberger, A. Wallach & Co.; H. Froehlich, H. Froehlich & Co.; J. D. Underwood, Champenois & Co.; J. F. Dean, Reed & Barton; E. A. Reed, Reed & Barton; W. R. Eliot, Meriden Cut Glass Co.; E. L. Mumford, Waite, Thresher Co.; C. B. Bartlett, Whiting Mfg. Co.; Mr. Heyman, Stern Bros. Co.; G. Hoiman, Ansonia Clock Co.; H. Osborne, R. Wallace & Sons Mfg. Co.; Mr. Morrow, American Watch Case Co.

### Commercial Travelers Declare War Against "Anti-Scalping" Legislation.

With the object of warring against all "anti-scalping" legislation and those who favor it, the Travelers' and Traders' Political Union was organized in New York last week. The organization was perfected at an executive meeting of the officers of the Commercial Travelers' National League, held at the League's headquarters, 176 Broadway. P. E. Dowe, president of the National League, was elected national chairman, and Frank J. Price national secretary. The object of the new political organization, which will include in its membership all men engaged in commerce in the United States, as told by Mr. Price, the secretary, will be to take decided political action to prevent the passage of the "anti-scalpers'" bill, now before Congress, and to obtain the repeal of the New York State "anti-scalpers'" law, which will go into effect on Sept. 1.

Mr. Price said that war had been declared upon all members of the Legislature, irrespective of party, who voted for the "anti-scalpers'" bill, and that if they came up again for re-election they would find the hand of every member of the Political Union against them. The names of all State Senators and Assemblymen who voted for the bill will be published in the next issue of the *American Commercial Traveler*, the official paper of the League. To all new legislative candidates nominated questions will be submitted by the union in reference to their standing on the ticket scalping question. The union will also endeavor to get better concessions from the railroads, including interchangeable mileage tickets, good on any railroad.

### Importations at the Port of New York.

Week Ended July 30, 1897.

China, glass and earthenware:	
China .....	\$99,066
Earthenware .....	27,739
Glassware .....	29,725
Instruments:	
Musical .....	24,259
Optical .....	6,933
Philosophical .....	1,408
Jewelry, etc.:	
Jewelry .....	2,972
Precious stones .....	52,015
Watches .....	17,440
Metals, etc.:	
Bronzes .....	3,490
Cutlery .....	27,960
Dutch metal .....	2,483
Platina .....	818
Silverware .....	289
Miscellaneous:	
Alabaster ornaments .....	407
Beads .....	982
Clocks .....	7,791
Fans .....	2,497
Fancy goods .....	6,742
Ivory, manufactures of .....	247
Marble, manufactures of .....	15,786
Statuary .....	2,629
Shells, manufactures of .....	27,026

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week ended July 31, 1897.

July 26 .....	\$5,506
" 27 .....	40,755
" 28 .....	10,705
" 29 .....	31,924
" 30 .....	11,002
" 31 .....	12,313
Total .....	\$112,205

### Gold Spectacle Swindlers Nabbed by the Police.

NEW HAVEN, Conn., Aug. 1.—The spectacle fakirs, who have been operating successfully in Boston, Worcester, Hartford, Winsted and Waterbury, are behind the bars in police headquarters. They peddle vegetables, driving through the country and buying stock in one city only to dispose of it in another. Their scheme is to offer potatoes for sale as a blind or an excuse to get into the house. Then they whisper confidently to the housekeeper that they found a pair of gold spectacles in a nearby street and are willing to dispose of them for almost nothing, they having no use for them. The housekeeper invariably asks how much.

"They are worth \$10, but you can have them for \$4," the swindler replies. The spectacles look good and the swindle is complete with the purchase. The frames are made of cheapest orioide and the lenses are of window pane focus. The whole affair is worth 12 cents.

The men gave their names as John T. Murray and Thomas W. Nolan.

### The Affairs of S. E. Fisher & Co. Wound Up.

NORTH ATTLEBORO, Mass., July 31.—Wednesday the creditors of S. E. Fisher & Co. met in the office of the firm and closed up its affairs. F. G. Pate was made chairman of the meeting and Marcus W. Morton, of the Manufacturing Jewelers' Board of Trade, secretary. About \$10,000 of the indebtedness was represented when the business opened with a report by assignee W. H. Pond of his work since the last meeting.

E. D. Sturtevant, a member of the firm, made a bid of \$6,500 and Mr. Pond read a bid of \$7,150 from some one unwilling to have his name appear. Edward R. Price then offered the creditors 100 cents on the dollar for the tools, machinery, book accounts and everything connected with the business. Some objection was raised, but the majority of the creditors could see no better arrangement, and the plant was closed out to E. R. Price, trustee. Mr. Price agreed to pay the creditors within seven days, and took possession at once. It was not given out for what parties or what interest Mr. Price was bidding.

### Fred Virgien Said to Have Been No. 5557 in Jackson State Prison.

DETROIT, Mich., July 29.—Fred Virgien, the alleged robber of \$1,200 worth of diamonds and \$40 from Albaugh & Son's jewelry store, Hillsdale, Mich., has not yet been apprehended. It was learned that he purchased a ticket for Elkhart, Ind., and from there went to Chicago. Detectives are hot on his trail. It has also been learned that Virgien was once known as No. 5557 in Jackson State prison, and a photograph from the rogues' gallery of

that institution has been recognized as Virgien's. The missing finger of the right hand which he alleged had been lost in the Franco-Prussian war was crushed in the machinery at the prison.

### One Jeweler Whom Lodtman Could Not Work with His Bogus Checks.

LOGANSPOUT, Ind., July 28.—Western papers chronicle the arrest of one William Lodtman at San Francisco, for the passing of bogus checks. It has not been four weeks ago since a stranger, giving his name as Lodtman, was here and attempted to work off a check on Jay Taylor, jeweler, but the latter was suspicious and would not cash it. Lodtman represented that he was an advertising agent for a New York daily and his *modus operandi* here was to buy a pair of opera glasses for his wife, stopping at the Johnston Hotel, the day before the anniversary of her natal day. He selected the present and tendered in payment a check for \$27. The bank refused to cash the same without Mr. Taylor's endorsement, and he wisely refused his signature. It is not known whether Lodtman caught any of the local merchants or not. He operated extensively in the jewelry trade, and his victims are bobbing up all the way across the country.

Lodtman is the swindler whose capture in San Francisco was due to the publication of his portrait in THE JEWELERS' CIRCULAR.

### Columbus, O.

W. G. Harrington, of Harrington & Co., who some months ago made an assignment, is now in New York, endeavoring to ar-

range with wholesale houses for a settlement of the affairs of the firm.

James Savage, who has conducted a jewelry business on the High St. viaduct, is closing out his stock, and will remove to some point in Indiana.

W. S. Savage, who has for some time been in the jewelry and bicycle business on E. State St., is preparing to go to Kansas to enter business. Mr. Savage has been quite successful here, but has determined upon a change.

Last Wednesday evening Sheriff Anderson closed the jewelry store of A. B. Reeves & Bro., Dayton, O., upon executions from the Butler County Common Pleas Court, in favor of the following parties: E. A. Fry, \$950; Victoria H. Wood, \$534.76; Ira Crawford, \$550; Zibu Crawford, \$200.

Ernest Glouser, the Swiss watchmaker, who is charged with embezzling a number of watches and clocks from Abe Kleeman, by whom he was formerly employed, has been bound over to the Grand Jury. Detectives have recovered a number of watches said to have been pawned by the prisoner, who was brought back from Detroit last week and landed in jail.

B. Beal, receiver of the partnership affairs of the late firm of Hofman Bros., Bucyrus, last Tuesday sold the remainder of the jewelry stock to A. G. Hofman, the surviving partner of the firm. He immediately took charge of the stock. The receivership was resorted to simply to settle up the affairs of the firm, one of the brothers having recently died.

### San Francisco.

The Klondike gold fever appears to be spreading, and a couple of jewelers have already been so badly seized with it that they will depart for Alaska at once. San Francisco is equipping a large number of fortune seekers with supplies, and as the excitement grows business here is bound to receive a great stimulus. The jewelers report a gradual improvement in business.

A. Thuman, of Healdsburg, Cal., was in town last week.

A. Feldenheimer, Portland, Ore., was here last week.

Haskell & Muegge report a good demand for gold goods.

A. Muhs, jewelry case manufacturer, 207 Sutter St., has returned from a northern trip.

W. P. Morgan, of the Meriden Britannia Co., is in Los Angeles, on a business trip. R. F. Allen, of the same concern, is making a tour of the northwest.

The optical establishments are feeling the benefit of the Alaska gold excitement, as orders are constantly being received for snow glasses, miners' glasses, etc.

George F. Bemis, of this city, has gone to Alaska. Another jeweler who has gone in quest of fortune is L. Jaccard, of San Leandro, who, with his son, left last week for the Klondike region.

## S. & A. Borgzinner,

82 and 84 NASSAU ST., NEW YORK.

MOROCCINE  
BOXES.



Fall, 1897.

We invite inspection  
of our new goods,  
which are up-to-date  
in quality and price.

Come to see us  
not to buy,  
but

SILK VELVET  
BOXES.



To know our Money-Saving Prices.

Novelties for Window Display.



## REVIVAL OF THE DIAMOND BUSINESS.

**The Passage of the New Tariff places the Diamond Business on a Firm Basis—Interview with many Importers and Cutters.**

The effect of the new tariff on the diamond trade is already being felt by importers and the jewelers in general. There is already manifest a buoyancy in the diamond market and a feeling of confidence among importers that has been conspicuously absent for the past few years. As to the future results of the tariff, there seems to be an absolute unanimity of opinion in regard to its effect in certain lines, as the annexed expressions will show. Particularly in regard to prices is the trade not only unanimous in saying that there will be no decrease, but many if not most of the dealers seen predicted an upward tendency of prices. This prediction is based on the strength of the market abroad and the advanced cost of rough used here. Other points on which the trade absolutely agree are:

1. That the smuggler and smuggled goods as a factor in the diamond trade will be wiped out. 2. That owing to the abolition of the smuggler and the admission of rough diamonds free, the present tariff is one under which our cutting industry should flourish and at least hold its own with European competition.

The following are some of the opinions expressed by leading importers and cutters of New York to a CIRCULAR reporter Monday:

Mr. Hedges, of Wm. S. Hedges & Co., said his firm already feel the indications of a good trade. Prices are firm abroad and there is no drop here. While in future there may be very slight smuggling, it will no longer be sufficient to interfere with the honest merchant who at 10 per cent. can compete with the smuggled goods, as these goods are purchased abroad at a higher rate than the honest dealer pays. Cutters, he also thought, would be beneficially affected.

A. J. G. Hodenpyl, of Hodenpyl & Sons: One of the first effects will be the increase in the importation of diamonds during the next 10 days that will make the aggregate nearly \$2,000,000. Prices, he said, will not be lower owing to the high prices of goods held in Europe. Under the new condition it will not pay the smuggler to run the risk, as he must necessarily sell his goods lower than the importer and for cash. The cutting industry will go on as before with little change, as the cutters should make as much money with free rough and 10 per cent. margin, together with the abolition of smuggling, as they did before.

It was the opinion of Stern Bros. & Co. that one of the first effects of the new tariff would be that practically all goods would now come in in the regular way. An impetus had been given to importations, not only by the reduction in the tariff, but by better times. Prices, they thought, would not

materially change, but if anything the prices would go up, owing to the demand from American buyers for the goods used here. All indications, said Leopold Stern, the head of the firm, point to some advance in the prices of rough, which is the reason of this firm's recent enormous purchase—one of the largest invoices of rough ever received in this country. It was his opinion that the 10 per cent. duty would knock out the smuggler completely, as he is never able to buy as closely as the legitimate importer, and dealers here will now completely ostracize him. The cutting business, as far as Stern Bros. & Co. are concerned, will continue with increased force under the new tariff, which allows a small but a solid margin of profit for the cutter with an extensive business.

Moses Kahn, of L. & M. Kahn & Co., said times were improving, and they were importing heavily. He thought there might be a slight cheapening in the price of small diamonds. While it is true that prices under the new tariff have been anticipated, he took his view from the aspect of a solid business standpoint. Ten per cent. duty, he said, was bound to knock out the smuggler, as he can't buy or sell in the open market as readily as the importer. With rough free and the cutting business properly managed, we should be able to lay down American cut goods almost as cheap as the European does, and the cutting industry here should thrive.

"We are on the eve of getting the diamond business into good shape," said Gus Veith, of Oppenheimer Bros. & Veith, "as under this tariff it is about to come back again into the hands of the legitimate dealers. We have suffered from the smuggler, but he is now knocked out. Rough being free, we will now cut here extensively, especially large goods. Prices here and abroad are firm, and there will be no change, the tendency being upward rather than the other way. Yes, the cutting business has now been put on a sound basis."

Arnstein Bros. & Co. thought as did the others that the importations would be large. There will be no decrease in price, they say, giving among other reasons the fact that rough has advanced four to seven per cent. The cutting of large goods will continue in this country, as smuggling has now been practically knocked out.

Ludeke & Power did not anticipate any material increase in importations, except so far as the dealers' filling up of stock, as there are few goods fit for the American market now already cut in Europe. Prices will change but little as the legitimate importers have not been bringing in much under the 25 per cent. tariff. As good rough is scarce,

prices will no doubt remain firm. The smuggler, they explained, has certain extra expenses that the importer has not, and this, with the discount on his goods, will leave prices too little under 10 per cent. to make this business profitable. There was but slight smuggling under the old 10 per cent. tariff, and they expect no more under the new.

Alvin L. Strasburger, of Louis Strasburger's Son & Co.: The importations under the new tariff, he said, would undoubtedly be large, as the importer, like the retailer, is short on stock and is making liberal purchases. The increase in the demand abroad for goods for the American market has tended to raise the prices over there. The prices here, he thought, would depend much on the demands of the retailers and the competition among the merchants themselves. Smuggling is bound to fall away, as the smuggler has to pay more for his goods abroad and the margin is not sufficient.

Mr. Eisenmann, of Eisenmann Bros.: "Importations will surely increase. As we anticipated the 10 per cent. duty as far back as January and sold our goods on that basis, and I believe most importers did the same, I think, therefore, that the present tariff cannot affect prices to any extent. Smuggling, however, will by it be wiped out as a factor in the diamond business."

"In regard to the importations under the new tariff," said Chas. F. Wood, of C. F. Wood & Co., "I think that after the first rush, with the exception of very small goods, we will not import as much as formerly, owing to the productions of American cutting shops. This tariff will be very beneficial to cutters, as the large goods will in future be almost all cut here. The smuggler can no longer do a satisfactory business in large goods, and 10 per cent. margin on small goods will not pay him for the risk he takes. The important smuggler—the one who sells to the importer—is bound to disappear, for when dealers can buy goods, with tariff added, within a few per cent. of what the smuggler offers them they will not patronize him. The difference in price, if any, on small goods will be very slight and on large goods practically nothing. The 10 per cent. duty was anticipated last Spring by the American cutter, who pocketed his loss and sold goods on this basis, so the tariff will make no change. There may be an advance in prices later on in large stones, as the tendency in Europe is to increase the price of the rough used here, which is reasonable when the present demand is considered."

Sol. Lindenborn did not think there would be any material change in prices here. "If trade improves, prices are sure to be higher and in any case there is no chance that they will be lower. When I left London a week ago it was expected that rough would go up." Large goods, he believed, can now be cut here at a profit.



# With Rough Free and Melee at 10% Duty

we are enabled to offer to  
the trade a most desirable  
stock of

# Diamonds...

carefully selected under the  
most favorable market con-  
ditions.

## ARNSTEIN BROS. & CO.

IMPORTERS AND CUTTERS  
OF

## DIAMONDS,

65 Nassau St., New York.

Cutting Works: 45 John St.

AMSTERDAM: 12 Tulp Straat.

"The present tariff is beneficial to cutter, importer and workman."

Milton Oppenheimer, of Henry E. Oppenheimer & Co.: "Yes, importations will greatly increase, and prices remain about the same, though the jeweler may get a little better goods for his money than heretofore. Smuggling, though it may exist to a slight extent, is bound to decrease. The condition will be much better for the cutters."

Henry Fera said that not alone would there be no decrease in the price of goods, but perhaps a positive increase, because a stop will be put to the sale of smuggled goods which have constituted the larger part of the diamond business and have sold in some cases for only five or six per cent. above their price in Europe. The importations for the next week, he thought, would be greater than in any two months since 1895. The condition of the cutters will henceforth be good, because they are now more experienced and the wages of the workmen have come down.

"There will be no change in price," said Simon Frankel, of Jos. Frankel's Sons, "as smuggled melee set a price heretofore about the same as we can sell under 10 per cent. tariff."

### The Liquidation of Chester Billings & Son and Passing Out of a Famous House.

The announcement was made last week that in consequence of the death of Mr. Chester Billings the business of Chester Billings & Son, diamond importers and cutters, Nassau St. and Maiden Lane, New York, will go into liquidation.

As many of THE CIRCULAR's readers know, Chester Billings & Son are the successors of Randel, Baremore & Billings, and the business is one of the oldest established and one of the most widely known in the diamond trade. It was founded in 1840 by Henry Randel and James Baremore, under the style of Randel & Baremore, and Chester Billings was admitted in 1860. Randel, Baremore & Co. and Randel, Baremore & Billings continued after Mr. Baremore's death in 1867, until Henry Randel retired last February. Mr. Billings then admitted his son, H. B. Billings, and changed the name to Chester Billings & Son. Mr. Billings passed away June 28.

The liquidation of this firm ends one of the most prominent business houses in the country, one that has stood as a pillar of the jewelry trade for over half a century.

The business of Joseph H. Pahl, Troy, N. Y., was damaged by fire last week. Loss \$500; insured.

W. W. Hayden has sold out his interest in the Hayden Mfg. Co., Newark, N. J., and will organize a new company under the name of The W. W. Hayden Company, for the manufacture of small wares in gold and silver.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Voaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung, für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

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No. 1

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## The Jewelers' Circular Price-key.

THE JEWELERS' CIRCULAR has adopted a price-key, which will allow advertisers to quote prices without the least fear that the public will understand them or profit by them. Hereafter all Prices quoted in THE CIRCULAR with the clause, "According to THE JEWELERS' CIRCULAR key, appended, will represent DOUBLE the net prices, or in other words the goods will cost the Jeweler one-half the prices quoted.

### The New Duty on Pearls.

GREAT satisfaction is prevailing in the jewelry trade over the settlement of the tariff, some of its provisions giving rise to much rejoicing. However, there is one schedule, or rather set of schedules, which is causing much confusion, and that is the schedule referring to pearls. In this connection it is in place to say that in the Comparative Table of Tariff Rates, published in THE CIRCULAR last week, the specification of duties on pearls was erroneous. The published schedules and the correct ones are as follows:

#### The Published Schedules.

Articles, commonly known as jewelry, and parts thereof, finished or unfinished, not specially provided for in this act, including precious stones set, pearls set, and cameos in frames, 60 p. c.

Pearls in their natural state, half pearls and pearls strung on silk or cotton threads, and not set, 10 p. c.

#### The Correct Schedules

434. Articles commonly known as jewelry, and parts thereof, finished or unfinished, not specially provided for in this act, including precious stones set, pearls set or strung, and cameos in frames, 60 per centum ad valorem.

435. Pearls in their natural state, not strung or set, 10 per centum ad valorem.

How this discrepancy occurred it would be an easy matter to explain were it necessary. However, it may be said that the erroneous schedules are just what the precious stone dealers desired and that the correct schedules are beyond their comprehension. It will be noted that "pearls set or strung" in the correct schedule are subject to a duty of 60 per cent. If the pearls are set it is understandable that a duty of 60 per cent. should be levied upon them, for then the pearls and the setting would distinctly form a manufactured article of jewelry. It can also be reasonably claimed that a string of pearls, such as a necklace, is also an article of jewelry. But what is a number of pearls drilled but unstrung from a piece of valueless silk or cotton thread? They cannot be said to form a necklace or a bracelet any more than a paper of loose diamonds can be said to be a diadem or a garniture. Being drilled, can they be said to be "pearls in their natural state?" It is true that large quantities of pearls are received direct from the

590 More News Items.

5,323 More Inches of Original Reading Matter.

5,624 More Inches of Advertising Matter.

were published in THE JEWELERS CIRCULAR, during the seven months January to July 1897 inclusive, than in any other weekly jewelry journal.

THE JEWELERS' CIRCULAR is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

Indian fisheries, bunched on strings, and that while the drilling of pearls is a delicate operation, it cannot be classified as an industry nor as a special handicraft as are diamond cutting, diamond polishing or diamond cleaving. Still, it is a "process," as implied in schedule 435, which reads as follows:

435. Diamonds and other precious stones advanced in condition or value from their natural state by cleaving, splitting, cutting or other process, and not set, 10 per centum.

No doubt unstrung, drilled pearls would naturally come within the province of this schedule were it not that there is question as to the classification of pearl as a precious stone. Of course, it is well known that pearl, while very hard, is an animal substance; yet as an article of merchandise it is never considered other than a precious stone and is usually coupled with diamond as sapphire is with ruby, and as a part of the stock of a dealer of precious stones, is never dissociated from the true precious stones. The inclusion of drilled pearls in schedule 435 seems to us entirely rational, but whatever may be the ultimate ruling in the matter it is sincerely hoped that the unreasonable, positively prohibitive duty of 60 per cent. will not prevail.

### Augmentation of Our Southern Trade.

THE delegates to the Pan-American Congress, whose tour of this country was carefully followed by this journal, have come to the end of their pilgrimage, and many of them have returned home. At every place which they visited the delegates were hospitably received, and through their inspection of many large and representative manufacturing and mercantile establishments, acquired much information regarding our business institutions. They, in turn, during their tour, spoke freely of the methods by which, in their opinion, the United States might increase their trade with the southern republics. They unanimously expressed a strong desire for the speedy extension of the commercial relations between this country and the countries lying



south of us, and manifested a spirit of good will toward the United States. On our side we made the visitors understand that we are not less desirous than they for the establishment of such enterprises as promise to be beneficial to all parties. As the southern republics furnish us with articles which we need and do not produce, and as we can furnish them with articles which they have been importing from Europe, it ought to be possible to enter into arrangements profitable to each party. Four things were suggested repeatedly by the delegates while on their tour. We were told that we ought to establish new steamship lines; we should supply banking facilities in South America similar to those furnished by English and German houses; we should adopt the long-credit system that exists in those countries, and we ought to modify our tariff laws so that they would operate more acceptably to our friends in other American republics. As there is plenty of capital here awaiting profitable investment, it is not improbable that the two first suggestions will ultimately bear fruit, though time will be needed for their careful consideration. Regarding the long-credit system which European traders in the southern countries have been compelled to adopt, it would seem that it is not less practicable for our manufacturers than it is for those of Europe, by whom it has been brought under proper safeguards. Such a system seems undesirable for us at first sight. Americans like prompt payments and rapid profits. We do not doubt that it has been this very demand for prompt payments and immediate profits from business dealings that has stood in the way of the augmentation of our trade with our southern friends. English and German traders accept the customs of the countries in which they seek business. Americans must either follow their example, or offer some unusual advantage to short-credit customers.

Of the four suggestions, we consider that concerning the tariff of least importance. Though it is as unreasonable on their part to demand tariff concessions from us as it would be for us to call upon them to adopt their legislation to our requirements, nevertheless Section 4 of the Dingley Tariff Act provides: "That whenever the President of the United States, by and with the advice and consent of the Senate, with a view to secure reciprocal trade with foreign countries, shall, within the period of two years from and after the passage of this Act, enter into commercial treaty or treaties with any other country or countries concerning the admission into any such country or countries of the goods, wares and merchandise of the United States and their use and disposition therein, deemed to be for the interests of the United States, and in such treaty or treaties, in consideration of the advantages accruing to the United States therefore shall provide for the reduction during a specified period, not

exceeding five years, of the duties imposed by this Act, to the extent of not more than 20 per centum thereof upon such goods, wares or merchandise as may be designated therein of the country or countries, etc." From this reciprocal clause mutual commercial relations, as far as the tariff is concerned, can be devised that will commend themselves to all the parties in interest.

The visit of the commercial delegates from South America, Central America and Mexico has resulted, at least, in the dissemination of important information of mutual benefit, and this, we hope, will be followed by definite undertakings having for their object more intimate and extended commercial intercourse between the republics of the Western Hemisphere.

\* \* \*

It will be remembered that THE CIRCULAR, in two of its issues (those of June 16 and June 23), paid special attention to the visits of the southern delegates to the jewelry, clock and watch factories. In circulating these issues, copies were sent to the United States consuls located in South America, Central America and Mexico, accompanied by a brief letter announcing this fact. Though no response to the letter was specifically requested, some of the consuls have courteously acknowledged the receipt of the copies of THE CIRCULAR, as may be seen from the following letters:

SAN JUAN DEL NORTE, Nic.  
July 12, 1897.

Secretary The Jewelers' Circular Pub. Co.,  
189 Broadway, N. Y.

Dear Sir:—I have received your letter of the 24th ultimo and the two copies of THE JEWELERS' CIRCULAR, sent by the same mail. The latter will be kept on file in this office in a prominent place.

I am, Sir, your obedient servant,  
THOMAS O'HARA,  
U. S. Consul.

MATAMOROS, Mexico, July 6, 1897.  
The Jewelers' Circular Pub. Co., New York.

Gentlemen:—I beg to acknowledge your letter of the 24th ultimo, also two copies of THE JEWELERS' CIRCULAR, one of which has been delivered to Mr. J. Bielenberg, our leading jeweler, and the other, as requested, has been placed on file in this office.

Yours truly,  
JOHN F. VALLS, Consul.

CHIHUAHUA, July 1, 1897.  
The Jewelers' Circular.

Gents:—Your letter of June 24, also two copies of your publication, which, as requested, are on file in this Consulate.

Yours truly,  
R. M. BURK, Consul.

GUATEMALA, July 15, 1897.  
The Jewelers' Circular Pub. Co.

Gentlemen:—I beg leave to acknowledge receipt of your letter of June 24, 1897; also two copies of JEWELERS' CIRCULAR, which have been put on file in this office.

I am, yours truly,  
D. LYNCH PRINGLE,  
Consul-General.

PIEDRAS NEGRAS, Mex., June 30, 1897.  
Jewelers' Circular Pub. Co.

Gentlemen:—Allow me to acknowledge receipt of two copies of THE JEWELERS' CIRCULAR, with letter, and to assure you they will be placed on the reading table of the Consulate for inspection, and attention called to them. If I can serve you in any way commensurate with my duties, will only be too glad.

Respectfully,  
S. M. SIMMONS, U. S. Consul.

BARRANQUILLA, Colombia, July 19, 1897.

The Jewelers' Circular Pub. Co.,  
New York, U. S. A.  
Gentlemen:

I beg to acknowledge receipt of yours of June 24 and also of two copies of THE JEWELERS' CIRCULAR, and which I have placed on file in the consulate.

I shall have pleasure in distributing three or four copies of THE CIRCULAR among the jewelers here if you should see fit to send them. Respectfully yours,  
JOHN BIDLAKE, Consul.

WE give in the news columns a full account of the *modus operandi* of a gang of swindlers who are reaping a rich harvest among the farmer folk of Indiana and adjacent States by selling as genuine diamonds cheap imitations made of paste or glass. As every such scheme of swindling is detrimental to legitimate commerce, we call upon the jewelers throughout the country, especially those located in farming districts, to exert their influence to have the publishers of those local newspapers which circulate among farmer folk, give publicity to the fraud which is being played among their readers, or adopt some other effective plan calculated to enlighten these gullible people as to the traps being laid for them.

### Letters to the Editor.

#### THE OBJECTS OF THE NEW NATIONAL JEWELERS' ASSOCIATION

PLAINFIELD, N. J., July 31, 1897.

Editor of THE JEWELERS' CIRCULAR,

Kindly allow me space to correct an article that appeared in the last edition of the *Jewelers' Review*, giving the interviews of Providence manufacturers and jobbers. I am unable to account for the impression having gone forth that the National Jewelers' Association was formed for the purpose of doing away with the jobber. If such was the case, why would we invite them to join? That is a subject that was not even mentioned, let alone discussed, either in or out of the meeting. Furthermore, we believe it to be a matter that concerns the manufacturer more than it does the retailer, and, therefore, the manufacturer is the one to settle it.

It will be time enough to criticize the aims and objects of the association when the constitution is formulated. Many of the earnest members of the association felt, if manufacturers and jobbers were given membership in the association and voice in our meetings, as well as being on certain committees that would be formed to meet the new order of things, this would bring in closer touch the three branches of trade, as each is dependent on the other, and many trade abuses that now affect the trade could be corrected.

It is not for the purpose of antagonizing one branch, but rather the bringing into closer relationship the three branches. Very truly yours,  
ASA COLLIER.

Antique trays are faithfully duplicated in silver plate of modern manufacture.

**New York Notes.**

A. M. Bachrach has entered a judgment for \$112.83 against Barnard Wagner.

The Regina Music Box Co. have filed a judgment for \$80.83 against Rieford H. Hagens.

The Gorham Mfg. Co. have entered a judgment for costs amounting to \$23.62 against John Gies.

J. F. Townley, who was for many years with J. T. Scott & Co., has taken the road for M. B. Bryant & Co., and will visit his old friends in the south and west.

The firm of Cornibert & Whittier, manufacturers of the "Bivalve" clock, 412 Second Ave., have dissolved by mutual consent. E. Whittier will continue the business at the same address.

J. L. Lehweß, with Hamilton & Hamilton, Jr., has the sympathy of his friends in the trade in his bereavement caused by the death of his wife. Mrs. Lehweß died suddenly, July 28, of heart failure.

Wm. N. Elbert, assignee of the Wessell Silver Co., is advertising for creditors of the concern to present their verified claims to him, at the office of Roosevelt & Kobbe, 46 Wall St., on or before Oct. 11, 1897.

Leopold Winterhalter, of Towle & Winterhalter, Butte, Mon., was in New York last week, sailing for Europe Saturday. He made his headquarters at the office of Henry Freund & Bro., 5 Maiden Lane.

The Mutual Manufacturing Co., of New York city, have incorporated to manufacture silver ware, jewelry, novelties and household articles, with a capital of \$3,000. The directors are Alex. D. Henderson, E. H. May, of Brooklyn, and David H. McConnell, of Suffern.

Minnie Hensel Reeves, the wife of A. Alling Reeves, of Reeves & Sillocks, died Thursday at the Catskill Mountain House. The funeral services were held Saturday morning at her late residence, 66 Hawthorne St., East Orange, N. J.

Jacob Cohen, who said he was a jeweler at 29 Division St., was arrested Friday on a charge of having received stolen goods, a diamond ring which had been stolen being found in his possession. City Magistrate Hedges went to Police Headquarters and accepted bail for the prisoner in \$2,500.

J. Hart Brewer, formerly president of the Trenton Watch Co., whose appointment as assistant appraiser of this district

was mentioned last week, was sworn in by Collector Bidwell, Thursday morning, and entered immediately on the discharge of his duties.

Julius Renck, a jewelry salesman, of Cleveland, O., died at Bellevue Hospital on July 25th of Bright's disease. He was a passenger on the French steamer *La Touraine*, which reached here July 24th. His home was at 248 Buhler Ave., Cleveland. News of his death was telegraphed to his brother, Charles Renck, to whom the remains were shipped.

Eugene Cohn, assignee of Benj. Marcus and Mary Feistel, obtained from Judge Smyth, of the Supreme Court, Wednesday, an order permitting him to sue various debtors of the firm in New York and Brooklyn. The assignors, who formerly conducted a wholesale jewelry business at 26 John St., under the style of Marcus & Co., assigned on Sept. 3, 1896.

Special Inspectors Brown, Donohue and Hanley seized a diamond brooch, a gold chain and other articles from Wolfgang Winter, a passenger on the *Havel*, from Bremen, last week, whom they alleged attempted to smuggle the goods by concealing them on his person. Winter was taken before United States Commissioner Rowe in Jersey City, who held him in \$500 bail.

Among the passengers who were to have sailed on the *Normannia* Thursday but did not owing to an accident to the steamer's shaft, were Simon Frankel, of Jos. Frankel's Sons, and Max O. Doering, of Chas. Ahrenfeldt & Son. Mr. Frankel postponed his trip until to-day, when he will sail on the *Majestic*, while Mr. Doering sailed Saturday on the *Columbia*, which took the *Normannia's* place.

R. Wallace & Sons Mfg. Co. commenced an action in the City Court, last September, against Geo. S. Mallory to recover \$662.50 due on goods purchased by him between Sept. 16, 1895, and Feb. 15, 1896. Mallory died last March, and the plaintiffs last week obtained from Judge O'Dwyer, of the City Court, an order continuing the action against M. H. Mallory and Hy. S. Glover, the executors of the deceased.

As told in THE CIRCULAR July 14, Mamie Lasar, the wife of Max J. Lasar, 24 Maiden Lane, recently obtained an order granting her an allowance of \$500 counsel fees and

\$50 a week alimony pending her suit against her husband for separation. An order of Judge Russell, of the Supreme Court, Friday, stays all proceedings by the plaintiff pending an appeal by Mr. Lasar to the Appellate Division from the decision awarding her the alimony and counsel fees. Mr. Lasar is to give a bond for \$2,500 to indemnify his wife against loss through his appeal.

Several articles have recently been published by trade papers relative to the affairs of the American Music Box Co., now in court. One of these articles, published in the *Music Trade Review*, E. L. Cuendet, who was at one time president and sole agent of the American Music Box Co., pronounces absolutely false, and to substantiate his statement as to its falseness has brought suit in the Supreme Court of New York against Edward Lyman Bill, owner and proprietor of the *Music Trade Review*, for \$20,000 damages. This is the first suit brought by Mr. Cuendet to vindicate himself, and his counsel says they are now considering the advisability of bringing suit against the other papers in which said articles were published.

The indictment against Jos. Kessler, who, as told in THE CIRCULAR last week, was held for trial in \$1,000 bail on a charge of larceny, was dismissed by Judge Newburger in the General Sessions Wednesday. Kessler was accused by Harry Fagin, jeweler, 104 Essex St., of running off with a diamond ring valued at \$50 given to him to pawn for \$30. When arraigned Wednesday, Kessler's counsel presented a receipt from the complainant for the \$30. Judge Newburger said that, to his knowledge, Fagin had apparently made a practice of using the courts as an agency to collect debts, and said if a repetition of this jugglery is attempted he would lay the whole matter before the Grand Jury and recommend that Fagin be himself indicted.

**The Death of Louis Manasse.**

CHICAGO, Ill., Aug. 3.—A New York telegram reports the death there of Louis Manasse, the Chicago optician, who was under the care of Doctor Robinson, specialist.

Bonbon dishes in china take on odd and fanciful shapes, and are attractively decorated in colors and in gilt.

# Dorflinger's American Cut Glass.

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

**C. DORFLINGER & SONS,**

915 Broadway.

NEW YORK.

36 Murray St.



### Providence.

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

Frank J. Diacont has opened an office as designer and die sinker at 140 Orange St.

Charles Sutton, formerly in the office, in this city, of Marden & Kettlety, has taken charge of their New York office.

Lothrop & Livsey, 61 Peck St., have given a chattel mortgage of \$500 on all their stock of gold, silver and plated jewelry.

Richard Robinson, salesman for Ford & Carpenter, has moved his family from this city to his old home, in Hanimond, Ind.

Henry T. Smith, of the Standard Seamless Wire Co., Pawtucket, returned Thursday from a business trip to Taylor Park, Col.

Frank T. Pearce has been appointed by the Municipal Court as executor of the estate of his mother-in-law, Mrs. Agnes D. Gardiner, without bonds.

Frank O. Weloskey has given the Eastern Electro and Printers' Supply Co. a chattel mortgage of \$200 on all stock of jewelry and novelties at 374 Prairie Ave.

A rumor has been current here the past week that a representative of a well known watch factory has been in town recently looking over a site for a location in Centertale.

John Henderson, about 16 years of age, was arrested Friday by Detective Merrill on charges of stealing gold scrap, valued at \$12, from the W. J. Feeley Co. The lad was employed in the shop, and, picking up the gold scrap, sold it at various places in the city. These thefts continued a week before the arrest. Henderson admitted his guilt, and was sentenced to pay a fine of \$20 and costs.

William H. Loeb & Co. have started out their salesmen as follows: Albert A. Ellis, through the Eastern States; Bruce D. Ellis, the Middle and Southern States, and J. Goldsmith, to the large cities from Boston to San Francisco. L. Lyons, of this firm, has completed arrangements for handling their goods in England, France, Germany, Australia and New Zealand. The concern are very busy and are making extensive additions to their shop facilities.

Henry Ludwig, who went bail for Isaac Steinau in the suit on which Watson, Newell Co. obtained the judgment of \$4,559.19, entered a suit in the District Court, July 28, in which he seeks to recover \$250 that it was necessary for him to expend in getting hold of Steinau and delivering him over to the sheriff. Another suit against Steinau was entered July 29 in the Common Pleas Court in behalf of S. & B. Lederer, who sue for \$1,000, a writ for which amount was served on Steinau at the jail. The suit is based on an old judgment for over \$800 and interest that was obtained in the New York courts. It is proposed now to get a judgment for the same claim in Rhode Island.

### The Attleboros.

C. M. Robbins has been on a short vacation tour on Cape Cod.

Ellis, Livsey & Brown have resumed work after closing down for 10 days.

Straker Bros. are removing their business into the Franklin, Thurber & Co. building.

F. L. Bellows, salesman for McRae & Keeler, expects to start on the road about the 15th.

W. B. Allen will start in about a week to show Allen, Smith & Thurston's new line to the trade.

James E. Blake is expected home next week from a trip through the principal points of the west.

Several local firms were interested in the failures of William Paul, Boston, Mass., and Max Rigot & Co., St. Louis, Mo.

Mr. Johnson, New York man of the Emory, Bird, Thayer Dry Goods Co., Kansas City, Mo., and H. P. Barnes, Chicago, were buyers in town last week.

Boiler inspection occurred last week at the W. H. Wilmarth Co. shop, and to the surprise of the firm a large crack was discovered which made it necessary to close down for repairs.

F. H. Carpenter, salesman for R. F. Simmons & Co., has just gotten in from a two months' trip which took him as far out as the Pacific coast. E. S. Shepherd, their New York salesman, starts in a day or two on his regular August trip.

S. O. Bigney is confident from the communications he receives that a better feeling exists among the western trade. He looks forward to prosperous trips for the salesmen the next eight weeks. Meantime his own shop is working briskly with additional hands.

Theron I. Smith, of North Attleboro, recently presented to the town a Memorial hall and the ground on which it was located. An examination of the deed led to the discovery that three inches of the building was still on Mr. Smith's private property, and he at once deeded 18 feet in addition.

J. M. Fisher, E. S. Horton, D. E. Makepeace, M. E. Rowe, H. A. Clark, F. A. Newell, E. L. Gowen, S. M. Einstein, F. W. Weaver, M. L. Chapman, C. O. Sweet, S. O. Bigney, G. A. Dean, A. A. Bushee, E. D. Guild, R. John Marsh, and J. G. Hutchinson are jewelers whose names are closely associated with the town's annual fête on Labor Day, for which preparations are now on foot.

### Syracuse.

Hitchcock & Morse have secured the services of L. Ricca, for a number of years adjuster at the Waltham watch factory, to take charge of their new watch repairing department.

Among the scarce specimens of the traveling fraternity appearing in Syracuse, N. Y., the past week were: Harry W. Frohlichstein, Henry Froehlich & Co.; Wm. C. Solomon; H. B. Kennion, H. D. Merritt

& Co.; Maurice Kohn, Woodside Sterling Co.; L. E. Meyer; Theo. Yankauer, Rees & Yankauer.

A man giving the name of R. H. Clark was arrested in Cortland on Thursday for attempting to pass spurious checks on various Cortland people, among others Fred Nourse, jeweler, on whom Clark attempted to pass a \$6 check in payment for a ring. Mr. Nourse kept the check and the ring, intending to find out if the check was of value.

George E. Wilkins left Sunday evening for New York to meet Mrs. Wilkins and their daughter Louise, who have been spending some time abroad, and who sailed from Antwerp on the *Kensington*, July 24th.

Malcolm H. Rees, the E. Fayette St. jeweler, executed a chattel mortgage on July 28 in favor of Hitchcock & Morse in the sum of \$1,676.71.

### Philadelphia.

Howard Fitzsimmons, West Chester, has been appointed executor of his late father's estate.

W. J. Haines, 2742 N. 5th St., is contemplating extensive alterations and improvements in his establishment.

W. P. Sackett, manager of John Wanamaker's jewelry and silver ware department, has returned from his European trip.

The ticket headquarters of the great gathering of the L. A. W. have been established at the store of Mead & Robbins, Chestnut St. below 10th.

L. O. Waller, Smyrna, Del., spent a day in town last week while on his way to New London, Conn., where he will stay for some time visiting relatives.

Springman Bros., silver platers, and Hesselpoth & Smethurst, jewelers and diamond dealers, are making preparations to move from 931 Chestnut St. to 722 Chestnut St.

Isaac D. Deisher, a Reading jeweler, well known in this city, met with a severe mishap and much loss on the evening of the 24th ult. A can of benzine exploded in the store which took fire, and damage amounting to \$3,000 was occasioned before the flames were extinguished. Mr. Deisher was seriously burned about the hands, face and legs, and was taken to the hospital.

### The Failure of A. T. Sylvester & Co.

Boston, Mass., Aug. 1.—A. T. Sylvester & Co., jobbers, 406 Washington St., this city, assigned July 21 to E. G. Green. The liabilities aggregate \$6,051, of which \$2,500 is to one house in the trade. The remainder is held by about 20 creditors, principally silver and plated ware manufacturers of Meriden, Providence and the Attleboros. The nominal assets are placed at \$3,300, but \$750 of this is thought to be worthless. Assignee Green says he intends to see the creditors personally and does not think he will call them to a meeting.

## New Silver Plated Flat Ware Patterns for the Fall.

The practice among manufacturers of silver plated ware to produce annually new patterns in flat ware is particularly prominent this year, almost every house having produced for the Fall trade at least one new design. Some of these patterns are illustrated in the advertising columns of this issue of THE CIRCULAR. To generalize, it may be said that these patterns are more elaborate than those that have heretofore been produced in silver plate, and in complexity of design and selection and arrangement of artistic elements approach very nearly the patterns usually produced in sterling silver. Notably

THE  
RAPHAEL.

is this the case with "The Raphael," illustrated on page 9, the new pattern of the Rogers & Hamilton Co., Waterbury, Conn. In outline, with the exception of the extended fan-shaped head, it follows the famous "King's" pattern. "The Raphael" is a remarkable combination of conventional leaf and fan work and it is no exaggeration to say it is one of the most elaborate and most artistic productions in silver plated flat ware that has ever been produced.

C. Rogers & Bros., Meriden, Conn., are out with a new Fall pattern which is a complete departure from all other patterns in flat ware which have come under our observation. Its outline, as may be seen from their advertisement on page 17, consists of three series of heavy, flowing scrolls, forming a wonderfully graceful and beautiful effect. The details of the design are few, consisting of these scrolls, with some simple conventional leaf work and rows of graduating beads, but the whole forms a rich design, undoubtedly one of the best that has been so far made in silver plated ware. It is called "The Milton."

THE  
MILTON.

The latest pattern of the William Rogers Mfg. Co., Hartford, Conn., has been beautifully christened "Plymouth."

THE  
PLYMOUTH.

It is illustrated on page 12. This pattern evinces in its design much originality and produces an effect of substantiality. In general outline it is a variation of the "King's," which has been the ruling shape for three or four seasons past. The pattern has new bowl and tine designs, 40 different pieces comprising the set.

The new Fall pattern of the Meriden Britannia Co., Meriden, Conn., is called "Berkshire," and its design consists of three sets of scrolls on the plain pieces such as tea and coffee spoons, and four sets of scrolls on the fancy pieces such as sugar shells, oyster forks, etc. These scrolls in the case of the plain pieces are arranged symmetrically at the top of the

THE  
BERKSHIRE.

handle, at the junction of the shaft and the top, and at the junction of the shaft with the bowl, while in the fancy pieces the four sets of scrolls are arranged as in the foregoing, with the addition of a set on the bowl or at the top of the tines. The whole effect is extremely rich and remarkably original. In connection with the illustrations of the "Berkshire" the company have issued an abridged pocket price list of "1847 Rogers Bros." flat ware, which is the most compact volume of its kind that has ever been produced. The company tell us that while the book contains only 40 pages, 4½x7 inches, in it are specified the prices of all their multifarious productions in flat ware. It is a unique specimen of price list making and will serve as a valuable and useful adjunct in a jewelry store.

### The Eaton-Engle Engraving Machine.

The Eaton-Engle engraving machine being the result of years of practical use, study and experiment, is in its present perfected form an invaluable adjunct to the equipment of the progressive jeweler. With its aid the jeweler can, after a few days of practice, engrave an initial letter on spoons, knives or forks, mark silver novelties, engrave monograms or special designs on glassware, engrave coffin plates for the local undertakers, souvenir spoons and the thousand and one other articles which he is called upon to treat. In designing their machine the makers, Eaton & Glover, 111 Nassau St., New York, have made simplicity the primary consideration. The success attending their efforts is shown by their latest model, which is a happy combination of simple elements, doing away with all belts, pulleys or cams, and comprises chiefly a swinging vertical arm, to which is attached the graver and tracer. This, with the bracket which holds the work, is substantially all there is to the machine. By a very simple adjustment the graver can be set at any angle desired, thus presenting a broad cutting surface and producing bright, flashy cuts. This is a feature found only in the Eaton-Engle, other machines having a vertical graver which can only cut on the point and make thin, scratchy lines. Another new feature that will especially commend itself to the busy man is a scale placed on the vertical arm, so that the machine can be quickly changed to produce different sizes of letters from the same pattern of type. By consulting the letter gauge sent with the outfit, showing the various sizes, the machine can be set to the desired size in less than half a minute.

Mark Bachman, Ottumwa, Ia., who has for years been on the road for the Keokuk jewelry house of T. R. J. Ayres & Sons, is now out on his old territory and making his initial trip for B. F. Norris, Alister & Co., Chicago.

Individual salts in silver show a scallop border and stand on ball feet.

Aug. 3rd, 1897.

Bargains, like  
riches, sometimes  
take wings and  
fly away. 'Twill  
be money in your  
pocket if you  
select forthwith  
such watches as  
you want from  
the ones that we  
advertised at  
special prices in  
last week's  
"Circular," as  
these prices only  
hold good till  
August 21st.

**"Seize Time  
by the  
forelock."**

**C. G. Alford & Co.**

195 & 197 Broadway.

WESTERN UNION BUILDING.



## Now for Prosperity.

*From New York Financier*

Not for ten years has the outlook for the material advancement of the United States been so bright as at the present time. Every condition, every circumstance, both natural and artificial, seems to be working in the direction of prosperity. It can be said safely, and so far as statistical data are concerned, with absolute certainty, that in the natural trend of events the United States is about to enter upon a period which will mark an era in our commercial history. Bank clearings indicate the change that is taking place; the achievement of the Western States in reducing their mortgage indebtedness by millions of dollars are significant of the same fact; the record-breaking loans of the banks, the heavy increases in their deposits, the larger earnings of our railways, our growing exports and the higher prices for cereals are not meaningless. The causes underlying these advances are too broad, too divergent, in character to be classed as transitory. They are the outcome of forces which have been working in our favor ever since the election last November, aided by the propitious and the almost providential abundance of our staple crops, at a time when the whole world is looking to this market for bread.

*From Bradstreet's.*

The unexpectedly early Fall demand for staple merchandise which *Bradstreet's* announced last week has increased, and although not conspicuous at some of the larger eastern cities which it is approaching, is notably so at points in the Mississippi and Missouri River valleys and in the larger wheat-growing States. A special investigation by *Bradstreet's* this week shows that increased purchases by country merchants in the region specified, based on the prospectively large wheat crop at home in the face of short wheat crops abroad, has increased business with western jobbers from 10 to 15 per cent. compared with Fall trade at a like period last year. The total volume of this new business is not large, but it is unusual in this the dull month of the year, and it is growing.

*Rev. T. De Witt Talmage in a lecture on "The Bright Side of Things," at Canal Dover, O.*

"I am not the paid servant of any clique or party and have no axe to grind, but just as sure as the sun shines prosperity is here. The settlement of this perplexing question which has bothered Congress and the people will bring one of the greatest revivals of business in the history of the world."

**Wm. A. Bellwood said to be Balens who "Milked" Max Lebaudy.**

It was learned last week that William A. Bellwood, the Philadelphia bric-à-brac dealer under arrest for pawning goods obtained on memorandum from Mar-

cus & Co., New York, had admitted to Mr. Marcus that his real name was Gilliaume Balensi and that he was the Paris banker who fled two years ago, after the death of Max Lebaudy, for whom he had acted as broker. Mr. Marcus notified the French consul, who in turn notified his Government. The French consul received from France a cablegram that Balensi, or Bellwood, was wanted there for forgery and embezzlement.

Wilcox & Brodek, attorneys for Marcus & Co., say that Bellwood was indicted Thursday afternoon by the Grand Jury for grand larceny. He pleaded not guilty Friday and was held by Judge Newberger on the old bail, \$10,000. It is expected that Bellwood, or Balensi, will plead guilty to Marcus & Co.'s charges in order to escape being taken to France for trial there.

### The Statement of Assets and Liabilities of L. J. Korstad.

RED WING, Minn., July 30.—In the assignment of L. J. Korstad, the Zumbrota jeweler, Assignee Rockne has filed a statement showing cash received from assets amounting to \$1,365.87 and expenses incurred amounting to \$365.14. The claims allowed to date amount to \$2,581.72, to satisfy which the assets amount to \$1,000.63. Judge Williston has signed an order requiring creditors who desire to participate in the distribution to file releases before Aug. 9. The account of the assignee will be heard by the Judge in Chambers on Aug. 14 at 10 o'clock A. M.

### Pacific Northwest.

Fred W. Carlyon, Olympia, Wash., is selling out his personal effects.

Albert R. Martin, Junction City, Ore., has given a chattel mortgage for \$300.

Edward Smith, Colfax, Wash., is suffering from the effects of a rupture received from a heavy lift.

S. S. Battin, of Battin & Co., Newark, N. J., is traveling on the coast and is expected in Portland, Ore., Aug. 5th.

Geo. E. Tew, watchmaker with Wm. H. Finck, Seattle, Wash., has caught the Klondike fever and taken passage for the far north.

D. H. Kirk has opened a watch repairing shop in Silverton, B. C. Knox Bros. have rented a shop in the same town for the same purpose.

Rowland F. Allen, salesman for W. P. Morgan, San Francisco, Pacific Coast agent for the Meriden Britannia Co., Meriden, Conn., is touring the Pacific northwest and will spend two weeks with the trade in Portland, Ore.

The stock of S. Salmonson, New Orleans, La., was slightly damaged by fire last week.

The building occupied by Franklin's jewelry establishment, Santa Rosa St., Victoria, Tex., is being moved to another location.

## Last Week's Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following dealers were in New York last week: H. N. Eliassof, Albany, N. Y.; Imperial H.; A. L. Bearse, Boston, Mass.; Manhattan H.; F. R. Beidler, Baltimore, Md.; Imperial H.; A. Bitner, Lancaster, Pa.; Union Square H.; F. O. Robbins, Pittsfield, Mass.; Everett H.; L. Winterhalter, Butte, Mont.; at H. Freund & Bro., 5 Maiden Lane; A. Vogt, Louisville, Ky.; Astor H.; A. E. Newhall, Lynn, Mass.; Broadway Central H.; M. Goldsmith, Washington, D. C.; Marlborough H.; D. I. Felsenthal, Chicago, Ill.; Morton H.; H. S. Bohm, of Bohm Bros., Cincinnati, O., 33 Worth St.; D. F. Baxter, of S. E. Olsen & Co., Minneapolis, Minn., 256 Church St.; G. Weidig, Chicago, Astor H.; J. T. Homan, Cincinnati, O.; Holland H.; M. Lazarus, Macon, Ga.; Marlboro H.; H. B. Levy, Scranton, Pa.; Metropole H.; J. H. Barr, St. Louis, Mo.; Broadway Central H.

### Trans-Atlantic Voyagers.

TO EUROPE.

Max O. Doering, of Chas. Ahrenfeldt & Son, New York, accompanied by his wife, and L. Winterhalter, of Towle & Winterhalter, Butte City, Mont., sailed Saturday on the *Columbia*.

L. Bonet, New York, with his wife and daughter, sailed Wednesday on the *Noordland*.

Simon Frankel, of Jos. Frankel's Sons, sails to-day on the *Majestic*.

Fred'k H. Grote, New York, sailed Thursday on the *Koenigin Luise*.

Albert Wittnauer and Emil J. Wittnauer, of the firm of A. Wittnauer, New York, sailed for Europe Saturday on *La Touraine*.

FROM EUROPE.

A. Ludeke, of Ludeke & Power, New York; Wm. P. Sackett, of John Wanamaker, Philadelphia, Pa.; B. F. Griscom, of Bippart & Co., Newark, N. J.; Maurice L. Powers, of Powers & Mayer, New York; E. A. Bliss, of the E. A. Bliss Co., Meriden, Conn.; Alfred G. Stein, of Patek, Philippe & Co., New York, and L. Sussfeld, of Sussfeld, Lorsch & Co., New York, arrived Saturday on the *St. Paul*.

C. L. Dwenger returned Wednesday on the *Majestic*.

J. Harvey Wattles, of W. W. Wattles & Sons, Pittsburgh, Pa., returned last week on the *Havel*.

Sol Lindenborn, New York, and John B. Mayo, of Mayo & Co., Chicago, returned Saturday on the *Lucania*.

Ed. B. Midlen and Thos. Y. Midlen, with the Gorham Mfg. Co., New York, and H. B. Houston, of J. E. Caldwell & Co., Philadelphia, Pa., arrived Friday on the *Columbia*.

## Special Notices.

Rates 70c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

**POSITION WANTED** by experienced melter; A1 references. Melter, care JEWELERS' CIRCULAR.

**WANTED; A POSITION** by an all around man; watchmaker, jeweler and engraver; best references. Address P. O. Box 85, Medina, N. Y.

**FIRST-CLASS WATCHMAKER** wishes to invest from \$1,000 to \$2,000, with his services, in good jewelry store. Address Partner, care JEWELERS' CIRCULAR.

**FIRST-CLASS WATCHMAKER**, jeweler, engraver; 17 years' experience, unquestionable references. Hollywood, 542 West Van Buren St., Chicago, Ill.

**A SALESMAN** having established jobbing and large retail trade, wants side line on commission, novelties preferred. Address Broadway House, care JEWELERS' CIRCULAR.

**WANTED AT ONCE.** A permanent position, 10 years' experience as a watchmaker, jeweler and salesman; am also a fair engraver; tools. Address Jeweler, Box 527, Fitzgerald, Ga.

**SITUATION WANTED.** Young man of many years' experience, having good trade in department and jewelry stores, is open for engagement on salary or commission. Address "L," care JEWELERS' CIRCULAR.

**TO REPRESENT WHOLESALE HOUSE IN THE SOUTH**—German, 32, practical jeweler; in business in the South for eight years; considered a good salesman; will accept a moderate salary; good references. Address J. A. W., care JEWELERS' CIRCULAR.

## Help Wanted

**WANTED.** An experienced salesman with an established city trade. Address "Watches and Diamonds," care JEWELERS' CIRCULAR.

## Business Opportunities.

**HIGHEST POSSIBLE VALUE** paid in cash for retail or wholesale jewelry stocks or surplus. Samuel Less, 35 Prospect St., Brooklyn, N. Y.

**A WELL-ESTABLISHED** and paying jewelry store in a good town to exchange for a good farm. Address Farmer, care JEWELERS' CIRCULAR.

**GRAND opportunity** for a watchmaker with capital. The leading jeweler in a thriving New England city of 7,000 population, drawing trade from about 20,000 people in surrounding district, wishes to reduce his cares. Will sell the whole or part of stock to a man competent to keep up its present reputation. Address Eaton, care JEWELERS' CIRCULAR.

## For Sale.

**SAFE FOR SALE;** 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 21, 41 Maiden Lane, New York.

## Miscellaneous.

**I BUY JEWELRY STOCKS.** Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing Good Opportunity, care JEWELERS' CIRCULAR.

**STOLEN!** An 18k., hunting, box joint, plain polished case, containing Lancaster, 19 size, nickel movement, No. 2038, with name D. R. McCormick on dial. Any jeweler coming across this watch will please notify Herrmann & Co., 29 E. 19th St., New York.

## CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing Diamonds, Pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an **IMMEDIATE CASH OFFER**. Trade and Bank References if desired. Correspondence solicited.

CHAS. S. CROSSMAN & CO.  
3 Maiden Lane, New York.

All that are born must die;

All who would succeed must try.

**W. F. MAIN CO.,** manufacturing jewelers of Providence, R. I., with a western office and distributing point located at Iowa City, Iowa, wish to employ a few more first-class salesmen. Those applying for positions must furnish satisfactory references, in addition to which they must furnish the name and address of the last two houses for which they traveled.

**Olympia Japanning Works,**  
390. Canal Street,  
Near W. Broadway. New York.  
**Nickel Plating**  
of all descriptions.

**J. S. O'CONNOR,**  
Manufacturer of  
**American Rich Cut Glassware,**  
ALL HAND FINISHED.  
N. Y. OFFICE,  
39 UNION SQUARE.  
FACTORY,  
HAWLEY, PENN'A.



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ON HAND**

A Large Number of Small

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ADVERTISING, such as above, at

75 Cents per Electrotpe.



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**THE JEWELERS' CIRCULAR PUB. CO.,**  
189 Broadway, New York.

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THE EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO, WEDNESDAY, AUG. 4, 1897

No. 1

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

#### TRADE CONDITIONS.

The sales for July about equaled those of a year ago; if any change was noted it was in the direction of a slight improvement. A majority of the travelers are now on the road, and the results are fully up to expectations. Sales are made in nearly all cases, but generally for small amounts. An improvement in this respect is looked for this month. The shipping rooms of the principal jobbing houses seem quite busy for this time of year, and the feeling of confidence is more pronounced each week.

M. A. Mead & Co. report a better business than last year. Business for the past two months has shown a considerable improvement.

Courvoisier-Wilcox Mfg. Co. are very busy on their filled novelties. This is the company's first year in novelties, and they have a very complete line, comprising match boxes, garters, cigarette cases and manicure and toilet articles. They give a 20-year guarantee with each article, an entirely new proposition in these goods. The line is also made in sterling silver.

J. E. Blake, Attleboro, put in the week at the Leland.

C. D. Peacock is back from a short visit to Green Lake.

Mr. Alister, of B. F. Norris, Alister & Co., has gone north for a well earned rest.

Clifford Payson, of the Courvoisier-Wilcox Mfg. Co., left Sunday night to join his family at Hyannisport, Mass.

The Weber Jewelry Co. are moving their offices to Milwaukee, and in future will do a jobbing business from that city.

Fred Livermore, whose interests and those of the Middletown Plate Co. are mutual, says he has had the biggest July since 1892.

John Bonestell, formerly of Levison Bros. & Co., San Francisco, Cal., passed through here on his way to Maine for two or three months' stay.

F. G. Thearle, Jr., left Saturday for Petoskey, Mackinac and the Sault, to be away two weeks. He will meet Mrs. Thearle and his daughter at Bay View.

and they will accompany him on the trip.

S. Stein, of Stein & Ellbogen Co., and family, left early this week for Petoskey, Mich., to spend the Summer there. Mr. Stein visits Petoskey annually to avoid a recurrence of hay fever.

H. W. Duncanson, president of the Chicago Spectacle Co., and prominent in West Side jewelry circles, has taken out a building permit for a two-story and basement brick flat building at 1976 Fillmore St., to cost \$5,000.

Buyers here last week included: James Lynn, Jr., Wabash, Ind.; C. J. Dunbar, Princeton, Ill.; W. S. Still, Delaware, Ill.; Mr. Clark, of Clark, Giddings & Co., Sterling, Ill., and Mr. Lehman, of A. & E. Lehman, Green Bay, Wis.

A cablegram to his company announces the safe arrival of Mr. Ellbogen in London. The firm look for a shipment of finished stones and rough goods by the 15th of this month, Mr. Ellbogen having gone to the diamond markets for buying purposes.

Two parties proposing to shortly enter the jewelry trade were looking over stocks the past week. Mr. Clock, formerly of Finck & Clock, watchmakers, Seattle, Wash., will locate in South Bend, Ind., and a Mr. Fisher will start in business in Aurora, Ill.

W. S. Cooper, manager of the optical department of Lapp & Flershem, was a guest of C. C. Offerman, in New York, on a fishing trip, on the 26th inst. Mr. Cooper was highly complimented on his success as a fisherman, he having caught the largest bluefish, which weighed 10 pounds. The fish was caught off Long Beach, L. I.

G. W. Marquardt & Sons have moved from the 4th to the 6th floor, Columbus building, where they have 25 per cent. added space. "We will need the additional space, and could probably use double the amount if we could get it," said C. G. Marquardt. When the firm made their original lease, they believed they had made ample provision for the future, but from their first Fall season here they have been much cramped for room in the busy months, even having to extend their operations into the hallway. The change of floors, while not giving the firm the space actually required for their growing business, will relieve the overcrowded condition they have experienced in past seasons.

### St. Louis.

M. Rigot & Co. have given a chattel mortgage for \$3,800.

Sam Bauman arrived home from Elkhart Lake, Wis., on the 30th ult.

Oscar A. Boellner has opened a new jewelry store at 1710 Franklin Ave. He was for many years with W. F. Kemper.

Two travelers in town the past week were: Mr. Boree, White & Major, and Geo. L. Paine, E. I. Franklin & Co.

W. S. Wormood, one of the representatives of the Illinois Watch Co., was in town for a few days last week. He gave a little informal dinner at "Faust's" to a number of local jewelers.

Holmes & Edwards Silver Co. and the Barbour Silver Co. have completed their removal to the new Holland building, and the two Messrs. Schoen have been busy all week getting things ship-shape.

The delegates to the National Retail Jewelers' Association convention have all arrived home. The last two to return were Geo. R. Stumpf and F. W. Bierbaum. They took a lake trip from Detroit to Put-in-Bay.

Travelers are still few and far between, but from advices received by leading jewelers, we may expect many knights of the grip, beginning Aug. 15. Already postals announcing their prospective visits are coming in.

### The Acheson Furnace for Carborundum Manufacture Not an Infringement.

NIAGARA FALLS, N. Y., July 31.—The first point in the litigation between the Cowles Electric Smelting and Aluminum Co. and the Carborundum Co. has been secured by the latter, the United States Circuit Court for Western Pennsylvania having just given its decision. The suit was brought by the Cowles Co. to enjoin the Carborundum Co. from using the Acheson electric furnace, on the ground that it infringed the Cowles patents. The suit was begun about three years ago, but a new element was recently introduced by the Cowles ownership of the Bradley patents. The court now decides that the Acheson furnace is not an infringement.

In pleasing contrast with silver backed brushes are brushes with tortoise shell backs, plain and carved.



**Detroit.**

George Johnston, of the Johnston Optical Co., is at Chautauqua for a few weeks with his family.

D. Linden, formerly with Wright, Kay & Co., has removed his jewelry store from Gratiot Ave. to 755 Michigan Ave.

The following out-of-town jewelers were here last week purchasing goods: Frederick Grimm, Mt. Clemens; John C. Bates, New Haven, Mich., and J. S. McLaughlin, Wyandotte, Mich.

Herman Rolshoven, of F. Rolshoven & Co., has withdrawn from the business and says he will shortly start in the wholesale trade in New York. The business was established in 1855 by F. Rolshoven.

Henry Wright, of Wright, Kay & Co., has returned from a three months' trip to European art centers, buying goods for the Detroit store. John Kay, of the same firm, left for a two weeks' trip up the lakes last week, with his family.

A well known jobber of this city says he does not think the manufacturers and jobbers of the country will break their necks to get into the new organization formed here last week from the remains of the National Retail Jewelers' Association. His idea is that the jobbers and manufacturers ought to form a compact society for the express purpose of eliminating abuses from the trade, such as the department store and the illegitimate dealer. He thinks the big retailers should be made to pay the same prices as the small dealer and that in this way the jobber will get his just dues.

**Indianapolis.**

Aug. 1st found travelers all out among customers and everybody ready for the Fall season.

D. Slutzky, who had a small jewelry store on Indiana Ave., suddenly left town owing several wholesale houses small amounts.

Traveling salesmen are again calling on the trade in Indianapolis. Last week Chas. Marsh, C. A. Marsh & Co.; Daniel Wile, Buffalo Jewelry Case Co.; Mr. Jewett, New Haven Clock Co., and H. E. Vincent, Simpson, Hall, Miller & Co., were in the city.

The death of Charles Ketcham, whose arrest in Louisville, Ky., on the charge of robbing the Adams Express Co. of \$35,000 and sensational trial will be remembered, is reported dead. Ketcham has been a prisoner in Michigan City Penitentiary for several years. Ketcham was confined to serve a five years' sentence on a charge of snatching a tray of diamond jewelry at Indianapolis.

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**

103 STATE ST., CHICAGO, ILL.

Write for Particulars.

**Pittsburgh.**

J. R. Brown, traveler for G. B. Barrett & Co., started out on the road the first of the week.

Mr. West, of West, White & Hartman, started out on the road the past week. Mr. West anticipates a brisk Fall trade.

J. F. Dean, of Reed & Barton, accompanied by his wife, spent last week in Pittsburgh. Mr. Dean but recently became a benedict.

H. Cerf, western representative for M. Bonn & Co., and Charles Sanders, eastern representative for the same firm, started on the road last week.

The E. P. Roberts & Sons' gold medal for piano playing, which is annually given by that jewelry firm, was won last Thursday by Miss Estella Sauer, of Allegheny City.

The following were among the buyers in Pittsburgh last week: B. Neville, Dawson, Pa.; R. L. Kirkpatrick, Butler, Pa.; L. Furtwangler, Greensburgh, Pa.; F. H. Marshall, Derry, Pa.; T. N. Smith, Mt. Morris, Pa.; Neely Bros., Alum Rock, Pa.; A. C. Gaul, Sharpsburg, Pa.

The jewelers of Pittsburgh were particularly happy Saturday last on account of the repeal of the Mercantile Tax bill. That business is improving is among the self-evident truths of the day. Pittsburgh jewelers are unanimous in this statement, and are sanguine in their predictions for good Fall trade.

F. H. Marshall, jeweler, Derry, Pa., passed through Pittsburgh, accompanied by his wife, en route to Canada, where he intends spending the Summer. Mr. Marshall while in Pittsburgh combined business with pleasure, giving quite a large order for goods to some of the wholesale dealers.

The combination jewelry and bakery store of M. Luonzo, 75 Washington St., was broken into and 15 locket, a watch case and three chains, together with some money in the cash register, were stolen. Luonzo made an information before Mag-

istrate McKenna, charging A. Greco with committing the robbery. Greco has been employed by Luonzo, and on discovering the robbery the latter at once suspected Greco. Greco was arrested and locked up, though none of the stolen articles was found on him.

Last March William W. White and Harry Plymate went to Petersburg, Ind., from Terre Haute, and commenced peddling jewelry from house to house. They were notified they must take out peddlers' licenses, which they refused to do, and were jailed, they refusing to pay their fines. Plymate and White have brought suit against the town for damages, claiming \$10,000 in each case.

**ROLLING MILLS.**

WRITE FOR CATALOGUE.

**Mossberg & Granville Mfg. Co.,**  
PROVIDENCE, R. I.

**F. P. D'ARCY,**

Jewelers' Auctioneer, 3547 Prairie Ave., Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.  
**Terms Reasonable, Best of References.**  
Write for particulars.

**TOWLE MANUFACTURING COMPANY,**

\*\*\* SILVERSMITHS \*\*\*

**COLONIAL.**

**NEWBURYPORT, MASS.**



COFFEE SPOON.

149-153

STATE ST.,

CHICAGO.

**GENEVA OPTICAL CO.,** 69 Washington St., CHICAGO.

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.



# SUCCESS!

Smiles sweetly upon the jeweler  
who handles

## Willets Art Belleek China.

ARTISTIC, HANDSOME, POPULAR.

REASONABLE IN PRICE.

Write at once for illustrations to

### WICKE & PYE,

32-36 Park Place,  
NEW YORK.

DIAMOND BAND RINGS AND MOUNTINGS.  
3350. 3351.



DESIGNS  
PATENTED  
Sept. 24,  
1895  
Dec. 15, 1896.



**CHARLES KNAPP,**  
Manufacturing Jeweler,  
41 & 43 Maiden Lane, New York.

Specialty: Superior Ladies' and Children's Rings.

**CAMPBELL-METCALF SILVER CO.,**  
SILVERSMITHS,



ALL GOODS 925 1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco

## Large Profits===Quick Sales

Are reasons why JEWELERS should handle Sterling  
Silver Mounted

### DOG COLLARS.

Particulars from **I. BREMER,**  
44-46 Duane St., N. Y.

## SOUVENIR SPOONS.

...All Localities...

Belts, Chain Purses, Everything for Summer.

**CODDING & HEILBORN CO.,**

NORTH ATTLEBORO, MASS.

**CHAS. ROSE, MINIATURES,**  
THE BEST.



On Watches, - \$1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.  
Studio 192 Water Street,  
Office, 202 Broadway,  
NEW YORK.

TORTOISE SHELL WORK REPAIRED LIKE NEW,



SEND ALL JOBS TO POTTER'S COMB FACTORY,  
Providence, R. I.

SEMI-UNIVERSAL

### MILLING MACHINE.

SEND FOR DESCRIPTION.

**Mossberg & Granville Mfg Co.,**  
PROVIDENCE, R. I.

## Cincinnati.

### BUSINESS OUTLOOK.

The jobbers are inclined to look for good business from now on. A. Herman, of D. Schroder & Co., says he expects splendid business this Fall. He has been out prospecting and every indication points to better times. A. G. Schwab, who has just returned from Europe, is getting into the working harness again, and says the outlook is good and only pessimists whom we have with us always will say that they do not expect much business this Fall. O. E. Bell who is a good barometer of trade, gives every hope for satisfactory business this Fall. He says business so far is ahead of last year, and we have so much better hopes this year than last. Louis Albert says his firm expect good business and have prepared for it. They never bought so largely, and have now one of the largest stocks in the city in various lines. Jos. Noterman opines that his firm will have all they can do in a month or so. They have also made up a large stock for Fall trade. Mr. Sommers, of Bene, Lindenberg & Co., states that the prospects are good, and the first trip of the men who are out is very surprising, as the firm did not look for much at present. Harry Walton, of the Wadsworth Watch Case Co., has just returned from the east, and had an unusually good trip. He says the people talk with much enthusiasm of a complete revival of trade. Chas. Remme, of the Queen City Watch Case Co., reports a very good business in repair work the past two weeks, and says if this continues they will have enough to keep all hands busy. They are getting stock in shape to meet the Fall demand.

Joseph T. Homan, of the Homan Silver Plate Co., is at Cape May with his family for a month.

The Duhme Co. have opened a stationery and engraving department, with Chas. Thompson in charge.

E. W. Kelly, Sullivan, Ind., is making improvements in his store and buying new and attractive goods for expected good trade.

J. G. Laupas, Seymour, Ind., Wm. Kellar, of E. C. Barrow, Georgetown, Ed. Stiles, Peoria, Ill., were in town last week buying new goods.

Dorst & Schneider have completed a set of Grand Commandery medals four inches in length and of solid gold, for a Texas commandery.

J. D. Murray, jeweler, Middletown, O., is receiving the sympathies of his numerous friends in the dangerous illness of his wife, who is on the point of death.

L. W. Lewis, Circleville, O., is in Cincinnati for the first time in 10 years. He is getting new ideas for the improvements he expects to make in his store for the Fall trade.

Bloom & Phillips, manufacturers' agents, have made arrangements to exclusively

handle the goods of the Merrill Bros. & Co., silversmiths, New York, in the west and south.

Henry Krehs, one of the ablest cleavers of rough diamonds in the world, is here in the employ of Fox Bros. & Co. He is from Antwerp, and will cleave, they say, \$100,000 worth of fine rough.

Neuhaus, Lakin & Co. have received an order for 100,000 aluminium pin trays and 100,000 bag tags to be used as souvenirs for a large firm. This firm will also compete for the silver service which will be given by the State of Kentucky to the U. S. cruiser which is to bear her name.

The O. E. Bell Co. received a postal card from Chaux-de-Fonds, Switzerland, seeking information about their special cases. Mr. Bell says there is no doubt the inquiry was due to THE CIRCULAR, as they have no communications with Switzerland. This firm have also made arrangements with H. F. Cates, who travels in Australia, to carry their line, and they will reciprocate by taking opals from him.

Two men were arrested last week on the charge of stealing Masonic charms from Jacob Morris, a Vine St. jeweler. When searched pawntickets for the charms were found on the men, also three charms which were not Morris's. A list of jewelry firms torn from some directory was found on one of the men. It is supposed these are the men who have been making the tour of the various jewelry stores and have stolen something from each.

## Minneapolis and St. Paul.

H. Birkenhauer, of H. Birkenhauer & Co., will start out on his first trip for the new firm about Aug. 15.

Harry S. Aicher, representing A. F. Towle & Son Co., will start out on a long trip south next week.

Eastern traveling men who called on the Minneapolis jobbers the past week were: Fred L. Pattee, Waterbury Clock Co.; T. R. Wall, Geneva Optical Co.

W. H. Creveling has again accepted a position as traveling salesman for the Reed, Bennett Co., and started out last week. Mr. Creveling, prior to Jan 1, 1897, represented the above firm for six years.

## Pacific Coast Notes.

A. A. Schuchard, Salinas, Cal., has moved to Gonzales.

John Bloomgren has opened a repair shop in Santa Cruz, Cal.

A. F. Fuller & Co., Pasadena, Cal., have sold out to E. L. Jones.

Mrs. H. C. Warner, Fresno, Cal., has been appointed executrix of the estate of the late H. C. Warner.

N. A. Stevens, who was for many years in the jewelry business in San Pedro, Cal., and who was for a time in Compton, has returned to San Pedro, and will again enter the jewelry business in that city.



**Connecticut.**

Work has been resumed upon the new factory of the J. B. Williams' Co., Glas-tonbury.

The Rogers Silver Plate Co., Danbury, are rushed with work, and are making preparations to work nights.

P. T. Ives, the Meriden jeweler, has moved his new fixtures and stock into his Wallingford branch store.

A. W. Turner, Willimantic, has sold the fixtures of his jewelry store at 734 Main St. and is going out of business.

Harry Osborne, traveling salesman for R. Wallace & Sons Mfg. Co., left Wallingford July 30 for an extended business trip.

William H. Barber, of Philadelphia, traveling salesman for Simpson, Hall, Miller & Co., visited the company's factory July 30.

C. C. Carroll, jeweler, Wallingford, who is secretary of the recently reorganized Meriden Rubber Co., saw such a future for the rubber company that he gave up his Wallingford store in order to devote his whole time to the new business.

A party of jewelers from Norwalk, South Norwalk, Danbury, Waterbury and Springfield were announced to be the guests on July 28 of Oliver Clark, of C. G. Alford & Co., New York, and enjoy a sail on Captain Oliver S. Clark's yacht, *Three Brothers*.

The Watrous Mfg. Co., Wallingford, started up again July 29, with excellent business prospects. The shutdown for several weeks was caused by the building of a new flume to carry water from the Community lake to run the water wheel at the factory.

David R. Rankin, Winsted, died recently. Mr. Rankin was foreman at the Gilbert clock shop for several years. He had been warden of the borough, selectman of the town, justice of the peace and Burgess, and he was also a veteran of the late war. He was 59 years of age.

The works of Rogers & Brother started up, July 26, on an eight-hour schedule. It is expected that in a short time a 10-hour schedule will be adopted. The force at work is fairly large, and employment will be given to a considerable number of operatives. The outlook for this company is now excellent, and a prosperous season is confidently anticipated.

On the evening of July 30, a meeting of the stockholders of the E. T. Burgess cut glass factory, Middletown, was held, and matters were arranged regarding the continuance of the business. Work was resumed at the factory that morning. New and improved machinery has been purchased. The factory was destroyed by fire on the night of July 5.

The notice was given out to employes in the movement department at the New Haven Clock Co., July 26, that the hereafter 10 hours of work a day would be in-

creased to 13 hours a day, beginning last week. The factory will run overtime for some weeks, or until the present large orders are out of the way, and will then resume its 10-hour schedule.

The Meriden Cutlery Co., Meriden, held their annual meeting, July 28, and the following officers were re-elected: President, Aaron L. Collins; secretary, Homer A. Curtiss; treasurer, George M. Howell; directors, A. L. Collins, John Allen, Walter Hubbard, John L. Billard, A. Chamberlain, F. T. Wilcox, J. M. Gildersleeve, G. M. Howell, H. A. Curtiss.

The annual meeting of the Simpson Nickel Co., Wallingford, was held July 27. The directors elected were: Andrew Andrews, Charles H. Tibbits and Charles B. Yale, Wallingford; C. P. Goss, of Waterbury, and Pliny Jewell, Hartford. The officers elected were: President, Andrew Andrews; secretary and treasurer, C. H. Tibbits. Mr. Andrews is also president of Simpson, Hall, Miller & Co., and Mr. Tibbits is secretary of that company.

Charles Parker, H. S. Wilcox and Walter Hubbard are among the newly elected directors of the Meriden Savings Bank. United States Senator O. H. Platt, of Meriden, is also a director. Ex-Mayor Parker has been a director since 1851. Senator Platt and Mr. Arnold have held office since 1870. The only change in the officers is that Walter Hubbard takes Edward Miller's place on the board of directors.

The corner of Main and Wall Sts., Bridgeport, is soon to be graced by an electrical clock. The structure, when completed, will be about 18 feet in height, and surmounted by a tasty weather vane. It is entirely of iron, cast in an ornamental design, and is being placed in position at the instance of the Time & Weather Service Pillar Co., in connection with the Postal Telegraph Co. Below the vane is a brass ball, eight inches in diameter, which will fall daily precisely at the noon hour. The clock will run on Washington time, and its accuracy is guaranteed.

Isaac Pierce, familiarly known as "Uncle Ike," died at his home in Bristol, July 29. Mr. Pierce was born in Bristol, Nov. 28, 1815. Mr. Pierce spent most of his life in Bristol. When he was a young man he traveled through the south, selling clocks, and in 1849, when the gold craze was drawing many to the west, he went to California. He returned the following year. About that time Lake Compounce was opened as a pleasure resort, and was run by him and Gail Norton. He retired from the active management 12 years ago.

The O. E. Bell Co., Cincinnati, O., will soon be prepared to furnish electrotypes to assist their customers in preparing their own catalogues. They will also publish a neat 36-page catalogue for their special agents. It will be fully illustrated with the latest Fall designs, and will also call attention to the personal stock of the agent by his full page ad. on last page.

**THE "DYKES" PATENT****BICYCLE  
NAME PLATE.**

All Sterling Silver. Adjustable to Any Wheel.

LOCKS ON.

Only Detachable by Owner.

No Visible Mechanism.

A Positive Means of Identifying the Wheel.

Made in Five Designs, Highly Ornamented and Artistic.

**Arthur R. Geoffroy,**  
SILVERSMITH,

548-550 W. 23rd St.,

NEW YORK.

**THE BEST is  
THE CHEAPEST** after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.



**Globe Lever**

BUTTON BACK.

Post can be attached to any button.

"IT HAS NO PEER."

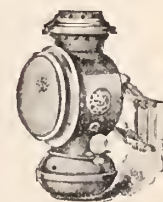
Catalogue sent on application.

**J. BULOVA,**

57 NAIKEN LANE,

NEW YORK.

## THE NEW ALADDIN



Is what the wheelmen want.  
Small in Size.  
Light in Weight.  
Great in Lighting Power.  
Can be lit in any wind.  
Will not go out.  
Guaranteed against any defects.  
Every Jeweler should have them in stock.  
Sample at trade price.

**ALADDIN LAMP CO.,**  
107 Chambers Street, New York.  
518 Broad Street, Newark, N. J.

**Wire Drawing Machinery.**

WRITE FOR CATALOGUE.

**Mossberg & Granville Mfg Co.**  
PROVIDENCE, R. I.



**DEPARTMENT OF  
ADVICE AND CRITICISM  
ON  
RETAIL JEWELERS' ADVERTISING.**

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

**PART XLIV.**

We know of no brighter advertisers in the retail jewelry trade than Ambrose Kent & Sons, Toronto, Canada. We have had occasion to reproduce several of their characteristic advertisements, each of which contained some element of originality and all of which reflected careful work and a thorough grounding in the knowledge of advertising upon the part of the person who wrote them. This person, we understand, is L. H. Luke, who not only shows his ability as a writer of advertisements for Messrs. Kent & Sons but also in outside enterprises. The souvenir post card of the Third International Epworth League Convention, recently held in Toronto, was the happy thought of Mr. Luke. On the address side, the design was very appropriate to the League motto, "Look Up and Lift Up," this design consisting of a flambeau, representing life, and roses, representing love, the monogram and the crest of the League also being shown. The words "Private Post Card" were in red and a space was left for a one cent Jubilee postage stamp. On the reverse of the post card were photographic views of places where the meetings were held, the Parliament Buildings, the Victoria University, general and Methodist churches, entwined among which were the flag and emblem of Canada; at the head were the words, "Epworth League Convention, Toronto, July, 1897." This card was a veritable work of art, and the many delegates so thought it, for nearly 10,000 were sold, making Mr. Luke's enterprise a success.

\* \*

TORONTO, June 8, 1897.

Editor of THE JEWELERS' CIRCULAR.

Enclosed please find a copy of a circular which is now being delivered to every house in our city; we anticipate increased trade through its circulation; would be pleased to learn your views upon this system of advertising.

Yours respectfully,

L. H. LUKE.

Ambrose Kent & Sons.

With the above letter we received from Ambrose Kent & Sons an eight-page pamphlet

stocked with prices and descriptions of all sorts of jewelry and watches, with a page each devoted to the repairing department and optical department, both giving prices for certain classes of work. The pamphlet is very well printed and is a good index to the firm's large stock of goods. Its distribution should have produced desirable results.

\* \*

In THE CIRCULAR of July 7, under this department, was published a reproduction of a prize advertisement of MacDonald & Co., Lima, O., together with a letter from this firm to THE CIRCULAR, in which they analyzed the results of their prize contest. This prize advertisement and letter were quoted in *Brains*, with full credit to this journal, our contemporary commenting upon the matter in the following words:

"This letter is interesting. It is evident that MacDonald & Co. know what good advertising is, as they perceive that the real contest lay in the 'question which was the worst.' Many merchants of more prominence and less brains would have wasted space and made monumental asses of themselves by printing a large number of the ads. which the Messrs. MacDonald are sensible enough to stamp as 'abominable.' It is true that 'very few people know how to go about writing an ad.' The '75 per cent. of poetry' evidences that fact. It is a wonderfully strange—but nevertheless soundly true—thing, that 75 per cent. of the uninitiated will cudgel their brains to evolve a freak when they are asked to write an ad. This is as true of adults as of children.

"As to the prize ad. printed above, we can say that we unhesitatingly confirm the award without seeing the other ads. Here is a little fellow, necessarily unschooled, who, out of the fresh and clear simplicity of his infant mind, writes a capital ad! He has never learned to do worse. With a certain set of basic facts before him, he sets down those facts in a frank,

clear, straightforward manner, and labels it an ad. And an ad. it is, and a good ad., and in no other way can a good ad. be written. His elders had learned to be 'smart' and 'funny,' to use big words, to exaggerate, to chase around Robin Hood's barn, to do tricks with the English language. But this child knew no better than to say, plainly and tersely, what there was to say, and then to stop! We beg to present the assurances of our distinguished consideration to Master Glenn D. Ewy, aged 8 years, of Lima, O. If he will promise never to becloud or distort what he writes by learning to do 'fine writing,' we will agree to provide him with a good situation as soon as he gets big enough. We wish, too, to recommend a careful study of this little boy's effort to that great multitude of people who, when they attempt an ad., consider that they must provide themselves with an encyclopedia, a stock of fireworks and a jug of Jersey lightning."

\* \*

The Rushmer Jewelry Co., Pueblo, Col., send to us a copy of the *Daily Chieftain* of that town, in which is contained their advertisement, occupying the usually large space for a jewel-

er's ad., of four columns, sixteen inches long. In connection with this advertisement, the paper gave the company a lengthy write-up which is written in a matter-of-fact style and has more the effect of news than mere puffery. In one corner of the advertisement appears the following notice:

## TODAY...

Tomorrow we inaugurate a stock reducing and money raising sale of high class jewelry and silver goods, such as has never been equalled in Pueblo's history. In our desire to reduce our stock and to close out certain lines of goods, we will cut the prices to cost and in some instances less than cost in order to realize quick cash returns. We have not made a few selections to offer as baits, but make genuine price reductions on every piece of goods in our magnificent stock.

The firm announce that they have made a large purchase of watches and jewelry from the late failure of D. F. Conover & Co., Philadelphia, Pa., and are therefore prepared to offer this purchase 33 1-3 per cent. less than usual prices. The announcement contains prices and descriptions of watches, clocks, diamonds, gold jewelry, plated jewelry, rings, silver plated ware, silver novelties, bronzes, statuary and cut glass. Altogether, the ad. is a very striking, business-like announcement, one that will butt against any "leaders" that competing department stores can produce.

\* \*

A prettily set and well worded advertisement is that of J. Karr's Sons, Washington, D. C., here presented.

*At Karr's*

## Silver Tableware.

We have just supplemented our large stock of Silverware for the table with several of the newest and choicest patterns. These designs will be found nowhere else in Washington. They include Table Sets, Forks, Spoons, Knives, various Ladles, Salad, Fish, and Oyster Sets, Preserve Servers, and many other single pieces—all in sterling silver. Prices are extremely low.

For Wedding Gifts and Birthday Presents  
no finer or better choice could be desired.

**J. Karr's Sons**  
Jewelers, 945 Penn. Ave.,  
Washington, D. C.



## Trade-Mark Information.

**Note**—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

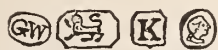
R. G. Allison, St. John's, Mich., sent to Lissauer & Co., New York, the following query: "Can you tell me who is the maker of filled thimbles who uses two anchors as trade-mark?" Lissauer & Co. turned over the query to THE CIRCULAR.

**ANSWER:**—Stern Bros. & Co., 68 Nassau St., New York, use two anchors as a mark to denote their line of filled thimbles. On page 17 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co., is depicted the registered trade-mark used by Stern Bros. & Co. for their thimbles.

ADRIAN, Mich., July 23, 1897.

Editor of THE JEWELERS' CIRCULAR:

I have an old spoon with trade-mark like drawing enclosed. Can you inform me who the maker



is? Also, please send me a copy of "Trade Marks of the Jewelry and Kindred Trades," and oblige, Respectfully, WM. M. SHELDON.

**ANSWER:**—The spoon was made in London, England, in 1805. The maker's name (G. W.) we cannot trace, but it can be obtained by addressing a letter to Goldsmith's Hall, London, asking the name of the silversmith using the letters "G. W." in 1805.

R., L. & M. Friedlander, New York, sent to this office a print of a watch dial containing the following trade-mark,



and asked us the name of the maker of the dial or owner of the trade-mark.

**ANSWER:**—This trade-mark is that of E. & J. Swigart, jobbers and dealers in tools, materials, etc., 15 W. 5th St., Cincinnati, O. The mark is illustrated on page 122 of "Trade-marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

F. B. Rowe, Waldoboro, Me., has given up the jewelry business on his own account and accepted a situation with G. W. Palmer & Son, Rockland, Me.

The stock recently surrendered by John J. Ferguson, Alexandria, La., to his creditors, was offered for sale, July 25, by the syndicate, but in default of cash bidders will be readvertised and sold on 12 months' time.

## News Gleanings.

E. G. Reece, Shelbyville, Ind., is holding an auction sale.

G. F. Banch will soon open a jewelry store in Madison, Ia.

J. W. Rockwood has opened a new stock of jewelry in Preston, Idaho.

O. L. Markham, Mt. Airy, Ia., has given a chattel mortgage for \$250.

F. C. Kramer, Carlisle, Pa., advertises that he is retiring from business.

C. E. Van Vooris will soon open a new jewelry store in Yates Center, Kan.

William J. Alric, Elkton, Md., announces that he is giving up business.

J. Harry Knerr, Camden, N. J., is on a two weeks' visit in Atlantic City, N. J.

Mrs. N. E. Chamberlain, jeweler, Great Falls, Mont., has given a chattel mortgage for \$3,000.

In a fire in Rush City, Minn., a few days ago, the store of H. P. Turner, jeweler, was burned out.

W. E. Lackey, Milford, Mass., has closed out his stock at auction and removed to South Carolina.

In a fire in Neosho, Mo., July 26, the jewelry store of George R. Terry was destroyed; insured.

J. Levant is opening a watchmaking shop in the store of Krelitz & Lippman, Williamsburg, Pa.

J. W. Burke, of New York, has opened a jewelry store in the National block, 11 S. 6th St., Terre Haute, Ind.

A. E. Shutterly, jeweler, Mt. Pleasant, Pa., has patented a watch dial that gives promise of being a money-maker.

C. D. Baldwin, for some time with G. R. Thompson, Findlay, O., has purchased the jewelry stock of M. R. Mertz.

Gorton Rushmer, head of the Rushmer Jewelry Co., Pueblo, Col., will visit New York in September to buy stock.

Purn Postles has purchased the stock of Wm. Carter, Frederica, Del., and removed it to another store in that town.

I. A. Hirsch, East Emporium, Pa., has returned from an extended visit with his daughter, Mrs. Weil, in Buffalo, N. Y.

Burglars entered the store of M. Bernheim, Round Rock, Tex., recently, and took three watches and a quantity of jewelry.

Geo. H. Cook, jeweler, Prescott and Phenix, Ariz., has commenced the erection of three business houses in Phenix, near the Ford Hotel.

The George R. Terry Jewelry Co. sustained a severe loss in their store, in Neosho, Mo., last week, on account of a fire. They carried insurance.

The River block, Joliet, Ill., was destroyed by fire July 27. Among the losers are the Joliet Electric Clock Works. Loss, \$3,200; insurance, \$2,000.

James G. Martin, Wilkesbarre, Pa., has been appointed an official watch examiner for the Central Railroad of New Jersey in place of Richard Preusser, resigned.

John Newton was committed to jail by Judge Senior, of Paterson, N. J., Sunday, on a charge of passing a worthless check on Sigmund Huppert, a repairing jeweler of that town, Friday last.

L. Winterhalter, of Towle & Winterhalter, Butte, Mont., sailed last week on the *Columbia* for Europe on a pleasure trip to his home, in Freiburg, Baden. He will return in October.

Robert Harksley, a waiter, who was captured after a chase and held for the burglary and also for breaking the show window of F. M. Bradley, jeweler, Mobile, Ala., was held in \$150 bail in each case.

Geo. F. Woods, who has been jeweler for M. B. Rockwell, Crown Point, Ind., the past two years, has gone to Edgefield, S. C., to take charge of a business. Ed. C. Sigler takes Mr. Wood's position at Rockwell's.

The extension of the Dupaul-Young Optical Co.'s plant, Southbridge, Mass., is being rapidly pushed. The machinery will be put in as soon as possible, for the concern have several large orders ahead which cannot be filled at present owing to the limited capacity.

Joseph Mackay last week caused the arrest of Charles H. Kelly, jeweler, 46 N. Main St., Paterson, N. J., for embezzlement. Mackay took a diamond brooch, an heirloom, which he valued at \$2,000, to Kelly to have polished. He was put off for two weeks before he got the brooch, and then instead of the diamonds he claims cut glass had been inserted. Mackay accused Kelly of replacing the diamonds with glass. Kelly was arraigned and gave bail. He denied the charge.

## DON'T FAIL

when visiting New York to call at the office of  
**EATON & GLOVER** for the purpose of examining the wonderful

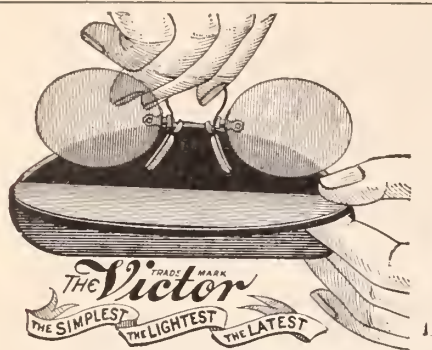
## Eaton=Engle Engraving Machine

and the work it does.

### "IT ENGRAVES EVERYTHING."

**EATON & GLOVER, Makers, 111 Nassau St., New York.**





PAT. APPLIED FOR.  
ALUMINUM OR STEEL FILLED.

### THE "VICTOR"

Is far superior to any case in the market for  
**OFFSET EYE GLASSES.**

No snap, clasp or spring to get out of order.  
For sale by all Jobbers in Optical Goods. Aluminum  
Samples by mail 20 cts.

**AMERICAN SPECTACLE CASE CO.,**  
Manufacturers, 41 and 43 Maiden Lane, N. Y.

R. W. RYER. W. F. CUSHMAN. J. Z. LePAGE

### OPTICAL BOOKS.

Send for new catalogue just issued by the  
**JEWELERS' CIRCULAR PUBLISHING CO., 189**  
B'way, N. Y.

FOR RELIABLE OPTICAL WORK

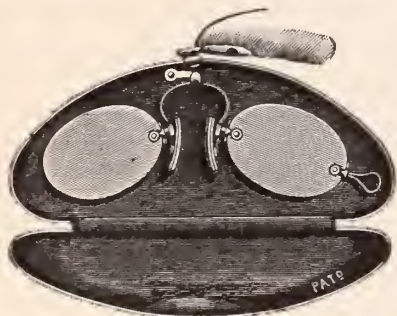
SEND TO

**JOS. FRIEDLANDER & BRO.,**

**OPTICAL LENS GRINDERS,**

18 MAIDEN LANE, - - - NEW YORK.

SEND FOR DESCRIPTIVE CIRCULAR OF OUR FRAME AND LENS CABINET.



### The Patent Feather-Weight Eyeglass Case.

This case is made with a Framework of  
**Tempered Steel**, lined with black velvet, covered  
with the finest leather, and closed with  
a neat and practical clasp, with an inside  
hanger for the eye glass to keep it in place.  
The construction is such that it will hold the  
highest offset guards without injury, and  
thoroughly protects the eye glass from being  
broken. It is the lightest case made.

**SPENCER OPTICAL MAN'FG CO.,**

PATENTEES AND MAKERS,

45 Maiden Lane, - - - New York City.

### Dr. Knowles' Private Course in Optometry.

#### SUMMER SCHEDULE.

During the heated term the fee for both  
the Regular and Correspondence de-  
partments is considerably reduced

Write for particulars relative to the Correspond-  
ence Department.

**R. H. Knowles' M. D.,** 106 E. 23d St.,  
New York.

D. L. Dow is a new jeweler in Forest, O.  
Silas J. Howell, Orange, Mass., is a  
petitioner in insolvency.

V. H. Nitsche, jeweler, Hazleton, Pa.,  
intends to go to the Klondike gold fields.

Henry F. Jordan has opened a repairing  
and optical goods establishment in Brattle-  
boro, Vt.

Nasby Street, Spearfish, S. Dak., has de-  
cided to close out his business and return  
to Chicago.

George Styles and Harry Styles, jew-  
elers, Kingston, N. Y., who have been sick  
with fever, are convalescing.

Wm. von der Linden, Poughkeepsie,  
N. Y., has been confined to his bed for  
over three weeks with rheumatism.

Troy Optical Co. have opened an office  
in Cohoes, N. Y., at J. Blum's jewelry  
store, 48 Remsen St., and will examine  
eyes free of charge.

Ralph, an eight-year-old son of jeweler  
A. Gustav Lanz, Norristown, Pa., last  
week, fell from a two-story kitchen roof  
and fractured his left leg above the knee.  
He was picked up unconscious.

C. A. Rinard, for some time engaged in  
the jewelry business in South Bend, Ind.,  
will move to Kentland, Ind., where he has  
purchased the J. R. Thompson jewelry  
store.

Vaughan & Burnett are a new jewelry  
firm in Brattleboro, Vt. The members of  
the firm are F. R. Vaughan, for nine years  
with Randall & Clapp, and F. L. Burnett,  
for 16 years in the tuning department of  
the Estey Organ works. Messrs. Vaughan  
and Burnett have bought the stock and  
fixtures of Jordan & Van Doorn.

M. S. Winston, A. and B. Winston, E.  
H. Wright and T. C. Gale, agent, have  
purchased of Edward Spalding, receiver,  
the entire stock of goods, fixtures, tools,  
materials, accounts, etc., of the F. H. Gale  
trust, and they will carry on the jewelry  
business at the old stand, 310 Main St.,  
Norfolk, Va., under the firm name of the  
Gale Jewelry Co. F. H. Gale is manager  
of the business.

John Curtiss, a notorious diamond thief,  
was arrested at West Alton, Ill., a few days  
ago, by an officer who had followed him  
from Davenport, Ia. Curtiss walked into a  
jewelry store at Davenport and stole over  
\$500 worth of diamonds by slipping paste  
jewels into the case and stealing the origin-

als. He was followed by a detective and  
captured as he walked from a Burlington  
train at West Alton. He consented to re-  
turn without requisition papers. Curtiss  
has served a term in the Iowa penitentiary  
for stealing diamonds.

C. A. Trefethen opened his new store at  
the corner of Elm and Amherst Sts., Man-  
chester, N. H., on July 24. The business  
has occupied the same location for years,  
but Mr. Trefethen has so completely re-  
modeled and rebuilt the interior of the  
store that it is practically new. An im-  
provement is the new metallic ceiling. Im-  
bedded in the metal work, all over the  
store, are 75 incandescent lights. The  
walls have been beautifully tinted with  
dainty bits of frescoing here and there. In  
the rear of the main store there is a new  
optical parlor.

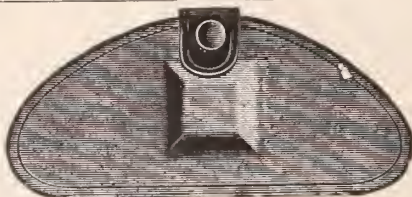
### Trade Gossip.

Both members of the firm of Henry  
Freund & Bro., 5 Maiden Lane, New York,  
left for the road Thursday last, with sam-  
ples of their new Fall lines. With these  
lines they certainly should get their full  
share of trade.

"I am not making cheap goods, but good  
goods cheap" is the well founded claim of  
J. J. Cohn, manufacturer of leather goods,  
65 Nassau St., New York. The firm's  
new lines include a great many new de-  
signs of unusual beauty; likewise two new  
leathers which claim attention for fineness  
of grain and rarity.

The Olympia Japanning Works is the  
firm name of a new nickel-plating concern  
prepared to fill orders for the trade  
promptly and satisfactorily. Their office  
and works are located at 390 Canal St.,  
New York. Their plant, they say, com-  
prises all of the latest improvements for  
the facilitating of good work at reasonable  
rates.

A device for attaching match boxes to  
bicycles is the latest novelty in ornamental  
and useful bicycle fittings handled by the  
jewelry trade. This device, which consists  
of a frame large enough to hold the ordi-  
nary size match box and is, by means of  
a strap, easily attached to any part of a bi-  
cycle, is from the factory of Merrill Bros.  
& Co., 31 E. 17th St., New York. It is  
made of sterling silver in a variety of  
pleasing designs.



### KOENEN'S IMPROVED SHELL CASE FOR OFFSET EYEGLASSES.

Made in Steel and Aluminum, being the lightest,  
strongest and best case made. Covered with the finest  
grade of leather.

Manufactured and Patented by

**A. KOENEN & BRO., 81 Nassau St., N. Y.**  
SOLD BY JOBBING TRADE.



IN TWO SIZES. THIN AND STRONG.



# OPTICAL DEPARTMENT.

## Optical Correspondence.

CONDUCTED BY R. H. KNOWLES, M. D.

Will you please be so kind as to inform me who "coined," or devised, the following terms?

Orthophoria,	Orthotropia,
Heterophoria,	Heterotropia,
Esophoria,	Esotropia,
Exophoria,	Exotropia,
Hyperphoria,	Hypertropia,
Hyperesophoria,	Hyperesotropia,
Hyperexophoria,	Hyperexotropia,

And oblige, very truly yours,

L. P.

ANSWER:—The terms enumerated above were "coined," or devised, by George T. Stevens, M. D., 33 W. 33d St., New York. Although these terms are expressions reflecting the condition of the sight, the terms are not as yet generally adopted by the medical profession, but sufficient character is established by them as to cause them to find their way in the several up-to-date medical dictionaries, which give the derivation, the English equivalent and definition of each term in order.

A query of such frequency has come to hand that the writer thinks he is called upon at this point to explain his position upon a delicate as well as important issue. The query is:

In what way does your course in optometry differ from other schools or institutions which have for their object the preparation of students for refracting optician, etc.? Yours, etc.,

L. F.

ANSWER:—Before entering the medical profession and taking the degree of Doctor of Medicine, the writer acquired the science and art of teaching at one of the best normal schools in the United States and now, years later, this system of teaching your humble servant applies to the science of optometry, with what success correspondent and everyone else know who are at all acquainted with the trend of progress

in the optical field for the past five years. During this time over 300 students have become acquainted with the principles of optometry and to-day are giving satisfaction in their several fields of labor. If correspondent wants to know how to fit glasses and desires to apply the several methods subjectively and objectively the writer will show him how, within the shortest time and at the least cost, with the best prospect of success he can obtain this knowledge. Our school is thoroughly equipped with every instrument, and New York is the place for clinical instruction. New York is the best city in the world from which to graduate, either in art, law, medicine or optometry.

When shall we look for your book "Ocular Refraction?" I have been reading the chapters which were published in 1896 and 1897, but those which came out during the year 1895 I did not get. I should like to have them all, and hope some time of seeing them in book form. Yours with best wishes,

E. P. M.

ANSWER:—Before the parts which constitute the series of continued papers published in THE JEWELERS' CIRCULAR can be arranged, the whole series are to be carefully examined and revised; this, of course, will take considerable time. There is, however, a little booklet just published by THE JEWELERS' CIRCULAR which is the very thing to help advertise and build up one's optical business, and everyone who is interested in the selling of spectacles and eyeglasses should see a copy and buy as many as his business demands, as the booklet is intended as reading matter for the public.

R. H. KNOWLES, M. D.

The Campbell-Metcalf Silver Co., Providence, R. I., have introduced a neat line of spoons, sardine forks, sugar shells, caddy scoops, bonbon and butter knives, with enameled flowers and fruits on the handles.

## A "Perfect Title"

is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

and this **cannot** be erased by time or wear. Tags are soon lost. But this stamp will always be before you. **Accept** no "Just as good" for they are **Wanting** in the **Essential Factor**. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the **only line in the market bearing the stamp of the manufacturer.**

**BAY STATE OPTICAL CO.,**

**ATTLEBORO, MASS.**

## Workshop Notes.

**New Wheels.**—When a new wheel is applied to a watch under repair, it is necessary that the angle of the old wheel's tooth should be looked to, as well as the wheel's size and thickness of the tooth's point. If a pallet depth is shallow, and a new wheel is put on of a trifle larger size, care should be taken that the new wheel is not more sloping in the teeth than the old one, or else the pallets will be bound unduly hard; it is best to have the new wheel a little straighter in the teeth, if possible.

**Buckland's Cement.**—Finely powdered white sugar, 1 oz.; fine powdered starch, 3 oz.; finely powdered gum arabic, 4 oz. Rub well together in a dry mortar; then add cold water, little by little, until it is of the consistency of melted glue; put in a wide-mouthed bottle, and cork closely. The powder, thoroughly ground and mixed, may be kept for any length of time in such a bottle, and when wanted a little may be mixed with water with a stiff brush. It answers ordinarily for all the purposes for which mucilage is used, and as a cement for labels it is especially good, as it does not become brittle and crack off.

**Ungilding.**—To recover the gilding from old watch plates or parts, prepare first an aqua regia by mixing 3 parts of hydrochloric acid with 2 parts nitric acid heated to 188 deg. F. Plunge the articles into this mixture, and leave them in until every trace of gold has disappeared. The solution is next evaporated to a syrupy consistency and the residue washed with distilled water. The liquid is next filtered and sulphate of iron added. The gold will precipitate in the form of an impalpable powder, which is first washed with weak hydrochloric acid, next with water, and then melted with a little borax and saltpeter, whereby an absolutely pure ingot is obtained.

**How to Select a Mainspring.**—Of all parts of a watch, the mainspring is perhaps oftenest repaired. Before proceeding with our remarks we would advise the repairer to always buy the best material, as it pays both the repairer and the customer. When you replace a spring, examine whether the breaking of the old spring has not bent any teeth on the barrel or center wheel. See if the hook on the barrel arbor is not too long, so as to break the spring you are about to put in. If everything is right in your judgment, select a spring of the proper thickness and width; wind it and put it in, taking care that the brace end does not stick through so as to catch the center wheel or balance as it comes round. If these points have been observed you cannot help but have a good job.

Lapis Lazuli exists in Chili at Yulabuen estate, on the western side of the Andes, belonging to Don Félix Marin Carmona. The deposit occurs near the line of perpetual snow in great masses, which are exploitable only in the Summer season.



## The Latest Patents.

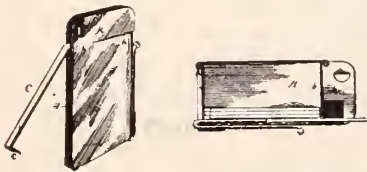
ISSUE OF JULY 27, 1897.

**587,032. FOUNTAIN-PEN.** JOHN BLAIR, Brooklyn, N. Y. Filed Oct. 17, 1896. Serial No. 609,210. (No model.)



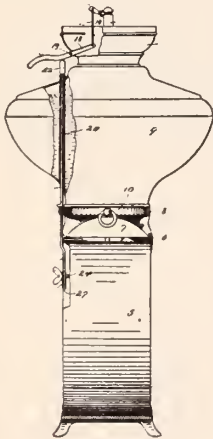
A fountain-pen having a layer of soluble ink-powder within the closed end of its hollow body, a porous plug fitted against said ink-powder, a supply of water in contact with the plug and means for conveying the ink solution through the pen-section to the nib when the pen is held in operative position.

**587,040. POCKET MATCH-BOX.** HANS G. JOHNSON, Waukon, Ia. Filed Oct. 17, 1896. Serial No. 601,215. (No model.)



As an article of manufacture, a match-box adapted to receive matches, an ejector for removing a match part way from the box, and a pair of spring igniting-jaws formed from the shell of the box between which the ejected match passes, said jaws accessible from the outside of the box and capable of being compressed between the thumb and finger, whereby they may be caused to ignite the match or not, at the will of the user.

**587,064. COMBINATION ALARM-CLOCK AND LAMP.** ANTHONY PHERSON, Rochester, N. Y. Filed Sept. 24, 1896. Serial No. 605, 86. (No model.)



**587,123. THIMBLE.** LAFAYETTE HOLCOMB, Fort Logan, Colo. Filed Aug. 26, 1896. Serial No. 604 009. (No model.)



The combination with a thimble proper having an outer roughened surface and spaced projections upon its inner surface, of a smooth perforated lining secured within the thimble and supported in the proper position by resting against said projections.

**587,136. CLOCK.** WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., same place. Filed April 13, 1896. Serial No. 587,254. (No model.)

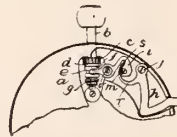
In a repeating, striking clock of the rack-and-snail type, the combination with the center arbor thereof, of an hour-wheel mounted upon the said arbor and provided with a long, forwardly-projecting hour-wheel sleeve, a snail-sleeve removably mounted upon the



hour-wheel sleeve to which it is adjustably secured, a snail mounted upon the rear end of the snail-sleeve, and an hour-hand removably coupled with the projecting forward end of the snail-sleeve.

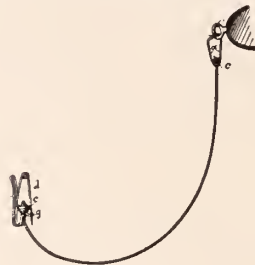
**587,143. ELECTRIC PROGRAM-CLOCK.** ERNEST BOESSEN and SIGMUND L. PRAGER, Mount Vernon, N. Y. Filed Feb. 8, 1897. Serial No. 622,423. (No model.)

**587,158. STEM WINDING AND SETTING WATCH.** OLOF OHLSON, Waltham, Mass. Filed July 23, 1896. Serial No. 600,297. (No model.)



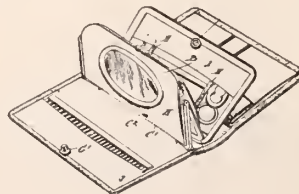
A device for shifting a clutch from the winding devices of a watch to the setting devices, or vice versa, comprising a clutch lever, and a shifting lever having a yielding portion bearing upon the clutch-lever so as to hold it yielding in either one of two positions, irrespective of any springs bearing upon either of the said levers.

**587,192. EYEGLASS-HOLDER AND CORD ATTACHMENT.** WATSON D. FENNIMORE, San Francisco, Cal., assignor to the California Optical Co., same place. Filed Aug. 3, 1896. Serial No. 601,482. (No model.)



An eyeglass-holding attachment consisting of a wire coiled within its length to form a tapering, conical space, said wire having its opposite end adapted to form a clasp for engaging the eyeglass, a flexible connection passing through said conical coil and having an enlargement upon its end which is drawn into said coil, and a device at the opposite end for securing the connection to the garment of the wearer.

**587,251. POCKET-BOOK.** BERNARD WILENT-



SHIK, New York, N. Y. Filed April 9, 1897. Serial No. 631,379. (No model.)

**DESIGNS 27,445, 27,446, 27,447. SURFACE ORNAMENTATION OF GLASS.** ANTHONY DIXON BROGAN and ANDREW MURRAY MALLOCK, Glasgow, Scotland. Filed May 10, 1897. Serial Nos. 635,944, 635,945, 635,946. Term of patents 14 years.



**DESIGN 27,419. BADGE.** ALBERT F. THOMPSON, Adel, Ia. Filed July 30, 1896. Serial No.



601,121. Term of patent 14 years.

**DESIGN 27,420. BADGE-PIN.** GEORGE E. DARLING, Providence, R. I. Filed March 17,



1897. Serial No. 628,052. Term of patent 7 years.

**DESIGN 27,421. WATCH-CHARM, ETC.** SAMUEL STOPHLET, Kansas City, Mo. Filed Aug. 7,



1896. Serial No. 602,086. Term of patent 3½ years.

**DESIGN 27,422. GIRDLE.** WILLIAM H. STARR, Decatur, Ill. Filed March 1, 1897. Serial No. 625,671. Term of patent 3½ years.

## EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

*Expiring July 27, 1897.*

**230,393. CHEESE KNIFE.** VOLNEY BARKER, Portland, Me., and JOHN BARBOUR, Haverhill, Mass.

**230,402. DETACHABLE BUTTON.** ISAAC CAPRON and FRANK H. SALLER, North Attleborough, Mass.

**230,443. HANDLE FOR COMBS.** NELSON B. SLAYTON, Alfred Centre, N. Y.

**230,461. ATTACHMENT TO SPOON HANDLES.** SAMUEL S. BOLTON, Big Rapids, Mich.

**230,473. SLEEVE BUTTON.** IRAD L. GARSIDE, Paterson, N. J.

**230,510. NECKLACE CLASP.** DAVID UNTERMEYER, New York, N. Y.

**230,531. ORNAMENTAL CHAIN LINK.** SOLOMON DAVIDSON, New York, N. Y., assignor to Davidson Bros., same place.

**230, 48. JEWEL CASE.** WILLIAM E. F. GURLEY, Danville, Ill., assignor of one half of his right to Edwin G. Smith, same place.

**230,565. WATCHMAN'S TIME CHECK.** WILLIAM H. O'CONNELL, Baltimore, Md.

**230,596. STEM WINDING AND SETTING WATCH.** CHARLES V. WOERD, Waltham, Mass.

**“Ready!”**

**“Aim!!”**

**“Fire!!!”**

Our aim is true—our bomb explodes at the right time!

Now that there is every indication of a good, substantial Fall trade we have placed upon the market an *entirely new* line of

## Fahys “Honest” Gold Filled Cases

which, we are sure, will prove “trade boomers.”

These goods are the superlative of “best.” They have Solid Gold Bows and Joints, are *Hand Engraved* and finished positively without any coloring process whatsoever; we guarantee them to contain *as much if not more* gold than any other filled case now in the market and furthermore guarantee them to wear *25 years*. They are stamped as follows.



Write to your Jobber at once.

---

**JOSEPH FAHYS & CO.,**  
Fahys Building, New York.

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*“Turn over a new leaf.”*



# Here are the "Trade Boomers"

referred to on the preceding page.



F 315



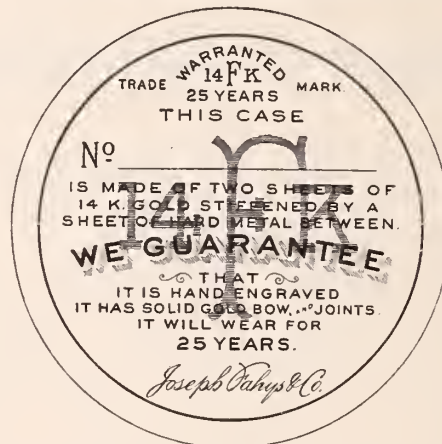
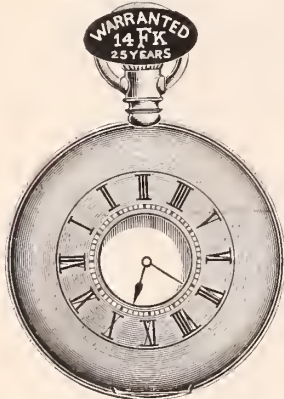
F 193



F 274



A 4-30



A 151

is issued with every case  
of the new line.



F 340



F 40



F 240



M 150

## JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING,

NEW YORK.





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW FINISHES  
IN  
ART METAL GOODS.

**D**ECORATED Rhodian, the latest finish of the Bradley & Hubbard Mfg. Co., and their new decorated Baleric, mentioned in this column a few weeks ago, are now both to be seen on a line of loving cups, vases, urns and the small ornaments common in art metal goods, just opened at the firm's New York salesrooms, 21 Barclay St. and 26 Park Pl. The shaded colorings, blue green of the Rhodian and brown red of the Baleric, are simply ornamented with hand painted decorations of flowers and leaves in tints that harmonize perfectly with the background on which they appear. This coupled with the beautiful luster of these finishes and the fact that the vases, etc., appear in the latest pottery shapes, gives all the pieces of the line an appearance of fine articles of porcelain. Nothing like these articles in art metal goods has yet appeared on the market.

A MAGNIFICENT  
BOWL OF  
CUT GLASS.

**A** MAGNIFICENT bowl of cut glass, 18 inches in diameter, was put on exhibition last week in the window of Jacot & Son's store, 39 Union Sq., and attracted the attention of the crowds who promenade New York's shopping district. The bowl is the product of the cut glass works of J. S. O'Connor, whose New York salesrooms are situated in the Jacot building. It is the finest piece of its kind turned out by this firm and is one of the largest cut glass bowls ever shown in New York. The decoration is an elaborate design known as the "Crescent" cutting.

C. L. DWENGER'S  
FALL LINES  
OF POTTERY.

**C**HAS. L. DWENGER, who for the past two months has been traveling through Europe, returned last Wednesday on the *Majestic*. Mr. Dwenger made an extended tour through Germany, Austria and France, visiting the pottery centers and arranging for his Fall lines which will be

shown at his salesrooms, 35 Park Pl., New York, about the first of next month.

LARGE ASSORTMENTS  
OF  
DRESDEN CHINA.

**A**N unusually large and finely assorted line of Dresden china is that shown by Hinrichs & Co., 29-31 Park Pl., New York. It includes not only the very finest brands of Meissen, but the medium and cheaper grades of Dresden ware and is particularly rich and full in the varieties of cups and saucers, table novelties, bowls, desk appointments and individual pieces and ornaments such as jewelers handle. The decorations include both the large Meissen flowers (Meisner Bluman), and the small Dresden sprays (Strauß Bluncher). Another new Dresden style of decoration, consisting of small blue forget-me-nots, is to be seen on a new line of Rohla Stara ware in which a similar assortment of fine china fancy pieces may also be found.

THE RAMBLER.

## Manufacture of Limoges China.\*

**T**HE growth of the china industry at Limoges presents a very interesting chapter in the history of French art and enterprise. All the wonderful development that has taken place—the discovery of kaolin at St. Yrieix, the building of factories, the establishing of a name and market throughout the world—have occurred within the last century.

Limoges ware is considered by connoisseurs second to none in points of excellence. Its hardness, clearness, translucency and general adaptation for tableware and decorative uses is unsurpassed. The United States appreciates, as no other country, the superiority of this china, nearly three-fourths of all the goods manufactured in Limoges finding its way thither. It will therefore be interesting and profitable for many who are unable to visit Limoges to know something about the manufacture of this celebrated ware.

KAOLIN AND CLAYS.

The first important factor in this china is the kaolin. What are reputed to be the purest deposits of this clay in the world are found in the quarries around St. Yrieix, Haute Vienne. Forchhammer,

\*From consular report by Walter T. Griffin, commercial agent at Limoges, dated March, 27, 1897.

Brongniart, Salvétat and other distinguished chemists have given the formula of true kaolin as  $Al_2O_3 \cdot 2SiO_2 + 2H_2O$ . The kaolin discovered at St. Yrieix responds to this.

There are many other decompositions of feldspathic rock in other sections of France and in Great Britain, but they all contain more or less water, iron, mica, magnesium and often sulphur. An excess of water is extremely injurious in making the very delicate paste used by Limoges potters.

The different grades of this china are frequently caused by mixing the cheaper and impure clays from other quarries with the true kaolin. The color and weight of the ware is apparent immediately to the eye of an expert in china. The body of the glaze consists principally of feldspath and kaolin; many manufacturers add to these a certain proportion of ground china. One of the features of Limoges glazes is the entire absence of lead. This mineral forms an important factor in American and British enamel, but the excessive heat required to fire the hard china would make lead practically useless. The entire process of manipulating the clay and firing differs in France from the methods used in other countries. The American and British potters make a very hard bisque and a very soft glaze, while the French reverse the order of manufacturing.

Before the kaolin is delivered at the factory it is washed and ground and all impurities removed. After its reception at the works it is again washed, and a pump carries the liquid up into a receiver, where it passes between two electro-magnets to remove every particle of iron that might remain in the clay; this mineral discolours the china (often forming black spots, so much objected to). The liquid is then poured into bags and transferred to a hydraulic press, where the superfluous water is forced out of the clay. The bags are emptied on a sort of platform covered with zinc, over which run heavy rollers. Great care is taken to prevent the paste from touching iron, the cast-iron roller cylinders being incased in zinc. When the clay has finished its course under these rollers it is placed on another zinc-covered disc and worked by similar cylinders. These mixers give a plasticity and evenness to the paste that no other manipulator has been able



to impart. The paste is now ready for the potter.

Nearly all the molding and jiggling is done by machinery. The plaster is placed upon a jigger, or revolving disc, which is thrown in and out of gear by the foot. The knife gauge can be so arranged that the same machine can make several kinds of molds. This machine economizes hand labor and contributes very much to the rapidity with which work can be done. There are machines for making plates, saucers and platters. A machine reduces the paste to the desired thickness, while another throws it on the mold, and the plate is finished on still another. One man usually works these three machines. He makes just as many plates as he can change the molds necessary for each one of the three. These machines work automatically. Steam power is generally employed. They work so evenly that there is no danger of imperfections in the articles made. There are two machines for making hollow ware, such as cups, soup tureens, bowls and deep dishes of all kinds. In one of these there are two pedals, one regulating the pressure made on the paste and the other throwing the machines in and out of gear. The gauge is so arranged as to fit into both hollow and curved ware. There is not only a down motion, but a side motion, to the gauge, which makes it conform to the irregularities of the mold. This machine has reduced the cost of manufacturing soup tureens, sauce boats, salad bowls, and covered dishes. A very ingenious contrivance is used in making oblong platters, etc. The jigger has one long and one short motion of the eccentric, giving the necessary motion for the elliptical shape of dishes. The quantity of articles possible to make on a machine is very great. One workman can turn off as many dishes in a given time as 20 could by

hand, and the work is better done. The revolutions in jiggering can be regulated by a machine. It is often very necessary to accelerate the revolutions of a machine in making certain articles; this regulator accomplishes this purpose. Heretofore the trouble with cup making machines has been their rigidity. Mr. Faure has overcome this trouble in the improved cup machine, which has not only the down motion, but the gradual side motion which corresponds to the movement of the human hand.

#### FIRING.

The manufacturers of Limoges have made great progress in the art of firing china; they have studied the subject in a most scientific manner. Several years ago the old system, so common throughout Great Britain and the United States, was abandoned on account of the high price of coal and the great loss in inferior goods. The old kilns were replaced about 10 years ago by what is known as the down-draft furnace; these kilns are built in two stories. The lower is charged with glazed ware, as it requires the highest temperature, and the upper (also called the globe) is filled with bisque. The diameters of these kilns vary from 15 to 21 feet and are heated by fire boxes situated around the base of the kiln. In this down-draft furnace, the heat, as it rushes from the fire boxes, is drawn up to the roof of the first story, and then, by flues formed by the saggars, it is drawn down through holes in the floor into passages made under the floor, from thence passing through the sides of the kiln up into the globe, or second story, whence it escapes by a chimney into the air. This system is more economical than the others; it regulates much better the heat in the first story, and at the same time some of the previous heat that is wasted is utilized.

Within the last two years several new

inventions have been tried successfully. Smaller kilns of one story have been built and fired in a continuous manner by a system of flues connecting each kiln with the others at the top and bottom (this series of kilns is arranged in a circle usually). The waste heat thrown off from one kiln is drawn into the top of the next one and follows the entire circle until it escapes from the last one into the chimney. This method of firing china economizes both fuel and time. Only half the amount of the former is required to produce the same degree of heat, and the china is better fired in less than 30 hours, whereas the down-draft system takes about 70. This is an important item, both as regards economy in labor and the risks caused by improper firing.

#### DECORATION.

The decoration of china has been reduced to a very fine art in Limoges. The beautiful designs—floral, fruits, and landscapes—so much admired in the United States are produced in such quantities and so rapidly that it would be impossible to make one-thousandth part of the decorations by hand. The processes of lithographing and decalcomania have replaced all hand painting except for rich decorations and special orders. The small decorators purchase the decalcomania sheets ready prepared. They employ girls to stick the pictures on the china. After the paper has been removed therefrom, the articles are fired in the "moufles" to set the colors.

The large manufacturers, however, make their own decalcomania sheets, work out their designs, and control their decorations themselves. The design is cut upon stone in the same manner as a chromolithograph, each color having a separate stone, which is passed through a machine. The color, which is in powder, is sprinkled on the paper after it has received the impression from the stone. Only that portion which should receive the given color is impressed, so that after the different paints are passed upon the sheets called for by the design, the sheet is ready for transferring.

Much alarm was caused some time ago by lead poisoning from the colors, but now the powdering is done under cover. The top of the tables are in glass, the backs and sides are made of wood, but the front is of cloth, in which are armholes fitted with elastic bands, so that the hands can be thrust through and the powdering done without the danger of inhaling the dry colors. The work is seen through the glass top. A new powder is now being tried which dispenses altogether with lead.

Justice Hubschmitt, of Paterson, N. J., has accepted bail from William T. Gardner, a Straight St. jeweler, whom Gustave Melline charged with breaking and entering and assault and battery. The two men had words over the ownership of a closet.

**A.W.C.CO**

**American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.

Casing of Swiss Movements a Specialty.

**WM. L. GILBERT CLOCK CO.,**  
Manufacturers, FACTORIES, WINSTED, CONN.

SALESROOMS:

37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.

54 and 56 Madison Street, Chicago.  
Montreal, Canada.

# "TRADE - MARKS"

of the Jewelry and Kindred Trades."

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In Addition to which there are 120 Marks in Historical Articles.

### SOME FEATURES.

THE MARKS are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED or UNREGISTERED. THE NATIONAL TRADE-MARK LAW with complete instructions for obtaining a trade-mark forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. EXHAUSTIVE ESSAYS by authoritative writers on the stamping systems among early workers of gold and silver wares. OLD MARKS OF CURRENT FIRMS form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. GOLD AND SILVER STAMPING LAWS. A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF MANUFACTURERS, JOBBERS AND IMPORTERS.

The Leading Jewelers throughout the country concur in pronouncing this book

"INVALUABLE."

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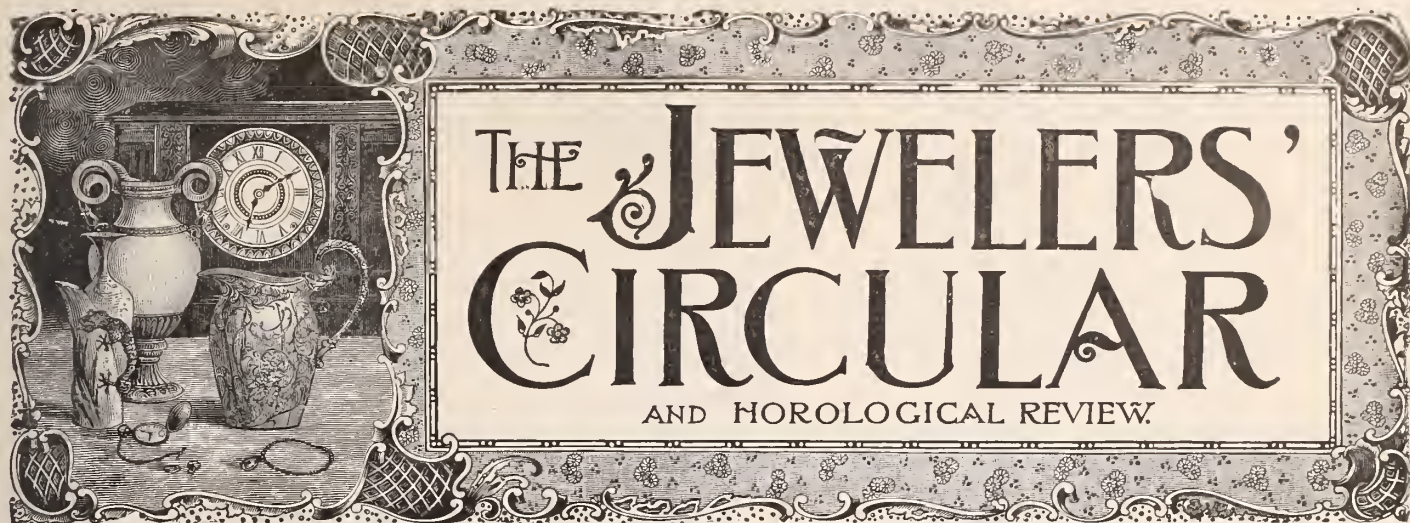
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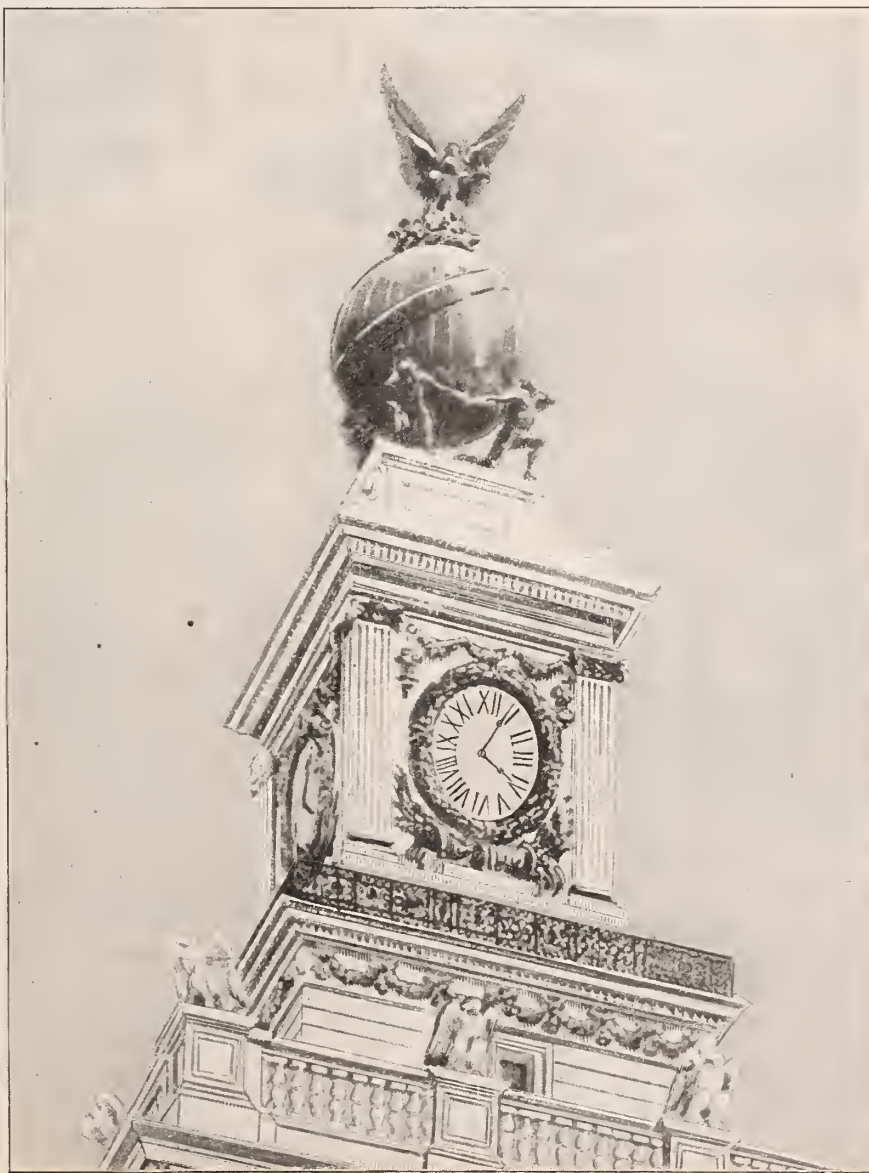
NEW YORK, WEDNESDAY, AUG. 11, 1897.

NO. 2

## ONE OF THE BEST CLOCK SYSTEMS IN THE WORLD.

WHEN finished, the Broadway tower of the New York Life Building, at Leonard St. and Broadway, New York, with its enormous and magnificent four dial clock, will be one of the sights of the metropolis. The fine engraving herewith conveys an idea of the wonderful beauty of the structure. The clock in this tower is the master clock of the timekeeping system of the building, comprising from 200 to 300 clocks, and being, according to claims, the best timekeeping system used in buildings in the world. This system has been installed by the E. Howard Watch & Clock Co., Boston and New York, and the work is now nearing completion. The movement of the master clock is set upon an iron table six feet long, three feet wide and three feet high, the whole occupying only a small space of the tower room. To sound the hours a bell weighing 6,500 pounds has been installed, while to operate the clock movement and the striking mechanism weights of 3,000 pounds are required. By means of an electric motor the clock will be wound once a week. The four dials are each 12 feet in diameter and are constructed of glass and iron. An apparatus will be attached for the illumination of the dials at night. At the Elm St. end of the building, completed about a year ago, is another tower containing an electric clock with a single 12 foot dial. This clock controls over 80 other clocks in the building. The Elm St. clock and its dependent time-pieces will be synchronized by the Broadway clock. This enormous clock is all ready, and the E. Howard Watch & Clock Co. are waiting for the workmen in the tower to finish their work, which will be in about 30 days, after which the installation of the clock will occupy only a day or two.

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THE TOWER AND THE CLOCK OF THE NEW YORK LIFE BUILDING, NEW YORK.





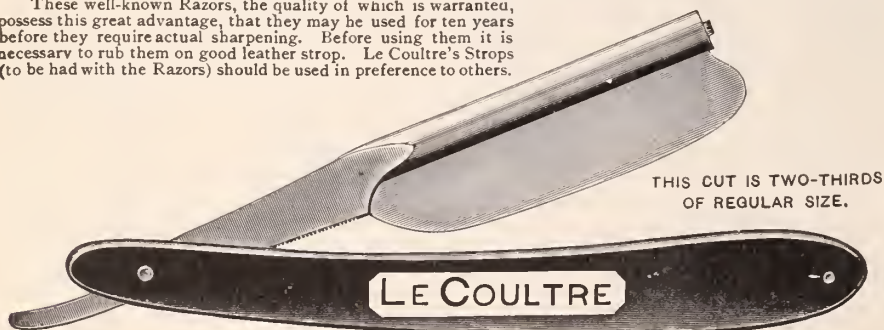
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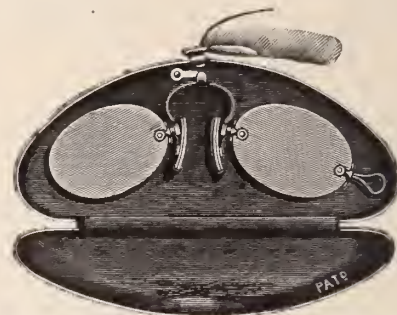
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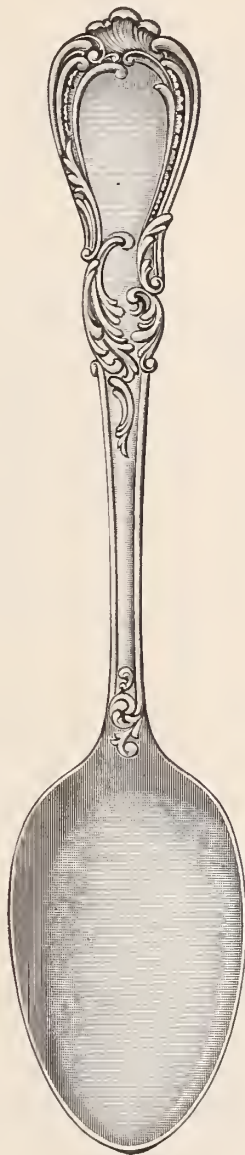
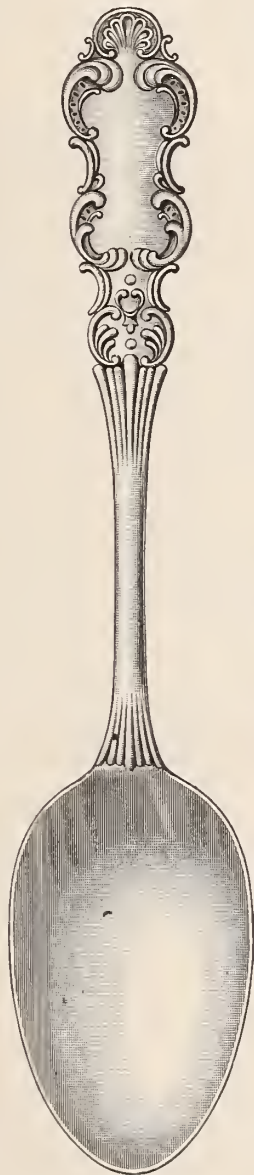
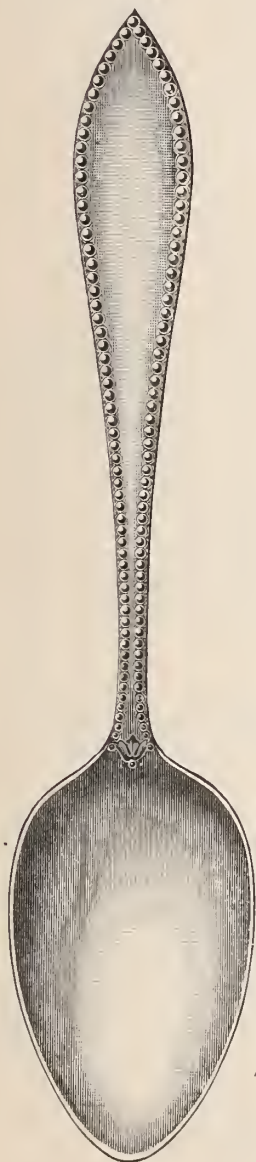
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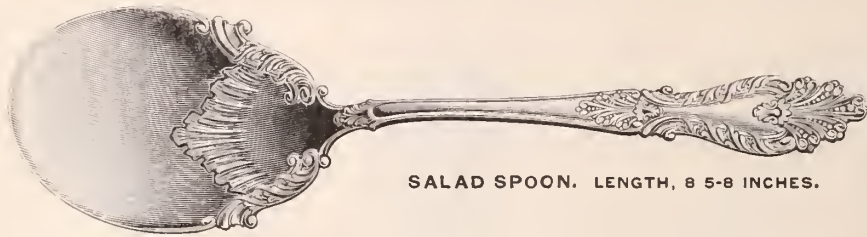
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## Walks in the Orient.\*

Record of a Tour of the Orient with Observations on the manner in which the Jewelry Business is conducted in Egypt, Syria and Turkey.

BY CHAS. S. CROSSMAN.

(Commenced in issue of June 23, 1897.)

### PART III.

CAIRO.—(CONTINUED.)

THE business of one branch of the European jewelers of Cairo is the manufacture and sale of ancient Egyptian styles of jewelry, particularly in enamel, and of souvenir spoons. Nowhere, except perhaps in Rome is there so large a number of historic subjects that can be used for souvenir purposes as in Cairo, and the European jewelers there are not slow to improve the opportunity. French is the universal language of business in Cairo among all Europeans, while many of the Orientals also speak it. The average Oriental thinks that a European who cannot speak two or three languages has had his education neglected.

The remainder of my stay in Egypt was taken up with visits to the Gizeh Pyramids, going into the larger one called Cheops and visiting the king's and queen's chambers where the temperature is 50° Fahr. and the air 4,000 years old or thereabouts, as there is no ventilation except by means of the long, narrow and crooked passage one goes through to get there. I was told by my dragoman to take three Arabs with me and so bargained with the Arab sheik for three of his young Bedouins. I found I had use for them all in the "push, pull and carrying process." I went through in getting to the center of the pyramid. Some of the passages are very steep and the stones so smooth and slippery that one cannot walk with his shoes on, so he must depend entirely on the bare-footed attendants.

In other parts the passage is so low that it is impossible to walk upright, and the dust is too thick to allow of crawling; but these nimble young Arabs run along on all fours, letting the visitor use his feet but practically carrying him along in leap-frog fashion.

The small entrance to the interior of the pyramid is perhaps 50 feet above the surface of the ground, but the chambers are below the surface at an angle of 26 degrees downward from the entrance, but in some places the passage runs up for a considerable distance, which accounts for the steep down grades of the passages in other places. Of course, candles must be carried all the way, for the darkness seems thick enough to cut.

All these experiences interest the visitor and he does not realize how exhausted he is until he gets out into the fresh air. The queen's chamber is a square room about 15 feet square with a roof or ceiling about

12 feet high. The king's chamber is perhaps one-third larger. The walls are solid blocks of granite brought from up the Nile and are well polished, while the pyramids themselves are built of sandstone from the nearby hills. Both these chambers probably once contained sarcophagi. The climbing of this pyramid is a tiresome feat, but one feels well repaid when he stands on the apex, which is about 25 feet square and nearly 500 feet from the ground. The view extends nearly 30 miles over both desert and Nile country.

The Gizeh Museum, which surpasses all others in Egyptian antiquities, is an interesting place to visit. I was specially interested in the scarabs which are of all sizes, from  $\frac{1}{4}$  of an inch to 5 or 6 inches, and made of all kinds of semi-precious stones, a favorite material being turquoise. They are made by cutting the scarab out of a piece of turquoise and its matrix together, using, of course, the best part of the stone for the top of the bug. This turquoise probably came from the Mount Sinai mines, which were in existence more than 4,000 years ago and are still being worked. They supply the stones known as Egyptian and often sold as Persian. The reason for the perfect preservation of the scarabs is that they were deposited with the embalmed bodies of the dead and have been taken out with the mummies.

Scarabs have been used so extensively in American jewelry of late that they have become familiar to everyone in the trade. Therefore, while we are in the country where they have been deified let us study them a little. As I rode up to the Sphinx on a dromedary and slid off into the sand (for I did not wait for him to kneel down to let me step off), I caught a young scarab in the sand. It is about the size of a potato bug, black and fuzzy, with some faint spots of yellow. It is the smallest I saw in Egypt. Some I saw were  $\frac{3}{4}$  of an inch long with hard, black shells. The larger ones do not live on the desert, but in the Nile overflow country, as the black Nile mud is an ideal



MR. AND MRS. SCARAB AT WORK.

place for them in which to roll their mud balls; for though they were sacred to the ancient Egyptians they have never gotten over their "tumble bug" habits. This Egyptian species is just the same as our tumble bug at home, except that they grow two or three times as large in Egypt, and became the most renowned insects in the world, had divine honors paid to them

and were exempted from the humble lot of their tribe in other lands. The ancients represented the scarab on temples, obelisks and statues and it was the deity which represented the sun. Typical of the sun, which is the source of heat and light, it also came to be regarded as the emblem of fertility.

It is not difficult to see how the tumble bug came to represent the sun, for the ball is rolled backward by the insect just as the larger ball (the earth) is by the sun, and in its arduous and incessant labors the bug represents the sun. Again its six legs have five joints each or 30 in all; this is equal to the number of days the sun remains in each sign of the zodiac.

I spent an hour wandering through those wonderful underground caverns, the tombs of the sacred bulls, at Sakkarrah, and if I had been shown the tombs of the sacred tumble bugs I would not have been more amazed, so firm a hold did this divinity have on that ancient people. Twenty-five miles up the Nile to the site of ancient Memphis, which tradition says was a larger city 4,000 years ago than Greater New York, is an interesting excursion from Cairo. I rode about 15 miles on a donkey over the ruins, visiting the Sakkarrah pyramid—the oldest building in the world—and also visited the statues of Rameses I. and II. These statues are in a horizontal position lying on a platform. They are about 20 feet long and of one solid piece of granite and are in a most beautiful and romantic palm grove of several hundreds of acres. I also visited the Nileometer on the Island of Rhoda, which is nothing more than a stone pillar with cross lines on it showing the rise and fall of the Nile, and nearby is the reputed place where Moses was found. There are no bullrushes in this particular spot, but plenty of them in some places along the banks of the Nile. These same bullrushes furnish all Egypt and Turkey with writing pens or sticks and when they are well dried and sharpened and the points split they make good pens, as the writer can attest. They are not alone used by the natives, but by many Europeans as well.

And now with a visit to the University of Cairo, which has 10,000 students and is the largest university in point of numbers in the world, we will leave Cairo. The peculiar thing about this university is that nothing but the Koran is taught here. The students squat in a half circle about their teachers or by themselves and rock to and fro as they beat into themselves the teaching of Mohammed. In this connection a word about the Mohammedan religion may be in order.

The mosques are always open and are frequented by worshippers who perform their devotion with covered head and bare feet. In entering a mosque one must always take off his shoes. There are five stated seasons for prayer every day—day break, near noon, afternoon, after sunset, and evening. The muezzin calls them to prayer from the min-

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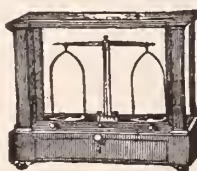
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crets of the mosque, and a devout Moslem is never ashamed to perform his devotion in public, whether at home, in the mosque, on the street, or in his shop. Regardless of surroundings he spreads his rug and goes through his prostrations with his face towards Mecca. The mosques seem to be well filled, but with men only. Islam is a religion for men only. The elevation and education of the female sex would destroy the system. The Koran which is the guide and rule of life for more than 100,000,000 of these people, is not a book only, but an institution and a code of civil and religious laws claiming divine authority, and upon it the Moslem religion is based.

But I am getting off the track and will get back by taking a train for Port Said, going through the historic land of Goshen and along the banks of the Suez Canal. Port Said is a town of 15,000 inhabitants and very cosmopolitan, but of no special interest to the tourist. Embarking here on an Egyptian steamer, one night brought me to Joppa, in Syria, where we find a very difficult landing place, as the passage between the rocks that the small boats must go through is but 18 feet wide. We came through safely, but the ship that came next day had to wait two days before she could land her passengers. Joppa is of historical interest to the biblical student, but there is but little of interest there otherwise. "The house of one Simon, a tanner by the sea side" is shown and most tourists are willing to accept it as the identical spot, if not house which seems to have great antiquity with no lack of Oriental dirt.

Syrian women, squatting in the streets of Joppa selling snails, which are extensively used for food, is one of the familiar scenes there. The women seemed to me to be more provident than the men. The orange groves on the outskirts of the town are very beautiful and the oranges which have a thick peel and are generally seedless are fairly good. I had the good fortune to make the acquaintance in Joppa of Rolla Floyd, who lives there, having come from New Hampshire 30 years ago and lived in Palestine since, and being now engaged in the tourist camping business. I went to Jerusalem on the same train with him and as we rolled along over the plains of Sharon on the little narrow gauge railway owned by a French company and went up into the Judean hills he showed me many historic spots, as he knows the country by heart. As I sat in the railway train the place where Samson turned the foxes loose into the Philistines' corn was pointed out to me. Hardly a mile passed of the 38 to Jerusalem but he pointed out places mentioned in the Bible, and while some of them may not be exact, the major part of them are, and the ride thus seemed a very short one. At the station, which is about three-quarters of a mile outside the walls of the city, we were met by Mr. Wallace, the American consul in Jerusalem.

(To be continued.)

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\*

Among trifles of fashion is the flat gold heart of generous proportions attached to a long ornamental gold chain; sometimes there is a jewel in the center.

\*

The newest ice cream dishes are platters of cut glass or decorated china, set into a silver framework which rests on four tiny feet.

\*

Elaborate in way of a belt is the one in white kid, enriched with turquoise medallions set in silver. This belt is clasped with an elaborate silver buckle.

\*

Silver bottle tubes or sprinklers are included among the minor conveniences furnished by silversmiths. These are designed more copiously for perfumery bottles, but are also employed for bitters and other bottles.

\*

There are bracelets of all kinds, from the plain gold bangle to those set with diamonds in elaborate designs, and arranged in such manner that the center can unscrew and form a brooch or hair ornament.

\*

The *fin de siècle* dressing bag for travelers is in genuine alligator skin, completely fitted with silver and cut glass toilet requisites.

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Glass toilet articles afford an infinite variety in shapes and sizes: square, globe, cylinder and fancy shapes are all represented in cut, engraved, sculptured, enameled and colored glass.

\*

Mercury wings formed of topazes and pearls are new, though modeled on ancient notions.

\*

Among reproductions in silver plate are candlesticks with extinguishers.

\*

Gilt paper weights with a watch in the center afford two distinct conveniences in one ornamental object.

\*

There are numerous knick-knacks in Vienna ware, decorated in Delft designs and colors.

\*

Effective lamp globes are made in gilt and decorated glass.

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which we are now receiving from our Cutting Works daily in all qualities and sizes.

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65 Nassau St., PRESCOTT BUILDING, New York.

### New Music Box

#### “STELLA”

plays any number of tunes on tune sheets without pins or projections of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

JACOT & SON,

Send for Catalogue. 39 Union Square, New York.

### Wire Drawing Machinery.

WRITE FOR CATALOGUE.

Mossberg & Granville Mfg Co.

PROVIDENCE, R. I.



**The Death of George H. Bliss.**

NORWICH, Conn., Aug. 8.—George H. Bliss, of the jewelry firm of John & George H. Bliss, died at Cedarhurst, L. I., his Summer home, Thursday morning after an illness of several weeks, aged 59 years.

Mr. Bliss was born in Brooklyn, N. Y., and had always been a resident of that city. He was engaged with his brother in the firm of John Bliss & Co. in the manufacture of nautical instruments, at 128 Front St., New York, and fitted out steamships and yachts with them. Their goods have a world-wide reputation. The brothers were cousins of the late C. C. Bliss, of this city, and when he died, on March 19, 1893, they inherited his business here and have since conducted it.

The father of the deceased, John Bliss, founder of the firm, was a native of this city and one of his brothers was at one time High Sheriff of this county. The Bliss family were among the early settlers in this town. The deceased is survived by his wife, two daughters and a brother. Those who knew Mr. Bliss say he was the soul of honor and his kindly ways made him a delightful person to meet. Mr. Bliss was often a visitor in town, and was well and widely known as a successful business man

of ability and acumen.

The Main St. store of John & George H. Bliss was closed all day Friday on account of the death of Mr. Bliss. Funeral services were held at his late residence, 299 President St., Brooklyn, Saturday evening, Aug. 7th, at 8 o'clock. Interment was in Greenwood Cemetery.

**A New Game Worked Upon the Badgered Jeweler.**

INDIANAPOLIS, Ind., Aug. 5.—John P. Mullaly, jeweler, 6 Monument Place, was recently victimized out of a \$100 diamond ring. About two weeks ago two well dressed and gentlemanly looking young men called on Mr. Mullaly and looked over nearly all his stock, paying special attention to novelties. They continued to visit the store a number of times, always together and always when Mr. Mullaly was alone with a customer. Then they began to visit the store one at a time. Finally one of them asked to see some diamond rings and selected one that suited him in every respect. He told the jeweler that he could not purchase it, however, until his brother had seen it and that his brother was quite ill at home.

Mr. Mullaly was not at all suspicious of the young man, but upon business principles refused to allow the ring to leave the

store without a deposit of \$40 or \$50 was left as a guarantee. That amount proved to be more than the young man had with him, but he said he would see his father and thought he could get it in a few minutes. He returned in half an hour on a high grade bicycle and said that his father had just left his store and gone home to dinner. He then suggested that he leave his wheel as security and take the ring. Mr. Mullaly consented to the arrangement, feeling confident that the wheel was almost as valuable as the diamond. As the afternoon passed and the young man failed to show up Mr. Mullaly became worried and suspicious, so much so that he took the number of the wheel and went to the court house to ascertain the name of the person who had taken out a license for it. There his worst fears were confirmed. The wheel belonged to a bicycle store that rented wheels. At the store Mr. Mullaly learned that the wheel had been rented that morning by a strange young man. The wheel was claimed by the bicycle store and J. P. Mullaly is minus a diamond ring. Nothing has been seen nor heard of the young men since.

**Re-Appraisements of Imports of Jewelry and Kindred Lines.**

WASHINGTON, D. C., Aug. 7.—An importation of jewelry and manufactures of metal from Frey, Paris, under date of June 2,

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

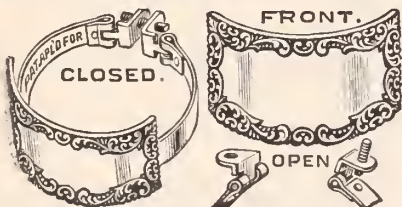
**David Kaiser & Co.,**

MANUFACTURERS OF

**FINE DIAMOND MOUNTINGS,**

35 ANN ST., COR. NASSAU ST., NEW YORK.

...ASK YOUR JOBBER FOR THE...  
WHEELHOUSE PATENT  
**BICYCLE NAME PLATE.**



All Metal. No Straps. Fastens to any Wheel, Screw Secured with a Key.—If your Jobber has none, send 65 cents for a sample in sterling to

**GEO. E. WHEELHOUSE CO.,**  
Cor. Bleecker and Charlotte Sts., Utica, N. Y.

**CHAS. ROSE, MINIATURES,**  
THE BEST.



On Watches, - \$1.00  
On Ivory, Colored, 7.50

NOTE LOW PRICES.  
Studio, 192 Water Street,  
Office, 202 Broadway,  
NEW YORK.

**ROLLING MILLS.**

WRITE FOR CATALOGUE.

**Mossberg & Granville Mfg. Co.,**

PROVIDENCE, R. I.



PAT. APPLIED FOR.  
ALUMINUM OR STEEL FILLED.

**THE "VICTOR"**

Is far superior to any case in the market for  
**OFFSET EYE GLASSES.**

No snap, clasp or spring to get out of order.  
For sale by all Jobbers in Optical Goods. Aluminum  
Samples by mail 20 cts.

**AMERICAN SPECTACLE CASE CO.,**  
Manufacturers, 41 and 43 Maiden Lane, N. Y.

R. W. RYER. W. F. CUSHMAN. J. Z. LePAGE

**SCHULZ & RUDOLPH,**

IMPORTERS AND CUTTERS OF

**..DIAMONDS..**

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN,**

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.



1897, and consisting of salieres, entered at \$2.31 per dozen, advanced to \$2.70 per dozen, less 20 per cent. discount, but packing charges to be added.

Under date of April 16 an importation was received of parts of watches from P. Franken, Paris, invoiced as "Miconcaves, 19 12-16," entered at 81 cents per gross, less 30 per cent. and 3 per cent. discount, advanced by reducing the discounts to 10 per cent. and 3 per cent.

Decorated bisque figures, etc., imported from George Borgfeldt & Co., Sonneberg, April 26, 1897, and entered as follows: Bisque and china entered at discount of 10 per cent. and 3 per cent.; no advance. Spoons, entered at discount of 7 per cent.; no advance. Case to be added, but packing was included in the price.

Manufactures of shell, received from R. C. Stuart, of Nassau, N. P., under date of May 10, 1897, and consisting of 30 polished turtles, entered at \$40, advanced to \$60 per total; barrels and charges to be added.

#### Another Item to the Account of Swindler Lodtman.

MOBILE, Ala., Aug. 4.—News has been received in this city of the arrest on July 10 in San Francisco of one William Lodtman, alias H. J. Frawley, James I. Elliott and Charles A. Brush. The cause of his arrest in that city was the passage of a bogus draft on a jewelry firm for a diamond which he purchased. Lodtman was in this city some time ago, and while here he tried to swindle a number of jewelers by means of bogus drafts, but failed. He succeeded, however, in passing one for \$15 on Dunlap Brothers, in payment for some small purchase he made in their store in the way of dry goods. He represented himself to be connected with the New York *Sun* at the time he was in this city, but he has been representing himself as being employed by the New York *Mail and Express*, the New York *Herald* and the Eagle Publishing Co., of Philadelphia.

Lodtman is the swindler whose capture in San Francisco was due to the publication of his portrait in THE JEWELERS' CIRCULAR.

#### The Assignment of Mrs. Abbie N. Stein.

STILLWATER, Minn., Aug. 3.—Mrs. Abbie N. Stein, jeweler, assigned Friday to F. W. Gail. Slack business was the cause. No statement can be had until schedule is filed.

#### The Assignment of John A. Lash.

WHEELING, W. Va., Aug. 5.—Yesterday John A. Lash made an assignment to C. E. Morris. Mr. Lash is the oldest jeweler and watchmaker in Wheeling, and the news of his failure to meet the demands of his creditors was received with universal regret. The business depression of the past few years is the cause assigned.

## Horse and Bicycle Timers. SPLIT SECOND TIMERS. Flyback Chronographs . . . . . . and Split Seconds.

In large variety, grades and sizes, all of absolutely reliable quality and invariably correct.

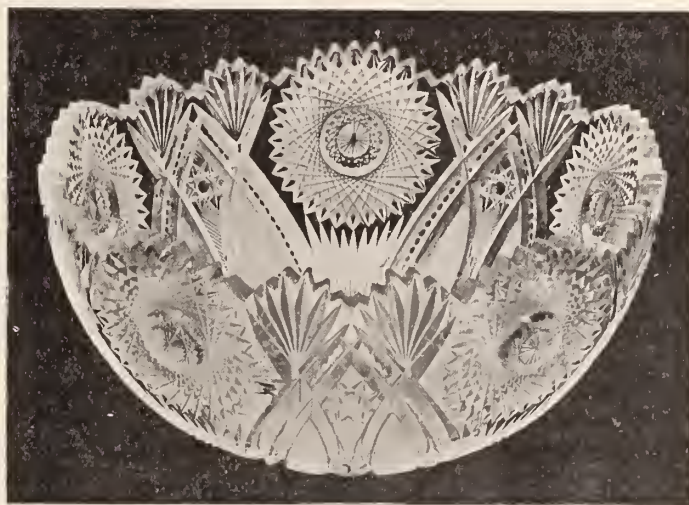
**A. WITTNAUER,**  
Importer and Manufacturer of Watches,  
19 Maiden Lane, NEW YORK.

## J. S. O'CONNOR'S RICH AMERICAN CUT GLASS.

All Hand Finished.

Unequalled  
for DEPTH  
OF CUT and  
lasting Brilliant Finish.

J. S. O'Connor,  
HAWLEY,  
PA.



When in New York don't fail to  
call at our New York Office:

39 Union Square.



J. B. & S. M. Knowles Co.,

Silversmiths,  
Providence, R. I.  
Makers of..

The Angelo,  
The Apollo,  
The Lexington.





### Imports and Exports for June, 1897, and the Preceding Twelve Months.

WASHINGTON, D. C., Aug. 7.—The summary statement of imports and exports for the month ended June 30, 1897, and the 12 months ended the same date, compared with the corresponding periods of 1896, has been issued, and contains the accompanying figures relative to the jewelry trade:

jewelry. In the other, in the rear, he has a lounge and several chairs, which he uses as a sitting room. It was into this back room that Mr. Fleckenstein went on the night his place was robbed. The thieves followed close behind him, and after he had entered the back room they closed the door and locked him inside. They then proceeded to ransack the jewelry cases at their pleasure.

#### IMPORTS OF MERCHANDISE.

ARTICLES.	JUNE.		TWELVE MONTHS ENDING JUNE.	
	1896	1897	1896	1897
	Values.	Values.	Values.	Values.
	Dollars.	Dollars.	Dollars.	Dollars.
CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of .....	19,336	46,006	524,332	448,600
Watches, watch materials, and movements .....	82,188	169,407	1,098,900	1,118,399
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds and other precious stones, rough or uncut, etc. ....	1,600	3,182	113,888	47,865
Diamonds, not elsewhere specified, cut or uncut, but not set. ....		39,634		1,935,985
Jewelry, and manufactures of gold and silver .....	124,250	76,312	1,123,328	886,969
Other precious stones, and imitations of, not set. ....	757,422	40,474	6,598,527	686,789
Imported from—				
United Kingdom.....	441	194	44,597	6,802
France .....	223	108	1,777	1,308
Netherlands .....			16,963	649
Other Europe .....	236	2,649	49,170	36,785
Brazil.....		861		36,785
Other countries.....			381	3
Total diamonds, etc. ....	900	3,812	113,888	77,865
United Kingdom .....	355,249	49,426	2,501,463	797,516
France .....	205,163	61,203	1,764,629	1,674,729
Germany .....	23,641	17,538	419,108	319,412
Netherlands.....	203,528	252	1,516,114	590,371
Other Europe .....	89,020	27,082	1,438,238	707,056
British North America .....	1,664	247	20,117	4,378
Mexico.....	41	196	29,785	3,737
East Indies.....			257	3,542
Other countries.....	3,366	476	12,104	8,796
Total jewelry, precious stones, etc. ....	881,672	156,420	7,721,855	3,509,743

#### EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks and parts of .....	97,372	75,729	929,395	968,911
Watches and parts of .....	44,823	68,082	530,980	801,418
Total.....	142,195	143,811	1,460,375	1,770,329
Jewelry and manufactures of gold and silver.....	44,776	33,661	809,851	659,076
Plated ware .....	57,885	57,418	719,173	710,597

#### EXPORTS OF FOREIGN MERCHANDISE.

CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of .....			311	730
Watches, and watch materials, etc. ....	11	8,403	10,830	17,541
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds and other precious stones, rough or uncut, etc. ....				7,079
Other precious stones and imitations of, not set. ....	4,027		7,147	22,966
Jewelry and manufactures of gold and silver .....	558	87	40,590	18,073

### Thieves Locked Julius Fleckenstein in One Room While They Rob the Other.

ST. LOUIS, Mo., Aug. 5.—In the arrest of Ed. Farland, better known as "Skinny Farrell," which was effected last week, the police believe that they have one of the parties who in an exceedingly bold manner robbed the jewelry shop of Julius Fleckenstein, 406 4th St., and carried off about \$300 worth of jewels.

Mr. Fleckenstein was watched by the robbers as he was returning to his store in the evening and when he mounted the stairs he was followed. On the second floor of the block in which he has his business Mr. Fleckenstein has two rooms. The front one, overlooking the street he uses for his watch repair shop and his stock of

### Window Smashers Boldly Rob P. P. Rittman's Jewelry Store.

LOCK HAVEN, Pa., Aug. 4.—Two men committed a bold robbery yesterday morning shortly after 2 o'clock, when the display window of P. P. Rittman's store was rifled of its contents. The burglars used a bridge bolt with which to break the plate glass window, which is nearly half an inch in thickness. With a hard blow they broke a piece out of the one side, and then with three blows on the glass they broke a larger piece on the other side. Through the openings thus made they reached in with their hands and stole the following named articles: Two or three gold watches, three or four silver watches and two nickel watches, a tray containing 24

ladies' gold chains, three nickel plated, double action revolvers, three 38-caliber revolvers and one steel barreled double action revolver. There were also several solid silver souvenir spoons and other articles taken.

The watchman and the policeman so time their rounds as to be a half hour apart, and the burglary was committed during the interval that both were away from that particular locality.

### The Cut Glass Industry of Meriden Booming.

MERIDEN, Conn., Aug. 5.—The cut glass department of the Meriden Silver Plate Co. is booming at present. There are about 50 hands employed in this department of the factory which is running 10 hours a day six days a week. New patterns are being made in punch bowls, cigar jars, water jugs, etc. Superintendent Mackay expects a good Fall trade. The silver ware departments are working four days a week. W. R. Elliott, formerly with the J. D. Bergen Co., is now with the Meriden Silver Plate Co.

President J. D. Bergen, of the J. D. Bergen Co., who is now located weekdays in New York and here every Sunday, reports the prospects for his company excellent for a good Fall trade. Thomas Nilands, who has charge of the glass business here, reports that the shop is now running 10 hours a day, five days a week, closing all day Saturday, an increase of 20 hours a week within a short time.

The glass department of the Wilcox Silver Plate Co. is running 32 hours a week, but the expectations are that the working time will shortly be increased. On the whole, the outlook is good for the cut glass trade.

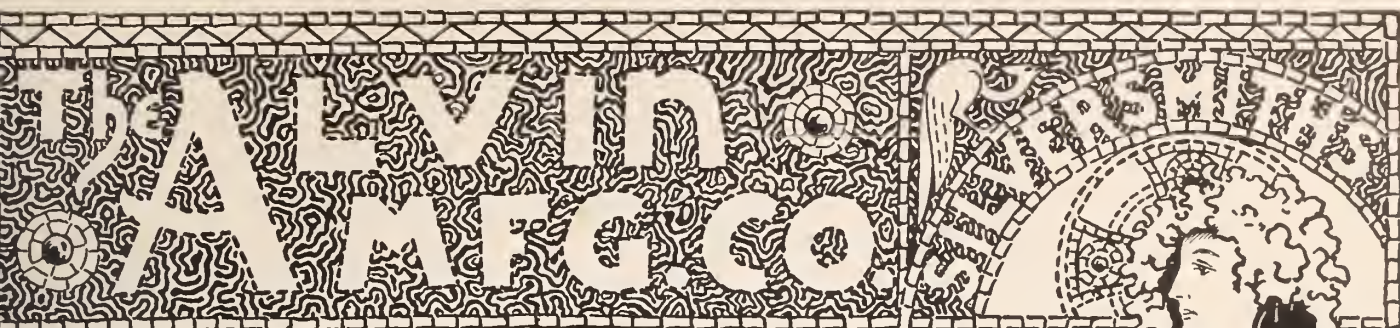
### "Uncle Joe" Tomlinson Celebrates His Golden Wedding.

JACKSON, Mich., Aug. 4.—J. B. Tomlinson, for over half a century a resident of Jackson, celebrated his fiftieth anniversary of married life July 29. He has been for years an ardent Mason and is always on hand to celebrate any Masonic occasion. He is the oldest jeweler in the city, and before undertaking became a business was the one to care for the dead. Like all similar characters he has a familiar title—that of "Uncle Joe." One of his oddities is that though an old man, he has never worn an overcoat in the most frigid weather.

### Pearl Searching in the River at Janesville, Wis.

JANESVILLE, Wis., Aug. 5.—Two pearls were found in the river by farmers of Magnolia. William Acheson, it is said, sold one to John Young for \$200, while Frank Howard sold one to George Thurman for the same price. Young and Thurman make a business of buying fresh water pearls. Many people are now hunting for the pearls, the industry being revived by the fact that clam shells are worth a cent a pound to pearl lutton manufacturers.





# The S. A. R. Souvenir Spoon.

A BEAUTIFUL  
SOUVENIR

...of the...

31st Annual  
Encampment

...of the...

S. A. R.

...to be held at...

BUFFALO,

August 23-28,

1897.



...Made in...

STERLING  
SILVER.

925-1000 Fine.

A superb specimen of  
diework that will prove a  
valuable addition to any  
spoon collection.

The inscription in bowl  
is etched in the most ap-  
proved style.

The spoon is of heavy  
weight and of the finest  
workmanship.

Price \$16 per Dozen

According to The Jewelers' Circular Key

This spoon can be furnished with plain bowl  
so that it may be used in any locality . . . .





### Trustees' Report on the Insolvent Estate of Maltby, Henley & Co.

WATERBURY, Conn., Aug. 5.—Franklin L. Curtiss, of this city, and William H. Watrous, of Hartford, trustees on the insolvent estate of Maltby, Henley & Co. and of D. F. Maltby individually, yesterday presented to the Probate Court an inventory and appraisal of the assets of both estates. The appraisals were made by Edward L. Frisbie and Guernsey S. Parsons, the appraisers appointed by the court.

According to the inventory the assets of Maltby, Henley & Co. amount to \$24,650.13; of D. F. Maltby, to \$140,997; the liabilities of Maltby, Henley & Co., as filed with the Probate Court, are \$82,075.41; of D. F. Maltby, \$162,934.48.

The trustees made application to sell D. F. Maltby's residence on Prospect St.

### Claims to the Estate of the Late John Babcock, jeweler.

WILLIMANTIC, Conn., Aug. 3.—Attorney Walter Bennett left for Sparta, Ga., on the flyer yesterday afternoon. His mission, which it is expected will take at least two weeks, is to present and prove the claim of the father and three brothers living in Oneco to the estate of John Babcock. Mr. Babcock went from Wickford, R. I., to Sparta in 1852 and engaged in the jewelry business. He died last January and his estate inventoried nearly \$15,000. The father and three brothers above referred

to are his only heirs, and have engaged Attorney Bennett to prove their claim and recover the estate.

### The Leaving Open of Albaugh & Son's Safe Door Tempted Virgien.

DETROIT, Mich., Aug. 6.—Sheriff Omeley and Under Sheriff Chestnut returned from Chicago to Hillsdale, Mich., to-day with Fred W. Virgien, who acknowledges that he robbed Albaugh & Son's jewelry store two weeks ago. He says that the theft was not premeditated, but that the safe door had been left open and he was unable to resist temptation. Virgien took \$45 in cash and \$1,500 worth of diamonds. None of the booty was found on his person when arrested, but he gave the officers information which will result in its ultimate recovery. He spent the money.

Virgien was allowed to sleep in the store, acting as night watch. He is a newspaper man and well educated. He was bound over for trial and bail was furnished.

### The Death of August C. Binz.

JUNEAU, Wis., Aug. 6.—August C. Binz, of Chicago, died here last week from consumption of the bowels. He was born in Sheboygan 37 years ago. Mr. Binz was a practical watchmaker and jeweler and had carried on that business since he became of age, and before he was taken sick he had arranged for the purchase of a jewelry

establishment in Green Bay. He lived in Ontonagon for a few years and then removed to Bessemer, Mich., where he conducted a business for a number of years. A few years ago he became interested in a brewery at Logansport, Ind., and he and his family resided there. Two years ago he sold his brewery interests and again established himself in the jewelry business in Chicago. About four months ago his health began to fail him. He was a prominent secret society man and stood high as a member of the Masonic Order, the I. O. O. F., Knights of Pythias and Maccabees. He leaves his wife and two young sons.

### Report of the Finding of a "Lost" Turquoise Mine Considered a Fake.

SANTA FE, N. Mex., Aug. 5.—The sensational statement appearing in a Denver paper recently concerning the finding of a "lost" turquoise mine in New Mexico by a prospector named George Simmons and his extraction of a 100 karat turquoise therefrom is taken here as a fake. There are but two turquoise districts in this territory, and one in the Burro mountains Fe county, and one in the Burro mountains of Grant county, near Silver City.

If the finder of the "lost" mine had really procured a 100 karat stone, there is no likelihood that he would part with it for anything like \$15 a karat. The largest cut turquoise in the world is the property of Ruben Keorkian, of New York, a Persian stone weighing 415 karats. The largest American gem is the product of south Santa Fé county; it is about the size and shape of an ordinary pecan nut, is owned by Tiffany, and is valued at \$4,000, its weight being 60 karats.

### Mayer, Grace & Mayer Have \$7,000 Assets to \$20,000 Liabilities.

HARTFORD, Conn., Aug. 7.—Mayer, Grace & Mayer have made an assignment to attorney Lucius F. Robinson. The firm comprised Frederick W. Mayer, James J. Grace and Maurice A. Mayer, and the business is located at 25 Asylum St., formerly in the Catlin building, corner of Main and Asylum Sts. A hearing for the appointment of a trustee will be held in the Probate Court at 10 o'clock A. M. Wednesday, Aug. 11.

The liabilities of the firm are said to be about \$20,000, and the assets are estimated at \$7,000. The principal creditors are out-of-town merchants and dealers in jewelry. Sperry, McLean & Brainerd are counsel for the firm.

N. L. Bitzner, jeweler, has opened his store in Starbuck's block, Turner's Falls, Mass.

A room in the Hotel Grand, East Liverpool, O., has been leased by a Pittsburgh jeweler, who will occupy it beginning next month.

## Visiting Jewelers.

Jewelers who intend to avail themselves of the rare opportunity offered by the reduction in railroad fare to New York should not neglect to examine the display of

### Artistic Silverware

at the showrooms of the

## Mausser Mfg. Co.

....Silversmiths....

14 E. 15th St.,  
New York.



### Missouri Jewelers Commend the Action of their Delegates.

ST. LOUIS, Mo., Aug. 7.—The regular monthly meeting of the board of directors of the Missouri Retail Jewelers' Association took place on Wednesday evening, Aug. 4.

The report of the auditing committee was received. It reported the accounts of financial secretary and treasurer correct. The entertainment committee reported all arrangements for the annual outing complete. The reports of delegates to the National Convention were received, and their stand commended and endorsed by a unanimous vote. Two applications for membership were received.

President Kortkamp appointed the following committees: Grievance—Gerhard Eckhardt, Herman Mauch, F. W. Bierbaum and John Bolland. Assay—Geo. R. Stumpf, John Schmidt and A. Kurtzeborn. Membership—F. W. Baier, Geo. Hess, F. H. Niehaus, Jr. Employment and Collection—John Schmidt, F. W. Bierbaum and John Ryser. Entertainment—Herman Mauch, Geo. R. Stumpf, F. W. Baier, Gerhard Eckhardt and Wm. F. Kemper. The first name on each committee indicates the chairman and O. H. Kortkamp is an ex-officio member of all committees.

After the formal business Warren D. Isenberg, attorney of the Missouri Retail Jewelers' Association, gave a short talk on legal matters in connection with various topics that are just now of interest to the association.

Ex-Mayor E. A. Noonan was introduced and spoke entertainingly, commending the association for their hard work in connection with trade matters and congratulating them on the success they had achieved.

### The Remains of Louis Manasse Taken to Chicago for Burial.

CHICAGO, Ill., Aug. 7.—The remains of Louis Manasse, the well known optician, whose death in New York was announced in THE CIRCULAR last week, were brought to this city Aug. 3, and the funeral was held at the residence of his son, Nathan, 4808 Kimbark Ave. It is now more than a year since the Manasse home on Oakwald Ave. was abandoned, Mrs. Manasse going to New York to be with her husband, who, suffering from an ailment, possibly the result of a runaway accident which a surgical operation had failed to cure, had placed himself under the care of Dr. Robinson, a specialist.

Aug. 1 the news of his death was telegraphed to Mrs. Alfred E. Gladstone, a daughter living in Paris, France, and to the son, Louis, Jr., in this city, and also to the branches of the business house at Place Lafayette, Paris, and the ones at London and Nuremberg.

Louis Manasse was a native of Berlin, Germany, and was born June 2, 1841. At the age of 17 he journeyed alone to England, and after remaining there four years came to this country. Remaining in the

east a short time, he next settled in Chicago in 1866. He began business in a small way in Clark St., and transferred his operations to the West Side after the big fire. His next move was to the present quarters of the firm, 88 Madison St. Four years ago he went abroad and established branch offices in London and Paris. Mr. Manasse was always on the lookout for the latest inventions in thermometric, barometric and optical instruments, and it is to this that he owes most of his distinction at home and abroad.

He was a member of the Union League, Iroquois and Washington Park clubs, was vice-president of the Libby Prison War Museum and a promoter of a number of amusement features during the World's Fair. A widow and three children survive.

### A Trustee Appointed for E. L. Logee & Co.

PROVIDENCE, R. I., Aug. 6.—Charles Briggs, of J. Briggs & Sons Co., has been appointed trustee for E. L. Logee & Co., manufacturing jewelers. About two months ago it was currently rumored in the trade that this concern were financially embarrassed and would probably be forced to assign. An examination of the business satisfied the creditors that the assets exceeded the liabilities more than double, and it was decided that a trustee be appointed and the business continued. This has been done, and there is every prospect that with any revival in business the firm will be able to liquidate all outstanding obligations and regain their former business standing.

### Rochester Optical Society Meeting to be Held at Ontario Beach.

ROCHESTER, N. Y., Aug. 6.—At a meeting of the Rochester Optical Society held last evening in the office of Ralph E. Sweeting, Chamber of Commerce building, it was decided to hold the September meeting at Ontario Beach. The meeting will be held on the third of the month. Several papers relating to scientific optical work will be read and the meeting will conclude with a banquet.

Last evening regular routine business was transacted and the members listened to treasurer W. W. Bissell's report. It was very favorable and showed a solid financial basis for the society. President George R. Bausch presided at the meeting.

### The Pearl Fisheries in the Gulf of California.

SAN FRANCISCO, Cal., Aug. 2.—The Lower California Pearl Fishery Co. have sold their concession and property to an English syndicate recently organized in London, for \$200,000. The company held an exclusive concession for pearl fishing in the Gulf of California. The fisheries formerly yielded \$150,000 per year, but have lessened from the increase of sharks and the necessity of providing diving suits. The new company intend to develop the industry extensively.

### Importations at the Port of New York.

Week Ended Aug. 6, 1897.

China, glass and earthenware:	
China .....	\$42,163
Earthenware .....	30,809
Glassware .....	14,715
Instruments:	
Musical .....	4,984
Optical .....	6,136
Philosophical .....	33
Jewelry, etc.:	
Jewelry .....	447
Precious stones .....	126,117
Watches .....	1,903
Metals, etc.:	
Bronzes .....	2,304
Cutlery .....	10,471
Dutch metal .....	1,838
Platina .....	17,804
Silver ware .....	51
Miscellaneous:	
Amber .....	1,689
Beads .....	167
Clocks .....	5,292
Fans .....	2,129
Ivory .....	1,456
Ivory, manufactures of .....	143
Marble, manufactures of .....	297
Statuary .....	799
Shells, manufactures of .....	3,231

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Aug. 7, 1897.

Aug. 2 .....	\$42,626
Aug. 3 .....	20,737
Aug. 4 .....	28,405
Aug. 5 .....	10,909
Aug. 6 .....	16,134
Aug. 7 .....	18,830
Total .....	\$137,641

### The Death of Optician Francis Roarke.

TROY, N. Y., Aug. 6.—The death of Francis Roarke, one of Troy's most respected citizens and highly esteemed business men, occurred at his home, 68 Grand St., last evening.

For 40 years Mr. Roarke had been in business in Troy and became one of the most prominent opticians in this vicinity. Mr. Roarke was born in Ireland Jan. 6, 1830. At the age of 10 years he went to Wakefield, England, and came to this country in 1854. In 1857 Mr. Roarke opened a store at 10½ King St., dealing in stationery, periodicals and books. About 30 years ago he removed to 380 River St., and added optical goods to his stock. Afterward he occupied a store at 346 River St., and 15 years ago he removed to 2 Times building, where the business has since remained. During the last 15 years Mr. Roarke dealt almost exclusively in optical goods. Mr. Roarke continued in business alone until Feb. 1 of this year, when Henry Plumb, who had been an employe of Mr. Roarke for more than 25 years, was admitted to partnership, the firm becoming Roarke & Plumb.

Mr. Roarke was an eminently successful business man. His integrity was unquestioned and he was well known for his unswerving adherence to true business principles and uprightness in every act. A wife, a son, Dr. Frank K. Roarke, of New York, and a daughter, Miss Helen Roarke.



## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Waterbury Clock Co., by Fred L. Pettee; E. Huebner & Sons, by Theodore A. Beard, and A. O. Bigney & Co., by Mr. Somes.

Mr. Armbruster, of the Illinois Watch Co., Springfield, Ill., now on a Canadian tour, was in Toronto last week.

Traveling men are few in Springfield, Mass., the present season. Among those there last week were: Mr. Connett, Unger Bros., and Mr. McCartney, Whiting Mfg. Co.

Among the traveling men in Philadelphia, Pa., the past week were: O. D. Oppenheimer, American Watch Case Co.; A. Rutherford, H. A. Kirby & Co.; J. Pettin-gill, Derby Silver Co., and Mr. Sherrill, Sinnock & Sherrill.

H. Schwab, representing the New Haven Clock Co., visited Toronto, Can., last week. L. Binge, S. & B. Lederer and the Providence Stock Co.; R. H. Harris, Ansonia Clock Co.; S. Levine, National Brass and Iron Works, Reading, Pa., were also in that city recently.

Traveling representatives in Indianapolis, Ind., last week included: H. D. Smith, The Standard Optical Co.; Mr. Schneider, Hammel, Riglander & Co.; C. G. Perry, Ripley-Howland Mfg. Co.; E. A. Porter, R. Wallace & Sons Mfg. Co.; H. B. Kennion, H. D. Merritt & Co.

Travelers in St. Louis, Mo., last week were: Frank Gibson, for Wm. Kinscherf; C. H. Smith, Kent & Stanley Co., Limited; A. D. Hopkins, Meriden Silver Plate Co.; Mr. Adams, Simpson, Hall, Miller & Co.; I. Guntzberger, Dattelbaum & Friedman; J. W. Fox, Fox Bros. & Co.; C. B. Bartlett, Whiting Mfg. Co.

Traveling men in Boston, Mass., the past week included: George B. Osborn, William Smith & Co.; Mr. Mayer, J. Heilbronn & S. Marchand; Charles Roe, E. Ingraham Co.; C. H. Brahe, Seth Thomas Clock Co.; E. H. Cox, Sussfeld, Lorsch & Co.; Frank Sherry, Joseph Fahys & Co.; I. L. Russell, L. Tannenbaum & Co.

Traveling men recently in Louisville, Ky., were: H. B. Beckett, Dennison Mfg. Co.; Mr. Foster, Unger Bros.; J. M. Morrow, American Watch Case Co.; M. Coglin, Wm. L. Gilbert Clock Co.; Wm. Pfeuger, Jos. Noterman & Co.; B. Sinauer, Oppenheimer Bros. & Veith; L. E. Smith, M. B. Bryant & Co.; Thos. H. B.

Davis, Middletown Plate Co.; E. Jacobson, Jacobson Bros.; Mr. Boice, White & Major; G. Hofman, Ansonia Clock Co.; Charles Bartlett, Whiting Mfg. Co.; I. Guntzberger, Dattelbaum & Friedman; J. F. Dean, Reed & Barton.

Among the traveling men who passed through Detroit, Mich., last week were: W. S. Dudley, Rogers, Smith & Co.; Charles J. Mann, Hermann & Co.; Edwin F. Crawley, Colonial Watch Co.; L. E. Meyer; J. B. Beach, Wilcox Silver Plate Co.; Walter Bristol, C. Rogers & Bros.; Fred L. Pettee, Waterbury Clock Co.; C. M. Dillon, Meriden Cutlery Co.; A. J. Sherrard, Enos Richardson & Co.; Mr. Kohn, Woodside Sterling Co.; George H. Linton, The Howard Sterling Co.; E. T. Hopkins, the Meriden Silver Plate Co.; W. C. Barry, Larter, Elcox & Co.

Among the travelers who called on Syracuse, N. Y., jewelers the past week were: George C. Booth, Hutchison & Huestis; C. F. Goodwin, Wm. Rogers Mfg. Co. and the New Haven Clock Co.; D. R. Moore, Wilcox Silver Plate Co.; F. C. Giek, F. M. Whiting Co.; A. L. Blackmer, the A. L. Blackmer Co.; H. P. Coulter, the Libbey Glass Co.; M. L. Jacoby, Providence Stock Co.; F. C. Burgess, John Scheidig & Co.; A. N. Dorchester, G. E. Luther & Co.; H. E. Kingman, Arnold & Steere; Leo Schwab, New Haven Clock Co.; M. H. Rodenburg, S. & B. Lederer; Morris Weil.

Traveling men in Pittsburgh, Pa., last week were: Harry Osborne, R. Wallace & Sons Mfg. Co.; H. B. Bliss, Gorham Mfg. Co.; E. A. Reed, Reed & Barton; H. B. Kennion, H. D. Merritt & Co.; E. L. Mumford, Waite, Thresher Co.; J. M. Morrow, American Watch Case Co.; J. D. Barber, Landers, Frary & Clark; C. A. Boynton, W. B. Kerr & Co.; W. R. Elliot, Meriden Cut Glass Co.; S. W. Abbey, E. Ira Richards & Co.; G. Hofman, Ansonia Clock Co.; C. B. Bartlett, Whiting Mfg. Co.; A. M. Thanhauser.

The clambake of the Commercial Travelers' Club, Springfield, Mass., which was held Friday, was unusually successful and in every way better than the one of last year. There were 460 people at the tables, and a splendid dinner was provided. The committee also sprang a surprise on the guests of the club. To each ticket holder was presented a silver match box, made in Germany and engraved with the occasion and the date. It made a pretty souvenir. Nearly all of the local jewelers and traveling men were in attendance, besides many from out-of-town, guests being present from Boston, Albany, New York, Baltimore and other places. So great was the demand for tickets that the committee could easily have added several hundred more guests to the list, but would not, and as a result people were offering \$5 for a ticket, and were unable to get one even at that figure. The club will net about \$150.

## Connecticut.

The Burgess cut glass factory, at Middletown, started up Aug. 3.

F. A. Shepard, Torrington, has gone to Cape Cod, where he writes that his health is improving.

Andrew Andrews, president of Simpson, Hall, Miller & Co., Wallingford, has returned from a trip to the metropolis.

George L. Sweet, of Boston, traveling salesman for Simpson, Hall, Miller & Co., Wallingford, visited the local factory Aug. 2.

Frank A. Wallace, president of R. Wallace & Sons Mfg. Co., returned Wednesday night, Aug. 5, from a trip to Pittsburgh.

Captain M. D. Munson, of Wallingford, left Aug. 3 for an extended business trip through the west in the interest of the Wm. Rogers Mfg. Co., Hartford.

The parts of the first lot of clocks manufactured by the E. N. Welch Mfg. Co., Forestville, since the reorganization of the company, are now ready to be assembled.

The handsome new office of the Scovill Mfg. Co., Waterbury, is nearly completed and attracts considerable attention from passers-by. The building is located on Mill St., near the main entrance to the factory.

The alleged eyeglass swindlers, whose arrest in New Haven was published in this column last week, were placed on trial before Judge Dow Thursday morning. Their names are Thomas Nolan, leader; John Harris and John Shea, assistants. Several dozen fake eyeglasses, which S. H. Kirby, jeweler, valued as expert witness at \$3 per dozen pair, were offered as evidence. The detectives secured them in a barn. Harris was sentenced to six months in jail and also fined \$50. Nolan was arraigned, but there were no witnesses against him and the charge against him was nolle. The several dozen glasses captured in his barn will probably be returned to him.

Mrs. Samuel Simpson, widow of the late Samuel Simpson, of Wallingford, died Aug. 5. She would have been 81 years of age Aug. 16. Death was due to general debility, resulting from old age. The departed was born in Cheshire on Aug. 16, 1816, and was a daughter of Joseph Benham, of that place. At the age of 19 she was married; later on she moved to Yalesville and afterwards to Wallingford, where she since resided. Besides a daughter, Mrs. Hull, widow of Gurdon W. Hull, who was a leading man in Simpson, Hall Miller & Co. for years, she leaves two grandchildren, Miss Elizabeth Hull and Mrs. Tibbits, wife of C. H. Tibbits, secretary of Simpson, Hall, Miller & Co., and a great-grandchild, Margaret Tibbits. Mrs. E. A. Parker, of Plantsville, is a sister, and Mrs. Calvin Benham, of Hamden, is a sister-in-law. The late Samuel Simpson passed away on his eightieth birthday, April 7, 1894.

J. C. Kerr, New Haven, found a pearl larger than a pea in an oyster taken from the jetty near the breakwater. The pearl

has been examined by the G. H. Ford Co. and S. Silverthau & Sons, and is declared by them to be one of more than ordinary size. The pearl was slightly cracked, as the oyster in which it was found was cooked.

Axel F. Anderson, the New London jeweler, has purchased a lot of land on Berkeley Ave.

The annual meeting of the Bristol Brass and Clock Co. was held at the office of the rolling mill July 28. The old officers were re-elected.

The Middletown Plate Co. began, Aug. 2, working four days a week, 10 hours each, or 40 hours a week, an increase of eight hours a week.

Business at the factory of the Waterbury Watch Co., Waterbury, is now better than it has been at any time for two years. At present fully 350 operatives are employed, and the factory is running on full time schedule.

### Boston.

Mrs. Nelson H. Brown is on a brief outing in Maine.

The E. Howard watch department is closed for the midsummer vacation.

A. T. Morrill, of the Morrill Bros. Co., is enjoying the sea breezes of Long Island.

N. D. Moulds, with the New Haven Clock Co., was in the city a few days last week.

J. S. O'Donnell, New York, formerly representative of Woodman-Cook Co. in New York, was in the city last week the guest of F. H. Woodman, at Brookline.

It is reported that the clocks in the Massachusetts State House are to be replaced with a new set. The entire outfit amounts to about 250 timepieces, run by electricity.

Work at the American Waltham Watch Co. factory is starting off well and a number of extra hands have been put on since the vacation, so that the force now is about 2,000.

The Waltham Clock Co. have just finished a handsome clock of special design for the beautiful new Hotel Touraine, this city, the case being so constructed that the works are open to view.

F. H. Woodman, of Woodman-Cook Co., left the first of the week for a trip to Maine, where he will spend a short vacation on his farm.

Andrew W. Mitchell, who was for a number of years a leading badge engraver and manufacturer in this city up to his retirement from business about three years ago, died last Tuesday.

Treasurer Arthur M. Little, of the E. Howard Watch & Clock Co., who has been in Europe for a number of weeks, was heard from in Paris Thursday, and expected to sail for home last Saturday.

Chas. A. Ward, formerly with E. Howard Watch & Clock Co., and now in the jewelry business in Washington, Kan., was in town last week accompanied by his wife,

calling upon his old friends and buying his Fall stock. They left for home Monday.

The American Watch Tool Co., Waltham, have under consideration some advantageous offers to locate elsewhere, which has aroused the Waltham Board of Trade to take an interest in the matter, with a view to retaining the industry there if possible. A conference between the management and members of the board was scheduled for last evening.

The balance above the 40 per cent. already paid to the creditors of the estate of George H. Richards, Jr., & Co., which may amount to an additional dividend of 10 per cent. or more, cannot be determined until the result of the suit of the assignees against Robbins, Appleton & Co., to come up in September next, is known. In case the assignees lose, there will be a light extra dividend, but E. A. Bigelow, who represents the Courvoisier-Wilcox Mfg. Co., states that he is hopeful of success in their suit.

### Philadelphia.

James Riley, of J. E. Caldwell & Co., is staying at Paxinosa Inn, and will later go to Kennebunkport, Me.

John W. Ford, the Girard Ave. optician and jeweler, has been elected secretary of the Eighteenth Ward Business Men's Committee.

Joseph Black, formerly with J. Otwell, Larned, Del., was in town last week laying in stock for a new store he is about to open in Milton, Del.

Partnership has been dissolved between H. W. and W. L. Clark, who for 14 years have been in the jewelry business at 1227 Chestnut St. H. W. Clark has retired permanently from business, and his brother will continue to direct the establishment.

The police arrested three men last Tuesday who were endeavoring to pawn a varied assortment of gold and silver watches which they had in their possession. They gave their names as John Lloyd, Cincinnati; Joseph Brown, Baltimore, and Wm. Madden, Frostburg, Md. Next day it was ascertained that the watches had been stolen from the jewelry store of Morris Hayes, 714 N. Gay St., Baltimore, and the prisoners were shipped to that city for trial.

A delegation of the Public Buildings Commissioners went to Washington last week to consult with the Government experts at the Naval Observatory regarding the great clock to be placed in the tower of the City Hall. The timepiece, when completed, will be the largest in the world. The dial will be 23 feet in diameter, the hands about 11 feet long, and the hour marks nearly six feet long. It is understood that the contract will be awarded within a month.

The residence occupied by the Bellwoods, at 1510 Diamond St., has been vacated. Wm. A. Roney, the attorney to

whom the business of Wm. A. Bellwood and Maurice Joly, 1332 Walnut St., has been assigned for dissolution purposes, states that he had known for some time that Bellwood and Guillaume Balensi, the Parisian swindler, were one and the same man. The stock of books and curios at the Bellwood-Joly store has been appraised at about \$15,000, of which Mr. Joly had a one-fourth interest.

### Newark.

Jean Tack sailed for Europe Aug. 5 on the *Normannia*.

Charles Bauer, a jeweler, of Irvington, was arrested last week for kicking over ash-boxes in Newton St. He was fined \$5.

The William W. Hayden Company had incorporation papers recorded at the County Clerk's office Aug. 6. The company will manufacture and sell silver and gold goods. The capital stock is placed at \$50,000 and business will be commenced with \$2,000. The incorporators are William W. Hayden and Frederick J. Wiley, Newark, and John S. Herbert, New York.

### Washington, D. C.

J. Karr is sojourning at Berkley Springs, Va.

Geo. Spier and wife sailed for the United States Aug. 8.

M. Goldsmith is at Ilseworth, Atlantic City. Charles Goldsmith, his son, has just returned from a three weeks' outing at Penn Mar, Md., where he had his wife and baby.

### The Death of Horatio N. Squire.

A card on the door of the jewelry store of H. N. Squire's Son, 18 John St., New York, announced that it was closed on account of the death of H. N. Squire, father of the proprietor. Mr. Squire died Sunday, at Whitepot, L. I.

Horatio Nelson Squire was one of New York's oldest retail jewelers, having been connected with the trade for over 57 years, when he retired in February, 1894. He was born in Pleasantville, Conn., July 16, 1821, and was one of four brothers who became known in the jewelry trade. In 1837 H. N. Squire became interested in the jewelry business established by his brother, Bela, at 182 Bowery, later known as Squire Bros. When the firm opened a branch at 97 Fulton St., about 1856, Mr. Squire took charge of it and remained there for over 43 years. Some years after going there the firm became Squire & Lander, which continued for several years. This firm dissolved, and in 1884 Mr. Squire admitted his two sons, Geo. H. and F. J. Squire, under the style of H. N. Squire & Sons. About 1889 the firm removed to 18 John St., and the next year one son, F. J. Squire, withdrew. Mr. Squire himself retired from active business Feb. 15, 1894, leaving Geo. H. Squire to continue alone under the name of H. N. Squire's Son.



## JEWELERS MUST FILE THEIR MEMORANDUM BILLS.

Sections of an Act in Relation to Liens which require jewelers and other merchants to file their memorandum bills.  
Act goes into effect Sept. 1, 1897.

While the jewelers were congratulating themselves upon the defeat last April of the bill introduced in the New York Legislature by Senator Sullivan and Assembly-

man Sullivan, entitled, "An Act requiring diamond brokers, jewelers and other tradesmen entrusting goods to third persons for sale or exhibit on memorandum

or agreement, whereby the title thereto is retained by such diamond broker, jeweler, or tradesman, to file with the Register, County Clerk or other proper officer a

### ARTICLE IX.

#### CONTRACTS FOR THE CONDITIONAL SALE OF GOODS AND CHATTELS.

*Section 110. Definitions.*—The term "conditional vendor," when used in this article, means the person contracting to sell goods and chattels upon condition that the ownership thereof is to remain in such person, until such goods and chattels are fully paid for or until the occurrence of any future event or contingency; the term "conditional vendee," when so used, means the person to whom such goods and chattels are so sold.

*111. Conditional sale of railroad equipment and rolling stock.*—Whenever any railroad equipment and rolling stock is sold, leased or loaned under a contract which provides that the title to such property, notwithstanding the use and possession thereof by the vendee, lessee or bailee, shall remain in the vendor, lessor or bailor, until the terms of the contract as to the payment of installments, amounts or rentals payable, or the performance of other obligations thereunder, are fully complied with, and that title to such property shall pass to the vendee, lessee or other bailee on full payment therefor, such contract shall be invalid as to any subsequent judgment creditor of or purchaser from such vendee, lessee or bailee for a valuable consideration, without notice, unless

1. Such contract is in writing, duly acknowledged and recorded in the book in which real estate mortgages are recorded in the office of the county clerk or register of the county in which is located the principal office or place of business of such vendee, lessee or bailee; and unless

2. Each locomotive or car so sold, leased or loaned, has the name of the vendor, lessor or bailor, or of the assignee of such vendor, lessor or bailor, plainly marked upon both sides thereof, followed by the word owner, lessor, bailor or assignee, as the case may be.

*112. Conditions and reservations in contracts for sale of goods and chattels.*—Except as otherwise provided in this article, all conditions and reservations in a contract for the conditional sale of goods and chattels, accompanied by immediate delivery and continued possession of the thing contracted to be sold, to the effect that the ownership of such goods and chattels is to remain in the conditional vendor or in a person other than the conditional vendee, until they are paid for, or until the occurrence of a future event or contingency shall be void as against subsequent purchasers, pledgees or mortgagees in good faith, and as to them the sale shall be deemed absolute, unless such contract of sale, containing such conditions and reservations, or a true copy thereof be filed as directed in this article.

*113. Where contract to be filed.*—Such contracts shall be filed in the city or town where the conditional vendee resides, if he resides within the State at the time of the execution thereof; and if not, in the city or town where such property is at such time. Such contract shall be filed, in the city of New York, in the office of the register of the city and county of New York; in the city of Brooklyn, in the office of the register of the county of Kings; in every other city or town of the State, in the office of the town clerk, unless there be a county clerk's office in the city or town, when it shall be filed in such office.

*114. Endorsement, entry, refile and discharge of conditional contracts.*—The provisions of the preceding article relating to chattel mortgages apply to the endorsement, entry, refile and discharge of contracts for the conditional sale of goods and chattels. The officers with whom such contracts are filed shall enter the future contingency or event required to occur before the ownership of such goods and chattels shall pass from the vendor to the vendee, and the amount due upon such contract and the time when due. The name of the

conditional vendor shall be entered in the column of "mortgagees" and the name of the conditional vendee in the column of "mortgagors." The officers performing services under this article are entitled to receive the same fees as for like services relating to chattel mortgages.

*115. Preceding sections not to apply to certain articles.*—The preceding sections of this article do not apply to the conditional sale of household goods, pianos, organs, scales, butchers' and meat market tools and fixtures, wood cutting machinery, engines, dynamos, boilers, portable furnaces, boilers for heating purposes, threshing machines, horse powers, mowing machines, reapers, harvesters, grain drills and attachments, dairy sizes of centrifugal cream separators, coaches, hearses, carriages, buggies, phaetons and other vehicles, bicycles, tricycles and other devices for locomotion by human power, if the contract for the sale thereof is executed in duplicate, and one duplicate delivered to the purchaser.

*116. Sale of property retaken by vendor.*—Whenever articles are sold upon the condition that the title thereto shall remain in the vendor, or in some other person than the vendee, until the payment of the purchase price, or until the occurrence of a future event or contingency, and the same are retaken by the vendor, or his successor in interest, they shall be retained for a period of thirty days from the time of such retaking, and during such period the vendee or his successor in interest, may comply with the terms of such contract, and thereupon receive such property. After the expiration of such period, if such terms are not complied with, the vendor, or his successor in interest, may cause such articles to be sold at public auction.

*117. Notice of sale.*—Not less than fifteen days before such sale, a printed or written notice shall be served personally upon the vendee, or his successor in interest, if he is within the county where the sale is to be held; and if not within such county, or he cannot be found therein, such notice must be mailed to him at his last known place of residence.

Such notice shall state:

1. The terms of the contract.
2. The amount unpaid thereon.
3. The amount of expenses of storage.
4. The time and place of the sale, unless such amounts are sooner paid.

*118. Disposition of proceeds.*—Of the proceeds of such sale, the vendor or his successor in interest may retain the amount due upon his contract, and the expenses of storage and of sale; the balance thereof shall be held by the vendor or his successor in interest, subject to the demand of the vendee or his successor in interest, and a notice that such balance is so held shall be served personally or by mail upon the vendee or his successor in interest. If such balance is not called for within thirty days from the time of sale, it shall be deposited with the treasurer or chamberlain of the city or village, or the supervisor of the town where such sale was held, and there shall be filed therewith a copy of the notice served upon the vendee or his successor in interest and a verified statement of the amount unpaid upon the contract, expenses of storage and of sale and the amount of such balance. The officer with whom such balance was deposited shall credit the vendee or his successor in interest with the amount thereof and pay the same to him on demand after sufficient proof of identity. If such balance remains in possession of such officer for a period of five years, unclaimed by the person legally entitled thereto, it shall be transferred to the funds of the town, village or city, and be applied and used as other moneys belonging to such town, village or city.

copy of such memorandum of agreement," influences were at work to accomplish the same results by other means. The clauses of the Liens law printed on opposite page, a CIRCULAR reporter learned from the man who drafted them, were inserted in the Liens law after that bill had come from the Statutory Revision Committee. This was done at the instigation of certain pawnbrokers of New York, though not the ones who were responsible for the Sullivan bills, and was intended to protect them in instances where they had advanced money on memorandum goods. The clauses were drafted by a lawyer well versed in the questions involved, to cover and circumvent the former decisions against the pawnbrokers under the old law. In the long chapter covering the question of liens these sections were so inconspicuous that they passed with the rest of the bill, without comment or consideration as to their full meaning. We print the article in full, italicizing those sections, Nos. 112 and 113, which relate directly to memorandum transactions, and that, No. 115, giving list of articles exempted from the provisions of the law, from which, it will be seen, no line handled by jewelers is exempted. The act became a law May 13, 1897, with the approval of the Governor. It was passed after the defeat of the Sullivans' bills, and just before the close of the session.

According to Paul Wilcox, of Wilcox & Brodek, attorneys, in the St. Paul building, New York, there is no doubt but that the italicized parts of this article cover all memorandum transactions made in the jewelry or other trades. Mr. Wilcox, who is the attorney for Marcus & Co., who are now prosecuting Wm. Bellwood or Guillaume Balensi for pawning \$25,000 worth of jewelry given him on memorandum, says that had the transaction occurred after Sept. 1 Marcus & Co., under this new law, would not have been able to recover their goods. "This new lien law," said Mr. Wilcox, "makes it absolutely necessary for every jeweler giving goods on memorandum to file that memorandum agreement, if he wishes to protect himself against conversion. Just what form this agreement will be we do not yet know, as there is nothing that will just cover it. The form for this will have to be drawn. In filing, it will be seen, the process is not exactly the same as in the case of a chattel mortgage, as the memorandum agreement must be filed in the county of the *conditional vendee*. The old law on memorandum goods was very close on the subject of whether titles to goods could be passed by the person to whom they were given to sell. If he was clothed with authority to sell generally, it could; while if he held them on condition of selling them to a particular person, it could not. Under the new law, after Sept. 1 there is no doubt title will pass to anyone to whom the goods are sold, mortgaged or pledged by the conditional

vendee, unless the memorandum agreement has been filed."

Elbert Crandall, of Truax & Crandall, counsel for several large pawnbroking firms and one of the lawyers most thoroughly versed in "memorandum" law in New York, said that in his opinion the sections printed opposite covered all "memorandum sales" practiced by jewelers.

Said Mr. Crandall: "The courts have decided time and time again under the old law that a memorandum transaction was a conditional sale. They have also decided that a pledgee in good faith did not have the same protection as an innocent third party or mortgagee in good faith had in conditional sales. This clause provides for

the pledgee by name, and gives him the same protection as the mortgagee had before, and in that point lies the chief difference between this new law and the old law." Unless the jeweler has filed his memorandum agreement, explained Mr. Crandall, the title of the pledgee to pawned memorandum goods was clear under this new law.

The store of Charles H. Rice, Bennington, Vt., was closed, Aug. 5, on the foreclosure of a \$250 chattel mortgage, held by Irving E. Gibson, of Bennington, and by two attachments, one for \$300 by the Yost Bicycle Co., Toledo, O., and the other for \$50 by H. H. Kayton, New York. Deputy Sheriff Nash is in charge.

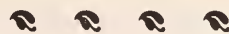
## To Importers and Large Diamond Dealers:

**O**UR Diamond Cutting Works, the most extensive and best equipped in this country, USED EXCLUSIVELY for the cutting of Our own Importations of Rough and managed under our own personal supervision, are now in Full Operation.

As a result of these advantages, we are prepared to sell Diamonds in ORIGINAL LOTS at prices which are certain to interest Importers and Large Dealers.

Parties in the trade desirous of visiting our works at 142 to 146 W. 14th St., may apply for admission at our office,—

68 Nassau Street, New York.



# STERN BROS & CO.

Chicago, 149 State Street.

London, 29 Ely Place.



**The Duty on Pearls, and Other Tariff Matters.**

WASHINGTON, D. C., Aug. 8.—In an interview with the Chief of the Customs Division, he said, in reference to the possible and probable application of the new tariff act, so far as pearls are concerned, that the Customs Division of the Treasury Department had issued instructions to the Appraisers to the effect that split pearls will come in under section 6, and will be dutiable at 20 per cent. ad valorem; whole pearls drilled will come in under the same section. As they are not provided for else-

where, they must, of necessity, he said, come in under the section for unenumerated articles manufactured, which is as follows:

SEC. 6. That there shall be levied, collected and paid on the importation of all raw or unmanufactured articles, not enumerated or provided for in this Act, a duty of ten per centum ad valorem, and on all articles manufactured, in whole or in part, not provided for in this Act, a duty of twenty per centum ad valorem.

WATCH CASES AND WATCH MOVEMENTS TO BE INVOICED SEPARATELY.

WASHINGTON, D. C., Aug. 9.—The Secretary of the Treasury, through the State

Department, has instructed all consular offices of the United States that, according to the provisions of the new tariff act, all watch cases and watch movements for export to this country must be invoiced separately. The combination of the two parts as a completed article is not comprehended in the act.

R. H. Reed has opened a jewelry store in Corona, Cal.

O. E. Heineman, Allegheny City, Pa., has returned from Atlantic City. While there Mr. Heineman succeeded in rescuing a man from drowning.

# **We Will Try to Catch Your Eye.**

**If We Succeed, We'll Surely Interest You.**

Months ago, when there was almost a dead calm in the watch world, the Elgin National Watch Company accepted from us an order for a large line of movements to be **EXCLUSIVELY OUR OWN**. The first installment of these movements is now coming through, and by September 1st we shall have ten different styles and numbers ready for delivery, Naught, Six, Sixteen and Eighteen size.

**ONE MISTAKE WE MADE**, we did not order as many as our friends will require in the near future, but while they last you can have them. You will be wonderfully pleased with them. They have an attractive style and finish entirely new, and therefore different from anything you have ever seen.

**Apply for descriptive price list.**

**C. G. ALFORD & CO.,**

Western Union Building.

195-197 Broadway, New York City.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

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### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung, für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol. XXXV. Aug. 11, 1897.

No. 2

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## The Jewelers' Circular Price-key.

THE JEWELERS' CIRCULAR has adopted a price-key, which will allow advertisers to quote prices without the least fear that the public will understand them or profit by them. Hereafter all Prices quoted in THE CIRCULAR with the clause, "According to THE JEWELERS' CIRCULAR key, appended, will represent DOUBLE the net prices, or in other words the goods will cost the Jeweler one-half the prices quoted.

### Memorandum Bills Must Be Filed.

IT will be with a shock that the jewelry trade of New York State will read the Article IX. of "An Act in relation to liens, constituting chapter forty-nine of the general laws," reprinted on page 18 of this issue of THE CIRCULAR. When in April last the jewelry trade of New York arose as one man to arms against the passage in the Legislature of a scandalous bill relating to memorandum transactions, a seeming signal victory was gained over the pawnbrokers in whose interest the bill was introduced. But the pawnbrokers have too many friends in the Legislature for a victory won over them by any other class of business men to be lasting. Therefore, while the jewelers were congratulating themselves upon their vigilance and effective work, the results aimed at by the defeated bill were being accomplished in another direction, and soon after the Sullivans' bill had been suppressed, the Legislature passed and Governor Black subsequently signed a lengthy Mechanics' Liens law of over 100 sections, hidden among which were clauses having reference to memorandum sales, though no specific mention of these words was made. Without commenting upon the peculiar wisdom possessed by our legislators, who refused to accept a certain proposed law in one form but let pass a law of another form but of the same import, we cannot help calling attention to the almost complete impossibility of the public obtaining any definite knowledge regarding the character of proposed laws. There is excuse for the jewelers not impeding the passage of Sections 112 and 113 of the Liens law. Considering that over 1,000 bills were introduced during the legislative session, the jewelers were entitled to credit for detecting the Sullivans' bill, which, however, specifically mentioned "diamond brokers, jewelers," and "memorandum agreement;" but who would think that a mechanics' liens law contained anything aimed directly against the interests of the jewelry trade? Undoubtedly the import of Sections 112 and 113 of this law was understood by only the party who drafted them, by the pawnbrokers in whose favor he worked, and by a few legislators working in the interests of all these parties. However, these sec-

**590** More News Items.

**5,323** More Inches of Original Reading Matter.

**5,624** More Inches of Advertising Matter.

were published in THE JEWELERS CIRCULAR, during the seven months January to July 1897 inclusive, than in any other weekly jewelry journal.

THE JEWELERS' CIRCULAR, is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

tions will be law on Sept. 1, and by the publication of them in this issue of THE CIRCULAR, the jewelry trade, to every member of which the law will be news, are given three weeks in which to devise means for complying with the requirements of the law and to adopt precautions for minimizing the opportunity for fraud which the measure affords. We give the entire Article IX. relating to "contracts for the conditional sale of goods and chattels," so that the jeweler may not think there are clauses in the law which cast doubt upon our interpretation of Sections No. 112 and 113. The interviews with the framer of the Act and with two experts on memorandum law, published in this issue, together with a careful reading of the Act itself, will convince any jeweler that after Sept. 1 he must, to protect himself against conversion of his property, file with the proper authorities every memorandum bill he sends from his office. This is regrettable, but it is law, and the jeweler must abide by it or suffer the consequences.

THE following query, in reference to the concessions awarded the Merchants' Association of New York, sent to THE CIRCULAR, has doubtless arisen in the minds of many jewelers of the south; therefore we publish it with our reply:

MONTGOMERY, Ala., Aug. 3, 1897.

Editor of THE JEWELERS' CIRCULAR:

\*\*\* Would like to know whether parties from this section can have the benefit of a 2-3 reduction on return ticket for them and family. Advise by night dispatch, and oblige yours etc.,

WILLIAM BLACK.

The Merchants' Association of New York have not yet completed negotiations with the Southern Traffic Association, and there does not seem to be immediate hopes of the consummation of any arrangement between them analogous to that between the association and the Joint Traffic Association and the Trunk Line Association, full details of which were published in THE CIRCULAR of July 28. However, the southern railroads are offering special rates from points in the south to Washington, the tickets to be purchased on Aug. 12, 13 and 14. Agents of branch offices of the railroads have received instructions regarding these



special rates, and the jeweler can obtain full details upon application to the agents at the offices in his city, town or village.

### Letters to the Editor.

THE TOWN OF DANVILLE, N. Y., NEEDS A  
LIVE JEWELER.

DANVILLE, N. Y., Aug. 8, 1897.  
Editor of THE JEWELERS' CIRCULAR:

Danville needs a live jeweler. The old Ripley jewelry establishment, conducted for the past five years by Fred. L. Ripley, was recently sold out at auction by Warner & Warner, of Buffalo, to close a chattel mortgage on his stock. A good stock of jewelry and jewelers' goods is wanted here! Town has 4,500 inhabitants; delightful place to live; fine churches, good high school, sanitarium, etc.; wealthy farmers in surrounding country. There is big money here for right man. Very truly yours,

W. J. LA RUE, Journalist.

The City Jewelry Co., of Dublin, Tex., have incorporated; capital stock, \$5,000; incorporators, G. W. Andruss, R. H. Andruss, G. W. Andruss, Jr., and others.

#### TRADE MARK

of the

## GORHAM MFG. CO.

### SILVERSMITHS,

Stamped upon all their productions

in

## STERLING SILVER.



#### NEW YORK:

Broadway and 19th Street.  
23 Maiden Lane.

#### CHICAGO:

131-137 Wabash Avenue.

#### SAN FRANCISCO:

118-120 Sutter Street.

WORKS: PROVIDENCE, R. I.

### Last Week's New York Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy,**

Mrs. E. Dickinson, Buffalo, N. Y., St. Denis H.; E. Wyman, Burlington, Vt., Grand H.; C. Longstreth, Philadelphia, Pa., Marlboro H.; L. Emery, Jr., Bradford, Pa., Astor H.; H. Keck, Cincinnati, O., Astor H.; A. Burkle, Pittsburgh, Pa., Bartholdi H.; S. Fox, Cincinnati, O., Astor H.; L. L. Fischer, Chattanooga, Tenn., Imperial H.; W. P. Sackett (for J. Wanamaker), Broadway and 10th St.; E. Stern, Chicago, Ill., Grand H.; Miss I. Munzer (buyer of silver ware, jewelry, etc., "The Fair"), Chicago, Ill., 96 Spring St.; C. E. Wigginton (buyer toys, china, etc., W. Barr Dry Goods Co.), St. Louis, Mo., 621 Broadway; T. Kaufman, Pittsburgh, Pa., Imperial H.; R. M. Kettle, Chicago, Ill., Holland H.; J. Bitterman, Evansville, Ind., Manhattan H.

### Trans-Atlantic Voyagers.

#### TO EUROPE.

John F. Saunders, New York, sailed Saturday on the *Lucania*.

Jean Tack, Newark, N. J., and H. Endemann, of Endemann & Churchill, New York, sailed Thursday on the *Normannia*.

Simon Frankel, of Jos. Frankel's Sons, New York, and S. Fox, of Fox Bros. & Co., Cincinnati, O., sailed Wednesday on the *Majestic*.

#### FROM EUROPE.

Mr. and Mrs. Monroe Engelsman, New York, arrived last week on the *Saale*.

A. Peabody, New York, and Samuel Druiff, of S. & S. Druiff, New York, returned last week on the *Etruria*.

J. G. C. Cottier, of C. Cottier & Son, New York, is expected home Saturday on the French liner.

Ludwig Nissen, of Ludwig Nissen & Co., New York, accompanied by his wife; Alphonse Kahn, of Jas. Kahn's Sons, New York, and L. M. Sigler, of Sigler Bros. Co., Cleveland, O., returned last week on the *St. Louis*.

Chas. Streiff, of Wm. Guérin & Co., New York, returned last week on *La Normandie*.

### MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

## DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,

DIAMOND JEWELRY.

## 26 MAIDEN LANE,

(Southwest corner Nassau Street.)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK.

### Trade Gossip.

The fees for Dr. Knowles' private course in optometry will be reduced during the Summer months: see advertisement. Four students commenced the regular course Aug. 10th inst., one woman and three men, who will complete the course in four weeks' time.

Albert Lorsch & Co., 37 and 39 Maiden Lane, New York, report that they are receiving large invoices of diamonds, goods purchased by Alfred Krower, of the firm, early in the season and before the anticipated settlement of the tariff question caused an advance in the diamond market.

N. E. Whiteside & Co., Newark, N. J., have produced an entirely new line of scarf pins, link sleeve buttons and studs. The goods are remarkably artistic and desirable. Combinations of white and gold predominate, though there also is a variety of other combinations equally attractive. R. G. Davies, the firm's representative, expects to leave on his usual Fall trip on or about Sept. 15.

The trade will be pleased to learn that Deitsch Bros. are almost entirely settled in their new quarters in the Sterling building, 14 E. 17th St., New York, of which they are the owners. The firm occupy the store floor, which is used as show and salesroom, and two upper lofts, used for manufacturing purposes. Jewelers who intend to visit New York will do well to pay Deitsch Bros. a call.

A bicycle tool bag name plate is the latest addition to the already long list of ornamental bicycle fittings made in precious metals. This novelty is made by Arthur R. Geoffroy, 548-550 W. 23d St., New York. Features that recommend it to the attention of buyers are, first, simplicity of construction, and second, the fact that it cannot be removed from the front, as can other tool bag name plates now in the market. It is made in two very handsome designs, artistically finished.

Joseph Fahys & Co., 54 Maiden Lane, New York, have just issued an attractively designed pamphlet illustrating their new line advertised in the last few issues of THE CIRCULAR. Besides a varied assortment of cuts, it contains really interesting reading matter in the form of advice to the retail jeweler. The pamphlet is so arranged that goods may be ordered from it conveniently. Jewelers who have not yet received a copy should write for one promptly.

E. P. Reichhelm & Co., importers and manufacturers of tools, machinery and supplies, 23 John St., New York, as agents of the American Gas Furnace Co., call the attention of manufacturing jewelers to the advisability of using gas furnaces for properly hardening cutters and dies. Many jewelers are already familiar with the use of gas furnaces for melting gold and silver and for annealing, and these jewelers particularly should be interested in the firm's advertisement appearing elsewhere in this issue of THE CIRCULAR.

**New York Notes.**

Bawo & Dotter have entered a judgment for \$201.02 against Farnham & Co.

Harris & Harrington have become members of the Merchants' Association of New York.

E. A. Lehmann & Co. have applied for membership in the New York Jewelers' Board of Trade.

Chas. Kohlbusch, manufacturer of jewelers' scales, has removed from 55 Hancock St., Jersey City, to 225 North St., same city.

Judgments against Chas. E. Mather have been entered by G. B. Hewlett for \$45.68, and by E. D. Mather for \$219.98 and \$69.48.

Judgments against Emanuel Wertheimer were entered Thursday by C. A. Capen for \$461.86, Ostby & Barton Co. for \$3,997.67 and M. W. Carr for \$1,909.43.

C. F. Prentice returned Monday from his trip through New York State, where he has been visiting the local opticians in the interest of the Optical Society of the State of New York.

Among the creditors of Wm. H. Moger & Co., commission merchants, whose queer methods of doing business were exposed by the New York *Herald* last week, are the Pairpoint Mfg. Co., 46 Murray St.; J. Pouyat, 50 W. Broadway, and Ch. Geri-cot, 42 W. Broadway.

John M. Bowers was appointed receiver of the Mercantile Credit Guarantee Co. Thursday by Judge Stover, of the Supreme Court, in a suit brought by the Attorney General for the voluntary dissolution of the corporation. The receiver's bond was fixed at \$40,000, and the Farmers' Loan and Trust Co. were named as the depository of the funds.

A motion was made before Justice W. L. Smith, in the Supreme Court, Brooklyn, last week, for \$25 a week alimony and \$250 counsel fee on behalf of Wilhelmina Loch in her suit for separation from her husband, Emil Loch, who runs a jewelry store at 815 Myrtle Ave. The parties were married in Paris, France, in 1866. They separated in May last. The motion was granted.

Justice Pryor, of the Supreme Court, Saturday granted a writ of habeas corpus requiring Chief of Police Conlin to produce in Court yesterday Jean Antonio Magan and Rogello Gulleuz. The two men are

held at Police Headquarters pending the arrival of requisition papers from New Orleans, where they are wanted on a charge of having stolen diamonds worth \$2,500 from jeweler Geo. E. Gail.

Alexander Semiles, paying teller of the Chatham National Bank, Broadway and John St., died suddenly Friday morning of apoplexy at his residence, 511 Madison St., Brooklyn. Mr. Semiles had been well up to that time and was stricken during his morning bath. He was about 45 years old and had been with the Chatham Bank for 26 years. He was well known to the bank's clients in the jewelry district, by whom his death will be regretted.

Ludwig Nissen, of Ludwig Nissen & Co., who returned from his European trip on the *St. Louis*, Friday, reports a great scarcity abroad of diamonds for this market. "In London and Paris," he said, "it was impossible to get any perfect two, three or four-grain stones such as we use. Emeralds are away up in price, in some cases several times their old value. It is the belief abroad that if there is any demand for them American goods will advance." Mr. Nissen expressed it as his opinion that the smuggler was practically obliterated by the new tariff on diamonds.

In our last issue we published an account of the liquidation of the old firm of Chester Billings & Son, diamond importers and cutters, Nassau St. and Maiden Lane, New York. The facts stated in the article referred to were in the main correct, but it is desirable to make some qualifications. It is rather the estate of the late Chester Billings that is being liquidated than that the long established business is to be terminated. It is probable that H. B. Billings, the son of the late Chester Billings, will either carry on the business as successor to the old firm, or that he will assume the good will of the business and continue in his own name.

A strong effort is being made by the French government to get possession of the person of Alired Balensi, who, under the name of Bellwood, is under indictment for stealing \$25,000 worth of diamonds from Marcus & Co., which he had obtained from them on memorandum. Wilcox & Brodek, attorneys for Marcus & Co., stated to a CIRCULAR reporter Monday that the French Consul had asked them to help his

government to get Balensi by withdrawing their charge, and thus make way for the prisoner's extradition to France, where he is wanted for embezzling 6,800,000 francs. The attorneys could not consent to this, as Bellwood had been indicted and the case is entirely in the hands of the District Attorney.

The certificate of incorporation of the new J. H. Johnston Co., to succeed the business of J. H. Johnston & Co., has been sent to the Secretary of State at Albany. The capital of the new company is \$110,000, which practically represents 70 per cent. on the claims of the old company, which have been liquidated in stock. The incorporators are H. A. Kirby, of the H. A. Kirby Co.; F. H. Larter, of Larter, Elcox & Co.; Geo. E. Fahys, of Jos. Fahys & Co.; Frank La Pierre, of the La Pierre Mfg. Co., and J. H. Johnston. The board of directors for the first year will be the same as the incorporators, with the exception of Mr. Fahys, who will give place to A. V. Huyler, of N. H. White & Co. It is expected that the company will resume business immediately and continue at the old location, 15th St. and Union Square.

#### **Attachment Against Chas. H. Peckham Follows His Disappearance.**

An attachment for \$662 was issued Friday against Chas. H. Peckham, a diamond dealer, 45 Maiden Lane, New York, who left his office July 27 and has not been seen since. The attachment was obtained by Silberman & Sulzberger, manufacturing jewelers, 64 John St., on a note which fell due Aug. 2. The ground alleged in the application for the attachment is that Peckham had either left the State or was keeping himself concealed to avoid creditors.

Peckham gave a bill of sale of some diamonds and his office furniture to E. Aug. Neresheimer & Co., one of his largest creditors. Mr. Neresheimer, by whom Peckham was employed as a salesman before starting in business for himself a few months ago, said that the latter owed about \$20,000 or \$25,000 and that he should have enough assets to pay all of his debts. Nothing, said Mr. Neresheimer, had been heard of Peckham by any of the creditors since he disappeared. Peckham's apartments at 108 W. 103d St. were vacated two weeks ago.

## **Dorflinger's American Cut Glass.**

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

### **C. DORFLINGER & SONS,**

915 Broadway.

NEW YORK.

36 Murray St.



### Providence.

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

Ralph Hamilton is recuperating at Buttenwoods, R. I.

Mr. and Mrs. Edward Hough are on a tour through the wilds of Maine.

William B. Menage has discharged a real estate mortgage of \$1,600 held by P. F. Walker.

Local manufacturers are interested for nearly \$10,000 in the failure of William Paul, Boston.

John S. Palmer, of Palmer & Capron, has been elected director of the Equitable Fire and Marine Insurance Co.

J. Drukker, diamond expert, has severed his connection with J. A. Foster & Co. and is now to be found at 8 Irving St.

Henry F. Mericke has located at 109 Friendship St., where he will do all kinds of embossed work, lettering on dies and make stamps for marking gold and silver plate.

At the annual meeting of the High St. Bank, on Monday last, among the directors elected were John Austin, William H. Waite, Nathan B. Barton and Engelhart C. Ostby.

The jewelry store of A. J. Benjamin, S. Main St., East Greenwich, was broken into last Tuesday morning, but only a small amount stolen. The greatest loss was the

plate glass window which was smashed by the thieves.

At the annual field day of the Sons of Veterans, of Rhode Island, prizes for the athletic sports were presented by the Tilden-Thurber Co. and Callender, McAuslan & Troup.

E. C. Huxley is registered at Oakland Beach Hotel. John F. Allen, and wife, of Allen & Jonassohn, are at the Metatoxet, and B. Lederer, at the Continental Hotel, Narragansett Pier.

An item in last week's issue, regarding the affairs of Wm. Loeb & Co. and the Wm. Loeb Aluminum Co. so read as to make it appear that L. Lyons is a member of the former firm. Mr. Lyons has no connection whatever with Wm. Loeb & Co., only with the Wm. Loeb Aluminum Co., and the arrangement made for handling the goods in the European and Australasian countries referred to are with the Wm. Loeb Aluminum Co.

### The Attleboros.

E. E. Culver will start out soon for R. B. Macdonald & Co.

J. T. Inman and E. W. McAllister are making a week's tour among the coast resorts of Maine.

Charles H. Allen, of Lamb & Allen, manufacturers of "goldline" jewelry, will start about Sept. 1st on his regular Fall trip.

The repairs necessitated by the recent

fire in the refinery of W. W. Sherman have so far progressed that the bulk of the work has been resumed.

The Attleboro merchants suspend business the 11th, for an excursion to the Isles of Shoals, and some of the shops will close.

Smith & Crosby started up Monday, after a fortnight's closing, during which time Hon. A. R. Crosby and W. H. Smith vacationized at Nantucket.

Harry P. Kent, of F. W. Weaver & Co., has been chosen vice-president of the Attleboro Holiday Observance Society, which conducts the annual Labor Day fêtes.

Marble, Smith & Forrester will remove their business from their present rather limited quarters to the third floor of the Robinson building, No. 1, about the last week of August or first of September.

Grover & Teed are planning an immediate increase in their line of silver novelties. George H. Randall, their new salesman, will start on the road the last of the month to go as far west as Chicago and Kansas City.

James E. Blake has returned from a three weeks' western trip. He reports that he has buoyant hopes for next year, but thinks the market too full of imported goods for a business revival this year. He is taking a short outing at the Isles of Shoals.

The partnership between Charles A. Wetherell and William Nerney, doing business under the firm name of C. A. Wetherell & Co., has been dissolved by the withdrawal of Mr. Wetherell. Mr. Nerney will carry forward the business under the name of William Nerney & Co.

The partnership which has existed between Willard A. Engley, James B. Freeman, Frank P. Daughaday and Homer L. Lane, has been dissolved. Mr. Engley, the senior partner, has retired and the firm name has been changed from Engley, Freeman & Co. to Freeman, Daughaday & Co.

The descendants of Roger Williams have a family association in Rhode Island and Bristol county, Mass. They will have their annual banquet Sept. 2. Bids are in from Attleboro, North Attleboro and Plainville jewelers to make the gold souvenir medals for the occasion and the contract will be given at once.

The business of S. E. Fisher & Co. has been resumed with a new firm at the head, Sturtevant, Whiting & Bigelow. E. D. Sturtevant, the senior partner, was a member of the firm of S. E. Fisher & Co.; George A. Whiting is a former salesman of the old firm, and W. A. Bigelow has been connected with W. E. Bell & Co. The line of goods will be continued for some time as in the past, changes and additions being made when the affairs are more settled. Mr. Bigelow will represent the firm in the west and south, and Mr. Whiting will cover the Pennsylvania, New York and New England district.

## With Rough Free

and

## Melee at 10% Duty

we are enabled to offer to the trade  
a most desirable stock of

# DIAMONDS.

carefully selected under the most  
favorable market conditions

## ARNSTEIN BROS. & CO.

*Importers and Cutters,*

### 65 Nassau St., New York.

Cutting Works: 45 John St.

AMSTERDAM: 12 Tulp Straat.

## Special Notices.

Rates 70c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

POSITION WANTED by experienced melter; At references. Melter, care JEWELERS' CIRCULAR.

JEWELER AND ENGRAVER wants situation; will go anywhere; good references; good workman. Address "Jeweler," 508 4th St., Boise, Idaho.

Salesman carrying loose diamonds for first-class firm wants good line of goods on commission basis. Address "Sales," care of Jewelers' Circular.

SITUATION WANTED by a watchmaker, good salesman, fair optician; twelve years' experience; At references; good set of tools and test lenses. Address K., care JEWELERS' CIRCULAR.

WATCHMAKER AND ENGRAVER wants position in three weeks; can repair jewelry and clocks, also wait on trade; state wages. Address X. Y. Z., care JEWELERS' CIRCULAR.

BY SEPT. 1ST or before, position wanted by first-class watchmaker, accustomed to work on fine Swiss complicated watches, and a very good salesman; speaks German and English; will furnish the best of references. Address "Competency," care JEWELERS' CIRCULAR.

WATCHMAKER, ENGRAVER AND OPTICIAN.—If you want a man that can fill the above to your satisfaction, then write to me; last three years with one man; have been head manager of store and did all the buying; first-class in every respect. Address A. K. M., care JEWELERS' CIRCULAR.

## Help Wanted.

WANTED — JEWELER — Repairing, diamond work, stone setting. Address "Piccard," 1233 Fulton St., Brooklyn, N. Y.

WANTED. An experienced salesman with an established city trade. Address "Watches and Diamonds," care JEWELERS' CIRCULAR.

WANTED—A first-class workman on clocks, jewelry repairing and engraving; steady position to the right party; state are and wages in first letter. Address G., care JEWELERS' CIRCULAR

## Business Opportunities.

HIGHEST POSSIBLE VALUE paid in cash for retail or wholesale jewelry stocks or surplus Samuel Less, 35 Prospect St., Brooklyn, N. Y.

HAVE TWO STORES; will sell one in manufacturing Pennsylvania town of 9,000 people; only store in county (except one small shop); stock and fixtures, \$5,000; can reduce to \$2,500; sales and repairing, \$10,000 annually; net profit, \$2,500; good opportunity for party with cash. Address H. R., care JEWELERS' CIRCULAR.

GRAND opportunity for a watchmaker with capital. The leading jeweler in a thriving New England city of 7,000 population, drawing trade from about 20,000 people in surrounding district, wishes to reduce his cares. Will sell the whole or part of stock to a man competent to keep up its present reputation. Address Eaton, care JEWELERS' CIRCULAR.

## For Sale.

FOR SALE CHEAP—A new Herring-Hall-Marvin jeweler's safe; fire and burglar proof; inside measurement, 40x36x16. Bourquin & Co., Columbus, O.

## Miscellaneous.

I BUY JEWELRY STOCKS. Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing John Grosberg, 54 First St., N. Y.

## CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing Diamonds, Pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Correspondence solicited.

CHAS. S. CROSSMAN & CO.  
3 Maiden Lane, New York.

All that are born must die;

All who would succeed must try.

W. F. MAIN CO., manufacturing jewelers of Providence, R. I., with a western office and distributing point located at Iowa City, Iowa, wish to employ a few more first-class salesmen. Those applying for positions must furnish satisfactory references, in addition to which they must furnish the name and address of the last two houses for which they traveled.

## High Art in Cut Glass.



The Niland Cut Glass Co.'s Product.

AGENTS,

WICKE & PYE,

32-36 Park Pl., New York.

## DIES and CUTTERS

To be Perfectly and Safely  
Hardened,  
Must be Heated in a

## GAS ANNEALING OVEN.

Send for Pamphlet.

E. P. REICHHELM & CO.,

JEWELERS' TOOLS. 23 John Street, New York.

## OPTICAL BOOKS.

Send for new catalogue just issued by the JEWELERS' CIRCULAR PUBLISHING CO., 189 Broadway, N. Y.

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IN

THE JEWELERS' CIRCULAR!

Optical Department, Workshop Notes, Retail Advertising, Seasonable Fashions, Buyers' Bureau Connoisseur.

\$2 per year -- 4c per week.





# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO, WEDNESDAY, AUG. 11, 1897

NO. 2.

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

### TRADE CONDITIONS.

Trade conditions are without material change. Improvement continues, and several orders running from \$800 to \$1,600 have been received from men on the road. Aside from these, the orders have been numerous but small in amount. Silver is quieter this month—the usual lull before the storm (for September promises to be a great month for silver houses). Opticians are benefiting from the Klondike excitement and are filling big orders for smoked glasses and magnifiers. The outlook could not be improved upon.

Ben Englehard, representing the United States Diamond Cutting and Polishing Co. and E. Karelson & Co., says: "Some little improvement is noted in the diamond business the past week, and jewelers are all reporting more orders."

F. A. Hardy & Co.: "July was better than last year, and business is looking up. The Klondike fever is making large drafts on colored glasses and magnifying and prospecting glasses."

C. H. Knights: "Our travelers all have happened to strike good bills and the week has been the best from our men on the road since 1893. From what our men write, indications are better. Farmers are in a better condition than for some time past. The action of Congress has had the effect of starting new enterprises and extending old ones and more money is getting into circulation."

"Business is much better," said Manager Davidson, for J. Muhr & Bro. "The factory is working strong and the prospects are better than at any time since '93. The demand is also for the better goods."

"We are very happy in business," said Mr. Dorrance, of Simons, Bro. & Co. "There is every indication that every prediction will be fulfilled. We filled two pages to-day with orders for gold jewelry, a class of goods that has been difficult to move since November. In every line activity is noticeable. I do not believe we will have a dull moment from now to Christmas."

C. I. Stein, Greenwood, Miss., was here

a week or 10 days on a business and pleasure trip.

G. W. Marquardt, Jr., and wife are spending a few days in the vicinity of St. Joe, Mich.

Mr. Henson, Natchez, Miss., made the third jeweler from that State to buy goods in Chicago the past week.

A. C. Parsons, Vinton, Ia., who has succeeded Parsons & Williams, was in the city on a buying trip last week.

Mr. Parks, buyer for Lapp & Flershem, spends his Sundays with his family at their cottage at Paw Paw Lake, Mich.

The Rogers-Williams Co. are paying off their indebtedness at 25 cents and, it is understood, the accounts are pretty well cleared up.

Mr. Koch, in charge of the glass department of the Pairpoint Mfg. Co., Trude building, left Friday for St. Louis and other western cities.

Mr. Midlen, Gorham Mfg. Co.'s Chicago manager, returned to Chicago Monday from his trip abroad and reports the best of times and no seasickness.

Joseph P. Frenzer, Omaha, Neb., spent the week here and combined pleasure with business by taking a lake trip to Mackinaw on the steamer *Manitou*.

W. J. Digges, manager of the Chicago office of the New York Jewelers' Board of Trade, is visiting his wife and baby, who are sojourning at Mr. Digges' old Maryland home.

Youngdahl & Lilja, Ogden Ave. and Madison St., report a much larger trade in their new location than in the old one. The firm are one of the most progressive on the west side.

Robert Ernst, Vicksburg, Miss., passed through here on his way to New York, stopping over long enough to take a pleasure ride across the lake to St. Joe. Mrs. Ernst and a friend of hers completed the party.

W. R. La Rue, who has been connected with the jewelry establishment of C. D. Peacock for the past nine years, is rusticated at the homestead of his parents, in the heart of the Genesee Valley, at Dansville, N. Y.

All but two of Lapp & Flershem's travelers are on the road and are doing well. H. M. Tenney is traveling in Illinois and Indiana. Arthur J. Perry is finding business in Wisconsin and Minnesota and Jo-

seph H. Crawford is satisfied with the outlook in Ohio.

Louis Manheimer, after visits to London, Ostend, Brussels, Cologne, Berlin and Dresden, is now at Carlsbad, and will go thence to Vienna, Munich, Italy, Switzerland, France, and then home, returning about Nov. 1.

Frederick J. Essig & Co., lapidaries, have removed from 115 State St. to the 8th floor, Silversmith's building, Wabash Ave. just south of Madison. The firm have 30x30 feet of space well lighted and excellently adapted for their use.

Mr. Hull, representing the Pairpoint Mfg. Co., who now is in the mining country of the Michigan peninsula, reports business better than expected, and Mr. Frank, for the same company, sends most cheerful news from Iowa.

If manufacturers east want a corroboration of the statement that stocks in jobbers' hands are "light" they should examine the "personal property" tax list of downtown jobbing houses, just out. We might sermonize, but—we forbear.

Mr. Loeb, Wadsworth Watch Case Co., has returned from his western trip. He says the season is between grass and hay just now, but good business is in sight from Sept. 1 on. The crops in the west are large and prices high, and every indication is favorable to a large business.

Fred Heffron made a flying visit to Kabekona camp, "Woman" Lake, Minn., where 50lb. muskallonge awaited his coming. As Fred took a whole trunkful of tackle along it will be useless for others to follow in his footsteps, and his friends are preparing to dodge him on his return.

Reed & Barton, through Manager Lane, of the Chicago house, received last week the order from the Pullman Car Co. for supplying the full table outfit for the private car of President Diaz, of Mexico. One of the fine new patterns of the company was selected for the President's use.

A buyer from Indiana, who placed one of the largest orders of the week, said: "I made up my mind to place the order if the tariff bill passed without a serious hitch, because I knew I would then need the goods for Fall sales." This is a direct effect of the passage of the Dingley bill, and taking the country over, there are hundreds of such cases.



**Kansas City.**

D. C. Prudden has lately added a line of photographic goods to his stock.

C. L. Merry has been confined to his home by serious illness for some time past.

L. D. Willit, Hiawatha, Kan., has greatly enlarged his store and remodeled it completely.

Charles E. Manor, jewelers' auctioneer, is conducting a sale for Charles Lasky at 1017 Main St. The sale is to reduce stock.

The stock of M. Benjamin, who died July 1 last, is now being sold out at private sale by Sam Benjamin. If it is not all disposed of by Sept. 1 the remainder will be sold at auction.

Among the out-of-town buyers here last week were: L. D. Willit, Hiawatha, Kan.; K. C. Casby, Lawrence, Kan.; W. W. Whitesides, Liberty, Mo., and W. E. Crellyn, Chillicothe, Mo.

During a severe rain storm last week two thieves stole a showcase full of rings, etc., from in front of the Streicher Watch and Jewelry Co. The clerks were all in the rear of the store, stopping the flood of water into the store when two men reached up and unlocked the case hanging by the door. The loss was not discovered for a few minutes and the thieves were not captured. The loss is said to amount to about \$600, covered by burglar insurance.

**Indianapolis.**

J. A. Turley is now located on the Public Square, Angola, Ind.

E. G. Dolson is nicely settled in new and enlarged quarters in Valparaiso, Ind.

The New York Department Store has opened an extensive silver ware department.

W. F. Kattman, Poland, Ind., and F. W. Brown, Clayton, Ind., were in the city buying goods last week.

Thomas Moorhead has been out among his customers for several weeks and reports trade fairly good.

A handsome new building, soon to be erected on N. Pennsylvania St. just north

of Washington St., will be occupied by F. M. Herron's jewelry store.

G. F. Reber, in the Pembroke Arcade, Virginia Ave., has assigned. The business is now in the hands of the Indiana Trust Co. Dull times and high rent are causes given for the failure.

**Minneapolis and St. Paul.**

Al Schwend, who for the past six years has been in charge of the tool and material department of the Minneapolis Jewelry Mfg. Co., has resigned his position.

Out-of-town jewelers visiting the Twin Cities on business the past week were Carl Sherdahl, Montevideo, Minn.; Alexander Swanson, Dassell, Minn., and L. P. Sandberg, Red Wing, Minn.

John Sinclair, for some time past in charge of the tool and material department of the Reed, Bennett Co., Minneapolis, has severed his connections with that firm and left for the east last week. William Egelston, formerly with Ezra F. Bowman & Co., Lancaster, Pa., succeeds Mr. Sinclair.

Harry Edwards, colored, was arraigned in Minneapolis Aug. 2 charged with stealing jewelry from M. L. Cohen. He waived examination and was bound over to the Grand Jury in \$500 bonds. Sarah Wilson, whom the police claim received most of Cohen's property, was also arraigned. Bail was placed at \$400.

**Detroit.**

Thieves last week stole six gold watches and several chains and small jewelry from N. Norris' store, Jackson, Mich.

Jobbers and retailers say that repair work in watches and jewelry is picking up nicely. Country jewelers have reduced their stocks to a minimum.

The mother of Charles Morrison, jeweler of this city, died last week. Mr. Morrison is confined at the hospital with dropsy and is not expected to live.

Complaint was lodged last week against Aggie Hammel, Muskegon, Mich., charg-

ing her with stealing three gold watches and a dozen gold rings from J. O. Jeannot & Co.'s store.

**Columbus, O.**

J. B. White and family have been spending the last few weeks at Worthington, north of this city.

F. F. Bonnet has returned from Indian River, Mich., where he has been spending some time during the heated season.

Monday morning E. R. Graves commenced the sale of the jewelry stock of Curtis A. Graves, for which he was some time ago appointed receiver.

The application of P. B. Darling and A. H. Smythe to be released from the bond of John C. Barnitz and H. A. Nunemacher is set for hearing on Aug. 25. Barnitz & Nunemacher were formerly jewelers here, and recently assigned.

A lamp left burning in the jewelry store of C. C. Beverly, N. Park St., came near exploding one night last week. The department was called out, but no damage was done beyond the breaking of a window to secure the threatening lamp.

W. G. Harrington, who has returned from New York, where he went to make a settlement with the creditors of Harrington & Co., who assigned some months since, states that nothing definite has yet been accomplished, and he was not ready to make any statement of what might be done in the future.

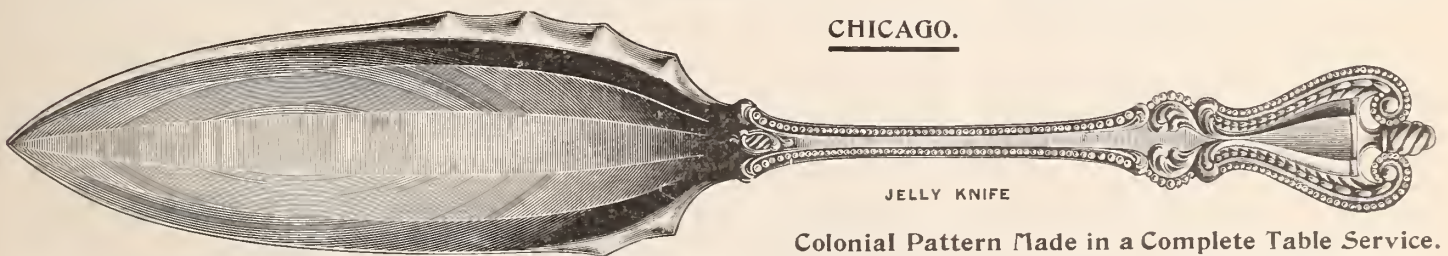
Judge T. J. Duncan, as attorney for Receiver Bruck, of the Columbus Watch Co., in reply to an answer filed by David S. Gray, one of the stockholders, says that it will be necessary to enforce the statutory liability against all the stockholders of the old company, and even the payment of that will not satisfy all the claims against the concern. Mr. Gray holds stock to the amount of \$12,087.51, and according to this decision will have to pay to the receiver the full amount. Mr. Gray claims he has paid this amount, but this is denied by Judge Duncan, who asks that he be re-

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Part 1, Prescription Work. Part 2, Stock Catalogue.



quired to pay the balance as shown by the receiver's books.

### Pittsburgh.

W. B. Bahn, Delta, Pa., has sold his jewelry store.

B. Adelman, who was hurt while riding a wheel, has returned to his work.

C. H. Collman, manufacturing optician of Erie, Pa., visited Pittsburgh last week on a business trip.

George W. White, of West, White & Hartman, accompanied by his wife, leaves for Atlantic City Thursday.

The jewelry store of J. J. Sheaffer, Conemaugh, Pa., was entered last week and some valuable stock stolen.

Mr. Stewart, who has been with A. Poole, jeweler, leaves that house to go with P. C. Yester, McKeesport, Pa.

Among the buyers here last week were: L. Schmidt, Braddock, Pa.; C. Hyatt, Connellsville, Pa.; E. A. Blosser, New Kensington, Pa.; S. H. Schmidt, Turtle Creek, Pa.; M. J. King, McKeesport, Pa.; J. W. Caler, Beaver, Pa.; Max Rudert, Tarentum, Pa.; H. S. Johnston, Apollo, Pa.; J. C. Rhodes, Homestead, Pa.

### St. Louis.

A. Kurtzeborn, who was very ill during the Summer, is reported to be fast regaining his usual good health at Battle Lake, Minn.

Wm. T. Crosby, a jeweler of Webster Groves, Mo., a suburb of this city, was arrested here Wednesday afternoon. His scheme was to get the watches and jewelry of the citizens of Webster Groves to repair, and then to pawn them to the best advantage. When he could no longer run his game he decamped with the result as above stated. He claims to come of a good family and says his grandfather was Isaac Shelby, first Governor of Kentucky. In a conversation he detailed what he claimed was the cause of his downfall. He said he obtained a watch chain valued at \$20 to repair. He repaired it and then wore it to a picnic, where it was either lost or stolen. In order to replace the chain he took a watch which he was repairing and pawned it in St. Louis. Then he pawned another watch to take out the first one, and gradually kept getting into deeper water, until his excuses would no longer go. He says his family will make good the shortage, and the end of the case is awaited with interest.

### Louisville.

Adam Vogt has gone to New York on a business trip.

Parks Avery returned from his Summer outing last Monday.

Brainard Lemon has gone to Michigan to spend several weeks.

J. B. Barnes has recovered from his recent illness and has gone east to buy goods.

The Julius King Optical Co. have sent

out some novel postal cards about six times as large as an ordinary card with a small square announcement of the arrival of a representative for the company in the center.

Adam Vogt is putting in new cases, plate glass, counters, safe and gas fixtures, and will have an attractive place when completed. He will handle optical goods as well as jewelry.

Robert Wedekin, who has been with Adam Vogt, has gone into the optical business for himself at Jeffery's old stand, at 3d and Chestnut Sts. Mr. Wedekin expects to grind his own glasses. He is the only optician in the city who does this.

George R. Kendrick, of Wm. Kendrick's Sons, while in Dakota secured a number of kodak pictures of scenes and incidents of camp life that are quite interesting. Mr. Kendrick expects to give a stereopticon entertainment this Winter showing the views he obtained of that country.

W. G. Buschemeyer has returned from a pleasure trip to Nashville, and is moving his place of business from Market St. to 4th, between Jefferson and Market Sts. Mr. Buschemeyer is a manufacturer, engraver and diamond setter, and thinks his move will be a good one, as he will be more centrally located and have more light in the new building.

### Pacific Northwest.

#### BUSINESS OUTLOOK.

Surface indications are in favor of an early restoration of a busy season in the Pacific Northwest. A bountiful wheat yield, with increasing values, together with the trade in mining outfits, has given quite a breezy condition to trade in Seattle. Large stock sales and better prices for hops, together with the flourishing wheat market have had a perceptible effect in Portland. The merchants are doing more advertising and the mercantile ball can fairly be said to be in motion.

Louis Schuman, Portland, Ore., has given a chattel mortgage for \$40.

Dave Kirk, formerly of New Denver, B. Co., will open a jewelry store at Silverton, B. C.

Fred Carlyon, wholesale jeweler, Olympia, Wash., has given a realty mortgage for \$500.

O. A. Solberg has had erected a \$700 street clock in front of his jewelry store, at Everett, Wash.

Ed Walters, formerly of Seattle, has opened a watch repair and jewelry shop in Uniontown, Wash.

J. K. Davidson and wife, Philadelphia, Pa., were at the Tacoma Hotel, Tacoma, Wash., a few days ago.

### Pacific Coast Notes.

R. H. Reed has opened a jewelry store in Corona, Cal.

Geo. H. Griffiths will open a jewelry store in Grass Valley, Cal.

A. C. Mayers has opened a repair shop in Salinas, Cal.

D. A. Hauk, a jeweler and optician of Logansport, Ind., is paying a visit to Pomona, Cal.

F. J. Bachelder, coast agent for the Seth Thomas Clock Co., was in Santa Barbara, Cal., last week.

The Healdsburg Onyx Mining Co., who recently incorporated with a capital stock of \$100,000, will begin at once the development of the onyx ledge located on Austin Creek, Sonoma County, Cal.

J. C. Dillard, aged 76 years, father-in-law of William Metts, a Lemoore jeweler, was found dead in his bed July 29. His demise was due to heart failure.

### San Francisco.

#### BUSINESS CONDITIONS.

The jewelers on the whole report a steadily improving condition of trade. The long expected wave of prosperity appears to be approaching at last. The Klondike gold fever shows little abatement, and the prospects at present are that a great many persons are going to migrate to the new gold fields, carrying with them an abundance of supplies drawn from the local markets. Crop conditions on this coast are bright enough to cause a very sanguine feeling.

M. L. Levy has returned from southern California.

Samuel A. Boyd has resigned his position with W. K. Vanderslice & Co.

Armer & Weinschenk have just put upon the market their new Regal Resilient mainspring.

J. Millemann, representing Courvoisier-Wilcox Mfg. Co., New York, was in town last week.

S. L. Braverman, who recently shot Anthony Burgle, in this city, in self defense, has had his case dismissed. Burgle will undoubtedly recover.

Phelps & Adams report business improving steadily, with good jewelry sales. Their mail order business has also improved much of late.

M. Saier, of Fresno, was in town last week. Geo. F. Ducommun, Tulare, Cal., in company with his family, spent a week in town on business and pleasure.

The Berteling Optical Co. have put in two new grinding stones. They are forwarding quite a number of miners' glasses and snow glasses to the Klondike region.

Geo. F. Bemis, formerly of Selma and Porterville, Cal., who left last week for the Alaska gold fields, took with him a stock of jewelry and watch materials, with the expectation of starting in business at Dawson City.

The Dueber Watch Case Mfg. Co., Canton, O., have issued a number of interesting circulars and cards pertinent to their business.

## Canada and the Provinces.

### BUSINESS CONDITIONS.

Business in Toronto continues good for this season of the year, with no noticeable changes in the demand, silver ware and souvenir goods being the principal lines in requisition. Some difference of opinion exists as to the probable effect of the reduction of the American duty on unset diamonds upon the large trade with American tourists which has grown up since the 25 p. c. duty was imposed. Some think that as soon as the change is generally known to the purchasing public there will be a marked falling off in this branch of business, while, in the opinion of others, the 10 per cent. duty still retained in the United States will afford enough margin to enable Canadian dealers to offer inducements to American purchasers.

P. W. Ellis said: "I have no doubt that the change will result in lessening to some extent the sales of diamonds to American tourists. There has been a good deal of talk about the smuggling of diamonds from Canada to the States, but so far as we know there has been no systematic smuggling for purposes of sale. It may have been done in isolated cases, but certainly there has been nothing like the extensive contraband trade some people imagine."

Jos. Waite has established a watchmaker's business at Dauphin, Man.

H. B. Kent, of B. & H. B. Kent, Toronto, is enjoying a vacation at Glen Island.

C. W. Sovereign, Toronto, assigned to Langley & Holworth. Creditors met July 28.

Charles W. Attwood and wife, jewelers, Hamilton, Ont., have given a bill of sale to J. Chisholm. Amount \$165; a renewal.

W. Powell Harvey and C. Wakefield Somers have registered as proprietors of Powell Harvey & Co., jewelers, Montreal.

H. Ryrie, of Ryrie Bros., and wife, returned to Toronto Aug. 6, from a fortnight's trip to New York, via Halifax and Quebec.

F. F. & G. B. Kelly, wholesale fancy goods, Montreal, who assigned on demand of Major Freeman, held a meeting of creditors on the 6th inst.

S. D. Landecker, formerly of San Francisco, is opening a store for the sale of optical goods in Kaslo, B. C., and R. L. Wells, formerly of Spokane, is starting there as a watchmaker.

William C. Morrison, an old and well known citizen of Toronto, who for many years carried on business as the Toronto Jewelry & Regalia Mfg. Co., died on the 3d inst., at his residence, Brant Place, after a protracted illness, at the age of 66 years. Mr. Morrison came to Toronto with his father from London, England, at the age of seven. The business with which he had been so long identified was started by his father, Mr. Morrison succeeding to it shortly before he came of age, and having conducted it ever since.

## News Gleanings.

L. Neuberg has removed from Kewaskum, Wis., to Horicon, Wis.

B. J. Prissman, jeweler, Baltimore, Md., is at Murphy's, Richmond, Va.

The jewelry store of N. Payers, Montrose, N. Y., was closed by the sheriff Aug. 4.

Geo. Robertson & Co., Lyle, Minn., have sold out their stock of jewelry to P. A. Johnson.

Louis Sapovits, Chester, Pa., has had some important improvements made to his property at 123 W. 3d St.

Mrs. H. B. Koch and Mrs. Edwin W. Drury, of Lancaster, Pa., leave this week for Atlantic City.

The Canton Jewelry Co., Canton, Ill., have decided to discontinue business. The stock will be closed out at auction.

Samuel E. Sheaffer, jeweler, of Lewistown, and J. C. Gutshall, jeweler, of Port Royal, are visiting their parental homes in Blain, Pa.

A. Mueller, 515 S. Broadway, Baltimore, Md., is tearing down the old building next to his store and putting up a three-story building instead.

Louis Lippman, of Rothstein & Lippman Bros., jewelers, Altoona, Pa., left Aug. 5 for a week's sojourn among relatives in Bradford.

A removal sale is now in progress at A. Ballantyne & Son's jewelry store, 5621 Main St., Germantown, Pa. They will remove to 5859 Main St.

W. C. Rosenfeld will open a jewelry store at 417 Delaware St., Leavenworth, Kan. For two years he had conducted two jewelry houses in St. Joe.

Flye & Harris, located at 50 Main St., Brockton, Mass., the past two years, have taken the store at 102 Main St., and will shortly remove their stock there.

The American Optical Co., Southbridge, Mass., have purchased from H. H. Hempeler, Washington, D. C., patent No. 541,484, patented June 25, 1895, for rotating cell trial frame.

The Illinois Watch Case Co., Elgin, Ill., are employing more people than they did at this time last year and are so full of work that they made the Summer vacation unusually brief.

Master Hunter M. Jahnke, son of A. F. Jahnke, jeweler and optician, Richmond, Va., died Aug. 2, at Bon Air, where the family reside. He was in his 15th year, and leaves two brothers, Albert F., Jr., and Robert P. Jahnke.

F. A. Hubbard, Springfield, Mass., has furnished for the *Union* a handsome silver and gold lined trumpet, which is to be presented to the most popular fireman during the convention of veteran firemen to be held in that city the coming month.

John Emdin, optician, Utica, N. Y., says that bogus agents are going about the city and that section of country selling worthless frames and glasses upon false repre-

sentations. He is anxious that those who use his name should be apprehended.

A. A. Acord was arrested in Columbus, O., on a warrant sworn out by F. L. Wirschinger, jeweler. The warrant charges Acord with converting a watch and chain mortgaged to Wirschinger for \$20 to his own use, selling them July 24.

Henry Herbert, aged 18, was fined \$20 in police court Aug. 7 for stealing a ring from Charles H. Dygert, jeweler, 56 Monroe Ave., Rochester, N. Y., by whom he was employed. Young Herbert came from Canandaigua and has not a good record.

John Jacobs, a jewelry peddler, Brockwayville, Pa., is missing and it is surmised that he has been murdered. Jacobs was last seen between that place and Clarion Mines. He always carried valuable jewelry with him and it is surmised that he has been robbed and possibly murdered. An investigation is being made by Jacobs' friends.

E. E. Starr, jeweler, Bowling Green, O., came near ending his life last week. He took a fatal dose of arsenic by mistake, thinking it was stomach medicine. He discovered his mistake at once, and, jumping on a bicycle, applied for an antidote at the nearest doctor's office. He was relieved in time to save his life, but he was seriously ill for a time.

George Winn, jeweler, Windsor, Vt., was much surprised the other morning at the way in which a bat with three young ones got away from him. He had found the four in front of his house, and he took them in and put them on a table. The old bat, which had shown fight, then turned on its back and feigned death. The little ones fastened themselves to it, and the old one flopped instantly and flew away, taking its family along.

Rudisill Bros., jewelers, Altoona, Pa., have purchased the three-story brick building at Eleventh Ave. and 13th St. The property is one of the most desirable and valuable business locations in the city. The corner room will be vacated by the present occupant as soon as his lease expires. The interior will then be reconstructed and fitted up in handsome style for the jewelry store. The other occupants of the building will continue to occupy their respective quarters.

P. A. Prairie, an Altoona, Pa., jeweler, and Mrs. Fenno, also of Altoona, gave bail last week in that city before J. O'Toole. They are both accused of wilfully abandoning and neglecting a minor child by an agent of the Humane Society. Prairie is a married man. Mrs. Fenno is the daughter of a man named Smith, now deceased, but who was in the jewelry business at Altoona. Mr. Prairie formerly worked for Mr. Smith, but the latter failing in business and his interests transferred to a relative, Mr. Prairie was put in complete charge of the establishment. Mr. Prairie claims he only accompanied Mrs. Fenno to Pittsburgh to shield her from any disgrace that may have surrounded her.



A jeweler will locate in Fairton, N. J., in the Fall.

H. L. Wilson will open a jewelry stock in a few days.

H. D. Buck has opened a repair store in St. John, N. Y.

The death is reported of Charles F. Bunker, Cuero, Tex.

C. W. Messic has opened a new jewelry store in Moline, Kan.

M. G. Sacridier has gone into the jewelry business in Creede, Col.

G. L. Marsh, Plattsburg, Mo., has given a chattel mortgage for \$200.

Aug. Winkler, Poplar Bluffs, Mo., has given a realty deed of trust for \$350.

John Morley has sustained a severe fire loss in his jewelry store, Eureka, Utah.

W. O. Weniger is moving his jewelry business from Uniontown to Connellsville, Pa.

H. M. Skinner has discontinued his watchmaking establishment in Winslow, Ariz.

H. I. Limke has given chattel mortgages on his jewelry business in Wall Lake, Ia., for \$345.

G. M. Keller has succeeded C. M. Allen in the jewelry and novelty store in Westfield, Pa.

S. Adler, jeweler and pawnbroker, Des Moines, Ia., is moving the stock away from that city.

George Reinhart, jeweler, of Sidney, Neb., was married a few days ago to Miss Emily Mahr.

Mr. Bedwell has succeeded to the entire jewelry business of Bedwell & Morris, in Florence, Col.

Mrs. F. J. Woods, stationer and jeweler, Georgetown, Col., has sold out her jewelry department.

Ike Wartel, Patton, Pa., is closing out his stock to quit business. He will travel for a jewelry firm.

D. H. Bush has given a bill of sale on his jewelry business in Phoenix, Ariz., for \$200 to C. H. Moore.

Jeweler Reitling, Newville, Pa., an-

nounced Aug. 6 and Aug. 7 as the closing days of his auction sale.

Henry Terheyden and his three sisters Aug. 5 left Pittsburgh, Pa., for a couple of weeks at Atlantic City, N. J.

A judgment for \$2,563 has been entered against the former jewelry firm of Rumpf & Mayer, Seattle, Wash.

C. E. Van Voorhes has sold out his jewelry store in Monett, Mo., and J. L. Woodford succeeds to the business.

L. Winter has admitted a partner in his jewelry business in Columbus, Kan., and the firm is now Winter & Throop.

The jewelry and stationery firm of Ankeny & Carmichael, Corning, Ia., have given a realty mortgage for \$3,000.

Tom Cross has charge of C. H. Davis' jewelry store, Philipsburg, Pa., during the absence of the proprietor in Philadelphia.

H. B. Conyers, Chillicothe, Ill., will remove to another location in that city and will add a line of chinaware and pottery to his jewelry stock.

In a fire in Lewistown, W. Va., Aug. 3, Fry's jewelry store was damaged to the extent of \$500 and Williams' jewelry store to the extent of \$1,000.

J. M. Heaton, Clearfield, Pa., was compelled to quit business on account of ill health. His entire stock has been shipped to East Liverpool, O.

Guy O. Vickery, keeper of the city clocks of Augusta, Me., will do the purchasing and superintend the putting in of the clock for the Nash schoolhouse.

G. A. Moore has accepted a position with the Hartford Optical Co., Hartford, Conn., which may necessitate his giving up his business in Palmer in the near future.

Mr. and Mrs. E. H. Overton, Westfield, N. Y., are visiting relatives at Chagrin Falls, O. Miss Gates has charge of the Overton store in Mr. Overton's absence.

The W. F. Main Co., Iowa City, Ia., are contemplating opening a branch business in Atlanta, Ga. Mr. Main, the president of the concern, will be in Atlanta in a short time to look over the field.

George Hacker, of Metcalf & Hacker, Baltimore, Md., and Miss Lilye M. Jones were married on Aug. 1 in their own home, directly opposite the store. They were prepared to go to housekeeping at once.

W. L. Pierce, until recently a watchmaker and jeweler of Fillmore, Ill., was struck in the head while boarding a train at Chenoa Aug. 3 by a party of companions and was robbed of \$275. Pierce was taken to a hospital in Joliet. He is suffering from the effects of the blow and will be confined to his room for some time.

The decorative art room in the Woman's Building of the Tennessee Centennial Exposition, Nashville, Tenn., has received a beer set from the Duhme Co., Cincinnati, O. This set is composed of seven pieces, a large stein and six mugs. The stein has the figure of Falstaff, and each mug has a friar in some varied position. The set is mounted in silver.

Robbers visited Warren, R. I., last Monday, and among other places they robbed was the jewelry store of D. E. Graves. They entered by a back window. The money drawers and desks were opened, but only about \$4 was secured. The thief detecting society has offered a reward of \$100 for evidence to convict the robbers.

An unknown white man went in a W. Broad St., Richmond, Va., jewelry store July 30 with two silver forks. His actions being suspicious, the proprietor of the store beckoned to an officer to come in. As soon as the man saw the policeman he ran out of the door. The officer followed and succeeded in getting the forks, which were dropped by the man, but he escaped.

The store at 131 W. Washington St., corner of Main, South Bend, Ind., occupied in part by Frank C. Toepp's jewelry business, is being remodeled. When remodeled Mr. Toepp will occupy the entire floor, 80 feet deep, with new show windows and entrances on both streets. Mr. Toepp will fit the place up with new fixtures and when completed will have one of the largest and prettiest jewelry stores in the State.

Charles A. Kelly, jeweler, N. Main St., Paterson, N. J., indignantly denies the accusation of embezzlement made against him by Joseph Mackay, as related in THE CIRCULAR last week. He says the charge was an attempt at blackmail, or the invention of a disordered mind. The brooch referred to, if it ever contained diamonds, would have been worth \$10,000. Mr. Kelly will probably begin criminal proceedings against Mackay.

Charles Jackson, colored, was found guilty of larceny last week in Baltimore, Md. According to the testimony, he was behind the window showcase of John E. Fetting, 131 E. Baltimore St., helping himself to jewelry on July 16, when Lillie Meyers happened to pass. She saw him and gave the alarm. When Jackson saw that he had been discovered he put the watches back into the showcase and denied ever having taken them.

# J. T. SCOTT & CO.,

WHOLESALE DEALERS IN



## Watches, Jewelry, Silverware, CUT GLASS, ETC.

4 MAIDEN LANE, - - - NEW YORK.

## BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work is done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

PROVIDENCE, R. I., July 31, 1897.

Editor of THE JEWELERS' CIRCULAR:

Can you give us the name of the manufacturer of the "New Era" watch or "New Era" movement? Also give us the names of some makers of cheap grade watches in electro cases.

We are also looking for the manufacturer of a necktie holder in the shape of two hearts, stamped H. K. M. Could you tell us who is the maker of them? By doing so you will greatly oblige,

Yours truly,

JULIUS EICHENBERG.

ANSWER:—The manufacturers of the "New Era" watch are the New York Standard Watch Co., 11 John St., New York. You will find specification of this fact in our book, "Trade-Marks of the Jewelry and Kindred Trades," page 64. Among manufacturers of cheap grade watch cases are the Criterion Watch Case Co., 171 Wallabout St., Brooklyn, N. Y. The Dueber Watch Case Mfg. Co., Canton, O., among their lines are making a low grade watch case to compete with other low grades of watch cases in the market. Manufacturers of a low grade watch among their products are: New York Standard Watch Co., 11 John St., New York, and Trenton Watch Co., Trenton, N. J. The Manhattan Watch Co., 6 Abingdon Square, New York, used to make a low grade watch in a cheap case, but we think that they have discontinued the manufacture of watches. The New Haven Clock Co., New Haven, Conn.; Waterbury Clock Co., 10 Cortlandt St., New York, and Ansonia Clock Co., 11 Cliff St., New York, make a variety of watch which sells for about a dollar. We cannot trace the name of the manufacturer of the necktie holder described.

NEW YORK, Aug. 5, 1897.

Editor of THE JEWELERS' CIRCULAR:

A customer of ours asks us for the names of manufacturers of umbrellas who make a fine line of goods suitable for jewelers' sales—styles that are not sold in common stores. Can you give us the names of a few houses? And oblige,

Yours truly,

ROGERS & BRO.

ANSWER:—Follmer, Clogg & Co., 414 Broadway; White & Major, Union Sq.; Rest Fenner Smith Co., Bedford and Downing Sts., and Belknap, Johnson & Powell, 532 Broadway, all of New York, are among umbrella manufacturers who sell goods to the jewelers.

NORTH CREEK, N. Y., July 29, 1897.

Editor of THE JEWELERS' CIRCULAR:

Could you tell me of a manufacturer of gold-filled emblem rings, a reliable article? If so I would be greatly obliged to you. We have rings made that I know of in rolled plate and solid gold, gents' top emblem rings, but I don't know of anyone making them in gold filled, same as gold filled plain rings. I could use a cheap gents' emblem ring. Emblem referred to would be Odd Fellows, Free Masons, Foresters, Red Men, etc.

A. E. PRESCOTT.

ANSWER:—We have seen several manufacturers of filled rings, but we have been unable to learn who manufactures filled emblem rings. Nobody we have seen seems to have heard of any such things in the market. Can any reader enlighten us?

DANVILLE, Pa., Aug. 2, 1897.

Editor of THE JEWELERS' CIRCULAR:

I noticed some time ago an electric clock for sign on post in the advertisement pages of THE CIRCULAR. I do not see it there now. Will you please give me the address of the maker? Yours truly,

H. REMPE.

ANSWER:—The Joliet Electric Clock Co., Joliet, Ill., were the advertisers to whom correspondent refers.

### A Batch of Recently Received Compliments.

PHILADELPHIA, Pa., July 21, 1897.

Gentlemen:—Enclosed find check for account of my subscription, which will pay up until March 1, 1897. THE JEWELERS' CIRCULAR is a very welcome weekly visitor and I should not like to have these visits cut short through any neglect on my part. Wishing you the continued success which your paper so well deserves, I remain, very truly yours,

S. J. SCHLESS.

GRAND FORKS, N. D., April 28, 1897.

Gentlemen:—I find the book of "Trade-Marks" a valuable source of information for the jewelry trade, with its kindred branches as it is carried on now in all up-to-date establishments. I am well pleased with the book and would not want to be without it, after knowing what it contains. Yours truly,

M. WITTELSHOFFER.

POTTSVILLE, Pa., May 1, 1897.

Gentlemen:—Please find check, which pays subscription to April 1, 1898. We find your CIRCULAR a necessity, and cannot conceive how any intelligent jeweler can do without it. Truly yours,

R. C. GREEN & SON.

SALEM, N. J., March 3, 1897.

Dear Sirs:—You will find check enclosed to pay for CIRCULAR for 1897. We have always found it with good ideas and well printed. Yours truly,

WHEELER & SON.

ADRIAN, Mich., Aug. 3, 1897.

Gentlemen:—Please find enclosed draft, \$2, to pay for "Trade-Marks." I would not do without it. The directory part alone is worth the price. Yours respectfully,

WM. M. SHELDON.

RICHMOND, Va., April 11, 1897.

Gentlemen:—Enclosed I send check for \$2 subscription due. Would not like to be without THE CIRCULAR, as I consider it the best jeweler's paper. Respectfully,

J. F. KOHLER.

## THE "DYKES" PATENT

### BICYCLE NAME PLATE.



All Sterling Silver. Adjustable to Any Wheel.

LOCKS ON.

Only Detachable by Owner.

No Visible Mechanism.

A Positive Means of Identifying the Wheel.

Made in Five Designs, Highly Ornamented and Artistic.

Arthur R. Geoffroy,

SILVERSMITH,

548-550 W. 23rd St., NEW YORK.

Olympia Japanning Works,

390 Canal Street,

Near W. Broadway. New York.

### Nickel Plating

of all descriptions.

CAMPBELL-METOALF SILVER CO.,  
SILVERSMITHS,



ALL GOODS 925 1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco

### Large Profits===Quick Sales

Are reasons why JEWELERS should handle Sterling Silver Mounted

### DOG COLLARS.

Particulars from I. BREMER,  
44-46 Duane St., N. Y.

### SOUVENIR SPOONS.

...All Localities...

Belts, Chain Purses, Everything for Summer.

CODDING & HEILBORN CO.,

NORTH ATTLEBORO, MASS

H. M. RICH & CO.,

Jewelry - Auctioneers,

21 School Street,

BOSTON, MASS.

TORTOISE SHELL WORK REPAIRED LIKE NEW,



SEND ALL JOBS TO POTTER'S COMB FACTORY,  
Providence, R. I.

### POWER PRESSES.

WRITE FOR CATALOGUE.

Mossberg & Granville Mfg. Co.

PROVIDENCE, R. I.



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

### Jewelers' Schemes for Booming Business.

C. P. Ward, manager of See's jewelry store, Yonkers, N. Y., has a series of 10 excellent road maps, in convenient form, all separate, which afford information to bicyclers regarding runs of one day or less to various points within a radius of 45 miles of New York. Copies are given free to any who may wish them on application to Mr. Ward, at the store, 23 Main St.

\*

A good "column closer" ad. is the following:

"Symbol of purity,  
Love and simplicity;  
Bond of fidelity,  
Betrothed 'her' to me."

This was the soliloquy of a young man who bought a diamond ring of Sipe for his sweetheart. It is needless to say more. Sipe's diamonds are Cupid's favorites. J. C. SIPE, importer of diamonds, room 4, 181½ N. Meridian St., Indianapolis.

\*

E. B. Buck, jeweler, Brewer, Me., last week made a novel offer. To the first, fifth and eleventh persons calling at his store to purchase a pair of spectacles or eyeglasses was presented a pair of his No. 1 \$1.50 glasses.

\*

C. H. Bard, Sedalia, Mo., is a numismatist as well as a jeweler, and in the interests of the numismatic branch of his business, has issued a small 32-page pamphlet containing various matters pertaining to rare coins and price lists of old coins.

\*

Regarding the guessing match conducted at the store of Hector J. Mondor, jeweler, Holyoke, Mass., referred to in a previous issue of THE CIRCULAR, Mr. Mondor writes as follows:

HOLYOKE, Mass., July 20, 1897.  
The Jewelers' Circular Pub. Co.

Gentlemen:—In answer to yours of the 9th asking for information regarding my

guessing contest, will say that for a few weeks I had a piece of metal in the rough state in my window and offered a \$75 diamond ring or a gold watch to the person guessing the nearest weight of the metal. The contest proved very successful to me, especially at the last. On July 8 the metal was weighed and tipped the scale at 9 lbs. 10 9-16 oz. Mr. H. F. Heath's guess was 9 lbs. 10½ oz., being the nearest and taking the diamond. Yours truly,

H. J. MONDOR.

\*

The appended is a good ad. calling for old gold. It appeared in the Lima, O., *Times-Democrat* as a local:

#### OLD POSTOFFICE.

IS A LOCATION THAT CANNOT BE MOVED.

In Lima there is \$50,000 in gold jewelry that has become old or broken. In its present condition it is useless to you. You nurse and take care of it because you realize it is gold and valuable. Yet as an embellishment it is old and foggy. Why don't you bring it to us? We are elegantly equipped to manufacture or remodel the same into new goods. You can sell it for cash or new goods.

The old postoffice was located at the corner of Main and High Sts. That is Macdonald & Co.'s now, and the only jewelers in Lima who can make you the above proposition.

### Window Dressings and Attention Attractors.

A very pretty and patriotic window display the week of the Fourth of July was that of C. D. Peacock, Chicago. Large United States flags draped the windows at the rear, while the national colors formed cushions and flats for the display of wares. The columns were twined with the American colors, and a large shield of red, white and blue showed a beautiful assortment of pins and brooches. The windows were brilliant with silver and gems and busts of Lincoln and Washington were prominent features.

—oo—

An ingenious jeweler took a common clock, laid it on its back and magnetized

both the minute and the hour hands. Then he drew a dial upon a sheet of pasteboard, and on this placed a very small metallic figure of a turtle and of a hare. The magnetization of the hands made the figures travel around the dial, thereby showing the time in a most ingenious manner, and yet in a way which created wonder and astonishment to those who watched the performance in the window but who were not in the secret.

—oo—

The window of jeweler J. Harry Knerr, Kaign Ave., Camden, N. J., is tastefully and artistically decorated with everything imaginable in the photographic line. Dallas Kahn, who has won several prizes for decorations, set the window. Mr. Knerr is competing for a prize offered by the Eastman Mfg. Co. of \$250 for the best decorated window in photographic goods.

—oo—

The Duhme Co., Cincinnati, O., illustrate as a window attraction the processes of diamond cleaving and polishing in two of their 4th St. windows. The exhibit attracts such crowds as to impede travel on the pavement. The sight of such a novel work is a great one to most people who never saw the processes.

—oo—

C. H. Vanderwarker, Fitchburg, Mass., has on exhibition in the window of his jewelry store a watch made in London in 1827. It contains no jewels. Side by side is an American watch of the 1897 Waltham make, containing 17 jewels.

### "All Right, Good Quarter-Century Subscriber."

LOS ANGELES, Cal., July 31, 1897.  
Editor of THE JEWELERS' CIRCULAR:

For over twenty-five years I have been one of your subscribers. I have never earned a subscription premium in all those years. The enclosed circular comes to me by mail again to-day, as it has dozens of times as your premium to subscribers. I think you ought to send me one free. Yours truly,

JAMES MONTGOMERY.

## SUCCESS!

Smiles sweetly upon the jeweler  
who handles

Willets Art Belleek China.

ARTISTIC, HANDSOME, POPULAR.

REASONABLE IN PRICE.

Write at once for illustrations to

**WICKE & PYE,**

32-36 Park Place,  
NEW YORK.

**A.W.C.CO**

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.  
Casing of Swiss Movements a Specialty.



## Practical Hints in Watch-making,

WITH SPECIAL REFERENCE TO THE AMERICAN WATCH.\*

BY A WORKMAN OF LONG EXPERIENCE AT THE BENCH.

*This department is open for communications and questions of any sort pertaining to watchmaking. The editor of the HOROLOGICAL REVIEW will be pleased to render all assistance possible and hopes that all who need assistance will not hesitate to avail themselves of the offer.*

### PART XI

#### A NEW JEWEL PIN SETTER.

**P**ROBABLY every watchmaker has been troubled more or less in getting jewel pins in just the right position in the rollers. If the roller pins were too far forward or back, and needed moving in either direction, the chances are that the first move would not be satisfactory; the pin would

found handier than any tool in the market for setting pins, and if, after trying, the pin is found to be too far forward or back, it can be moved intelligently and to a nicety. The cut shows the tool without a handle, which can be shaped to suit individual taste.

The tool should be made of steel, except the knurled set screw head E, which can be made of brass or nickel, if desired. As shown in the cut, the base of the tool A is drilled near the center for the swing stud F that is slotted for the holder B, which pivots on the rivet through that and the stud F; this part of the tool and the fit of the swing stud in the base should be carefully done, closely fitted. The stud F projects through the base A, and is held in place by being riveted through the thick

base A and it should be directly opposite the conical point of the holder B.

In setting a jewel pin, press H at J, then place the pin in the slot I and allow H to hold it there; then lift the holder B by pressing down the end over the spring, place the roller over the jewel pin and turn the screw E until the conical point of B just drops into the staff hole of the roller. Then warm up the front end of the tool, apply shellac, clean and try. If the pin is found too far forward or not forward enough, replace the roller in the setter by pressing both springs at the same time. Then turn the screw E to carry the conical point of B toward or away from the jewel pin as the case may be, then put it back in place. Warm up and the conical point will force itself to the center of the roller and the change will be made.

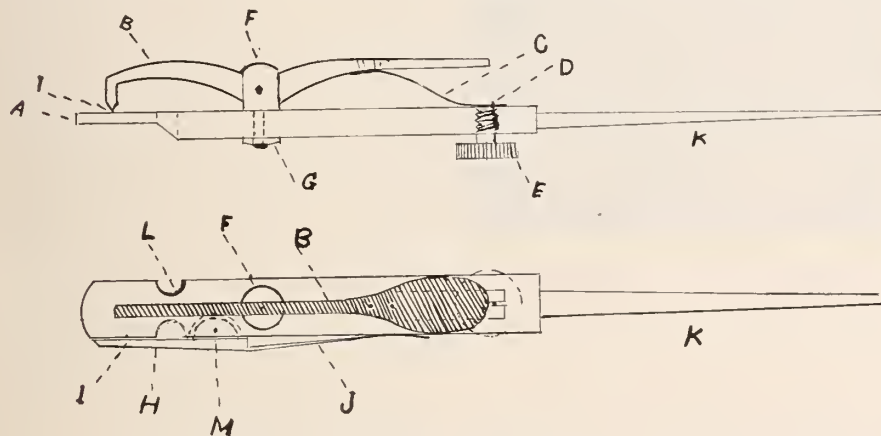
This tool is particularly adapted to the flat faced American pins, and as these are the hardest and most troublesome pins to set it is easy to see that the tool will work equally well with the oval or triangular Swiss pins, or the round English pins. The filed slots L prevent the heat from running back and allows the business end of the setter to get warm quicker.

O. E. D.

#### Spring Attachments.

**T**HERE have been so many inventions for equalizing the pull of the spring by the mode of attachment to the barrel, that a few of them may be noted, although, as already stated, they have all been abandoned for the rigid attachment in the best work by the Swiss, who have had the most interest hitherto in adopting any improvement applicable to the going barrel. A mainspring attachment attributed by Mr. Saunier to Mr. Philippe, but claimed by a dozen others, is obtained by bending the end of the spring backward in the form of a hook, and forming four nicks in the inner edge of the barrel, in which this hook will catch and hold unless unusual strain is put upon the winding arbor, when the hook would slip from the nick and catch in the next one. It is claimed for this plan that no stopwork is required.

Another mode of attachment, accredited by Saunier likewise to Philippe, but having many other claimants, is that of having an elastic ring sprung into the barrel, the end of the spring proper being riveted to it at



DIAGRAMS OF A NEW JEWEL PIN SETTER.

not be moved far enough or too far, and in either case the work would have to be done over again, and it is not unreasonable to suppose that after trying once or twice and finding an improvement, the job would be passed even if the watchmaker knew the pin was not in just the position it should be; we have all been there.

There are tools in the market, good, bad and indifferent, for almost every operation in watchmaking, but there are none for changing the position of a jewel pin already set in a roller. Some years ago the writer designed and made a tool that fills the bill, but, as it could not be made for 50 or 75 cents, he did not put it on the market, as at first intended. It is not patented, and therefore it can be made by any workman who has the time. It will be

washer G. The spring C can be made of a French clock spring or of steel about that thickness, and is riveted to the holder B. The other end of the spring that presses on the base should have a straight slot, smooth inside, fitted to the eccentric pin D. The screw E should be fitted fairly close, that is, close enough to prevent turning when extra pressure is put on the spring. The pin D in E should be set in one side of the center eccentric. The front end of the holder B should have the end filed to a smooth conical point. The base A has a milling at one side for the pin holder H to hinge in on a rivet; the milling can be done with a circular saw on the lathe. The pin holder has a spring J, either filed out of one piece or riveted on. The V-shaped slot I for the jewel pin should be carefully filed at right angles with the

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one end. This ring fits the barrel sufficiently tight to resist being moved during the winding of the spring, but when the spring is fully wound, the outer coil being pulled toward the center of the barrel, it will give sufficiently to prevent the spring from being broken. This method offers attractions in the shape of rigid attachment, getting rid of stopwork, etc., but is open to the same objection of taking up too much space, the spring band being necessarily considerably thicker than the mainspring. An improvement on this invention is that of substituting a piece of mainspring for the spring ring; this piece is riveted on to the end of the mainspring outside it, and running the reverse way, or, as it were, doubled back upon it; at the other end it has a hole, which is held by the usual pin in the barrel; when the spring is wound the piece falls toward the center, but offers sufficient resistance to the winding to be a substitute for a stop.

#### Various Methods for Fastening a Mainspring.

THERE are various methods for fastening the outer end of a mainspring, any one of which may answer the purpose in certain cases, but not well in all barrels or for all springs. The spring fastening by means of a steel pin riveted to the spring and fitted neatly into the rim of the barrel at a certain angle, so as to be held securely but allowed to be easily removed, is the best and perhaps the only one suited to resist the strain attending the force of a spring designed to run an English fusee watch. A hole in the outer end of the spring, receiving a pin secured to the inner rim of the barrel, is the most simple, and has long been used but is very objectionable, on account of its liability to fail. For a very weak and small spring—such, for instance, as is used for a very small cylinder, such fastening may answer, but in all cases where strong springs are used, they are not reliable. The mode of fastening in American watches is preferable to all others for going barrels, and can be adapted to good advantage and with little trouble in the barrels of Swiss anchors. By securing the piece from broken springs, they can readily be attached to any spring of the proper width and strength for the watch in hand. Mainsprings should be, in our opinion, so attached at the outer end as to pull there permanently as the really practical point to the resistance. Some fasteners, constructed with the view to approach the center as the winding proceeds, cannot, it would seem from a mechanical standpoint, either protect the spring from breakage or improve its motive power, and at best can only be considered as specimens of useless ingenuity.

#### Two Problems.

THE French horological historian, Planchon, publishes in the May number of the *Revue Chronometrique* two interesting questions, says *Handels-Zeitung*, etc. Any one who has studied the technique of old clocks will know that the striking clocks of the time of the Renaissance frequently have another dial opposite to the general dial, indicating the hour struck. The division of this second dial was not uniform, because, since the hand was propelled by the striking train, its advance corresponded to the number of strokes; the distance between I. and II. was, therefore, very small, while that between XII. and I. was 12 times larger.

But a clock of the seventeenth century, with hour and quarter striking, has been found which has the striking dial on the front; it is divided only from I. to VI.; specially noticeable is the fact that the figures stand



AN OLD CLOCK WITH TWO PROBLEMS.

at equal distance one from the other. The dials are shown in accompanying illustration.

Of the three dials, the upper is that of the striking train; the dial on the right indicates the hours, that on the left the quarters and minutes. Each has only one hand. Between the two lower dials is a small square opening, through which is visible the count wheel, with the hours engraved upon it.

Now occur the questions, first, why the hour dial is divided only from I. to VI. and, second, how it was possible to make the division equal in spite of the irregular advance of the count wheel, which, as mentioned above, controlled the hand and consequently advanced irregularly. The second question appears to us to be much more easy of solution than the first, to wit: why the dial was divided only from I. to VI. Old clocks of this kind are occasionally found, but no one has hitherto attempted to solve the problem.

Some of the new entree dishes in silver plate are of long, narrow shape.

#### Workshop Notes.

**Barrel Arbor.**—In the absence of a suitable top or screw plate when turning in a Geneva barrel arbor, if the collet is good it may be used as a plate. Soften the collet and file two slight passages across the three with a fine three-sided file, screw a piece of brass wire through the collet so as to clear the threads of burr, then re-harden the collet and cut the screw or the arbor with it. A pair of pliers with faces curved to suit the collet are used to hold it. In an emergency the old arbor may be prepared for use as a tap if the old collet is not available.

**Bluing.**—Before the operator places the articles to be blued in the bluing pan, he should have this well warmed to disperse all moisture. Steel for bluing should be finished with medium rouge and the last few rubs given not with a metal polisher but with a piece of boxwood or horn and plenty of rouge and oil. Pieces that have been cleaned in dirty benzine (that is, benzine charged with oil) will become specky in bluing. Difficulty is often experienced in bluing soft screws, but an eminent authority says that a good even color may always be obtained if they are finished with a slightly soapy burnisher.

**Torsion Pendulum.**—Rotating pendulums of this kind—that is in which the bob rotates by the twisting of the suspension rod or spring—will not bear comparison with vibrating pendulums for time keeping. They are only used when a long duration of the pendulum is required. Small clocks to go for 12 months without winding are made with torsion pendulums about six inches long, making 15 excursions per minute. The time occupied in the excursion of such a pendulum depends on the power of the suspending rod to resist torsion and the weight and distance from its center of motion of the bob. In fact, the action of the bob and suspending rod is very analogous to that of a balance and balance spring.

**Striking Half Hours.**—The usual way of getting the clock to strike one at the half hour is by making the first tooth of the rack lower than the rest and placing the second pin in the minute wheel a little nearer the center than the hour pin, so that the rack hook is lifted free of the first tooth only at the half hour. But this adjustment is too delicate and the action is liable to fail altogether or to strike the full hour from the pin getting bent or from uneven wear of the parts. An arrangement devised by an English watchmaker appears to be much safer. One arm of a bell crank lever rests on a cam fixed in the minute wheel. The cam is shaped so that just before the half hour the other extremity of the bell crank lever catches a pin placed in the rack and permits it to move the distance of but one tooth. After the half hour has struck the cam carries the catch free of the pin.

Have you received a copy of our latest booklet illustrating the new lines of

Fahys' "Honest" 14 k. Gold Filled Cases?

If not, write for one immediately.

JOSEPH FAHYS & CO.

New York, Aug. 11th, '97.

Mr. Live Jeweler,  
Rush City.

Dear Sir:

Replying to your favor of recent date, we would say that the new line of

FAHYS' "HONEST" GOLD FILLED CASES

you refer to, is the finest and most attractive we have ever produced. These goods are simply incomparable. They have the appearance of solid gold cases, have solid gold bows and joints, are hand engraved and contain more gold than perhaps any other filled case now in the market. A twenty-five year guarantee goes with each and every case. All this considered we can conscientiously answer "yes" to your query if these cases will help you "boom trade". Your jobber will quote prices and show samples. You are right in saying that the prospects for Fall trade are very bright,--unusually so in the watch line. We therefore entirely concur with your idea to put in a larger stock than usual of Fahys' "Honest" Gold Filled Cases.

We note what you say about our new booklet and are gratified to learn that it pleased you so immensely. If your friend across the street has not yet received a copy, tell him to write for one immediately.

Very truly yours,



P. S. Turn to the next page for a few illustrations of the new line.



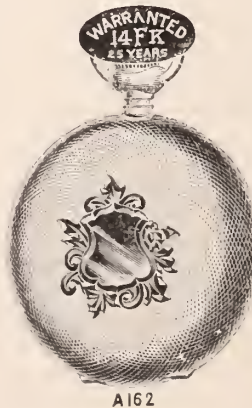
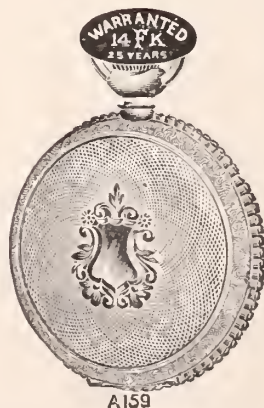


## A Few Samples of the New Line

Order Early and Often.



These Goods are Guaranteed  
for 25 Years.



# JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING,

NEW YORK.





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**NEW CUT GLASS GOODS** A RECENT and OF THE rich pattern FAIRPOINT MFG. CO. called "Kensington" may be seen in some entirely new shapes of loving cups just received by the Fairpoint Mfg. Co., at their salesrooms, 46 Murray St., New York. The cups have an even edge and may be mounted in silver or used in their present condition. The "Kensington" pattern also ornaments some pretty bowls, salad dishes, etc., just put on display. The company's line this year, in addition to their many cuttings in clear crystal, also includes a number of fine patterns cut in colored glass. In this connection attention is called to some bowls in Oxford ruby—ruby glass with "Oxford" cutting—which will be highly praised for their exceptional beauty.

**JUBILEE SOUVENIRS** IN HAMMERSLEY WARE.

ONE of the effects of the Queen's Diamond Jubilee is the introduction of numerous souvenirs to commemorate the event. Unlike other occasions of the kind, the Diamond Jubilee's souvenirs have been manifest more particularly, at least on this side of the Atlantic, in articles of fine china than in any other line entering into the jewelry trade. Among the most attractive articles of this kind which have come under the Rambler's notice are those contained in the line recently opened by Chas. Ahrenfeldt & Son, 52 Murray St., New York. They are in fine English china, the product of Hammersley & Co.'s factory, and consist of cups, trays and mugs. The decorations, which are most artistic in coloring and effect, are very simple, consisting of the letters V. R., date 1897, two shields and two ribbon inscriptions.

**TWO NEW PATTERNS** IN CUT GLASS.

IN the "Platonic" and "Peconic" cuttings just introduced by the Standard Cut Glass Co., 545 W. 22d St., New York, jewelers will find attractive additions to the many Fall patterns now on the market. They are both very elaborate

in design, yet they come cut in articles in the category of medium priced goods. Innovations in the shapes of bowls, flat dishes and many large pieces have been introduced by this company, who have also several new shapes in water and liquor bottles. Among the latter is an octagon decanter that is attracting much attention.

**FINE WARES OF THE** NILAND CUT GLASS CO.

JUST placed on view, at the show rooms of Wicke & Pye, 32-36 Park Pl., New York, are a number of new patterns in cut glass, comprising the latest cuttings of the Niland Cut Glass Co. These cuttings are known as the "Diadem," the "Minetta" and the "Improved Daisy." The "Diadem" is an elaborate piece of work and rather unconventional as to design. The "Minetta" is a rich cutting of highly artistic appearance, and the "Improved Daisy" is, as the name implies, an improved specimen of the company's well known "Daisy" pattern. All three come in a large variety of bowls, nappies, bottles, glasses, vases and other usual articles of cut glass.

THE RAMBLER.

## Spun Glass and Cameo Decorations for Glassware.

SPUN glass was first employed for decorative purposes about 60 years ago, but in the absence of a suitable machine could not be properly applied and so fell out of use. With the present adjustable machines, however, the surface of a glass vessel can be covered with threads of any desired thickness or color and at any distance apart, very fine effects being obtained with vases, baskets, etc., of alabaster glass covered with spun threads in red or celadon green. There is probably a good opening for this class of decoration in conjunction with cameos for the glassware of social and political clubs and other associations, the national, political, or club colors being displayed in spun glass, and the cameos representing distinguished statesmen, etc.

The cameos are made from equal parts of finely powdered, unburned Carlsbad porcelain earth and burned Rever clay

(or similar earths) well mixed and made into a paste with warm water and then kept, like glass-pot earth, for three or four weeks, during which time it is well stirred every other day to promote thorough mixture, and any water lost by evaporation is replaced. The cameo mold is of metal, the figure being engraved in concave form. Before use it must be cleaned and brushed over with olive oil to prevent the clay from sticking. The clay is pressed into the mold and then turned out face upwards on a sanded iron plate, being afterwards dried by exposure to the heat of the sun for eight days and in the cooling kiln, from which it is transferred to the tempering kiln and fired at red heat.

To color the cameos, they are sprinkled over with powdered flux (ruby glass for example) whilst still moist; when intended to be covered with glass this flux should contain an extra quantity of litharge. The finished cameo is warmed and placed in position on the jug, glass, etc., which it is designed to decorate and which is also warmed. It is then covered over with crystal glass, and the piece is decorated with spun threads as already described. For spinning purposes the glass should contain an extra quantity of minium to increase its fluidity, otherwise the fine threads tend to harden too soon. Cameos also look extremely well on opalized glass.

The secret of this glass was lost for a long time, but was rediscovered by G. Peter and improved by Pantocsek. A mixture of barium and strontium nitrates with stannous chloride ("tin salt") is strewn over the surface of a glass plate heated to redness, and the object to be opalized being held in the fumes arising therefrom, assumes various shades of red and blue. Another form of decoration by cameos consists in dull grinding the surface of the object, except the part reserved for the cameo, and then coating the ground part with a layer of glue mixed with resin. This when left to dry in a cold place contracts, forming natural flowers, like ice crystals, and produces the same effect on the surface of the glass, which it divides by numerous small fissures. If subsequently opalized the effect produced is exceedingly fine.—*Obl. fur Glasindustrie.*



## The Latest Patents.

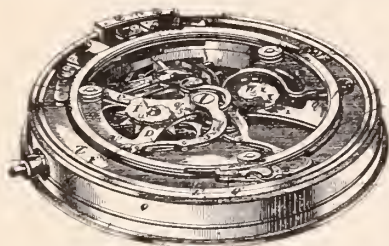
ISSUE OF AUG. 3, 1897.

587,386. BELT. LOUIS B. BRONSON and JOHN PARMENTER, Belvidere, Ill. Filed Jan. 9, 1897. Serial No. 618,551. (No model.)



The combination with a belt composed of a plurality of metallic links, of a buckle for securing said belt about the wearer's waist, two pendant rods having their upper ends pivotally mounted on the buckle-plate, and a purse pivotally secured to the lower ends of said arms so as to be held in a horizontal position.

587,574. REPEATING WATCH. WILLIAM A. GABRIEL, Elgin, Ill., assignor to the Elgin Na-



tional Watch Co., Chicago, Ill. Filed Jan. 26, 1892. Serial No. 419,262. (No model.)

587,637. PRISM-GAGE. EDWARD BAUSCH, Rochester, N. Y., assignor to the Bausch & Lomb Optical Co., same place. Filed Aug. 21, 1896. Serial No. 603,494. (No model.)

## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,  
NEW YORK AND LONDON.

SEMI-UNIVERSAL  
**MILLING MACHINE.**  
SEND FOR DESCRIPTION.  
Mossberg & Granville Mfg Co.,  
PROVIDENCE, R. I.

The combination with the frame consisting of the straight edge and the rigid upright extending at an angle from one end thereof, and forming a stop for the article measured, of the plate guided and movable upon the upright toward and from the straight edge, the arm pivoted at one end to the lower portion of the

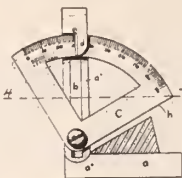


plate and extending over the straight edge in one direction only from the pivot, whereby the pivot of the plate is movable toward and from the straight edge, and indicia for indicating the relative angle of the arm and straight edge.

DESIGN 27,451. BADGE. DURAND A. REESE,



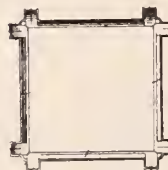
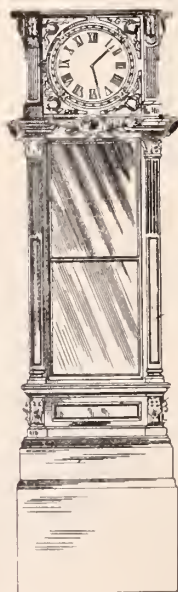
Philadelphia, Pa. Filed April 10, 1897. Serial No. 631,631. Term of patent 14 years.

DESIGN 27,452. HANDLE FOR SPOONS, ETC.



CHRIS. SILBER, Meriden, Conn., assignor to the Meriden Britannia Co., same place. Filed June 28, 1897. Serial No. 642,757. Term of patent 3½ years.

DESIGN 27,453. CLOCK CASE OR COLUMN. JAMES WELLS, New Rochelle, N. Y., assignor



to John Whalen, New York, N. Y. Filed June 28, 1897. Serial No. 641,989. Term of patent 14 years.

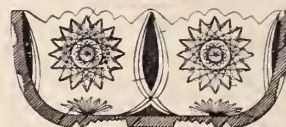
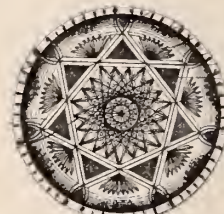
DESIGN 27,454. RECEPTACLE FOR COMMUNION CUPS. HUBERT G. HUSTED, Oberlin, O. Filed June 30, 1897. Serial No. 643,037. Term of patent 7 years.

DESIGN 27,455. INDIVIDUAL COMMUNION CUPS. HUBERT G. HUSTED, Oberlin, O.

Filed June 30, 1897. Serial No. 643,038. Term of patent 7 years.



DESIGN 27,457. GLASS VESSEL. JAMES D. BERGEN, Meriden, Conn., assignor to the J. D.



Bergen Co., same place. Filed June 21, 1897. Serial No. 641,718. Term of patent 3½ years.

TRADEMARK 30,477. EMBLEMS, BADGES, AND JEWELS, AND BOXES OR PACKAGES CONTAINING THE SAME. DURAND A. REESE, Philadelphia, Pa. Filed July 6, 1897.



Essential feature.—A monogram made from the letters and word "D. of L." Used since June 15, 1897.

## EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Aug. 3, 1897.

- 230,608. SHIRT STUD. CHARLES G. BLOOMER, Cranston, R. I.
- 230,637. RING FOR JEWELRY. EDGAR L. JORDAN and MATHIAS E. TAYLOR, North Attleborough, Mass.
- 230,706. FOUNTAIN PEN. LEWIS F. KORN, Sycamore, Ill.
- 230,720. MATCH BOX. THEODORE SCHAFER, Maroa, Ill.
- 230,745. ORNAMENTAL CHAIN. HENRY A. CHURCH, Providence, R. I.
- 230,755. SCARF AND NECKTIE HOLDER. WILLIAM M. DAVIS, Washington, D. C.
- 230,756. JEWEL STAND. SETH K. DEVEREUX, Castine, Me.
- 230,781. APPARATUS FOR ADJUSTING BALANCE WHEELS OF WATCHES. FERDINAND F. IDE, Springfield, Ill.
- 230,787. CHRONOGRAPH. BENJAMIN LE COULTRE, Geneva, Switzerland.

A revival in jewelry is the cross of other days. This design is worn as a brooch, a hair ornament, or suspended from a long chain. Artistic crosses have appeared in Roman gold, studded with gems; other crosses are in enamel, with or without precious stones.



# "TRADE - MARKS

of the Jewelry and Kindred Trades."

(Copyright 1896 by the JEWELERS' CIRCULAR PUB. CO.)

CONTAINS NEARLY

## 1,800 Marks,

Covering Gold Jewelry, Plated Jewelry, Gold Rings, Plated Rings, Precious Stones, Plated Chains, Buttons, Studs, Etc., Gold Chains, Imitation Diamonds, Medals, Sterling Silverware, Plated Silverware, American Watches, Imported Watches, Watch Cases, Optical Goods, Materials and Tools, Clocks, Art Pottery, Cut Glass, Leather Goods, Tortoise Shell Goods, Souvenir Goods, Jobbers' Marks, Art Stationery, Fountain Pens, Etc., Miscellaneous and Retailers.

In Addition to which there are 300 Marks in Historical Articles.

### SOME FEATURES.

THE MARKS are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED OR UNREGISTERED. THE NATIONAL TRADE-MARK LAW with complete instructions for obtaining a trade-mark forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. EXHAUSTIVE ESSAYS by authoritative writers on the stamping systems among early workers of gold and silver wares. OLD MARKS OF CURRENT FIRMS form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. GOLD AND SILVER STAMPING LAWS. A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF MANUFACTURERS, JOBBERS AND IMPORTERS.

The Leading Jewelers throughout the country concur in pronouncing this book

## "INVALUABLE."

220 Pages, 7 x 10 inches, perfectly and systematically arranged. Fine calendered paper. Artistically printed. Handsomely and substantially bound in cloth.

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AND ARTISTIC

## Jewelers' Findings

THAN THOSE THAT COME FROM  
THE FACTORY OF

### THOMAS W. LIND,

67 Friendship St., - - - Providence, R. I.

SPECIAL DESIGNS MADE TO ORDER.

"ALWAYS SOMETHING NEW."

## A "Perfect Title"



is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

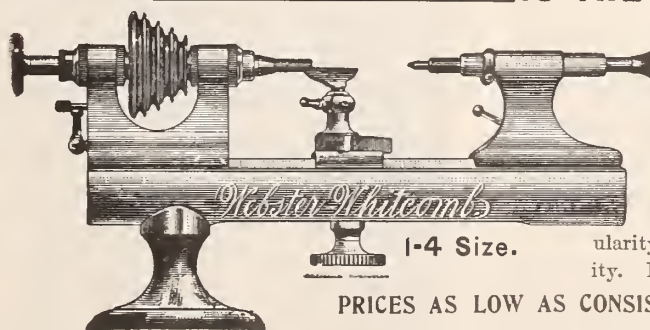
and this cannot be erased by time or wear. Tags are soon lost. But this stamp will always be before you. Accept no "Just as good" for they are Wanting in the Essential Factor. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the only line in the market bearing the stamp of the manufacturer.

### BAY STATE OPTICAL CO.,

ATTLEBORO,  
MASS.

## A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . . .

## Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO  
AMERICAN WATCH TOOL COMPANY,  
Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.  
INCORPORATED 1894.

WALTHAM, MASS.



ARE YOU INTERESTED IN

# Howard Watches?

IF SO, WRITE US FOR PRICES.

**R., L. & M. FRIEDLANDER,**

30 MAIDEN LANE, NEW YORK.

**BAWO & DOTTER,**

26-32 BARCLAY ST.,  
NEW YORK.

WE OFFER AT THE LOWEST  
PRICE

A FULL LINE OF  
**ELLIOTT'S**  
CHIMING MOVEMENTS.

AND OF  
Hour and half hour move-  
ments with brass or painted  
dials.

We show more than 25  
different designs of chiming  
mantel clocks.

TRAVELING CLOCKS  
GILT REGULATORS  
FRENCH CLOCK  
SETS  
CUCKOO CLOCKS  
PORCELAIN CLOCKS

ENGLISH CLOCK  
MATERIALS.

Christopher Columbus discovered  
America but that is nothing to  
the discovery of

**CARR'S LIQUID  
PLATE POLISH**

Has no equal for polishing silver  
plate. Try it.

11 William St., New York.

**DROP PRESSES.**

Automatic and Plain.

Mossberg & Granville Mfg. Co.,  
PROVIDENCE, R. I.



**35 YEARS OF  
HONEST RETURNS**

IS OUR GUARANTEE OF SATISFACTION  
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WE DO OUR OWN SMELTING,

**JOHN AUSTIN & SON,**  
ASSAYERS, REFINERS AND SMELTERS,  
74 & 76 Clifford St., Providence, R. I.

**WM. L. GILBERT CLOCK CO.,**

Manufacturers,

FACTORIES, WINSTED, CONN.

SALESROOMS:  
37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.

54 and 56 Madison Street, Chicago.  
Montreal, Canada.



**Plated Seamless Wire  
and Aluminum Solder.**

144 PINE ST., PROVIDENCE, R. I.

**UNITED STATES SMELTING AND REFINING WORKS.**

M. WOLLSTEIN,

SWEET SMELTERS AND ASSAYERS, OFFICE 25 JOHN STREET, NEW YORK.

Works: 3, 5 and 7 Oliver St., Newark, N. J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER. SOLE MANUFACTURER PHOENIX FLUX,  
Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.

FOR RELIABLE OPTICAL R. WORK

SEND TO

JOS. FRIEDLANDER & BRO.,

OPTICAL LENS GRINDERS,

18 MAIDEN LANE, - - NEW YORK.

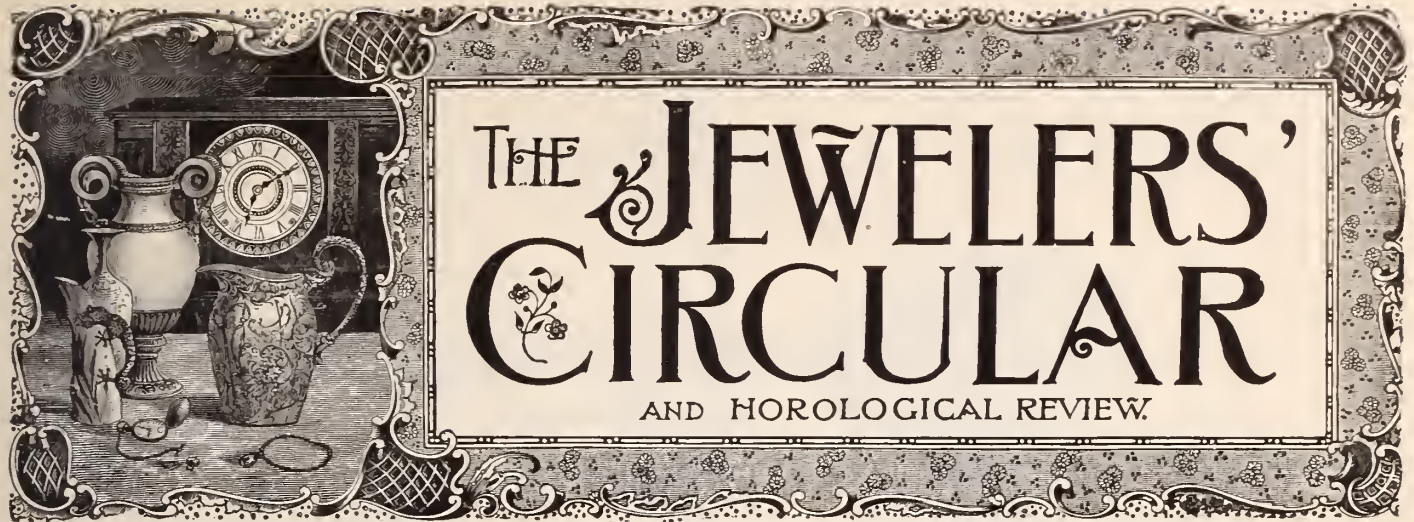
SEND FOR DESCRIPTIVE CIRCULAR OF OUR FRAME AND LENS CABINET.



**S. O. BIGNEY & CO.'S**

High Grade Chains lead in style, finish  
and quality, and as quick sellers.





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189 Broadway, New York.

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VOL. XXXV.

NEW YORK, WEDNESDAY, AUG. 18, 1897.

No. 3.

## SILVER VASE SYMBOLIC OF SWEDEN AND HER MONARCH.

IN the issue of this journal for April 7 | in all of which King Oscar of Sweden is | to show genuine talent; he has written  
was published an illustrated description | very much interested. Early in life he | plays and is fond of music and is attentive  
of a silver group to be presented by  
the Swedes and Norwegians of New  
York to King Oscar II. of Sweden  
and Norway in commemoration of  
the 25th anniversary of his reign, in  
September. We here present a pic-  
ture of the beautiful silver vase that  
will be presented to the monarch by  
the Swedes of Philadelphia. The  
vase was designed and made by J.  
E. Caldwell & Co., of Philadelphia,  
and its execution has given abundant  
opportunity for the application of a  
very original, appropriate and strik-  
ing design and the highest skill in  
workmanship. The choice of the  
metal to be used was manifestly dic-  
tated by the occasion—the silver an-  
niversary of the Swedish King—  
while discriminating taste in the se-  
lection and arrangement of the de-  
tails of decoration has secured a de-  
sign both appropriate and pleasing.  
The vase is 32 inches high and  
stands on an onyx plinth about eight  
inches high. The style is a modifica-  
tion of the Gothic. The body of the  
vase is oval, with two graceful han-  
dles bound or applied with the linnia  
borealis, the Swedish national flower.  
On the front of the body of the vase  
appears the figure, in high relief, of  
Peace, symbolized by a beautiful  
woman, with the olive branch, the  
chosen emblem of Peace. The figure  
stands in front of the King's mono-  
gram: above is the motto, "Brodra-  
folkens Val,"—the welfare of the  
brother nations—and below the word  
"Pax," peace. Beneath the figure  
the Swedish and American flags are  
joined, their colors skilfully repro-  
duced by the use of richly tinted  
enamels. The enameling on the vase  
is very effective. On the stem are  
four small colored enameled panels,  
embellished with single female figures,  
typifying music, poetry, literature and art,

SILVER VASE TO BE PRESENTED TO KING  
OSCAR II. OF SWEDEN.

The base of the vase is orna-  
mented with delicate Gothic tracery  
and here again are enameled panels,  
mainly lovely little landscapes.  
There are eight altogether, prin-  
cipally Swedish subjects, including  
a representation of the bronze eque-  
strian statue of Charles XIV., in  
Stockholm; the Royal Palace at  
Stockholm; Drottningholme Pal-  
ace; the King's Summer residence;  
the National Museum; Riddarholms  
Church, where the bodies of the  
Swedish Kings are entombed; a rep-  
resentative Swedish war vessel, Kor-  
vetten Norkoping, in which the  
King as a young man made a tour  
of the world, and on the remaining  
two panels appear an American In-  
dian and an ancient Norseman. On  
the back of the bowl of the vase is  
applied a wreath of oak and laurel,  
surrounding the presentation in-  
scription:

Till minne  
af  
KONUNG OSCAR II:s  
tjugufem-ars jubileum  
I den adertonde September, 1897,  
Fran  
Svensk Amerikanarne  
i Delaware Kolonierna.

The neck of the vase bears in  
front an enameled scene showing  
a boat of the ancient Vikings, and  
on the back a view of Old Swedes'  
Church, in Philadelphia. The  
King's crown surmounts the vase.  
The vase is a valuable tribute of  
affectionate loyalty from the Swedes  
of Philadelphia to the monarch of  
their fatherland, and it is also a  
worthy example of the advanced  
standard of excellence to which the  
silversmith's art has attained in America.  
The gift was shipped to Sweden last week.

evinced a decided inclination for study and  
travel. His literary productions are said



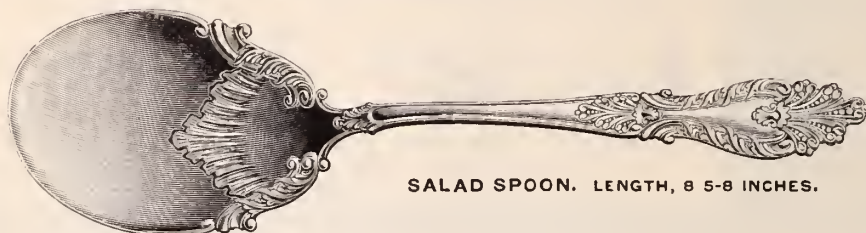
# The RAPHAEL,

OUR NEW PATTERN

NOW READY FOR DELIVERY.

*The Raphael Pattern Fancy Pieces are all made with Ornamental Bowls and Blades designed in harmony with the handles.*

New,  
Artistic,  
Superior  
in Make.



SALAD SPOON. LENGTH, 8 5-8 INCHES.



SALAD FORK. LENGTH, 8 3-4 INCHES.



## The "RAPHAEL,"

like all other flatware of our manufacture, is plated by our SECTIONAL PLATE Process—that is, plated an extra thick coat of silver on parts most exposed to wear, and the wearing qualities are guaranteed to outlast all other makes.

ILLUSTRATED FOLDER GIVING PRICES ON THE NINETY AND ODD DIFFERENT PLAIN AND FANCY PIECES MADE IN THIS PATTERN MAILED FREE UPON APPLICATION.

## THE ROGERS & HAMILTON CO.,

MAIN OFFICE &amp; FACTORY,

WATERBURY, CONN.

## KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

TRADE-MARK.

And the improved

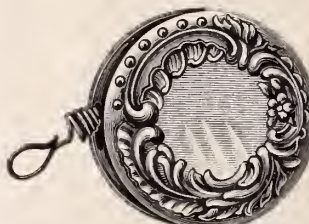
Automatic Eye-Glass Reel.

37 MAIDEN LANE,

NEW YORK.



No. 149



Pat'd Nov. 20, '94

SEND FOR  
CATALOGUE C.

THE BEST is THE CHEAPEST after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.



Globe Lever  
BUTTON BACK.

Post can be attached to any button.

"IT HAS NO PEER."

Catalogue sent on application.

J. BULOVA,

57 MAIDEN LANE, NEW YORK.

## AIKIN, LAMBERT & CO.,

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FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .

MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

19 MAIDEN LANE, NEW YORK.

## AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

### DIAMONDS.

JOBBER IN

WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.

# Five Leading Patterns

MADE IN THE  
**Genuine  
Rogers**

**Electro  
Silver  
Plate.**



EVERY ARTICLE BEAR-  
ING THE TRADE MARK

★ **ROGERS & BRO., A. 1.**  
(THE CELEBRATED STAR ★ BRAND)

IS MANUFACTURED AND GUARANTEED BY

## **ROGERS & BROTHER,**

**WATERBURY, CONN.**

**SALESROOMS, 16 CORTLANDT ST., N. Y.**

CATALOGUE CONTAINING FULL LINE SENT ON APPLICATION.





BROOKLYN WATCH CASE COMPANY.

O Size. 14 kt. Solid Gold.



# Cut Glass

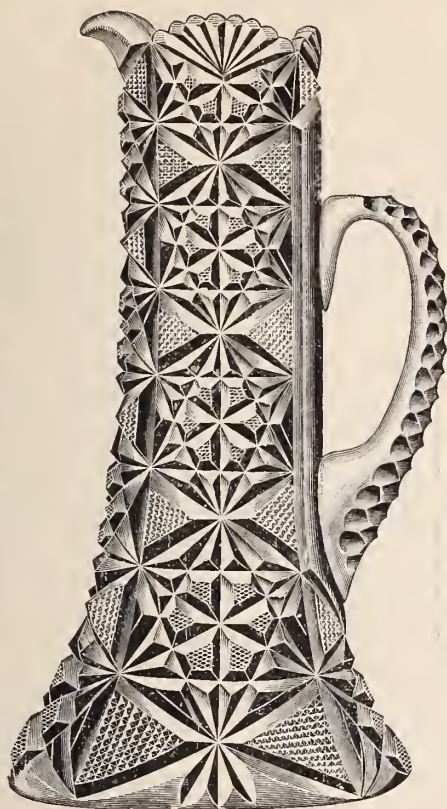
— FOR —

## Mounting.

Special, new cuttings constantly coming out. We make our own blanks so can give the trade exactly what they want. The famous Mt. Washington Glass Works are owned and operated by ourselves.

**Lots of New Pieces in  
Hollow and Flatware, China,  
Lamps, Novelties.**

**PAIRPOINT  
MFG. CO.,  
NEW BEDFORD, MASS.**



## Antique Silver Mounted Goods

**O**WING to the great demand now existing for old plated goods on copper THE EMPIRE PLATE WORKS Birmingham, Eng., have decided to utilize their fine old dies in the reproduction of their choicest patterns. A line of these reproductions is now on the market. Only in the date of manufacture do these goods differ from the genuine old plate. They are like the latter in mounting and finish and are plated on copper only. CANDELABRA, CANDLESTICKS AND TRAYS A SPECIALTY.

— WRITE FOR CATALOGUE. —

**SAMUEL BUCKLEY & CO., SALES AGENTS,  
for Ellis & Co., Birmingham, England,**

100 William St.,      =      =      =      NEW YORK.



# Nowhere Will You Find

MORE THOROUGHLY BEAUTIFUL  
AND ARTISTIC

## Jewelers' Findings

THAN THOSE THAT COME FROM  
THE FACTORY OF

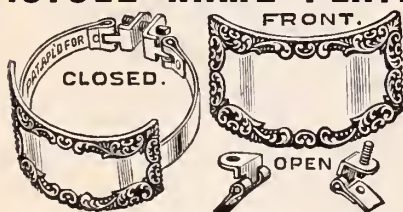
**THOMAS W. LIND,**

67 Friendship St., - - - Providence, R. I.

SPECIAL DESIGNS MADE TO ORDER.

"ALWAYS SOMETHING NEW."

...ASK YOUR JOBBER FOR THE...  
WHEELHOUSE PATENT  
**BICYCLE NAME PLATE.**



All Metal. No Straps, Fastens to any Wheel, Screw Secured with a Key.—If your Jobber has none, send 65 cents for a sample in sterling to

**GEO. E. WHEELHOUSE CO.,**

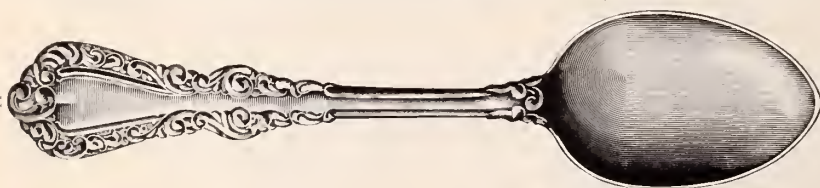
Cor. Bleeker and Charlotte Sts., Utica, N. Y.

Christopher Columbus discovered America but that is nothing to the discovery of

## CARR'S LIQUID PLATE POLISH

Has no equal for polishing silver plate. Try it.

11 William St., New York.



## The "Plymouth."

A pattern remarkably different from the ordinary. The height of originality and exclusiveness, with new bowl and tine designs. 40 different pieces comprise the set.

It's all ready,

It's the latest out,

It's made only in the Roger's "Anchor" Brand  
Silver Plated Ware and by the

FACTORIES:

Hartford, Conn.,  
Norwich, Conn.,  
Wallingford, Conn.,  
Taunton, Mass.

**WM. ROGERS  
MANUF'G CO.,**

Office and Salesrooms: Hartford, Conn.

### Traveling Optician Hughes and Connecticut's Itinerant Merchants' Law.

DANBURY, Conn., Aug. 11.—The city officials have had under consideration since Saturday the case of Dr. C. F. Hughes, optician, who, they claimed, came within the provisions of the Itinerant Merchants' law, published in full in previous issues of THE CIRCULAR. This law, which was passed at the last session of the Legislature, is very severe in its requirements. The case is the first of the kind which has been taken up by the local officials, and its outcome has been watched with a great deal of interest by local merchants.

Prosecuting Attorney Booth held a conference with Dr. Hughes yesterday afternoon. When the law was explained to Dr. Hughes he said he did not desire to fight the matter in the courts, and as he could not afford to deposit the required amount with the State in order to do business under the law, he concluded to close up and seek new fields outside of Connecticut.

Under the provision of the law all itinerant merchants and vendors must have a State license which costs \$35. They must also leave on deposit with the State Treasurer \$300 which is liable to attachment for any claims against them.

### The Jewelers' Security Alliance Succeeds in Tracing a Swindler.

BIRMINGHAM, Ala., Aug. 12.—Last Spring a natty, well dressed man made Montgomery, Ala., his headquarters for a while, and by his gentlemanly appearance, became very popular. He swindled T. H. Mabson, of the Mabson Hotel, that city, and D. P. West, of the Exchange Hotel, out of \$75 and \$80 respectively, so these gentlemen state, and left. The man also attempted to work C. L. Ruth, a leading jeweler of that city, for a watch, offering a check, but Mr. Ruth refused the paper.

After the culprit had left Montgomery Mr. Ruth, Mr. Mabson and Mr. West set about getting track of him. Mr. Ruth put the matter into the hands of the Jewelers' Security Alliance, and through them the man has been located and arrested, as the following letter, written from Chicago, will show:

"We are pleased to advise you that the party who recently swindled you with a draft purporting to be by the First National Bank of Vicksburg, Miss., on the American Exchange National Bank, New York, was arrested on July 21, 1897, at Sedalia, Mo. He gave his name as E. E. Greene, and the man with him gave the name of Lester Fagin. He has made a full confession and is now being held at Sedalia to await the action of the grand jury. If you desire to lodge a warrant for this man, I suggest that you send same to the sheriff at Sedalia, Mo.

"Yours truly,

"PINKERTON'S NAT'L DEC. AGENCY.

"By Wm. A. Pinkerton."

R. A. Nichols, of Holton, Kan., is reported deceased.

## Fashions in Jewelry, Silver-ware and Art Goods.

A LADY'S RAMBLES AMONG THE JEWELERS.

Porcelain lamps on metal standards are in favor.

\*

Rose colored glass is included among novelties in table ware.

\*

Alcohol flagons are made to match chafing dishes in style and decoration.

\*

Bonbonnieres, popular as ever, are out for the Fall trade in fine porcelain, glass and silver.

\*

The fashionable coiffure for evening still requires the assistance of jeweled pins and combs.

\*

No longer new, but always desirable, are atomizers, cologne bottles and vases in silver deposit.

\*

For patrons of luxurious tastes and plethoric pocketbooks are openwork bowls of silver for holding sponges.

\*

The nickel silver egg boiler, complete with egg holder, measure and lamp, is a source of genuine satisfaction to progressive housewives.

\*

Silver brandy and cocktail flasks are subjects of elaborate decoration in enamel. Marine and other outdoor sports furnish the designs.

\*

Fine leather goods were never in greater demand, and manufacturers have met this demand with an infinite variety, not only in pelts, but in styles of ornamentation.

ELSIE BEE.

### Isaac Wolf Held in Chicago on a Complaint from New York.

CHICAGO, Ill., Aug. 10.—Isaac Wolf, a jewelry peddler of New York, was arrested last week by a detective as he was entering the city on a Big Four train. The charge is that of embezzlement, and the arrest was made at the request of the New York police.

It is claimed that Wolf had an account with J. Schubert, jeweler, New York, and that he got \$600 worth of jewelry and disposed of it without paying the bill. Wolf denies the charges, and says he can establish his innocence.

COUDERSPORT, Pa., April 5, 1897.

Gentlemen:—Your paper is as good as ever. We always want THE CIRCULAR, to keep up with the times, and find many suggestions that help us out, especially during dull times. Yours truly, J. G. QUICK.

## Horse and Bicycle Timers.

### SPLIT SECOND TIMERS.

### Flyback Chronographs . . .

### . . . and Split Seconds.

In large variety, grades and sizes, all of absolutely reliable quality and invariably correct.

## A. WITTNAUER,

Importer and Manufacturer of Watches,

19 Maiden Lane,

NEW YORK.

## Artistic Productions In Mounted Cut Glass.

For artistic merit, for unusual salability and for reasonableness in price, our new line of Sterling Silver Mounted Cut Glass excels any we have yet produced. Besides Novelties, it includes

Clarets  
Cups

Bowls  
Vases.

Order now and you will order more later.



The Mauser Mfg. Co.

....Silversmiths....

14 E. 15th St., = = New York.



## Women and Girls as Workers in the Jewelry Trade.

WASHINGTON, D. C., Aug. 12.—So important a factor has woman become in the working world that we frequently hear complaints that she, in a large measure, is superseding man. During the Fifty-third Congress a joint resolution was passed requesting the Commissioner of Labor to investigate and make a report as to the conditions surrounding the employment of women and children, and to gather various other facts in connection with this matter. In accordance with this request an investigation was instituted to learn the wages paid to women and children and to make a comparison with the wages paid to men for the same work; and to find out how far women are really superseding men, and their relative efficiency.

Information was received from 1,067 establishments located in 30 different States. In a former investigation held about 10 years ago on the same lines it was found that 42,990 males and 51,539 females, or 94,529 persons in all, were employed in these establishments. Last year the returns showed 68,380 males and 79,987 females, or a total of 148,367 persons.

Eleven jewelry and plated ware establishments sent in returns from which it was gathered that there was an increase of men amounting to 103.5 per cent.; of boys, 117.9 per cent.; women, 116.3 per cent., and girls, 316.7 per cent.

In two leather goods establishments the increases were: Men, 19.1; boys, 116.7; women, 67.9, and of girls 65 per cent.

In 14 establishments making metallic goods the number of men employed had decreased 10.2 per cent., and the number of women had decreased 11.5 per cent.; while of boys there was 100 per cent. increase.

Three optical firms sent in returns which showed that the number of men employed had increased 81.2 per cent.; of boys, 280 per cent.; of women, 119.4 per cent., and of girls, 265 per cent.

It will be noted that in all the above named departments the increase has been larger of women and children than it has been of men.

When the census for 1870 was taken the number of men employed as clock makers was 1,704 and of women, 75, or only 4.4 per cent. When the census of 1880 was taken there were 12,002 males and 1,818 females; in 1890 the numbers were 20,556 males and 4,696 females.

In one Massachusetts factory where gold and silver plated goods are manufactured, the firm employed 10 years ago 133 employes, of whom four were females—two as matters and two as shippers; at the present time they employ 481 persons, of whom 89 are women and girls. Men employed by this firm as boxmakers earn \$8.50 per week time, and \$9.55 piece, while boys earn \$4; women make from \$5 to \$7.50, or an average of \$6.18½ time,

\$8.78 piece work, while girls earn an average of \$4.37½ per week. A man employed as a burnisher receives an average on time of \$12.31½ and piece of \$12.75½, while women in the same capacity make on time an average of \$6.06½ and on piece of \$6.98. Where a man as a clerk in this factory earns from \$9 to \$25 a woman receives only from \$6 to \$10.50, and a woman employed as shipping clerk is paid \$6.50; a forewoman of the burnishing department receives \$12 per week; as gatherer a woman makes an average of \$6.32, against an average for a man of \$6.87½; women employed as gilders receive only from \$6 to \$6.60, while men get \$16.50; as platers women receive from \$3.50 to \$8.25, while a man will receive from \$4 to \$18. Men employed as shippers receive from \$5 to \$15, while women get from \$5 to \$9; boys are paid from \$3.50 to \$9, and girls from \$3 to \$5. Where one man is employed as stenographer at \$15, four girls are employed whose salaries vary from \$8 to \$10 per week. Men are classed as being more efficient, both as gilders and as stenographers in this factory; but it is claimed that women are better adapted for the work and work cheaper. They were first employed as matters and paperers in 1880. The hours of work now average only 45 a week, as they have been working on broken time.

In another Massachusetts factory where jewelry is manufactured, women and girls are employed as bench hands, carders, enamellers, press hands and setters up. As bench hands they receive from \$4.80 to \$7.20 per week, while a girl receives \$6; a man will receive from \$9 to \$13.20. Men as enamellers receive from \$9.60 to \$15; a woman will get from \$6 to \$9. As press hand a man will get from \$6 to \$12, while a woman will get from \$6 to \$7.20; as setter up a woman gets from \$6 to \$10.80, and a man from \$7.20 to \$12. In all these departments men are considered more efficient than women, and, despite the fact that women are employed more frequently the wages of men are in advance of what they were 10 years ago. Yet it is conceded that women are better adapted. They were first employed by this firm in 1870 as carders.

In still another Massachusetts factory women are employed only as bench hands where they are paid from \$4.80 to \$10.80 per week, as against from \$6 to \$15 to men. Boys, on the same work, earn \$5.40, while a girl gets only \$4.80.

At a certain New Jersey establishment where gold chains are made there are 10 employes, of whom 5 are women employed as chain makers, working piece work and making an average of \$5.60 per week. The reason given for their employment is that they are better adapted and more patient. They were first employed on this work in 1880.

In another New Jersey firm manufacturing jewelry women and girls are employed only as polishers. A girl receives

\$5 per week, where 10 years ago she received from \$3 to \$8. A woman now receives from \$5 to \$15, where 10 years ago a uniform wage of \$12 was paid. Women were first employed in this capacity in 1865, for the reasons that they were better adapted and more reliable.

In two other New Jersey establishments women are employed as polishers, in one case receiving \$10 and in the other from \$6 to \$11 per week.

In a New York State jewelry manufacturing company there are 117 employes, of whom 32 are females. Ten years ago only 39 persons were employed by this firm, of whom 10 were females. At the present time they employ both men and women as clerks, paying the former from \$18 to \$20 per week, while the latter receive from \$7.50 to \$9. One entry clerk receives \$10. Five persons are employed as lapidaries, of whom one is a woman, who makes \$6 per week, while a man gets from \$9 to \$20; 10 years ago a uniform wage of \$15 was paid. The men are considered as more efficient. Twenty-one polishers are employed: one man at \$10; 14 women at an average of \$7.35½; 6 girls at an average of \$3.66½. Three of these women are considered equally as efficient as the man. Five men are employed as pressers at from \$12 to \$18 per week; 4 women at from \$3 to \$5 per week, and one girl at \$3. One typewriter receives \$10. In this shop it is considered that women are more reliable and industrious, and it is admitted that they are being employed more than in former years. They were first introduced in 1874. They work 59 hours a week.

Another New York firm employs women as clerks, stock girls and polishers. As clerks they receive \$6 per week; as polishers from \$3.50 to \$4.50, and as stock girls from \$5 to \$10.

In a New York establishment making silver plated goods and chains girls are employed as finishers at salaries running from \$5.50 to \$7.50 per week, and as trimmers they earn from \$5.25 to \$6.00 per week on piece work; but in neither case is their work considered quite as efficient as that of men: the reason for their employment in this factory is that they work cheaper. Wages paid to men in this establishment run from \$6.30 to \$16.00 per week.

Returns were also received from three concerns manufacturing optical goods—one in Michigan and two in New York State. Ten years ago the Michigan firm employed 2 girls as case makers, while the last report does not show any; but since 10 years ago they have introduced two women as leather trimmers at wages averaging \$4.27½ per week; one as a lens measurer at \$4.50, one as a packer at \$5.00; and three women as pasters and one girl, where only two women were used 10 years ago. In this instance the girl is reported as making \$4.12 per week, while the women make only from \$3.22 to \$3.95.

The wages paid 10 years ago ranged from \$3.10 to \$3.35.

The smaller of the two New York State concerns shows in its report a decided increase in salaries paid as compared with those of 10 years ago, in the majority of cases. For instance, at the former period the entry clerk received only \$15, now he gets \$16; but a woman employed to do the same work gets only \$7. Twenty-five women and girls are employed as leather case makers at wages varying from \$4 to \$7 per week; 15 are employed as lens grinders at from \$5 to \$7.50 per week; 10 as packers at from \$4 to \$6 per week, and 25 as polishers at from \$5 to \$7.25 per week. The reasons given for the increased employment of women and girls is that they are cheaper workers and are more reliable. They were first employed as cashiers in 1885.

In the larger New York establishment the total number of employes 10 years ago was 235, of whom 67 were females; at the present time 507 persons are employed, of whom 130 are females. The new branches of employment that have been introduced during the time named are cork guard makers, cutters in the photographic lens department, errand boys, an experimenter in the brass department, filing turner, tube finisher, photographic grinding and polishing department, photographic lens department, photographic lens mounting and microscope accessories department, photographic shutter department, shutter makers, silverers, brass solderers, pinion turners, vulcanizers and washers. In nearly every instance throughout this establishment wages are just what they were 10 years ago; in a few instances variations either slightly higher or slightly lower are shown, these variations being equally distributed between men and women. Women are employed as benders, cementers, cleaners, drillers, eye glass cutters, gaugers, labelers, measurers, nickel platers, packers, screwers, sorters and spring pinchers, and have been employed in various capacities since 1865, the reason given being that they are better adapted and cheaper.

It will be seen that the reasons given for the employment of women are mainly their greater adaptability and their cheapness. Reference to the foregoing statistics will show that 29 different occupations are filled by them in the manufacture of jewelry and plated ware and 45 different positions in the manufacturing of optical goods; but it can scarcely be shown that they are, to any appreciable extent, displacing men in these occupations.

Frankel & Co., Denver, Col., complained at the police station last week of the loss of two gold watches intrusted to a solicitor. A. P. Newton, to whom were given the watches to show as samples, explained that a man named Dunham, who represented himself to be an officer, took the watches.

### Registered Package Schemes Get a Set-back from the Postal Department.

WASHINGTON, D. C., Aug. 12.—Third Assistant Postmaster-General Merritt today called attention to a growing practice of certain business concerns which, in extending their trade, send registered parcels containing their goods to the smaller post offices, addressed to fictitious or otherwise unknown persons. The concerns then make some plausible excuse to the postmaster, and ask him to examine and dispose of the articles at reduced price rather than return the parcel.

The opening of packages other than by an addressee or on his written order is forbidden by the postal regulations, as has been frequently pointed out by the

department, and postmasters are again warned to return them to the sending post office. This practice has been particularly prominent among a certain class of jewelry concerns, who are hardly admitted within the pale of the legitimate jewelry business.

### The Assignment of the New York Silver Plate Co.

The New York Silver Plate Co., manufacturers of silver plated ware at 337 E. 107th St., New York, made an assignment Thursday to Eli M. Cohen without preference. Emil Magnus is president and Stephen C. Duval secretary. The company were incorporated in September, 1896, with a capital stock of \$25,000, and succeeded to

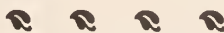
## To Importers and Large Diamond Dealers:

**O**UR Diamond Cutting Works, the most extensive and best equipped in this country, USED EXCLUSIVELY for the cutting of Our own Importations of Rough and managed under our own personal supervision, are now in Full Operation.

As a result of these advantages, we are prepared to sell Diamonds in ORIGINAL LOTS at prices which are certain to interest Importers and Large Dealers.

Parties in the trade desirous of visiting our works at 142 to 146 W. 14th St., may apply for admission at our office,—

68 Nassau Street, New York.



# STERN BROS & CO.

Chicago, 149 State Street.

London, 29 Ely Place.



**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 27 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

**DIAMONDS**

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**  
**NEW YORK.**

**Columbus Memorial Building, 103 State St.,**  
**CHICAGO, ILL.**

**FOX & CO.,**  
**Lapidaries and Importers of**  
**Precious Stones.**

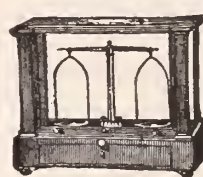
NOW AT  
**22 John St., New York.**

Cutters of Diamonds and  
 all other Precious Stones.

Also Fine Miniature Glasses.

**FERD. FUCHS & BROS.**  
**SILVERSMITHS.**  
 MAKERS OF STERLING SILVERWARE,  
**808-810 Greenwich St., - New York.**

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Maiden La. N. Y.  
 Repairs, (any make)  
 promptly made.



**DOUBLET.**

**LASSNER & NORDLINGER,**

**NEW YORK, 68 NASSAU ST.**  
**PROVIDENCE, R. I., 174 Weybosset Street.**  
**PARIS, 19 Rue Drouot.**

**The Bowden Rings**

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

the business carried on at 20 Warren St. by Mr. Magnus, who made an assignment July 6, 1896. Deputy Sheriff Whoriskey received an execution against the company an hour and 20 minutes ahead of the assignment for \$1,022 in favor of the National Shoe and Leather Bank, and put a keeper in charge. Mr. Cohen said that the liabilities are \$5,000 and nominal assets in excess of that sum.

**Warrants Are Out for the Arrest of Missing Jeweler Faust.**

WASHINGTON, D. C., Aug. 10.—The police are looking for John G. Faust, watchmaker and jeweler, who until July 15 had, for several years, conducted a watch repairing establishment at 910 F St., N. W. Since that time, however, he has been missing, and with him he took a considerable sum of money, which the police were informed he realized by pawning a number of valuable watches intrusted to him to repair.

Faust had a number of jewelers for patrons, they sending their watch repair work to him. On July 15 he had engaged to have a lot of work ready to be delivered, but when the work was called for the office was closed. On the door was pinned a note which stated that he had left town, but would return Wednesday. He failed to turn up on that day, and his patrons grew suspicious. A key to his room was secured and the apartment entered. Nothing but a bed, a safe and a few worthless articles was found in the room. The safe Faust had purchased a few days before from a man named Matchison, making a small payment down. When the safe was opened little of value was found in it, and none of the missing watches. Several warrants were sworn out, charging larceny and embezzlement, and detectives were assigned to work up the case. They have been unsuccessful up to date, however, in locating the fugitive.

The police learned that the watches which were missing had been pawned and most of them have been recovered and turned over to their owners. Faust is a single man and has no relatives in Washington.

**C. & T. Burnett's Store Engulfed by a Collapsed Wall.**

ST. JOSEPH, Mo., Aug. 9.—The sudden collapse of a brick partition between two Edmond St. two story buildings on the afternoon of Aug. 4 caused thousands of dollars' worth of damage, and a number of persons narrowly escaped with their lives. As a result of it, the clothing and jewelry stock of C. & T. Burnett is almost a total loss. The furniture in the rooms occupied by the Burnett brothers was totally demolished. Workmen were engaged in taking down a portion of the wall between the Burnett establishment and a vacant building. The remaining portion gave way, and the five workmen, the Burnett brothers and the occupants of a saloon barely escaped with their lives.

**Diamond Importers' Protective Association Awarded with \$1,500.**

PHILADELPHIA, Pa., Aug. 14.—Collector of Customs Read was yesterday authorized to pay to the Diamond Importers' and Cutters' Protective Association, New York, the sum of \$1,500 for the information which led to the arrest of Herman Keck, on the charge of attempting to smuggle diamonds, last February, into this port, through Captain Loesewitz, then on the American Line steamer *Rhynland*.

The diamonds, of which there were 563, were gotten from the captain through the shrewdness of Special Agent Gallen, and Keck was arrested four days afterwards in New York as he landed from the *Aller*, from Bremen. The captain was acquitted of the charge brought against him. It is a rule of the Government to reward those furnishing information for the arrest and conviction of violators of the customs laws and others.

**Samuel Berg Skips Out With His Patrons' Watches and Jewelry.**

SHAMOKIN, Pa., Aug. 13.—Samuel Berg, a watchmaker, who recently rented a part of a storeroom on Shamokin St., has skipped out with a large collection of watches and jewelry belonging to customers and left behind numerous unpaid bills. The valuables taken are estimated to be worth about \$500. Berg's right name is said to be Saulisberg and he is a Polish Jew. He has been in Shamokin for a couple of years, and no one suspected that he entertained such rascally motives. A warrant has been issued for his arrest.

The jeweler made a specialty of repairing, and the goods he took were chiefly fine watches. There were 30 in all and they had been left to be repaired. Nothing but the cheapest jewelry was left behind and several silver watches from which the jewels were taken.

**Proceedings of the Jewelers' Security Alliance.**

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office on the 11th inst. There were present: J. B. Bowden, president; Bernard Karsch, treasurer; H. H. Butts, chairman, and Messrs. Abbott, Ball and Geo. H. Hodenpyl, secretary.

The following firms were admitted to membership: Phineas T. Ives, Wallingford, Conn.; Tiffany & Wales, 433 Washington St., Boston, Mass.

**Tried to Steal Cuff Buttons but Was Caught at His Game.**

RICHMOND, Va., Aug. 14.—A stranger entered the jewelry store of J. F. Kohler, on Broad St. near 8th, Wednesday afternoon about 1:30 o'clock, and asked to be shown a pair of cuff buttons. A tray of buttons was placed on the counter, and then the stranger asked to be shown a pair that lay in the window. When Mr. Kohler went

ESTABLISHED 1841.



# CARTER, HASTINGS & HOWE,

## MANUFACTURERS OF

# GOLD JEWELRY,

## 15 MAIDEN LANE. NEW YORK.

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,G. R. HOWE,  
W. T. COUGH.

FACTORY, NEWARK, N. J.

MR. ADOLF J. GRINBERG, OF 54 MAIDEN LANE, N. Y., RETURNED FROM EUROPE ON THE 13TH INST. ON THE STEAMER *FUERST BIS-MARCK*.

HE SPENT TWO MONTHS IN THE EUROPEAN MARKETS, AND COLLECTED A SPLENDID ASSORTMENT OF DIAMONDS, PEARLS AND ALL OTHER KINDS OF PRECIOUS STONES, WHICH WILL SHORTLY BE SUBMITTED TO THE TRADE.

THE FIRM WISHES TO CALL SPECIAL ATTENTION TO THEIR SPLENDID ASSORTMENT OF PEARLS, WHICH MR. GRINBERG WAS ABLE TO SECURE AT THE RIGHT PRICES IN SPITE OF THE PREVAILING HIGH MARKET.

**Olympia Japanning Works,**

390 Canal Street,

Near W. Broadway. New York.

**Nickel Plating**

of all descriptions.

**Watch Cases,**

A New Line of Gold and Filled.

**Watch Movements,**

All Makes.

**Howard Watches,**

At Special Prices.

**Diamonds,**

Scientifically Cut from Rough, Imported Free of Duty.

**Oppenheimer Bros. & Veith,**

65 Nassau St.,

Prescott Building, NEW YORK.



TRADE MARK

J. B. &amp; S. M. Knowles Co.,

Silversmiths,  
Providence, R. I.  
Makers of..The Angelo,  
The Apollo,  
The Lexington.

TRADE MARK



to the window to get the buttons the man put a pair of buttons in his pocket.

After looking over the buttons the man said he didn't care for any and walked out. Mr. Kohler's suspicions were aroused and he followed the man to the door. The stranger stopped and looked in the window, and then Mr. Kohler saw a card of buttons sticking out of the man's pocket. He grabbed the man and demanded the buttons, which were handed over to him, and then Mr. Kohler and his brother turned him over to an officer. At the station house he gave the name of A. Lowenthal and his home as Massachusetts.

Lowenthal was to-day sentenced to 15 days in jail.

#### Elgin Watch Factory Prospering.

ELGIN, Ill., Aug. 13.—With an output of over 1,000 watches daily the Elgin National Watch Co.'s works cannot keep up with the orders. President Avery reports a most gratifying prospect and looks forward to the old force of over 3,000 hands.

M. Fox & Co., lapidaries and importers of precious stones, who for almost 30 years were located at 1 Maiden Lane, New York, are comfortably settled in their new quarters on the second floor of 22 John St., New York. M. Fox & Co., originally started by the late Michael Fox, are perhaps the oldest firm of lapidaries now in existence. The enviable reputation established by Michael Fox is not being forgotten by the present generation of jewelers.

#### The Death of Ernest W. Fell.

CLEVELAND, O., Aug. 14.—The picture shown here is a faithful likeness of Ernest W. Fell, whose death occurred this week. Mr. Fell had for over 20 years been identified with the jewelry trade of Cleveland.



THE LATE ERNEST W. FELL.

He was born in Welland, Ont., in 1849, and lived in that place until he was 27 years of age, when he located in Batavia, N. Y., doing engraving and general jewelry work. He remained there two years, during which time he married Miss Nellie Ware. He then removed to Cleveland and established himself as an engraver and jeweler, but gave more especial attention to engraving, being very expert on steel, copper, wood, etc. He soon built up a large and lucrative business. Later he gave more of his attention to the manufacture of jewelry, and at his death he had a very complete factory at his residence. He

never associated himself with a partner, but carried on his business alone and in a very unassuming manner. For a number of years he did a great deal of business as lapidist, being the only one in the city. He was a member of no lodges and cared little for society. He leaves a widow, but no children. His body was buried at Welland, Ont.

#### Enforced Removal Claimed the Cause of Mayer, Grace & Mayer's Failure.

HARTFORD, Conn., Aug. 12.—In the Hartford Probate Court yesterday Lucius F. Robinson was appointed trustee on the assigned estate of Mayer, Grace & Mayer, insolvent debtors. The firm have filed a statement of assets and liabilities. The liabilities are \$17,130.77, the Hartford creditors being David Mayer, \$9,512; Burr Brothers, publishers of the Hartford Times, \$488.25; Hartford Courant Co., \$533.20; Bonner-Preston Co., \$60; Preston & Kenyon, \$30; city of Hartford, taxes, \$122.50. The assets are: Stock of diamonds, watches, jewelry, etc., \$5,800; book accounts, estimated, \$1,206.14; total, \$7,006.14.

The firm members are Frederick W. Mayer, James J. Grace and Maurice A. Mayer. The firm were located corner of Main and Asylum Sts. until April 1, when they were forced out, after some litigation in the Court of Common Pleas, with the trustees of the Catlin estate. Since then they have been located at 25 Asylum St., up one flight. Mr. Grace stated to a reporter that the assignment was the result of their being forced to leave their old quarters and their inability to find another suitable location. He said that practically no business had been done since their removal.

Now that the time has come for jewelers to materially increase their stocks, the possibility of loss by safe burglary should be considered even more thoroughly than ever. Every new bill of goods bought by the jeweler and placed on view in anticipation of the Fall trade is so much additional inducement to a crackman to break into the store. Jewelers who are not yet members of the Jewelers' Security Alliance will do well to apply for membership before their heavy Fall purchases attract the attention of "the enterprising burglar."

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL

## David Kaiser & Co.,

MANUFACTURERS OF

## FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

## WM. L. GILBERT CLOCK CO.,

Manufacturers,

FACTORIES, WINSTED, CONN.

SALESROOMS:

37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.

54 and 56 Madison Street, Chicago.  
Montreal, Canada.

## SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

## ..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

## JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.



# WALVIN & CO.

## The G. A. R. Souvenir Spoon.

A BEAUTIFUL  
SOUVENIR

...of the...

*31st Annual  
Encampment*

...of the...

*G. A. R.*

...to be held at...

**BUFFALO,**

August 23-28,

1897.



...Made in...

STERLING  
SILVER.

925-1000 & Fine.

! A superb specimen of  
diework that will prove a  
valuable addition to any  
spoon collection.

The inscription in bowl  
is etched in the most ap-  
proved style.

The spoon is of heavy  
weight and of the finest  
workmanship.

Price \$16 per Dozen

According to The Jewelers' Circular Key

This spoon can be furnished with plain bowl  
so that it may be used in any locality . . . .





## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres

Traveling men in Indianapolis, Ind., last week included: E. I. Rogers, Parks Bros. & Rogers; George Fox, Fox Bros. & Co.; E. A. Tyler, Ansonia Clock

Co.; Frank W. Trewin, Keystone Watch Case Co.; H. C. Bliss, Bliss Bros.; F. C. Somes, S. O. Bigney & Co.; S. W. Abbey, E. Ira Richards & Co.

H. M. Amsbury has ceased to represent J. C. Sawyer, the Boston jobber, as salesman on the road.

The Ansonia Clock Co. representative told THE CIRCULAR'S Louisville correspondent that he is having the best trade since '92. The drummers and jewelers both seem encouraged over the prospect for Fall trade.

Traveling representatives in Louisville, Ky., last week were: Mr. Hanford, Roseman & Levy; M. Kohn, Woodside Sterling Co.; M. B. Marksman, for A. Wolff; S. W. Abbey, E. Ira Richards & Co.; Oscar J. Lieb, Riker Bros., and a representative for A. Peabody.

Fred O. Fuller, for the past six years one of the American Waltham Watch Co.'s missionaries and for 14 years in the employ of that company, has been engaged by D. C. Percival & Co., Boston, Mass., to travel in the New England territory formerly covered by the late John J. Hawkes.

Benjamin Westervelt and Joseph Roberts, both representatives of the Waterbury Watch Co., and also of S. & A. Borg-

zinner, 82 and 84 Nassau St., New York, will leave for the road next week, Mr. Westervelt covering New York State and Mr. Roberts, Pennsylvania, New Jersey, Delaware and part of Maryland.

Among the salesmen who have called on Cleveland, O., houses recently are Mr. Tinker, for W. B. Durgin; Mr. Carrow, Mandeville, Carrow & Cranc; J. R. Goodwin, Carter, Hastings & Howe; Mr. Holly, the Towle Mfg. Co., and the representatives of Chas. Keller & Co., Fred Kaufman and others.

Traveling men in Boston, Mass., the past week included: Chris Morgan, Rogers & Bro.; Mr. Simons, Stern Bros. & Co.; A. Rutherford, H. A. Kirby Co.; Mr. Meade, A. Lounbury & Son; W. D. Elcox, Larter, Elcox & Co.; A. Krower, Albert Lorsch & Co.; Eugene H. Cox, Sussfeld, Lorsch & Co.

Among the traveling men who visited Philadelphia, Pa., the past week were: M. Untermeyer, Chas. Keller & Co.; H. Williamson, for W. A. Rogers; T. Elting, Jung, Steiger & Klitz; Wm. Crane, Mandeville, Carrow & Crane; Harry Larter, Larter, Elcox & Co.; Harry Bodenheimer, Fink, Bodenheimer, & Co.; Chas. Duffy, Enos Richardson & Co., and J. Pettingill, Derby Silver Co.

The following traveling salesmen passed through Detroit, Mich., last week: P. M. Layman, Riker Brothers; W. H. Bryant, T. G. Hawkes & Co.; H. B. Bliss, Gorham Mfg. Co.; A. M. Liebman, E. P. Reichhelm & Co.; E. A. Reed, Reed & Barton; I. W. Friedman; L. E. Smith, M. B. Bryant & Co.; W. C. Barry, Larter, Elcox & Co.; M. Kohn, Woodside Sterling Co.; J. R. Goodwin, Carter, Hastings & Howe; W. I. Dudley, Rogers, Smith & Co.; E. T. Hopkins, Meriden Silver Plate Co., and Fred L. Pettee, Waterbury Clock Co.

Among the traveling fraternity who visited Pittsburgh, Pa., during the week of Aug. 9 were the following notables: A. H. Holly, Towle Mfg. Co.; Sam H. Fink, Fink, Bodenheimer & Co.; M. L. Jacoby,

Providence Stock Co.; Arthur Totten, Rogers & Bro.; D. Schwab, L. Adler & Son; Charles Roe, E. Ingraham Co.; H. A. Scofield, Lincoln, Bacon & Co.; Mr. Williams, Arnold & Steere; Mr. Kennon, John T. Mauran Mfg. Co.; Mr. Cattle, Henry E. Oppenheimer & Co.; Charles J. Jacobs, Homan Silver Plate Co.; Mr. Heyman.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Meriden Britannia Co., by W. C. Wood; C. A. Marsh & Co., by C. A. Marsh; F. Lewald & Co., by M. Hartsall; Buffalo Jewelry Case Co., by Daniel Wile.

Travelers in St. Louis, Mo., last week were: S. W. Frohlichstein, Henry Froehlich & Co.; Bernard Hyman, Hirsch & Hyman; J. D. Underwood, Champenois & Co.; L. Brooks, Anchor Silver Plate Co.; Jacob Marx, Kossuth Marx Jewelry Co.; E. L. Kingsbury, Elgin National Watch Co.; John Glossinger, Wm. Demuth & Co.; A. D. Engelsman, Goodfriend Bros.; W. R. Eliot, Meriden Cut Glass Co.; F. R. Horton, Carter, Hastings & Howe; R. H. Harris, Ansonia Clock Co.; F. C. Winship, T. B. Clark & Co.; A. J. Sherrard, Enos Richardson & Co.; E. A. Reed, Reed & Barton; Harry Osborne, R. Wallace & Sons Mfg. So.; William Seckels.

### Canada and the Provinces.

Mr. Pearce, of the Bay State Optical Co., Attleboro, Mass., was in Toronto last week.

J. Spear, representing the Stone Sterling Silver Co., New York, was in Toronto Aug. 12. He has been traveling through eastern Canada opening up connections for his house, and regards as favorable the outlook for a good business in popular silver novelties.

There were but few buyers in Toronto last week, as many have deferred their visits until the opening of the Toronto Industrial Exhibition the early part of next month. Among recent visitors were John Peebles, Hamilton; F. Claringbowl, Hamilton; T. N. Rickard, Bowmanville, and J. Hastings, Brantford.

C. D. Maughan, traveler for the Goldsmith's Stock Co., Toronto, left Aug. 13 for an extended trip to Manitoba, the northwest and the Pacific coast. He will pay special attention to Rossland and other newly developed mining districts, which offer a promising field for business, and will return in November.

A. A. Barré, of the Barré Bros. Co., Limited, jewelers, Winnipeg, Man., passed through Toronto last week on his way to Europe on a purchasing trip. The fact of this firm undertaking direct importations on an extensive scale is a noteworthy indication of the growth of trade in the Canadian northwest. Mr. Barré stated that business prospects in that quarter were very bright, owing to the good harvest and remunerative prices prevailing. He will return in two months.

## Superb New Lines

of

## Silver Mounted Glass Ware.



### BACHRACH & FREEDMAN,

SILVERSMITHS,

1 AND 3 UNION SQUARE, NEW YORK.



### Diamonds Imported Through Canada Subject to the 10 p. c. Discriminating Duty.

WASHINGTON, D. C., Aug. 11.—The Attorney-General to-day decided that goods, the production of a foreign country not contiguous to the United States, which are regularly imported into Canada and afterwards exported to the United States, are subject to the discriminating duty of 10 per cent. provided for in Section 22 of the new Tariff act, and also that the method of conveyance, whether by water, rail or otherwise, is not material. The case in point was that of \$90,000 worth of diamonds which were detained at one of the frontier custom houses until this question was decided. The diamonds are subject to the 10 per cent. duty. The Attorney-General writes to the inquirer:

"In your communication of the 6th instant you state that recently, since the Tariff act of July 24, 1897, went into effect, certain diamonds have been imported into the United States from the Dominion of Canada, a foreign country contiguous to the United States. These diamonds were the production of a foreign country not contiguous to the United States and were worth \$90,000, so they cannot be regarded as imported in the usual course of a strictly retail trade. The method of transportation of the diamonds from Canada into the United States, whether by vessel, rail or otherwise, is not stated. After calling attention to the provisions of Section 22 of the Tariff act of July 24, 1897, you inquire: First, whether a discriminating duty of 10 per cent. under Section 22 should be levied on the diamonds described; second, whether, in determining the liability of the diamonds to the discriminating duty, it is material

to ascertain the mode of conveyance used in transporting them into the United States from Canada. Section 14, of the Tariff act of August 28, 1894, provided a discriminating duty of 10 per cent. on goods imported in foreign vessels with certain exceptions. Section 22, of the Tariff act of July 24, 1897, continued the discriminating duty imposed by Section 14 of the former law, and added a discriminating duty of 10 per cent. on all goods which, 'being the production or manufacture of any foreign country not contiguous to the United States, shall come into the United States' from a contiguous country without being imported 'in the usual course of strictly retail trade.'

"The former law imposed a discriminating duty only on goods imported in certain foreign vessels. The present law imposes a discriminating duty also on goods which come into the United States from a contiguous country and are not imported 'in the usual course of strictly retail trade.'

"It will be observed that the word 'imported' is not used in connection with goods which 'come into' the United States from a contiguous country, save in the exception exempting goods 'imported in the usual course of strictly retail trade;' but for the purposes of this opinion it is not necessary to consider the precise effect of the words 'come into' as distinguished from the word 'imported,' if, indeed, there be any difference in meaning.

"In determining whether the goods under consideration are subject to the discriminating duty, it is not material to ascertain the mode of transportation or method of importation; it is sufficient to know that they 'come into' the United States from a contiguous country, and are within a class subject to duty, namely, are the 'production or manufacture of a foreign country not contiguous to the United States' and are not 'imported in the usual course of strictly retail trade.' Your first question is, therefore, answered in the affirmative; your second in the negative."

Section 22, of the new Tariff act, upon which the Attorney-General bases his opinion, is as follows:

"That a discriminating duty of 10 per centum ad valorem, in addition to the duties imposed by law, shall be levied, collected, and paid on all goods, wares or merchandise which shall be imported in vessels not of the United States, or which being the production or manufacture of any foreign country not contiguous to the United States, shall come into the United States from such contiguous country; but this discriminating duty shall not apply to goods, wares and merchandise which shall be imported in vessels not of the United States, entitled at the time of such importation by treaty or convention to be entered in the ports of the United States on payment of the same duties as shall then be payable on goods, wares and merchandise imported in vessels of the United States, nor to such foreign products or merchandise as shall be imported from such contiguous countries in the usual course of strictly retail trade."

The question which has been submitted to the Attorney-General covers two points. One arises from the arrival of an invoice of diamonds through the mail at Detroit, and was brought to the attention of the Secretary of the Treasury by the Detroit Collector. The other relates to goods coming into this country under consular seal, and arises from an invoice of several carloads of Japanese goods which have arrived at Chicago over the Canadian Pacific Railroad, having come under consular seal from Vancouver. The second point has not yet been decided. Should the Attorney-General decide that the Chicago invoice is subject to an additional discriminating duty of 10 per cent., it will have a marked effect on all subsequent importations under seal.

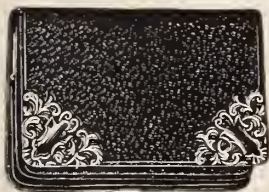
## No Doubt

you read the last announcement I made in this paper, in the issue of July 21st (if not, send for a copy for your own benefit, and note what I said on page 10.)

Continuing, I will give you part of my **Knowledge** gained during the past thirty years' experience—beginning at the bench, keeping jewelry stores, and finally manufacturing direct for the trade.

## Of Leather Goods

there are various grades—just as there are of jewelry. Corresponding to fire gilt is leatherette, commonly called paper; to rolled plate, sheepskin; to 4 kt. gold, common cowhide; to 14 to 18 kt. gold, we have just what that means—first-class material.



KANGAROO.



SEAL

Most jewelers know nothing about leather goods (and leave it for convenience sake altogether to the so-called manufacturer, who knows less about it), and order regardless of quality, being satisfied if the goods

only look well on the surface. Then when the consumer gets the worthless stuff the jeweler loses a customer. I claim that what **Makes Success** is to a great extent carrying out the principal embodied in the old saying: "**Honesty is the Best Policy.**" Look around and see what has become of the so-called fakirs!

My goods are made of first-class leather, and I am not asleep when it comes to the question of MOUNTINGS in original, exclusive designs made in my own factory. **Call or Write.**

*J. J. Cohn*

65 NASSAU ST., NEW YORK.

Manufacturer of

Fine Leather Goods for Jewelers.



TRADE MARK  
of the  
**GORHAM MFG. CO.**  
SILVERSMITHS,  
Stamped upon all their productions  
in  
**STERLING SILVER.**

**NEW YORK:**

Broadway and 19th Street.  
23 Maiden Lane.

**CHICAGO:**

131 137 Wabash Avenue.

**SAN FRANCISCO:**

118-120 Sutter Street.

WORKS: PROVIDENCE, R. I.

**MOUNT & WOODHULL,**

LATE WITH

RANDEL, BAREMORE & BILLINGS,

**DIAMONDS,**

OTHER PRECIOUS STONES, PEARLS, ETC.,  
DIAMOND JEWELRY.

**26 MAIDEN LANE,**

(Southwest corner Nassau Street,)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK.

**DIES and CUTTERS**

To be Perfectly and Safely  
Hardened,  
Must be Heated in a

**GAS ANNEALING OVEN.**

Send for Pamphlet.

**E. P. REICHHELM & CO.,**

JEWELERS' TOOLS. 23 John Street, New York.

**Buyers Flocking to New York.****The Work of the Merchants' Association  
Results in Bringing Numerous Jewel-  
ers to the Metropolis.**

New York business men are elated over the results already obtained by the Merchants' Association. Each day during the past week hundreds of buyers have registered in the city. Merchants say they hardly expected such an excellent showing so early in the season, and they predict that before the buying months are over New York will have entertained more commercial visitors than in any year in her history. These buyers, representing every trade and industry in the country, say with one voice that prosperity has reached their respective districts. Even veteran democrats of Kentucky and Texas and free silverites of Kansas and Nebraska cheerfully admit as much.

Among the arrivals are numerous jewelers, as the list which appears on next page of this issue shows. Many of these are visiting New York through the influence of the Merchants' Association, among them F. Kohler, of Parsons, Kan., one of the principal railroad centers of the west. In an interview he said:

"Calamity howlers who have been exercising their lungs by crying hard times are now scarce. During the last four years we had such hard times as we never had experienced before. The last six months have wrought a great change for the better, and everything points favorably to a steady and substantial business revival. The wheat crop, as every one knows, is the largest in years, which is a very important factor in making good times. Kansas, however, has not seen the height of prosperity by any means, as the corn crop promises to be the largest ever known. The yield from wheat, the most conservative farmers say, will reach 40 bushels per acre. The yield last year was not more than 15 bushels per acre. The weekly reports show that farmers are reducing the mortgages contracted during the financial depression. Our own business has increased more than 25 per cent. in the last six months, which is the most convincing proof I can give you that prosperity has reached the homes of the farmer and workingman. The railroad shops in Parsons, which employ in the neighborhood of 500 men, are running steadily. Fifteen hours has been their average week's run in the last two years."

M. Dorenfield, a jeweler of Corsicana, Tex., said:

"I have saved \$30 in railroad fare by taking advantage of the cheap rates. The existing rate war will enable me to save considerable in transporting my purchases to Texas. The cotton crop is far above the average in Texas, large profits are being realized and consequently money is plentiful."

Robert Ernst, of Vicksburg, Miss., jeweler, said:

"Prevailing business conditions are favorable. We anticipate a good Fall business in view of the fine cotton crop. In November an agricultural exposition will be held, and this, we expect, will enhance general business."

The Merchants' Association are preparing two new sets of circulars. One is for distribution over the territory recently opened up by the action of the Norfolk and Western Railway Co. The other circular is for distribution throughout the territory penetrated by the Texas Pacific

Railway, which includes the section of the country running from St. Louis into Texas, through Texas to its western boundary at El Paso, and with the eastern division running to New Orleans. Those intending to come to New York by these or any other lines during the dates on which reduced rate tickets will be sold, and who are members of the Merchants' Association, must be sure to obtain from the local ticket agent at their point of departure the return certificate issued by the railroads, without which there may be difficulty in their being able to get the reduced rate on their homeward trip.

The resident and non-resident membership of the Association continues to increase. The local or resident membership list is now considerably over 700. The non-resident membership list is over 19,000. Among new resident members in the jewelry and kindred trades are Hinrichs & Co., Wm. Demuth & Co. and Haida Lamp & China Co.

Secretary Tunison, of the New York Jewelers' Association, is urging the members of that organization to join the Merchants' Association, as the following will show:

**IMPORTANT SUGGESTION TO OUR MEMBERSHIP.**

The organization and rapid growth of the MERCHANTS' ASSOCIATION, NEW YORK CITY, is simply phenomenal and the few days of practical work fully justifies its existence. As the majority know, the object of this Association is to endeavor to convince merchants of our country of the great and most decided advantage of purchasing their goods in this metropolis, and by offering them various inducements, such as reduced rates of transportation, broad facilities and the opportunity of examination of the largest and finest stocks in the country, to induce them to visit this market for their season's purchases.

"In union there is strength." All of our trade should look at their interest by looking into the methods of this organization, and it is believed if these methods are thoroughly understood that they will at once become members, and the advantages thereby will be mutual as between the producer and the purchaser.

Make New York a center and help the cause and yourselves along by becoming subscribers. We enclose to our members domiciled in New York some data regarding the Merchants' Association, hoping they will give the subject their prompt attention and hearty support.

We enclose application blanks for membership, which may be filled out and forwarded to Mr. Jos. B. Bowden, of Messrs. J. B. Bowden & Co., 3 Maiden Lane, or to the Secretary of this Association as preferred, accompanied by check for \$25 for annual dues. Files of JEWELERS' CIRCULAR of May 19, June 16, June 23 and July 28 on file at these rooms fully describing new organization.

The Merchants' Association received word Monday that the Southern Pacific Railroad had decided to grant reduced rates to merchants from various points in the territory covered by its Atlantic system to St. Louis and Chicago between Aug. 27 and 31. These are the dates between which the Joint Traffic Association will sell reduced rate tickets to New York from St. Louis and Chicago, so that it will then be possible to go all the way through to New York from the Pacific coast at the reduced rate.

## Last Week's New York Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

S. Castleberg, Baltimore, Md., Imperial H.; W. Rhoads, Lancaster, Pa., Broadway Central H.; M. L. Carter, Danbury, Conn., St. Denis H.; C. H. Tiffany, Worcester, Mass., Manhattan H.; S. Jaquette, Philadelphia, Pa., Everett H.; S. A. and M. S. Liberman, Syracuse, N. Y., Astor H.; Bruce Bonny, Shreve & Co., San Francisco, Cal.; F. E. Brodie, Rock Hill, S. C., Colonnade H.; H. E. Kirstein, Rochester, N. Y., Hoffman H.; J. C. McKee, Pittsburgh, Pa., Imperial H.; W. L. Bruns, Charlotte, N. C., Marlboro H.; H. F. Askenasy, Boston, Mass., Vendome H.; H. L. Houghton, Boston, Mass., Broadway Central H.; G. C. Bremly (of Shook-Selmer Co.), Omaha, Neb., Imperial H.; H. Triede, Baltimore, Md., Broadway Central H.; A. L. Steinmeyer (E. Jaccard Jewelry Co.), St. Louis, Mo., Grenoble H.; Robert Ernst, Vicksburg, Miss., 477 Kosciusko St., Brooklyn; E. Forman (Spaulding & Co.), Chicago, Holland H.; P. J. Sorg, Middletown, O., Holland H.; C. E. Durst, Hamilton, O., Grand Union H.; M. F. Kohler, Parsons, Kan., Broadway Central H.; L. Goldsoll, Cleveland, O., Imperial H.; J. Bennett, Philadelphia, Pa., Stuart H.; C. J. Steinau, Cincinnati, O., Hoffman H.; Wm. Black, Montgomery, Ala., Mr. Brilleman, Albany, N. Y., Astor H.; E. K. Critzer, San Antonio, Tex., Vendome H.; B. M. Hammond (Bell Jewelry Co.), San Antonio, Tex., Astor H.; Mr. Camp, Milwaukee, Wis., Murray Hill H.; F. S. Moler (jewelry buyer for G. G. Moler), Columbus, O., St. Denis H.; I. Solomon (jewelry buyer for W. Barr Dry Goods Co.), St. Louis, Mo., 621 Broadway; E. A. Ernst (glass and china buyer, J. Long's Sons), Scranton, Pa., 474 Church St.; W. Schweigert, Augusta, Ga., Gerlach H.; A. Landsburg, Detroit, Mich., St. Cloud H.; J. E. Burr, Carbondale, Pa., Manhattan H.; J. P. B. Sadtler, Baltimore, Md., Astor H.; S. P. Schuessler, Baton Rouge, La., St. Denis H.; Miss I. Munzer (buyer, jewelry, silver ware, cutlery, etc., the Fair), Chicago, Ill., Netherland H.; J. W. O'Neill (buyer, crockery, etc., J. O'Neill & Co.), Birmingham, Ala., 163 W. 34th St.; R. Brandt, Chester, S. C., 161 W. 34th St.; C. A. Cleveland (buyer, crockery, etc., Minneapolis D. G. Co.), Minneapolis, Minn., 2 Walker St.; L. P. Aloe, St. Louis, Mo., Hoffman H.; J. H. Galt, Washington, D. C., New Amsterdam H.; H. F. Gottesleber, Denver, Col., New Amsterdam H.; J. F. Bolland, St. Louis, Mo., Holland H.

The death occurred Aug. 14 of Franklin A. Clark, secretary and treasurer of the Winsted Optical Co., West Winsted, Conn.

## Trans-Atlantic Voyagers.

## TO EUROPE.

H. O. Hurlburt, of H. O. Hurlburt & Sons, Philadelphia, Pa., accompanied by his wife, sailed Wednesday on the *Germanic*.

G. Armeny, New York, sailed Wednesday on the *St. Louis*.

## FROM EUROPE.

J. G. C. Cottier, of C. Cottier & Son, New York, and Jules Racine, of Jules Racine & Co., New York, accompanied by his wife, returned last week on *La Bretagne*.

B. H. Davis, of B. H. Davis & Co., New York; A. J. Grinberg, of Bonner, Grinberg, Rich & Co., New York; J. S. Van Wezel, Jr., New York, and E. Arnstein, of Arnstein Bros. & Co., New York, returned Friday on the *Fuerst Bismarck*.

J. F. Fradley, of J. F. Fradley & Co., New York, returned Sunday on the *Furnessia*.

Justin Wertheimer, New York, is expected home Saturday on *La Gascogne*.

A. J. Prager, of Morris Prager, New York, and H. S. Oppenheimer, of Oppenheimer Bros. & Veith, New York, arrived last week on the *Campania*.

J. Ullrich, of J. W. Ullrich & Co., New York, is expected home Aug. 17 on the *Friedrich der Grosse*.

The jewelry store of George B. Clary, Moravia, N. Y., was entered Wednesday evening by burglars through the rear window and jewelry was taken to the amount of \$175. The burglar was arrested at Waverly on Friday. The property was identified and the man brought to Moravia and committed to Auburn jail.

## Importations at the Port of New York.

Week Ended Aug. 13, 1897.

China, glass and earthenware:	
China .....	\$43,236
Earthenware .....	17,052
Glassware .....	20,165
Instruments:	
Musical .....	7,004
Optical .....	5,819
Jewelry, etc.:	
Jewelry .....	8,148
Precious stones .....	515,474
Watches .....	8,441
Metals, etc.:	
Bronzes .....	1,046
Cutlery .....	9,992
Dutch metal .....	3,715
Silver ware .....	814
Miscellaneous:	
Alabaster ornaments .....	35
Beads .....	1,103
Clocks .....	5,500
Fans .....	1,306
Ivory .....	1,344
Marble, manufactures of .....	3,052
Statuary .....	1,987
Shells, manufactures of .....	32,330

## Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Aug. 14, 1897.

August 9 .....	\$16,087
" 10 .....	41,061
" 11 .....	31,523
" 12 .....	5,670
" 13 .....	16,501
" 14 .....	20,939
Total .....	\$131,781

# You Jewelers

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## THE MEMORANDUM BILL REVOLUTIONIZES THE JEWELRY BUSINESS.

The effects of the clauses in the Liens Law, exclusively published in "The Jewelers' Circular," bearing upon Memorandum Transactions.

One of the most important pieces of commercial news last week was THE CIRCULAR's exclusive article calling attention to Article IX. of the new Liens law which embraces sections aimed by the pawnbrokers to cover the memorandum business. The importance of this news to the commercial world was shown in the manner in which the most prominent papers among New York's daily and evening press took up the subject and expatiated on the effects and importance of the sections to merchants generally. Column articles were published by the *Sun*, *Press*, *Journal of Commerce*, *Post*, *News* and others, while the *Commercial Advertiser*, *Times*, *Herald*, *Tribune*, *Evening Sun* devoted from one-third to three-quarters of a column on the news. In all, THE CIRCULAR's article was quoted to a more or less degree and credit given to this journal for calling attention to the wording of the Liens law as it now exists.

The New York Jewelers' Association and New York Jewelers' Board of Trade, recognizing the importance of the news, immediately notified their members and acknowledged thanks to the source of information in the following manner:

### IMPORTANT TO THE TRADE.

Referring to our notice on the manifold of yesterday, entitled "New Act in Reference to the Filing of Memorandum Bills," we desire sincerely to give credit where credit is due and to advise our membership that through the energy and close attention of the New York Jewelers' Circular Co. to the interest of our trade at large, we were enabled to notify our members of the passage of this new law regarding memorandum bills.

We are privileged by the Jewelers' Circular Co., through Mr. L. J. Mulford, to say that if any of our members desire the full text of this new law as published in THE CIRCULAR of Aug. 11, 1897, they can obtain the same by applying at the office of the Jewelers' Circular Publishing Co., 189 Broadway.

Every member of our Association not possessing a copy of THE CIRCULAR's issue of Aug. 11, 1897, should obtain one and read, digest and act regarding this law so astutely framed, engineered and acted upon by the Legislature to the irritation and discomfort of our trade.

Call promptly at THE JEWELERS' CIRCULAR office.

NEW YORK JEWELERS' ASSOCIATION.

### SPECIAL NOTICE.

IN RELATION TO MEMORANDUM BILLS.

#### To Members:

We especially call your attention to the law passed at the last session of the New York Legislature in relation to contracts for the conditional sale of goods and chattels which covers all memorandum transactions, as published in the issue of THE JEWELERS' CIRCULAR of August 11, 1897.

It is important that you should fully understand this law. We are authorized by The Jewelers' Circular Publishing Co. to say to our members that any of them who

have not already a copy of the paper containing the law can procure same by applying to the office of THE JEWELERS' CIRCULAR, 189 Broadway, N. Y. City.

Yours truly,

N. Y. JEWELERS' BOARD OF TRADE,  
D. L. Safford, Sec'y.

But for the information obtained by THE CIRCULAR from the lawyer who admitted he engineered the amendments in the interest of the pawnbrokers, their full effects might not have been noticed, as the sections would probably, on first glance, have been confused with Chapter 315 of the laws of 1884, which provided for certain conditional sales. Under this old section the innocent third party and the mortgagee in good faith were protected, but the pawnbroker was not. Several times have the pawnbrokers set up the old statute as a defense, but each time they have been beaten, notably in the cases of the "Canton Co. vs. Webb," "Kauffman vs. Klang" and "La Petra vs. Glover." In the last two Judge McAdam drew a clear distinction between a mortgagee and a pledgee, leaving the pawnbrokers absolutely without a claim to the stolen or cinbezzled goods pawned with them. Therefore, in the new sections relating to conditional sales, by inserting the word *pledgees* by name and changing the language and broadening the scope by defining *conditional vendor* and *vendee*, they have, what their counsel claims, absolute title to goods pawned that have been obtained in the manner of ordinary memorandum transactions.

The opinions of the lawyers seen by a CIRCULAR reporter differed somewhat on what would be the exact effect of the bill on the jewelry trade. While some thought with the instigators of the act that it would cover all memorandum transactions, others thought that a way could be devised to circumvent its provisions, and still others that the memorandum business might be continued without hindrance by the jewelers living up to the theory of the memorandum in their practice.

Daniel P. Hays, of Hays & Greenbaum, who are counsel for a large number of jewelers, told a CIRCULAR reporter that he had been consulted by several large firms in the trade in relation to the new law. "In my opinion," said Mr. Hays, "the section is broad enough to cover almost all the so-called memorandum transactions as they are conducted in the jewelry trade to-day." The memorandum transactions as conducted in the jewelry trade, he explained, were conditional sales under this statute the language of which is so broad that he would advise jewelers dealing with parties of doubtful credit to comply with its provisions and file their agreements.

Mr. Hays said he had not yet been called

upon to draw up the form for this agreement for his clients, but in conclusion Mr. Hays said he thought the jewelers can accomplish the same results as they now obtain with their memorandum business, on lines that will not come under this section. He has such a plan now under advisement, but said he could not at present give any details regarding it.

Among the most optimistic of the lawyers seen was Gilbert H. Crawford, of G. H. & F. L. Crawford, attorneys for the New York Jewelers' Board of Trade. "This statute," said Mr. Crawford, "applies to conditional sales, and I do not think the ordinary memorandum transaction is a conditional sale. As I understand it, the usual form of a memorandum transaction is to send the goods to a man who has been given authority to show them and offer a customer an opportunity for selection and inspection. Now, there is no sale until after the selection, and when the selection is made the sale is absolute. Up until that time the steps in the transaction are simply preliminary to the sale. In my opinion, any memorandum agreement that requires the return of the goods before the sale is made or requires that the approval of the owner be necessary takes it out of conditional sales. Whether this provision making the return of the goods, or the owner's approval necessary is one too onerous to be lived up to in practice I do not know. Yes," concluded the attorney, "you may quote me as saying that the ordinary 'memorandum' is not a conditional sale. The statute in question, however, is a dangerous one, and none of us will know exactly what it means until it is tested."

Oliver G. Fessenden, of Hayden W. Wheeler & Co., was another who did not think that all memorandum sales were conditional sales. There were many merchants in the trade, he said, who unfortunately worded their memorandum slips so as to make them conditional sales, but still he had seen a large number that would not come under that class.

Elbert Crandall, of Truax & Crandall, attorneys for many pawnbrokers, seemed to think the distinction made between memorandum and conditional sales one more metaphysical than real. Judge Newberger, he said, in the recent Dennaker trial answered a claim of the prisoner's counsel by telling him that the Court of Appeals had decided that memorandum sales were conditional sales. "Because the jeweler calls it a memorandum it doesn't make it one," said Mr. Crandall. "Nor will the mere wording of the agreement suffice, as the courts will, as they did in *Smith vs. Clews*, read into the agreement the conditions implied by the circumstances of the case and the practice of the trade. Of course, we



don't contend that goods sent merely for inspection and to be returned to the owner come under conditional sales, as that is purely a case of bailment, and a necessary factor in bailment lies in the return of the goods." Mr. Crandall contended that whenever goods are given on memorandum to a party with the understanding, expressed or implied, that he may sell them or give the amount due and retain them, this transaction comes under the new clause for conditional sales. The old law, he said, was not as broad and gave no protection to the pawnbroker. This one, he claims, fully protects him.

After the situation became known, the trade as a body took the matter philosophically, deciding in most cases to limit their memorandum sales only to those merchants of whose standing they were certain and await the action that their trade organizations might take to counteract the bill's injurious effects. Few of the many merchants seen by THE CIRCULAR's representatives cared to be quoted as to what they believed the effects of the bill would be, but from the information given regarding what they personally would do, it may be safely predicted that the Register's office will not be materially richer by the fees it will receive from the filing of memorandum agreements. It may also be safely inferred that unless a merchant's commercial standing be of sufficient high character to warrant his getting goods on credit, he will, while the new law is in force, find it hard to obtain articles on memorandum from the majority of houses in the jewelry trade.

A few samples of the memorandum forms used by jewelers are here annexed. Among the weakest forms which in themselves violated the principle of memorandum transactions is the following:

MEMORANDUM DAYS. At expiration of above time above will be charged up.

The form generally considered the strongest in general use reads:

These goods are sent for your inspection, and remain the property of CHAS. F. WOOD & CO., and are to be returned to them on demand.

Among other forms are:

N. B.—The following goods are for your examination, and to enable you to select such as you may desire to purchase. None of these considered sold until after we shall be apprised of your selection and have sent a corrected bill of the goods approved.

The conditions of this Memorandum Bill are, that these goods remain our property until the selection is approved by us, and we also reserve the right to charge them to your account if not returned within.....days.

NOTICE.—The goods described below are for your inspection, and are to be reported upon within TEN days. Should you wish to purchase any of them, and your selection be APPROVED by the said ———, they will render you a bill of sale for the goods selected. No title to these goods passes until a corrected bill is delivered.

NOTICE.—The following goods are delivered at your request for your examination. If you wish to retain the same, or any part thereof, you will, within TEN days from this date, remit cash price therefor (which is six per cent. less than the cash prices given below) and return all for which you do not remit cash price. It is expressly understood and agreed that these goods are to remain our property, and that you receive them subject to the above conditions, and that any failure either to return the goods or remit for those not returned, as above provided, shall be considered an intentional appropriation of the same by you without any valid or defensible claim what-

ever of title thereto.

The following goods are sent for your examination and approval; none of them are considered sold until we have been apprised of your selection and have rendered a regular Bill of Sale for them.

These goods are sent for your selection and remain our property. Sale takes effect after approval of your selection, when a regular bill will be rendered, which bill ONLY will be proof or evidence of sale, and until you receive such a bill of sale, these goods are consigned and are held subject to our order, and to be returned to ——— on demand.

The following goods are sent at your risk—going and returning—for your examination, and remain the property of ———, and are to be returned to them on demand. Sale takes effect from date of their approval of your selection, and until then these goods are to be held subject to their order. It is expressly understood and agreed that on receiving goods on this Memorandum you accept the foregoing agreement and become a party thereto. Please report within TEN DAYS.

N. B.—The undermentioned goods are for your examination, at your risk, against Loss, Fire, Burglary or Theft. None of them are sold, nor does the title thereto pass, until after we shall be apprised of your selection and have rendered a bill of sale therefor. If any portion of these goods are retained, lost, destroyed, carried away or stolen, the same must be paid for in "Net Spot Cash."

The following goods are sent you on memorandum (or consigned). They remain our property, and are returnable to us upon demand.

The following goods are sent for your examination, and remain the property of Jno. Doe to be returned to him on demand. Sale takes effect from date of approval of your selection, and until then these goods are to be held subject to his order.

The following goods are sent for your examination and selection, and none considered sold until a corrected bill is sent you. Please report on these goods within FIVE DAYS after their receipt.

## NEW YORK NEWSPAPERS' TREATMENT OF THE MEMORANDUM MATTER.

[From New York Evening Post, Aug. 12.]

Maiden Lane jewelers and diamond merchants are considerably aroused over a new law, aimed, it is said, against what are known as "memorandum sales," the existence of which law was generally unknown to them until brought to light in yesterday's issue of *The Jeweler's Circular*. This new law, which was passed as a section of the new lien law, and thus slipped through unnoticed, embodies the salient feature of a bill introduced last April by Senator Sullivan and Assemblyman Sullivan, as alleged, in the interest of the pawnbrokers. The bill was promptly defeated by a committee of jewelers who went to Albany and opposed it on the ground that the jewelry business being done largely on the "memorandum" system, or, in other words, a system whereby goods are entrusted to customers subject to sale and are not sold outright, any measure aimed directly against such a system would result disastrously to the jewelry trade. Their bill being defeated, the pawnbrokers, jewelers say, resorted to surreptitious tactics and accomplished their purpose while the jewelers were deluding themselves into a feeling of security. The new law goes into effect on September 1. It reads:

112. Conditions and reservations in contracts for sale of goods and chattels.—Except as otherwise provided in this article, all conditions and reservations in a contract for the conditional sale of goods and chattels, accompanied by immediate delivery and continued possession of the thing contracted to be sold, to the effect that the ownership of such goods and chattels is to remain in the conditional vendor or in a person other than the conditional vendee, until they are paid for, or until the occurrence of a future event or contingency, shall be void as against subsequent purchasers, pledgees, or mortgagees in good faith, and as to them the sale shall be deemed absolute, unless such contract of sale, containing such conditions and reservations, or a true copy thereof, be filed as directed in this article.

According to the provisions of this act jewelers now cannot recover goods pledged by a conditional vendor, unless record of the agreement is filed in the Register's office, and such registrations are impossible, members of prominent jewelry firms say, because it would be equivalent to voluntary disclosures of their business to competitors.

That the law was framed entirely in the interest of pawnbrokers and against the methods of doing business employed by the jewelry trade, jewelers say is indicated by the fact that in a following paragraph of the same law "certain articles," among which are included nearly everything from a locomotive down to a soup dish, are released from the application of "the preceding section of this article." The trade is as yet in some doubt as to just what the effects of the new law will be.

Paul Wilcox, of Wilcox & Brodek, who are attorneys for Marcus & Co., who are now prosecuting William Bellwood, or Guillaume Balensi, on a charge of pawning \$25,000 worth of jewelry given him on memorandum, says that, had the transaction occurred after September 1, Marcus & Co., under this new law, would not have been able to recover their goods. "This new lien law," said Mr. Wilcox, "makes it absolutely necessary for every jeweler giving goods on memorandum to file that memorandum agreement, if he wishes to protect himself against conversion. Just what form this agreement will be we do not yet know, as there is nothing that will just cover it. The form for this will have to be drawn. In filing, it will be seen, the process is not exactly the same as in the case of a chattel mortgage, as the memorandum agreement must be filed in the county of the conditional vendee. The old law on memorandum goods was very close on the subject of whether title to goods could be passed by the person to whom they were given to sell. If he was clothed with authority to sell generally, it could; while, if he held them on condition of selling them to a particular person, it could not. Under the new law, after September 1, there is no doubt title will pass to any one to whom the goods are sold, mortgaged, or pledged by the conditional vendee, unless the memorandum agreement has been filed."

Elbert Crandall, of Truax & Crandall, counsel for several large pawnbroking firms, said that in his opinion the sections covered all "memorandum sales" practised by jewelers.

Mr. Crandall said: "The courts have decided time and time again under the old law that a memorandum transaction was a conditional sale. They have also decided that a pledgee in good faith did not have the same protection as an innocent third party or mortgagee in good faith had in condi-

tional sales. This clause provides for the pledgee by name, and gives him the same protection as the mortgagee had before, and in that point lies the chief difference between this new law and the old law." Unless the jeweler has filed his memorandum agreement, explained Mr. Crandall, the title of the pledgee to pawned memorandum goods was clear under this new law.

(Editorial, New York Evening Post, Aug. 13.)

The jewelers of New York, like a good many other people, are discovering that the character of the Legislature is not a matter of indifference to business men. It is their custom to sell their goods to retail customers conditionally, the retailers reserving the privilege of returning the goods if they do not succeed in disposing of them. It occasionally happens that a dishonest retailer pawns these goods, and when the owners find where the goods are pawned, they reclaim them. The pawnbrokers conceived the idea of protecting themselves in the purchase of stolen goods by getting it legalized by the Legislature, and had a bill introduced for that purpose last winter. The jewelers, hearing of this measure, sent representatives to Albany and succeeded in defeating it. They did not know what can be accomplished under the system of secret codification which has sprung up in New York, and have only just discovered that a section in the new general act concerning liens furnishes the pawnbrokers the protection which they desire. If a jeweler wishes to maintain his title to goods that he sells conditionally, he must file his memorandum in the Register's office. Many articles of merchandise are excepted from the operation of this section, but jewelry is not, and the jewelers say that the effect of the act on their business will be destructive. What the public is concerned with is the fact that laws are passed in such numbers and with so little consideration as to make it impossible for most people to tell the difference between legal and illegal conduct.

(From New York Sun, Aug. 13.)

Wholesale jewelers are perturbed by the provisions of a measure relating to the sale of goods



on memorandum, passed by the Legislature last April and made public for the first time yesterday. It promises to reduce the memorandum business materially, and it was passed in the interest of the pawnbrokers to protect them from loss of moneys advanced on diamonds sold "on memorandum" and pawned by the "buyer."

The law is to be found in Article IX., Sections 112 and 113 of the Revised Statutes. These sections say:

"Except as otherwise provided in this article, all conditions and reservations in a contract for the conditional sale of goods and chattels, accompanied by immediate delivery and continued possession of the thing contracted to be sold, to the effect that the ownership of such goods and chattels is to remain in the conditional vendor or in a person other than the conditional vendee, until they are paid for, or until the occurrence of a future event or contingency, shall be void as against subsequent purchasers, pledgees or mortgagees in good faith, and as to them the sale shall be deemed absolute, unless such contract of sale, containing such conditions and reservations, or a true copy thereof, be filed as directed in this article. Such contracts shall be filed in the city or town where the conditional vendee resides, if he resides within the State at the time of the execution thereof; and if not, in the city or town where such property is at such time."

In New York and Brooklyn the place of filing is the Register's office; elsewhere, the Town Clerk's office or the County Clerk's, when there is one in the town. These articles are kindly excerpted from the law:

Household goods, pianos, organs, scales, butchers' and meat market tools and fixtures, wood cutting machinery, engines, dynamos, boilers, portable furnaces, boilers for heating purposes, threshing machines, horse powers, mowing machines, reapers, harvesters, grain drills and attachments, dairy sizes of centrifugal cream separators, coaches, hearses, carriages, buggies, phaetons, and other vehicles, bicycles, tricycles, and other devices for locomotion by human power, if the contract for the sale thereof is executed in duplicate, and one duplicate delivered to the purchaser.

That such a law had been passed was news to the jewelers until they read its provisions yesterday in *The Jewelers' Circular*. Learning that such a law had been passed, they wanted to know how it had been passed without their knowledge. A bill, intended to accomplish the same object, was introduced to the Senate by Senator Sullivan early last April and the jewelers got it killed. While they were congratulating themselves on their victory, William Simpson, dean of the pawnbrokers, was thinking. He consulted his lawyers, Truax, Crandall & Hoy. They happened to know that the Statutory Revision Committee was revising the laws relating to liens. In order to have the work of the committee perfect, Mr. Crandall and Mr. Hoy drew an amendment to the law, which is quoted above, and submitted it to the Legislature. The amendment was passed without question and incorporated in the Revised Statutes relating to liens, to go into effect on September 1. The jewelers have been ever since April finding out that such a measure had been enacted. All this time Dean Simpson has had a never vanishing smile on his face.

When diamonds are sold "on memorandum" they are simply turned over to a retailer, or to some other middleman, who represents to the wholesaler that he has, or thinks he can get, a customer. If the middleman is dishonest he is very likely to pawn the diamonds and disappear. Then the jewelers, who have an efficient protective association, usually get the middleman into jail and get the diamonds back from the pawnbroker by replevin. But under the new law the diamonds in such a case, unless there is a record in the Register's office to the contrary, are the property of the person whom the sweet English of the law calls the "conditional vendee," and when he pawns them they can't be replevined by the jeweler from the pawnbroker or (why not?) "pawnee."

"The principal objection to the law," said a member of the Middleton and Brainerd Company, 10 Maiden Lane, yesterday, "is that it interferes with our doing business in our own way. About 90 per cent. of the wholesale jeweler's business is done on memorandum. The memorandum men may, generally speaking, be divided into two classes. The first and largest class is composed of the retail dealers. From these the losses sustained by anybody are trifling. The other class is composed of men, and some women, who desire to add to their income by selling jewelry on memorandum. It has got so now that wholesale jewelers have become very careless. Almost anybody who has even a slight acquaintance with a wholesale house may obtain goods on memorandum. The terms of a memorandum consignment are usually ten or twenty days. If the man to whom we have given the goods turns up at the end of the time with money or goods, all is well. If he don't, we hunt for the man and the goods. Usually we find the goods in a pawn shop and replevin them. With this law on the books jewelers must be much more careful about sending out goods on memorandum. The result will be that the business will be greatly reduced and that's what we object to. We'd prefer to take chances and have the pawnbrokers take chances with us. Not more than 5 per cent. of those who take jewelry on memorandum pawn it."

Charles Brodek, of Wilcox & Brodek, counsel for the Wholesale Jewelers' Association, said:

"There are at least three reasons why the jewelers object to this law, and object to it strenuously. First, the wholesalers do not care to have it known that they sell on memorandum. To comply with the provisions of this law means that a jeweler must make public the volume of his most numerous sales. The jewelers hold that it is nobody's business how they conduct their affairs so long as they do it honestly. They consider the law inquisitorial and entirely uncalled for. Again, the majority of retailers who receive goods on consignment don't want it known that they do business that way. Most retail dealers in the country, for instance, buy their finest jewelry on memorandum. Under this law a copy of every memorandum must be filed with the town clerk of every hamlet where there is not a county clerk's office. Country merchants will stop buying, and the wholesale jeweler's business will be diminished more than half. And the law was wholly unnecessary. The Court of Appeals has held that when goods are sent out on memorandum, with no specification as to whom the goods shall be sold to, the title passes absolutely to the person to whom the goods are consigned, and with the title to sell goes also the title to pledge. What more does the pawnbroker want?"

Another jeweler had this to say: "No jeweler need worry over this law. All he has to do is to be careful in the wording of the memorandum. Our memorandum reads that the goods mentioned in it are absolutely our property, that they are sent out solely for inspection, and must be returned to us on demand. No one getting goods on such a memorandum has any title to them whatever. The framers of this new law were so cute that they got caught in their own trap. They meant the law to cover memorandum sales, but as a matter of fact, it covers only conditional sales, which are quite different."

When the point made by the jeweler, quoted above, was brought to the attention of Mr. Crandall, he said: "The point is not well taken, because the courts have held that a memorandum sale is a conditional sale, when the facts show, no matter how the memorandum reads, that the intent and custom of the wholesaler was to have the memorandum man sell the goods. In nine cases out of ten proof of this is easy."

(From New York Journal of Commerce, Aug. 13.)

Local dealers in jewelry and precious stones are considerably concerned over certain provisions in what is generally known as the "Liens Law," which they argue are calculated to seriously threaten the stability and safety of their business. The principal provision complained of is in Section 112 of the Act in question, which states that, "Except as otherwise provided, all conditions and reservations in a contract for the conditional sale of goods and chattels, accompanied by immediate delivery and continued possession of the thing contracted to be sold, to the effect that the ownership of such goods and chattels is to remain in the conditional vendor or in a person other than the conditional vendee, until they are paid for, or until the occurrence of a future event or contingency, shall be void as against subsequent purchasers, pledgees, or mortgagees in good faith, and as to them the sale shall be deemed absolute, unless such contract of sale, containing such conditions and reservations, or a true copy thereof, be filed as directed in this article." The following section provides that the copy is to be filed in the town or city where the conditional vendee resides, if within the State. In this city it is to be filed at the Register's office. This Act is to take effect September 1. These sections, it is claimed, were surreptitiously inserted in the bill after it had come from the Statutory Revision Committee. A bill was introduced in the Legislature at the last session entitled "An Act requiring diamond brokers, jewelers and other tradesmen entrusting goods to third persons for sale or exhibit on memorandum or agreement, whereby the title thereto is retained by such diamond broker, jeweler or tradesman, to file with the Register, County Clerk or other proper officer a copy of such memorandum or agreement." This bill was actively opposed by the trade and was defeated. Members of the trade thought that that was the end of the matter, and were considerably surprised at the announcement recently made of the provisions in the Liens law just referred to.

A considerable number of articles are excepted from the provisions of the Act, among others being household goods, bicycles and various tools and machines. There are so many exceptions, in fact, and of such a nature, that jewelers generally appear to believe that the sections were aimed almost exclusively at them. The question at issue is what constitutes a constitutional sale. It is a general custom among jobbing jewelers to send goods to out-of-town dealers, who make selections if the goods are satisfactory and return the remainder. These goods, when sent, are usually accompanied by a memorandum, which usually contains a provision to the effect that the goods are for examination, and are not to be considered sold until further negotiations have been held between sender and receiver. Following are copies of a few such memorandum agreements now in actual use by leading houses in the trade:

"The following goods are for your examination, and to enable you to select such as you may

desire to purchase. None of these considered sold until after we shall be apprised of your selection and have sent a corrected bill of the goods approved."

"These goods are sent for your examination and selection; none considered sold unless reported on and a corrected bill is sent to you."

"These goods are sent for your inspection, and remain the property of ———, and are to be returned to them on demand."

Several leading jobbers in jewelry were conversed with yesterday by a representative of this journal in regard to the law. A representative of the firm of Chester Billings & Son said: "The new provision is undoubtedly in the interest of pawnbrokers. Under the old law, if a party to whom we had sent goods pawned them we could recover the goods from the pawnbroker, provided we had exhausted all reasonable means to convict the guilty party. Under the new law we apparently have no such redress unless we have filed a copy of our memorandum stating prices with the city authorities. This is a practical impossibility. In the first place, the additional expense and trouble of making out the duplicates and filing them would be too serious to be tolerated. Moreover, there is a fee attached to each filing, which would be a considerable burden. Then, again, the provision requiring that the memorandum must be placed on public record would practically upset our business. A purchaser could go to the record and find what a dealer had been charged by the jobber who sent him the goods. The buyer would then use this information as a lever to depress prices. It is obvious that no trade could be profitably conducted with so much private information made public."

O. G. Fessenden, of Hayden W. Wheeler & Co., said: "I do not think that the law covers the memorandum generally used by the jobbing jewelry trade. Of course, a memorandum agreement may be so worded as to become a conditional bill of sale, but most of those I have seen would not, in my opinion, come under that definition. I have been told by members of the Legislature that these sections of the law were intended to affect merchants who sold goods on the installment plan."

"If this Act does apply to the memorandums now generally used by jewelers, then there will have to be a complete change from the present method of doing business. The fees alone would probably cost the jewelry trade of this city \$25,000 a year, to say nothing of the expense of preparing duplicates and filing."

The matter is discussed at some length in the current issue of *The Jewelers' Circular*. In that paper Elbert Crandall, of Truax & Crandall, counsel for several large pawnbroking firms, is quoted as saying: "The courts have decided time and time again under the old law that a memorandum transaction was a conditional sale." Unless the jeweler has filed his memorandum agreement, Mr. Crandall held, the title of the pledgee to pawned memorandum goods was clear under this new law.

G. H. Crawford, of G. H. & F. L. Crawford, who acted as counsel for a trade committee before the Legislature, said: "In my opinion, many memorandum agreements now in use are not conditional sales, and it certainly is possible to draw up a form which would not come under the provisions of the law, and this is what will be done if it is attempted to apply the law to those now in existence."

The use of memorandum agreements appears to be largely confined to jewelers. Formerly dry goods jobbers sent out goods for examination to some extent, but the practice has, it is said, been practically discontinued. The expenses for freight, it is said, prevent the use of such methods in selling heavy or bulky goods.

(From New York Times, Aug. 13.)

Wholesale jewelers and diamond merchants find themselves confronted with a law that goes into effect September 1, which, they say, will greatly hamper their business.

This is the new "memorandum sales" law, and it was slipped through the last Legislature as a section of the lien law. Until *The Jewelers' Circular* of August 11 published the act, it appears that no one had remarked it.

"That bill means," said a wholesale Maiden Lane jeweler yesterday, "that if we intrust goods to an agent or a retailer on memorandum we must file the memorandum with the Register. That would require us to have a large corps of office boys rushing to and from City Hall. It is silly to expect that we can afford to do this, and so far as I know, no one will do it."

Diamond importers claim to be particularly affected by the law. At William S. Hedges & Co.'s, 170 Broadway, it was said: "Jewelers do not buy diamonds outright. They take them on memorandum and sell what they can. We must register these memoranda now, the law says. We cannot do it. In one day we send out sometimes eighty lots of stones to men who think they can sell them or have a customer. This law will take away the livelihood of many men who, although they are perfectly reliable and honest, have not enough capital to pay for the stones."

William Simpson, the pawnbroker, said that such a law is just, because heretofore pawnbrokers have had merely the hollow satisfaction of imprisoning a culprit who has pledged jewelry, oftentimes of much value, and which has been replevined by the owner.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung, für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol. XXXV. Aug. 18, 1897. No 3.

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### The New Memorandum Law.

Liens law, passed during the last session of the Legislature of New York State, was during the past week and is yet the absorbing topic of interest in the jewelry trade. While at first in some directions, especially among a few lawyers who in the interests of their clients should have discovered this law before its passage but did not, some doubt was expressed as to the applicability of Section 112 of the statute to jewelers' memorandum transactions, by the present time the trade generally, the majority of the more able lawyers having clients among the jewelers and the entire daily press have interpreted the meaning of the law as did THE CIRCULAR, and the jewelers have already considerably revised their memorandum systems so as to minimize the dangers to their business that the new law will present when it goes into effect Sept. 1. Of course, while Legislatures write statutes, it is the Court that must interpret them and fix the law. This statute was written in the interests of the New York pawnbrokers, and after it goes into force these gentry will retain possession of all memorandum goods pawned with them unless the memorandum bills have been filed with the proper officials previous to the pawning. This is what the framer of the section aimed at, and this is what will be law unless the Court ultimately in such test cases as may arise shall decide otherwise. We are aware, of course, that there are some persons, publishers and lawyers, who because of either their lack of vigilance or lack of understanding were utterly ignorant of the existence of the law, will, therefore, endeavor to justify themselves with their readers and clients by trying to prove that the law has no bearing upon memorandum transactions; but before members of the trade heed their words they should take into consideration the impulse which urges these persons to so argue. We cannot help expressing our gratification at the many expressions of thanks for our vigilance in detecting this law that we have heard on all sides and have received in our office, and it is with feelings of the intense satisfaction that accomplishment affords that we reproduce in other parts of this issue of THE CIRCULAR the kind notices sent out to their members by the New York Jewelers' Association and the New York Jewelers' Board of Trade.

### Buyers' Invasion of New York.

tions expressed at the time of its organization requires no proof further than a consideration of the avalanche of buyers to New York the past week, which was

THE exclusive publication in last week's issue of THE CIRCULAR of Article IX. of the so-called

**590** More News Items.  
**5,323** More Inches of Original Reading Matter.  
**5,624** More Inches of Advertising Matter.

were published in THE JEWELERS' CIRCULAR, during the seven months January to July 1897 inclusive, than in any other weekly jewelry journal.

THE JEWELERS' CIRCULAR, is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

the first week of the period during which the railroads have agreed to give reduced rates. This unprecedented influx of out-of-town merchants included numerous jewelers and buyers of jewelry, as may be seen from the list published elsewhere in this issue and which we doubt not is the longest that we have been able to publish for the same week in several years past. These out-of-town merchants leave no room for doubt that most of them went to New York because of the reduced rates. New York has already enjoyed the trade of very many of these gentlemen and would have kept it without the reduced rates; but that the arrangements effected by the Merchants' Association have greatly increased the number of out-of-town dealers who will go to New York during the season, and have increased the sales made in New York, admits of no doubt. The establishment and maintenance of personal relations between the jobbers and wholesalers of New York and their out-of-town customers is a thing of no little importance, and this important element is promoted by the visits of merchants to the metropolis, which has asked for no exclusive privileges, though it may get the larger share of the results of whatever freer movement there may be of out-of-town merchants toward the great central distributing points. Though other cities of importance throughout the country have been inclined to object to New York receiving concessions from the railroads, they must confess that to her leadership in devising plans for extending trade this Fall is due the feeling of confidence existing generally throughout the length and breadth of the United States and the increased volume of business which the complaining cities themselves are getting. For the very emulation of other cities with New York has caused those cities to also devise plans to extend their commerce; and these plans are meeting with marked success.

### The Suppressing of an Evil.

THERE is a certain objectionable class of enterprise which finds its abode principally within the confines of the jewelry trade, but it is not welcome therein and should



be suppressed altogether. We refer to that scheme which consists of sending out registered packages, in most cases of cheap jewelry and low grade watches, to the smaller post offices, addressed to fictitious or otherwise unknown persons. Of course, the postmaster notifies the senders that there are in his community no such persons as indicated by the addresses. Then the schemers make some plausible excuse to the postmaster and ask him to examine and dispose of the articles at reduced price rather than return the package. The Postal Department, in notifying the postmasters that the opening of packages by anyone other than the addressee or by one upon the addressee's written order is strictly forbidden by the postal regulations, has adopted a method for suppressing this illegitimate practice, which will prove effective provided the department sees that the postmasters heed the regulation.

### Letters to the Editor.

**DANVILLE, N. Y., RATHER A PLACE FOR DEAD THAN LIVE JEWELERS.**

NEW YORK, Aug. 12, 1897.

Editor of THE JEWELERS' CIRCULAR:

We notice in your last issue "A call from Macedonia," dated Dansville, N. Y., to come over and help us with a "Live Jeweler." We hope before any live jeweler answers the call, he will investigate and find out how many live jewelers have bitten the dust in Dansville during the

last twenty years, and become dead jewelers, and perhaps no one can tell him better than W. J. La Rue, journalist and ex-jeweler himself.

After an experience of twenty-five or thirty years, we have never known a live jeweler to survive in that dead town long.

Truly yours, MORTUOUS JEWELICUS.

### Did not Declare \$5000 Worth of Jewels on his Person.

The peculiar actions of R. A. Neubauer, a passenger on the *Fuerst Bismarck*, which arrived Friday, aroused the suspicions of Customs Inspector Donohue, who noticed his nervousness while the baggage was being examined. Nothing dutiable was found in his trunks, but Inspector Donohue, acting on his convictions, had Neubauer taken to the office on the pier and subjected to a thorough search. In his clothing diamonds valued at \$5,000 were found, consisting of rings, earrings, studs and unset diamonds. A necklace worth \$1,500 was about his neck.

To United States Commissioner Edward Ruff, Neubauer said he had no intention of smuggling the diamonds, but he was on his way to Venezuela with them. He declared that he was the European agent for the owners of a coffee plantation, and had taken the diamonds in lieu of cash to deliver to the consignors of the coffee.

He was held in \$1,000 bail, and after depositing that amount in cash was released and went to New York. The dia-

monds were held by the authorities.

At the New York Custom House Neubauer saw Col. Dudley F. Phelps, chief of the law division, to whom he repeated that he was on his way to Venezuela and exhibited his steamship ticket to that country. He said that the reason he had not declared the jewelry was that he did not know it was necessary.

### Elmer Rich Too Sharp for this Precious Brace of Thieves.

CHICAGO, Ill., Aug. 14.—George Helder, a slim and well dressed young man, accompanied by another, attempted to steal a diamond ring from Rich & Allen, 126 State St., Thursday afternoon, but was captured and locked up at headquarters.

Entering the establishment in the middle of the afternoon Helder said they had been sent there by a jeweler, naming a customer of the house, and asked to see some diamond rings, finally selecting one to examine. His companion in the meantime managed to attract the attention of Mr. Rich, during which Helder removed a cheap ring from his finger and placed it in the tray, placing the diamond ring he had removed from the tray upon his finger. The two young men finally concluded they didn't want any diamonds just then, and started for the door. Mr. Rich immediately discovered the trick, and stopping the men, turned them over to the police. The ring was recovered and the prisoners locked up.

## "Make Hay While The Sun Shines."

Possibly you have heard this before, but we'll give you a new application for this trite saying.

We are quite likely to withdraw the prices on certain special complete watches advertised in the Jewelers' Circular of July 28th, as we only guaranteed these prices till August 21st. **IMPROVE THE OPPORTUNITY WHILE IT IS YOURS.**

**BEAR IN MIND** what we told you last week about the line of Elgin Movements made expressly for us, and now about ready for delivery. You can have descriptive price list now.

We have a few thousand 18 size, open face, nickel cases, joint back and front, plain bascine, none better ever made. Will sell them to you while they last, in lots of one dozen, for \$7.00 net cash. but at this low figure we cannot pay express charges.

**C. G. ALFORD & CO.,**

WESTERN UNION BUILDING.

195 and 197 Broadway, N. Y.

### New York Notes.

C. A. Capen has filed a judgment for \$903.85 against Emanuel Wertheimer.

A judgment against Chas. E. Mather for \$119.40 has been filed by E. D. Mather.

Louis Friedlander, of R., L. & M. Friedlander, and wife are spending the Summer at Sharon Springs, N. Y.

J. Hart Brewer, recently appointed assistant appraiser, has succeeded Appraiser Dusenbury at the jewelry division of the Public Stores.

Col. Jno. L. Shepherd, of the Keystone Watch Case Co., returned Monday from a wheeling trip through Long Island of a week's duration.

Chas. A. Keene, of Boston, who recently opened a store in this city at 106 Fulton St. for the sale of cheap watches, has established another branch at 79 Nassau St.

David Doctor, assignee of Geo. W. and Mary S. Bayley, lately doing business in Brooklyn as the Novelty Art Metal Co., is notifying creditors to present their claims at 48 Park Place on or before Oct. 20.

Frank P. Woomer has recently engaged with The Kent & Stanley Co., Ltd., Providence, R. I., and has charge of the New York office, 23 Maiden Lane. Mr. Woomer will visit the trade in New York city and Philadelphia.

The case of Alfred Balensi, alias Wm. L. Bellwood, charged with pawning diamonds he had obtained from Marcus & Co. on memorandum, was last week put on the calendar for trial at General Sessions Monday, but when reached was postponed for the term.

Three electric clocks will be put in the new clock tower in the Wallabout Market, which is expected to be finished within a fortnight. The clocks, which are made by the Self-Winding Clock Co., will have dials nine feet in diameter, with black iron faces. They will be illuminated at night by means of arc lights and a reflector.

The Marvin Watch Co., of New York, were incorporated last week to manufacture watches. The capital is \$3,000, and the directors are Hippolyte Didisheim, H. Farnan and Jules H. Herrman, of New York. Mr. Didisheim said Monday it was still too early to give out any particulars about the company or the watches they will manufacture.

Hiram Dewing, a former jeweler of the south and of late years a prominent New York broker, died at his home, in Stamford, Conn., Friday night. Mr. Dewing had been engaged in Wall St. since 1860, having come north from Charleston, S. C., where he made a fortune in the jewelry business. Mr. Dewing was 78 years old and was born at Woodstock, Conn.

A short sensational London dispatch was published in the New York *Sun* recently about the discovery of new diamond fields in Griqualand West. Inquiries cabled to the London agents of large diamond firms of this city brought the response that the item was without foundation. Returning travelers last week also reported that nothing was known of the news in European diamond centers.

A. J. Grinberg, of Bonner, Grinberg, Rich & Co., returned from Europe Friday on the *Fuerst Bismarck*. Mr. Grinberg carried \$100,000 worth of diamonds with him, which he declared at the dock, paying \$10,000 cash duty to the astonished Treasury agent. Mr. Grinberg, who spent two months in the diamond centers of Europe, reports a great scarcity of diamonds for the American market, and also of pearls and emeralds. Diamond smuggling, he says, is considered by Europeans to be absolutely ended by the new United States tariff. On the same steamer with Mr. Grinberg were B. H. Davis, of B. H. Davis & Co., and J. S. Van Wezel.

The month of August brings to New York the following persons for the purpose of mastering the science of optometry as taught by R. H. Knowles, M. D., who has so successfully taught this specialty for five years past: Mary E. Friswell, Norwich, Conn.; G. I. Alexander, Scranton, Pa.; Francis M. Ramsey, Wacahoota, Fla.; Louis Reichel, Sturgeon Bay, Wis.; Justice Stahn, Baltimore, Md.; Charles M. O. Smith, Holyoke, Mass.; R. L. Turner, Tampa, Fla.; Louis M. Hicks, San Francisco, Cal.

G. Goldstein, a jeweler living at 295 W. 98th St., writes to THE CIRCULAR that on Thursday afternoon between 2 and 3 o'clock he lost a satchel containing nearly \$700 worth of jewelry and diamonds, comprising his entire stock of goods. The goods were lost in an L train about 59th St. and 9th Ave., and though Mr. Gold-

stein advertised in the morning papers he has heard nothing of them. The unfortunate jeweler claims that all he possessed was in the satchel and since its loss he has no way of earning a living for himself and his family, which is a large one.

Detectives Nugent and Cain last week arrested a young man for whom they had been looking for some months, for swindling refiners and assayers. He was captured near the office of R. Longman's Sons, 8 John St., while trying to sell a nugget. The detectives say he is one of several men who had swindled R. Longman's Sons, the U. S. Smelting and Refining Works, S. P. Howard, Kastenhuber & Lehrfeld and other sweep smelters and refiners by selling them gold nuggets or buttons that were filled with copper. The game was tried on J. H. Dederick's Sons, 16 John St., about two months ago, but without success. A charge of being a suspicious person was entered against the prisoner and he was remanded to Police Headquarters.

J. B. D. Shiebler, son of Andrew K. Shiebler and member of the firm of A. K. Shiebler & Son, watch case manufacturers, had a dangerously exciting experience with a murderous burglar Sunday night. Mr. Shiebler, who is about 21 years old, was in his own home, at Plaza St. and Bedford Place, Brooklyn, at the time, and with the exception of his cousin, A. M. Shiebler, was alone in the house. Shortly after retiring, about 11 o'clock P. M., Mr. Shiebler heard a noise, and a minute later a burglar entered the room. Before Mr. Shiebler had time to turn in bed the intruder pulled a revolver and fired at him, the bullet burying itself in the head board. Young Shiebler then jumped from the bed and attempted to grapple with his antagonist. As he called to his cousin in the next room, the burglar fired a second shot that pierced the young man's night shirt and almost grazed the skin close to the heart. So close was the range that the night shirt was burned from the powder. The burglar then fled and escaped through the back basement. Mr. Shiebler and his cousin then grabbed revolvers which had been lying on the desk and fired from the window to attract the police. When the latter arrived a search was made. The burglar had escaped without booty. The police are now on the hunt for the intruder.

## Dorflinger's American Cut Glass.

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

### C. DORFLINGER & SONS,

915 Broadway.

NEW YORK.

36 Murray St.



**Connecticut.**

C. J. Lierzapf has opened a new jewelry store at 690 Chapel St., New Haven.

Mr. and Mrs. Henry Wallace and Miss Hattie Wallace, of Wallingford, returned Aug. 11 from a three months' tour in Europe.

Application has been granted to attorney N. R. Bronson, of Waterbury, to sell the land of the insolvent estate of Maltby, Henley & Co.

The lease held by Simpson, Hall, Miller & Co., of the New York store at Union Sq., expires April 1, 1899. They will not renew it.

The New Haven Optical Co. shut down Saturday afternoon, Aug. 7, and gave their employes a picnic at Lighthouse Point.

Henry M. Jacobs, Hartford, has filed application with the Probate Court, asking for admission to probate of the will of the late Amariah M. Hills, Hockanum, who was in former years a watch case manufacturer in New York.

Dr. Hughes, optician, who, it was at first reported would leave Danbury, as it

was found that his business came under the conditions of the Itinerant Venders' law, has decided to settle in Danbury and has leased the store which he now occupies for a year.

Sheldon Morris, who died in Indianapolis, Ind., last Tuesday, was born in Middlebury in 1814. He engaged in the manufacture of clock cases in Watertown and Litchfield, and in 1855 went to Bridgeport to take charge of the manufacture of cabinets for the Wheeler & Wilson Sewing Machine Co. In 1870, when the Cabinet Company formed, he was made president. That year he went to Indianapolis to manage a branch of the company located there which was discontinued a few years ago.

At the annual meeting of the E. T. Burgess Cut Glass Co., in Middletown, the following directors were chosen: E. T. Burgess, M. W. Terrill, C. W. Barrows, A. B. Calef, Jr., James P. Stow, James Hendley and Adolph Ecker. The directors organized with E. T. Burgess as president and business manager and James P. Stow as secretary and treasurer.

**The Attleboros.**

Horton, Angell & Co. have suspended operations for a fortnight.

Straker Bros. are now fairly settled in their new quarters in the Company's shops.

Geo. Sweet, salesman for Hayward & Sweet, starts the 20th on his western trip, to go as far as Kansas City.

J. P. Ballou, retailer, North Attleboro, has removed his store from Washington St. to Orne St., securing more advantageous quarters.

E. S. Shepherd, southern salesman for R. F. Simmons & Co., and F. H. Carpenter, central and western salesman, started on the road last week.

Alfred Eaves, Toronto; Miss Green, of the Chicago house of Siegel, Cooper & Co., and B. H. Sink, of their New York house; Mr. Bogle, Bogle Bros., White River Junction, Vt., were among the shops last week.

Robert Brown has severed his connection with the Torrey Jewelry Co., whose traveling salesman he has been since Walsh & Horton went out of the business. He will be succeeded by Alden Briggs. Mr. Brown has started in the jobbing business.

There will be quite an exodus of salesmen from the two towns the last of the month. Some who generally start in August announce their intention to wait a little longer, but the majority will probably get away about together. Great hopes are placed on these trips.

Chas. E. Abbott will open a jewelry store in Eldon, Ia.

Robt. Scheel will open a jewelry store in Sauk City, Wis.

J. Haavisto has opened a jewelry shop in Duluth, Minn.

The stock and fixtures and other assets of Abbie N. Stein, Stillwater, Minn., will be sold in bulk at auction Aug. 24 in Stillwater. Bidders will deposit \$300 security before the opening of sale. The stock and fixtures are inventoried at \$4,142 cost price, and \$3,610.84 actual value.

**High Art in Cut Glass.**  
The Niland Cut Glass Co.'s Product.



AGENTS,  
**WICKE & PYE,**  
32-36 Park Pl., New York.

**With Rough Free**

and

**Melee at 10% Duty**

we are enabled to offer to the trade  
a most desirable stock of

**DIAMONDS.**

carefully selected under the most  
favorable market conditions.

**ARNSTEIN BROS. & CO.**

*Importers and Cutters,*

**65 Nassau St., New York.**

**Cutting Works: 45 John St.**

**AMSTERDAM: 12 Tulp Straat.**

JEWELRY  
AND  
SILVERWARE  
CASES.

*J. A. Borgfinner,*

82 & 84 NASSAU ST., N. Y.

TRAYS  
AND  
PAPER  
BOXES.

## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

**POSITION WANTED** by experienced melter; A1 references. Melter, care JEWELERS' CIRCULAR.

**JEWELER AND ENGRAVER** wants situation; will go anywhere; good references; good workman. Address "Jeweler," 508 4th St., Boise, Idaho.

**Salesman carrying loose diamonds for first-class firm** wants good line of goods on commission basis. Address "Sales," care of Jewelers' Circular.

**SIDE LINE**, sterling silver novelties preferred, to go with Gilbert Clocks in Ohio, Kentucky and Tennessee. Address "Clocks," P. O. Box 1924, New York.

**SITUATION WANTED** by a watchmaker, good salesman, fair optician; twelve years' experience; A1 references; good set of tools and test lenses. Address K., care JEWELERS' CIRCULAR.

**WATCHMAKER AND ENGRAVER** wants position in three weeks; can repair jewelry and clocks, also wait on trade; state wages. Address X. Y. Z., care JEWELERS' CIRCULAR.

**A SALESMAN** with established trade wants a manufacturer's line for the Middle and Western States, on commission, by Sept. 1st; will guarantee results. Address I. U., care JEWELERS' CIRCULAR.

**A FIRST CLASS SALESMAN** wants to represent manufacturers of gold or plated jewelry or silver novelties in New York, Brooklyn and vicinity, among retail jewelers and department stores. Address "Experience," care of JEWELERS' CIRCULAR.

**PARTY** with good business qualifications and a large acquaintance in the jewelry and watch line would like to represent some reliable manufacturer. Address "Represent," care JEWELERS' CIRCULAR.

**WATCHMAKER**, 20 years' experience, speaks German and English, able to take full charge of repairing, wants position at once (South preferred); good references; steady and sober. Address L. H. Holz, 595 Courtland Avenue, New York City.

**WANTED—AT ONCE**—Position as watchmaker and salesman; do plain engraving and jewelry repairing; full set of watch tools; best possible references furnished. PAUL W. BLOCHER, Gettysburg, Pa.

**WATCHMAKER**, with business experience, good workman, can act as salesman, help with jewelry, clock and engraving work; 18 years' experience, best stores. GEORGE H. TAYLOR, 44 Charles St., New Rochelle, N. Y.

**JEWELER**, 25 years' experience in retail store work, wants position; is first class mounter, can set his own work, cluster ring or lace pins, and do all kinds of optical work and repairs, etc.; has 6 years' reference from present large retail business; would go north or south for reasonable pay. Address C. ROSS, 41 Seney St., Asheville, N. C.

## Help Wanted

**WANTED**—A young watchmaker who wants to improve himself in marine chronometers and fine watches. Apply to H. H. HEINRICH, 102 Fulton St., New York.

## Business Opportunities.

**HIGHEST POSSIBLE VALUE** paid in cash for retail or wholesale jewelry stocks or surplus. Samuel Less, 35 Prospect St., Brooklyn, N. Y.

**JEWELRY BUSINESS** to dispose of; ten years established; owner removing; good chance for a German American. Address B., care JEWELERS' CIRCULAR.

**WILL JOIN GOOD PARTY** as partner in the manufacture of some articles of jewelry, or business of merit, where a few hundred dollars and applied energy will count. "Energy," care JEWELERS' CIRCULAR.

**HAVE TWO STORES**; will sell one in manufacturing Pennsylvania town of 9,000 people; only store in county (except one small shop); stock and fixtures, \$5,000; can reduce to \$2,500; sales and repairing, \$10,000 annually; net profit, \$2,500; good opportunity for party with cash. Address H. R., care JEWELERS' CIRCULAR.

## For Sale.

**SAFE FOR SALE**; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

**FOR SALE CHEAP**—A new Herring-Hall Marvin jewelers' safe; fire and burglar proof; inside measurement, 40x36x16. Bourquin & Co., Columbus, O.

## CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing Diamonds, Pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an **IMMEDIATE CASH OFFER**. Trade and Bank References if desired. Correspondence solicited.

CHAS. S. CROSSMAN & CO.  
3 Maiden Lane, New York.

**All that are born must die;**

**All who would succeed must try.**

**W. F. MAIN CO.**, manufacturing jewelers of Providence, R. I., with a western office and distributing point located at Iowa City, Iowa, wish to employ a few more first-class salesmen. Those applying for positions must furnish satisfactory references, in addition to which they must furnish the name and address of the last two houses for which they traveled.

**J. S. O'CONNOR,**

Manufacturer of

**American Rich Cut Glassware,**

ALL HAND FINISHED.

FACTORY, HAWLEY, PENN'A. N. Y. OFFICE, 39 UNION SQUARE.

**POWER PRESSES.**

WRITE FOR CATALOGUE.

**Mossberg & Granville Mfg. Co.**

PROVIDENCE, R. I.

**Send for  
New Catalogue  
of 200 Books.**

Sent Free upon Application.

**The Jewelers' Circular Pub. Co.,**  
189 BROADWAY, N. Y.

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Koenen, A., & Bro.	30
Kohlbusch, Herman, Sr.	10
Lassner & Nordlinger.	10
Lelong, L., & Bro.	40
Lind, Thos. W.	6
Lorsch, Albert, & Co.	40
Mabie, Todd & Bard.	39
Mathey Bros., Mathez & Co.	36
Mausier Mfg. Co.	7
Mossberg & Granville Mfg. Co.	25, 28, 36, 39 and 40
Mount & Woodhull	16
Newark Watch Case Material Co.	39
Niland Cut Glass Co.	24
Nissen, Ludwig & Co.	39
O'Connor, J. S.	25
Olympia Japanning Works.	11
Oppenheimer Bros. & Veith.	11
Pairpoint Mfg. Co.	5
Patek, Philippe & Co.	40
Providence Shell Works	36
Reichhelm, E. P., & Co.	16
Rich, H. M., & Co.	40
Richardson, Enos & Co.	36
Rogers & Brother.	3
Rogers & Hamilton Co.	2
Rogers, Wm., Mfg. Co.	6
Rosc, Chas.	36
Schulz & Rudolph.	12
Smith, Alfred H., & Co.	10
Smith, Wm., & Co.	36
Spencer Optical Mfg. Co.	30
Stern Bros. & Co.	9
Strasburger's Son & Co., Louis.	40
Towle Mfg. Co.	27
Turner, John F.	28
United States Smelting and Refining Works.	40
Wheelhouse, Geo. E., Co.	6
Wicke & Pye.	36
Wittnauer, A.	7
Wood & Hughes	39



# WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO, WEDNESDAY, AUG. 18, 1897.

NO. 3.

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

### BUSINESS CONDITIONS.

Said Mr. Burchard, of Simpson, Hall, Miller & Co.: "We are getting more orders than we have had for many a day and numerous inquiries as to when our travelers would be at the writers' towns, as they were in need of goods. These requests are so unusual that we cannot help but notice them. We feel every confidence in a healthy trade the coming season."

"I can't see any reason why business should not improve rapidly now. Large crops, high prices for farm products, and low retail stocks will give us a fine Fall business. This is the opinion of everybody, and all are enthusiastic over the outlook."—Mr. Lapp, of Lapp & Flershem.

Mr. Foster, of Unger Bros., stopped selling his goods long enough to tell THE CIRCULAR he was confident they would have the biggest Fall since 1892; that the general conditions of the country warranted it, and their line this season entitled them to it.

"Prosperity has arrived with us, and things are looking better. Our men on the road are sending in good orders, and altogether we feel much encouraged."—C. J. Dodgshun, manager Waterbury Clock Co.

Rich & Allen, diamond men in the Champlain building, report business looking up and fair orders coming in from all sections of the country. A customer from Nebraska writes them: "Nebraska is all right this year. Big crops of everything. Wheat 30 to 40 bushels to the acre all over York County, and 61c. per bushel at the railroad. We are also sure of a great corn crop."

Mr. Parsons, credit man for Benj. Allen & Co., is on his vacation.

L. P. Biller, Heintz Bros., is taking in Michigan on a business trip.

Robert Ernst, Vicksburg, Miss., will call here on his return from New York.

W. A. Kirkham, Leavenworth, Kan., was here Tuesday and Wednesday.

Jake Josephs, of H. F. Hahn & Co., is spending a few weeks in Wisconsin pleasure resorts.

General Manager Cutter, of the Elgin

National Watch Co., returned from New York Saturday.

Mr. Mitchell, representing Oskamp, Nolting & Co., Cincinnati, stopped here on his return from San Francisco.

A. G. Schwab, of A. G. Schwab & Bro., Cincinnati, dropped in to see his friends in the Chicago trade last week.

Ozias Riley, Champaign, Ill., writes that several parties in that town and vicinity will leave for the Klondike within 30 days.

Mr. Albaugh, Sr., of Albaugh & Son, Hillsdale, Mich., last week spent four or five days here recovering a lot of stolen goods.

A. L. Reach, formerly with M. Benjamin, Kansas City, Mo., will go on the road for F. H. Noble & Co. the middle of September.

T. J. Bristol, who was with C. H. Knights & Co. for many years, started for the northwest Friday, the 13th, for M. F. Barger & Co.

Robert Morris, manager R. Wallace & Sons Mfg. Co., is east to remain till about September. Robert Morris, salesman, is spending his vacation at Rockford.

The Pneumatic Synchronous Clock Co., of Chicago, have incorporated; capital, \$50,000; to manufacture. Incorporators, Walter H. Chamberlin, Dewitt W. Chamberlin and E. M. Rothelle.

Albert Pfeifer, Little Rock, Ark., bought a stock here for his new store the past week. Mr. Pfeifer has had a small store at that place, but is now opening up one much larger and finer.

E. L. McDowell, Arkansas City, Kan.; Mr. Bolkman, Bolkman & Hambach, Kankakee, Ill.; J. W. Spence, Racine, Wis., and E. E. Chandler, Boone, Ia., were buyers of goods the past week.

Robert D. Steele, J. B. Bowden & Co.; W. C. Barry, Larter, Elcox & Co.; Chas. P. Bartlett, Whiting Mfg. Co., and Mr. Foster, Unger Bros., were among the eastern representatives present in Chicago last week.

In addition to the permit of two weeks ago, President Duncanson, of the Chicago Spectacle Co., has taken out building permit for two two-story and basement brick flats at 2039-2041 Fillmore St., to cost \$8,000.

F. J. Essig, cutter of precious stones, has sent a Chicago man to Australia to be a resident buyer for the factory at the opal

mines. The firm have made quite a specialty of these fashionable stones and can find a ready market for all the choice products their buyer may send. Mr. Essig has got nicely settled in his new location, the Silversmith's building, 131-137 Wabash Ave., where he has a much lighter workroom and more available space than in the old location.

Ex-Mayor Jacob Krohn, of Freeport, Ill., called at the central station last week and asked the police to search for his missing son-in-law, Noritz Stein, 1702 Prairie Ave. Mr. Stein is a traveling man for the Wendell Mfg. Co., Champlain building. He is a brother of Sigmund Stein, of Stein & Ellbogen Co., Columbus Memorial building. The missing man is 45 years old and has a wife and two children. He packed his valise and left his home Aug. 2 to go to Nashville, Tenn.

"A 25-lb. pickerel is a big fish, even when in the water, but when it's at the end of your line it's a monster," remarked C. C. Offerman, of New York, who returned Monday from a Sunday spent at Lake Koshkonong with Lem W. Flershem. "My rod weighed only 5½ ounces," he added, "and it was a long and exciting fight." In the icebox they brought back was the 25-lb. pickerel, a 7½-lb. small mouthed bass, and a score of small mouthed middleweights. Mr. Offerman thinks Koshkonong would be a sportsman's eden if it weren't for the little 1½ and 2-lb. bass that jump for the flies at every cast.

## Pacific Coast Notes.

E. F. Shaver has opened a jewelry store in Watsonville, Cal.

E. B. Chambers, Santa Barbara, Cal., is seriously ill at his home.

A. Rhodes, Santa Rosa, Cal., will move his stock of jewelry to more commodious quarters on Exchange Ave., that town.

Whitewright Mercantile Co., White-wright, Tex., have incorporated, with a capital stock of \$40,000, to do a general merchandise business, including drugs, oils, paints, building material, jewelry, saddlery and harness, musical instruments, sewing machines, etc. Incorporators, R. W. Live-ly, J. L. Bradford and W. N. Stone.



# Placer Mining.

To mine a placer, you must first find your mine. Then you'll need water—and muscle. It takes lots of hard work and many privations.

To work a quartz formation you'll need a stamp mill and capital—lots of it, too.

In either case, where one man succeeds a hundred fail. To the man who makes the failure it is no better than **A GOLD BRICK SWINDLE**. To make every claim "pan out" a profit has been believed impossible—but we've "struck it," and it's better than

## The Klondike.

OUR IDEA: Do a little "prospecting" at home; "locate" your "pay dirt" in your own store or factory (sweeps, old gold and silver); gather them up and send them to us, and we'll send you the spot cash by first mail. If you are not satisfied, send back our money and we'll send back your goods at our expense. You can't lose.

### GOLDSMITH BROS.,

Sweep Smelters, Refiners and Assayers,

63-65 Washington St., Chicago.

**F. P. D'ARCY,**  
Jewelers' Auctioneer, 3547 Prairie Ave.,  
Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.  
Terms Reasonable, Best of References.  
Write for particulars.

Two Medals from World's Fair.

Established 1869.

Australian Opals a Specialty.

**Frederick J. Essig,**



**LAPIDIST**

AND IMPORTER  
AND CUTTER OF

NOTE OUR CHANGE  
OF LOCATION.

**PRECIOUS AND IMITATION STONES.**

Office and Works, 8th Floor, Silversmiths, Building,

131 to 137 Wabash Ave.,

**CHICAGO.**

**GENEVA OPTICAL CO.,** 69 Washington St.,  
**CHICAGO.**

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.



**STERLING  
SILVER.**

## Colonial

**JEWELERS  
ONLY.**



CONFECTION SPOON.

# TOWLE

MANUFACTURING COMPANY,

CHICAGO.

NEWBURYPORT,

MASS.



### Cincinnati.

O. E. Bell is on the sick list and will, as soon as he is able, take a trip north.

Everyone reports good sales in watches, which means a revival of staple goods.

Wm. E. Michie has gone with a party of friends to the lakes in northern Michigan for a few weeks.

Oskamp, Nolting & Co. are arranging a watch window in circles which will take over 300 watches.

Henry Weisman has been engaged by the John Holland Gold Pen Co. to represent them on the road.

A few jewelers were in town last week looking over the new stocks of the jobbers and giving good orders.

The Cincinnati Wholesale Jewelers' Association have adjourned until Fall, when they will be called together by President Walton for active measures for an aggressive campaign.

A. & J. Plaut have two new salesmen who will represent them on the road this year: Joseph Haskell, who will travel in Wisconsin, Iowa and Illinois, and H. J. Jacobin, who will travel in the south.

John Holland has been released from all obligations on the bond of John B. Mannix on payment of \$15,000. This case has been in court for some time, and Mr. Holland has finally been granted a release.

Mr. Harris, of the Ansonia Clock Co., is on his way west and says the farther west he goes the better the business. He carries this trip a fine line of porcelain clocks which is catching the wide-awake jeweler.

Sol Fox, of Fox Bros. & Co., has gone to Europe. He will be gone two or three months, and will watch the diamond markets. This firm have received their second large consignment of diamonds in the rough.

Charles Scott, a Covington watchmaker, was arrested in Cincinnati last week for carrying concealed weapons. He was drunk and brandished his revolver on Vine St. Scott at one time was an expert in his business, but drink is ruining him.

The elegant Moerlein medal, which was won by the Cincinnati Bowling Club, is being shown in the windows of Oskamp, Nolting & Co. It was made by Dorst & Schneidler, and is a magnificent affair, valued at \$250. It is of gold, set with diamonds.

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**

103 STATE ST., CHICAGO, ILL.

Write for Particulars.

**ROLLING MILLS.**

WRITE FOR CATALOGUE.

**Mossberg & Granville Mfg. Co.,**  
**PROVIDENCE, R. I.**

The creditors of W. A. Davidson, the assigned Arcade jeweler, sued in court to set aside the gifts he made to his wife. They allege she purchased several houses in Newport with the funds arising from the goods sold in his business. Judge Jelke finds that the gifts were not wrongful and allowed the claim of Mrs. Davidson for \$7,091.39.

A telegram was received here Saturday that a jewelry thief had been caught at Chillicothe. It seems this man has been working in connection with the two men recently arrested in Cincinnati with Masonic charms on them and who were held for further examination. The police think they are getting hold of a traveling gang who make a business of robbing jewelry stores throughout the country. They are working on some evidence which may develop a good case against the men.

The crew of the U. S. cruiser *Cincinnati* have testified their gratitude to the citizens of Cincinnati for the gift of a magnificent silver service to the vessel by presenting to the city of Cincinnati a set of flags made by them. The sets consists of the American ensign, the Union Jack and the United States pennant. The ensign is 42x12, the Union Jack 12x8, and the pennant is a 60-feet streamer. They are made of silk and handsewed by the crew in a manner that would do credit to an expert needlewoman. Accompanying the flags was the following unique letter:

U. S. S. CINCINNATI.

NAVY YARD, NEW YORK, August 1, 1897.

To the City of Cincinnati:

The officers and crew of your god-child send you greeting.

They have finished with honor a three year cruise and they beg you to accept the silken colors they made and flown on their homeward way.

The seal of Cincinnati has been their crest and their motto "Swift and Ready."

Your god-child has been second to none.

Respectfully,

F. H. STEVENS,

Lieut. U. S. Navy, Ex-officer to His Honor, the Mayor of Cincinnati.

### Columbus, O

C. E. Radebaugh reports a very noticeable improvement in his business the last two weeks, with a good run of repair work. He has just returned from a few days' visit to Findlay, O.

A. H. Bonnet, wholesale jeweler, has just returned from the east, and reports the jewelry business the best he has known it for three years past. He says the eastern manufactories are all running, and that orders are daily increasing as the Fall trade approaches.

H. J. Heimberger has just recovered from a severe attack of typhoid fever, and is back at his place of business again. He, with his wife and children, was visiting Mrs. Heimberger's parents in the northern part of the State, when he became ill. He remained there until he recovered. He reports his business improving.

Word was received by the police department to be on the lookout for parties

who a few days ago burglarized the McNamee jewelry store, Wheeling, W. Va. Several hundred dollars' worth of diamonds, watches, rings and other jewelry was taken. A large reward is offered for the apprehension of the thieves.

John World, who was formerly located in the Park Hotel block, has gone to Washington C. H., O., to enter business.

The Hub Board of Trade was incorporated last week. This enterprising district, which includes several jewelry stores, is making a big effort to get to the front, and just at present it looks as if the movement would be attended with success.

Rev. C. R. Rhode has contracted with P. M. Koch for a clock to be placed on the Holy Cross Church at an expense of \$1,800. Mr. Koch placed the clock on the Franklin Court House and has kept it in order for the past 10 years. The church clock will strike quarter hours, with chimes, and is to be of the Howard pattern. The dial will be seven feet in diameter. The clock is expected to be in running order within 10 weeks.

### Indianapolis.

Christopher Bernloehr has removed from 43 Russell Ave. to 9 Pembroke Arcade.

A model of the Strasburg clock has been attracting much attention at the New York Store.

A. Hawkins, Noblesville, Ind., and E. B. Webb, Plainfield, Ind., were in the city last week.

Chas. W. Lauer, for Heaton, Sims & Co.; Chas. Stoner, for S. T. Nichols & Co.; John Gardner, for Gardner Bros. & Ross, and Oscar Derndinger, for Baldwin, Miller & Co., all visited Indiana trade last week and found business fairly good.

### Detroit.

T. A. Smith has purchased the jewelry business of T. R. Palmer, Mt. Pleasant, Mich.

A. W. Nisbet, formerly of Potterville, Mich., has opened a jewelry and repair shop in Portland, Mich.

William S. Kinney, Dennis L. Rogers and Francis Kinney have formed the Kinney Co., at Grand Rapids, Mich., to sell jewelry at auction.

Frederick W. Virgien, charged with looting Albaugh & Son's jewelry store, Hillsdale, Mich., will be tried at the October term of the Circuit Court. Mr. Albaugh is in Chicago trying to locate the \$1,500 worth of diamonds stolen, which were pawned.

The Columbia Watch Co., Waltham, Mass., whose head is Mr. Locke, are advertising their new "O" size, open face pendant set watch.

A. E. Burnett, Ocala, Fla., has returned home from a few days' visit to Orlando.

Will Loew, Malvern, Pa., last week had three sebaceous tumors removed from the back of his head.

### Pacific Northwest.

Ed. Walters has opened up a repair shop in Uniontown, Wash.

The Meriden Silver Plate Co. were represented in Portland, Ore., Aug. 10 by Mr. Stanley.

E. E. Redfield, who has been conducting a jewelry business in Grant's Pass, Ore., has retired.

Rudolph F. Hansen, formerly a jeweler of Tacoma, Wash., and Fresno, Cal., left Seattle early in August for the Klondike country, accompanied by his family and an experienced miner.

W. C. Goddard, Dayton, Wash., is exhibiting in his window an opal ring, the gem of which was found on the upper Touchet, at which place there is an opal bed of considerable value, gems having been found there worth \$10 per karat.

James Kite, a manufacturing jeweler, has established himself in business in Dawson City, N. W. T., near the famous Klondike region. In a letter recently received he is quoted as saying: "Gold is as common here as iron in other parts of the Union, but labor is high, and I get \$25 for making a half-ounce gold ring. My establishment consists of a tent 12x20 with a frame of scantling. It has a floor, counter and work bench, and corresponds with most of the houses in Dawson City." Mr. Kite is doing a flourishing business, putting in from 15 to 16 hours a day at his bench.

### San Francisco.

A. Eisenberg is back from his eastern trip.

R. R. Haskell, of Haskell & Muegge, has returned from Canada.

Walter Green, of Carrau & Green, returned Aug. 11 from Europe.

Dollie Untermeyer, representing Chas. Keller & Co., New York, went the rounds of the local jobbing trade last week.

Y. H. Boudreau, Modesto, was in town for a few days, as was also S. F. Hollander, Salinas. Albert W. Warner, Fresno, has arrived in town.

J. A. Beretta, the Oakland optician, who had a grinding plant on exhibition at the Oakland Exposition, was the recipient of a gold medal from the directors of that enterprise.

A. J. Eaton, of the Occidental Watch Co., 24 Post St., had a warrant issued last week for the arrest of A. B. Lindsay. It is alleged that Lindsay was intrusted with a diamond ring valued at \$150, on Aug. 2, for the purpose of sale, and he converted it to his own use.

A specially designed watch case of great beauty has just been completed in the factory of the American Watch Case Co., 11 John St., New York. It is an open face, ladies' watch case, magnificently chased, finished in Etruscan gold and richly studded with precious stones. The watch case is a very costly one.

### St. Louis.

#### TRADE CONDITIONS.

Wholesalers report a great improvement in all lines and decidedly increased trade, particularly in Kansas, Texas and Louisiana. One prominent traveling man who generally makes a long stay in this city hurried through his business last week and has gone to Seattle, Wash. He states that his firm recently made a shipment of \$900 worth of rings and jewelry to a customer at Seattle, who usually makes that much last quite a while. The jeweler has now ordered another lot of similar proportions, saying he has already disposed of the first lot purchased. Retail trade here is somewhat better, but no decided improvement is noted as yet.

Traveling men are beginning to show up in large numbers, and are going away with very comfortable orders.

The Eisenstadt Mfg. Co. will move the first of the week to the new Holland building. Hoyt & Engelskind moved in last week.

The annual outing of the Retail Jewelers' Association of Missouri, as previously announced, will take place on Aug. 22 to Fern Glen, Mo. The list of prospective events is assuming large proportions.

Complainants continue to appear against William Crosby, the Webster Groves jeweler, who is in jail. It has been learned that Crosby sent a package to Otisco, Ind., several days before he left Webster Groves. It was valued at \$58. He is supposed to have had a confederate there who received and sold jewelry sent to him.

Out-of-town buyers are beginning to come to town. Among those here the past week were: Mr. Hafner, of Walter & Hafner Jewelry Co., Hillsboro, Tex.; L. D. Sibley, Commerce, Mo.; Mr. Trepagnier, of Trepagnier Bros., Donaldsonville, La.; John J. Bleich, Paducah, Ky.; O. L. Ross, Waxahatchie, Tex.

A report comes from Mount Vernon, Ill., that a man named Carter, a St. Louis jewelry drummer, was assaulted and robbed of \$150 near the Air Line Railroad depot there. Carter had done some business there and had considerable money upon his person. He remained in a saloon until the hour for closing arrived, when he started to the depot to go over to Bluford, eight miles east. Two men attacked him and beat him into insensibility. When he recovered consciousness his money was gone.

### Minneapolis and St. Paul.

Fred Banfield, formerly with W. F. Rust, Milbank, S. Dak., has accepted a position as watchmaker with W. M. Stone, Minneapolis.

J. H. Mosher, for a number of years past with W. M. Stone, Minneapolis, has started a watch repair shop at 927 Guaranty Loan building.

Out-of-town jewelers visiting the Twin Cities on business the past week were:

E. C. Bennett, Zumbrota, Minn.; L. P. Sandberg, Red Wing, Minn.; Otto Schleuder, Le Sueur, Minn.

William Loeb, a traveling spectacle and jewelry peddler, was drowned in Corrigan's lake, at Hastings, Minn., last week. He drove his horse into the water and it became mired. He had a brother, David, in El Paso, Tex.

### Kansas City.

J. R. Mercer will leave for an extended eastern trip the last of this week.

The remaining stock of the late M. Benjamin will be sold at public auction this week.

Jas. A. Schmidt, Leavenworth, Kan., has remodeled his stock and redecorated it, giving it a very much neater appearance.

Among the out-of-town buyers here last week were: S. L. Potts, Marceline, Mo.; J. A. Schmidt, Leavenworth, Kan.; E. S. Gregory, Gallatin, Mo.; F. W. Bartlett, Leavenworth, Kan.; J. B. Lowe, Independence, Mo.

The Automatic Electric Clock Co. filed articles of incorporation with the County Recorder last week. They have a capital stock of \$50,000. A. E. Stilwell, president of the K. C., P. & S. Ry. and of the Missouri, Kansas and Texas Trust Co., holds 245 shares; T. H. Wickes, 245; E. S. Mosher, 5, and A. C. Robinson, 5. It has not yet been decided where the manufactory will be, either here or in Chicago.

Last Wednesday at Ellis, Kan., Mrs. Walkenstein, wife of a German tailor, shot in the neck J. R. Mulheim, a prominent jeweler in that section, and seriously wounded him. Afterwards she shot herself dead. Her husband and Mulheim's wife were out-of-town, and there had been talk connecting Mrs. Walkenstein and Mulheim.

### Pittsburgh.

O. D. Livermore, manufacturing jeweler of Boston, was registered at Newell's hotel last week.

James D. Bergen, manufacturer of cut glassware, Meriden, Conn., was at the Anderson hotel last week.

W. E. Stieren & Co., opticians, are temporarily located at 544 Smithfield St. while remodeling their optical department.

Buckbinder & Schempp is the name of a new firm of manufacturing and prescription opticians now established at 442 Penn Ave.

F. H. Hayes, Washington, Pa.; W. W. Mather, New Castle, Pa., and J. Z. Simpson, Manor, Pa., were three out-of-town visitors among the trade last week.

Otto E. Heineman, Allegheny, disposed of the last five of the Hemens Ave. lots, Einsworth, Pa., for \$3,000.

James Kohlatt was arrested on a charge of larceny made by Samuel Friedman, manager for Bernard E. Arons, the Fifth Ave. jeweler. Friedman alleged that Kohlatt was loafing in the store on Saturday evening and stole two watches while Friedman was putting the stock in the vault.



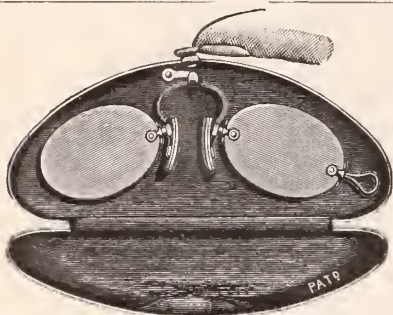
## A "Perfect Title"

is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

and this cannot be erased by time or wear. Tags are soon lost. But this stamp will always be before you. Accept no "Just as good" for they are Wanting in the Essential Factor. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the only line in the market bearing the stamp of the manufacturer.

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**



### The Patent Feather-Weight Eyeglass Case.

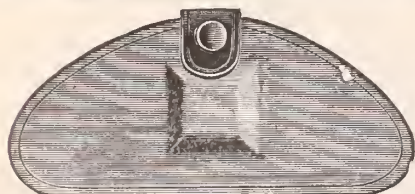
This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

**SPENCER OPTICAL MAN'G CO.,**  
PATENTEES AND MAKERS,  
15 Maiden Lane, - - - New York City.

### OPTICAL BOOKS.

Send for new catalogue just issued by the  
**JEWELERS' CIRCULAR PUBLISHING CO., 189**  
B'way, N. Y.

**FOR RELIABLE OPTICAL R. WORK**  
SEND TO  
**JOS. FRIEDLANDER & BRO.,**  
**OPTICAL LENS GRINDERS,**  
18 MAIDEN LANE, - - - NEW YORK.  
SEND FOR DESCRIPTIVE CIRCULAR OF OUR FRAME AND LENS CABINET.

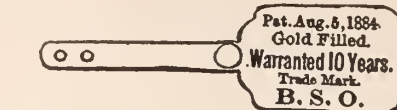


### KOENEN'S IMPROVED SHELL CASE FOR OFFSET EYEGLASSES.

Made in Steel and Aluminum, being the lightest, strongest and best case made. Covered with the finest grade of leather.

Manufactured and Patented by

**A. KOENEN & BRO., 81 Nassau St., N. Y.**  
SOLD BY JOBBING TRADE.



### Dr. Knowles' Private Course in Optometry.

#### SUMMER SCHEDULE.

During the heated term the fee for both the Regular and Correspondence departments is considerably reduced. Write for particulars relative to the Correspondence Department.

**R. H. Knowles' M. D., 106 E. 23d St., New York.**



PAT. APPLIED FOR.  
ALUMINUM OR STEEL FILLED.

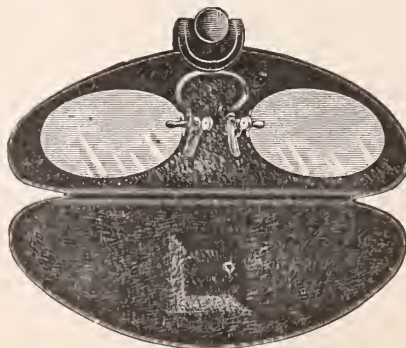
### THE "VICTOR"

Is far superior to any case in the market for  
**OFFSET EYE GLASSES.**

No snap, clasp or spring to get out of order. For sale by all Jobbers in Optical Goods. Aluminum Samples by mail 25 cts.

**AMERICAN SPECTACLE CASE CO.,**  
Manufacturers, 41 and 43 Maiden Lane, N. Y.

R. W. RYER. W. F. CUSHMAN. J. Z. LePAGE



IN TWO SIZES. THIN AND STRONG.

## Birmingham, Ala.

### BUSINESS CONDITIONS.

A general size-up of the business of the city among the jewelers is encouraging, although theirs as well as all others' business has been bad for the past 10 days, owing to local causes.

Several local jewelers will soon make visits to New York to lay in stocks.

A man named Michael Linnehan, found dead in Atlanta, Ga., the other day, was reported as a brother of Pat. and Ed. Linnehan, the 19th St. jewelers. This was not the case; the dead man was no kin. A telegram to Ed. Linnehan calling him to Atlanta to see his alleged brother, was answered with the real facts.

William Rosenstihl, secretary of the Alabama Retail Jewelers' Association, was the filer of a complaint against the city license collector the other day. The case was tried before the Board of Police Commissioners and created some little interest. Mr. Rosenstihl charged the officer with acting unbecomingly in his place, and it is said both he and the officer got angry. The board acquitted the officer, though Mr. Rosenstihl and friends thought he should have been dealt with. Mr. Rosenstihl is one of the most prominent jewelers in the city. He has control of the large choir of St. Paul's Catholic Church, and is always prominent in community interests.

## Worcester, Mass.

Louis R. Harlow, located at 454 Main St. for several years, has moved to 566 Main St.

Albert A. Beckwith, assistant foreman in the steel room of the American Optical Co.'s works, Southbridge, has received word from Congressman Joseph H. Walker that he is to be appointed postmaster of Southbridge, to succeed John W. Ellam, whose term expires Sept. 15.

L. W. Pennington, manufacturing jeweler, 397 Main St., made 5,000 souvenirs for the reception to Edward H. Ten Eyck, who won the diamond skulls at the Henley-on-Thames Royal Regatta July 16. Mr. Pennington made one souvenir for himself, the skulls and wreath being of gold instead of imitation, and in the place of the rhinestone which ornamented the common souvenir where the skulls cross he put a \$65 diamond. In some manner the diamond souvenir got mixed up with the imitations and for a week Mr. Pennington has been searching the city and county for his diamond and gold souvenir.

A large plate glass window in F. A. Robinson & Son's jewelry store, Clarksburg, W. Va., was recently broken by a piece of sewer pipe by two men and the contents of the window stolen. The thieves got away with their boodle. It is thought the thieves headed for Cincinnati, and the police there were notified to look out for them. The booty consisted of watches, diamonds and jewelry.



**Boston.****TRADE CONDITIONS.**

In conversation with the Boston jobbers THE CIRCULAR correspondent learns that business has improved materially during the past three or four weeks, with quite a number of the prominent concerns, and one dealer who takes rank among the leaders for the activity and hustle of his house says that his July business was among the best since he has been in the trade. August, he adds, is showing up with equally encouraging sales by his men on the road, and he considers the outlook excellent for Fall trade. The man who speaks thus reassuringly is treasurer Frank F. Davidson, of the Thomas Long Jewelry Co. Another dealer who reports decided improvement is William C. Wales, of Tiffany & Wales. J. C. Donnell, of the Ripley-Howland Mfg. Co., just in from a run through southern New England, says that his trip has not only resulted in more orders than usual, but an increased volume. "I should say," said he, "that business can be called encouragingly broader." Several other jobbers report a larger amount of goods sold lately.

The O'Hara Waltham Dial Co.'s factory, Waltham, is now running 58 hours weekly, and orders are said to be increased.

A. T. Sylvester & Co. offer 20 cents on the dollar, and most of the creditors are said to be in favor of accepting this percentage.

David H. Glickman, who recently went into insolvency, has sent notices to his creditors making an offer of 5 per cent. Sept. 3 is named as the date for a hearing before the Insolvency court.

Now that the watch factory and clock factory in Waltham have got under way with improved prospects for Fall trade, the American Watch Tool Co. have resumed work, with good orders on hand.

Buyers in town included: L. M. Barnes, North Adams, Mass.; George Shaw, Putnam, Conn.; George E. Cross, manager for John & George H. Bliss, Norwich, Conn. Mr. Cross stopped over on his way to Provincetown, where he will take a brief respite from business.

It is stated that Mr. Ording, of the late firm of Royce, Tirrell & Ording, has shaken the dust of Boston from his feet and vanished. A. Hirschberg has purchased the machinery of their plant, and the place that knew them, in the building at 406 Washington St., now knows them no more.

E. H. Saxton, of E. H. Saxton Co., is on a brief vacation at Guilford, Conn; president E. P. Wells, of the Globe Optical Co., has taken his midsummer outing at Cottage City; H. B. Burnham, of the Ripley-Howland Mfg. Co., is at Lakeside, Me.; C. P. Rogers, of C. Rogers & Bros., Meriden, Conn., comes to the Hub for his vacation, and is summering at the seaside suburb of Winthrop.

Arthur Harris was arrested last Monday charged with the larceny of 48 gold rings, valued at \$185, from the retail jewelry store of Hyman Kaufman. Harris and another man tried the grab game, and Harris' companion succeeded in getting away with his part of the steal. Harris ran against a pedestrian, who heard Kaufman's cry of "Stop thief!" and was held until an officer arrived to take him into custody.

**Philadelphia.**

George W. Kernaken, a jeweler of this city, is on his way to Klondike.

C. J. Humbert and wife are spending the season at Marine Hall, Wildwood Beach.

W. L. Long, South St., has returned from a trip to the Pacific slope. Mrs. Long accompanied him.

The branch of Keene's Boston Watch House, formerly at 1026 Chestnut St., has been transferred to 206 N. 8th St.

H. O. Hurlburt, 938 Market St., accompanied by Mrs. Hurlburt, sailed on the *Germanic* for Europe, Wednesday last.

M. Carroll has given up the jewelry business, at Columbia and Park Aves, and is now successfully engaged in the bicycle business in Connecticut.

Manager W. P. Sackett, of John Wanamaker's jewelry department, says that when the contemplated improvements are made and the department moved to the Chestnut St. front the display will be one of the most striking and handsome, and, in some respects, the most unique in the country.

J. B. Jansen, the Germantown jeweler, was the victim of a cool trick the other day. He was visited by a smooth tongued fellow who said he was a railroad conductor and who ordered a Waltham watch which was to be ready the following day. But he needed a watch right away and Mr. Jansen loaned him a comparatively cheap timepiece. The man has not returned for the Waltham.

Articles of incorporation were filed Aug. 13 in the Camden County Clerk's office by the United States Time and Weather Service Co., of Philadelphia. The objects of the corporation are to carry on the business of erecting and manufacturing the clocks which the United States Time and Weather Service Co., of New York, own and control. The capital stock is \$100,000, and the amount paid in is \$1,000. The incorporators are James Donnelly, Camden; Charles G. Adams and George G. Glenn, Philadelphia.

Emil J. Hertz and Alexander Patterson have purchased the interest of C. A. Kerlbaum in the Mead & Robbins Co., Limited, 924 Chestnut St. Mr. Hertz has been in the jewelry business for six years, formerly at 726 Chestnut St. and more recently at 924 Chestnut St. Mr. Patterson was with Simons, Bro. & Co. for 18 years, and was particularly successful as their Pennsylvania salesman. The firm name will not be changed, but extensive im-

provements and extensions are contemplated in the establishment. Mr. Hertz will continue his own distinctive business apart from the firm's operations, but at the same location.

The local trade was thrown into a lively commotion on Friday by reports in the morning papers that men had been arrested in Newark, N. J., for complicity in "the systematic robbery of a large Philadelphia jewelry manufactory." No one seemed to know what the manufactory was, and there was much speculation and inquiry in consequence. H. Muhr's Sons, Simons, Bro. & Co. and Hamilton & Diesinger were at different times mentioned as being the place in question, but denials were made by them in turn. Finally it was learned that the S. S. White Dental Co.'s establishment had been pilfered of about \$4,000 worth of platina by faithless employees, and the period of interested suspense for the jewelers ended.

The 30 girls employed as grinders in the manufactory of the National Optical Co., who struck on Wednesday, are still out. Six or eight months ago the girls employed in grinding glasses were able, when expert, to make from \$1.50 to \$1.75 a day. The superintendent, C. B. Bishop, at that time made a reduction of about one-sixth in their pay. His plea was that the Wilson tariff bill had taken away the company's protection, and that they could not compete with foreign manufacturers. The girls stood this cut without complaint. A promise was made that when the duty was restored on glasses they would get their old pay. The McKinley tariff bill restored the duty, but instead of benefiting from it the superintendent told them on Tuesday that another one-sixth cut must be made. The market had been so flooded with foreign productions that a year's running without profit would be necessary. The girls decided to go out in a body.

**Louisville.**

Mr. Hall has returned from a trip to Tennessee.

Mr. Osgood has gone to Michigan for a stay of several weeks.

Mr. Irion and family have gone to the country for several weeks.

Mr. Pottinger, of Rodgers & Pottinger Jewelry Co., has returned from a trip to Mammoth Cave.

Charles Russman, who has charge of the watch department at William Kendrick's Sons, has gone to Waukesha, Mich., on a visit.

Robert Wedekind, who has just opened his new optical store at 3d and Chestnut Sts., bought out the J. W. Cook Optical Co., 4th St., a few days ago. Mr. Wedekind has been a practising physician and took a thorough optical course in Philadelphia. He will do jobbing and have a traveling representative in the surrounding and southern States.



## News Gleanings.

George Briggs has opened a jewelry store in Tower City, Pa.

F. C. Banfield has started a jewelry business in Sisseton, S. Dak.

J. L. Bishop is opening a new stock of jewelry in Fort Scott, Kan.

F. P. Burkholder, Fort Scott, Kan., has given a chattel mortgage for \$57.

P. E. Kern, agent, is closing out his jewelry business in Eagle Pass, Tex.

Franklin D. Cosley, Lawrence, Kan., has given a realty mortgage for \$600.

S. Loeb, Erie, Pa., who has been ill for several days, is somewhat improved.

B. W. Moser, Suffern, N. Y., has removed to another location in that town.

C. P. Almroth, Brookfield, Mo., has given a trust deed on real estate for \$600.

The Drummond Co., La Crosse, Wis., announce that they have decided to go out of business.

Helen, only daughter of W. Edmond and wife, Topeka, Kan., died Aug. 6 from brain fever.

B. DeWitt, Terra Alta, W. Va., is erecting a photograph gallery next door to his jewelry store.

Brobst & McClymond have succeeded to the jewelry business of R. E. Brobst, Knoxville, Ia.

J. W. Clarke, Evergreen, Ala., has moved his jewelry business into the front part of a store.

Burglars last week entered E. G. Wait's jewelry store, Alliance, Neb., and stole \$200 worth of goods.

John Carr, brother of Martin Carr, jeweler, Somerville, Mass., died last week in North Easton, Mass.

S. D. Loveridge, Alexandria, O., who has been quite ill for several months past, is now much improved.

C. H. Nerbovig has sold out his jewelry business in St. Charles, Minn., and will locate at Mapleton, Minn.

Burglars last week stole \$100 worth of jewelry and other goods from Moe & Newman's store, Elroy, Wis.

Oct. 8 will be the opening day of the Parsons Horological Institute and the Bradley Hall buildings, Peoria, Ill.

The entire stock of jewelry of the late Samuel Smith, Altoona, Pa., it is announced, will be sold at auction.

Wilmore, Ky., was visited by a destructive fire Aug. 7. Among the places destroyed was Joplin's jewelry store.

The assets and liabilities of Abbie N. Stein, Stillwater, Minn., who recently assigned, are \$3,610.84 and \$2,806.38, respectively.

Otis D. Williams has bought out C. A. Brown, Knox, Ind., and H. W. O'Bryant has left Middlesboro, Ky., and located in Gas City, Ind.

H. W. Bacon, Spencer, Ind.; J. W. Thompson, Danville, Ind., and E. B. Webb, Plainfield, Ind., have recently opened new stores.

Mr. Hoffman, of Marsh & Hoffman, Albany, N. Y., and family have taken for the remainder of the season a cottage in the Lake House crescent.

Gumberts Bros., Evansville, Ind., have given chattel mortgages to secure debts of about \$8,000 for borrowed money. They owe about \$3,000 for merchandise.

John Wise, jeweler at Wm. Schweigert's jewelry store, Augusta, Ga., caught his foot in the polishing lathe last week, sustaining a very painful though not serious wound.

Fred H. Fellows, a former jeweler of Janesville, Wis., now engaged in the same business at Los Angeles, Cal., was in Janesville a few days ago on his way east.

John H. Locklin, a veteran of the late war and formerly a jeweler in Lowville, N. Y., died Aug. 13 from the effects of a dose of Paris green taken with suicidal intent at his home in Watson. He had been in poor health for several years.

A. A. Jones, of Pequaming, Mich., brother of Mrs. T. W. Stephens, Shipley, Fla., recently deceased, arrived in Shipley last week to take charge of the property of Mr. Stephens, who was a jeweler and left several hundred dollars' worth of jewelry.

A. C. Campbell, jeweler, Topeka, Kan., has submitted a proposition to make a souvenir spoon for the Festival, soon to be held in that city, and give the committee a percentage of the profits if the committee would recognize his spoon as the official spoon of the Festival. The matter was referred to a committee.

William S. Kinney, a second-hand dealer; Dennis L. Rodgers and Francis J. Kinney, of Grand Rapids, Mich., have organized the Kinney Company to buy and sell at auction general merchandise, dry goods, notions, hardware, jewelry, drugs and other articles. The capital stock is placed at \$5,000, of which \$2,000 has been paid in.

L. L. Bickings, Norristown, Pa., met with a painful accident a few days ago. He was in the act of lighting an alcohol lamp when the flames flashed up, striking him in the face. The skin was raised in blisters and he was painfully burned. His hair and eyebrows were also singed. The injured man was taken to his home in a carriage and a physician summoned.

The firm of Frantz & Opitz, New Orleans, La., having been dissolved by consent, Henry Opitz retiring, Wm. Frantz, H. L. Frantz, Geo. A. Hoffman and L. Jansen have formed a copartnership, under the firm name of Frantz Bros. & Co., to carry on, at the same place, the same business heretofore conducted by the old firm, all assets and all liabilities of the old firm being transferred to the new firm.

William E. Laverack, 143 Main St., Paterson, N. J., is making extensive alterations in his store. The store will be freshly painted and frescoed, and a fac-simile of a watch will be set in colored tiling on the sidewalk. The watch will take up the entire sidewalk in front of the store, and

on each side of the watch the name "Laverack" will be set in blue and red tiling. The improvements will cost, it is said, about \$3,000.

While Herman H. Idema, jeweler, Grand Rapids, Mich., was watching a circus parade Aug. 9 with his family, some one entered his store, at 56 Lyon St., by prying a screen from a window in the rear, but when Mr. Idema returned he could not discover that anything had been stolen, although \$500 worth of watches and other jewelry was easily accessible. The thief was evidently after a tray of diamonds that Mr. Idema had removed from his window and placed in the safe before going to the parade. The outer door of the safe was found wide open. There were chisel marks on the sill of the window.

A few days ago a tall young man of sandy complexion, wearing a gray Summer suit and accompanied by a short Italian dressed in black, went into Mr. Young's jewelry store, Owatonna, Minn., and asked to see some solid gold brooches. Selecting one he laid it to one side stating that he would bring his sister in later to look at the pin. After agreeing on the price the two strangers walked away. When they had gone Mr. Young, who thought the actions of his visitors rather suspicious, took a brief inventory of his goods, and found that a diamond brooch, valued at \$25, was missing. This he thinks one of the men must have concealed on his person by some sleight-of-hand trick.

Angelo Marino, a wiper at the Santa Fé Pacific round house, Albuquerque, N. M., until a few days ago, has left for parts unknown, and H. E. Fox, jeweler, is mourning the loss of \$42 worth of goods. Marino quit his job at the shops the previous Saturday and sent his wife to New York. On Wednesday he got his time check and immediately went to Mr. Fox's store and purchased a lady's watch and a gentleman's watch chain. He did not pay for them, but gave instead an order on the company for whom he had previously been working. Mr. Fox's suspicions were aroused and the police were notified. Investigation showed that Marino had gone east.

A clever theft was perpetrated in Harry E. Thomas & Co.'s jewelry store, Wilmington, Del., on the evening of Aug. 9. A dollar had been cemented in the inlaid linoleum floor of the store for about two years. It was in the main passage, about six feet from the front door. That evening a well dressed young man entered the store while Mr. Thomas was opening his safe. At the same time two young woman entered. Mr. Thomas noticed the young man stoop down and attempt to remove the dollar. The culprit coolly took a knife from his pocket, pried the coin from the floor and then left. Mr. Thomas was astonished when he saw that the dollar had disappeared, as he had no idea the young man would remove it in the presence of the other customers.

Have you received a copy of our latest booklet illustrating the new lines of

Fahys' "Honest" 14 k. Gold Filled Cases?

If not, write for one immediately.

JOSEPH FAHYS & CO.

New York, Aug. 11th, '97.

Mr. Live Jeweler,  
Rush City.

Dear Sir:

Replying to your favor of recent date, we would say that the new line of

FAHYS' "HONEST" GOLD FILLED CASES

you refer to, is the finest and most attractive we have ever produced. These goods are simply incomparable. They have the appearance of solid gold cases, have solid gold bows and joints, are hand engraved and contain more gold than perhaps any other filled case now in the market. A twenty-five year guarantee goes with each and every case. All this considered we can conscientiously answer "yes" to your query if these cases will help you "boom trade". Your jobber will quote prices and show samples. You are right in saying that the prospects for Fall trade are very bright,--unusually so in the watch line. We therefore entirely concur with your idea to put in a larger stock than usual of Fahys' "Honest" Gold Filled Cases.

We note what you say about our new booklet and are gratified to learn that it pleased you so immensely. If your friend across the street has not yet received a copy, tell him to write for one immediately.

Very truly yours,



P. S. Turn to the next page for a few illustrations of the new line.





F 273



A 115



F 276



F 4

## A Few Samples of the New Line

Order Early and Often.



F 237



F 53



2843

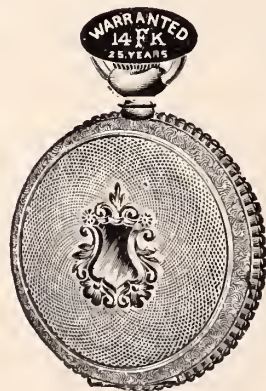


F 189

These Goods are Guaranteed  
for 25 Years.



F 275



A 159



A 162



F 175

# JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING,

NEW YORK.



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with *THE CIRCULAR* regarding any advantageous device or plan that they are utilizing in connection with their business.

### A Jeweler's Photographic Window Exhibit.

**I**N our last issue we called attention to the window display of J. Harry Knerr, Camden, N. J., consisting entirely of photographic goods. We now present a picture of the window, which is so clear that little description is necessary. The young man, Dallas Kahn, in Mr. Knerr's store, who has charge of the photographic department, which is a new one in the establishment, entered the prize contest instituted by the Eastman Kodak Co.,

posed to be. Now cut off strips of foil about one-half inch at one end and tapering to a point; paste these at the points of the star; this must be done carefully, so that the tapering strip of foil will look like an unbroken continuation of the star points. Now take common yellow soap and make lines radiating from the foil points to represent cracks. Do the work carefully and the result will be satisfactory.

—oo—

The nearest that the people of Malone, N. Y., have come to the gold fields of Alaska is to look at a snap shot photo-



PHOTOGRAPHIC GOODS WINDOW DISPLAY OF J. H. KNERR, JEWELER, CAMDEN, N. J.

Rochester, N. Y. The photograph from which the engraving was made was taken by Mr. Kahn. Of course only Eastman goods are shown in the window.

Photographic goods are becoming more and more a regular portion of the stock of jewelry stores, especially of those stores having an optical department.

### Window Dressings and Attention Attractors.

The broken window effect is considered by many to be an effective method of attracting attention. This effect can be secured as follows: Take a sheet of tin foil that is perfectly free from wrinkles, cut in the shape of a star. The star must not be symmetrical, but the points must be uneven, some long and some short. Paste this on the window or mirror where the breakage is sup-

posed to be. Now cut off strips of foil about one-half inch at one end and tapering to a point; paste these at the points of the star; this must be done carefully, so that the tapering strip of foil will look like an unbroken continuation of the star points. Now take common yellow soap and make lines radiating from the foil points to represent cracks. Do the work carefully and the result will be satisfactory.

—oo—

A rattlesnake recently caught in Pike county, Pa., by Chas. P. Benedict, has been stuffed and exhibited in the window of Benedict Bros.' jewelry store, at Broadway and Cortlandt St., New York.

### Jewelers' Schemes for Booming Business.

L. M. Barnes, North Adams, Mass., is offering a beautiful cup and saucer or a box of Crane's stationery with every purchase amounting to \$2 or upwards.

Guy O. Vickery, jeweler, Augusta, Me., has been giving away a generous supply of fans, which have been greatly appreciated by the public.

\*

Abbott Bros., Birmingham, Ala., are disposing of a large number of watches after the following plan: A \$25 watch is placed in the window. Each day the price falls \$1 until it is sold. It is remarkable to note that no watch out of about 30 sold has gone lower than \$20.

### Ingenious Method to Boom the Repairing Department.

**M**ACDONALD & CO., Lima, O., whom we have had occasion several times before to praise for their ingenuity in advertising, have inaugurated a new idea, regarding which they write as follows:

LIMA, O., Aug. 10, 1897.

Editor of *THE JEWELERS' CIRCULAR*:

The enclosed was sent to 500 selected people of our city. At first sight it appears that we were working for love and good will, but after thinking deeper you see they will, when they avail themselves of the offer, place themselves somewhat obligated to us. Secondly, we have an opportunity to know what jewels are owned, and can offer suggestions as to the advisability of a new setting, or claws are loose, etc. Invariably the party is thinking of some alterations or a new mounting, and we get the work and are on the inside.

Respectfully,

MACDONALD & CO.

The enclosure is a two leaf circular, on one page of which appears the following:

LIMITED.

No. 86

\* "THE 400." \*

### The Price is--Your Good Will.

Mrs. \_\_\_\_\_

We appreciate the unsatisfactory results the Ladies attain in trying to make jewelry look like new. The processes are numerous and inconvenient.

Allow us to take charge of those delicate pins, rings, etc. We are so nicely equipped that it is no trouble for us to clean them and return looking same as new. This won't cost you anything but the trouble of bringing them to us.

Hoping you will take advantage of this, We remain, respectfully,

MACDONALD & CO.

Jewelers handling photographic goods are advised to write to the Vive Camera Co., 153 La Salle St., Chicago, Ill., and 621 Broadway, New York, for a copy of the firm's illustrated catalogue. The "\$5 Vive" is said to be among the most successful cameras now in the market. "No other camera is so easy to understand and manipulate" is the claim of the makers.

The Sunart Photo Co., Rochester, N. Y., are the makers of a magazine camera for which are claimed many points of superiority over other cameras. Reasonableness in price is one of these attractive features. The Sunart Photo Co. are making special efforts to satisfy the demands of the jewelry trade.



## The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

### RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M.B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.  
OLDEST RING MAKERS IN AMERICA.

## The "Benedict" Patent Collar Buttons.

Enos Richardson & Co., 23 Maiden Lane, N. Y., Sole Manufacturers.

None genuine unless stamped "Benedict" and date of Patent.

### The Smitten Patent of Feb. 24, 1885.

All licenses under this patent expired July 30, 1897. After that date anyone making, selling or offering for sale any collar button made under the above patent will be prosecuted to the full extent of the law.

*READ BENEDICT,*  
Owner of Smitten Patent No. 312,770.

## MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

### CHAS. MEYLAN

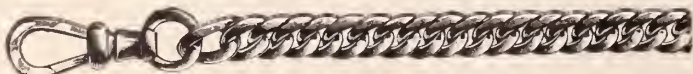
PLAIN AND COMPLICATED WATCHES.

# SPLITS

A SPECIALTY.

**WM. SMITH & CO.,** 5 AND 7 MAIDEN LANE, NEW YORK.  
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED  
1854.



MANUFACTURERS  
OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

## A PAYING MOVE....

Put in stock a line of

**Willets**

**Art Belleek China.**

Write for illustrations and particulars to

**WICKE & PYE,**

32-36 Park Place, - New York.

### DIAMOND BAND RINGS AND MOUNTINGS.



DESIGNS  
PATENTED  
Sept. 24,  
1895.



Dec. 15, 1896.

**CHARLES KNAPP,**

Manufacturing Jeweler,

41 & 43 Maiden Lane, New York.

Specialty: Superior Ladies' and Children's Rings.

**CAMPBELL-METOALF SILVER CO.**  
SILVERSMITHS,



ALL GOODS 925 1000 FINE.  
Factory, Providence, R. I. Offices, New York and San Francisco

## Large Profits==Quick Sales

Are reasons why JEWELERS should handle Sterling Silver Mounted

### DOG COLLARS.

Particulars from **I. BREMER,**  
44-46 Duane St., N. Y.

## SOUVENIR SPOONS.

...All Localities...

Belts, Chain Purses, Everything for Summer.

**CODDING & HEILBORN CO.,**

NORTH ATTLEBORO, MASS.

**CHAS. ROSE, MINIATURES,**  
THE BEST.



On Watches, - \$1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.

Studio, 192 Water Street,  
Office, 202 Broadway,

NEW YORK.

TORTOISE SHELL WORK REPAIRED LIKE NEW,



SEND ALL JOBS TO POTTER'S COMB FACTORY,  
Providence, R. I.

SEMI-UNIVERSAL

## MILLING MACHINE.

SEND FOR DESCRIPTION.

**Mossberg & Granville Mfg Co.,**  
PROVIDENCE, R. I.





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FINE CLOCKS, ART POTTERY AND BRIC-A-BRAC.

AN illustrated list sheet has just been issued by Harris & Harrington, importers, 32 and 34 Vesey st., New York, which will be sent by this firm to their customers and jewelers generally who handle fine clocks, art pottery and bric-à-brac. The sheet contains about 100 half tone and other illustrations of representative pieces in their lines of chiming mantel clocks, crystal regulators, traveling clocks, gilt, bronze and china mantel clock sets, hall clocks, bronze busts, Sèvres vases, Capo di Monte ware, miniatures, as well as clock materials, electric light decorative figures, etc. In chiming hall clocks alone about 14 different styles are here illustrated and described.

\*

NEW CUTTINGS IN BERGEN GLASS.

IN addition to the "Crescent," a new medium grade cutting recently introduced by the J. D. Bergen Co., another and less expensive pattern called "Aetna" has also been cut in a full line of articles which have just been received at the New York salesrooms of the company, 36 Murray St. The "Aetna," though a cheap cutting, is at the same time brilliant and rich, and consists of a fine combination of rosettes, checker work and hobnails. Stem ware is included in the list of pieces. Among other new patterns is a special design for their hexagonal bowl called the "Aurora," and a design not yet named consisting of rosettes and bands of beaded prisms, used exclusively for celery trays.

BEAUTIFUL STOCK OF MARBLE STATUARY.

FEW if any of the lines displayed by Hinrichs & Co. have attracted more attention or have been more favorably commented upon by jewelry buyers than their assortment of marble statuary, which is this season the finest in character and widest in variety ever carried by the firm. Not only in Carrara, but in Castellana marble are the subjects of almost excep-

tional artistic merit. The figures, which, like the busts and groups, come in all sizes, contain, among the female figures, subjects that are absolutely new as well as copies of famous masterpieces and popular standard subjects of former seasons. Among these are the figures, "Spring," "Triumphe," "Message of Love," the companion pair, "Return from the

opened, are also worthy of mention. Some of the pieces recently displayed by this firm in the window of their salesrooms, 29 and 31 Park Pl., New York, are depicted in the illustration herewith.

THE FALL LINES OF POUYAT CHINA.

THE new Fall lines of Société la Céramique, J. Pouyat, Limoges, have now been received by Frank Haviland, the New York agent for this ware, and are expected to be ready this week for inspection by the trade at his warerooms, 50 West Broadway, New York. Among the many features of this line will be extensive and complete assortments of all the articles, novelties and sets in fine French china handled by jewelers. Especially rich are the effects of articles in cobalt and gold, showing many varieties of the Copenhagen, panel and other treatments suggested in the import samples displayed last Spring.

THE BEAUTIES OF "WAVE CREST."

THE C. F. MONROE CO.'S entire Fall line of "Wave Crest," the name by which their beautiful decorated ware is known, is now on view in their new salesrooms at 38 Murray St., New York. Prominent among the many pieces new to the selection of articles for presentation which compose this line are smoking sets, to hold cigar ashes and matches and ash receivers in the form of footed urns. These come in various decorations and are mounted with gold plated trimmings. Many new varieties and shapes of jewel and handkerchief cases are also among the additions just made. Some are artistically ornamented with miniature portraits from life, in addition to the regular decorations of the "Wave Crest" ware.

THE RAMBLER.

## Valuable Features of this Journal.

PENN YAN, N. Y., April 24, 1897.

Gentlemen:—Please find enclosed \$2 for subscription to your valuable paper. We find the hints on advertising and window dressing very profitable study, indeed. We have also found the department devoted to optics of great benefit. Yours truly,

E. H. HOPKINS.



SOME MARBLE STATUARY IN THE STOCK OF HINRICHS & CO.

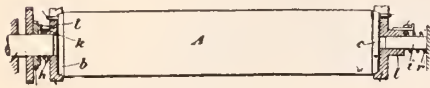
Fields" and "Return from the Forest," and others. The female busts, notably the assortment in three sizes recently



## The Latest Patents.

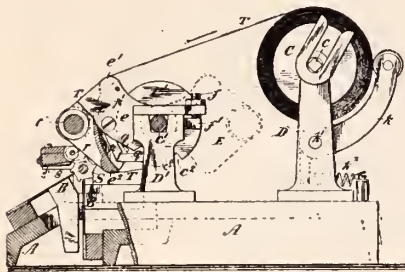
ISSUE OF AUG. 10, 1897.

**587,831. MUSICAL BOX.** PAUL C. JACCARD, St. Croix, Switzerland. Filed May 18, 1896. Serial No. 592,040. (No model.) Patented in Switzerland July 16, 1895, No. 10,507.



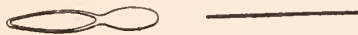
In a musical box, the combination of an interchangeable cylinder having conical edges, supporting-brackets having conical edges or seats in which the said cylinder ends rest, one bracket being fixed to the driving-shaft while the other is loosely mounted on a fixed shaft and capable of axial displacement, recesses formed in the said brackets in which the cylinder-driving pins engage, a spring on the fixed shaft normally compressing the cylinder firmly between the supporting-brackets, and a lever connected to the displaceable bracket and by means of which it may be axially displaced to permit of the changing of the cylinder.

**587,925. MUSICAL BOX.** GUSTAV BOURQUIN, Merchantville, N. J., assignor of one half to Joseph Bornand, New York, N. Y. Filed Sept. 11, 1896. Serial No. 605,508. (No model.)



The combination of the star wheels of a music box with a traveling tune-sheet, delivery and winding rolls therefor and a tensi n-frame between the said two rolls to tension the traveling tune sheet, said frame having two bearing edges to maintain said sheet in proper relation to the star wheels, notwithstanding the variations in diameter of the winding and delivery rolls.

DESIGN **27,500.** GLOVE-BUTTONER. ALLISON



N. CLARK, Plainville, Conn. Filed Mar. 15, 1897. Serial No. 627,699. Term of patent 7 years.

DESIGN **27,501.** HANDLE FOR BUTTON-



HOOKS, & C. PHILIP H. LONG, Newark, N. J. Filed July 3, 1897. Serial No. 643,466. Term of patent 7 years.

TRADE-MARK **30,487.** GOODS OF ART.



HOUSEHOLD WARES AND LUXURY WARES. ROYAL COPENHAGEN PORCELAIN

MANUFACTORY, Copenhagen, Denmark. Filed July 2, 1897.

*Essential feature.*—A representation of three wave-lines. Used since 1779.

## EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

*Expiring Aug. 10, 1897.*

**230,959. BUTTON AND BUTTON FASTENING.** DAVID L. MORGAN, Rutland, Vt.

**230,995. STEM WINDING ATTACHMENT FOR WATCHES.** FREDERICK BLAUER, Chicago, Ill.

**231,051. EYEGLASS HOOK.** JOEL JENKINS, Mount Vernon, N. Y.

## The B. & M. Clock at Haymarket Square.

THE old clock on the Boston & Maine station at Haymarket Sq., Boston, Mass., is a thing of the past. After serving the public with the utmost fidelity for half a century, it has stopped at last, never to go again, at least not on its old perch. The destroying hand of the transit commission has torn it down from its fastenings in the loft of the old station, and it now lies all in a heap, silent and dismembered, in the storage room on the ground floor of the old building. The last register of the big dial was on Saturday, July 21, at 3:20, the very moment that its machinery was disturbed by the workmen engaged in tearing down the old station.

The history of the clock dates back to 1847, when, under a contract from the Boston & Maine Railroad Co., Howard & Davis built and set up the big timepiece at a cost of \$1,000. Its dial was five feet in diameter, and the figures thereon were nine inches long. Ever since then the old clock has kept perfect time. The regulation of the clock was left to Officer Berg, of Station 1. That was nearly four years ago. The same firm who built this clock also made the clock for the old Eastern station on Causeway St., which cost \$1,500, and was considered one of the finest and most ingenious pieces of mechanism ever manufactured. Its chief peculiarity was that it required no attention whatever. By means of a slide in the bottom of the weight well, so regulated as to let in air at a specified time, a windmill was started which wound the clock and rewound it at the required period, performing this function with perfect regularity for three years, at the end of which time the clock itself underwent a thorough cleaning and other necessary repairs. It was erected soon after the completion of the Eastern station and was removed when that was torn down to make way for the new Union station.

Another historic clock made and erected by the same firm was that on Christ Church on Salem St., in 1854, to replace the old Paul Revere timepiece, and it is still doing duty with perfect fidelity.

## Workshop Notes.

**Benzine.**—Benzine that becomes dirty in cleansing watch work may again be rendered fit for use by filtering through animal charcoal. A certain good workman stops the end of an ordinary pint glass funnel with paper and places therein calcined bone dust until about three parts full. On the top of this he pours the benzine to be filtered.

**To Keep Steel from Rusting.**—To keep steel articles from rusting, cover them with powdered quicklime. If they must be exposed, place near them a small open vessel containing chloride of calcium. By immersing rusted steel articles for a few minutes in a strong solution of cyanide of potassium, they will be cleaned much easier. Steel or iron that has been immersed in caustic soda will resist rust for a long time. Spots of rust on chronometer springs and other steel pieces are generally rubbed with a piece of brass, but some say the best plan after cleaning the spots is to apply a little spirits of ammonia on them.

**Polishing Material.**—To mix polishing material properly requires a fair amount of care. Rouge should be thoroughly beaten up on glass or a polished steel stake to a stiff paste with very little of the best oil that can be obtained. It is very poor economy to use inferior oil. Far too much oil is often used and the mixture left thinner than it should be. Olive oil is not suitable, and if used the polishing stuff becomes sticky in a day or two. Refined sperm oil, such as is used for watches, answers well. Diamantine should be mixed on glass with a glass beater in the same way, as dry as possible, so that when it is used the polisher is only just damped with it. If diamantine is brought into contact with metal in mixing it turns black.

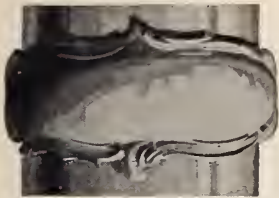
**Uprighting Tools.**—The chief requirements in an uprighting tool are that the holes in the arm and in the table shall be exactly opposite and straight one with another and also perfectly perpendicular with the table. If the holes are in line a true runner fitting them should pass from one to the other without binding. The readiest way for testing if the runners are perpendicular to the table is first to ascertain that the runners are true in themselves, and then to fasten to each of the runners in turn a piece of wire extending horizontally to nearly the edge of the table. The point of the runner is pressed on a plate and on rotating the runner the wire will clear the face of the table exactly the same distance all round, if the tool is correct. Uprighting tools are not used so much now as formerly, for as accuracy of drilling is more absolutely insured if the work rotates, the mandrel is now generally preferred where extreme exactness is required. From the readiness, however, with which the work may be adjusted in the uprighting tool, it is not without its advantages.



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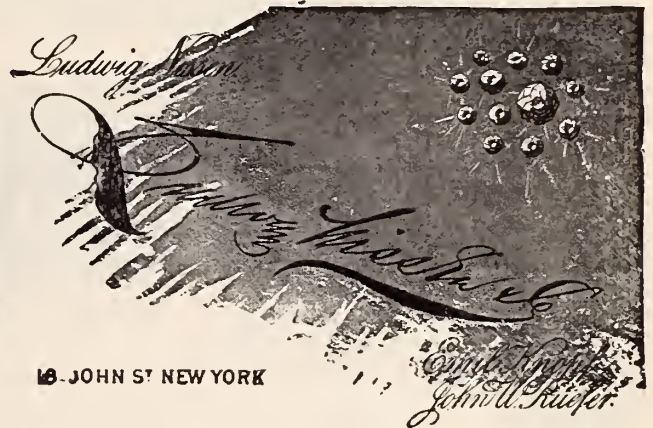
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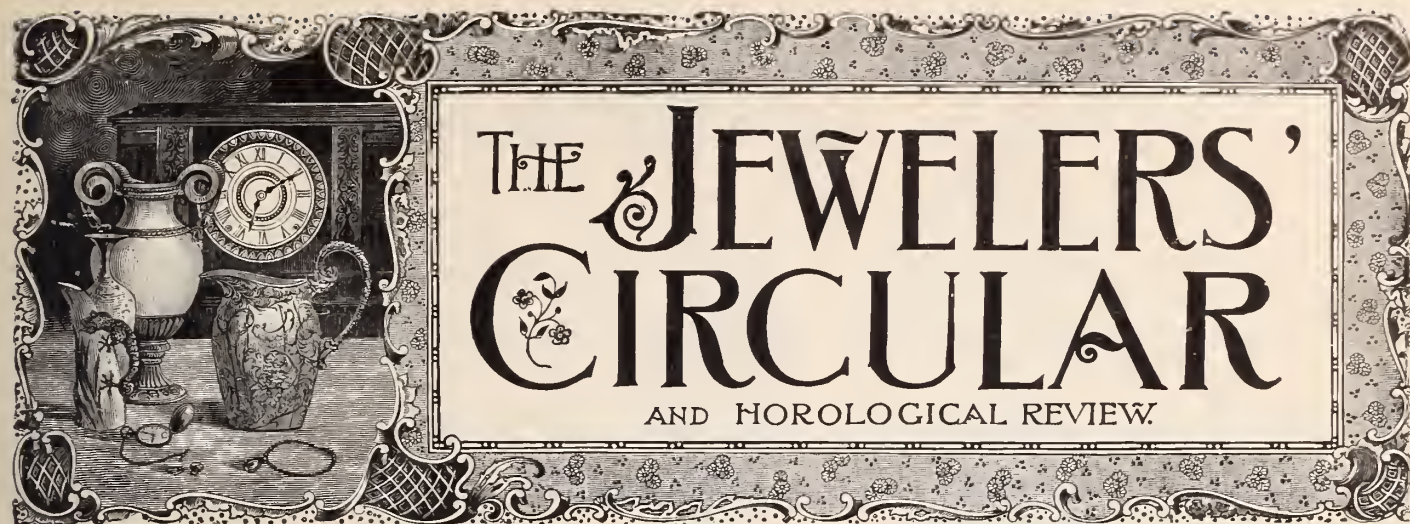
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Entered at the Post Office in N. Y. as second class matter.

VOL. XXXV.

NEW YORK, WEDNESDAY, AUG. 25, 1897.

NO. 4.

## WALKS IN THE ORIENT.\*

Record of a Tour of the Orient with Observations on the manner in which the Jewelry Business is conducted in Egypt, Syria and Turkey.

BY CHAS. S. CROSSMAN.

(Commenced in issue of June 23, 1897.) PART I.

## JERUSALEM.

THE city of the golden' sounds well but there is but little of the golden in Jerusalem at present. The Oriental merchants do not look very prosperous, but are a rather dirty, ill-kept set, and the bazaars are small, a good many of them being not much more than cupboards. The first and great business of the city seems to be the propagation of different religious orders which are for the most part supported by outside money contributed for this purpose. Its sacred associations make Jerusalem the most celebrated city in the world, but in the few lines I shall write about it I shall confine myself principally to personal observation and experiences while there. Before doing so, however, I will briefly give a few general facts. The modern city stands as did the ancient one on the southern extremity of a shelving plateau not more than 1,000 acres in extent, and is bordered by two valleys, the Kedron and

Hinnon, the former running into the valley of Jehosaphat, which is a wild mountainous gorge. I spent an interesting afternoon on horse-back with my camera

divides the ground on which the city stands into two hills or spurs. At the south, on Mount Moriah, the smaller one of the east, stood the temples of Solomon, Zerrubbal and Herod; there now stands the mosque of Omar over the identical, original rock on Mount Moriah. The enclosure about the mosque called Haram-esh-Sherif contains about 35 acres, and could be made a beautiful park with the proper care, but perhaps the decay adds to its beauty, certainly to its romantic appearance. This enclosure can be entered only by means of a pass from your Consul, and you are closely watched by a Turkish soldier who accompanies you and to whom a fee must be paid.

The sides are enclosed by walls, a part of which is said to be the finest specimen of mural masonry in the world, although it is in a state of decay. At the southern end of



THE ONLY JEWELRY STORE IN JERUSALEM.

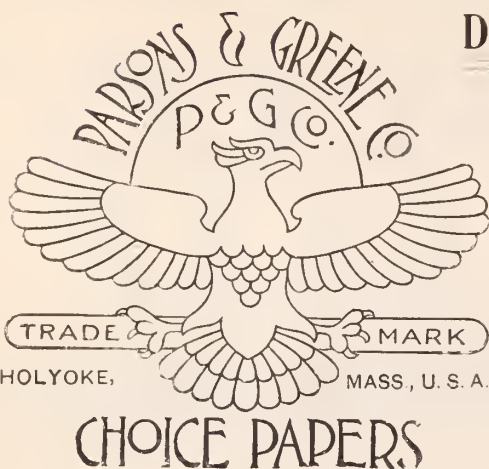
[From a photograph taken for The Jewelers' Circular in March, 1897.]

exploring this valley with its many tombs and interesting old ruins. Another valley, called the Tyropean or cheese mongers', begins at the north side of the city and

the enclosure is a pile of buildings known as El-Aska, which are now used as a mosque, but it was made famous by the Knights Templar nearly 1,000 years ago. I had

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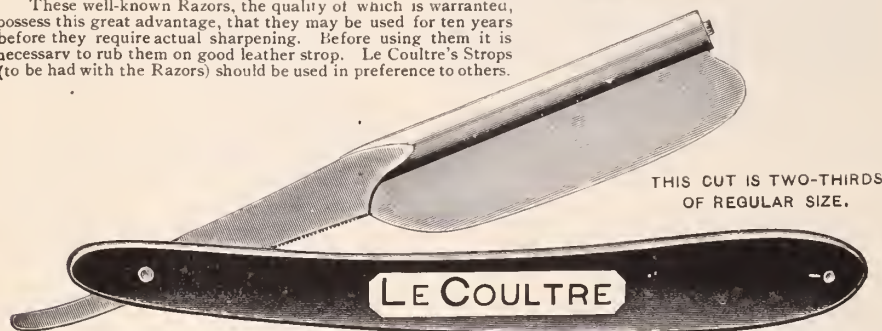


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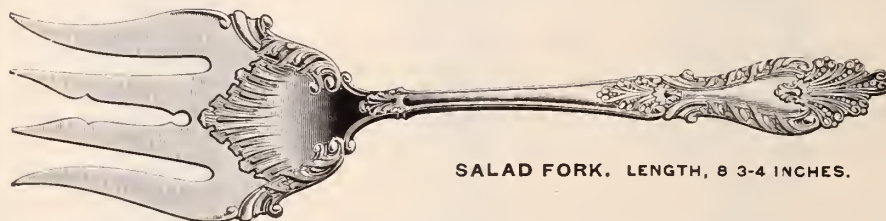
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NEW YORK.



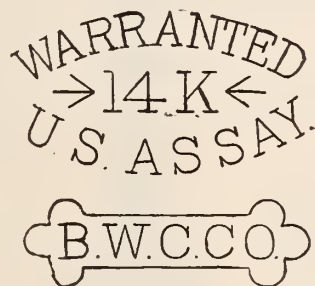
# The Curses of Fame.

To acquire Fame, the ultimate goal of every conscientious worker, means to incur the antipathy of less fortunate and jealous rivals and to encourage their unwarranted attacks. Another curse of Fame is: Imitation.

The foregoing is the experience of the

## Brooklyn Watch Case Co.,

the well merited fame of their product having given rise both to criticism of rivals and (which is more dangerous to the trade) to unworthy imitations. The criticisms warrant no consideration; the imitations do. The way to guard against the latter is to insist that every 14 kt. case purchased bears the following stamp.



18 kt. cases have the number 18 in center of mark; Eagle cases, the picture of an eagle, and 10 kt. cases the number 10.

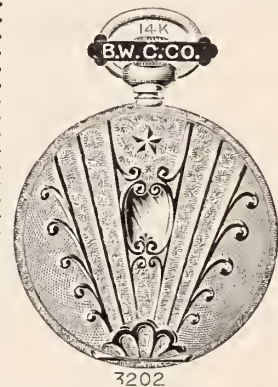
Do not be deceived by the similarity of imitators' misleading marks.

## Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, = = NEW YORK.





both the honor and pleasure of having Mr. Wallace, our United States Consul at Jerusalem, accompany me to the Haram-esh-sherif.

Jerusalem is entirely surrounded by massive walls, built by Sultan Sulieman, A. D. 1542; the form of the city is that of an irregular quadrangle and the entire extent of the walls about two and one-half miles. There are five gates now open, five being permanently closed. From the Jaffa gate the Street of David runs east to the gate of the chain, the principal entrance to the Haram-esh-Sherif. Do not, however, imagine it as being like a street in a modern or western city. It starts out level, then recedes by a step downwards about every four to six feet, and winds among ruins, under arches and along cactus-overgrown walls, sometimes light and sometimes dark, and varies from eight to twelve feet in width. The principal street crossing it is Christian Street, starting at the Damascus gate, and to which the same description can be applied. These two streets divide the city approximately into four sections, viz.: Mohammedan, Christian, Armenian and Jewish.

Jerusalem is a city where one must go on foot; one cannot ride anything but a donkey, and the stones are so slippery one does not feel safe on the animal, especially when, during rains, the smooth stones are wet and covered with things too numerous to mention. I had not

been there long when I went outside the walls on the Jaffa road, where the European shops are located, and invested in a pair of very heavy rough bottom rubbers. I could then navigate with safety, which I could not do before.

The jewelry business does not seem to prosper in Jerusalem, for there is not a jewelry store there worthy the name. In the Street of David, near my hotel, I discovered a sign reading "L. Volpo, horloger," which is the only sign of the sort I discovered in the city. It is old and out of level, and I thought indicated an old established business. When I looked into the place I inferred that the place belonged to an old gray bearded man who simply had a little dirty work bench in the window of a European tailor shop. He was dressed as a European, but I did not disturb him in his reverie (for he apparently had nothing to do). I went across the street to a little open space in front of the tower of David to take a picture of the jewelry store, and stood among the women who were selling cauliflowers; and I found myself as much interested in them as in the so-called jewelry store.

A few more words about the Oriental way of doing business may not be amiss. The cauliflowers were as fresh and large as any I have ever seen, and cooked as the people of Jerusalem cook them are certainly good food. They grow in the valleys outside the city, and sometimes this

place is almost blocked up with the sellers. The natives come here to make their bargains, which really means all the word implies, for no purchase is made without a great deal of bargaining. The seller generally waits for an offer, which is always low; then the seller asks a price, which is always very high. Suppose the offer to be one piastre: the woman replies, "I will take my cauliflower back to Bethany rather than take less than eight." "Oh, thou most greedy and avaricious person, I will give you no more than two." "Oh, thou possessor of a clenched hand, I will take no less than six; how can I buy food for my children if I give away the fruits of my garden?" and so the process goes on until, perhaps, the sale is made at two and one-half piastres, and both are satisfied, but the gestures and threatening attitudes and loud accents need to be seen and heard to be fully appreciated. A native dragoman will speak to the traveler like a gentleman, then immediately turn around and go through cat and dog antics with his own people in the making of a bargain. The Arabic language seems specially adapted to such conditions, for it is the most short, angular and unmusical I ever heard spoken. I have spoken on this subject at length, for it seems a characteristic of the race and of all business among themselves. The educated class are, of course, less demonstrative in their relations with each other.

There are great quantities of beads sold in Jerusalem made principally of olive wood in Jerusalem, mother-of-pearl in Bethlehem and glass in Hebron. This trade is all in the hands of the natives. There are also large quantities of glass bangles and arm and ankle bracelets of all colors made at Hebron and brought to Jerusalem for sale. Another style of decoration among the native Syrian women outside of the city, in the country and small towns is a tiara of silver coins often reaching over the top of the forehead from one ear to the other. Some of the row of coins, the largest of which is generally a majedi (worth about 80 cents), would weigh 15 to 20 ounces. The women of Syria do not wear the yashmak as the women of Egypt do, but simply a white veil, and they are apparently less constrained than are the women of Egypt.

Of course, there is much of interest to see in and about the city, and no visitor fails to go to the Church of the Holy Sepulchre, the Garden of Gethsemane, nor to climb the Mount of Olives, and ascend to the top of the Russian tower about 170 feet. From these points is a fine view of the surrounding country, even to the Dead Sea, 20 miles away. We will make a brief detour to the village of Bethlehem, six miles south, making two short stops by the way, one at the Well of the Magi and the other at the Tomb of Rachel. Deep were my feelings as I walked the streets of this village, which is essentially the same as it was 2,000 years ago.

(To be continued.)

## Surprises.

OUR new Fall lines of Artistic Silverware and Mounted Cut Glass are so extensive, that the limited space of this advertisement does not admit of enumeration. We therefore, for the time being, content ourselves with hinting that among these new lines are a number of genuine

### "Surprises"

to the trade, surprises both as to quality and price. Watch our later advertisements in this paper.

Our New Illustrated Catalogue of Silverware and Mounted Cut Glass is now ready for the mails.

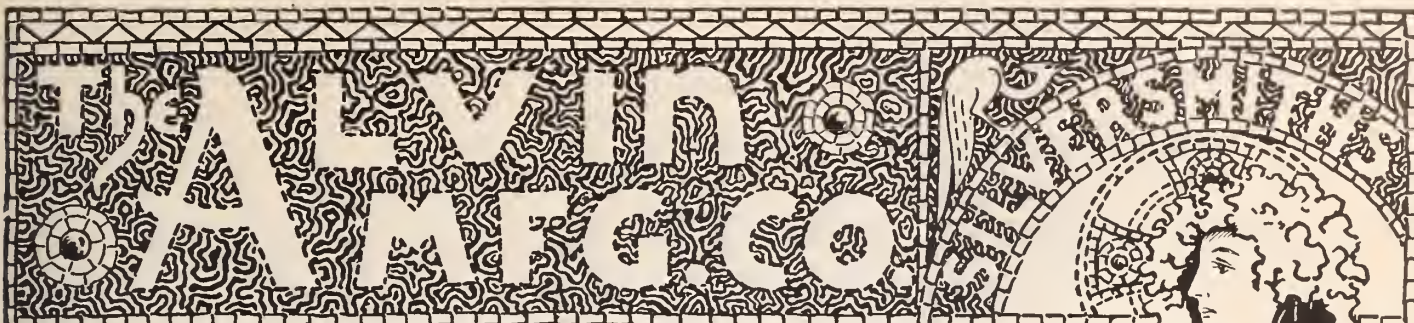


**The Mauser Mfg. Co.,**

....Silversmiths....

14 E. 15th St., = = New York.





# The *S. A. R.* Souvenir Spoon.

A BEAUTIFUL  
SOUVENIR

...of the...

*31st Annual  
Encampment*

...of the...

*S. A. R.*

...to be held at...

**BUFFALO,**

August 23-28,

1897.



...Made in...

STERLING  
SILVER.

925-1000 Fine.

A superb specimen of  
diework that will prove a  
valuable addition to any  
spoon collection.

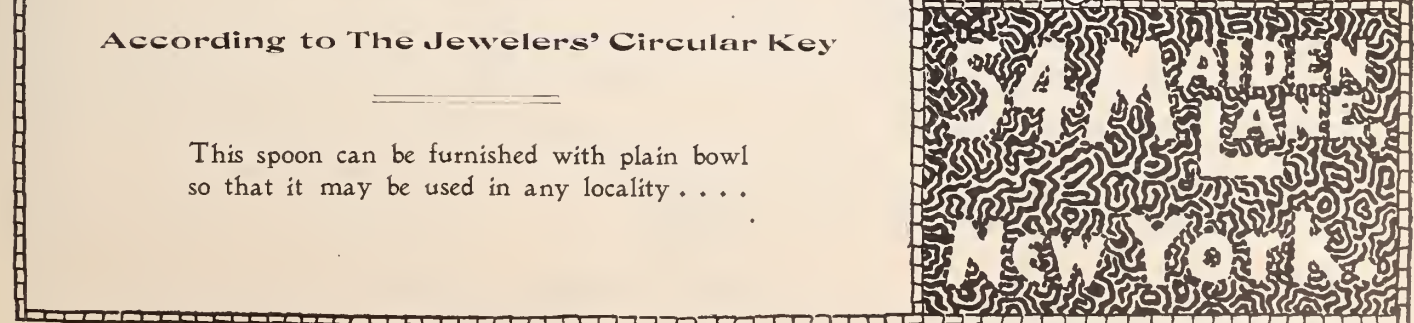
The inscription in bowl  
is etched in the most ap-  
proved style.

The spoon is of heavy  
weight and of the finest  
workmanship.

Price \$16 per Dozen

According to The Jewelers' Circular Key

This spoon can be furnished with plain bowl  
so that it may be used in any locality . . .





**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
27 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**

**NEW YORK.**

**Columbus Memorial Building, 103 State St.,**  
**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

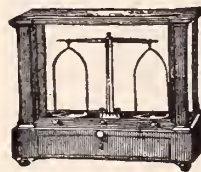
**65 Nassau Street,**

**NEW YORK.**

**Cutting Works: 45 John Street.**

**AMSTERDAM: 12 TULP STRAAT.**

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 69 Nas-  
 sau Street, cor.  
 Malden La. N. Y.  
 Repairs, (any make)  
 promptly made.



**DOUBLET.**

**LASSNER & NORDLINGER,**

**NEW YORK, 68 NASSAU ST.**  
**PROVIDENCE, R. I., 174 Weybosset Street.**  
**PARIS, 19 Rue Drouot.**

**The Bowden Rings**

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

**Fashions in Jewelry, Silver-  
 ware and Art Goods.**

A LADY'S RAMBLES AMONG THE JEWELERS.

For mourning come ornamental combs with jet tops.

\*

Dress suit cases with toilet fittings are patronized by both sexes.

\*

A decorated ware made in Brooklyn, N. Y., is attracting much attention.

\*

With recent introductions are candle shades in delicately colored china.

\*

Leather purses are selected with a view to matching either gown or gloves.

\*

The latest side combs come in sets of three or four and are hinged together.

\*

Solid silver inkstands, like the cut glass ones, come in round and square forms.

\*

Belts with purses attached appeal alike to women who shop and women who wheel.

\*

Loving cups in silver gilt, with fine porcelain medallions set in the sides, are new and attractive.

\*

Nickel silver egg boilers are not only ornamental, but they cook the eggs by steam—the approved method.

\*

With other prosaic articles beautified by the silversmith's handiwork are wire cutters with chased silver handles.

\*

Some of the tea services show fluted bodies and engraved tops; others have fluted bodies and tops in bright finish.

\*

The G. A. R. souvenir spoon, with emblematic decoration, adds another example of fine workmanship to the spoon collection.

\*

Colored stones, cut in heart shape and mounted as brooches, are exceedingly pretty, especially when surmounted by a crown of pearls.

\*

When money is no object, milady orders her purse made from a bit of the same material as her gown. It is, of course, finished with gold clasps.

\*

The mandate to "eat all wet foods with a spoon" receives encouragement in the number and variety of patterns that have appeared in this piece of flat ware.

\*

The number and variety of tiny bonbon dishes in silver are simply bewildering. Some of these are shaped like baskets with handles, and all rest on four clearly defined feet.

ELSIE BEE.

### Jeweler Barbier Wanted to be Either a Well Man or a Dead One.

NEW ORLEANS, La., Aug. 18.—E. Barbier, jeweler, 308 Royal St., made an unsuccessful attempt to end his earthly career last Wednesday morning. The bullet from an old pistol which he held to his mouth did not crash through his brain as he expected, but lodged in his left cheek, under the eye. He is in no danger of death.

Barbier is considered one of the best known jewelers in this city. He has been in business on Royal St. for many years and it is stated by members of his family that he has always done a satisfactory business and that he had no cause for complaint on this score. They assign sickness as the cause for the attempt at suicide. It was stated that Barbier had been ailing for some days previous and that his illness made him despondent. He was impatient to be a well man again, but he seemed to get no better. He has had an old pistol in his possession for many years. He kept it for the purpose of protecting himself against the invasion of thieves. Barbier's family did not dream that he would attempt to take his life because of his illness. He is 59 years of age and a native of France.

### Thieves in the Wake of a Circus Invade an Iowa Town.

OSKALOOSA, Ia., Aug. 18.—A daring and successful daylight robbery occurred during the big parade of the Ringling circus Monday morning. Thieves gained an entrance to the T. K. Smith jewelry store from the rear and secured jewelry to the amount of \$200. Louis Smith, the proprietor, and his sister, with their jeweler, Mr. Bond, were standing in front of the store watching the parade. Before going out Mr. Smith went to the rear of the store and secured the door, after which they all went to the sidewalk in front to watch the procession, it not being thought necessary to watch the store very closely, as it was deemed impossible that an entrance could be secured. The miscreant gained admittance by forcing a window to the right of the rear door. He secured from a show case 12 ladies' watch cases, some being gold, and three diamond rings of considerable value.

When the party returned from the outside they at once missed the cases from the tray in which they reposed and after a brief search found that the three rings were also missing. Mr. Smith at once notified the police and gave a description of the stolen property.

During Monday night the lock on the safe in LaRice's jewelry store was picked and a box containing watches left for repair was taken. The loss here will be about \$400. Eight or ten dwelling houses were broken into. Harry Ringling, one of the proprietors of the show, was also a victim, losing a \$100 bicycle.

ESTABLISHED 1841.



## CARTER, HASTINGS & HOWE, MANUFACTURERS OF GOLD JEWELRY,

15 MAIDEN LANE. NEW YORK

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,G. R. HOWE,  
W. T. GOUGH.

FACTORY, NEWARK, N. J.

## Diamonds.

We don't claim to have a "Patented Process" of Cutting, but we DO claim that the results obtained are: Unusually well made, brilliant goods, showing for the weight.

## "Rough Free"

tells its own story.

We are, also, showing a very fine lot of

Pearls and Colored Stones.

## Fred. W. Lewis & Co.

35 Ann St., New York.

CAMPBELL-METCALF SILVER CO.  
SILVERSMITHS,



ALL GOODS 925 1000 FINE.  
Factory, Providence, R. I. Offices, New York and San Francisco

FERD. FUCHS & BROS.  
SILVERSMITHS.  
MAKERS OF STERLING SILVERWARE,  
308-810 Greenwich St., - New York.



# ROUGH

We are importing large and desirable quantities of Rough, purchased under the supervision of our Mr. Fred. L. Martin, who is making his headquarters at our London office.

# MELÉ

Our importations of Melé are arriving in large lots. They have been selected under the most favorable conditions, and are offered at prices to compete with any goods in the market.



## EICHBERG & CO.

65 Nassau St.,

NEW YORK.

105 Hatton Garden, LONDON.

### Carborundum and Its Process of Manufacture Distinct Inventions.

NIAGARA FALLS, N. Y., Aug. 20.—THE CIRCULAR of Aug. 4 briefly referred to the decision of the United States Circuit Court of Western Pennsylvania in favor of the Carborundum Co., in the suit brought for infringement by the Cowles Electric Smelting and Aluminum Co. Fuller details of the decision are now available. The decision is long, examining carefully into the claims of the patents, and from this examination concludes that the two substantial points in the Cowles patents were the diffusion of the electric current and a mixture of the carbon resistance material with the subject of reduction as the method of securing the diffusion and utilization of heat and current. Nothing else than what is consonant with these two dominant disclosures is stated in the patent. The gist of the Cowles invention is the use of the granular carbon distributed through the mass of granulated ore to carry the current from one electrode to another, and by its low conductivity and resistance to produce intense heat, not at a single point or in a single line, but throughout the ore, and to maintain it constant. An analysis of the several claims shows that these two fundamental disclosures characterize the claims.

With regard to the Acheson patent, the court says that from the proofs it would seem that some years after the Cowles patent in suit was issued Mr. Acheson discovered the possibility of uniting a single atom each of carbon and silicon, and producing a new chemical product. It is chemically known as carbide of silicon, and commercially as carborundum. While extremely cheap to manufacture, it has proved to be an abrasive harder than emery, and indeed than any abrasive material except the diamond. The ingredients, their mode of treatment and the results obtained are substantially these: The apparatus used consists of the ordinary engine, dynamo, transformers and other appurtenances belonging to the generating and regulating of an electric current, and what might be termed an electrically heated furnace. Upon an ordinary pedestal of brick is constructed a box of firebrick, 9 feet 8 inches in length, 1 foot 11 inches wide, and 1 foot 9 inches deep. No cement or mortar is used in the construction of the side walls of the furnace, nor in its ends. In the construction of the pedestal or base on which the furnace proper is built, cement is grouted into the brick work for the purpose of excluding the gases, but in the walls the joints are quite open to prevent escape of the gases. Through the center of the box, extending lengthwise is a core or conductor for the conveying of electric current. This conductor is formed of granular coke, and has relatively a large cross-section. Its terminals are contracted to nine solid carbon rods. These carbon rods extend through the ends of the fur-

nance and connect with two metallic plates through which electrical connection is made to an alternating current dynamo. The materials used in forming the mixture of the charge, and from which the carbondum is produced, are coke and anthracite coal in the form of fine powder, salt, sand and sawdust. These materials are taken in the proportions by weight of 31 parts sand, 20 parts coke, or coal, two parts salt and four parts sawdust. They are all thoroughly mixed together, and then form what is called the charge mixture. A sufficient quantity of the prepared mixture is placed in the furnace to fill it half full. A trough or trench is then dug along the center line of the furnace in the mixture, this trough forming a bed for the conductor of coke. Being thus prepared, 100 pounds of granular coke is placed uniformly throughout the length of the trough, and rounded up to form as nearly as practicable a cylinder. When complete, the core measures from 8 to 9 inches in diameter and extends through the length of the furnace for a distance of about 8 feet, leaving a small space between its ends and the carbon rods. A good connection is made between the granular core and the carbon rods by introducing finely powdered carbon, thus completing the electrical conductor through the furnace chamber and the walls. The remainder of the furnace is filled with another portion of the prepared mixture, reserving at the ends a small space that is filled with the fine carbon, and on top of this bricks are placed to improve the contact by pressing the fine carbon against the terminal rods.

When the current is first turned on it usually has a volume of 150 amperes. As a result of the passage of the current through the core its resistance is reduced, and the current is proportionately increased until eventually the resistance of the carbon core has become sufficiently low to permit of the passage of 1,000 amperes. The volume of the current is maintained at 1,000 amperes until the operation of the furnace is completed. During the period of the increasing volume of the current, the temperature of the core has been raised, by reason of its resistance to the passage of the current, to a very intense heat sufficient to effect a direct conversion of the amorphous form of carbon as represented in coke into the graphitic form. The temperature required for this transformation is approximately 7,000 deg. F.

The court holds that in this case the practice and result are on wholly different lines from and at variance with the suggestions and disclosures of the Cowles patent, and that the method is one based on localization of the current, heat generation along a localized central line and that the heat reaches the substances to be effected only by radiation. The respondents have designedly followed a course the reverse of that advised and disclosed by



## STERLING SILVERWARE

MADE BY

**J. B. & S. M. KNOWLES CO.,**

PROVIDENCE, R. I.

Mr. A. E. WOOD will display a full line of "Angelo," "Apollo" and "Lexington" Patterns at Hotel Bartholdi, Sept. 13 to 25, inclusive. Your inspection is solicited.

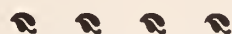
## To Importers and Large Diamond Dealers:

**O**UR Diamond Cutting Works, the most extensive and best equipped in this country, USED EXCLUSIVELY for the cutting of Our own Importations of Rough and managed under our own personal supervision, are now in Full Operation.

As a result of these advantages, we are prepared to sell Diamonds in ORIGINAL LOTS at prices which are certain to interest Importers and Large Dealers.

Parties in the trade desirous of visiting our works at 142 to 146 W. 14th St., may apply for admission at our office,—

**68 Nassau Street, New York.**



# STERN BROS & CO.

Chicago, 149 State Street.

London, 29 Ely Place.



# S. & A. Borgzinner,

82 and 84 NASSAU ST., NEW YORK.

**MOROCCINE  
BOXES.**

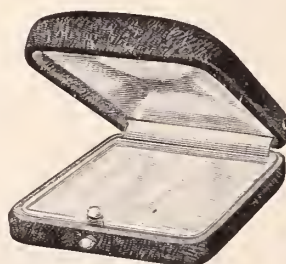


**Fall, 1897.**

We invite inspection  
of our new goods,  
which are up-to-date  
in quality and price.

**Come to see us  
not to buy,  
but**

**SILK VELVET  
BOXES.**



**To know our Money-Saving Prices.**

Novelties for Window Display.

## The New Ajax Rimless Mounting

is evidence of optical progress.

**We are Headquarters for them.**

**JOS. FRIEDLANDER & BRO.,**

Wholesale Opticians,

18 Maiden Lane, New York.

Find out all about our Frame and Lens Cabinet.

## Nowhere Will You Find

MORE THOROUGHLY BEAUTIFUL  
AND ARTISTIC

## Jewelers' Findings

THAN THOSE THAT COME FROM  
THE FACTORY OF

**THOMAS W. LIND,**

67 Friendship St., - - - Providence, R. I.

SPECIAL DESIGNS MADE TO ORDER.

"ALWAYS SOMETHING NEW."

Cowles. The court further says:

"The process, preparation of ingredients and means employed in the two methods now under consideration are diverse and the desired objects unlike. The like thermo-electric agent is employed in both, but with it the substantial likeness ends. Cowles' object was reduction, while Acheson's was composition. One reduced a substance already in existence, the other by composition produced a new product. With Acheson the new product consumed the carbon constituents of the charge; with Cowles an excess of the carbon constituents remained at the close of the process. In Cowles the charge for functional purposes occupied the central space between the electrodes; in Acheson for functional purposes it was removed from such central space and from electrode contact. In Cowles an excess of carbon was required in the charge mixture as a current conductor; in Acheson no such excess was required or used, but the carbon for that purpose was isolated in the central core. Their methods are so radically unlike and are carried out on such diverse lines that we are firmly convinced that the charge of infringement has not been sustained."

The court therefore ordered a decree entered dismissing the complaint and the charge of infringement.

### The Kansas City Police Weeding Out Fake Jewelry Auctioneers.

KANSAS CITY, Mo., Aug. 19.—A petition bearing the signatures of 50 business men on Union Ave. has been presented to Chief of Police Hayes asking him to suppress the numerous "fake" auction houses on that thoroughfare. Within the past few weeks every vacant room on the avenue opposite the Union depot has been rented by vendors of cheap jewelry, and they have become a nuisance to the merchants in the vicinity. The police immediately began the work of weeding them out. For several years prior to their suppression by Chief Speers there were many of these places along the avenue, and their runners were a source of great annoyance to visitors to the city.

Numerous complaints were made to the police by parties who had been inveigled into purchasing worthless jewelry at fancy prices by the oily tongued auctioneers, assisted by "cappers."

### Chicago Retailers Will Continue Their War Against Department Stores.

CHICAGO, Ill., Aug. 20.—The Cook County Business Men's Association will be organized along new lines. The committee appointed at the last meeting reported a plan of organization, which was accepted. It includes the organization of ward clubs, with a central body much after the plan of a political organization. The fight against the department stores will be carried on by means of local legislation on the order of the late anti-department store ordinances, violations of which, it is said, will shortly be prosecuted. It is hoped to bring all the dissatisfied elements into the new organization, and the help of the labor bodies will be enlisted if possible.

Half hoop opal rings are things of beauty.

**The Death of Israel Farjeon.**

Israel Farjeon, a pioneer in the watch material trade of this country, died on Aug. 17 at the Mount Sinai Hospital, New York, from the effects of an operation. He had been in good health until about 10 days before his death, when he commenced to suffer from an attack of gallstones, which necessitated his removal to the hospital.

The deceased, who was a brother of B. L. Farjeon, the English novelist, was born



THE LATE ISRAEL FARJEON.

in London on Oct. 13, 1831. When about 20 years old he, with his brother, left England for New Zealand, and from there went to Australia, where they published the first newspaper in the gold fields of that continent. About 1856 Mr. Farjeon went to New York, and about 38 years ago started in the watchmakers' material business, in which he remained during the rest of his life. He was for a number of years in Maiden Lane, and in Nassau St. between Nos. 61 and 77, for the past 30 years.

Many years ago Mr. Farjeon started a journal called *The Watchmaker and Jeweler*, of which he was owner and editor. This was the first of the publications devoted to the jewelry trade, and it ceased to exist about 20 years ago. By reason of his many years in the trade and his various trips in different parts of the country, Mr. Farjeon was personally known to the jewelers in all parts of the United States. He had a wide reputation as an expert in watchmaking and in the tools appertaining thereto. Of recent years Mr. Farjeon had dealt in optical goods and some regular jewelry lines, in addition to materials and

tools. The business at 61 Nassau St. will be continued by his son, A. Jacque Farjeon.

The deceased was a member of the Mutual Benefit and Burial Society, and of Progress Council, No. 645, Royal Arcanum. He leaves a widow, four sons—Eliot, Emmanuel, Albert Jacque and Harry Farjeon—and a married daughter, Mrs. Max Rothschild. The funeral services were held Thursday morning at his late residence, 13 W. 88th St., New York.

**Death of John A. Rankin, Aged 96 Years.**

ELKTON, Md., Aug. 19.—John A. Rankin, the oldest citizen of Cecil county, died last night at his residence, of general debility, incident to old age, in his 96th year. Mr. Rankin was a native of Delaware, being born in Wilmington. He married Miss Caroline Baker, of the same city, and in 1830 removed to Elkton.

Mr. Rankin had learned the trade of silversmith, watchmaker and jeweler and pursued his occupation until a few years ago. He was one of the Argonauts of '49. On his return, in the early '50's, he again continued at his trades. He was an active, genial man, of keen intelligence and great vitality. He was an ardent Whig, and served as Magistrate by appointment of the later Whig Governors. He also served as Town Commissioner.

**Jewelry Thief Confesses and is Held in \$1,000 Bail.**

ATLANTIC CITY, N. J., Aug. 19.—John Steinlein, of this city, was arrested early this morning on the charge of breaking into Mork's jewelry establishment Tuesday night. Several of the stolen articles were found in Steinlein's possession, and he confessed his guilt and told the constable where the rest of the goods were hidden. Steinlein worked next door to Mork's place.

The culprit was given a hearing to-night and held under \$1,000 bail to answer at court. The articles stolen were valued at about \$100. Steinlein effected an entrance by forcing open a door.

Charles E. Sutherland, Woburn, Mass., formerly with L. E. Hanson, that city, has started in business on his own account.

**Watch Cases,**

A New Line of Gold and Filled.

**Watch Movements,**

All Makes.

**Howard Watches,**

At Special Prices.

**Diamonds,**

Scientifically Cut from Rough,  
Imported Free of Duty.

**Oppenheimer Bros. & Veith,**

65 Nassau St.,

Prescott Building, NEW YORK.

**MOUNT & WOODHULL,**

LATE WITH

RANDEL, BAREMORE & BILLINGS,

**DIAMONDS,**

OTHER PRECIOUS STONES, PEARLS, ETC.,  
DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK.

**New Music Box**

“STELLA”  
plays any number of tunes on tune sheets without pins or projections of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

JACOT & SON,

Send for Catalogue. 39 Union Square, New York.

**SCHULZ & RUDOLPH,**

IMPORTERS AND CUTTERS OF

**..DIAMONDS..**

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN,**

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.



### Look Out for this Swindler.

**The Rented Wheel Swindler Successful in Atlanta, Ga., but Fails in Richmond, Va. He is making His Way South.**

ATLANTA, Ga., Aug. 17.—Friday morning a handsome man with a light, curling mustache, well dressed and tall and gentle, appeared in the establishment of Copeland & Bishop, bicycle dealers, this city. He said he was R. H. Thomas, of 121 Park St., West End. He handed Mr. Bishop a card bearing that name and address and said he desired to rent a Columbia bicycle for two hours. He was sized up by Mr. Copeland and thought to be all right, although the bicycle man had never seen the stranger before. He looked at the directory and found that Mr. Thomas resided at the address given and then let the good looking questioner have Columbia No. 239. The fellow easily mounted the wheel, took several spins around the school track in the building and then started down Pryor St. at a graceful and easy pace. And that was the last seen of the rider by Mr. Bishop.

F. J. Stilson, the Whitehall St. jeweler, shortly afterwards made the acquaintance of the man who rented the bicycle. He appeared at the jewelry store and said he desired to look at some diamond rings, having been commissioned to purchase one for his sick brother in West End. Here, too, he handed out a card bearing the name of Thomas, and said he resided at the place stated. Mr. Stilson showed him several handsome rings, and the man finally selected a valuable ring. He said he liked the ring, but wanted to show it to his brother before buying. Would Mr. Stilson kindly allow him to take the ring to his brother's house and he would leave as security his new \$100 Columbia wheel. He looked like a gentleman and had inspected the rings before, having called Thursday, and besides the name he gave had been found in the directory, so Mr. Stilson consented to allow him to take away the ring on the conditions stated. The stranger rolled the rented wheel in the jewelry store and left it. And then he left

the store. And now the police are looking for him.

Inquiry at 121 Park St. brought the information that the Mr. Thomas there had not rented a wheel and the description of him did not fit the renter of the wheel. The police were notified and in time it was discovered that the missing wheel had been left with Mr. Stilson. Mr. Stilson had sent to West End and found the real Mr. Thomas had bought no diamond, had no sick brother and knew nothing of the swindler who had assumed his name. Mr. Stilson then reported the case to the police. The wheel was secured and turned over to the owners promptly, it bearing their private number. This squared Copeland & Bishop, but it left Mr. Stilson short a fine diamond ring.

#### TRIED TO WORK RICHMOND, VA., JEWELERS.

In THE JEWELERS' CIRCULAR of Aug. 11 was published a dispatch from Indianapolis, Ind., which gave the details of a similar swindle worked undoubtedly by the same person upon jeweler J. P. Mullaly. THE CIRCULAR has a very large number of subscribers, but F. J. Stilson, Atlanta, Ga. is not one of them. However, John F. Kohler, Richmond, Va., is, and he writes as follows regarding the visit of this slick swindler among the jewelers of Richmond:

RICHMOND, Va., Aug. 20, 1897.

\* \* I also noticed in your issue of the 11th of a young man working a scheme on a jeweler in Indianapolis, by leaving a borrowed wheel as security for a diamond ring which he wanted to show a sick brother. There was a young man (evidently the same person) here yesterday who tried to work the jewelers, but as far as I could learn obtained nothing. He told the same story and offered to leave the wheel as security in two places. Very likely he is working his way south.

Respectfully,

J. F. KOHLER.

Mr. Stilson writes to THE CIRCULAR as follows: "My case is almost the same [as that of J. P. Mullaly], except his father paid me \$30, the price of the diamond, with the understanding that if the boy got the diamond back which he had sold I would take it back and he return the cash. The

father did not want his name mentioned, and so I said nothing."

#### \$10,000 Loss by Fire to Pierce & Gardiner.

BOSTON, Mass., Aug. 23.—Fire last Wednesday morning in the four-story building at 77 and 79 Franklin St., gave the firemen a stubborn battle for a couple of hours. It started on the top floor, to which it was confined, although the floors beneath were damaged by water and smoke. The third and fourth floors are occupied by Pierce & Gardiner, manufacturers of silk and lace lamp shades, and manufacturers' agents for crockery, glass and lamps.

The loss is about \$20,000, Pierce & Gardiner being the heaviest losers, their stock being damaged or destroyed to the amount of over \$10,000.

#### Toronto Trade Experiences a Booming Activity.

TORONTO, Can., Aug. 21.—Business continues unusually active for the season. Souvenirs are especially in demand, and a better class of jewelry than was formerly called for finds a ready sale. American tourists largely augment the receipts of the retailers, and the meeting in Toronto of the British Association for the Advancement of Science helps to stimulate trade. Manufacturers are very busy on souvenirs and prize medals. Ambrose Kent & Sons, Toronto, obtained the contract for the medals for the police athletic games held on the 18th, amounting to about \$1,000 and turned out some very handsome work. The same firm have made a tastefully designed souvenir spoon for the opening of the new Foresters' Temple—the tallest building in Toronto—on the 24th inst. The prizes to be competed for at the International Tennis Championship Tournament, to be held at Niagara-on-the-Lake, on the 24th inst., valued at about \$500, have been on exhibition in the store of Ryrie Bros., who furnished them. They are of sterling silver, the principal prize being a massive and finely decorated bowl. Retailers are hopeful that the effect of the increase in the price of Elgin and Waltham movements will be to increase profits and put an end to the system of cutting. The course of the manufacturers, it is urged, should show the necessity for concerted action on the part of the trade in favor of fair profits.

On page 23 will be found a group of illustrations of the "Berkshire" pattern, the latest production in "1847 Rogers" goods manufactured only by the Meriden Britannia Co., Meriden, Conn. This pattern is made in the complete line of pieces. It is of Gothic design and its outline and ornamentation are entirely new. The "Berkshire" has just been patented, and we have yet failed to see a more desirable pattern in plate. In artistic beauty it equals many patterns in sterling silver.

**A.W.C.CO**

**American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.

Casing of Swiss Movements a Specialty.

# R. Wallace & Sons Mfg. Co.,

..Silversmiths..

New York, 226 Fifth Avenue.  
Chicago, 109 Wabash Avenue.  
San Francisco, 120 Sutter St.

Factories: Wallingford, Ct.



*The...*  
*"Lucerne"*

This pattern is made only in  
medium and heavy weights.





## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Among the traveling representatives who were in Philadelphia, Pa., the past week were: M. Lochlin, Unger Bros.; Wm. Wightman, R. F. Simmons & Co.;

C. E. Settle, O. M. Draper & Co., and Geo. W. Read, W. B. Kerr & Co.

John Ives, Wilcox Silver Plate Co., was in Toronto, Can., last week.

Daniel L. Tirrell, formerly of Royce, Ording & Tirrell, Boston, Mass., will travel

on the road for J. C. Sawyer, Boston.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: M. A. Mead & Co., by Tom Hoefer; Heintz Bros., by P. J. Wiser; Wm. Rogers Mfg. Co., by C. J. Bemis; St. Louis Silver Co., by H. King; Waite, Thresher Co., by M. L. Mumford; Hammel, Riglander & Co., by Mr. Schneider.

The following traveling salesmen passed through Detroit, Mich., last week: Anson J. Cole, Jas. A. Flomerfelt & Co.; Walter Shute, Day, Clark & Co.; Mr. Mc-Lauren, Ryrie Brothers, Toronto; Charles Roe, the E. Ingraham Co.; Mr. Cobb, W. R. Cobb & Co.; Mr. Kehl, F. H. Noble & Co.; Mr. Brodil, Charles A. Brodil & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; Thomas H. B. Davis, Middletown Plate Co.; W. J. Carrow, Mandeville, Carrow & Crane; J. F. Dean, Reed & Barton; R. H. Stevens, Mabie, Todd & Bard; Charles B. Bartlett, Whiting Mfg. Co.

Travelers in Boston, Mass., during the past week included: T. B. Wilcox, Jr.,

Pairpoint Mfg. Co.; Col. John L. Shepherd, Keystone Watch Case Co.; George Shepherdson, C. A. Marsh & Co.; John Tweedy, Chcever, Tweedy & Co.; Arthur Simons, Stern Bros. & Co.; Samuel Levy, L. & M. Kahn & Co.; William Bryant, M. B. Bryant & Co.; George Whiting, Sturtevant, Whiting & Bigelow; Ed. Horton, J. B. Bowden Co.; Orrin Clifford, G. K. Webster & Co.; Robert M. Hamilton; James E. Blake; Mr. Ripley, Watson, Newell Co.; Herman A. Friese, Fred. W. Lewis & Co.; Mr. Hammett, Whiting Mfg. Co.

Among travelers from eastern factories in Chicago last week were: Mr. Bliss, Bliss Bros., representatives of E. A. Potter & Co. and J. M. Fisher & Co.; Sam H. Fink, Fink, Bodenheimer & Co.; Louis Lassner, Lassner & Nordlinger; C. H. Higbee, Potter & Buffinton; C. P. Elliot, Mantien Bros. & Elliot; B. S. Freeman, B. S. Freeman & Co., also a representative of the company, a new man here: J. Rothschild, Bonner, Grinberg, Rich & Co.; H. D. Mix, Wightman & Hough Co.; Mr. Rogers, Parks Bros. & Rogers; Mr. Tappan, the D. F. Briggs Co.; Rudolph Noel, Albert Lorsch & Co.; C. A. Marsh, C. A. Marsh & Co.

Travelers in St. Louis, Mo.: Ernest A. Rose, Allsopp Bros.; Adolph Rosenthal, for Wm. Link; Richard Meeker, Bates Bros.; C. E. Patterson, Towle Mfg. Co.; J. H. Friedlander, H. Z. & H. Oppenheimer; J. M. Morrow, American Watch Case Co.; Louis Hirsch, Lissauer & Co.; I. Freundlich, Odenheimer, Zimmern & Co.; J. Williams, for G. Armeny; H. A. Bliss, Krementz & Co.; L. Bockwell, Poole Silver Co.; Louis Lassner, Lassner & Nordlinger; E. I. Rogers, Parks Bros. & Rogers; Jules Laurençot, Jules Laurençot & Co.; John S. Frank, Sussfeld, Lorsch & Co.; De Lancey Stone, Shafer & Douglas; Oscar J. Lieb, Riker Bros.; C. A. Boynton, Wm. B. Kerr & Co.

Traveling men in Pittsburgh, Pa., the week of Aug. 16 were: George L. Paine, E. I. Franklin & Co.; Mr. Rogers, Parks Bros. & Rogers; Edward J. Hauck, William Schimper & Co.; J. Williams, for G. Armeny; W. H. Gregory, Strobell & Crane; C. F. Willemin, T. G. Frothingham & Co.; H. E. Cobb, Daggett & Clap; H. C. Rowbotham, Rowbotham Co.; John A. C. Keane, Ostby & Barton Co.; W. L. Mirrieles, S. Sternau & Co.; W. McDonough, Roy Mfg. Co.; Louis E. Fay, H. A. Kirby Co.; Mr. Tappan, D. F. Briggs Co.; H. D. Mix, Wightman & Hough Co.; M. Stratton, Jr., John W. Reddall & Co.; W. H. Maire, Dueber-Hampden Co.; Geo. C. Booth, Hutchison & Huestis; C. W. Battey, Waite, Mathewson & Co.; J. G. Fuller, J. G. Fuller & Co.; I. B. Ettinger, Gattle, Ettinger & Hammel; Mr. Parker, Osman-Parker Mfg. Co.; Frank L. Wood, Carter, Hastings & Howe; Mr. Tinker, for W. B. Durgin; Fred. L. Baker, Hayden W. Wheeler & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; Leo Henle, Sussfeld,

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

## David Kaiser & Co.,

MANUFACTURERS OF

## FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

## It's All Right to Talk

If you've got good things to talk about. **WE** have those very things — in **LOCKETS—LOCKETS** of every description, Gold, Gold Filled, Gold Front, Platinum and Gold, and Sterling Silver.

**OUR WHOLE TIME** is devoted to the manufacture of **LOCKETS**. That's why we're



## THE LEADING LOCKET SELLERS:

Inspect our Fall Repertoire at Your Jobbers.

## WIGHTMAN & HOUGH CO.,

PROVIDENCE.

NEW YORK.



## GEORGE W. DOVER,

...MANUFACTURER OF...

Jewel Settings and Ornaments of Every Description.

Please notice my Latest Designs in



235 Eddy Street, Providence, R. I.

Lorsch & Co.; N. H. Herbert, Empire Cut Glass Co.; Wm. Matschke and A. Peabody.

Among the numerous traveling representatives in Syracuse, N. Y., the past week were: C. J. Bioren, Bioren Bros.; Herman C. Schwartz, Klementz & Co.; Harry C. Larter, Larter, Elcox & Co.; Alfred Goldsmith, Adolph Goldsmith & Son; Frank G. Moger, American Watch Case Co.; Mr. Sherrill, Sinnock & Sherrill; Mr. Ripley, Watson, Newell Co.; Emil Herbeck, for J. S. O'Connor; E. C. Hopping, William L. Gilbert Clock Co.; Max Traub, Lissauer & Co.; W. R. Cobb, W. R. Cobb & Co.; Mr. Kimmey, Kimmey & Gladwell; E. H. Cox, Sussfeld, Lorsch & Co.; Geo. B. Kenrick, Reed & Barton; J. N. Beckwith, Jos. H. Fink & Co.; H. W. Sackett, for F. W. Sackett; J. Jasboro, Fink, Bodenheimer & Co.; P. M. Layman, Riker Bros.; Geo. Strandberg, Cheever, Tweedy & Co.; Henry Lederer, Henry Lederer & Co.; E. P. Ledos; J. O. Wild, for James W. Tufts.

#### **Jewelers Interested in the Sensational Wilson Murder in Philadelphia.**

PHILADELPHIA, Pa., Aug. 23.—The Wilson murder mystery possesses some features that are specially interesting to local jewelers. In the first place, William E. Searles, Honesdale, Pa., brother-in-law of the murdered man, is a jeweler and well known to the Philadelphia trade. The victim's watch was stolen, and jewelers generally have been notified to be on the lookout for it and to cause the arrest of any person who attempts to sell it. It is an Elgin hunting case, stem winder, size 18, engine turned, 14-karat case, movement No. 1,486,419, case No. 13,195. Soon after this notice was issued H. M. Jacobson, 31 S. 15th St., reported to the police that on the day following the murder a man had called at the store and endeavored to sell a watch which Mr. Jacobson was willing to swear was the watch wanted.

Mr. Elsen, a jeweler and a friend of Mr. Wilson, identified a link as part of the watch chain worn by the murdered man and which he had recently repaired. Edward Allen, a 13th St. jeweler, informed the police of having heard Mr. Wilson in an altercation with a waiter in a restaurant a few days before the murder, while Fred Loos, 726 Chestnut St., and Francis L. Kirkpatrick, 272 S. 11th St., who had at different times repaired the victim's watch, were also summoned by the detectives to tell what they knew. None of these clues, however, amounted to anything.

#### **Dastardly Assaulted and Robbed of His Property.**

KEARNEY, Ark., Aug. 18.—Yesterday evening a plain, neatly dressed man, apparently about 45 years old, stopped at Kearney, coming from Pine Bluff. He asked how far it was to Redfield. This morning he was found near the railroad track between Kearney and Redfield unconscious.

His skull was fractured by three blows with a sling shot. His valise was missing. He was taken to Redfield, where physicians extracted several pieces of skull bone, but he is not expected to live. He said at Kearney that he was a jeweler and intended establishing a jewelry store at Redfield. He had a slip of prescription blanks on which was written, "For Jessie Walton." He had a silver quarter of a dollar on which was cut "T. J. L." and on his shirt collar was written "J. T. L." He was recognized by a lady of Redfield as a Mr. Howell, of McGehee. Robbery was evidently the cause of the dastardly deed.

#### **Chattel Mortgage of \$2,400 Against Chas. R. Underwood.**

RACINE, Wis., Aug. 19.—Yesterday afternoon the jewelry store of Charles R. Underwood, 418 Main St., was closed on a chattel mortgage for \$2,400, held by Albert B. Touns, Chicago. The stock, to satisfy the claim, will be sold at auction on Aug. 21. Mr. Underwood holds that his stock will inventory about \$7,500 and that he will continue in business as before after the sale. His other debts will not exceed \$200.

#### **Arkansas Pearls on Their Way to New York.**

MEMPHIS, Tenn., Aug. 20.—J. M. O'Hara, manager of J. J. Williams' pearl farm in Arkansas, arrived in Memphis yesterday from Bald Knob. Mr. O'Hara had in his possession a small box of pearls, the total value of which was about \$800. There are two lakes near Bald Knob that are being worked, and Mr. O'Hara is confident that the "farm" will be a paying investment.

A reporter saw the pearls. Two of them, conical shaped, were as large as the end of one's little finger. Others were as large as a green pea. The country is considerably worked up around Bald Knob, but Mr. Williams' farm is thoroughly patrolled. It consists of two lakes, each two miles long and half a mile wide. Mr. O'Hara will go to New York, where the pearls will be marketed.

#### **Jeweler Joly's Plan for Making Money Ended Abruptly.**

WASHINGTON, D. C., Aug. 23.—Chief Hazen, of the Secret Service, has information of the arrest in San Francisco of P. Joly, a manufacturing jeweler, for passing counterfeit dollars. A complete outfit, consisting of two molds of half eagles, two of half dollars, five of one dollars, electro-plates and other tools, was confiscated.

Charles Kohler, Norristown, Pa., will remove Oct. 1 to a store in the Norristown Trust building.

H. G. Phillips, who recently opened as a repairer in Meyersdale, Pa., has accepted a position in the establishment of S. P. Stern, McKeesport, Pa.

#### **Some of the Practices of New York Instalment Dealers.**

Some New York instalment dealers in general and City Marshal Loewenthal in particular, were denounced in scathing terms by Civil Justice Roesch in open court Saturday for the methods pursued by the marshal in making an arrest at almost the hour of midnight.

One of these instalment dealers, who does a large business in diamond jewelry, ornaments and music boxes, made a contract for the sale of a music box, on memorandum, with Luigi Santore, the payments to be made weekly. He alleged the payments had not been regularly made, brought suit and recovered a judgment for the music box or its value. An execution against the person was placed in the hands of Marshal Loewenthal, who went in search of Santore on July 16 at about midnight, and found him in front of a church in Baxter St.

Loewenthal took Santore into custody under the execution, in the presence of Father Bonaventure, who, when appealed to by Santore gave the marshal \$20 as a settlement of the judgment. Santore declared he owned only \$3.50.

The case came before Civil Justice Roesch in proceedings to open the default Saturday. Santore testified that no papers in the case had ever been served on him, and that he knew nothing of the judgment against himself until the marshal went to arrest him. Father Bonaventure testified to the circumstances of the arrest, and said he paid the \$20 on the statement that it would be returned when he appeared in court. Justice Roesch, after hearing the evidence, said he was satisfied that Santore had never been served with the original papers in the case and directed the judgment and execution to be vacated and the marshal to return the \$20 that he collected. He condemned in most severe terms the action of the marshal in arresting a man at such an hour of the night upon a civil process in an action for a debt. He declared that it was a shame and an outrage.

Patrick Reynolds, of 250 W. 39th St., was locked up in the W. 47th St. station house last week on the charge of stealing a clock.

Reynolds, who is known as a "puller" for an instalment concern, started out to look for a negro minister who had paid only a few instalments on a fancy clock. Reynolds' job was to "pull" the clock out of the minister's house and return it to the sellers. The instalment puller did not ask questions, but as he had been told that the minister lived at 304 W. 40th St., went there, and walked into a room where he saw a fancy clock like the one he was looking for. He seized the clock, and was going out when the occupant of the rooms came along and caused his arrest. The clock he had seized did not belong to the man for whom he was looking.



TRADE MARK

of the

**GORHAM MFG. CO.****SILVERSMITHS,**

Stamped upon all their productions

in

**STERLING SILVER.****NEW YORK:**Broadway and 19th Street.  
23 Maiden Lane.**CHICAGO:**

131-137 Wabash Avenue.

**SAN FRANCISCO:**

118-120 Sutter Street.

WORKS: PROVIDENCE, R. I.

**FOX & CO.,**Lapidaries and Importers of  
Precious Stones,

NOW AT

**22 John St., New York.**Cutters of Diamonds and  
all other Precious Stones.

Also Fine Miniature Glasses.

**SOUVENIR SPOONS**For every town and city in the United  
States, Canada and Mexico.Send for  
Illustrated  
Circular.**SIMMONS & PAYE,**

"The Souvenir House,"

129 Eddy St., - Providence, R. I.

**J. S. O'CONNOR,**

Manufacturer of

**American Rich Cut Glassware.**

ALL HAND FINISHED.

FACTORY,  
HAWLEY, PENN'A.N. Y. OFFICE,  
39 UNION SQUARE.**Acceptable Advance in the Price of  
American and Elgin Movements.**

CHICAGO, Ill., Aug. 21.—The event of the week was the advance in price of American watch movements and rumors to the effect that casemakers might follow the lead of the watch factories. The same result was arrived at by independent means by both the Elgin and American Waltham companies, and the raise is approved by the trade.

The American Waltham Watch Co. made an advance of about 10 per cent. throughout many of their lines. The increase went into effect Wednesday, Aug. 18. In discussing the matter Manager Kettle, of the Chicago office, said: "We have been improving quality steadily for years past, and at the same time blindly reducing prices, largely as a result of foreign competition. The good people at Washington saw fit to raise the tariff from 25 per cent. up to 40 per cent., which enables us to get the profit we are entitled to. Even at this advance American watches are to-day 30 per cent. lower than they were 10 years ago. In every quarter the news has been received with cheer by both jobber and retailer. The move was in contemplation for three months, but the company did not see a time when they could safely take the step until now."

The Elgin National Watch Co., acting on independent lines, had some time since come to the conclusion that the time was ripe for an advance, and have made a uniform increase approximating 10 per cent.

There was a rumor on the street that watch case men also were to advance prices, but this was found, on investigation, to be without basis at that time, though no one can tell what a day may bring forth. There has been no concerted action so far and no steps in that direction taken, but the feeling of the trade is in favor of action shortly. The jewelry catalogues will be out in a few weeks, and if the advance is made it must be made quickly. Jobbers give it as their opinion that such an advance would stimulate trade, and it is known that such a move has been recommended to the home offices by western managers.

In speaking of the advance in prices to a CIRCULAR reporter Monday, Maj. Appleton, of Robbins & Appleton, selling agents of the American Waltham Watch Co., 21 Maiden Lane, New York, said that the new prices went into effect on the 18th, and that the trade had been notified simply by the new price list sent them. The lower priced movements, he said, were the ones most materially affected by the new schedule, the increase in their case being 10 per cent. The higher grades were affected but slightly, and in some instances, as the Riverside and Royal movements, not at all. When asked the cause of the increase he said that they considered the movements

affected had been very cheap and the trade would be willing to pay more for them.

**As to the Entry of Diamonds Carried  
by the Passenger.**

The report last week that a New York diamond dealer returning from Europe had brought \$100,000 worth of diamonds which he declared on the dock and paid the \$10,000 duty in cash, caused much interest among dealers who understood that the goods had not gone to the Public Stores for appraisal. The goods in question, however, did go through the ordinary procedure of appraisal at the Appraiser's office.

Deputy-Collector Couch stated to a CIRCULAR reporter Monday that according to the regulations of the Treasury Department all diamonds, whether carried on the person bringing them or not, must go to Public Stores and their value determined there. The only exception, he said, was in the case of incidental rings or jewelry worn by the passenger which are appraised with personal effects at the dock.

**C. L. Barber, in a Doze, Walks Off the  
Train.**

CHICAGO, Ill., Aug. 20.—C. L. Barber, jeweler, of Waukegan, visited Chicago Wednesday. He left for home on the 11 o'clock train on the Northwestern, and, fatigued by a busy day's work, went to sleep as the train pulled out of the depot. As the train was going through South Evanston he apparently awoke and walked sleepily out on the platform. But Barber was not fully awake. Thinking he had come to his station, he jumped off the train, which was going at the rate of over 25 miles an hour. He was bruised and cut about the head and face, and was unconscious when picked up by passers-by. He was taken to a drug store, where his injuries, which were apparently severe, were dressed. He was able to go to Waukegan on the midnight train.

**Worrell's Cry of Help Foils a Brace of  
Highwaymen.**

MINNEAPOLIS, Minn., Aug. 19.—F. C. Worrell, 611½ Nicollet Ave., Saturday noon, was alone in the store when two men entered and asked to see some watches. At the same time they commanded Mr. Worrell, to hold up his hands, the robbers holding a revolver leveled at Mr. Worrell, who immediately dropped behind the showcase and called for help, which soon arrived. The men escaped through a rear door, one of them being caught shortly afterward and jailed. The other is still at large.

Charles Evans, the man caught, was arraigned in the police court Tuesday, charged with attempted grand larceny. He will have an examination Friday. Bail was fixed at \$750. The police have thus far been unable to learn anything concerning the identity of Evans.



## Changing Their Memorandum Business.

### Jewelers Adopting New Forms of Memorandum Agreements and Limiting Their Memorandum Transactions or Stopping Them Altogether.

One of the first effects of the pawnbrokers' amendment to the Lien law upon the memorandum business of the jewelry trade will be the limiting of memorandum transactions to a material extent. At least such is the impression to be drawn from the individual opinions of various jobbers, diamond importers and manufacturing jewelers expressed to a CIRCULAR reporter Monday. Many were waiting to see whether the trade would take concerted action in the matter of drafting an agreement or procedure to which the new conditional sales sections might not apply, while the great majority intended simply to avoid risk by limiting their memorandum goods to people to whom they would be willing to sell the same on credit. None of the many seen by the reporter had any intention of filing their agreements.

The following are the replies given by merchants who were questioned as to what effect the new law would have upon their memorandum business:

N. H. White & Co.:—A member said that as soon as their remaining blank forms are used up they intend to change the form of their memorandum and make it similar to the example of a strong memorandum agreement pointed out in THE CIRCULAR last week.

Jos. Frankel's Sons said that their attorney was in Europe, but when he returned they would endeavor to have drawn up a form or mode of procedure that the new law would not cover, if such were possible.

A representative of Stern Bros. & Co. said that his firm did very little memorandum business and the people they dealt with were all large customers. They would probably, however, adopt a form such as had been suggested by Mr. Hays, of Hays & Greenbaum.

John R. Wood & Sons said that they will go on as before. If they can get a draft of an agreement that the law will not cover, they will adopt it, but until such an one is found they will keep on as before, limiting the customers for memorandum goods to the amount they would give them on credit. They will not file their memorandum bills.

F. H. Larter, of Larter, Elcox & Co., said that his firm do memorandum business only with established stores, and therefore they will not file their agreements. The risk is so small, owing to the character of the people with whom they deal, that it would not be worth their while to do so. He thought, however, that had their memorandum business been a large one, the law would affect them in such a

way as to cause them to cease doing business in that line.

Day, Clark & Co. said that they had never had any trouble with their memorandum sales, and never had to replevy any goods from pawnbrokers. Their memorandum business is such a small factor that they will not attempt to file the agreements.

C. G. Alford & Co. said that they had been so busy that they had not given the matter much thought. They will not, however, change their form of memorandum for the present, but will send out goods only to people who have an established credit with them.

A member of Alfred H. Smith & Co. said that the question did not interest them particularly, on account of the character of the people with whom they did business.

Hodenpyl & Sons said they, as well as a number of other members of the New York Jewelers' Board of Trade, were waiting the return of the Board's lawyer, who he expects will be able to draft a form that the law will not cover.

Ludwig Nissen, of Ludwig Nissen & Co., said that he did not think they would make any change yet, and, in fact, did not see what could be done. A determined effort, however, he said, should be made at the meeting of the next Legislature to have the law repealed.

M. B. Bryant & Co. said that the law would make no difference in their business, as they run no risk with the customers with whom they deal and have never had any trouble in this line. If a person is not of the character to get goods on credit, they will give him none on memorandum.

A member of the firm of Middleton, Brainard & Co. stated that he did not know exactly what his firm would do, except that they will be more careful in future and limit their memorandum business only to their customers. They will prefer rather to take the risk under the new law than file their agreements.

R. L. & M. Friedlander said that after September they intend to make no change except to limit memorandum goods to those people who they positively know will not pawn them. "The new law," said a member of the firm, "gives us a good excuse to refuse memorandum goods to undesirable parties, and we will take advantage of it."

The latest pattern in sterling silver flatware produced by the R. Wallace & Sons Mfg. Co., Wallingford, Conn., is called the "Lucerne," and is illustrated on another page of this issue. It is a beautifully designed pattern, in outline approaching that of the ruling King's pattern. The tip of the pieces is a wonderful combination of conventional leaves, much resembling gracefully scrolling feathers. The "Lucerne," which is made only in medium and heavy weights, embodies in its design all the elements of a successful flatware pattern.

## The Death of William H. Ludeman.

William H. Ludeman, one of the best known expert watchmakers in the trade, died Monday morning after a lingering illness at his home, 126 W. 129th St., New York. His death was the result of a fall last Winter from a cable car, from the effects of which he became paralyzed. On the evening of Jan. 27, while attempting



THE LATE WM. H. LUDEMAN.

to alight from a 125th St. car, Mr. Ludeman slipped and fell, and was struck by the mail car "trailer" and his spine broken. He was at St. Luke's Hospital until last April, when he was removed to his home, where he remained until death called him.

The deceased was born in Hamburg, 55 years ago but was brought to this country when but six months old. His parents settled in New Orleans, where Mr. Ludeman grew up and learned the trade of watchmaker. When 18 years old he went back to Hamburg and spent six years studying the manufacture of ship chronometers. Then, returning to America, he settled in New York and started as a watchmaker for the trade. For 14 years he was at 77 Nassau St. and for the past 12 years at 41 Maiden Lane. Through his work for some of the largest watch firms Mr. Ludeman soon obtained a reputation as one of the best watchmakers in the country and an expert in complicated and fine timepieces. He not only did expert work for large firms such as A. Wittnauer, Cross & Beguelin, Henry Ginnel & Co., etc., but was the recipient of work on complicated watches from all over the country, both from the trade and from prominent wealthy customers.

The deceased leaves a widow and a grown daughter. The funeral services will be held at his late residence at 8 o'clock this evening.

Among the additions to the resident membership of the Merchants' Association of New York last week were Enos Richardson & Co., manufacturing jewelers, and Mount & Woodhull, diamond importers.



Aug. 25th, 1897.

# Our Own NEW ELGIN MOVEMENTS A DECIDED SUCCESS.

If you have not  
received the  
Descriptive Price  
list, send for it.

WE HAVE NOT  
advanced the  
price of HOWARD  
MOVEMENTS, and  
probably will not.  
THE REMARK-  
ABLY LOW  
PRICES on these  
High Grade  
Watches make  
them more popular  
than ever before.

C. G. Alford & Co.

195 & 197 Broadway.

WESTERN UNION BUILDING.

## Providence.

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

### TRADE CONDITIONS.

Almost without exception the feeling among the manufacturing jewelers seems to be that a new era is opening and that a revival of the trade of former days is at hand. To be sure, this revival is not expected to come all at once, but from the statements made by the manufacturers and their salesmen it is very evident that it is coming and that the Fall trade will be a large one. They are all making extensive preparations to handle a large business. Orders that are being received are much more generous than for several years past. This is particularly true of the west, and the dealers in that section are already beginning to feel the effect of the returning prosperity and are sending in large orders.

Arthur E. Austin and family are at the Austin farm, Exeter, R. I., for a few weeks.

J. R. Macdonald has engaged with W. J. Braitsch & Co., this city, as salesman attached to their New York office.

Harry F. Huestis *et ux* have given a mortgage of \$4,500 to the Citizens' Savings Bank on real estate corner Elmwood and Adelaide Aves.

A. Goldsmith & Son, New York, had a keeper in possession of John Devlin's retail store, 33 Dorrance St., several days the past week.

Henry G. Thresher, of the Waite-Thresher Co., has been elected a director in the Standard Seamless Wire Co. in place of Charles D. Wood, resigned.

The A. C. Messler Co. have claimed a jury trial in the suit brought against them by the Nelson Improved Seamless Filled Wire Co. for \$27.57, balance on a bill of \$453.18.

Marcus W. Morton, secretary of the Manufacturing Jewelers' Board of Trade, has been disbursing to the members thereof who are creditors of D. M. Schoenfeld, New York, a cash settlement of 25 per cent.

Isaac Steinar, of New York, who is confined in the Providence County Jail at Cranston on an execution for several thousand dollars, will during the coming week make a third attempt to take the poor debtor's oath. Twice already he has tried it but without success, and now he has made a new move.

Van Slyck & Mumford have obtained a judgment against the Fisher Co. for \$135.30 and costs for professional services. Mossberg & Granville Mfg. Co. have brought suit in the Sixth District Court against the Fisher Co. to recover \$52, balance due on a bill of \$89.25. The case was set to be heard on the 19th.

The employes of W. J. Braitsch & Co. had a bicycle tournament at Hill's Grove Saturday afternoon, which was productive of no small amount of fun. The principal

event was a five-mile handicap, and additional merriment was occasioned by the starting of three of the men who do not ride the wheel, with a three-mile handicap. They were badly distanced, however, by the wheelmen.

Willard B. Blackinton died at his residence on Grove Ave., East Providence, on the 13th inst. He had been ill several months, and his death was due to quick consumption. He was born in Wrentham, Mass., 49 years ago, but had resided quite a number of years in Attleboro, Mass., and while a resident of that town was engaged in the jewelry business. About four years ago he removed to East Providence.

Among the visitors in town the past week were: Alfred Eaves, Montreal; M. Bogle, Bogle Bros., White River Junction, Vt.; M. Myers, Boston; Charles Phillips, Croft, Phillips & Winsch, Toronto, Can.; Mr. Weber, for I. Ollendorff, New York; M. Herz, R. H. Macy & Co., New York; Eli Solomon, Solomon Bros., New York; S. Kaufman, Philadelphia; Jacob Eichenstein, Cincinnati, O.; Mr. Davisburg, Abraham & Straus, Brooklyn, N. Y.

## Connecticut.

The E. N. Welch Mfg. Co., Forestville, are running full time and employing 200 hands.

Frank R. Beebe, for 10 years employed in the ornamental rooms of the Middletown Plate Co., Middletown, died last Wednesday night of consumption. He leaves a wife.

The electric clocks in the Norwalk jewelry stores stopped, Aug. 16, the wire which runs them having been cut out by the electric bolt which lit into the Western Union telegraph office the Sunday night previous.

The hearing on the appointment of commissioners of the insolvent estate of Mayer, Grace & Mayer, Hartford, which was to have come before the Probate Court Aug. 17, was continued for a week, owing to the absence of Judge Freeman.

Colonel Clayton H. Case, the Hartford jeweler, was in camp at Niantic in 1873, the first year the encampment was in this village. He was commissary sergeant on the non-commissioned staff of Colonel Hamilton, of the First Regiment. Col. Case this year assisted Governor Cooke in reviewing the brigade Aug. 20.

Franklin A. Clark, secretary and treasurer of the Winsted Optical Co., West Winsted, a brief mention of whose death was published in the last issue of THE CIRCULAR, died of typhoid fever. He was 51 years of age and leaves a wife and one daughter. Twelve years ago he was induced to move the optical business which he carried on in Milford to Winsted, and he had since run the factory there.

It has now been decided to immediately erect the new addition to the plant of the American Watch Tool Co., Waltham, Mass.

## BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work is done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

SPRINGFIELD, Mass., Aug. 10, 1897.

Editor of THE JEWELERS' CIRCULAR:

Can you inform me who issues books for registering diamonds, watches and general stock?

And oblige,

F. A. HUBBARD.

ANSWER:—Green Bros., 6 Maiden Lane, New York, sell a Repair Record, price \$1.50; a Purchase Record, for jewelry, arranged for 3,000 items, price \$1.50, and a Diamond Record, price \$1.25.

CUYAHOGA FALLS, O., Aug. 11, 1897.

Editor of THE JEWELERS' CIRCULAR:

Will you please give the names of some paper that is taken generally by city marshals, chiefs of police and detectives. I have never seen such a paper; but they must certainly have a journal devoted to their interests.

The reason I want to get the address is, I want to advertise a watch that I had stolen in it. Kindly answer in the next issue for the information of the craft. I have asked several traveling salesmen and got no information.

Respectfully,

B. F. PHILLIPS.

ANSWER:—We advise correspondent to use the daily papers of the towns which he wishes to reach. We know of no paper devoted to police, etc., except the New York *Police Gazette*. We doubt if this paper would pay Mr. Phillips.

LYNN, Mass., Aug. 13, 1897.

Editor of THE JEWELERS' CIRCULAR:

Kindly let us know to whom to apply for reference book of the jewelry trade. Yours very truly,

H. M. HILL & Co.

ANSWER:—The New York Jewelers' Board of Trade, lessees, issue the Confidential Reference Book of the Jewelers' Mercantile Agency. A letter addressed to the New York Jewelers' Board of Trade, 54 Maiden Lane, New York, will receive prompt attention.

ITHACA, N. Y., Aug. 11.

Editor of THE JEWELERS' CIRCULAR:

Could you give me the address of anyone who teaches jewelry designing by mail? If you could inform me of the whereabouts of such a person I would be very thankful to you. Please find enclosed card for reply, for which please accept my thanks.

Yours truly,

E. M. NAUGHTON.

ANSWER.—A. Bonniol & Son, designers and die sinkers, 157 Orange St., Providence, R. I., will undertake to teach jewelry designing by mail.

WASHINGTON, D. C., Aug. 19, 1897.

Editor of THE JEWELERS' CIRCULAR:

Can you furnish us with the address of Mr. Burroughs or Burrows, jewelry auctioneer? Thanking you to give above request your earliest attention,

Yours truly,

B. J.

ANSWER:—P. J. Burroughs, jewelers' auctioneer, 103 State St., Chicago, Ill.

### William F. Krayer Drops Dead.

COLUMBIANA, O., Aug. 17.—William F. Krayer, a prominent jeweler of this city,

fell dead Monday from heart trouble, brought on by excessive use of stimulants.

### Of Interest to Policy Holders in the Mercantile Credit Guarantee Co.

At a conference a few days ago between the committee of policy holders of the Mercantile Credit Guarantee Co. and their counsel, E. K. Summerwell, the following report was drawn up which will be mailed to policy holders:

"The committee appointed at the meeting held in the rooms of the New York Credit Men's Association, having carefully considered the affairs of the company, is of the opinion that the interests of its creditors cannot, with advantage, be subserved by individual effort, but that the only method of realizing the best results is through the concerted action of the entire body of policy holders.

"The committee has endeavored to formulate a schedule of charges proper to be made in the adjustment of the policies and their presentation to the receiver. We find, however, so many kinds of policies and riders, and so much intricacy in their provisions and the adjustments required, that we do not believe it feasible to make a uniform charge for these services. Hence we recommend that each policy holder arrange directly with Mr. Howard McClure, as adjuster, and Mr. E. K. Summerwell, as attorney, for such attention as may be required, the committee having their pledge of reasonable charges.

"We can assure the policy holders from a personal acquaintance with these gentlemen that they have had experience which especially qualifies them for this work, and we believe their work will be entirely satisfactory. They have agreed to name their charges in advance upon the submission of each policy to them.

"The Insurance Superintendent's report shows actual assets of \$135,098, excluding assets not considered, and there is reason to believe that a substantial dividend can be realized."

### Spy-Glasses and Binoculars for the Naval Observatory.

WASHINGTON, D. C., Aug. 18.—Bids were opened at the Bureau of Supplies and Accounts, Navy Department, on Aug. 17, for furnishing the Naval Observatory, Washington, with a quantity of spy-glasses and binoculars. The bidders were as follows:

125 spy-glasses, for officer of the deck—Queen & Co., Philadelphia, Pa., \$1,093.75; Henry Lorsch, New York, \$1,312.50; John Wanamaker, Philadelphia, Pa., \$1,181.25. 50 binoculars, day, and 100 binoculars, night—Queen & Co., \$1,762.50; Manhattan Supply Co., New York, \$2,434.50; Henry Lorsch, \$1,755; John Wanamaker, \$1,762.50.

After much suffering from congestion of the liver, Andrew Smith died at his home in Huntington, Ind., recently at the age of 66 years. Mr. Smith had been a resident of Huntington since June, 1895, and was the father of Charles R. Smith, jeweler, and was identified with the jewelry house of C. R. Smith & Co.

## News Gleanings.

F. W. Roberts will open a jewelry store in Dewey's block, Northampton, Mass.

W. H. Baker has left Wells, Minn., for Alden, Minn., where he will open a jewelry store.

R. E. Nichols, Holton, Kan., died recently. He had lived in Holton for 23 years.

Max Lazarus, of Lazarus Jewelry Co., Macon, Ga., has returned from a buying trip to New York.

D. V. Brown, manufacturing optician, Philadelphia, Pa., visited Southbridge, Mass., last Monday.

Chas. F. Herrmann, Washington, D. C., has returned from a three weeks' outing at Atlantic City, N. J.

S. L. Clock opened a jewelry store on the evening of Aug. 14 at 119 W. Washington St., South Bend, Ind.

Miss Sarah Hunt, daughter of Wm. Hunt, Uniontown, Pa., was united in marriage last week to Byron Flenniken.

Nelson E. Mulford, who some time ago conducted a jewelry store in Madison, N. J., and has for years been traveling, has returned to Madison.

Jeweler Bailey, Steelton, Pa., has established a stock exchange in his room. An instrument is connected with the New York Stock Exchange.

Jeweler Isaac Deisher is making extensive improvements to his jewelry store, 424 Penn St., Reading, Pa., which was badly damaged by the recent fire.

A new company to be known as the Wilcox & White Co. were organized in Meriden, Conn., Aug. 12, and will purchase the plant of the Wilcox & White Organ Co., who recently went into insolvency.

Joseph H. Pahl, Troy, N. Y., has given a bill of sale of his stock to Wilhelmina Pahl and John L. Pahl, for a consideration of \$4,000, and has also transferred real estate to Wilhelmina Pahl for \$1,000.

The Reichenberg-Smith Jewelry Co., Omaha, Neb., are negotiating for space for installing in the Trans-Mississippi Exposition the exhibit of the Meriden Britannia Co. which was made at the World's Fair.

The man who burglarized the jewelry store of George Clary, Moravia, N. Y., last week, getting away with part of the contents to the value of about \$300, was arrested at Waverly. He gave his name as Frank Collins.

W. A. Kraft, Johnstown, Pa., has removed his place of business from 133 Market St. to the McDermott block, Washington St., opposite the Penn Traffic Co., where he has leased a storeroom for three years.

John W. Ware, 31 E. 3d St., Dunkirk, N. Y., has greatly improved his store. The ceiling and walls have been repainted and repapered with a delicate shade of blue, while the show cases and display cabinets have been white enameled.



E. M. Hastetter, Caldwell, Idaho, has closed his jewelry store.

J. A. Selby, Caney, Kan., has filed a chattel mortgage for \$263.

E. A. Tharnish, Exira, Ia., has given a chattel mortgage for \$2,100.

F. M. Steadley, Carthage, Mo., has sold real estate valued at \$1,200.

A. C. Loker recently sold out his stock of jewelry in Fayetteville, Ark.

A. Haskell has opened a new jewelry store in Salt Lake City, Utah.

A. C. Hailey, Cassville, Mo., has given a trust deed on real estate for \$300.

W. E. Johnston, Canonsburg, Pa., is on a trip to Baltimore, Md., and New York.

C. A. Wolf is purchasing goods for a new jewelry store he is now opening in Topeka, Kan.

B. F. Mersman, of Webb City, Mo., will move to and open a jewelry store in Shelby, Mo.

M. Migel, one of the best known jewelers and pawnbrokers of Galveston, Tex., is reported deceased.

J. H. Havill, jewelers' auctioneer, Anderson, Ind., is arranging his affairs preliminary to a trip to the Klondike.

C. D. Couse, of Waverly, Ia., has given a chattel mortgage for \$350, and is reported to have been attached for \$4,000.

A. F. Fox, jeweler, who left Converse, Ind., about a year ago and located in Greentown, will return to Converse in the near future.

W. Rudisill, jeweler, Altoona, Pa., has been appointed receiver of the Young America Clothing Co., that city. Mr. Rudisill has taken charge of the store.

George E. Hart, purchaser of the W. O. Glines' stock of jewelry, Jenkins block, Decatur, Ill., has decided to sell the goods at auction instead of moving to Danville, as first contemplated.

Caney, Kan., seems to be having something of a boom within the past few weeks, as several new establishments are opening up. J. A. Selby and J. M. Studebaker are opening new jewelry stores.

Joe Castellberg, of the Castellberg National Jewelry Co., Baltimore, Md., has left on a four weeks' trip to Boston, Halifax, Cape Breton, Prince Edward's Isle, St. Johns and White Mountains.

Charles Shelden is now managing the business of J. Q. A. Shelden, his father, in Manhattan, Kan., for a few weeks, during the absence of J. Q. A. Shelden in the east, where he is buying goods for the coming season.

Edward J. Kiefer, a jeweler in the employ of William Bard & Co., Portage, Wis., was seriously burned last week by the explosion of a spirit lamp, the flames igniting a pan of benzine used for cleaning purposes. His right arm and side are frightfully burned.

The recent reports of the German Consuls in Brazil all speak of the great success which German trade has achieved in the South American Republic. Among the leading lines in which business is be-

ing done are clocks. Also china, stone and glassware, fancy goods, toys and musical instruments, are being received from Germany in much larger quantities than from competing markets.

A dispatch from Plainfield, N. J., last week stated that the case of A. H. Barnett against the Waltham Watch Mig. Co., of Waltham, Mass., was to be tried in Justice Collins' court of that town. At the American Waltham Watch Co.'s office in New York it was stated that they knew of no such suit, but that the dispatch probably referred to a bicycle concern of Waltham, with a name somewhat similar to theirs.

#### Russia's Output of Platinum and Iridium.

WASHINGTON, D. C., Aug. 21.—The Russian Ministry of Finance has recently issued a report on the production of platinum in Russia, according to which that country stands first in the world for this production, 40 times the quantity produced by all other countries together being obtained there. In the year 1880 the quantity produced amounted to 2,946 kg.; in 1895 it reached 4,413 kg. The production had gone on increasing up to the last year, when it diminished on account of the wet weather in Summer. This rare metal is found exclusively in the southern Ural.

The manner of its being worked up is unknown in Russia; this is done in Germany, to which country the platinum is exported in a crude state. Whatever Russia requires of worked-up platinum it has to buy back from Germany. Of late years the price of this article has run very high; at present it is 900 marks (about \$225) for one kg. of crude platinum in Russia. On mining for the platinum the still rarer metal iridium is also found, but only in very small quantities. Last year the total quantity of iridium obtained did not amount to more than 4.1 kg., and this was only slightly exceeded in 1894.

According to the *Bulletin de la Société de Géographie Commercial*, xix., 5, the production of platinum in Russia in the year 1895 was nearly 270 pounds (9,735 pounds), more than 1,750 pounds less than during the year 1894. The output of this metal is from the Ural, in the districts of Perm and the mountain regions of Verkhoutorski. Eleven pounds of iridium were found in the district of Orenburg, according to a recent consular report.

Geo. E. Van Sise, with Henry C. Haskell, Corbin building, New York, in his spare hours devotes his abilities to the photographing of jewelry, watches, precious stones, etc., and the coloring of such photographs in the natural tints of the articles themselves. This work is admirably adapted for fine catalogues, or for preserving pictorial fac-similes of special pieces of jewelry, etc.

#### Canada and the Provinces.

Mr. Perrett has opened a jewelry establishment in Minnedosa, Man.

Daniel O'Hara, of the O'Hara Waltham Dial Co., Waltham, Mass., was in Montreal recently.

Jos. Higgingbotham has bought the jewelry business lately conducted by W. A. Crisp, Portage La Prairie, Man.

F. A. Mansfield, of Smith, Patterson & Co., Montreal, has started on his Fall trip to the Lower Provinces, and T. A. Brady, of the same firm, has left for the Northwest.

A. R. Harmon, manager of the Canadian branch of the American Waltham Watch Co., has just returned to Montreal from a business visit to Toronto.

The following travelers were in Montreal during the past two weeks: Walter J. Barr, manager of the Goldsmiths' Stock Co.; the representative of Stone Sterling Silver Co., New York; Mr. Burchill, Toronto Silver Plate Co.; "Jake" and Adolph Levy, Levy Bros. Co., Hamilton; Mr. Reed, Meriden Britannia Co., and J. Morrison, Standard Silver Co.

The advance of 10 per cent. in the watch movements of the American and Elgin Companies has gone into effect, and some of the Canadian jobbers have followed suit. The jobbing and retail trades seem quite satisfied with the increase in prices, as they believe it will ensure a better article.

Wm. J. Stewart, of the Montreal Watch Case Co., Montreal, has just returned from a trip to the Lower Provinces. C. H. A. Grant, manager of the same company, has just started on a business trip to the west. G. A. Reed, with Jas. A. Pitt, has also left to cover his ground in the west.

Among the country jewelers who paid a business visit to Montreal recently were: H. Duncan, Vankleek Hill, Ont.; J. H. Trotter, Jos. Brochu and J. T. Letellier, Valleyfield, Que.; A. E. Piette, Sorel, Que.; L. Beandry and J. Letellier, St. Hyacinthe, Que.; F. Spenard, Athabascaville, Que.; Jas. Letellier, Scotstown, Que.; F. T. Monro and A. Robertson, Moxville, Ont.

Among the Montreal jewelers taking vacations recently have been Frank Jones, of R. N. Scott & Co., staying at Popham Beach, Me., with wife and family; Alfred Eaves and Mrs. Eaves, who have made a tour of New York, Boston, Providence and other cities; Jos. C. Barlow, of Robbins, Appleton & Co., who has been staying at Popham Beach; Thos. Robertson, of Robbins, Appleton & Co., who has just returned from a trip to Toronto and other cities; Ben. Chapman, of Smith, Patterson & Co., who has also been spending his holidays in Toronto; Dan. Beatty, who has spent some time recently on Lake St. Louis, and Willie Hays, of Alfred Eaves, at Chambly, Canton and Old Orchard Beach.



BARTLETT & CO. N.Y.

THE “BERKSHIRE.”

PATENTED.

Made only by THE MERIDEN BRITANNIA CO., New York, Chicago, San Francisco.

1847 TRADE MARK ROGERS BROS. 



Mr. Brahe, manager of the Seth Thomas Clock Co., New York, visited Toronto last week.

A. P. Noxon, watchmaker, has started business at Revelstoke, B. C.

The Empire State Watch Co., Montreal, is the style of a new co-partnership.

W. Alexander, Cannere, Man., has had a writ issued against him by L. H. Doll; amount, \$32.

Catherine Aarons, Toronto, has given a chattel mortgage to A. Kleiser. Amount, \$726; a renewal.

The stock of Lindberg & Lamb, St. John, Newfoundland, has been damaged by fire and water; insurance, \$11,000.

John F. and Minnie K. Zoeller, silver-smiths, Hamilton, Ont., have given a chattel mortgage to G. S. Bingham. Amount, \$101. This is a renewal.

Montreal is being flooded with cheap jewelry just at present. It is very cheap and very nasty and is injuring legitimate business to some extent.

The exhibition of pictures of the Woman's Art Association of Canada is now open in the picture gallery in connection with the store of Ambrose Kent & Sons.

Mr. Fitch, president of the American Waltham Watch Co., accompanied by his son, Charles, passed through Montreal a few days ago on his way home from his fishing trip to the coast of Labrador.

Geo. Chillas has engaged a handsome suite of apartments at the Windsor Hotel, Montreal, for the purpose of showing a magnificent selection of lamps manufactured by the Pairpoint Mfg. Co., for whom he is Canadian agent.

Provincial dealers who visited Toronto last week included: J. H. Hastings, Brantford; J. A. Floyd, Mattawa; H. A. Felt, Ostrawa; J. S. Barnard, Whitby; N. McLeod, Cannington; J. R. Powell, Cayuga; J. Horn, of the Mason Co., Bowmanville.

The new Toronto City Hall and Court House, which has been several years in construction, is approaching completion, and the call for tenders for clocks for the building has aroused considerable rivalry, as the contract will amount to several thousand dollars. All the leading firms will probably compete.

#### One of the Robbers of McNamee's Store Comes to Book.

WHEELING, W. Va., Aug. 21.—An important arrest was made in this city Aug. 14. The police captured one George Emblem, son of well-to-do parents, while transferring a lot of stolen jewelry to the home of his uncle. He and accomplices effected an entrance into McNamee's jewelry store at the supper hour, one day during the week prior to his capture. The store is located in the most prominent part of the city, and several people saw Emblem taking the jewelry from the window, but supposed he was a clerk. The police are now searching for his accomplices.

#### The Cushman Building, Maiden Lane and Broadway.

The Cushman building, the new skyscraper illustrated on this page, which, as exclusively announced in THE CIRCULAR July 21, is soon to grace the corner of Maiden Lane and Broadway, will be among



THE PROPOSED NEW BUILDING, N. E. COR. MAIDEN LANE AND BROADWAY.

the most beautiful edifices in the jewelry district of New York. Workmen last week commenced tearing down the old seven story brick building that was for so many years the home of prominent diamond and jewelry firms, and which is to give place to the new structure.

As already stated in these columns the Cushman building will be an edifice worthy of its fine location. It will be 13 stories high, built of marble, brick and terra cotta in the style of French renaissance. The site, which takes in Nos. 172 Broadway and 1 Maiden Lane, has a frontage of 25 feet on Broadway and 50 feet on the "Lane." The entrance will be on Maiden Lane, at the east end of the building, and will give direct access to the two quick running electric elevators. The building will be fitted with all the modern conveniences, such as electric light, power, telephones, etc., common to the latest office buildings, and in its arrangements especial attention will be given to the needs of the jewelry and diamond dealers. It is expected that the offices will be ready for occupancy by May 1, 1898. C. P. H. Gilbert is the architect.

#### The Sad Death of Jos. G. C. Cottier.

A cablegram received last week by J. G. C. Cottier, of C. Cottier & Son, New York, announced the sad news that his son, Joseph G. C. Cottier, had died in Paris on Aug. 17, of typhoid fever. Young Cottier, who was associated with his father in the precious stone business for about three years until about a year ago, was spending a vacation abroad and had taken a bicycle tour through France. His traveling companion, Prof. A. G. Guilford, of Jersey City, N. J., died from the effects of typhoid fever about a week before. When the elder Mr. Cottier left Paris about Aug. 7 his son was not feeling well, but the trouble was not thought to be a serious one, so the cablegram announcing his death came as a sudden and grievous shock. The deceased was an exceptionally bright young man, having won a scholarship at Stevens Institute at 16 years of age, and graduated with the degree of M. A. when but 20. He then went to Columbia, taking the A. M. degree in one year, and had he lived would have obtained a fellowship from that university.

R. A. Kipling, a friend and Paris correspondent of the elder Cottier, took charge of the remains, which were shipped to this country Saturday. They are expected to arrive about the 28th inst. The funeral services will be held at the Cottier home, 12 Congress St., Jersey City, on Aug. 30; interment will be in Greenwood Cemetery.

#### The Assets and Liabilities of the New York Silver Plate Co.

The schedules of the New York Silver Plate Co., New York, who, as told in last issue of THE CIRCULAR, assigned Aug. 11 to Eli M. Cohen, were filed by the assignee Thursday. They show the company's liabilities to be \$3,655.64 and their assets nominally \$8,324.91, and actually worth \$3,089.59. The assets consist of outstanding accounts nominally \$824.05, actually worth \$615.76; stock, material and tools nominally \$7,376.86, actually worth \$2,349.83; and a cash balance of \$124.

The company's largest creditors are: The National Shoe and Leather Bank, \$1,022; Maltby, Henley & Co., \$455; W. A. Rogers, \$125; Nassau Smelting and Refining Co., \$152; Chas. S. Platt, \$169; Bradstreet Co., \$125; Jno. Cullen, \$109; Chas. S. Kent, \$100; S. C. Duval, \$588, and Kneeland, Thompson, Stewart & Hoelljes, \$150.

L. C. Hodskey's jewelry store, Big Rapids, Mich., a few days ago, was entered and \$75 worth of goods taken. Fourteen years ago he was robbed in a like manner of \$400 worth of goods.

C. L. Albaugh, the Hillsdale, Mich., jeweler who was robbed of \$1,200 worth of diamonds and cash by Frederick Virgien, has returned from Chicago where he recovered two-thirds of the jewels from pawn shops. Virgien must stand trial in October.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

United States and Canada, . . .	PER ANNUM. \$2.00
Foreign Countries in Postal Union, . . .	4.00
Single Copies, . . .	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

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Liability. The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athénée, Rue Scribe.

LEIPZIG—Handels-Zeitung, für die gesamte Uhren-Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Aug. 25, 1897.

No. 4.

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### Changing the Memorandum Business.

THE publication in THE CIRCULAR of those sections of the Liens law, which was passed at the last session of the New York Legislature, comprehending memorandum transactions, and the universal acceptance by the trade of the interpretation of the law as published in these columns have been immediately followed by the importers, jobbers and manufacturers whose memorandum transactions are a factor of their business, adopting plans for decreasing the opportunity for fraud and for minimizing the other evils the new law offers. As may be gleaned from the interviews published in another part of this issue, some of the jewelers are adopting the form of memorandum pointed out in our last issue as being the safest; others are having their attorneys carefully prepare a form of words which they hope will prove unassailable; while all have decided to restrict their memorandum transactions, some limiting them to only their best customers or those who the dealers positively know will not pawn the goods, others to amounts equal to only what they would give on regular credit to the party seeking the memorandum goods. In the meantime the municipalities will profit little by the law, for it is the general determination of the trade not to file any of their agreements.

### Prices of Bar Silver and Manufactures of.

THE decreasing price of silver has suggested to newspaper writers a subject for space fillers. One writer, in the New York Herald, says: "Manufacturers of silver ware are looking forward to a largely increased use of silver commercially, owing to its reduced price." While a markedly decreased price of silver might increase the employment of this metal commercially, manufacturers do not anticipate such decrease, but quite the contrary. They claim that silver cannot go lower and be produced. That their conviction is based on sound logic is borne out by the latest news, which is to the effect that, as a result of the low price of silver, a number of mines in Colorado will shut down, as it is unprofitable to mine silver at the existing quotations; that Manager Hanchett, of the Lamartine mine, at Idaho Springs, has stopped all work on the silver lodes, and is reported as saying "the price of silver has dropped too low. The product of the Lamartine has been something more than \$3,000,000 at current prices, and it is one of the heaviest producers in the State. We will turn our attention to gold lodes"; that mine owners in Upper Clear Creek, a rich silver district, have also discontinued their silver workings. Thus, the mines for the most part being shut down, manufacturers will be dependent upon the existing supply, which must eventually contract.

**590** More News Items.  
**5,323** More Inches of Original Reading Matter.  
**5,624** More Inches of Advertising Matter.

were published in THE JEWELERS CIRCULAR, during the seven months January to July 1897 inclusive, than in any other weekly jewelry journal.

THE JEWELERS' CIRCULAR, is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

On the principle that price is regulated by the law of supply and demand, the price of bar silver must soon appreciate, and with this appreciation of the raw material, it is only reasonable to infer that prices of manufactures of silver will shortly be higher than they are at present.

MICHIGAN'S wisdom beridden Governor has again broken forth. At a convention of the American Bankers' Association at Detroit, Mich., Aug. 17, Governor Pingree suggested, as a means of increasing the stock of the world's coined gold, that a tax be placed upon manufactured gold, in the way of jewelry, gold leaf, etc., and thus prevent the increasing use of gold in the arts! In a State where laws are planned compelling, under threats of fines and imprisonment, the Anglicizing of the programme of the mysterious but toothsome table d'hôte, many happenings are possible, but it is hoped that with an addition to existing stocks of several millions of gold from Klondike, Copper Creek, Cal., Peru and Siberia, the Governor will be satisfied and allow his suggestion to lapse into desuetude.

TO the several letters, already published, from the United States Consuls in Mexico, Central America and South America, in reference to the receipt of copies of the Pan-American Editions of THE JEWELERS' CIRCULAR, the following should be added:

Consulate of the United States of America.

SANTOS, Brazil, July 28, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your letters and CIRCULARS received. They will be kept on file as desired.

Very truly yours,

FRANK D. HILL,  
Consul.

United States Consulate.

PARA, Brazil, August 2, 1897.

Editor of THE JEWELERS' CIRCULAR:

Gentlemen:—Replying to your favor of June 24, I will say that I shall be pleased to keep your CIRCULAR on file as requested.

Yours truly,

GEO. G. MATHEWS, JR.,  
United States Consul.

A meeting of the creditors of Chas. Wyman & Son, Burlington, Vt., has been called to take place in Burlington on Aug. 31. The liabilities and assets of the firm are each about \$15,000.



## Letters to the Editor.

### DANSVILLE, N. Y., GETS A LIVE JEWELER.

DANSVILLE, N. Y., Aug. 21, 1897.

Editor of THE JEWELERS' CIRCULAR:

Through a brief announcement in a recent issue of THE CIRCULAR, Dansville will soon be represented by a live jeweler from the Nutmeg State. Mr. Charles F. Bates, of New Canaan, Conn., reached here yesterday, and was so well pleased with our busy town and its beautiful environment, that after consulting with influential and representative citizens, and looking over the ground in a thorough and business-like manner, concluded to settle here, and accordingly purchased a store and will, as soon as it is fitted up in modern style, open a first-class jewelry establishment. Mr. Bates comes highly recommended as a practical watchmaker and reliable business man, and he will be received in a most hospitable manner by the leading citizens of the town. He is wide-awake and whole souled, and his success is already assured. THE CIRCULAR, as an advertising medium, is far-reaching, as letters from all over the Union have been received.

W. J. LA RUE, Journalist.

### COMMERCIAL DIRECTORY OF THE AMERICAN REPUBLICS.

WASHINGTON, Aug. 10, 1897.

Editor of THE JEWELERS' CIRCULAR:

It may be of interest and benefit to many of your readers to know that the Bureau of American Republics has in an advanced stage of preparation a commercial directory of the American Republics, and the European dependencies in Central and South America and the West Indies. The volume will be a handsome quarto, nine by twelve inches, of over twelve hundred pages, and will embrace, in its contents, the following information:

1. Reliable descriptive, geographical, industrial, commercial and statistical data, and map of each country.
2. The addresses and lines of business of the commercial houses of Latin America and the Hawaiian Islands.
3. The names of five thousand or more representative manufacturers, merchants, shippers and bankers of the United States, interested in foreign trade, classified under proper headings.
4. The names of the trade and commercial organizations, associations and unions of the countries embraced in the International Union of American Republics.
5. Valuable data of transportation companies, and trade routes by land and water; railway, telegraph and cable facilities, and particulars as to shipping, port regulations, tariffs and customs laws; patent, trade-mark and copyright laws; and commercial licenses, passports and postal regulations.

The above information has been secured from the most reliable sources, with

a view to accuracy and completeness, and I feel assured it will meet the specific requirements of all lines having and seeking foreign trade. To all who apply, specimen pages and subscription blanks will be forwarded.

Requesting your valuable co-operation in imparting to manufacturers, merchants, shippers, bankers and others a knowledge of the approaching completion of this great work, which I believe you will recognize as being not only of practical utility but of international importance, I remain Very respectfully,

JOSEPH P. SMITH,  
Director.

### New York Credit Men Meet, Dine and Discuss Matters.

A dinner and meeting of the members of the New York Credit Men's Association was held Thursday night in the rooms of the Arkwright Club, Mutual Reserve Fund building, 309 Broadway. There were 43 members present and president Charles Biggs presided. After dinner the affairs of the association were informally discussed and officers for the ensuing year nominated. It was stated that the association now had 325 members, including 18 National banks, the latter representing \$220,000,000 of capital.

The following gentlemen were nominated for officers for the ensuing year: R. P. Messiter, of Minot, Hooper & Co., president; O. G. Fessenden, of H. W. Wheeler & Co., vice-president; William Naumburg, of Naumburg, Kraus & Co., treasurer. Executive committee—Charles Biggs, actuary of Hat Trade Credit Association; E. E. Huber, of Eberhard Faber & Co.; Hugo Kanzler, of Muser Bros.; T. W. Bartindale, of Morse & Rogers; C. D. Potter, of F. W. Devoe & C. T. Reynolds Co., and William Buchanan, of Austin, Nichols & Co., to fill vacancy. The election will take place on Thursday, Sept. 16th.

### Henry Wicke Surprises His Friends by Assigning.

ST. LOUIS, Mo., Aug. 19.—Henry Wicke, doing business at 1101 Franklin Ave., assigned on the 17th inst. to Chas. Kuhn for the benefit of the creditors. Mr. Wicke has been in business many years, and his failure was a surprise to his friends. The property assigned consists of a leasehold of the premises occupied by the store, 64 feet of ground owned on Bell Ave., and the jewelry stock in his store. The assets are about \$6,300, and the liabilities are not yet stated for publication.

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Aug. 21, 1897.

Aug. 16.....	\$21,530
" 17.....	15,913
" 18.....	52,222
" 19.....	10,600
" 20.....	29,444
" 21.....	5,254
Total .....	\$134,963

## Last Week's New York Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

L. Kingsbacker, Pittsburgh, Pa., Hoffman H.; J. Eichenberg, Providence, R. I., Broadway Central H.; J. J. Lucas, Chicago, Ill., Gerlach H.; E. W. Baumgardner (buyer jewelry, L. S. Baumgardner & Co.), Toledo, Ohio, 43 Leonard St.; C. C. Putts, Baltimore, Md., Albert H.; W. E. Putts, Baltimore, Md., Albert H.; M. Rauch (Rauch & Goldsmith), Cincinnati, Ohio, Imperial H.; B. Martin, Logansport, Ind., Park Ave. H.; J. Bitterman (Bitterman Bros.), Evansville, Ind., Bartholdi H.; H. Lowenthal (Bitterman Bros.), Evansville, Ind., Bartholdi H.; S. P. Schuessler, Baton Rouge, La., Bartholdi H.; J. H. Bond, Boston, Mass., Astor H.; M. Hyman, Chicago, Ill., Cadillac H.; T. T. Boyle (Boyle Bros.), Boston, Mass., Imperial H.; J. B. Hudson, Minneapolis, Minn., Imperial H.; L. L. Fischer, Chattanooga, Tenn., Imperial H.; Wm. Black, Montgomery, Ala., Gerlach H.; L. Emery, Jr., Bradford, Pa., Albemarle H.; S. D. Engle, Jr., Hazleton, Pa., Cadillac H.; H. Volkman, Kankakee, Ind., Grand Union H.; E. Critzer, San Antonio, Tex., Vendome H.; K. Lehman, Natchez, Miss., Marlborough H.; "Jewelry Company," Philadelphia, Pa., Astor H.; A. Vogt, Louisville, Ky., Vendome H.; I. J. Levene, Carbondale, Pa., Union Sq. H.; E. C. Reineman, Pittsburgh, Pa., St. Denis H.; W. D. Oertel, Syracuse, N. Y.; H. H. Hedrick (china and glassware), Bristol, Tenn., Colonnade H.; A. H. Kaufman, Nappanee, Ind., New York H.

## Newark.

Wm. H. Ball and family have returned from their vacation trip.

Gaven Spence & Co. have dissolved. Gaven Spence continues at the old stand and J. J. S. Rutan, the junior partner, will open a store at 861 Broad St.

John W. Gwinnell has been appointed receiver for the United Machine Co., of Irvington. He gave bonds for \$40,000, and took possession of the plant. The company have a plant valued at \$90,000. The company did a business manufacturing printing presses, jewelers' machines, and other machinery.

Three young men stole four watches from the jewelry shop of Marcus Seidemann, 42 Broome St., Thursday afternoon. One of the men is tall and of sallow complexion; one is stout and ruddy. These two have mustaches of medium size. The third is small and has a very small and dark mustache. They all wore straw hats.

### New York Notes.

J. M. Lissauer, formerly manager of the office of A. Peabody, is now on the road for the F. Kroeber Clock Co.

J. T. Harris, manufacturer of silk purses for the trade, 168 W. 125th St., recently underwent a serious operation for blood poisoning at the J. Hood Wright hospital. He is now convalescent.

Among the Fifth Ave. merchants who signed the petition to Commissioner Collins, urging the speedy completion of the work of laying the large water mains in that thoroughfare are: Theodore B. Starr, Meriden Britannia Co., Jno. R. Keim and R. Wallace & Sons Mfg. Co.

Samuel Brown, who said he was a diamond dealer, of 115 W. 15th St., was arrested in Central Park Sunday night, on complaint of a Miss Cochrane, of 46 W. 65th St., who charged him with using insolent and insulting language to her. Brown was taken to the E. 67th St. station house.

Judge Russell, of the Supreme Court, Thursday denied a motion of W. Frank Purdy, a former employe of Leroy W. Fairchild & Co., for an order directing W. N. Le Cato, receiver of the firm, to pay him \$89 due for salary. Purdy claimed that under the law his was a preferred claim and asked the court to enforce the preference. Judge Russell, however, thought otherwise.

Deputy Sheriff Lipsky, under an order of entry obtained from the court by Silverman & Sulzberger, creditors of Charles H. Peckham, opened Mr. Peckham's box in a safe deposit vault, but nothing whatever was found therein. It was supposed that he had placed some of his diamonds there for safe keeping. It cost \$15 to get the box opened. Peckham, it will be remembered, was the diamond dealer at 45 Maiden Lane who disappeared July 27, leaving creditors for about \$20,000 to mourn his departure.

In speaking of the protest Tiffany & Co. intend to make against the duty on drilled pearls, H. H. Treadwell, of that concern, stated Saturday to a CIRCULAR reporter that the goods on which the test case will be made have not yet been imported. The basis of their contention, he said, will be that drilled pearls are practically pearls in their natural state, dutiable at 10 per cent.

They should not be classified as unenumerated partially manufactured articles dutiable at 20 per cent., he claims, as their value has not been increased by any work performed upon them.

George Yazbeck, a peddlers' jobber in jewelry, cutlery, etc., at 80 Greenwich St., made an assignment Thursday to Freeman C. Griswold without preference. He gave a bill of sale 10 days previously to George Saba, a brother-in-law, for \$10,000, and since then Deputy Sheriff Whoriskey has received five attachments against him, aggregating \$2,020, and nine writs of replevin, amounting to \$1,576, in favor of various creditors. His liabilities are about \$10,000, and nominal assets \$8,000 in book accounts. At the office of his attorneys it was stated that the failure was due to Yazbeck's long illness. He bought out Geo. Saba and succeeded to his business about 18 months ago.

The U. S. Board of General Appraisers have handed down a decision on the protest of Sibson & Kerr against the ruling of the Collector at Portland, Ore., as to the assessment of plain white earthenware imported March 23, 1897. The goods, it was claimed, were for the Arlington Club at Portland, and were marked with the initials A. C. in the form of a monogram in colors. The goods were assessed for duty at 35 per cent. ad valorem, under paragraph 85 of the Tariff Act of Aug. 28, 1894. The importers claimed the goods were dutiable at 30 per cent. ad valorem, as plain white earthenware. The board overruled the protest.

Mary M. Gager, special partner in the firm of Haviland & Abbot, importers of fine French china, 29 Barclay St., died at her home, 120 Hicks St., Brooklyn, Wednesday last of paralysis, from which she had suffered since last December. The deceased, who was 70 years old, was the widow of O. A. Gager, of O. A. Gager & Co., the predecessors of Haviland & Abbot. Mr. Gager died about eight years ago. Mrs. Gager was interested in several charitable enterprises, among which were the Newsboys' Home, the Home for Consumptives and the Sailors' Home. The funeral took place on Friday at 10 o'clock. The burial was in Greenwood Cemetery.

A co-partnership has been formed between J. E. Thier and J. S. Davies, under

the firm name of Thier & Davies, for the purpose of engaging in business as manufacturers' agents. The manufacturers already represented by Thier & Davies are: Christy, Parker & Co., Wrentham, Mass., and Newark Jewelry Co. and Feddersen & Feldmeyer, Newark, N. J. The office of the new firm is at 45 Maiden Lane.

The American Spectacle Case Co., 41 and 43 Maiden Lane, have sold out their entire plant for the manufacture of spectacle cases and their patent on the "Victor" off-set spectacle case to the American Optical Co., Southbridge, Mass. The terms of the sale are private.

The large number of jewelry travelers and merchants of Maiden Lane and vicinity who were members of the now defunct U. S. Mutual Accident Association, will be interested in the news that the receiver of the company last week commenced actions in the District Courts of this city against several hundred members to collect unpaid assessments. C. R. and C. U. Carruth, attorneys, who have charge of the interests of a large number of the company's members, stated that the suits were for assessments made by the receiver and were for amounts ranging from a few cents up to \$23. They contend that the assessments were illegal and also that the members are not liable. The question they say will probably be fought up to the Court of Appeals.

Jean Antonio Magan, an alleged jewelry and gold brick swindler, of New Orleans, was before Judge Beekman, in the Supreme Court, Friday, on a writ of *habeas corpus*. Magan was arrested in this city Aug. 3 on a telegram from the Chief of Police of New Orleans and held at Police Headquarters to await requisition papers. Counsel for Magan obtained a writ of *habeas corpus*, and when the prisoner was produced before Judge Beekman counsel contended that there was no proof that his client was the man mentioned in the requisition. Judge Beekman, after hearing arguments, dismissed the writ. Magan is said to have worked a gold brick scheme on one Pasqua L'Estelle and to have been implicated in the diamond swindle worked on jeweler Geo. E. Gail, of New Orleans.

The Brooklyn police have been asked to look for Charles L. Everard, a jeweler,

## Dorflinger's American Cut Glass.

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

### C. DORFLINGER & SONS,

915 Broadway.

NEW YORK.

36 Murray St.



43 years old, of 172 Ross St., who has been missing from that address for about two weeks. He came from Newark, N. J. Everard left home Aug. 14, telling his wife that he was going to Newark to try and open a jewelry store. Mrs. Everard says her husband had in his possession \$1,500 in money and several valuable pieces of jewelry, and she fears that he met with foul play. She said she had been married for eighteen years and her husband had never before stayed away from home. Everard is light complexioned, has light mustache and has a scar on the back of his right hand. He wore a light cutaway suit.

The Commercial Travelers' Sound Money League of America has been formed into a permanent organization for the purpose of combating the free silver movement. The formation of the permanent body was effected Monday. Officers were elected as follows: President, H. W. Dearborn; vice president, Chas. G. Braxmar, medal maker; treasurer, Col. John L. Shephard, of the Keystone Watch Case Co.; secretary, E. C. Matthewson.

For some months past the Spencer Optical Mfg. Co., 15 Maiden Lane, had suspicions as to the honesty of Philip Kaiser, an employe in their prescription department, and Saturday called in the aid of Detective Cain. As Kaiser left the store, about 1 o'clock P. M., the detective noticed his bulging pockets and searched him. Optical lenses valued at about \$15 were found

in his clothes and later a number of others were found in Kaiser's room in Brooklyn. When arraigned in the Center St. Police Court on a charge of petit larceny, Monday, Magistrate Cornell held Kaiser for trial in \$500 bail. The prisoner gave his age as 23 years, though his employers for whom he has worked for about two years say he is very much older.

### Trans-Atlantic Voyagers.

#### FROM EUROPE.

Chas. Bierig, of the Australian Opal Co., New York; M. Goodfriend, of Goodfriend Bros., New York, and Mr. and Mrs. S. F. Sipe, Pittsburgh, Pa., arrived Saturday on the *St. Paul*.

Leon Barré, of Tiffany & Co., New York, and Justin Wertheimer, New York, returned Sunday on *La Gascogne*.

Mr. and Mrs. Jac. Ullrich, Hoboken, N. J., arrived last week on the *Friedrich der Grosse*.

M. Bauman, of the L. Bauman Jewelry Co., St. Louis, Mo., and Chas. J. Lightstone, New York, arrived last week on the *Lahn*.

Wm. I. Rosenfeld, 19 Maiden Lane, New York, reports that he is showing a larger stock than usual. It abounds in what he terms "exclusive goods" and "snaps." Speaking of the anticipated boom in business, he said to a CIRCULAR representative: "I am in a good position to take care of any increased demands."

### Scattering Items of News.

George Caplain will open a new jewelry store on N. Wyoming St., Hazleton, Pa.

A. J. DeMers, of Oconto, Wis., will open a jewelry store in Wausaukee, Wis.

I. L. Pearl, Mt. Carmel, Pa., has been in Philadelphia and New York on a business trip.

The jewelry store of Hiram Drake & Son, Guy's Mills, Ia., was burglarized last Monday night and two gold watches, three silver watches, nine gold rings and other articles carried away. No clue.

A successful robbery of the jewelry store of Frank Schaumburg, Greenport, N. Y., occurred Thursday night. Entrance was effected by boring through the back door and \$100 worth of jewelry was taken. A large hole was bored into the safe, which was not opened.

A colored youth, Lyman Hansley, aged 14 years, is said to have broken open the safe of Walter H. Muir, Chester, Pa., a few days ago, and stolen \$100. He bought a silver watch, but observing the jeweler put a secret mark on it, his suspicions were aroused and he smashed the watch and buried the pieces. In the meantime Mr. Muir discovered the robbery and notified the police. As Hansley was employed by him he was suspected and as he was about to board an excursion boat he was arrested. Thirty dollars of the stolen money was found upon him.

## Do You Know

## Who made the Big Sellers last Season?

McRae &  
Keeler,

Attleboro, Mass.

CHATELAINE.



No. 609.

Here is one  
of them.

## Come with us this Season and Reap the Harvest of Prosperity.

Our MR. FRED. BELLows is now en route for the Western Cities with a new and complete line of BIG SELLERS. Novelties in Ladies' Goods a Specialty, which can be retailed at POPULAR PRICES. **WAIT!**



## Special Notices.

Rates 70c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

THE SOUTHERN TRADE in a nut shell; a good man for any progressive house. Address D.C.X., care JEWELERS' CIRCULAR.

ANY MATERIAL AND OPTICAL HOUSE wanting a good salesman or stock clerk address J. L. T., care JEWELERS' CIRCULAR.

WANTED—A position by a thoroughly competent watchmaker, jeweler and engraver; best references. Address P. O. Box 85, Medina, N. Y.

AN ALL-AROUND jewelry man is open for engagement either for road or behind the counter. Address X. L. C. R., care JEWELERS' CIRCULAR.

YOUNG MAN (18) desires position in office of wholesale jeweler; can furnish first-class references. Address H. H. M., care JEWELERS' CIRCULAR.

SIDE LINE, sterling silver novelties preferred, to go with Gilbert clocks in Ohio, Kentucky and Tennessee. Address "Cloc s," P. O. Box 1924, New York.

JEWELRY TRAVELING SALESMAN with extensive acquaintance is looking for position; best of references. Address Hudson, care JEWELERS' CIRCULAR.

ENAMEL PAINTING—Lady artist wishes position. Flowers, horses and dogs; flat work preferred; first-class references. Address Artist, care JEWELERS' CIRCULAR.

POSITION WANTED by experienced designer and engraver; fair chaser; understands the manufacture of silverware; good reference. Address H. C., care JEWELERS' CIRCULAR.

SITUATION WANTED by a watchmaker, good salesman, fair optician; twelve years' experience; A1 references; good set of tools and test lenses. Address K., care JEWELERS' CIRCULAR.

A SALESMAN with established trade wants a manufacturer's line for the Middle and Western States, on commission, by Sept. 1st; will guarantee results. Address J. L., care JEWELERS' CIRCULAR.

FIRST-CLASS WATCHMAKER and salesman accustomed to wait on fine trade, can furnish best reference, wants a permanent position with a good house. Address "Ability," care JEWELERS' CIRCULAR.

POSITION by young man, age 25, 5 years' experience at bench, good habits, good address, best references; do plain engraving; will work for ten dollars per week; South preferred. Address W., care JEWELERS' CIRCULAR.

A FIRST CLASS SALESMAN wants to represent manufacturers of gold or plated jewelry or silver novelties, in New York, Brooklyn and vicinity, among retail jewelers and department stores. Address "Experience," care JEWELERS' CIRCULAR.

PARTY with good business qualifications and a large acquaintance in the jewelry and watch line would like to represent some reliable manufacturer. Address "Represent," care JEWELERS' CIRCULAR.

WANTED—AT ONCE—Position as watchmaker and salesman; do plain engraving and jewelry repairing; full set of watch tools; best possible references furnished. PAUL W. BLOCHER, Gettysburg, Pa.

WATCHMAKER, 20 years' experience, speaks German and English, able to take full charge of repairing, wants position at once (South preferred); good references; steady and sober. Address L. H. Holz, 595 Courtland Avenue, New York City.

EXPERT WATCHMAKER and engraver desires a position with reliable firm, 20 years' experience, do all kinds of engraving, fine monograms and inscriptions, designer and finisher of raised monograms, etc. Address A. R., care JEWELERS' CIRCULAR.

## Help Wanted.

CITY SALESMAN with established trade. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

WANTED MATERIAL MAN for New York watch material house; one speaking English and French preferred; state age and salary. Address Experience, care JEWELERS' CIRCULAR.

## Business Opportunities.

HIGHEST POSSIBLE VALUE paid in cash for retail or wholesale jewelry stocks or surplus Samuel Less, 35 Prospect St., Brooklyn, N. Y.

JEWELRY BUSINESS to dispose of; ten years established; owner removing; good chance for a German American. Address B., care JEWELERS' CIRCULAR.

CHANCE FOR JEWELER TO MAKE MONEY. An established business, the best location in city of Springfield, Mass. Cheerful store, rich, heavy fixtures, good repair trade, clean stock; can give excellent showing to party meaning business; about \$4,000 capital required; ill health obliges owner to sell. E. J. Murphy, Cor. Main and Bridge Sts., Springfield, Mass.

## Miscellaneous.

SALESMAN with good list of customers wants good line of mounted diamonds on salary or commission. Address "Mason," care JEWELERS' CIRCULAR.

SALESMAN carrying loose diamonds for a first-class importer, wants manufacturer's line to sell on commission to the good retail trade. Address Williams, care JEWELERS' CIRCULAR.

I BUY JEWELRY STOCKS. Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing John Grosberg, 54 First St., N. Y.

## CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing Diamonds, Pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Correspondence solicited.

CHAS. S. CROSSMAN & CO.  
3 Maiden Lane, New York.

All that are born must die;

All who would succeed must try.

W. F. MAIN CO., manufacturing jewelers of Providence, R. I., with a western office and distributing point located at Iowa City, Iowa, wish to employ a few more first-class salesmen. Those applying for positions must furnish satisfactory references, in addition to which they must furnish the name and address of the last two houses for which they traveled.



## A Loving Wife's Advice.

She urges her worrying husband, in order to increase his business, to read from week to week

THE 20 DEPARTMENTS  
IN THE JEWELERS' CIRCULAR  
\$2.00 PER YEAR

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# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO, WEDNESDAY, AUG. 25, 1897

No. 4.

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

### BUSINESS CONDITIONS.

The jewelry trade of Chicago has benefited only in an indirect way from the large influx of merchants from western points to this city the past week. The occasion was the securing of 1-3 fare by the National Association of Merchants and Travelers for a period of 10 days to customers of members of the association, and it was largely availed of by the dry goods, clothing and general merchants in the near-by western States. The following summaries by States, based on interviews had with buyers, shows the feeling of the merchants throughout the west:

Minnesota—An increase of business running from 10 to 25 per cent. in different sections. The demand for lumber and the wheat crop helping business most. Lumber districts exceptionally good, as mills have been running all the season; all manufacturing industries prosperous.

Iowa—Business 10 to 20 per cent. better. Corn 25 per cent. better than last year; fully 50 per cent. of last year's crop in farmers' hands, and prices rising. Wheat shows large yield. Manufacturers running full up, and every one confident of fine Fall business.

Wisconsin—Factories all in full blast and labor is all employed. Business 20 per cent. better. Prospects fine and no retarding conditions. Railroads busy.

Missouri—State shows 15 to 20 per cent. increase. All crops ahead of last year and manufacturing business improving. Plenty of money and much activity in live stock.

Oklahoma—Business much better than for some time. Wheat away ahead and cotton crops good.

Kansas—H. W. Selts, of Clay Center, a well known jeweler, says trade is up to high water mark. Crops, except oats, good and largely in farmers' hands.

Illinois—The conditions for this State have been accurately set forth from week to week at head of this Chicago news column, and there is little to add. It's a case of good times and good crops, and every one is happy. The betterment in trade and industrial conditions is shared by all.

Texas—Reports from the southwest show

that district to be booming. They have felt the depression of recent years less than the States farther north, and consequently the coming of prosperity was less noticeable. Business has increased all through that section, and those catering to Texas trade are finding good orders.

The conditions in Western States generally are better than for years, and dealers only await the moving of crops to have a larger amount of money in circulation than for years past.

H. C. Rowbotham will be here the present week.

Sig. Stern, of Stern Bros. & Co., put in the past week here.

F. B. Harris, Lincoln, Neb., was a buyer here the past week.

Mr. Lilja, diamond man for Benj. Allen & Co., is on his annual pleasure trip.

Mr. Stearns, of the Roy Watch Case Co., called on his business friends last week.

G. A. Webster goes to New York the present week to purchase fancy leathers.

J. Alex. Hardy, Pittsburgh, Pa., is at Battle Creek sanitarium for stomach trouble.

The friends of Moritz Stein say there was no basis for the story of his being missing.

A. L. Sercomb got back Friday from a visit with his family in the northern Wisconsin pineries.

W. S. Pond, for six years with the western office, will represent G. A. Webster in New York city and the east.

The Saturday half holidays will cease Aug. 28, and thereafter Chicago jobbers will keep open till 5:30 o'clock.

The Meriden Britannia Co. say business was last month considerably better than it was a year ago, and that they are doing more this month.

B. F. Simpson, Otto Young & Co., returned from his vacation, left Friday for business in the northwest.

A tile floor and decorated alabastine ceiling in the optical store of W. N. Treleven, 82 State St., have transformed it into a most beautiful room.

C. F. Coutts, who since his father's death has been in Clarksville, Tenn., settling up the estate, will resume traveling for E. G. Webster & Son about Sept. 1.

Mr. Skinner, of the Woodside Sterling Co., New York, the past week has had displayed a full line of the firm's hollow ware

and novelties in room 14, Palmer House. The firm make quite a specialty of silver goods with jeweled tops. Mr. Skinner found a very good business in Cleveland and Cincinnati and a splendid business in St. Louis.

Simpson, Hall, Miller & Co.'s western offices were very busy the past week on orders from all sections of the country. The travelers are all out and all doing well. H. L. Sherman has Ohio, Michigan and Wisconsin; H. E. Vincent, Indiana and Ohio river cities; W. I. Rice, the north-west wheat belt; B. H. Westervelt, the Rocky Mountain district; W. T. Adams, the principal cities west of the Mississippi river; J. H. White, southern Iowa and northern Kansas; C. M. Stone, Illinois and Chicago.

Crawford & Co., room 402, Stewart building, State and Washington Sts., are a new firm of importers of Japanese art porcelains and art goods, bronzes and antimony ware. This Japanese gold and silver decorated antimony ware is pretty and characteristic of Japanese work, making a fine display at a low price. The members of the new firm are R. C. Crawford, who comes from the ranks of the bicycle trade, and B. C. Barnes, well known in Chicago jewelry circles. They will confine their business to Japanese importations.

M. C. Eppenstein & Co., for years a well known Chicago jobbing house, Saturday moved their business to Elgin, Ill. The firm will retain a sample office here on the second floor of the Champlain building, corner State and Madison Sts., which will be in charge of E. A. Manheimer. Mr. Eppenstein is president of the Elgin Cycle Co., and the jewelry company will be located at the latter's factory in Elgin, where Mr. Eppenstein will have immediate supervision of both. He said the great bulk of business was done by travelers on the road and by mail orders. By retaining an office here and carrying stock at Elgin, where they have every facility for shipping, he thought the firm would be in no way inconvenienced and have many additional advantages.

Mark E. Farrell, arrested for complicity in the robbery of J. Fleckenstein, Sioux City, Ia., as recently reported in THE CIRCULAR, has been held to the grand jury in \$800 bond.



**Detroit.****BUSINESS OUTLOOK.**

Detroit jewelers and business men in general are optimistic in regard to future prospects of trade. They argue that Michigan, from an agricultural standpoint, was never in better condition. Last year the farmers marketed 15,000,000 bushels of wheat at 53 cents; this year they have 25,000,000 bushels and the price is over \$1 and the market is rising. Factories are starting up, especially in Detroit, and it is argued that when the laborers and farmers are prosperous, a revival in all lines must take place. Detroiters are looking for a boom.

A. Landsberg, of L. Black & Co., is spending a few weeks at Saratoga, N. Y.

H. Lieberman has started the Merchants' Jewelry and Novelty Co. at 309 E. High St.

E. L. Entriken, Findlay, O., and Mr. Rickets, Charleston, Ill., jewelers, are taking baths at Mt. Clemens, Detroit's famous suburb.

Charles Morrison, jeweler, who was confined 10 weeks to his bed with an attack of dropsy and kidney trouble, is again behind the counter.

J. L. Nowey, formerly optician for L. Black & Co., will shortly start an optical department in Patrick J. Walsh's jewelry store, 202 Woodward Ave. He is at present in New York.

The handsome prizes for the winners in the races to be given by the Detroit Cycle Track Co., on Aug. 28 and Sept. 6, are on exhibition in Wright, Kay & Co.'s windows. The firm donate a silver loving cup for the State champion.

**Indianapolis.****BUSINESS OUTLOOK.**

Indianapolis merchants report business growing slowly but steadily better, and collections easier. The crops throughout the entire State are abundant. While the jewelers are the last to be benefited by the return of "good times," yet the jobbing trade has begun to share in the improved conditions and hopeful prospects. All travelers are out on the road and sending in enough orders to give their respective houses an air of activity not seen for many months.

Two Medals from World's Fair. Australian Opals a Specialty  
ESTABLISHED 1860.

**Frederick J. Essig, Lapidist,**  
and Importer and Cutter of  
**Precious and Imitation Stones.**

8th Floor, Silversmiths' Bldg.  
131-137 WABASH AVE., - - CHICAGO.

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
103 STATE ST., CHICAGO, ILL.  
Write for Particulars.

Jobbers have notified their customers of the rise in the price of watch movements.

E. C. Miller has joined his family at Petoskey, Mich.

Edward Ducas is conducting a bargain sale of watches, jewelry and bicycles before removing into his own store, in the Park Theater building.

Mr. Heller, of Heller & Benton, Alexandria, Ind., and Chas. M. Hunnicutt, Rockville, Ind., made purchasing trips to this city last week.

Traveling men who called on the trade in Indianapolis last week included Mr.

Dillon, Meriden Cutlery Co.; Harry Bliss, Gorham Mfg. Co.; Alfred R. Varian, Denison Mfg. Co.; J. M. Morrow, American Watch Case Co.; F. H. Jacobson, F. H. Jacobson & Co.; W. F. Juergens, Juergens & Andersen Co.; A. F. Bailey, F. T. Pearce & Co.; Gus Rodenberg, S. & B. Lederer; Geo. C. Booth, Hutchison & Huestis; B. Billinghamer, Consolidated Mfg. Co.; F. H. Carpenter, R. F. Simmons & Co.; C. W. Battey, Waite, Mathewson & Co.; Wade Williams, Arnold & Steere; H. E. Cobb, Daggett & Clap; Albert L. Stearns, Roy Watch Case Co.; F. V. Kennon, John

## Special Agents FOR THE Bell Watch Case Co.

O. E. CURTIS & BRO.,	Decatur, Ill.
LUDY & TAYLOR,	Cedar Rapids, Ia.
G. L. RUSSELL,	Okolona, Miss.
J. H. BOOTH,	Alton, Ill.
W. W. PEARCE,	Wichita, Kans.
D. P. ARMOUR,	Richmond, Ky.
MAYER & KAMPS,	Appleton, Wis.
G. P. WHITESIDE,	New Albany, Miss.
H. M. STEVENSON,	Escanaba, Mich.
J. S. BAKER,	Glen Rock, Pa.
A. F. CATE,	Australia.

The above are a few of the large number of up-to-date jewelers who know a good thing and take it. Another list next week.

They have the Sole Agency for our line and will issue the special catalogue to their customers we offer. You cannot afford to miss this. Take advantage of the "good times" and advertise your business at our expense.

Write for proposition. Mention The Jewelers' Circular.

## The Bell Watch Case Co.,

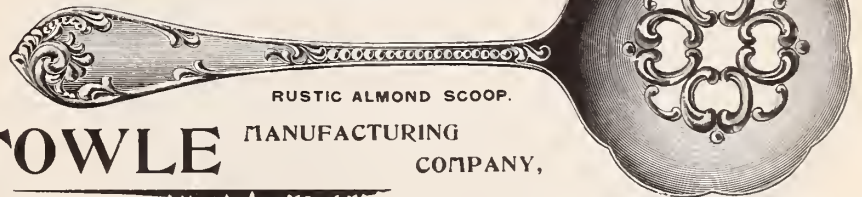
CINCINNATI, OHIO, U. S. A.

Meet our President and Mr. Leubusher at Nicollet Hotel, Parlor A, Minneapolis, Minn., during the State Fair, September 6th to 11th.

Some surprises will be offered. Write for Invitation. We pay expenses.

## STERLING SILVER TABLE WARE.

JEWELERS ONLY.



RUSTIC ALMOND SCOOP.

**TOWLE** MANUFACTURING  
COMPANY,  
CHICAGO.

NEWBURYPORT, MASS.

## GENEVA OPTICAL CO., 69 Washington St., CHICAGO.

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.



W. H. Gregory, Strobell & Crane; W. H. Bryant, T. G. Hawks & Co.; and William Matschke, G. A. Gerlach & Co.

### Minneapolis and St. Paul.

O. H. Arosin, St. Paul, spent several days at Lake Chicago last week.

M. Shapira & Son, St. Paul, have removed from 87 E. 3d St. to No. 47 same street, into new and larger quarters.

Pawnbroker and Jeweler Lytle, who located on the second floor of 411 Robert St., has leased a large store at 415 Robert St., and is fixing it up in fine style.

The will of the late Joseph Geist, Duluth, Minn., was recently admitted to the Probate Court. The estate is valued at \$60,000 and is divided among his relatives. The will also provides for removal for burial of his body to his old home, Bavaria, Germany.

### Cincinnati.

Loring Andrews, who is in Europe, is buying novelties for the Fall trade.

Mr. Emrie, who has charge of the optical department of Oskamp, Nolting & Co., says trade in his line is improving, and he looks for a good Fall business.

Neuhaus, Lakin & Co. have added another floor to their factory, and will now be able to extend their business of manufacturing silver and gold jewelry and staple lines.

Geo. Johnson and Wm. Pryor, charged with stealing a lot of cheap jewelry from a Race St. store, were sentenced to the Workhouse for 30 days each. Johnson received a fine of \$100 additional.

A. F. Cate, the Australian agent for the O. E. Bell Co., is having much success in introducing the Bell watch case in Australia. Several shipments have been made this month. O. E. Bell will meet the trade at the State fair at Minneapolis from Sept. 6 to 11, and will show some of the bargains his firm are offering this Fall. To induce jewelers to look into this matter he will pay their fare to Minneapolis.

### St. Louis.

Virgil Blackmore, Fayette, Mo., has discontinued business.

Clarence Perkins, of the St. Louis Silverware Co., reports enough orders ahead to last two months.

One hundred prizes were donated to be contested for at the picnic of the Missouri Retail Jewelers' Association, on the 22d.

Claude Houston, 21, was arrested a few days ago. The young man is wanted on a warrant in Steepleville, Mo., on a charge of burglary and larceny. It is alleged that he ransacked the jewelry store of John Haley and carried off \$150 worth of valuables. He denies the charge.

J. L. Aldridge, a Laclède Ave. motorman, has invented a device for fastening his watch to the dashboard of the car. The contrivance keeps the dial continually in

sight and saves the time usually consumed by the motorman in taking out and returning the watch from his pocket.

A man walked into the jewelry store of John Martin, 2,006 Gravois Ave., last week and told Martin he had been sent by Eugene Muchlemann, cashier of the Annheuser-Busch Brewery, to get a watch, as Muchlemann had broken his own. The stranger had a letter purporting to be signed by the cashier, and Mr. Martin gave him a watch valued at \$10. He has discovered that the fellow is a fraud.

### Kansas City.

W. E. Crellin, Chillicothe, Mo., was here last week among the wholesalers.

Mr. Edwards, of Edwards & Sloane Jewelry Co., who has been ill for some time, is again at his desk.

J. K. Fawley's store, Milford, Kan., was burned last Monday. Stock and fixtures are a total loss. The fire is supposed to have been of incendiary origin.

Orrin Ford, three years porter for J. R. Mercer, was arrested last week for theft. Of late Mr. Mercer had noticed that Ford had bad associates and also missed several articles. On searching Ford's room considerable jewelry and several pawn tickets were found.

Poole Bros.' jewelry store, Lamar, Kan., was robbed in November, 1894, of over \$3,000 worth of diamonds. In the Spring of 1896 Elgin Stevens, while serving a sentence for burglary in Kansas City, confessed to the Poole robbery. Stevens served a term at Jefferson City and was taken to Jackson, Miss., to stand trial for murder. He was acquitted last week, and is now back at Lamar to answer for the Poole robbery.

### San Francisco.

#### TRADE CONDITIONS.

The wave of prosperity is beginning to roll toward the jewelry business. Such is the report of the jobbers and retailers. A demand for a better class of goods is noted which is ample proof for this statement. As matters stand at present, the jewelers are imbued with the confidence that a propitious season is in store for them.

A. W. Anderson, Auburn, Cal., is in town on a purchasing trip.

A. I. Hall & Son, of this city, are about to foist on the trade a 450-page catalogue.

Hammersmith & Field report improved sales of diamonds and precious stones.

A. L. Newbauer is traveling through northern California for the Berteling Optical Co.

Lew Burger, optician, Los Angeles, Cal., is in town looking for a place to open an optical goods establishment.

Jacob Weinschenk has sold out his Polk St. establishment and has taken a position with J. Macowsky, Kearny St.

George Greenzweig has returned from the east, looking somewhat the worse for

wear, having experienced a wreck en route home.

A. Thuman, Healdsburg, Cal., will hold an auction sale in the near future which will be in charge of auctioneer H. J. Hooper.

A. W. Hine, of Phelps & Adams, has returned from a trip of several days through central California, including Auburn and Grass Valley. He states that business is improving in the country towns.

Mary Hasse, who acknowledges she is 39 years of age, last week swore to a complaint for the arrest of Fritz Bloch, jeweler, Kearny St., on the charge of betrayal under the promise of marriage.

### Pacific Coast Notes.

J. Guisto, Jackson, Cal., has gone to Italy on a visit.

Albert J. Fetzer will open a jewelry store in Weaverville, Cal.

E. L. Hubbell has removed from Hanford, Cal., to Fresno, Cal.

Cliff C. Graham, representing a silver plate manufacturing company, of Syracuse, N. Y., was recently in Salt Lake City, Utah.

E. H. Allen, Orange, Cal., is visiting in Ventura. He is a manufacturing jeweler, and will probably locate permanently in the latter town.

Ed. F. Scribner's jewelry store, Downey, Cal., was burglarized a few nights ago and goods valued at \$200 were removed. Two tramps, charged with the burglary, were held for examination.

The Board of Supervisors of Fresno County have passed an ordinance licensing the various lines of business in that county. Jewelry stores are divided into five classes: 1st, those making average monthly sales to the amount of \$5,000 or more, \$22.50 per quarter; 2d class, those making average monthly sales to the amount of \$2,500 and less than \$5,000, \$15 per quarter; 3d class, those making average monthly sales to the amount of \$200 and less than \$2,000, \$6 per quarter. The 4th class includes those stores making average monthly sales to the amount of \$200 and less than \$1,250, \$3 per quarter, and the 5th class, those making average monthly sales of less than \$200, \$1.50 per quarter.

L. P. Sandberg, jeweler, Red Wing, Minn., has opened a jewelry store with J. H. Quast, Goodhue, Minn.

C. J. Bellis, jeweler, Fargo, N. Dak., brought suit against the proprietor of the building in which he is located for damages to the extent of \$360. He claimed that he had notified the owner of a leak in the roof some time before the heavy rains of the fore part of the Summer, and that he was promised that the roof would be fixed. The repair was not made, and the water got in, causing considerable damage to his stock. Bellis secured a verdict of \$200.

**Pittsburgh.****BUSINESS OUTLOOK.**

Everywhere the jewelers are counting on a bright outlook for Fall trade. While some assert that it will take a very good Fall and Winter trade, too, to make up for the dulness of the past year, at the same time local travelers are bringing in heavy orders and people are buying more readily. It remains an undisputed fact that business is picking up fast.

J. Harvey Wattles has returned from his European trip.

A. B. Kuntz, Confluence, Pa., has sold out to J. Davis.

E. H. Kennerdell, who owns jewelry stores at Tarentum and Freeport, Pa., is ill with fever.

E. P. Kuntz, Natrona, Pa., and J. C. Rhodes, Homestead, Pa., were in the city buying goods last week.

Frank H. Hartman, West, White & Hartman, leaves this week for an extended western trip to Randolph, Wis.

E. H. Kennerdell is making extensive alterations in his Freeport, Pa., store, enlarging it 10 feet in depth and adding new front and fixtures.

The Rodney-Pierce Optical Co., wholesale and manufacturing opticians, have started at 47 Fifth Ave., and will open for business Sept. 1.

An event of importance the past week among society people was a double wedding, in which J. Madison Stoner, Jr., jeweler, and Miss Gertrude Courtney figured as one of the happy couples.

Suit was entered last week by Bernard Silverman against Louis J. Seleznick to recover \$5,000 damages. Silverman was a shoe dealer, and the defendant, besides being in the jewelry business, is cashier of the Nickel Savings Bank. The plaintiff claims he borrowed \$300 from the defendant for 30 days, paying interest at the rate of \$12 a week, and that the defendant had an execution issued and his store sold out before the note became due.

Among the jewelers in Pittsburgh and vicinity who are taking vacations are: Nany Wehlman, Kittanning, at Chambersburg, Pa.; F. A. Robinson, Clarksburg, W. Va., at Mountain Lake; Adam Fisher and family, Greensburg, Pa., at Atlantic City and eastern cities; George C. Hayes, Morgantown, W. Va., at Cheat River; Samuel Till, Pittsburgh, Lakeville, O.; A. E. Siviter and family, Pittsburgh, at Atlantic City; C. A. Loughman and wife, among the mountains of W. Va.; William Jones, G. B. Barrett & Co., Newport, R. I.; Messrs Williams and Adams and Miss Filson, E. P. Roberts & Sons, at Atlantic City.

**Syracuse.**

Wm. D. Oertel returned Friday with his wife from a trip to New York.

N. B. Levy, wholesale jeweler, Scranton, Pa., was in town last week visiting his brother, Levi Levy.

H. E. White has opened a watch repairing establishment in E. Genesee St., opposite the Grand Opera House.

Simon Lesser left Monday morning for a trip of three weeks through Pennsylvania in the interests of A. Lesser's Sons. S. Harry Lesser returned last week from a western trip.

Charles E. Barber will no longer represent the Gorham Mfg. Co. in this section, and was accompanied on his last trip by Mr. Laffey, whom he was initiating as his successor.

W. P. Hitchcock, accompanied by his wife, left on Sunday for Saranac Lake. After a few days' stay at that resort Mr. Hitchcock will leave for a three weeks' trip through Vermont.

The Chelsea Clock Co. succeed the Boston Clock Co., Chelsea, Mass. The new owners are: Whipple N. Potter, Jr., Charles H. Pearson and Allen L. Shepard.

The store of George H. Coolidge, West Brookfield, Mass., was broken into during the night of Aug. 19 and jewelry and other goods to the value of \$1,000 were taken by the burglars.

**Importations at the Port of New York.**

*Week ended Aug. 20, 1897.*

**China, glass and earthenware:**

China .....	\$71,927
Earthenware .....	19,508
Glassware .....	22,991

**Instruments:**

Musical .....	8,673
Optical .....	2,510

**Jewelry, etc.:**

Jewelry .....	3,215
Precious stones .....	377,191
Watches .....	1,296

**Metals, etc.:**

Bronzes .....	1,478
Cutlery .....	9,658
Dutch metal .....	967
Platina .....	15,984
Silverware .....	9

**Miscellaneous:**

Alabaster ornaments .....	234
Beads .....	352
Clocks .....	3,287
Fans .....	1,641
Fancy goods .....	17,519
Marble, manufactures of .....	30,910
Statuary .....	4,911
Shells, manufactures of .....	7,860

## A UNIVERSAL MILLING MACHINE

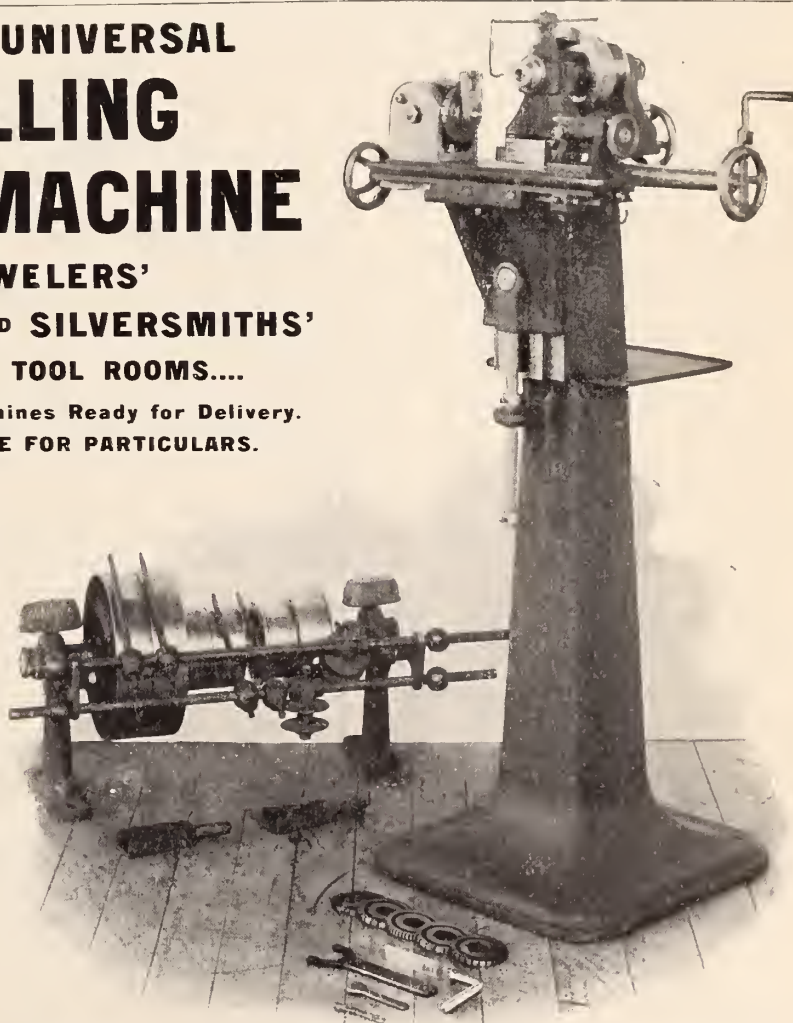
**FOR JEWELERS'**

**AND SILVERSMITHS'**

**TOOL ROOMS....**

**50 Machines Ready for Delivery.**

**WRITE FOR PARTICULARS.**



**MOSSBERG & GRANVILLE MFG. CO.,**

**Factories Equipped Complete.**

**WRITE FOR CATALOGUE.**

**Providence, R. I.**



### Philadelphia.

E. J. Hertz is at Ocean City, N. J.  
R. P. Schellinger, J. A. Smyth and W. P. Sackett were among the jewelers' colony at Atlantic City last week.

Springman Bros. & Co., who recently removed to 722 Chestnut St. from 931 Chestnut St., have rented additional premises at No. 724.

Jules Levy has returned from a trip to Boston. He has left Thacher's Farm and has gone to Ridley Park for the remainder of the Summer.

James W. Beath, lapidist and jeweler, and James Jones, watchmaker, are located in a handsome store in the new Franklin building, 12th above Walnut Sts.

The inventory and appraisement of the W. A. Bellwood and M. Joly estate for the benefit of creditors have been filed in Common Pleas Court. The appraisement aggregates \$2,483.70.

A man representing himself to be Mr. Queen, of Queen & Co., opticians, canvassed recently among the farmers in the vicinity of Bridgeton, N. J., and gathered in a number of \$5 bills for spectacles. He told them he had heard that parties representing themselves to be Mr. Queen were throughout the country, and he took this method to let the people know that he was the genuine Queen. Incidentally it may be said that James W. Queen is dead.

### Boston.

A meeting of the creditors of William Paul was called for yesterday.

John Brady, watchmaker for G. A. Barron, sailed last week for a tour of the British Isles.

George A. Barron, watchmaker and optician, is taking a clinical course in ophthalmoscopy at the Homoeopathic hospital, this city.

L. S. Percival, son of D. C. Percival, skipper of the latter's knockabout, *Sally III.*, is the proud possessor of the championship cup won by the yacht in the Manchester club races.

Visiting buyers in town the past week included: W. W. Hutchings, Newport, Vt.; J. S. Blake, Sebago, Me.; E. W. Folsom, Somersworth, N. H.; S. G. Beers, Taunton, Mass.; J. J. Comtois, Holyoke; E. F. Welch, Northboro; C. W. Wilcox, Milford; J. M. Batchelder, Pittsfield; J. H. Hanson, Peabody; W. S. Lee, Salem, who is stocking up his new store in that city.

James S. Blake, of Kettell & Blake, has been on an outing at Lake Sebago, Me.; John Finnerty returned this week from a vacation at Brewster, on the Cape; H. H. Vaughan, head of the watch department, and Joseph Batchelder, head of the silver department, with Smith, Patterson & Co., are on their vacations, the former in Nova Scotia and the latter in New York State.

Elwood K. Bean, Lansdale, Pa., has recovered from his recent illness.

### The Attleboros.

Walter B. Allen, of Allen, Smith & Thurston, starts for the west Sept. 1.

Charles A. Marsh is on a short trip among the trade of Pennsylvania and New York.

Horton, Angell & Co. will resume operations in a few days after a two weeks' shut-down.

Bates & Bacon and the Attleboro Mfg. Co. have been obliged to work nights lately from a press of rush orders.

H. P. Richardson, salesman for George A. Dean & Co., has gone on his western trip. He will be out one month.

E. E. Culver, of Macdonald & Culver, has just gotten in from a very successful trip among the New England trade.

Maxy Potter, of J. M. Fisher & Co., is on his western circuit, and writes most encouragingly in regard to the state of trade.

W. H. Tappan, of the D. F. Briggs Co., and Charles Allen, of C. H. Allen & Co., are in the west with new and attractive lines.

J. T. Inman, of J. T. Inman & Co., and E. W. McAllister, of Providence, returned Saturday from a tour among the watering places of Maine.

Mr. Solomon, of Solomon Bros., New York, and the representative of Thomas Long Jewelry Co., Boston, were buyers among the shops last week.

A. S. Ingraham, electro-plater and colorer, is continually adding to his plant and facilities. He has now one of the finest establishments in his line in this vicinity.

Marble, Smith & Forrester will move at once into their new quarters in the Robinson building No. 1. The plan is being considered of adding 60 feet to this building.

William Peacock, salesman for James E. Blake & Co., started last week for his regular western trip, going as far as Kansas City. He will be on the road about six weeks.

George H. Randall, salesman for Grover & Teed, was in New York last week, and the results of his work are even better than the firm expected. Monday he started on a regular western circuit.

C. A. Wetherell, who recently withdrew from partnership with William Nerney, has hired rooms of J. M. Bates, bought new machinery and complete new shop outfit and started in on his own account.

S. O. Bigney is busy with the coming fair of the Manufacturers' Agricultural Society, in which the business men of both the Attleboros are greatly interested. However, he finds time to keep a firm hand on his business, which just at present is rushing.

Sturtevant, Whiting & Bigelow are now in running order and have put in new machinery and gotten the whole plant into shape. Mr. Whiting and Mr. Bigelow start out soon for the south and west, respectively, with entirely new and up-to-date lines of samples.

### Trade Gossip.

Biny, Dreyfus & Co., 14 Maiden Lane, New York, have received large invoices of diamonds, which are now ready for the trade's inspection. E. Biny, of the firm, has returned from Europe.

The registering cigar cutter watch charm made by Fontneau, Cummings & Fagain, Attleboro, Mass., has thus far received a flattering reception wherever introduced. The cutter registers every cigar trimmed, thus enabling one to keep record of the number of cigars he smokes during the day. It is well made and prettily designed.

Fred Smith, of David Kaiser & Co., 35 Ann St., New York, has just returned from a week's vacation spent at Bethel, Conn. J. A. Abel, of the firm, left Monday last on a four weeks' business trip through the east and as far west as Chicago. He carries with him a line which, if merit goes for anything, ought to please his many friends along the route.

An exceptionally desirable line is the latest assortment of lockets specially prepared by the Wightman & Hough Co., Providence, R. I., for the Fall trade. The line is, as is indeed every line which this concern produce, characterized by a great variety of designs. Samples are shown by the firm's New York representative, H. M. Tarleton, at their New York office, 3 Maiden Lane.

Large importations of rough and melé are being received by Eichberg & Co., 65 Nassau St., New York, the goods having been purchased under the personal supervision of Fred. L. Martin, of the firm, whose headquarters are at their London office, 105 Hatton Garden. So favorable, say the firm, were the conditions under which the goods were bought that they are in a position to meet the competition of the world as to prices.

In their advertisement in this issue of THE CIRCULAR, the Mauser Mfg. Co., 14 E. 15th St., New York, advise the trade that their new catalogue of artistic silverware and mounted cut glass is ready for the mails. The catalogue can be had gratis upon application, and jewelers who have not yet received a copy should promptly apply for one. A description of the pamphlet will be published in the next issue of THE CIRCULAR.

Conley & Straight, refiners and sweep smelters, Providence, R. I., in purchasing from H. C. Saunders the refinery formerly owned by James B. Arnold, 236 Eddy St., Providence, R. I., have acquired one of the best equipped plants of its kind in their section of the country. Its original cost is said to have been about \$10,000. The plant affords unusual facilities for the treatment of every sort of waste and is also complete in appliances for the preparation of bullion and ingots for jewelers' purposes. Both members of the firm are experienced refiners and are thoroughly familiar with every branch of the business.



## The Latest Patents.

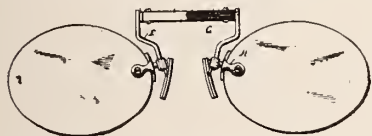
ISSUE OF AUG. 17, 1897.

**588,174. FOLDING KNIFE, FORK, OR SPOON.** FERDINAND PRAUNEGGER, Graz, Austria-Hungary. Filed Nov. 17, 1896. Serial No. 612,482. (No model.) Patented in Germany June 15, 1894, No. 81,605; in Hungary July 2, 1894, No. 710; in Austria July 3, 1894, No. 44-2,003; in France Nov. 7, 1894, No. 242,692, and in England April 1, 1895, No. 6,677.



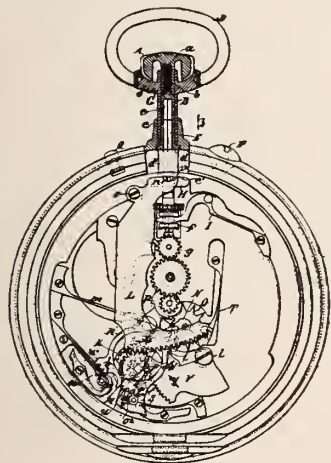
In a handled implement, the combination with the implement provided with a substantially semicylindrical tang, a guide and locking-abutment on the handle of the implement, on which abutment said tang has perpetual bearing, a longitudinal slot in one of the elements of the implement and a pin traversing said slot secured to the other element whereby the implement is locked in an open or closed position by said abutment through the displacement of the pin in its slot.

**588,175. EYEGLASSES.** DEWITT C. PRUDDEN and EDWARD F. JANSEN, Kansas City, Mo.; said Prudden assignor to said Jansen. Filed Feb. 26, 1895. Serial No. 5,080,7. (No model.)



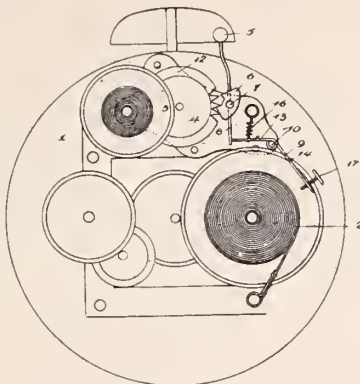
In eyeglasses, the combination with two arms adapted to be secured to the lens-mountings of a pair of inwardly-extending rods secured to each arm, the inner end of one of the rods of each pair being provided with an abutment, a tube provided with external guides in which the other two rods are movable lengthwise, a cap for each end of the tube, the said caps being provided each with an opening in which is fitted movably one of the rods having the abutment thereon, and a coil spring encircling each of the rods located within the tube between the abutment thereon and the cap.

**588,281. REPEATING MECHANISM FOR WATCHES.** BENJAMIN LE COULTRE, Sentier, Switzerland. Filed May 28, 1895. Serial No. 550,911. (No model.)



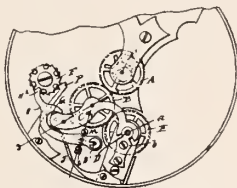
In repeating mechanism for watches and the like, a rotative and axially-movable part of the winding stem, and a repeating mechanism, in combination with means throwing the repeating mechanism into operation and actuated by the axial movement of the said part of the winding-stem, the said means comprising a member having a curved face *v'*, and a sliding piece in the path of axial movement of the said part of the winding stem and having a projection *n* engaging the said face *v'* and thereby transmitting the movement of the said part of the winding-stem to the said member.

**588,331. WINDING-INDICATOR FOR TIME-PIECES.** FRANK GURLEY, High Point, N. C. Filed Dec. 6, 1896. Serial No. 614,569. (No model.)



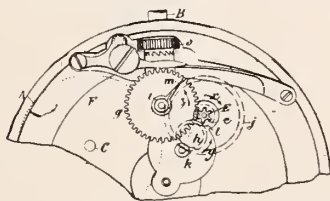
An audible winding-signal for clocks, comprising the frame 12, the alarm mechanism mounted therein, and provided with an arm 8, in combination with the lever 9, having its end 13 located in the path of the arm 8, and its opposite end provided with an adjusting-screw 17 projecting into the path of the motive power of said clock.

**588,344. STOP-WATCH.** HENRY A. LUGRIN, Brooklyn, N. Y., assignor to Albert Wittnauer, New York, N. Y. Filed March 11, 1896. Serial No. 582,731. (No model.) Patented in Switzerland Nov. 4, 1892, No. 5,821.



In a stop-watch, the combination with a central toothed wheel, of a toothed wheel on the fourth-wheel arbor, a pivoted lever having its pivotal point concentric with the fourth-wheel arbor, a toothed wheel mounted on said pivoted lever and constantly engaged with the toothed wheel on the fourth-wheel arbor, and adapted to be engaged with the central toothed wheel, a ratchet-wheel, a pivoted spring-pressed intermediate lever, having its free end engaged with the teeth of the ratchet-wheel and which lever is also engaged with the free end of the lever carrying the toothed wheel and an adjustable stop for adjusting the throw of the intermediate lever.

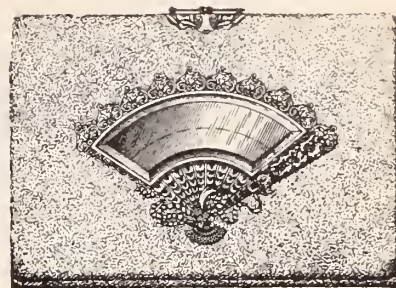
**588,373. WINDING-INDICATOR FOR WATCHES.** ERNEST ANTOINE, Besancon, France. Filed May 17, 1897. Serial No. 636,849. (No model.) Patented in Switzerland, Nov. 18, 1896, No. 13,340.



A timepiece having graduations on its dial, a hand *m* to traverse said dial and indicate the extent to which the mainspring of the watch is run down, and gearing between the spring-barrel and said hand, said gearing comprising the barrel wheel *J*, the wheel *j*, in gear therewith, and loose on the arbor *E*, the said arbor, gearing between said arbor and the hand *m*, the said hand, the ratchet-wheel *a*, on the spring-arbor, the said spring-arbor, *C*, the spring-pawl *r*, the intermediate wheel *b'*, gearing with the ratchet-wheel and a loosely mounted wheel *b'*, the said wheel *b'*, the wheel *b*, loosely mounted on the arbor *E*, the pinion *b''*, integral with the wheel *b'* and gearing with the wheel *b*, the pinion *d*, integral with the wheel *b*, the arbor *h*, rotatively mounted in the wheel *j* and carrying, fixed on its ends,

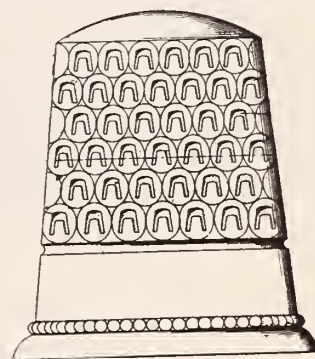
the wheels *f* and *k*, the wheel *f* being in gear with the pinion *d*, and the pinion *l*, fixed on the arbor *E* and in gear with the wheel *k*, whereby the wheels *f* and *k* have a rotary movement about their axes, and a movement of translation about the arbor *E*.

**DESIGN 27,520. MOUNTING FOR BOOK**



**COVERS, &C. WILLIAM A. HOLMAN,** Philadelphia, Pa. Filed May 13, 1897. Serial No. 636,399. Term of patent 7 years.

**DESIGN 27,521. SHOW OR DISPLAY CARD.** JOHN F. SIMONS, Philadelphia, Pa., assignor to



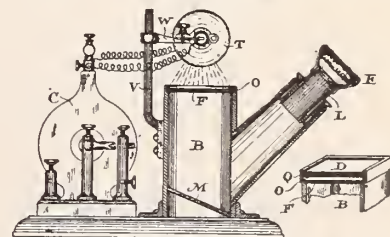
himself and Thomas Maddock, same place; Frederic M. Simons, Swathmore, Pa., and Edward S. Simons, Orange, N. J. Filed April 24, 1897. Serial No. 633,801. Term of patent 14 years.

**DESIGN 27,524. RING OR SIMILAR ARTICLE.**



GEORGE E. BURNS, Central Falls, R. I. Filed June 2, 1897. Serial No. 639,173. Term of patent 3 1/4 years.

**ISSUE OF AUG. 10, 1897.**  
**587,883. DEVICE FOR EXAMINING JEWELS BY ROENTGEN RAYS.** ELIHU THOMSON, Swampscott, Mass., assignor to the General Electric Co., of New York. Filed Sept. 4, 1896. Serial No. 604,849. (No model.)



The apparatus described for facilitating the examination of jewels by Roentgen rays, consisting of means for producing the rays, a support for the jewel opaque to light, but transparent to the Roentgen rays, a fluorescent screen for converting the Roentgen rays into light after the passage through the jewel, a mirror for reflecting the rays, and eyepieces for examining the reflected image.



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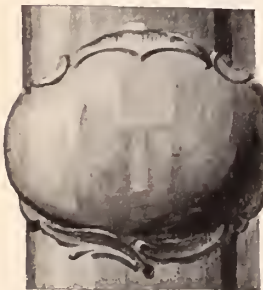
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Mechanism.

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the Wheel.

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signs, Highly Or-  
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America but that is nothing to  
the discovery of

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## EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Aug. 27, 1897.

231,173. WATCH KEY. FRANK B. KENDRICK, Lebanon, N. H.

231,234. BUTTON AND STUD. CHARLES H. MUMFORD, Providence, R. I.

231,235. BRACELET CLASP. HENRY MURRAY, Philadelphia, Penna., assignor of one half of his right to Rembrandt P. Davis, same place.

231,235. MACHINE FOR STONING WATCH PLATES, &C. ALFRED H. CLEAVES, Springfield, Ills.

## The American Pearl.

From New York Tribune of Aug. 22

THE recent discovery of valuable pearls in the muddy bottoms of Arkansas lakes and the excitement in that part of the country recall similar pearl discoveries of former years. George F. Kunz, the mineralogist and gem expert, who has been connected with Tiffany & Co. for many years, has given much attention to American pearls, and he told a "Tribune" reporter yesterday many facts of interest concerning the fresh water varieties. The rivers and lakes of the United States are, he says, inhabited by several hundred species of bivalves called by the general term of Naiades, all of which bear pearls, often of great size and beauty. Of these Naiades the most common type is the union, or ordinary river mussel. The whole Mississippi Basin teems with these mollusks, and the forms there are for the most part distinct from those of the Atlantic watershed and of the Old World. All of the unions have an iridescent inner coating to their shells, but there is a wide variation in color, ranging through tints of pink, purple and brown. The colors of the pearls depend upon the tint of the shell lining to which they are attached, brilliant pink pearls being found in the beautiful rose conch shells, and a similar correspondence being noted in other mollusks.

A pearl is made up of carbonate of lime, intermixed with layers of animal matter. It is supposed that each one has for a nucleus some particle of foreign matter which has become inserted in the shell, and which irritates the mollusk until it succeeds in forming over it a coating, which is constantly being thickened. Thus the pearl grows, and if removed before it is "ripe," as the pearl seekers say, much may be sacrificed in point of size and consequently of value. It is advisable, says Mr. Kunz, to search every creek and river where limestone is the characteristic rock of the country, since the mussels usually secrete pearls under this geological condition. Since it is possible to open thousands of mussels without finding a single stone of value, the pearl fishers learn to know from their outside appearance what specimens are likely to prove worth the trouble. The finest pearls are contained in old, distorted and diseased shells. Odd protuberances often mark the location of the gem inside, which, by drawing all the animal's forces for its sustenance, has weakened the shell at that part and caused it to become deformed.

Besides being of many colors, the fresh water pearls show a wide variety of shapes. Many are perfectly globular, while others are formed like cartridges, mallets, buttons and even take the more fanciful aspects of feathers or fishlike creatures. Pearls have been found which in tint, size and general appearance were precisely like a drop of molten copper. The white pearls are still most prized for general use, although those of other tints are often really handsomer, and have become quite popular in this country.

Some of the earliest American pearls came from near Waynesville, Ohio, \$3,000 worth being collected in that neighborhood during the pearl excitement of 1858. Large and valuable pearls from mussels have been obtained in New Jersey, but the streams there have not been pro-

ductive in recent years. It was in 1857 that the "Queen Pearl" was found at Notch Brook, near Paterson. It is round, has a beautiful luster, weighs ninety-three grains and measures about five-eighths of an inch in diameter. It was sold by Tiffany & Co. to the Empress Eugenie of France for \$2,500. Owing to the rise in the value of pearls it is worth four times that sum to-day. There was great excitement after this discovery, and thousands of mussels were destroyed in further researches. A large round pearl weighing four hundred grains, which Mr. Kunz says, would doubtless have been the finest of modern times, was ruined by boiling open the shell in order to extract it.

Early in the Summer of 1889 some magnificent pearls were found in rivers and creeks in various counties of Wisconsin. More than \$10,000 worth were sent to New York in three months. In color they were principally copper-red, purplish-red and dark pink. The "pearl fever" in Wisconsin raged violently in 1890 and 1891. Hundreds of men, women and children flocked to the creeks, the men and boys assuming the task of getting the mussels out of the water, while the women and girls opened them. From one to fifty pearls were often found in a single shell. After a time the Wisconsin streams seemed to be worked out, and the fishing grounds changed. At present the chief pearl producing States are Kentucky, Tennessee, Texas and Arkansas.

The pearls are usually found by farmers, who hunt for them, in their spare time, or by unemployed country villagers, who are looking out for some method of making money quickly without too much hard labor. The destructive mode of pearl fishing which prevails in this country is responsible for the fact that rich streams soon become exhausted. Mussels are destroyed by the bushel, and, in the haste of the pearl seekers, sufficient time is not taken to sort them over first, pick out those which promise rewards and throw the others back into the water. In Saxony and Bavaria the pearl fishers have instruments by means of which they can open a mollusk without injuring it. If no pearl is inside, the shells can be closed and the animal restored to its element again. Such a device here would be of immense saving. The factory refuse and sewage which pollute so many streams in the more thickly settled parts of the country are also responsible for the extermination of the mollusks therein, and other destructive agencies are to be found in freshets and the depredations of hogs and muskrats in search of food.

In fishing for pearls the shell of the bivalve should be opened as soon as it is taken from the water. This is because the stone is injured by being left in the shell until the animal decays. Sometimes a pearl which appears dull and worthless is merely coated with an outer opaque layer, which, being removed by means of a weak acid solution, leaves the lustrous gem in its beauty. So much importance is now attached to the fresh-water pearl fisheries of the country that the United States Commission of Fish and Fisheries has instituted, through Mr. Kunz, a general inquiry regarding them. Circulars containing questions, with blank spaces left for answers, have been sent out to all the important fishing grounds, and many replies, giving full and detailed information, have been received.

Particularly designed to meet the demands for a small universal milling machine for jewelers' and silversmiths' tool-making is the machine illustrated in the advertisement of the Mossberg & Granville Mfg. Co., Providence, R. I., on another page. It is the only machine of its size built specially for this class of work, and it is sold at a price which places it within the reach of all toolmakers. The company have placed on the market a large quantity of these machines, and wherever they are in use they are giving entire satisfaction.





# THE HOROLOGICAL REVIEW

## Practical Hints in Watchmaking,

WITH SPECIAL REFERENCE TO THE AMERICAN WATCH.\*

BY A WORKMAN OF LONG EXPERIENCE AT THE BENCH.

*This department is open for communications and questions of any sort pertaining to watchmaking. The editor of the HOROLOGICAL REVIEW will be pleased to render all assistance possible and hopes that all who need assistance will not hesitate to avail themselves of the offer.*

### PART XII

#### STEADY PINS.

IT is of the utmost importance that the steady pins of the balance cock should fit closely. In saying this it is not to be understood that loosely fitting pins in any other part of the watch should be tolerated, but particular attention should be given to those in the balance cock. Sometimes one pin will fit closely and the other will be loose. This is just as bad as if both were loose; it may, in fact, be worse, as it certainly is more deceptive and would be passed by most watchmakers. The cock screw is not where it is as a steady pin; it is only to hold the cock down to the plate. The steady pins are what their name indicates, and both should fit closely, as the slightest variation of the cock will throw the balance out of up right; and if the watch has been adjusted—then good-bye adjustment. The effect is increased friction on the pivots, and change of depth of the jewel pin in the fork.

It is not always advisable to put in a new steady pin; in fact it seldom is, except where the old one has been so badly used that it is past repairing, as in many cases the pins extend through the cock, and, of course, a new pin would show on the top side of the cock. Neither is it a workmanlike job to close the pin holes in the plate with a round faced punch, as is often done. The metal thrown in by the punch is simply a thin burr, and the pin will be loose after it has been tried a few times. Some watchmakers (?) make a close fit by flattening the pin with pliers; this is a butcher's job at best, and should not be done on any watch worth more than 50 cents.

There are several ways of making a close fit, but probably the neatest is to "upset" the pin. Use a concave faced punch, preferably one in which the hollow is about the shape of the end of the pin:

lay a piece of tissue paper on the steel bench block to protect the damaskeening or gilding, and then with the punch make the pin larger in diameter by slightly shortening the pin. This process leaves no visible mark on the pin and the "upset" pin is nearly if not quite as good as a new one.

#### DIAL WHEELS.

WATCHMAKERS will appreciate the advantages of having the table below in their material box, when replacing a lost or destroyed dial wheel or pinion. The table covers everything but "freak" combinations, and the extremes may even be considered somewhat of that nature.

Cannon pinion leaves.	Minute wheel teeth.	Minute wheel pinion leaves.	Hour wheel teeth.	Cannon pinion leaves.	Minute wheel teeth.	Minute wheel pinion leaves.	Hour wheel teeth.
8	24	8	32	10	30	8	32
8	24	9	36	10	30	9	36
8	24	10	40	10	30	10	40
8	24	11	44	10	30	11	44
8	24	12	48	10	30	12	48
8	24	13	52	10	30	13	52
8	24	14	56	10	30	14	56
8	32	8	24	10	40	8	24
8	32	9	27	10	40	9	27
8	32	10	30	10	40	10	30
8	32	11	33	10	40	11	33
8	32	12	36	10	40	12	36
8	32	13	39	10	40	13	39
8	32	14	42	10	40	14	42
9	27	8	32	11	33	8	32
9	27	9	36	11	33	9	36
9	27	10	40	11	33	10	40
9	27	11	44	11	33	11	44
9	27	12	48	11	33	12	48
9	27	13	52	11	33	13	52
9	27	14	56	11	33	14	56
9	36	8	24	11	44	8	24
9	36	9	27	11	44	9	27
9	36	10	30	11	44	10	30
9	36	11	33	11	44	11	33
9	36	12	36	11	44	12	36
9	36	13	39	11	44	13	39
9	36	14	42	11	44	14	42
12	36	8	32	14	42	8	32
12	36	9	36	14	42	9	36
12	36	10	40	14	42	10	40
12	36	11	44	14	42	11	44
12	36	12	48	14	42	12	48
12	36	13	52	14	42	13	52
12	36	14	56	14	42	14	56
12	48	8	24	14	56	8	24
12	48	9	27	14	56	9	27
12	48	10	30	14	56	10	30
12	48	11	33	14	56	11	33
12	48	12	36	14	56	12	36
12	48	13	39	14	56	13	39
12	48	14	42	14	56	14	42
13	39	8	32	15	45	8	32
13	39	9	36	15	45	9	36
13	39	10	40	15	45	10	40
13	39	11	44	15	45	11	44
13	39	12	48	15	45	12	48
13	39	13	52	15	45	13	52
13	39	14	56	15	45	14	56
13	52	8	24	15	60	8	24
13	52	9	27	15	60	9	27
13	52	10	30	15	60	10	30
13	52	11	33	15	60	11	33
13	52	12	36	15	60	12	36
13	52	13	39	15	60	13	39
13	52	14	42	15	60	14	42

## Examining Cylinder Escapement.

SEE that cylinder and wheel are perfectly upright. Remove the balance spring and put the cylinder and cock in their places. Then with a little power on and a wedge of cork under the balance to check its motion, try if all the escape wheel teeth have sufficient drop, both inside and out. If the drop is sufficient inside, with none outside, the wheel is too small; if the reverse, the wheel is too large—that is, provided the cylinder is planted the correct depth. If some of the teeth only are without necessary freedom, make a hole in thin sheet brass of such a size that one of the teeth that has proper shake will just enter. Use this as a gage to shorten the full teeth by. For this purpose use either steel and oilstone dust or a sapphire file, polish well with metal and rouge, and finish with a burnisher. Be careful to operate on the noses of the teeth only, and round them both ways so that a mere point is in contact with the cylinder. If the inside drop is right and there is no outside drop with any of the teeth, although this would indicate a wheel too small it may be prudent to change the cylinder for one of the same inside diameter, but thinner, rather than remove the wheel, for it often happens that a larger wheel would not clear the fourth pinion.

**Blackening Brass.**—Dissolve copper wire in nitric acid, weakened by adding, say, three or four parts of water to one of acid. The article to be blackened is made hot and dipped into the solution; it is then taken out and heated over a Bunsen burner or spirit lamp. When the article is heated the green color of the copper first appears, and as the heat is increased the article becomes a fine dead black. If a polished surface is desired, finish with a coat of lacquer. This process is the very best for fine work, although soft soldered articles cannot be subjected to it. For such and rough work generally, the following, which is equally applicable for zinc and other metals, may be substituted: Mix lampblack on a stone with gold size; if a dull black is desired, make it to a very stiff paste; if a more polished surface, then use more gold size. Add turpentine to thin it, and apply with a camel's hair brush.

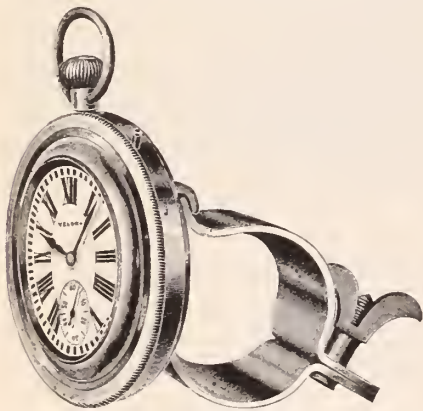
O. E. D.





### A New Bicycle Watch.

OUR excellent exchange, the *Handels-Zeitung* etc., is responsible for the assertion that "according to the best estimates, there are about ten millions of bicycles and tricycles in use." Even though this guess should not be entirely reliable, there is nevertheless not the least doubt but that of this enormous number of bicyclists a very large part would use bicycle watches, if properly adapted and introduced, and with these two indispensable merits watches of this kind would become a readily selling article. Excepted from this number might be those who use "the wheel" simply to pass quicker from their home to their place of business and the re-



NEW BICYCLE WATCH.

verse, but the list of persons who use "the wheel" as a vehicle of going either on a tour, for sport or for hygienic purposes is constantly increasing. It is true, many of this class of bicyclists naturally belong to those who are better situated and have a high priced timekeeper in their pocket, but it may not be convenient at all times to expose a fine gold watch everywhere,

and in this case a reliable timekeeper right before one's eyes will be quite convenient.

Above quoted exchange says that the well known firm, Dürstein & Co., of Dresden, Saxony, have recently gotten up and introduced such a watch, which fully complies with all demands upon it. The movement is of strong construction and resists the jar produced by "the wheel." The case is of aluminium, and the watch with bracket for fastening weighs only 80 grams. Accompanying illustration requires no further description. The *Handels-Zeitung* thinks that if properly exposed in the show windows and advertised, this watch would sell readily. "Scorchers," especially, would be quite pleased with the second dial. THE CIRCULAR thinks if the dial were gotten up self-luminous, it would be quite a merit.

### Clock with Escapement.

JEWELER O. H. Johnson, Garfield, Wash., has invented a clock which he claims keeps time though it has neither pendulum nor escapement wheel. The mechanism has only four cog wheels and a main spring, but the most novel feature of the timepiece is the governor. Extending through the top of the box is a shaft from which two arms about six inches long extend in opposite directions. From the end of each of these arms hangs a thread about two or three inches long with a shot grain at the end. As the arms revolve these threads with the weights at the ends come in contact with upright posts around which the thread is wrapped a half dozen times by the momentum of the shot. Then by an ingenious device it unwinds and winds again in the opposite direction and continues on to the next post and repeats the performance. Mr. Johnson says he does not expect to make any money out of his invention, but constructed it merely to demonstrate an idea that has been in his mind for several years. On the first trial the clock only lost five minutes in 12 hours.

### Workshop Notes.

**Parachute.**—Breguet devised the parachute thinking that if the watch is let fall or subjected to sudden jerks in any other way, the balance staff pivots may be saved from breaking by the yielding of the end stones.

**Unequal Pallets.**—When the pallets are unequal but too shallow on one pallet only the pallet should be fixed in some sort of clamps, and the clamps made warm, the stone raised up sufficiently, and the pallets afterward forced—if they require it. When a pallet depth is too deep, the wheel must be topped. The topping of the wheel does not cause them to be foul outside, although the wheel is then smaller, the wheel being drawn farther away altogether by the topping. When a lever is not equalized on the pallets, it mostly happens that the two pins are slight enough to permit the pallets to be so minutely twisted further round on the lever; but if the pins are thick, they must be taken out and the holes drawn whichever way they require.

**Pendulum Error**—The long and short vibrations of a free pendulum will only be isochronous if the path described is a cycloid, which is a curve described by rolling a circle along a straight line. THE CIRCULAR has repeatedly described the method of forming an epicycloid for wheel teeth, which is done by rolling one circle on another. If the generating circle instead of being rolled on another circle were rolled along a straight edge, it would describe a cycloid. But a pendulum swung freely from a point travels through a circular path and the long arcs are performed slower than the short ones. This divergence from the theoretical cycloid was of great importance when the arc described was large, as it was of necessity with the verge escapement, and many devices were tried to lead the pendulum through the cycloid. With an arc of about 3° only, such as regulator pendulums describe now, the divergence is very small.

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Rush City.

Dear Sir:

Replying to your favor of recent date, we would say that the new line of

FAHYS' "HONEST" GOLD FILLED CASES

you refer to, is the finest and most attractive we have ever produced. These goods are simply incomparable. They have the appearance of solid gold cases, have solid gold bows and joints, are hand engraved and contain more gold than perhaps any other filled case now in the market. A twenty-five year guarantee goes with each and every case. All this considered we can conscientiously answer "yes" to your query if these cases will help you "boom trade". Your jobber will quote prices and show samples. You are right in saying that the prospects for Fall trade are very bright,--unusually so in the watch line. We therefore entirely concur with your idea to put in a larger stock than usual of Fahys' "Honest" Gold Filled Cases.

We note what you say about our new booklet and are gratified to learn that it pleased you so immensely. If your friend across the street has not yet received a copy, tell him to write for one immediately.

Very truly yours,

A stylized, handwritten signature in dark ink, reading "Joseph Fahys & Co." with a large, sweeping flourish underneath.

P. S. Turn to the next page for a few illustrations of the new line.



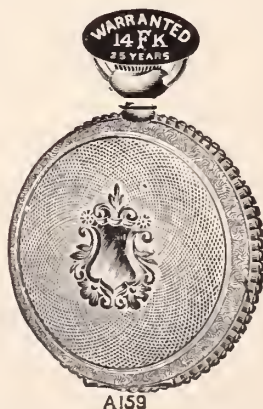


## A Few Samples of the New Line

Order Early and Often.



These Goods are Guaranteed  
for 25 Years.



# JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING,

NEW YORK.





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY CUT GLASS, BRONZES, ETC.

### FINE COLLECTION OF CAMEO HANGING PLAQUES.

A MOST artistic line is the new and complete collection of hanging cameo plaques and panels just opened by C. L. Dwenger, 35 Park Pl., New York. These consist of a panel background of ro-cocco style and of an olive gray green tint on which are beautifully modeled figures of pure white in *alto-rilievo*. The figures consist of cupids, allegorical groups and modeled reproductions of celebrated paintings and figures of marble and bronze statuary. Among the many new subjects are "Marie Louise," "Night and Morning," "Aurora" and many ideal female figures and cupid groups.

### NEW EFFECT IN CHINA DECORATION.

A NEW and unique effect in china decoration is to be found on trays, special dishes and plates received last week by Haviland & Abbot, agents for the Chas. Field Haviland china, 29 Barclay St., New York. This decoration satisfies the present demand for monochrome ornamentation, as it is entirely of forest green, the design consisting of small landscape panels in that color surrounded by green floral sprays. A unique feature of this decoration lies in the fact that the panels are not in the center of the article they ornament.

### L. STRAUS & SONS' DISPLAY OF CLOCKS AND CLOCK SETS.

A PRINCIPAL feature in the Fall display of jewelers' art goods made by L. Straus & Sons, 42-48 Warren St., New York, is their extensive variety of clock and clock sets of bronze, of porcelain and of china. In porcelain and china is to be found one of the largest assortments ever seen at these salesrooms, embracing all grades from the cheapest to the most expensive cases, with all varieties of movements, from the one day wind to the eight day strike. The gilt and bronze sets are all of a high grade, with clocks containing movements of an extra fine quality.

### NEW DECORATIONS IN ELITE CHINA.

AMONG the most successful of the many pleasing decorations introduced by Bawo & Dotter in their Elite china is a design consisting of violets and sprays of lily-of-the-valley with deep gold border, which has proven extremely popular in plates, compots, jars and sets. This and the other new decorations of the season are to be found in a full stock line just opened in the firm's French china department of their salesrooms, 26-32 Barclay St., New York.

### CUT GLASS CARD PRIZES.

W. M. H. LUM has added to his Fall line of cut glass, at 44 Murray St., New York, some richly cut jelly and large bonbon dishes in the form of hearts, diamonds, spades and clubs. These are made for general use, but are especially appropriate for card prizes, being of a larger size and more richly cut than any previous articles of this kind. Each of the four dishes is ornamented with a different cutting harmonizing in effect with the peculiar outline and shape of the piece on which it appears.

THE RAMBLER.

## Artistic Perfection of Coalport.

THERE is, perhaps, no porcelain manufactory that is making more rapid advance toward perfection in art in its products than the Coalport China Co., of England. The firm's manufactures in the best class of useful and ornamental china are well known and are always excellent. But their introduction of new registered shapes and of new styles of decoration elicits the above observation. They have a number of vases of quite new designs and with some novel schemes of ornamentation. To mention one only of the artistic developments they have accomplished, there is the peculiar silky groundwork of some panel embellishments as one of their happiest efforts. It has a sort of damask effect which is in the best vein of art decoration. It is seen on a number of pieces, being most effective on some paneled vases richly gilt. There appears to be an immense amount of detail in the work, and

it is evident it can only be produced at great cost of labor. Some other tall vases or cups were decorated with a new description of cameo work. Copies of Italian cameos are introduced in oval medallions placed round the vase. This same cameo work is successfully applied to some very elegant miniature vases. Another new feature is a most successful production of the delicate heliotrope color on china. The lower part of a fine china vase has this dainty color faithfully reproduced. With the gold tracery and the richly gilded foot there is a charming effect. Another novelty is the introduction of bronzed effects instead of bright gold on dinner and dessert ware. It is not a dead gold, but has the appearance of ordinary bronze. It was used on some richly decorated plates with fine effects. The Coalport China Co. have enlarged upon their own scheme of decorating fancy pieces with correct imitations of precious stones. We have noticed this before in connection with small pieces of ware, but now they are applying it on a larger scale. The company's loving cups show the artistic forms so common to the firm's productions. A three handled cup is gilt inside, and on the outside blue, with gold tracery on canary ground, and solid gold handles. Some two handled cups are stippled gold inside, medalion decoration on primrose ground, and solid gold handles. These cups are a strong feature in the company's category, and they show a great variety of them. China handles for table knives form a new line. Some beautiful specimens have monogram, coat-of-arms, or initials. These handles can be made to match the dinner service. The company are also making richly decorated handles for sunshades, umbrellas or walking sticks. Some jeweled designs for fans or sunshades are very handsome.

In the article in The Rambler's Notes of last week, referring to new patterns of the J. D. Bergen Co., the New York address of this concern was erroneously published as 36 Murray St. The correct number is 38.

Very artistic is the silver plated ware with sterling silver mounts, which reproduce choice antique styles in shape and decoration.



DEPARTMENT OF  
ADVICE AND CRITICISM  
ON  
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.

## PART XLV.

STAUNTON, Va., Aug. 3, 1897.  
Editor of THE JEWELERS' CIRCULAR:  
Won't you kindly criticise the enclosed ad.? This is a new business to me and as you invite us to forward ads. to you, I take the liberty of doing so. You can criticise through the columns of the CIRCULAR if you wish.

Yours truly,

WM. A. GRUBERT,  
Switzer & Grubert.

At the time Mr. Grubert sent the ad. here shown, the Alaska gold fields, or rather the Klondike-like gold fields, were the sensa-

## THE ALASKA GOLD FIELDS

Are now the craze of the day. No use for you to risk life, health, and money in search of gold when you have it within easy reach, refined, assayed, and melted into beautiful goods of endless variety. You can make more money by staying at home and invest in our gold, and you take no risk, or chances. Our prices will give you that satisfied feeling.

Switzer & Grubert,  
Jewelers,

No. 3 E. Main St., Marquis Bldg.

tion of the day. The reflection in an advertisement of events of world-wide interest is effective and is bound to attract the attention of the reader; but there is a point where the public begins to weary of the repetition of certain names and things, and we doubt not that word "Klondike" and all its associations are becoming very tiresome to the average person. About Aug. 3, when the advertisement was used, perhaps this point had not been reached. At the present time any reference in an advertisement to the northwestern gold fields will tend to queer the ad. The phraseology of Mr. Grubert's

ad. is quite good, but to prove that the firm's prices give "that satisfied feeling," they should

the average reader of the town.

We produce here the entire page of a pamphlet recently is-

Ambrose Kent  
& Sons

156 Yonge Street

= Optical Department. =

ment, it contains every essential of an effective advertisement exploiting the optical department of a jewelry store. The specification of the conditions which should lead one to suspect a visual error in his or her sight are tersely, accurately and truthfully stated, and are free from the alarming phraseology too much indulged in by advertising opticians. The remarks regarding near sighted children



EYES TESTED FREE.

In Attendance:

H. J. GEIGER  
Doctor of Refraction  
F. A. KENT  
Doctor of Refraction

ANYONE can judge for themselves when their sight may be assisted or preserved by the use of glasses, when obliged to remove small objects to a considerable distance from the eye in order to see them distinctly—If finding it necessary to have more light than formerly, as to place the light between the eyes and the object—If, on looking closely at a near object, it becomes confused and appears to have a kind of mist before it—When letters of a book run into one another, and appear double or treble—If the eyes are so fatigued by a little exercise that we are obliged to shut them from time to time and relieve them by looking at different objects—If the person immediately becomes sleepy on attempting to read at night. When all of these circumstances, or any of them separately, take place, it will be necessary for you to seek assistance by calling on the expert opticians at

### Near Sighted Children

Often injure their eyes endeavoring to see during blackboard exercises. It is the duty of teachers to report all such cases to the parents, so that the child may be fitted with proper spectacles. Often defects of sight exist in children unsuspected by parents or child. Bring your child to

156 YONGE STREET

### Our Opticians

Will carefully test their eyes without charge. If glasses are required, you will find our prices reasonable.

## AMBROSE KENT & SONS

150 YONGE STREET

and obtain such glasses as they recommend after carefully testing your vision.

### SPECTACLES and EYEGLASSES

TWENTY-FIVE and FIFTY CENTS

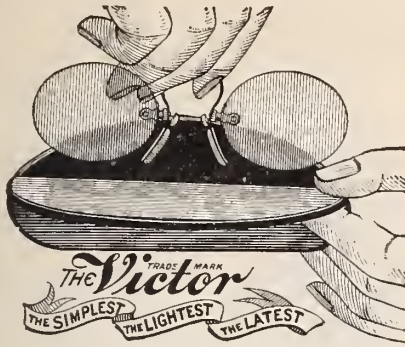
### Our Finest Quality Lenses, in

Nickel Frames.....	\$1 00
" " extra quality .....	2 00
Gold Frames, Our Special.....	3 00
" " Our No. 3.....	5 00
" " Our No. 2.....	6 00
" " Our No. 1.....	7 00

have quoted attractive prices on certain articles, the usual prices on which the public have some definite idea. However, the ad., we doubt not, affected favorably

sued by Ambrose Kent & Sons, Toronto, Ont., devoted to their optical department. Aside from the artistic arrangement and embellishment of the advertise-

form a good point and will appeal to the mothers with special force. The mothers are a very important part of the advertiser's public.



PAT. APPLIED FOR.  
ALUMINUM OR STEEL FILLED.  
**THE "VICTOR"**

Is far superior to any case in the market for  
**OFFSET EYE GLASSES.**

No snap, clasp or spring to get out of order.  
For sale by all Jobbers in Optical Goods. Aluminum  
Samples by mail 20 cts.

**AMERICAN SPECTACLE CASE CO.,**  
Manufacturers, 41 and 43 Maiden Lane, N. Y.

R. W. RYER. W. F. CUSHMAN. J. Z. LePAGE.

## ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY  
Enameled, Plain and in Colors

ALSO OF

**SOCIETY EMBLEMS,**  
**YACHT AND COLLEGE FLAGS**  
All Varieties of Painted Enamel Work

**S. S. WILD & SON,**

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.  
Telephone Connection.

*Dr. Knowles' Private  
Course in Optometry.*

### SUMMER SCHEDULE.

During the heated term the fee for both  
the Regular and Correspondence de-  
partments is considerably reduced.  
Write for particulars relative to the Correspond-  
ence Department.

**R. H. Knowles' M. D.,** 106 E. 23d St.,  
New York.

## SOUVENIR SPOONS.

...All Localities...

Belts, Chain Purses, Everything for Summer.

**CODDING & HEILBORN CO.,**  
NORTH ATTLEBORO, MASS.

**H. M. RICH & CO.,**  
**Jewelry - Auctioneers,**  
**21 School Street,**  
**BOSTON, MASS.**

TORTOISE SHELL WORK REPAIRED LIKE NEW,



SEND ALL JOBS TO POTTER'S COMB FACTORY,  
Providence, R. I.

# You Jewelers

Are always looking for something uncommon or  
exclusive in ART POTTERY, BRIC-A-BRAC or  
DECORATIVE PIECES—so are we. We visit all  
foreign countries to pick them up—you have but to step  
into our establishment and take in the whole at a glance.  
Some lines that will interest you are:

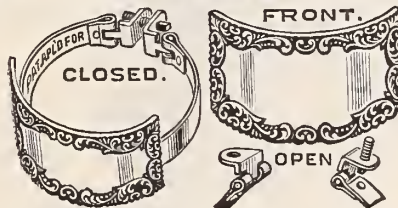
GUESTS  
of the  
**MERCHANTS' ASSOCIATION**  
are cordially invited to make our es-  
tablishment their headquarters while  
in the city.

ITALIAN MARBLE.  
ITALIAN FAIENCE.  
VIENNA TERRA COTTA.  
BODENBACH FAIENCE.  
ALL "ROYAL" POTTERY LINES.  
FRENCH CHINA.

## Hinrichs & Company,

29, 31, 33 PARK PLACE, - - - NEW YORK.

...ASK YOUR JOBBER FOR THE...  
**WHEELHOUSE PATENT**  
**BICYCLE NAME PLATE.**



"All Metal. No Straps. Fastens to any Wheel, Screw  
Secured with a Key.—If your Jobber has none, send 65  
cents for a sample in sterling to

**GEO. E. WHEELHOUSE CO.,**  
Cor. Bleecker and Charlotte Sts., Utica, N. Y.

## Large Profits===Quick Sales

Are reasons why JEWELERS should handle Sterling  
Silver Mounted

## DOG COLLARS.

Particulars from **I. BREMER,**  
44-46 Duane St., N. Y.

## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

**W. W. Stewart, Inventor and Patentee.**

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**

NEW YORK AND LONDON.

## A "Perfect Title"

is an essential factor to every article that you buy. It matters  
not whether it be Real Estate, Stock of Merchandise or Op-  
tical Goods—All Gold Filled Goods manufactured by us  
are plainly

## Stamped B. S. O. on the goods themselves

and this cannot be erased by time or wear. Tags are soon lost.  
But this stamp will always be before you. Accept no "Just as  
good" for they are Wanting in the Essential Factor. In these  
times of depression the enquiry for these goods continues to  
grow, and sales continue to increase. These Gold Filled Op-  
tical Goods are warranted to give entire satisfaction to the  
wearer. And it is the only line in the market bearing the  
stamp of the manufacturer.

**BAY STATE OPTICAL CO.,**

**ATTLEBORO,**  
**MASS.**





# LOUIS STRASBURGER'S SON & CO

DIAMONDS AND COLORED STONES.

16 MAIDEN LANE, N.Y. ~  
103 STATE ST. CHICAGO.  
25 BOULEVARD HAUSSMANN, PARIS

## VISITING JEWELERS,

Members of the

## MERCHANTS' ASSOCIATION,

are cordially invited to call upon us while in the city.

## R., L. & M. FRIEDLANDER,

30 MAIDEN LANE, NEW YORK CITY.

## BAWO & DOTTER,

26-32 BARCLAY ST.,  
NEW YORK.

WE OFFER AT THE LOWEST  
PRICE

A FULL LINE OF  
**ELLIOTT'S**  
CHIMING MOVEMENTS.

AND OF  
Hour and half hour move-  
ments with brass or painted  
dials.

We show more than 25  
different designs of chiming  
mantel clocks.

TRAVELING CLOCKS  
GILT REGULATORS  
FRENCH CLOCK  
SETS  
CUCKOO CLOCKS  
PORCELAIN CLOCKS

ENGLISH CLOCK  
MATERIALS.



## Are You in Business for \$ and Cents?

If so it will be to your interest to try  
us with your waste of all kinds cor-  
taining Gold or Silver

With our practical experience and  
up to date methods of

## Smelting, Refining, and Assaying,

We are confident you will obtain better  
results.

## CONLEY & STRAIGHT,

236 Eddy St., Providence, R. I.

N. B. JEWELERS' SWEEPS A SPECIALTY.

Olympia Japanning Works,  
390 Canal Street,  
Near W. Broadway. New York.

## Nickel Plating

of all descriptions.



## 35 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION  
TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

**JOHN AUSTIN & SON,**  
ASSAYERS, REFINERS AND SMELTERS,  
74 & 76 Clifford St., Providence, R. I.

## WM. L. GILBERT CLOCK CO.,

Manufacturers, FACTORIES, WINSTED, CONN.

SALESROOMS:  
37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.

54 and 56 Madison Street, Chicago.  
Montreal, Canada.

## Edward N. Cook,



144 PINE ST., PROVIDENCE, R. I.

## UNITED STATES SMELTING AND REFINING WORKS.

M. WOLLSTEIN,

SWEET SMELTERS AND ASSAYERS. OFFICE 25 JOHN STREET, NEW YORK.

Works: 3, 5 and 7 Oliver St., Newark, N. J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER SOLE MANUFACTURER PHOENIX FLUX,  
Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.

Harris & Harrington,  
32-34 Vesey St., - - New York.

Sole Agents to the  
Trade for

**J. J. ELLIOTT'S**  
LONDON MADE

CHIME - -  
MOVEMENTS.

ON HAND, HEAVY STOCK

-of-

ALL THE MAKES  
and designs in

MANTEL, CHIME  
AND

1/4 STRIKING  
CLOCKS.

FINE FRENCH  
CLOCKS, BRONZES  
and VASES.



ENGLISH AND FRENCH  
CLOCK MATERIAL.

DIAMONDS and Cutters. L. & M. KAHN & CO., 172 Broadway, DIAMONDS

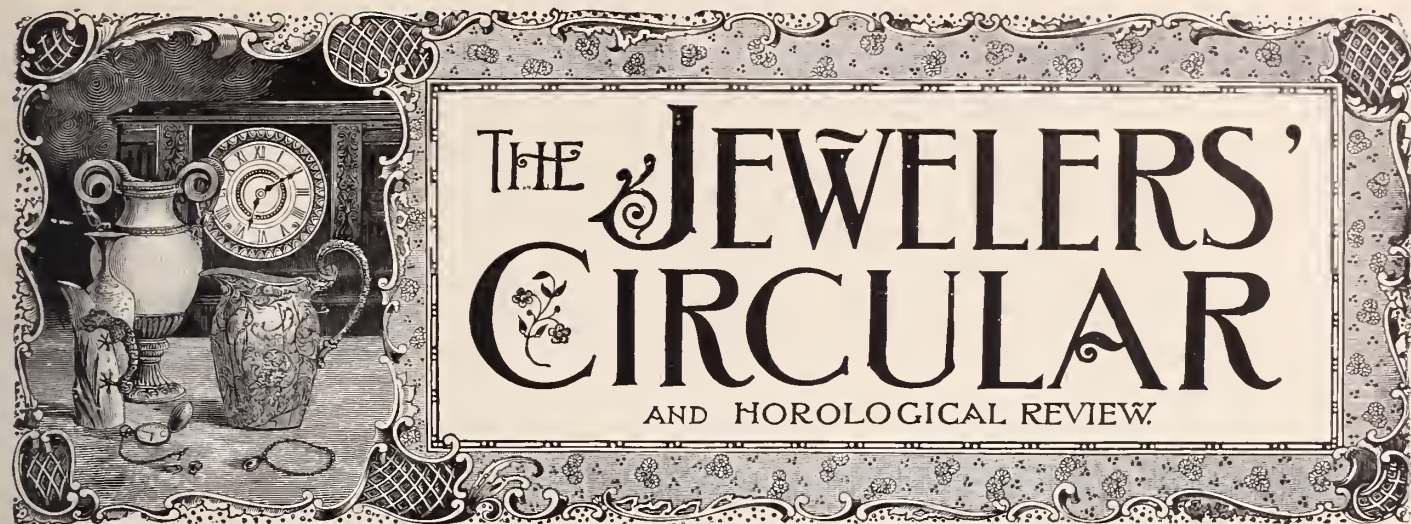


## S. O. BIGNEY & CO.'S

High Grade Chains lead in style, finish  
and quality, and as quick sellers.

ASK FOR THEM





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189 Broadway, New York.

Entered at the Post Office in N. Y. as second class matter.

VOL. XXXV.

NEW YORK, WEDNESDAY, SEPT. 1, 1897.

No. 5.

## THE GAME OF CHESS SYMBOLIZED IN SILVER.

IN the early part of August, at the Murray Hill Hotel, Thousand Islands, occurred a memorable series of chess games by the New York State Chess Association. Among the prominent events was the seventh competition for the Ottendorfer cup. Any club in the State, under certain conditions is entitled to send its champion or representative to compete for the cup. The trophy becomes the property of the club which wins it three times consecutively, or five times non-consecutively. It was won in 1891, 1894, and 1896 by the Manhattan Chess Club; in 1892 by the City Chess Club, of New York; in 1893 by the Staten Island Chess Club; in 1895 by the Metropolitan Chess Club. The cup was specially made and designed by Fattorini & Sons, silversmiths, of Bradford, Eng. The engraving is reproduced from a photograph kindly loaned to this journal by the American Chess Magazine. As may be seen, the shape of the cup follows that of a castle or rook, which is well adapted to the requirements. It is surmounted by a modeled king, while the ornamental borders are composed of representations of the differ-

ent chess pieces. The central ornamentation reflects the occasion for which the

features symbolizing the game are a chess board, crowns, etc. The details of the design harmonize very

well, but there is nothing in the ensemble that strikes one beyond this, imagination evidently having been given little play in the course of the designing of the piece. We are convinced that American silversmiths could have produced just as artistic and undoubtedly more original work had they been requested to do so; this the donor appreciates, and it was by reason of some unusual circumstances that the order was placed in England.

## More About the Loving Cup.

IN the "Curiosities of London Halls," is the following illustration of a civic custom of ancient origin which is honored to this day:

"The loving cup is a splendid feature of the Hall feasts of the City and Inns of Court. The cup is of silver or silver gilt, and is filled with spiced wine, immemorially termed 'sack.' Immediately after the dinner and grace, the master and wardens drink to their visitors a hearty welcome; the cup is then passed round the table, and each guest,



THE NEW YORK STAATS-ZEITUNG OR OTTENDORFER CHESS CUP.

(From a photograph loaned by "The American Chess Magazine.")

cup was made by a representation of a mediaeval tourney. Other ornamental

visitors a hearty welcome; the cup is then passed round the table, and each guest,





*BARLETT & CO. N.Y.*

THE "BERKSHIRE."

1847 TRADE MARK ROGERS BROS. 

PATENTED.

Made only by THE MERIDEN BRITANNIA CO. New York, Chicago, San Francisco.



# LATHES.

**"The Lancaster Special,"** including 6 wire, 1 screw, 1 taper chuck, with 6 cement brases and belting.

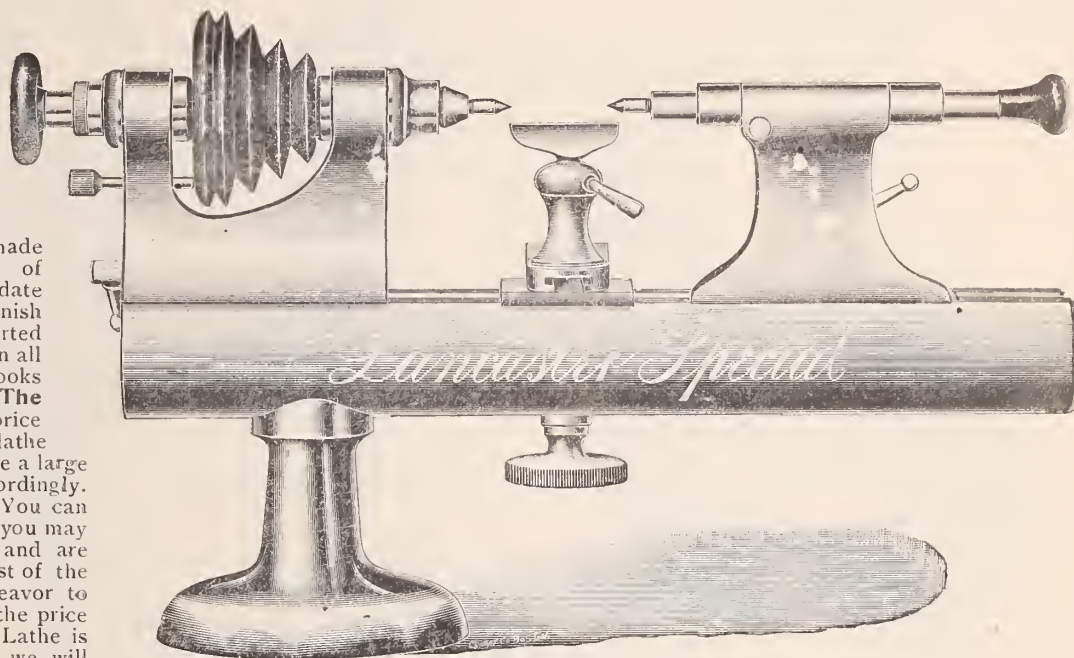
PRICE,

**\$26.00.**

TERMS: 6 per cent. 10 days,

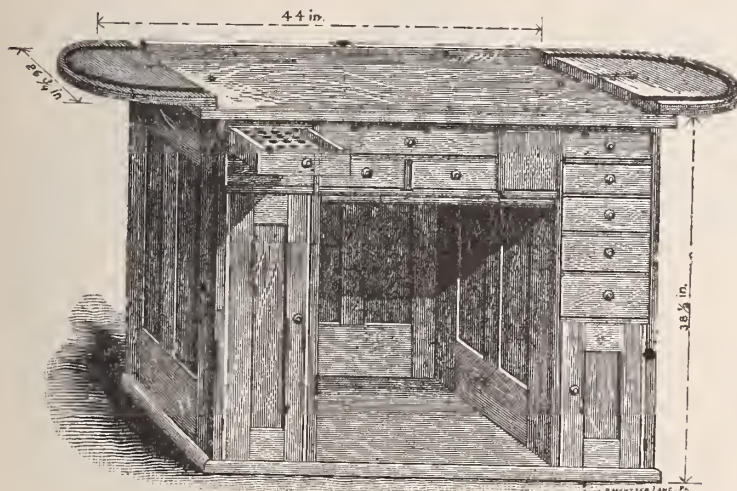
30 Days Net.

A genuine American Lathe, made by the greatest Lathe maker of modern times, and strictly up to date in style. The workmanship and finish are superior to any of the Imported Lathes. It has steel bearings in all its parts, with a solid steel bed. It looks like a Mosely, but it isn't, it is "The Lancaster Special." At the price and with our guarantee that the lathe is absolutely correct, we anticipate a large sale, and placed our order accordingly. Orders will be filled in rotation. You can secure through us any size chuck you may desire. We control this Lathe, and are proud of it, for it is the interest of the American workmen that we endeavor to serve and protect. We have put the price within the reach of all, and if the Lathe is not what we represent it to be we will cheerfully refund your money.



**Don't**

buy a Lathe of any kind before getting Our Prices. forget, we carry a full and complete line of Rivett's Goods, and can serve you promptly. forget that our stock of Foot Wheels, Polishing Lathes and Work Benches are complete. forget that our Tool and Material Departments are alive with staple stock at correct prices.



No. 2.

## Bargains in Watchmaker's Benches

**No. 2.** ROLL TOP, solid oak, 44 in. long, 40 in. high, curtain top, 10 drawers, apron and chalk hole, locks automatically, on castors, **\$16.00**

Net Cash.

**No. 1.** PLAIN TOP, 40 in. long, 40 in. high, 21-2 in. wide, 7 drawers, apron drawer and chalk hole, panelled, solid oak on castors, **\$10.00**

Net Cash.

These Benches, which are constructed of well-seasoned wood, were made expressly for and are for sale only by us.

**L. C. REISNER & CO.,** Successors to EZRA F. BOWMAN & CO.

IMPORTERS, MANUFACTURERS AND JOBBERS,

WATCH MATERIAL, TOOLS AND SUPPLIES. **Lancaster, Pa.**

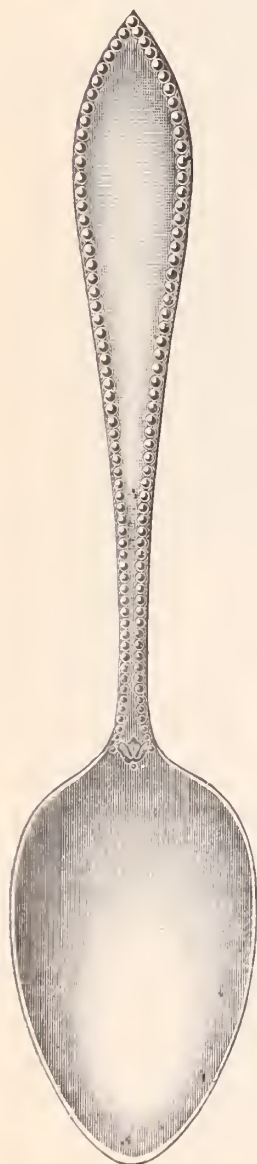


# Five Leading Patterns

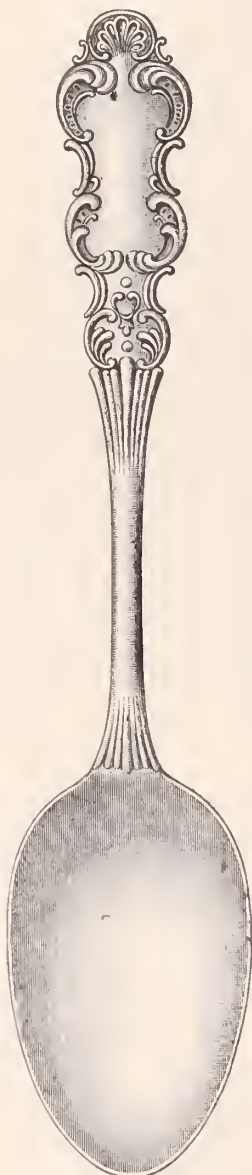
MADE IN THE  
Genuine  
Rogers

Electro  
Silver  
Plate.

VESTA.



FLEMISH.



NAVARRE.



COLUMBIA.



SAVOY.



EVERY ARTICLE BEAR-  
ING THE TRADE MARK

★ ROGERS & BRO., A. 1.  
(THE CELEBRATED STAR ★ BRAND)

IS MANUFACTURED AND GUARANTEED BY

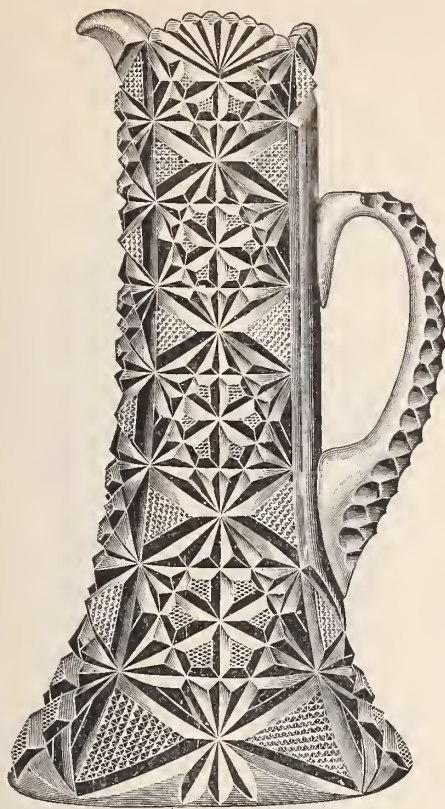
## ROGERS & BROTHER,

WATERBURY, CONN.

SALESROOMS, 16 CORTLANDT ST., N. Y.

CATALOGUE CONTAINING FULL LINE SENT ON APPLICATION.





# Cut Glass

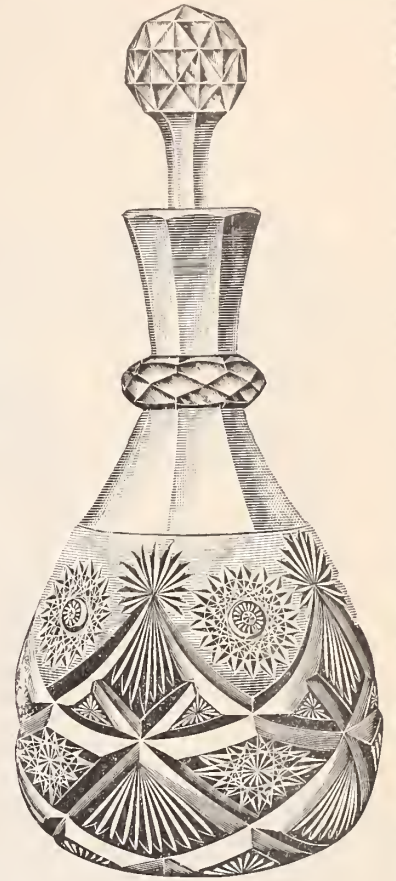
— FOR —

## Mounting.

Special, new cuttings constantly coming out. We make our own blanks so can give the trade exactly what they want. The famous Mt. Washington Glass Works are owned and operated by ourselves.

**Lots of New Pieces in  
Hollow and Flatware, China,  
Lamps, Novelties.**

**PAIRPOINT  
MFG. CO.,  
NEW BEDFORD, MASS.**



## Antique Silver Mounted Goods

OWING to the great demand now existing for old plated goods on copper THE EMPIRE PLATE WORKS Birmingham, Eng., have decided to utilize their fine old dies in the reproduction of their choicest patterns. A line of these reproductions is now on the market. Only in the date of manufacture do these goods differ from the genuine old plate. They are like the latter in mounting and finish and are plated on copper only. CANDELABRA, CANDLESTICKS AND TRAYS A SPECIALTY.

— WRITE FOR CATALOGUE. —

**SAMUEL BUCKLEY & CO., SALES AGENTS,**

**for Ellis & Co., Birmingham, England,**

100 William St.,

=

=

=

NEW YORK.



# R. Wallace & Sons Mfg. Co.,

..Silversmiths..

New York, 226 Fifth Avenue.  
Chicago, 109 Wabash Avenue.  
San Francisco, 120 Sutter St.

Factories: Wallingford, Ct.



The...  
"Lucerne"

This pattern is made only in  
medium and heavy weights.

after he has drunk, applies his napkin to the mouth of the cup before he passes it to his neighbor. The more formal practice is for the person who pledges with the loving cup to stand up and bow to his neighbor, who, also standing, removes the cover with his right hand, and holds it while the other drinks; a custom said to have originated in the precaution to keep the right, or dagger hand, employed, that the person who drinks may be assured of no treachery like that practiced by Elfrida on the unsuspecting King Edward the Martyr at Corie Castle, who was slain while drinking. This was why the loving cup possessed a cover."

#### **Sneak Thief Stole Watches in Plain View of Owner.**

WASHINGTON, D. C., Aug. 25.—A daring sneak thief committed a bold robbery early Monday evening at the store of Henry R. Groce, 11th and E Sts. The thief was a young colored man, and he succeeded in making away with several valuable watches. He has not yet been apprehended.

The robbery occurred while the streets were well filled with people. The intruder entered the store, placed a chair near the window, mounted it and reached over the showcase to a string of watches on the repair rack in the window. E. M. Mid-daugh, the manager, who was seated at a desk in the rear of the store, at that moment looked up. Seeing that he was discovered, the thief rushed from the store, dropping several watches in his haste. Although pursued by a large crowd, the man, mingling with the pedestrians on F St., succeeded in getting away.

#### **The Identity of the Jeweler Assaulted at Redfield, Ark.**

KEARNEY, Ark., Aug. 25.—The identity of the man robbed and fatally wounded in Redfield, Ark., as already reported in THE CIRCULAR, has been established as J. T. Landers, an itinerant jeweler, who had been in business at England, and who was employed in Little Rock, Texarkana, Swifton and Pine Bluff. He died Aug. 19, never regaining consciousness. Letters found on him indicate that he was an educated man and of good family. The robber and assassin, to whom there is no clue, is still at large. Redfield people are greatly excited about the affair, and summary vengeance awaits the murderer when caught.

#### **Death of a Life-Long Jeweler.**

READING, Pa., Aug. 25.—William B. Riegel, aged 75 years, died at his home, 29 N. 2d St., this week, of a complication of diseases. He was born in Bern township, near Leesport, and resided in Reading since 1860. He was a well known jeweler and followed the business all his life. He was married twice, but both wives preceded him in death. J. Allen Riegel, Superintendent of Letter Carriers, is the only surviving son.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

## **David Kaiser & Co.,** MANUFACTURERS OF **FINE DIAMOND MOUNTINGS,** 35 ANN ST., COR. NASSAU ST., NEW YORK.

### **The "Benedict" Patent Collar Buttons.**

Enos Richardson & Co., 23 Maiden Lane, N. Y., Sole Manufacturers.

None genuine unless stamped "Benedict" and date of Patent.

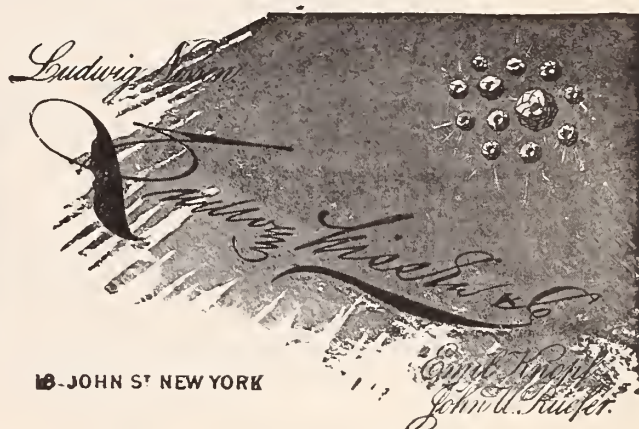
### **The Smitten Patent of Feb. 24, 1885.**

All licenses under this patent expired July 30, 1897. After that date anyone making, selling or offering for sale any collar button made under the above patent will be prosecuted to the full extent of the law.

**READ BENEDICT,**

*Owner of Smitten Patent No. 312,770.*

We carry the largest,  
finest and most complete  
line of Mounted Diamond  
Jewelry of any house in  
America.



## **The "Bryant" Rings.**

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

### **RETAIL JEWELERS**

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.



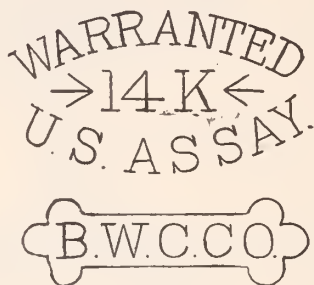
# The Curses of Fame.

To acquire Fame, the ultimate goal of every conscientious worker, means to incur the antipathy of less fortunate and jealous rivals and to encourage their unwarranted attacks. Another curse of Fame is: Imitation.

The foregoing is the experience of the

## Brooklyn Watch Case Co.,

the well merited fame of their product having given rise both to criticism of rivals and (which is more dangerous to the trade) to unworthy imitations. The criticisms warrant no consideration; the imitations do. The way to guard against the latter is to insist that every 14 kt. case purchased bears the following stamp.



18 kt. cases have the number 18 in center of mark; Eagle cases, the picture of an eagle, and 10 kt. cases. the number 10.

Do not be deceived by the similarity of imitators' misleading marks.

## Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.



## Fashions in Jewelry, Silver-ware and Art Goods.

### A LADY'S RAMBLES AMONG THE JEWELERS.

The latest combination is cut glass, silver and stag horns. It occurs in punch bowls, loving cups, cigar jars, etc. Glass constitutes the body of the vessel, silver the base and rim, and horns the handles.

\*

Plaid belts, which represent the colors of the various clans, are fastened with buckles decorated with a thistle or other Scotch emblem.

\*

Always fashionable are the necklaces made of several strands of pearls, held in place at intervals by diamond mounted bars.

\*

A variety of finish is afforded in the mouthpieces and other silver mountings to cut glass pitchers, decanters and the like. Some are polished, some frosted, while others are engraved in appropriate designs.

\*

Very convenient for foreign money are the little leather purses of long, narrow shape.

\*

The cinch belt affords a decided novelty. It is of leather elaborately decorated in Mexican hand carving. It employs neither buckle nor clasp, but fastens by means of leather thongs and leather covered rings.

\*

Standard styles in finger rings include the half hoop jeweled ring, three stone, the two stone, and the solitaire; also the cluster ring.

\*

Name plates for bicycles are legion. Perhaps one of the most attractive styles is in silver gilt, with beaded edge and a blue enamel medallion in the center.

\*

A single article of silver, designed for a gift, may be enclosed in a chamois bag and tied with ribbon in place of the usual leather case. These little bags come in a variety of colors.

\*

White crystal glass has partly given way to beautifully tinted glass.

\*

A favorite finish to the new side combs is a beaded border. Amethysts set in silver gilt are also popular in ornamental combs.

\*

Oyster forks for the coming season have pointed prongs, broad at the base, and somewhat far apart.

\*

Diamond crescents, horseshoes and fleur-de-lis remain popular designs for scarf pins.

ELSIE BEE.

H. W. Welles, formerly of Welles & Zimmerman, Poughkeepsie, N. Y., has opened a jewelry store at 273 Main St., that city.

# ROUGH

We are importing large and desirable quantities of Rough, purchased under the supervision of our Mr. Fred. L. Martin, who is making his headquarters at our London office.

# MELÉ

Our importations of Melé are arriving in large lots. They have been selected under the most favorable conditions, and are offered at prices to compete with any goods in the market.



# EICHBERG & CO.

65 Nassau St.,

NEW YORK

105 Hatton Garden, LONDON.



**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 27 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

**DIAMONDS**

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**  
**NEW YORK.**

**Columbus Memorial Building, 103 State St.,**  
**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

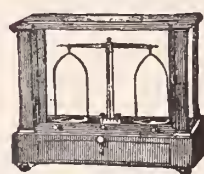
**65 Nassau Street,**

**NEW YORK.**

**Cutting Works: 45 John Street.**

**AMSTERDAM: 12 TULP STRAAT.**

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Malden La. N. Y.  
 Repairs, (any make)  
 promptly made.



**Stern Bros. & Co.**

Cutters of...

**DIAMONDS,**

MANUFACTURERS OF

**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

**RING FACTORY, 33-43 GOLD STREET, NEW YORK.**

**DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.**

**LONDON OFFICE, 29 ELY PLACE.**

**CHICAGO OFFICE, 149 STATE ST**

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

## Unification of Time at Sea Opposed by United States Naval Officers.

In THE CIRCULAR of July 21 was published an article regarding a scheme for the "unification of time at sea," emanating from the Royal Society of Canada, the Astronomical and Physical Society of Toronto, and the Canadian Institute. These bodies invited chambers of commerce and scientific societies in the United States to co-operate with them in bringing about this change for the good of navigation and of commerce generally. Superintendent Houghton, of the Maritime Exchange, New York, having been requested to take into consideration this question, asked the views of the Superintendent of the United States Naval Observatory at Washington upon the subject, and has just received the following comprehensive reply from Wm. Harkness, Professor of Mathematics and Astronomical Director U. S. N., which is of interest to the horological as well as the general maritime trade:

Dear Sir:—Your letter of the 10th inst., addressed to Professor Newcomb, has been referred to me, and in reply I have to say that the scheme for unifying the standards of time at sea and on land has frequently been brought before this observatory in the past, and we have uniformly opposed it for the following reasons:

1. The scheme in question proposes the unification of the astronomical, nautical and civil days by making them all commence at midnight. This proposal was originally made by the Washington International Meridian Conference of 1894, and was subsequently very carefully considered by the official astronomers of the leading countries which publish astronomical ephemerides, but the general consensus of opinion was so far against the proposed change that no steps were taken to bring it about.

2. The present practice of counting astronomical mean time from noon, or in other words, from the transit of the sun across the meridian, is in exact conformity with the practice of counting sidereal time from the transit of the vernal equinox across the meridian, and both systems have been adopted because of their superior convenience for astronomical purposes. The resulting advantages will not be less important in the future than in the past, and to make any change in either system would only introduce needless incongruity.

3. The proposed abandonment of the astronomical day would necessarily involve the ephemerides in other systematic changes relating to sidereal and solar time, respecting which the advocates of the new reckoning make no suggestions, but which we think would be very difficult to effect without causing confusion.

4. As the astronomical observation and ephemerides made prior to the year 1900 must continue to be used for many centuries the proposed change would greatly complicate the work of astronomers by compelling the constant employment of two different systems of counting days, viz., one for all observations prior to 1900 and another for all observations subsequent to that date.

5. All navigators are now accustomed to nautical almanacs in which the hours are reckoned from noon, and the introduction of new ones in which the reckoning was from midnight would be so confusing to them that it would probably cause many errors in the determinations of the positions of their ships.

6. We believe the advocates of the proposed change are mistaken in supposing that it offers any advantages sufficient to compensate for all these inconveniences. The use of astronomical time is confined to astronomical work, and cannot possibly affect the people at large because

they never have anything to do with it. Why then make a change which will inflict permanent inconvenience upon those most concerned without benefit to others?

7. In view of the above facts, we are decidedly opposed to any change in the existing mode of reckoning astronomical time, and therefore recommend that no departure be made from the present system.

8. Finally, I may add that this matter has been the subject of correspondence between the United States and other governments, and I believe that both the governments concerned and the authorities in charge of the great national ephemerides have all agreed that no change should be made in the existing modes of reckoning astronomical time.

#### Chas. H. Peckham Returns and Makes an Assignment.

Chas. H. Peckham, diamond dealer, 45 Maiden Lane, New York, about whose absence since July 27 much has been published, returned voluntarily to New York Friday and made a general assignment for the benefit of his creditors to David C. Townsend. Assignee Townsend is a member of E. Aug. Neresheimer & Co., Peckham's largest creditors.

To a CIRCULAR reporter Mr. Townsend said that Mr. Peckham had no idea of cheating his creditors, but had been very ill and had gone to Maine for a vacation. Mr. Townsend admitted that he had located Mr. Peckham and induced him to return and take the proper course for the protection of his creditors. The assignee said he had not yet gone over Mr. Peckham's books, so he could not say exactly what was the condition of his affairs. The liabilities, he believed, were about \$20,000, but what the assets were he could not tell. There are but six or seven creditors, he said, the principal ones being E. Aug. Neresheimer & Co., Kleinschmidt & Howland, Monroe Engelsman, and Silberman & Sulzberger. The assignee expects to file his schedules within 20 days, and says he will probably call a meeting of the creditors as soon as Peckham is well.

H. B. Twombly, attorney for Mr. Peckham, said his client, after making the assignment, had gone back to the country to stay until the affection of the stomach from which he is suffering is cured.

Two attachments against Chas. H. Peckham have been served by Deputy Sheriff Lipsky on the former's assignee. One is in favor of Monroe Engelsman for \$1,286, and the other in favor of Philip Silberman for \$323.

#### A Circus Trailing Thief in the Law's Hands.

OMAHA, Neb., Aug. 25.—Chief of Police Staler, of Oskaloosa, Ia., has wired Acting Chief Haze to hold J. E. Backus, who was arrested Saturday in this city while trying to sell the broken parts of three gold watch cases at C. S. Raymond's. The dispatch states that the watch cases were stolen from the jewelry store of T. K. Smith, Oskaloosa. The thief is also supposed to have stolen several diamond rings at the same time, but none was found on Backus.

ESTABLISHED 1841.



## CARTER, HASTINGS & HOWE, MANUFACTURERS OF GOLD JEWELRY,

15 MAIDEN LANE. NEW YORK.

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,

G. R. HOWE,  
W. T. GOUQH.

FACTORY, NEWARK, N. J.

WM. SMITH & CO., 5 AND 7 MAIDEN LANE, NEW YORK.  
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED  
1854



MANUFACTURERS  
OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

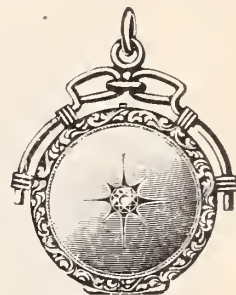
# DOUBLET'S.

LASSNER & NORDLINGER.

NEW YORK, 68 NASSAU ST.  
PROVIDENCE, R. I., 174 Weybosset Street  
PARIS, 19 Rue Drouot.

## It's All Right to Talk

If you've got good things to talk about. **WE** have those very things — in **LOCKETS—LOCKETS** of every description, Gold, Gold Filled, Gold Front, Platinum and Gold, and Sterling Silver. **OUR WHOLE TIME** is devoted to the manufacture of **LOCKETS**. That's why we're



THE LEADING LOCKET SELLERS:

Inspect our Fall Repertoire at Your Jobbers.

**WIGHTMAN & HOUGH CO.,**

PROVIDENCE.

NEW YORK.





### Watches and Spy Glasses Wanted by the Navy Department.

WASHINGTON, D. C., Aug. 28. The Bureau of Supplies and Accounts of the Navy Department is inviting proposals until Sept. 7 for furnishing the Navy Yard and Naval Observatory at Washington with 20 stop watches, to be delivered at the Naval Observatory within 30 days after date of contract. The following are the Government specifications:

Movement must be reliable and of good workmanship, stem winding and stem setting, with lever detachment, and have sweep second and fly back with perfect stop.

The works must be protected by a standard silver open-face case of about two ounce weight. Open face must be fitted with best quality of glass.

The hour hand, minute hand, and sweep second hand must be concentric with large dial.

The movement of the sweep second hand must be even and regular and clear of the dial throughout its revolution, and its maximum error of eccentricity must not exceed plus or minus one-tenth of a second.

The maximum error of eccentricity of the small second hand must not exceed plus or minus five-tenths of a second.

The watches will be subjected to a trial of six weeks as follows: Two weeks in a vertical position (stem up), then two weeks in a horizontal position (face up), and finally two weeks again in the first position (vertical, stem up). The average change in weekly rates between the three pairs of consecutive weeks in the same position must not exceed 20 seconds; the average change in weekly rates between the two pairs of consecutive weeks in which the position is changed must not exceed 50 seconds; and the extreme range in weekly rates for the same position must not exceed 30 seconds.

Invitations are also extended for 20 comparing watches, to be delivered at the Naval Observatory within 30 days after date of contract. These watches must conform to the official specifications as follows:

1. Watches must be of American manufacture, and the movements must be reliable and of good workmanship, stem winding and stem setting.

2. The works must be protected by a standard silver open-face case of about two ounce weight. Open face must be fitted with best quality of glass.

3. The maximum error of eccentricity of the small second hand must not exceed plus or minus five-tenths of a second.

4. The watches will be subjected to a trial of six weeks as follows: Two weeks in a vertical position (stem up), then two weeks in a horizontal position (face up), and finally two weeks again in the first position (vertical, stem up). The average change in weekly rates between the three pairs of consecutive weeks in the same position must not exceed 20 seconds; the average change in weekly rates between the two pairs of consecutive weeks in which the position is changed must not exceed 50 seconds; and the extreme range in weekly rates for the same position must not exceed 30 seconds.

The Department also wants bids on 25 spy-glasses, high power; 25 spy-glasses, medium power, and 50 spy-glasses, low power.

Prospective bidders may obtain additional particulars by addressing Hon. Edwin E. Stewart, Paymaster General, Navy Department, Washington, D. C.

### Coquille Riding Bow Glasses for the Signal Service.

WASHINGTON, D. C., Aug. 26.—Bids were opened in the Signal Office, War Depart-

ment, to-day, for furnishing the Signal Service with 300 coquille riding bow glasses, smoked. The bidders were as follows:

Levy, Dreyfus & Co., New York, \$2.50, \$3 and \$3.75 per dozen; A. S. Aloe Co., St. Louis, Mo., 21 cents per pair; Queen & Co., Philadelphia, Pa., 12½ cents, 19 cents and 22½ cents per pair; Gustav Walter Optical Co., New York, 20 cents per pair; John Scheidig & Co., New York, \$3 per dozen; Buchanan Bros., Washington, D. C., \$45.50 for lot; D. V. Brown, Philadelphia, Pa., \$2.50 per dozen; Thompson C. Gill & Co., Philadelphia, Pa., \$27.49 and \$36 per gross; John Wanamaker, Philadelphia, Pa., 15 cents and 17 cents per pair; Manhattan Supply Co., New York, 32 cents per pair.

### Steinau Settles with Some Creditors and Just Escapes Further Wrists.

PROVIDENCE, R. I., Aug. 27.—Isaac Steinau, of New York, who has been languishing in a debtor's cell at the Providence County Jail, at Cranston, since July 4th, is at liberty and is now, it is thought, in the metropolis.

Steinau was a member of Steinau Bros., who failed in New York in 1892, and against whom Watson, Newell & Co., Attleboro, Mass., obtained a judgment of \$4,593.80. S. & B. Lederer, of this city, also obtained a judgment. For a considerable period after these suits Steinau failed to visit this city except on Sunday, but finally his bondsman surrendered him and he was taken to Cranston.

He made several efforts to obtain permission to take the poor debtor's oath, but failed. Yesterday he settled with the creditors who had executions against him and left Cranston for the metropolis. His departure was most aptly timed, for scarcely had he left the jail yesterday when a deputy sheriff arrived with writs amounting to \$10,000.

### P. W. Ellis & Co. Robbed Right Under the Clerks' Eyes.

TORONTO, Can., Aug. 27.—A daring and cleverly managed theft was committed at the establishment of P. W. Ellis & Co., 31 Wellington St., on the 24th inst. The store was crowded during the afternoon, and about 2.30 o'clock a couple of stylishly dressed young men entered the store and asked to look at some unset diamonds, stating that if the goods were satisfactory they intended to make considerable purchases. Two clerks waited upon them while they inspected a large number of gems, one clerk showing the goods while the other watched their movements carefully. They expressed themselves well satisfied and promised to call again and make selections. Three minutes after their departure Mr. Ellis discovered that one of them had managed to secrete and carry away a stone of the value of \$250.

The case was at once reported to the police, and a few hours later the stone was discovered in Ward's pawn shop, Adelaide St., where it had been pawned for \$50. No trace of the thieves has been found, and it is believed that they have left the city.

## WE WANT YOUR

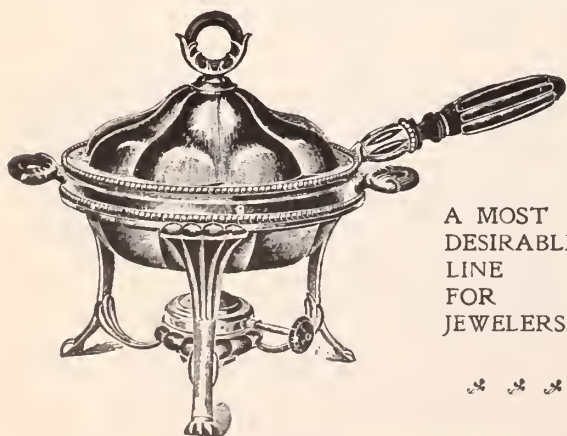
Name .....

AND

Address.....

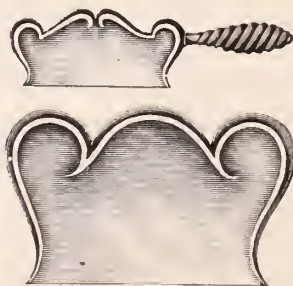
CUT THIS OUT AND MAIL IT TO US.

Our handsome illustrated 120 page catalogue containing over 200 illustrations of CHAFING DISHES, FIVE O'CLOCK TEA KETTLES, CRUMB TRAYS AND SCRAPERS, TEA BALLS, ETC.,



A MOST  
DESIRABLE  
LINE  
FOR  
JEWELERS.

will be mailed to you promptly  
on receipt of above blank.

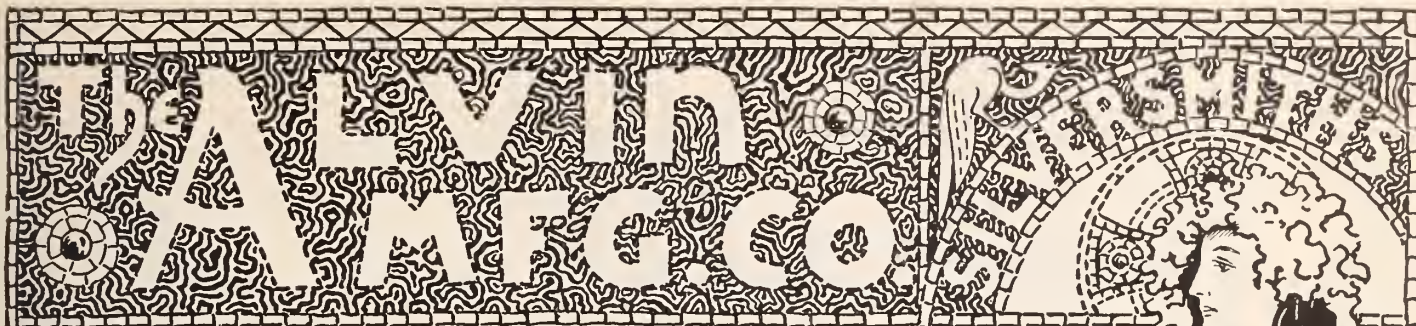


S. STERNAU & CO.,

34 Park Place,

New York.





No. 1143.

Cut Actual Size.

Price, - - \$7.50.

Price is according to Jewelers' Circular Key.

**W**E make a full line of Flasks, Atomizers  
Colognes and Decanters in Silver Deposit.





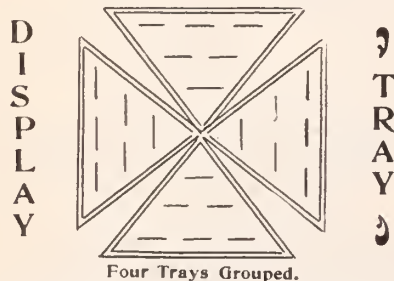
# THE THREE GRACES



Mr. A. E. Wood will be at Hotel Bartholdi, Broadway and 23d Street, New York, from Sept. 13th to 25th, with a full line of samples.

**J. B. & S. M. Knowles Co.,**  
Silversmiths,  
Providence, R. I.

**"Little Wonder"**



Four Trays Grouped.

Lack of space prevents our telling you the many good points of this tray. With a dozen of these trays (and they don't cost much) you can make a countless number of different beautiful and attractive window displays. Trays are made to hold rings, brooches, watches, etc., as desired.

Write for Illustrated Circular.

**S. VALFER & CO.,** MAKERS OF  
Jewelry Boxes, Silverware Cases, Trays, Etc.,  
48 and 50 Maiden Lane, - NEW YORK.  
CHICAGO: 1005 Stewart Bldg.,  
A. E. SCHADER, Representative

## Another Watch Factory Projected for Rhode Island.

PAWTUCKET, R. I., Aug. 27.—Within a few weeks some definite action will be taken toward establishing a watch factory at Marienville.

For some time a New York firm have had such a project under consideration, and according to information received, the company desired to locate in Pawtucket. At one time they had a site in Darlington under consideration and later in Fairlawn. Now it appears that an agent in Marienville has offered the same company five lots, and an agreement by which the company will be exempt from taxation for 10 years. This proposition is looked upon favorably. Some of the representatives of the company have inspected the site, and as Marienville is close to Pawtucket and also Providence, there will be facilities for the concern doing business. According to the report it is expected that employment will be given to about 300 people, most of whom will come from other places.

There have been several watch factories projected for Rhode Island, which came to naught.

## Jeweler Nisbett Retaliates Upon B. F. Norris, Alister & Co.

DULUTH, Minn., Aug. 26.—W. P. Nisbett, jeweler, Grand Rapids, Minn., who had considerable trouble last Spring over a requisition obtained by an Illinois firm for his arrest, which was afterwards revoked by Governor Clough, has brought suit for \$10,000 damages. The defendants are B. F. Norris, Alister & Co., W. M. Alister, Michael L. Toole and W. L. Chadbourn. The case was begun in the Fifteenth Judicial District and transferred to the United States Court.

The complaint alleges that the defendants conspired to secure the plaintiff's arrest and compel him to pay certain money due Norris, Alister & Co., that they procured a warrant from Governor Clough on April 27, 1897, alleging that he was a fugitive from justice from Illinois. This warrant Governor Clough revoked on May 13. The plaintiff claims it was procured with malicious intent and says he has been damaged \$10,000.

## Importations at the Port of New York.

Week Ended August 27, 1897.

### China, Glass and Earthenware:

China.....	\$57,685
Earthenware.....	12,312
Glassware.....	13,245

### Instruments:

Musical.....	9,828
Optical.....	1,823

### Jewelry, etc.:

Jewelry.....	2,195
Precious stones.....	178,617
Watches.....	1,514

### Metals, etc.:

Bronzes.....	97
Cutlery.....	7,014
Dutch metal.....	151
Platina.....	16,148
Silverware.....	379

### Miscellaneous:

Alabaster ornaments.....	770
Clocks.....	3,194
Fans.....	9,703
Fancy goods.....	5,678
Ivory.....	39,607
Ivory, manufactures of.....	74
Marble, manufactures of.....	1,966
Statuary.....	1,373
Shells, manufactures of.....	6,746

## Trans-Atlantic Voyagers.

### FROM EUROPE.

Eberhard Faber, New York; W. C. Weld, of Weld & Son, Minneapolis, Minn.; H. Schenkein, of H. Schenkein & Sons, New York, and W. Codman, of Gorham Mfg. Co., Providence, R. I., returned last week on the *Lucania*.

Mrs. W. Moir, New York, and Judah Hart returned last week on the *Majestic*.

Sig. Hirschberg, New York, and L. Tannenbaum, of L. Tannenbaum & Co., New York, arrived last week on the *Havel*.

S. Frankel, of Jos. Frankel's Sons, New York, is expected Saturday on the *Paris*.

M. Ellbogen, of the Stein & Ellbogen Co., Chicago, and T. Zurbrugg, of the Philadelphia Watch Case Co., Riverside, N. J., returned Saturday on the *St. Louis*.

The business of C. Bunker, Cuero, Tex., who recently died, is closed.

**A.W.C.CO**

**American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.

Casing of Swiss Movements a Specialty.



# CASH PRIZES

**For Bright Jewelers**

**\$100**

**PRIZE COMPETITION**

**\$100**

**For Best Written Advertisements of**

# ELGIN WATCHES

**TEN MILLION** people will soon be reading the advertisements of Elgin Watches in the best magazines, high-grade weeklies, and the daily newspapers of the country, as the Elgin Company has contracted for considerable general advertising to appear during the coming months.

**TEN THOUSAND** jewelry stores will soon be having an increased demand for Elgin Watches in consequence. This will certainly be pleasing to the jewelry store proprietors; and in order to make their advertising as effective as possible, and thus more interesting to the entire jewelry fraternity, the Elgin National Watch Company offers a series of prizes, aggregating \$100.00 in cash, as specified below, for the best written advertisements of Elgin Watches, in a competition to close September 15, 1897.

## THE PRIZES TO BE AWARDED ARE AS FOLLOWS:

First Prize, . . . . .	\$25.00	Sixth Prize, . . . . .	\$5.00
Second Prize, . . . . .	20.00	Seventh Prize, . . . . .	5.00
Third Prize, . . . . .	15.00	Eighth Prize, . . . . .	5.00
Fourth Prize, . . . . .	10.00	Ninth Prize, . . . . .	5.00
Fifth Prize, . . . . .	5.00	Tenth Prize, . . . . .	5.00

The result of the competition to be published in trade journals early in October. Among those invited to be judges are:

C. M. SCHULTZ, of the Editorial Staff of the Chicago "Tribune." LOREN L. BOYLE, Manager  
of the Western Bureau of "The Keystone." W. M. SHIRLEY, Manager  
Advertising Department Palmer Pneumatic Tire Company.

These men are widely known as judges of good advertising, and their position is one of absolute impartiality. They will personally examine every advertisement, and award the prizes.

**CONDITIONS:** The advertisements must have Elgin Watches for their theme, and should not exceed seventy to eighty words in length. They should be written with the idea of filling a display of five to ten inches single column, or five to six inches double column space. Every one connected with the jewelry trade is invited to compete; others are excluded. This means that any jeweler, any jewelry firm, any workman connected with a jewelry firm, any watchmaker, or any jewelry clerk or jewelry traveling salesman can compete. To infuse new life into business, there must be constant use of new ideas, so as to achieve greater development. We are offering the above series of prizes for bright and catchy advertising ideas to use in a campaign of advertising to help sell Elgin Watches at retail. Send us your ideas.

**AWARDING PRIZES:** In awarding prizes eye-catching and advertising qualities, ingenuity of ideas, appropriateness of subject, and suggestion for illustration to accompany the advertisement, will have equal weight with opportunities for artistic display.

☞ Address Advertising Department ☞

## Elgin National Watch Company,

76 Monroe Street,                      =                      =                      =                      CHICAGO.



# Seed-Time and Harvest.

## A Careful Study Of Conditions.

Our conclusions, followed up by unremitting application indicate a bountiful harvest. The crops so abundant that our store houses (six safes and two large storage vaults) will not hold the wheat, the corn, the oats, the sugar and the cotton.

## Extensive Planters, Were We Not?

What are we doing, and what have we yet to do? Selling, and still more to sell! To whom? To the appreciative buyer!

We have watches that are as staple as the wheat and the cotton, and the values are so remarkable that you can not afford to pass them by. Thousands of them bought before the advance in prices.

## Special Bargains!

Ladies' Watches complete at \$5.35, \$7.65, \$7.90, \$8.95, \$9.65, \$10.35, \$11.10, \$11.85, \$12.45, \$13.90, etc., etc. These are 14k. filled and 10k. and 14k. solid gold.

Gentlemen's Watches complete at \$5.35, \$6.95, \$9.35, \$9.85, \$12.15, etc., etc. These are 14k. filled. In solid gold we have them equally low proportionately.

The above watches are all of American make and the prices subject to the usual cash discount of 6 per cent. **VALUES ARE MUCH MORE THAN WE ASK FOR THEM.**

We will gladly send you an assortment for your inspection.

What we have told you heretofore regarding Howard Watches and **OUR OWN EXCLUSIVE GRADES** of Elgin Movements, will be to your advantage to bear in mind.

**C. G. ALFORD & CO.,**

Western Union Building. 195-197 Broadway, New York City.

**A. W. Luckhardt Killed While on His Way Home from New York.**

A. W. Luckhardt, a jeweler of Johnstown, Pa., was killed by falling from a train near Jersey City, Thursday evening. He was on his way home, and got on board of a New York, Susquehanna and Western Railroad train at the Pennsylvania Railroad depot in Jersey City instead of on a Pennsylvania Railroad train. He did not discover his mistake until the train turned north from the Pennsylvania Railroad tracks at West Newark Ave., and then he ran out of the car and jumped from the platform. The train was stopped, and he was picked up and taken to the Marion station. He retained consciousness long enough to give his name and address, while awaiting the arrival of an ambulance from the City Hospital. He died in the ambulance on the way to the hospital.

Mr. Luckhardt started in business in McKeesport, Pa., in 1880, where he failed five years later. He started again in Johnstown about 1885 and was one of the survivors of that city's flood in 1889, but lost his wife, father and other relatives. Mr. Luckhardt assigned last May.

**Fugitive W. H. Kelley, of Altoona, Pa., Captured at Marquette, Mich.**

ALTOONA, Pa., Aug. 26.—Pawnbroker and jeweler W. H. Kelley was convicted of a serious crime in the Blair county courts some time ago, and was out of jail under heavy bail pending the decision on a motion made by his attorney for a new trial. The motion was refused, and when Kelley's time came to appear before the court for his sentence he had disappeared. Chief of Police James Foust yesterday morning succeeded in capturing the fugitive at Marquette, Mich.

When Kelley left Altoona he carried with him a trunk full of jewelry, with which he opened up a store in Marquette and hung out the sign of the three balls.

**William Paul Wants to Settle with His Creditors at 30 Per Cent.**

BOSTON, Mass., Aug. 26.—The meeting of the creditors of William Paul was held Tuesday at the office of the assignee, Mr. Paul's attorney, Charles E. Hancock, of Hancock, Becker & Co., presiding. Mr. Paul submitted a proposition for settlement on the basis of 30 cents on the dollar, the payment to be cash. A committee of investigation was appointed to report on the advisability of settling on this basis, the members of the committee being Secretary Morton, of the Manufacturing Jewelers' Board of Trade, E. A. Bigelow, Boston, and Irvin McD. Garfield, attorney, representing some of the New York creditors. Mr. Garfield is a son of the late President Garfield. Mr. Hancock is also on the committee, ex-officio.

The death occurred last week of Mr. George Hohl, mother of E. H. Hohl Mauch Chunk, Pa.

**ACCEPTED AT WASHINGTON.**

**Springfield Watches Adopted By The Government in Preference To Other Makes.**

The Illinois Watch Factory today received a letter from Messrs. Moore & Leding, one of the prominent retail jewelry firms of Washington, D. C., in which they say:

"We beg to advise you that the government accepted the bulk of your watches, and we will send you the rating of them. It will be difficult to get a special letter from the Observatory stating that these movements have proved the best of their class submitted. The fact that yours were accepted and others rejected speaks for itself. They won't tell us what others may have been tried and failed."

Some weeks ago Messrs. Moore & Leding wrote the Illinois Watch company of this city, asking them to send eleven adjusted 18-size movements to compete with movements of other manufacture, in a test to be made at the Naval Observatory of the United States government. The movements to be accepted were required to run within a variation of 30 seconds per week.

The movements sent on by the Illinois Watch Company were not especially adjusted for this test but were taken right from stock. Out of the eleven watches which the government accepted for their service, ten of them were manufactured by the Illinois Watch Company. This certainly speaks well of the watches built in the capital city of the great state of Illinois.

Springfield Evening News July 10 1897.



### All Southeastern Lines to Make Special Rates to Merchants.

Notwithstanding the recent refusal of the Southeastern Passenger Association to authorize excursions for merchants to New York this Fall on the certificate plan adopted by the Joint Traffic Association, such excursions are to be held, the lines agreeing to do as individuals what they refuse to do as an association. The Atlantic Coast Line, Wednesday, notified the Merchants' Association of New York that arrangements had been made to sell excursion tickets at one fare for the round trip to Washington, Richmond and Norfolk, via Atlantic Coast Line, from southern territory, selling dates Sept. 1 to 4, inclusive, with final limit 30 days from date of sale. As these dates are the dates fixed for the first series of excursions in Trunk Line territory, and as the Trunk Lines connect with the Atlantic Coast Line at Washington, merchants living along the Atlantic Coast Line system can go to Washington, where they can purchase the tickets of the Trunk Lines through to New York at the reduced fare.

It is announced that the Southern Railway and the other lines in the south who are members of the Southeastern Passenger Association have agreed to issue similar excursion tickets from all points in their respective territories to Washington, Richmond and Norfolk, the tickets to be sold from Sept. 1 to 4, inclusive, and being good for 30 days from date of sale. The Seaboard Air Line, the Norfolk & Western Railway Co., the Richmond, Fredericksburg & Potomac Railroad Co. and the Old Dominion Steamship Co. had already made low rates, so that practically the whole southern territory is now included,

while the Mallory and Southern Pacific Lines have made concessions in the south-west.

The present week will witness a continued pilgrimage of buyers from all parts of the country to the New York market. Western buyers began to arrive in the city Saturday, under the terms of the agreement with the Joint Traffic Association, who had placed on sale the special tickets for their second merchants' excursion to New York. The new arrivals come from the territory east of St. Louis and Chicago and north of the Ohio river. The present sale of tickets began on Friday, and will continue until to-day.

To-day, Sept. 1, tickets will be placed on sale at all points within the territory of the Trunk Line Association outside of a radius of 100 miles from New York. These tickets will be sold on the certificate plan until Sept. 5. The territory of the Trunk Line Association commences on a line from Buffalo running down through Pittsburgh, Pa., and Parkersburg and Wheeling, W. Va., including those cities, and south to a line with the Ohio river and beyond, in the direction of Washington and Baltimore and including those cities, and extending eastward to the seacoast and the boundary line of the New England States. The reduced rates under these excursions in Trunk Line territory will not be applicable to persons living within 100 miles of New York, as the Interstate Commerce act prohibits it.

### Jewelry Smuggled in a Barrel of Eggs from United States into Canada.

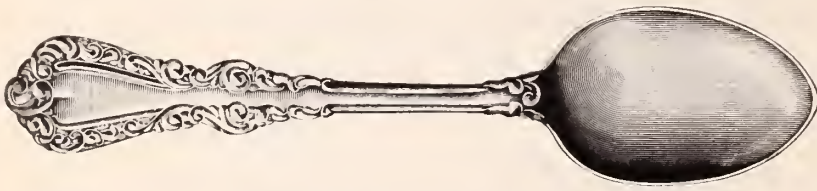
MONTREAL, Can., Aug. 28.—A few days ago the Montreal customs authorities received information that a considerable

quantity of jewelry was being smuggled from the United States into Canada in a certain manner and by a certain route. About this time a barrel of eggs was being expressed from Stanbridge, Que., and when the authorities opened the barrel at Montreal they found that their information had been correct and that the barrel was filled with all kinds of jewelry. They accordingly seized the barrel and its contents and removed it to the Custom House.

An officer then called upon one Abraham El. Courci, bookkeeper for Ramsh & Boohanna, and this person was with a little pressure persuaded to confess that he had obtained the confiscated jewelry in New York, had expressed it to St. Albans, packed it in the egg barrel, driven with it 25 miles to Stanbridge, and had expressed it thence to Montreal. There was also some of the jewelry in a black valise which he had carried with him, and this valise, after being obtained at the given address, was found to contain the jewelry packed under a quantity of cucumbers.

Altogether the jewelry was valued at several thousand dollars, and when the customs authorities had done with him Mr. Courci was considerably a poorer if not a wiser would-be smuggler.

The jewelry store of John E. Hobbs, Brookfield, Mass., was entered by burglars on the night of Aug. 22 and articles to the value of \$150 were stolen. The next morning the officers arrested a suspicious person on the railroad track who had some of the stolen property in his possession. He is thought to have had accomplices in his crime, but refused to give his name or any information concerning himself or others who may have been with him.



## The "Plymouth."

A pattern remarkably different from the ordinary. The height of originality and exclusiveness, with new bowl and tine designs. 40 different pieces comprise the set.

It's all ready,

It's the latest out,

It's made only in the Roger's "Anchor" Brand  
Silver Plated Ware and by the

#### FACTORIES:

Hartford, Conn.,  
Norwich, Conn.,  
Wallingford, Conn.,  
Taunton, Mass.

**WM. ROGERS**  
**MANUF'G CO.,**

Office and Salesrooms: Hartford, Conn.

## A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

RITE FOR PARTICULARS.

### WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.

FINE QUADRUPLE PLATED WARE.  
No. 24 JOHN STREET, NEW YORK.

206 Kearney Street, San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

### FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE.

808-810 Greenwich St., New York

### J. S. O'CONNOR,

Manufacturer of

American Rich Cut Glassware,

ALL HAND FINISHED

N. Y. OFFICE,  
39 UNION SQUARE.  
FACTORY,  
HAWLEY, PENN'A.

**Last Week's New York Arrivals.**

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: G. Eckert, Jeannette, Pa., Astor H.; W. W. Karr, Washington, D. C., Astor H.; A. H. Kaufman, Nappanee, Ind., New York H.; H. H. Hedrick (china and glassware), Bristol, Tenn., Colonnade H.; R. M. Mothner, Beaumont, Tex., 25 E. 104th St.; M. H. Lebolt (crockery buyer A. M. Rothschild & Co.), Chicago, Ill., 43 Leonard St.; H. S. Stevens (C. D. Peacock), Chicago, Ill.; C. H. Trask (Trask & Plain), Galesburg, Ill., Metropole H.; A. K. Hawkes, Atlanta, Ga., Imperial H.; H. A. Maier, Atlanta, Ga., headquarters at Ingomar Goldsmith & Co., 14 Maiden Lane, and stopping at Imperial H.; C. Eldred, Honesdale, Pa., Cosmopolitan H.; J. Mussina, Williamsport, Pa., Broadway Central H.; A. T. Hubbard, Cleveland, O., Imperial H.; A. C. Zinn, Milwaukee, Wis., Manhattan H.; T. Schleuder, Albert Lea, Minn., Broadway Central H.; H. Bealmear, Baltimore, Md., St. Denis H.; T. A. Gillespie, Pittsburg, Pa., Windsor H.; J. Nelson, Dunkirk, N. Y., St. Denis H.; A. La France, Elmira, N. Y., Gilsey H.; J. H. Barr, St. Louis, Mo., Broadway Central H.; H. B. Chambers, Philadelphia, Pa., Normandie H.; H. S. Stevens, of C. D. Peacock, Chicago, Ill., Murray Hill H.; W. C. Weld, of Weld & Son, Minneapolis, Minn., Imperial H.; A. H. Burley, Chicago, Ill., Broadway Central H.; J. B. Rose, of Chance & Rose, Canton, O., St. Denis H.; J. Goldsoll, Cleveland, O., Astor H.; A. Kohn, of Henry Kohn & Sons, Hartford, Conn., Imperial H.; H. C. Kachlein, Lafayette, Ind., Belvidere H.

**Syracuse.**

E. C. Howe is spending two weeks in Morrisville, Madison county.

J. C. Watts, optician, Ann Arbor, Mich., is visiting his son, Herbert C. Watts, optician, with C. S. Ball.

The silver plate factory at East Syracuse is now running 15 hours daily, with prospects that this time will continue until Jan. 1st.

The following out-of-town buyers were in town the past week: Milo A. Graves, Mexico; Geo. E. Holmes, Clifton Springs; C. B. Hibbard, Pulaski; W. G. Mead, Cortland; B. B. Schellinger, Keene, N. H.; H. M. Schellinger, De Ruyter; E. A. Harris, Geneva; M. T. Moore, Auburn; C. N. Knapp, Cuyler; Bert C. Sholtz, Port Byron; A. J. Allard, New Woodstock; W. H. S. Wetherby, Clyde; A. C. Healy, Norwood; E. B. Steele, Phelps; C. E. Haywood, Potsdam; G. N. Luckey, Baldwinsville; M. J. O'Hara, Camillus; Samuel Bobjer, Cincinnati.

**Two Interesting Cases of Alleged Diamond Smuggling.**

Rosa Hertz, a passenger on the *Nor-mannia*, which arrived Aug. 24, wore so much jewelry upon her person when she alighted from the steamer that customs inspectors stopped her and detained the goods, pending an investigation. Mrs. Hertz claimed the goods were bought here. Her husband, Jacob Hertz, said he would produce the jewelers who sold him the diamonds to attest that they had been purchased here. The jewels, Mrs. Hertz said, were not concealed, but were worn by her when she debarked from the *Nor-mannia*. She places the following values upon them: One diamond pendant, \$1,400; two diamond earrings, \$1,500; two diamond bracelets, \$1,800; eight diamond rings, \$2,100; watch and diamond pendant, \$1,200; three diamond pins, \$1,600.

Mr. and Mrs. Hertz made application to the Collector, asking that the jewels be restored, and the latter, after an investigation by which he was satisfied that most of the pieces were bought in America, returned the jewels Friday. The inspectors are not blamed for their action, as the customs officials say they had good ground for their suspicions, Hertz being known to have smuggled diamonds four years ago.

Counsel for R. A. Neubauer, the Ham-burg merchant recently held on a charge of smuggling diamonds, made application

to Collector Bidwell last week for the return of the seized goods. Neubauer was arrested Aug. 13 on the arrival of the *Fuerst Bismarck*, after he had attempted to land without declaring diamonds reported to be worth \$6,000. He claimed he had no intention of smuggling, but was going to Venezuela with the goods, and, therefore, they were not dutiable. Neubauer was taken before United States Commissioner Ruff and held in \$1,000 bail for the United States Grand Jury. He furnished bail and went on to Venezuela.

Collector Bidwell denied the application for the release of the goods on the ground that as Neubauer had been held for the Grand Jury and an action against the goods had been commenced, it was not in his power to return them until these proceedings were settled. If Neubauer can prove he intended to take the goods to Venezuela he will probably recover them and the charges will be dropped.

**White River, Ind., Yields Up a Fine Pearl.**

INDIANAPOLIS, Ind., Aug. 25.—White River, about 12 miles from here, has produced a pearl of considerable value. The finder was Frank Dalton, an employe of the Indianapolis Tent and Awning Co., who gave a picnic there for their employes last Sunday. Dalton was offered \$2 for it, and sold it. It is oblong in shape, and has a bluish and pink color. A jeweler here pronounced it one of the finest pearls he had ever seen.

# Surprises.

OUR new Fall lines of Artistic Silverware and Mounted Cut Glass are so extensive, that the limited space of this advertisement does not admit of enumeration. We therefore, for the time being, content ourselves with hinting that among these new lines are a number of genuine

## "Surprises"

to the trade, surprises both as to quality and price. Watch our later advertisements in this paper.

Write at once for copy of our New Illustrated Catalogue of Silverware and Mounted Cut Glass if you have not yet received one.



**The Mauser Mfg. Co.,**

....Silversmiths....

14 E. 15th St., = = New York.



## 400 St. Louisians on a Picnic.

Members of the Missouri Retail Jewelers' Association, their Relatives and Friends  
Pass an Enjoyable Day.

ST. LOUIS, Mo., Aug. 26.—The 9th annual outing of the Retail Jewelers' Association of Missouri took place on Sunday, Aug. 22, at Fern Glen, Mo., a beautiful spot 21 miles from St. Louis, on the banks of the Merrimac River. The morning was dark and gloomy, with rain earlier in the day, and these circumstances undoubtedly kept many away who would otherwise have attended. However, over 400 people were aboard the train, and by the time the destination was reached, the sun came out and the day thereafter was an ideal one for an outing.

The train left Union station at 9.15 o'clock and reached Fern Glen at 10.10 o'clock. No time was lost by the entertainment committee, composed of Herman Mauch, Frank W. Baier, Geo. R. Stumpf, Gerhard Eckhardt and Wm. F. Kemper, in arranging for the baseball game, the first event on the programme. This game was between the wholesale and retail jewelers, and the trophy was an artistic silver loving cup, eight inches high and appropriately decorated and engraved. Owing to the number of other events the game was limited to five innings, much to the satisfaction of the umpire and the disappointment of the crowd who vociferously called for more. The excitement had been wrought up to a high pitch by the masterly way the game was delineated by these experts of the "diamond" (and gold and silver ware, shirt waist sets, etc.). The final score was 20 to 10, in favor of the wholesalers.

In the afternoon the following races, under the direction of Herman Mauch and Frank W. Baier, took place:

1st Race, 100 yards dash for watchmakers and journeymen—1st, Frank Windweh; 2d, Albert Steiner; 3d, J. E. Schmid.

2d Race, for apprentices—1st, C. Bucher; 2d, Walter Emmeling; 3d, Louis Rahm.

3d Race, for boys under 12—1st, W. Helmerich; 2d, Eddie Helwig; 3d, John Sluggett.

4th Race, free for all—1st, Frank Woods; 2d, R. Steele; 3d, A. Schoenberg.

5th Race, for young ladies—1st, Henrietta Fecktig; 2d, Anna Sunkel; 3d, Louisa Helwig.

6th Race, girls under 12—1st, Louisa Hiller; 2d, Alma Thiess; 3d, Anna Hiller.

Gentlemen's shooting contest—1st, J. M. Morrow; 2d, F. J. Koch; 3d, Wm. Mauch.

Ladies' shooting contest—1st, Mrs. Arnold Zerwick; 2d, Mrs. Herman Mauch; 3d, Odele Medanich. Vida Robinson and Ada Baier.

The prizes were given out in the afternoon after the events had all taken place. The dacing pavilion served as an admirable place for this distribution, and the high officials who dispensed the awards were: Herman Mauch, Gerhard Eckhardt, Frank

W. Baier and Arnold Zerwick. The number of prizes was so large that the committee gave every lady present a numbered ticket, and the result was that over one-half of the ladies present had a souvenir, and some of them very beautiful ones, by which to remember the day.

Among the enterprising firms who gave prizes were the following: Holmes & Edwards Silver Co., Barbour Silver Co., Eisenstadt Manufacturing Co., Bauman-Massa Jewelry Co., Geo. H. Kettmann & Co., St. Louis Clock & Silverware Co., Pairpoint Mfg. Co., Kossuth Marx Jewelry Co., Dennison Mfg. Co., Gerhard Eckhardt, Frank W. Baier, Herman Mauch, Geo. R. Stumpf, Zerweck Bros., Otto Steiner, O. H. Kortkamp Jewelry Co., Phil. Frech Jewelry Co., John Schmid, Wm. F. Kemper, Kennedy & Co., F. H. Niehaus & Sons Jewelry Co., J. W. Cary & Co.

Among other amusements that kept the crowd occupied were dancing and boating. For the dancers Goedecke's full orchestra was provided, and the dancing pavilion was a place of attraction all afternoon. Fully 20 boats were occupied by parties of picnickers who enjoyed a sail over the Merrimac river, which at Fern Glen flows through as picturesque a stretch of country as there is in these parts.

The excursionists boarded the train at 7 P. M. for home, and the picnic was unanimously voted to be the most successful one ever given.

### NOTES.

Geo. R. Stumpf worked just as hard calling for the prizes his lady friends won as he did at the ball game, with this difference: he never let a prize get by him, but as to the balls that got by—well he isn't talking about that now.

THE JEWELERS' CIRCULAR man did the umpiring. He was strictly impartial, in proof of which he has been invited to umpire another game on Aug. 16, 1898. His final decision was that the retailers played the better, but the wholesalers won.

Chas. H. Schoen, St. Louis, representative of Holmes & Edwards Silver Co. and Barbour Silver Co., seemed to have more relatives on the ground than anyone else. When the prizes were being distributed at least a dozen voices kept calling for "Uncle Charley," and he grabbed at least 20 prizes for his various nieces and nephews, and didn't seem at all phased by the various sarcasms thrown at him. He gave proof that he hadn't stuffed the lottery so it would come his way, by showing that if that had been done Herman Mauch and Frank W. Baier were the guilty ones, not counting the blindfolded little Miss who drew the numbers.

Joe. McKenna, of Bauman-Massa Jewelry Co., was captain of the wholesale jewelers' base ball team, as well as pitcher of the nine. He had 37 varieties of balls wherewith to puzzle the unwary. One deceptive outshoot hit the umpire, and for this offense he gave the batsman his base on a novel interpretation of the rules, claiming the right to discipline the pitcher in this way.

Otto Steiner's best girl won the stein, a beautiful creation 18 inches tall, donated by the St. Louis Clock and Silverware Co. The article, of course, was immediately transferred to Otto in consideration of sundry promises of future ice cream, peanuts, etc., and Steiner and his stein became immediately very popular.

Billy Mauch pitched good ball for the retailers, and would undoubtedly have won the game for

them if the wholesalers hadn't taken so kindly to his curves.

President Kortkamp was on hand and saw that everyone was having a good time. W. F. Kemper, however, was unable to be present this year, but he sent several beautiful reminders in the shape of prizes, which were much admired.

Frank W. Baier was official scorer of the base ball game. He also saw after the wounded of the battle, among whom were Arnold Zerweck, who stubbed his toe, Paul Deckelman, who dislocated his right thumb, Ike Freundlich, of New York, who was knocked down by the wind from a passing ball, and Ernst Bloeser, who got out of wind and fainted.

F. W. ("Papa") Bierbaum was there and was asked about that one cent shortage in his accounts as treasurer of the association. He said he had already paid \$19.96 in fines for refusing to abide by the decision of three auditing committees, but as he was convinced he was right he would continue paying fines and the one cent would stay.

One unique prize, won by a little girl, was a handsome fine tooth comb, which Herman Mauch announced in his usual felicitous way as being "gold plated," the gold not being apparent. J. H. Friedlander, of H. Z. & H. Oppenheimer, New York, who was in the audience, said "Nit," and the unanimous query was as to whether he had reference to the gold plated part or to possible uses of the comb.

John Sluggett, of Geo. H. Kettmann & Co., was at the bat four times. He is a famous hitter and struck out four times, but claims the umpire is responsible for three of the miscues.

J. M. Morrow, of the American Watch Case Co., was the champion shot and won the 100 cigars. Next day Mr. Morrow was very liberal with them. Much regret was expressed that Jacob Marx, of the Kossuth Marx Jewelry Co., was not present, as last year he thrilled and appalled the picnickers by a marvelous exhibition of bareback mule riding.

The two hardest worked men on the grounds were Herman Mauch and Frank W. Baier, and they performed their duties well, and earned the sincere thanks of everyone attending.

Miss Henrietta Fecktig, niece of Gerhard Eckhardt, had provided a sumptuous dinner basket. She forgot it on the train, and on the way back the crew thanked her sincerely for being so thoughtful.

## Geo. A. Whitney's Double Causes Him an Anxious Hour.

HARTFORD, Conn., Aug. 29.—George A. Whitney, of Sturtevant, Whitney & Bigelow, Attleboro, Mass., came to the city last night and stopped at the United States Hotel. He had with him two traveling bags, containing samples. This morning when Mr. Whitney started on his rounds about the city, he employed James Haley, a porter at the hotel, to carry the bags for him. About 9 o'clock he visited the store of Henry Kohn & Sons, Haley going in with him. Mr. Whitney went to the private office at the back of the store, leaving Haley outside. Soon a man resembling Whitney came from the rear of the store and passed out. Haley, thinking the man was his employer, followed him across Main St. and down Church, where the stranger entered a saloon. The porter, with the bags, waited outside for him.

In the meantime Mr. Whitney missed his samples and at once notified the police. A search was made and Haley was found soon after serenely waiting in front of the Church St. saloon. Matters were explained satisfactorily, a reward was given and the incident passed off pleasantly.

# Solid Silver

(Exclusively.)



## WHITING M'F'G CO.

Silversmiths,

**Broadway & 18th St.,**

NEW YORK.



BEG TO ANNOUNCE THAT ON SEPT. 1ST, UNTIL FURTHER NOTICE, THE PRICE OF SPOON AND FORK WORK WILL BE REDUCED IN ACCORDANCE WITH DEPRESSED PRICE OF SILVER BULLION PARTICULARS WILL BE FORWARDED LATER.





## Prices of Watch Movements.

Some Manufacturers Advance the Prices While Others Decide to Leave Them as They Have Been.

As it was announced in our last issue that two of the large watch companies had increased the prices on their movements, the query as to the intentions of the other companies naturally arose. To obtain this information the following letter was addressed to the watch companies other than the Elgin and the American Waltham:

*Gentlemen: As two of the watch companies have made advances in the prices of their movements, it will prove a matter of interest to the trade at large to know whether your company intend to increase the prices of your movements. If such is your intention, we would be pleased to receive a list of the different grades, with the amount of increase on each. Hoping that this letter will receive immediate attention, and that you will let us know your intentions in this connection, we are,*

*Yours truly,*

THE JEWELERS' CIRCULAR PUB. CO.

The following replies to the foregoing query have been received:

ILLINOIS WATCH CO.

SPRINGFIELD, Ill., Aug. 28, 1897.

THE JEWELERS' CIRCULAR PUB. CO.:

Gentlemen: Replying to your favor of the 26th, would say it is not our intention for the present to advance the prices of our movements. Very truly yours,

ILLINOIS WATCH CO.

J. Bunn, Jr.

HAMILTON WATCH CO.

LANCASTER, Pa., Aug. 27, 1897.

THE JEWELERS' CIRCULAR PUB. CO.:

Gentlemen: Yours of the 26th inst. is received. It is not our intention to advance the prices of Hamilton movements.

Yours very truly,

HAMILTON WATCH CO.

G. M. F.

TRENTON WATCH CO.

TRENTON, N. J., Aug. 26, 1897.

JEWELERS' CIRCULAR PUB. CO.:

Gentlemen: Replying to yours of the 26th inst., we have not as yet decided positively whether or not there will be any increase on our goods for the fall trade. It will depend considerably, however, on what our competitors do in this matter. We think present prices are lower than they should be on goods of the quality we manufacture.

Yours truly,

TRENTON WATCH CO.

A. G. Moses, Sec.-Treas.

E. HOWARD WATCH AND CLOCK CO.

BOSTON, Mass., Aug. 27, 1897.

JEWELERS' CIRCULAR PUB. CO.:

Gentlemen: Yours of the 26th is at hand. We have no intention at the present time of making any change in the price of our watch movements. We have maintained our qual-

ity and prices throughout the long depression, and trust to reap the benefits during the coming prosperity.

Yours very truly,

THE E. HOWARD WATCH AND CLOCK CO  
Arthur M. Little, Treas.

HAMPDEN WATCH CO.

CANTON, O., Aug. 27, 1897.

THE JEWELERS' CIRCULAR PUB. CO.:

Gentlemen: Your favor of the 26th inst. to hand, and in answer to your question as to whether we are going to advance the prices of our movements, would say: \* \* \* From now on, this factory has but one object, viz: To make all the watches it can and the best that can be made, at the lowest possible prices. There is nothing in this world that can prevent it.

Very respectfully yours,

JOHN C. DUEBER, Treas.

The Seth Thomas Clock Co. have increased the prices on their watch movements, and have issued a new price list:

18 Size, $\frac{3}{4}$ Plate, Open Face.			
Fit All Open Face, 18 size Cases.			
	New.	Old.	
No. 33. Gilded .....	\$4.00	\$3.50	
No. 55. Gilded .....	5.00		
No. 79. Gilded .....	8.25	8.25	
No. 179. Nickel .....	9.50	9.50	
No. 406. Gilded .....	13.00		
No. 506. Nickel .....	14.00		
Henry Molineux. Nickel .....	25.00		

18 Size, Full Plate, Open Face.  
Fit All Open Face, 18 Size Cases, Except "Snug" Cases.

	New.	Old.	
No. 58. Gilded .....	\$5.00		
No. 59. Gilded .....	6.25	5.50	
No. 159. Nickel .....	7.25	6.00	
No. 82. Gilded .....	8.25	8.00	
No. 182. Nickel .....	9.50	9.50	
No. 510. Nickel .....	14.00		
Maiden Lane. Nickel .....	25.00		

18 Size,  $\frac{3}{4}$  Plate, Hunting.  
Fit All Hunting, 18 Size Cases.

	New.	Old.	
No. 34. Gilded .....	\$4.00	\$3.50	
No. 56. Gilded .....	5.00		
No. 52. Gilded .....	6.25	5.50	
No. 152. Nickel .....	7.25	6.00	
No. 80. Gilded .....	8.25	8.00	
No. 180. Nickel .....	9.50	9.00	
No. 408. Gilded .....	13.00		
No. 508. Nickel .....	14.00		
Henry Molineux. Nickel .....	25.00		

6 Size, Hunting.  
Fit All Hunting, 6 Size Cases.

	New.	Old.	
No. 46. Gilded .....	\$5.00	\$4.50	
No. 122. Nickel .....	6.00		
No. 119. Nickel .....	8.00		

Where there has been a change the old price is given.

The United States Watch Co. increased on Sept 1 the prices of many of their movements as follows:

	from	\$6.75 to \$7.00
No. 53.....	6.00	6.25
No. 54.....	5.75	6.00
No. 56.....	5.50	5.75
No. 57.....	5.25	5.50
No. 58.....	5.00	5.25
No. 48.....	4.75	5.00
No. 93.....	6.75	7.00
No. 94.....	6.00	6.25
No. 96.....	5.75	6.00
No. 97.....	5.50	5.75
No. 98.....	5.25	5.50
No. 88.....	4.50	5.00
No. 62.....	6.50	7.00
No. 63.....	6.00	6.50
No. 64.....	6.00	6.25
No. 65.....	5.50	5.75
No. 66.....	4.50	5.00
No. 69.....	4.75	5.00
No. 105.....	7.00	7.50
No. 106.....	6.00	6.50
No. 107.....	5.50	6.00
No. 108.....	5.25	5.75
No. 110.....	4.00	4.25

No replies have been received from the New Columbus Watch, Waterbury Watch Co. and New York Standard Watch Co.

## The Prices of Filled Cases Raised by Many Manufacturers.

Following the rise in the price of watch movements reported last week came an advance in the price of filled cases by five large manufacturers: Keystone Watch Case Co., Crescent Watch Case Co., Courvoisier-Wilcox Mfg. Co., Bates & Bacon and the Wadsworth Watch Case Co. The advance applies only to filled cases and includes all varieties, from the cheapest up to 20 year cases. The advance is about 10 per cent., though not uniform, ranging from 50 cents on a \$6 case to \$1 on a \$10 case.

The new price lists were sent out by the Crescent, Keystone and Courvoisier-Wilcox companies under date of Aug. 26. It was stated by representatives of the various companies that there was no "combination" in their action, but simply that the manufacturers had individually increased their prices all in about the same ratio. No particular cause was assigned for the advance except that business was in such a condition that the trade could stand an advance. It was necessary to take the action owing to the small, if any, margin of profit which the old prices had left to the makers.

Several large manufacturers, however, will make no change in their lists. Among these are the Fahys Watch Case Co., the Brooklyn Watch Case Co., New York, and J. Muhr & Bro., Philadelphia, Pa. At Jos. Fahys & Co.'s office, it was stated that they had made no advance either in the Brooklyn or in the Fahys cases, nor did they intend to make any. "We lead, never follow others in changes of that character," said C. W. Harmon.

At the New York office of J. Muhr & Bro. it was also stated that no change whatsoever in this firm's price list had been or would be made.

## THE ADVANCE ACCEPTED BY CHICAGO JOBBERS.

CHICAGO, Ill., Aug. 28.—The watch case makers, following the lead of some of the movement makers, have increased their list prices 10 per cent. The companies who have done so include the Keystone, Wadsworth, Crescent, Essex, Bates & Bacon and Courvoisier-Wilcox. At the Chicago salesroom of Jos. Fahys & Co. and Brooklyn Watch Case Co. no raise in price had been made up to to-day, and word came from New York that should a change be contemplated the Chicago office would be notified by telegraph. Muhr cases will not be advanced.

Speaking of the effect of the move, M. A. Mead, one of our largest jobbers in watches, said: "It is a good move. Goods have been sold at no profit for some time by manufacturers, and it is time they should make a profit. I do not think it will make any difference with sales, but if it does it will be in shape of an increase. When prices are rising it is easier to sell goods."

**Philadelphia.**

William Shegan and family are at Ocean City.

William H. Long, of J. E. Caldwell & Co., has returned from his vacation.

Louis Beconne, of L. A. Scherr & Co., has left on a bicycle trip to Gettysburg.

The new Wanamaker jewelry department will probably be opened on Sept. 6.

Jacob Muhr is expected back from his European trip about the middle of the month.

John Ford, the Girard Ave. optician and jeweler, was a delegate to the Republican State Convention at Harrisburg last week.

Paul Souder, of the Mead & Robbins Co., is about to join the forces of John Wanamaker as an assistant to Superintendent Sackett, of the jewelry and silverware department.

The Jewelers' Club proposes opening its season with a unique and characteristic "smoker" some time in September. The board of directors will meet on the evening of Sept. 7 to fix the date and make arrangements for the festivity.

John A. Hart, salesman for an 8th St. jewelry house, has got into trouble. On the charge of raising the face value of checks given him by Mrs. Maggie Eckert he was on Saturday held by Magistrate Romig in \$1,000 bail for trial.

The committee appointed by President Pinkstone, of the National Jewelers' Association of the United States, was at work for three days last week at the headquarters, in the Bourse building, remodeling the constitution as recommended by the Detroit convention, in order to admit jobbers and manufacturers to membership. The committeemen who took an active part were: Isaac Herzberg, S. C. Levy, Asa Collier, A. C. Levy, Charles L. Conrad, John R. Henry and President Pinkstone.

At the hour when Chestnut St. was most crowded last Tuesday morning, Thomas Carr hurled a cobblestone through the bulk window of I. Herzberg & Bro.'s jewelry store, 10th and Chestnut Sts. He made no effort to snatch any of the goods displayed in the window, nor did he try to escape. Reserve Policeman Klock, who was standing on the corner, arrested Carr and took him to Magistrate Eisenbrown's office for a hearing. The only reason he

vouchsafed for his act was that he wanted to get something to eat, and he was held in \$500 bail for court.

**Pittsburgh.**

Leopold W. Vilsack, Jr., is in New York for a few days.

A. E. Siedle and family, of the East End, have returned from an eastern trip.

J. C. Grogan will donate a second cup to the tennis tournament which is also to be played for on a three-year basis.

The matrimonial engagement of Miss Gussie Spandan, sister of jeweler Charles Spandan, to Morris Friedeberg, a jeweler of Atlantic City, N. J., is formally announced.

Among out-of-town buyers here the past week were: H. H. Weylman, Kittanning, Pa.; E. Kennerdell, Tarentum, Pa.; Frank Hayes, Washington, Pa.; H. A. Reineman, McKeesport, Pa.; Frank Worrell, Washington, Pa.

Among the local jewelers out of the city at present are: G. B. Barrett, at Markleton; Mr. Ingham, in Armstrong Co.; B. E. Arons, at Aronsdale, Erie Co.; C. C. Will, at Buffalo; William Siedle and family are on a three weeks' vacation.

A disastrous fire originating in a leading instalment house, occurred Thursday. The jewelry stores of Emanuel De Roy, 639 Smithfield St., and of George Cohen, in the same neighborhood, were damaged to the extent of \$1,800 and \$1,300, respectively. Mrs. De Roy won the gratitude of the entire fire department by ordering sandwiches and coffee served to the firemen during their hard work.

The Pittsburgh Exposition opens Sept. 1 without any jewelers' exhibit, a situation of affairs which existed for the past three years. Owing to new management of the exposition and the prosperous outlook for the coming year, a leading jeweler told THE CIRCULAR correspondent that he prophesied a number of exhibits in the exposition of 1898 and announced his intention of being one of the exhibitors. The total lack of a jewelry display is really a loss of one of the best features of the exposition.

**Connecticut.**

BUSINESS AT THE FACTORIES.

Business continues to improve in Bris-

tol. The E. Ingraham Co. and other factories are employing more men, and there are prospects of a good Fall trade. At the Meriden Britannia Co.'s further improvement in business is noted. The New Haven Clock Co.'s business is very brisk, especially in the Sting clock and in the watch departments, where the working time of the employes is from 12 to 13 hours per day.

The Meriden Cutlery Co. started up last week to run 10 hours a day, six days in the week.

D. G. Parker, of Ryan, Parker & Co., Danbury, made a business trip to New York Aug. 25.

Col. Watson J. Miller, president of the Derby Silver Co., who is on the staff of Gov. Cooke, of Connecticut, was on duty for three days at the recent State encampment of the National Guard at Niantic.

Reports are current in Southington to the effect that J. W. Gridley will again return to the factory of the Southington Cutlery Co. to take up his old position as manager, just as soon as his health permits.

It is said that New London is to have a new jewelry store. A Pittsfield gentleman having decided to locate there will, it is said, open on State St. Some changes in the present arrangements are being made to provide him a store on that thoroughfare.

A special meeting of the directors of the Eagle Sterling Co., Glastonbury, was held Aug. 28 for the purpose of deciding whether the removal of the establishment from that place to North Haven should be carried out. By a majority vote it was decided to remove the concern to North Haven.

The Shuttles-Ray Jewelry Co., of Dallas, Tex., Aug. 26 filed their charter with the Secretary of State: capital stock, \$20,000. Incorporators: E. Ray, W. E. Shuttles and J. C. McCraw.

**DROP PRESSES.**

Automatic and Plain.

Mossberg & Granville Mfg. Co.,

PROVIDENCE, R. I.



# Superb Lines of Original Novelties!

## BACHRACH & FREEDMAN, SILVERSMITHS,

### 1 & 3 Union Square, NEW YORK.



# *Important Notice!*

## To the Trade:

The Gorham M't'g Company announce that it has been decided to abandon the sale of **Sterling Silver Forks and Spoons** by the **ounce**.

Commencing September 1st, 1897, all **Tea, Dessert and Table Spoons, Dessert and Table Forks** of our manufacture will be sold at **fixed prices per dozen**, determined by the merit of the individual design. Each pattern of our extensive line has been carefully considered and a comprehensive system of prices accompanied by illustrations will soon be forwarded.

---

**GORHAM M'F'G CO.,**  
**SILVERSMITHS,**



NEW YORK:  
BROADWAY & 19th ST.  
23 MAIDEN LANE.

CHICAGO:  
131-137 WABASH AVE.,

SAN FRANCISCO:  
118-120 SUTTER ST.

WORKS: Providence, R. I.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
Single Copies, - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies.** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scilbe.

**LEIPZIG**—Handels-Zeltung, für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeltung, Jager-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pellicaan.

Vol. XXXV. Sept. 1, 1897.

No. 5.

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Value of Lost  
Goods Left  
for Repair.

A VALUED subscriber submits to this journal a question or rather a case of universal interest to the retail trade, though it should not excite his anxiety to the extent it apparently does. Our friend's letter is as follows:

KEYPORT, N. J., Aug. 21, 1897.  
Editor of THE JEWELERS' CIRCULAR:  
Could you give me any information on the following:

A year or so ago a woman handed me a pair of gold earrings to repair for her and I lost them. When I discovered the loss I went to her and told her of it and offered her other earrings of more than the value of hers. She refused and has now put the case in the hands of a lawyer to recover the earrings, or fifteen dollars.

She still has the pin belonging to the set, and the intrinsic value of the whole set would not amount to \$5.

Rather than have any trouble, I have offered her lawyer \$10 to settle the case.

I contend that if suit is brought I would not be compelled to pay her over \$5, and probably the cost of the case.

If people are allowed to recover what they think is the value of goods lost, jewelers will be afraid to take any repairing without having owners sign a release before it is left.

Thanking you in advance, I am

Yours truly,

F. D. WOODRUFF.

People are not allowed to recover what they think is the value of goods lost. The value of the goods lost is a question to be decided by the jury, presuming an action has been brought to recover them or their value. The complainant may fix the value of the goods at any conceivable figure, but before he or she can recover this amount testimony must be introduced to prove that this figure represents the true value of the goods lost. On the other hand, defendant can bring forward testimony to refute the claims of the complainant and of his or her witnesses, while the court will undoubtedly seek impartial expert testimony as to the value of the goods. The preponderance of evidence will rule the jury in fixing the amount to be awarded the complainant. In the case recited in the above letter, the unfortunate feature to our correspondent is that the loss of the goods is bound to cost him at least the amount claimed by the complainant, for though the jury may award her only \$5, this amount with the costs of the suit will more than equal \$15. Still we advise him to allow the dispute to be adjusted in the courts rather than pay out of court a presumptuous amount evolved from the whimsical aberrations of a customer's mind. And we offer the same advice to all jewelers in whose business a similar case may arise.

South American  
Depot for American  
Jewelry, Etc.

IN the seeking for means to extend our trade with the South American nations, in jewelry and its kindred lines, every suggestion from an authoritative source is worthy of earnest consideration by those interested in the

616 More News Items.

6,034 More Inches of Original Reading Matter.

6,477 More Inches of Advertising Matter.

were published in THE JEWELERS CIRCULAR, during the seven months January to July 1897 inclusive, than in any other weekly jewelry journal.

THE JEWELERS' CIRCULAR, is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

matter. A partner in a prominent South American firm, in a letter to a New York house, says that the sending out of samples to procure orders has produced highly satisfactory results to a number of manufacturers of plated jewelry. Continuing he says: "A system which I know is practised by firms in other countries is, where individually the volume of trade does not warrant the establishment of a branch for own account, to join others in a similar position, and, in common, establish a branch office or depot for the sale of their particular goods. Their common representative or agent, with an efficient staff, if necessary, would thus have no other object but the pushing of the sale of the articles he represented. This, I think, would be better than confiding agencies to firms representing lines in legion, working in everything." The establishment of a depot such as suggested, carrying the lines of a number of non-conflicting or non-competing manufacturers of jewelry, watches, clocks, sterling and plated silver wares, optical goods, jewelers' materials, etc., seems to us a feasible and ultimately profitable undertaking.

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Aug. 28, 1897.

August 23.....	\$16,533
August 24.....	20,312
August 25.....	34,567
August 26.....	31,003
August 27.....	5,561
August 28.....	5,133

Total..... \$113,109

### Frank Fontneau's Skull Crushed in by a Trolley Car.

ATTLEBORO, Mass., Aug. 29.—Frank Fontneau, a jeweler, was killed on the track of the Pawtucket and North Attleboro Electric road about midnight last night. He had evidently collided with some unknown wheelman, and, being knocked senseless upon the track, was struck by the last car from Pawtucket for North Attleboro, which crushed in his skull.

Some of the most fancy dishes in silver have solid center in bright finish, with open-work borders.



## Letters to the Editor.

### THE WORKINGS OF THE NEW MEMORANDUM LAW OF NEW YORK STATE.

NEW YORK, Aug. 29, 1897.

Editor of THE JEWELERS' CIRCULAR:

In regard to memorandum bills the jewelers will remember the case of a Michigan retailer who was robbed and among the stolen merchandise was an assortment sent on memorandum by a Chicago firm. The retailer refused to pay the Chicago firm, giving as a reason that he did not own the goods, and the owners should suffer the loss, and the court sustained him. According to the new law in New York State no retailer could make that plea, unless the wholesaler made a public record of the fact that he was the owner of the goods. This is where the law of compensation comes in; because if the new law means anything, it nullifies the different conditions printed on memorandum bills by different parties and distinctly provides a means of claiming ownership. If a memorandum bill is not a conditional sale, what is it?

The conditions are that the goods shall suit in style and price, and that they are ordered in good faith. Retailers to avoid ownership in case of loss may insist on valuable memorandum packages being recorded, and this may help New York as a large wholesale depot, as the retailer's mind will be easy if he uses reasonable diligence in the case of the valuables.

If a banker were asked to send to a distant party \$1,000 in bills of different denominations in order that they should be looked over and the prettiest pictures kept and the remainder retained, he would demand collateral security. This is the difference between the banker and jeweler; the reason of the difference is the profit in the jewelry which invites the risk. The courts understand this, and will not permit any particular forms made by any class of merchants for their profit to clog the wheels of commerce. The mass of the retailers are honest; they pay little attention to conditions on memorandum bills, as they think some other fellow may need to be kept in check, but not themselves.

The sneers by opposition journals at THE CIRCULAR for giving importance to the new law has caused this communication.

W. W. STEWART.

### State Newspapers Disseminate the New Memorandum Law.

The following news dispatch sent out by a press news bureau appeared under date of Aug. 20 in many New York State newspapers:

ALBANY (Special).—Jewelers are very much interested in a section of the Lien law, which was enacted by the last Legislature and which will go into effect shortly, on September 1st. This section will seriously affect what are known as memorandum sales, if not make it impossible to do business on that basis. Under the memorandum system at this time goods are intrusted

to trade customers, and this branch of trade is largely followed by jewelers who receive large consignments of diamonds and precious stones from the diamond merchants, a stock which otherwise could not be carried by a jeweler doing business on a small capital. While these goods are in the hands of the retailer, to show customers for inspection, should he pawn the goods and make off with the proceeds the house supplying them could recover from the pawnbroker, but under the new law this will be impossible unless a memorandum of the conditional sale be filed with the Register's office in New York and Kings and with County Clerks in other counties.

Many jewelers do not care to file such records, claiming that it would disclose such details of their business as the price they are paying for the goods they are offering for sale, and that it would otherwise injure their business in the eyes of customers and of rival dealers. This of itself was a salient feature of a bill separately introduced in the House last April, but which was defeated by a committee of jewelers which came to Albany and testified that the greater part of their business was done on this system of memorandum sales. But that bill being killed, this "rider" was slipped into the Lien law and passed through to the statute books without notice. This law will compel the filing with the proper authorities of every article of a conditional sale of property of any sort, whether on memoranda or otherwise, or else that conditional sale shall be void against subsequent purchasers, pledgees or mortgagees in good faith, which sales shall be deemed absolute in event of non-filing. The section of the article is 112, while the Lien law of itself is Chapter 418 of the session laws, and constitutes Chapter 49 of the General Laws. It is receiving the general attention of the trade, while many dealers are in a quandary as to just what its effect will be on their business.

### Benj. F. Woolen Has No Actual Assets; \$3,500 Liabilities.

Benj. F. Woolen, dealer in diamonds and jewelry, 36 John St., New York, has suspended and the fixtures of his office have been turned over to F. M. Lincoln, his attorney, under a bill of sale for \$50. Mr. Woolen's liabilities are, he says, about \$3,500, due principally to H. & E. O. Belais, Hodenpyl & Sons, C. Cottier & Son and a number of other creditors for small amounts. There are no actual assets.

It was reported that Mr. Woolen had been absent from his office and out of the way of his creditors for about two weeks, but this he partially denies: To a CIRCULAR reporter who saw him at his attorney's office, Mr. Woolen said he had visited his place of business frequently, though not often, as he had no stock and nothing to do except see people who wanted to collect money from him. He had made no assignment, he said, because he had nothing to assign. His attorney, however, admitted that he was about to bring an action to obtain goods from a pawnbroker in which the equity amounted to over \$1,700. The pawnbroker claims that the goods were sold. As there were no assets he saw no use in calling a meeting of the creditors.

Mr. Woolen has been connected with the jewelry trade for about 20 years. He was for a number of years with the defunct firm of D. H. Wickham & Co. and started in his present business about 1892.

Liquor flasks in sculptured glass, with silver mountings, are very handsome.

## Queries by Circular Readers.

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

NEW HAVEN, Conn., Aug. 10, 1897.

Editor of THE JEWELERS' CIRCULAR:

I have an impression that there appeared in THE CIRCULAR in the continued articles of F. W. Fairbolt, "The Londesborough Collection of Antique Silver Plate," a Scotch quotation which translated reads:

"Some have meat, but cannot eat,  
Some can eat, but have no meat,  
We have meat, and we can eat;  
God be thanked."

If so, will you kindly send me a copy of the issue in which it appeared, as I would like to have it in the original Scotch, and very much oblige,

Yours very truly,

GEORGE H. FORD.

**ANSWER:**—The quotation referred to did not appear in the continued series of articles, "The Londesborough Collection of Antique Silver Plate." Moreover, neither it nor anything like it appears in any reference book of quotations to which we have access. We are inclined to think that the stanza is of modern production though it is antique in formation and theme. In our investigations we have found what we consider a striking variation of the theme, if it be not really the true quotation. This is as follows:

"Pity he that hath meat but cannot eat,  
Pity the greater, he that can eat, but hath no meat,  
Thanks be to the Lord we have meat and we can eat."

This quotation appears on a little sign, one of many similar appropriate quotations, in a noted restaurant in New York, known as the "Clifton" and conducted by one Adam Engel. It is adjacent to the Garriek Theater, in W. 35th St., and is much frequented by theatrical people. The sign is about 18 inches long by 8 inches broad, the background being maroon and the letters being in gold. However, if this quotation does not suit correspondent, the nearest approach to the original Scotch that we can give him, and this from a party who relies upon his memory, is as follows:

"Some ha'e meat and cannot eat.  
And some ha'e nane that want it;  
But we ha'e meat and we can eat,  
So let the Lord be thankit."

MILFORD, Mass., Aug. 24, 1897.

Editor of THE JEWELERS' CIRCULAR:

The centennial anniversary of Montgomery Lodge of this town occurs on the 14th of Sept. next. Quite elaborate preparations are being made for the occasion. We wish to dress our store window with some Masonic design. We recall seeing such in THE CIRCULAR, but do not recall the date. If you can advise and give us any more light on the matter you will greatly oblige.

Yours truly, C. W. WILCOX.

**ANSWER:**—In the issues of THE JEWELERS' CIRCULAR of April 20, and June 22, 1892, were published illustrations and elaborate descriptions of two unusually attractive and originally arranged Masonic window displays of the E. Jaccard Jewelry Co., Kansas City, Mo.

### New York Notes.

C. Armsheimer has entered a judgment for \$303.70 against Herman Steinecke.

The H. Ludwig Co. have entered a judgment for \$701.59 against Bernhard Eckstein.

Keller & Untermeyer Mfg. Co. have entered a judgment for \$270.64 against Elias Weinman.

A judgment against Jennie L. Granbery for \$518.59 has been filed by Albert Lorsch & Co.

A. Wardner Harrington, of Harris & Harrington, has been made a member of the advisory committee of the Merchants' Association.

Sigmund and Albert Borgzinner, of S. & A. Borgzinner, are among the directors of the recently incorporated Lightweight Electro Co., of this city.

W. C. Weld, of Weld & Son, Minneapolis, Minn., called at THE CIRCULAR office last week on his return from a three months' bicycle trip in England and France.

Col. Jno. F. Turner, jewelers' auctioneer, Chicago, who is a member of Columbia Post, No. 706, G. A. R., stopped in New York Monday on his return from national encampment of the Grand Army of the Republic, at Buffalo, N. Y., last week.

V. Provenzano, a nephew and employe of J. N. Provenzano, 114 E. 14th St., is a candidate for the trip to Klondike in the *Evening Telegram's* voting contest. He has written to THE CIRCULAR requesting his friends and others in the trade to cast their votes for him.

Proceedings to wind up two assignments were taken last week. Justice Stover, of the Supreme Court, appointed G. Thornton Warren referee to take and state the final accounts of Adolph Ludeke as assignee of E. A. Thrall, and appointed J. Louis Bedell referee to do the same for N. A. Alexander, assignee of M. E. Hemmendinger.

Among the creditors of Theophile G. Dreyfus & Brother, who until about a week ago did business at 20 Lispenard St., and whose peculiar transactions were fully reported in the daily press of last week, are the Oneida Community, 413 Broadway, M. S. Benedict, 407 Broadway, both manufacturers of plated ware, and the Wm. L. Gilbert Clock Co., Winsted, Conn.

The remains of Joseph G. C. Cottier, an account of whose death in Paris was published in last week's issue of THE CIRCULAR, arrived Thursday on *La Champagne*. The body was taken to the home of Jean G. C. Cottier, the father of the deceased, 12 Congress St., Jersey City, where the funeral services were held last night. The remains were interred in Greenwood Cemetery.

The memorial gift to be sent by the Swedes of this country to King Oscar in honor of his jubilee, which will be celebrated on Sept. 18, the 25th anniversary of his reign, was recently finished by the Gorham Mfg. Co., of this city. The memorial, which consists of an artistic allegorical group of silver, was illustrated and fully described in THE CIRCULAR of April 7, 1897.

During the month of August 11 students qualified in optometry under R. H. Knowles, M. D., 106 23d St.: J. I. Linler, Aiken, S. C.; Justice Stahn, Baltimore, Md.; Louis Reichel, Sturgeon Bay, Mich.; F. M. Ramsey, Wacahoola, Fla.; Geo. J. Alexander, Scranton, Pa.; Mary E. Friswell, Norwich, Conn.; S. I. Turner, Tampa, Fla.; Chas. M. O. Smith, Holyoke, Mass.; L. N. Vaughn, Cambridge, Mass.; L. S. Hicks, San Francisco, Cal.; Eloise Van Winkle, New York.

Under an execution for \$1,931 the sheriff recently took charge of the place of business of Wilensky, Rabinowitz & Co., manufacturers of pocketbooks, coin purses, etc., at 35 and 237 Canal St. The execution is in favor of Moses Simen. The assets consist of raw materials, stock and machinery, and are valued at about \$2,000. The partners in the firm are Benjamin, Meyer and Aaron Wilensky and Herman R. Rabinowitz. The business has been established five years, and in January last they claimed a capital of \$11,960.

The window of the store of B. M. Levoy, optician, 52 E. 23d St., was broken by thieves on the evening of Aug. 24 and \$200 worth of opera glasses was stolen therefrom. The thieves smashed the plate glass with a stone, which also broke a valuable barometer and microscope on exhibition in the window. Police have been unable to trace neither the thieves nor stolen goods. This robbery recalls about half a dozen others of a similar kind that have been

perpetrated on opticians of 23d St. during the past eighteen months. Among the former sufferers were E. B. Meyrowitz, A. Bechtold, L. Alexander, A. Neubeck & Co., Oelschlaeger Bros., and Ernest Goldbacher.

Under date of Aug. 24 Cornibert & Whittier, manufacturers of the "Bivalve" clock and other novelties, 33 Union Sq., notified their creditors that they had been obliged to close down their business. At a meeting of the creditors held Wednesday at the office of Frederick Eberhardt, it was decided to grant Mr. Whittier, who has bought out his partner's interest, an extension of six months. Claims under \$25 are to be paid in one note due in four months, and other claims to be paid in three notes, due in three, five and six months. The creditors who agreed to this represent the bulk of the firm's indebtedness. A settlement embodying these terms will be drawn up and submitted to all who hold claims.

### Columbus, O.

T. T. Tress has been spending a week in northern Ohio in rest and recreation.

W. F. Savage has now disposed of his stock preparatory to his removal to Kansas.

About Sept. 1 Bourquin & Co. will remove from their present location to 175 N. High St.

The fixtures and remainder of the stock of Harrington & Co. were sold last week to Mary L. Harrington for \$4,600. The terms are \$1,000 in cash to the assignee to cover costs and prior liens, and the balance to be applied on preferred judgment claims, which she holds against Harrington & Co.

The diamonds over which J. C. Barnitz and H. A. Nunemacher had trouble after the dissolution of their partnership were sold Saturday at sheriff's sale to Mrs. Kate Nunemacher for \$780. Mrs. Nunemacher is the wife of H. A. Nunemacher, and she held a judgment against the property. A receiver had been appointed, but the sheriff's levy had been made subsequent to his appointment, and it was decided that he had legal possession of them and could dispose of them to satisfy the judgment. Thus a rather complicated case is ended.

## Dorflinger's American Cut Glass.

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

**C. DORFLINGER & SONS,**

915 Broadway.

NEW YORK.

36 Murray St.



## Change in the System of Selling Sterling Flat Ware.

As a result of an informal conference held in New York last week between representatives of four of the prominent silversmiths of the country, a movement to change the basis of the prices of silver flat ware has been inaugurated and is expected to become universal throughout the trade. The change relates to spoons and forks which were heretofore sold by the ounce, but which will now be sold by many firms at fixed prices per dozen, determined by the merit of the individual design. The trade were notified of the change, which goes into effect Sept. 1, by means of circulars sent out by the large silversmiths. The circular sent out by the Gorham Mfg. Co. is as follows:

The Gorham Mfg. Co. announce that it has been decided to abandon the sale of sterling silver forks and spoons by the ounce.

Commencing Sept. 1, 1897, all tea, dessert and table spoons, dessert and table forks of our manufacture will be sold at fixed prices per dozen, determined by the merit of the individual design. Each pattern of our extensive line has been carefully considered and a comprehensive system of prices accompanied by illustrations will soon be forwarded.

A change of terms is also announced and these new terms will apply to all wares of our manufacture.

Commencing Sept. 1, 1897, these terms will be as follows:

For immediate cash, six per cent. discount; for cash within thirty days, five per cent. discount, or by note at four months from date of invoice on approved credit.

The above plan has not been adopted hastily, but is the outcome of a continued study of the tendencies of the spoon and fork industry. Increasing demand for patterns of different degrees of excellence and for prices widely at variance render this step imperative and in the best interests of the trade.

The dealer will now have at his command a supply of patterns at prices which will meet the most severe competition, while protection will be insured for those superlative designs which have become established throughout his trade.

The other circulars, though different in text, are about the same in substance:

President Bulkley, of the Whiting Mfg. Co., said Monday that while they had notified the other manufacturers of their intentions, they had not yet sent out circulars to the retail jewelers. When asked what comment he had to make on the new system, he said: "None, except that we highly approve of it." They believed the change a good one and were among those who instituted the movement.

Vice-president Geo. H. Robinson, of the Gorham Mfg. Co., in speaking of their action to a CIRCULAR reporter Monday, said it had been taken after an informal conference with representatives of other large silver houses who met by accident last week. The old system of selling by the ounce, he said, was antiquated and was started years ago when the conditions were entirely different, and the prices much higher than they are to-day. They make this change, he said, because they intend to treat the spoon and fork branch of their business the same as they do the

other branches. In fact, they have been doing this for some time in special patterns such as their mythological design. The change, he explained, was necessary from the variation in the cost of various patterns which have all been sold heretofore at a uniform price per ounce, and cited cases where in plain patterns the dies costs about \$3,000, while in others they sometimes went as high as \$20,000. This element was not taken into account under the old system which was established for so many years that the ounce prices followed the fall in silver. Mr. Robinson thought this was the most opportune time to make the change. While he could speak authoritatively only for the Gorham Mfg. Co., he thought that the new system would be generally adopted by the trade. In regard to the new discount terms, he said they were entirely different from the old ones of 5 cents per ounce in 10 days, and 3 off 30 days. The new terms were the same as used in the jewelry trade generally and were a big concession to the dealer when applied to expensive goods where the work upon them and not the weight was the principal factor in the cost.

H. B. Dominick, of Dominick & Haff, would not state whether or not his firm would make any change and had nothing to say on the subject.

At the office of the Howard Sterling Co. it was said Mr. Howard was in Providence and the representative did not know what would be done. It is probable that they will follow the others.

Mr. Fish, of Reed & Barton, said Monday they had not yet decided upon the matter and he was then in consultation with the factory on the subject.

The Alvin Mfg. Co. have yet made no change and did not know what they would do. As yet they had no plans, said president G. E. Fahys, and he did not see how they could make any change, as all their contracts were made under the old system.

At Wood & Hughes' it was stated that generally speaking they would follow the change made by the other large houses from the ounce to the dozen system. Mr. Hughes said that there were many advantages in the dozen system, particularly as the public are becoming too well acquainted with ounce prices, which made the retailer in some cases sell with very small margin. The new discounts, he thought, being the same as in the other lines of the jewelry trade, there would be no reason for the retailer to discriminate in paying his bills.

## Canada and the Provinces.

R. Coulson has opened a jewelry store at Shoal Lake, Man.

John J. Walls, Woodville, Ont., has sold out to J. B. Rogers.

Charles Stark & Co., jewelry and sporting goods, Toronto, have dissolved.

E. L. McDonald has opened a jewelry business at 564½ Main St., Winnipeg, Man.

A meeting of the creditors of Ovide Lariviere, St. Anne, Que., took place on the 28th inst.

D. R. Dingwall, Winnipeg, Man., was in Toronto recently en route to Europe on a purchasing trip.

John Vanstone, Mt. Forest, Ont., has given a renewal chattel mortgage for \$450 to J. Vanstone, Jr.

Jonas and Minna Goldinger, jewelers, Toronto, have given a renewal chattel mortgage to H. Barber; amount, \$109.

N. Wilkins has obtained a judgment summons against Edward and Lillie A. Beeton, jewelers, Toronto; amount, \$315.

Arthur Birks, of Henry Birks & Sons, Montreal, and Mrs. and Miss Henry Birks, who have been spending the Summer at Hudson Heights, have returned to Montreal.

Jos. Archambault has been arrested for breaking into Weinstein's jewelry store, Montreal, and stealing about \$400 worth of articles, including many watches. Archambault was caught while selling the watches to farmers in the Quebec district.

The store of John Irwin, Dundas, Ont., was broken into on the night of Aug. 20, and a large amount of cutlery, plated goods and spectacles was stolen. This is the second time within 30 days, and the sixth time altogether that this store has been robbed.

A meeting of the jewelers' section of the Toronto Board of Trade was held on the 23rd, at which a memorial to the Canadian Government was drawn up, asking for a uniform tariff rate of 30 per cent. on silver novelties. At present great confusion exists, as almost every article in the entire line is put under a different heading.

All Montreal jewelers report a decided improvement in the jewelry trade in the Quebec district. The general advance in wheat and stocks, and the local advance and increased exports of cheese and butter have made the class which buys jewelry more prosperous than it has been for some years, and with the hotels crowded with wealthy American citizens, the prospects for the Fall season are bright indeed.

## L. C. Reisner & Co.'s Extensive Business.

L. C. Reisner & Co., successors to Ezra F. Bowman & Co., Lancaster, Pa., recently purchased all interests in the specialties formerly made and owned by the old firm, including the "Double Base" engraving blocks, calipers, "Mascot" drills, etc., all of which are widely and favorably known to the trade. They have also added largely to the stock of new and staple goods, making it probably one of the largest jobbing stocks now shown. Five traveling salesmen represent the firm on the road, covering every section of the country. The new firm are most enterprising and jewelers will do well to note their advertisement appearing in this and later issues of THE CIRCULAR.



## Special Notices.

Rates 70c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

**WANTED**—A position by a first class repairer on jewelry; best of references. Address D. Ryan, care JEWELERS' CIRCULAR.

**JEWELRY TRAVELING SALESMAN** with extensive acquaintance is looking for position; best of references. Address Hudson, care JEWELERS' CIRCULAR.

**ENAMEL PAINTING**—Lady artist wishes position. Flowers, horses and dogs; flat work preferred; first-class references. Address Artist, care JEWELERS' CIRCULAR.

**SITUATION WANTED** by a watchmaker, good salesman, fair optician; twelve years' experience; At references; good set of tools and test lenses. Address K., care JEWELERS' CIRCULAR.

**FIRST-CLASS WATCHMAKER** and salesman accustomed to wait on fine trade, can furnish best reference, wants a permanent position with a good house. Address "Ability," care JEWELERS' CIRCULAR.

**WOULD LIKE TO REPRESENT** good manufacturer; several years' experience in watch, diamond and jewelry line; unquestioned reference as to ability and character. Regulate, care JEWELERS' CIRCULAR.

**A FIRST CLASS SALESMAN** wants to represent manufacturers of gold or plated jewelry or silver novelties. In New York, Brooklyn and vicinity, among retail jewelers and department stores. Address "Salesman," care of JEWELERS' CIRCULAR.

**WATCHMAKER**, 20 years' experience, speaks German and English, able to take full charge of repairing, wants position at once (south preferred); good references; steady and sober. Address L. H. Holz, 595 Courtland Ave., New York City.

**EXPERT WATCHMAKER** and engraver desires a position with reliable firm, 20 years' experience, do all kinds of engraving, fine monograms and inscriptions, designer and finisher of raised monograms, etc. Address A. R., care JEWELERS' CIRCULAR.

**BY YOUNG MAN** of 22; can do staffing, jewelry, pivoting and hairspringing in first-class manner; At man on escapements; can repair jewelry and clocks; will work cheap for good man; will go anywhere; write quickly. J. E. W., 237 N. 12th St., Philadelphia, Pa.

**A FIRST-CLASS WATCHMAKER** wants a steady position in Brooklyn or New York; fully competent in fine and complicated watches; 20 years' experience; no bad habits; best references; wants position only in a first-class store or by a good watchmaker. A. 99, care JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED MATERIAL MAN** for New York watch material house; one speaking English and French preferred; state age and salary. Address Experience, care JEWELERS' CIRCULAR.

**WANTED AT ONCE**—A first class workman on clocks, jewelry, repairing and optician; steady position to the right party; state age and wages in first letter. Address with references P. T. Ives, Meriden, Conn.

**WANTED**—Watchmaker for New York City; must have set of tools and good references as to character and ability, and wages \$12 to \$15. Address with particulars P. O. Box 1368, New York.

**A WHOLESALE OPTICAL HOUSE** desires the services of a bright and practical young man thoroughly acquainted with American spectacle and eyeglasses, especially goods made by A. O. Co. Must have had experience in wholesale optical business until within recent date, and reside in New York or suburbs; none others need apply. Address W. O. B., care JEWELERS' CIRCULAR.

## Business Opportunities.

**HIGHEST POSSIBLE VALUE** paid in cash for retail or wholesale jewelry stocks or surplus Samuel Less, 35 Prospect St., Brooklyn, N. Y.

**JEWELRY BUSINESS** to dispose of; ten years established; owner removing; good chance for a German American. Address B., care JEWELERS' CIRCULAR.

**A GOOD OPPORTUNITY** for the right party to obtain for a few thousand dollars a well appointed, complete, silverware factory, which has an established trade in special lines that is profitable; factory will be sold or rented. Address for further information Wayne Silver Co., Honesdale, Pa.

**FOR SALE**—To the highest bidder; clean stock of optical and drawing instruments with fixtures and manufacturing plant for prescription work; business is making money and will bear close investigation; owner must get out of business on account of health; location, city of over 100,000; no competition worth mentioning within 100 miles; somebody gets a bargain quick. Address Vendu, care JEWELERS' CIRCULAR.

**FOR SALE**—An optical store established 15 years in a city of 125,000; leading house in the line in the State; made money all through hard times and business can be extended with push; clean stock of optical and mathematical instruments, including 20,000 oculist's prescriptions; the chance of a lifetime for a good business man; experience in this line not essential, as efficient and experienced employees may be retained; failing health compels the proprietor to change climate and sacrifice business. Address Claud Meeker, The Investment Corporation, 30 Broad St., New York.

## For Sale.

**SAFE FOR SALE**; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

## To Let.

**TO LET**—For jobbing, silverware, clock, material or optical house; rear part of store, 18x70 feet and prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

## Miscellaneous.

**I BUY JEWELRY STOCKS**. Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing John Grosberg, 54 First St., N. Y.

**MONOGRAMS**—Engraved steel plate of over 30 cipher designs; two, three and four letters, plain, single and double lined, ribbon, split and twist, leaf, scroll and continuous; by engraver of 20 years' experience; for jewelers and engravers; imprints on finest lithographic translucent tinted stock, mounted, sheet, 8x10½, suitable for framing; price, \$1.00; in handsome picture matts, \$1.50, securely mailed. Chas. W. Weinholdt, 1275 Lexington Ave., New York.

## CASH OFFERS.

If at any time you have offered to you by your customers any jewelry containing Diamonds, Pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Correspondence solicited.

CHAS. S. CROSSMAN & CO.  
3 Maiden Lane, New York

All that are born must die;

All who would succeed must try.

**W. F. MAIN CO.**, manufacturing jewelers of Providence, R. I., with a western office and distributing point located at Iowa City, Iowa, wish to employ a few more first-class salesmen. Those applying for positions must furnish satisfactory references, in addition to which they must furnish the name and address of the last two houses for which they traveled.

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THE WESTERN JEWELERS' CIRCULAR

THE JEWELERS' CIRCULAR

WESTWARD TAKES ITS WAY

VOL. XXXV.

CHICAGO, WEDNESDAY, SEPT. 1, 1897.

NO. 5.

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

#### TRADE CONDITIONS.

The feeling of security in the soundness of trade continues. Better orders are being received from the men on the road, and the general outlook is much more satisfying. Big western crops and high prices are the levers that are moving trade, with the resultant effect of greater demand in factories and on railroads for labor that has heretofore been unemployed. The positive and direct effect of this is an increased volume of money in circulation, which is now being felt in all branches of trade. Already there is a fear among Chicago managers that their factories in the east will be unable later in the season to supply the west with the goods required. This feeling is particularly noticeable in silver novelty and clock lines, these goods already selling remarkably well. From present indications there will be a shortage of manufactured product in many lines, and the placing of orders early is strongly advised.

Chicago bank clearings increased 38.4 per cent., as compared with the corresponding week last year.

Mr. Todd, of the Towle Mfg. Co., is at the factory.

M. Loeb, of the Wadsworth Watch Case Co., goes to New York this week.

Joseph Sandman, of the Trenton Watch Co., put in the week at the Victoria.

Manager Midlen, of the Gorham Mfg. Co., is in New York on a business visit.

Bruce Bonny, of Shreve & Co., San Francisco, Cal., stopped over here on his way home from New York.

Mr. Vogell, of Alfred H. Smith & Co., is on vacation, visiting various nearby resorts, with Chicago as headquarters.

R. E. Kehl, of F. H. Noble & Co., is taking a few days off at Camp Lake, his trip to Antioch, Wis., being by bicycle.

A bareheaded, barefooted and entirely naked little boy visited the residence of H. J. Roorvaart and wife recently, and has since been the recipient of unusual attentions.

Charles Willemin, of T. G. Frothingham & Co., is in the city with his white stone

and diamond mountings and mounted goods.

C. G. Marquardt got back Monday from a visit to his old home in Des Moines, Ia. G. W. Marquardt, Sr., accompanied him on his return.

Frank Ricketts and wife, Charleston, Ill., passed a few days here pleasantly with a party of Charleston friends, also combining business with pleasure.

M. F. Kohler, Parsons, Kan., and Gorton Rushmer, manager of Rushmer Jewelry Co., Pueblo, Colo., were in Chicago on their way to attend the Merchants' and Travelers' Association convention in New York.

Mr. Lanphear, of Wilbur, Lanphear & Tryner, Galesburg, Ill.; A. E. Trask, of Trask & Plain, Galesburg, Ill., and Mr. Wuerth, Jr., of J. H. Wuerth & Son, Leavenworth, Kan., were buyers the trade liked to see.

Considerable excitement was caused Friday morning in the neighborhood of 78 State St. by a small fire at that number, caused by a blaze in a waste paper basket. The fire was extinguished before the engines arrived. Several jewelers occupy rooms in the building.

The Elgin National Watch Co. have increased work at their factory, both as regards the number of employes and output. The increase is a general one, to strengthen the different departments. General Manager Cutter, who had recently returned from New York, said he found the jobbers there much encouraged, and from very recent information could state that jobbers both east and west were having an increased demand for watches, that the increased price is accepted very favorably by the trade, and that the generally better conditions would result in increased watch sales.

A. G. Burley, the pioneer crockery dealer of Chicago, died Friday, aged 85 years. His death was the result of weakness that comes from old age. He founded the house of Burley & Co. in 1839 and was one of Chicago's foremost citizens. For many years Burley & Co. have been a valued customer of the leading art and decorative porcelain manufacturers of the world, and many of the older generation will learn with regret of the passing away of the founder of the great establishment.

While H. Levenson, jeweler, 488 State St., slept peacefully in a chair behind his counter Sunday evening William Wilson entered the place and pocketed three gold watches, which he started out with. A patrolman saw him leaving the jewelry store and arrested him. He was marched back into the establishment, the proprietor awakened, and the goods returned to the show case from which they had been taken. Wilson was locked up.

### St. Louis.

George H. Kettmann & Co. removed to the Holland building on the 27th inst.

It is rumored that the Towle Mfg. Co. are looking around for a St. Louis location, and will open an office here in the near future.

Among out-of-town jewelers here last week were: John Koetting, St. Genevieve, Mo.; Fred Simon, Collinsville, Ill.; A. L. Jonas, Llano, Tex.; S. Burnett, S. Burnett & Co., Louisiana, Mo.; Mr. McElroy, of McElroy & Russell, Ozark, Ark.

Henry Estinghausen, of the Attleboro Jewelry Co., arrived home on the 28th inst. from a ten weeks' trip to Balize, British Honduras, Jamaica, Venezuela and the islands of Barbados. He had excellent trade everywhere except in Jamaica, where the jewelers would not purchase American goods on account of their not being "Hall marked," as are goods of English manufacture.

Wild Bros. Jewelry Co. have just completed a veritable work of art in the shape of a chalice and paten for the convent of the Sisters of St. Joseph, in South St. Louis. These beautiful works of the goldsmith's art are valued at about \$1,500, and one man was steadily employed for three months on the exquisite workmanship on the chalice. This chalice contains 450 pennyweights of gold, and on the slender stem are set amethysts, opals, tapazes and aquamarines. In green gold initials below the stem are engraved, "S. S. M. J." (Sts. Mary and Joseph), each initial being set richly with precious stones. Wheat, grapes and many other Christian symbols are wrought in the base of the chalice, while on the paten, which is of plain gold beautifully polished, is the insignia, "I. H. S."

L. W. Lewis recently opened his new store in Circleville, O.



**Minneapolis and St. Paul.**

Mr. Frefield has opened a jewelry store in Orinoco, Minn.

H. L. Gates, Rochester, Minn., is improving his store by adding new fixtures.

E. R. Huelech, St. Charles, Minn., has enlarged his store and added new fixtures.

L. J. Korstad has taken charge of the optical department of C. L. Strom, Zumbrota, Minn.

Mr. Reed, of Reed, Bennett Co., Minneapolis, attended the G. A. R. convention in Buffalo, N. Y.

Kerry Conley, Spring Valley, Minn., left Aug. 23 for Chicago, where he will patent a new style of camera.

C. A. Boyd, Lewiston, Minn., will take a course in medicine at the University of Minnesota. Mr. Boyd's father will take charge of the store at Lewiston until his son's return.

A. E. Madsen, of Reed, Bennett Co., Minneapolis, has returned from his southwestern trip and reports business good. Prospects are excellent for large Fall business in that region.

John Frish has bought the business of C. Nevbourn, St. Charles, Minn. Mr. Nevbourn succeeds Geo. R. Crane, Mapleton, Minn.

Out-of-town jewelers visiting the Twin Cities last week were: A. L. Mealey, Delano, Minn.; Tom W. Kibbee, Drayton, N. Dak.; S. St. John, Lakota, N. Dak.; Mrs. M. Sewald, Eureka, S. Dak.; Wm. Krohn, Annandale, Minn.

**Indianapolis.**

Silas Baldwin has returned from Carleburg Springs, Ind.

F. M. Herron made a business trip to Cincinnati last week.

Within the past six months six retail and three wholesale jewelry firms have changed their locations and in every instance the removal has been to better, larger or more favorably located rooms. During the same months there was but one small failure.

The jewelry jobbers, members of the Indianapolis Merchants' and Manufacturers' Association, have been sending to their customers throughout Indiana, Illinois and Ohio circulars announcing "excursion rates to Indianapolis for Fall buying." They also promise generous entertain-

ment to buyers and their families during the 10 days.

**Detroit.**

William Patterson, who robbed L. Dolbea's jewelry store, Ingalls, Mich., on May 20 of \$200 worth of goods, was found guilty and remanded to jail for sentence.

Jules Rolshoven, portrait painter and brother of the Rolshoven brothers, jewelers of this city, is here on a visit from Paris, where he is studying art.

The following Michigan country buyers were here last week: W. J. Hall, Plymouth; C. E. Montford, Utica; James Baxter, Birmingham, and H. Jacobs, Sand Beach.

Smith, Sturgeon & Co. received the order for 800 bronze medals presented by local bankers to the visiting members of the American Banking Association here last week.

George Osborn, an ex-convict, was arrested in Jackson, Mich., charged with stealing 25 gold watches, valued at \$500, from Nathan Norris's store. When arrested he tried to conceal the watches and dropped one of them on the floor. He is considered a dangerous crook.

William Phipps died in Holly, Mich., last week. Mr. Phipps was one of the best known engravers in the country. While located in Washington he had the distinction of engraving the coffin plates of Presidents John Quincy Adams, Lincoln and Garfield. He removed to Michigan in 1893.

"Dave" Jacobs was arrested in Cleveland recently on the charge of forgery. He said he was a relative of J. F. Stein, the Jefferson Ave. jeweler, of this city. Mr. Stein says he is not; that the fellow came over from Hanover, Germany, 18 months ago, and now owes him \$55 for board.

The attorney of Charles Bachman, Ottumwa, Ia., is offering 25 cents on the dollar for all claims.

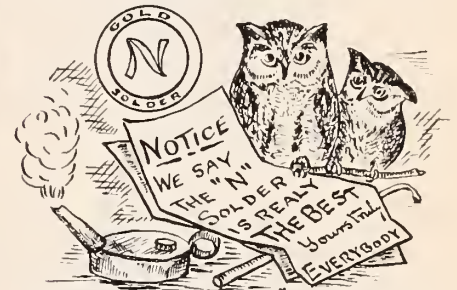
**F. P. D'ARCY,**  
Jewelers' Auctioneer, 3547 Prairie Ave.,  
Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.  
**Terms Reasonable, Best of References.**  
Write for particulars.



ORDER EASY FLOWING "N" GOLD SOLDER

ORDER FROM YOUR JOBBER.

**F. H. NOBLE & CO.,** 103 STATE STREET,  
CHICAGO.  
MANUFACTURERS.

Two Medals from World's Fair. Australian Opals a Specialty  
ESTABLISHED 1869.

**Frederick J. Essig, Lapidist,**

and Importer and Cutter of

Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., CHICAGO.

**JOHN F. TURNER,**  
Jewelers' Auctioneer,  
103 STATE ST., CHICAGO, ILL.

Write for Particulars.

**GENEVA OPTICAL CO.,** 69 Washington St.,  
CHICAGO.

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.

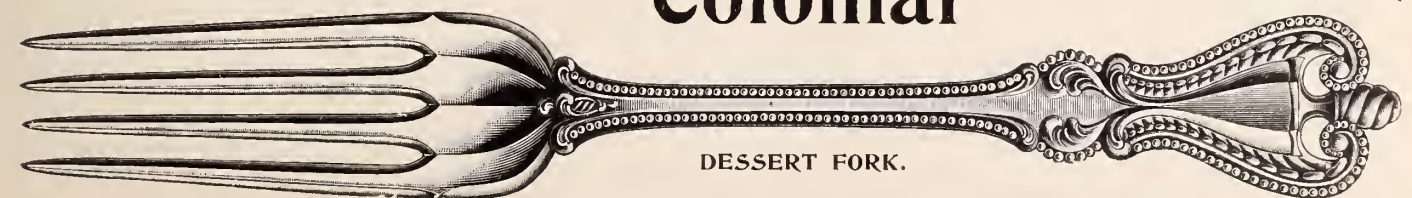
SOLD EXCLUSIVELY THROUGH  
THE JEWELRY TRADE.

**Colonial**

STERLING SILVER  
TABLE WARE

DESSERT FORK.

**TOWLE MANUFACTURING COMPANY,**  
NEWBURYPORT, MASS.



CHICAGO,  
149-153 STATE ST.



### Cincinnati.

Joe Hellebush is rejoicing in the arrival of a new girl in his family.

Jos. Mehmert has returned from a short trip to Nashville, where he had a fairly good trade.

J. B. Bollinger and Ed. De Voss, the former from Maysville, Ky., the latter from Wilmington, O., are in town buying goods for Fall trade.

In the W. A. Davidson & Co. assignment the preferred claim of Sarah J. Davidson for \$7,091.39 has been approved and allowed by Judge McNeill.

Henry Fox has returned from a trip and reports diamond sales very good and thinks as Fall approaches the trade will be all that can be desired.

O. E. Bell Co., of this city, will send out an eight-page catalogue this week full of bargains, and will follow a few weeks later with their new Fall catalogue.

The John Holand Gold Pen Co. are getting up a new Fall catalogue fully illustrative of the new patterns they will show in holiday goods. James Haslen will make his first trip this Fall this week.

### Cleveland.

Cleveland street corners will be made objects of usefulness and beauty by handsome tower clocks, supplied with barometer and thermometer, if the plans of the Postal Telegraph Co. are carried out.

Webb C. Ball is one of the directors of the American Exchange National Bank, just organized with a capital stock of \$250,000 and a surplus of \$50,000. The bank will open for business in September or early in October.

The case of Isaac Miller, who is alleged to have worked a "gold brick" game on Joseph Ginsberg, jeweler, came up in police court Wednesday morning, and was continued until Sept. 1. The defendant was placed under \$1,000 bail. Joseph Ginsberg is a manufacturing jeweler and buyer of old gold. Isaac Miller is a smelter and lives at 32 Wallingford St. Ginsberg claims that he went to Miller about a week ago and represented that he had a lot of scrap gold which he wished to get rid of. The gold amounted to 220 pennyweights and was valued at \$80. In order to dispose of it Ginsberg found that it would have to be melted into a solid nugget. This Miller agreed to do, but in some way or other a brass nugget was delivered instead of the gold one. Ginsberg did not learn this until he returned to his shop with the nugget.

### Louisville.

Adam Vogt has returned from a business trip to New York.

James K. Lemon, Sr., has gone to Bay View, Mich., for a few weeks' visit.

M. Lorch, of the Lorch Jewelry Co., has returned from a southern trip. The other representative for the house, Ed Brown, is touring Kentucky.

W. G. Bushmeyer, who recently moved his place of business from Market St. to 4th St., was robbed Thursday night. A back window was forced open, through which the thieves entered. Mr. Buschmeyer says they took from the drawers rings, badges, joints, catches, bangles and unfinished goods generally, the gold value of which he estimates at \$450 to \$500. Mr. Buschmeyer says there were two very suspicious looking characters there the day before the robbery, pretending to want work. The detectives suppose they were thieves following Buffalo Bill's show, as it was in town that night.

### Kansas City.

W. C. Rosenfeld has opened a new jewelry store in Leavenworth, Kan.

Charles Manor has just finished an auction sale for Charles Lasky, 1017 Main St.

O. Ford, who, while porter for J. R. Mercer, robbed him for the last two years, was taken before a justice last week and remanded to the Grand Jury. It has developed that Ford had two accomplices in two clerks in a drug store near by, who would trade fancy goods and perfumery for the stolen jewelry. They could pawn the jewelry without being suspected, while the porter could dispose of perfumery more easily than jewelry.

One of the shrewdest thieves in the county jail was discharged Aug. 25 and told to leave town. He was Jim Williams, alias Jim Friend. He was in six months for theft. Soon after being incarcerated Williams had a box of two dozen brass rings, known as "phony" rings, sent from Chicago, and he would put one on his finger and tell a pitiful tale to some visitor about its value, that he needed money, etc. The result was he disposed of almost all his stock before he was detected, and made over \$100 in one month.

### Pacific Coast Notes.

Mr. Isinger, jeweler, will probably settle in Placerville, Cal.

J. Moomaw, Porterville, Cal., will move his store into fine new quarters.

J. H. Durfee, formerly of Oakland, has moved to Sisson, Cal., and opened a jewelry store there.

H. Symonds, Fullerton, Cal., will build a small storeroom, to be occupied by himself as a jewelry store.

P. A. Flassig, of Flassig & Ernsting, San Diego, Cal., has purchased a lot and will soon erect a business building.

H. E. Allen, formerly of New York and later of Los Angeles, Cal., has finally decided to locate in Ventura, Cal. It is understood that he has purchased an interest in a jewelry business of that place.

D. H. Bush, jeweler, Phoenix, Ariz., who has been with Cook & Bell for several years, has given up his position with that firm and will open a jewelry store for himself.

Ed. M. Radke, manager of the F. Gol-

den Jewelry Co., Nevada City, Cal., was married recently to Miss L. M. Vogelmann, of Santa Cruz. For several years he conducted a jewelry business in Santa Cruz, but sold out last August and located in Nevada City.

A ledge of onyx has been discovered south of Mantua, Utah. The ledge is three feet across the surface. The find was made by Richard and C. A. Anderson, of Mantua, about six miles from Brigham. It has been learned that the onyx will take a most beautiful polish.

C. W. Filkins, alias C. E. Wesley, John Wesley (true name unknown), and a young Mexican woman called Frances Melandez, were identified a few days ago in the county jail at San Diego, Cal., as the three much-wanted crooks who robbed Aufrechtig's jewelry store, Los Angeles.

### Pacific Northwest.

R. C. Crockett has re-opened in the Headley block, Moscow, Idaho.

V. Genoni has opened a repair establishment on Victoria Ave., Wellington, B. C.

J. E. Miller, Idaho Falls, Idaho, has moved into new quarters and is now nicely situated.

Chas. Stone has opened a new jewelry store at Wasco, Ore. It will be a branch of the M. C. Stone Jewelry Co., The Dalles.

F. W. Carlyon, formerly of Olympia, Wash., has gone to Alaska with a full line of spectacles, and will locate at Dawson City, N. W. T.

George P. Reeves, an old-time Helena, Mont., jeweler, while recently visiting his ranch near that place, fractured his arm, and, as Mr. Reeves is 62 years of age, his injury is the more distressing.

H. A. Adams and R. E. and W. E. Allen expect, on Sept. 5 to open a store at Pomeroy, Wash., and besides drugs and stationery will carry a well selected stock of clocks, jewelry and plate. The business will be under the management of W. E. Allen.

R. H. Schwarzkopf, who was on the road several years ago, but has since been attending Stanford University, in California, spent his Summer vacation this year in interviewing the Pacific Coast jewelers in the interest of Day, Clark & Co., and Schwarzkopf & Dorer, Ltd., Newark, N. J.

The retail jewelers of Portland, Ore., have just passed through a long siege with the army of traveling men who have visited their city the last two weeks. Among the number were Walter Wise, J. Hoare & Co.; Geo. L. Lunt, Towle Mfg. Co.; R. Bernhardt, Holmes & Edwards Silver Co. and Manhattan Silver Plate Co., John S. Jepson, Riker Bros.; Neely Young, Wm. B. Kerr & Co.; E. B. Dana, Carter, Hastings & Howe; E. D. Goodrich, J. A. Flomerfelt & Co.; C. Hadenfeldt, of Rothschild & Hadenfeldt; and W. E. Graves, the Pacific coast representative of Pairpoint Mfg. Co.

## News Gleanings.

Virgil Blackmore, Fayette, Mo., has gone out of business.

Simon Hartzberg, Buffalo, N. Y., has sold out to A. H. Setren.

R. Hollander, of Salt Lake City, Utah, recently sold realty for \$100.

C. L. Grah has removed his stock from Coquille to San Luis Obispo, Cal.

Will Meyers, jeweler for S. D. Engle, Hazleton, Pa., is reported critically ill.

A new jewelry store has been opened in La Crosse, Kan., by A. F. Humphrey.

Wallace D. Godfrey, South Omaha, Neb., has given a realty mortgage for \$500.

The Merchants' Supply Co. is the style of a new business concern in Kansas City, Mo.

Waldon & Chasoff have purchased the jewelry business of Mrs. T. B. Anderson, Sedalia, Mo.

In a fire in Williamston, Mich., Aug. 21, the jewelry stock of J. C. Grattan was slightly damaged.

The business of J. E. Hayes, Old Town, Me., has been moved into another store on Main St., that place.

Frank T. Johnson has purchased the jewelry business and other interests of Leo Fisher, Sacramento, Cal.

A suit to renew a judgment for \$1,030 against Walter T. Harris, jeweler, Los Angeles, Cal., has been brought.

Burge & Boyd have succeeded to the drug and jewelry business of the late firm of Burge & Staats, Ector, Tex.

W. S. Simmons, Marne, Ia., decided to better his location, and for that purpose moved his stock to Messena, Ia.

The Board of Education of Springfield, Ill., have awarded the contract for clocks and clock repairing to J. C. Klaholt.

W. H. Schreiber has purchased the entire stock of drugs and jewelry of the old firm of E. W. Hagan & Bro., Greenville, Tex.

J. B. Schrock, of Pontiac, Ill., has taken charge of the watchmaking and optical department of the store of Mrs. A. B. Kelley, Camp Point, Ill.

The engagement of George W. Titcomb, superintendent of the factory of Frank W. Smith, Gardner, Mass., to Miss Amy M. Twitchell is announced.

Zierleyn & Carstens, Grand Rapids, Mich., will remove Sept. 1 from 87 to 85 Monroe St., two doors west. They held an auction sale last week.

T. E. Gonterman, Edwardsville, Ill., has sold part of his stock of jewelry to Barnett Bros., and is selling off the rest. Mr. Gonterman will retire from the jewelry business.

The jewelry store of John Hobbs, Brookfield, Mass., was entered Sunday last and goods valued at \$150 were taken. Later in the day a man was arrested with part of the stolen property in his possession.

Frank G. Olin, Lynn, Mass., was confined to the house last week from the effects of a fall from his wheel. The fall

rendered him unconscious and inflicted bad bruises and a general shaking up.

W. E. Mudgett's store, Contoocook, N. H., was visited by burglars last Sunday night and a quantity of goods including watches and jewelry was stolen.

The Manhattan Silver Plate Co., Lyons, N. Y., are very busy. The factory hands will work full time beginning Sept. 1, and president O. F. Thomas says he hopes to restore the old plan of extra time before September goes out.

Edward C. Achart, jeweler, 1127 17th St., Denver, Col., reported to the police last week that a Chinaman had stolen a gold brooch, set with topaz, from his store. Achart was engaged in setting boxes of jewelry in his window when, he says, the Chinaman entered the store, snatched the brooch and ran away with it.

Nathan P. Mulloy, of the American Waltham Watch Co.'s factory, Waltham, Mass., is erecting on Chester Ave., that town, a building about 30x15 feet in size, to be used by his son-in-law, Walter Godber, for his manufacture of watch jewels. Mr. Godber now employs seven hands, and upon his occupancy of the new factory expects to double his force of operatives.

The cutlery business, which was the leading industry in Beaver Falls, Pa., a number of years ago, is about to be revived. Louis Keefer, of Waterbury, Conn., formerly identified with the Beaver Falls Cutlery Co., has, with Capt. W. H. Bricker and several other local capitalists, applied for a charter, leased a building and ordered machinery, preparatory to starting a cutlery plant there.

Frank Holbrook and Alfred Banker were last week delivered by Justice Sultzer, of Baltimore, Md., into the custody of Sheriff R. T. George, Summers county, Va. Holbrook and Banker were arrested three weeks ago, charged with the larceny of \$200 worth of watches and rings, which were found on the men. It was ascertained a few days ago that the jewelry had been stolen from a store at Hinton, Va. The detective department communicated with the Virginia authorities and the goods were all identified.

David Cohen, jeweler, 59 Colden St., Newburgh, N. Y., appeared in court last week to answer a charge of petit larceny made against him by Charles Conley, who accused Cohen of having kept a watch left with him for repairs. Cohen said the practice at his store was not to be responsible for goods so left to be repaired for a longer period than 30 days, and that Conley understood this practice. Moreover he claimed to have loaned Conley a small amount of money. There appeared to be misunderstanding on both sides about the watch. At any rate the timepiece had been disposed of, and the matter was finally settled by Cohen agreeing to pay Conley \$5 to make his loss good. The jeweler said he had received only \$1.25 for the watch.

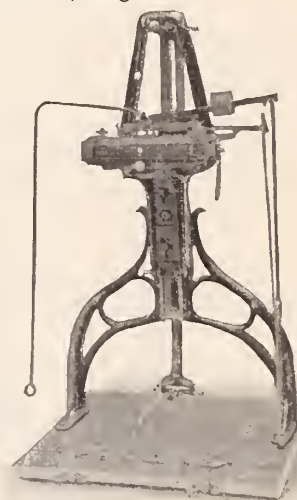
# A Marvel!!

...THE...

## Eaton-Engle

### Engraving Machine.

With the aid of this machine, anyone, no matter how slightly acquainted with the art of engraving, can execute the most artistic work on silverware, gold jewelry, in finger rings, etc., on flat and concave surfaces, on glass, in short on everything.



From the Newark Sunday Call:

#### ENGRAVING BY MACHINE.

#### A Device Designed for Use by Jewelers.

An engraving machine has recently been put upon the market, designed to be an adjunct to the equipment of the progressive jeweler. With its aid the jeweler can, after a few days of practice, engrave an initial letter on spoons, knives and forks, mark silver novelties, engrave monograms or crests designs on glass-ware, souvenir spoons and the thousand and one other articles which he is called upon to treat. This latest model is a happy combination of simple elements doing away with all belts, pulleys or cams, and comprises chiefly a swinging vertical arm, to which is the graver and tracer. This, with the bracket which holds the work, is substantially all there is to the machine. By a very simple adjustment the graver can be set at any angle desired thus presenting a broad cutting surface, and producing bright, flashy cuts. This is a feature found only in this machine, other machines having a vertical graver which can cut only on the point and make thin, scratchy lines. Another new feature that will specially commend itself to the busy man is a scale placed on the vertical arm, so that the machine can be quickly changed to make different sizes of letters from the same pattern of type. By consulting the letter gauge, which is sent with the outfit, showing the various sizes, the machine can be set to the desired size in less than half a minute.

The above is part of an article which appeared in the JEWELERS' CIRCULAR of Aug. 4, '97, and which article referred to the

### Eaton-Engle Engraving Machine.

Write at once for particulars to...

**Eaton & Glover,**  
MAKERS,

111 Nassau Street, New York.



## Watch Cases,

A New Line of Gold and  
Filled.

## Watch Movements,

All Makes.

## Howard Watches,

At Special Prices.

## Diamonds,

Scientifically Cut from Rough,  
Imported Free of Duty.



**Oppenheimer Bros. & Veith,**

65 Nassau St.,

Prescott Building, NEW YORK.

## A Paying Move.

Put in stock a line of

**Wille's Art Belleek China.**



Write for illustrations and particulars to

**WICKE & PYE, 32-36 Park Place, New York.**

**Good as the Best,  
Better than Most!**



**The Niland Cut Glass Co.'s Product.**

Write without delay.

AGENTS,

**WICKE & PYE,**

32-36 Park Place, New York.

A jewelry business may be located in the old Henderson store, Rockford, Ill.

Louis Maratsky, jeweler, Hudson, N. Y., had space at the Cairo fair last week.

A new optical goods store has been opened in Worcester, Mass., by Dr. W. H. Field.

J. W. Simmons has removed from Chastain to Boston, Ga., where he will engage in the jewelry business.

D. S. Page, Jamaica Plain, Mass., has moved to a new store, handsomely fitted up, near his former location in that place.

Smith & Burnham have opened a new store in High St., Holyoke, Mass. Mr. Smith was formerly in the employ of Geo. H. England and Mr. Burnham was with F. L. Taber. Both are well known in Holyoke.

Articles of incorporation have been filed of the C. S. Raymond Jewelry Co., Omaha, Neb., with a capital stock placed at \$100,000. The incorporators are C. S. Raymond, George A. Joslyn, J. F. Mawhinney and O. A. Seabury.

S. R. Stibgens' jewelry store, Marietta, Pa., was on Aug. 26 broken into by burglars and robbed of goods worth \$200. They broke off the combinations of two safes containing the most valuable jewelry in their futile efforts to open them.

Frank Wuerth, Leavenworth, Kan., left Aug. 22 for an extended eastern purchasing visit, his first stopping place to be Chicago. His trip will embrace Buffalo, Niagara Falls, Providence, Waltham, Mass., New York and Washington.

The Waltham Clock Co., Waltham, Mass., have commenced enlarging their present quarters on Moody St., and hereafter will occupy in addition that portion of the building formerly used by the Waltham Meter Co. The new display room will be 30x17 feet, and the office 16x8 feet in dimensions.

Jesse Converse, jeweler, Laramie, Wyo., met with an accident on the morning of Aug. 22 which it is feared may result in his death. He had gotten up between 2 and 3 o'clock and hitched up his team to go fishing. The team ran away with him and he was found in the street about 3.30 o'clock. It is feared his skull is fractured at the base of the brain.

Catalogue No. 45 of the silver plated flat ware of Wm. Rogers Mfg. Co., Hartford, Conn., is at hand. It is a book of 120 pages and is a compact, comprehensive and handsome compendium giving descriptions and prices of the silver plated flat ware of this company, and should be in the business library of every jeweler for reference. On page 16 of the catalogue is displayed in illustration the company's latest flat ware pattern, "Plymouth." It is a beautiful symmetrical design, the ornamentation consisting of a series of spirals and conventional leaves. The outline is graceful and the pattern as a whole satisfies one's demand for artistic beauty in flat ware.

## Trade Gossip.

D. V. Brown, wholesale optician, 738 Sansom St., Philadelphia, Pa., has increased the floor space of his establishment by one-half. He now occupies also the store adjoining No. 738.

A very fine line of diamond mountings is shown by J. Bulova, 57 Maiden Lane, New York. The line includes a commendable variety of patterns. The goods, though thoroughly artistic, are reasonable in price.

C. D. Kent left last week in the interest of Harris & Harrington, 32 and 34 Vesey St., New York, to visit the trade in the west. He carries a complete sample line of the firm's stock, which this year is exceptionally attractive.

N Solder flows easy and has fine color. In this respect it is the most perfect solder made. It is manufactured by F. H. Noble & Co., 103 State St., Chicago, Ill., and is sold by all jobbers from Boston to San Francisco and from Minneapolis to New Orleans. Ask your jobber for it and you will use no other.

The Trenton Watch Co., Trenton, N. J., have placed upon the market a new 12 size watch which has already established a reputation as a good seller. It is shown in five-year gold filled and silver cases and in both hunting and open face models. The movement is attractively finished and possesses to some extent the features of a high priced watch. It is said to be an excellent time-keeper. The Trenton Watch Co. claim that this is the only cheap 12 size watch now in the market.

The Mossberg roller bearings, manufactured by the Mossberg & Granville Mfg. Co., Providence, R. I., have met with much success since their introduction and their advantages have been endorsed by those who have used them. The following endorsement is a statement of fact:

PROVIDENCE, R. I., Aug. 17, 1897.

Mossberg & Granville Mfg. Co.,

Providence, R. I.

Gentlemen:—The Mossberg roller bearings that you applied to our line of shafting have run continuously without causing us any trouble, or a moment's delay since their installation. After very careful and repeated tests, we can state positively that your guarantee of 50 per cent. saving of the power consumed by friction has been fully realized by the application of your bearings in this instance, which being the case, we therefore cheerfully endorse the improvement as a profitable investment and can cheerfully recommend the use of these bearings to any one who is desirous of stopping the small leaks and increasing the profits of their business.

The tests above referred to were made by our chief engineer, Mr. F. F. Shaw, the indicating card showing an average of 52.45 per cent. saving of the total friction load. To those unfamiliar with this method of testing, it may perhaps bring more fully to their mind the realization of saving power, when we state that the shafting after the power is disconnected, continues to revolve for over ten minutes, while on plain bearings it comes to a standstill in less than two minutes.

We therefore endorse these bearings, as above stated.

We are, yours very truly,

PROVIDENCE JOURNAL CO.  
per H. R. Davis, Secretary.

# Gold Prospecting.

The difference between the man who prospects for gold in the icy wilds of the Klondyke and the man who does his prospecting at home on


## FAHYS "HONEST" GOLD FILLED CASES

is simply: that the first has but a chance of really finding gold, while the latter is absolutely sure to do so. Especially that new line of

## Fahys "Honest" 14 kt. 25 Year Guarantee Gold Filled Cases

is strong when it comes to the gold question. There's lots of it in every case—and every case looks like the "real thing." Solid gold bows and joints; in short there are no filled cases now in the market with so much gold in them as these new goods. No wonder we guarantee them for 25 years. Better speak to your jobber.

THIS

TRADE

MARK

IS STAMPED IN EACH CASE.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$20.00		\$18.00
16 "	20.00	25.00	18.00
12 "	16.00		
6 "	14.00		
0 "	13.00	16.00	11.00
0 " Sky light.	-	-	9.00

**Screw Bezel and Back, O. F.**

18 size,	-	-	\$14.00
16 "	-	-	14.00
12 "	-	-	13.00
10 "	-	-	13.00

—◆—


ALL SIZES MADE IN

**Jurgensen, Bassine**  
and  
**Fancy Shapes.....**

—◆—

No Extra Charge for Engraving.  
Solid Gold Bows and Joints.  
All Hand Engraved.  
No Coloring or Gilding.

THIS

TRADE

MARK

IS STAMPED IN EACH CASE.  
Warranted 15 Years.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$14.50		\$13.00
16 "	14.50	19.50	13.00
12 "	14.00		
6 "	12.00		
0 "	11.00	14.00	
0 " Sky light,	-	-	8.00

**Screw Bezel and Back, O. F.**  
**Montauk.**

18 size,	-	-	\$9.00
16 "	-	-	9.00
12 "	-	-	9.00
10 "	-	-	9.00

—◆—

ALL SIZES MADE IN

**Jurgensen and**  
**Fancy Shapes.**

—◆—

No Extra Charge for Engraving.

These prices are according to Jewelers' Circular Key.

**JOSEPH FAHYS & CO.**  
**Established 1857.**

**FAHYS BUILDING,**

**NEW YORK.**





## A Few Samples of the New Line

Order Early and Often.



These Goods are Guaranteed  
for 25 Years.



**JOSEPH FAHYS & CO.**  
Established 1857.

FAHYS BUILDING,

NEW YORK.





Traveling representatives may consider these columns open for the publication of any notices or items of interest regarding themselves or their confreres.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Bliss Bros., by C. E. Bliss; Hipp. Didisheim & Bro., by Mr. Davis; Goodfriend Bros., by A. D. Engelsman; C. P. Goldsmith, and a representative of Crescent Watch Case Co.

E. A. Dorrance, Chicago, manager of Simons, Bro. & Co., left Monday for St. Louis and other cities with an elegant selection of desirable Fall goods. Before leaving he remarked: "We have taken the largest and cleanest orders the past week of any week since this office started. We have never had such a business before."

Travelers in St. Louis, Mo., last week included Charles F. Willemmin, T. G. Frothingham & Co.; H. C. Rowbotham, Rowbotham Co.; George Wilkins, Ostby & Barton Co.; H. B. Richardson, G. A. Dean & Co.; C. W. Edwards, W. J. Braitsch & Co.; Mr. Schwab, L. Adler & Son; Mr. Tepfert, A. & J. Plaut.

The following traveling salesmen passed through Detroit, Mich., last week: C. T. Barbour, Plainville Stock Co.; J. T. Miller, the Derby Silver Co.; J. McQuillin, Hodenpyl & Sons; Alfred R. Varian, Denison Mfg. Co.; J. N. Beckwith, Joseph H. Fink & Co.; A. Barker Snow, Snow & Westcott; A. F. Carter, Sloan & Co.

Philadelphia, Pa., was invaded last week by a battalion of traveling men, including Vincent P. Tommins, Middletown Plate Co.; Robert White, R. Wallace & Sons Mfg. Co.; George W. Read, William B. Kerr & Co.; Ed. Eckfeldt, Eckfeldt & Ackley; Samuel Holland, J. B. Strause & Co.; Edward Midlen, Gorham Mfg. Co., and Charles Duffy, Enos Richardson & Co.

Fall lines were shown to the Indianapolis, Ind., trade last week by Ives L. Lake, Robbins & Appleton; J. T. Metcalf, R. Blackinton & Co.; C. C. Offerman, Wm. Smith & Co.; Fred Foster, Unger Bros.; Vic Burgess, Krementz & Co.; J. B. Aude, L. H. Keller & Co.; Frank Carpenter, R. F. Simmons & Co.; Sol Kaiser, Louis Strasburger's Son & Co.; H. C. Rowbotham, Rowbotham Co.; C. P. Elliot, Maintien Brothers & Elliot; J. H. Venon, the M. E. Moore Bronze and Plate Co.; H. B. Richardson, G. B. Dean & Co.; A. L. Reach, F. H. Noble & Co.; E. Clyde Hammond, Rockford Silver Plate Co.; C. F. Willemin, T. G. Frothingham & Co.; Jack Fuller, J. G. Fuller & Co.; C. A.

Whitney, Whiting & Davis and representatives of Elgin National Watch Co. and A. Peabody.

R. J. Gilbert, representing the E. Jacob Jewelry Co., Kansas City, Mo., was in Toronto, Can., last week.

C. Ray Randall, salesman for Riley, French & Heffron, Attleboro, Mass., has just returned from a short western trip.

Alden Briggs, salesman for the Torrey Jewelry Co., Attleboro, Mass., starts out in a few days for a trip among the New England trade.

Willard Everton, for a number of years in the employ of Henry Cowan, Boston, Mass., has accepted a position as salesman with the Skillin Co., Portland, Me.

W. H. Stowe, salesman for the W. H. Wilmarth Co., Attleboro, Mass., has been on his western circuit nearly a month, and has found a most satisfactory call for his regular line.

Charles A. Marsh, Attleboro, Mass., returns this week from an extended trip through the Keystone and Empire States.

H. P. Kent, of F. W. Weaver & Co., Attleboro, Mass., is in the west, and makes the most encouraging reports.

William Bulger, traveler for Tiffany & Wales, Boston, Mass., while in Bangor, Me., on his recent trip down east, captured one of the largest salmon ever landed from the Penobscot. It weighed 36 pounds, and established William's record as a fisherman high on the list in Bangor.

Traveling men passing through Louisville, Ky., recently were: Mr. Ware, Arthur W. Ware & Co.; Mr. Oppenheimer, for Zack A. Oppenheimer; E. B. Downs, Waterbury Watch Co.; W. C. Barry, Larter, Elcox & Co.; W. H. Bryant, T. G. Hawkes & Co.; Charles Friedberg, the Libbey Glass Co.; Fred L. Baker, Hayden W. Wheeler & Co.; Leo Henle, Sussfeld, Lorsch & Co.; Louis E. Fay, the H. A. Kirby Co.; I. Price, Bryon L. Strasburger & Co.; Mr. Solomon, for William C. Solomon; J. Beaudé, L. H. Keller & Co.; Mr. Skutch, Waterbury Clock Co.; Herbert Van Houten, for C. Sidney Smith; Mr. Dean, Reed & Barton; Charles Burgess, Frank M. Whiting & Co.;

Charles Marx, Marx & Brod; Lawrence Smith, Bippart & Co.; Arthur Totten, Rogers & Brother.

Traveling men in Boston, Mass., the past week included: Arthur Lape, Simpson, Hall, Miller & Co.; John Taylor, Krementz & Co.; Col. John L. Shepherd, Keystone Watch Case Co.; R. Simpson, Riker Bros.; Mr. Townsend, E. Aug. Neresheimer & Co.; George B. Osborn, William Smith & Co.; J. D. Pettengill, Derby Silver Co.; Benjamin Griscom, Bippart & Co.; William H. Jones, Jones & Woodland; E. W. Martin, Martin, Copeland & Co.; George W. Read, William B. Kerr & Co.; Ed. Eckfeldt, Eckfeldt & Ackley; William Bryant and Frank Harmon, M. B. Bryant & Co.; Leon Young, Dupaul Optical Co.; Mr. Wilkinson, C. A. Wilkinson & Co.; C. F. Hill and W. F. Herron, American Optical Co.; Ray Randall, Riley, French & Heffron; W. T. Thompson, Elgin National Watch Co.; Otto D. Wormser, A. J. Grinberg & Co.; Samuel H. Levy, L. & M. Kahn & Co.; L. P. Cook, J. F. Fradley & Co.; Louis Kurtz, G. W. Cheever & Co.; Mr. Bliss, Bliss Bros.

Travelers in Pittsburgh, Pa., during the week of Aug. 23 were: B. F. Hodgins, for D. R. Corbin; William Bosselman, T. Quayle & Co.; C. M. Dillon, Meriden Cutlery Co.; C. A. Whiting, Whiting & Davis; Lawrence H. Smith, Bippart & Co.; C. W. Battey, Waite, Mathewson & Co.; A. Barker Snow, Snow & Westcott; W. R. Bristol, C. Rogers & Bros.; E. F. Skinner, Woodside Sterling Co.; Edwin E. Cobb, Attleboro Mfg. Co.; Mr. Tiffany, F. H. Sadler & Co.; W. A. Bigelow, Sturtevant, Whiting & Bigelow; Mr. Haskin, T. I. Smith Co.; C. P. Elliot, Maintien Bros. & Elliot; Mr. Untermeyer, C. P. Goldsmith & Co.; H. B. Richardson, G. A. Dean & Co.; Louis E. Fay, H. A. Kirby Co.; A. H. Vorster, Glaenger Frères & Rheinboldt; William Rosenberger, A. Wallach & Co.; Jos. J. Sideman, Ferd. Fuchs & Bros.; J. Fred Crane, Mandeville, Carrow & Crane; A. E. Vansant, Simons, Bro. & Co.; Mr. Roth, Watson & Newell Co.; W. S. Strauss, Jacob Strauss & Sons; Mr. Sylvia, Pairpoint Mfg. Co.

# MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland.

21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

## CHAS. MEYLAN

### PLAIN AND COMPLICATED WATCHES.

# SPLITS

A SPECIALTY.



## Providence.

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

Horace Remington is at Quonocontang for a two weeks' stay.

H. R. C. Lindemann has opened a new metal spinning shop at 19 Page St.

Henry C. Tilden and Henry Tilden are sojourning at the Sea Cliff, Nantucket.

W. C. Codman, designer at Gorham's, has been elected president of the Rhode Island Kennel Club.

The administrator of the estate of the late E. Spencer Dodge has settled his account, which he has filed with the Municipal Court. It shows a balance of \$100.84.

The Bixby Silver Co. will remove from 301 Westminster St. to 137 Mathewson St., where they will have handsome, larger and lighter quarters in a new building now being completed.

About twenty-five of the members of the Old Town Merchants' and Manufacturers' Association of Baltimore visited this city the past week. J. George Gehring, Jr., jeweler, is chairman of the committee of arrangements.

Among the buyers in town the past week were Mr. Davisburg, of Abraham & Straus, Brooklyn, N. Y.; Mr. Herz, of R. H. Macy & Co., and Mr. Weiner, of Weiner Bros., New York.

Oct. 1, when the present lease expires, the Narragansett Hotel, built for the late L. H. Humphreys and managed since his death last May by his widow, will pass into the hands of David B. Hall and James E. Johnston, cashier and head clerk of the hotel.

Alice B. Train *et al.*, owners of the building, 272 Westminster St., have issued a notice of trespass and ejectment upon D. C. & H. S. Fink, retail jewelers, who are occupants thereof. The case was to come up in the Sixth District Court on Aug. 30th.

Saturday afternoon several shop races were held on the bicycle track at Hill's Grove. Among these were five-mile races by the employes in Rooms E and F of Gorham Mfg. Co., and a two-mile race by the married men in the employ of Martin, Copeland & Co.

Deputy Sheriff Blanchard has placed an attachment of \$105.12 upon the personal property of A. C. Messler & Co., 101 Sabin St., at the instance of Frank W. Pettee, toolmaker. This amount is the balance claimed to be due on a bill of \$185.12. The case will be heard in the Sixth District Court on Sept. 9.

E. E. Hosmer, of this city, has inaugurated a novel idea to attract the public to his store. Commencing Aug. 30 a free concert will be given every evening by specialty artists. The first week's attraction is Charlie Christy, in his monologue of songs, jokes and banjo selections. Automatic figures the following week.

The death of William H. Blundell, of

Henry Blundell & Co., jewelers' toolmakers and machinists, which occurred on the 25th inst., was sad news to old-time business men of this city. Mr. Blundell was the son of Henry and the late Sarah Blundell and was in the 52d year of his age. About two weeks ago it was found necessary to perform an operation from a complication of diseases, but the deceased rapidly declined. He was a member of several secret societies.

The entire plant of the Fisher Co., 144 Pine St., was sold at auction by the Sheriff under decree of the Supreme Court on Saturday morning, 21st inst. This included all the tools, machinery, fixtures, shop and office furniture, safes and all stock, both finished and its various stages of manufacture. The sale was to satisfy attachments made upon the plant to the amount of \$1,110 by L. S. Holden, one of the members of the corporation. The sale attracted only a very few spectators, and among these there were but few purchasers. The bidding opened at \$500, and the property was struck off for \$600 to attorney Charles C. Mumford, it is believed, for Mr. Holden.

## The Attleboros.

The Bay State Optical Co. have both their salesmen on the road and they find the state of affairs radically improved.

C. T. Anderson, jobber, Reading, Pa., was among the shops last week, as was Benjamin Hammond, of the Bell Jewelry Co., San Antonio, Tex.

Joseph F. Kiel, for many years with the O'Hara Waltham Dial Co., Waltham, Mass., has started in the enameling business on his own account.

The shop to be used soon by C. A. Wetherell is rapidly getting into shape. The Bates building, No. 2, in which it is located, is now being painted and repaired.

Robert Brown, jobber, has been doing very well since his start in business a few months ago. He leaves town on Sept. 1 to make a brisk New England canvass.

O. W. Hawkins, who while holding a responsible position with W. & S. Blackinton, does a jobbing and manufacturing business on his own account, starts this week for several days in New York with a line of novelties.

Watson, Newell Co. have purchased an enormous stamp from the Mossberg & Granville Mfg. Co. Its weight is 17 tons and it is far and away the largest thing of the kind in this section. The weight of the hammer is 1,200 pounds and the hammer is intended for the heaviest kind of work.

The souvenir gold badges for the annual reunion and banquet of the Williams family association in Providence next month have been completed. The work was done by Albert W. Burton, of Plainville, and is very creditable. The badges are round with a fancy edge, there being in the center a pretty monogram of the letters R. W. A.,

namely, Roger Williams Association. The tools for the work were made especially for it by Spier & Coles.

Aug. 31, Sept. 1 and Sept. 2 are the dates of the Attleboros' fair, in which the manufacturers of both towns are greatly interested. The Manufacturers' Agricultural Society are the prime movers with S. O. Bigney for president; W. H. Riley, vice president; W. H. Pond, secretary, and W. W. Sherman, treasurer. The above named four gentlemen and J. W. Wolfenden and G. Herbert French are the directors. Oscar Draper, Charles H. Tappan, William C. Tappan, D. E. Makepeace, S. O. Bigney and H. A. Clark are jewelers whose names figure on the committees in charge of the different departments. The shops not busy with rush orders generally close on these occasions.

## Boston.

General Manager T. K. Benton, of the Courvoisier-Wilcox Mfg. Co., has been in Boston the past week.

A. B. Bruneau, Fall River, has been taking a course in optical science with Dr. E. S. Foster, of this city.

Among the visitors in Boston the past week was Benjamin Hammond, of the Bell Jewelry Co., San Antonio, Tex.

Buyers in town recently included: F. H. Munroe, who is fitting up a new store in Fall River; A. Anderson, Vinal Haven; W. H. Heath, East Braintree; T. R. Cushing, Rockland; W. F. Chisholm, Rockland; G. H. Tilton, Rochester, N. H.; J. P. Murphy, Whitefield, N. H.; N. A. Frost, Hanover, N. H.

C. B. Rogers, of Meriden, Conn., accompanied by Mrs. Rogers, who has been seeing Boston and its beautiful suburbs in a most thorough manner during the past fortnight, will return to-day to Meriden, convinced that the Hub is all that its enthusiastic inhabitants claim for it as an ideal Summer resort.

Charles W. Finley, of A. Paul & Co., has been enjoying a brief outing at Lock's Village. N. F. Humphrey, foreman for J. B. Humphrey, diamond cutter, has been in New York on a Summer pleasure trip the past week. E. M. Poulin returned last week from a trip to Bar Harbor. L. E. Sweetser, of the Whitney Jewelry Co., is at the White Mountains.

The contract for the R. B. Tolles memorial, at Mount Auburn Cemetery, has been awarded to a Quincy granite firm, and calls for a sarcophagus of the beautiful material for which the Quincy quarries are famous, with suitable inscriptions to the memory of the late Mr. Tolles. On one of the panels an outfit for microscopic research will be cut in relief. The memorial will cost about \$350 when completed and set up over the last resting place of the deceased. The New England Association of Opticians are to be congratulated upon their perseverance in carrying through this tribute to the memory and worth of an honored representative of the optical fraternity.

# The RAPHAEL,

OUR NEW PATTERN

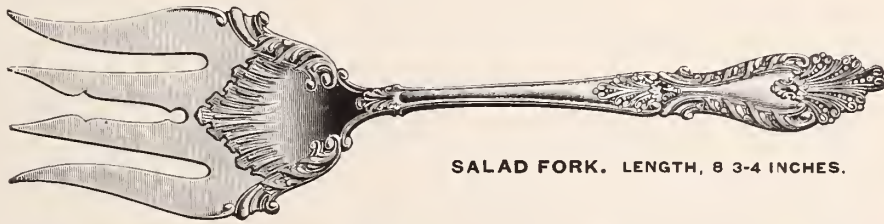
NOW READY FOR DELIVERY.

*The Raphael Pattern Fancy Pieces are all made with Ornamental Bowls and Blades designed in harmony with the handles.*

New,  
Artistic,  
Superior  
in Make.



SALAD SPOON. LENGTH, 8 5-8 INCHES.



SALAD FORK. LENGTH, 8 3-4 INCHES.

The "RAPHAEL,"

like all other flatware of our manufacture, is plated by our SECTIONAL PLATE Process—that is, plated an extra thick coat of silver on parts most exposed to wear, and the wearing qualities are guaranteed to outlast all other makes.

ILLUSTRATED FOLDER GIVING PRICES ON THE NINETY AND ODD DIFFERENT PLAIN AND FANCY PIECES MADE IN THIS PATTERN MAILED FREE UPON APPLICATION.

THE ROGERS & HAMILTON CO.,

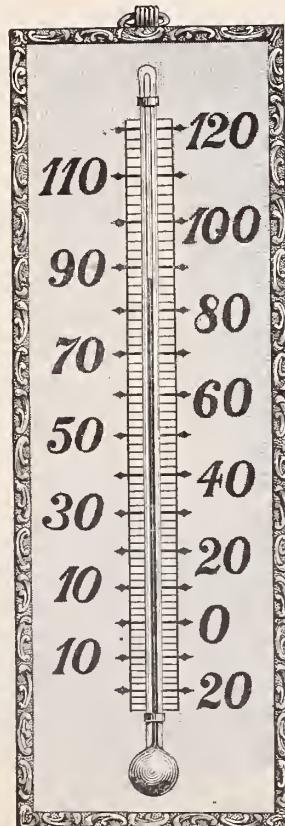
MAIN OFFICE & FACTORY,

WATERBURY, CONN.

# ROGERS, SMITH & Co.

MADISON SQUARE,  
NEW YORK.

GOLD  
AND



THERMOMETER.

SILVER  
PLATE.

MERIDEN,  
CONN.



### Workshop Notes.

**Bent Pivots.** If a pivot is bent, place in pliers and blow the flame from your lamp on to the pliers until the temper is drawn from the pivot; then press them together, and the pivot will be straightened in two or three trials.

**Watch Plates.**—When cleaning the watch, never brush the plates with a stiff brush and chalk or polishing powder; it not only spoils the appearance of the work, but ruins the gilding. Work is never cleaned in factories otherwise than by washing.

**The Age of a Watch.**—If an old watch has a balance spring, it is not older than 1660; if it has a minute hand, its age is not greater than 1770; should it have an enameled dial, it was made in the 17th century.

**Foot Pivot in a Cylinder.**—A steel stake with a large number of closely graduated holes is essential for this purpose; stakes of this kind, especially made for the purpose, are kept for sale in many watchmakers' material stores. Having tried the cylinder into the holes until one is found that fits tightly, then the hole immediately smaller is the proper one to use while pushing out the plug, which is done with an appropriately shaped plug made from a piece of mainspring hook wire. A new plug is then turned up and fitted carefully, so that a tap of a hammer will drive it home to its place. Before placing it in the cylinder, the end should be polished off square with the lap in a screwhead tool. The plug is then driven into its place.

**To Clean a Watch.**—"For cleaning,"

says a correspondent, "I use benzine and alcohol. I have two wide mouthed bottles, one for benzine, one for alcohol. I also use two camels' hair brushes, one for each bottle. Take up one piece at a time in a stiff pair of tweezers, dip your brush in the benzine and brush off well with the benzine, and then take the other brush and brush off with alcohol. The benzine takes off the dirt and oil, and the alcohol takes off the benzine. Always take out the mainspring. Clean the mainspring by holding in your tweezers and brush off with benzine, putting plenty on and let it run off at the end of the spring; brush over with alcohol. Clean the barrel the same way. Lay the pieces to one side as you clean them.

**Choosing a Balance Spring.**—A very common and at the same time very uncertain method of ascertaining the strength of a spring is by lifting the balance itself. The almost uselessness of this method is seen when we know that the diameter of the balance has very much to do with the timing of a watch, and the diameter, when the weight of the balance is considered principally, counts for nothing. A spring should be chosen that is smaller than the circle of the steel hole and index pins. That is, the spring should look small when the balance is at rest, as a spring of this size has more freedom at the coils and assists in quickening the short arcs of the balance.

## The New Ajax Rimless Mounting

is evidence of optical progress.

**We are Headquarters for them.**

**JOS. FRIEDLANDER & BRO.,**

Wholesale Opticians,

18 Maiden Lane, New York.

Find out all about our Frame and Lens Cabinet.

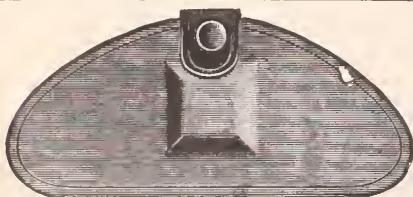
## A "Perfect Title"

is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

and this cannot be erased by time or wear. Tags are soon lost. But this stamp will always be before you. Accept no "Just as good" for they are Wanting in the Essential Factor. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the only line in the market bearing the stamp of the manufacturer.

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**

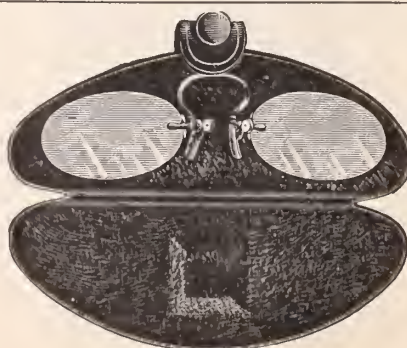


**KOENEN'S IMPROVED SHELL CASE FOR OFFSET EYEGLASSES.**

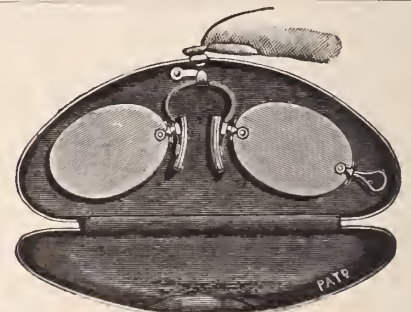
Made in Steel and Aluminum, being the lightest, strongest and best case made. Covered with the finest grade of leather.

Manufactured and Patented by

**A. KOENEN & BRO.,** 81 Nassau St., N. Y.  
SOLD BY JOBBING TRADE.



IN TWO SIZES. THIN AND STRONG.



**The Patent Feather-Weight Eyeglass Case.**

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

**SPENCER OPTICAL MAN'G CO.,**  
PATENTEES AND MAKERS,  
15 Maiden Lane, - - - New York City.

**Dr. Knowles' Private Course in Optometry.**

**SUMMER SCHEDULE.**

During the heated term the fee for both the Regular and Correspondence departments is considerably reduced. Write for particulars relative to the Correspondence Department.

**R. H. Knowles' M. D.,** 106 E. 23d St., New York.



# OPTICAL DEPARTMENT.

## The Popular Method of Teaching Optometry.

By R. H. KNOWLES, M. D.

THERE have been received recently so many queries relative to the taking of a course in optometry, from those desirous of obtaining a knowledge of the correct adaptation of lenses to the sight, that the writer feels called upon to place before the many readers of THE JEWELERS' CIRCULAR a plan which is becoming more and more popular as time passes, and which will prove successful as to results and economical as to expenditure of money and time. Those who have observed the trend of the times and watched with interest the educational evolution now going on have no doubt noted that the popular voice has at length been heard, so that science and art are bending down to meet the demand, and that those who have been denied the rights of having their minds enlightened along all lines of education can now obtain with little cost as to money that knowledge for which their minds crave.

Several years ago the writer himself was in doubt as to the probability, even possibility, of the success of the method of teaching by mail, and it was not until he was brought into contact with the Meister-schaft system or Dr. Rosenthal's Method of Linguistry, by which the several modern languages were taught, and by which it was claimed that after several weeks' drill, as outlined by the author, the student could speak either the German, French or Spanish languages with little difficulty, and this by mail. This was a doubtful method, one violating every precedent and the traditions of the schools, but nevertheless it was and is a success. It is a new idea, breaking down old lines of thought which in many instances have kept enslaved both the savant and those who worship at his feet. The light of a new era is at length breaking, and the masses of mankind may now learn any and all sciences, languages and some of the professions without the necessity of leaving either bench or fireside.

Immediately upon his resignation from the presidency of Brown University, E. Benjamin Andrews became executive head of the Cosmopolitan University, the object of which institution is to teach each and all at their homes, during certain convenient hours of the day by lectures directed by mail, similar to the Chautauqua method. The system, I am sure, will be a success, and all who are in the pursuit of knowledge will do well to enroll their names and become members of this university. The writer has caught the spirit of the age and has adopted this method for the purpose of teaching optometry, and all who take advantage of this department will find it helpful and successful.

The plan outlined is not altogether an untried one; the period of experimentation is passed. We therefore invite all to inquire into our method of teaching optometry by mail or in our correspondence columns.

## The Combination of Cylindrical Lenses and Its Optical Effect.\*

THE effect produced by combining two cylindrical lenses, either + with +, or + with —, is a matter of great importance to every ophthalmologist. The simplicity of combining cylinders with spheres to produce sphero-cylinders, or sphero-cylinders combined to produce cross cylinders, or two + cylinders axis parallel, to make a stronger cylinder, or a + and — cylinder axis parallel, to diminish the refractive power of a cylinder, is taught in every text book on refraction. And, so far as my knowledge goes, I never could find in any

volving one cylinder from axis 135° to axis 90°, and the other cylinder from 135° to axis 180°, the full refractive power of the + and — cylinder is produced, and each cylinder moves through an arc of 45°, and through this arc the two cylinders neutralize each other by 0.25 D. for each 5°.

To find the number of combinations we can produce from the point of neutralization to the point of greatest refraction, the following rule can be adopted: Assuming that we move each cylinder 5° from point of neutralization, we divide thus:  $45 \div 5 = 9$ , giving nine combinations. To find the refractive power of the cylinders needed to produce —0.25 D. in one meridian and +0.25 D. at right angles by rotating each cylinder 5° from point of neutralization, we multiply  $25 \times 9 = 2.25$ .

So with two cylinders of 2.25 D. each, one + and the other —, and setting the cylinders axis to axis at 45°, then rotating the + cylinder 5° nearer to the vertical, and the — cylinder 5° nearer to the horizontal, we are enabled to formulate the following:

Revolving each cylinder	5° =	—0.25, axis 180°.	+0.25, axis 90°
"	"	10° = —0.50, " "	+0.50, " "
"	"	15° = —0.75, " "	+0.75, " "
"	"	20° = —1.00, " "	+1.00, " "
"	"	25° = —1.25, " "	+1.25, " "
"	"	30° = —1.50, " "	+1.50, " "
"	"	35° = —1.75, " "	+1.75, " "
"	"	40° = —2.00, " "	+2.00, " "
"	"	45° = —2.25, " "	+2.25, " "

text book on this subject any other method of combining cylindrical lenses than the method mentioned above.

I shall endeavor to prove in this paper that two cylindrical lenses, + and — of 2.25 D. focus, have a power to produce nine combinations of cross cylinders, beginning with 0.25 D. and increasing by 0.25 D. to 2.25 D.; and, also, two cylinders, both +, say of 1.50 D., have a power to produce numerous sphero-cylinders, i. e., we can take two cylinders, say of + 1.50 D. each, and convert them into five sphero-cylinders of different combinations, beginning with 0.25 D. and increasing by 0.25 D. in one meridian, and decreasing by 0.25 D. in the meridian at right angles. The same rule holds good of — cylinders.

A few examples will make the matter understood. Let us take two cylinders, one + and one —, both of 2.25 D., and place them in the trial frame, which is marked in degrees, setting both cylinders at axis 135°, you will find them to neutralize each other. Now revolving each cylinder, the + cylinder 5° to the vertical, and the — cylinder 5° to the horizontal, you will then produce —0.25 D., axis 180°, and +0.25 D., axis 90°. For each rotation of 5° there is an increase of 0.25 D. in both meridians. The effect of this phenomenon is such, that from point of neutralization of the two cylinders to the quadrant, by re-

The combination of two + and two — cylinders is almost on the same principle as the — and + combination. Both the arc of revolution for each cylinder is 15° less, i. e., we only have 30° of revolution for each cylinder, and therefore less combinations are produced. The reason for this is that by placing two + or — cylinders of equal refractive power axis to axis, we produce one cylinder and double the refractive power. And, by rotating the axis to assume an arc of 30°, no neutralization is produced, i. e., the same refractive power will be maintained as if they were axis to axis. The reason for this I am now unable to explain. By revolving the axis of the cylinders from the 30° arc to a larger arc, sphero-cylinders are produced. The refractive power of the sphero-cylinder depends on the number of degrees through which the axes of the cylinders are revolved.

To find the number of sphero-cylindrical combinations we can produce by combining the two + or — cylinders of equal refractive power, we must first deduct the number of degrees that the cylinders maintain the same refractive power. This number is 15° for each cylinder, so neutralization begins from this point to the point where the axes cross at right angles. This makes a rotation for each cylinder of 30°, and here we get a simple sphere.

The same rule can be adopted to formulate the result of neutralization by two + or — cylinders as has been adopted for the

\* David Kletzky, Pueblo, Col., in *The Ophthalmic Record*.



cross cylindrical combinations, remembering that the arc of revolution is here  $30^\circ$  instead of  $45^\circ$ . (Formula) Assuming that we move each cylinder  $5^\circ$  from point of simple cylindrical refraction, we divide thus:  $30 \div 5 = 6$ , giving six combinations, five spherocylindrical combinations and one spherical when the axes of the cylinders are at right angles.

To find the refractive power of the cylinders needed to produce 0.25 D. in one meridian with a rotation of  $5^\circ$  of the axis of each cylinder, we will multiply  $25 \times 6 = 150$ . So with two cylinders of 1.50 D. each we are enabled to formulate table No. 2. Cylinders each of +1.50 D. we set one cylinder axis  $75^\circ$  and the other axis  $105^\circ$ .

Revolve one to $70^\circ$ , one to $110^\circ = +0.25$ sph.	combined	+2.75	cyl. $90^\circ$
" " " $65^\circ$ , " " $115^\circ = +0.50$	" combined	+2.25	" $90^\circ$
" " " $60^\circ$ , " " $120^\circ = +0.75$	" combined	+1.75	" $90^\circ$
" " " $55^\circ$ , " " $125^\circ = +1.00$	" combined	+1.25	" $90^\circ$
" " " $50^\circ$ , " " $130^\circ = +1.25$	" combined	+0.75	" $90^\circ$
" " " $45^\circ$ , " " $135^\circ = +1.50$ spherical.			

The practical application of combining cylinders by this method is indisputable when an observer wishes to correct each meridian separately in ametropia with the aid of the stenopaic slit. To make this method easily applicable we can insert two cylinders, a + and —, in a small contrivance like Dr. Risley's rotary prisms, and to this instrument attach a stenopaic slit which should revolve at any axis desired. The following refractive meridians can be produced with two cylinders, one + and the other minus, and with a rotation of  $3^\circ$  each.

Formula:  $45 \div 3 = 15$ . Beginning with a refractive meridian of 0.25 D. So  $25 \times 15 = 3.75$  D.

Table 3, showing that with two cylinders of 3.75 D., one + and one —, having the cylinders arranged to revolve by turning a knob in the trial frame, and having a stenopaic slit in front, the following merid-

ians are produced, + or —, in the same instrument:

$3^\circ$ from vertical to horizontal	= 0.25 D.
$6^\circ$ " " " "	= 0.50 " "
$9^\circ$ " " " "	= 0.75 " "
$12^\circ$ " " " "	= 1.00 " "
$15^\circ$ " " " "	= 1.25 " "
$18^\circ$ " " " "	= 1.50 " "
$21^\circ$ " " " "	= 1.75 " "
$24^\circ$ " " " "	= 2.00 " "
$27^\circ$ " " " "	= 2.25 " "
$30^\circ$ " " " "	= 2.50 " "
$33^\circ$ " " " "	= 2.75 " "
$36^\circ$ " " " "	= 3.00 " "
$39^\circ$ " " " "	= 3.25 " "
$42^\circ$ " " " "	= 3.50 " "
$45^\circ$ " " " "	= 3.75 " "

### A New Metallic Compound That Will Cut Diamond.

(From Mineral Collector.)

WITHIN a few days the Patent Office will grant title in a discovery which may fairly be considered the most remarkable since the X-ray. It is for a substance that is harder than the diamond, and the inventor is Moissan, the French savant, whose experiments in the line of diamond making by artifice have obtained such wide publicity. The utmost secrecy has been maintained in regard to the matter, but investigation reveals the fact that the substance in question is a carbide of titanium—that is to say, a compound of carbon with the metal titanium. There can be no doubt that its production in quantities will revolutionize many industries where abrasives are employed, and it may even be

used for the cutting of diamonds.

Titanium is one of the most interesting of the rare metals. It is about half as heavy as iron and in its physical properties it is like iron. The familiar mineral "rutile" is an oxide of titanium, and is used to give the proper color to artificial teeth. A small quantity of the mineral put into the mixture for tooth enamel produces the peculiar yellowish tint that counterfeits nature so admirably.

Titanium has no other commercial use than this. There is none of it on the market in the metallic state, and probably not an ounce could be obtained at any price by advertising for it. Dealers in rare metals will quote you gallium at \$3,000 an ounce, germanium at \$1,125 an ounce, rhodium at \$112 an ounce, ruthenium at \$90 an ounce, iridium at \$37 an ounce, osmium at \$26 an ounce, and palladium at \$24 an ounce; but they have no titanium to sell, because there is no demand for it, and also for the reason that it is extremely difficult to separate from the substances with which it is found combined in nature. At the same time there is no doubt that plenty of it could be produced at a very moderate cost if a large demand should spring up. Though classed as a rare metal, it is not really such, inasmuch as it is a common impurity in iron ores.

**Timing French Pendules.**—Escape wheels of French pendules make two revolutions a minute, so that the pendulum makes four times as many vibrations per minute as there are teeth in the escape wheel. A pendule may therefore be quickly brought to time by counting if the beats of pendulum per minute equal four times the number of teeth in escape wheel.

Samuel Pfeiffer has purchased the jewelry business of T. B. Lucas, Green City, Mo.

## SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

# ..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

# JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

## MARINE CHRONOMETERS,

MANUFACTURED BY

John Bliss & Co., 129 Front St. New York.

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair, and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates, and allow the hire to apply on purchase.

SEND FOR CIRCULAR GIVING PRICES AND TERMS.

## DIAMOND BAND RINGS AND MOUNTINGS.

3350.



919.



DESIGNS

PATENTED

Sept. 24,

1895.

Dec. 15, 1896.

CHARLES KNAPP,

Manufacturing Jeweler,

41 & 43 Maiden Lane, New York

Specialty: Superior Ladies' and Children's Rings

3351.



## THE "DYKES" PATENT

### BICYCLE NAME PLATE.

All Sterling Silver. Adjustable to Any Wheel.

LOCKS ON.

Only Detachable by Owner.

No Visible Mechanism.

A Positive Means of Identifying the Wheel.

Made in Five Designs, Highly Ornamented and Artistic.



Arthur R. Geoffroy,

SILVERSMITH,

548-550 W. 23rd St., NEW YORK.

## THE SWAN FOUNTAIN PEN.

Reputation World Wide.

Made upon Distinct Principles.

Is a Compressed Air Pump.

Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.

3 Sizes Self-filling Swans.

3 Sizes Adjustable Feed Swans.

## MABIE, TODD & BARD,

NEW YORK AND LONDON.

CAMPBELL-METOALF SILVER CO.  
SILVERSMITHS,



ALL GOODS 925 1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

## Large Profits==Quick Sales

Are reasons why JEWELERS should handle Sterling Silver Mounted

## DOG COLLARS.

Particulars from

I. BREMER,  
44-46 Duane St., N. Y.

## CHAS. ROSE, MINIATURES, THE BEST.



On Watches, - \$1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.

Studio, 192 Water Street,  
Office, 202 Broadway,  
NEW YORK.

TORTOISE SHELL WORK REPAIRED LIKE NEW,



SEND ALL JOBS TO POTTER'S COMB FACTORY,  
Providence, R. I.

## Nowhere Will You Find

MORE THOROUGHLY BEAUTIFUL  
AND ARTISTIC

## Jewelers' Findings

THAN THOSE THAT COME FROM  
THE FACTORY OF

THOMAS W. LIND,

67 Friendship St., - - - Providence, R. I.

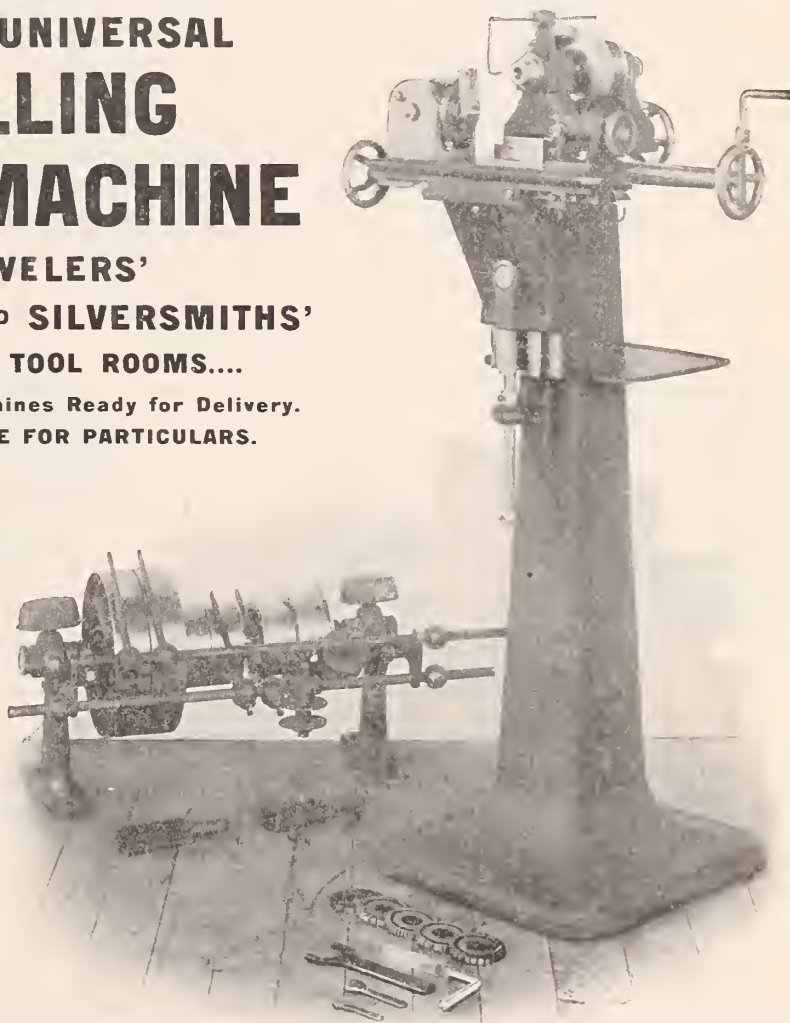
SPECIAL DESIGNS MADE TO ORDER.

"ALWAYS SOMETHING NEW."

## A UNIVERSAL MILLING MACHINE

FOR JEWELERS'  
AND SILVERSMITHS'  
TOOL ROOMS....

50 Machines Ready for Delivery.  
WRITE FOR PARTICULARS.



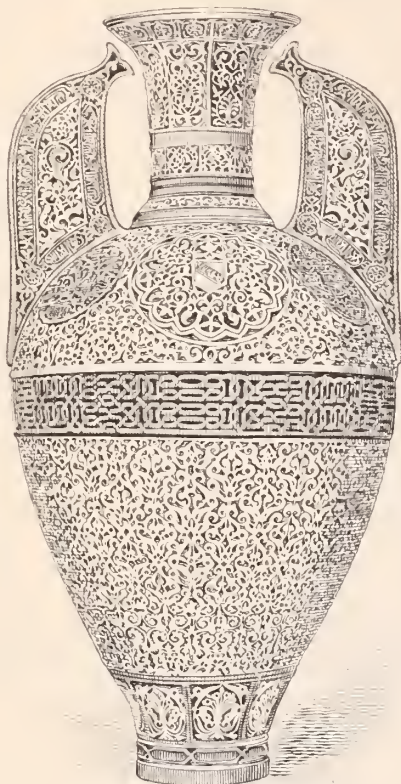
MOSSBERG & GRANVILLE MFG. CO.,

FACTORIES EQUIPPED COMPLETE.  
WRITE FOR CATALOGUE.

Providence, R. I.



## THE ALHAMBRA VASE.



NET PRICE, \$55.00.

32 INCHES HIGH.

## Hispano Moresque Ware.

The introduction of Hispano Moresque Ware into this country is the result of the enterprise of L. Straus & Sons. This firm has contributed largely to the introduction of the highest grades of artistic patterns into the United States. Their latest move in this direction is the old historic Triana pottery of Spain, of which they are the sole agents. These wares have the rich Moorish colorings so rare and valued of Medieval times, wrought when the Moor was a factor in commerce and war. The pottery and Ceramic decorations were exemplified in the Alhambra, the palace constructed by the Moorish kings, in the decoration of its walls and courtyards with tiles, plaques and vases for interior furnishings which has made it famous in history and art.

From the *Commercial World*, July 31, 1897.

This ware consists of Vases, Pots and Pedestals, Placques, Small Jugs and Mantel Ornaments in Rich Moorish, Magenta, Blue and Yellow Spanish Decorations.

Connoisseurs have searched in vain for these wares, now they are within their reach at moderate prices. Sample packages will be made up to cost from \$60.00 to \$75.00, consisting of a nice assortment of from 50 to 100 pieces.

## L. STRAUS &amp; SONS,

Manufacturers and Importers,

42, 44, 46 and 48 Warren and 116 Chambers Streets, NEW YORK.

## KETCHAM &amp; McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

## THIMBLES

ESTABLISHED 1832.

M&amp;D

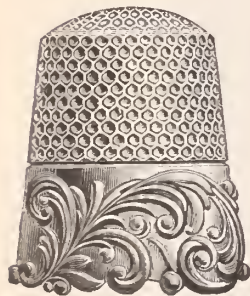
TRADE-MARK.

And the improved

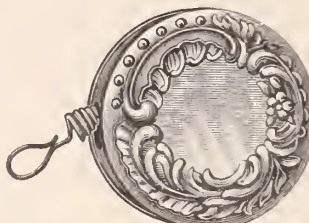
## Automatic Eye-Glass Reel.

37 MAIDEN LANE,

NEW YORK.



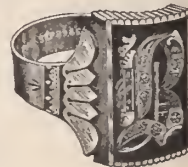
No. 149



Pat'd Nov. 20, '94.

SEND FOR  
CATALOGUE C.THE BEST is    
THE CHEAPEST after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.



Globe Lever  
BUTTON BACK.

Post can be attached  
to any button.

"IT HAS NO PEER."

Catalogue sent on application.

J. BULOVA,

57 MAIDEN LANE,

NEW YORK

## AIKIN, LAMBERT &amp; CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .

MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

19 MAIDEN LANE, NEW YORK.

## AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

## DIAMONDS.

JOBBER IN

WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FALL PRODUCTIONS  
IN  
WILLETT'S BELLEEK.

THE beautiful Fall varieties of Willett's Belleek are now rapidly filling up the showroom of Wicke & Pye, the selling agents for this ware, at 32-38 Park Place, New York. The increasing demand for the most expensive styles of this ware, particularly the pieces decorated in raised gold on shaded cream ground, has caused the manufacturers to make many extensions to the number and variety of pieces heretofore shown. Especially in fine large vases, cups, tea caddies and desk appointments will the variety this season exceed all others previously displayed. Some rich cups and saucers with tinted decoration on the inside of each piece are among the novelties recently introduced to the trade.

NEW ADDITIONS IN  
DORFLINGER  
CUT GLASS.

PROMINENT Among the many new additions to C. Dorflinger & Sons' line of cut glass for this season are some large colored loving cups, which are attracting the attention of visitors to their salesrooms, 36 Murray St., New York. The cups, which are about eight inches high, are of the three handled variety and come in ruby and in green glass. They are decorated with an intaglio design consisting of fine floral sprays giving the rock crystal effect so often spoken of in these columns. The cups have a capacity of three quarts and have either plain or fan cut scalloped edges. Among other new pieces are some pretty shapes in salad bowls and nappies, ornamented with a rich and expensive cutting called "Mandarin."

ARTISTIC LAMPS.  
IN  
ALL STYLES.

FOR the convenience and benefit of their travelers and customers, the Pairpoint Mfg. Co. have just had completed a catalogue, or rather a photographic list, of all their new lamps, including the hundreds of varieties of princess, banquet and table lamps displayed in New York last Spring. These

lists consist of sheets of photographs so perfectly tinted in the natural colors of the lamps and their decorations that a more adequate idea of their beauty could not be obtained from the articles themselves. Many, if not all, of the lamps contained in these lists may be found at the company's salesrooms, 46 Murray St., New York.

REPRODUCTIONS OF  
ANCIENT ARMOR  
AND WEAPONS.

MOST artistic decorative pieces are to be found in the metal shields, daggers, swords, battle axes, and other articles for panoplies, imported by Chas. Ahrenfeldt & Son, 52 Murray St., New York. These goods are exact reproductions of armor and weapons of mediaeval Europe, and come in solid metal with oxidized silver finish. The shields particularly are worthy of attention, as on them are reproduced, embossed with the same accuracy and beauty as are to be found in the originals, battle scenes, mythological and allegorical figures and groups, etc. In art metal goods for wall ornamentation this line is most unique and is proving one of the most popular recently offered by this firm to the jewelry trade.

THE RAMBLER.

## Dresden "Vieux Saxe" Bric-à-brac.

DRESDEN, July 21.—Vieux Saxe! What a wealth of once famous historical memories is conjured from the grave at the mention of these two words! An entire epoch of tender, charming boudoir poetry, amorous adventures, and reckless frivolity lies concealed in them—an epoch that was rudely swept away by the torrents of the French revolution, and which with its deeply tragic ending, atoned almost too severely the peccadillos of its careless hunt after pleasure. Marble and bronze record for all time the actions of the world's heroes, and the equally indestructible porcelain immortalizes none the less the trend of taste, vogue, and domestic and social morals and usages. The art productions in porcelain, like all other valuable articles of luxury, are chiefly to be found among the upper ten thousand, but as a sort of revenge they portray their lasciviousness and changing whims with astonishing fidelity.

At the end of the XVIIth century, con-

stant wars had reduced princes, nobles and peasants to an abject state of poverty, the luxurious silver tableware had been coined into money and wooden dishes were used on the table of the high and noble. But the demand of time not only produces its own generals, but also its own inventors, and John Friedrich Boettger was fortunate, in 1707, as to discover a brownish red substance which in point of excellence for the purposes to be named surpassed all the attempts made until then. Theart loving King Augustus II., afterwards King of Poland, was an enthusiastic collector of Chinese, Japanese, Indian and Persian *articles de luxe*, and inventors had until then tried unsuccessfully to compound a precious raw material which could be used as "china." Boettger, as druggist apprentice, dabbled in alchemy and had promised Augustus II., surnamed the Strong, that he would make gold. The latter kept him imprisoned until in place of gold he far exceeded this promise and compounded the material from which to make porcelain. The king recognized at once that this invention was more valuable than gold and in 1709 he authorized him to erect a porcelain factory. Boettger affixed above the doors of his office, in large gold letters: "God, the Great Creator, turned

An alchemist into a potter."

The original "Saxe" was of a red color, This invention at once supplied the table of the nobles with decent dishes and table service in place of the silver sets, which sumptuary laws had engulfed. Beside this, the manufacture of bric-à-brac was taken up with enthusiasm, and numerous specimens are still preserved in the royal porcelain and vessel collection in Dresden; for instance, a small teapot with a lid of leaves and handles of stems, another is an erect fish, a third has two lizzards as handles. When cut, this porcelain shows many different hues, ranging from darkest brown to pale red yellow. Celebrated is a small bas-relief, representing Judith with the head of Holofernes. Quite peculiar is the iron colored porcelain. Without being either cut or glazed, a female figure, 12 inches high, is preserved in the Grüne Gewölbe. There was also porcelain with black glazing; it was decorated with arabesques and flowers, painted with oil colors, and well gilded. In this way the manufacture of porcelain became at once



a highly developed art. Luck remained true to Boettger. In 1711 he discovered in his hair powder the genuine white porcelain earth—the kaolin—and soon after white articles were offered in market. Blue underglazing was used for painting them, and principally Chinese patterns were imitated at first; in this manner arose the well water plant (*nelumbo*). The first trade-marks were imitations of Chinese. They are all to be found in Dr. Grasse's "Guide de l'Amateur de Porcelaines." But soon afterward the real Meissen trade-mark, two crossed swords, was adopted.

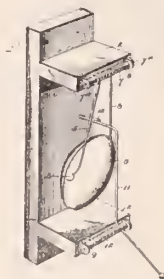
After Boettger's death, the manufacture began to flourish to an unexpected extent by the efforts of an excellent modeler, Kaendler. He and his assistants created the actual, ideal "Vieux Saxe," a treasure of gracefulness and delicacy, standing until now sole of its kind in the ceramic art. Kaendler sought to portray with fidelity the spirit of his time, and how well he understood it! The skilful artist created in his works not fanciful figures, but portrayed personalities. Each small head is an individuality by itself, as it lived and throve. Of course, this was not difficult to do at that time, as the artists engaged in the porcelain works stood in most intimate relations with the court, and this court was one of the most reckless and frivolous of the whole world. Gala processions, horse races instituted by ladies of the court, peasants' marriages, playing shepherdesses with wooing love-sick swains, chase, carnivals, etc., beguiled the weary hours. Occasionally the king and queen held a peasants' feast in a tavern, and as accommodating hosts, "received" a crowd of masquerade peasants and their wives in short national costumes, the ladies taking care that they be "short" enough. It is of no use to follow the vagaries of minds with but a single thought, viz., of eternal pleasure hunting, into all the aberrations; but these Kaendler copied with marvelous fidelity, and he picked out the noblest Don Juans and the shortest draped ladies to serve as models. The pliable material, porcelain, foe to every straight line and hardness of expression, proved itself as if specially created for the grace and capricious ease of the lines of the rococo style.

(To be Continued.)

## The Latest Patents.

ISSUE OF AUG. 24, 1897.

**588,550. ALARM CLOCK.** JOHN W. BREWSTER, Union Cross Roads, Tenn. Filed Jan. 9, 1897. Serial No. 618 587. (No model.)



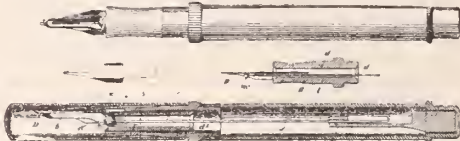
An attachment for clocks, comprising a suitable base or frame, a bell mounted thereon, a rock-shaft, an arm extending therefrom and carrying the bell-hammer, a second arm connected to said rock-shaft for operating it, a spring for giving the bell hammer a normal tendency, and a spring actuated-lever fulcrumed intermediate its ends, and provided at one end with a catch-lip engaging the operating-arm of the bell-hammer, the opposite end of said lever being adapted for engagement with the clock mechanism.

**588,558. ART OF ENGRAVING.** WILLIAM S. EATON, Sag Harbor, N. Y. Filed Nov. 9, 1896. Serial No. 611,525. (No specimens.)



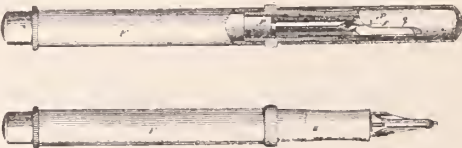
An improvement in the art of engraving consisting in taking a form or pattern-sheet, placing over the same a transparent plate containing guiding lines and transferring by means of an engraving device from the line plate to the work to be engraved.

**588,708. FOUNTAIN PEN.** WILLIAM W. STEWART, Brooklyn, N. Y. Filed Sept. 17, 1896. Serial No. 606,105. (No model.)



In a fountain pen, the combination of angular ink-conduit in communication with the pen and with the open air, and a mechanical obstruction contained in the path of said conduit, and leaving unobstructed openings at the corners thereof.

**588,709. FOUNTAIN PEN.** WILLIAM W. STEWART, Brooklyn, N. Y. Filed Sept. 17, 1896. Serial No. 606,106. (No model.)



**STEWART, Brooklyn, N. Y. Filed Feb 18, 1897. Serial No. 624,010. (No model.)**

In a fountain pen, the combination of an ink conduit in communication with the pen-nib and with the open air, and a non circular obstruction-plug contained within said conduit at or near the lower end thereof and terminating therein.

**588,723. EYEGLASSES.** ALBERT M. WARD, Detroit, Mich., assignor to George Johnston, same place. Filed Oct. 7, 1896. Serial No. 608,134. (No model.)



The combination with the eyeglass frames, of rose-guards C C secured thereto provided with posts c', and flexible supplemental guards D D formed with coiled-wire arms secured upon said posts, and terminal disks D' provided with posts d engaged with the upper ends of said coiled-wire arms.

**588,865. ATTACHMENT FOR PENS.** JAMES G. JORDAN, Des Moines, Ia. Filed Dec. 18, 1893. Serial No. 43,996. (No model.)



An attachment for pens comprising a hollow conical portion adapted for location within the concavity of a pen, and provided with a single aperture in one side near its apex, a shank formed of yielding non elastic material substantially as described integrally connected to the hollow conical portion and projecting therefrom in alignment with the side thereof in which the vent is located.

## EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Aug. 24, 1897.

**231,392. ATTACHING HANDLES TO CUTLERY.** HENRY BRANKALL and EDWARD BLAYDES, Sheffield, Eng., said Blaydes assignor of one third of his right to John A. Blaydes and Joseph Wragg, same place.

**231,418. SCARF RING.** GEORGE H. FOLTS, Hartford, Conn.

**231,433. JEWELRY.** ADOLPH W. MAGERHANS, New York, N. Y.

**231,541. BUTTON.** WILLIAM M. COVELL, Providence, R. I., assignor to Frederick I. Marcy, same place.

**231,572. BUTTON.** CHARLES B. HAZARD, East Providence, R. I.

**231,577. MACHINE FOR POLISHING DIAMONDS.** ANTHONY HESSELS, New York, N. Y.

## MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

## DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,

DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street.)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK.

## FOX & CO.,

Lapidaries and Importers of  
Precious Stones,

NOW AT

22 John St., New York.

Cutters of Diamonds and  
all other Precious Stones.

Also Fine Miniature Glasses

## SOUVENIR SPOONS

For every town and city in the United States, Canada and Mexico.

Send for  
Illustrated  
Circular.

**SIMMONS & PAYE,**

"The Souvenir House,"

129 Eddy St., - - Providence, R. I.

## New Music Box

“STELLA”

plays any number of tunes on tune sheets without pins or projections of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

**JACOT & SON,**

Send for Catalogue. 39 Union Square, New York.

# DIES and CUTTERS

To be Perfectly and Safely  
Hardened,  
Must be Heated in a

## GAS ANNEALING OVEN.

Send for Pamphlet.

E. P. REICHHMEL & CO.,  
JEWELERS' TOOLS. 23 John Street, New York.

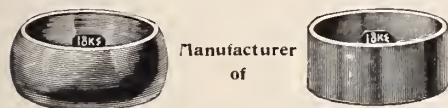
Christopher Columbus discovered  
America but that is nothing to  
the discovery of

## CARR'S LIQUID PLATE POLISH

Has no equal for polishing silver  
plate. Try it.

11 William St., New York.

J. R. WOOD & SONS,  
21 MAIDEN LANE, NEW YORK.

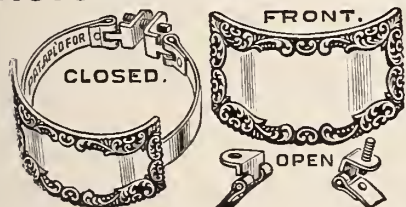


### SEAMLESS PLAIN SOLID GOLD RINGS.

Diamond Engraved Stone and Child's Rings,  
No Rings Stamped Different from Quality.  
Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If  
allowance is not satisfactory, notify AT ONCE and  
will return in same condition as received.

### ...ASK YOUR JOBBER FOR THE... WHEELHOUSE PATENT BICYCLE NAME PLATE.



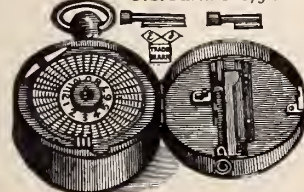
All Metal. No Straps, Fastens to any Wheel, Screw  
Secured with a Key.—If your Jobber has none, send 65  
cents for a sample in sterling to

GEO. E. WHEELHOUSE CO.,  
Cor. Bleeker and Charlotte Sts., Utica, N. Y.

### Watchman's Improved Time Detector

12 and 24 Different Keys with  
Safety Lock Attachments.

U.S. Patents 1875-6 and 7. Reissued, 1880



This Watchman's  
Time Detector con-  
tains all latest im-  
provements. The  
only perfect instru-  
ment in the market.  
It cannot be tamper-  
ed with success-  
fully. Warranted  
in every way

Send for circular

E. IMHAUSER, 206 B'way, New York  
U. S. A.

# Porcelain

that made in Lim-  
oges — commonly known as FRENCH  
CHINA, has for centuries been so much  
better than any other china that it  
is easily the best. There are different  
makes of French China. There is one  
make bearing this stamp that we  
could dilate upon from now until  
doom's day—it's our own. But  
we'll leave that for you to do  
when you see our 1897 line of NOVEL-  
TIES for JEWELERS



Pin Trays.  
Jewel Boxes.  
Comb Trays.  
Bonbonieres.  
Ring Stands.  
Chocolate Pots

## Hinrichs and Company,

MAKERS AND DEALERS,

29, 31, 33 PARK PLACE, N. Y.

## WM. L. GILBERT CLOCK CO.,

Manufacturers,

FACTORIES, WINSTED, CONN.

37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.

SALESROOMS:

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Hour and half hour move-  
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# THE JEWELERS' CIRCULAR

## AND HOROLOGICAL REVIEW

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NEW YORK, WEDNESDAY, SEPT. 8, 1897.

No. 6.

### THE ARTISTIC MANIPULATION OF TIN.

THE most powerful incentives to ambition, and certainly the most powerful factors contributing to the high place of Parisian artists and artisans are the periodical expositions of their artistic productions. The salons of the Champs de Mars were opened again lately for the exhibition of the works of gold, silver, tin, leather, in fact, every material that can be fashioned into forms pleasing to the eye, by a talented and skilful workman. Just now, it appears that tin is a fashionable metal, and it has been used for about everything within the range of the artistic. The success of the handsome plates of Desbois, or pitchers of Charpentier, or several of the fanciful models of Baffier, has led workmen into paths rarely trodden in former centuries.

Exhibited are very handsome busts of tin, and we may sooner or later hear of statues cast of this metal, as chemists are already at work to discover some *patina* to overcome certain evil qualities of the metal. It is well known that tin oxidizes and in a short time assumes an offensive appearance; to avoid this chemists are trying to compound an agent with which it may be coated to prevent the oxidation. Its leaden looks will effectually thwart the most in-

genious efforts of the artist to produce anything like ethereal effects or light and shade. For this reason, the artists of old avoided the metal, and used it only for pitchers, cups, plates and other objects constantly rubbed, and the polish of which, consequently, would not alter. The artist of the present day prefers to utilize bronze. And

solid look of bronze nor does it assume the light, airy pliability of silver. It is soft and dull, looks "soapy" and heavy, and possesses no quality that recommends it to either the goldsmith or the sculptor, who love round, pleasing forms of relief. Nevertheless, there are certain purposes for which it is well adapted, and here

THE JEWELERS' CIRCULAR shows two pieces exhibited in the Salon des Beaux Arts of the Champs de Mars, goblets by Mr. Brateau, who this year exhibits a number of his admirable pieces, and who from the time that he exposed his first efforts, as recorded in THE CIRCULAR sometime ago, has become a noted artisan of the French capital. All his works are distinguished by a great simplicity of ornamentation,



STUDY OF THE GRAPEVINE.



STUDY OF THE APPLE BLOSSOM.

ART WORK IN TIN IN THE SALON OF THE CHAMPS DE MARS—GOBLET BY JULES BRATEAU.

yet, if the serious objection, viz., the oxidation of the tin could be overcome, it would in many instances be preferable to bronze, because it is highly malleable and with ease assumes the forms intended by the artisan, while bronze requires at least 20 times the labor with file, chisel, etc., until it is what the artisan intends it should become. But tin loses these advantages in ratio as the relief of the ornamentation increases. It neither possesses the

tion, but he understands how to impart to the little he uses that degree of finish and expression which stamps him at once as the master workman. In the cups exhibited by him, and devoted to different purposes, he has expressed the purpose of each by the decoration upon the cup; for instance, the grape for wine, barley and hops (the suppositious ingredients of beer) for beer, the apple blossom for cider, the branch with olives for oil, etc. It appears



# Five Leading Patterns

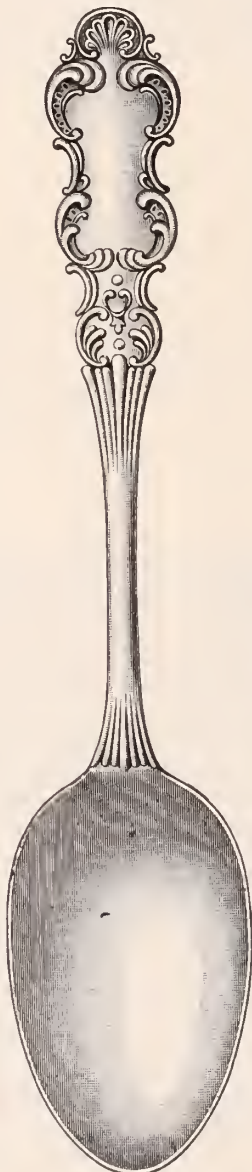
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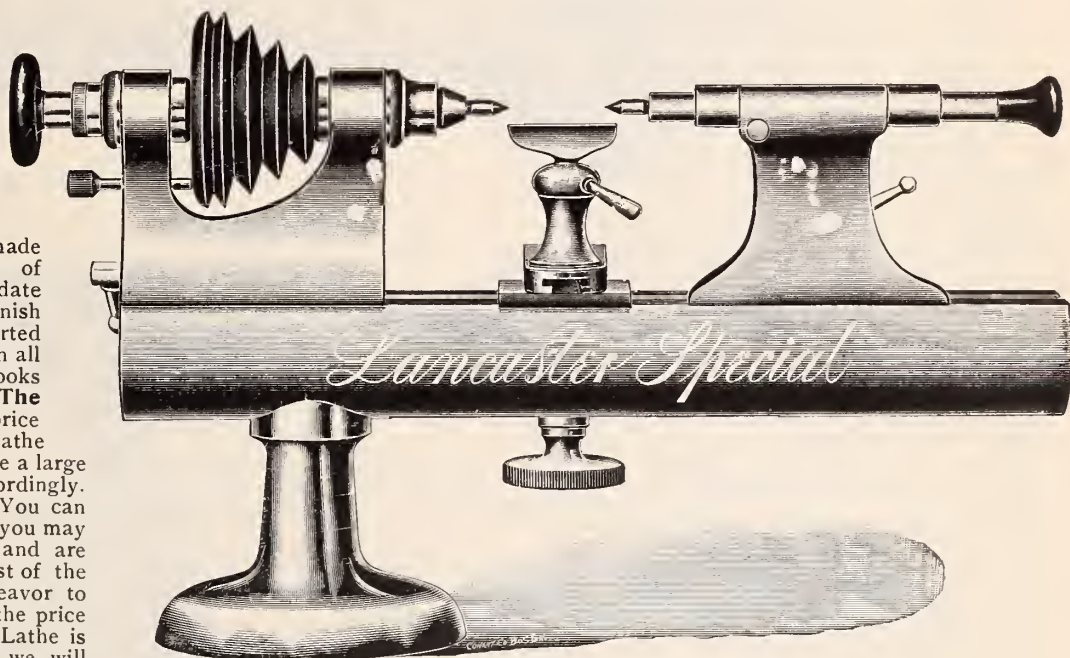
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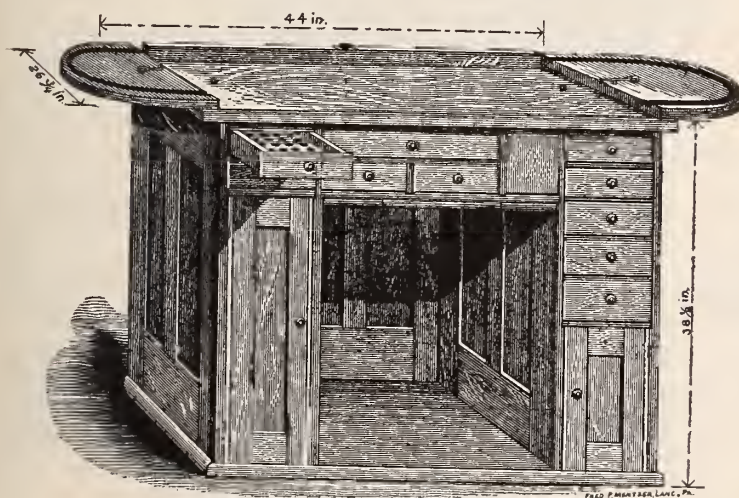
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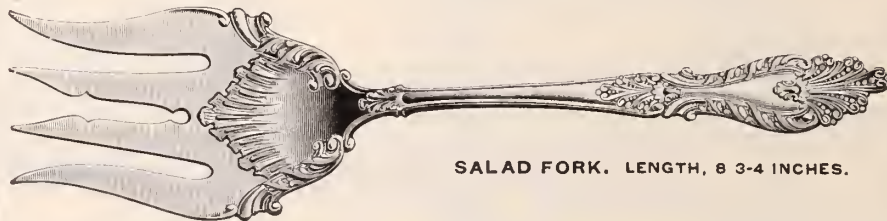
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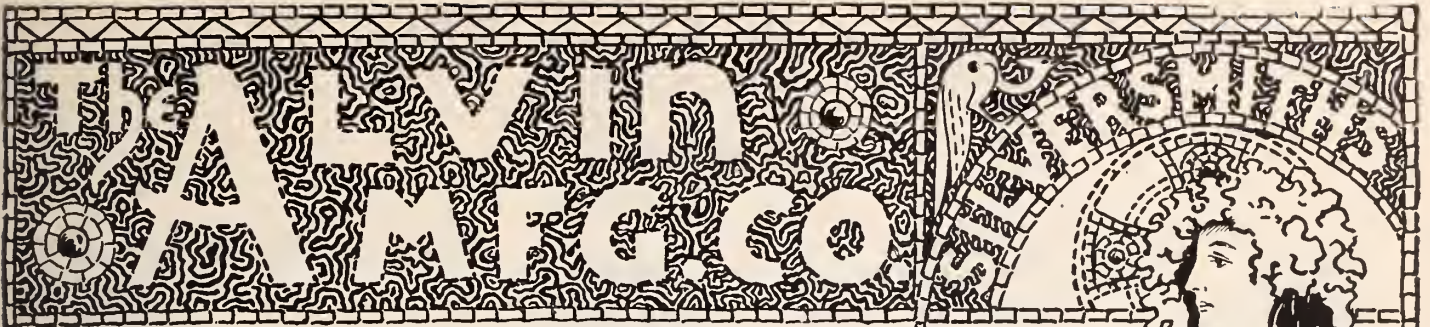
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The...  
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This pattern is made only in  
medium and heavy weights.



that Mr. Brateau has already profited by studying the cups belonging to the treasure of the Boscoreale, as he uses the same severely simple style of ornamentation. Those cups were modeled by master hands in Greek goldsmithing 1800 years ago, for some rich Roman, a contemporary of Tiberius or Nero. Some of them are embellished with reliefs of grapes and olives, and the designs of the cups of Mr. Brateau appear to come straight from the Louvre, where the treasure of Boscoreale is on exhibition. This fact, far from being a reproach, is rather one of congratulation, because only a master mind, like that of Mr. Brateau, would be able to recognize the fact that a severe, simple style of ornamentation by a master is immensely superior to the overloading with figures, human and animal, of some of our so-called *chef d'oeuvres* of the present day.

#### Diamond and Opal Mining in Australia.

One, John Plummer, who claims Sydney, New South Wales, as his address, but whose identity is not quite clear to us, though we opine he is a professional land boomer, sends to this journal a number of editors' sheets, in which appear the following items:

"The diamond mining industry is steadily progressing in New South Wales. During the past year prospecting work has been carried out on all the leases on the Bingara diamond field. The Monte Christo mine, through want of water, only treated 20 tons of wash. The Australian Diamond Mines Proprietary Company kept sixteen men at prospecting work, and have sunk 1,500 feet, and driven 1,200 feet in the aggregate, during the past twelve months. The Eagle Hawk Company treated 500 tons of drift, which returned gold and diamonds to the value of £325. The Murchison Diamond and Gold-mining Syndicate is busily engaged in prospecting and constructing dams to conserve water. It is estimated that the output from the field was 3,000 carats, the lowest value obtained being 6s. per carat. The Boggy Camp Diamond Mines, situate about 15 miles west of Tingha, employ about 60 men. In some of the best mines on the field the wash is found 4 feet thick, yielding about 10 carats to the load. The stones are of good quality and pure white.

"The White Cliffs opal field in New South Wales, has made very satisfactory progress during the past twelve months. The stability of the field has been fully proved by the steady increase in the population since its opening. The principal gem merchants in Europe have now agents on the field for the purchase of opal, which is a great convenience to the miners. At the present time there are 400 miners on the field, and all the claims are being fully worked. Some difficulty is experienced in obtaining complete returns from the men, but from information obtained from the buyers, the value of the output for the year was estimated at £25,000."

## AN ITEM WORTH NOTING

We are now cutting, for those who appreciate the finest work, choice lots of

# ROUGH

including everything, from cape diamonds up to crystals. These goods will be ready to be placed upon the market on or about

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ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

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**NEW YORK.**

## Fashions in Jewelry, Silver-ware and Art Goods.

A LADY'S RAMBLES AMONG THE JEWELERS.

Very beautiful are vases, flagons and jugs, in Rookwood pottery enriched with silver deposit. This combination is highly effective.

\*

China and glass bonbon, olive and other small dishes stand on four feet, after the fashion observed in silver dishes.

\*

Colored enamels are a conspicuous feature in the ornamentation of chatelaine watches.

\*

Belts for the Winter trade come in all leathers, black and various shades of brown leading in color. All belts have increased in width.

\*

Belt buckles have appeared in many novel designs. There are special patterns for special occasions, as buckles for golfing, yachting, cycling, etc.

\*

For fabric belts come gem studded buckles in silver, silver gilt and in gold.

\*

Travelers are provided with leather medicine cases fitted with silver topped bottles for liquids, and boxes for powders and pellets.

\*

Semi-precious stones of desirable colors continue to be employed as centers of round and oblong brooches. These stones are usually surrounded with pearls.

\*

There are bread trays with wood centers and silver-plate borders.

\*

The new metal belts are decidedly ornate, many being enriched with a profusion of jewels.

\*

Tall vases in pierced silver show linings of colored glass.

\*

Dessert knives with fine porcelain handles are decorated in colors and designs to match the service with which they are used.

ELSIE BEE.

**FOX & CO.,**

**Lapidaries and Importers of  
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 NOW AT**

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**Cutters of Diamonds and  
 all other Precious Stones.**

**Also Fine Miniature Glasses**

**Impetus to Sapphire Mining in Fergus Co., Idaho.**

BOISE, Idaho, Aug. 29.—A quarter interest in the Yogo sapphire mines in Fergus county has been sold to an English syndicate for \$100,000 and a new company will be formed. Last year the company, who had been mining for gold, concluded to devote their energies to procuring the sapphires. Some beautiful specimens are reported to have been obtained. Armed with a lot of these George A. Wells, of Great Falls, went to London last Fall for the purpose of interesting some Englishmen in the enterprise.

London is the great diamond and sapphire center of the world. Efforts to negotiate these sapphires through an American jewelry house did not prove very successful, and for this reason it was considered advisable to interest some Englishmen in the enterprise in order to have the stones handled by some large London dealers in precious stones. This was the object of Mr. Wells' London trip. The news of the purchase of an interest by the Englishmen will give an impetus to mining of all sorts, especially to sapphire mining.

The Yogo company have a large area of ground, and own some very valuable water rights, with ditches and connecting flumes. About \$50,000 has been expended in improvement of the water facilities. One large ditch is carried in a flume right over the top of a mountain. The sapphires are found in a soft clay-like substance. This material is first taken out through a shaft, then exposed several days to the rays of the sun. Then it is dumped into a sluice box. A strong current of water separates the stones from the particles of clay or matrix in which the gems are imbedded. Whenever a clean-up is to be made the stones are found caught in the ribbing at the bottom of the sluice box.

The company own lands enough to furnish material for mining operations for many years. Among those at present owning the sapphire fields are S. S. Hobson, president of the Bank of Fergus county, Matt Dunn, G. A. Wells and other Great Falls citizens.

**Used the Mails for Disposing of 80 Cents per Dozen Watches.**

CLEVELAND, O., Sept. 1.—Robert E. Meek, living in the country about four miles east of Wellington, was arrested Monday by Deputy United States Marshal Keeley on the charge of using the mails for fraudulent purposes.

It is said that Meek made a business of selling stationery to the farmers of northern Ohio, and that he represented that one out of every hundred packages he sold contained a ticket which was good for a gold watch. This ticket, it is declared, had to be forwarded to him through the mails, accompanied by 30 cents. Instead of one in a hundred containing a ticket,

ESTABLISHED 1841.



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**GOLD JEWELRY,**

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OF HOWARD  
**MOVEMENTS!**

Although all other Movements have been advanced in price, we continue to sell

**Howard**  
**Movements,**

from grade No. 1 to 7, in 14, 16 and 18 size, at greatly reduced prices.

The stock of these goods is rapidly diminishing, and as they have been discontinued by the Company, parties interested will find it to their advantage to order at once.

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HASKELL & MUEGGE, Agents.

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MAKERS OF STERLING SILVERWARE,  
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**STERLING SILVER THIMBLES.**

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Philadelphia — New York — Chicago.

### J. S. O'CONNOR,

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MORE THOROUGHLY BEAUTIFUL  
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## Jewelers' Findings

THAN THOSE THAT COME FROM  
THE FACTORY OF

### THOMAS W. LIND,

67 Friendship St., - - - Providence, R. I.

SPECIAL DESIGNS MADE TO ORDER.

"ALWAYS SOMETHING NEW."

however, it is declared that every package contained a ticket, and as a result Meek received a great many letters each accompanied by 30 cents. The watches he forwarded, it is alleged, he purchased for 80 cents a dozen.

Meek was arrested at Wellington and was taken before Commissioner Uhl. He waived examination, and is held under \$500 bail. He was taken to the county jail.

### Last Honors Paid to Adolph W. Luckhardt.

JOHNSTOWN, Pa., Sept. 1.—It was with services that were appropriate to the late Adolph W. Luckhardt that his remains were interred in Grand View cemetery Sunday afternoon in the presence of probably the largest crowd of persons that ever witnessed an interment at that beautiful burial ground. At the home the funeral services were conducted by the Rev. G. W. W. Amick, of the Trinity Lutheran church, while the Rev. F. S. Schultz, of the Morrellville church conducted the services at the grave, of which services the fellow members of Johnstown lodge of the A. O. U. W. had charge.

The procession that followed the hearse to Grand View cemetery was the largest funeral cortege since the funeral of the late Daniel J. Morrell some years ago. It was led by the Austrian band, escorting the hearse and the members of the German-Austrian Musical and Beneficial society, together with the members of the A. O. U. W. and the Woodmen of the World. The Germania Quartette club and the Protected Home Circle were also represented. There were in line 18 carriages containing the near friends and the relatives of the family, while there were over 40 others that contained the business associates and other friends of the unfortunate jeweler. The floral offerings were numerous.

The deceased leaves to his wife \$40,000 insurance and to his son \$10,000 insurance.

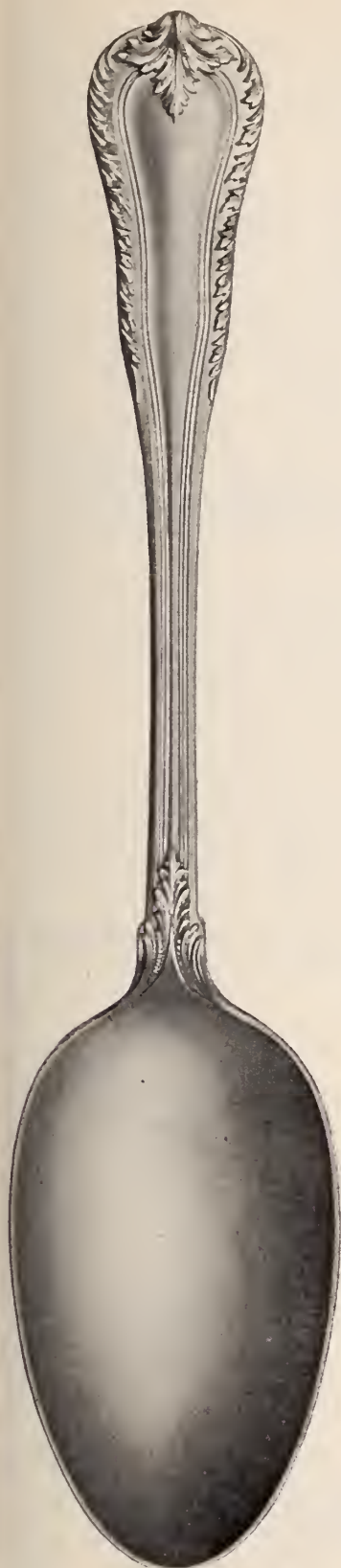
### Joseph W. Keil Drinks Strychnine and Paregoric.

CLINTON, Mo., Sept. 1.—Joseph W. Keil, one of Clinton's best known business men and a jeweler here for 30 years, committed suicide Friday night last by drinking strychnine and paregoric. His remains were found next morning. He had been in failing health for several years, which unbalanced his mind.

### The Death of John Mathewson.

LEWISTON, Ill., Aug. 30.—John Mathewson, a prominent business man of Astoria, suddenly expired at his home in this city Aug. 19, presumably of paralysis. He had been ill for several years. He was born in Vermont, July 12, 1839, but had resided in Astoria most of his life, engaged in the jewelry business. He leaves a wife and one daughter in comfortable circumstances. He was buried in Vermont with Masonic rites.

Table Spoon.



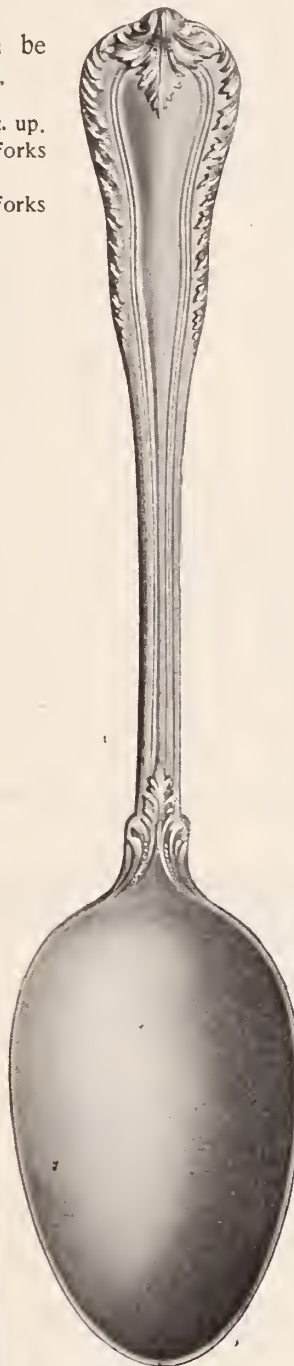
# "Acanthus."

PATENT APPLIED FOR.

Dessert Fork.



Dessert Spoon.



Tea Spoon.

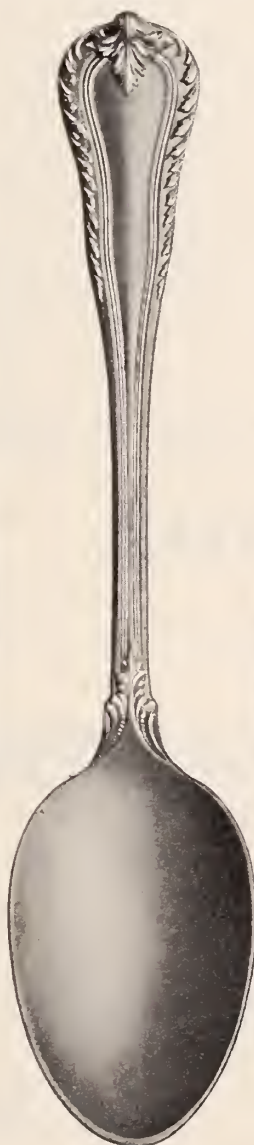
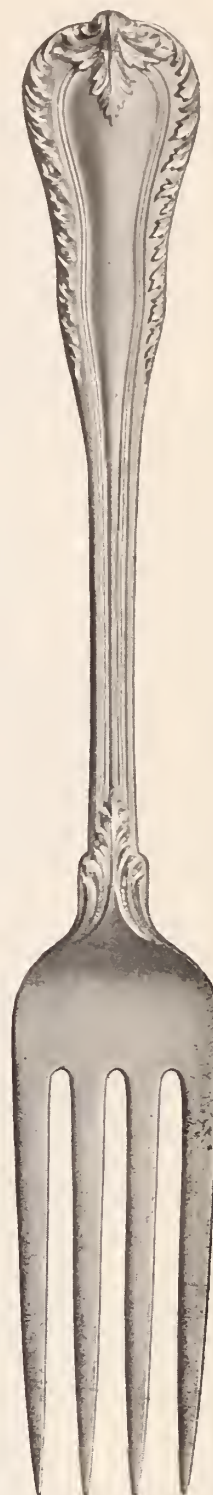


Table Fork.



This pattern can be made in all weights.

Tea Spoons from 10 oz. up.  
Dessert Spoons and Forks from 16 oz. up.

Table Spoons and Forks from 24 oz. up.

Goods of this Pattern now ready for Delivery.

A Full Line of Fancy Pieces with most attractive bowls and blades.

**DOMINICK & HAFF,** MAKERS OF WARES IN STERLING SILVER,

FOR THE TRADE ONLY,

ESTABLISHED 1821.

Broadway and Seventeenth Street, Union Square, N. Y.



### Japan's New Tariff Duties on Jewelry and Kindred Lines.

WASHINGTON, D. C., Sept. 1.—Edwin Dun, United States Minister at Tokio, Japan, sends, under date of April 12, 1897, to the State Department a translation of the new tariff of Japan, in which appear the following schedules of interest to the jewelry and kindred trades:

TARIFF ANNEXED TO THE PROTOCOL OF THE JAPANESE-GERMAN TREATY.

Clocks (watches not included) and parts of. 10 per cent  
TARIFF AS PASSED BY BILL OF THE IMPERIAL PARLIAMENT AND PUBLISHED IN THE OFFICIAL GAZETTE.

Balances and scales.....	10 per cent
Barometers.....	10 "
Opera or field glasses:	
(a) leathered or lacquered.....	15 "
(b) all others.....	20 "
Clocks and parts of.....	20 "
Compasses, clocks and parts of (for mariners' use).....	10 "
Cutlery (other than mentioned elsewhere).....	20 "
Microscopes and parts of.....	10 "
Spectacles and parts of.....	10 "
Telescopes.....	10 "
Thermometers.....	10 "
Watches, cases and fittings of:	
(a) Made of gold or platinum.....	30 "
(b) Made of silver and other sorts.....	25 "
Watch machinery and parts of.....	15 "
Ornamental buttons (studs and solitaires):	
(a) Made of gold or platinum (either inlaid or not with precious stones).....	30 "
(b) All other sorts.....	25 "
Gold, silver and other metallic leaves and dust.....	35 "
Gold and silverware other than mentioned elsewhere.....	15 "

Electroplated ware other than mentioned elsewhere.....	25 "
Watch and clock oil.....	10 "
Pens:	
(a) Made of gold.....	30 "
(b) All other sorts.....	15 "
Amber:	
(a) Unworked.....	10 "
(b) Worked.....	20 "
Coral (worked or otherwise).....	30 "
Glass cutters.....	10 "
Ivory, manufactures of (other than mentioned elsewhere).....	20 "
Gold and silverware (either inlaid with precious stones, pearls, etc., or not).....	35 "
Imitation gold or silverware (inlaid with precious stones, pearls, etc., or not).....	30 "
Porcelain and earthenware (other than mentioned elsewhere).....	20 "
Precious stones and pearls.....	35 "
Imitation precious stones and pearls.....	30 "
Sculptures and engravings.....	10 "
Tortoise shell manufactures.....	25 "
Trunks, handbags, purses, etc.....	20 "
Umbrella handles and sticks (those made of gold or silver excepted).....	20 "

### Opera Glasses, Lenses and Oculists' Outfits Not Philosophical Instruments.

WASHINGTON, D. C., Sept. 3.—The Treasury Department is in receipt of a communication from the Spencer Lens Co., Buffalo, N. Y., requesting that paragraph 638 of the tariff act of July 24, 1897, providing for the free entry of philosophical and scientific apparatus, instruments, etc., specially imported in good faith for the use of any society or institution incorporated or established solely for religious, philosophical, educational, scientific or literary purposes,

and not for sale, be so construed by the Department as to exclude from free entry opera and field glasses, telescopes, photographic and projecting lenses and optical instruments, it being claimed that the enumeration of such instruments in paragraph 111 of the said act, which imposes duty at the rate of 45 per cent. ad valorem thereon, is more specific and should preclude the free entry thereof, although they may be imported for the purposes specified in paragraph 638.

In reply to the request that this matter be given proper consideration, Assistant Secretary Howell stated that the provisions of paragraph 638 of the present tariff act are practically identical with the provisions contained in paragraph 585 of the act of Aug. 24, 1894, and paragraph 677 of the act of Oct. 1, 1890, and have been the subject of many decisions both by the Treasury Department and by the courts. In the case of Robertson vs. Oelschlager it was held that opera glasses, certain lenses and oculists' outfits and instruments were not philosophical instruments within the meaning of paragraph 475 of the act of 1883. The Department will follow the ruling above referred to.

The robbers cut out a piece of the large glass in the window of C. O. Moyer's jewelry store, Selin's Grove, Pa., last week, and secured watches valued at about \$75.

## Your Own Interests

and the interests of every live Jeweler in the country demand that before purchasing elsewhere our new lines of

## Mounted Cut Glass be Examined.

For price, for style, for salability—the line is "peerless." Much the same can be said of our lines of

## Artistic Silverware.

But we'll talk about that later.

Our New Catalogue is Ready.

Write for a Copy.

The Mauser Mfg. Co.,

....Silversmiths....



14 E. 15th St., = = New York.

# The Curses of Fame.

To acquire Fame, the ultimate goal of every conscientious worker, means to incur the antipathy of less fortunate and jealous rivals and to encourage their unwarranted attacks. Another curse of Fame is: Imitation.

The foregoing is the experience of the

## Brooklyn Watch Case Co.,

the well merited fame of their product having given rise both to criticism of rivals and (which is more dangerous to the trade) to unworthy imitations. The criticisms warrant no consideration; the imitations do. The way to guard against the latter is to insist that every 14 kt. case purchased bears the following stamp.



18 kt. cases have the number 18 in center of mark; Eagle cases, the picture of an eagle, and 10 kt. cases the number 10.

Do not be deceived by the similarity of imitators' misleading marks.

## Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.





### The Compromise of a Claim Against L. Sauter.

In response to notices sent out last week, about 10 creditors, representing the bulk of the indebtedness of L. Sauter & Co., formerly manufacturing jewelers at 194 Broadway, met at the offices of Burr & De Lacy, attorneys, at 220 Broadway, Thursday afternoon. The meeting was called to get the views of the creditors on the subject of authorizing Felix Jellinek and Geo. C. De Lacy, receivers of the firm, to compromise a claim held by the estate of Lorenzo Sauter.

It seems that after the receivers had been appointed for the firm, the estate of Mr. Sauter sued to collect a claim of about \$20,000, and asked that they be given a preference. Though they failed in getting

a preference the action is still on, and pending a decision allowing the claim, the assets have been tied up. The creditors at the meeting were informed that the assets in the receivers' hands amounted to \$14,307, and if the Sauter claim were allowed the dividend would be about 12 per cent.

An attempt had been made to compromise with the Sauter estate, and terms had been fixed at about \$2,500. If the compromise can be made on this basis the dividend to merchandise creditors will be about 30 per cent., they were told. In response to questions by creditors, the entire history of the case was gone into and discussed, and the meeting ended by the creditors agreeing that the receivers compromise the Sauter claim on a basis of about \$2,000 or \$2,500.

### Importations at the Port of New York.

Week Ended Sept. 3, 1897.

China, Glass and Earthenware:	
China .....	\$38,870
Earthenware .....	14,916
Glassware.....	11,154
Instruments:	
Mathematical.....	720
Musical .....	9,604
Optical .....	3,311
Philosophical....	99
Jewelry, etc.:	
Jewelry.....	2,071
Precious stones....	303,052
Watches .....	4,582
Metals, etc.:	
Cutlery.....	4,953
Dutch metal..	2,799
Platina.....	2,606
Silverware .....	2,128
Miscellaneous:	
Alabaster ornaments....	32
Amber.....	3,084
Clocks.....	2,415
Fans.....	2,371
Fancy goods .....	15,920
Ivory.....	27,358
Ivory, manufactures of.....	615
Marble, manufactures of.....	10,154
Statuary.....	2,367
Shells, manufactures of....	16,340

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL

## David Kaiser & Co.,

MANUFACTURERS OF

## FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

# DOUBLET.

LASSNER &amp; NORDLINGER,

NEW YORK, 68 NASSAU ST.  
PROVIDENCE, R. I., 174 Weybosset Street.  
PARIS, 19 Rue Drouot.

## GEORGE W. DOVER,

...MANUFACTURER OF...

Jewel Settings and Ornaments of Every Description.

Please notice my Latest Designs in

## GALLERIES.

235 Eddy Street, Providence, R. I.

### Officers Nominated for the New York Jewelers' Association.

At a meeting of the nominating committee of the New York Jewelers' Association, held at the Association rooms, 146 Broadway, New York, Friday afternoon, the following gentlemen were nominated for officers and directors for the ensuing year:

President, Geo. W. Shiebler, of Geo. W. Shiebler & Co.; vice-president, Frederick H. Larter, of Larter, Elcox & Co.; treasurer, Ludwig Nissen, of Ludwig, Nissen & Co.; directors, C. G. Alford, of C. G. Alford & Co.; James P. Snow, of Snow & Westcott; David C. Townsend, of E. Aug. Neresheimer & Co.; Henry E. Ide, of H. C. Hardy & Co.; John T. Howard, of Howard & Cockshaw; Geo. W. Street, of Geo. O. Street & Sons; S. Cottle, of S. Cottle Co.; Frank H. La Pierre, of La Pierre Mfg. Co.; T. J. Haring, of Dominick & Haff, and Adolph Ludeke, of Ludeke & Power.

This ticket will be voted upon at the annual meeting of the Association, which will be held at their rooms Oct. 5.

Holmberg & Weeks, Peekskill, N. Y., are about to remove to a new and better business location in that town.

## SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.



... THE ...  
AMERICAN BEAUTY.

PATENTED  
1897.



TRADE MARK.



GEO. W. SHIEBLER & Co.  
SILVERSMITHS,  
33 Union Square,  
.....NEW YORK.



# THE THREE GRACES



Mr. A. E. Wood will be at Hotel Bartholdi, Broadway and 23d Street, New York, from Sept. 13th to 25th, with a full line of samples.

**J. B. & S. M. Knowles Co.,**  
Silversmiths,  
Providence, R. I.

## THE "DYKES" PATENT

**BICYCLE NAME PLATE.**

All Sterling Silver. Adjustable to Any Wheel.  
LOCKS ON



Only Detachable by Owner.

No Visible Mechanism.

A Positive Means of Identifying the Wheel.

Made In Five Designs, Highly Ornamented and Artistic.

**Arthur R. Geoffroy,**  
SILVERSMITH,

548-550 W. 23rd St.,

NEW YORK.

### Regulations Governing the Entry of Wearing Apparel.

WASHINGTON, D. C., Sept. 4.—The following regulations to govern the entry of wearing apparel and personal effects under the new Tariff law were issued to-day by the Treasury Department:

"Under paragraph 607 of the present Tariff law free entry is restricted to wearing apparel, articles of personal adornment, toilet articles, and to such personal effects as are similar to wearing apparel, articles of personal adornment and toilet articles. The term 'wearing apparel' in actual use of persons arriving in the United States has been sometimes construed to embrace articles not actually accompanying the passenger, but which are forwarded months after the owner's arrival, owing in many instances to the fact that effects were involuntarily left abroad, or that the owner came to this country without any definite intention of remaining. No such liberal construction can be placed on the law as it now exists, the requirement being set forth that 'this exemption shall only include such articles as actually accompany and are in the use of and are necessary and appropriate for the wear and use of such persons for the immediate purpose of the journey and present comfort and convenience.' Under this provision of law only such articles of wearing apparel, toilet articles and similar personal effects as actually accompany the passenger are entitled to free entry."

"This limitation does not, however, apply to personal effects taken abroad by residents of the United States, the law providing as to residents that all wearing apparel and personal effects taken by them out of the United States to foreign countries shall be admitted free of duty upon their identity being established under appropriate rules to be prescribed by the Secretary of the Treasury. Where personal effects taken abroad by residents of the United States are separated from them by accident or other unavoidable cause, and closely follow their arrival in the United States, they may be admitted to free entry on their identity being established to the satisfaction of the customs officers."

"As free entry is accorded to all wearing apparel and personal effects taken abroad by residents of the United States and brought back by them, customs officers will require passengers to identify the goods claimed by them to have been taken abroad. A careful examination of such articles will then be made to verify the correctness of the claim."

"The law establishes \$100 as the maximum value of articles purchased abroad which can be brought in free of duty by passengers who are residents of the United States. Whenever, therefore, a resident shall declare articles in excess of \$100 in value which are dutiable under this provision, it shall be optional with him to specify the articles which are in excess; provided, that if such declaration and specification is not made by the passenger, duty shall be assessed upon that class

of articles in excess of \$100 which is subject to the highest rate of duty. But all wearing apparel and personal effects taken abroad by the passengers shall be admitted free of duty."

"A proviso contains special provisions and limitations concerning residents of the United States returning from abroad. It therefore becomes necessary to define the term 'residents of the United States returning from abroad,' in order that customs officers may have a reasonable guide in the practical application of the proviso. The word 'resident' has in law more than one meaning, much depending upon the connection and purpose in which it is used. As used in this proviso it is held by the department to include all persons leaving the United States and making a journey abroad, and during their absence having no fixed place of abode. Persons who have been abroad two years or more, and who have had during that time a fixed place of abode for one year or more, will be considered as non-residents within the meaning of this law."

"Passengers dissatisfied with assessment of duty upon their effects should be advised of their rights to file protest with the Collector of Customs at the port of arrival against such assessment."

"Attention of officers of the customs is called to the paragraph of the new act changing the law in regard to the free entry of professional books, etc., of any person arriving in the United States. The present act admits to free entry only such as are brought by 'persons emigrating to the United States,' except when imported as household effects. This excludes from free entry professional books, except books of domestic production and books printed entirely in a foreign language, when brought by residents of the United States, by tourists from abroad, or by any person not coming to this country with the intention of becoming a resident hereof."

"In order that passengers may be duly apprised of the requirements of the law, a 'notice to passengers,' which will contain a copy of paragraph 607 in full and a reference to the provisions of law against undervaluation and against bribery, will be distributed among the passengers. Boarding officers and other officers who assist passengers in filling up their declarations should be instructed to ask them whether they have in their baggage or on their persons any articles purchased abroad or intended for other persons or for sale. Whenever practicable, the bills of purchase covering dutiable articles should be produced by the passenger to the appraising officers."

"A false declaration of the value of articles or merchandise other than wearing apparel, articles of personal adornment, toilet articles, and similar effects in the baggage of persons arriving in the United States, will subject such articles or merchandise to additional duties or possible forfeiture."

Jewelers who cater to fine trade set fine gems in platinum.

**A.W.C.CO**

**American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.

Casing of Swiss Movements a Specialty.

All Silverware Stamped

**C. ROGERS & BROS. A1.**  
MERIDEN, CONN.

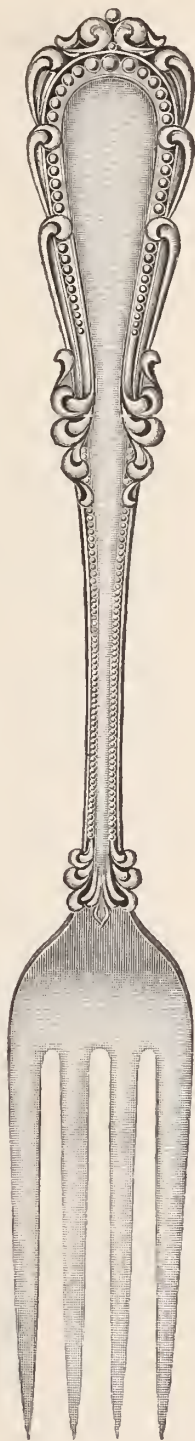
IS MADE AND GUARANTEED BY THE ONLY

**Living Rogers Brothers**

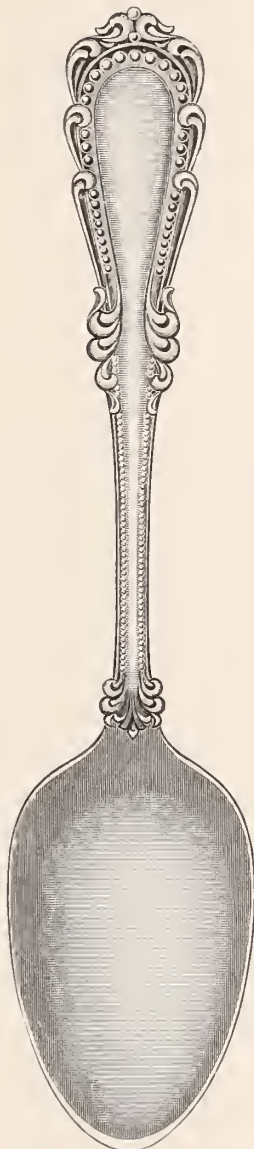
MANUFACTURING SILVER  
PLATED WARE



DESSERT KNIFE,  
HOLLOW HANDLE.



MEDIUM FORK.



TEA SPOON.



SUGAR SHELL.



BUTTER KNIFE.

**THE MILTON,**

Our New Design,  
is now ready for the market.

**C. ROGERS & BROS.**

MAIN OFFICE  
AND FACTORY, Meriden, Conn.

MALTBY, HENLEY CO., 20 Warren St., NEW YORK,

NEW CATALOGUE,  
No. 51 WILL BE  
ISSUED THIS  
MONTH. SENT UPON  
APPLICATION.

708 Masonic Temple,  
CHICAGO.

417 N. Broadway,  
ST. LOUIS.

25 Hanover St.  
BALTIMORE.

120 Sutter St.  
SAN FRANCISCO.



### The Store of W. H. Finck Cleaned Out of all its Valuable Stock.

SEATTLE, Wash., Aug. 30. Almost simultaneous with the arrival in this city yesterday morning at 4 o'clock of the treasure ship *Portland* there occurred a burglary and safe cracking which is the climax of all such work ever conceived or executed in the Pacific northwest. Nowhere in the criminal annals of this city, those of Tacoma, Spokane or Portland, appears another case in which daring, skill and unqualified success are so completely combined.

The burglary and safe cracking took place at the jewelry store of William H. Finck, 816 Second Ave., and the amount of diamonds, rings, watches and other valuables taken is estimated at between \$8,000 and \$10,000. Not one diamond was left in the store, and the only watches that Mr. Finck has left to do business with are 56 gold filled cases and four nickel, which were left on the floor at the back part of the store. Out of a stock of 700 rings, gold and diamond, not one was overlooked. Even the gold settings intended for diamonds were swept into the burglars' sack and hurried away. With exact knowledge as to the value of different watch movements, the good ones were taken and a few cheap ones left behind. Fifty new watches are missing, and 50 more, the property of Mr. Finck's customers, cannot be found. Under the rays of the electric light, while people, kept on the streets by the excitement of the arrival of the *Portland*, were passing to and fro, the burglars labored on, cracking the jeweler's safe without the use of explosives of any kind, and eventually walking away undetected, unobserved and unmolested. The knob of the combination of the safe was gone. It had been knocked off with a sledge hammer and the hammer lay on the floor. Following is the list of jewelry taken:

602 gold rings; 56 diamond rings, varying in value from \$150 to \$30; 12 large unset selected diamonds, choicest weighing  $1\frac{3}{4}$  karats, values ranging from \$150 down; one pair diamond earrings worth \$100; 100 gold watches, most expensive \$160; 50 silver and nickel watches, values not estimated; 50 watches, both gold and silver belonging to customers; two-thirds of a drawer full of watch movements, including two of Swiss make just arrived last week and valued at \$125. The burglars left perhaps a dozen in the drawer, but not one of them was valuable; loose gold diamond mountings, value not estimated; 12 pairs of gold cuff buttons; 12 pairs gold sleeve links; 175 enbleim gold pins, value \$150.

William H. Finck has been in the jewelry business in Seattle for 16 years. In 1883 a burglar stole a few things of little value from his store then in Commercial St., now First Ave. S. The store now occupied by Mr. Finck has two big show windows. The room is 39 feet long by 17 feet wide. At the back part there is no

door, but about six feet up from the floor are two windows. They swing in. The only fastening is a small spring catch. Outside of these window doors are iron half-inch bars, protection enough against an ordinary thief, but insignificant obstacles to a master hand.

Saturday night Mr. Finck left the store at 11 o'clock, after having put all his diamonds, watches and rings into the drawers of the safe. He got out his fishing tackle, intending to go out trolling early in the morning, and placed it on the show case, at the north side of the store. About 11:30 he went home. He overslept himself, or he would have been at his store between 3 and 4 o'clock. Having overslept, he gave up the fishing trip and did not get up until his usual time. About 9 o'clock he went to the store. When he discovered the burglary he almost fainted at the thought of having the labor of 16 years swept away in a few hours. He has offered a reward of \$500 for the recovery of the stolen goods.

### Jeweler McConville Dissatisfied with the Authorities' Proceedings.

NEWARK, N. J., Sept. 4.—William H. McConville, jeweler, 372 Broad St., whose place was robbed some time ago and booty which he claimed to be worth \$25,000 stolen, is dissatisfied with the action of the authorities in connection with his case. McConville cannot understand why the authorities permitted Harry Walker, who was arrested for complicity in the robbery, as an accomplice of "Joker" Lang, to go free, on what the jeweler considers to be ridiculously low bail, considering the magnitude of the offense and the value of the booty. Walker was last week released in \$1,000 bail. It is said that the prosecutor is satisfied that the bail in Walker's case was fixed at an ample rate and that there is no danger of Walker not being on hand when he will be wanted.

The police, after an investigation of the McConville case, place the latter's loss at not more than \$7,000. There is little hope held out that any of the stolen property will ever be recovered. It is said that the detectives have fastened the crime upon three men. Walker and Lang are alleged to have been the direct perpetrators, but they had for a pal a man who occupied a furnished room in the jeweler's house for several weeks before the robbery occurred, and who left suddenly a day or so before the crime was committed.

It was reported last week that burglars had looted the jewelry store of Henry Rolzhausen, Jr., 561 Avenue D, Bayonne, N. J., to Aug. 30, and had taken everything in sight. There was said to be about \$100 worth of jewelry in the place, the remainder having been taken to the home of Rolzhausen the night before. When Rolzhausen opened up the following morning he discovered the robbery and reported it to the police.

### The Pearl Hunting Craze in the South Still Continues.

LITTLE ROCK, Ark., Sept. 1.—The river above and below Mt. Adams for several miles is lined with pearl hunters. The people are greatly excited over the discovery, and wagonloads of men, women and children are pouring in from all quarters, and a party of campers found a number of specimens yesterday. They were taken to the store of M. B. Price, and he valued them at \$350. The pearls found here are larger than buckshot, are round and brilliant in color.

CONWAY, Ark., Sept. 2.—Pearls have been discovered in the Cadron, near Conway. Prospectors who have opened mussels taken from that stream have met with success and many people are now engaged in the hunt for pearls.

MEMPHIS, Tenn., Sept. 3.—Walter Banks, a negro from the neighborhood of Marion, Ark., was in the city this week with a half dozen or more small pearls, which he said he had taken from mussels found in Marion Lake. They were rather inferior specimens. He said he opened about 400 mussels to get the specimens that he had. He said there was any number of the bivalves in the bottom of the lake, but it took quite a lot of trouble to get them and more to open them. A large number of persons were experimenting to see if the valuable little gems could be found there as well as in other parts of Arkansas. The lake belongs to several persons.

ROME, Ga., Sept. 1.—Since the discovery of pearls in the Arkansas lakes the pearl hunters of North Georgia are going to work with renewed interest. The Smithsonian Institute sent Prof. Ellsworth Call here a few days ago to study the mussels in the rivers and creeks. Not long ago a pearl was found near here valued at \$60.

### The Canadian Customs Classification of Silver Mounted Goods.

TORONTO, Can., Sept. 4.—A reply has been received from the Customs Department at Ottawa to the letter recently sent by the Jewelers' section of the Toronto Board of Trade, asking for uniformity in the classification of silver mounted articles.

The reply states that: "All silver mounted goods that are not enumerated in the tariff act will be classified, as recommended, as manufactures of silver at 30 per cent. duty."

The letter further says that the department has no power to alter the classification of enumerated goods, some of the articles referred to in the jewelers' representations being specially provided for in the tariff at other rates than as manufactures of silver, four for example—tape-lines, scissors, knives and razors. These being distinctly specified cannot come under the classification of silver mounted goods.

### The System Governing the Sale of Sterling Silver Spoons and Forks.

Last week THE CIRCULAR gave the details of the change effected by several silversmithing firms in the system governing the sale of sterling silver spoons and forks. Below we give the details of the intentions of other silversmiths in this connection:

Dominick & Haff, 860 Broadway, New York, have decided to continue to sell flatware by the ounce as heretofore. They believe this plan will be more universally approved by the trade.

At R. Wallace & Sons Mfg. Co.'s New York office it was stated by Mr. Mason that this firm had followed other large silversmiths in the change from the ounce to the dozen basis. They will have two grades for the present, and probably three later on.

Stephen C. Howard, of the Howard Sterling Co., said his firm would not sell by the dozen but by the ounce and meet competition. They would, however, make a distinction in the grades of the goods sold by weight.

At the office of Reed & Barton it was said that the firm were still undecided as to what would be their exact future policy in this particular.

At the New York office of Frank M. Whiting & Co. it was also stated that their policy had not yet definitely been settled. They expect to hear from the factory by to-day.

Geo. W. Shiebler & Co., it was stated, at their office, had adopted ounce prices for various grades, independent of other concerns. They would not sell by the dozen.

Simpson, Hall, Miller & Co., Wallingford, Conn., write to THE CIRCULAR, in reference to this matter, the following: "We shall wait until the atmosphere clears before we make any move in changing prices on our sterling flatware. We presume we shall be found in line when the roll is called."

The Towle Mfg. Co., Newburyport, Mass., and Chicago, Ill., have sent out to the trade a circular from which the following are extracts:

"We announce that, by the prevailing low price for silver bullion, we are obliged to revise and reduce our prices for sterling silver spoons and forks. In conjunction with this change of prices, we will also abandon the custom of selling spoons and forks by the ounce, and on and after Sept. 1, 1897, will offer spoons and forks exactly as we sell all other wares, that is, by the piece or dozen. It is also proposed to abandon the custom of selling all designs at one price. We have divided our patterns into three classes, with different prices for each class, in harmony, so far as possible, with their value as determined by beauty of design and cost of production. These changes in methods we are fully convinced are for the best interest of all parties concerned. The dealer can hereafter much better protect himself against unfair competition, and will also be enabled to know just what the spoons and forks he is ordering will cost him, which knowledge, because of varying weights, was impossible under the system of buying by the ounce. It is believed dealers will welcome this change of custom and give it their hearty approval."

### The New Memorandum Law of New York State Now in Effect.

Owing to the new Lien law in which sections were revised through the influence of the pawnbrokers so as to cover jewelers' memorandum transactions, the Register of New York began to receive memorandum bills for record promptly on Sept. 1, the day the law took effect. The firm that may be said to have the honor of filing the first memorandum bill is Geo. A. Gerlach & Co., diamond dealers, 18 John St., who recorded a bill of goods given on memorandum to I. Gottschalk. The memorandum agreement was filed at 2.30 o'clock P. M., Wednesday.

The chief clerk of the Register's office stated that there was no confusion about recording memorandum agreements, as he had received instructions about them before the law went into effect. The bills are filed in the chattel mortgage room. No particular form, he said, is necessary, those filed thus far being simply the jewelers' ordinary memorandum slips.

### Jeweler H. A. Connell and His Family in a Railroad Wreck.

CORTLAND, N. Y., Sept. 2.—Train No. 4, on the Delaware, Lackawanna & Western Railroad, at Blodgett's Mills, five miles south of this city was wrecked shortly after 10 o'clock this morning. Among the injured are: Mrs. H. A. Connell, Scranton, Pa., lacerated arm; Miss Louise Connell, her daughter, cut about the face; Miss Helen Connell, a daughter, eye injured. These persons are the wife and daughters of H. A. Connell, member of the jewelry firm of Mercereau & Connell, Scranton. Mr. Connell, who was with his family, was not hurt.

### Body of R. W. Peters Found Bound and Hanging to a Tree.

LITTLE ROCK, Ark., Sept. 5.—The body of R. W. Peters, a jeweler, who was formerly engaged in business at Huntsville, was found hanging to the limb of a tree 50 yards from the roadside at the head of Wharton Creek, near Kingston, Ark., on Saturday. It is believed that Peters was robbed and hanged. His hands were securely tied at his back, and his legs bound together.

Peters recently sold out his jewelry business, and had taken the money into the country to buy a fruit farm.

### New York Jewelers Directors of the F. D. Johnson Jewelry Co.

LYNCHBURG, Va., Sept. 3.—Judge F. P. Christian, Thursday, granted a charter to J. B. Bowden, C. F. Wood, F. D. Johnson, J. B. Johnson, L. E. Johnson, under the name of the F. D. Johnson Jewelry Co. The said company are authorized to conduct the jewelry business in all its branches and details. The capital stock of the company is to be not less than \$10,000, nor more than \$25,000, to be divided into shares of \$100 each. The principal office

is to be in Lynchburg, and the company may hold real estate not to exceed \$10,000 in value.

Following are the officers: F. D. Johnson, president and director; C. F. Wood, New York, vice-president and director; J. B. Johnson, secretary and treasurer and director; J. B. Bowden, New York, director; L. E. Johnson, Lynchburg, director.

This firm are the successors of the Southern Jewelry House, formerly owned by F. D. Johnson & Son, of this city.

### King & Eisele Entertain Many Jewelers During the G. A. R. Encampment.

During the recent G. A. R. Encampment in Buffalo, N. Y., a large number of jewelers who attended registered with King & Eisele, wholesale jewelers, that city. The day following the parade, King & Eisele chartered the steam yacht *Alert*, one of the fastest boats around Buffalo, and gave the jewelers a trip down the Niagara River.

Among the jewelers who visited this firm were:

F. D. Kelsey, E. Amora, N. Y.; Geo. Engel, Springville, N. Y.; F. J. Laselle, Dunville, N. Y.; Chas. A. Maire, Holley, N. Y.; J. K. Stebbins, Ashtabula, O.; A. C. Collins, Cleveland, O.; H. McHenry, Penfield, Pa.; Harold Blaet, Mt. Morris, N. Y.; R. Wenzelreid, Cleveland, O.; Jno. Hueler, Cleveland, O.; N. E. Benoit, Rockford, Ill.; R. S. Mills, Akron, N. Y.; Frank C. Toepp, South Bend, Ind.; Jno. Grabler, Mansfield, O.; Frank L. Chase, Calcedonia, N. Y.; A. B. Smith, Sherman, N. Y.; F. W. Hart, Whiteville, N. Y.; L. Perham, Dansville, N. Y.; H. J. Smith, Racine, Wis.; S. S. Dodge, Dixon, Ill.; Jno. L. Shepherd, New York, N. Y.; M. S. Pershall, Jamestown, N. Y.; A. E. Freca, Groton, N. Y.; F. H. Pitkin, Andover, O.; E. M. Wehrle, Punxsutawney, Pa.; H. Fritz, Oil City, Pa.; F. E. Redfield, Gowanda, N. Y.; F. E. Vining, Castile, N. Y.; L. V. Stone, Conneaut, O.; A. Wiltze, Oakdale, Neb.; C. A. Robie, Olean, N. Y.; F. W. Butler, Albion, N. Y.; C. C. Bradley, Batavia, N. Y.; E. W. Blossom, Ashtabula, O.; N. D. Holt & Son, Fremont, Mich.; C. Liebenow & Son, Manitowac, Wis.; R. Stebbins, Ashtabula, O., and A. Kuckuk, Shawano, Wis.

### Trans-Atlantic Voyagers.

#### TO EUROPE.

Chas. Gericot, New York, sailed for Europe last Saturday on the *Lucania*.

#### FROM EUROPE.

D. J. Mahony, New York, returned Saturday on the *Maasdam*.

J. P. Silo, New York, returned last week on the *Germanic*.

Frank Jeanne, of W. S. Hedges & Co., New York; Louis Goldsmith and Max Goldsmith, of Louis Goldsmith, New York; Mrs. T. Lynch and Wm. P. Lynch, New York, arrived last week on the *Etruria*.

Gyulo Armeny and Paul Fleisher, of New York; Simon Frankel, of Jos. Frankel's Sons, New York; J. C. Moore, of Tiffany & Co., New York; and J. B. Wood, of C. F. Wood & Co., New York, arrived last week on the *Paris*.

Max Freund, New York, is expected home Friday on the *Fuerst Bismarck*.



## BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work is done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

ST. LOUIS, Mo., Aug. 31, 1897.

Editor of THE JEWELERS' CIRCULAR:

Having read THE JEWELERS' CIRCULAR for some time, I write to see if you will kindly send me the address of the silverware factories on the Pacific coast—all that manufacture silverware. Hoping you will kindly send them, and I would be obliged for the same,  
L. C. CRANE.

ANSWER:—Our records do not give the address of any silverware factory on the Pacific coast. One Wm. Schulz, 230 Kearny St., San Francisco, Cal., is recorded as a manufacturing silversmith, and probably has a shop on a small scale. However, there are in San Francisco agencies for the large eastern factories, as follows: Gorham Mfg. Co., 118 Sutter St.; Wm. P. Morgan, 134 Sutter St.; Pairpoint Mfg. Co., 220 Sutter St.; Reed & Barton, 206 Kearny St.; R. Wallace & Sons Mfg. Co., 120 Sutter St. A firm, Ovaite & Warner, had a sterling silverware factory in Portland, Ore., about two or three years ago, but they are now out of business.

HASTINGS, Neb., Aug. 25, 1897.

Editor of THE JEWELERS' CIRCULAR:

I enclose you watch case No. 137,195, with anchor trade-mark, and would like to ask your assistance. On referring to page 77 of your "Trade-Marks of the Jewelry and Kindred Trades" I find an anchor within a circle, which indicates that it is a Ladd 25-year case. Will you kindly tell me if this is right? I had just gotten my new "Trade-Marks." I immediately put it to use. Any information you can give will be appreciated.  
Yours truly,  
J. W. HOWARD.

ANSWER:—The trade-mark referred to is that of the Ladd Watch Case Co., Providence, R. I.; New York office, 3 Maiden Lane.

DRAKE'S BRANCH, Aug. 26, 1897.

Editor of THE JEWELERS' CIRCULAR:

Will you please send me the address of a concern that manufactures aluminum in different shapes and oblige, yours truly,  
W. C. LONG.

ANSWER:—The following firms manufacture aluminum goods of different character: Raymond & Gottlob, 831 Broadway, New York; Scovill Mfg. Co., Waterbury, Conn.; Wm. L. Loeb Aluminium Co., 101 Sabin St., Providence, R. I.

ATLANTA, Ga., Aug. 24.

Editor of THE JEWELERS' CIRCULAR:

If you can do so please give us the address of the Stone Sterling Silver Co., and oblige, yours sincerely,  
JULIUS R. WATTS & Co.

ANSWER:—The address of the Stone Sterling Silver Co. is 138-140 W. 14th St., New York.

SCHENECTADY, N. Y., Aug. 26, '97.

Editor of THE JEWELERS' CIRCULAR:

Could you inform me through your valuable paper if there is a tool and material house in either Albuquerque or Santa Fe, N. M.  
Yours truly,  
HARVEY HARRIS.

ANSWER:—There is no jewelers' tool and material house in either Albuquerque or Santa Fe, N. M.

JAMESTOWN, N. Y., Aug. 31, 1897.

Editor of THE JEWELERS' CIRCULAR:

Can you advise me by return mail who makes a Knights Templar souvenir spoon.  
J. H. KAISER.

ANSWER:—Geo. E. Homer, 45 Winter St., Boston, Mass., manufactures and sells a Knights Templar souvenir spoon.

### The Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, Pa., Sept. 4.—The stated meeting of the Philadelphia Horological Society was held in their rooms, in Bank Hall, Thursday evening, Sept. 2, president W. T. Lewis presiding. After the usual preliminary transactions, Gustav C. Kunz and Alex. Muller, Philadelphia, were elected associate members.

It was finally decided to hold a discussion on the proposed tower clock for the new public buildings of the city at the meeting on Oct. 7. Members and friends of the Society have promised to prepare papers on the above subject and an interesting meeting is assured, as the matter of the construction of the hands and dial and the illumination of the latter are matters of very great importance in a public clock situated at a great height, it is hoped some original and practical views will be presented.

The following series of lectures will be given during the season of 1897-98:

Nov. 4, 1897.—Louis Breiting, "Cuckoo Clocks Considered Historically, Commercially and Mechanically."

Dec. 2, 1897.—Dr. R. G. Kinnier, "Health Hints for the Watchmaker."

Jan. 6, 1898.—John H. Townsend, "Punches and Dies."

Feb. 3, 1898.—Geo. S. Cullen, "Gearing."

March 3, 1898.—E. T. Heberton, "Slide-rest Cutters."

April 7, 1898.—F. C. Dwyer, "Horology Historically Considered."

May 5, 1898.—C. Vlach, "The Repairing of Carriage Clocks."

Since the last report the Society have received, through the courtesy of the Clockmakers' Company, of London, Eng., a handsomely bound and valuable publication, entitled, "Some Account of the Worshipful Company of Clockmakers, of the City of London." A. Herzberg presented a photograph showing views of a watch made by Cabrier, of London. The movement is in a fine state of preservation; the case is also remarkable as a beautiful production of the goldsmith's art. The thanks of the Society were tendered to the Clockmakers' Company and to Mr. Herzberg for their valuable donations.

### Ludwig Nissen & Co. Win Their Fight Against T. V. Dickinson.

The last chapter of a determined fight for principle was ended last week, when Ludwig Nissen & Co., New York, received a certified check for \$12,166.80, representing the full amount with interest of their claim against T. V. Dickinson, Buffalo, N. Y. After Dickinson had failed the estate was apparently a complete wreck, and Mrs. Elizabeth Dickinson, of T. & E. Dickinson, offered to purchase the claims against the insolvent at about 25 or 30 cents on the dollar. She succeeded in buying almost all claims, one of the exceptions being a claim for about \$11,000, held by Ludwig Nissen & Co.

Messrs. Nissen & Co. absolutely refused a compromise of any kind and brought suit and obtained judgment after a lengthy litigation. Finding that Nissen & Co. were determined to have the full amount of the claim or nothing, those working in the interest of the debtor finally determined to pay it, and Thursday Nissen & Co. received the aforesaid check for \$12,166.80, which covers their claim in full and all disbursements.

### Crossin & Tucker's Financial Embarrassment Continues.

PROVIDENCE, R. I., Sept. 3.—Crossin & Tucker, manufacturing jewelers, 409 Pine St., are again in financial difficulty owing to their inability to meet outstanding obligations. The failure of several firms doing business with them has contributed to the present condition. An attachment for \$10,000 was placed this forenoon by the Fifth National Bank, of this city, on the property of James H. Tucker and Bernard Crossin. An attachment for \$3,000 was also placed by the same bank on the property of Jeremiah J. and Bernard Crossin and James H. Tucker. Crossin & Tucker practically gave up business early in July last, when they voluntarily surrendered their plant to the mortgagee.

### Synchronized Electric Clocks Serve as Telegraph Receiving Machines.

MOUNT VERNON, N. Y., Sept. 2.—Five stores in this place have electric clocks operated by wire from the Western Union telegraph office. The proprietors were startled this morning when the gongs began striking intermittently, and the hands flew round and round. The attention of a telegraph operator who happened to be in one of the stores was arrested, and he discovered that the gong was pounding out a message being sent from Greenwich, Conn., to New York.

The storekeepers assembled at the telegraph office and declared that their customers were being driven out by the racket. An investigation revealed the fact that the clock wires were crossed with a regular telegraph wire. The trouble was soon straightened out.

# Seed-Time and Harvest.

## A Careful Study of Conditions.

Our conclusions, followed up by unremitting application, indicate a bountiful harvest. The crops so abundant that our store houses (six safes and two large storage vaults) will not hold the wheat, the corn, the oats, the sugar and the cotton.

## Extensive Planters, Were We Not ?

What are we doing, and what have we yet to do? Selling, and still more to sell! To whom? To the appreciative buyer!

We have watches that are as staple as the wheat and the cotton, and the values are so remarkable that you cannot afford to pass them by. Thousands of them bought before the advance in prices.

## Special Bargains!

Ladies' Watches complete at \$5.35, \$7.65, \$7.90, \$8.95, \$9.65, \$10.35, \$11.10, \$11.85, \$12.45, \$13.90, etc., etc. These are 14k. filled and 10k. and 14k. solid gold.

Gentlemen's Watches complete at \$5.35, \$6.95, \$9.35, \$9.85, \$12.15, etc., etc. These are 14k. filled. In solid gold we have them equally low proportionately.

The above watches are all of American make and the prices subject to the usual cash discount of 6 per cent. **VALUES ARE MUCH MORE THAN WE ASK FOR THEM.**

We will gladly send you an assortment for your inspection.

What we have told you heretofore regarding Howard Watches and **OUR OWN EXCLUSIVE GRADES** of Elgin Movements, will be to your advantage to bear in mind.

**C. G. ALFORD & CO.,**

Western Union Building.

195-197 Broadway, New York City.

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N. B.—The responses to the above, in last week's Circular, were so numerous and so satisfactory that we are induced to repeat.

You will make no mistake in asking to see the above specials.

September 7, 1897.



## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Traveling men in Indianapolis, Ind. last week included: Wm. Bosselman, T. Quayle & Co.; Mr. Haskins, T. I. Smith & Co.; N. A. Swift, for G. K. Webster;

A. H. Oakley, Thornton Bros.; Edward J. Hauck, William Schimper & Co.; F. B. Lawton, Lawton & Sherman; J. F. Ripley, Watson, Newell Co.; C. W. Fogg, Keystone Watch Case Co.

Missionaries H. E. Duncan, D. H. Wells, J. M. Curley and B. B. Treen, for the American Waltham Watch Co., started on their Fall campaign Sept. 1.

M. James Morse, city salesman for Henry Cowan, will go on the road this week in eastern New England, covering the route formerly traveled by Willard Everton.

Travelers in St. Louis, Mo., last week were: B. Sinauer, Oppenheimer Bros. & Veith; Henry Freund, Henry Freund & Bro.; Frank Gibson, for Wm. Kinscherf; Wm. J. McQuillin, Hodenpyl & Sons; Mr. Higbee, Potter & Buffinton.

F. B. Glover, of Eaton & Glover, makers of the Eaton-Engle engraving machine, 111 Nassau St., New York, returned Friday from a very successful three weeks' trip through New York State. He left again on Monday for a 10 days' trip through the east.

S. W. Glover, traveler for Henry Cowan, Boston, Mass., has just returned from a vacation passed in Yonkers, N. Y. Rumor has it that an interesting event is to take place there in December next, when the ties that bind the traveling man to Yonkers will be fastened more firmly than ever in a nuptial knot.

The following traveling salesmen passed through Detroit, Mich., last week: N. Wolly, Jr., for Louis Wolfsheim; Mr. Brooks, Brooks & Pike; C. M. Dillon, Meriden Cutlery Co.; R. Rhode, Bawo & Dotter; D. Wile, the Buffalo Jewelry Co.; Mr. Smith, Smith & North; Frank H. Dana, G. E. Luther & Co.; Mr. Klipper, Hipp, Didisheim & Bro., and Henry Cowan.

Among the traveling men in Philadelphia, Pa., the past week were: J. Abel, David Kaiser & Co.; Frank Wood, Carter, Hastings & Howe; Mr. Barrows, H. F. Barrows & Co.; J. Williams, for G. Armeny; W. R. Cattelle, Henry E. Oppenheimer & Co.; and Wm. Skinner, Keller & Undermeyer Mfg. Co.

The following travelers have been in

Springfield, Mass., within the past few days: C. E. Thomas, Manhattan Silver Plate Co.; W. F. Cushman, Spencer Optical Mfg. Co.; George S. Pollitz, Rice & Hochster; C. H. Buxton, Dennison Mfg. Co.; William Guiler, Carter, Hastings & Howe; R. F. Wilkinson, for Nelson H. Brown; Edson Adams, Averbek & Averbek.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: S. & B. Lederer, by Gus Rodenberg; G. H. Fuller & Son, by W. A. Lamb; A. A. Greene & Co., R. L. Griffith & Son, D. F. Briggs Co., all by Mr. Sandfelder; F. H. Noble & Co., by A. L. Reach; W. L. Gilbert Clock Co. by C. R. Downs, L. Kaufman & Co., by Mark Franklin; Foster & Bailey, by M. A. Limbach; Ostby & Barton Co. by D. A. Wilkins; Providence Stock Co. by M. L. Jacoby.

Fall lines were shown to the Louisville, Ky., jewelers last week by Frank H. Dana, G. E. Luther & Co.; W. H. Gregory, Strobell & Crane; Mr. Hoefer, M. A. Mead & Co.; William Rosenberger, A. Wallach & Co.; Mr. Tinker, W. B. Durgin; Jno. E. Bucher, Rogers, Smith & Co.; E. Van Bergh, Van Bergh Silver Plate Co.; Earnest A. Rose, Allsopp Brothers; F. E. Jack, Queen City Silver Co.; G. H. Linton, Howard Sterling Co.; I. D. Giannini, Wilcox Silver Plate Co.; Frank Dana, G. E. Luther & Co.; Mr. Boice, White & Major; I. B. Ettinger, Gattle, Ettinger & Hammel; and a representative for Bonner, Grinberg, Rich & Co.

Traveling men in Boston, Mass., the past week included: R. H. Harris, Ansonia Clock Co.; John A. Abel, David Kaiser & Co.; Ludwig Hirsch, I. R. Theise for I. M. Berinstein; John C. Perry, Hamilton Watch Co.; George Briggs, William C. Greene & Co.; W. S. Metcalf, Plainville Stock Co.; W. L. Brewer, Chappelle, Taipe & Co.; Robert A. Brown, Torrey Jewelry Co.; A. J. Ehrlich, Ehrlich & Sinnock; C. B. Rogers, C. Rogers & Bros.; George W. Hutchison, Hutchison & Huestis; Benjamin Posner, Wallach & Schiele; A. L. Stearns, Roy Watch Case Mfg. Co.; A. T. Atwater, Brooklyn Watch Case Co.; J. E. Tweedy, Cheever, Tweedy & Co.

The travelers in Pittsburgh, Pa., last week were: L. B. Benson, La Pierre Mfg. Co.; Leon Schwab, New Haven Clock Co.; F. C. Winship, T. B. Clark & Co.; A. H. Vorster, Glaenger Frères & Rheinbolt; George H. Coggsill, Geo. L. Vose Mfg. Co.; W. A. Elliott, Adelphi Silver Plate Co.; H. W. Steere, Arnold & Steere; Arthur Bradshaw, Meriden Britannia Co.; James Browne, Reeves & Sillocks; Mr. Giannini, Wilcox Silver Plate Co.; Mr. Sherman, Lawton & Sherman; Austin G. Brown, George H. Cahoon & Co.; Jos. J. Sideman, Ferd. Fuchs & Bros.; Edwin L. Mumford, Waite, Thresher Co.; C. D. Kent, Harris & Harrington; Wm. M. Middlebrook, B. A. Ballou & Co.; I. R. Theise for I. M. Berinstein; F. W. Collom, S. Hutchins & Co.; T. H. B. Davis, Mid-

dletown Plate Co.; John Marsh, C. A. Marsh & Co.; C. N. Perley, Alling & Co.; Mr. Oakley, Thornton Bros.; G. T. Peal, Maltby, Henley Co.; Mr. Inman, J. T. Inman & Co.; Mr. Heffron, Riley, French & Heffron; E. A. Reed, Reed & Barton; Thomas E. Rogers, Hayes Brothers; Stephen Woods, Battin & Co.; George Southwick, Union Braiding Co.; H. J. Hildebrand; and the representative of Fontneau, Cummings & Fagan.

### Pacific Northwest.

A. Salzman, Roseburg, Ore., has received a deed for \$1,500.

C. H. Tullinger has opened a jewelry store in Fairfield, Wash., having moved there from Spokane, Wash.

E. L. Goodrich has withdrawn from the firm of Easter & Goodrich, Lakeview, Ore., and has opened a jewelry store under the firm name of Goodrich & Poujade, in the same city.

The old frame building in Anaconda, Mont., for years occupied by Max Hammerslough, has been torn down to give place to a handsome brick structure, which when finished will be occupied by Mr. Hammerslough.

Permanent quarters for the Snake River opal mines have been established in the Lake jewelry store, Lewiston, Idaho, where water power spindles for dressing the stones have been installed. Paul A. Saxton, an expert mineralogist from Arizona, recently inspected the mines and expressed himself as being very well pleased with the product, and surprised at the evident extent of the bearing property.

The following knights of the grip interviewed the jewelers of Portland, Ore., during the latter part of August: A. J. Parker, Osmun-Parker Mfg. Co.; Jacob W. Nevius, J. B. Bowden & Co.; Mr. Hyman, Hirsh & Hyman; Herbert C. Van Ness, Unger Bros.; J. Guntzburger, Dattelbaum & Friedman; M. C. Fish, Kent & Stanley Co., Ltd.; Hugo Low, Low, Weinberg & Co.; J. A. Young, Gorham Mfg. Co.; A. T. Lipman, for W. B. Glidden; Jacob Marx, Kossuth Marx Jewelry Co., Ltd.; H. H. Bradley, the Meriden Sterling Co.; Mr. Trout, Leys, Trout & Co.

One of the handsomest catalogues to reach the office of THE JEWELERS' CIRCULAR so far this year is that just issued by the Mauser Mfg. Co., 14 E. 15th St., New York. It consists of 40 pages of magnificent albertype illustrations of the company's large lines of toilet ware, manicure sets, sterling silver mounted cut glass, novelties, etc. The catalogue is attractively bound and of a very convenient size. Under all the illustrations are the stock numbers of the original pieces, so that it is an easy matter to order goods from the book. The catalogue is to be had free upon application, and jewelers who will write for a copy will find it a valuable addition to their library of catalogues.

**Providence.**

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

**BUSINESS CONDITIONS.**

Encouraging reports as to business improvement continue to be received and every mail adds new orders for work. One of the best indications of renewed activity among the manufacturing jewelers is the absence from the street corners of the employes of these shops, while the daily occurrence in the daily papers of several advertisements of help wanted among the shops shows that few desirable men are unemployed. For the most part the greatest activity in the market is from the west, and already a majority of the salesmen are covering this territory and are sending home liberal orders.

William Dunn, formerly with Allen & Jonassohn, has engaged with K. A. Breidenbach.

Lucian Sharpe and his son, Lucian Sharpe, Jr., of the Brown & Sharpe Mfg. Co., have returned from a two months' tour of Europe.

The Campbell-Metcalf Silver Co. are running their works every night until 10 o'clock in order to keep pace with their numerous orders.

George W. Dover, 227 Dover St., is rushed with orders on settings and findings. He recently received an order from one party for 1,000,000 settings.

The following retailers have joined the scheme of giving trading stamps to their patrons: H. S. Tanner, Farrington & Co., E. E. Hosmer, A. D. Wilson, Baxter Optical Co., E. A. Mitchell.

S. E. Olson, of S. E. Olson & Son, Minneapolis; William G. Hussey, Salem, Mass.; Benjamin M. Hammond, Bell Jewelry Co., San Antonio, Tex.; H. W. Steiner, Atlanta, Ga., were in town the past week.

A manufacturing jeweler of this city, who sent samples of his goods to Mexico, received notice Saturday last that the goods would be tested and an opinion forwarded, but the Mexican business house added this significant clause to the letter: "We must say that the low price of silver and the consequent high rate of exchange, will stop for some time all importations from abroad."

The case of Isaac Steinau, the New York jeweler, which has attracted the attention of manufacturing jewelers here and in Attleboro, was before the courts again last Monday morning, when Henry Ludwig, of the H. Ludwig Co., this city, brought action against Steinau to recover \$250, money expended in getting Steinau to come to this city, which included attorneys' fees, etc. Steinau had funds in the hands of H. Ludwig Co., and these the plaintiff attached and at the hearing last week Judge Sweetland gave decision for Ludwig for \$250 and costs.

**Philadelphia.**

H. M. Betz is back at his establishment again after a rest at Atlantic City.

Richard Pinkstone is enjoying a few days' vacation at Island Heights, N. J.

The early closing season in the jewelry trade has been extended until Sept. 15.

James Riley, of J. E. Caldwell & Co., has returned from a sojourn at Kennebunkport, Me.

James J. Ligon, St. Louis, Mo., spent a couple of days in Philadelphia last week, while on his way home from Cape May.

David Stern, manager of H. Muhr's Sons' factory, states that orders from the west are coming in in great numbers, and

that the factory is now running full time with full force of hands.

Thos. J. Mooney, of John Wanamaker's jewelry department, has returned from his European trip. The new jewelry department of the Wanamaker store will not be opened until about the 20th inst.

Since Aug. 26 applications for associate membership in the National Jewelers' Association of the United States have been received by secretary Chas. H. Hamer from the Non-Retailing Co., of Lancaster, Pa.; Pritty, Bonnaffon & Pfeiffer, Lewis P. White, D. V. Brown, the Quaker City Watch Co., and M. Sickles' Sons, Philadelphia, and H. Henrich, New York.

## THE CERAMIC ART COMPANY, TRENTON, N. J.,

are showing, among their goods of particular interest to

**DESK SETS.**

the jewelry trade, a full line of **DESK SETS**, including many novelties, both useful and decorative. Also

**TOILET and MANICURE SETS** and numerous choice and unique specialties in **TRAYS, BRUSHES, COMBS,**

**TOILET  
AND  
MANICURE  
SETS.**

**MIRRORS, PUFF BOXES, ATOMIZERS,** etc. **VASES** in all shapes and styles of decoration,

comprising many original ideas. **TANKARD SETS** of the most quaint and attractive character, interesting and historical.

**VASES.**

Our complete line of samples is shown only at our salesrooms in

Trenton. Buyers will find themselves fully repaid for visiting the Pottery and inspecting our line before purchasing their Fall stock elsewhere.

**TANKARD  
SETS.**

If a visit is impossible, write for our catalogue, which is so excellently

illustrated that goods can be ordered from the pamphlet



# *Important Notice!*

## To the Trade:

The Gorham M'fg Company announce that it has been decided to abandon the sale of **Sterling Silver Forks and Spoons** by the **ounce**.

Commencing September 1st, 1897, all **Tea, Dessert and Table Spoons, Dessert and Table Forks** of our manufacture will be sold at **fixed prices per dozen**, determined by the merit of the individual design. Each pattern of our extensive line has been carefully considered and a comprehensive system of prices accompanied by illustrations will soon be forwarded.

---

**GORHAM M'F'G CO.,**  
**SILVERSMITHS,**



NEW YORK:  
BROADWAY & 19th ST.  
23 MAIDEN LANE.

CHICAGO:  
131-137 WABASH AVE.,

SAN FRANCISCO:  
118-120 SUTTER ST.

WORKS: Providence, R. I.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in **THE CIRCULAR** are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
Single Copies, - - - - -	.10

New Subscribers can commence at any time.

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Pay money only to authorized collectors having proper credentials.

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### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where **THE JEWELERS' CIRCULAR** is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Vladuct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.  
**LEIPZIG**—Handels-Zeltung, für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

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### The New Memorandum Law in Force.

**T**HE new Lien law of New York State, containing sections requiring the filing of his memorandum bills, if the jeweler desires to be protected against the pawning or pledging of the goods specified in such bills, went into effect on Sept. 1. While during the first week of the life of the law several jewelers' memorandum bills were filed in the Register's office of New York city, it is evident, if that week is to be taken as a criterion, that New York State will not be materially enriched by the law. As predicted in these columns jewelers are determined not to expose the machinery of their business to the eyes of their competitors, and have decided rather to restrict their memorandum transactions to those to whom they would otherwise extend large credit and those whose reputation for honesty and trustworthiness they have reasons to believe is unassailable. It is of the utmost importance to members of the New York trade that they watch the progress of this law, and if, by the time of the convening of the next Legislature, it is felt that the law has been a force for the retardation of business, as has been feared, the jewelers should rise as one man and work unintermittently to have it repealed or modified.

### The Decrease in Failures and Liabilities.

**F**OR some weeks past we have felt that our columns have been remarkably free from reports of failures in the trade and that those few failures reported have been of slight importance and of little or no far-reaching effect. That this feeling has been based on sound reasons is proven by the facts in the case as set forth in the table of failure statistics for August, compiled by Dun's. In August, 1897, we glean that there were 10 failures of traders of jewelry and clocks, with total liabilities of \$105,369, or an average of \$10,537 per failure; while in August, 1896, there were 17 failures among this class of traders, with total liabilities of \$699,600, or an average of \$41,153 per failure. The decrease in failures among traders of jewelry, etc., was about as great as in any other class of merchants with the exception of dealers of dry goods and carpets, the reduction in the number of failures in this class being from 50 to 40, and in total liabilities from \$2,466,939 to \$347,154. It is noticeable that there have been marked decreases among dealers in all classes of wearing apparel, clothing and furnishing, dry goods, shoes, rubbers, hats, furs and gloves, etc. Taken as a whole, the statistics show that the decrease in number of failures is not great, but in fact so small that it might occasion some disappointment if it had not long ago been found that in the very worst of times failures do not greatly increase in number, but in importance. The swarm of little failures

**616** More News Items.  
**6,034** More Inches of Original Reading Matter.  
**6,477** More Inches of Advertising Matter.

were published in **THE JEWELERS' CIRCULAR**, during the eight months January to August 1897 inclusive, than in any other weekly jewelry journal.

**THE JEWELERS' CIRCULAR** is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

for less than \$5,000 each renders comparison of numbers almost valueless. In the nine weeks covering August and September last year, when the aggregate of defaulted liabilities was nearly \$58,000,000, the number was scarcely larger than usual, from 230 to 250 every week being so small as to count for not a tenth of the aggregate liabilities. This year the number in August is not 17 per cent. less than last year, but the defaulted liabilities are nearly 71 per cent. less. The decrease was relatively small in the multitude of insignificant failures, but large in those of consequence.

Previous activity in all lines of trade is maintained. There is a better tone to demand from jobbers, and the volume of business in wool, leather, clothing, hats, groceries and light hardware has increased. There is a better request for woolen and cotton goods, jewelry and rubber goods, and for boots and shoes. Some wholesale merchants at Western centers report the largest volume of August trade on record.—"Brad-streets," Sept. 4.

**I**T is not often that our valued and unbiased contemporary takes occasion to specify among the active lines of commerce that italicized above, but now that journal has ample reason for mentioning jewelry as an active line. Not only are the travelers for the numerous manufacturers, wholesalers and importers making many and large sales, but the headquarters of these houses are doing a good and increasing mail order business, while the manufacturing and distributing centers are being visited by an unusually large number of jewelers, who are buying goods in appreciable quantities. One buying member of a western jewelry house, who had just returned from Europe, speaking to a New York manufacturer reported that he had received word from his firm that the past month was the best August, as regards business, they had ever had; that they could sell almost anything in the jewelry line, and that he was ordered to buy anything new in this line that came within the field of his investigations. It is to be hoped that when the improved conditions become general, manufacturers and wholesalers will not find their facilities for production nor their stocks inadequate to meet the demand.



## Letters to the Editor.

THE TRUE SCOTCH OF THE SELKIRK GRACE.  
NEW HAVEN, Conn., Aug. 31, 1897.

Editor of THE JEWELERS' CIRCULAR:

Answering your kind favor of Aug. 26. Recognizing the interest you have taken in searching for quotation and thanking you for the success attained, it may be interesting to you to know that the author is Burns and I have it as follows from another source, but your version is more harmonious, and I intend to use it over the mantel in my dining room:

"Some hae meat that canna eat,  
And some wad eat that want it;  
But we hae meat and we can eat  
And sae the Lord be thankit."

Again thanking you for your kindness in the matter, I am

Very sincerely yours,

GEORGE H. FORD.

[Referring to the Ninth Edition of Bartlett's "Familiar Quotations," a later edition than the ones previously looked into by us, we find the quotation as above, on page 452. It is "The Selkirk Grace," by Burns. When Burns was on a visit to St. Mary's Isle, the Earl of Selkirk requested him to say grace. Burns responded with the above lines.—ED.]

AMERICAN SILVER TROPHIES SHOULD BE MADE  
BY AMERICAN SILVERSMITHS.

NEW YORK, Sept. 3, 1897.

Editor of THE JEWELERS' CIRCULAR:

You would greatly oblige me if you could send me your No. 5, containing on the front page the half tone cup of the Ottendorfer Chess Club, say about 15 to 20 copies. We will use them in such a way that they will certainly extend some benefit to your paper.

In our next issue we will also refer, in an editorial, to the fact that you are right in claiming that this cup should have been made in the United States, and as it is viewed that many others will be offered as prizes this year, the orders shall not surely be placed in foreign countries.

It is probable that we will make a prize competition for the design chess trophy. However, we will give you notice of it early enough so that your paper will be the first one to know it under the trade magazines.

Thanking you in advance, I am,

Yours very truly,

WM. BORSODI,  
American Chess Magazine.

AN AUTHORITY ON MATTERS PERTAINING TO  
THE JEWELRY TRADE.

NEW YORK, Sept. 2, 1897.

Editor of THE JEWELERS' CIRCULAR:

In your issue of Aug. 4 you published a short descriptive article on our improved engraving machine, which article was very extensively copied. We naturally have arrived at the conclusion that your paper is regarded as an authority on matters pertaining to the jewelry trade. Of the value of THE CIRCULAR as an advertising medium we are well aware, but never supposed for

an instant that a purely trade paper would be so extensively quoted by the daily press. Very largely as a result of your article we have had an unprecedented demand for our machine during August, a fact in itself remarkable, since this month is usually considered rather dull.

You may be sure that the facts above stated will have considerable weight with us in the placing of our contracts for next year's advertising. With very best wishes for the continued prosperity of THE JEWELERS' CIRCULAR, we are,

Yours very truly,

EATON & GLOVER.

NEW COLUMBUS WATCH CO. RAISE PRICES  
AND REPORT ACTIVE DEMAND.

COLUMBUS, O., Aug. 31, 1897.

Editor of THE JEWELERS' CIRCULAR:

Please note in your valuable paper that we have advanced prices Sept. 1, 1897, on our movements to correspond with other manufacturers' prices on similar grades.

We are pleased to state that the recent boom has created an active demand in our trade.

Yours very truly,

NEW COLUMBUS WATCH CO.

THAT FAMOUS GAME OF BASE BALL BETWEEN  
ST. LOUIS JEWELERS.

ST. LOUIS, Sept. 4, 1897.

Editor of THE JEWELERS' CIRCULAR:

In the last issue of your valuable paper I notice it was stated that your worthy correspondent umpired the ball game at R. J. A. of Mo. picnic, and that he has been selected to umpire the game next year. Now there is no doubt the manufacturers and jobbers want him again, and the retailers will not kick against him, but I would like to give my little observation of the game and a few things that happened before and after the game. It may be interesting to some of your readers.

Yours truly,

F. W. BAIER.

VERSION BY ONE OF THE RETAIL JEWELER'S BALL PLAYERS.

Going out on the train one of the Retailers' nine gave the umpire a cigar just for friendship sake; in a short time after that he was made a present of a box of cigars by the captain of the Manufacturers' and Jobbers' nine; then one of the Retailers' players asked the umpire to change a V for him; in a short time another of the Jobbers got change for an X, so he said; the umpire was all smiles to all that came near him. The game opened with the Manufacturers and Jobbers at the bat, when they made three runs; then the Retailers went to the bat and made four runs easily.

In the next inning every ball that was pitched by the Retailers was called a ball and a foul ball that went 20 feet outside of the base line was called a fair ball, which brought in four runs. The captain of the Retailers objected and was heavily fined (it being understood that all fines were to go to the umpire). This is a fair sample of the umpire's impartiality. In the Retailers' part of the inning every ball pitched was called a strike and when a player made a long drive and circled the bases he was astounded to have the ball called a foul and he had to play again.

When the Manufacturers and Jobbers had made 20 runs to the Retailers' 10, the umpire refused to continue the game, as dinner was announced, thereby shutting off a chance for the Retailers

to win. After the game the umpire was mysteriously missing; it was even hinted that he walked home (20 miles), thus escaping the wrath of the defeated participants. This, however, proved to be a mistake; he had only retired to take a rest after his hazardous undertaking. During the week he could not be found at his usual places of abode and he evidently feared to face the Retailers. However, it is said that he was seen by the different jobbers and he should have promised that next year, if asked to umpire he would favor the defeated. Although we love the umpire, yet if next year he repeats his decisions, we are afraid THE JEWELERS' CIRCULAR correspondent will be missing.

## The Attleboros.

The buyer for Henry Birks & Sons, Montreal, was among the shops last week.

Thereon I. Smith and family have returned from a Summer's outing at Cottage City.

Alden Briggs, salesman for the Torrey Jewelry Co., starts this week to the western territory.

Alpin Chisholm, for 16 years in the employ of the North Attleboro National Bank, has given up that position to unite with Bugbee & Niles having purchased an interest in that firm.

Marble, Smith & Forester moved into their new quarters in the Robinson building No. 1 last week and have put in new machinery.

Attleboro's great annual event is the Labor Day fete and flower parade. All business is suspended for the holiday and all classes join heartily to make the observance worthy of a large and flourishing community. Capt. Herbert A. Clark, of Horton, Angell & Co., was chief marshal this year, and the organization which annually prepares the fetes numbers many prominent jewelers among its officers and members. At the last meeting the officers for the next fete were chosen and include: Edwin B. Bullock and Emmons D. Guild, of the W. H. Wilmarth Co.; Harry P. Kent, of F. W. Weaver & Co.; Mark E. Rowe and Capt. Clark, of Horton, Angell & Co., and James E. Blake, of J. E. Blake & Co., among the number. The parade consists of several hundred vehicles of various kinds, hidden under tasteful floral decorations, and makes a very pretty sight.

Among the specialties included in this year's Fall lines of Bippart & Co., Newark, N. J., is a very attractive assortment of lorgnettes. A great variety of designs is shown, goods mounted with precious and semi-precious stones being particularly desirable in appearance. The firm's general line of gold jewelry is both large and varied.

L. Wolfsheim, manufacturer of boxes for jewelry and silverware, 44 Maiden Lane, New York, reports a very satisfactory state of trade. His well known "Flora" display tray has scored a great success all over the country. The firm looks forward to big trade this Fall, and has made preparations to handle an increased volume of business.

**New York Notes.**

W. C. Greene has entered a judgment for \$620.09 against Abraham S. Herzog.

The Anchor Silver Plate Co. have entered a judgment for \$126.50 against Geo. I. Fuchs.

Max Freund, who has been on a pleasure trip through Europe, is expected back Friday on the *Fuerst Bismarck*.

A judgment against J. H. Johnston & Co. for \$1,073.65, has been entered by Geo. Hanson, F. W. Harrison and J. B. Wilkinson.

Merrill Bros. & Co., silversmiths, of Newark and this city, were recently elected members of the New York Jewelers' Association.

The regular meeting of the Optical Society of the State of New York was held last night at the Fifth Ave. Hotel, 23d St. and Fifth Ave.

Eli M. Cohen, assignee of the New York Silver Plate Co., is notifying creditors to present their claims at 320 Broadway on or before Nov. 21.

A defective gas meter is said to have been the cause of a fire Thursday, by which Philip Rodenberg, jeweler, 1855 Third Ave., suffered damages to the amount of about \$50.

Silberman & Sulzberger have obtained from Judge McCarthy, of the City Court, an order permitting them to serve summons by publication in their action against C. H. Peckham, on a promissory note.

The Davidow Company, of New York city, have been incorporated to manufacture and sell jewelry and precious stones. The capital is \$10,000, and the directors are: Hyman Davidow, I. B. Aronson and V. Davidow.

Among the recent applicants for membership in the New York Jewelers' Board of Trade are: Swartchild & Co., Chicago; Kent & Stanley Co., Ltd., Providence, R. I.; S. B. Champlin Co., Providence, R. I., and the Estate of T. B. Bynner, New York.

O. E. Davies, who has been for the past seven years with the United States Watch Co., Waltham, Mass., and for the last three years manager of the New York office, has severed his connection with the company. B. Veit, 68 Nassau St., will carry the United States watches on commission.

Tom Cooper, son of Wm. Cooper, of Cooper & Forman, made a daring capture of a runaway on the Hudson County Boul-

evard Wednesday. While bicycling with a friend that evening his attention was attracted by the screams of four women in an open carriage, that was careering down the boulevard. Cooper, seeing that the occupants had lost all control over the frightened horse, gave chase on his wheel until he got ahead of the runaway, and then, quickly dismounting, grasped the loose reins. He was dragged some distance, but pluckily held on, until he had brought the horse to a standstill.

The L. E. Waterman Co., through their attorneys, Logan, Demond & Harby, have commenced, by service of a summons, an action in the Supreme Court of this State against A. A. Waterman and E. L. Gibson, trading under the name of the A. A. Waterman Pen Co. The plaintiffs are manufacturers of the "Ideal" pen, and the defendants, who recently organized in Massachusetts, have a New York office at 181 Broadway. The complaint has not yet been served, but the action, a CIRCULAR reporter was informed, is for an injunction and damages for infringement of their property right to the trade name.

**Pacific Coast Notes.**

J. H. Durfee, jeweler, Iowa Hill, Cal., has gone to the Klondike.

W. H. Whitley, Los Angeles, Cal., has returned from a European trip.

O. M. Campbell, Petaluma, Cal., has left for the gold mines in Trinity Co., Cal.

C. Wilson & Son have opened a jewelry store on Broadway, Los Angeles, Cal.

Charles Burke, jeweler, will have an exhibit at the Stockton, Cal., Agricultural Fair.

E. B. Chambers, Santa Barbara, Cal., has been on the sick list for the past three weeks, but is improving.

Ed. Gerson, Los Angeles, Cal., will be married to Miss Lehman, of Lompoc, Cal., about the middle of October.

Frank A. Conant, Santa Barbara, Cal., has been elected vice-president of the Santa Barbara Electric Railway Co.

Mr. Witherell, a jeweler, of Centreville, Cal., has left that place for San Leandro, Cal., where he will go into business.

The estate of the late H. C. Warner, Fresno, Cal., will probably be closed immediately without awaiting the legal limit. Mrs. Warner will conduct the business.

**Last Week's New York Arrivals.**

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

H. A. Maier, Atlanta, Ga., Imperial H.; H. E. Tilden, Providence, R. I., Manhattan H.; G. Rushmer, Pueblo, Col., Sturtevant H.; J. B. Mayer, Buffalo, N. Y., Hoffman H.; F. L. Wilson, Danbury, Conn., Grand Union H.; S. Goodman, New Haven, Conn., St. Cloud H.; G. Grant, (bric-à-brac buyer, Hutzler Bros.) Baltimore, Md., 45 Lispenard St.; O. R. Rick (jewelry buyer, Adam, Meldrum & Anderson) Buffalo, N. Y., 2 Walker St.; G. A. Poetz, Mobile Ala., Albert H.; H. F. Gottesleben, Denver, Col., Park Ave. H.; Herman Huesgen, Devil's Lake, N. Dak.; F. Wuerth, Leavenworth, Kan., Cosmopolitan H.; W. Jenkins, Richmond, Ind., Cadillac H.; Alfred Walford, Washington, D. C.; B. M. Hammond, San Antonio, Tex., Gilsey H.; J. A. Wineburgh, Utica, N. Y., Manhattan H.; C. R. Barnes, Louisville, Ky., Murray Hill H.; W. M. Beveridge, Washington, D. C., Imperial H.; W. M. Birks, Montreal, Can., New Amsterdam H.; J. Castalberg, Baltimore, Md., Imperial H.; G. W. Koebler (buyer glassware), St. Paul, Minn., Manhattan H.; Miss L. B. Major (buyer silverware, jewelry, etc., for A. Lisner), Washington, D. C., Imperial H.; G. Hammond, Detroit, Mich., Murray Hill H.; J. Eichenberg, Providence, R. I., Broadway Central H.; S. Liberman, Syracuse, N. Y., Astor H.; P. H. Lachiotte, Columbia, S. C., Everett H.; R. Harris, Washington, D. C., Imperial H.

**Jewelers' Gold Bars Exchanged for Gold Coin.**

Week ended Sept. 4, 1897.

Aug. 30 .....	\$29,135
" 31 .....	29,228
Sept. 1 .....	15,854
" 2 .....	52,609
" 3 .....	18,938
" 4 .....	25,536
Total .....	\$171,300

# Dorflinger's American Cut Glass.

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

## C. DORFLINGER & SONS,

915 Broadway.

NEW YORK.

36 Murray St.



**Boston.****TRADE CONDITIONS.**

Business continues to improve. Conversation with the traveling men who come here from the manufacturing centers brings out the fact that they are getting good orders and feeling very cheerful. The watch trade is much more active than it has been before in several months. Royal Robbins, of the American Waltham Watch Co., informs THE CIRCULAR correspondent that there is a marked improvement in demand, and upward of 2,000 hands are employed on full time at the factory.

M. N. Smith, of Smith, Patterson & Co., is in New York on a business trip.

H. Gordon, formerly watchmaker for A. Aaronson, this city, has opened a store in South Boston.

Pierce & Gardner, whose place was burned out a short time ago, have secured temporary quarters at 164 High St.

Philip W. Carter, clerk of the American Waltham Watch Co. corporation, is enjoying a Summer outing at Duxbury, Mass.

The Saturday early closing season in the Hub came to an end last Saturday. Hereafter the jobbers will close daily at 5.30 o'clock.

J. C. Sawyer has sold his Brookline house, realizing in the neighborhood of \$18,000 for the property. It was assessed for about \$15,000.

D. C. Percival & Co. have made arrangements with the Waterbury Watch Co. by which they become the distributing agents for that company in New England.

The E. Howard Watch & Clock Co. have been awarded the contract to equip

Boston's new subway stations with handsome pendant clocks, and to place tower clocks on three new car houses recently built at suburban terminals.

Max Friedlander was on Wednesday arrested on the Common, after he had held up and robbed Frank Nickerson of a \$75 diamond ring and \$19 in money. It has since been learned that Friedlander had only recently been released from Sing Sing prison, New York, where he served a two years' sentence for stealing a tray of diamonds. He was arraigned in the Municipal Court and was held in \$2,000 for the higher court.

Buyers in town the past week included: W. A. G. Smith, Rockland, Mass., who succeeds Walter B. Studley. Mr. Studley, who has been in business in Rockland for 48 years, retires on account of impaired health. Mr. Smith has been the watchmaker for Mr. Studley the past 10 years and is well acquainted with the trade. Other visitors here were H. B. Locke, Amesbury; E. R. Bennett, Amherst; F. A. Richardson, Leominster; Stephen W. Hall, Wareham; J. W. Nichols, Springfield, Mass.; W. W. Hutchings, Newport, Vt.

**Pittsburgh.**

W. W. Wattles and Mrs. Wattles have gone to Alexandria Bay for an indefinite period.

Colonel Sheafer, of Sheafer & Lloyd, is sojourning among the mountains of Pennsylvania.

Charles Knecht, with Heeren Bros. & Co. for the past 18 years, died on Thursday, and was buried Saturday afternoon.

The Diamond Palace Co., have removed from 217 Fifth Ave. to the storerooms for-

merly occupied by B. E. Arons, Fifth Ave.

Charles W. Wattles has returned from Lake Mohonk, N. Y.; E. E. Moon, from Baltimore, Md.; W. A. Hathway, from Petoskey, Mich.

W. F. Krayner, for many years a well known visitor to Pittsburgh houses from Columbiana, O., died last week, to the sincere sorrow of his many friends here.

W. S. Roe, formerly with West, White & Hartman, has been so successful in his own establishment at 225 Beaver Ave., Allegheny, that he is now enlarging his floor space.

C. E. Snyder, 3711 Butler St., is improving the appearance of his store by a new front. His brother George Snyder, 1928 Carson St., is contemplating improvements also.

Merchants' Day for this city is being projected by the Chamber of Commerce. The idea is "to secure the personal visits of merchants, with the view to increased traffic by means of reduced transportation fares and other inducements." Prominent merchants and leading papers of this city have already subscribed large sums toward the event. Among the jewelers, Heeren Bros. & Co. have subscribed \$200, and other jobbers informed THE CIRCULAR correspondent that their donations would be speedily forthcoming.

Among the out-of-town buyers in the city last week were noted: W. W. Titley, Beaver Falls, Pa.; John T. Roberts, East Liverpool, O.; Mr. Roy, Roy & Anderson, Braddock, Pa.; L. H. Schmidt, Braddock, Pa.; A. C. Graul, Sharpsburg, Pa.; H. H. Weylman, Kittanning, Pa.; R. B. Fisher, Greensburg, Pa.; George A. Johnson, Cadiz, O.; A. V. Johnston, Evans City, Pa.; G. R. Patterson, East Liverpool, O.; Frank Hays, Washington, Pa.

**Canada and the Provinces.**

W. J. Douglas, Cobden, Ont., has assigned to G. De Lalage.

Importations of uncut diamonds at the port of Toronto for August were valued at \$126,874.

Charles Addison, jeweler, 117 Sparks St., Ottawa, has taken as a partner T. J. Boyd; the firm name is Addison & Boyd.

R. H. Jupp, Orillia, Ont., has been making extensive alterations in his establishment. The manufacturing and repairing department has been located above the store.

I. Herzberg, president of the Pennsylvania branch of the National Jewelers' Association, reports that business in the Philadelphia retail trade is steadily improving. "The August trade in our two stores," said Mr. Herzberg, "was largely in excess of August last year, and during May and June the conditions were very favorable. I have had similar reports from numerous retail jewelers and the indications are that this movement will continue and increase during the remainder of this year and all of next year."

**SPECIAL AGENTS THE BELL WATCH CASE CO.**

—FOR—

<b>O. E. CURTIS &amp; BRO.,</b>	.	.	.	<b>Decatur, Ill.</b>
<b>LUDY &amp; TAYLOR,</b>	.	.	.	<b>Cedar Rapids, Ia.</b>
<b>G. L. RUSSELL,</b>	.	.	.	<b>Okolona, Miss.</b>
<b>J. H. BOOTH,</b>	.	.	.	<b>Alton, Ill.</b>
<b>W. W. PEARCE,</b>	.	.	.	<b>Wichita, Kan.</b>
<b>D. P. ARMOUR,</b>	.	.	.	<b>Richmond, Ky.</b>
<b>MAYER &amp; KAMPS,</b>	.	.	.	<b>Appleton, Wis.</b>
<b>G. P. WHITESIDE,</b>	.	.	.	<b>New Albany, Miss.</b>
<b>H. M. STEVENSON,</b>	.	.	.	<b>Escanaba, Mich.</b>
<b>J. S. BAKER,</b>	.	.	.	<b>Glen Rock, Pa.</b>
<b>A. F. CATE,</b>	.	.	.	<b>Australia.</b>

The above are a few of the large number of up-to-date jewelers who know a good thing and take it. Another list next week.

They have the Sole Agency for our line, and will issue to their customers the special catalogue we offer. You cannot afford to miss this. Take advantage of the "good times" and advertise your business at our expense. Write for proposition. Mention THE JEWELERS' CIRCULAR.

**THE BELL WATCH CASE CO.,**

—CINCINNATI, OHIO, U. S. A.

Meet our President and Mr. LEUBUSHER at the Nicollet Hotel, Minneapolis, Minn., during the State Fair, September 6 to 11. Some surprises will be offered.

Write for invitation. We pay expense.



## Special Notices.

Rates 70c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

**WATCH CASE POLISHER** wants a position; best of references. W. B., care JEWELERS' CIRCULAR.

**WANTED**—A position by a first class repairer on jewelry; best of references. Address D. Ryan, care JEWELERS' CIRCULAR.

**YOUNG MAN** 19 years of age, graduate, with unquestionable reference, desires a position in optical establishment. Address Optician, care JEWELERS' CIRCULAR.

**ENAMEL PAINTING**—Lady artist wishes position. Flowers, horses and dogs; flat work preferred; first-class references. Address Artist, care JEWELERS' CIRCULAR.

**WANTED**—Permanent situation by a strictly first class watchmaker, practical jeweler and diamond setter; also good engraver; 14 years' experience on high grade work; fine set of tools; A1 references. Address Charles W. Stegman, Lock Box 173, Marshalltown, Ia.

**A GOOD ALL ROUND MAN**, watchmaker, jeweler and optician; can do plain engraving; age, 28; 12 years' experience; own tools and test case; industrious and no bad habits; south preferred; good references. Address Watchmaker, care R. C. Bernan, Abbeville, S. C.

## Help Wanted.

**WANTED—FIRST-CLASS WATCHMAKER**, engraver and jobber; pay right man \$18 per week; permanent position to right party. R. W. Chammerlain, Marshalltown, Ia.

**WANTED AT ONCE**—Watchmaker who understands refraction; must furnish tools and test case; send references, condition and salary expected to H. Silverthorns' Sons, Lynchburg, Va.

**WATCHMAKER AND MUSICIAN** to go south; must be a good workman and play either clarinet or double bass at opera house in the evening when required. Address Opera, care JEWELERS' CIRCULAR.

## Business Opportunities.

**A PARTY** with 15 years' experience and some capital would like to meet a similar party to join him in business; a good opportunity for a manufacturer needing capital and salesman; first-class references given and required. Address P. A. M., care JEWELERS' CIRCULAR.

**FOR SALE**—To the highest bidder; clean stock of optical and drawing instruments with fixtures and manufacturing plant for prescription work; business is making money and will bear close investigation; owner must get out of business on account of health; location, city of over 100,000; no competition worth mentioning within 100 miles; somebody gets a bargain quick. Address Vendu, care JEWELERS' CIRCULAR.

**FOR SALE**—An optical store established 15 years in a city of 125,000; leading house in the line in the State; made money all through hard times and business can be extended with push; clean stock of optical and mathematical instruments, including 20,000 oculist's prescriptions; the chance of a lifetime for a good business man; experience in this line not essential, as efficient and experienced employees may be retained; failing health compels the proprietor to change climate and sacrifice business. Address Claud Meeker, The Investment Corporation, 30 Broad St., New York.

## Miscellaneous.

**DESK ROOM WANTED** in down town jewelry districts of New York by a Newark manufacturer of diamond mountings. Address C. B., care JEWELERS' CIRCULAR.

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**MONOGRAMS**—Engraved steel plate of over 30 cipher designs; two, three and four letters, plain, single and double lined, ribbon, split and twist, leaf, scroll and continuous; by engraver of 20 years' experience; for jewelers and engravers; imprints on finest lithographic translucent tinted stock, mounted, sheet, 8x10½, suitable for framing; price, \$1.00; in handsome picture matts. \$1.50, securely mailed. Chas. W. Weinholtz, 1275 Lexington Ave., New York.

## I Buy Jewelry Stocks.

Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing John Grosberg, 54 First St., N. Y.

## CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing Diamonds, Pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Correspondence solicited.

CHAS. S. CROSSMAN & CO.  
3 Maiden Lane, New York.

## I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, M. F. Confidential.  
Care JEWELERS' CIRCULAR.

All that are born must die;

All who would succeed must try.

**W. F. MAIN CO.**, manufacturing jewelers of Providence, R. I., with a western office and distributing point located at Iowa City, Iowa, wish to employ a few more first-class salesmen. Those applying for positions must furnish satisfactory references, in addition to which they must furnish the name and address of the last two houses for which they traveled.

**SPECIAL NOTICES**  
...IN...

**THE JEWELERS' CIRCULAR**

Produce the results desired.



# WESTERN SUPPLEMENT THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO, WEDNESDAY, SEPT. 8, 1897.

NO. 6

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

### TRADE CONDITIONS.

The following interviews are but a reflex of what all are talking—the rapid improvement in trade. With every mail and from every traveler in every section come orders of increasing size, and country dealers write most encouragingly. August was a great month; September promises even greater things.

Benj. Allen, of Benj. Allen & Co.—There is a decided improvement in August over the August of a year ago. The main reasons for this are that farmers' products are bringing increased prices, and as a result merchants are taking courage and stocking up. They can plainly see that prosperity is coming and that very soon. We have had a large increase in our business.

"We are employing 70 people, and the past month was the largest we have ever had, requiring night work in our prescription department."

—FRED H. SMITH, secretary, Geneva Optical Co.  
J. H. Purdy & Co. speak thus of the material trade: "There is a tendency to increase the amount of orders as also to increase their number. When times tighten orders are usually small; now orders are for good amounts—for full dozens and gross in place of twelfths and quarters, which is a sure sign of improvement."

"The outlook in our country is very bright," says Joseph S. Pfeiffer, a long-established jeweler at Parsons, Kan. "Our people have lots to sell and the railroad lots to haul and that will give everybody plenty of wheat, corn and fruit, and they're bringing good prices."

"Things are whooping along all right and sales are much better. Our Raphael pattern is proving a winner and we are placing it with many firms who are new customers of the factory."—Manager J. K. CALDWELL, Rogers & Hamilton Co.

"I have just figured it up," said Manager Barnum, of the Ansonia Clock Co., Friday, "and find our sales for August are ninety (90) per cent. over those of a year ago. This has been the largest August for six years. The demand is for everything and it is easy to sell goods."

A. C. Becken—"Business is good and indications good enough to intoxicate a man. Trade has shown a large increase and is next to a boom. A very large increase is noticed in our Paillard non-magnetic watches. Our August trade was simply immense."

A letter from Mendota, Ill., reads: "Say! Ain't times getting better. Prosperity has struck this town and I am collecting old accounts. Money seems to have loosened up considerably."

H. F. Hahn and Mrs. Hahn were back Monday from their farm at Diamond Lake.

Jacob Bunn, Jr., Springfield, Ill., was in town Friday.

S. C. Payson, of Courvoisier-Wilcox Mfg. Co., is expected to return from his six weeks' visit at Hyannisport, Mass., on the 14th inst.

Fred. H. Smith, Geneva Optical Co., is spending the week with a party of five at the Manitowish waters in northern Wisconsin on a fishing trip.

George Johnston, president of the Johnston Optical Co., Detroit, Mich., is visiting the trade. Mrs. Johnston is enjoying the Chicago trip socially.

Herbert Allen, of Rich & Allen Co., sent in last week from Iowa the largest week's business the firm have ever had. He reports that section very prosperous.

W. F. Kirkpatrick, St. Joe, Mo., spent a few hours Friday with Chicago friends. Mr. Kirkpatrick was on his way home from an enjoyable social time in New York and other eastern points.

Geo. Hay, Attica, Ind., has returned home after five weeks at Mackinac Island, much stronger physically. He will make arrangements for the year's business with his manager and seek a more congenial clime.

George M. Harvey & Co., of Chicago, have just made a contract with the Elgin National Watch Co., Elgin, Ill., to handle all of their insurance. The line, which amounts to over \$1,000,000, covers all the property of the company.

H. E. Vincent and W. F. Adams, representing Simpson, Hall, Miller & Co. in southern cities and northwest, respectively, both report excellent trade in their districts; that there is a large demand for goods for immediate shipment and no time is wasted in placing the orders.

Among the buyers reported in Chicago last week were: Joseph S. Pfeiffer, Parsons, Kan.; Mrs. C. W. Bollinger, Oskaloosa, Ia.; C. A. Stephenson, Holland, Mich.; L. W. Otto, Crawfordsville, Ind.; Dingley & Pugh, Algona, Mich.; J. W. Spence, Racine, Wis.; J. C. Klaholt, Springfield, Ill.; George Hay, Attica, Ind.; M. L. Dayton, of R. J. Haseltine Co., Kokomo, Ind.; W. F. Kirkpatrick, St. Joe, Mo.

George T. Bynner, who for 20 years has been no stranger to the trade from Denver to New York, has established an

office on the 6th floor Champlain building, northwest corner State and Madison Sts., and will show the lines of Link, Angell & Weiss, Newark, and S. M. Lewis & Co., New York, silver novelty goods. The latter is an old established and well known house, and the line of the former a very popular one and one that has never before been thoroughly represented in the west.

Mr. Ellbogen, of Stein & Ellbogen Co., returned Sunday week from his European buying trip. He bought a large stock of very fine goods, including many fancies, such as blues, absinthes, canaries and other colors. The firm are better prepared than ever before to supply the trade, and the diamond cutting works of the firm are running full time with an increased force. When the rough stones in their shipment arrived at the post office Inspector Smith, who is stationed there, attempted to show by a copy of the late Wilson bill that they were dutiable, and in spite of remonstrance sent the package to the appraiser for assessment of duty. As Mr. Ellbogen had receipted to the post office for the package and could get no receipt from the inspector, the package was virtually "lost" to the firm for 24 hours, and an injustice done them. Inspectors, of all men, should read up on the Dingley bill.

"The Klondike gold of which we hear so much just now," said M. Goldsmith, of Goldsmith Bros., "runs 700 to 800 fine and varies much in the same district. We have had several shipments and have had gold from claims almost adjoining that varied \$1 to \$3 an ounce in value. There are two colors for Klondike gold, a rich bright yellow and one covered with oxide of iron, a very dark gold, and strange to say the latter was the better of the two. On an average Klondike gold will run lower than California gold, the latter going \$17 to \$18 to the ounce and the Klondike not over \$15. My brother, S. Goldsmith, is now at Seattle investigating and has notified us of a large shipment to us this week. The best gold? Well, we once received a lot from Velasco, Tex., that went 1,000 fine, the only lot of the kind we ever received, and some from within nine miles of Washington, D. C., sent us by the Illinois National Bank, that ran 980. The average, though, is much lower."



**Minneapolis and St. Paul.**

Jobbing trade is daily increasing, and at present business is pronounced very fair.

L. Martin, formerly with Eustis Bros., Minneapolis, has accepted a position with F. Salfinger & Co., that city.

Fred Fiske, of F. O. Fiske & Co., Minneapolis, received a telegram a few days ago calling him to the bedside of his father, who is very ill. Mr. Fiske immediately departed for Omro, Wis.

The Minnesota State Fair opened Sept. 6 and will close on Sept. 11. The

Minneapolis Carnival will be held the same week, and the railroads have made a half fare rate for the round trip. Jewelers and the jobbers are all preparing to entertain visitors.

**Detroit.**

Daniel B. Bancroft has started a jewelry store at 139 Griswold St.

A. E. Webster has removed his stock from Central Lake to Charlevoix, Mich.

Horace H. Steere, of Arnold & Steere, Providence, R. I., is in Detroit, for two

weeks, looking after his jewelry business at 68 Woodward Ave.

F. H. Shearer, the Bay City jeweler and sportsman, won the Bay County championship gold medal at the annual fair shoot, getting 43 out of a possible 50 birds.

Harvey N. Ott, who has been in Woods Holl, Mass., throughout the Summer, representing Bausch & Lomb Opt. Co., who have an establishment at this resort during the outing season, returned at the close of August to Rochester, N. Y.

# Next!

After the Nashville Exposition, what? There is an exposition projected for October to be known as

## The Chicago Industrial Exposition,

to be given in the Coliseum building. In any fair of this class our line of business is seldom represented, as a considerable length of time is necessary for the different chemical operations which would make the processes uninteresting to the average visitor.

## What Will Interest You,

however, is this: We buy and sell gold and silver, buying in the form of sweeps, and old gold, etc., and selling in the form of sheet, bar and granulated gold and silver, and gold and silver wire.

You have more or less of sweeps or old gold or silver lying around: every jeweler has. Why not turn it into ready cash? Get it together, send the package to us, and we'll send our check. If our offer isn't satisfactory, return our check and we'll return your package intact at once and pay all charges.

**Accurate Valuations and Prompt Returns.**

## GOLDSMITH BROS.,

Sweep Smelters, Refiners and Assayers.

63-65 WASHINGTON ST., CHICAGO.

Two Medals from World's Fair. Australian Opals a Specialty  
ESTABLISHED 1869.  
**Frederick J. Essig, Lapidist,**  
and Importer and Cutter of  
**Precious and Imitation Stones.**  
8th Floor, Silversmiths' Bldg.  
131-137 WABASH AVE., " " CHICAGO.

**GENEVA OPTICAL CO.,** 69 Washington St.,  
**CHICAGO.**

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.

# TOWLE

**MANUFACTURING COMPANY,**  
**SILVERSMITHS.**

**NEWBURYPORT,**  
**MASS.**

**CHICAGO.**

**JEWELERS ONLY.**



# Colonial





# Important to Watch Dealers!

The prices of Paillard watches are not known to the public, but confined to the legitimate watch trade; and as they are "nameless" they afford the dealer a living profit. If you have never handled Paillard watches you are missing an opportunity, as they offer more advantages than any other watch made. If you have handled them, increase your dealings and add to your profit.

## NEW IMPROVED 18 SIZE STEM WIND HUNTING OR OPEN FACE



**F** Nickel, adjusted to temperature, isochronism and positions, 21 extra fine ruby jewels in gold settings, compensation balance with gold screws, patent regulator, Breguet hair-spring, double sunk glass enamel dial, elaborately damasked in gold with black enameled lettering.

**F. M.** Magnetic, same description as F, with steel hair-spring and balance, engraved Paillard Watch Co.



**G** Nickel, adjusted to temperature and positions, 17 jewels, compensation balance, patent regulator, Breguet hair-spring, double sunk dial, handsomely damasked in gold lettering and gilded steel work.

**G. M.** Magnetic, same description as G, with steel hair-spring and balance, engraved Paillard Watch Co.



**H** Nickel, 17 jewels, compensation balance, patent regulator, Breguet hair-spring, double sunk dial.

**H. M.** Magnetic, same description as H, with steel hair-spring and balance, engraved Paillard Watch Co.

After a thorough and complete trial of Paillard Non-Magnetic watches on some of the leading railroads of the country, the result has been so favorable that some of the largest railroad companies are recommending all grades above 16 Jeweled. Some of the watches in use for the past ten years on the leading railroads have earned for themselves an enviable reputation. No test is so severe on a watch as when carried on a locomotive, and Paillard Non-Magnetic watches are especially constructed for this purpose.

## NEW IMPROVED 16 SIZE 3-4 PLATE—ELGIN MODEL—HUNTING AND OPEN FACE



**No. 74** Nickel, 15 jewels, compensation balance, patent regulator, Breguet hair-spring, dust band.

**No. 74M** Magnetic, same description as 74 with steel hair-spring and balance, engraved Paillard Watch Co.



**No. 75** Gilt, 15 jewels, compensation balance, patent regulator, Breguet hair-spring, dust band.

**No. 75M** Magnetic, same description as 75, with steel hair-spring and balance, engraved Paillard Watch Co.



**No. 76** Nickel, 11 jewels in settings, compensation balance, patent regulator, Breguet hair-spring, dust band.

**No. 76M** Magnetic, same description as 76, with steel hair-spring and balance, engraved Paillard Watch Co.

The retailer knows a good thing when he sees it, and he knows that Paillard Non-Magnetic watches are the best for him to handle.—**They beat the World.**

Descriptive confidential price list with full information mailed on request of any regular dealer.

**A. C. BECKEN,** = = **Chicago, Ills.**  
Agent for Dueber-Hampden Watches.

### Cincinnati.

Mr. Dickinson, of the Elgin National Watch Co., was in Cincinnati last week.

Joseph Daller, of this city, is a guest of his sister, Mrs. John C. Dueber, Canton.

T. G. Jewett, representing the Gorham Mfg. Co., was at the Grand a few days ago.

Mr. Smith, of Bippart & Co., Newark, N. J., was here last week, having very good sales.

Mr. Lindenberg, of Bene, Lindenberg & Co., is home ill with an affection of the throat that promises to be very serious.

The Hamilton Tile and Pottery Co.

were recently incorporated with a capital stock of \$25,000. They will make a pottery similar to Rookwood.

O. E. Bell, of the O. E. Bell Co., has been in Minneapolis the greater part of the week. He is at the Nicollet hotel. Mr. Bell issued invitations to 800 jewelers in the northwest to be at Minneapolis at his company's expense during the carnival week and meet him and his traveling men to talk business.

### Indianapolis.

E. C. Miller, of Baldwin, Miller & Co.,

has been called to Mexico on account of his mother's illness.

Philip Sandoz & Son, Wabash, Ind., have assigned for the benefit of creditors. The assets are about \$1,000 and the liabilities \$1,500. Philip Sandoz, the senior member, was struck by a Wabash railroad engine several months ago and killed. The firm did a limited jewelry business.

C. W. Reynolds has disposed of half interest in his jewelry store, De Witt, Ia., to H. T. Carstensen, the new firm being Reynolds & Carstensen.

## TENANTS OF THE HOLLAND BUILDING, ST. LOUIS, MO.

### Eisenstadt Manufacturing Co.,

IMPORTERS OF...

DIAMONDS

AND

PRECIOUS STONES.

..MAKERS OF..

Fine Jewelry.

JOBBER OF...

FOREIGN

AND

DOMESTIC WATCHES.

HOLLAND BLDG., 209-213 N. 7th ST., ST. LOUIS, MO.

GEO. H. KETTMANN & CO.,

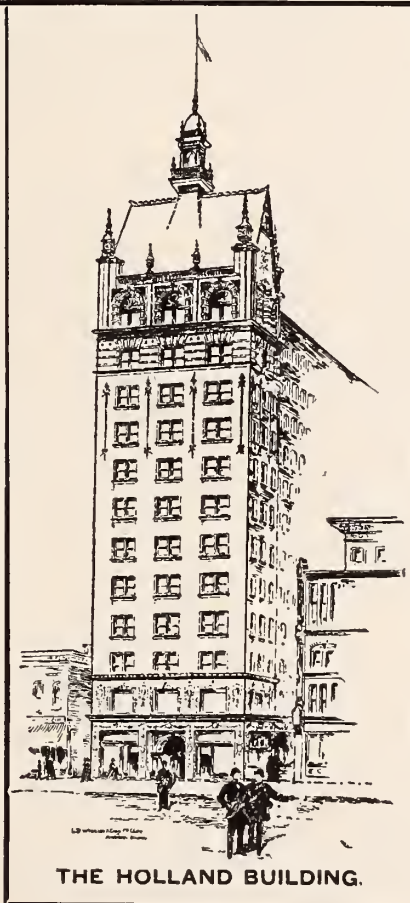
...IMPORTERS AND JOBBERS OF...

Watch Material, Jewelers' Supplies,

AND OPTICAL GOODS.

ST. LOUIS, MO.

HOLLAND BUILDING,



THE HOLLAND BUILDING.

ROOMS

411,

412,

413.

OUR  
NEW  
CATALOGUES  
ARE  
READY.

HOLLAND BUILDING,

209-213 N. 7th Street.

ST. LOUIS SALESROOMS:

Holmes & Edwards  
Silver Co.,  
MAKERS OF...  
Silver Plated Flat Ware,  
Nickel Silver, German Silver,  
and Metal Blanks for Plating.

Barbour Silver Co.,  
...MAKERS OF...  
Sterling Silver, Nickel Silver,  
...AND...  
SILVER PLATED HOLLOW  
WARE.

...THE...

SOLE OWNERS AND CONTROLLERS OF THE CELEBRATED  
SILVER MAIN SPRINGS FOR AMERICAN WATCHES . . .



### The Tenants of the Holland Building, St. Louis, Mo.

ST. LOUIS, Mo., Sept. 4.—The Eisenstadt Mfg. Co. occupy the entire second floor of the new Holland building. In the front half are located the general offices of the company, also the salesroom, which is pronounced by competent judges to be one of the finest, both in appointments and finish, in the country. The floor of the office is of marble, and the entire wood work and wainscoting of quarter sawed oak, cabinet finish. In this department a private salesroom is located, devoted entirely to diamonds. Leading off from the office departments is the private office, a gem of its kind, finished in mahogany. In the rear half of the quarters of the firm is located the manufacturing department, where competent workmen, exceptional facilities and good light combine to make this department of the firm a model of its kind.

The Holmes & Edwards Silver Co. and Barbour Silver Co., both represented here by Chas. H. Schoen, occupy quarters on the third floor. They were the pioneers in the new Holland building, and have occupied their new quarters for over a month. The floor space devoted to the salesroom occupies 1,360 square feet, and the arrangement of the show cases, stands, etc., is calculated to show to excellent advantage the numerous beautiful specimens of the silversmith's art here exhibited. Wall cases of ebonized wood occupy all the space from end to end on the south side of the rooms; also the entire space on the north side, except where the necessary windows are placed. On the south side of the rooms a large window 20 feet wide looks directly into one of the wall cases, serving as an admirable show window for a fine display of silverware. These two concerns also have the entire 13th floor of the building as a storeroom for surplus stock.

Geo. H. Kettmann & Co. occupy rooms 411-12-13 on the fourth floor, as salesrooms and offices, and also a part of the ninth

floor as a stock department. This firm make a specialty of jewelers' supplies and optical goods, and since their removal to this city from Louisville, Ky., on July 1, 1896, they have extended their trade largely, and the prospects for continued and increasing success are excellent. Two traveling salesmen are now employed, and the firm look to a busy Fall and Winter trade. They are the sole owners of the "Silver main spring" for American watches, for which there is a large demand.

Among other jewelers who have taken quarters in the building are Hoyt & Engelskind Jewelry Co. and the Wilson Jewelry Co.

### St. Louis.

Aug. Poss removed last week from 3804 to 3514 S. Broadway.

Edwin Massa, of the Bauman-Massa Jewelry Co., arrived home on the 2d from a long southern trip.

Henry Loewenstein, the South St. Louis jeweler, has embarked in journalism. He recently purchased the *South Side Reporter*.

Meyer Bauman, of L. Bauman Jewelry Co., returned from Europe last week. He made a large number of purchases for his house while away.

O. H. Kortkamp left early in the week to attend the wedding of S. Frohlichstein, of Henry Froehlich & Co., New York, which took place at Racine, Wis., on Sept. 1.

The regular monthly meeting of the board of directors of the Retail Jewelers' Association of Missouri took place on Sept. 1. Reports from various committees were made relative to the late excursion. Several grievances in trade matters were received from firms not members of the association. The secretary was instructed to notify these parties that the association had considerable to do in looking after the interests of their members, and that the best way to have such matters as complained of looked into was by the complainants joining the association.

### Harrington & Co. Consolidated with N. J. Nonnemacher.

COLUMBUS, O., Sept. 6.—Harrington & Co., who met recently with reverses, and were forced into the hands of a receiver, have succeeded in getting matters into shape to resume business, and have been consolidated with N. J. Nonnemacher, a leading jeweler of the "Hub." Mr. Nonnemacher was with the old firm for 20 years, prior to the establishment of his own business on 4th St., and is well known in the city.

The new firm have moved into elegant new quarters at 44 N. High St., one door south of the old stand, where, with a new stock and largely increased facilities, they hope to welcome back all their old customers.

### Cleveland.

Alexander Parall, formerly watchmaker with Bruner Bros., is now with the Bowler & Burdick Co.

Mr. Ormsby, formerly watchmaker with Webb C. Ball, is now with J. R. Reed & Co., Pittsburgh, Pa.

H. S. Freeman, formerly wholesale jeweler at 144 Superior St., has removed his business to Toledo, O.

A. T. Hubbard, of the Cowell & Hubbard Co., spent last week in New York and the east, making purchases for Fall trade.

Goldsohl Bros. recently removed to Attleboro, Mass., where they are engaged in the manufacture of gold plate chains.

F. X. Dietz, manager of the material department of the Bowler & Burdick Co., has been spending several weeks at Saegertown, Pa.

R. E. Burdick, of the Bowler & Burdick Co., has returned from a trip to Europe, where he made purchases for the Fall and Winter trade.

G. H. Caniff and Sidney Ball, of the Webb C. Ball Co., made a trip from Cleveland to Rochester, N. Y., and return during their vacations.

### Louisville.

George Wolf has returned from a trip to Atlantic City.

B. F. Rodgers, of Rodgers & Pottinger Jewelry Co., has gone to French Lick Springs, Ind., for a rest.

W. C. Kendrick and family have returned from Crescent Hill, where they have been spending the Summer.

W. G. Buschemeyer, who was recently robbed, is having iron bars attached to the windows of his establishment.

Elmer Rich, of Rich & Allen Co., Chicago, accompanied by his wife, spent several days in the city last week.

Mrs. K. Boegerhauser has gone east to buy goods. She has sold out her millinery stock and will give her entire attention to her jewelry store.

William T. Cobb, 1120 W. Market St., last week assigned to A. H. Benton. The assets and liabilities are both small. Mr. Cobb attributes his failure to dull times and ill-health. The Lorch Jewelry Co. are the largest creditors.

### Kansas City.

C. J. Dixon has opened a new jewelry store at 1507 E. 18th St.

Jaccard's have displayed in their window this week the prizes for the Horse Show to be held here this week, consisting of statuary, cut glassware and many small horse show novelties.

The police arrested in this city last week George Jenkinson, Henry Isaacs and John Gordon, for robbing a jewelry store in Marshall, Mo., last week. On searching their rooms here considerable jewelry was found; plated ware was found at the place on Grand Ave., of William Kort, who was arrested for receiving stolen goods.



ORDER EASY FLOWING "N" GOLD SOLDER  
ORDER FROM YOUR JOBBER.  
F. H. NOBLE & CO., 103 STATE STREET,  
CHICAGO.  
MANUFACTURERS.

**JOHN F. TURNER,**  
**Jewelers' • Auctioneer,**  
103 STATE ST., CHICAGO, ILL.  
Write for Particulars.

## Connecticut.

The Meriden Britannia Co. have just shipped 60 prize cups to their Pittsburgh agent for trophies at bicycle meets to be held in that vicinity.

The Postal Telegraph-Cable Co. have installed a clock in the miniature tower erected in front of E. Vanderwerken's jewelry store, Stamford.

C. H. Tibbits, of Wallingford, arrived home Sept. 3 from a business trip to Montreal, in the interests of Simpson, Hall, Miller & Co.

The engagement is announced of William T. Hoyt, of New York, formerly of Bridgeport, to Miss Julia C. Meeks, of Garrison-on-the-Hudson. Mr. Hoyt was for several years in the office of Holmes & Edwards in Bridgeport, and is now in the New York office of that concern.

David Mayer, the Hartford jeweler, and his family, will, on Oct. 1, take up their residence in New York city. Mr. Mayer will, however, retain his office and property interests in Hartford, and will continue to make that city his business headquarters at his present place of business, 32 Asylum St., Freeman building. Mr. Mayer went to Hartford in 1847, and has resided there ever since.

Justice Sylvester Barbour in Hartford gave a hearing Aug. 31 in the suit of Elias Colin against Theodore Tobias for \$20.01 damages. The plaintiff claimed the amount represented a balance due for repairing watches and jewelry for the defendant. The defendant claimed that there is a balance due of \$1.49, making a set off of work, as he alleges, improperly done. Justice Barber reserved his decision.

## Trade Gossip.

Bene, Lindenberg & Co., Cincinnati, O., have received another shipment of pearl handle silver table ware imported for holiday trade. The goods come in novelties as well as table ware. Write for samples or see their traveling men.

Jos. Noterman & Co., Cincinnati, O., have had such a demand for diamond mountings that their stock must be replenished before the season fairly opens. Order work is so brisk that they have been short on hands in the stock department.

To meet the growing demand for solid wire chain bracelets, Wm. Link, manufacturing jeweler, 61 and 63 Mulberry St., Newark, N. J., has prepared a large and attractive line of these goods specially for the Fall trade. The line consists of five sizes of bracelets, each size being finished in six different styles.

"The Very Best" caliper manufactured by Joseph Mehmert, Cincinnati, O., is proving true to its name and is fast becoming a ready seller. It is a perfect parallel and is bound to be accurate. E. S. Fishback is representing this firm in the south and M. Dreifus in the Central States. They are having very good sales.

## ACCEPTED AT WASHINGTON.

### Springfield Watches Adopted By The Government in Preference To Other Makes.

The Illinois Watch Factory today received a letter from Messrs. Moore & Leding, one of the prominent retail jewelry firms of Washington, D. C., in which they say:

"We beg to advise you that the government accepted the bulk of your watches, and we will send you the rating of them. It will be difficult to get a special letter from the Observatory stating that these movements have proved the best of their class submitted. The fact that yours were accepted and others rejected speaks for itself. They won't tell us what others may have been tried and failed."

Some weeks ago Messrs. Moore & Leding wrote the Illinois Watch company of this city, asking them to send eleven adjusted 18-size movements to compete with movements of other manufacture, in a test to be made at the Naval Observatory of the United States government. The movements to be accepted were required to run within a variation of 30 seconds per week.

The movements sent on by the Illinois Watch Company were not especially adjusted for this test but were taken right from stock. Out of the eleven watches which the government accepted for their service, ten of them were manufactured by the Illinois Watch Company. This certainly speaks well of the watches built in the capital city of the great state of Illinois.

Springfield Evening News July 10 1897.



**San Francisco.**

S. W. Thompson, Salem, Ore, is in town.

Lissner & Co., Los Angeles, advertise a dissolution sale.

J. A. Tolmie, The Dalles, Ore., was in town for a few days and left for his home last week.

John A. Steinbach, a former San Francisco jeweler, expects to start a store at Vallejo, Cal.

A. Sigwart, formerly watchmaker with Lissner & Co., Oakland, will start a jewelry store in that city.

J. R. Jenkall & Co. opened a neat establishment at 817 Market St., under the Academy of Science building, on the 28th ult. A large line of watches and jewelry will be carried.

C. B. Griffin, San Diego, is in town, having sold his business in that city to a party by the name of Butler, from Iowa. Mr. Griffin will leave for Seattle, Wash., in a few days to establish a jewelry business there.

In a farce comedy, last week played in New York, one character says to another who is supposed to have been on an nocturnal spree: "You mustn't think you're a whole jewelry store just because you have rings under your eyes." This joke is very heartily laughed at by those who like just this sort of joke.

**News Gleanings.**

W. J. Masten will open a repair shop in Lyndonville, Vt.

H. Howard has opened a jewelry store in Lake Forest, Ill.

Lorenzo Russell will open a jewelry stock in Carthage, Ill.

W. J. Douglas, Cobden, Ont., has assigned to G. De Lelage.

A recent fire in Kingston, N. Y., did some slight damage to the store of John T. Bond.

F. A. Ulrich will open a jewelry store at 392 Main St., Bridgeport, Conn., about Sept. 15.

The father of Louis S. Lowenthal, jeweler, Bradford, Pa., was killed by a freight train Sept. 2 at Oneida, N. Y.

F. R. Stockford, formerly with James Huntington, Cambridge, Mass., has started in business on his own account in Webster, Mass.

H. L. Davis, having accepted a position with the American Waltham Watch Co., has closed his place of business in Fitchburg, Mass.

E. T. James, Sing Sing, N. Y., recently took a vacation outing tour on his bicycle of about 250 miles, covering parts of New York, Pennsylvania and New Jersey. Mrs. James accompanied him.

The sale of the Stein stock of jewelry, in Stillwater, Minn., to the local banks, has been confirmed by the court. The pur-

chasers have placed Miss Stella Rippman in charge of the stock to sell it out.

C. B. Safford, Kingston, N. Y., has been on the sick list for the past six weeks with detachment of the retina of his left eye. He was threatened with the total loss of the use of that member. He is able to be out again and spend a short time each day in his store.

Charles R. Lloyd, Hazardville, Conn., has brought suit against the Hazard Powder Co. for injury done to his jewelry store June 18 by an explosion. He claims \$250 damages. The suit is returnable to the court of common pleas, at Hartford, the third Monday of September.

Commonwealth's-Attorney Richardson, of Richmond, Va., conferred with several witnesses in the case of the negro preacher, Mitchell, who flim-flammed the negro jeweler E. J. Crane out of \$50 some months ago, and decided it would be useless to bring him back to the city from South Carolina.

The store of Thomas Barnes, Gorham St., Lowell, Mass., was entered last Tuesday noon by the breaking of a glass door in the owner's absence, and 13 watches, which had been left for repair, were stolen.

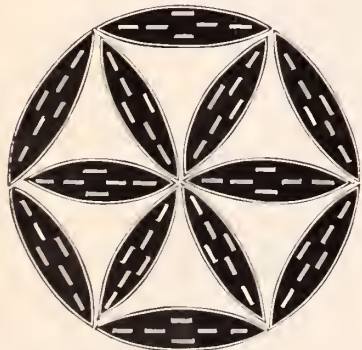
E. Gluck, Birmingham, Ala., will move Oct. 1 to a handsome store on 20th St., next door to the large 5-story block now going up near First Ave. Mr. Gluck has left for New York, where he will purchase a large stock of goods.

**Order Now to Avoid the Rush.**

*Write for Circular and Price List.*

# WOLFSHEIM'S FLORA DISPLAY TRAY

The only Tray making unlimited and Beautiful Designs for all kinds of Jewelry and Watches.



Set of 12 Single Trays placed together



Single Tray for 6 Rings.



Single Jewelry and Watch Trays.

PATENTED DECEMBER 8th, 1896.



Set of 12 Single Trays placed together.

**LOUIS WOLFSHEIM,**

Manufacturer of **Fine Cases for Jewelry and Silver Ware** of Every Description.

Show Case and Window Fittings, Travelers' Cases and Trays a Specialty.

Paper Boxes, Tags, Cards, Cotton, Etc.

**44 Maiden Lane, = = = = New York.**

W. S. Swisher, Emporia, Kan., has been sued for \$13.

D. H. Bush is the name of a new jeweler in Phoenix, Ariz.

Henry Wicke, St. Louis, Mo., has been sued on a note for \$137.

W. W. Caviker has gone out of the jewelry business in Cedarvale, Kan.

Wm. T. Chapman, Pawling, N. Y., will remove this month to a new store in that village.

F. Fredericksen, Sleepy Eye, Minn., has sold out to John Brannckbauer.

B. F. Marshall, Argentine, Kan., has given a chattel mortgage for \$200.

A. H. Krause, of St. Louis, has opened a repair shop in Greenville, Ill.

A chattel mortgage for \$1,500 has been filed by Christian Haman, Omaha, Neb.

Geo. K. Burleigh, Tilton, N. H., has closed his store and gone into insolvency.

J. Kirbeg has given a chattel mortgage on his jewelry stock in Farmington, Mo., for \$35.

The stock of jewelry of T. B. Anderson, Sedalia, Mo., has been sold out by the administrator.

Ben Overstreet, of Farmer City, Ill., on Sept. 1 opened a new jewelry store in Monticello, Ill.

J. J. Schneider has just completed moving his stock of jewelry from Jetmore, Kan., to Hume, Mo.

Harry Becker, of the California Clock Co., San Francisco, Cal., has filed a voluntary petition in insolvency.

Chas. F. May, Yonkers, N. Y., who has been ill with appendicitis for the past three months, has recovered and is at business again.

Will Davenport, who was at one time connected with the Rockford Watch Co., is conducting a jewelry store in Fort Worth, Tex.

Thieves entered the jewelry store of A. C. Brown, Delmar, Del., a few nights ago, but were frightened off before they secured any plunder.

Charles W. Neal, formerly in the jewelry business in New Britain, Conn., and Miss Lillian Belle Roloff, of Springfield, were married Aug. 24.

Chas. Dillingham, for a number of years past bookkeeper for the Bell Bros. Co., Ogdensburg, N. Y., has embarked in the coal business in that city.

A fire occurred last week in the residence of Samuel King, jeweler, 1405 N. 3d St., Harrisburg, Pa. The loss, less than \$125, was fully covered by insurance.

Isaac W. Haight has opened a watch repairing business in Highland Falls, N. Y. E. W. Wade, Chatham, N. Y., is recovering from a severe attack of peritonitis.

Frank Presswell, who has worked for W. B. Stevens, Sibley, Ia., as jeweler, intends to go into the jewelry business after attending an optical school in Chicago.

C. W. Messick has opened a new stock of jewelry in Moline, Kan.

C. E. Weigel, a jeweler and optician, from Animosa, Ia., has rented space in Hallct's drug store, Sterling, Ill., and has put in a stock of jewelry.

Mail advices from Rome, Italy, say that a company have been formed in Milan, with a capital of \$60,000, to establish a large watch manufactory on the American system.

The awning in front of J. E. Micks' jewelry store, Elkhart, Ind., was destroyed by fire a few days ago. It was stated that the blaze started from a cigar stub pitched from a window above.

Burglars broke into Henry Bunch's jewelry store, Plainville, Ind., last Tuesday night. One hundred dollars' worth of jewelry was stolen. Bloodhounds were put on the trail of the thieves.

B. K. Maxfield, Iroquois, S. Dak., who has been in the jewelry business for some time, has also purchased a stock of drugs, and will operate the two lines together.

The Diamond Bond Co., of Rockford, Ill., have incorporated to deal in diamonds: capital stock, \$2,500; incorporators, Howard C. Roosa, T. S. Brumbaugh and Arthur E. Fisher.

Jeweler Charles W. Bell, Charlotte, recently loaned \$2,500 to Charles D. Mills, who embarked in the dray and moving van business. Mills failed and Bell replevied all the property in sight, but is still out a considerable sum.

R. C. Tisdall, ex-secretary of I. O. O. F. Lodge, No. 634, and formerly a jeweler of Geneva, Ind., has been arrested charged with embezzling \$155.40 of lodge funds at the time he left there in December last. Tisdall made application to join the G. A. R. lodge of Pierce, O., and in this way his whereabouts became known.

Last Friday night a thief walked into the jewelry establishment of Mark J. Stephenson, 661 Church St., Norfolk, Va., and carried off four gold and two silver watches. The proprietor was eating supper in the rear of his store at the time.

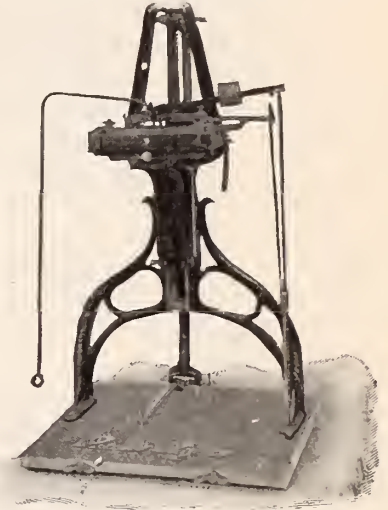
H. A. Graves, jeweler, North Adams, Mass., has sued the town of Adams for damages received at that place on Decoration Day. A horse which he was driving stepped into a broken culvert and Mr. Graves and his companion were thrown out and injured. He claims he has been unable to work since that week, and has brought a suit for \$1,000 damages.

Joseph Kern, jeweler, 707 Market St., Wilmington, Del., was swindled out of a ring by a slick young man a few days ago. The swindler walked into the store and asked to be shown some diamond rings. He finally selected one valued at \$45, which he said suited him. The man said he was a nephew of Judge Ball, and asked to be allowed to take it home and show it to the Judge. Mr. Kern never thought to question the man's honesty, and allowed the young man to go out of the store with the ring. He never came back.

## A MARVEL!!

### THE EATON-ENGLE ENGRAVING MACHINE.

With the aid of this machine, anyone, no matter how slightly acquainted with the art of engraving, can execute the most artistic work on silverware, gold jewelry, in finger rings, etc., on flat and concave surfaces, on glass, in short on everything.



From the Newark Sunday Call:  
ENGRAVING BY MACHINE.

A DEVICE DESIGNED FOR USE BY JEWELERS.

An engraving machine has recently been put upon the market, designed to be an adjunct to the equipment of the progressive jeweler. With its aid the jeweler can, after a few days of practice, engrave an initial letter on spoons, knives and forks, mark silver novelties, engrave monograms or special designs on glass-ware, souvenir spoons and the thousand and one other articles which he is called upon to treat. This latest model is a happy combination of simple elements doing away with all belts, pulleys or cams, and comprises chiefly a swinging vertical arm, to which is the graver and tracer. This, with the bracket which holds the work, is substantially all there is to the machine. By a very simple adjustment the graver can be set at any angle desired, thus presenting a broad cutting surface, and producing bright, flashy cuts.

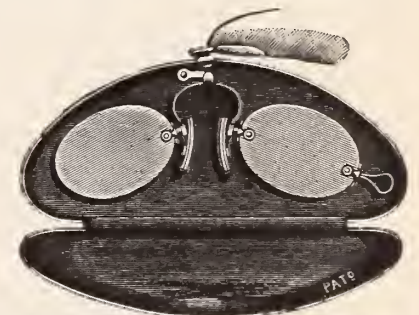
The above is part of an article which appeared in the JEWELERS' CIRCULAR of Aug. 4, '97, and which article referred to the

### EATON-ENGLE ENGRAVING MACHINE.

Write at once for particulars to

**EATON & GLOVER, Makers,**

111 NASSAU STREET, NEW YORK.



### The Patent Feather-Weight Eyeglass Case.

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

**SPENCER OPTICAL MAN'F'G CO.,**  
PATENTEES AND MAKERS,

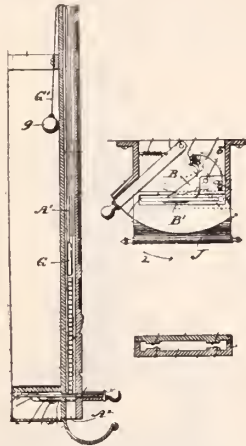
15 Maiden Lane, - - - New York City.



## The Latest Patents.

ISSUE OF AUG. 31, 1897.

**589,050. MATCH-BOX.** AMOS W. WARNOCK, Dorchester, Mass. Filed Jan. 2, 1897. Serial No. 617,762. (No model.)



A match box adapted for discharging one match at a time, comprising a vertical compartment adapted to receive a series of matches, a spring-pressed lever normally closing the outlet from the said compartment and

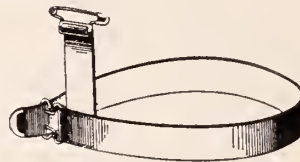
a swinging lever adapted for separating the matches and throwing the said spring-pressed lever out of line with the discharge opening.

**589,368. FOUNTAIN-PEN.** FRANCIS J. PRIBYL, Hazleton, Pa. Filed Feb. 2, 1895. Serial No. 537,130. (No model.)



A fountain-pen comprised of a non-corrodible rod, or strong wire, passing through a tube plugged at each end, and having at both ends a tapering longitudinal groove, one for the outflow of writing fluid and the other for admission of air, and means for projecting and retracting said rod to simultaneously expose greater or less portion of said grooves or wholly closing same.

Design **27,586. SKIRT-HOLDER.** ROBERT M.



STEINDLER, New York, N. Y. Filed April 24, 1897. Serial No. 633,802. Term of patent, 7 years.

Design **27,587. SILVERSMITH'S STOCK.**



SETH WILLIAM BARBITT, Meriden, Conn. Filed July 22, 1897. Serial No. 645,598. Term of patent, 7 years.

Design **27,588. HANDLE FOR KNIVES.** WILLIAM C. CODMAN, Providence, R. I., assignor



to the Greenleaf & Crosby Company, Jacksonville, Fla. Filed July 23, 1897. Serial No. 645,741. Term of patent, 7 years.

Design **27,589. HANDLE FOR SPOONS, &C.** ARTHUR G. ROGERS, Meriden, Conn., assignor



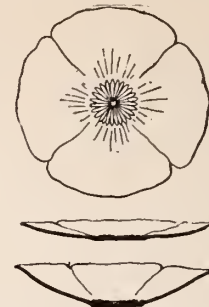
to C. Rogers & Bros., same place. Filed July 20, 1897. Serial No. 645,267. Term of patent, 7 years.

Design **27,590. HANDLE FOR BUTTON-HOOKS.** PHILIP H. LONG, Newark, N. J.



Filed July 15, 1897. Serial No. 644,735. Term of patent, 7 years.

Design **27,593. DISH.** CHARLES J. KING, San



Francisco, Cal. Filed Oct. 17, 1896. Serial No. 609,249. Term of patent, 7 years.

## EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

*Expiring Aug. 31, 1897.*

**231,681. WATCH KEY.** GEORGE P. REED, Melrose, Mass.

**231,690. STYLOGRAPHIC FOUNTAIN PEN.** ALEXANDER M. SUTHERLAND, New York, N. Y.

**231,729. WATCH KEY.** GEORGE P. REED, Melrose, Mass.

**231,732. CALENDER CLOCK.** OTTO F. SCHULTZ, Louisville, Ky., assignor to himself and Gustav A. Schultz, same place.

**231,769. CLOCK.** EDWARD DAVIES, Brooklyn, N. Y., assignor to the Ansonia Clock Co., Ansonia, Conn.

**231,770. PENDULUM REGULATOR FOR CLOCKS.** EDWARD DAVIES, Brooklyn, N. Y., assignor to the Ansonia Clock Co., Ansonia, Conn.

**231,800. COMPENSATING CLOCK PENDULUM.** JOHN W. HILE, Leavenworth, Kan.

**231,839. ESCAPEMENT.** AUGUST E. MULLER, Vienna, Austria.

*Expiring Sept. 7, 1897.*

**231,948. BUTTON.** JAMES B. ALLEN, Cranston, R. I.

**231,965. SEPARABLE BUTTON.** NATHAN P. MAKER, Providence, R. I., assignor to himself and John Moore, same place.

**232,044. BUTTON.** LESSER LESZYNSKY, San Francisco, Cal.

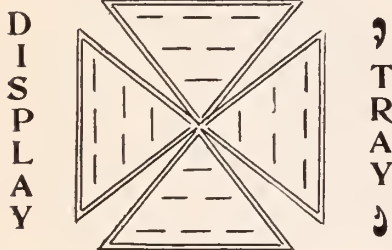
**232,073. CLOCK ESCAPEMENT.** MATHIAS SCHWALBACH, Milwaukee, Wis.

**Buchanan Bros. Awarded Contract for 300 Coquille Glasses.**

WASHINGTON, D. C., Sept. 2.—The contract for furnishing the Signal Service of the War Department with 300 coquille riding bow glasses, smoked, has been awarded to Buchanan Bros., Washington, D. C., at \$45.50 for the entire lot.

Leys, Trout & Co., Prescott building, John St., New York, have just issued a new catalogue illustrating specimens of their new and extensive lines of silver novelties, ebony and leather goods, produced for the Fall trade. The catalogue consists of 24 pages, neatly bound within a specially designed cover. The most commendable feature of the pamphlet is the cuts, which almost deserve being called "works of art." This applies particularly to the illustration of a foxtail duster, on the outside cover. The catalogue can be had gratis upon application.

## "Little Wonder"



Four Trays Grouped.

Lack of space prevents our telling you the many good points of this tray. With a dozen of these trays (and they don't cost much) you can make a countless number of different beautiful and attractive window displays. Trays are made to hold rings, brooches, watches, etc., as desired.

Write for Illustrated Circular.

**S. VALFER & CO.,** MAKERS OF  
Jewelry Boxes, Silverware Cases, Trays, Etc.,  
48 and 50 Maiden Lane, - NEW YORK.  
CHICAGO: 1005 Stewart Bldg.,  
A. E. SCHADER, Representative

**H. M. RICH & CO.,**  
Jewelry - Auctioneers,  
21 School Street,  
BOSTON, MASS.

**A. J. COMRIE,**  
AUCTIONEER,  
22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

RITE FOR PARTICULARS.

**Wire Drawing Machinery.**

WRITE FOR CATALOGUE.

**Mossberg & Granville Mfg Co.**  
PROVIDENCE, R. I.





## The Perfection of the Chronometer.

[From the *Revue Chronométrique*.]

It is generally believed that the progress made in the domain of industry by the application of electricity to the manifold purposes of human life necessarily caused experiments to be instituted for rendering watches insensible to magnetism. The following researches will show that this opinion is erroneous, because for a long time prior to this event watchmakers of talent have found means to overcome this influence, and employed metals not subject to magnetism in the construction of the balance and its spring for marine chronometers.

As early as 1833 Messrs. Arnold & Dent published in the *Nautical Magazine* the results of their experiments with six chronometers which had been subjected to magnetic influence. Two of these chronometers were furnished with balances of platinum, silver and brass, with gold balance springs; these parts were of steel in two others, and finally, the last two were partially protected against this influence—one by having a steel spring and balance of platinum and silver, the other had a gold spring and steel balance. These experiments were conclusive, and demonstrated in a striking manner that platinum, gold, palladium and even glass might be employed in the manufacture of balance springs and compensated balances. It is also interesting to read of the experiments made about the same time with chronometers provided with ordinary balances, but balance springs of different natures.

From 0° to 30° Reaumur (32° to 100° F.), a chronometer with a glass spring retarded 40 seconds in 24 hours, while one with a palladium spring retarded 2 minutes 30 seconds in the same time. Finally two chronometers, one with a steel spring, the other with a gold spring, retarded, the first, 6 minutes, 25 seconds, and the other 8 minutes, 4 seconds, in the same time.

Although magnetization may be of no influence in these variations, we mention them simply to show that palladium has for a length of time been employed in chronometers.

John Gottlieb Ulrich had as early as 1828 taken out a patent, No. 3,639, in London, looking to the solution of the same question. Somewhat later, in 1837, he took

out a second, No. 7,350, for an improvement, and finally a last patent, No. 103, was granted him in 1856, which is highly important to us in the solution of the present question.

From it will be learned that a part of his invention consists of an improvement in the balance of ordinary construction, in such a manner that it compensates from 0° to 30° R. (32° to 100° F.), and that its tendency of being affected either by terrestrial magnetism or by local attractions, and in particular those produced on board of iron vessels, is entirely overcome.

Farther on is mentioned an improvement to the balance, consisting in the employment, in preference to steel, of portions of arcs of a circle of two united metals, silver or brass, aluminium or palladium, or any other metal lighter than platinum, provided that it be not subject to magnetism.

In the first quarter of the 19th century a Swiss watchmaker of great ability issued a memoir entitled "Essay on the isochronism of balance springs and other notes." The author of this memoir, Mr. Frederic Houriet, of Locle, after having described the different experiments by him instituted for the purpose of rendering the balance spring isochronous, closes his researches by giving the detailed description, accompanied by figures, of a chronometer called "garde-temps" (timekeeper), invented and constructed by him. Except the balance spring and the pivots of the movable parts, all the pieces of this instrument were of brass, gold, or platinum, the balance compensated with a bi-metallic rim of platinum and gold; balance spring of gold. The experiments for testing the rate of this timepiece, placed in contact with a strong magnet, proved that every magnetic influence was completely destroyed, because the rate had not whatever been affected by the operation of this influence.

The researches, experiments and trials of above-named artists were principally directed to marine chronometers, because the probable magnetic influence upon watches was at that time little understood by both manufacturers and consumers. The principal endeavor was directed toward protecting the balance spring of watches against oxidation.

In 1876 we find in the *Journal Suisse d'Horlogerie* that the matter of magnetiza-

tion in watches began to claim a large part of attention, and although oxidation still engaged a principal part of attention, we read in the *Horological Journal*, of London, of 1879, several articles praising the qualities of an alloy of palladium for the balance spring.

From the foregoing it is evident that the experiments and works of Houriet, Arnold, Dent, Ulrich, etc., were first of all directed toward finding means for protecting chronometers against magnetic influences; therefore the alloys of platinum, gold, silver and palladium, which had been employed for this end, have been made use of for more than 50 years.

In conclusion, we wish to say a few words on balances and balance springs of steel, which have rendered and are still rendering us excellent services. The methods employed for decrying them are not always models of exactness and truth. For instance, it is said in the advertisements vaunting the great merits of balances and springs from palladium and other metals, that the neighborhood of a small magnet, no matter in what form, whether the receiver or transmitter of a telephone, and the knife which you carry in the same pocket with your watch, are so many causes fatal to the reliable rate of your watch. If one were to believe the details of these advertisements then no watchmaker could make use of steel tweezers to handle the balance spring and the various pieces of steel of the escapement without injury to the precise rate of the watch; the very steels in the corsets of our ladies would be causes detrimental to the rate of their watches. What would our illustrious predecessors, the Arnolds, the Dents, the Frodshams, the Berthauds, etc. (without at present taking into account the timers of our day, who for the last few years have obtained such excellent results with steel balances and springs), say if they were told of such enormities?

The truth is, that of all the metals known at present steel is by far the most useful, because it can be utilized for all kinds of delicate and fine work. On account of the physical properties it possesses, and notably those of temper and elasticity, it justly occupies a place in the industrial arts which can never be aspired to by any of its competitors.





Especially in the horological industry, vain would be the attempt to replace it without great injury to the strength and perfection of the small and delicate machines called watches. It is undeniably true that the causes of magnetism have within the last few years assumed large proportions, and it is but proper that attempts to combat them should be made, but by pushing too far the precautions to avoid one evil, another far more dangerous and especially more onerous to the consumer is invited. . . . Let us, for instance, call to mind the work performed per second by certain parts of an anchor watch. The balance of an anchor watch generally receives 18,000 impulses per hour; the two horns of the fork each impart it 9,000 small blows; this makes for 24 hours the respectable sum of 216,000, or 78,840,000 impulses per year.

It is well known that a drop of water, in falling, will wear a hole in the hardest rock; how easily, therefore, would be worn away the sides of the fork notch it constructed of another less hard metal than steel. . . . To say that the future belongs to the non-magnetic watch is making an enormous assertion, requiring more than the ardent imagination of the advertiser to substantiate.

**Banking Pins.**—When the balance has been cleaned, and put in its place, try its end shake, and, if necessary, correct it. If it has more than perceptible end shake, you may expect irregularity in the time-keeping of the watch; the shake of the impulse pin in the lever watch is not very likely to be wrong, but it should be seen to, as the least side shake here will lessen the vibration of the balance. The position of the banking pins is likely to be more uncertain.

## The Watchmakers' Forum.

[In this column the watchmaker may give vent to his ideas on any subject relating to horology, and enter into discussion on any article published under The Horological Review. The Editor reserves the right, if occasion calls, to differ from the correspondent, but will undertake to give good reasons for his disagreement.]

HACKETTSTOWN, N. J., Aug. 12, 1897.

Editor of THE JEWELERS' CIRCULAR:

Looking over THE CIRCULAR I notice a description of a new jewel pin setter. Such a tool is entirely superfluous and an incumbrance on the bench of any skillful and light handed workman. The same may be said of any other of the various jewel pin setters described or sold.

Take a piece of copper wire about 2½ inches long, at each end mill or cut with a narrow, round nose graver a little groove, say ¼ of an inch long and as deep as the thickness of a postal card, then bend the piece of wire into a long V shape, with the grooves inside facing each other. The copper wire should be about the thickness of an ordinary heavy darning needle.

For use, let the tool made as above clasp the roller by the edge, the long loop extending out from opposite side of roller table from where the jewel pin is set. The spring of the tool will hold it clear of everything. Now, with a small alcohol flame, heat the extended loop end of your copper wire tool and there need be no trouble to set pin in place, soften shellac and true the jewel pin or to manipulate same in any way desired. Neither hair spring nor roller table need be removed. Setting a jewel pin with this tool is one of the easiest jobs about a watch. It need not take ten minutes to make such a tool and less to set jewel. This is not an original idea with me, and I only mention it because I have not seen it described in either your paper or any other, and it looks to me senseless to use or recommend any tool which makes it necessary to remove the roller table from balance.

Yours truly,

CHAS. WEBER.

[The above described tool will serve the purpose of conveying heat to soften the shellac, and afterwards the pin may be pushed one way or another. Almost every watchmaker has something of this sort on his bench, and while such devices are undoubtedly quicker—that is, one may be able to move with them a jewel pin quicker—it is not always certain that the pin will be where it was expected it would be when the shellac cools. These heating wires are all right if one has plenty of time to "try again," as he is almost invariably obliged to do if he is at all particular to have the

work leave his hands in a correct condition. The device illustrated and described in this department on Aug. 11 is really a time saver, particularly where correct work is required, and a man is not obliged to be light handed to obtain good results from it.]

## New Tool Stand.



The accompanying cut shows the new Daisy Tool Stand for jewelers' use, which is being put upon the market by the Flash-Light & Cyclometer Co., Tilton, N. H. It holds 15 different tools, and has the advantage of keeping them so that they can be seen at a glance. It is embarrassing to the workman and unpleasant for his customer if he has to hunt through every drawer in his bench to find

tools to regulate a watch. All this annoyance is done away with by the use of this convenient little holder. The stand is eight inches high, handsomely finished in full nickel, and an ornament to any work bench.

The Seth Thomas Clock Co. and the E. Howard Watch & Clock Co. have submitted bids to the Board of Harbor Commissioners, of San Francisco, for the big clock for the tower of the new ferry depot. The bids have been referred to the secretary of the Board who will pass upon them. The Seth Thomas Co. bid \$2,500 for the dials and \$1,750 for the clock; the figures of the Howard Co. were \$2,567 for the inside dials of the clock and \$1,600 for the outside dials.

## A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . . .

**Webster-Whitcomb.**

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO  
**AMERICAN WATCH TOOL COMPANY,**  
Toney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.  
INCORPORATED 1894.

WALTHAM, MASS.

## CHAS. ROSE, MINIATURES, THE BEST.



On Watches, - \$1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.

Studio, 192 Water Street,  
Office, 202 Broadway,  
NEW YORK.

## DIES and CUTTERS

To be Perfectly and Safely  
Hardened,  
Must be Heated in a

## GAS ANNEALING OVEN.

Send for Pamphlet.

**E. P. REICHELME & CO.,**

JEWELERS' TOOLS. 23 John Street, New York.

# Gold Prospecting.

The difference between the man who prospects for gold in the icy wilds of the Klondyke and the man who does his prospecting at home on


## FAHYS "HONEST" GOLD FILLED CASES

is simply: that the first has but a chance of really finding gold, while the latter is absolutely sure to do so. Especially that new line of

## Fahys "Honest" 14 kt. 25 Year Guarantee Gold Filled Cases

is strong when it comes to the gold question. There's lots of it in every case—and every case looks like the "real thing." Solid gold bows and joints; in short there are no filled cases now in the market with so much gold in them as these new goods. No wonder we guarantee them for 25 years. Better speak to your jobber.

THIS



TRADE MARK

IS STAMPED IN EACH CASE.

	Hunting.	Demi-Hunting.	Open Face.
18 size.	\$20 00		\$18.00
16 "	20.00	25.00	18.00
12 "	16.00		
6 "	14.00		
0 "	13 00	16.00	11.00
0 " Skylight.	-	-	9.00

**Screw Bezel and Back, O. F.**

18 size.	-	-	-	\$14.00
16 "	-	-	-	14.00
12 "	-	-	-	13.00
10 "	-	-	-	13.00

—♦—

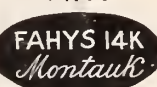
ALL SIZES MADE IN

**Jurgensen, Bassine**  
and  
**Fancy Shapes.....**

—♦—

No Extra Charge for Engraving.  
Solid Gold Bows and Joints.  
All Hand Engraved.  
No Coloring or Gilding.

THIS



TRADE MARK

IS STAMPED IN EACH CASE.

Warranted 15 Years.

	Hunting.	Demi-Hunting.	Open Face.
18 size.	\$14 50		\$13.00
16 "	14.50	19.50	13.00
12 "	14.00		
6 "	12.00		
0 "	11.00	14 00	
0 " Skylight.	-	-	8.00

**Screw Bezel and Back, O. F.**

**Montauk.**

18 size.	-	-	-	\$9.00
16 "	-	-	-	9.00
12 "	-	-	-	9.00
10 "	-	-	-	9.00

—♦—

ALL SIZES MADE IN

**Jurgensen and**  
**Fancy Shapes.**

—♦—

No Extra Charge for Engraving.

These prices are according to Jewelers' Circular Key.

# JOSEPH FAHYS & CO.

## Established 1857.

FAHYS BUILDING,

NEW YORK





## A Few Samples of the New Line

Order Early and Often.



These Goods are Guaranteed  
for 25 Years.



# JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING,

NEW YORK.



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with *THE CIRCULAR* regarding any advantageous device or plan that they are utilizing in connection with their business.

### Another Jewelers' Window Display of Photographic Goods.

AS has already been pointed out in this journal, jewelers are beginning to handle photographic goods in appreciable quantities. The publication in this department of a picture of the competitive window display of photographic goods of J. Harry Knerr, Camden, N. J., brought forth

which we have entered in the contest offered by the Eastman Kodak Co. Noticing your article, we thought perhaps you might be interested in something else in this line. We remain,

Yours truly,

ANDERSON & HOUGHTON.

We reproduce herewith the photograph referred to. This window display is remarkably handsome and should serve with effective results as a model for other jewelers to follow when arranging a window



COMPETITIVE WINDOW DISPLAY OF PHOTOGRAPHIC GOODS.—ANDERSON & HOUGHTON, JEWELER  
LITTLE FALLS, N. Y.

the following interesting letter:

LITTLE FALLS, N. Y., Aug. 26, 1897.

Editor of *THE JEWELERS' CIRCULAR*:

Having noticed in your valuable paper of Aug. 18th a photographic window exhibit of J. H. Knerr, Camden, N. J., we take the liberty of sending you to-night, under separate cover, a photograph of a window display of photographic goods

display of photographic goods.

### Some Jewelers' Advertising Ideas.

The new delivery wagon of the Sercomb-Sperry Co., Chicago, is a "stunner." It is a covered panel-top wagon with a repro-

duction of a broken and a repaired teapot and bright colored lettering advertising the house on the sides. The words "gold" and "silver" are displayed in their respective colors on a red background. The wheels have rubber tires. The wagon is drawn by a 1,300 pound jet black horse, with a high hame, silver and plated harness. It's the swellest thing in the city and attracts much attention on the streets.

—OO—

William C. Laverack, jeweler, 143 Main St., Paterson, N. J., has given a contract to have a fac-simile of a watch set in colored tiling on the sidewalk. The watch will take up the entire sidewalk space in front of the store. On each side of the watch the name "Laverack" will be in blue and red tiling. No person passing his store will miss seeing this up-to-date advertisement. There is only one other jewelry store in the United States having this kind of an advertisement and that is in Boston, Mass.

### Jewelers' and Opticians' Ad. Headings.

"Just as Good" is what you hear when buying most any kind of goods. "Just as good" means taking chances. Taking chances in business matters is bad policy.—C. S. Tyler, Ipswich, Mass.

Buying Eyes isn't an easy matter. The best oculists and opticians are not magicians—They can't restore sight to the blind. Don't wait to consult one until you can't see well—it's little things that count—a little headache—a few spots—burning sensations—these are the warnings that should be heeded. It is better to be too early than too late.—Geo. E. Feagans, Joliet, Ill.

Can you Read this line? If not you need glasses. If you need glasses we will make the very best of them for you.—Castleberg National Jewelry Co., Washington, D. C.

"Cheap" Watch Repairing isn't the kind we do. A good watch may easily be injured by slipshod work. Our workmanship is strictly first-class.—Lissner & Co. Los Angeles, Cal.

Glasses that "Fit." When a pair of glasses has been fitted by our Optician, it means "a perfect fit."—Ryrie Bros., Toronto, Can.

Watches fall in the lake with their owners, or slip out of a pocket in the excitement of getting a good fish and the damage done an expensive one by wetting is often more than the \$1.50 one of our vacation watches costs.—Davis Bros., Toronto, Can.

Eyes. Can't trifle with these "windows of the soul."—Castleberg National Jewelry Co., Washington, D. C.

### Commercial Law Points.

(Carefully compiled from the latest decisions of the highest courts.)

A corporation is liable on a contract in excess of its powers, if it enjoys the benefit of such contract.

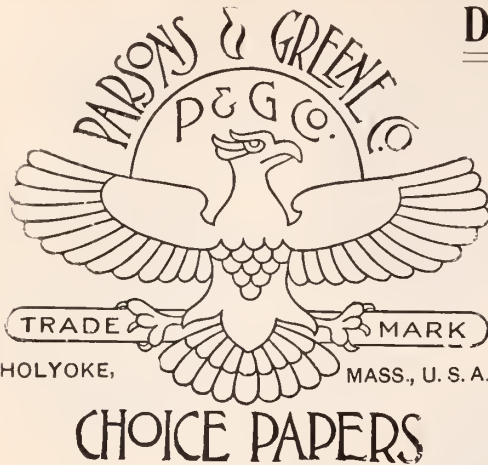
A stockholder, as such, though owning a majority of the stock, cannot bind the company by contract.

The presumption of payment arising from lapse of time is one of fact, and may be rebutted by evidence.

The prima facie evidence of facts recited in a receipt must be overcome by a clear preponderance of the evidence.

A creditor who buys notes from his debtor and pays the consideration merely by crediting the amount on an existing debt is not a bona fide purchaser.





## Do Not Wait Until The Last Moment...

YOU WHO ARE CONTEMPLATING ADDING STATIONERY TO YOUR REGULAR LINE, NEITHER YOU WHO HAVE ALREADY DONE SO. PLACE YOUR ORDERS NOW. BUSINESS IS SURE TO BE GOOD SOON, AND THERE WILL BE A RUSH. OUR LINE IS THE MOST EXCLUSIVE, AND UP TO DATE IN EVERYTHING. JUST THE LINE FOR THE JEWELRY TRADE TO HAVE.

**PARSONS & GREENE CO.,**  
HOLYOKE, MASS.

## A "Perfect Title"

is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly



## Stamped B. S. O. on the goods themselves

and this cannot be erased by time or wear. Tags are soon lost. But this stamp will always be before you. Accept no "Just as good" for they are Wanting in the Essential Factor. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the only line in the market bearing the stamp of the manufacturer.

**BAY STATE OPTICAL CO.,** ATTLEBORO, MASS.

CAMPBELL-METOALF SILVER CO.  
SILVERSMITHS,



ALL GOODS 925 1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

### New Music Box

"STELLA"  
plays any number of tunes on tune sheets without pins or projections of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

**JACOT & SON,**  
Send for Catalogue. 39 Union Square, New York.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



**MATHEY BROS., MATHEZ & CO.,**

SEND FOR  
PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane N. Y.

## A Paying Move.

Put in stock a line of

**Willets Art Belleek China.**



Write for illustrations and particulars to

**WICKE & PYE, 32-36 Park Place, New York**

**Good as the Best,  
Better than Most!**



**The Niland Cut Glass Co.'s Product.**

Write without delay.

AGENTS,  
**WICKE & PYE,**  
32-36 Park Place, New York.

**Large Profits==Quick Sales**

Are reasons why JEWELERS should handle Sterling Silver Mounted

**DOG COLLARS.**

Particulars from

**I. BREMER,**  
44-46 Duane St., N. Y.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

### MARBLE BUSTS AND STATUARY.

CONSPICUOUS-ly exhibited in the art goods department of Glaenger Frères & Rheinboldt's building, 26-28 Washington Place, New York, is the new consignment of large marble busts and statuary recently received. They are of Carrara marble, showing most artistic workmanship, and include a magnificent assortment of new and of standard subjects. Among these are the figures "Parole d'Amour," "Harmonea," "Venus Bathing," "Psyche," "Undine," "Venus and Love," and the busts "Josephine," "Cherries," "Rose of Sharon," "Queen Carnivale" and many others.

### CLUB PUNCH SETS OF CUT GLASS.

TO their club punch sets in loving cup shapes, noted in this column some time ago, T. B. Clark & Co., cut glass manufacturers, have added a new cutting called "W," which is undoubtedly one of the most appropriate and beautiful designs that has ever been cut for these pieces. As previously explained, these club sets consist of a large bowl in the form of a three handled loving cup, 12 in. high and 10 in. in diameter, and 12 small glasses of the same shape, four in. high. The capacity of the bowl is three gallons, and of the glasses about one-third of a pint. All are ornamented with the same cutting, which in the case of the new "W" design, consists of a combination of large, deeply cut and elaborate rosettes. One multipointed star or rosette covers the entire bottom of each piece.

### DESIRABLE CATALOGUE OF CHAFING DISHES, ETC

THE elaborate and handsomely illustrated catalogue just issued by S. Sternau & Co., 32-36 Park Place, New York, should be in the hands of every jeweler who carries chafing dishes, five o'clock teas, etc., or intends to add these salable and appropriate goods to his stock. The catalogue, which is in the

form of a book of 120 pages, is 10 x 6 inches in size, and is handsomely bound within an embossed cover of blue, white and gold. Between its covers are 260 illustrations and descriptions of the firm's various lines of chafing dishes, salt and pepper sets, five o'clock tea kettles and sets, new chafing dish appointments, tea balls, wine coolers, trays, etc., etc. Over 24 different styles of chafing dishes are illustrated, as are also a large number of the beautiful trays now made in satin finish.

### THE TRIANA WARE OF SPAIN.

JEWELERS and dealers in art pottery generally will be much interested in learning that the old historic Triana pottery of Spain, of the kind so long desired and cherished by connoisseurs, has been placed on the market within the reach of customers who can pay but moderate prices. It has been introduced under the name of Hispano Moresque ware, by L. Straus & Sons, New York, who are the sole agents for it. The line shown by this firm contains the rich Moorish colorings so rare and valued in mediaeval times, and the same ceramic decorations that were exemplified in the Alhambra palace, in the decoration of its walls, tiles, plaques and vases. The assortment shown at the Straus warerooms, 42-48 Warren St., New York, consists of vases, pots and pedestals, plaques, small jugs and mantel ornaments in rich Moorish, magenta, blue and yellow Spanish decorations. Sample packages, consisting of a nice assortment of from 50 to 100 pieces, will be made up for jewelers desiring to lay in a small but representative line of these goods.

### LARGE BRONZE FIGURES, BUSTS, ETC.

THIS season Hinrichs & Co., 29-31 Park Place, New York, are making a more prominent feature of their line of bronze figures, busts, etc., than ever before. The consignment of these goods recently received is especially strong in the small busts, cupids and other allegorical figures, mounted on onyx or on dark marble bases. Many fancy bronze vases, ferneries, etc., decorated with finely modeled figures, are also included in the assortment recently opened.

THE RAMBLER.

## Dresden "Vieux Saxe Bric-a-brac.

(Continued from page 46, Sept. 1, 1897.)

DRESDEN, July 21.—The works of that time [about 1740] are invaluable and almost countless. Hundreds of powdered cavaliers and ladies surround us; on the tiny face, modeled with marvelous skill, are visible frivolous badinage, amorousness or ill-concealed desire. God Amor, as un-failing controller of hearts, is present everywhere; he appears to govern the impulses of the whole world by an invisible thread, as if people were marionettes; he laughs, pleased with childish arrogance; no matter how they may all squirm, they must nevertheless perform as he wills. Even the babies already play together, and if the one or the other is seen alone, one may be certain that his counterpart is not far off—practising some seductive art, such as harp, lute, clavicymbal, etc. The charming little male and female musicians are always found in series; one monkey concert is composed of 12 figures.

Count Brühl, the well known favorite of Augustus II., together with his wife, are modeled as gardeners. Next we see numberless shepherds and shepherdesses herding the never-failing white lambs. The Countess Cosel, the favorite of Augustus II., is often seen in all kinds of positions and costumes forming the center of charming groups. Thus we see her playing at cards with the king, playing the harp or listening to a flute concert. She is doubtless also one of a group of country beauties, adorning themselves with flowers and feeding parrots. Scandal has recorded many an anecdote of the different groups. One old factotum of the factory was a perfect encyclopedia of gossip that was not always fit for ladies' ears. The spirit of that time was everything that could be desired of it by the lascivious person. There is one piece which immortalizes the Count Henricke, the son of a tailor, who became the favorite of the all-powerful Count Brühl. The king desired to humiliate him somewhat, and ordered a group made of a man riding a goat,\* and

\* Tailors are often derided in Germany as riding on a goat.



when ready he sent it to him. Another account says that the court tailor had expressed the desire of participating at a royal dinner party. He was thereupon modeled in porcelain and became the center piece of every dinner table—which honor did not perhaps fill the measure of his ambition, however. Exceedingly charming are the *genre* figures—family scenes and groups of children; they are nearly always full of play and humor. What Boucher, Lancret, Van Leo, Pater and the ingenious Antoine Watteau painted was by Kaendler rendered in plastic form. On vases, boxes, delicate bric-à-brac or large *articles de luxe* he copied the pictures of these painters. One color only was frequently used, generally the well known copper green (verdigris), or else a pale, glaring red. Kaendler also composed a number of show and luxury pieces, which were mostly presented to foreign courts, and they still serve as models. Celebrated are a mirror frame modeled in 1750, with figures, flowers and foliage, which Augustus III. presented to Louis XV. The artist had the pleasure of taking and presenting the piece himself to the French court. Next, a large group with a crucifix, a present to the Pope; 40 allegorical groups for the Russian Empress, and finally several busts of Habsburg's emperors, for the Austrian court. Beautiful vases decorated with rich flower pieces, precious clock cases,

numerous candelabra and consols follow. But the most beautiful group is the Parnassus group, of 23 figures, an offering to Augustus III. Kaendler also loved to imitate the distorted, caricature-like art of China and Japan—the comical pagodas and different monsters of birds and animals of large dimensions; also peacocks, turkeys, parrots, etc., but all of these pieces are failures, because the art of bric-à-brac manufacture is unsuited for large articles. After the second Silesian war the entire stock in Dresden and Meissen was sold on Prussian account. Schimmelmann, the keeper of the archives of Electoral Saxony, however, bought it back for 200,000 thalers and prevented the invaluable collection from going abroad. At the end of the eighteenth century, after years of constant wars and misery, a second favorable period set in for the Meissen manufacture. The superintendence of the works was entrusted to Count Marcolini. He named the porcelain "Marcolini," and in order to distinguish it from the old, added a blue star under the usual trade-mark of two crossed swords. This star is decisive for that period; nothing else is genuine. Celebrated are two breakfast services, one with pictures of the Dresden Gallery, the other with views of the Prater in Vienna; next a group of amorettes—an allegory on the Russian Empress, Catherine II., the Three Graces, and several handsome pieces after the

style of Josiah Wedgwood. As is known, this style consists in laying relief pieces upon cups, vases, etc., and being in the Empire style, came into vogue again, until the fairly sober style Louis XVI. united with the Empire style and introduced a leaning toward the antique. This was equal to an abandonment of the round lines and a return to the straight and angular. The bisque porcelain was introduced next and soon came into vogue. Most excellent works of art were made of it, among others, a very clever imitation of Castor and Pollux, by Ildefonso; Amor and Psyche, the Florentine Homeros, Socrates, Antoninus and Venus de Medicis. New creations were Selene and Endymion, Hero and Leander, Zephyr and Flora, the Three Graces, Apollo and Daphne, the well known Sale of Amorettes, etc. Several white glazed Christian figures made during that period are still extant.

But the iron sceptre of Napoleon I., which rested upon everything with a terrible weight and compelled the conceptions of art even to adopt a forced style, proved to be the death blow to the charms and graces of the rococo. Lately, however, this style is in a state of renaissance, and artists flock in crowds to study its beautiful outlines, and it will not be long until it shall be again the leading style for works of this kind.

## THANK YOU

buyers in my salesroom up to date than the manufacturer usually enjoys in the height of the busiest season.



SEAL.

is in force and all sorts of merchandise is higher, while the price of labor likewise advances. I do not make this statement for the purpose of creating

## EXCITEMENT.

It is my determination to protect the Jewelry Trade as much as I possibly can by giving the jeweler honest goods and thus enable him to win against the sharpest competition.

My prices are to-day no higher than they were before the tariff rise—my selected stock of raw material was purchased prior to the passage of the new bill, and

## THE BENEFIT IS YOURS.

*J. J. Cohn*

CALL OR WRITE.  
65 NASSAU STREET, NEW YORK.

Manufacturer of

Fine Leather Goods for Jewelers.



MOROCCO.



## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee

A variety of Styles and Prices

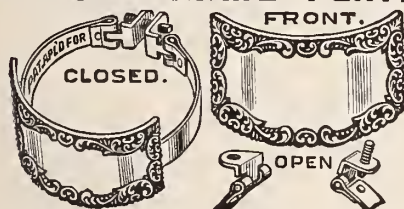
- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**

NEW YORK AND LONDON.

...ASK YOUR JOBBER FOR THE...  
WHEELHOUSE PATENT

**BICYCLE NAME PLATE.**



All Metal. No Straps, Fastens to any Wheel, Screw  
Secured with a Key.—If your Jobber has none, send 65  
cents for a sample in sterling to

**GEO. E. WHEELHOUSE CO.,**  
Cor. Bleecker and Charlotte Sts., Utica, N. Y.

Christopher Columbus discovered  
America but that is nothing to  
the discovery of

## CARR'S LIQUID PLATE POLISH

Has no equal for polishing silver  
plate. Try it.

11 William St., New York.

## ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,  
Enameled, Plain and in Colors

ALSO OF  
**SOCIETY EMBLEMS,  
YACHT AND COLLEGE FLAGS**  
All Varieties of Painted Enamel Work

**S. S. WILD & SON,**  
179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.  
Telephone Connection.

TORTOISE SHELL WORK REPAIRED LIKE NEW



SEND ALL JOBS TO POTTER'S COMB FACTORY,  
Providence, R. I.

## Porcelain

that made in Limoges — commonly known as FRENCH CHINA, has for centuries been so much better than any other china that it is easily the best. There are different makes of French China. There is one make bearing this stamp that we could dilate upon from now until doom's day—it's our own. But we'll leave that for you to do when you see our 1897 line of NOVELTIES for JEWELERS



Pin Trays.  
Jewel Boxes.  
Comb Trays.  
Bonbonieres.  
Ring Stands.  
Chocolate Pots

**Hinrichs and Company,**

MAKERS AND DEALERS,

29, 31, 33 PARK PLACE, N. Y.

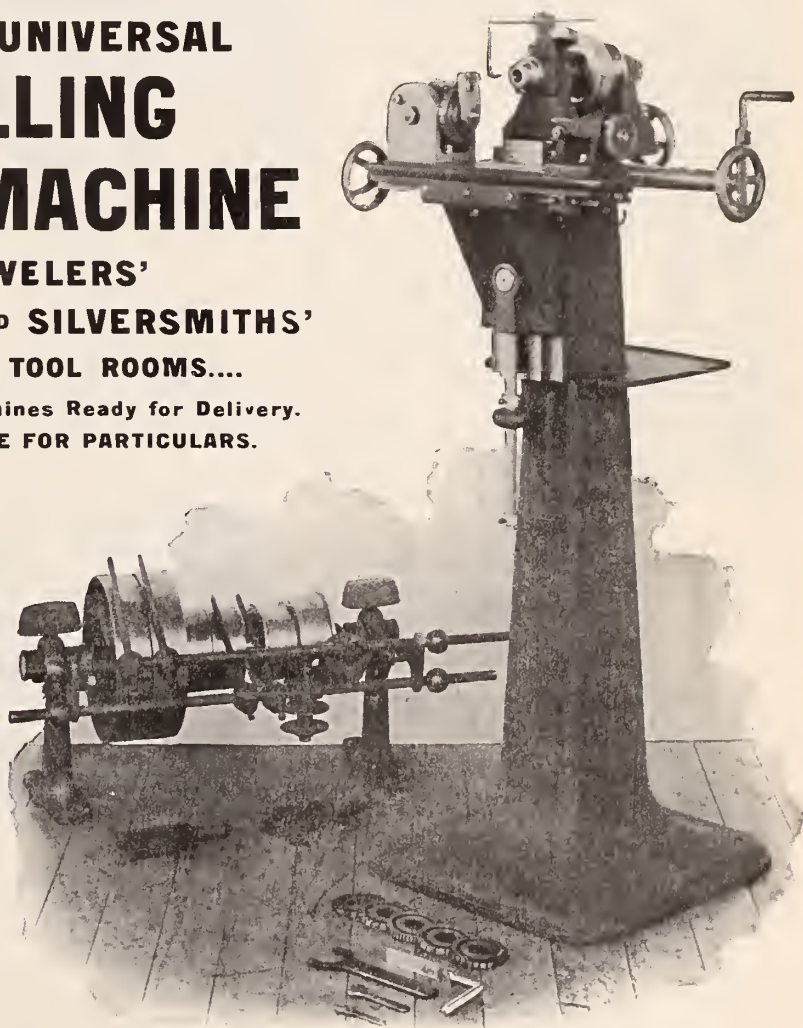
## A UNIVERSAL MILLING MACHINE

FOR JEWELERS'

AND SILVERSMITHS'

TOOL ROOMS....

50 Machines Ready for Delivery.  
WRITE FOR PARTICULARS.



**MOSSBERG & GRANVILLE MFG. CO.,**

FACTORIES EQUIPPED COMPLETE.  
WRITE FOR CATALOGUE.

Providence, R. I.



# LOUIS STRASBURGER'S SON & CO

DIAMONDS AND COLORED STONES.

16 MAIDEN LANE, N.Y. ~  
103 STATE ST. CHICAGO  
25 BOULEVARD HAUSMANN, PARIS



**VISITING JEWELERS,**  
Members of the  
**MERCHANTS' ASSOCIATION,**  
are cordially invited to call upon us while in the city.

**R., L. & M. FRIEDLANDER,**  
30 MAIDEN LANE, NEW YORK CITY.

## BAWO & DOTTER,

26-32 BARCLAY ST.,  
NEW YORK.

WE OFFER AT THE LOWEST  
PRICE

A FULL LINE OF  
**ELLIOTT'S**  
CHIMING MOVEMENTS.

AND OF  
Hour and half hour move-  
ments with brass or painted  
dials.

We show more than 25  
different designs of chiming  
mantel clocks.

TRAVELING CLOCKS  
GILT REGULATORS  
FRENCH CLOCK  
SETS  
CUCKOO CLOCKS  
PORCELAIN CLOCKS

ENGLISH CLOCK  
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**Are You in Business  
for \$ and Cents?**

If so it will be to your interest to try  
us with your waste of all kinds con-  
taining Gold or Silver

With our practical experience and  
up to date methods of

**Smelting, Refining,  
and Assaying,**

We are confident you will obtain better  
results.

**CONLEY & STRAIGHT,**  
236 Eddy St., Providence, R. I.

N. B. JEWELERS' SWEEPS A SPECIALTY.

## SOUVENIR SPOONS

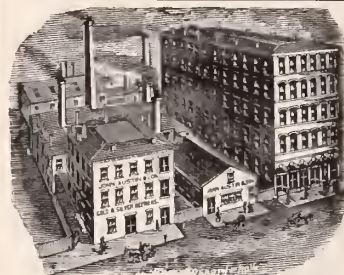
For every town and city in the United  
States, Canada and Mexico.

Send for  
Illustrated  
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**SIMMONS & PAYE,**

"The Souvenir House,"

129 Eddy St., - - Providence, R. I.



## 35 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION  
TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING.

**JOHN AUSTIN & SON,**  
ASSAYERS, REFINERS AND SMELTERS,  
74 & 76 Clifford St., Providence, R. I.

## WM. L. GILBERT CLOCK CO.,

Manufacturers,

FACTORIES, WINSTED, CONN.

SALESROOMS:  
37 and 39 Maiden Lane, New York.  
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144 PINE ST., PROVIDENCE, R. I.

## UNITED STATES SMELTING AND REFINING WORKS.

M. WOLLSTEIN,

SWEEP SMELTERS AND ASSAYERS, OFFICE 25 JOHN STREET, NEW YORK.

Works: 3, 5 and 7 Oliver St., Newark, N.J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER SOLE MANUFACTURER PHOENIX FLUX  
Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.



**S. O. BIGNNEY & CO.'S**

High Grade Chains lead in style, finish  
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**ASK FOR THEM.**

**DIAMONDS** Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, **DIAMONDS**  
Cor. Maiden Lane, N. Y.

**Harris & Harrington,**  
32-34 Vesey St., - - New York.

Sole Agents to the  
Trade for

**J. J. ELLIOTT'S**  
LONDON MADE

CHIME - -  
MOVEMENTS.

ON HAND, HEAVY STOCK

-of-

ALL THE MAKES  
and designs in

**MANTEL, CHIME**  
AND

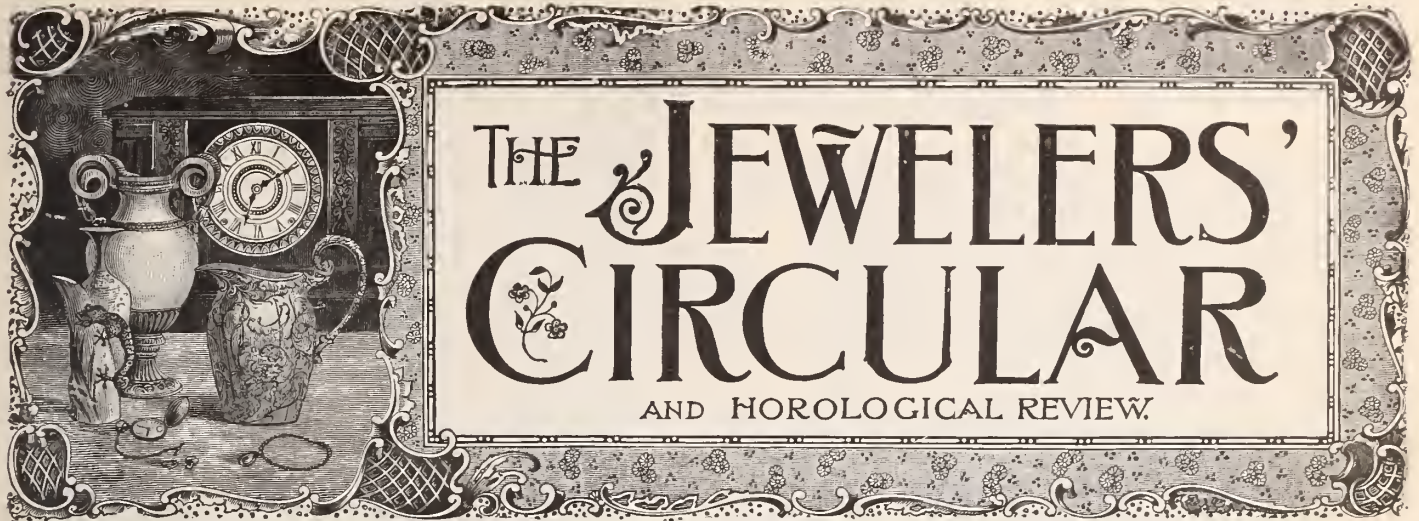
$\frac{1}{4}$  **STRIKING**  
CLOCKS.

**FINE FRENCH**  
CLOCKS, BRONZES  
and VASES.

ENGLISH AND FRENCH  
CLOCK MATERIAL.







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189 Broadway, New York.

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VOL. XXXV.

NEW YORK, WEDNESDAY, SEPT. 15, 1897.

No. 7

## CHASING OF GOLD IN ITS HIGHEST ARTISTIC FORM.

PARIS, France, Aug. 25.—During his visit to the Emperor of Russia, President Faure deposited on the tomb of the Czar Alexander III. an olive tree branch of gold, most delicately chased, the leaves being as supple in appearance and their

A chain, hanging from the knot of the ribbon, and caught up by the stem of the lower sprig, holds two gold medals, one of which shows on the obverse the arms of Russia and bears on the reverse the date of Alexander III.'s death, and that of

ander III." This olive tree branch was designed and chased at Falize's. It was contained in an ebony casket lined with white velvet, the cover being adorned with a gold plaque, showing in high relief the letter A with the Roman numerals III. at



OLIVE TREE BRANCH OF CHASED GOLD PLACED ON THE TOMB OF CZAR ALEXANDER III. BY PRESIDENT FAURE.

nerves as true to Nature as possible. A gold ribbon, tied at the base of the branch and loosely entwined around the stalk, bears the Latin inscription: "*In pace concepta firmit tempus*" (Time consecrates what has been conceived during Peace).

President Faure's visit: "October, 1894—August, 1897." The other medal represents the French Republic by a helmeted woman's head; the reverse bears the inscription: "The President of the French Republic to the memory of Alex-

the base, surmounted with the Imperial crown. On one side is a wreath formed of oak tree leaves, and on the other one consisting of laurel leaves; a palm branch shoots across the wreath, and an olive

(Continued on page 46.)

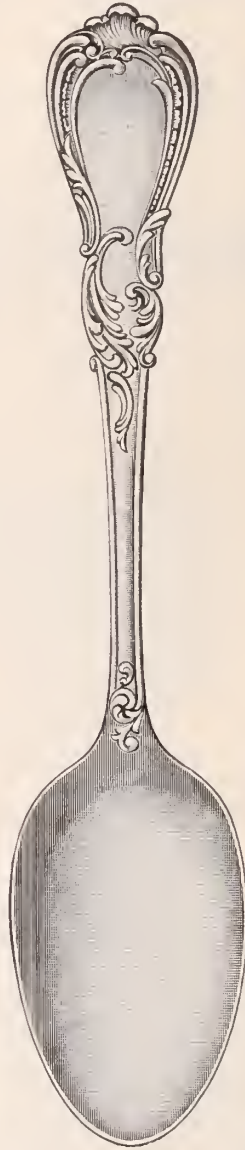


# Five Leading Patterns

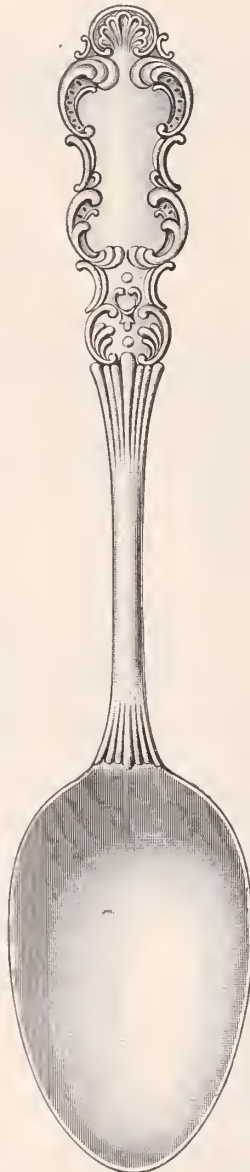
MADE IN THE  
Genuine  
Rogers

Electro  
Silver  
Plate.

NAVARRE.



FLEMISH.



COLUMBIA.



SAVOY.



VESTA.



EVERY ARTICLE BEAR-  
ING THE TRADE MARK

★ ROGERS & BRO., A. 1.  
(THE CELEBRATED STAR ★ BRAND)

IS MANUFACTURED AND GUARANTEED BY

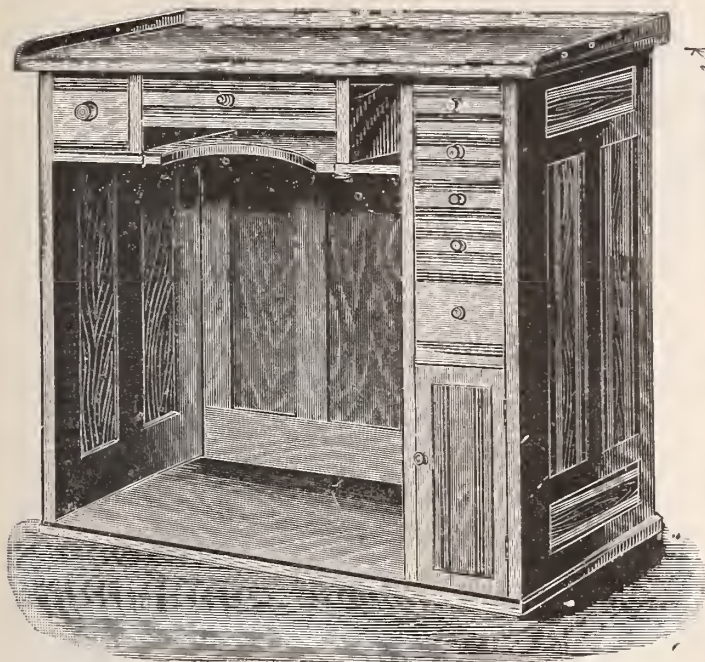
## ROGERS & BROTHER,

WATERBURY, CONN.

SALESROOMS, 16 CORTLANDT ST., N. Y.

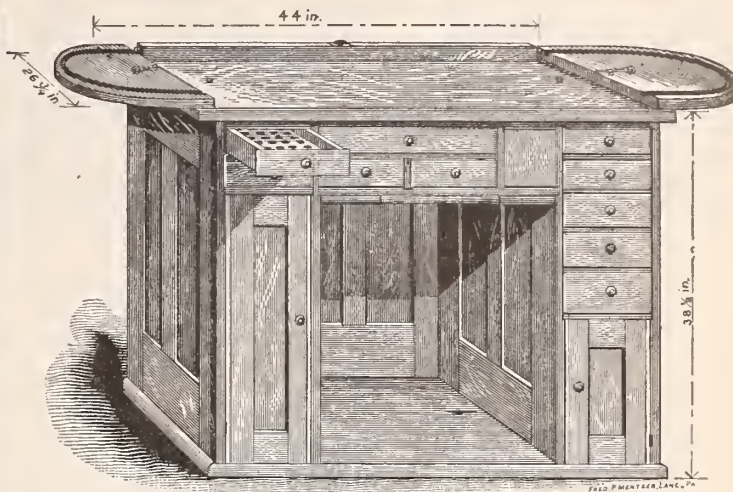
CATALOGUE CONTAINING FULL LINE SENT ON APPLICATION.

# Bargains in Watchmakers' Benches.



**No. 1.** PLAIN TOP, 40 in. long, 40 in. high, 21-2 in. wide, 7 drawers, apron drawer and chalk hole, panelled, solid oak, on castors, **\$10.00**

Net Cash. Former Price, \$12.00



**No. 2.** ROLL TOP, solid oak, 44 in. long, 40 in. high, curtain top, 10 drawers, apron and chalk hole, locks automatically, on castors, **\$16.00**

Net Cash. Former Price, \$21.00

**These Benches are constructed of well-seasoned wood and were made expressly for and are for sale only by us.**

## Mainsprings

OF THE FIRST QUALITY.

The E. F. B. Recoiling, price, \$15.00 per gross.

“ Golden L. C. R., “ 12.00 “ “

“ Keystone, “ 9.00 “ “

A Hard Wood Mainspring Cabinet FREE with First Gross Order of any of the above Brands of Mainsprings.

The above special brands have all stood the test required by careful repairers and the fact that they have held the trade should be sufficient proof of their superior quality. We carry the line complete for all makes of American watches and can fill your orders promptly.

## Our Special Mounted Balance Jewels

for all makes of American Watches at \$7.50 PER GROSS have no equal for the money. A trial gross will convince you of this fact.

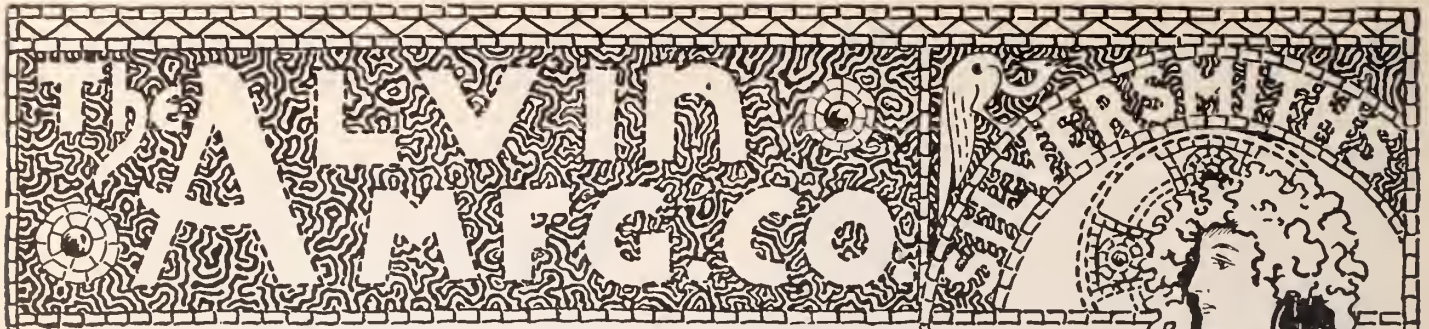
**L. C. REISNER & CO.,** Successors to EZRA F. BOWMAN & CO.

IMPORTERS, MANUFACTURERS AND JOBBERS,

WATCH MATERIAL, TOOLS AND SUPPLIES.

✕ Lancaster, Pa.





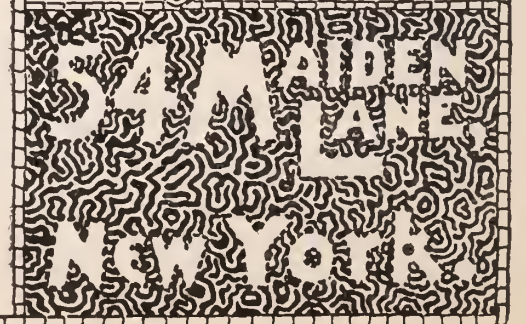
No. 1143

Cut Actual Size.

Price, - - \$7.50.

[ Price is according to Jewelers' Circular Key.

WE make a full line of Flasks, Atomizers  
Colognes and Decanters in Silver Deposit.





# Cut Glass

— FOR —

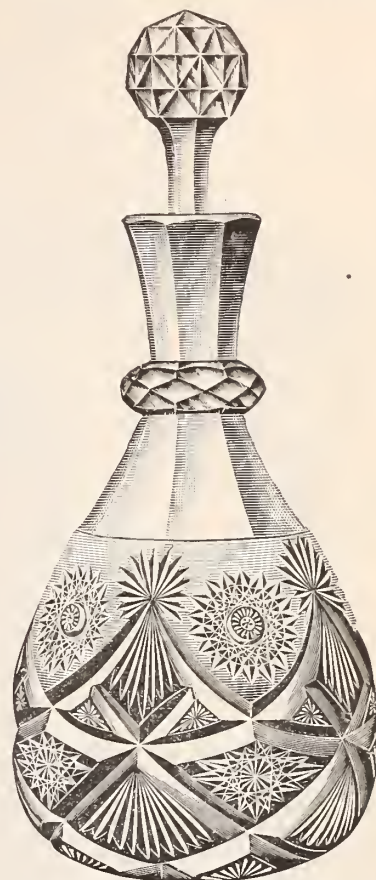
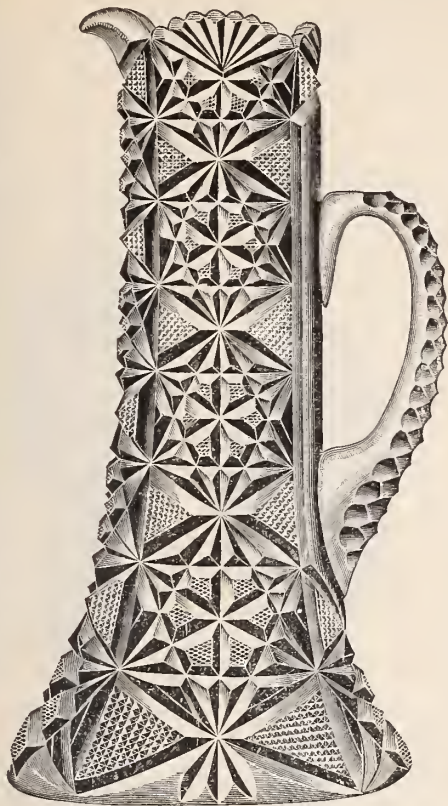
## Mounting.

Special, new cuttings constantly coming out. We make our own blanks so can give the trade exactly what they want. The famous Mt. Washington Glass Works are owned and operated by ourselves.

**Lots of New Pieces in  
Hollow and Flatware, China,  
Lamps, Novelties.**

**PAIRPOINT  
MFG. CO.,**

NEW BEDFORD, MASS.



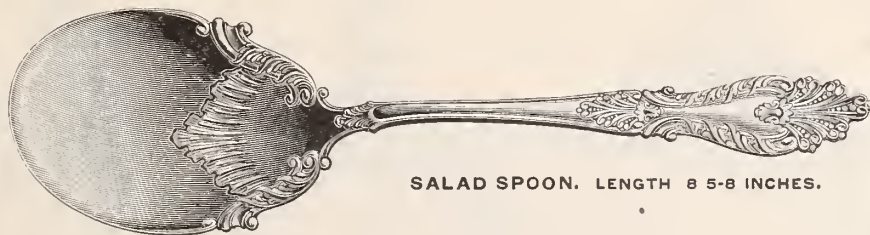
# The RAPHAEL,

OUR NEW PATTERN

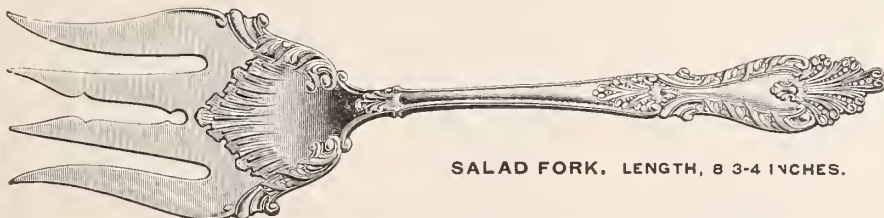
NOW READY FOR DELIVERY.

*The Raphael Pattern Fancy Pieces are all made with Ornamental Bowls and Blades designed in harmony with the handles.*

New,  
Artistic,  
Superior  
in Make.



SALAD SPOON. LENGTH 8 5-8 INCHES.



SALAD FORK. LENGTH, 8 3-4 INCHES.

### The "RAPHAEL,"

like all other flatware of our manufacture, is plated by our SECTIONAL PLATE Process—that is, plated an extra thick coat of silver on parts most exposed to wear—and the wearing qualities are guaranteed to outlast all other makes.

ILLUSTRATED FOLDER GIVING PRICES ON THE NINETY AND ODD DIFFERENT PLAIN AND FANCY PIECES  
MADE IN THIS PATTERN MAILED FREE UPON APPLICATION.

# THE ROGERS & HAMILTON CO.,

MAIN OFFICE & FACTORY,

WATERBURY, CONN.



# R. Wallace & Sons Mfg. Co.,

..Silversmiths..

New York, 226 Fifth Avenue.  
Chicago, 109 Wabash Avenue.  
San Francisco, 120 Sutter St.

Factories: Wallingford, Ct.



*The...*  
*"Lucerne"*

This pattern is made only in  
medium and heavy weights.



## Fashions in Jewelry, Silver-ware and Art Goods.

### A LADY'S RAMBLES AMONG THE JEWELERS.

Gems set in platinum form jewels produced to appeal to high class trade.

\*

The fashion is increasing in finger rings with cabochon stones in close settings.

\*

A feature of the times is the increased displacement of the baser metals, with silver, in the arts.

\*

Diamond brooches wrought in Persian patterns are new and effective.

\*

Pieced silver flower bowls and vases with colored glass containers are both pretty and useful.

\*

For the "house beautiful" comes ornamental china, showing jeweled decoration in which colored gems are simulated.

\*

Stag horn handles have appeared on silver mounted cut glass jars.

\*

Combinations of colored stones is a leading feature in jewelry.

\*

Silver clasps and border pieces are no longer a rarity on books and albums.

\*

The growing demand for solid silver forks and spoons is being met with attractive patterns, at prices that favor the buyer.

\*

Fashionable among finger rings are the French hoop, the Princess and two stone rings with overlapping ends.

\*

The dragon fly remains a popular device in jewelry.

\*

Art cabinets increase in numbers as the seasons come and go. These borrow styles from the antique: Sheraton, Hepplewhite and Chippendale being favorite models.

\*

A dove and olive branch afford an effective design for a brooch made of diamonds and olivines.

\*

Emeralds are in such demand that there is almost no limit to the prices obtained for perfect specimens.

ELSIE BEE.

### THOSE ARKANSAW PEARLS.

They are finding lovely pearls they say  
In Arkansaw;

They pick them from the mud and clay  
In Arkansaw;

They are the rarest pearls they claim,  
From mussel shells they pluck the same—  
Let's hope it's not a rank shell game  
In Arkansaw.

—Cleveland "Plaindealer."

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

## David Kaiser & Co.,

MANUFACTURERS OF

## FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

## The "Benedict" Patent Collar Buttons.

Enos Richardson & Co., 23 Maiden Lane, N. Y., Sole Manufacturers.

None genuine unless stamped "Benedict" and date of Patent.

## The Smitten Patent of Feb. 24, 1885.

All licenses under this patent expired July 30, 1897. After that date anyone making, selling or offering for sale any collar button made under the above patent will be prosecuted to the full extent of the law.

**READ BENEDICT,**

Owner of Smitten Patent No. 312,770.

We carry the largest,  
finest and most complete  
line of Mounted Diamond  
Jewelry of any house in  
America.



18 JOHN ST NEW YORK

## The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

## RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M.B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.



Exhibits  
of Interest  
at the



Tennessee  
Centennial  
Exposition.

COMMERCE BUILDING, WHERE THE JEWELERS' EXHIBITS ARE DISPLAYED.

PART 1.

NASHVILLE, Tenn., Sept. 1.—The Tennessee Centennial and International Exposition now being held at Nashville opened its gates to the world on May 1, and will continue until October 31, 1897. The object of the Exposition is to celebrate the one hundredth anniversary of the admission of the State to the Federal Union, Tennessee being the third State admitted after the original 13. The initial intention was to open the Exposition in May of 1896, that year being the true centennial year. However, it was found an impossibility to do this on account of the inability to accommodate all the applicants for space with the number of buildings and the floor space limited to the original scope. The management, therefore, wisely postponed the opening and increased the number and size of the build-

city and its environments. A great deal of attention has been given to the effect produced by landscape gardening, and one must see to appreciate the beautiful effect of bright colored flowers and plants which have Tennessee blue grass for their setting and the Exposition buildings for their background. The Exposition buildings, which are 14 in number, are all finished in white staff, so that here we also have a beautiful White City, which if not on so immense a scale as was the case at the World's Fair, is pronounced by the most conservative to rival it in picturesqueness and landscape beauty. The electrical feature of the Exposition is also one of its great charms, attracting by night as the features just spoken of do by day. Every exhibit building is literally covered with electric lights, which are lighted every

with them was less than \$1,500,000, he will appreciate the fine business management of the executives. Especially is it remarkable that this great affair has been so successfully carried on in a time of great business stagnation. As it now appears it will not only be a success as an exposition, but also as a financial undertaking, many expecting a complete return of the money subscribed and a small dividend in addition.

The most notable of all the buildings from an architectural standpoint is the Parthenon, an exact reproduction of that famous building which stood perfect at Athens over 2,500 years ago. It represents every bit of sculpture and every tint of color as shown at Athens. It alone is worth a trip to the Exposition to see. The Parthenon is a fireproof building and is used for the display of paintings and statuary, which is



THE PARTHENON, WHERE WORKS OF ART ARE SHOWN.



WOMEN'S BUILDING, WHERE AMATEUR WORKS ARE EXHIBITED.

ings so that all applicants might be accommodated, with the result that there are an immense number of exhibits nicely and comfortably installed with ample floor space. With the additional 12 months of time, nearly every exhibit was in place and perfectly arranged on the opening day, which is a record that has but rarely been equaled.

The grounds are conveniently located, being easily reached on the electric car lines as well as by the railroad in 10 or 15 minutes, starting from the center of the city. The view from the Exposition is beautiful, commanding a large part of the

night. The view at night from the Rialto, over the lake toward the Agricultural building, is one of exceptional beauty and well merits the warm praise of all visitors. It so impressed President McKinley when he saw it that he said: "The Exposition is vastly larger and grander than I anticipated it to be, and reflects great credit upon the nation as well as Tennessee. It is especially beautiful at night, under the illuminations. I have never seen a sight more entrancing, and it shows like a vision from fairyland." When one reflects that the entire amount expended upon the grounds, buildings and all things that go

a very fine one, being valued at over \$1,000,000. About 100 feet east of the Parthenon stands the gigantic statue of Pallas Athenae, which was moulded by Miss Zandell, of Louisville, Ky., from the original discovered in the ruins of a Roman villa and now in the Louvre at Paris. The figure stands 40 feet high and is perhaps the largest statue ever executed by a woman. Its beauty of pose and drapery has been excellently preserved in this copy. On the west of the Parthenon stands the bronze figure of Commodore Vanderbilt of heroic size, done by Morretti. As is well known, Mr. Vanderbilt was the founder of Van-



derbilt University, located at Nashville, he and his heirs having up to this time donated to it no less than \$3,000,000. In order to show their appreciation and to perpetuate the memory of this man, the citizens of Nashville subscribed the amount to pay for the statue and will present it to the University. On New York Day it is to be formally presented and Chauncey M. Depew is to make a speech at the University, on the University campus.

The United States are well represented in a fine building, 350 by 120 ft., which contains a complete exhibit of all the departments. The latest addition to this building is the model of the gunboat *Nashville*, which stands next to the magnificent punch bowl, waiter and goblets recently presented to the gunboat by the citizens of Nashville. A full description of this set appeared in THE CIRCULAR at the time it was made.

The Commerce building, 350 by 300 feet, with its annex for foreign exhibits, shows a very fine collection of exhibits from all parts of the world, representing every class of commerce and manufacture. The Minerals and Forestry building has a floor space of 76,000 feet, which is all taken up with a wonderful display of the real wealth of the south in the products of nature. Especially interesting is the display from the gold region of Georgia; gold nuggets from 40 ounces down to a few pennyweights as well as a great variety of gold bearing quartz. In this building is also operated a diamond cutting plant in which six polishers are at work. When in operation it attracts the attention of the crowd who invariably stop to see how a diamond receives its high polish. In the Transportation building are vehicles of every kind, the first train of cars ever run, the first sleeping car and the magnificent train of cars that was on exhibition at the World's Fair. It is reported that this last train was purchased by a well known southern road at an enormous price. The History building, a reproduction of the Erechtheon at Athens, contains the priceless relics of a century of history. The Daughters of the American Revolution have an exceedingly interesting display as also have the Colonial Dames. Armand Hawkins, of New Orleans, has a fine display of relics which include the sword of the pirate Lafitte and some interesting pieces in the shape of combs,

necklaces, old plate and watches. Especially noteworthy is that part relating to the Napoleonic period. Leaving the History building we come next to the Woman's building, which had for its architect a woman who has also achieved some reputation in the art world—Mrs. Conley. No

In the Machinery hall the principal interest attaches to the round ball cotton press. Probably more southern people go to the Exposition to see this process than any other one exhibit. The round ball is far ahead of the old one and should it finally be adopted in the cotton States it



THE PAVILION OF B. H. STIEF JEWELRY CO. AT TENNESSEE CENTENNIAL EXPOSITION.

branch of art or industry seems to have been left untouched by woman in the beautiful displays in this building. It is to the undying credit of the women that they have set the standard so high, at a point the southern women heretofore had not thought of reaching. A library of 5,000 volumes contains works by women only, and thus in itself is a study.

means the saving of millions of dollars by the abolition of ties and bagging. The bales are small, compact, neat, easily handled and finally are nearly fireproof. This last item alone is of immense importance.

Among the exhibits interesting to the jewelry trade are those of the B. H. Stief Jewelry Co., Nashville. Their pavilion contains about everything that a high class jewelry

**JOS. NOTERMAN & Co.,**

509-511-513 RACE ST.,

CINCINNATI, OHIO.

**DIAMONDS,  
DIAMOND MOUNTINGS.**

All kinds of Diamond Mountings made to order. ❖ ❖ ❖

**MOUNT & WOODHULL,**

LATE WITH

RANDEL, BAREMORE & BILLINGS,

**DIAMONDS,**

OTHER PRECIOUS STONES, PEARLS, ETC.,  
DIAMOND JEWELRY.

**26 MAIDEN LANE,**

(Southwest corner Nassau Street,)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK.



store will contain. They have on display some wonderfully fine pieces of silver gilt enamel, fine cut glass, diamonds mounted in all styles of rings, pendants, etc. They recently startled all visitors by making a display representing a value of over \$500,000 in diamond jewelry alone. They have a beautiful collection of pearls from Tennessee streams displayed in the mussels that produce them. In the center of the

state when in a steel bar down to the finished product shows that it is not a simple matter to make a good article of cutlery. Another display by the Stief Company is in the Agricultural building. This is devoted principally to music boxes of the Regina make. They report much interest in these boxes.

They are also the makers and designers of the medal of awards for the Exposition.

goods are of the very best and put them in the front rank of hollow ware makers. The line shown is complete and is the only one in the entire exposition. The most notable pieces are the beautiful urn shaped vases that flank each side of the entrance to their exhibit and the fine water cooler and punch bowl. They have invited all of the visiting trade to make free use of their booth, plenty of stationery and desk room being provided.

Joseph Mehmert, Cincinnati, O., shows a full line of jewelers' findings and watchmakers' materials. He makes a specialty of fine tools for jewelers and watchmakers and says he will be benefited by his display. The exhibit occupies a space of 225 square feet in the Commerce building, and was designed by Mr. Mehmert himself. The exhibit is an artistic idea, showing the different stages in the life of a watch. Enclosed in glass cases are wax figures of watchmakers busily engaged on the various parts of the timepiece. One of the early stages is represented by a realistic figure of a jeweler pouring gold from a crucible. The building of the hairspring and the case designs are truly represented. At either end of the exhibit are large Swiss regulators, with pendulums of mercury. In addition to the figures spoken of there is one of the most complete displays of watchmakers' tools and machinery ever gathered together. Mr. Mehmert had more offers of machines for display than he could possibly use, and in the exhibit there are many costly and delicate machines from Switzerland. Mr. Mehmert has a large trade throughout the south, and his display is made the rallying point for southern dealers, and they are given every possible accommodation.

The crowning feature of the exhibit is the trade-mark, a peacock, a gorgeous, bejeweled, gayly decorated bird perched on the top of the cases, while on the feathers of the outspread tail in letters of gold are the names of the different lines handled.

(To be Continued.)



EXHIBIT OF THE QUEEN CITY SILVER CO. AT THE TENNESSEE CENTENNIAL EXPOSITION.

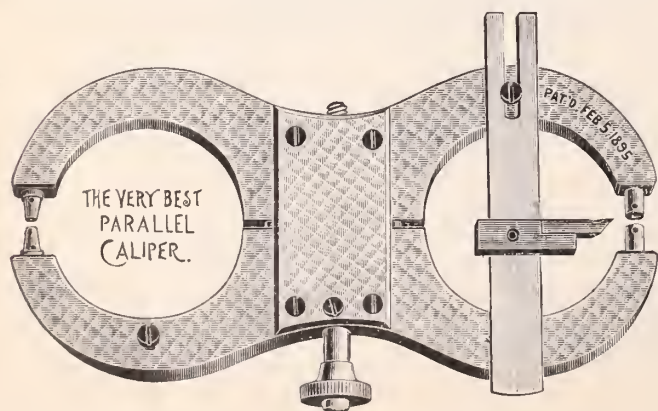
pavilion hangs the portrait of the well known founder of the firm, the late B. H. Stief. His memory and precepts are still cherished by the present management. In the southern end of the Commerce building the same firm have charge of the cutlery display of Landers, Frary & Clark. This fine display is well shown in several ebony finished cases and attracts much attention. The evolution of the carving knife from its

These medals are to be made of three three qualities, viz.: pure gold, sterling silver and bronze. The official souvenir spoon with the figure of old Davy Crockett has had a great sale and makes an interesting souvenir of the exposition.

The Queen City Silver Co., Cincinnati, O., have an exhibit which does them great credit. It is contained in three upright cases. The style and finish of their

The Very Best  
and most accurate.

# CALIPER



In Existence.  
Will Last a Lifetime.

Made of Hard Watch Nickel.

**\$3.00 EACH.**

OUR  
QUEEN CITY...  
...MAIN SPRINGS

have proper strength and durability.

**\$12.00 GROSS.**

TRY THEM.

All Our Materials are of the  
Best Quality.

JOSEPH MEHMERT, FIFTH AND RACE STS., CINCINNATI, O.

## THE "DYKES" PATENT BICYCLE NAME PLATE.



All Sterling Silver. Adjustable to Any Wheel.

LOCKS ON.

Only Detachable by Owner.

No Visible Mechanism.

A Positive Means of Identifying the Wheel.

Made in Five Designs, Highly Ornamented and Artistic.

Arthur R. Geoffroy,  
SILVERSMITH,

548-550 W. 23rd St., NEW YORK.



**The Merchants' Association Want More Excursions from the Railroads.**

A committee of the New England Passenger Association met in the rooms of the Transportation Club, Hotel Manhattan, New York, last week. About two-thirds of all the roads in the New England territory were represented. At the invitation of Chairman Weeks, William F. King, president of the Merchants' Association, appeared at the meeting and argued on behalf of his association in favor of granting the application which he had made for excursions between the dates of Sept. 15 to 20, inclusive, and Nov. 2 to 6, inclusive.

President King has also made application to the Joint Traffic and Trunk Line associations for further excursions during the last week of October and first week of November. If this application is favorably acted upon, the Merchants' Association will at once make application to every other railway association in the country for excursions upon the dates which may be selected under any arrangement with the Joint Traffic and Trunk Line associations.

The officers of the Merchants' Association estimate that of the number of persons who have availed themselves of the privileges granted by the railroads in the Joint Traffic and Trunk Line associations and by some of the roads in the south, about 40 per cent. represent merchants who have never been to the New York market before, and who have been brought here as the direct result of the work of the Merchants' Association.

C. G. Alford & Co., jobbers of watches and jewelry, have become members of the Association.

**No Duty on Watch Worn by an Employee of Steamer in Foreign Trade.**

WASHINGTON, D. C., Sept. 8.—The Treasury Department has decided that no duty can be assessed on a watch worn by an employee of a steamer in the foreign trade, no matter how many times the vessel may enter a port of the United States.

**Bids for Furnishing Watches to the Government.**

Washington, D. C., Sept. 7.—Bids were opened to-day in the Bureau of Supplies and Accounts, Navy Department, for furnishing the Naval Observatory at Washington with a number of stop and compar-

ing watches.

The bidders were as follows:

20 stop watches—R. Harris & Co., Washington, D. C., \$800; Moore & Leding, Washington, D. C., \$680.

20 comparing watches—Moore & Leding, \$300. To be delivered within 30 days.

**SPECIAL AGENTS THE BELL WATCH CASE CO.**

—FOR—

O. E. CURTIS & BRO.,  
LUDY & TAYLOR,  
G. L. RUSSELL,  
J. H. BOOTH,  
W. W. PEARCE,  
D. P. ARMOUR,  
MAYER & KAMPS,  
G. P. WHITESIDE,  
H. M. STEVENSON,  
J. S. BAKER,  
A. F. CATE,

Decatur, Ill.,  
Cedar Rapids, Ia.  
Okolona, Miss.  
Alton, Ill.  
Wichita, Kan.  
Richmond, Ky.  
Appleton, Wis.  
New Albany, Miss.  
Escanaba, Mich.  
Glen Rock, Pa.  
Australia.

The above are a few of the large number of up-to-date jewelers who know a good thing and take it. Another list next week.

They have the Sole Agency for our line, and will issue to their customers the special catalogue we offer. You cannot afford to miss this. Take advantage of the "good times" and advertise your business at our expense. Write for proposition. Mention THE JEWELERS' CIRCULAR.

**THE BELL WATCH CASE CO.,**

—CINCINNATI, OHIO, U. S. A.

Meet our President and Mr. LEUBUSHER at the Nicollet Hotel, Minneapolis, Minn., during the State Fair, September 6 to 11. Some surprises will be offered.

Write for invitation. We pay expense.

**Send for Selection Package**

of our own importation

**Pearl Table Ware.**

**OUR PRICES ARE THE LOWEST.**

**BENE, LINDENBERG & CO.,**

CAREW BLDG.,

CINCINNATI, O.

**QUEEN CITY Watch Case Mfg. Co.**

Makers of

HIGH GRADE

**GOLD and SILVER WATCH CASES...**

Special Cases To Order,

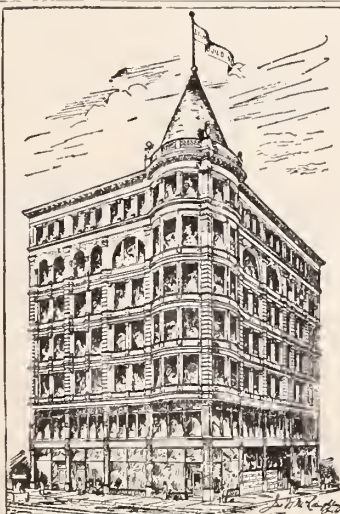
Altering, Changing and Repairing.

Cash for Old Gold.

S. E. Cor. Fifth and Elm Streets,

LION BUILDING.

CINCINNATI, O.



LION BUILDING.

HUGO JONAS.

ARTHUR JONAS.

**JOSEPH JONAS' SONS,**

**Manufacturing Jewelers.**

We make a Specialty of

**Diamond Mountings,**

**Badges,**

**Monograms and**

**Repairing.**

S. E. Cor. Fifth and Elm Streets,

LION BUILDING.

CINCINNATI, O.



**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
27 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

**DIAMONDS**

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,  
 NEW YORK.**

Columbus Memorial Building, **103 State St.,  
 CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

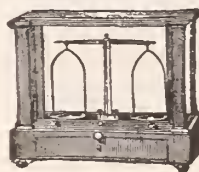
**65 Nassau Street,**

**NEW YORK.**

**Cutting Works: 45 John Street.**

**AMSTERDAM: 12 TULP STRAAT.**

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nassau  
 Street, cor. Malden  
 La. N. Y.  
 Repairs, (any make)  
 promptly made.



**Stern Bros. & Co.**

Cutters of . . .

**DIAMONDS,**

**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

MANUFACTURERS OF

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEWYORK.

LONDON OFFICE, 29 ELY PLACE.

CHICAGO OFFICE, 149 STATE ST.

## The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

### Interesting Features of the Toronto Industrial Exhibition.

TORONTO, Can., Sept. 8.—The Toronto Industrial Exhibition, which opened last week, has attracted large numbers of visitors from all parts, including many Americans. The jewelry and kindred trades are well represented among the exhibitors.

Ryrie Bros., jewelers, Toronto, have a fine display of precious stones, the most noteworthy feature of which is an exact duplicate, half size, of the Imperial crown of England. It is made of solid gold and contains over 800 gems, including diamonds, pearls emeralds, rubies and sapphires, and is valued at \$45,000. Their exhibit embraces a remarkable antiquarian relic in the original lock which secured the British crown jewels in the days of Oliver Cromwell. The collection comprises two handsome pearl necklaces, one of them valued at \$2,000, an elegant pearl brooch with two rows of diamonds, an assortment of miniature pins and pendants with diamond and pearl settings, and crown souvenir pins in silver gilt and enamel. The value of the whole is from \$75,000 to \$100,000. The exhibit is surrounded with a strong iron fence.

Ambrose Kent & Sons, jewelers, Toronto, make a good showing of watches of all varieties, several hundreds in number and very tastefully arranged, and a choice assortment of recently imported bronze lamps and figures, bronze electrical fixtures in the latest designs, and fine onyx and marble clocks. They have also a wide range of souvenir goods of all descriptions, including some novel and tasty designs. A display of society regalia gives an idea of the extent of this comparatively new feature of their business. Their exhibit is in charge of L. H. Luke, who, as Lieutenant of the Independent Order of Foresters, took a conspicuous part in the grand reception given by the order to their chief, Dr. Orouhyatekha, in their tent on the grounds on Monday last.

The Standard Silver Co., Toronto, are in evidence as usual with an elaborate and comprehensive showing of articles of their own manufacture. The collection is surmounted by a large and handsome trophy cup about 20 inches in height and surrounding this is an assortment of trays, pitchers, bowls, candleabra, table ware and silver goods of all descriptions. A large trophy shield embossed with scroll work is a conspicuous feature and shows fine workmanship, the ornamentation having been raised by hand from a flat piece of metal.

The Dominion Regalia Co. exhibit an extensive and varied assortment of regalia, badges, buttons, souvenirs, etc.

S. J. Sargent shows society regalia and badges.

The Beaver Flint Glass Co. are on hand with a fine exhibit of glassware, including some very delicate work, such as vessels with the rigging entirely made out of glass, and other ornamental designs. They have

an operative at work showing the process of glass-blowing, which excites much interest.

#### Creditors' Committee Report on the Affairs of William Paul.

Boston, Mass., Sept. 8.—The committee of creditors of William Paul have prepared their report and have issued it to the creditors in the form of a circular, from which the following extracts are taken:

Boston, Sept. 7, 1897.

On July 26, Mr. Paul made an assignment of all his property, for the benefit of his creditors, to J. Porter Crosby, of this city. On August 24, a creditors' meeting was called, at which a majority in amount of the claims was represented. Mr. Paul made an offer of thirty cents cash payment. The creditors appointed the following committee, with instructions to investigate and report: Mr. Bigelow, of the Courvoisier-Wilcox Manufacturing Co.; Mr. Morton, of the Manufacturing Jewelers' Board of Trade, of Providence; Mr. Garfield, representing the New York Jewelers' Board of Trade; Mr. Hancock, of Hancock, Becker & Co., of Providence, chairman of the meeting, was a member of this committee ex officio.

No inventory of stock had been taken since July 1. One was immediately ordered, and after verifying the same, making such discounts and reductions as the committee thought proper, they found the assets to be as follows:

Stock .....	\$14,588 70
Collectible accounts .....	6,850 00
Fixtures, cost price.....	1,600 00

Making the total assets....	\$23,038 70
Liabilities .....	26,292 81

There was also a contingent liability of \$789.62, which has already been materially reduced and will probably take care of itself.

Owing to this showing the committee stated to Mr. Paul that he should pay at least fifty cents on the dollar; but he has been unable to raise the money necessary, the best offer which he has been able to make being thirty cents cash and ten cents in unsecured notes, payable January 15.

The committee then considered the advisability of winding up the business, either under insolvency proceedings or by an assignee, under a Common Law assignment. By either process the stock and fixtures would suffer a shrinkage, so that it would not be certain that the amount raised would be much in excess of Mr. Paul's offer, and certainly, under insolvency proceedings, it would be six months at least before any payment could be made. The committee, therefore, hesitate to advise such action; however, they still feel that Mr. Paul's stock, when sold in the regular course of trade, will realize more than fifty cents on the dollar, and that he should pay that amount.

#### Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League of New York was held on Sept. 3. There were present: Vice-Presidents Greason and Bardel, Chairman Van Deventer, Messrs. Fessenden, Karsch and L. Stevens, Jr., secretary. Two requests for change of beneficiary were received and granted, and the following applicants were admitted to membership:

Robert F. Cary, New York, recommended by A. Marx and I. C. Northohuld; John M. Wiswall, Watervliet, N. Y., recommended by J. R. Pettis and L. Stevens, Jr.; E. L. Pettis, Watervliet, N. Y., recommended by J. R. Pettis and L. Stevens, Jr.; E. A. Bigelow, Boston, Mass., recommended by D. C. Percival and P. W. Carter.

ESTABLISHED 1841.



## CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

## GOLD JEWELRY,

15 MAIDEN LANE. NEW YORK.

A. CARTER

G. E. HASTINGS,

W. T. CARTER,

G. R. HOWE

W. T. GOUGH.

FACTORY, NEWARK, N. J.

## No Advance in Prices

OF HOWARD

## MOVEMENTS!

Although all other Movements have been advanced in price, we continue to sell

## Howard Movements,

from grade No. 1 to 7, in 14, 16 and 18 size, at greatly reduced prices.

The stock of these goods is rapidly diminishing, and as they have been discontinued by the Company, parties interested will find it to their advantage to order at once.

## OPPENHEIMER BROS. & VEITH,

Prescott Bldg., 65 Nassau St., NEW YORK.

## FOX & CO., LAPIDARIES and Importers of, PRECIOUS STONES,

...NOW AT...

22 John St., New York.

Cutting of American Gems  
and Fine Miniature Glasses.



# AN ITEM WORTH NOTING

We are now cutting, for those who appreciate the finest work, choice lots of

## ROUGH

including everything, from cape diamonds up to crystals. These goods will be ready to be placed upon the market on or about

**SEPTEMBER 15th.**

Our importations of MELE are arriving in large lots. They have been selected under the most favorable conditions, and are offered at prices to compete with any goods in the market.



# EICHBERG & CO.

65 Nassau St.,  
NEW YORK.

105 Hatton Garden, LONDON.

### Heavy Taxpayers Among Providence's Manufacturing Jewelers.

PROVIDENCE, R. I., Sept. 8.—As shown by the figures of the Assessors of Taxes filed last week, the real estate of this city is valued at \$135,805,260 and the personal property at \$38,237,020, making a total valuation of \$174,042,480. Among the heaviest taxpayers are the following persons and concerns interested in the manufacturing jewelry business: American Enamel Works, \$98,980; William Armour, \$99,140; John Austin, \$79,800; Nathan B. Barton, \$77,040; Leander C. Belcher, \$63,500; Charles W. Bowen, \$91,060; Brown & Sharpe Mfg. Co., \$734,620; John M. Buffinton, \$56,820; George B. Champlin, \$73,340; Stanton B. Champlin (Waiby A. and George B. Champlin), \$75,000; Stanton B. Champlin (estate), \$90,980; Joseph P. Cory, \$107,000; William H. Crins, \$75,480; Anthony B. Day, \$51,580; Dyer Street Land Co., \$117,180; Michael R. Fitzgerald, \$113,320; James A. Foster, \$59,120; Theodore W. Foster, \$65,880; Aldrich B. Gardiner et ux., \$85,700; Gorham Mfg. Co., \$401,800; William C. Greene, \$65,060; Henry A. Hidden, \$265,200; Sterns Hutchins, \$57,440; Charles F. Irons, \$51,760; Kent & Stanley Co. Ltd., \$381,480; Benedict B. Lederer, \$115,260; Sigmond L. Lederer, \$121,520; Sylvester G. Martin, \$67,880; Nicholson File Co., \$229,760; Englehart C. Ostby, \$60,000; John S. Palmer, \$184,720; Isaac M. Potter, \$91,240; Horace Remington et ux., \$61,820; Lucian Sharpe, \$139,180; William H. Waite, \$139,700; Beriah Wall, \$126,720; Dutee Wilcox, \$290,340.

Barton A. Ballou is taxed in Portsmouth for \$7,500 and the Nicholson File Co. in Central Falls for \$120,000.

### The Duty on Statues and Statuary of Mineral or Metal Construction.

WASHINGTON, D. C., Sept. 10.—The Treasury Department has called the attention of officers of the customs to the fact that under the new Tariff act the term "statuary" includes only such statuary as is cut, carved, or otherwise wrought by hand from a solid block or mass of marble, stone, alabaster, or from metal, and is the professional production of a statuary or sculptor only. Under this provision bronze statues or statuary is dutiable at the rate of 45 per cent. ad valorem, under the section relating to manufactures of metal, inasmuch as they cannot be wrought by hand from solid blocks or masses. Marble statues or statuary are dutiable at the rate of 20 per cent. ad valorem, except when specially imported in good faith for the use of any society or institution incorporated or established solely for religious, philosophical, educational, scientific or literary purposes, and not for sale when they are free of duty.

S. Brady & Co., Forest City, Ark., have dissolved partnership.

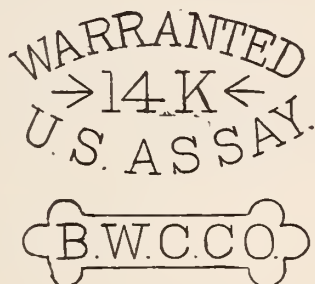
# The Curses of Fame.

To acquire Fame, the ultimate goal of every conscientious worker, means to incur the antipathy of less fortunate and jealous rivals and to encourage their unwarranted attacks. Another curse of Fame is: Imitation.

The foregoing is the experience of the

## Brooklyn Watch Case Co.,

the well merited fame of their product having given rise both to criticism of rivals and (which is more dangerous to the trade) to unworthy imitations. The criticisms warrant no consideration; the imitations do. The way to guard against the latter is to insist that every 14 kt. case purchased bears the following stamp.



18 kt. cases have the number 18 in center of mark; Eagle cases, the picture of an eagle, and 10 kt. cases, the number 10.

Do not be deceived by the similarity of imitators' misleading marks.

## Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE,

NEW YORK.



2169



7202



4175



2142



## Something New

⇒ FOR ⇒

## Buyers of White Stone Jewelry.

### The Two Point Invisible Setting.



FOR SINGLE STONES  
AND CLUSTERS.

IN ANY SIZE FROM  
 $\frac{1}{16}$  CARAT TO 3 CARAT

ENLARGED VIEW.

WE ARE SOLE OWNERS OF THIS NEW DEVICE.

WE USE IT IN ALL STYLES OF STONE JEWELRY.

MADE IN

SOLID GOLD AND ROLLED PLATE.

When placed in Clusters the Settings are absolutely invisible; nothing but the Stones can be seen.

SEND TO YOUR JOBBER FOR SAMPLES.

MADE, USED AND SOLD ONLY TO THE JOBBING TRADE BY

**R. L. Griffith & Son Company,**

144 PINE STREET, PROVIDENCE, R. I.

Also Sole Owners of the Famous GOLCONDA GEM, the Finest Imitation Diamond in the World.

## MOUNTED LORGNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.  
Our new lines of

## GOLD AND SILVER CHAIN PURSES

are very extensive and desirable.

**ZIRUTH & MOORE,** 60 & 62 Arlington St.,  
Newark, N. J.

## MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland, 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

**CHAS. MEYLAN**

PLAIN AND COMPLICATED WATCHES.

# SPLITS

A SPECIALTY.

### A Trio of Burglars Enterprisingly Operate in Lancaster, Pa.

LANCASTER, Pa., Sept. 7.—Three bold robberies were committed here last night, being in the very heart of the city. Henry C. Foehl's jewelry store was robbed of goods worth over \$100, and Charles Donnelly's wall paper store, in the same building, was also entered, as was John C. Licht's place of business. This morning the police learned that three young men had sold a couple of razors to Jacob P. Kachel, at the Excelsior Hotel, and they were soon identified by Licht as his property. The men had separated by the time the police began searching for them, but one of them, Hazel Boos, was arrested early this afternoon. On the way to the police station he was detected dropping a watch case.

Later in the afternoon his companions, Howard Leaman and John Erisman, were found in the lower end of the city, but they fled when they saw the officers. Erisman escaped through a cornfield, but threw away a bundle of eyeglasses, which jeweler Foehl identified as his property. Leaman ran towards Shoenberger's quarries, into which he made a bold leap, dropping fully 30 feet, and breaking his left leg at the knee. He was then made a prisoner.

### The Estate of A. W. Luckhardt and Claims Against It.

JOHNSTOWN, Pa., Sept. 9.—In the assigned estate of the late A. W. Luckhardt, of Johnstown, the liabilities will amount, in round numbers, to \$50,000. From the inventory and appraisement of the real and personal property, as filed in the Prothonotary's office, the assets figure up \$44,000.

Mr. Luckhardt's life was insured for at least \$36,000, divided in the proportion of one-third to his widow, one-third to his son Louis, and one-third to the Luckhardt estate. Adding this \$12,000 to the \$44,000 above noted, the assets would seem to be sufficient to more than cover the liabilities unless there should be a very great shrinkage in values from those placed on the property by the appraisers.

### A Ball of Brilliant Stones Falls from the Sky.

BINGHAMTON, N. Y., Sept. 8.—A few days ago an aerolite fell from the sky in the shape of a ball of fire, on Railroad Ave., in Candor. The ball penetrated the earth for a depth of six feet or more and steam poured from the hole in volumes. The strange visitor was dug out. It is in the shape of a ball, weighs two pounds and 14 ounces, and measures one foot and three inches in circumference. It is composed of white and yellow stones, very brilliant and varying in size. All of the stones are square, with smooth surface, and as cleanly cut as if made by a workman. They are of various colors. Dr. St. Clair, who dug out the aerolite, has sent the ball to Yale College for examination and information regarding it.

## The Constitution of the National Jewelers' Association.

PHILADELPHIA, Pa., Sept. 9.—The new constitution and by-laws of the National Jewelers' Association of the United States, successor of the National Retail Jewelers' Association, have been drafted and are as follows:

### ARTICLE I.

This Association shall be styled and known as the National Jewelers' Association of the United States.

### ARTICLE II.

The objects for which this Association has been established are for the purpose of affording jewelers the opportunity of entering into advantageous and friendly intercourse with each other; uniting for the mutual protection of the craft against the many trade abuses that exist; to quicken the interest and enlarge the views of the jeweler, to the end that he will aid and encourage those who are honest in trade protection; to keep watchful eyes on the illegal enterprises that are conducted to the detriment of legitimate trade, and to take firm stand against them; to carefully scrutinize the qualities and make of goods offered by manufacturers to the trade, and, by assays and other means, to commend honest makers and condemn dishonest ones; to take part in any public movement of business men for the purpose of elevating the craft and materially assisting the general prosperity of the country.

### ARTICLE III.

This Association shall consist of State Associations, to be known as such and be named after their respective States, wherein they are established, and are governed by this Constitution of the National Association.

### ARTICLE IV.

The main office of the National Association shall be located in the resident city of the President of the Association, which shall be called the General Offices.

### ARTICLE V.

Sec. 1. The officers of this Association shall consist of a President, two (2) Vice-Presidents, Treasurer, Secretary and twelve (12) Directors, who, together with the above named officers, shall constitute the Board of Directors.

Sec. 2. The President, Vice-Presidents, Treasurer and Secretary shall be elected annually by ballot to serve for one year, or until their successors are elected.

Sec. 3. The twelve Directors shall be elected by ballot—four each year to serve for three years, or until others are elected in their stead; provided, that in the year 1897, four Directors shall be elected for one year, four for two years, and four for three years.

Sec. 4. All vacancies shall be filled by the Board of Directors until the next annual meeting.

### ARTICLE VI.

The General Convention shall be held annually in the month of July, at location agreed upon at a previous Convention, the General Secretary to send out due notice to the State Associations of the meeting and place, three months before.

### ARTICLE VII.

Retail jewelers only, in good standing as such, are eligible for membership to State Associations; it is provided that they must keep a retail jewelry store, and make the same their principal business.

### ARTICLE VIII.

Retail jewelers can apply for membership in any State Association they may elect; but a rejection in one, by ballot, will debar consideration of application by another State Association. Secretaries of State Associations must notify the General Secretary of the fact, who will cause the same to be communicated to the other State Association Secretaries.

### ARTICLE IX.

Any member of the National or a State Association retiring from active jewelry business must withdraw or have name placed on the Honorary list; on again resuming business, they, on application, shall be placed on the roll of members without payment of entrance fee.

### ARTICLE X.

Sec. 1. Membership fee in State Associations shall be Two Dollars, and annual dues Three Dollars, of which each State Association shall pay to the National Association Fifty Cents per annum for every member in good standing for the purpose of defraying expenses. Honorary members shall pay annual dues of One Dollar to their State Associations, of which Fifty Cents is to be paid annually to the National Association. No person can be placed on the Honorary list except retired members.

Sec. 2. The payments of the National Association

are to be made every six months—one-half in January and one-half in July.

Sec. 3. Jobbers and manufacturers who have the welfare of the legitimate trade at heart are eligible to Associate Membership. Application, with entrance fee of Ten Dollars (\$10.00) being forwarded to the National Secretary; such application shall be published in the official organ—"The National Retail Jeweler"—and shall be considered due notice to all State Associations previous to approval or rejection by the Board of Directors; in case of rejection the fee will be returned.

Sec. 4. Associate Members or their representative are entitled to voice but no vote in the National or any State Association meeting. The yearly dues shall be Three Dollars, payable to the Secretary of the National Association.

### ARTICLE XI.

A special meeting of the Board of Directors can be called by the President, or upon the written request of three Directors; such notice to be sent out by the Secretary ten days previous to date of call.

### ARTICLE XII.

Resolutions of an important character, and other matters requiring consideration, shall be submitted in writing to the Secretary, to be duly acted upon by the General Representatives at Annual Conventions.

### ARTICLE XIII.

State Associations shall annually elect one delegate to each twenty (20) members or under, to represent them at the General Convention; the mileage of the delegates from each State Association and the General President, Secretary and Treasurer to be paid out of the treasury of the National Association; it is provided, however, that mileage shall not be paid by the National Association for more than three (3) delegates of any State Association.

### ARTICLE XIV.

The "National Retail Jeweler" shall be the official organ of the National and State Associations.

### ARTICLE XV.

The following standing committees of three shall be appointed at the Annual General Conventions by the President, to serve one year and present written reports at the stated General Conventions: "Ways and Means," "Assaying," "Grievances," "Finance," "Mileage" and "Credits."

### ARTICLE XVI.

Any Retail Jewelers' Association having a membership of fifteen or more, desiring to become a part of the National Association, will apply in writing to the General Secretary, who will notify the President, and action will be taken by the Board; provided, no Association exists in the State from which the application is received.

### ARTICLE XVII.

Any member of a State or Associate Member of the National Association owing one year's dues shall be notified of said indebtedness by the State Secretaries, and if not paid at the next regular meeting of the State Association, his name shall be stricken from the roll and be deprived of all privileges.

### ARTICLE XVIII.

Any member or Associate member suspended for non-payment of dues may be reinstated by a majority of those present at any given meeting of his State Association; provided, the full amount of his indebtedness is paid up to date of application for reinstatement.

### ARTICLE XIX.

Any member guilty of offending the laws, rules and regulations of his State Association shall have charges preferred against him by the State Association's officers, said charges to be carefully considered by the State Association; and he may be suspended, fined or expelled by a two-thirds vote of the members present at any given meeting. Should a member feel aggrieved at their decision, he shall notify the General Secretary of the fact, who will order the Secretary of the State Association to present a full account of the charges preferred for consideration at the General Convention, whose action shall be final.

### ARTICLE XX.

The General President and Secretary shall keep a list of the entire membership of the National Association; State Secretaries will forward revised lists every twelve months.

### ARTICLE XXI.

Membership certificates shall be issued annually to each member in good standing by the Secretaries of the State Associations.

### ARTICLE XXII.

Alterations, amendments or additions to this Constitution may be made at the General Conventions; provided, the same is sent in writing to the General Secretary.

### ARTICLE XXIII.

This Constitution and Laws shall go into effect on the first day of September, 1897, and a copy sent to every member.

## Duties of the General Officers.

### ARTICLE I.

#### General President.

It shall be the duty of the General President to preside at the Annual General Convention, sign all orders and documents drawn by the General Secretary on order of the National Association, appoint all standing and other committees, cast the deciding vote upon all questions, issue notices of importance, present a written report at the Annual General Convention, and perform such other duties as may be imposed by the Association.

### ARTICLE II.

#### Vice-Presidents.

In the absence or inability of the President, the Vice-Presidents shall perform the duties of his office.

### ARTICLE III.

#### General Secretary.

It shall be the duty of the General Secretary to keep a full account of the minutes at the General Conventions of the National Association, attest all orders and documents, collect the annual contributions of the State Associations, assist the Mileage Committee, send out all notices, have charge of the official seal of the Association, report to the President all matters of importance, present a written report at the General Conventions, and perform such other duties as the Association may require.

### ARTICLE IV.

#### General Treasurer.

It shall be the duty of the General Treasurer to receive all moneys from the General Secretary, giving his receipt therefor; he shall pay all orders drawn on him by the President, attested by the Secretary; he shall keep an account of all moneys received and expended by him; present a written financial statement at the Annual Conventions, and shall furnish a bond not less than Five Hundred Dollars, and shall receive an annual salary of One Dollar.

### ARTICLE V.

#### Board of Directors.

The Board of Directors shall have full control of all the business of the Association, and be vested with all rights, privileges and duties not otherwise vested in the Association; to employ a solicitor, define and adjust his duties; to regulate and adjust the dues of the members and expenses of the Association; to make and adopt rules and regulations for the management of the business affairs of the Association, and to act as Conference Committee in all matters pertaining to the welfare of the Association and its members at large. They shall meet on the day before each Annual Convention, and immediately after adjournment of Convention. Special meetings shall be held upon the call of the President or three Directors; five members shall constitute a quorum.

Adopted August 20, 1897.

I. HERZBERG,  
S. C. LEVY,  
ASA COLLIER,  
CHAS. L. CONRAD,  
JOHN R. HAMER,  
Committee on Constitution.

## Echo of the Harry Leon "Failure" in Chicago.

CHICAGO, Ill., Sept. 9.—A jury in Judge Allen's Federal court brought in a verdict of guilty against Harry Leon, Alvah W. Ketchum and D. P. Eberman for conspiracy to defraud Stern Bros. & Co., New York, of diamonds to the value of \$5,437. Judgment for the amount being rendered. A motion for a new trial was made as to Eberman.

The case is an outgrowth of the Harry Leon "failure" of two years ago, when Leon was conducting a diamond "parlour" on Madison St., near Dearborn St.

## Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Sept. 11, 1897.

Sept. 7.	\$40.657
" 8	53.282
" 9	39.207
" 10	21.270
" 11	13.171

Total .....\$176.887



### The Pearl Hunting Craze in Southern Rivers.

MEMPHIS, Tenn., Sept. 8.—G. W. Pearrow, a merchant of Bald Knob, was in this city to-day, and in an interview said: "It is a fact that there is much time and hard work given to pearl fishing in our lakes, and sometimes it does not amount to anything to the hunter or fisher. The longest I have known anyone to fish before finding a pearl of any price was two weeks. Of course this man had opened thousands of shells and found some pearls, but they had no market value. No; there is no danger of the price of good pearls depreciating, but there is no market for any but a good pearl. The shells found in the shoals and in the sand have very few pearls. In fact, one might open 100,000 shells that come out of the sand and not find a pearl. The pearl bearing mussels are those found in the mud bottomed lakes or in an eddy in the streams where the mud settles. I have sold pearls in New York, St. Louis and Memphis, but I can get a better price in Bald Knob than any place I have tried. There are two gentlemen there who buy pearls and will deal fairly with those who send them the gems. They are Julian O'Hara and J. N. Edwards & Co. Mr. O'Hara has just returned from New York, where he went in the interest of the pearl industry, or rather to see what disposition he could make of pearls there. He represents J. J. Williams, of Memphis."

E. L. Burns, manager of C. L. Byrd &

Co., said this week that during the past few weeks he had been receiving packages of pearls from Arkansas at the rate of half dozen or more per day. In some of the packages there were hundreds of pearls, representing months of work and in the others there were only a few, so that he could give no estimate of the total number that had come out of the basin. Only the smallest possible per cent. of the stones that he had received had had any commercial value. It was the interview published some weeks ago from Mr. Burns that started the present craze over the pearl fishing, and in that he said that as a general thing one would open a thousand mussel shells to get one pearl, and that about one pearl out of a thousand would be of any appreciable value. This week Mr. Burns said that his experience since that time in receiving the gems from Arkansas had confirmed him in the belief that the figures mentioned by him at that time were, if anything, too favorable to the industry.

A package received by the J. B. Gott-helf Jewelry Co. contained 178 pearls, not one of which was worth 5 cents. The company put in the *Commercial-Appeal* an advertisement to the effect that they would pay the highest market price for the gems, and in speaking of the subject Mr. Friedman, of that company, said that as a result of the advertisement he had received a large number of the stones, but that only a few of them had any commercial value.

"In the past few days," he said, "I suppose that we have received some 20 shipments, containing several thousand stones, and not a single one of the stones had a particle of value. Here, for instance, is a shipment that I am just ready to return to the man that sent it to us. In the box there are 178 pearls, and in the lot there is not one that is worth 5 cents. They are of ragged shapes and of imperfect formations."

Pearl hunting is going on at Camden, Malvern, Hot Springs and Hamburg, Ark., in the Ouachita river; in the Smackover, a large creek two miles from Griffin, Ark.; at Helena, Ark.; in the St. Francis River, at Mount Adams and Walnut Ridge, Ark.; at the Illinois Bayou, Russellville, Ark.; at Piggott, Tenn., and at Columbia, Tenn., in the Duck river, among other places.

ST. LOUIS JEWELERS PRONOUNCE THE PEARLS TO BE OF LITTLE OR NO VALUE.

ST. LOUIS, Mo., Sept. 10.—So many alleged pearls from the wilds of Arkansas are arriving in the city that the St. Louis correspondent of THE JEWELERS' CIRCULAR called on some of the leading jewelers this week to obtain their views in regard to value of the "finds."

A. L. Steinmeyer, of the E. Jaccard Jewelry Co., said: "Yes, there are pearls coming from Arkansas, but the number of real marketable stones is small. This week we received one beautiful specimen, but that was really the only genuine one this week, though we receive from 8 to 10 packages a day. One of the attractive features of this sort of work is that it costs a firm like ours a whole lot of postage stamps to return worthless stones to their owners."

Goodman King, of the Mermod & Jaccard Jewelry Co., said: "Almost every day we receive from six to a dozen packages of pearls and alleged pearls from Arkansas, Missouri, and Kansas, those from the last State, however, being small. As a rule the specimens sent us are worthless. It is but occasionally that a pearl with any approach to the proper shape, luster and skin is received, that is, measured by the standard of Oriental pearls. We have purchased a few of them, but they necessarily will have to be sold at prices under Oriental pearls of the same size. The excitement in the adjacent pearl beds has been on for the past 90 days, but we have received occasional specimens from the same territory for the past three years. From what I have heard the beds along the White River, Arkansas, from which most of the pearls have been received, are practically exhausted, and the pearl seekers have gone to other fields."

As soon as the necessary legal formalities shall have been observed C. H. Hanson will become the owner of the Joselyn jewelry stock, in Tama, Ia., which has been in the possession of assignee G. V. Goodell since Mr. Joselyn's failure.



68 & 70 Nassau Street,

NEW YORK.

## Cassner and Nordlinger, The Jobbing Stone House

The BEST and LARGEST STOCK of DIAMOND  
CUT DOUBLETS in the market,  
all fancy colors.

Rubies. Emeralds. Sapphires.  
Opals. Pearls. Olivines.  
Amethysts. Topaz. Garnets.

HALF PEARLS, ALL QUALITIES.

**Diamond Experts Differ as to the Alleged "Doctoring" of Some Gems.**

PITTSBURGH, Pa., Sept. 11.—The trial of Louis J. Seleznick, the money-lender, Grant St. banker, and a one-time jeweler of Pittsburgh, charged with obtaining money under false pretenses, was continued before Judge J. D. Shafer, in the Criminal Court this week. The defendant in the case was J. Q. H. Smith, a money-lender at a high rate, whose charge against Seleznick was that the latter had pawned 51 diamonds, which had been "doctored."

O. S. Chessman, optician, who was on the witness stand for the defense as an expert in diamonds, placed a much higher value on the diamonds pawned by the defendant than did F. A. Jeanne, diamond expert with Wm. S. Hedges & Co., New York, for the Commonwealth. Chessman fixed values on all the 51 diamonds placed in evidence. The defense aimed to show that Smith loaned the money to the defendant on notes, giving the diamonds merely as securities.

F. A. Jeanne testified that a number of the diamonds had been put through a "bath." He had a bottle of alcohol with him, and demonstrated to the court and jury that the stones had been washed. Some of the diamonds, he said, had not been doctored. He was closely cross-examined by the counsel for the defense, but his testimony was not materially affected.

W. W. Wattles, the Fifth Ave. jeweler,

testified that he had examined a number of the diamonds for Smith, and found them all good diamonds. He testified that he had told Smith that one had been doctored.

Samuel F. Sipe, diamond importer, testified that the defendant had come to him, representing that he had a preparation for enhancing the value of diamonds. His testimony was objected to by the defense.

In the closing testimony it was testified by Israel DeRoy that he had sold one of the rings to the defendant for \$110, which the defendant represented to Smith as being worth \$250 or \$300. Other pawnbrokers testified that they had sold Seleznick a large number of diamonds. One said Seleznick had told him he wanted to purchase "off-color" stones.

On Friday, Judge Shafer delivered his first charge to a jury, this being his first sitting in the Criminal Court. He outlined the case and reminded the jury that only Seleznick was on trial, and that while Smith may have done wrong in assisting the defendant in re-hypothecating goods placed in his hands as security for loans, he was not on trial. The statute under which the charge was made was explained to the jury. The indictments and the evidence were thoroughly reviewed by the Court from beginning to end.

The Court also simplified the charge of false pretense. Judge Shafer told the jury it should first determine whether the dia-

monds were "doctored;" then whether they were doctored before they went into the hands of Smith; and, at last, if Seleznick knew they were "doctored."

The case was then given to the jury, and to the great surprise of everybody interested, directly or indirectly, Seleznick was acquitted, but ordered to pay the costs.

Seleznick will be remembered as a projector of the ephemeral Diamondtime Mfg. Co., and as being interested in other affairs.

**Jules Gigon and His Watch Club Again in the Courts.**

PHILADELPHIA, Pa., Sept. 8.—Jules Gigon was yesterday sentenced to six months' imprisonment by Judge Andenreid on the charge of setting up an illegal watch lottery. Gigon, who pleaded guilty to the charge on Feb. 25 last, conducted a "watch club," but in several instances he failed to deliver the watches when paid for.

At the time he entered his plea of guilty he was required to enter \$800 security to appear in September, with the understanding that in the meantime he would refund the money he had collected. He stated in court last week that he had not been able to make full restitution, but was doing so as quickly as possible. Judge Andenreid stated that if before the end of the six months he received assurances that the money was refunded, he would reconsider the sentence.

# ..The Straus American Cut Glass



Whiskey Jug "Jubilee."

Besides many new shapes of striking originality, we have introduced this year 12 entirely new cuttings comprising all grades . . .

Our trade mark is a guaranty of perfection.

**L. STRAUS & SONS, MANUFACTURERS,**

42, 44, 46 and 48 Warren and 116 Chambers Streets,

Factory, 59th Street and Hudson River, N. Y.

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HEIGHT, 1 1/4 INCHES.

### Our Display Card Makes Thimble Selling Easy.

One of these handsome and useful  
display cards with a gross of our  
**STERLING SILVER THIMBLES.**

ASK YOUR JOBBER FOR THEM.

**SIMONS, BRO. & CO.,**

Philadelphia — New York — Chicago.

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If you've got good things to talk about.  
**WE** have those very things — in  
**LOCKETS—LOCKETS** of every de-  
scription, Gold, Gold Filled, Gold Front,  
Platinum and Gold, and Sterling Silver.  
**OUR WHOLE TIME** is devoted to  
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**PATEK, PHILIPPE & CO.,** GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated  
And Decorated Watches**

IN 15 DIFFERENT SIZES.

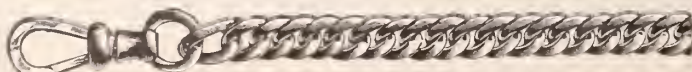
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**Gold, Silver and Rolled Plate Chains and Jewelry.**

Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

### A Rising Diamond Market and Short- age of Goods.

Some of the more important diamond importers and cutters report a much improved condition of the diamond industry. Not alone is the demand larger, but some concerns claim that there is a scarcity of certain grades of diamonds, which causes a tendency toward a rise in price.

E. Aug. Neresheimer, of E. Aug. Neresheimer & Co., said it was true that diamonds for the American market are scarce, this being due to the fact that the European firms have not been cutting American goods to any great extent, and to the fact that our own factories also have been idle.

In speaking of the condition of the diamond market Monday, Leopold Stern, of Stern Bros. & Co., said that there was a tendency toward an advance in price, and there was also a scarcity of goods. "On certain grades," he said, "the London syndicate has advanced the price on the rough 10 per cent., which will mean a corresponding advance in the cut. There has been a large demand for goods on this side of the Atlantic, caused by the generally improved condition of affairs, and this demand has used up to some extent the available supply and caused a scarcity of cut goods. There was very little cut here previous to the adjustment of the tariff, but since then all the cutters are working full force, and all the available cutters and polishers are employed and earning good wages. Notwithstanding this, however, they seem to be unable to keep up with the demand. The existing conditions and the increased demand will no doubt have a tendency to cause an advance in all lines of diamonds in the near future. Very little goods suitable for the American market have been cut in Europe for the past two years."

A slight scarcity in some lines was also reported by Arnstein Bros. & Co., Oppenheimer Bros. & Veith, and a few other firms. Several firms, however, said that they thought there would be little difficulty about obtaining all goods one would want, provided the purchaser was willing to pay full value for them.

### Trans-Atlantic Voyagers.

FROM EUROPE.

Jacob Muhr, of J. Muhr & Bro., Philadelphia, Pa.; Max Freund, New York, and C. Bruno, New York, returned Saturday on the *Fuerst Bismarck*.

E. M. Gattle, New York, and B. F. Norris, of B. F. Norris, Alister & Co., Chicago, Ill., returned last week on the *St. Paul*.

C. H. M. Moores, of Moores & Winder, Troy, N. Y., returned recently on the *New York*.

Hubert Zimmer, Poughkeepsie, N. Y., arrived on the *Koenigen Luise*.

W. H. Lyon, Newburgh, N. Y., furnished all the prizes competed for on Labor Day in the bicycle races in that city.

**Connecticut.**

Chris. Strobel, Waterbury, is home from 10 days in the Adirondacks.

Stephen O. Kelsey, foreman at the Wilcox Silver Plate Co.'s factory, Meriden, died Friday night, aged 45 years.

The Charles Parker Co.'s spoon factory, Meriden, over east, is running 59 hours per week.

W. L. Larne, at one time in the jewelry business in New Haven, but of late located in Pittsfield, Mass., has opened a jewelry store in New London.

Corporation return: Biggins-Rodgers Co., Wallingford: capital, \$23,000; real estate, \$12,260; personal estate, \$19,254; debts, \$12,793; credits, \$613; filed July 26, 1897.

The Wallingford Silver Co. had a display of celluloid and pyrolin novelties in charge of C. O. Hall at the Wallingford Agricultural Society's annual fair, just held; also silver ware and cutlery.

The Wilcox Silver Plate Co., Meriden, through their secretary, Samuel Dodd, have just purchased five acres of land in the vicinity of the Miller Bros. Cutlery Co.'s land.

To accommodate the large number of people employed at the Winsted Clock Manufactory, the trolley line of the Torrington and Winchester street railway will probably be extended to the factory, a distance of about one mile.

Taylor Gregory's jewelry store, Derby, was the scene of an unexpected town meeting on Friday, Sept. 10, and the popular and accommodating proprietor and assistants kindly admitted all to the show, although no such article as that which was on view was ever before, as far as history records, witnessed from the windows of a city jewelry store. It was a live skunk which had unwillingly become the center of interest, the little animal having, while perambulating about at night, fallen into a natural trap between a retaining wall and the wall of the Birmingham National Bank, just back of the jewelry store—a trap from which there was no escape for the captive.

**Boston.****BUSINESS OUTLOOK.**

Boston jewelers are looking forward to a good Fall trade, and most of the dealers are preparing to transact a greater volume of business within a couple of weeks. The factory of the E. Howard Watch & Clock Co. started up Sept. 6 on full time. The American Waltham Watch Co. are running full time, with a constantly increasing force of operatives. Officials of the company report a steady improvement in business.

Samuel Frieber, watchmaker, 383 Washington St., leaves town some time next month for the gold fields of the Yukon.

A meeting of the Boston Gold Beaters'

Association was held at the American House, Sept. 7, at which the National Conference between employers and employed relative to the improvement of the gold beating trade, to be held in New York during the Fall, came up for informal discussion.

Among the out-of-town buyers who visited Boston the past week were: G. W. Palmer, Rockland, Me.; J. J. Woodward, Somersworth, N. H.; W. F. Chisholm, Gloucester; H. W. Darling, Stoughton; T. R. Cushing, Rockland, Mass.; S. B. Pouten, Peabody; D. N. Chadsey, Wakefield.

**Philadelphia.**

The Jewelers' Club have set aside every Tuesday evening during the season for "club nights."

The local police have been notified to look out for the thieves who stole \$300 worth of jewelry from the store of Frederick A. Fox, Reading, Pa., a few days ago.

Thomas Carr, who smashed the window of I. Herzberg & Bro.'s store, 10th and Chestnut Sts., in order that "he could get a shelter and something to eat," has been sentenced to three months' imprisonment.

**Springfield, Mass.**

Mrs. Chas. D. Rood has returned after a month's stay in the White Mountains.

J. C. Lutz, engraver, is being mentioned for legislative honors.

# Your Own Interests

and the interests of every live Jeweler in the country demand that before purchasing elsewhere our new lines of

## Mounted Cut Glass be Examined.

For price, for style, for salability—the line is "peerless." Much the same can be said of our lines of

## Artistic Silverware.

But we'll talk about that later.

Our New Catalogue is Ready.

Write for a Copy.



**The Mauser Mfg. Co.,**

....Silversmiths....

14 E. 15th St., = = New York.



## How Should Flatware be Sold?

### Retail Jewelers Express Themselves Regarding the Systems for the Sale of Sterling Silver Spoons and Forks.

It being suggested to us by some of our friends that we obtain a consensus of opinion from the retail jewelry trade regarding the differing systems for the sale of sterling silver flatware employed by the large silversmiths, the following circular letter was addressed under dates of Sept. 10, 11 and 13 to a number of retail jewelers throughout the country:

*As you are doubtless aware, some silversmithing firms have changed the system of selling sterling silver spoons and forks from the uniform ounce price on the majority of their patterns to fixed dozen prices, governed by the individual designs of the patterns; while other silversmithing firms have decided to continue the ounce price system.*

*It has been suggested to us that we obtain from the retail trade a consensus of opinion, which will show their attitude toward this subject, and therefore we would be pleased to receive from you, as early as possible, your ideas on the subject. The consensus of opinion thus obtained will prove of advantage to the jewelry trade in general.*

*Yours truly,*  
The Jewelers' Circular Pub. Co.

As time did not permit us to address the above letter to every jeweler, we desire to assure those who did not receive it that their ideas on this important subject is as urgently requested as are those who received the letter.

Some of the replies already received are as follows:

BOSTON, Mass., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

Your favor of September the 10th, asking our opinion in regard to the system of selling sterling silver spoons and forks from a uniform ounce price is received and contents noted.

When the matter was first suggested to us it interested us favorably, as we thought it might lead to a less competitive element in the matter of retail prices; but upon reflection we have decided that it will inaugurate a system of irregular prices and a greater competition, with a great diversity of prices and patterns, and we much prefer that the ounce prices as heretofore should remain.

Thanking you for your inquiry, and trusting the result may be one of profit to all, we remain,

Very respectfully yours,  
SHREVE, CRUMP & LOW CO.

Dictated by C. H. CRUMP.

NEWARK, N. J., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

Replying to your favor of the 10th inst., same asking for the opinion of this establishment in regard to the changes made by a few silversmithing firms in their mode of selling flat ware to the trade, would state, I am not pleased with the change, as it is perplexing to even the most intelligent dealers, and I feel sure will have a somewhat depressing effect on the trade in general for the coming season.

Some of the notices sent out read: light, medium, heavy—giving the price but not the weight, so you see how puzzling it is. I am glad the great majority of makers still adhere to the

system of selling by the ounce, and I think inside of a year those who have adopted the method of selling by the dozen will return to the old way.

In my opinion a more intelligent method would have been for each and every one of the makers of sterling flat ware to have met in convention and unanimously resolved that all patterns made up to date should be sold at a stated price per ounce (except engraved patterns); every new pattern put on the market after July 1, 1897, should be sold at an advance of, say, 10 per cent. until a change is deemed advisable. By this resolution there would probably be less new patterns on the market for the coming year, and the makers by so doing would have made more money by the end of the year.

I am sorry at the decline in price of flat ware, as for many years past I have been engaged in the jewelry business in this city, and have noticed that an advance in price has universally been the means of making trade more brisk and a decline always the reverse.

Respectfully,  
BENJ. J. MAYO.

SPRINGFIELD, Mass., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

Yours of the 10th received, and we would say in answer to your question, that we believe the new method of selling sterling silver spoons and forks is far better than the uniform ounce price, for the reason your customer can carry from store to store weights but not designs in his mind. Our customers know already too much about the business.

Yours truly,  
L. S. STOWE & CO.

HAGERSTOWN, Md., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

Your favor of the 10th to hand requesting my opinion regarding the selling of sterling silver flat ware (spoons and forks) by the dozen instead of by the ounce system. I believe once the trade gets educated to buy and sell by the dozen they will find it more satisfactory. As it is now a good many persons know the cost of the goods once they learn the weight of the goods. I have noticed a number of department stores last Fall advertising spoons and forks by the ounce at the price asked by the manufacturers. I welcome the dozen system.

Yours truly,  
MILTON KOHLER.

PITTSFIELD, Mass., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

Replying to your favor of Sept. 10 I would say, I think the proper way for the manufacturer to sell silver spoons, etc., to the retail dealer is by the ounce, and I prefer to buy them in that way, possibly because I have been accustomed to do so so long that it seems to me the only proper way. I, however, think that the proper way to sell them to the public is by the dozen and my idea is that the large manufacturing houses who do a retail business could do more for their wholesale customers by conducting their business that way, selling at retail by the dozen, and selling at wholesale by the ounce.

I think most retail dealers prefer to sell and do sell by the dozen, except where they come in competition with the city dealers on large orders, and then we, and I presume others, quote prices by the ounce.

Trusting this answers your inquiries, I am,  
Respectfully yours,  
F. A. ROBBINS.

BOSTON, Mass., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

Replying to yours of 10th September, asking our opinion of the new move by certain silver manufacturers, we most respectfully say we think it the most foolish move that could possibly be made at this time. It means for the retail dealer who has a large stock of silver on hand a great loss,

and the idea of getting more money for better patterns will prove to be not practical, as some one will come out with a pattern just as good and cheaper, and the time has gone by when two or three manufacturers can control the market. The price will practically settle down to a certain price per ounce, as all quotations so far have been made on that basis, and there will be no money in it for any of us.

Very respectfully yours,  
FREEMAN & TAYLOR.

NORTH ADAMS, Mass., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

I think it a very good move on the part of the silver ware manufacturers to sell their silver ware by the individual designs of the patterns. I find in selling, that my customers will buy the style they like without much regard to a few cents in price, and it certainly gets us out of a certain rut. I, for one, have been in the trade for more than 30 years and I think it is time we had a change, and I can't help but think this change will be of advantage to every jeweler in our land.

Yours truly,  
L. M. BARNES.

NEW HAVEN, Conn., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

Think the fixed dozen price will be of some advantage to the retailer in place of selling by the ounce. Especially so in cities where some manufacturers advertise their goods at ounce quotations (at retail), at a lower price than the majority of retailers can afford to sell.

Respectfully,  
SAMUEL H. KIRBY.

NEW BEDFORD, Mass., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

In answer to yours in regard to the selling of silver spoons, etc., by the ounce, I will say. I always was opposed to it. I think the less the outside world know about ounces and penny-weights the better it is for the retailer.

Yours respectfully,  
WILLIAM L. KELLEY.

NEW HAVEN, Conn., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

In reply to your letter of 10th inst., would say that we greatly prefer to buy the goods by the dozen.

Yours,  
C. J. MONSON, JR. & CO.

ATHOL, Mass., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

In reply to yours of the 10th we think the new system of selling sterling spoons and forks an improvement over the ounce system and we also think it would have been better for the trade if it had been adopted years ago.

Yours etc.,  
G. O. FOYE & SON.

PATERSON, N. J., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

In our opinion it is the best thing for the retail trade that Gorham and others have made the price by the pattern instead of weight. We think gold cases ought to be sold in the same way. A retail customer comes to us, wants to know what spoons and cases weigh, and how much a dwt. The new idea will do away with that and we think a retailer can get a better profit.

Yours truly,  
ELLIOT & PLATT.

NEW HAVEN, Conn., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR:

We are of the opinion that the price per dozen would be to the best interest of the jewelry trade.

Yours truly,  
S. SILVERTHAU & SONS.

GLÓVERSVILLE, N. Y., Sept. 13, 1897.  
Editor of THE JEWELERS' CIRCULAR :  
Make prices by the dozen.  
Respectfully yours,  
A. D. NORTON.

MANCHESTER, N. H., Sept. 13, 1897.  
Editor of THE JEWELERS' CIRCULAR :  
We are in favor of the dozen price on silver spoons.

Yours truly,  
TEMPLE & FARRINGTON CO.

SYRACUSE, N. Y., Sept. 13, 1897.  
Editor of THE JEWELERS' CIRCULAR :  
I think silver by the ounce at uniform rate easier for the retailer and less confusing to purchaser. I think some patterns are better than others, and worth more, but it is a matter of opinion, and it varies with different people. I think the cheaper the spoon, the greater the sales.

Respectfully,  
H. J. HOWE.

ONEIDA, N. Y., Sept. 13, 1897.  
Editor of THE JEWELERS' CIRCULAR :  
In our opinion both the retailer and manufacturer will be benefited by the new system of dozen prices. By the old way of selling by the ounce, we are at the mercy of the department stores, who can afford to sell the goods cheaper than we can, as but a small share of their goods are engraved, while we have to engrave every article we sell and then put them up in a nice box besides. Our vote is for the dozen price system.

S. CHAPIN & SON.

OGDENSBURG, N. Y., Sept. 13, 1897.  
Editor of THE JEWELERS' CIRCULAR :  
Replying to yours of the 10th inst., would say we congratulate the manufacturers of sterling flat ware on having taken a long needed move in the right direction. We believe the change, allowing the individual designs to control the price, will prove of advantage to both manufacturer and retailer. We are sorry to find that some of the manufacturers are quoting reduced prices on flat ware, as we believe there is no call from the consumer, and business will not be increased to any great extent, and the margin on this line of manufacture is not too large. We refer to reduction on weight prices.

Yours truly,  
BELL BROS. CO.

ALBANY, N. Y., Sept. 13, 1897.  
Editor of THE JEWELERS' CIRCULAR :  
We are heartily in favor of the dozen price in selling sterling silver spoons and forks, in fact, for years this is the only way we have sold them, unless our customers came with the ounce price from some other firm, then we had to meet it. We believe this is the right way to sell, as it enables the retailer to get a better price for his goods.

Yours respectfully,  
R. P. THORN & SONS.

NIAGARA FALLS, N. Y., Sept. 11, 1897.  
Editor of THE JEWELERS' CIRCULAR :  
In response to yours of 10th, wish to state the altering from ounce prices to patterns is a great relief to the spoon trade, as we lost money by selling them, taking it "all in all"—engraving, boxing, time and trouble of selling them. Only one step more should be taken. Make heavy fine goods only and charge a good round price, then the maker and retailer can make some money in handling those goods. In this instance the cutting of prices has been a detriment to all concerned, and I am most certain it has not materially increased the demand.

Very truly,  
MAX H. ELBE.  
(More letters next issue.)

#### Buffalo Jewelers' Plan for Concealing Prices of Silver Flatware.

BUFFALO, N. Y., Sept. 9.—Leading dealers in silver ware in this city have agreed to try the plan of avoiding, so far as possible, the quoting ounce weights on staple flat ware, but will instead use the terms light weight, medium weight, heavy weight and extra heavy weight on the following basis:

	Light.	Medium.	Heavy.	Ex. Heavy.
Tea spoons....	8	10	12	15
Dessert spoons				
and forks...	15	18	20	24
Table spoons				
and forks...	20	22	26	30

They plan to use a light green ribbon to designate light weights, a medium green for medium weight, a dark green for heavy weights, and an extra dark green or black for extra heavy weights, thus making it easy for the clerks to gauge the different patterns and prices. For spoons or forks sold singly (which will be 1-10 the dozen price), they plan to use green silks of similar color. If the dealers can succeed in at least suppressing or decreasing the present practice of quoting ounce prices, it will be a decided advantage.

The plan of using these colored ribbons to show corresponding weights seems simple and practicable. It does not mean, for instance, that all table spoons tied with dark green ribbon will be exactly 26 ounces in weight or will sell at the same price, but they will all be between 22 and 26 ounces and the price will vary but slightly in these limits for patterns of corresponding grade.

#### Further Decisions of Silversmiths as to the Sale of Flatware.

Wm B Durgin, Concord, N. H., sends to this journal a circular in which it is stated: "After carefully considering the proposed change in prices of forks and spoons, also the manner of billing same, we have concluded to adhere to our former policy and bill all forks and spoons by the ounce. We will divide our patterns into three grades, according to their merit, charging a separate price for each grade. Price lists are now in work and will be forwarded as soon as possible."

Under date of Sept. 1, the J. B. & S. M. Knowles Co., Providence, R. I., issued a new price list, in which the "Angelo," "Lexington" and "Apollo" are grouped at a uniform price per ounce; the "Argo," "Lenox" and "Shell" are grouped at another uniform price per ounce; while the patterns out of stock form a third group.

## THE THREE GRACES



Mr. A. E. Wood is now at  
Hotel Bartholdi, Broadway  
and 23d Street, New York,  
with a full line of samples.

J. B. & S. M. Knowles Co.,  
Silversmiths,  
Providence, R. I.

A.W.C.CO

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.  
Casing of Swiss Movements a Specialty.



**Is this the Rented Wheel Swindler?**

BUFFALO, N. Y., Sept. 8.—A young man fashionably attired was arrested Friday night. It is thought by the police that the young man is a clever crook. On Thursday the young man rented a bicycle from the Bison Cycle Co.'s store and when he returned it re-engaged it for Friday. He took the wheel to C. O. Upper & Co.'s jewelry store, Genesee St., where he introduced himself as a son of Judge Emery. He wanted to buy a diamond stud and selected one worth \$100. He asked leave to take the stud to show his father before completing the purchase and offered to leave the wheel as security. Mr. Jaengling suspected nothing and let the young man take the stud. The young man failed to return, and on investigation, it was learned the wheel was a rented one. Mr. Jaengling notified the police, but started out himself on a still hunt. He searched the Tenderloin and soon met the young man. He followed him until he met an officer, who arrested him. The thief speaks with an English accent and his clothes bore an English mark. His underclothes were of silk and his clothes of broadcloth, and white canvas shoes completed his outfit.

While at first the thief refused to give his name, it has been learned that he is Richard Emery, alias Richard Thomas. He was arraigned in the police court yesterday morning. He was charged with grand larceny in the second degree, but he

pleaded not guilty and stoutly maintained that he was innocent. Judge King held him for the grand jury.

**Ansonia Merchants Think They Can Get Along Best Individually.**

ANSONIA, Conn., Sept. 11.—The Ansonia Merchants' Protective Association, of which several jewelers of this city as well as merchants in other lines, were members, is apparently to be disbanded. There is much feeling manifested because of the breaking away from the local organization, which, it is generally admitted, means its disruption, and it may mean that many gilt enterprises in existence a few years ago to draw trade, will again come into existence. Some of the merchants who have withdrawn say that they think that they can run their business to better advantage than by having any association do it for them.

If the trading stamp system is adopted, as is talked of, the purchaser has five per cent. of his purchase money refunded. Those opposed to the scheme say that if the merchants have to pay the stamp association five per cent. of their sales, the result will be that the goods will be advanced that much in price, and the consumer will have in the end to pay for all that is returned to him. The result of the warfare will be awaited with interest.

Henry Henzel, Albany, N. Y., has removed to a larger store at 176 S. Pearl St.

**The Death of Charles V. Peyn.**

Chas. V. Peyn, a retail jeweler, well known in the jewelry district of New York, died Sept. 7 at his home, 480 Gates Ave., Brooklyn, from exhaustion. Mr. Peyn was forced last Winter to undergo an operation, from the effects of which he never fully recovered, but grew weaker.

Mr. Peyn was born in Altona, a small town near Hamburg, Germany, 48 years ago. He learned the trade of watchmaker in his native land, and when a young man came to America and settled in New York. He first found employment with Giles, Wales & Co., and a few years later, about 1877, became a watchmaker for Henry Abbott. Here he remained for seven years, until the Spring of 1884, when he started in business for himself as a retail jeweler. For the past 13 years he has been in the vicinity of Broadway and John St., occupying stores at Nos. 3, 10 and 12 John St. In June, 1889, Mr. Peyn took as a partner C. Cornhlson, Jr., but the partnership was of short duration, and after its dissolution he continued alone until his assignment, last January.

Mr. Peyn was popular both in business and in social circles, and was a member of a number of German societies and also of the Jewelers' League. A widow and young daughter survive him. The funeral services were held at the deceased's late residence Friday morning. Interment was in Greenwood Cemetery.

**We Expected It. . . . .**

**All the Same it is Very Pleasing.**

Orders for the "SPECIALS" in watches that we have recently advertised in the "Circular" have been pouring in. (Yes, we mean it!) But there are a goodly number of the readers of the "Circular" who we believe are intending to order but who have just "put it off."

In these "Specials" in watches, "REAL SNAPS," though there are thousands of them, they will not last so very long.

We will have to advance the prices somewhat a little later on—NO HELP FOR IT.

What we have said to you for the past two weeks in the "Circular" under the caption of "SEED=TIME AND HARVEST," you ought not to neglect. It costs nothing to try us.

**C. G. ALFORD & CO.,**

**195-197 Broadway,**

New York, Sept. 14, 1897.

**Western Union Building.**

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Pay money only to authorized collectors having proper credentials.

**Returning Copies** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeitung, für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol. XXXV. Sept. 15, 1897.

No 7.

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**The System for the Sale of Silver Flat Ware.**

THE inauguration by some silversmiths of a new system for the sale of sterling silver spoons and forks and the retention of the old system by other silversmiths having caused considerable comment among dealers in this ware, THE CIRCULAR, at the suggestion of some of its friends, in order to obtain a consensus of opinion from the retail dealers regarding the matter, late last week addressed a letter to a number of silver ware dealers, and publishes elsewhere in this issue some of the replies already received. We will reserve our conclusions from these replies until a later issue, when we will have received enough of them upon which a fair and comprehensive deduction can be based. We desire to impress upon the mind of every dealer who did not receive our circular letter that his ideas on the subject are as urgently sought as are those of the recipients of the letter. So come along, retail jewelers, and let us have your ideas on a subject of universal interest to the jewelry trade.

### A Natural Evolution Means Continuance.

IN applying for extended excursions from the Joint Traffic and Trunk Line associations for members of the Merchants' Association of New York, President King, of this organization, remarks that there is no question in his mind that the action of this association and the trunk lines has done more to bring about prosperity than all other causes combined. When the excursions were granted, he says, there was a spirit of depression throughout the land. The railroads' action brought about a spirit of "get up and do," in every trade section, and soon each center was aroused. With the settlement of the tariff question, the failure of crops abroad and our own magnificent crops of cereals has come the change, and prosperity is here. He further says that the New York hotels report more strangers in town than ever before, every one of them being packed; that the warehouses have been filled with buyers, and the merchants have done a healthy business. The benefit to New York cannot be overestimated, and he is confident that the railroads now see the force of his arguments and the advantages accruing to themselves. Of the large numbers of out-of-town buyers who have visited New York during the past month, it is claimed that 40 per cent. never before visited the metropolis for buying purposes. A good deal of what Mr. King says is undeniably true. There is no doubt that the action of the New York merchants in forming an organization to foster trade induced the merchants of other distributing centers to bestir themselves to devise plans for the purpose of drawing trade to their respective communities. Thus there has been, as Mr. King says, a general spirit "to get up and do," which, backed by the nat-

**616** More News Items.  
**6,034** More Inches of Original Reading Matter.  
**6,477** More Inches of Advertising Matter.

were published in THE JEWELERS' CIRCULAR, during the eight months January to August 1897 inclusive, than in any other weekly jewelry journal.

THE JEWELERS' CIRCULAR is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

ural revival of trade has produced unusual activity in commercial lines. Perhaps these organizations in the various cities have produced more good to the dry goods and kindred industries than to others, but all industries have benefited to a greater or lesser extent, not the least benefited being the jewelry industry, as has been evidenced by the long lists published in THE CIRCULAR from week to week, of buyers who have visited the markets of New York, Chicago, Pittsburgh, Boston, and other cities. This activity is not transitory; for the revival of business has been a natural evolution and is bound to stay and increase, the devices of the merchants' associations being only means to stir dealers out of the lethargy into which they had fallen during the four years of depression.

### The Pearl Hunting Craze in the South.

FROM experts' judgment as to the value of the pearls being found in Arkansas, it may be safely asserted that there is more money to be made by the searchers in tilling the soil than in fishing for pearls. The pearl hunting fever in Arkansas is threatening to prove a serious disadvantage to agriculture in that State. The creeks, rivers and lakes are lined with men, white and black, who are needed for picking out the cotton crop. The excitement over the ephemeral pearl hunting industry may put the farmers to a much greater expense and also much risk in saving their crops. But the hope of striking a fortune in a mussel is too strong for the searcher to give up his undertaking. And as far as the jewelers are concerned, it is to their interest that the pearl hunters continue their task, for there is a steady demand for good pearls, few of which, however, have come to light so far during the present hunting craze.

David Saltzman, Belmar, N. J., has made an assignment to David Harvey, Jr. His assets are supposed to amount to about \$1,500 and the liabilities will probably reach \$1,600.



### Providence.

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

F. D. Carr, secretary of the Ostby & Barton Co., has been spending the Summer with his family at Sugar Hill, N. H.

Herman Ockel had a booth at the State Fair last week, exhibiting jewelry and music boxes. Another exhibitor was the New York Optical Co.

Among those who presented prizes to be competed for at Rocky Point on Labor Day were: Tilden-Thurber Co., Shepard & Co., James A. Foster & Co., Wood, Bicknall & Potter Co., William P. Bowen and A. D. Wilson.

E. E. Hosmer has opened a branch store at 72 N. Main St. The experiment tried by Mr. Hosmer at his store, corner Westminster and Franklin Sts., of giving a free vaudeville entertainment every evening, has proved very successful.

The entire stock and fixtures of the Combination Loan Co., 199 Weybosset St., are advertised to be disposed of at auction sale commencing Tuesday, the 14th inst. The stock includes a large amount of jewelry, watches, diamonds, silver ware, etc.

### Pacific Northwest.

Geo. B. Green has opened a new jewelry store in Huntington, Ore.

E. J. Salmson, Tacoma, Wash., has been sued for \$143. for merchandise furnished.

J. J. Walker, formerly of Portage la Prairie, has established a jewelry shop in Nelson, B. C.

D. E. Hardy, formerly a watchmaker of San Diego, Cal., is touring the northwest looking for a location.

W. P. Waters, late of Miles City, Mont., has purchased the business of F. A. De Clark, Sheridan, Mont.

John A. Beck, Portland, Ore., has returned with his family from a two weeks' camping trip in the mountains of Oregon.

F. E. Wray has purchased the jewelry business of James G. Smith, Silverton,

Ore., but will retain Mr. Smith until Jan. 1 in charge of the watch repair department.

David Beer, representing Bernheim, Cohen & Beer, New York, and Burr W. Freer, of the Pacific Coast agency of the Waterbury Watch Co., landed with their grips in Portland the first week of the month.

M. C. Fish, traveling for Kent & Stanley Co., Ltd., Providence, R. I., was in Portland, Ore., Sept. 6, from which point he left for the Sound cities, and will then proceed to San Francisco, Los Angeles, El Paso and Denver.

F. J. Carroll, who has a jewelry shop in the post-office building, Seattle, Wash., was the victim of a worthless vagabond several days ago, who applied at his shop for work. Mr. Carroll, thinking him a worthy man and a jeweler, loaned him \$80 worth of tools and secured a position for him in Frederick's jewelry establishment. The man proved to be a scoundrel named Richard C. Landers, and when attempting to decamp with the outfit, was apprehended by the police and is now in prison. The gold excitement of the Klondike region has attracted to Seattle a large coterie of jail birds, safe crackers and petty thieves, who seem to have picked jewelers as their victims.

The jewelry store of Lewis Klodt, Seattle, Wash., was entered by a stylish appearing woman recently, who asked to see some fine watches. After examining several she requested the clerk to put one aside for her, and while his back was turned she slipped her handkerchief over one of the watches left on the show case and took her departure. Some time elapsed before the loss was discovered, but Mr. Klodt succeeded in finding the woman on the street, and after securing the watch turned her over to the police, who locked her up under charges of larceny. The woman is very dark, 20 years of age, five feet five inches in height and weighs 150 pounds. She gave the name of Amia Thompson.

### Last Week's New York Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

R. C. Bernau, Abbeville, S. C.; Astor H.; J. Hyman, Chicago, Ill.; Hoffman H.; J. F. Wood (queensware), Clarksville, Tenn.; Astor H.; Mr. Camp, Milwaukee, Wis.; Murray Hill H.; J. L. Eaves, Montreal, Can.; Astor H.; W. R. Bell, Murfreesboro, Tenn.; Sinclair H.; L. Bonesteel, San Francisco, Cal.; Cadillac H.; J. A. Wineburgh, Utica, N. Y.; Manhattan H.; A. E. Keller, Allentown, Pa.; Imperial H.; H. A. C. Keller, Allentown, Pa.; Imperial H.; F. F. Bonnet, Columbus, Ohio; Imperial H.; M. L. Carter, Danbury, Conn.; Morton H.; R. Leding, Washington, D. C.; St. Denis H.; F. Powers, Youngstown, O.; Sturtevant H.; C. Longstreth, Philadelphia, Pa.; Marlboro H.; P. J. Sorg, Middletown, O.; Holland H.; S. A. Bigelow, Boston, Mass.; Holland H.; H. C. Abbott, Birmingham, Ala.; Grand H.; P. H. Lachicotte, Columbia, S. C.; Everett H.; C. Prady, Washington, Pa.; St. Denis H.; B. M. Belling, Uniontown, Ala.; 606 Carleton Ave., Brooklyn; B. Hammond, San Antonio, Tex.; Gilsey H.; S. C. Bartram, New Haven, Conn.; Union Square H.; C. L. Ruth, Montgomery, Ala.; Union Square H.; O. Humburch (McAllister & Humburch Bros.), Rochester, N. Y.; Imperial H.; F. C. Biggert, Pittsburgh, Pa.; Murray Hill H.; E. L. Burns (C. L. Byrd & Co.), Memphis, Tenn.; Marlboro H.; W. P. Sackett (buyer for John Wanamaker), Philadelphia, Pa.; 10th St. and Broadway; Thos. Lees, Jr., Hamilton, Ont.; Paul Zoellner, Portsmouth, O.; C. H. Ankeny, Lafayette, Ind.; Hoffman H.; C. L. Shook, Omaha, Neb.; Astor H.; A. C. Hope, Knoxville, Tenn.; Imperial H.; A. C. Hislop (jewelry buyer, Porteus & Mitchell), Norwich, Conn.; 57 White St.; L. J. Goddard, Ravenna, O.; 4 W. 32d St.; W. L. Hoskins, Owego, N. Y.; Westminster H.; F. Ternendt, Chicago, Ill.; Astor H.; H. Keck, Cincinnati, O.; Astor H.; H. Cerf, Pittsburgh, Pa.; Astor H.; S. Cerf, Pittsburgh, Pa.; Astor H.; A. H. Fetting, Baltimore, Md.; Broadway Central H.; L. Levy, Syracuse, N. Y.; Colonnade H.; R. Harris, Washington, D. C.; Imperial H.

As the result of a banter that good violins could not be made of Oregon wood, Jerry J. Wilson, a Roseburg, Ore., jeweler, has made, in his leisure time, two violins that have been pronounced by the best musicians in the State of such excellent tone as to be worth several hundred dollars apiece.

John W. Palmer, a jeweler, of English, Ind., was run over by a horse carriage last Wednesday evening while answering an alarm of fire and was seriously, if not fatally, injured.

## The Gorham Trade Mark



STAMPED UPON ARTICLES OF SILVER  
IS A POSITIVE ASSURANCE OF THE  
STERLING QUALITY 925-1000 FINE.

**Gorham Mfg. Co.**  
SILVERSMITHS.

NEW YORK.

CHICAGO.

SAN FRANCISCO.

WORKS, PROVIDENCE.

**New York Notes.**

A judgment for \$246.41 has been entered against Geo. Yazbeck by A. J. Hague.

H. E. Oppenheimer & Co. have entered a judgment for \$103.62 against Rebecca Friedman.

The engagement of J. B. D. Shiebler, of A. K. Shiebler & Son, to Miss Florence Moody, daughter of Leonard Moody, Brooklyn, was recently announced.

Judgments against Isaac B. Ettinger have been entered by the United States Diamond Cutting and Polishing Co., for \$782.29 and \$6,438.33; by S. Konijn & Co. for \$4,158.03, and by Eichberg & Co. for \$3,465.74.

The Reed & Braillard Co., of New York, have been incorporated to manufacture fancy leather goods. The capital stock is \$25,000, and the directors are Arthur Louis Reed and Jacob Henne, New York; Francis F. Braillard and John Schuapp, Brooklyn.

At a meeting of the directors of the New York Jewelers' Board of Trade, held Thursday afternoon, the following firms were elected members of that association: E. A. Lehmann & Co., New York; Swartchild & Co., Chicago; Kent & Stanley Co., Ltd., and S. B. Champlin Co., Providence, R. I.

Elmer E. Wood, of Chas. F. Wood & Co., diamond importers, of this city, and Miss Jennie F. Abbott were married Wednesday at the home of the bride's brother, in Park Hill, near Peekskill, N. Y. Rev. Dr. Terry performed the ceremony. Mr. and Mrs. Wood are spending their honeymoon in the Berkshire Hills, Mass.

An order was signed by Judge Andrews, of the Supreme Court, Wednesday, discharging Daniel P. Ingraham, as receiver of Thornton Co., formerly silversmiths in Mott Haven. The receiver was appointed in the action by Wm. H. Thornton against his partner, Mrs. Henrietta A. Williams, and recently closed up all the affairs of the firm by distributing the assets remaining in his hands to the creditors.

Mrs. Ellen Peck, said to be a noted confidence woman and jewelry swindler, was a prisoner in the Jefferson Market Police Court Monday to answer several charges. Among the complainants was Christopher Gini, jeweler, 31 E. 20th St., who identified Mrs. Peck as a woman who, last June, obtained from him jewelry worth about \$300

for selection, which she never returned nor paid for. She was arrested last week and held for examination.

The Levy & Dreyfus Co. incorporated to import, manufacture and deal in optical goods and art productions, etc., filed their certificate of incorporation in this city last week. The company are to have a capital stock of \$90,000, consisting of 1,800 shares each of the par value of \$50. The duration of the corporation is 50 years and the incorporators are Louis M. Klein, Milton Schiele and A. A. Cook, New York; L. A. Jensen, Richmond Hill, L. I., and Nathan Glauber, New Brighton, S. I. The company are to carry on the business of Levy, Dreyfus & Co., importers of art pottery, china, clocks, bronzes, fancy goods, bric-à-brac and optical goods at 41 Barclay St. and 46 Park Place.

Henry Franz, a manufacturer of umbrella mountings, of Brooklyn, died at his home, 866 Willoughby Ave., Saturday. Death was due to dropsy, from which he had been suffering for a long time. Mr. Franz was born in Vienna, Austria, 54 years ago. He came to this country 30 years ago, locating in New York as a gold and silver mounter of umbrellas and parasols. A few years later he established a business at Kosciuszko St. and Throop Ave., Brooklyn, which he carried on until his death. Mr. Franz was a member of the Arion Singing Society and also of the German Hospital Society. A widow and six children, two sons and four daughters, survive him. Funeral services were held yesterday. The interment was at Evergreen Cemetery.

**Change in the Old Firm of Hiram Chase & Son.**

BELFAST, Me., Sept. 11.—The oldest business concern in Belfast, the jewelry firm of Hiram Chase & Son, has changed hands, but a member of the Chase family, Fred T. Chase, still continues in the firm, thus perpetuating a name which has been connected with the jewelry business on the same lot for more than 70 years. The business was established in March, 1826, by Timothy Chase, of whom his son Hiram learned the trade in 1834-'37. The business was transferred to Hiram Chase, Jan. 1, 1844. Fred T. Chase, son of Hiram, learned the trade from 1875 to 1878, and was taken into partnership in 1878, the style of the new firm being Hiram Chase & Son.

Sept. 8, 1897, George R. Doak bought the interest of the senior member and the name was changed to Chase & Doak. Mr. Doak is a native of Belfast. He learned the trade of Hiram Chase from 1872 to 1875, and established himself in Vinalhaven in the last named year. Hiram Chase has worked at the watch bench 63 years, and has been in business for himself 54 years. He is the oldest merchant in the city, both in years and time of being in business, and the house is one of the oldest in that line in New England. Fred T. Chase of the new firm represents the third generation of that name doing business on the same spot.

**Incorporation of the Henry L. Leibe Mfg. Co.**

NEWARK, N. J., Sept. 10.—The Henry L. Leibe Mfg. Co. recorded papers of incorporation this week with the County Clerk. The object of the company is to manufacture jewelry, silverware and metal novelties in this city. The capital stock is placed at \$10,000, and \$4,000 will be used to begin business with. The incorporators are: Henry L. Leibe, of Irvington, and Frederick W. Droege and William T. Leibe, of this city.

**Importations at the Port of New York.**

Week Ended Sept. 10, 1897.

China, Glass and Earthenware:	
China .....	\$99,610
Earthenware .....	20,670
Glassware .....	24,574
Instruments:	
Musical .....	8,886
Optical .....	6,127
Philosophical .....	8,655
Jewelry, etc.:	
Jewelry .....	2,536
Precious stones .....	92,548
Watches .....	5,134
Metals, etc.:	
Bronzes .....	713
Cutlery .....	11,489
Dutch metal .....	2,468
Platina .....	1,131
Silverware .....	2,076
Miscellaneous:	
Alabaster ornaments .....	680
Amber .....	5,893
Clocks .....	7,007
Fans .....	6,403
Fancy goods .....	2,935
Ivory .....	3,604
Ivory, manufactures of .....	171
Marble, manufactures of .....	7,300
Statuary .....	224
Shells, manufactures of .....	82

# Dorflinger's American Cut Glass.

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

**C. DORFLINGER & SONS,**

915 Broadway.

NEW YORK.

36 Murray St.



**News Gleanings.**

Cochrane & Wehn, Wilber, Neb., have dissolved.

John Knowles, Rushville, Ill., has extended his store.

John G. Fairchild, Dallas, Tex., has been attached for rent \$105.

Carl Loomis is established in the jewelry business in Lancaster, N. Y.

Noah Brunner, Ridgway, Pa., will remove into a renovated store.

W. W. Frisholm has discontinued his jewelry store in Leadville, Col.

Theodore Ernst, Fort Madison, Ia., has given a realty mortgage for \$3,500.

G. W. Lefler recently opened a new jewelry establishment in Burden, Kan.

John Kegg is negotiating to sell out his stock of jewelry in Wilmot, S. Dak.

Wallace & Schramm, Ogden, Utah, have paid off a chattel mortgage for \$1,572.

W. Robson, late of Parkhill, Can., has opened a repair shop in Fowler, Mich.

J. A. Tschantre, Cambridge, Md., will erect a large clock in front of his store.

B. Dishaw, Tupper Lake, N. Y., is selling out and will remove to Massena, N. Y.

The drug and jewelry firm of Coulson & Chadwell, Coleman, Tex., have dissolved.

G. M. Moulster, formerly of Rio, Wis., will open a jewelry store in Poynette, Wis.

The stock of the Canton Jewelry Co., Canton, Ill., has been disposed of at auction.

B. S. Wilthorn recently disposed of his entire jewelry business in Yates Center, Kan.

Otto Sauer, Auburnville, Mass., has disposed of his business and removed from town.

Carl D. Couse, Waverly, Ia., has given a chattel mortgage for \$1,875, and has been attached for \$876.

Charles Franke has given a bill of sale on his jewelry tools and fixtures in Denver, Col., for \$275.

John Ruetsch has succeeded to the entire jewelry business of Ruetsch & Zimmerli, Dallas, Tex.

J. R. Buelow, Winslow, Ill., will soon locate in the new Henniger building in that town and put in new stock.

The Stone Jewelry Co. (not incorporated), Grand Forks, N. Dak., have given a chattel mortgage for \$350.

Wm. Keiper, Freeland, Pa., has removed his jewelry store to the Gallagher building, that town.

The residence of jeweler E. I. Brown, Princess Anne, Md., was burned out last week. Loss, \$500; insurance, \$300.

The store of T. J. Amiss, Jasper, Ala., was burglarized last week, several watches and a quantity of jewelry being taken.

J. H. Mewborn & Bro. have sold out their grocery in La Grange, N. C. J. H. Mewborn will continue the jewelry business.

Walter B. Studley, Brockton, Mass., has sold out his jewelry business to W. A. G. Smith. Mr. Studley went into the jewelry business in Brockton in 1851.

H. J. Davison, Springfield, Mass., will remove his jewelry store from the Court Square Theater block to a location in Main St., opposite Court Square.

Mrs. William Schlechter, of Easton, Pa., the mother of jeweler G. A. Schlechter, Reading, Pa., is seriously ill. Mrs. Schlechter is in the 79th year of her age.

Miss Mollie Hilb was married to Bernard J. Prissman, in Baltimore, Md., last week. The groom is about to establish himself in the wholesale jewelry business.

The Manhattan Silver Plate Co., Lyons, N. Y., Sept. 7, entered judgment upon failure to answer against G. Webber, New York, for \$163.54 damages and \$18.72 costs.

George Fetzer's jewelry store, Coopersburg, Pa., was robbed some nights ago. Two blankets left behind by the burglars indicate that they intended to blow open the safe, but were scared off. The thieves secured little booty.

Adelbert Snell, jeweler, of Cannonsville, Pa., dropped dead in Binghamton, N. Y., Sept. 2. The Coroner decided that the cause of death was due to heart trouble. The deceased was 44 years old and is survived by a son aged 16.

Fire in the building, 305 Market St., Wilmington, Del., occupied as the residence and optical and jewelry store of Moses Weil, on Sept. 4, gutted the building in short order. The loss will reach \$3,500. There is but \$2,200 insurance, \$1,600 of the sum being on the jewelry and optical goods and the balance on the household goods.

After the robbery of George Keifner's jewelry store, Loogootee, Ind., blood-

hounds were utilized in trailing the burglars, and James Paymfer and John Mattus, of Colorado, were arrested by the Loogootee Horse-thief Detective Association. Eight watches were found in their possession belonging to Mr. Keifner. The men were committed in jail at Shoals.

L. B. Suiter's jewelry store, 1210 W. 3d St., Davenport, Ia., was burglarized a few days ago and several old watches, a couple of guitars, two mandolins and other articles stolen. The better portion of the stock was out of the reach of the thieves. They made their first attempt at entering the building at a rear window and on failing to open that pried open the door.

Walter S. Bent, receiver for P. Sandoz & Son, Wabash, Ind., has had the stock of the establishment appraised by E. B. Forgy and Joseph Finney. The value of the stock on hand was placed at \$283.35. There are debts owing firms outside the city to the amount of \$1,257, beside some accounts in the city. The liabilities are somewhat in excess of the available assets. The establishment is closed.

Cubit Martin, colored, was last week arrested charged with robbery, in Werm's jewelry store, Savannah, Ga., in which he was a porter. For some time past Mr. Werm has been missing articles from the counters. The jeweler hit upon a plan. On each of the counter doors he placed a bell so that it would ring when anyone went into the counter. While Martin was cleaning around the store one morning Mr. Werm heard the bell ring. He immediately laid hold of Martin, who was placed under arrest.

Fire broke out in Harry Farwell's jewelry store, Belmont, N. Y., last Sunday morning. Mr. Farwell had been gone from the store but a short time, and as it was the time of the morning church services, the streets were almost deserted. A man driving through town discovered smoke pouring out of the store, which is a small wooden building, and gave the alarm. It is supposed the blaze originated in a drawer where matches were kept or else from the stub of a cigar which had carelessly been thrown down. The goods were well insured.

Burglars last week robbed the joint tailoring shop of J. Peterson and jewelry shop of Louis Tschumy, 313 Center St.,



# Superb Lines of Original Novelties!

## BACHRACH & FREEDMAN, SILVERSMITHS,

### 1 & 3 Union Square, NEW YORK.

Galveston, Tex. From one safe \$20 was stolen, but an attempt to open another old-fashioned safe failed.

Otto H. Fasoldt, Albany, N. Y., returned last week from a two months' stay in the Adirondacks.

C. H. M. Moores, of Moores & Winder, Troy, N. Y., returned last week on the New York from a six weeks' trip in England, Scotland and France.

Max Oppenheimer & Sons, Kingston, N. Y., have dissolved, Max Oppenheimer retiring. A new firm have formed under the style of Oppenheimer Bros.

Benj. Westerwelt, of the Waterbury Watch Co., is calling on his trade on the western division of the New York Central Railroad, and reports a very fair business.

For ladies' writing desks come leather covered inkstands, paper weights, etc. The leather employed is decorated with carving or with scorched work.

### The Attleboros.

The representative of the Manufacturers' Trading Co., Montreal, was among the shops last week.

The Springer Bros. and Hyman Davidow, of the Davidow Co., New York, were in town last week.

Marble, Smith & Forrester started up last week in their new quarters, and Mr. Marble has gone out among the western dealers. The firm have increased their facilities.

E. D. Gilmore, T. W. Lincoln, E. J. Quarnstrom, M. E. Rowe and W. E. Coles are manufacturers whose names figure in the list of officers of the Attleboro Y. M. C. A. elected last week.

The one statement heard in every office is: "Business is rushing." Numbers of the shops are running evenings up to 9 and 10 o'clock. S. O. Bigney, J. C. Cummings, J. M. Fisher, W. H. Tappan, F. W. Weaver, C. O. Sweet and other prominent man-

ufacturers are to the last degree decided in their statements. The returning salesmen and the returns from those upon the road speak in a tone of encouragement unheard in town for years.

Charles H. Tappan and William H. Tappan, of the D. F. Briggs Co., are prominently connected with the Taylor Park Gold Placer Mining Co., who are opening a big mine in Taylor Park, Colo. W. H. Tappan returned last week from a western trip and reported unusual success.

The City Bank, of New Haven, Conn., has obtained an attachment against Douglass F. Maltby, Waterbury, Conn.; Samuel J. Bryant, Orange, Conn.; W. H. H. Wooster and Letson T. Wooster, of Seymour, Conn., for \$9,500, as guarantors of the paper of the Maltby, Stevens & Curtiss Co., Wallingford, Conn. The claim is on four drafts made in March and April last which have gone to protest.

## Superb Line of French China.

ESPECIALLY ADAPTED FOR THE JEWELRY TRADE.

\* \* \* \*

*Brush and Comb Trays,  
Chocolate Sets,  
Bon Bon Boxes,  
Sugars and Creams,*

*Ice Cream Sets,  
Fruit Plates,  
Cups and Saucers,*

*Odd, Fancy Dishes,  
Fish Sets,  
Chop Sets,  
Pudding Dishes, etc.*

\* \* \* \*

Call on us when in New York, or let us send you small assortment. Any orders left to our judgment in selection will be attended to with the utmost care . . . . .

ENDEMANN & CHURCHILL, 50 MURRAY STREET, NEW YORK.

ORDER NOW TO AVOID THE RUSH.

Write for Circular.

## WOLFSHEIM'S FLORA DISPLAY TRAY

The only Tray Making Unlimited and Beautiful Designs for all kinds of Jewelry and Watches.

### TRAYS FOR JEWELRY AND WATCHES.

Trays for all kinds of Jewelry, 5 1/4 in. long, \$6.00 per doz.

" " 6 Rings, 7 1/2 in. long, - - - 12.00 "

" " 3 Watches, 11 1/2 in. long, - - - 15.00 "

All Trays are finished with a high White Polish and are lined in fine Silk Velvet. Colors: Royal Purple, Emerald Green and Ruby.

LOUIS WOLFSHEIM,

MANUFACTURER OF

FINE CASES FOR JEWELRY AND SILVER WARE of Every Description,

Show Case and Window Fittings, Travelers' Cases and Trays a Specialty, Paper Boxes, Tags, Cards, Cotton, Etc.

44 MAIDEN LANE,

NEW YORK.



Set of 12 Single Trays placed together.



Single Tray for 6 Rings.



Single Jewelry and Watch Trays.

PATENTED DECEMBER 8th, 1896.





Traveling representatives may consider these columns open for the publication of any new items of interest regarding themselves or their confreres.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Albert Berger & Co., by Hubert Somborn; Sussfeld, Lorsch & Co. by Jos.

S. Frank; O. W. Bullock & Co., by W. A. Peck; F. T. Pearse & Co., by A. F. Bailey; S. & A. Borgzinner, by Mr. Borgzinner; O. E. Bell Watch Case Co., by Mr. Lenchbush; Waite, Mathewson Co., by Mr. Peatty.

Among the travelers who made the rounds of the trade in the Hub the past week were: W. H. Tarlton, Wightman & Hough Co.; Fred Clarkson, Snow & Westcott; Harry Hayes, Howard Sterling Co.; Mr. Lape, Simpson, Hall, Miller & Co., and Mr. Hayward, Hayward & Sweet.

The following traveling salesmen passed through Detroit last week: E. A. Manheimer, Illinois Watch Case Co.; Manasseh Levy; W. F. Walker, Benj. Allen & Co.; J. E. Simonson, A. J. Hedges & Co.; Mr. Hopkins, Meriden Silver Plate Co.; Fred J. Foster, Unger Brothers; Mr. Fairchild, LeRoy C. Fairchild & Co.; Mr. Smith, Smith & North; A. D. Engelsman, Goodfriend Brothers; and Mr. Mead, A. Lounsbury & Son.

Philadelphia, Pa., was visited the past week by H. Jamouneau, Alvin Mfg. Co.; R. Bodenheimer, Fink, Bodenheimer & Co.; John Taylor, Krementz & Co.; A. Rutherford, H. A. Kirby Co.; Wm. Campbell, Day, Clark & Co.; Frank E. Locklin, Unger Bros.; Chas. F. Duffy, Enos Richardson & Co.; C. D. Shelling; Frederick Clarkson, Snow & Westcott; Bert Hall, Wilcox Silver Plate Co.; R. W. Adams, Thomas W. Adams & Co. and Alexander Chase.

The travelers in Kansas City, Mo., last week were: E. A. Taylor, Ansonia Clock Co.; W. J. Stephens, Graef & Schmidt; E. A. Reed, Reed & Barton; W. F. Thornton, Kent & Stanley Co., Ltd.; Jos. S. Frank,

Sussfeld, Lorsch & Co.; W. S. Strauss, Jacob Strauss & Sons; Arthur W. Ware, A. W. Ware & Co.; A. Barker Snow, Snow & Westcott; S. W. Abbey, E. Ira Richards & Co.; H. C. Barker, Mandeville, Carrow & Crane; Henry H. Jacobson, Jacobson Bros.

Traveling men passing through Louisville, Ky., last week were: Herbert W. Van Houten, for C. Sidney Smith; Thomas H. K. Davis, Middletown Plate Co.; Max Arnstein, Arnstein Bros. & Co.; Mr. Crane, Mandeville, Carrow & Crane; John F. Garland, Geo. H. Kettmann & Co.; Ed. J. Mayer, Julius King Optical Co.; Fred L. Baker, Hayden W. Wheeler & Co.; Thomas E. Rogers, Hayes Bros.; H. B. Beckett, Dennison Mfg. Co. D. Wile, Buffalo Jewelry Case Co., announces he will be in Louisville Sept. 20; Charles Fridberg, Libby Glass Co., Sept. 17; N. I. Ashton, Kent & Stanley Co., Ltd., Sept. 16.

Traveling men in Indianapolis, Ind., last week included Arthur Totten, Rogers & Brother; Wm. W. Middlebrook, B. A. Ballou & Co.; C. H. Higbee, Potter & Bufinton; A. B. Chace, Chapman & Barden; F. W. Collom, S. Hutchins & Co.; J. Chas. Becker, Joseph Fahys & Co., Fred L. Pettie, Waterbury Clock Co.; I. R. Theise, for I. M. Berinstein; Mr. Bigelow, Sturtevant, Whiting & Bigelow; C. T. Barbour, Plainville Stock Co.; Ernest Block, W. & S. Blackinton; J. T. Inman, J. T. Inman & Co.; Mr. Fowler, Fowler Bros.; G. V. Dickinson, Elgin National Watch Co., and H. J. Hilderbrand, for H. C. Lindol.

Travelers in St. Louis, Mo., last week were: Benj. Eichberg, Eichberg & Co.; A. D. Giannini, Wilcox Silver Plate Co.; Austin G. Brown, Redlich & Co.; Lawrence H. Smith, Bippart & Co.; Fred L. Pettie, Waterbury Clock Co.; Jas. A. Brown, Reeves & Sillocks; M. H. Herbert, Empire Cut Glass Co.; A. Barker Snow, Snow & Westcott; Hy. H. Jacobson, Jacobson Bros.; J. Rothschild, Bonner, Grinberg, Rich & Co.; J. Bernstein; F. H. Reed, Reed & Barton; Frank H. Dana, G. E. Luther & Co.; Rudolph Noel, Albert Lorsch & Co.; J. E. Simonson, A. J. Hedges & Co.; Thos. E. Rogers, Hayes Bros.; E. L. Thalmann, E. L. Logee & Co.; Louis Bernheim, Bernheim, Cohn & Beer; A. S. Wormood, Illinois Watch Co.

Among the traveling fraternity calling on

Syracuse, N. Y., jewelers the past two weeks were: J. Laffey, Gorham Mfg. Co.; Rudolph Cony, for Max Nathan; Jos. Flashner, Odenheimer, Zimmern & Co.; M. Rosenbaum, B. H. Davis & Co.; Theo. L. Parker, Martin, Copeland & Co.; Chas. Isabel, L. Strasburger's Son & Co.; L. F. Clark, W. F. Cory & Brother; Wm. Guiller, Carter, Hastings & Howe; Henry Fein, L. H. Keller & Co.; John Marsh, C. A. Marsh & Co.; J. B. Ellison, Parks Bros. & Rogers; Anson D. Manning, D. Wilcox & Co.; Jas. A. Cheney, Ludwig Nissen & Co.; J. T. Brennan; C. F. Sweasy, William B. Kerr & Co.; E. A. Coburn, Wittke & Hermanns; George R. Spinney, Standard Cut Glass Co.; Theo. Wagner, for R. A. Breidenbach; A. D. Engelsmann, Goodfriend Bros.; V. W. Henderson, Enos Richardson & Co.; Samuel E. Coggins, Towle Mfg. Co.; Mr. Kimmey, Kimmey & Gladwell; Samuel Heller, L. Heller & Son; Mr. Weaver, Julius King Optical Co.; Fred Clarkson, Snow & Westcott; H. B. Bliss, Gorham Mfg. Co.; John Davison, Davison Bros.

Among the traveling fraternity who were in Pittsburgh, Pa., last week were: Mr. Kettlety, S. Albro & Co.; James E. Blake, J. E. Blake & Co.; H. G. Walton, Wadsworth Watch Case Co.; W. M. Price, Bates Bros.; Mr. Biny, Biny, Dreyfus & Co.; Mr. Vaslett, Fletcher, Burrows & Co.; A. B. Chace, Chapman & Barden; W. C. Barry, Larter, Elcox & Co.; A. L. Blackmer, A. L. Blackmer Co.; E. S. Goodwin, Clogg, Wright & Co.; Mr. Kennon, John T. Mauran Mfg. Co.; J. E. Simonson, A. J. Hedges & Co.; Harry Osborne, R. Wallach & Sons Mfg. Co.; Wm. Rosenberger, A. Wallach & Co.; Mr. Heffron, Riley, French & Heffron; Chas. B. Bartlett, Whiting Mfg. Co.; George R. Spinney, Standard Cut Glass Co.; F. H. Carpenter, Alfred H. Smith & Co.; L. Stern, Louis Stern & Co.; C. J. Leise, American Morocco Case Co.; Mr. Mead, A. Lounsbury & Son; F. M. Wheeler, Dominick & Haff; Fred J. Foster, Unger Bros.; E. M. Knapp, Seymour, Knapp, Warren Co.; C. A. Boynton, William B. Kerr & Co.; Mr. Wightman, R. F. Simmons & Co.; Joseph B. Weed, John H. Graham & Co.; H. A. Scofield, Lincoln, Bacon & Co.; Ed. A. Manheimer, Illinois Watch Case Co.; E. Lange, P. W. Lambert & Co.; Charles E. Dorr, Gorham Mfg. Co.

## SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

# DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

## JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.



## Special Notices.

Rates 70c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

**WANTED**—A position by a first class repairer on jewelry; best of references. Address D. Ryan, care JEWELERS' CIRCULAR.

**SITUATION WANTED** by first-class engraver and jeweler; experience of 23 years. Address John McLernon, 49 1st St., Rochester, N. Y.

**A FIRST-CLASS WATCHMAKER**, 30 years old, with first-class references and tools, desires a first-class position. Bruno Stenvall, 172 51st St., Brooklyn, N. Y.

**BY GOOD WORKMAN**, handle any kind of time-piece; expert at hard soldering; 11 years' experience; own tools; no bad habits. "Permanent," care JEWELERS' CIRCULAR.

**WATCHMAKER**, engraver, jeweler, optician and salesman wants a position in three weeks; temperate; age 28; single; state wages. Address B. P. S., care JEWELERS' CIRCULAR.

**SITUATION WANTED** in a wholesale jewelry house, either in office or on the road; 5 years' experience in the business; good references. Address A. E., care JEWELERS' CIRCULAR.

**BOOKKEEPER**—Young lady desires position as double-entry bookkeeper; five years' experience; competent to take charge of any set of books. Best reference. F. N., care JEWELERS' CIRCULAR.

**YOUNG MAN** who is a good optician and plain engraver, with some knowledge of watch work, wishes situation to secure more experience on watch work. Has test case and tools. Box 485, Coatesville, Pa.

**WANTED**—Permanent situation by a strictly first class watchmaker, practical jeweler and diamond setter; also good engraver; 14 years' experience on high grade work; fine set of tools; A1 references. Address Charles W. Stegman, Lock Box 173, Marshalltown, Ia.

**YOUNG MAN**, 23, possessing a thorough knowledge of the manufacturing of silver plated hollowware, and who is also a practical bookkeeper, desires a responsible position in the stock room or office of some reliable concern. Address Reliable, care JEWELERS' CIRCULAR.

**A FIRST-CLASS WATCHMAKER** wants a steady position in Brooklyn or New York; fully competent in fine and complicated watches; 20 years' experience; no bad habits; best references; wants position only in a first-class store or by a good watchmaker. A. 99, care JEWELERS' CIRCULAR.

**POSITION WANTED** by a first-class refractionist; five years' experience; use all objective methods, own trial case; ophthalmoscope and retinoscope; have recently taken a special course on diseases of the eye; reference, Dr. R. H. Knowles, 106 East 23d St., New York; am also good watchmaker, 16 years' experience, and first-class salesman. Address F. D. W., care JEWELERS' CIRCULAR.

## Help Wanted.

**TRAVELERS** for jewelry houses or kindred lines who do not handle diamonds, but who think they could do some diamond business as a side line, please address Confidential, care JEWELERS' CIRCULAR.

**WANTED**—Watchmaker who can repair jewelry and clocks and wait on customers; a young man who is a good workman, with the very best of habits, wanted; good wages. Harvey B. Locke, Amesbury, Mass.

## Business Opportunities.

**FOR SALE**—To the highest bidder; clean stock of optical and drawing instruments with fixtures and manufacturing plant for prescription work; business

is making money and will bear close investigation; owner must get out of business on account of health; location, city of over 100,000; no competition worth mentioning within 100 miles; somebody gets a bargain quick. Address Vendu, care JEWELERS' CIRCULAR.

**FOR SALE**—An optical store established 15 years in a city of 125,000; leading house in the line in the State; made money all through hard times and business can be extended with push; clean stock of optical and mathematical instruments, including 20,000 oculist's prescriptions; the chance of a lifetime for a good business man; experience in this line not essential, as efficient and experienced employees may be retained; failing health compels the proprietor to change climate and sacrifice business. Address Claud Meeker, The Investment Corporation, 30 Broad St., New York.

## For Sale.

**SAFE FOR SALE**; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

## To Let.

**TO LET**—For jobbing, silverware, clock, material or optical house; rear part of store, 18x70 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

## Miscellaneous.

**A GOOD LIVE** sole agent in every town, jobber preferred, to sell our popular price fountain pens to the retail trade, for our account, on 15 per cent. commission. Diamond Point Pen Co., 223 Broadway, N. Y.

**MONOGRAMS**—Engraved steel plate of over 30 cipher designs; two, three and four letters, plain, single and double lined, ribbon, split and twist, leaf, scroll and continuous; by engraver of 20 years' experience; for jewelers and engravers; imprints on finest lithographic translucent tinted stock, mounted, sheet, 8x10½, suitable for framing; price, \$1.00; in handsome picture matts. \$1.50, securely mailed. Chas. W. Weinholtz, 1275 Lexington Ave., New York.

## I Buy Jewelry Stocks.

Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing John Grosberg, 54 First St., N. Y.

## I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, M. F. Confidential.  
Care JEWELERS' CIRCULAR.

All that are born must die;

All who would succeed must try.

**W. F. MAIN CO.**, manufacturing jewelers of Providence, R. I., with a western office and distributing point located at Iowa City, Iowa, wish to employ a few more first-class salesmen. Those applying for positions must furnish satisfactory references, in addition to which they must furnish the name and address of the last two houses for which they traveled.

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THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO. WEDNESDAY, SEPT. 15, 1897.

NO. 7.

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

#### TRADE CONDITIONS.

There is no let-up to the inflow of orders, and the larger houses have experienced the sensation of again "paying super money" to the employes of some departments. Night work, however, is not yet general, but threatens soon to be, as wide-awake jewelers are already putting in stocks in anticipation of a shortage of goods later on. Well posted men in the watch business say a shortage in that line is practically sure on many grades, and at the rate silver novelties are going the factories in those lines will be hard pressed to supply the demand. Optical houses have run up against a full fledged boom. There is little heard of what the future will be, as everyone is busy and absorbed in present sales. The conditions are most satisfactory from whatever point viewed.

Benjamin Allen & Co. say: "The past 15 days have shown a steady improvement. This, following as it does a very large increase in August business, is very satisfactory."

General Manager Cutter, of the Elgin National Watch Co., says business is very satisfactory. "From a manufacturing standpoint we haven't been as busy as now since '92. There is a legitimate shortage of a great number of our grades, which, probably, the public are absorbing. The rise in prices has had the effect of stimulating trade."

Says C. H. Knights & Co.: "The men on the road have been doing well. Mr. Barlow, just back from Kansas and Texas, had a splendid trade."

"We have been pushed on orders and the only difficulty now is to get goods fast enough. The past 30 days have exceeded the same period of 1892, which was a banner year. We have not advanced our prices, but the advance by certain other manufacturers has largely increased our business."—J. R. Davidson, manager J. Muhr & Bro.

Towle Mfg. Co.—"We have far more business in the house than we expected."

F. A. Hardy & Co.—"We are very busy and have had a very heavy increase; the largest we have ever had."

Mr. Gleason, of the firm of C. H. Knights & Co., has just returned from Iowa. "The farmers are all feeling well," said he, "and are hauling in old corn to make way for new. Another week of warm weather will make a big crop. There is a big contrast out there between now and a year ago. The money has not got to the jewelry trade yet, but is coming, and Iowa is a good field for business."

Bank clearings for Chicago for week ended Sept. 9 show an increase of 26.7 per cent.

Jo. Ayres, of T. R. J. Ayres & Sons, Keokuk, Ia., was here last week.

A. C. Bard, diamond man for Otto Young & Co., is back from his vacation in Michigan.

A. C. Becken returned Monday from a visit of combined business and pleasure in Pennsylvania and New York.

A fire in the building at 206 and 208 State St., Sept. 5, caused some damage to the Western Jewelry Case Co.

Walter Matthews and George Conway are under arrest charged with robbing the jewelry store of C. M. Robertson, at 187 N. Clark St.

Quite a number of applications for membership have been received by the Chicago Jewelers' Association, to be acted on at the October meeting.

A. C. Bielenberg, Keystone, Ia., who is just back from a European trip, with wife and child, bought his Fall stock here on his return to Iowa.

J. H. Leyson, Butte, Mont., was here a few hours on his way to Boston on matters relating to the Davis estate of Montana, of which he is administrator.

G. H. Methe, Council Grove, Kan., was last week in town on legal business, and while here laid in his Fall stocks. He reports business picking up nicely in his section.

Mr. and Mrs. Thomas Swartwout, Swartwout, Minn., the parents of Mrs. C. H. Knights, celebrated their golden wedding at Mr. Knights' Englewood home Thursday night.

"Eye Strain and How to Avoid It" was the subject of a lecture delivered Thursday night at the Sherman House by Dr. Edmund T. Allen before the monthly meeting of the Chicago Society of Proof-readers.

A. C. Parno, Greene, Ia., accompanied by wife and child, combined enjoyment with his buying trip here. Mr. Parno has been long established at Greene, expects a large Fall business and bought a large stock to meet in full his requirements for Fall trade.

F. A. De Clark, Sheridan, Wyo., has sold his business to W. P. Waters, Miles

City, Mont., who will conduct the business at the same location in Sheridan. Mr. De Clark will devote his time to his two stock ranches. Mr. Waters had built up a prosperous business at Miles City and was city alderman, but Mrs. Waters' health necessitated removal to a lower altitude.

Pines & Hanson are a new firm of manufacturing jewelers and diamond setters, with workroom on the 8th floor, Silversmiths' building. Samuel Pines was formerly in the Masonic Temple and Frank O. Hanson came from the Haymarket building, on the West Side. The firm also do repairing, engraving, and enameling for the trade. The partnership was formed Sept. 1.

Buyers here were numerous the past week, among the more prominent being: Mr. Crane, Crane & Rouse, Mt. Pleasant, Ia.; O. D. Chapman, Coldwater, Mich.; J. C. Peers and son, Rockford, Ill.; Mrs. Knud C. Peterson, Warsaw, Ill.; Mr. and Mrs. Frank House, Galva, Ill.; W. R. Smith, Geneva, Ill.; J. S. Smith, Mt. Vernon, Ill.; Racine Jewelry Mfg. Co., Racine, Wis.; E. A. Kersting, Plainfield, Wis.; M. Mosher, Vicksburg, Mich.; C. E. Pennington, Milton, Ia.; C. W. Reynolds, Dewitt, Ia.; E. C. P. Shaw, Lagrange, Ind.; A. C. Parno, Greene, Ia.; G. H. Methe, Council Grove, Kan.; A. C. Bielenberg, Keystone, Ia.; W. W. Mayer, Mt. Pulaski, Ill.; E. P. Sundberg, of Fargo, N. Dak.; Mr. Hixon, Hickox & Hixon, El Paso, Tex.; Mr. Goldsmith, manager for Mrs. T. Kircher, Davenport, Ia.; C. M. Harrington, Kirksville, Mo.; C. H. Morrison, Topeka, Kan.

### A Creditors' Bill Against a Chicago "White Topaz" Store.

CHICAGO, Ill., Sept. 11.—A creditors' bill has been filed against the Diamond Palace, a "white topaz" shop at 76 Monroe St. Complainant Underwood has a judgment against the company for \$200, and he alleges that the corporation went out of business June 30, having sold its stock. The capital stock of the company was \$25,000, of which Isaac Hasberg owned \$23,000. Other stockholders were H. L. Joseph, L. B. Goldsoll, who was secretary of the company, and Sigmund Meyer, and the complainant asks that they be compelled to show how much of their stock was paid up.

# HAVE



The Good Times struck you? If so,  
you want to increase your . . . .

## DIAMOND STOCK.

Send to us for goods for stock, or we send goods on memo to show  
to customers.

HEADQUARTERS FOR DIAMOND PRICES.

**RICH & ALLEN CO.,** Champlain Building,  
CHICAGO, ILL.

## Dollars to Doughnuts.

We've been in the smelting and refining business all our lives. Our facilities for handling large or small shipments are unequalled. We've built up our business by keeping our old customers and constantly adding new ones. This shows that our customers like our business methods, and it's dollars to doughnuts you'll like the way we do business.

### What We Want.

We want you to collect your sweeps and old gold and silver and send us a trial shipment. We want you to investigate our methods and understand what those methods are.

### What You Get.

You get our check by return mail and convert your sweeps and broken gold and silver into immediate spot cash. Start the fall season right—clean house and send us the cleanings. We'll pay all charges if you're not satisfied.

**GOLDSMITH BROS.,**

Sweep Smelters, Refiners and Assayers.

63-65 WASHINGTON ST., CHICAGO.



### Detroit.

Charles Morrison, jeweler, who was thought to be convalescent from a recent severe attack of dropsy, is again confined to his house and fears are expressed for his recovery.

The Grand Rapids Common Council last week passed an ordinance requiring a license of from \$5 to \$50 a day from transient merchants. The penalty is a fine of from \$50 to \$100 or 30 days in jail.

Plans for a big tower clock in the new Post Office building will shortly be submitted and bids asked for. It will have four dials and will be the highest from the ground of any clock in the city.

M. S. Smith, the former well known jeweler here, was president of the American Eagle Tobacco Co., who failed last week, with assets at \$100,000 and liabilities \$115,000. He holds \$85,000 worth of the creditors' paper and grew tired of bolstering up the concern.

Peter Henry, Cincinnati, Joseph F. Becker, of Joseph Fahys & Co., and Eugene Deimel and Henry Koester, Detroit jobbers, spent several days last week at the Marshland Club, St. Clair Flats, fishing and shooting.

### Indianapolis.

Fred P. Herron and wife are back from a visit to Chicago.

E. N. Hicks, jeweler, Anderson, Ind., has

organized a company to mine gold in the Klondike region.

T. F. Cahill, Spencer, Ind., who recently assigned, has been sued by a Chicago house for \$423.36.

Thomas S. Jones died at his home in Madison, Ind., last week. For 50 years he had been in the watchmaking and jewelry business in Madison. Mr. Jones was a Freemason of high standing.

W. J. Rowe, Marion, Ind., will shortly engage in the department store business, retaining his present jewelry and optical enterprises as important departments.

Among the Indiana jewelers recently returned from Summer vacations are: Fred Sheldon, Shelbyville, and M. Kline, Crawfordsville, from Mackinac, Mich.; Geo. Hay, Attica, from Petoskey, Mich., and J. D. Taylor, Logansport, Ind., from Buffalo, N. Y.

### Minneapolis and St. Paul.

State Fair and Carnival Week in the Twin Cities brought thousands of visitors to the cities. Numerous jewelers from the suburban towns came in to do business and see sights, and trade consequently improved. The jobbers are all well pleased over the results. Trade in general is good.

Out-of-town jewelers visiting the Twin Cities the past week were: Otto Klug, Alma, Wis.; H. U. Wetzel, Monticello, Minn.; C. G. Couyne, Mandan, N. Dak.;

Embrick Hanson, Fairfax, Minn.; John Anderson, Moore, Minn.; Wm. Lenz, Osakis, Minn.; George Lahg, Mankato, Minn.; E. C. Bennett, Zumbrota, Minn.; D. B. Strait, Eureka, S. Dak.

### San Francisco.

R. R. Haskell has returned from his three months' eastern trip.

W. R. Landram, of Haskell & Muegge, has left for Los Angeles and southern California.

W. A. Scribner is in town with his family to spend the month. He is from Bakersfield, Cal.

Alphonse Judis has left for Portland, Ore., and points in Washington and along Puget Sound.

Charles Weinshenk, of Armer & Weinshenk, has returned from Los Angeles and southern California.

J. A. Young, of Phelps & Adams, has left on a trip for the house to the Puget Sound and Pacific northwest cities.

Nat Raphael has removed from the second floor of 126 Kearny St. to No. 124, being the ground floor of the same building.

The jewelers continue to report an improving trade. Each day appears to be better than the preceding one, which simply proves beyond a doubt that the return of prosperity is assured. Reports from the interior are in the same strain as the foregoing statement.

SOLD EXCLUSIVELY TO JEWELERS.

# Colonial

STERLING SILVER  
TABLE WARE.



BUTTER KNIFE.

**TOWLE** MANUFACTURING COMPANY,  
NEWBURYPORT, MASS.

CHICAGO.  
149-153 STATE ST.

Two Medals from World's Fair. Australian Opals a Specialty  
ESTABLISHED 1869.

**Frederick J. Essig, Lapidist,**  
and Importer and Cutter of  
**Precious and Imitation Stones.**  
8th Floor, Silversmiths' Bldg.  
131-137 WABASH AVE., CHICAGO

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
103 STATE ST., CHICAGO, ILL.  
Write for Particulars.

**F. P. D'ARCY,**  
Jewelers' Auctioneer, 3547 Prairie Ave.  
Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.

**Terms Reasonable, Best of References.**  
Write for particulars.

**GENEVA OPTICAL CO.,** 69 Washington St.,  
CHICAGO.

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.



### St. Louis.

#### BUSINESS CONDITIONS.

Trade conditions are materially improved, and retailers are now feeling the effects of better times. A month ago most all of the improvement was confined to the jobbers, but now the whole trade shows a decided betterment. Diamond merchants, however, still complain of dull trade here, though there is an improvement in this line, too.

W. F. Kemper, 2326 Franklin Ave., is making some material improvements in his store, in the shape of fresh paint and interior arrangements.

Chas Kuhn, assignee for Henry Wicke, received sealed bids on Sept. 9, 10 and 11 for the stock in Mr. Wicke's store. The bids were to be opened on Monday, Sept. 13.

Herman Willer, doing a small optical business under the firm name of H. Willer & Co., 2136 Chouteau Ave., this city, committed suicide on Sept. 5 by shooting himself through the head. He left a written statement saying he committed the act because his wife had left him six weeks ago and also because his children no longer had any regard for him. Some years ago he was quite prominent in business and social circles in the section of town in which he resided, but reverses and ill-health gradually took away what he had accumulated.

### Pittsburgh.

#### TRADE CONDITIONS.

The aspect of business in this vicinity remains practically the same. All jewelers unite in saying that the returns for August are at least 25 per cent. larger than those of August, '96. The three industries, coal, iron and glass, which make up the source of Pittsburgh's wealth are temporarily quiet, and the continued coal strike has been felt. It is generally asserted that after the strikes have been settled there will be a greater boom and activity in all business circles.

Jacob Grafner starts out this week on a southern trip in the interest of Grafner Bros.

Frank D. Hartman has returned from his vacation at Eagle Lake, Wis., very much improved.

An execution for \$510.31 was issued Sept. 10 against Emanuel LeRoy, trustee, by H. Z. & H. Oppenheimer.

G. B. Barrett & Co. have lately added handsome new electric light fixtures to their establishment. A large sign with the warning words, "Exclusively Wholesale," is a prominent addition. Mr. Barrett recently returned from Markleton, Pa., from a pleasant outing.

Among the out-of-town buyers in the city last week were noted: M. E. Shutterly, Mt. Pleasant, Pa.; F. H. Hayes, Washington, Pa.; Mr. Yegelman, Homestead, Pa.; Conrad Colman, Erie, Pa.; A.

Teplitz, McKeesport, Pa.; Frank Weylman, Kittanning, Pa.; O. K. McCutcheon, Munhall, Pa.; Henry Reineman, McKeesport, Pa.; Wm. Hunt, Uniontown, Pa.; H. B. Cubbison, New Castle, Pa.; Harvey Wallace, Smith's Ferry, Pa.; Harry Johnson, Apollo, Pa.

### Kansas City.

The jewelry store of Stahlut & Hobein was burned last week. Stock and fixtures were a total loss.

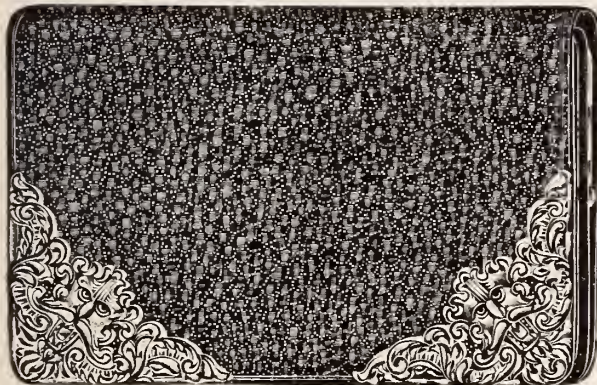
J. A. Norton & Sons, Keith & Perry building, have enlarged and generally remodeled their rooms.

L. P. Wolfsohn, of the Kansas City Watch Repair Co., 12th and Walnut Sts., has lately added an optical department to his store.

C. L. Ward, with Woodstock, Hoefer & Co., returned last week from an extended western trip and reports business prospects very good.

Among the out-of-town buyers here last week were: W. H. Myer, Lawson, Mo.; W. S. Miller, Drexel, Mo.; G. A. Young, Kearney, Mo.

Cady & Olmstead have lately been appointed official watch inspectors for the following roads: Kansas City, Fort Scott & Memphis; Pittsburg & Gulf; Rock Island; Santa Fé; Chicago, Milwaukee & St. Paul; Hannibal & St. John, and Chicago & Great Western.

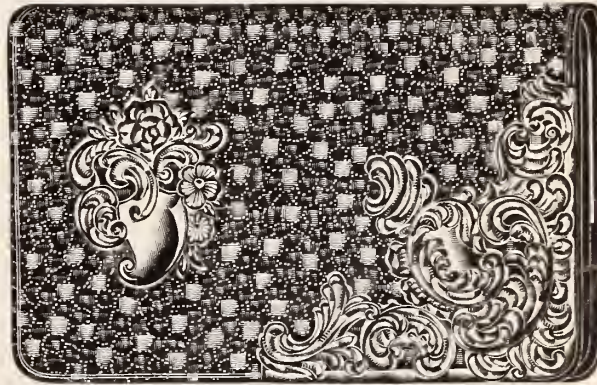


NO. 1.—SEAL LEATHER.

Those wishing a selection package, and not having dealt with me before, will please state references.

My Factory is in Chicago, and occupies the building corner of Wabash Avenue and Randolph Street.

My workmen are mostly from the older houses in New York, and the finish of my goods is unexcelled. The prices are moderate.



NO. 2.—SCRAPED MONKEY LEATHER.

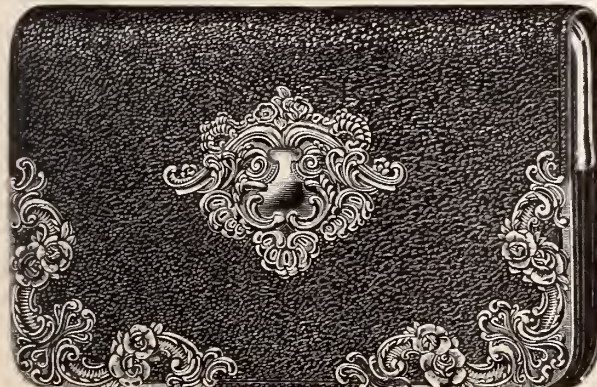
### G. A. WEBSTER,

MAKER OF  
VERY BEST QUALITIES  
SILVER MOUNTED  
LEATHER GOODS



FACTORY AND SALES ROOM 64 & 66 WABASH AV. CHICAGO, ILL.  
EASTERN OFFICE: 622 ATLANTIC AV. BROOKLYN, N.Y.

Belts, Pocket Books, Chatelaine Bags, Cigar Cases, Photograph Frames, Photograph Holders, Cigarette Cases, Blotters, Desk Pads, Novelties, Purses, Special Work.



NO. 3.—MOROCCO LEATHER.

Above Goods I make in all staple leathers and raw hides in Seal, Morocco, Monkey, Alligator, Snakes, Lizards, Cabritas, Elephants, etc., etc., mounted in Gold or Silver or left plain.



NO. 4.—FANCY CALF LEATHER



### Among Chicago Firms.

The expression, "Needing anything at the present time?" used by Rich & Allen Co., diamond dealers, at 126 State St. (Champlain building), has become so identified with the firm as to be regarded as their trade-mark. They use it on their stationery and on the monthly blotters they issue. These latter combine interest and utility, and will be sent free to the jeweler who has not yet received one. It is a case of getting something for nothing, and this makes the blotter popular. The company's stock of diamonds, both mounted and loose, is more complete this Fall than ever before, and they are fully prepared to fill orders of any size on short notice. They send goods on memorandum.

He who wants the earth is a hard man to satisfy. To any one else the business methods of Goldsmith Bros., 63-65 Washington St., Chicago, will at once commend themselves. The firm are the leading sweep smelters of the west and their dealings cover every State and Territory of the Union, and Alaska, Canada and Mexico. Their plan is easy to understand. You send them a package of old gold, silver or plate. They'll tell you what it's worth and send you a check the same day. If you're satisfied all you've got to do is to spend the good money, or hoard it if you want to. If you aren't satisfied it will only cost you a 2-cent postage stamp to return the check and they will return your package at once and pay all charges—even pay for your postage stamp if you say so. If you are not one of the men who "want the earth" send them a trial shipment. You'll like the idea and do it again.

Looking back over the few years that have passed since G. A. Webster opened his leather goods factory in Chicago, in 1892, the progress that establishment has made is remarkable. This is further emphasized by the fact that times since then have generally been adverse to rapid growth. Mr. Webster had had experience with the line manufactured by E. G. Webster & Son, and knew the needs of the trade. Starting in a small way in '92, he confined his line to pocketbooks. In these he found a ready market for his entire output, and also had frequent calls for belts and leather novelties. To extend the season for his lines and keep the working force intact the year round, Mr. Webster later added belts, chatelaine bags, cigar and cigarette cases, photograph frames and holders, desk pads, blotters, and other novelties, and enlarged his stock of leathers to include all the fashionable kinds. The factory is now thoroughly equipped for turning out the best of work at moderate prices, each piece being made by skilled workmen, and passing under the personal examination of Mr. Webster himself before it is allowed to leave the factory. The plant is the largest in the city for the manufacture of fancy leather articles. It is located at

64-66 Wabash Ave., near Randolph, where the trade are cordially invited to call.

Twenty-three years ago the Geneva Optical Co. organized in Geneva, N. Y., for the manufacture of gold and steel spectacle and eyeglass frames, and other optical goods of this class. Later wings and additions were built to the factory, until the limits of the lot were reached, and the progress of the company still was unchecked. In 1893 it was found necessary to still further enlarge their facilities, and a large new factory was built a quarter mile distant from the old one, the latter being retained for the manufacture of trial cases and goods in that special line, while the entire capacity of the new factory was devoted to the production of frames. In 1889 a western house was started in Chicago, as a distributing point, not only for the eastern factory, but also for the manufactures of other factories, for goods of their own make, and for foreign importations. At that time the firm were located at 57 Washington St.; later moved to 23 Washington St., and about four years ago to their present location, 67-69 Washington St. Each removal was necessitated by the outgrowth of the former quarters, the prescription trade, which is a specialty with the company, having had a phenomenal growth. The present officers are: Wm. Smith, president; George K. Shoenberger, treasurer; Fred H. Smith, secretary. Among the inventions the company have brought out are the Geneva lens measure, the Geneva prismometer, and their latest production, the "Geneva Traveler," a leather case in compact form for carrying, which contains every lens required for a complete test.

It isn't every man with his eyes wide open and money in his pocket who can achieve success, but it is a good thing to have these advantages to start with. In one case the writer has in mind, that of A. C. Becken, of Chicago, these factors were the foundation on which the superstructure of his big establishment was built. The rise of A. C. Becken to commercial supremacy has been rapid, but not of the sky rocket variety. The trade of the house has been built up from small beginnings: First an office business; then the purchase of the Morse, Mitchell & Williams stock; then larger quarters; again larger quarters; then the purchase of the Paillard Non-Magnetic Watch stock, entire; then again still larger quarters for the Chicago salesrooms, which brings the firm to its present location, third floor Columbus Memorial building, Chicago. It is well known in the trade that A. C. Becken discounts every bill for goods he purchases, and as a result the world of jewelry manufactures is laid at his feet.

E. H. Allen has bought out Trevor Isenburg, Ventura, Cal.

C. W. Pratt has opened a jewelry store at 57 W. Bridge St., Grand Rapids, Mich.

### Pacific Coast Notes.

A. W. and A. J. Fetzner have purchased the jewelry business of J. P. Lowe, Weaverville, Cal.

M. L. Poux, optician, Spokane, Wash., who has been east for the past six weeks, studying optics, has arrived home.

Elmer W. Akin, the 12 year old son of H. W. Akin, jeweler, Perris, Cal., was recently killed by being run over by a wagon.

August Berg, in business for many years in Vallejo, Cal., has decided to retire from business.

The Santa Ana, Cal., city license ordinance has been revised by the Board of Trustees, and under the new law the license for jewelry stores is \$8 per year. The license for jewelry auctioneers to sell jewelry in the streets or elsewhere is \$15 per day and no license is to be issued for less than 30 days.

### Cash Registers for Jewelry Stores.

THE Hallwood Cash Register Co., Columbus, O., whose machines are manufactured by the New Columbus Watch Co., had one of the most interesting exhibits at the State Fair last week. They showed styles of single department registers with a registering capacity adapted to the volume of business desired.

They also showed department registers which were novel in construction and in the results obtained.

By these registers the merchant can keep a separate record of the sales of each clerk, or the amount of sales of each of several departments, or a separate account of cash sales, credit sales, money received on account, or money paid out. These separate transactions are added mechanically into totals by this register, and then the sum of them all added into a grand total, which is a trial balance of the business transacted. These additions are made with each transaction, and by this means the proprietor is enabled to see the exact condition of his business at any moment he desires. There is no other cash register or other mechanical device made which will do this.

The Hallwood department register is the only one in the world adapted to a business where it is desired to keep a separate account of the different kinds of business transacted. This company also exhibited registers for English, German and French currency, designed for the foreign market.

Harvey T. Harris, with Chas. Bickelmann, Schenectady, N. Y., will shortly leave for Deming, N. M., where he will establish a watch repairing business.

James Mix, Albany, N. Y., returned home last week from a visit of recreation spent in the metropolis and neighboring seaside resorts. This is the first real vacation from business this gentleman has taken in 15 years.

**Trade Gossip.**

R. J. Davis will leave New York on or about Sept. 15, to visit the trade in the west, in the interest of N. E. Whiteside & Co., Newark, N. J.

Champanois & Co., Newark, N. J., have improved their patented collar button, the post and back now being made in one piece. The advantages are obvious. The button will be placed upon the market in a few days.

The Queen City Watch Case Co., Cincinnati, O., have put in new office fixtures and otherwise improved their factory rooms and are now busy with special order work, which is coming quite briskly. They are prepared to make the finest gold case promptly to order.

Egon Oppenheim & Co., 65 Nassau St., New York, announce that for the accommodation of their trade, they will hereafter sell diamond mountings by the penny-weight, no matter howsoever small the quantity. This is evidence of enterprise which is deserving of success.

The O. E. Bell Co., Cincinnati, O., have issued an 8-page circular in pamphlet form called "An Eye-Opener or Starter for the Season," which the trade should see at once. They are working on their agents' catalogue which will soon be ready for them to send out to their customers for Fall announcements.

Ziruth & Moore, 60 and 62 Arlington St., Newark, N. J., are showing a complete and handsome line of lorgnette chains mounted with precious and semi-precious stones. Considering the growing popularity of the lorgnette, the firm's advertisement elsewhere in this issue of THE CIRCULAR should prove of interest to the trade.

The Non-Retailing Co., Lancaster, Pa., have just issued, in memorandum book form, a "Net Price List of American Movements and Cases, Carefully Revised to Date." It is sent to the trade accompanied by a well written circular reviewing the conditions of business at the present time as compared with those existing a year ago. The price list is nicely printed and well arranged.

The R. L. Griffith & Son Co., 144 Pine St., Providence, R. I., have just produced a new patented device, called "The Two-Point Invisible Setting" for white stone jewelry. This setting excels in various particulars, among which are: The setting is to all intents and purposes invisible, its diameter is less than that of the stone, and there are no shadows and obstructions to detract from the life and beauty of the stones. The device is made in solid gold and in rolled plate. The company's new Fall lines contain these settings in a variety of combinations of clusters, single stones, etc.

All the very handsome prizes given in the Labor Day bicycle parade in Mount Vernon, N. Y., were furnished by J. F. Jarvis & Son, jewelers of that city.

**SURE WINNERS!**

Are Jewelers' Findings from the  
Factory of

**THOMAS W. LIND**

67 Friendship St., Providence, R. I.

**New Galleries****New Ornaments****New Settings**

For the

**FALL SEASON & FALL SEASON**

## A UNIVERSAL MILLING MACHINE

**FOR JEWELERS'  
AND SILVERSMITHS'  
TOOL ROOMS....**

**50 Machines Ready for Delivery.  
WRITE FOR PARTICULARS.**



**MOSSBERG & GRANVILLE MFG. CO.,**  
**Factories Equipped Complete.**  
**WRITE FOR CATALOGUE.**  
**Providence, R. I.**



## Workshop Notes.

**Cleaning Silver.**—Silver is chemically cleaned by a solution of 100 grains ( $3\frac{1}{2}$  oz.) cyanide of potash in 1 liter (8.454 gills) water, but the article is to be dipped into the fluid very quickly and carefully, and be rinsed at once after withdrawing. Finish with Vienna lime; also vinegar and a solution of aqua ammonia will remove the brown spots. Silver is mechanically cleaned by washing with warm water and soap, using a soft brush. As silver is fairly soft, the use of any wearing agents should be avoided.

**Drilling Glass.**—A thick plate of glass is perforated by using a revolving brass tube which is kept filled with water during the drilling; finely pulverized emery is added to the water. A thinner glass plate can be perforated in a simple manner by spreading a moist disc of clay upon the glass; a hole of suitable size is then made through the clay, laying bare the glass. Melted lead is then poured into the hole, whereupon the glass springs off at once and opens the hole of corresponding size. This method is based upon the sudden heating of the glass, which causes the circular hole.

**Polishing Aluminium.**—To cleanse sheet aluminium from all impurities, it is first to be washed in benzine or petroleum ether; if a white color is wanted, lay the

sheet first into a concentrated solution of caustic potash, next wash it in a mixture of two-thirds parts of pure nitric acid and one-third water, and finally in a mixture of olive oil and rum. To render the aluminium as readily workable as pure copper, use a mixture of 3 parts oil of turpentine and 1 part stearic acid. For polishing with the hand, good service is rendered by a solution of about 30 grains of borax in 1 liter water (8.454 gills), to which a few drops of aqua ammonia are added.

**Desilvering.**—When silverplating with the battery it happens sometimes that many parts, in spite of all care, will not be to satisfaction, so that the work must be done over again. For this purpose the silver deposited on the articles must first be removed again. The following recipe is well suited for doing it rapidly: Take 100 grams sulphuric acid and 10 grams salt-peter; place both in an earthen or porcelain vessel, and heat in a water bath. The articles to be desilvered must be placed into the vessel and rinsed frequently. This bath may be used several times by keeping it in a well stoppered bottle. When finally saturated with silver, and the bath has, by reason of this, lost its strength, separate the fluid from the sediment, boil the former to dryness, add the dry remnant to the sediment, and melt the whole in a crucible, to obtain the metal.

**To Mount Photographs on Glass.**—Dissolve  $\frac{1}{2}$  oz. of Nelson's No. 2 gelatine

in 5 oz. of water, and place in a flat dish, keeping it warm. The print should be trimmed rather smaller than the glass to allow for stretching. It is then immersed in the gelatine solution. At the side of the dish have another containing water at about 115 deg. F., and in this place the glass till ready. Lift up the print by both ends and lay it face downwards with a curl—similar to when floating paper—on the glass. Smooth gently into contact, drain off excess and press down with a squeegee. When dry place a piece of white paper over the back with stiff starch paste or gelatine, and after again drying, mount on the strut back with glue. The glasses and struts can be obtained from any photographic dealer. If preferred, the print and glass (warmed) may be placed together in the gelatine solution and brought into contact under the surface, or a pool may be poured upon the glass, which is laid flat on the table and the print laid upon it. "Opalines" improve the permanency of the print considerably. Old negative glasses, a size larger, may be cleaned and used, the edges being painted with flowers or covered with some design in stamped paper, etc.; if some spotting and working up is required upon the print, it should be done with oil paints or a lead or chalk pencil, otherwise it will be dissolved away when mounting.

## A "Perfect Title"

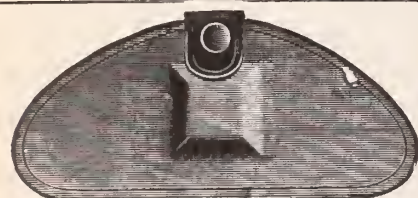
is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

and this **cannot** be erased by time or wear. Tags are soon lost. But this stamp will always be before you. **Accept** no "Just as good" for they are **Wanting** in the **Essential Factor**. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the **only line in the market bearing the stamp of the manufacturer.**

**BAY STATE OPTICAL CO.,**

**ATTLEBORO, MASS.**



**KOENEN'S IMPROVED SHELL CASE FOR OFFSET EYEGLASSES.**

Made in Steel and Aluminum, being the lightest, strongest and best case made. Covered with the finest grade of leather.

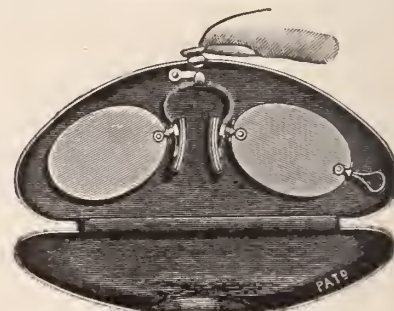
Manufactured and Patented by

**A. KOENEN & BRO., 81 Nassau St., N. Y.**

SOLD BY JOBBING TRADE.



**IN TWO SIZES. THIN AND STRONG.**



**The Patent Feather-Weight Eyeglass Case.**

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

**SPENCER OPTICAL MAN'F'G CO.,**  
PATENTEES AND MAKERS,

15 Maiden Lane, - - - New York City.

## Dr. Knowles' Private Course in Optometry.

### SUMMER SCHEDULE.

During the heated term the fee for both the Regular and Correspondence departments is considerably reduced. Write for particulars relative to the Correspondence Department.

**R. H. Knowles' M. D.,** 106 E. 23d St., New York.



# OPTICAL DEPARTMENT.

## Optical Correspondence.

CONDUCTED BY R. H. KNOWLES, M. D.

Having read THE JEWELERS' CIRCULAR for the past three years and seeing many items of interest in connection with the optical department, I feel emboldened enough to ask a few questions about the ophthalmoscope, in which I take a great deal of interest, and I have looked for something about this line for some time, and so I will ask your opinion about several makes and kinds and ask your advice about them all.

In what way does the Loring improved or the Roth ophthalmoscope have an advantage over the Morton ophthalmoscope? My mind was about made up to get the Morton scope, but I saw an item from your pen which made me feel that perhaps the Roth scope was not only better but cheaper, and so I await your answer before I get an ophthalmoscope. If you desire to make use of this letter as of interest to others who are feeling their way along, you may do so, and I hope that profit to all will be the outcome. X.

ANSWER:—The Roth ophthalmoscope is probably the best instrument made, and is an improvement in the way of an automatic quadrant, for when in need of lenses of high power the automatic arrangement relieves us of the necessity of removing the scope in order to obtain this adjustment; otherwise the Loring improved is as good in every respect, and its cost is 75 per cent. less. If correspondent desires to get a perfect Loring improved ophthalmoscope, thoroughly inspected, communicate with THE CIRCULAR and the address of parties who will send him one at very fair cost will be forwarded. This statement applies to any one who seeks the correspondence columns of THE JEWELERS' CIRCULAR. In selecting an ophthalmoscope, see that there are three rows of figures reading as high as +23.Ds and minus 24.Ds. The aperture should be small and the concave mirror should cast a reflection of nine inches. The Morton ophthalmoscope is not a popular instrument with the medical profession in and about New York, Boston and Philadelphia. In fact, it is seldom seen in the hands of an ophthalmic surgeon in the United States. It is a good scope, and if made right will render all the service required; but as for the writer, give me the Loring improved. It is cheaper, popular and is a perfect instrument.

Will you kindly inform me the relative use of the ophthalmoscope. I notice that in THE JEWELERS' CIRCULAR you say that the objective method by means of the ophthalmoscope should be the first in order. Why? Will you also tell me what books to get that will help me in the use of this instrument.

Yours truly,  
S.

ANSWER:—The objective method of employing the ophthalmoscope first is made with the view of determining what the optical conditions are. We get our first hint as to the refraction slides, and if there is a disease, we will know it by this means, and this means only. We are then in a position to know for ourselves what the condi-

tions are relative to the eye and our attitude toward the patient is one of control; so that what we do say will have the effect of being positive and final. The effect upon the patient and observing friends will be that you know what you are doing, and the confidence thus obtained cannot be overestimated. Even the language employed will be rather in the line of authority, for instead of asking questions, we are enabled rather to direct the attention, and thus entire satisfaction is secured, all by means of the ophthalmoscope. Although one may succeed with or without this instrument, if care is exercised as to the method of putting questions and meeting objections.

## The Optical Society of the City of New York Hold Their First Meeting.

The Optical Society of the City of New York held the first of their regular monthly meetings last Tuesday evening, in Parlor F of the Fifth Avenue Hotel. The meeting began about 8.30 o'clock, and was attended by about 21 members. Vice-president F. L. Ferguson presided in the absence of President Burgess. The constitution and by-laws drafted by the executive committee were read and adopted.

Two new officers were elected: A. Jay Cross, who was made 2d vice-president, and J. D. Freeman, elected to the post of financial secretary. Two new members of the executive committee were then elected, B. F. Stanton and W. H. G. Collingham. The meeting concluded after F. H. Woll had read an interesting paper on "Light," and F. L. Ferguson had given a short discourse on astigmatism.

Among the new members elected were: H. Chester Pickup, of Ozone Park; B. F. Stanton, of Tottenville; G. Holmberg, of Peekskill; M. Jaffe, of Brooklyn, and S. C. Hirschberg, P. Jerschky and M. Schmackberg, of New York. Now that the preliminary stages of organization are almost over, the society intend in future to devote the bulk of the time at each session to the reading of scientific papers and the discussion of subjects pertaining to all branches of optics, whether optometry, photography, microscopy or any other line into which practical, mathematical or theoretical optics enter. It may here be reiterated that any one engaged in any of these lines, whether as student, apprentice, proprietor or employe, is eligible to membership in this society, and will derive practical benefit from its work.

It is the intention of the founders to make the Optical Society of the City of New York a scientific body that will be second to none in this country. The regular meetings will hereafter be held on the evening of the first Monday in each month.

## 50 Canadian Opticians Discuss Matters of Interest.

TORONTO, Can., Sept. 10.—On the 8th and 9th about 50 leading opticians of the Dominion met in the reception room of Cohen Bros., opticians, Adelaide St. W., for the discussion of matters of interest to the trade. The chair was taken by L. G. Amsden, manager of Cohen Bros.' establishment.

The principal feature of the gathering was the delivery of a series of practical lectures by H. De Zeng, Jr., of the Cataract Optical Co., Buffalo, N. Y., regarding the advantages of the refractometer and fully explaining the operation of the instrument. It is claimed that owing to the accumulated volume of light at a focus before the retina the refractometer develops and measures more latent refractive errors in the human eye than any other instrument not supplemented by a mydriatic.

## Canada and the Provinces.

In a fire in Magog, Ont., Sept. 7, the jewelry store of A. Shedrick was totally burned out.

Conrad Huberti, George Wilson and Alexander Syclin, doing business in Montreal under the name of the Empire State Watch Co., have dissolved, and Geo. Wesley, New York, and H. Neustal, Stamford, Conn., have registered under that name.

A very large number of Provincial jewelers combined business with pleasure and deferred their purchasing trips to Toronto until Exhibition time. Among those who visited that city last week were: Geo. Hynds, Acton; Arthur A. Pequegnat, Berlin; Rudd & Nielson, Perth; G. R. Munshaw, Wingham; H. Ball, Thornton; I. Jenkinson, Lakefield; T. B. Stacey, Brockville; F. S. Schneider and wife, Petersborough; G. N. Van Valkenburg, Forest; W. J. Chambers, Hillsdale; John Bulger, Seaford; Mrs. E. J. Pratt, Bracebridge; A. Knowlton, Athens; Mr. Smith, of Bailey & Smith, Port Dover; H. McClelland, Hastings; J. Brown, Galt; N. F. Willmot, London; M. L. Hamilton, Welland; A. H. Smith, Tilbury; W. H. Wilson, Georgetown; N. E. Mills, Shannonville; J. B. Robinson, Elmvale; W. D. Blakeley, Picton; F. E. Sheppard and wife, Paisley; A. Moffatt, Brantford; W. S. Frost, Orillia; L. Atkinson, Newmarket; A. E. Swallow, Stayner; W. H. Wegenast, Drumbo; J. Fox, London; Wm. Wilson, Bethany; J. Blackburn, Belleville; W. A. Morse, Bayham; W. F. McCarty, Lindsay; George McDonald, Tweed; S. E. Walt, Kemptonville; T. Fox, London; H. Wendt, Cliford; J. Munroe, Belton; M. Pearce, Chesley; Charles Wendt, Mildmay; Samuel Britton, Lindsay; A. F. Bass, Palmerston; F. Umbach, Ayton; John Gates, Windsor; Leon Pequegnat, Hamburg; J. Wilson, Lefroy; N. McLeod, Cannington; F. W. Coates, Kingston; T. N. Rickard, Bowmanville; J. Abramson, Kingston; D. Lundy, Mount Albert; J. O. Scott, Wooler.



## The Latest Patents.

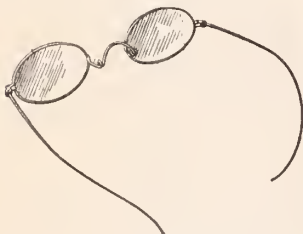
ISSUE OF SEPT. 7, 1897.

**589,436. CLOCK-CASE.** WILLIAM S. INGRAHAM, Bristol, Conn., assignor to the E. Ingraham Co., same place. Filed Dec. 19, 1896. Serial No. 616,237. (No model.)



In a clock of the kind herein described the frame for supporting the mechanism, a dial with tongues clenched into the strips at H, and strips bent out and turned upon themselves, the ends being attached firmly to the frame and case respectively and the angles bearing against the dial, said strips holding the dial and movement-frame firmly in position within the case.

**589,437. SPECTACLE-FRAME.** HENRY E. KIRSTEIN, Rochester, N. Y. Filed April 3, 1897. Serial No. 630,579. (No model.)



In combination with the lenses and temples of a spectacle, a spectacle nose bridge composed of a pliable metal, and consisting of a saddle and arms continuous of said saddle, the free ends of which arms make connection with the lenses, the metal at the junctions of the saddle and arms being bent to form non-resilient coils, the axes of which are substantially parallel to the plane of the lenses.

**589,554. ENAMEL.** ERNEST TRAINER, Dortmund, Germany. Filed April 23, 1895. Serial No. 546,916. (No specimens)

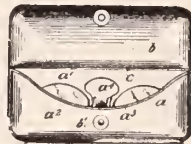
Glazes, glass or enamels having with silica, an alkali compound and an admixture of a minimum quantity of five per cent. of a phosphate of an alkali metal, such phosphate acting as a flux and a dulling agent.

**589,561. FOUNTAIN-PEN.** SAMUEL W.



FRAZER, Brooklyn, N. Y. Serial No. 609,446. (No model.)

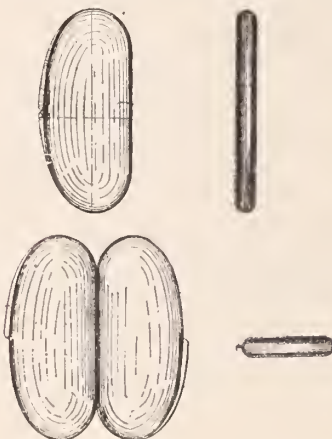
**589,676. SPECTACLE-CASE.** ROY L. WARREN North East, Md. Filed Nov. 16, 1896. Serial No. 614,351. (No model.)



As a new article of manufacture an eyeglass case, comprising a pocket composed of a back plate and a front piece, secured at three of its edges to the back plate, a distance-block in the middle of the pocket to hold the front piece away from the back plate and protect the nose piece of an eyeglass, the free edge of the front piece cut low to enhance the insertion and removal of an eyeglass, a bulged-out or buckled lid of stiff material, hinged to the upper edge of the back plate of the pocket, and a lock for securing the lid in a closed position.

**589,716. FOUNTAIN MARKING-PEN.** JOHN W. GRAVES, Cordele, Ga. Filed Oct. 30, 1896. Serial No. 610,604. (No model.)

DESIGN 27,622. EYEGLASS OR SPECTACLE



CASE. WILLIAM ZOERB, Dedham, Mass. Filed April 10, 1897. Serial No. 631,630. Term of patent 14 years.

DESIGN 27,621. BADGE. HENRY M. CALDWELL



Hartwell, Ohio. Filed Jan. 30, 1897. Serial No. 621,357. Term of patent 3½ years.

## EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Sept. 14, 1897.

**232,108. COLLAR BUTTON.** TRUSTIN B. BOYD, St. Louis, Mo.

**232,116. BRACELET.** WELLINGTON P. DOLLOFF, Providence, R. I., assignor to John B. Harrington, same place.

**232,190. BUTTON.** HORATIO W. KNIGHT, New York, N. Y.

**232,194. CUFF BUTTON AND STUD.** CHARLES F. LITTLEJOHN, New Haven, Conn.

**232,212. BRACELET CLASP.** CHARLES H. SHAW, Troy, N. Y., assignor to himself and W. Richard Cattelle, New York, N. Y.

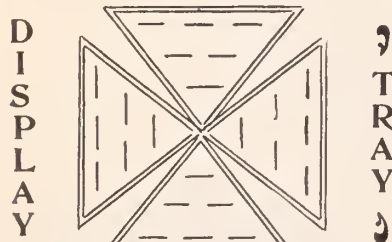
## Syracuse.

J. C. Watts returned on Monday to his home in Ann Arbor after a two weeks' stay with his son, Herbert C. Watts.

Calvin S. Ball returned Tuesday from his cottage on Round Island, St. Lawrence River, where he has been spending the Summer.

The regular September meeting of the New York State Association of Opticians will be held at the St. Cloud Hotel, Wednesday, Sept. 15, at 2 o'clock P. M. A paper will be presented by Wm. D. Oertel on "Hypermetropia, and How I Would Treat It."

## "Little Wonder"



Four Trays Grouped.

Lack of space prevents our telling you the many good points of this tray. With a dozen of these trays (and they don't cost much) you can make a countless number of different beautiful and attractive window displays. Trays are made to hold rings, brooches, watches, etc., as desired.

Write for Illustrated Circular.

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For every town and city in the United States, Canada and Mexico.

Send for Illustrated Circular.

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"The Souvenir House,"

129 Eddy St., - Providence, R. I.

## FERD. FUCHS &amp; BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE, 808-810 Greenwich St., - New York.

**H. M. RICH & CO.,** Jewelry - Auctioneers, 21 School Street, BOSTON, MASS.

## J. S. O'CONNOR,

Manufacturer of

**American Rich Cut Glassware,** ALL HAND FINISHED.

FACTORY, HAWLEY, PENN'A. N. Y. OFFICE, 39 UNION SQUARE.

**WOOD & HUGHES,** STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.

**FINE QUADRUPLE PLATED WARE.** No. 24 JOHN STREET, - NEW YORK.

206 Kearney Street, San Francisco, Cal. HASKELL & MUEGGE, Agents.

SEMI-UNIVERSAL

**MILLING MACHINE.**

SEND FOR DESCRIPTION.


**Mossberg & Granville Mfg Co.,** PROVIDENCE, R. I.

# Gold Prospecting.

The difference between the man who prospects for gold in the icy wilds of the Klondyke and the man who does his prospecting at home on

**FAHYS "HONEST" GOLD FILLED CASES** is simply: that the first has but a chance of really finding gold, while the latter is absolutely sure to do so. Especially that new line of **Fahys "Honest" 14 kt. 25 Year Guarantee Gold Filled Cases** is strong when it comes to the gold question. There's lots of it in every case—and every case looks like the "real thing." Solid gold bows and joints; in short there are no filled cases now in the market with so much gold in them as these new goods. No wonder we guarantee them for 25 years. Better speak to your jobber.

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TRADE MARK

IS STAMPED IN EACH CASE.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$20.00		\$18.00
16 "	20.00	25.00	18.00
12 "	16.00		
6 "	14.00		
0 "	13.00	16.00	11.00
0 " Skylight.		-	9.00

**Screw Bezel and Back, O. F.**

18 size,	-	-	-	\$14.00
16 "	-	-	-	14.00
12 "	-	-	-	13.00
10 "	-	-	-	13.00

—♦—


ALL SIZES MADE IN

**Jurgensen, Bassine**  
and  
**Fancy Shapes.....**

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No Extra Charge for Engraving.  
Solid Gold Bows and Joints.  
All Hand Engraved.  
No Coloring or Gilding.

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TRADE MARK

IS STAMPED IN EACH CASE.

Warranted 15 Years.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$14.50		\$13.00
16 "	14.50	19.50	13.00
12 "	14.00		
6 "	12.00		
0 "	11.00	14.00	
0 " Skylight,		-	8.00

**Screw Bezel and Back, O. F.**

**Montauk.**

18 size,	-	-	-	\$9.00
16 "	-	-	-	9.00
12 "	-	-	-	9.00
10 "	-	-	-	9.00

—♦—

ALL SIZES MADE IN

**Jurgensen and**  
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No Extra Charge for Engraving.

These prices are according to Jewelers' Circular Key.

## JOSEPH FAHYS & CO.

**Established 1857.**

**FAHYS BUILDING,**

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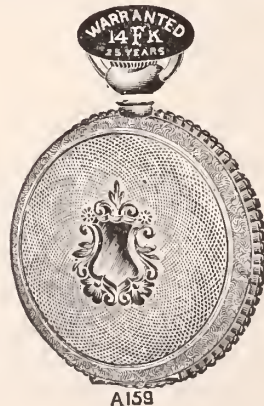


## A Few Samples of the New Line

Order Early and Often.



These Goods are Guaranteed  
for 25 Years.



# JOSEPH FAHYS & CO.

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FAHYS BUILDING,

NEW YORK.



## The African Diamond Mines.

### The Production of the Kamfersdam and New Bultfontain Mines—Work at the Leicester Mines.

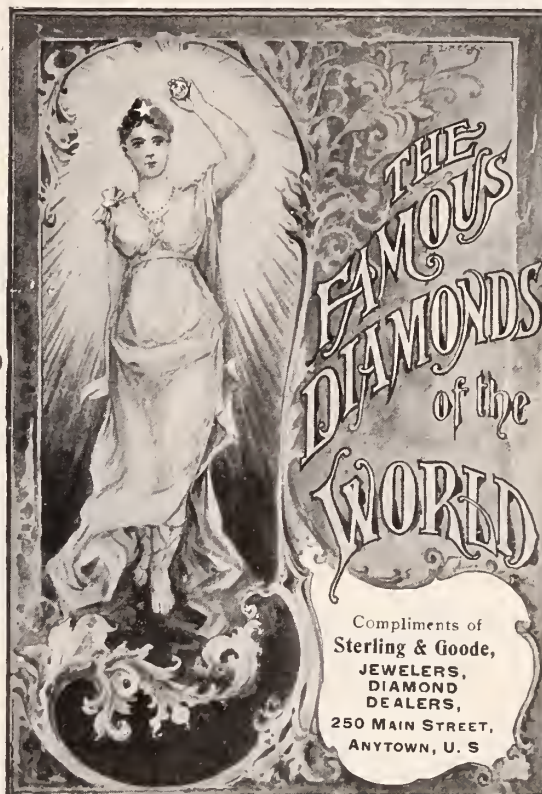
KIMBERLEY, Aug. 15, 1897.—Eagerness to discover fresh diamondiferous ground is one of the features of the period, and we have to listen to glowing reports of what has been found. It is interesting, indeed, to be present at a "new rush," when the people are almost madly anxious to sign the official declaration necessary before they can legally locate a claim. There was one this week at Klipdam, a few miles from Kimberley, and there was intense excitement among some 400 men and women who had been attracted there. Several of the women fainted, and many others presented an unconventionally picturesque appearance, with sadly bedraggled skirts and hair much out of gear. The prospect is, of course, reported remarkably good, as we have heard so often before in relation to disappointing discoveries. At the same time it should be recorded that some of these recent discoveries have developed into genuine mines now having a respectable output of diamonds. There is at present to be seen at the office of Mr. Brink, a dealer, a parcel of 20,000 karats, all won from the Kamfersdam mine, a short distance from here. They range from the smallest of small stuff to a stone weighing 40 karats. Then there is the New Bultfontain mine, which during the last 12 months has produced 78,128 karats, and has no less than 2,133,000 loads of blue ground in sight. The yield averages 33 karats per 100 loads, and the price averaged has been 23s. per karat, though some of the stones have realized 27s. per karat. About 1,500 blacks and 120 whites are employed at this mine. The management boasts a world's record in the matter of tunneling, having lately got through 38 feet of solid hard rock in one week.

At the Leicester mine, in the vicinity of Klipdam, the company have backed the prospect by spending £75,000 in development and machinery, and will soon be able to deal with 4,000 loads per day. It may, perhaps, not be out of place to mention a curious formation in the ground at this mine. As far down as has yet been sunk, a depth of 54 feet, the bedrock of the country has been split apart for a distance of 10 feet, the sides being as smooth as if it had been done by human agency, instead of by some prehistoric convulsion of Nature. This seam, or split in the rock, has been traced for several miles over the surrounding country; and some experts are of opinion that it is to this and similar fissures that the alluvial diggings owe their origin, the diamonds having by some seismic disturbance been conveyed from Nature's laboratory along these subterranean channels, and scattered over what is known as the river diggings—a theory which is of some interest. ST. GEORGE.

## Effective Advertising For Fall Trade.

THE most striking and artistic method of advertising a retail Jeweler can employ is to send to his customers a copy of "Famous Diamonds of the World." This is an artistically printed booklet containing engravings of the famous diamonds of the world, together with a description and history of the stones. It is a book that will be read and preserved by every one receiving a copy.

32 PAGES.  
HARD,  
CALENDERED  
PAPER.  
ARTISTICALLY  
PRINTED.  
FINE  
HALF TONE  
ENGRAVINGS.  
BOUND IN  
COLORED  
ENAMELED  
PAPER  
COVER.



FAC-SIMILE OF COVER.

YOUR  
NAME ON  
FRONT  
COVER  
AND YOUR  
ADVER-  
TISEMENT  
ON BACK  
COVER  
MAKE  
THIS BOOK  
ESSENTIALLY  
YOUR OWN  
PUBLICATION.

BY printing these in large quantities we are enabled to sell them to Retail Jewelers below the cost of ordinary pamphlets that have no intrinsic value and are thrown away. The price is so low that it will permit of its wide distribution to the public.

Write for Sample Copy and Prices.

**JEWELERS' CIRCULAR PUB. CO.,**  
189 BROADWAY, NEW YORK.

## The Best Window Attraction

REPRODUCTIONS OF THE

**FAMOUS DIAMONDS  
OF THE WORLD,**

as described in above booklet can be had  
at \$10.00 PER SET, nicely boxed.

**A SURE TRADE WINNER.**

**JULIUS EICHENBERG,** 174 WEYBOSSET STREET,  
PROVIDENCE, R. I.





# Vases and Tankard Sets.

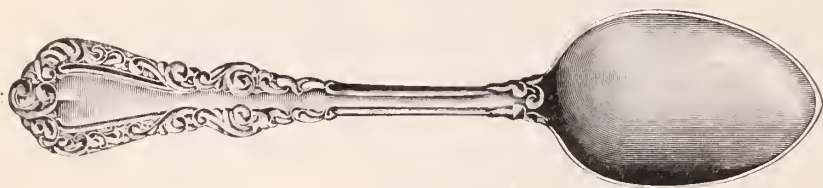


OUR new lines of Vases and Tankard Sets are particularly well adapted to the wants of the high class JEWELRY TRADE.

The goods combine the features of "Objets d'Art," and articles of profitable merchandise.

Complete sample line shown at our show-rooms in Trenton. Mail orders will receive prompt attention. Catalogue of Forms sent on application.

**The Ceramic Art Co.,**  
Trenton, N. J.



## The "Plymouth."

A pattern remarkably different from the ordinary. The height of originality and exclusiveness, with new bowl and tine designs. 40 different pieces comprise the set.

It's all ready,  
It's the latest out,  
It's made only in the Roger's "Anchor" Brand  
Silver Plated Ware and by the

FACTORIES:  
Hartford, Conn.,  
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Taunton, Mass.

**WM. ROGERS**  
**MANUF'G CO.,**

Office and Salesrooms: Hartford, Conn.

## A Paying Move.

Put in stock a line of

**Willets Art Belleek China.**



Write for illustrations and particulars to  
**WICKE & PYE, 32-36 Park Place, New York.**

**Good as the Best,  
Better than Most!**



**The Niland Cut Glass Co.'s Product.**

Write without delay.

**AGENTS,  
WICKE & PYE,**  
32-36 Park Place, New York.

**A. J. COMRIE,**  
AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

## New Music Box

“STELLA”

plays any number of tunes on tune sheets without pins or projections of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

**JACOT & SON,**

Send for Catalogue. 39 Union Square, New York.

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SILVERSMITHS,



ALL GOODS 925 1000 FINE.

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## AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

**FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.**

**PAUL E. WIRT FOUNTAIN PENS,** at new and lower prices . . .  
**MERCANTILE FOUNTAIN PENS,** guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

**19 MAIDEN LANE, NEW YORK.**

## AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

**DIAMONDS.**

JOBBERS IN

**WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.**

**LOWEST PRICES.**

**LATEST DESIGNS.**





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FALL STOCK OF  
DELINIERES  
WARE.

IN the Fall stock of the Limoges china of R. Delinieres & Cie., just opened by their American agents, Endemann & Churchill, 50 Murray St., New York, is a floral decoration entirely new to this china, known as "Clover." It is a chaste design, consisting of sprays of white and pink clover and leaves, and is used without the aid of additional gold or other ornamentation. It is to be found on a line of inexpensive fancy pieces, table novelties, sets, etc., including a large number of small articles appropriate for the holiday season. Some beautiful additions to the line of richly painted plates have recently been opened by this firm.

FINE FRAMED  
MINIATURES,  
PORTRAITS, ETC.

HARRIS & HARRINGTON are receiving many additions to their line of framed miniatures, recently described. The collection displayed at their sales-room, 32-34 Vesey St., New York, now includes an extremely fine assortment of miniatures both on ivory and on copper, in small frames for cabinet purposes, and also set in bon-bon boxes, jewel caskets, and articles of like character. A large number of miniatures, portraits and copies of celebrated paintings are also shown in monochrome as well as in colors.

A NOVEL ART WARE  
IN THIS  
MARKET.

AMONG the new lines of art pottery opened for this Fall by C. L. Dwenger, 35 Park Pl., New York, is one consisting of epergnes and vases in shapes and decorations that are entirely novel, and are shown in this market now for the first time. The pieces are in a German pottery, and their decorations consist of a combination of Dresden flowers and Berlin figures. The shapes, however, are of a distinctly new character, and though odd, are decidedly attractive. In the same ware are ornamental pieces, such as panels and cigar jars with an old ivory ground tint ornamented

with figures of cupids, children and similar subjects.

CARRARA MARBLES  
IN  
VARIOUS SIZES

A COLLECTION of handsome pieces of Carrara marble now adorns the art goods department of Lazarus, Rosenfeld & Lehmann's show-rooms, 58-60 Murray St., New York. The collection is strong in large female busts, representing such subjects as "Spring," "Music," "Butterflies," "Imperial Flowers," "Odalisca," "Sculpture and Architecture" and a host of others. Many fine, large figures and some groups and smaller pieces are also shown in the collection.

THE RAMBLER.

## The Revival of Sèvres.

THE inquiry into the artistic and commercial depreciation of the Sèvres factory has come to an end. It was considered of paramount importance that Sèvres should be reorganized so as to be in harmony and keep pace with the remarkable progress of contemporaneous ceramic art. The secret process of manufacturing soft porcelain, through which the Sèvres factory obtained its world-wide reputation, seems to have been lost towards the end of the last or the beginning of this century in consequence of the death of certain experts, who carried that secret with them to the grave. It would indeed have been a misfortune if this important factory had been compelled to cease operations. The secret process has now, however, through successful experimentalizing, been discovered. It is a discovery which will fill the hearts of the keramists and amateur collectors with joy, for the prosperity of the Sèvres factory is a matter of universal interest. But, as the head of the technical department says, "the secret must remain a secret known to the initiated only."

Soft porcelain was first produced in 1736. The paste used for making it is a mixture of argil marneuse and minium, and is admirably adapted to purposes of coloring, figure painting, gilding, and many kinds of ornamentation. When the secret of preparing that paste was lost the porcelain then in the market fetched fabulous prices. Old Sèvres is now rarely to be got for love or money.

The committee of inquiry has not limited its operations to the discovery of the old method of manufacturing soft porcelain. It has sought the means of improving on the method of producing the hard porcelain, which is so highly prized at this time. The discovery of kaolin at St. Yrieix, near Limoges, in 1768, entirely revolutionized the process of manufacturing porcelain. Sèvres began to use it in 1778; and there is not a more interesting and instructive study of the progress of ceramic art than a visit to the Brongniart collection at the Sèvres factory.

Sèvres is the home of ceramic traditions, but it must also be the laboratory of progressive ideas. In abeyance for too long a time as a lost sanctuary of art, it reopens under the impulse of modern aspirations. That appears to have been the main incentive to the inquiry. The idea is to be in touch with every progressive step in the elaborating process appertaining to modern ceramic art. Every new discovery is subjected to a severe test. The Sèvres factory is now both an academy and a workshop, where professors and practical operatives are doing their utmost to keep pace with the rapid strides which distinguished the progress of ceramic art in other countries. Specimens of Sèvres porcelain manufactured in 1894 realized to the factory 518,333f., while the cost of production and incidental expenses amounted to 623,950f., entailing a loss of 105,617f. A result of this kind will be guarded against for the future. It is proposed to erect in the forthcoming exhibition of 1900, a miniature pagoda made of soft porcelain embellished with new designs conceived on the newest principles of ornamentation based on the recovered process of manipulation.

The United States still represent our largest market for pottery and glass. The exports for 1895, owing to the favorable tariff, were very considerably in excess of the previous year. For 1896 they fell to something like their normal figure. A total of £722,154 for pottery and £106,051 for glass, are very respectable values for one market. What the Dingley tariff will do for us remains yet to be seen, but there is every reason to fear that the result will be seriously against us.—Pottery Gazette (London).



## Art Chasing in Gold.

(Continued from page 1.)

sprig through the other; a scroll underneath the crown bears in Latin words: "*Manet ultima coclo*" (The supreme crown is in Heaven).

Among the numerous presents which



GOLD PLAQUE ON CASKET CONTAINING GOLD OLIVE BRANCH

President Faure offered to his Imperial hosts and to the high dignitaries of Russia let me mention: Two statuettes of the great Catherine, two Sèvres vases, adorned with graceful allegorical scenes by Madame Apoll; and several groups: Cupid's lesson, a wolf hunting scene, etc.; also tea and coffee sets in Sèvres porcelain of varied shapes and tints.

As a souvenir of his visit, President Faure distributed among the members of the Imperial family 15 bonbon boxes of fine gold most daintily chased. They are quadrangular in shape, and exhibit on the cover, in medal-relief, two woman's heads. A garland of flowers, hanging from the Phrygian coiffure of the one falls over the shoulder of the other, whose head gear is a Russian *trabucoise*; two stars sparkle above the heads. The angles and borders of each box are decorated with a foliage,

introducing chrysanthemums and forget-me-nots in relief on a vari-colored enamel ground, the light or deep tints of which give, between the interlacings of the foliage, the effect of rubies, topazes, amethysts, etc. These delicate works of art were designed and executed by Lalique.

Reproduced here is the type of the medal, hanging from a tri-color ribbon, which the French President offered to his Russian guard of honor and his various attendants during his visit to the Czar. JASEUR.

Latterly some very artistically modeled majolica has put in an appearance in some of the fancy houses of London, England. Two are especially worthy of remark. A new flower stands gets clear away the old-fashioned treetrunk idea. There is a boldly modeled center pedestal on which reposes a new pattern of flower pot. Like solid looking arms growing out of the center are two wing pedestals bearing also flower pots to match. The design is rather inclined to be angular, but so nicely balanced

are the lines that the angularity disappears with the second glance. The color merges on yellow. The second piece is a flower pot shaped almost like a pilgrim bottle. The front decoration is composed almost entirely of a raised centerpiece, representing a peacock with his tail feathers radiating almost in a circle. The idea is very artistically carried out.

In 1896, jewelry and objects of art to the value of 11,000,000 francs, were, according to French Consul at Pretoria, imported into the Transvaal.

Cut glass, silver and stag horn are attractively united in the making of writing desk furnishings for men.

## The Watch and the Man.

THE following matter is copied from an old English scrap book, compiled in London in 1786:

### AN ALLEGORY.

Written on a watch, proper to be remember'd by all, taken out of a new publication called *Walking Amusements for all Ages*:

A watch may represent the *mind* of man,  
Whilst it assures him that his *life's* a span;  
The wheels, its *power*s, the balance *reason* shews,  
*Thoughts* are the hands which tell you how it goes  
*Conscience* the regulator sets it right,  
The chain *reflects* a wind up every night,  
With self examination as the key,  
The enamell'd dial plate your life may be;  
Your mind and actions best its goodness prove  
Then strive by *these* to gain its maker's love.

Jeweler Stephen D. Engle, Hazleton, Pa., has in his possession a nugget of gold presented to him in Venezuela, which is worth considerable money. The gold is imbedded in the stone, but is very rich,



MEDAL FROM PRESIDENT FAURE TO THE RUSSIAN GUARD OF HONOR.

though Mr. Engle will not have it assayed because it is a valuable souvenir.

## KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

### THIMBLES

ESTABLISHED 1832.

M&D

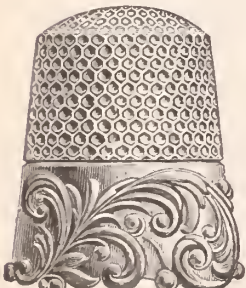
TRADE-MARK.

And the improved

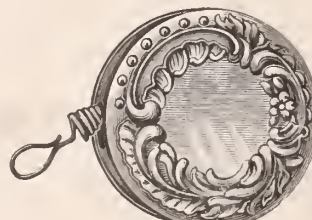
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NEW YORK.



No. 149



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NOTE LOW PRICES.  
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To be Perfectly and Safely  
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### GAS ANNEALING OVEN.

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**THE BEST is**  
**THE CHEAPEST** after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.



**Globe Lever**  
BUTTON BACK.

Post can be attached to any button.

"IT HAS NO PEER."

Picture sent on application.

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**THE SWAN FOUNTAIN PEN.**

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

**W. W. Stewart, Inventor and Patentee**

A variety of Styles and Prices.

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**  
NEW YORK AND LONDON.

Christopher Columbus discovered America but that is nothing to the discovery of

**CARR'S LIQUID  
PLATE POLISH**

Has no equal for polishing silver plate. Try it.

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**Large Profits==Quick Sales**  
Are reasons why JEWELERS should handle Sterling Silver Mounted

**DOG COLLARS.**

Particulars from **I. BREMER,**  
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SEND ALL JOBS TO POTTER'S COMB FACTORY,  
Providence, R. I.

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are sold almost exclusively by the JEWELRY TRADE. Why? Because they are types of the highest art—and no one looks for REAL ART in an ordinary Shop. We have just received from Paris and Vienna, a line of BUSTS and FIGURES in historical and mythological subjects. Marble and onyx bases and pedestals add a little to the cost of some but heighten the effect.

THEY ARE  
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Manufacturers, FACTORIES, WINSTED, CONN.

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THEY are Cheap ; THEY Reduce Wear and Tear of the Case ;  
THEY Protect from all Ordinary Magnetic Influences.

Perfect in  
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in Use.



Educate  
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MADE IN ALL SIZES, OPEN FACE AND HUNTING.  
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**The Newark Watch Case Material Co.,**

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25 BOULEVARD HAUSSMANN, PARIS

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## MERCHANTS' ASSOCIATION,

are cordially invited to call upon us while in the city.

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Sole Agents to the Trade for  
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LONDON CHIME MOVEMENTS.



APPLY  
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The Largest Stock of  
1-4 STRIKE MANTEL CLOCKS.  
At Lowest Prices.

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WE OFFER AT THE LOWEST  
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A FULL LINE OF  
**ELLIOTT'S**  
CHIMING MOVEMENTS.

AND OF  
Hour and half hour move-  
ments with brass or painted  
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We show more than 25  
different designs of chiming  
mantel clocks.

TRAVELING CLOCKS  
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MATERIALS.



## SOUVENIR SPOONS.

...All Localities...

Belts, Chain Purses, Everything for Summer.

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## UNITED STATES SMELTING AND REFINING WORKS.

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SWEEP SMELTERS AND ASSAYERS, OFFICE 25 JOHN STREET, NEW YORK.

Works: 3, 5 and 7 Oliver St., Newark, N.J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER SOLE MANUFACTURER PHOENIX FLUX.  
Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.

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**CHARLES KNAPP,**  
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Specialty: Superior Ladies' and Children's Rings.

*John Hancock*

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SPECIALTY THIS SEASON

BRILLIANT CUT and CARBUNCLE AMETHYSTS, TOPAZ and GARNETS.

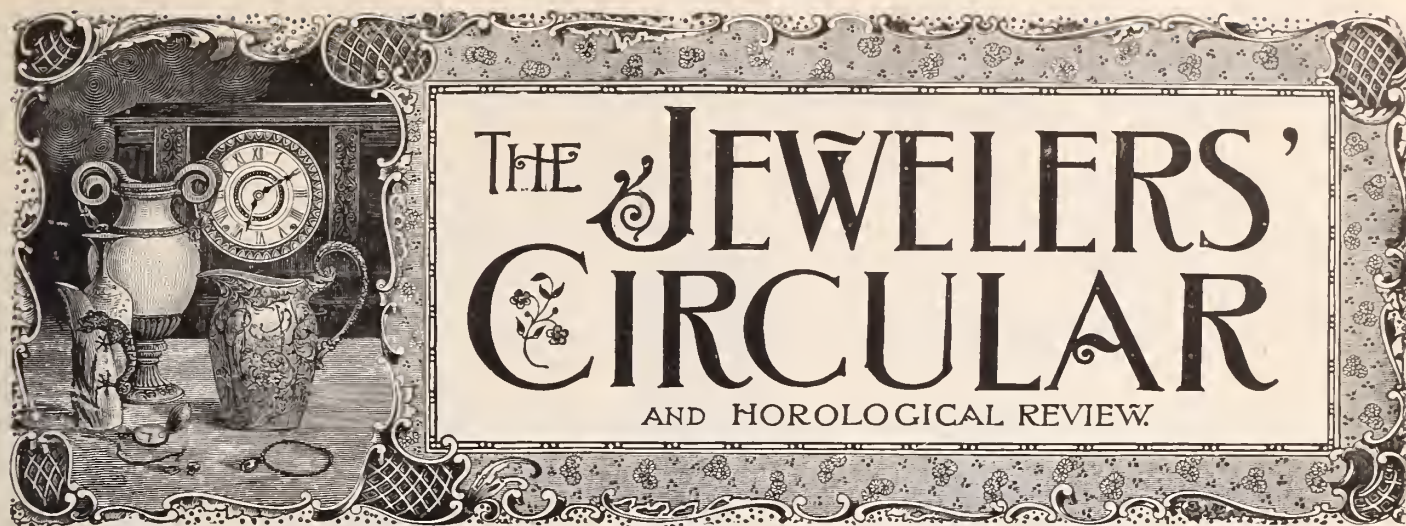


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DIAMONDS and Cutters. L. & M. KAHN & CO., 172 Broadway, COR. MAIDEN LANE, N. Y. DIAMONDS





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189 Broadway, New York.

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VOL. XXXV.

NEW YORK, WEDNESDAY, SEPT. 22, 1897.

No. 8.

## EXHIBITS OF INTEREST AT THE TENNESSEE CENTENNIAL EXPOSITION.

## PART II.

*Continued from issue of Sept. 15, 1897.*

NASHVILLE, Tenn., Sept. 1.—Gold, silver and bronze medals will be awarded exhibitors by the Centennial. The designs are illustrated on this page of THE CIRCULAR. These awards are to be made by a jury of awards, which will be composed of prominent men from all parts of the country. Three classes of exhibits will

name the jurors who will have the enormous task of inspecting about 3,000 exhibits entered by exhibitors for competition. Awards will be made for every class of exhibits, and all in all there will be a good many medals given. The arduous work of making the awards will be commenced about the middle of September.

Swiss Novelty Co., includes a comprehensive display of all the varieties of music boxes and musical novelties which Jacot & Son make and import. Their booth is situated in the Swiss section of the Commerce building, and occupies an entire square of 328 square feet. It is decorated in the Swiss national colors of



MEDAL OF AWARD OF THE TENNESSEE CENTENNIAL EXPOSITION—OBSERVE AND REVERSE VIEWS.

receive awards, the first class gold medals, second class silver medals, third class bronze medals. The above cuts are of both sides of the medal which the lucky exhibitors will receive. The B. H. Stief Jewelry Co., of this city, have the contract for molding the medals. Hon. Gardner G. Hubbard, of Washington, is Commissioner of Awards, and he will soon

## JACOT &amp; SON'S MUSIC BOXES.

A booth that has been praised by officers of the exposition as one of the most artistic to be found in the fair grounds is that of Jacot & Son, 39 Union Square, New York, the American representatives of Mermod Frères, musical box manufacturers, St. Croix, Switzerland. The exhibit, which is in charge of the

red and white, and has the Swiss cross clearly interwoven on its decoration of the top or roof. In addition to a full, complete line of single and interchangeable cylinder boxes, ranging in length from 14 to 42 inches, there is a fine selection of "Stella" music boxes, the latest production introduced by Jacot & Son. These are

*(Continued on page 37.)*



# Five Leading Patterns

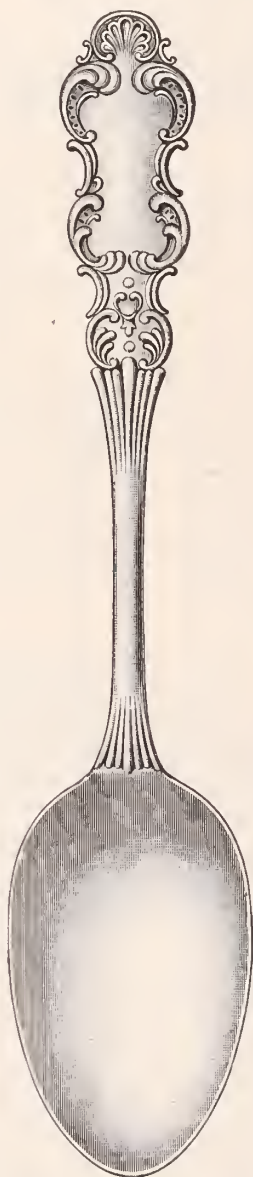
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Genuine  
Rogers

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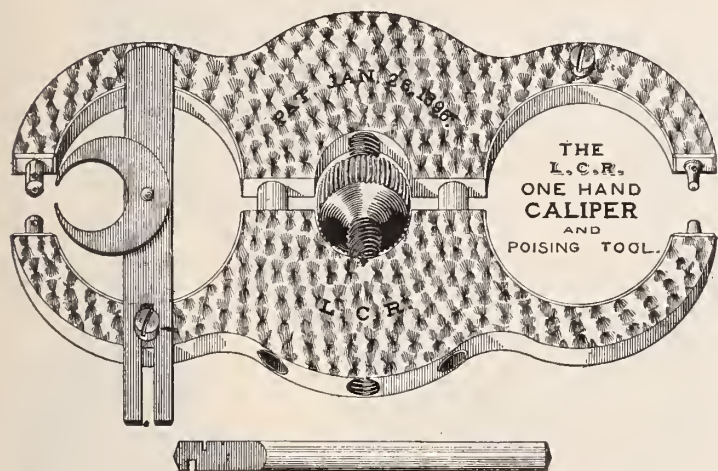
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## The L. C. R. One-Hand Parallel Caliper,



made accurately of fine watch nickel, finely finished, and the only Parallel Caliper that can be operated with one hand, leaving the other free to handle the work. You will find it superior to all other makes of Parallel Calipers now on the market.

**Price \$3.00**

## The E. F. B. Balance Trueing Caliper

is much used, and has been improved by the crescent-shaped balance guide; nothing to get out of order, as in the old style guides. It is made of the best watch nickel and well finished.

## Another Large Purchase of SILK GUARDS

makes it possible for us to give a 20 per cent. discount on all mounted and unmounted guards. These are the best made, being an American product. You will do well to order your silk guards of us. Goods well bought are easily sold.

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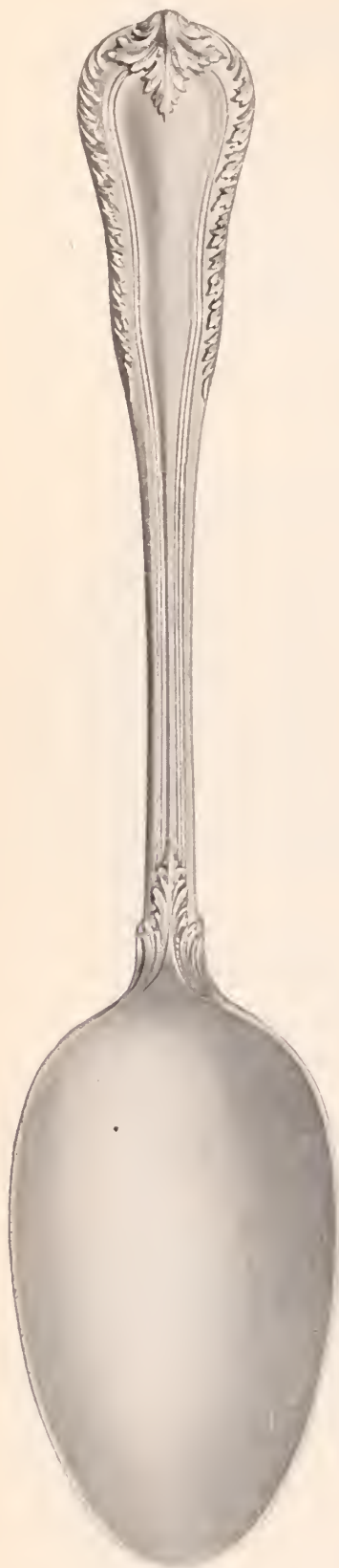
IMPORTERS, MANUFACTURERS AND JOBBERS,

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Table Spoon.



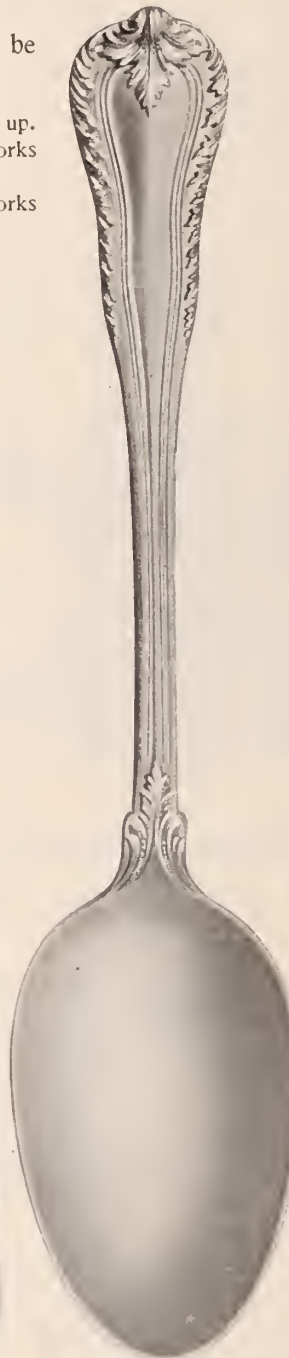
# "Acanthus."

PATENT APPLIED FOR.

Dessert Fork.



Dessert Spoon.



This pattern can be  
made in all weights.

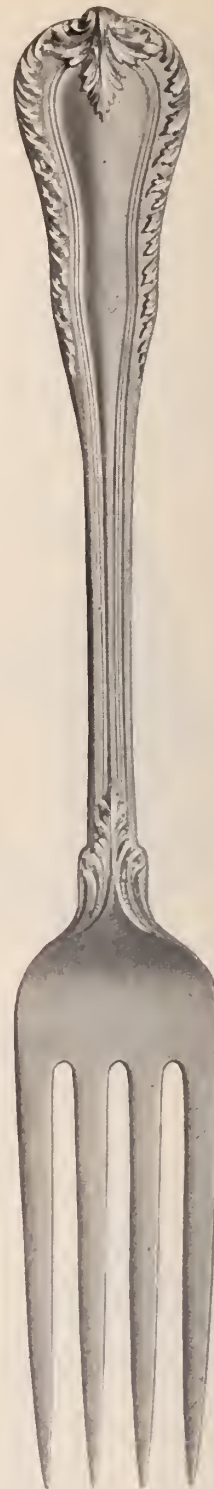
Tea Spoons from 10 oz. up.  
Dessert Spoons and Forks  
from 16 oz. up.

Table Spoons and Forks  
from 24 oz. up.

Tea Spoon.



Table Fork.



A Full Line of Fancy Pieces with most  
attractive bowls and blades.

Goods of this Pattern now ready  
for Delivery.

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# Are You Looking

for something Handsome and New in Toilet Ware?  
We shall have a full line of...

## "The Ariadne"

ready for delivery on or  
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ITS LEADING  
QUALITIES ....

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# R. Wallace & Sons Mfg. Co.,

## BRANCHES:

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Factories: Wallingford, Ct.

Be sure every article bears the Trade Mark  
1835—R. WALLACE—A1.



SUGAR SPOON.



BUTTER KNIFE.



CREAM LADLE.

*The...*  
*“Joan.”*

MADE IN  
STANDARD,  
SECTIONAL and  
TRIPLE PLATES.

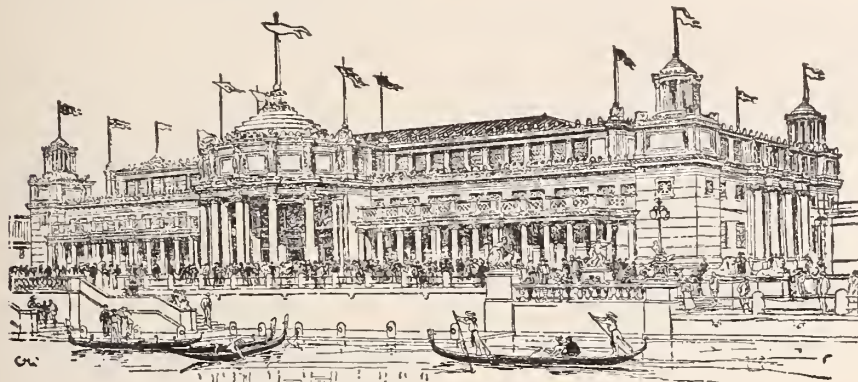
1835—R. WALLACE—A1.

### The Forthcoming Trans-Mississippi and International Exposition.

OMAHA, Neb., Sept. 15.—The Trans-Mississippi and International Exposition will be held at Omaha, from June 1 to November 1, 1898. Architects are now perfecting the plans of the main buildings: Agriculture, Art, Electricity and Machinery, Mines and Mining, Manufactures and Liberal Arts and Spectatorium. The

lowing classes: For the best display of irrigation plant in operation; for the best electric light service in display; for the best display illustrating the process of the manufacture of beet root sugar; for the best display of manufacturing plant in operation; as well as two more lots of similar prizes for other high class exhibits.

Several firms in foreign countries have recently filed applications for space in the



MANUFACTURES BUILDING OF THE TRANS-MISSISSIPPI EXPOSITION.

cost of the buildings will be about \$100,000 each.

Under an act of Congress medals of award will be struck off at one of the Government mints. Manager E. E. Bruce, of the Department of Exhibits, offers special prizes consisting of six gold trophies, six silver cups and six gold medals to competitors in each of the fol-

lowing classes: Among them are: J. A. Henkels, manufacturer of cutlery, Solingen, Germany; F. Moser & Son, glass and chinaware, Carlsbad, Bohemia; and Max M. Kollmer, Bohemian granite-pearls, Prague.

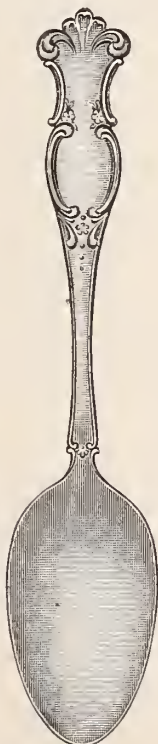
The Greek Ionic style of architecture characterizes the Manufactures building.

The order is of heroic proportions, carried out with artistic care in every detail. The principal feature of the lagoon façade is a circular dome 150 feet in circumference, rising to a height of 75 feet. The dome is supported on a circular row of fluted Ionic columns, and the space enclosed by them and under the dome is open, forming a grand, open dome vestibule for an approach to the building. The outer row of dome columns is detached and the entablature is broken around them at the base of the dome, and over each column is a statue and pedestal having as a background the stylobate of the dome. This treatment is very monumental in effect, and while in good taste and harmonious with the architectural style it is at the same time original and interesting. Over the doorway leading from this vestibule into the building are three large panels between the pilasters to receive paintings which will be emblematical of the character of the exhibits. Flanking the central dome are beautiful Ionic colonnades which form covered ways along the entire façade, stopping at the corner towers. Over these colonnades are balconies capable of holding large numbers of people and opening from the interior galleries of the building, affording a fine point from which to obtain an elevated view of the lagoon and the beauties of the grand central court. The Manufactures building is 200 feet long and 140 feet wide. It was designed by S. S. Beman, of Chicago.

ROYAL.



VICTOR.



MILTON.



REGENT.



IMPERIAL.



Manufactured and  
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**C. ROGERS & BROS., Meriden, Conn.**

## Our Leaders.

New Catalogue No. 5,  
Issued this Month,  
Sent upon Application.



## How Should Flat ware be Sold?

Retail Jewelers Express their Ideas Regarding the Systems for the Sale of Sterling Silver Spoons and Forks.

### SECOND SERIES OF LETTERS.

It having been suggested to us by some of our friends that we obtain a consensus of opinion from the retail jewelry trade regarding the differing systems for the sale of sterling silver flat ware employed by the large silversmiths, the following circular letter was addressed under dates of Sept. 10, 11 and 13 to a number of retail jewelers throughout the country:

As you are doubtless aware, some silversmithing firms have changed the system of selling sterling silver spoons and forks from the uniform ounce price on the majority of their patterns, to fixed dozen prices, governed by the individual designs of the patterns; while other silversmithing firms have decided to continue the ounce price system.

It has been suggested to us that we obtain from the retail trade a consensus of opinion, which will show their attitude toward this subject, and therefore we would be pleased to receive from you, as early as possible, your ideas on this subject. The consensus of opinion thus obtained will prove of advantage to the jewelry trade in general.

Yours truly,

The Jewelers' Circular Pub. Co.

We again desire to assure those who did not receive this letter that their ideas on this important subject are as urgently requested as are those who did receive the letter.

In addition to the replies published in the last issue of THE CIRCULAR the following have been received up to the time of going to press:

NEW HAVEN, Conn, Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

The change of method adopted by several manufacturers in connection with the sale of solid silver table ware by the dozen instead of by the ounce is commendable as more equitable to the customer, and must prove of advantage to the retail dealer. The quoting of precious metals by the ounce should always be avoided; it is not productive of a healthy influence upon the quality.

Very truly yours,

THE GEORGE H. FORD CO.

OSWEGO, N. Y., Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to your circular of the 10th asking for expressions from the retail jewelers regarding silver manufacturers making prices on flat ware, would say that we most emphatically recommend dozen prices, based on individual designs. The profits in the jewelry business are becoming less, owing to the fact that consumers are learning the cost of goods through sharp competition and jealousy of dealers, and the only way to avoid this is to discard the uniform ounce price for flat ware, so that customers cannot ask for quotations on spoons and forks by the ounce. So much engraving has to be done on the silver that the jeweler has very little left in the way of profit, and a move among the dealers to charge for engraving would be heartily welcomed by the trade.

Yours very truly,

J. WENDELL & SON.

BUFFALO, N. Y., Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to your favor of the 10th, I desire to say that, after careful consideration of this question, it is my opinion that the new lists of prices are confusing, and that the former method of sell-

ing sterling silver spoons and forks was much more convenient for the retail jeweler than the several systems in use at present.

Respectfully,

T. C. TANKE.

CLEVELAND, O., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

Answering yours of the 10th inst., received today, would say the situation presented by present conditions pleases us pretty well.

Yours very truly,

THE COWELL & HUBBARD CO., J. H. D.

LYNCHBURG, Va., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to your letter of 10th, we think much can be said for and against the change recently instituted by manufacturers of sterling flat ware, but on the whole it meets our approval. Patterns of different merit in spoon work, should be scaled in price, same as is done in any other article of manufacture. A production of real beauty and merit will always command a better price and a better market than another less beautiful or meritorious. Flat ware should never have been sold by the ounce any more than hollow ware should have been. "Posting your customer" has so much become the style of doing business in recent years, that in many instances the customer is as well posted (or at least seems to be) as the jeweler. We believe this change will wipe out much unfair and hurtful competition and enable the retailer to come nearer realizing his legitimate living profit—a thing he has not done for years.

Respectfully yours,

RYLAND & RANKIN.

PITTSBURGH, Pa., Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to yours of the 10th inst., regarding system of selling spoons and forks, by all means prices should be governed by the individual patterns and merit of same, with fixed dozen prices, no weight mentioned. My reasons for this is that some manufacturers produce crude and unfinished product, composed of patterns without design or merit and they cause disturbance by their so much an ounce price.

Very respectfully,

J. C. GROGAN.

PHILADELPHIA, Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

In answer to yours of 10th inst., would say that I did not like the selling of spoons by the ounce. Half of our customers seemed to know that the wholesale price of spoons was 85 cents, and say they could buy them at \$1. You see what the margin of profit must be when you engrave, put them in a nice box and send them home; and then when you come to some patterns which we paid 95 cents for you can see how it would work. As soon as a customer said how much are your spoons by the ounce we knew at once there would be no sale. I think I can safely say that we never did make a sale to this class of customer, and this is why I think the new way is best, and the only way spoons and forks should be sold, and I have always thought so.

Yours truly,

GEO. EAKINS,  
For G. E. & Son.

HARTFORD, Ct., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to yours of the 10th, would say we consider a fixed dozen price the best system.

Very respectfully,

HANSEL, SLOAN & CO.

UNION CITY, Ind., Sept. 12, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your circular letter received. In reply will say my views with regard to the selling of sterling silver spoons and forks at a fixed price per dozen: would be all right if all spoons and forks were of a uniform weight, but as the manufacturers make so many different weights in the same pattern of spoons and forks, it looks to me as if the buyer or the seller would be out in many instances, and it is more likely to be the buyer than the seller. I think the old way by weight is the correct way.

Yours respectfully,

JOHN D. SMITH.

COLUMBUS, O., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to yours under date of 10th inst., would say am very much in favor of fixed dozen prices; it certainly tends against selling by the ounce—the great mistake so many merchants make in educating their customers how to buy goods the cheapest by shopping by weight.

Sincerely,

T. T. TRESS.

SHELBYVILLE, Ind., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to yours of the 10th inst., will say that

I approve of the change of the system of selling spoons and forks. It costs much more to cut an artistic die than it does to cut a commonplace one, and the good pattern should bring the better price, both to the manufacturer and the retail dealer. Then I think that it will better enable us to compete with the department stores.

Yours truly,

F. C. SHELDON.

PHILADELPHIA, Pa., Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

It is our opinion that it will prove the most practical and to the advantage of the dealer to have the prices arranged on silver flat ware so much per dozen in accordance with their weight.

Respectfully,

I. HERZBERG.

BUFFALO, N. Y., Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your favor, with relation to the change in the manner of selling silver flat ware, received. We think the desirable way is that in which the price per dozen is quoted. The idea has appealed so strongly to us that in conjunction with the other large users of flat ware, we have decided to try the plan here.

Yours sincerely,

T & E. DICKINSON & CO.

NEWARK, N. J., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your circular letter of the 10th at hand. We are pleased to state that we consider the new method of selling sterling silver spoons and forks, according to the merit of design, as having decided advantages over the old system which governs the price by the weight. Under the new method, fine and artistic workmanship will receive its due reward in the increased prices realized over the ordinary and inferior designs lacking special merit, which can, in consequence, be then sold at comparatively low prices to customers with less fastidious tastes.

J. WISS & SONS.

JACKSONVILLE, Ill., Sept. 11, 1897.

Editor of THE JEWELERS' CIRCULAR:

We heartily concur in the system being adopted of selling sterling silver flat ware by the dozen. Let the merit of the pattern as well as the weight assist in establishing the price.

Respectfully yours,

RUSSELL & LYON.

ELGIN, Ill., Sept. 13, 1897.

Editor of THE JEWELERS' CIRCULAR:

Yours, in regard to the sale of sterling spoons and forks to the trade at fixed dozen prices instead of a uniform ounce, at hand. We consider it a very wise change. It has always been a difficult matter to give a customer a satisfactory quotation on sterling flat ware at so much per ounce, but with the change to dozen prices and with the great number of patterns now in the market, there is a chance to get a fair profit on sterling flat ware. The same trouble existed in regard to solid gold watch cases before the manufacturers adopted the policy of designating their case as of medium heavy or extra heavy weight. Before this change the first question a customer would ask would be "How much does that case weigh?" and if your case weighed  $\frac{1}{4}$  a dwt. less than your competitor's, although the engraving might be more expensive, your competitor usually made the sale unless you would be satisfied with a smaller profit or very often no profit. Since this change the question of weight does not come into near as much competition as before, and the design, engraving, etc., cut more of a figure. We hope all manufacturers of sterling flat ware will in time sell their flat ware as well as their fancy pieces at dozen prices.

Yours truly,

ROVELSTAD BROS.

COLUMBUS, Ga., Sept. 12, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to your favor 10th inst., regarding our opinion relative to the silver firms changing their system of selling sterling flat ware, we beg to state that we heartily endorse the movement to abandon the uniform price per ounce. There never was, in our opinion, any move as detrimental to the interests of the retailer as the old way of selling it.

Respectfully,

KINSEL & PETRI.

NORFOLK, Va., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to your circular letter of 10th inst., to hand this A. M., we heartily approve the change from selling silver flat ware from the ounce to the dozen price, a plan we long since adopted ourselves. We consider the plan advantageous to the manufacturer, dealer and purchaser for reasons which must be obvious to the most casual observer. Neither the manufacturer nor dealer gets



more for his goods and the consumer pays no more than he should for his purchases. It saves lots of time and trouble to the dealer, and, in fact, to all interested, and we hope that the plan will be universally adopted and continued.

Yours truly,

C. F. GREENWOOD & BRO.

LOCKPORT, N. Y. Sept. 13, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your query in regard to our opinion in relation to the change of method of selling sterling spoons, forks, etc., as to so much a dozen or so much an ounce, is at hand, and in reply would say that really we don't see as it makes any real difference as to values, as the purchaser under that system pays according to the desirability of the pattern or design, same as he does under the new prices per ounce. This can be said in favor of the per dozen plan. We think heretofore some of the less desirable patterns have been sold at quite a large discount to some dealers, while now they will be the same to all, and this will have the tendency to curb the practice of such dealers in trying to set the price on fine patterns by quoting low ounce price on old or inferior patterns. Every experienced buyer will know the weight meaning of light, medium and heavy, as used with all standard patterns and can make his own comparisons.

Truly yours,

BROWN, HIXSON & CO.

PROVIDENCE, R. I., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to your favor of Sept. 10th in regard to a change of system in selling sterling silver spoons and forks, would say that the discontinuance of the ounce price meets with our unqualified approval. By it the retailer is relieved from that disagreeable form of competition, and is enabled to offer his goods at prices influenced by the beauty and merit of the design and workmanship, as well as by mere weight.

Yours respectfully,

TILDEN-THURBER CO.,  
Per L. S.

ALBANY, N. Y., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

In my judgment from long years of experience, I know as well as the trade in general it has always been the custom of some dealers to post their customers by telling them the weight, and then they go around to other dealers, and if the question is asked you have to tell them the weight. If it could be enforced in some way to sell flat ware by pattern only, I believe a living profit could be obtained. Such never has been made on flat ware sold by the ounce, considering the broken dozens you have on hand of discontinued patterns. If the trade in general give customers to understand such goods are only sold by pattern instead of weight, I believe it will benefit in general the manufacturer as well as the retail trade.

Respectfully,

I. BRILLEMANN,  
D.

NEW ORLEANS, La., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

In answer to your inquiry of 10th will say: If the silversmiths are trying to keep up the old prices for their better patterns and other staple silver articles, it will not be beneficial to any of us. The only reason we have done better business in that line for the last few years was, we kept up in accordance with price of silver, and if we should keep up now with previous rates, at present price of silver, to our experienced idea, this line will suffer and will be to the detriment of the silversmiths.

Very respectfully,

THE FIRM OF M. SCOOLER.

NEW ORLEANS, La., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

I approve of the new method of selling forks and spoons. It will give the jeweler a greater variety of prices to present to his customer and enable the manufacturer to fix a price for his wares in proportion to the cost of his dies. It is plain to all that elaborate die work should bring a better price than the plainer pattern. It is more commercial, therefore I approve of it.

Yours very truly,

A. M. HILL.

WASHINGTON, D. C., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your circular of Sept. 10 has been received, and has had careful consideration. We decidedly approve of the change in method of selling flat ware, but as in England, France and Germany the price should be adjusted, according to pattern and weight. It will be very difficult to attempt to sell goods to the public without giving weight. We disapprove, however, of the excessively low rate of —cents per ounce for plain patterns, as it will increase the sale of the low rate goods at the expense of the better. We can

sider the last drop unwarranted, and an outrage upon the already depressed retail trade, who have not made salt on flat ware for several years. The manufacturers should have waited with this drop until January, '98, and advised the trade of the proposed drop on December 1. This would have stopped the manufacture, but as the wholesaler has always pretended that there was no money in flat ware, he would not have been hurt, and the retailer could have disposed of his stock, and the sale afterwards would have been large. Now the retailer must sell his flat ware at cost and pay all expenses.

Very respectfully,

MOORE & LEDING.

NEWPORT, R. I., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to yours of 10th inst., asking our attitude toward the subject of changing the present system of selling sterling silver spoons and forks from the uniform ounce price to fixed dozen prices, we are pleased to state that any advantage to the jewelry trade throughout the country meets our heartiest wishes. The changing from the uniform ounce price to fixed dozen prices has our approval. Selling forks and spoons at the beginning was wrong in principle, and has been an evil to the jewelry trade ever since. At the prevailing low price every dealer should make a protest against the present method of selling sterling silver by the ounce. Articles of real merit and workmanship that form a greater part of the expense should be sold upon their merits. The present system is, in our opinion, antiquated, out of date, and injurious to the best interests of the jewelry trade throughout the country, and should be changed to meet the present state of affairs, as is now proposed by all our leading silversmiths.

Yours truly,

H. A. HEATH & CO.

CINCINNATI, O., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to yours of the 13th inst., regarding the changed system of selling silver spoons and forks, etc., will say: We believe any mode that would remove the point on which people could shop would be beneficial to our business, and believe also that special patterns should have their merit recognized. The change has met with our decided approval.

Yours very truly,

FRANK HERSCHDE.

JANESVILLE, Wis., Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

Yours of Sept. 10th received. In reply will say I do not see as it makes much difference how the manufacturing companies make the price of silver, as in order to compare values with all manufacturers we must weigh or know the weight of the goods and nowadays nearly all our customers will ask the weight of goods when we give them prices. So you see the weight must be known in most cases when we buy or sell.

Yours truly,

F. C. COOK & CO.

LIMA, Ohio, Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

By all means by the pattern per dozen. I think we would, as jewelers, pay a slight advance, but we would not have cheap, worn-out die work to contend with in a retail way, as by the ounce principle. Where we are cramped to the ounce in retail it gives no room for competition.

MCDONALD & CO.

PORTSMOUTH, N. H., Sept., 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

My opinion is that both systems have their advantages. I believe that the wholesale dealer should sell by the ounce, but not necessarily all patterns at the same price per ounce. The retailer had better not sell by the ounce; for instance, one pattern may have space to engrave but one initial and that very small, while another may have a large space which, in nine cases out of ten, a customer will want covered with letters. So many things depend that I think a retailer is at a great disadvantage who is compelled by custom to sell by the ounce, and if it becomes the New York custom to sell by the ounce, and dealers so advertise it, people in other places must do the same. I can give you one illustration of the fact in my own case within a year. A lady came to me and asked me what I could furnish spoons and forks for an ounce. I did not give her any price by the ounce, but a price which would have been about \$1.15. In a few days she came in saying a New York house (giving name) would sell for \$1.10 and engrave them. Of course, to keep the sale I had to meet the New York house. About a week after she got the spoons, she brought them back and had nine letters and six figures engraved on each piece. It was no use to tell her that they meant three initials; we just had to meet the demand or have a big row, as the customer was a kicker; counting my man's time at his regular wages, I lost money on the trade. Thus I say it is not just the thing to give retail prices by the ounce. I hope that some of the large concerns

coming out the way they have with dozen prices will kill the growing habit of shoppers of going from one store to another comparing prices per ounce.

Most truly yours,

J. H. HUTCHINSON & CO.

BANGOR, Me., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

Considering everything, I should think the selling of spoons and forks by the dozen price according to patterns would be the most advantageous to the retail jeweler.

Truly,

ADOLF PFAFF.

ASHEVILLE, N. C., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

It depends altogether on the nature of the attack.

A. M. FIELD.

HARRISBURG, Pa., Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

We think it much better to sell goods by the dozen.

C. R. BOAS.

AUBURN, N. Y., Sept. 13, 1897.

Editor of THE JEWELERS' CIRCULAR:

I think it a commendable change, and it has my endorsement for more reasons than one.

Very respectfully,

C. B. NICHOLS.

TORONTO, Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

Selling sterling silver spoons and forks ware without quoting weights, we think an advantage to the trade generally.

Yours respectfully,

AMBROSE KENT & SONS.

SALEM, N. J., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to yours of 10th regarding price of sterling silver flat ware we would say: We have always sold sterling silver flat ware by dozen, believing that when ounces and dwts. are talked over the counter it is an invitation to the customer to go shopping, and usually means a closer sale. We do not believe reducing price of silver will make increased sales.

Very truly,

WHEELER & SON.

SAVANNAH, Ga., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

Yours of 10th at hand. We disagree with the silver manufacturers in regard to selling flat ware other than by the ounce. We think that if they wanted to make different prices for different patterns, the goods could be sold at so much per ounce, according to the fluctuations of the market, and so much for making each pattern in each size of spoons and forks. When the writer first went into the business all invoices were made in this way—so many ounces of silver and so much for making. The present plan we think very complicated.

Yours,

THEUS BROS.

CEDAR RAPIDS, Ia., Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

It seems almost unjust to pay as much for patterns that have no merit as one does for patterns produced by our leading silversmiths, combining originality and art. There should certainly be some distinction. When sold by the ounce they are on a level with the ordinary observer. We are most emphatically in favor of abolishing the ounce price system.

Yours truly,

LUDY & TAYLOR.

ELMIRA, N. Y., Sept. 17, 1897.

Editor of THE JEWELERS' CIRCULAR:

Answering your inquiry of Sept. 10, I prefer the system of selling by silversmiths at a fixed price per dozen of sterling silver spoons and forks, the public having become so well acquainted with the ounce prices which have hitherto prevailed.

WM. H. FROST.

BRIDGEPORT, Conn., Sept. 17, 1897.

Editor of THE JEWELERS' CIRCULAR:

We wish to express ourselves as very strongly in favor of selling silver flat ware by the dozen for two reasons: 1st. Because there is less chance for hard profit-destroying competition. 2d. Because nine out of ten customers simply inquire the price per dozen and not per ounce. We are



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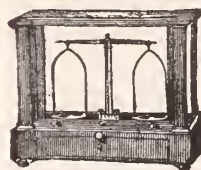
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 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

also firm in a feeling that it would have been better for us as well as the flat ware manufacturers if the price of flat ware had been maintained at just as high a standard of price and an adjustment made in respect to patterns; for our experience is that a reduction in price only results in a reduction of our percentage of profit and not in an increase of sales.

Yours truly,

E. W. BUTTON & Co.

WHEELING, W. Va., Sept. 17, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your letter in regard to the new method of selling silver received. It should have been adopted long ago. I notice in the New York "Sun" of to-day an advertisement of Tiffany & Co., silver \$1 per ounce. I have no doubt the department stores do the same; they could, if they so desired, and to the buying public they are on an equality. I believe if they would each advertise silver at so much per dozen, Tiffany would have the advantage, for the long continued reputation of integrity, and their being jewelers should be a part of their capital.

Respectfully,

JACOB W. GRUBB.

PITTSBURGH, PA., Sept. 17, 1897.

Editor of THE JEWELERS' CIRCULAR:

Yours of 10th inst., asking for our opinion of the change made by some manufacturers in the system of selling sterling silver spoons received. We believe the new system of fixed dozen prices governed by the individual patterns and weight is preferable, as it disposes with the exact ounce price to the consumer. The trade understands that the fixed price is based upon the various weights and that patterns except in very elaborate designs are a secondary consideration in making this fixed price. The objection to the ounce price is that it may be changed with every variation in the price of bullion, and as the tendency is downward the dealers' stock is subject to a continuous depreciation in value. The dealer is satisfied with the present price of flat ware, the consumer thinks the present price is low enough, and no doubt the manufacturers think likewise. Now, why not settle the matter permanently, or for a long time to come, and make a fixed dozen price for flat ware? Even should the price of bullion drop ten or twenty cents an ounce, still maintain the price that the dealer may have the assurance that the purchases he makes this Fall will not be subject to a semi-annual decline in price next Spring and Fall. Even should some small manufacturers with inferior patterns cut the price it would have no effect on the manufacturers who produce artistic and meritorious designs. We repeat again the consumer does not want the price any lower, for the lower the price the more disgusted they seem to be with silver and the silver question. Give us a fixed price for sterling silver spoons—now and forever—world without end.

Yours respectfully,

E. P. ROBERTS & SONS.

ROCHESTER, N. Y., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to inquiry of the 10th inst., in reference to the changing of ounce price to that of a fixed price per dozen on flat ware, we will say that we think it will prove a benefit generally to the trade. Flat ware has been selling too low to carry a large stock of it on hand, and under a fixed price we are of the opinion that fully as much, or more, will be sold, and we think it a move in the proper direction.

Very respectfully yours,

E. S. ETENHEIMER & Co

(More letters next week.)

## Reed & Barton's Revised Price List.

Reed & Barton, Taunton, Mass., have issued a circular to the trade announcing changes in prices of their flat ware. Hereafter sterling silver tea, dessert and table spoons, dessert and table forks in their "La Marquise", and "La Touraine" patterns are grouped at a uniform price per ounce: the "Trajan," "Majestic," "Athenian," "Luxembourg," "Empire," "La Rocaille," "Kings," "Flora," "La Reine" and "La Comtesse" are grouped at another uniform ounce price. An extra charge will be made for engraved, chased and special patterns and patterns made to order.

**Pearl "Klondikes" Everywhere.**

BOGUS PEARLS BEING CIRCULATED IN ARKANSAS.

LITTLE ROCK, Ark., Sept. 15.—Chas. S. Stiff, jeweler, stated that many people throughout Arkansas are being victimized with bogus pearls. Mr. Stiff has received two pearls from Newport which illustrate the extent to which the pearl craze has gone in Arkansas. One of the pearls is twice the size of a buckshot and pure white, and the other half as large as a buckshot and dyed pink. Both are mother-of-pearl and though beautiful in appearance not worth 30 cents. If genuine the larger one would be worth \$1,000.

PEARLS IN MEDICINE CREEK, MO.

CHILLICOTHE, Mo., Sept. 16.—Medicine Creek, a small stream whose source is in Iowa, and which runs through the eastern part of this county, is being worked for pearls. Two men from Iowa, who have been quietly following the creek for the last week, reached here to-day, having a pocketful of pearls found in mussel shells.

BUSHELS OF PEARL CLAMS REPORTED FROM MARINETTE, WIS.

MARINETTE, Wis., Sept. 16.—The pearl clam excitement at Beloit may be duplicated here. S. L. Lesage, a farmer, brought into the city this morning a couple of dozen pearl clams. He got them out of the Seven-Mile Rapids and there are "bushels of them" everywhere in the river.

PEARLS IN WABASH AND EEL RIVERS.

KENNETH, Ind., Sept. 15.—A number of pearls have been found in the Wabash river near here. One was found recently by F. J. Briggs, of Logansport, which sold for \$15. The Eel river is said to also contain similar stones.

**Importations at the Port of New York.**

Week ended Sept. 17, 1897.

China, glass and earthenware:

China.....	\$71,434
Earthenware.....	27,309
Glassware.....	17,149

Instruments:

Musical....	11,190
Optical....	5,136
Philosophical.....	1,658

Jewelry, etc.:

Jewelry.....	2,345
Precious stones.....	337,807
Watches.....	3,009

Metals, etc.:

Bronzes.....	753
Cutlery.....	9,115
Dutch metal.....	2,542
Platina.....	10,641
Plated ware.....	507
Silverware.....	1,897

Miscellaneous:

Alabaster ornaments....	546
Amber.....	34
Beads.....	706
Clocks.....	5,970
Fans.....	4,238
Fancy goods.....	3,882
Ivory.....	7,408
Ivory, manufactures of....	5
Marble, manufactures of.....	4,346
Statuary.....	2,749
Shells, manufactures of....	8,034

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**MOVEMENTS!**

Although all other Movements have been advanced in price, we continue to sell

**Howard  
Movements,**

from grade No. 1 to 7, in 14, 16 and 18 size, at greatly reduced prices.

The stock of these goods is rapidly diminishing, and as they have been discontinued by the Company, parties interested will find it to their advantage to order at once.

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**FOX & CO., LAPIDARIES and Importers of..**  
**PRECIOUS STONES,**

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Cutting of American Gems  
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CUT DOUBLETs in the market,  
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HALF PEARLS, ALL QUALITIES.

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RANDEL, BAREMORE & BILLINGS,

### DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,  
DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK.

### SOUVENIR SPOONS

For every town and city in the United  
States, Canada and Mexico.

Send for  
Illustrated  
Circular.

### SIMMONS & PAYE,

"The Souvenir House,"

129 Eddy St., - Providence, R. I.

### Re-Appraisements of Cut Glass and Watch Movements and Cases.

WASHINGTON, D. C., Sept. 15.—The fol-  
lowing re-appraisements have been made  
by the Treasury Department:

16,039. Importation of cut glassware from Rud.  
Fellingham, of Mouhenstein, under date June 19,  
1897, as follows: Cut glassware entered at .699  
per 100, add linking and packing, also cases, dis-  
count of 3 per cent. allowed; commission added at  
5 per cent. No advance.

16,035. Importation of watch cases and move-  
ments from E. Koehn, of Geneva, Switzerland,  
under date of July 8, 1897, invoiced as follows:  
Two watches, 12 1, extra O. F. gold cases, reap-  
praised as follows—movement, \$51.145; case,  
\$22.359 per each, 1 watch, 12 1, extra hlg.  
gold case, reappraised as follows—movement,  
\$51.145; case, \$28.062. 1 watch, 18 1, min. rep. S.  
S. C. and min. mark. O. F. gold cases, reap-  
praised as follows—movement, \$315.55; case,  
\$58.816. 3 watches, 18 1, agaton hlg. gold cases,  
reappraised as follows—movements, \$38.60 per  
each; cases, \$7.985 per each. 1 watch, 17 1, aga-  
ton O. F. gold cases, reappraised as follows—  
movement, \$28.95 per each; cases, \$22.388 per each.  
2 watches, 17 1, extra O. F. gold cases, reap-  
praised as follows—movement, \$6.445 per each;  
cases, \$33.58 per each. 1 watch, 16 1, S. S. C. O.  
F. gold case, reappraised as follows—movement,  
\$143.785; case, \$41.32. Add packing charges.

### I. T. Boyd's Method for Protection Against Burglars.

FALL RIVER, Mass., Sept. 15.—Thieves  
tried to enter I. T. Boyd's jewelry store,  
corner of Pleasant and Troy Sts., Thurs-  
day night, by breaking open the outer  
shutter of a rear window. Their access  
was prevented, however, by an inner steel  
window and a bull dog with a record. It  
was probably fortunate for the thieves that  
they did not get within the dog's reach, for  
it is capable of laying out intruders about  
as quickly as some dogs do rats.

One morning last week the dog seized  
a tramp who had resorted to Mr. Boyd's  
barn at Tiverton the night before, and held  
him by the arm till his master came. Mr.  
Boyd did not know how long the tramp  
had been in that predicament. He was  
handed over to a policeman for observa-  
tion and was then allowed to go by Mr.  
Boyd under the impression that he had  
already suffered enough for his offense.

D. H. Bush, formerly with Cook & Bell,  
Phoenix, Ariz., is now in business for  
himself.

Roy Maloney, of Southwest, Cal., has  
returned from Yuma, Ariz., where he has  
been conducting a jewelry store.

## SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

# ..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

# JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

**Fashions in Jewelry, Silver-ware and Art Goods.**

**A LADY'S RAMBLES AMONG THE JEWELERS.**

There is no abatement in the popularity of silver mounted glass ware.

\*

There are some very attractive figures, busts, statuettes, etc., in Vienna ware.

\*

A little mirror which folds into a handle, after the manner of a lorgnette, and known as the "Empire" hand mirror, is conveniently carried in one's pocket; or, when made in gold or silver and enriched with jewels, it may be worn on a chatelaine.

\*

There is no limit to the amount of gem jewelry allowed for full dress occasions.

\*

Included among novelties in Hungarian ware are tobacco boxes in form of Brownies, skulls and cats' and dogs' heads.

\*

Lorgnette chains afford a wide field for selection; there are gold and silver chains plain and simple, and chains mounted with precious and semi-precious stones.

\*

An almost unlimited number of useful articles are now manufactured in silver mounted glass.

\*

The trend of the times is towards primitive articles in the precious metals, rather than articles prized merely as ornaments.

\*

Flexible bracelets set with gems are included now in every fashionable woman's collection of jewelry.

\*

A new pattern in American cut glass is represented in the "Jubilee" whiskey jug.

\*

Floral spoons enameled in natural colors are dainty and attractive. As a rule the flower is represented in the bowl of the spoon and the stems and leaves on the handle.

\*

"Empire" powder boxes are tiny affairs in gold and silver. They are embellished with enamel and gems and are worn on a long chain.

\*

For evening wear there are flexible hair ornaments in which single diamonds of assorted sizes are mounted, each on a separate spiral of gold wire. As the gems vibrate with every movement, the result is decidedly effective.

\*

Jewel encrusted watches lead the styles. They are small in size, but gorgeous in effect.

\*

Briar and meerschaum pipes with amber mouth-piece and gold rims are popular as gifts for men.

ELSIE BEE.

# AN ITEM WORTH NOTING

We are now cutting, for those who appreciate the finest work, choice lots of

# ROUGH

including everything, from cape diamonds up to crystals. These goods will be ready to be placed upon the market on or about

SEPTEMBER 22d.

Our importations of MELÉ are arriving in large lots. They have been selected under the most favorable conditions, and are offered at prices to compete with any goods in the market.

• • •

# EICHBERG & CO.

65 Nassau St.,  
NEW YORK.

105 Hatton Garden, LONDON.



### Do You Recognize this Rented Wheel Swindler?

We present here a portrait of Richard Emery, alias Richard Thomas, the rented wheel swindler who was arrested in Buffalo, N. Y., Sept. 3, for working his game upon C. O. Upper & Co., jewelers of that city. The portrait is reproduced from a photograph from the rogue's gallery of the Buffalo Police Department, whence it was obtained by C. O. Upper & Co. at the request of THE JEWELERS' CIRCULAR. We extend



RICHARD EMERY, ARRESTED IN BUFFALO, N. Y.,  
FOR WORKING THE RENTED BICYCLE  
GAME ON C. O. UPPER & CO

our thanks to Messrs. Upper & Co. The species of swindle worked by Emery consisted of leaving at a jewelry or other store a rented bicycle as security for goods received with intention of showing them to a sick brother or other relative. The game has been worked in various parts of the country, and the publication of the picture herewith may lead jewelers who have been victims of the game to identify the wily operator.

The police description of Emery, as set forth at the back of the photograph, is as follows: Name, Richard Emery; age, 21; color, white; nativity, United States; occupation, bookkeeper; can read and write; height, 5 ft. 10½ in.; weight, 138 pounds; build, slight; hair, medium; eyes, blue; nose, long; complexion, fair.

In sending this picture, C. O. Upper & Co. take occasion to speak of another subject as follows:

Buffalo, N. Y., Sept. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to yours of 10th inst., will state that we herewith enclose photo of crook who beat us out of diamond, also clipping from the Buffalo "Courier Record," which covers the case pretty

thoroughly. In presenting this to your readers it would not do any harm to state the facts about the new memorandum law which went into effect about two weeks ago, which permits any crook to come into our store, and if we should permit him to take any article out on approval, and we do not register it in the County Clerk's office, and he should pawn it, or sell it, we have no redress, and in order to get the article back (if pawned) we have to pay the pawnbroker the amount of money the crook received. If this is not an outrage on any American citizen, we don't know what good law is. Trusting that the enclosed (picture) will be the means of stopping any further stealing by this party, we are, yours very respectfully,

C. O. UPPER & CO.

[C. O. Upper & Co. evidently have not been readers of the trade journals. Undoubtedly if they had been regular readers of THE JEWELERS' CIRCULAR they would not have had the disturbing experience with swindler Emery and they would have known that THE JEWELERS' CIRCULAR in its issue of Aug. 11 published in full those portions of the new Lien law of New York State, which cover jewelers' memorandum transactions, and condemned its surreptitious passage by the Legislature, and in subsequent issues treated of the reception of this law by the jewelry trade. We do not doubt that this firm will henceforth be assiduous readers of the jewelers' papers.—ED.]

### \$500 Reward for the Recovery of These Stolen Goods.

W. H. Finck, Seattle, Wash., an account of the robbery of whose store, on Aug. 29, was published two weeks ago in THE JEWELERS' CIRCULAR, sends to this journal a printed list of the goods stolen, for the recovery of which \$500 reward is offered. The list is as follows:

Gold Watch Cases.—1 18-size 14-kt. hunting box case, engraved; 1 16-size 14-kt. hunting box case, raised ornament and 1 diamond in back with Pailard non-magnetic movement; 7 18-size 14-kt. hunting cases, assorted engravings; 2 18-size 14-kt. open face, assorted engravings; 1 14-size Wheat hunting case.

Gold Filled Cases.—10 18-size hunting filled cases; 9 16-size hunting filled cases; 4 16-size O. F. filled cases; 11 18-size O. F. filled cases.

Gold Watches.—1 6-size 14-kt. hunting watch, encrusted bird set in diamond; 1 6-size 14-kt. box raised ornament; 1 6-size 14-kt. case, 1 diamond; 1 6-size 10-kt. hunting case engraved with Hampden 15 jewel movement; 4 6-size and 0-size 14-kt. hunting cases.

Filled Watches.—13 6-size and 0-size hunting watches; 1 0-size open face skylight with cherries enameled on back; 3 18-size Century screw cases; 2 18-size Crescent, 3 oz. screw cases; 1 18-size Crescent, 4 oz. screw case; 3 18-size 4 oz. screw watches; 1 18-size Century watch.

Watches.—1 4 oz. Crescent screw case, S. Thomas; 1 4 oz. Crescent screw case, Hampden; 1 4 oz. Crescent screw case, Columbus; 1 4 oz. Crescent, screw case, Appleton Tracy; 1 3 oz. Crescent screw case, P. S. Bartlett; 1 4 oz. snap bezel, Waltham; 1 4 oz. snap bezel, Waltham; 1 3 oz. Fahys screw case, Elgin; 1 3 oz. snap bezel Waltham; 1 2 oz. U. S. Watch Co.; 1 2 oz. hunting watch, Waltham; 1 4 oz. silver hunting case; 1 6 oz. silver hunting case, Waltham; 4 nickel watches, Waltham; 1 silver Swiss hunting watch; 3 silver Swiss open face watches; 1 black Swiss watch with calendar, open face; 1 nickel horse timer; 2 Vacheron and Constantin movements named Finck & Clock, Seattle, Wash.; 3 Waterbury watches.

Movements.—1 184—4987288; 1 170—7076218; 1 B. W. Raymond—6933592; 1 12-size hunting Royal in hunting case, E. T. 7116829; 1 hunting 0-size watch, Montauk case No. 3715903, Waltham movement No. 7474075; 1 nickel B. W. Raymond; 1 gilt B. W. Raymond; 3 Waltham, 15 jewel movement; 1 P. S. Bartlett; 1 No. 35 Waltham; 1 Longine; 1 H. H. Taylor; 1 nickel Howard heat and cold.

Loose Diamonds.—25 diamonds (melee) 1 1-16 kts.; 2 diamonds 2¼, 1-16, 1-32 kts.; 1 diamond 1 1-64 kts.; 2 diamonds 1 1-32, 1-64 kts.; 1 diamond 1½, 1-16 kts.; 1 diamond 1 1-16 kts.; 2 diamonds 1½, ¼, 1-16, 1-32, 1-64 kts.; 1 opal ½-kt.

Mounted Goods.—1 pair diamond eardrops 1¼ kts.; 1 diamond and opal cluster ring; 1 diamond and emerald cluster ring, 3 emeralds in center; 1 diamond and emerald marquise ring, 3 emeralds in center; 1 diamond and emerald band ring, 2 emeralds and 3 diamonds; 1 diamond and emerald band ring, 2 stones; 1 diamond and emerald band ring, 1 emerald and 2 diamonds; 1 diamond and emerald double band ring, 5 emeralds and 5 diamonds; 1 diamond and sapphire band ring, 1 sapphire and 2 diamonds; 1 diamond and ruby ring, 4 diamonds and 1 ruby; 1 diamond and ruby cluster ring, ruby in center and diamonds around; 1 diamond and ruby ring, 2 stones; 1 diamond band ring, 5 diamonds; 1 diamond cluster ring, 5 diamonds; 1 diamond band ring, 3 diamonds; 1 diamond and ruby band ring, 2 diamonds and 1 ruby; 1 diamond ring, 2 stone sets diagonally; 8 diamond lace pins from ¼ to ½ kts. each; one was crescent and star; 6 diamond studs, ⅛ to 1-kt.; 1 diamond and sapphire scarf pin, 1 sapphire and 4 diamonds; 42 single stone diamond rings, from ⅛ to 1¼ kts.

Jewelry.—16 gold emblem charms; 24 rolled plate emblem charms; 35 gent's stone rings; 42 opal rings; 330 ladies' stone rings; 28 engraved gold band rings; 120 children's rings; 12 pairs gold cuff buttons; 9 pairs link buttons; 1 gold quartz lace pin, miner's pick; 1 gold quartz lace pin, horse and nail; 3 gold 3 pin dress sets; 3 gold 3 button dress sets; 1 lot gold for collar buttons; 75 gold emblem pins; 19 sets of gold studs; 3 single studs; 71 dwt. 18-kt. plain rings; 13 dwt. 14-kt. band rings, plain rings stamped W. H. F.; 18 diamond ring mountings; 43 diamond lace pin mountings; 9 eardrop mountings; 1 stud mounting; 21 lot of findings, such as chain mountings, swivels, bars, etc.; 3 gold thimbles; 1 gold quartz chain; 8 ladies' guard chains, gold; 4 ladies' Victorias, gold; 8 gold neck chains; 2 gold button hooks; 2 gold chain bracelets; 4 gold bangle bracelets with rose diamonds; 2 gold quartz locket; 3 gold and diamond locket; 1 almond shape locket; 1 pallet shape locket; 1 lion shape locket; 1 acorn shape locket; gold locket, assorted; 38 gold and silver crosses.

Repaired Watches.—1 18-size filled case; 1 filled open face Keystone 247094 case, Waltham 3066545; 1 nickel screw case 1522, Elgin 2783746; 1 Crescent silver screw case 1040 case, 3739138 movement; 1 silver open face 4211, Elgin 227927; 1 gold hunting English 27621 case; 1 gold hunting case 4595 case, Waltham 2040907; 1 filled open face 52188, Waltham 6024052; 1 gold hunting case 4125, Rockford 35432; 1 Crescent 3 oz. screw case 9516 case, Elgin 3187297; 1 gold hunting English watch 6070; 1 5 oz. hunting silver case 675005, Waltham 2582008; 1 filled hunting silver case 343645, Hampden 453422; 1 gold hunting ladies' case, 16-97, Waltham 4082130; 1 nickel open face screw case, B. W. Raymond 4310750; 1 filled hunting ladies' case 71585, Waltham movement 2070418, engraved on back "Lizzie Ward on her 18th Birthday, Oct. 10, 1882;" 1 filled open face 356359, Waltham 3801397 N. M.; 1 filled hunting ladies' case 14990, Waltham 2201095; 1 gold hunting ladies' case 56312, Waltham 3068527; 1 lot of other second-hand watches; 1 lot jewelry repairs.

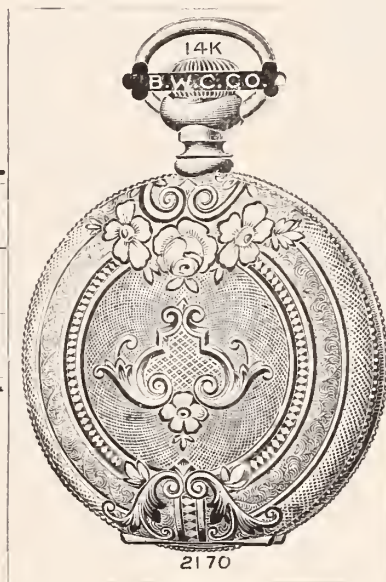
All communications in reference to this matter are to be addressed to C. S. Reed, Chief of Police, Seattle, Wash.

The stock of Mrs. L. Froimshon, Hot Springs, Ark., is advertised for sale.

# A Happy Union.

THERE are now in the market various makes of Solid Gold Watch Cases for which are claimed unusual style and beauty—others there are whose chief feature is said to be honest manufacture. A union of both style and beauty AND honest manufacture is the feature of cases made by the

## Brooklyn Watch Case Co.



Little wonder therefor that the intelligent Jeweler prefers "B. W. C. Co.'s" goods to the exclusion of others.

NOTE: Do not be deceived by the similarity of imitators' misleading marks.

## Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.



# The RAPHAEL,

OUR NEW PATTERN

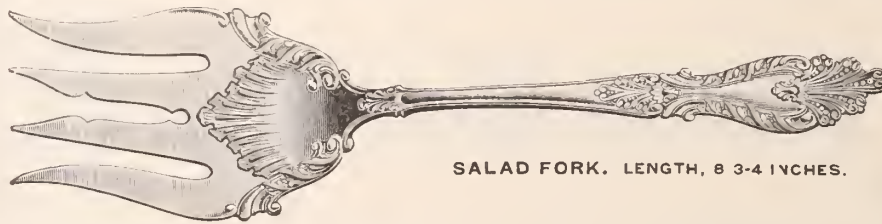
NOW READY FOR DELIVERY.

*The Raphael Pattern Fancy Pieces are all made with Ornamental Bowls and Blades designed in harmony with the handles.*

New,  
Artistic,  
Superior  
in Make.



SALAD SPOON. LENGTH 8 5-8 INCHES.



SALAD FORK. LENGTH, 8 3-4 INCHES.

The "RAPHAEL,"

like all other flatware of our manufacture, is plated by our SECTIONAL PLATE Process—that is, plated an extra thick coat of silver on parts most exposed to wear and the wearing qualities are guaranteed to outlast all other makes.

ILLUSTRATED FOLDER GIVING PRICES ON THE NINETY AND ODD DIFFERENT PLAIN AND FANCY PIECES MADE IN THIS PATTERN MAILED FREE UPON APPLICATION.

## THE ROGERS & HAMILTON CO.,

MAIN OFFICE &amp; FACTORY,

WATERBURY, CONN.



Jewelers will find it to their  
interest to watch  
carefully our  
October Advertisements  
in the "Circular."

### The Mauser Mfg. Co.,

...Silversmiths....

14 E. 15th St., New York.

Write for Catalogue of Artistic  
Silverware and Mounted  
Cut Glass.

### Annual Meeting of Optical Society of Pennsylvania.

PHILADELPHIA, Pa., Sept. 17.—The second annual meeting of the Optical Society of Pennsylvania was held at the Lafayette Hotel on Tuesday evening last. The feature of the meeting was an address by Dr. Edward Jackson, A.M., professor of diseases of the eye in the Philadelphia Polyclinic, surgeon to Wills Eye Hospital, etc., on "The Medical Relations of the Correction of Errors of Refraction."

Following the lecture these officers for the ensuing year were elected: President, A. Martin; vice-presidents, H. E. Herman, Williamsport, and C. A. Longstreth; secretary, J. Haines Moore; treasurer, J. Ellis Leech; executive committee, J. F. Brinkerhoff, D. V. Brown and A. H. Peobles, Chester. Certificates for the passage of the society's examination for the "dioptrician grade" were granted to J. A. Deisher, Harrisburg; A. J. Potter, Philadelphia; H. E. Herman, Williamsport; W. M. Uptegrove, Johnstown; J. L. Moore, Altoona, and H. F. Freeman, Chester.

The first annual banquet of the society took place at the Hotel Lafayette on the following evening. The table decorations were green and white and the guests numbered 30. Among the speechmakers were President Martin, H. E. Herman, J. Haines Moore, D. V. Brown, C. A. Longstreth and J. Frank Brinkerhoff.

### A Swindler's Scheme Upon the Jewelers Nipped.

CHICAGO, Ill., Sept. 17.—G. S. Smith, possessor of 24 stolen money order blanks of the Pacific Express Co., set out this week to defraud Chicago jewelers of diamonds said to be worth \$2,000. From his temporary residence in New Philadelphia, Ill., he ordered the stones, sending the money orders in payment. General Agent Wygant, of the Pacific Express, was on the look out for these orders and when they showed themselves here an agent of the company was at once sent to New Philadelphia. The result was the arrest yesterday of Smith, who is now in jail at Bushnell.

Before trying his little scheme on the jewelers Smith went through the list of

bicycle makers and several of them sent machines in exchange for his valueless orders. The total value of the wheels and merchandise Smith secured was \$750. Smith is said to have stolen the money orders from the express company's office at La Crosse, Wis. The office was broken into the night of July 24. Smith had been a cook in La Crosse and he left town immediately after the theft. Each of the orders he filled was for the limit amount possible, \$50, and at first they were paid without question. This week the Continental bank, which is the Chicago clearing bank for the Pacific Express Company, discovered the stolen orders and Smith's arrest followed quickly.

### The Failure of Wm. Helberg.

SIoux CITY, Ia., Sept. 16.—William Helberg, jeweler, closed his doors here to-day. His creditors are all Chicago wholesale jewelers. Assets \$15,000 to \$18,000; liabilities \$10,000.

### Louisville.

Mr. and Mrs. Leonard Huber will celebrate their silver wedding on Sept. 30. Leonard Huber started into business at his present stand, 712 W. Market St., in 1872, the same year as that of his marriage.

The style of the firm of Vogt & Wedekind, 132 W. Market St., has been changed. The entire store, stock and building belong to Adam Vogt, and the business in future will be known as Adam Vogt Co.

THE CIRCULAR, two weeks ago, reported that Geo. Wolf had returned from a trip to Atlantic City. Inquiry being received as to who this Geo. Wolf is, the well known George Wolf, of Louisville, having died some time ago, we take this occasion to say that the Geo. Wolf who recently returned from Atlantic City is a son of the late George Wolf, and clerks in the jewelry store of the widow of the deceased.

A. D. Sturges has opened a new jewelry and optical business in the old stand recently occupied by F. J. Ives, Norwich, N. Y. Mr. Sturges is a practical jeweler and a thorough optician.

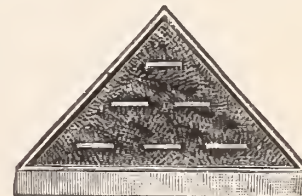
## THE THREE GRACES



Mr. A. E. Wood is now at Hotel Bartholdi, Broadway and 23d Street, New York, with a full line of samples.

**J. B. & S. M. Knowles Co.,**  
Silversmiths,  
Providence, R. I.

### The "Little Wonder"



Display Tray is a "Big Wonder."

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display. Trays made for Rings, Brooches, Watches, etc.

Write for Catalogue.

**S. Valer & Co.,**

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Building.

**A.W.C.CO**

**American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Gold Direct to the Retail Trade Only.

Casing of Swiss Movements a Specialty.



## Our Traveling Representatives



Traveling representatives may consider these columns open to the publication of any news or items of interest regarding themselves or their confreres.

Among the travelers in Kansas City last week were: W. S. Dudley, Rogers, Smith & Co.; Geo. S. Pollitz, Rice & Hochster; Mr. Brooks, Brooks &

Pike; C. F. Livermore, Middletown Plate Co.; C. N. Perdy, Alling & Co.; W. S. Willis, Gorham Mfg. Co.; W. S. Merrieles, S. Sternau & Co.; E. A. Reed, Reed & Barton; M. A. Mead, M. A. Mead & Co.; C. F. Coutts, E. G. Webster & Son.

Orders were booked in Philadelphia last week by J. Cole, Azure Mining Co.; H. C. Rowbotham, The Rowbotham Co.; Stephen Kent, Wm. H. Ball & Co.; B. F. Griscom, Bippart & Co.; W. Williams, for G. Armeny; Mr. Midlen, Gorham Mfg. Co.; E. Pettingill, Derby Silver Co.; Sig. Schiele, Wallach & Schiele; and E. Karelson.

The trade in Indianapolis, Ind., was visited last week by the following traveling men: Edward A. Manheimer, Illinois Watch Case Co.; George A. Schafer, Regnell, Bigney & Co.; J. Rothschild, Bonner, Grinberg, Rich & Co.; Herbert W. Van Houten, for C. Sidney Smith; Arthur Totten, Rogers & Bro.; G. W. Mitchell, E. N. Welch Mfg. Co.; F. N. Vaslett, Fletcher, Burrows & Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; F. S. Miller, The H. N. Pervear Co.; Charles A. Gallagher, Sinnock & Sherrill; and A. Peabody.

Travelers in St. Louis, Mo., last week were: A. Wittnauer; Geo. W. Birnbaum, Ehrlich & Sinnock; Herbert W. Van Houten, for C. Sidney Smith; C. A. Boynton, Wm. B. Kerr & Co.; F. H. Carpenter, Alfred H. Smith & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; W. M. Thornton, Kent & Stanley Co., Ltd.; Albert L. Stearns, Roy Watch Case Co.; Herbert A. Reichmann, Jos. H. Fink & Co.; W. S. Willis, Gorham Mfg. Co.; Mr. Brooks, Brooks & Pike; J. D. Underwood, Champenois & Co.; Kossuth Marx, Kossuth Marx Jewelry Co.; Frank Block, Ziruth & Moore; Mr. Lamb, Geo. H. Fuller & Son.

The following traveling salesmen passed through Detroit, Mich., last week: William Stowe, W. H. Wilmarth Co.; E. M. Bel-lows, Fontneau, Cummings & Fagan; William Hoeber, The St. Louis Silver Co.; H. R. Misener, The Kelly & McBean Co.; J. R. Goodwin, Carter, Hastings & Howe; Walter Shute, Day, Clark & Co.; T. E.

Brown, E. Ira Richards & Co.; A. J. Parker, Osmun-Parker Mfg. Co.; Fred W. Cook, J. F. Fradley & Co.; Rudolph Cony, for Max Nathan; F. M. Wheeler, Dominick & Haff; Theo. Wagner, for R. A. Breidenbach; W. F. Walker, Benj. Allen & Co.; George H. Linton, The Howard Sterling Co.; C. M. Dillon, Meriden Cutlery Co.; W. C. Barry, Larter, Elcox & Co.; William W. Middlebrook, B. A. Ballou & Co.; G. W. Payson, Seth Thomas Clock Co.

Representatives of jewelry houses in Syracuse, N. Y., the past week were: C. B. Lawton, Dennison Mfg. Co.; Mr. Smith, S. B. Champlin Co.; H. C. Barnum, Shafer & Douglas; M. Gattle, Gattle, Ettinger & Hammel; Harry W. Frohlichstein, Henry Frohlich & Co.; J. Goldberg; E. W. Dellar, William S. Hicks' Sons; W. R. Washburne; G. W. Mitchell, E. N. Welch Mfg. Co.; Charles Melchor, Aikin, Lambert & Co.; W. R. Shute, Day, Clark & Co.; Mr. Kennon, John T. Mauran Mfg. Co.; F. C. Staudinger, E. A. Lehmann & Co.; J. O. Wild, for James W. Tufts; A. A. Wood, Howard Sterling Co.; H. S. Hefele, La Pierre Mfg. Co.; Mr. Cook, Bergstein & Son; Arthur Lape, Simpson, Hall, Miller & Co.; H. H. Dillingham, N. H. White & Co.; E. B. Whitaker, R. Wallace & Sons Mfg. Co.; R. J. Davies, N. E. Whiteside & Co.; Mr. Noble, Payton & Kelley; H. D. Smith, Standard Optical Co.; Leonard Untermeyer, C. P. Goldsmith & Co.; Robert H. Stevenson, E. G. Webster & Son; C. E. Thomas, Manhattan Silver Plate Co.; C. E. Nidetzky, C. F. Rumpp & Sons; Wm. H. Pullman, for Charles Knapp.

Traveling men in Boston, Mass., the past week included: George Paine, E. I. Franklin & Co.; W. Metcalf, Plainville Stock Co.; W. R. Cobb; Louis Jones, R. F. Simmons & Co.; George B. Osborn, William Smith & Co.; Robert Hamilton; G. Henckel, La Pierre Mfg. Co.; John A. Abel, David Kaiser & Co.; F. Jeanne, W. S. Hedges & Co.; Leverett S. Lewis, Chester Billings & Son; Charles Kellar; E. H. Nordlinger, Lassner & Nordlinger; Alex. C. Chase; Henry Ide, H. C. Hardy & Co.; "Boston" Dickerson, W. M. Farwell & Co.; Fred Gilbert; Charles Cobb, for F. S. Gilbert; George Hutchison, Hutchison & Huestis; T. B. Wilcox, Pairpoint Mfg. Co.; A. Rutherford, H. A. Kirby Co.; E. R. Crippen, Bates & Bacon; Otto Wormser, A. J. Grinberg & Co.; John Thornton, Thornton Bros; Charles Roe, E. Ingraham Co.; F. Kippler, Hipp. Didisheim & Bro.; Charles Boss, American Cuckoo Clock Co.; Col. John L. Shepherd, Keystone Watch Case Co.; S. H. Manchester, Fessenden & Co.; W. B. Durgin.

Travelers in Pittsburgh, Pa., during the week of Sept. 13 were: Clarence Pettit, Hayden Mfg. Co.; C. J. Leise, American Morocco Case Co.; A. N. Dorchester, G. E. Luther & Co.; W. C. Barry, Larter, Elcox & Co.; W. H. Bryant, T. G. Hawkes

& Co.; H. A. Bliss, Krementz & Co.; C. A. Boynton, William B. Kerr & Co.; L. F. Clark, W. F. Cory & Bro.; George W. White, William S. Hicks' Sons; Oscar J. Lieb, Riker Bros.; H. H. Collard, A. F. Towle & Son Co.; Mr. Platt, Foster & Bailey; Veit Hirsh, Hirsh & Hyman, H. L. Heffern, National Optical Co.; P. S. Edd; J. B. Richardson, E. L. Spencer & Co.; S. L. Barbour, Barbour Silver Co.; A. L. Henderson, The Phelps & Bartholomew Co.; Edwin L. Mumford, Waite, Thresher Co.; G. Cheever Hudson, H. F. Barrows & Co.; Mr. Hodges, E. A. Potter & Co.; Mr. Gallagher, Sinnock & Sherrill; Ed. A. Manheimer, Illinois Watch Case Co.; C. S. Mitchell, Silberstein, LaPorte & Co.; Mr. Ledos, The Ledos Mfg. Co.; D. Wile, Buffalo Jewelry Case Co.

### San Francisco.

George C. Wilkins, Red Bluff, Cal., is in town.

M. Spiro, 18 Kearney St., is refitting his store.

Peter Hoey, Fresno, Cal., and H. C. Zaph, Grass Valley, Cal., were among the recent arrivals here.

Nordman Bros. have just issued to the trade their new watch catalogue.

F. Roth, representing L. & M. Kahn & Co., New York, was in San Francisco last week.

W. A. Green, of Carrau & Green, is in Honolulu, H. I., on a business trip of a few weeks.

Mr. Kettle, of the American Waltham Watch Co., has been in town. Representative Metcalf, of R. Blackinton & Co., Attleboro, Mass., has also been in town.

A. I. Hall & Sons are very busy and their travelers are out. The store staff is compelled to work nights. Phelps & Adams are also experiencing a big improvement in trade and report the watch business as specially good.

The big clock in the new ferry depot which two companies recently bid upon is causing considerable trouble to the Harbor Commissioners. The bids were very close, but the conditions were much different. It is believed that several days will yet be required to reach a conclusion in the matter.

Haywards, Cal., is worked up over a display of pawnbroker's balls, a knife and a quantity of cards with some rhyme printed on them, all of which are an attack on Harry Hanschildt, jeweler, of that place. The latter has offered \$500 reward for any information that will lead to the detection of the guilty parties. Several nights ago some parties went to Mr. Hanschildt's store and, obtaining a ladder, hung three balls over his door. Beneath these was suspended a knife on which was some offensive lettering. Hundreds of cards with suggestive and threatening rhymes were freely distributed, many being sent through the mails.



### The Death of Levi L. Burdon.

PROVIDENCE, R. I., Sept. 17.—Just before the midnight hour last night death removed from the ranks of the jewelers one of its oldest lights, Levi L. Burdon, inventor of Burdon's patent collar button and Burdon's seamless filled wire, and one of Providence's most prominent business men. His death was due to a complication of diseases of which heart failure was chief.

Levi L. Burdon was the son of Reuben and Celia Burdon and was born Dec. 28, 1834, near the corner of Middle and Eddy Sts., Providence. His early education was obtained in the public schools of his native city, where practically his whole life was spent. In his younger days he showed a great genius for invention, and in later years, by his careful study of mechanical appliances, invented the collar button and the seamless filled wire which have gained him a world wide reputation. In 1868 he began business for himself in the Academy of Music building, now called the Phoenix building, on Westminster St., manufacturing his patent collar button. He remained in that location for a number of years, and then removed to the corner of Middle and Eddy Sts. Later on he changed his business location to Fulton St., and finally to Aborn St.

During these later years he was engaged in perfecting the details of seamless filled wire. About 10 years ago he was pre-

pared to launch this new invention upon the market and it was not long before his business had increased to such an extent that he was forced to seek more commodious quarters. The Burdon Seamless Filled Wire Co. formed and in 1888 incorporated under the laws of Rhode Island with a capital stock of \$100,000. Mr. Burdon was elected superintendent of the works and a large five story brick manufacturing building was erected at 109-119 Summer St. The equipment includes machinery specially invented by Superintendent Burdon, for the purposes of the business, while the capacity of the works exceeds 5,000 ounces per day. Under Mr. Burdon's guidance the business expanded until now the leading manufacturers of jewelry in Providence, Newark, New York, Chicago, Attleboro and other cities in the country, as well as in London, Paris, Vienna and other European capitals, make many of their purchases of gold and silver wire and roll sheet metal of all kinds from this company. From the incorporation until his last illness, Mr. Burdon gave the business his close personal attention and the benefit of his thorough practical skill.

Mr. Burdon eschewed public life. He belonged to the Masonic Fraternity, having joined the Corinthian Lodge and Cavalry Commandery a number of years ago. He was also connected with the military order of the Loyal Legion of Boston; with the

Water Witch Engine Co. Veteran Association; the Elmwood club, and was an original member of the Orpheus club. He held the office of treasurer of the 5th Rhode Island Veteran Association for more than a dozen years previous to his death, having been elected to the position for life. He was also made president of the association last year. He joined Prescott Post, G. A. R., by muster-in, May 5, 1893.

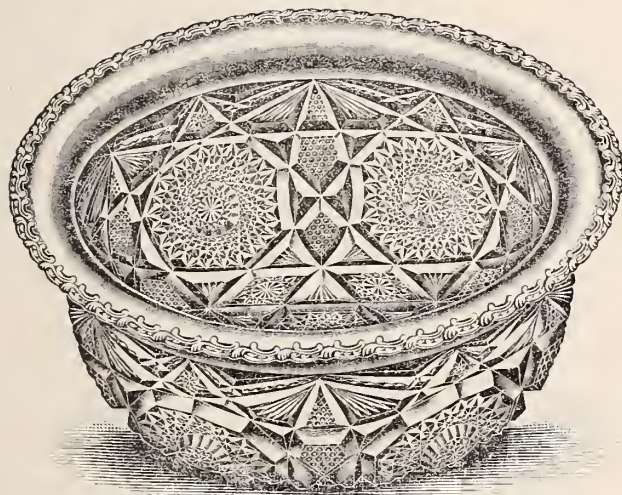
During the late war he enlisted at Providence, May 26, 1862, as a private in Company D, 10th Regiment Rhode Island Volunteer Infantry, and mustered out three months later, Sept. 1, 1862, whereupon he re-enlisted in Company B, 5th Rhode Island Heavy Artillery from which he was discharged as a lieutenant, July 7, 1863, by reason of physical debility. In 1858 the deceased was married to Harriet A. Hathaway, by whom he had one child, Benjamin H. Burdon, who went into business with his father as he grew up. This son and widow survive him.

### Death of James S. Jones.

SNOW HILL, Md., Sept. 16.—Mr. James S. Jones died at his home in Snow Hill yesterday, aged 77 years. He was a native of Somerset county, but came here at an early age and engaged in the jewelry business. He was for 15 years clerk to the county commissioners. He was also at one time postmaster at Snow Hill. He leaves a widow and five children.

## ..The Straus American Cut Glass

WITH STERLING SILVER MOUNTING.



Bowl, 10-inch. Golden Rod Cutting.

The quality of our Cut Glass is well known—there is none better. The silver mounting we guarantee to be in accordance with its stamp—sterling 925-1000 fine.

We carry a full assortment of Silver Mounted Articles. Every piece of Glass is deep cut and of the highest American Standard. The silver parts are well made, excellently finished and of correct designs.

NO FANCY PRICES.

**L. STRAUS & SONS, MANUFACTURERS,**

42, 44, 46 and 48 Warren St., and 116 Chambers Street,

Factory, 59th Street and Hudson River, N. Y.

NEW YORK.





### Providence.

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

#### BUSINESS CONDITIONS.

There is no doubt now but what business has settled down for an active, prosperous season and the manufacturers are correspondingly happy. Mail orders continue to steadily arrive, while the reports from the salesmen, the majority of whom are now on the road, are most encouraging. Some houses have already started their designers upon new lines for the Spring trade, which, it is thought, will be very brisk.

The Providence Fancy Wire Co. is the name of a new wire concern at 227 Eddy St.

Sylvester Eastman will leave the last of this month for Denver, Col., where he will spend a month's vacation.

B. W. Ellison is now representing John H. Fehlberg, manufacturer of mother-of-pearl jewelry and novelties.

A quarterly dividend of 1½ per cent. upon the preferred capital stock of the Gorham Mfg. Co., payable Oct. 1, has been declared.

The tools and fixtures of Charles A. Chester, 101 Sabin St., will be sold at public auction at mortgagee's sale at 2.30 o'clock, Sept. 25, under foreclosure of mortgage.

Among those who pay taxes upon more than \$10,000 worth of property in Pawtucket are: Christopher Duckworth, Charles H. Fuller, George H. Orr, Standard Seamless Wire Co.

James B. Smith, for many years foreman for E. Todd & Co., manufacturers of gold pens, New York, has accepted a similar position with the What Cheer Pencil Case Co., 95 Pine St., this city.

During August the following goods were imported into this city: From Bremen, 2 packages of silver ware, 5 of metal ware, 3 of glass ware, 2 of imitation stones. From Havre, 5 of precious stones and 4 of imitation stones. From Hamburg, 2 of glass ware. From Liverpool, 1 of jewelry.

One day the past week a young woman employed at Foster & Bailey's met with quite a painful accident while at work. One of the employes who had a pan containing sulphuric acid in his hand was standing near by, when another employe accidentally hit his elbow and the acid was spattered, some of it hitting the woman on the face, neck and clothing, burning her quite badly.

Among the visitors in town the past week were: representatives of John W. Sherwood, New York, and Durlach Bros., New York; Hyman Ascher, buyer for the Manufacturers' Trading Co., also Boyd & Co., Montreal; Hipp. Didisheim, Marvin Watch Co., New York; William Wales, Boston; representative of J. C. Sawyer, Boston; E. H. Saxton, of the newly incorporated concern of E. H. Saxton Co., Boston.

The Fifth National Bank, of this city, has placed an attachment on the property of Jeremiah J. Crossin and others, of Crossin & Tucker, for \$3,000, which is in addition to the attachments of \$10,000 and \$3,000 placed by the bank about two weeks ago to secure a claim. It is stated that it is to cover property of the defendants that has been newly discovered and which is brought into the same suit with the previous attachment for the same amount.

### The Attleboros.

H. P. Kent, of F. W. Weaver & Co., will return Oct. 1 from his western trip.

Mr. Cerf, buyer for M. Bonn & Co., Pittsburgh, Pa., was among the shops last week.

Geo. Sweet, salesman for Hayward & Sweet, returned home Saturday from a long western trip.

J. T. Inman, of J. T. Inman & Co., will return Oct. 1 from a western trip of a very satisfactory character.

Frank Barton, of Providence, has entered the employ of W. H. Bell & Co., and will represent them on the road.

J. P. Bonnett reports an increase in the volume and improvement in the character of the business in North Attleboro.

Alpin Chisholm, of Bugbee & Niles, and H. H. Curtis, of H. H. Curtis & Co., will represent North Attleboro at the Democratic State convention.

J. F. Sturdy & Sons took a forced vacation last Thursday, as the shaft between their factory and the mill that furnishes the power broke down and stopped their machinery.

Capt. Herbert A. Clark, of Horton, Angell & Co., has given up the command of Co. I, 5th Reg. Mass. V. M., to assume the post of inspector of rifle practice on the regimental staff.

Peter Nerney, of the Bay State Optical Co., and John W. Cody, of Smith & Crosby, have been appointed delegates to the Massachusetts State Democratic convention for Attleboro.

The condition of things in Attleboro has undergone a radical and rapid change. Where less than six weeks ago many shops were not running afternoons now a dozen to 15 run evenings, and all are busily hiring extra help.

Louis J. Lamb, successor to Smith, Carpenter & Co., manufacturer of coffin ornaments, sold out last Thursday to W. D. Wilmarth & Co. The stock, fixtures, tools and business complete will be at once removed to the Wilmarth factory.

Thomas Totten & Co., who have been contemplating withdrawal from business for some time, have decided that when their present stock is disposed of they will cease business. There is no probability that anyone will purchase the business or attempt to carry it on after them. Their salesmen will start out the first week in October.

Celebrated subjects are represented in hand painted china panels and medallions.

### Boston.

#### TRADE CONDITIONS.

Judging by the number of salesmen and buyers in town there is a general air of expectancy in the trade throughout New England, to say the least. Drummers state that they are meeting with fair success and jobbers report a larger inquiry for new goods on the part of retailers, who are beginning to come to Boston with more readiness to purchase seasonable novelties and staple goods. The representative of one manufacturing concern informed THE CIRCULAR correspondent that orders had come along in sufficient volume, as the result of a recent trip to New York made by him, to keep the factory busy for several weeks with all hands working overtime until 9 o'clock in the evening.

John B. Humphrey is on a vacation trip to Saratoga, Niagara and the Lakes.

E. M. Poulin has purchased the stock of the estate of the late H. G. Cutting, who died about six months ago.

M. T. Lester, New York representative of the Woodman-Cook Co., has been in town the past week, the guest of F. H. Woodman.

General manager Rufus B. Carr, of the E. Howard Watch & Clock Co., is on a vacation, having gone to Chatham, Mass., for a brief outing.

The executive committee of the Boston Jewelers' Club are making preparations for the Fall meeting and dinner of the members, which may take the form of an October coaching party.

The E. Howard Watch & Clock Co. have just been awarded the contract to fit out the new Hotel Newman, Providence, R. I., with clocks, and will place a tower clock on the Groton Baptist church.

The E. B. Floyd & Co. corporation, who recently applied for permission to increase the capital stock to double its former amount and change the name to Floyd, Rounds & Co. (corporation), have been granted both petitions. There will be no change at present in the officers of the corporation.

Buyers in town during the past week included: W. F. Robbins, Skowhegan, Me.; F. L. Willoby, Brookline, N. H.; C. W. Flagg, Woonsocket, R. I.; W. H. Heath, Braintree; F. M. Nichols, Taunton; H. B. Howland, New Bedford; H. E. French, Hudson; Wallace Kimball, Haverhill; H. H. A. Stone, Ayer; George O. Foye, Athol; J. A. Payson, Jr., Foxboro, Mass.

Robbins, Appleton & Co. will have the sixth floor of the new Jewelers' building which C. F. Morrill is putting up at the corner of Bromfield St. D. C. Percival & co. have the refusal of the second floor of the building, and may become tenants. Robbins, Appleton & Co. will probably take possession of their new quarters Jan. 1, if the building can be pushed to completion by that time.

A. Rosenbaum, formerly in the jewelry business on Leverett St., has opened a store at 108 Portland St.

C. E. Davis, optician, has opened a store on Winter St. He will continue his old store also in Park Sq.

George H. Danforth, of the clock establishment of Nelson H. Brown, is on a vacation trip in New York State.

C. W. Sweetland, Boston agent of the Wm. Rogers Mfg. Co., Hartford, has returned from a Summer outing.

Superintendent E. W. Porter, of the West Silver Co., Taunton, Mass., was a visitor among his friends in the Boston trade last week.

Clarence M. Glazier, who has been with Smith, Patterson & Co., upward of six years, closed his connection with that concern last Saturday, and will enter the Harvard Dental College.

After a trial before Judge Dewey, in the Superior Criminal Court, Sept. 14, Arthur Harris and Lewis Black were acquitted. The men were charged with stealing a tray of rings from jeweler Hinman Koffman, 19 Kneeland St.

The New England Association of Opticians met last evening for the first time since the vacation season. Among the interesting events announced for the meeting was an exhibition and description of De Zeng's refractometer by A. G. Barber, of the Globe Optical Co. F. M. Clark's new optometer was also on exhibition.

N. R. Varney's place, 376 Washington St., was entered some time during the night of Sept. 15 and eight watches were stolen, being taken from the rack above his work bench. Mr. Varney is a watch repairer for the wholesale trade. He states that he has no memorandum of the numbers of the watches taken.

The atmosphere in the Globe Optical Co.'s headquarters has been tinged with the hue of romance during the past week, for two of the employees have exchanged single blessedness for connubial bliss in that period. Fred M. Drisko, who represents the concern on the road in New England, was married last Wednesday to a Malden lady, and William P. McEvoy, store salesman, wedded a fair resident of Petersham, Mass.

#### Philadelphia.

Jacob Muhr arrived home from Europe on Monday last.

Otto Wining, formerly engraver with Henry Uhler, has joined forces with L. P. White, 706 Chestnut St.

James McMenamin, jeweler, 4666 Frankford Ave., has lost by death his child, Edna May, aged 4 months.

E. H. Webbon, formerly superintendent of H. Muhr's Sons' jewelry department, has opened an establishment at 705 Sansom St.

George Simons, of Simons, Bro. & Co., reports a gratifying boom in the business of the firm. "We have more orders at pres-

ent," he says, "than at any time in the last five years, and we are preparing to run our factory day and night."

Harry S. Shimwell was committed for trial by Magistrate Jermin on Saturday last for stealing gold spectacle frames from Joseph C. Ferguson, Jr., optician, 15th and Chestnut Sts. Another employe of the place was arrested some days ago on a similar charge, and it was through information given by him that Shimwell was caught.

A co-partnership has been formed between Thos. D. Pearce and S. F. Feraille, under the firm name of Pearce & Feraille, for the purpose of engaging in the manufacture of fine gold jewelry. The firm's office and factory are at 10 S. 18th St. Both Mr. Pearce and Mr. Feraille are well known jewelers, having been until recently members of the firm of Pearce, Kursh & Co., this city.

The present premises occupied by I. Herzberg & Bro., southeast corner of 10th and Chestnut Sts., will be vacated at the end of the year, and the closing out sale has been advertised. Mr. Herzberg explains this change by the fact that the lease expires on Dec. 31, and that it has been decided not to renew it. He states that no determination has been arrived at as to whether new premises will be opened or whether the establishment will be amalgamated with the parent house at 8th and Arch Sts.

*The Largest  
The Best Selected  
The Most Complete*

*Stock  
...Of...*

*Bric-a-Brac,  
Fine China,  
Glassware, Etc.,  
For Jewelers.*

Special attention is called to our Beautiful Assortment of

Also a Unique Collection of

*Rich Silt Austrian Glassware.*

*Metal Tankards, Tumblers and Mugs.*

*Our Specialties*

Made expressly for the  
Jewelry Trade from

*Our Own Factories*

*At Limoges and Altboblau.*

And Many Other Lines, too numerous to mention.

Come Early, and get the Cream of the Selections.

**CHARLES AHRENFELDT & SON,**

50, 52, 54 MURRAY ST.,

NEW YORK.

PARIS, LIMOGES, CARLSBAD, BERLIN, LEIPZIG.



**Unique !****Peculiar !****Eccentric !****Probably We Are! Yes, It Must Be So!****"Where There Is Smoke, There Must Be Fire!"**

Useless to kick, and we therefore accept the situation and continue to offer you "SPECIALS" IN WATCHES that cannot be paralleled.

\$5.15	\$ 9.85	These are prices on Watches that we have in stock, and the quantities sufficient to supply you with all you can use.
5.35	10.55	
6.95	11.15	This list includes all Sizes, Naught, Six, Sixteen and Eighteen, and in the Sixteen and Eighteen Size, both open face and hunting.
7.65	12.45	
7.90	12.75	Some of them are 14k. filled, some are 10k. solid gold and some 14k. solid gold. If your Watch stock needs replenishing, the proper thing to do is to let us know where you are short, and let us send you a line for your inspection. Impossible for you to make any mistake, for it is your privilege to return any that you cannot use.
8.45	13.45	
8.95	13.90	
9.45	14.45	
9.65	15.85	

**C. G. ALFORD & CO.,****195-197 Broadway,****Western Union Building,****NEW YORK.**

### Last Week's New York Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

A. T. Maynard (A. Stowell & Co.), Boston, Mass.; Holland H.; Mrs. Luckhardt, Johnstown, Pa.; Astor H.; E. S. Newhall, Lynn, Mass.; Manhattan H.; A. C. Zinn, Milwaukee, Wis.; Manhattan H.; A. K. Hawkes, Atlanta, Ga.; Imperial H.; C. B. Guth, Brookville, Pa.; Broadway Central H.; A. Bruder, Ft. Wayne, Ind.; Belvedere H.; E. Sickles, Philadelphia, Pa.; Imperial H.; M. A. DeGolier, Bradford, Pa.; Imperial H.; H. Castelberg, Baltimore, Md.; Hoffman H.; E. L. Burns (C. L. Byrd & Co.), Memphis, Tenn.; Imperial H.; T. B. Kendrick, Lebanon, N. H.; Murray Hill H.; F. A. Smyth, Rochester, N. Y.; Union Square H.; I. F. Sipe, Cleveland, O.; Sturtevant H.; W. A. Sturgeon (Smith, Sturgeon & Co.), Detroit, Mich.; Imperial H.; J. J. Freeman, Toledo, O.; Imperial H.; A. Kuckuk, Shawano, Wis.; N. Amsterdam H.; W. T. Oberer (Haines & Oberer), Columbus, O.; Imperial H.; L. Sunderlin, Rochester, N. Y.; Thos. Adamson (Adamson Bros.), Tecumseh, Mich.; Albert H.; Henry Rempe, Danville, Pa.; M. L. Richter, Madison, Ga.; E. C. Ninde, Fredericksburg, Va.; Park Ave. H.; H. Cerf, Pittsburgh, Pa.; Astor H.; S. Desio, Washington, D. C.; Bartholdi H., headquarters at I. Castagnetta & Son, 20 Maiden Lane; T. A. and J. Gillespie, Pittsburgh, Pa.; Windsor H.; L. Emery, Jr., Bradford, Pa.; Astor H.; J. Rauch, Cincinnati, O.; Sturtevant H.; H. Young, of Murray, Spink & Co., Providence, R. I.; Broadway Central; L. S. Hinman (buyer, crockery, glassware, etc., John Wanamaker), Philadelphia, Pa.; Broadway and 10th St.; Mrs. J. C. Nourse, (buyer silverware, Woodward & Lathrop), Washington, D. C.; 438 Broadway; J. R. Mercer, Kansas City, Mo.; Holland H.; C. L. Dinger, Chester, Pa.; Hottman H.; W. Powell, Cumberland, Md.; St. Denis H.; J. D. Ryan, Middletown, Conn.; Normandie H.; J. P. Stevens, Atlanta, Ga.; Astor H.; L. O. Stevens, Macon, Ga.; Astor H.

### Notes from Near and Far.

H. T. Fisher, Marshalltown, Ia., has disposed of his stock and will move to Waterloo.

Jenney & Waterhouse, Weiser, Idaho, have dissolved partnership, B. M. Jenney continuing the business.

Chas. L. Ferry, of Rose & Ferry, Sumpter, Ore., has been on his wedding trip and will settle in Sumpter.

The business of Samuel F. Ricker & Son, S. F. Ricker having recently died, is being conducted under the old name.

Charles H. Kelley, jeweler, Paterson, N. J., was last week united in marriage to Miss Isabelle Bennett, daughter of Mr. and Mrs. Robert Bennett, of that city.

Burglars on the night of Sept. 15 entered the jewelry store of M. M. Gubiner, Luling, Tex., and secured an assorted lot of watches, silverware, and fancy articles, to the value of about \$1,700.

Adam Funck, jeweler, Lebanon, Pa., has received the nomination of Sheriff

from the Democratic County Convention.

On Sept. 16 the G. A. Bahn Optical and Diamond Co. opened their new store in the Hancock Opera House block, Austin, Tex.

A. B. Bruneau, Fall River, Mass., who closed out his business last Spring and has been taking a course in optical science at the school of Dr. Foster in Boston, Mass., has received his diploma and will return to Fall River, where he intends to open a new jewelry and optical goods store in the near future.

By mutual consent and after an uninterrupted existence of more than 30 years, the firm of Leiter Bros., jewelers and music dealers, Syracuse, N. Y., have dissolved partnership, Herman Leiter retiring. Louis Leiter will continue the business, his son Harry having an interest therein. The name of the firm will continue as before, Leiter Bros. The change was made on account of the impaired health of Herman Leiter, who will retire to private life.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

## David Kaiser & Co.,

MANUFACTURERS OF

## FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

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STAMPED UPON ARTICLES OF SILVER  
IS A POSITIVE ASSURANCE OF THE  
STERLING QUALITY 925-1000 FINE.

## Gorham Mfg. Co.

SILVERSMITHS.

NEW YORK.

CHICAGO.

SAN FRANCISCO.

WORKS, PROVIDENCE.

ESTABLISHED 1850.

## C. F. RUMPP & SONS,

Manufacturers of

## Fine Leather Goods,

Mexican Hand Carved Novelties.

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PHILADELPHIA.

NEW YORK SALESROOM,  
621 Broadway.

SEND FOR SPECIAL JEWELERS' CATALOGUE.



Pocket Books, Card  
Cases, Photo Frames,  
Dressing Cases, Cigar  
Cases, Music Rolls,  
Traveling Clocks, &c.  
Gold and Silver Mount-  
ed Goods.





# Herrmann & Co.,

29 East 19th Street,

New York,

Have now ready an elegant and  
complete line of Fine Leather  
Goods in Staple Leathers and  
Rare Hides, mounted in Gold  
and Silver.

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For The Trade Only.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

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Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies.** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeltung, für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeltung, Jäger-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol. XXXV. Sept. 22, 1897. No. 8.

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**Manufacturing Jewelers Unusually Active.** A GOOD barometer of the state of the jewelry industry is the weekly list of amounts

representing the value of gold bars exchanged for gold coin at the New York mint. As the bulk of this exchanging is done by manufacturing jewelers, who govern the volume of their output of finished goods by the present as well as anticipated demand upon the retail jewelers, increases or decreases in the figures may be considered a nearly true index not only of the existing conditions but of future conditions of the jewelry industry as a whole. The weekly totals for the first three weeks of September have been unusually large, each week showing an increase over its predecessor as may be seen from the following figures: Week ended Sept. 4, 1897, \$171,300; week ended Sept. 11, 1897, \$176,580; week ended Sept. 18, 1897, \$226,754. This exposition of figures is conclusive proof that manufacturing jewelers are busy making up goods for either immediate delivery or in anticipation of a heavy demand in the near future.

### Newspaper Diamond Mines.

WITH practically the entire diamond production of the world controlled by one company, the De Beers Consolidated Mines, it is to be expected that the newspapers should from time to time report the discovery of veritable Golcondas. One writer, after spluttering over some quasi-scientific propositions, asks the question: "Why should not the Klondike yield diamonds as well as gold?" We don't know why it should not, any more than why a fellow's backyard should be the trysting place for felines and not a mine of Koh-i-noors and Nassacs. One of the newspapers' favorite occurrences in the extension of diamond production is the fitting out of expeditions from the City of Mexico to search for the lost diamond fields in Guerrero. The story of these "fields" is furnished by Santiago Ramirez, who gives it on the authority of Senor Del Moral. It is as follows: General Guerrero, while searching with a few soldiers for a suitable campaigning ground, found what appeared to be large pebbles, some of which, on being broken open, proved to be hollow geodes, and to contain loose, brilliant crystals. Two of these, which had been given by the General to a lady and had been mounted as earrings, were, about the latter part of 1822, shown by her to Professor Del Rio, who is said to have pronounced them diamonds, octahedral in form, and of a quality not inferior to any from India or Brazil. Senor Guillow, a lapidary of the City of Mexico, is said by Ramirez to have bought a number of these diamonds that together in their rough state weighed 18 karats. The largest of these, which weighed 3 karats, he presented to the Mining Col-

**616** More News Items.  
**6,034** More Inches of Original Reading Matter.  
**6,477** More Inches of Advertising Matter.

were published in THE JEWELERS' CIRCULAR, during the eight months January to August 1897 inclusive, than in any other weekly jewelry journal.

THE JEWELERS' CIRCULAR is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

lege Museum. Another crystal that weighed 2 karats General Guerrero kept for himself.

It is upon this story by Ramirez that the newspaper correspondents organize their expeditions. What is the ultimate fate of these expeditions we do not know, for after they are started in the newspapers, we never hear of them again. George F. Kunz, in his work "Precious Stones of North America," quotes this story from Ramirez, and comments upon it with these words: "As this is the only reference to the finding of diamonds in that country, it is to be regretted that nothing further is known regarding it. It is, however, highly probable that if, as is represented, the crystals were found in geodes, they were not diamonds, but quartz crystals."

### Evils of Imitation and Substitution.

WE reproduce in another portion of this issue, from an authoritative journal devoted to wheeling and the bicycle industry, a trenchantly written article, almost every word of which applies with as much force to every class of goods handled by the jeweler of today as it does to the lines of which the article particularly treats. This evil of imitation and substitution referred to has become so great that when many jewelers visit the markets, they search, not so much for good goods but for goods that they think look like good goods, but which are really frauds and shams. We, like the writer of the quoted article, have the old-fashioned belief that water will eventually find its level, and we also possess the conviction that the jeweler will ultimately learn that there is only one royal road to success in business and that is to give the customer his money's worth in goods. This he cannot do with cheap imitations and "just as good" goods, for such merchandise is dear at any price.

Hoettchen & Wolff are successors to the business of J. Mathewson, Astoria, Ill., who recently died.



## The Evils of Imitation and "Cheapness."

From *L. A. W. Bulletin*.

**I**T took the Creator six days to complete the world, and from the standpoint of excellent workmanship no one has had the hardihood to challenge the production or suggest improvement.

The Creation, however, is about the only thing that man has not tried to imitate, simply because imitation is impossible. The great six-days' work was not patented and there was no copyright on it; it was simply pronounced good, and it is good.

About everything else, however, has been imitated. Man is essentially an imitator—so is the monkey; and someone has declared that there is nothing new under the sun, and the one who uttered the thought was, likely, an imitator,—devoid of originality.

This is an age of imitation and substitution, and the cycle business has suffered from imitation and substitution as much as any other. If a man invents a new saddle other saddle makers, instead of getting up something new themselves, lie awake nights and consult days with their patent attorney to see how near they can come to stealing another man's brains without paying for them or without crediting the same. The same, much like the thieving process, has even entered into the imitation of a name-plate.

The man who made the first wood handle-bar was surprised to know that not only had he been copied but the copyist essayed to claim the originality as well.

It oftentimes costs a man or firm a lot of money and hours of anxious thought to produce a bicycle or parts of bicycles, but they know full well that the enemy lurks behind them in the form of an imitator—the man who imitates chiefly and from whom there is no escape and little, if any, redress.

If the man who said that there is nothing new under the sun had added to the saying that there was nothing new under the sun that could escape imitation, he would have been about right and more truthful.

Millions of dollars are spent yearly in obtaining copyright claims, but the patent lawyer who said that all a patent is good for is to enable a man to go to law was nearer right than the man who said that there is nothing new under the sun.

We cannot escape the charge that we are a nation of imitators, and that the world is full of imitators; and the one wonder is that someone has not claimed the credit of Creation or that he could equal or improve upon it.

Imitation and substitution are sapping the commercial strength of this country, and the desire to do business and undersell by imitating responsible concerns and reliable goods has served to create a well-founded suspicion in the public mind that they are either being defrauded by reliable concerns or humbugged by the imitation concerns. If the imitations were sold as imitations and cheap imitations, the public would know where to place their money; they would either buy reliable goods, knowing that they were buying original and standard articles or they would buy the imitations goods, not expecting anything better than they paid for.

Every line of business has suffered through imitation and substitution; the well known bicycles and bicycle sundries have been imitated by the cheap Johns of the trade, and meritorious articles have been injured and maligned by the seller of inferior stuff, who is always ready with the patent lie, "It is just as good."

I have the old-fashioned belief that water will finally find its level and that imitation goods and imitation talent will fade before the genuine article. You see it demonstrated daily, and the only hope for the future is that the public will finally become so well educated that lying and imitation will not avail the vender who practises imitation and substitution.

It may be that the hard times have sharpened the wits of the people, for it is a fact that people

in all lines of business are now being questioned by the buyer, who wants to know all about what he is buying—whether it is a bicycle, clothing, food or medicine. The proud assertion "It is just as good, but we do not charge half as much," is meeting with the queries, "Is it worth as much?" "Did it cost as much?" "Will it wear as well?" "Will it go as far?" etc.

It will be a God-send to the trade when the cheap imitator is driven out, for not until then will the legitimate and reliable manufacturer sell his goods and make a decent profit.

It is a well-known fact that manufacturers of bicycles and all fittings of the cheap order have oftentimes obtained more for their goods than the merits of the goods warranted, and again it has been proven by the failures that some people have sold goods for less than actual cost. It means that someone, in the shape of a creditor, suffers, and our lax bankruptcy laws allow them to easily shuffle through the failure and start again on their reckless career.

We can learn a good deal from the old countries in the manner of conducting business, even if we are a go-ahead, enterprising people—sometimes too much so. The great desire in this country today is to make and sell—profit or no profit—as long as goods are sold, and the announcement, oftentimes widely separated from the truth, "We have sold our output," is the height of many a firm's ambition, but the tale of the ledger at the end of the year is not so pleasing.

Business is very seldom done in foreign countries without a reasonable profit and a fair return for money invested. They count the cost of material, they allow for losses, they figure on a fair profit, and then they sell the goods or keep them in the store rather than sell them without profit.

Surprise is oftentimes expressed at the failure of some firms, and the statement is very often made: "They were doing a large business; we do not see how they could fail." Their failure comes almost nine times out of ten because they had not counted the cost, and sold without fair profit or gave too much credit.

Harking back to the question of imitation and substitution: these two unnecessary evils enter into almost every department of business life. High-salaried men with ability are asked to give way to cheaper men who are costly in the end; and in this connection another false saying comes into view, "There are as good fish in the sea as ever were caught." Perhaps there are, but it is expensive waiting sometimes for them to bite, and bait is costly. One good man is worth three poor ones,—especially is this the case with reference to salesmen. A poorly dressed man, with little or no ability, is not given any reduction by the railroads or hotels, and he cannot sell as many goods as the man who commands a better salary, but his expense account is just as large and sometimes larger.

## Letters to the Editor.

### SAMUEL FRIEBE IS NOT GOING TO THE KLONDIKE.

Boston, Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

I have been considerably annoyed this morning by being asked, "When are you going to the Klondike?" and "Are you really going?" and "I thought you had better sense," etc. Upon demanding an explanation for the cause of these questions, I was informed that your last edition (See edition of Sept. 15) contained an article to the effect that I had gone to Klondike or was about to go. Now, Mr. Editor, I cannot believe that you allow or encourage your reporters to make such false reports, reports that have no foundation whatever, and I am surprised to find such on your staff of reporters; if your reporter had heard such a story about me, he should have come to me first to find out if there was any truth in it. I always supposed "Browning" had more common sense, until quite recently. I do retail watch work, or in other words, I do a general

watch repair business, and also some trade work for out-of-town parties. Now, Mr. Editor, I suppose you realize that a report about me, such as appeared in your paper, is liable to do me much harm, for if any of my out-of-town customers see this report they would naturally stop sending work to me.

I called at the "Globe" office just now to see Browning and demand an explanation, but he has started on his vacation.

It is a poor way to advertise your paper, or to get advertisers, if you put in anything or everything without finding out the truth of the matter. Now, in conclusion, I will say I trust you will do me justice by correcting this misstatement in the same place as where the article appeared. I am doing a fair business; have no idea of going away; do not trouble or slander anyone, and don't wish to be troubled or slandered.

SAMUEL FRIEBE.

[As the evil effects of an erroneous item of news may be said to increase in geometrical progression, it is appalling to think how much annoyance the item Mr. Friebe refers to would cause him in, say a week, if in less than one day he had to submit to at least three separate and distinct annoying questions. Therefore we hasten to correct our error, or rather allow Mr. Friebe's letter to serve as a correction. —Ed.]

### ANOTHER VERSION OF THAT FAMOUS GAME OF BASEBALL.

St. Louis, Sept. 17, 1897.

Editor of THE JEWELERS' CIRCULAR:

In your issue of the 8th inst. I notice an article from a retail jeweler criticising the umpire's work at the famous baseball game between the St. Louis jewellers, and we hope you will give the inclosed article a space in your next issue, so as to place the suspected in the right light, and oblige, yours respectfully,

J. J. McKenna,

Captain Jobbers & Mrs. B. B. Club.

### ANOTHER VERSION OF THE GAME.

It is no surprise that the umpire called every ball pitched by the Jobbers and Manufacturers twirler a strike because he pitched that kind of ball, while the pitcher of the other side invariably missed the plate by at least five feet. Regarding the batted ball declared fair by the umpire and by the other side claimed foul, it must be understood that the bases were not anchored, but were continually shifting about, and at that special moment the ball was in line.

It was only an act of charity on the umpire's part to call the game at the end of the fifth inning, as the opposing team was completely used up, and had the game continued some serious accident might have happened. All the way through the work of the umpire, your worthy correspondent, showed that he was well qualified to act and that he showed extremely good judgment and impartiality in all his decisions.

Competent judges say that his work was better than that of the average League umpire, and it was hinted that the position of League umpire was offered him at a tremendously large salary, and he refused only on account of the approaching end of the season, but should the position still be open next season he would most assuredly accept.

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week ended Sept. 18, 1897.

Sept. 13.....	\$65,347
" 14.....	46,026
" 15.....	46,360
" 16.....	39,738
" 17.....	18,906
" 18.....	10,377
Total.....	\$226,754



**New York Notes.**

O. M. Farrand has entered judgments against Frederic C. Nugent for \$42.55 and \$112.55.

A judgment against Geo. Yazbeck for \$234.73 has been entered by A. Yardum and others.

The Rockford Silver Plate Co., Rockford, Ill., have applied for membership in the New York Jewelers' Board of Trade.

Salvatore Desio, jeweler, 1012 F St., Washington, D. C., is visiting New York, making his headquarters with I. Castagnetta & Son, engravers, 20 Maiden Lane.

Applications for membership have been received by the New York Jewelers' Board of Trade from Benj. Allen & Co., Chicago; Hamilton & Hamilton, Jr., Providence, R. I., and A. K. Shiebler & Son and Lassner & Nordlinger, New York.

Clayton L. Moak, for the past six years a salesman for Eisenmann Bros., has started in business for himself as an importer of diamonds and precious stones, with an office at 21 and 23 Maiden Lane.

E. Aug. Neresheimer, of E. Aug. Neresheimer & Co., has become acting president of the Theosophical Society of America, owing to the resignation of President Hargrove. Mr. Neresheimer was formerly the vice-president of the society.

Mrs. Ellen Peck, the notorious confidence woman, who, as told in THE CIRCULAR last week, was arrested on a charge of robbing Christopher Gini, jeweler, 31 E. 20th St., of jewels valued at \$300, has been held for trial by Magistrate Hedges in \$1,000 bail.

The A. Edmund Hildick Co., of New York, have been incorporated to manufacture and deal in leather goods, cutlery, optical goods and bicycles. The capital is \$25,000, and the directors include A. Edmund Hildick, L. A. Drumm and J. T. Wood, New York.

Mrs. Aaltje T. Zilver, mother of Joseph, Andr. and Samuel Zilver, of Zilver Bros., diamond cutters, Brooklyn, died Thursday, aged 75 years. Mrs. Zilver was the widow of the late Aaron Simon Zilver. The funeral services were held Sunday afternoon at her late residence, 347 5th St., Brooklyn.

Hayden H. Butts, of Hayden W. Wheeler & Co., has the sympathy of his associates and friends in the trade in his

sorrow, due to the death of his baby daughter, Esther Jackson. The child, who was but two years old, died Thursday. The funeral took place from Mr. Butts' residence, 61 W. 74th St., Sunday afternoon.

A petition by the Harlem Board of Commerce asks the Fire Board to resume the ringing of curfew in Mount Morris Park, urging that all the clocks are wrong since the discontinuance of the custom. The expense of maintaining the curfew and its utter absence of value to the department are offered as reasons for not complying with the request.

An attachment for \$524.42 was issued to the sheriff of this city last week against the H. Ludwig Co., manufacturing jewelers, Providence, with New York office at 529 Broadway. The attachment was in favor of Epstein Bros., attorneys, 280 Broadway, on a disputed claim for legal services. It was obtained on the ground that the defendants were non-residents.

Frank Edge, a jeweler, living at Woodlawn and Bergen Aves., Jersey City, who was picked up unconscious on a Pennsylvania railroad ferry boat last week and taken to the Jersey City hospital, was released Sept. 14. Edge, who was unconscious four hours, says he was at the New York Ophthalmic hospital, being treated, and was given an injection of atrophine in his eye, and got some of it in his mouth.

Joseph Harris, of 210 E. Broadway, was a prisoner before Magistrate Flammer in the Essex Market Court last week, charged with having committed, in company with another man, a bold robbery on Louis Price, said to be a jeweler at 220 E. Houston St. Price left his brother Harry in charge. One of the men held Harry while the other helped himself to the jewelry in the showcase. Harris was captured, but his companion escaped. The prisoner was committed for trial in \$1,000 bail.

Justice McKean, of the Seventh District Court, last week reserved decision on an action brought by Jacques Roberscheck against Tiffany & Co., to recover \$150 for services rendered. The jewelry firm said in answer that the work done by Roberscheck was not up to the standard, and said his claim was exorbitant. Much testimony was adduced on both sides. Tiffany & Co. of-

fered to compromise the matter for \$20, but Roberscheck would not accept the proposition.

Geo. F. Kunz, of Tiffany & Co., and Ludwig Nissen, of Ludwig Nissen & Co., have been appointed members of the Jury of Awards of the Tennessee Centennial Exposition, at Nashville. Mr. Kunz is also a member of the State delegation to the fair, and Mr. Nissen goes to Nashville in the triple capacity of juror of awards, treasurer of the Brooklyn committee, and member of the committee of the Merchants' Association.

The complaint in the suit recently mentioned in these columns that has been brought in the Supreme Court by the L. E. Waterman Co. against the A. A. Waterman Pen Co., has been served on the defendants. The L. E. Waterman Co. demand \$10,000 for injuries to their business, etc., through the alleged acts of the A. A. Waterman Pen Co. in imitating their goods and using the name "Waterman" on their pens. They also ask an injunction restraining the defendants from making or selling a fountain pen having the names "Standard," "Reliable," "Ideal" or "Waterman," and from imitating the trade mark of L. E. Waterman Co.

The schedules of Geo. Yazbeck, exporter and jobber of jewelry and notions, 80 Greenwich St., who assigned Aug. 19 to F. C. Griswold, were filed in the Supreme court Friday. They show liabilities of \$16,849.76, with assets nominally valued at \$10,492.58, actually worth \$2,039.12. The assets consist entirely of accounts receivable with the exception of a bank balance of \$39.12. Among the creditors in the jewelry and kindred trades are: I. Ollendorf, Porter Bros. & Co., Henry Lederer & Bro., J. Boller, Manhattan Novelty Co., Benziger Bros., Leon Hirsch, Spencer Optical Mfg. Co., S. & B. Lederer, Torrey Jewelry Co., Follmer, Clogg & Co., L. S. Friedberger & Co. and Marden & Kettley.

At a meeting of the New York Credit Men's Association held Thursday afternoon, the following ticket of officers for the ensuing year was elected: President, R. P. Messiter, Minot, Hooper & Co.; vice-president, O. G. Fessenden, Hayden W. Wheeler & Co.; treasurer, William Naumburg, Naumburg, Kraus & Co.; executive committee, Charles Biggs, actuary of the Hat Trade Credit Association; Hugo

# Dorflinger's American Cut Glass.

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

## C. DORFLINGER & SONS,

915 Broadway.

NEW YORK.

36 Murray St.



## Effective Advertising For Fall Trade.

THE most striking and artistic method of advertising a retail Jeweler can employ is to send to his customers a copy of "Famous Diamonds of the World." This is an artistically printed booklet containing engravings of the famous diamonds of the world, together with a description and history of the stones. It is a book that will be read and preserved by every one receiving a copy.

32 PAGES.  
HARD,  
CALENDERED  
PAPER.  
ARTISTICALLY  
PRINTED.  
FINE  
HALF TONE  
ENGRAVINGS.  
BOUND IN  
COLORED  
ENAMELED  
PAPER  
COVER.



FAC-SIMILE OF COVER.

BY printing these in large quantities we are enabled to sell them to Retail Jewelers below the cost of ordinary pamphlets that have no intrinsic value and are thrown away. The price is so low that it will permit of its wide distribution to the public.

**Write for Sample Copy and Prices.**

**JEWELERS' CIRCULAR PUB. CO.,**  
189 BROADWAY, NEW YORK.

### The Best Window Attraction

REPRODUCTIONS OF THE

### FAMOUS DIAMONDS OF THE WORLD,

as described in above booklet can be had  
at \$10.00 PER SET, nicely boxed.

**A SURE TRADE WINNER.**

**JULIUS EICHENBERG,** 174 WEYBOSSET STREET,  
PROVIDENCE, R. I.

Kanzler, Muser Bros.; T. H. Bartindale, Morse & Rogers; E. E. Huber, of Eberhard Faber; C. D. Potter, F. W. Devoe & C. T. Reynolds Co.; Alf P. Sloan, Bennett, Sloan & Co.

Wm. E. Marcus, of Marcus & Co., sailed for Europe Wednesday on the *St. Paul*.

Henry A. Billings officially announces that he is carrying on business under, and continuing the use of the firm name of Chester Billings & Son.

One of the principal attractions announced for the Fall reception of the Prospect Park branch of the Young Women's Christian Association are some recitations by Miss Florence Thomas, the gifted daughter of Harry Thomas, of the New York Jewelers' Board of Trade. Miss Thomas, who is but 16 years old, has already won a reputation as a brilliant child elocutionist.

Upon the complaint of Oliver M. Farrand, a jeweler at 3 Maiden Lane Detectives Vallely and Cain, Monday arrested a woman who gave her name as Fannie Harrison, but who is believed to be Miss Florence B. Harmon, sister of former Attorney General Harmon. She is charged with the larceny of an opal and diamond ring valued at \$75. Mr Farrand says that on Friday she called at his store and looked at some rings. Having been handed a tray, she moved it to the light in order to get a better view of the rings and when she handed it back one was missing. Mr. Farrand was not certain that the ring had been taken until the woman had left the store, but when he had assured himself of the fact he sent a clerk to follow her. The salesman followed the woman to 38 W. 35th St., and watching the house Saturday saw her come out and followed her to the jewelry store of Hamrick & Co. Inquiry at this store elicited the fact that she had inquired about having an opal changed in a ring, which, from the description, the clerk recognized as the one stolen from Mr. Farrand. The police were notified and Hamrick & Co. were instructed to write to Miss Harmon, as she had described herself to them, asking her to call Monday and see some fine opals. The detectives and the salesman were closeted in an adjoining room when the woman arrived in answer to the note and when Mr. Hamrick asked her for the ring in which she wanted the opal changed she handed it over without suspicion. The jeweler then stepped into the other room and showed it to Mr. Farrand's salesman, who identified it by the number and firm mark it contained. The detectives then took the woman into custody. In the Jefferson Market Court she gave her name as Fannie Harrison, of 143 W. 69th St., and waived examination. At the house to which the clerk had followed her, however, a reporter was told that the woman was Miss F. B. Harmon, sister of Judge Harmon, Attorney General under President Cleveland. Miss Harrison or Harmon was held for the Grand Jury in \$1,000 bail.



### Trans-Atlantic Voyagers.

FROM EUROPE.

Morris Kollender, New York, and J. G. Doty, of the American Turquoise Co., New York, returned Saturday on the *Umbria*.

A. F. Jammes, New York, and J. W. Riglander, of Hammel, Riglander & Co., New York, returned Sunday on *La Gascogne*.

Loring Andrews, Cincinnati, O., and Louis Tiffany, New York, returned Saturday on the *St. Louis*.

C. H. Jacot, of Jacot & Son, New York, returned Saturday on the *Veendam*.

Gustav Amsinck, New York, and Mr. and Mrs. Jean Tack, Newark, N. J., returned last week on the *Normannia*.

Rud. C. Hahn, New York, returned Monday on the *Havel*.

### Veritable Art Works in Enamel'd Gold and Silver.

After experimenting carefully and assiduously for over two years, G. de Feste-tics, enameler on fine works of gold and silver, 14 E. 15th St., New York, has succeeded in producing enameled effects which can conscientiously be classified among objects of true art. His achievement is an innovation and a revelation in enameling. It consists of the reproduction of scaly animals, mainly fish, in tints so perfect and life-like as to rival the best works of still life and animal painters on canvas. Not only in the coloring, but also in the drawing of the animals and fish has the mirror been held up to nature, making the ensemble almost faultless. THE CIRCULAR representative, who was among the first to whom was extended the privilege of examining these new effects, was informed that a number of the leading silversmiths and jewelers of New York and Philadelphia have highly praised the work. So far it is shown only on cigar and cigarette cases, match safes, etc., of silver, gold or silver gilt.

## The Machine is Mightier than the Hand!



It is, at least, in this case. The man unfamiliar with the art of engraving **CAN NOT** engrave by hand. He **CAN** execute the finest engraving, however, if he uses

### The Eaton-Engle Engraving Machine.

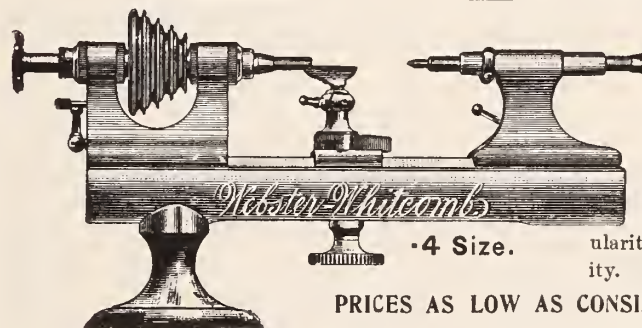
Engraves everything. Write to the makers,

**EATON & GLOVER,**  
111 Nassau St., New York.

Easy to Buy. . . Easy to Work.

## A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . . .

### Webster-Whitcomb.

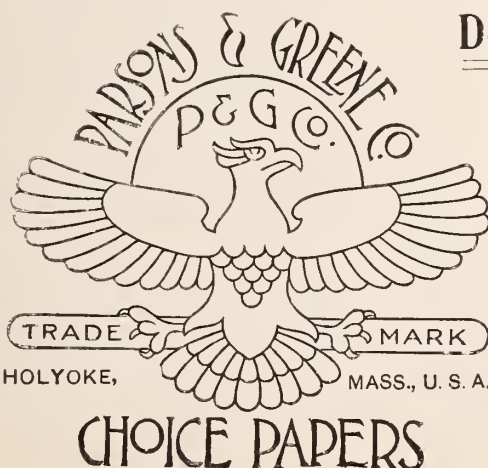
Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO  
**AMERICAN WATCH TOOL COMPANY,**  
toney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.  
INCORPORATED 1894.

WALTHAM, MASS.



## Do Not Wait Until The Last Moment...

YOU WHO ARE CONTEMPLATING ADDING STATIONERY TO YOUR REGULAR LINE, NEITHER YOU WHO HAVE ALREADY DONE SO. PLACE YOUR ORDERS NOW. BUSINESS IS SURE TO BE GOOD SOON, AND THERE WILL BE A RUSH. OUR LINE IS THE MOST EXCLUSIVE, AND UP TO DATE IN EVERYTHING. JUST THE LINE FOR THE JEWELRY TRADE TO HAVE.

**PARSONS & GREENE Co.,**  
HOLYOKE, MASS.



## Isn't This Just What You've Been Looking For?



HEIGHT, 1 1/4 INCHES.

### Our Display Card Makes Thimble Selling Easy.

One of these handsome and useful  
display cards with a gross of our  
**STERLING SILVER THIMBLES.**

ASK YOUR JOBBER FOR THEM.

## SIMONS, BRO. & CO.,

Philadelphia — New York — Chicago.

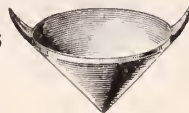
## Something New

— FOR —

## Buyers of White Stone Jewelry.

### The Two Point Invisible Setting.

PATENTED.



FOR SINGLE STONES  
AND CLUSTERS.

IN ANY SIZE FROM  
1/16 CARAT TO 3 CARAT

ENLARGED VIEW.

WE ARE SOLE OWNERS OF THIS NEW DEVICE.

WE USE IT IN ALL STYLES OF STONE JEWELRY.

MADE IN

**SOLID GOLD AND ROLLED PLATE.**

When placed in Clusters the Settings are absolutely invisible; nothing but the Stones can be seen.

SEND TO YOUR JOBBER FOR SAMPLES.

MADE, USED AND SOLD ONLY TO THE JOBBING TRADE BY

## R. L. Griffith & Son Company,

144 PINE STREET, PROVIDENCE, R. I.

Also Sole Owners of the Famous **GOLCONDA GEM**, the Finest Imitation Diamond in the World.

## Trade Gossip.

Lassner & Nordlinger, 68 and 70 Nassau St., New York, report a very satisfactory state of trade. "We are very busy on our diamond cut doublets," said Mr. Lassner to a CIRCULAR representative, "and, in fact, have all we can do to fill our orders."

F. H. Noble & Co., Chicago, report N gold solder as selling fast with orders constantly increasing. "When the user sees that N in a circle he knows it is of good color and flows easily, and orders his jobber to send no other," said Manager Van Pelt.

The United States Watch Co., Waltham, Mass., have issued a new price list. The company are among those who testify to the marked improvement in the volume of business. B. Veit succeeds O. E. Davies as manager of the New York branch of this company at 68 Nassau St.

C. F. Livermore, Chicago manager for the Middletown Plate Co., thus gives his reasons for being happy: "Trade is the best we've had since 1892. The whole line is selling well. On my recent trip, including principal cities from Detroit to Denver, I found the best business in five years. Our line of sterling silver hollow ware, which the house placed on the market two months ago and was their first venture in sterling, has proved a great success. Orders are good from all sections, but are particularly good from the west and south."

C. F. Rump & Sons, 5th and Cherry Sts., Philadelphia, Pa., are showing some new lines of leather goods which to an unusually large extent possess the necessary elements to impress the judicious buyer. The firm's specialty this Fall is Mexican carved leather, and they have used it to excellent advantage in a large variety of articles. Another feature of the assortment of Mexican carved leather goods is the variety of patterns in carvings, the firm now showing between 50 and 60 designs. The other lines are equally satisfactory and there is a generous sprinkling of novelties.

To show the beauties of their latest pattern in sterling silver flat ware, the "Kenilworth," Simpson, Hall, Miller & Co., Wallingford, Conn., have issued a beautiful pamphlet of 16 large pages, 14x7 inches, bound within a heavy paper cover. The engravings contained in the book illustrate the staple shapes of forks and spoons, fancy pieces and ladles, carving sets and cutlery. The "Kenilworth" is a remarkable handsome pattern, oval in outline and entirely original in the main features of its decoration. The pamphlet under notice is an unusually fine piece of printer's and engraver's work and shows the pattern with all the effect it deserves. A pretty decorative detail on the cover is two views of the ruins of Kenilworth Castle, Scotland. A full sample line of the "Kenilworth" flat ware pattern is to be found at all the company's branches.

## WM. L. GILBERT CLOCK CO.,

Manufacturers,

FACTORIES, WINSTED, CONN.

SALESROOMS:

37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.

54 and 56 Madison Street, Chicago.  
Montreal, Canada.



## Special Notices.

Rates 70c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

BY A YOUNG MAN, seven years' experience, has own tools; first-class references. A. H. W., care JEWELERS' CIRCULAR.

SITUATION WANTED by first-class engraver and jeweler; experience of 23 years. Address John McLernon, 49 Jay St., Rochester, N. Y.

TO FINISH TRADE, with a first-class watchmaker and engraver; 2½ years' experience. Good references. Address Watchmaker, Short Creek, W. Va.

A FIRST-CLASS REPAIRER on jewelry wishes position; steady, sober, industrious; best references; own tools. Scanlan, care JEWELERS' CIRCULAR.

A WATCHMAKER desires position; own tools; 20 years' experience; good references; south preferred. Address Experienced, care JEWELERS' CIRCULAR.

WATCHMAKER, ENGRAVER AND OPTICIAN wants position by first of October. Can give references. A. G. Rugh, New Alexandria, Westmoreland Co., Pa.

WANTED by a watchmaker of 30 years' experience a place where good watchwork is needed; no bad habits; excellent tools. Address "X," care JEWELERS' CIRCULAR.

POSITION by a young man who has had experience as watch, clock and jewelry repairer and salesman; tools and references. Address "E. D.," 34 Bates St., Westfield, Mass.

WATCHMAKER, engraver, jeweler, optician and salesman wants a position in three weeks; temperate; age 28; single; state wages. Address B. P. S., care JEWELERS' CIRCULAR.

WANTED—Position by good all round man in jewelry store; 14 years' experience; good references; willing to earn wages. Address Watchmaker, care JEWELERS' CIRCULAR.

SITUATION WANTED in a whole-sale jewelry house, either in office or on the road; 5 years' experience in the business; good references. Address A. E., care JEWELERS' CIRCULAR.

FINE WATCHMAKER, good engraver, graduate optician wants position; age 39; nine years' experience; last three years same place (manager). A. M. Kling, Box 357, Selinsgrove, Pa.

OPTICIAN AND A SALESMAN, post graduate of Chicago Ophthalmic College, familiar with all methods; will work for salary or commission. Address J. H. D., 414 Karbach Block, Omaha, Neb.

BY SOBER AND INDUSTRIOUS young man a assistant watchmaker; can do all clock work and some jewelry work. Reference from late employer. Address F. C. B., care JEWELERS' CIRCULAR.

YOUNG MAN who is a good optician and plain engraver, with some knowledge of watch work, wishes situation to secure more experience on watch work. Has test case and tools. Box 485, Coatesville, Pa.

POSITION WANTED by a first-class refractionist; five years' experience; use all objective methods, own trial case; ophthalmoscope and retinoscope; have recently taken a special course on diseases of the eye; reference, Dr. R. H. Knowles, 106 East 23d St., New York; am also good watchmaker, 16 years' experience, and first class salesman. Address F. D. W., care JEWELERS' CIRCULAR.

## Help Wanted.

WANTED—Competent French clock repairer, as assistant. William Wise & Son, Flatbush Ave., Brooklyn, N. Y.

WANTED—Salesman to cover southern territory for a prominent silversmith; must be a hustler; references required. Address E. J., care JEWELERS' CIRCULAR.

WANTED—A first class letter engraver, and can also set diamonds; references required; steady position to the right party. McAllister & Humbuch Bros., Rochester, N. Y.

WANTED—A first-class jeweler, setter and engraver; send references, state salary expected, give age and experience at the trade. Address Chas. S. Stiff, Little Rock, Ark.

WANTED—An experienced workman on French and hall clocks, and capable of taking in that kind of work; must also be able to repair jewelry; permanent employment near New York City. Address, with references, E. C. K., care JEWELERS' CIRCULAR.

## Business Opportunities.

FOR SALE—Good will, stock and fixtures of a well-known retail jewelry business; also a completely fitted up workshop; very best of reasons for selling. H. Murray & Sons, Agts., 101 S. 11th St., Philadelphia, Pa.

AN ESTABLISHED MANUFACTURING silversmith's business offers opportunity for profitable investment of capital and services, or will sell plant and good will on terms to insure profit. Bogert, care JEWELERS' CIRCULAR.

## For Sale.

FOR SALE—30 jewelry trays, plush, to stack, good as new; will take \$15 co. Also King's optometer in good order; cost \$22.00, will take \$10.00. Address Box 172, Altamont, Ill.

## Miscellaneous.

WANTED—Burglar and fireproof safe, counters, showcases, rolltop watchmaker's bench, comfort glass case, diamond scales, watch sign, cheap for cash. Tarr, 214 W. 102d St., New York.

A GOOD LIVE sole agent in every town. Jobber preferred, to sell our popular price fountain pens to the retail trade, for our account, on 15 per cent. commission. Diamond Point Pen Co., 223 Broadway, N. Y.

SIDE LINE.—Salesman traveling south for a first-class house desires a side line for November and December; describe line and state commission; best references. Address "Special," care JEWELERS' CIRCULAR.

EXPERIENCED SALESMAN in jewelry trade in New York, Pennsylvania and New England States wishes opportunity to carry favorable side line; best reference. Address E. C. H., care JEWELERS' CIRCULAR.

MON GRAMS—Engraved steel plate of over 30 cipher designs; two, three and four letters, plain, single and double lined, ribbon, split and twist, leaf, scroll and continuous; by engraver of 20 years' experience; for jewelers and engravers; imprints on finest lithographic translucent tinted stock, mounted, sheet, 8x10½, suitable for framing; price, \$1.00; in handsome picture matts. \$1.50, securely mailed. Chas. W. Weinholdt, 1275 Lexington Ave., New York.

## Jewelry Stocks Bought.

Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing John Grosberg, 54 First St., N. Y.

## I Buy Jewelry Stocks.

I pay SPOT CASH for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry

Address, M. F. Confidential.  
Care JEWELERS' CIRCULAR.

### To the Trade.

Please address all mail matter as below. Opened a repair shop here June 1st, 1896. No store; sell from broken stock. Respectfully yours,

CYRUS CONDIT, Jeweler,

14 Union Avenue, - - - Everett, Mass  
September 20th, 1897.

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## CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,  
3 Maiden Lane, New York.



# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO, WEDNESDAY, SEPT. 22, 1897.

NO. 8.

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

M. V. B. Elson, Freeport, was here on a small buying trip last week.

C. F. Billau, Cedar Rapids, Ia., was in town last week stocking up.

H. C. Bott was here last week buying for a store he has just started in Milwaukee.

Frank Wuerth, Leavenworth, Kan., called on the trade on his return from a visit in the east.

L. W. Otto, Crawfordsville, Ind., is one of those who believe in buying early and avoiding the rush.

A. L. Reach, F. H. Noble & Co., is on an eastern business trip. This is Mr. Reach's first trip in that territory.

Henry Kohn, Stein & Ellbogen Co., got back Wednesday from an enjoyable social visit in New York and Philadelphia.

W. H. Gleason, of C. H. Knights & Co., is visiting at his old home in Wardsboro, Vt., where Mrs. Gleason preceded him. He will be away 10 days or two weeks.

Jenison & Seaman have succeeded J. W. Nunemacher, 148 La Salle St. Mr. Jenison was formerly associated with Mr. Nunemacher; Mr. Seaman was a manufacturer of jewelers' specialties. Both are experienced men.

F. T. Weigle, 1017 Champlain building, N. W. corner State and Madison Sts., who represents Allsopp Bros, Nesler & Co. and J. L. Crandall & Co., reports a fine business, with a slight reaction during the recent warm spell. Each of the lines is selling well, especially the ring line.

J. W. Nunemacher, for 10 years past on La Salle St., recently went to Seattle and traded off an odds-end stock of jewelry he had been trying to dispose of for two years past, for horses to pack goods over the passes leading to Klondike. Mr. Nunemacher left Juneau and is now over the pass.

At the annual election and banquet of the Maryland Society, held at the Union League Club the 13th, William J. Digges was elected treasurer for the ensuing year. Besides his duties as manager of the Chicago branch of the New York Jewelers' Board of Trade, Mr. Digges

also found time to serve on the entertainment committee, which arranged the banquet of the Maryland Society.

## Rambles Among Retailers.

"Things have improved very much with me since I moved from Oak St.," said C. M. Robertson, 187 N. Clark St., near Huron. "I have a very large trade with members of the fire department and my repair work keeps me busy."

L. C. Krueger has opened a new and handsome store at 85 Randolph St. He will also continue his store at 259 Blue Island Ave., which he has successfully conducted since 1883. The Randolph St. store is well located and has been handsomely fitted up and well stocked.

H. F. Alborn, for 12 years at 214 Lincoln Ave., previous to entering the retail business was in charge of the watch department of Otto Young & Co. Mr. Alborn was with that firm eight years—four years as watchmaker and four in charge of the department. He has built up a good trade at 214 Lincoln Ave. Since the first of September he says trade has picked up quite a bit, and he expects a nice Fall business.

A little boy came to brighten the household of Matt. Hibbeler on the 13th, and three other little noses in the family are out of joint. Mr. Hibbeler is the successful jeweler at 165 Center St., near Bissell. He owns his handsome store property and says all his troubles are little ones. In speaking of the course of trade Mr. Hibbeler says there is a lessened demand for filled goods and a corresponding increase in better lines. Sales are satisfactory and two watchmakers at the bench are busy.

G. R. Wolff, 968 N. Halsted St., while a comparatively young man, enjoys the distinction of being the "oldest" jeweler in that section, so far as length of location is concerned. He opened a store at 950 Halsted St. 10 years ago, and a year and a half ago moved into the larger and finer store at No. 968. Mr. Wolff is a practical watchmaker, having learned his trade thoroughly in his native town of Schivelbein, Germany. Former residents of the north side who have moved to other parts of the city frequently come to him from

long distances with their repair work. He reports watches and rings are the principal items of sale just now.

## St. Louis.

Frank W. Smith, manufacturer of silver ware, Gardner, Mass., paid the trade a visit the past week.

Otto Pfeiffer, president of the St. Louis Clock and Silverware Co., had a new arrival at his house on the 16th inst. It is a girl.

A fire occurred in the building, a portion of which is occupied by Weiss Jewelry Mfg. Co, 621 Locust St., on the 14th inst. No damage was done to his stock, the part of the building occupied by him escaping uninjured.

The Wicke Jewelry Co., capital stock \$5,000, were incorporated on the 16th inst. Henry Wicke holds 1 share, John A. Fischer 34 shares and Paul Schinke 15 shares, fully paid up. The new concern will occupy the same quarters as Henry Wicke did before his assignment.

The following outside jewelers were in town the past week: Otto Rink, Carlisle Ill.; W. Stahlburg, Chester, Ill.; C. L. Maxwell, Magnolia, Ark.; Geo. W. Alston, Tuscaloosa, Ala.; C. W. Beardsley, Litchfield, Ill.; B. & C. Clark, Purcell, Ind.; Mr. Ginder, Vicksburg, Miss.; J. R. Ueckert, Garland, Texas; M. G. Wolff, Chester, Ill.; S. Ferguson, Eureka Springs, Ark.; and J. A. Buckmaster, Rollo, Mo.

## Secretary Gage's Instructions Regarding the Duty on Watches.

WASHINGTON, D. C., Sept. 19.—Secretary Gage, of the Treasury Department, has issued to all Federal officers having to do with the appraisal and collection of customs duties the following instructions concerning the duties on watches:

"All watch movements, whether imported in cases, or separate, if not having more than seven jewels, 35 cents each; if more than seven and not more than eleven jewels, 50 cents each; if having more than eleven and not more than fifteen jewels, 75 cents; if more than fifteen and not more than seventeen jewels, \$1.25; if having more than seventeen jewels, \$3 each, and in addition thereto on all the foregoing 25 per cent. ad valorem. There is a general ad valorem duty of 40 per cent on watch cases and all parts of watches."



**Minneapolis and St. Paul.**

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Irons & Russell, by Mr. McAllister; Martin, Copeland & Co., by Mr. Houston; Sussfeld, Lorsch & Co., by Mr. Frank; Albert Berger & Co., by H. Somborn; Rogers Silver Plate Co., by Mr. Curtis.

Out-of-town jewelers visiting the Twin Cities the past week were: Nels Nelson, Brownston, Minn.; L. B. Wheeler, Hancock, Minn.; John Frisch, St. Charles, Minn.; Ben Matteson, Jackson, Minn.; C. O. Borgersrode, Winsted, Minn.; T. G. Mahler, Le Sueur, Minn.; Eric Anderson, Hector, Minn.; E. S. Houghton, Cannon Falls, Minn.; Mr. Frederickson, Sleepy Eye, Minn.; A. L. Mealey, Delano, Minn.; Wm. Krohn, Annandale, Minn.; Mr. Johnson, Kenyon, Minn.; Mr. Hangan, New Richland, Minn.; Otto Klug, Alma, Wis.

**Detroit.**

John Westby, Buffalo, N. Y., was in this city last week.

Roy Marsh has opened a jewelry store on Washington Ave., Lansing, Mich.

J. S. McLaughlin, Wyandotte, Mich., and C. E. Montford, Utica, Mich., purchased goods here last week.

Joseph Becker, of Jos. Fahys & Co., and Peter Henry, both of Cincinnati; Henry Koester, Eugene Deimel and Al. Schaub, Detroit, returned from a day's trip at St. Clair Flats. They caught in four hours over 200 fish which weighed 175 pounds. Mr. Schaub caught four, Mr. Becker 10 and Peter Henry almost the rest.

Frederick W. Virgien pleaded guilty last week to stealing \$1,500 worth of diamonds from the store of Albaugh & Sons, Hillsdale, Mich., and was sentenced to three and a half years in prison. Virgien was an ex-convict and a newspaper man, and was allowed to sleep in the store as a sort of night watch.

**Cincinnati.**

The Oskamp, Nolting & Co. bowling team bowled with the crack Wadsworth team last week and won two out of three games.

J. H. Lakin, of Neuhaus, Lakin & Co., is in New York on business connected with the firm. He will visit the principal factories in the east before returning.

Mr. Dreifus, the oldest traveler for Jos. Mehmert, who has been on the road for many years is in the city hospital undergoing a surgical operation for appendicitis.

W. T. Eichelberger, of Jos. Noterman & Co., returned last week from a three weeks' fishing trip on the lakes. Jos. Noterman, Sr., is rustiating in Henderson, Ky.

C. H. Kenkel, the veteran Main St. jeweler who has occupied the same store for the past 40 years, died last week at the age of 67 years. The business will be carried on as usual by his son.

Joseph Jonas' Sons turned out some very handsome class pins last week. This enterprising young firm are building up a first-class business. Their specialty is diamond mountings of which they have already made large quantities.

The Duhme Co. have re-leased the adjoining room which they relinquished not long ago to cut down expenses. They have added a stationery department and have enlarged their pottery and bric-à-brac lines, so they were obliged to have more room.

Two men, named Franklin and Martin, have been duping people with fake rings. They offer a ring containing a small diamond to a party and insist on getting the verdict of a jeweler. After the jeweler pronounces the value of the ring the pair switch off a fake ring on the victim.

Among the eastern men who passed through Cincinnati last week were: A. R. Dorchester, Fessenden & Co.; J. B. Richardson, E. L. Spencer & Co.; John Keane, Ostby & Barton Co.; Mr. Hodges,

Potter & Co.; Mr. Stearns, Roy Watch Case Co.; W. H. Jamouneau, Alvin Mfg. Co.

Chas Cook, jeweler for a quarter of a century at 5th and Smith Sts., was vindicated in police court last week from the charge of receiving stolen goods. Three rings and a watch that had been stolen from a party were found at his place, but Mr. Cook proved that he was an innocent purchaser and the case was dismissed.

O. E. Bell has returned from Minneapolis where he went to meet, by personal invitation, the leading jewelers of the northwest. That his visit was profitable is evidenced by the sales he made and the many new agents he secured for the sole representation of his firm's watch cases. The firm were so satisfied with Mr. Bell's trip that they may repeat the scheme at Nashville next month.

Cincinnati is not closing her gates to refugees from the south, but on the contrary she is giving welcome to all who seek shelter here. Papers outside the city have been stating Cincinnati has a quarantine, but at a meeting of the Chamber of Commerce it was decided to give welcome to all who came provided with a health certificate. The yellow fever in the south has certainly hurt the business which was just picking up. All the travelers who were in the south made a bee line for home. One got caught in New Orleans and was quarantined on a barge in the river for two days while his effects were being fumigated, before being allowed to go north. There will be no more traveling in that territory until cool weather as the trouble with quarantine officers in every town causes too much delay in getting around.

Two Medals from World's Fair. Australian Opals a Specialty  
ESTABLISHED 1869.

**Frederick J. Essig, Lapidist,**

and Importer and Cutter of  
**Precious and Imitation Stones.**

8th Floor, Silversmiths' Bldg.  
131-137 WABASH AVE., CHICAGO

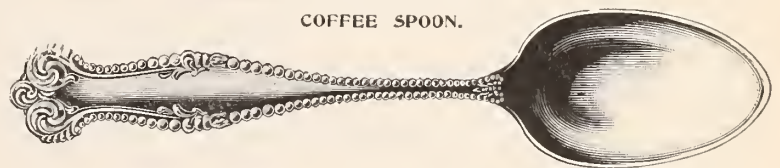


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THE BEST  
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Write for Particulars.

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CHICAGO  
149-153 STATE ST.

**Canterbury**

**MANUFACTURING CO.**

SILVERSMITHS

**NEWBURYPORT, MASS.**

**GENEVA OPTICAL CO.,** 69 Washington St., CHICAGO.

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.



Two colored sneak thieves entered the jewelry store of Michael Jauch, last Friday, and stole two gold watches, three filled watches, four silver watches and some other jewelry. The proprietor was asleep at the time of the robbery.

### Indianapolis.

Chas. W. Lauer, traveler for Heaton, Sims & Co., entertained several of his out-of-town customers during Fair week. Friday afternoon, Sept. 18, was Indianapolis Day at the State Fair. All the jewelers joined the other merchants in closing their places of business and making the day a success.

An incendiary fire was discovered Sunday, Sept. 12, in the rooms occupied by Mrs. H. E. Moses, dealer in spectacles. The rooms are in the building on the corner of Washington and Pennsylvania Sts. The fire had been started in three different places and quick work alone prevented its spread to other parts of the building. The loss in the optical establishment is estimated at \$500; insured.

The week of Sept. 13 to 18 was State Fair week, and the city was full of people from the surrounding towns all eager to see the sights and do more or less trading. Among the State merchants seen among the wholesale houses were: Joe Hummel, Dunkirk; G. W. Keifner, Loogootee; J. E. Ward, Worthington; W. F. Kattman, Poland; J. W. Hudson, Fortville; B. Meier, Edinburgh; Herman B. Lodde, La Fayette; E. M. Wilhite, Danville; Cole & Campbell, Bedford; Barnes & Foster, Spencer; A. Hawkins, Noblesville; Ike Booth, Tipton; J. W. Vest, Greenwood, and A. Pursel, Noblesville. The handsome new wholesale quarters in the Stevenson building were thrown open to the trade, and many were the expressions of admiration of the new homes of Baldwin, Miller & Co., Heaton, Sims & Co., S. T. Nichols & Co. and A. P. Craft. From the upper stories of the building the visitors enjoyed an excellent view of the entire city.

### Kansas City.

John Adams who was captured last week with \$2,000 worth of stolen diamonds in his possession and who was being held for investigation, escaped from the city hospital, where he was undergoing treatment.

For the annual Flower Parade in this city during Carnival week in October, the E. Jaccard Jewelry Co. have offered a marble bust and pedestal for the most artistically decorated double seated rig; J. R. Mercer offers a handsome vase for the best single rig; Cady & Olmstead offer a large silver lamp for best horse; and F. W. Meyer, a gold nut bowl for best saddle horse.

J. B. Goff, who has been for some time with E. W. Knowlton, Malone, N. Y., has started in business on his own account at Tupper Lake Junction, N. Y.

### Pittsburgh.

#### TRADE CONDITIONS.

Business during the past week picked up considerably over that of the previous week. The Exposition and one fare rates within a radius of 200 miles have brought an influx of visitors who have made business much brisker.

Said G. B. Barrett, G. B. Barrett & Co.: "There is a decided improvement in business conditions, and we are assured that there will be a continuance. The Fall and Winter trade will be lively from the present prospect."

Frank D. Hartman, West, White & Hartman: "The indications point to a prosperous season, which will exceed seasons of several years past. The holiday trade will be lively. Collections are much better, and the outlook is encouraging."

Otto Heeren, Heeren Bros. & Co.: "There seems to be a feeling of confidence among the trade which augurs well for the early increase in business returns. Our business during the past month has been over the average. Merchants' Day has been postponed until after the Exposition, owing to inability to secure good railroad rates. The event will benefit local interests, and I endorse the movement to bring merchants to the city."

J. Madison Stoner has returned from a month's bridal tour on the lakes.

Otto Heineman, the Allegheny jeweler, has come back from a trip to Canada and the lakes.

A. Schmidt, Braddock, Pa., has removed to more commodious quarters on Braddock Ave.

Joseph Buerkle, for Heeren Bros. & Co., has started out with well stocked cases on a long trip.

An execution for \$150 was issued during the past week by Robert E. Michaels against Emanuel DeRoy.

R. F. Hardie, formerly with Heeren Bros. & Co., is now representing the interests of Goddard, Hill & Co. on the road.

Ira E. Ridenbach has removed from Pennsylvania Ave., Allegheny, to 8 Federal St., same city. The new location is more central.

Harry Ward has returned from a lengthy trip through the Southern States, Mexico, and California, and is again with W. J. Johnston & Co.

O. C. Graf, Graf & Nieman, was injured about the chest in a street car accident which occurred last week near Atwood St. He is improving.

The wedding of Leo Henger, Jr., jeweler, and Miss Rosella Gallisath was solemnized on Thursday last in St. Philomena's German Catholic church.

A second attempt within two months was made last week to rob Hohel's jewelry store, Pitcairn, a few miles from Pittsburgh. Three burglars forced an entrance about 2 o'clock in the morning, but were frightened away without getting anything.

Howard C. Eggers, Allegheny, formerly with E. P. Roberts & Sons and Hardy & Hayes, Pittsburgh, is pursuing his art studies at L'Ecole Nationale des Arts Decoratifs, Paris. He has made much pro-

gress, and has already had several outside orders and commissions.

Grafner Bros. furnished all the silver which manager Harry Davis so lavishly used in the fitting up of his now famous tripartite theatres. This included punch bowls, tankards for foyers, manicure sets and toilet articles of sterling goods in the numerous dressing rooms.

Out-of-town buyers here the past week were: M. Samuels, Youngstown, O.; John Z. Simpson, Greensburg, Pa.; J. N. Smith, Mt. Morris, Pa.; M. E. Shutterly, Mt. Pleasant, Pa.; Harry Janowitz, Johnstown, Pa.; J. J. Schmidt, Manor, Pa.; Harry Johnson, Apollo, Pa.; Frank Hayes, Washington, Pa.; S. H. Schmidt, Turtle Creek, Pa.

The death on Thursday last of Mrs. Emma White, wife of George White, of West, White & Hartman, removed a woman of exceptionally lovable and noble traits of character. Mrs. White was a member of the prominent Sutmeier family of Allegheny, and was only 39 years old. Mr. White has the sincerest sympathy of his friends among the trade.

### Pacific Coast Notes.

John A. Steinback will open a jewelry store in Vallejo, Cal.

Hayes Howard, Coquille City, Ore., has gone out of business.

N. A. Stephens has removed from Crompton, Cal., to San Pedro, Cal.

John Moomaw has moved his jewelry store in Porterville, Cal., into new quarters.

C. Woodmanse, dealer in shell jewelry, has removed from Clearwater, Cal., to Los Angeles, Cal.

O. M. Campbell, Petaluma, Cal., has arrived home after a trip to the Trinity Co., Cal., gold fields.

Charles Gamsch, watchmaker, formerly with P. Johnson, Angels, Cal., has opened business for himself in that town.

W. L. Mason, of Hayden W. Wheeler & Co., and Jacob Marx, of the Kossuth Marx Jewelry Co., New York, have been going the rounds in Portland, Ore.

T. B. Starr, of New York, has rented a magnificent residence in Santa Barbara, Cal., and with his family will spend the Winter in that town. They spent the Summer in Colorado.

R. L. Dallas, jeweler, Salinas, Cal., has brought suit against Harry Herdt. The plaintiff alleges that Herdt sold out to him and entered into a contract which stipulated that he should not engage in the jewelry business in Salinas for three years. Mr. Herdt lately opened a store there, and Mr. Dallas charges him with violating the contract and asks that an injunction be issued restraining Herdt from continuing in business.

The Berens jewelry and optical business is now nicely located in new quarters at the corner of Canoe and Holly Sts., New Whatcom, Wash.

## News Gleanings.

J. M. Ditto, Aurelia, Ia., has sold real estate valued at \$750.

A. Villeinot, Prescott, Ariz., has sold out his jewelry business.

E. C. Magee has engaged in the jewelry business in Red Oak, Ia.

F. I. Lindgreen, Ogden, Ia., has given a realty mortgage for \$60.

E. I. Salmson, Tacoma, Wash., has been sued on account for \$143.

George Cooper, Shelby, O., has gone out of the jewelry business.

D. J. Smith, Payette, Idaho, has gone out of the jewelry business.

Jeweler Barr, Logan, Ia., will occupy a remodeled store in that town.

Louis Steinberg has opened a new jewelry store in Palestine, Tex.

N. A. Stevens recently moved his stock from Compton to San Pedro, Cal.

Joseph Hoffman, Missoula, Mont., has given a chattel mortgage for \$225.

J. E. Lanning has purchased the jewelry stock of A. J. Pierson, Wesley, Ia.

C. H. Bautsch has opened a jewelry store at 948 Penn St., Reading, Pa.

F. Powell, Boulder, Mont., has given a bill of sale on his stock for \$1,800.

Wilmer A. Nelson is the name of a new jeweler and optician in Pierre, S. Dak.

G. O. Schneider, Kansas City, Mo., has given a trust deed on realty for \$1,000.

The store of Chris. Hwig, Evansville, Ind., was damaged by fire a few days ago.

J. Niles Kimball, a former jeweler of Kansas City, Mo., has been sued on a note for \$200.

H. O. Newkirk, Kansas City, Kan., has given a chattel mortgage on a safe for \$100.

Richard Ehricke has given a bill of sale on his jewelry business in Hume, Mo., for \$200.

Mathilda Miller, watch repairer, St. Louis, Mo., has given a chattel mortgage for \$100.

J. G. Smith recently sold out his entire jewelry business in Silverton, Ore., to F. E. Wray.

Thomas Burkhardt, Trenton, Mo., has given a chattel mortgage on fixtures, etc., for \$300.

C. C. Crabtree has purchased the entire jewelry business of Dickerson & Hardin, Dallas, Tex.

A. R. Martin, Platte Center, Neb., has given a chattel mortgage on his jewelry store for \$300.

C. P. Christenson has opened a jewelry store in Blackfoot, Idaho, having removed his stock from Albion.

The Seth Thomas Clock Co. will furnish a clock for the tower of the new Odd Fellows' block, Deering, Me.

Frank E. Smurr, jeweler, Martinsburg, W. Va., was united in marriage Sept. 14, to Miss Minnie R. Cline.

Lincoln H. Bucks, of Minneapolis,

Minn., has opened a jewelry store in the Head House block, Jefferson, Ia.

J. D. Siebert, Canton, Ill., has sold his jewelry stock to J. M. Fox, and the latter has engaged Mr. Siebert as repairer at his store.

C. Loomis and J. M. Gries have removed their jewelry and musical goods stores from the Gries' block to Link's block, Lancaster, N. Y.

In a destructive fire in Oskosh, Wis., on Sept. 11, the jewelry store of R. B. Anger & Co. was damaged to the extent of \$2,000; insurance \$2,000.

The death occurred, Sept. 15, in Lancaster, Pa., of John C. Hager, a prominent citizen of that city. He was one of the directors of the Hamilton Watch Co., Lancaster.

Jacob Heller, Schenectady, N. Y., has purchased the house 516 Union St., and will shortly turn it into a jewelry store which will be conducted by his son Louis Heller.

George Johnson and George Meyer, lads arrested and convicted for stealing jewelry from C. F. Schwing, jeweler, Warren, Pa., were taken to the Morganza reform school.

The jewelers, dry and fancy goods dealers, milliners, furniture, shoe and hardware dealers of Middletown, N. Y., have signed an agreement to continue early closing until Sept. 24.

E. Preston, a graduate of McCormick Optical College, Chicago, Ill., has removed to Payette, Mo., and has associated himself with H. Oldham, jeweler. The new firm name is Oldham & Preston.

W. L. LaRue and family are to leave Pittsfield, Mass., on account of Mrs. LaRue's health, and are to locate at New London, Conn. Mr. LaRue has been in the jewelry business in Pittsfield for several years.

Arthur E. Boswell, for seven years in the business office of *The Mining Journal*, Marquette, Mich., has resigned his position to become a partner in the jewelry and news business with A. M. Bigelow. The new firm name is Bigelow & Co.,

Last Wednesday morning Theo. Meyer, jeweler, 1102 Mound Ave., Racine, Wis., and a cripple who propels himself about the city in a cart, was going down the incline of the walk on 3d St., when in some manner the cart was upset, throwing him

out and breaking his leg. He was placed on a stretcher and taken to his home in the patrol wagon.

The jewelry store of J. E. S. Medsger, New Florence, Pa., was closed last Tuesday by Sheriff Seanor, of Greensburg, on executions issued by Laura M. Medsger and others. The stock of jewelry, show cases, tools and household furniture of the defendant were to be sold Sept. 21.

Lewis J. Schaul, who for some years has been in business in Augusta, Ga., has just opened a jewelry store in 8th St., under the Arlington hotel. The new store is one of the handsomest establishments of its kind in that section of the country.

Burglars entered the post-office and H. G. Stawser's jewelry store, Weston, O., last Monday night, and after blowing the safes at both places and securing several hundred dollars' worth of stamps and jewelry, made good their escape on one of the C. H. & D. railroad company's handcars. There is no clue to the robbers. The value of the goods stolen from the jewelry store is reported as \$1,200.

Several years ago ex-Mayor Secor of Racine, Wis., began a libel suit against a Chicago newspaper and recovered \$500. With this money he purchased a clock and presented it to the city and the same was placed in the tower of the city hall. It was kept in repair for a number of years, but for two years past has been neglected and the figures on the face have worn out. Mr. Secor says that he will at once request the city council to pass a resolution to return the clock to him and he will build a tower and place it on the Public Library building.

What might have proved a serious fire in Rochester, N. Y., was prevented by prompt action of an officer about midnight a few nights ago. While passing along S. Clinton St. he noticed a light in the second story of the building occupied by the Gundlach Optical Co. Thinking it might be thieves, he went round to the rear of the building, climbed up on to the roof and forced his way into the building where he had seen the light. A hose attached to a lighted gas lamp had been burned through and fallen upon a workbench, which was beginning to smoulder, when the officer entered and extinguished the flames.

# JOS. NOTERMAN & Co.,

509-511-513 RACE ST.,

CINCINNATI, OHIO.

## DIAMONDS, DIAMOND MOUNTINGS.

All kinds of Diamond Mountings made to order. ❀ ❀ ❀



Carl Burhorn, jeweler, Council Bluffs, Ia., was placed under arrest last week upon complaint of John Lindt, charging him with the larceny of a gold watch valued at \$85. The watch was left with Burhorn to be repaired, and the complaint is that he pawned it at Friedman's for \$8. The police officers say that the young jeweler has been in financial trouble and some time ago was forced to the extremity of pawning watches left by his customers to raise money to meet pressing demands. Burhorn claims that he has been working in Omaha for the last few weeks and has

taken the watches over there for the purpose of repairing them while doing extra work.

The death occurred in Springfield, Ill., Sept. 13 of Herbert J. Walker. He was about 38 years of age. He went to Bloomington, Ill., when a mere lad and grew up there. He learned the trade of a jeweler, being employed for several years in J. H. Melluish's stand. Later he embarked in business for himself, in partnership with George W. Stubblefield. In 1893 Mr. Walker disposed of his business and went to Chicago. About the same time first ap-

peared evidence of softening of the brain, the disease which finally resulted in his death.

### Connecticut.

Jeweler S. H. Kirby and family, New Haven, have returned to their city home from their annual Summer's stay at Rogers' Island, one of the 365 Thimble islands off Botany Creek, Conn.

R. F. Crooke, salesman for Bradley & Hubbard Mfg. Co., Meriden, returned from his trip through the west Sept. 16. He says a return of prosperity is apparent throughout the country which he covers.

L. V. B. Hubbard, Shelton, who for many years has conducted a jewelry business on Viaduct Sq., has erected a neat building on Coram Ave., adjoining his residence, and is soon to remove from his present quarters to that spot.

The curtain in the front window of W. V. Blair's jewelry store, Meriden, caught fire Friday morning from a soldering lamp. For a few minutes there was considerable excitement in the store. This is the second time the front window curtain has been destroyed.

"Kid" McManus, who was the principal in the sensational burglary of Faurehild's jewelry store, Bridgeport, about 10 years ago, and for which he served five years, was, Sept. 15, arrested with his pal "Brooklyn Johnny" Hamilton at the entrance to Morris Park, New York. Before they were aware that their presence was noted, four New York detectives had them covered with revolvers. "Brooklyn Johnny" is 35 years old. In August, 1886, he and Mike Quigley blew open a safe in Robert Biggs' store, New York. For this they served nine years in Sing Sing. Last Spring he was arrested in New York just as he was about to board an ocean steamship.

August Duffner has succeeded to the entire jewelry and drug business of Duffner & Bro., Watertown, S. Dak.

**Send for Selection Package**

of our own importation

## Pearl Table Ware.

**OUR PRICES ARE THE LOWEST.**

**BENE, LINDENBERG & CO.,**

CAREW BLDG.,

CINCINNATI, O.

The Very Best  
and most accurate.

**CALIPER**

In Existence.  
Will Last a Lifetime.

Made of Hard Watch Nickel,

**\$3.00 EACH.**

OUR

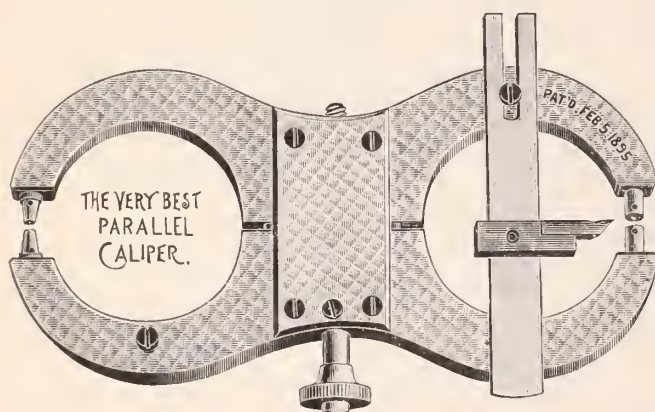
**QUEEN CITY...  
...MAIN SPRINGS**

have proper strength and durability.

**\$12.00 GROSS.**

TRY THEM.

All Our Materials are of the  
Best Quality.



**JOSEPH MEHMERT, FIFTH AND RACE STS., CINCINNATI, O.**

## QUEEN CITY Watch Case Mfg. Co.

Makers of

HIGH GRADE

**GOLD and SILVER  
WATCH CASES...**

Special Cases To Order,

Altering, Changing and Repairing.

Cash for Old Gold.

S. E. Cor. Fifth and Elm Streets,

LION BUILDING.

CINCINNATI, O.



LION BUILDING.

HUGO JONAS.

ARTHUR JONAS.

## JOSEPH JONAS' SONS,

**Manufacturing Jewelers.**

We make a Specialty of

**Diamond Mountings,**

**Badges,**

**Monograms and**

**Repairing.**

S. E. Cor. Fifth and Elm Streets,

LION BUILDING.

CINCINNATI, O.



## Exhibits at the Tennessee Centennial Exposition.

(Continued from page 1.)

among the sweetest toned boxes the firm have ever made and are operated by circular tune sheets without pins or projections of any kind. Among other lines shown are music boxes with coin attachments and also mechanical singing birds. As these music boxes received the gold medal at the Geneva National Exposition last year, it is fair to expect that they will stand equally meritorious in the eyes of the judges of the Exposition here.

### COPENHAGEN POTTERY.

In the Danish section is to be found a booth showing products that hold the attention and delight the eye of the visiting jewelers and lovers of art goods and *articles de vertu*. Here are displayed under the direction of Wm. Arup, the lines of three firms of Copenhagen, Denmark. The first is that of P. Hertz, who exhibits an interesting line of Danish jewelry, the second, a collection of samples of the terra-cotta figures made by the Widow of P. Ibsen, and third and the most important, an exhibit of fine porcelain made by the Royal Copenhagen Porcelain Co. In the illustration here the booth is shown from the side opposite to that containing the Copenhagen porcelain exhibit, but many of these pieces may be recognized interspersed among the terra-cotta and other figures. While no special pieces for exhibition purposes exclusively are contained in the line here shown, there are

signed by the artists who produced them, and which are never duplicated. These pieces in particular are bound to repeat the successes made by this ware at the exhibitions at Paris in 1889 and at Chicago in

consists mainly of very fine reproductions of the antique in vases, busts and statuettes, the originals of which are in some of the great museums and art galleries of the world. Among the many



EXHIBIT OF ROYAL COPENHAGEN POTTERY AND OTHER DANISH KERAMICS.

1893. The fine artistic results obtained by the artists of the Copenhagen factory have been truly pronounced astonishing, when it is considered how few are the colors that can stand the high temperature neces-

beautiful and artistic pieces in the display special attention is attracted to the collection of bas-reliefs after Thorwaldsen, the famous Danish sculptor, dealing specially with mythological subjects. The central piece in this section is DaVinci's "Lord's Supper," in which the coloring and perspective are wonderful. It is really a magnificent work of art. There is also a collection of graceful figurines in polychrome, reproductions of those recently found at Tanagra, in Greece, as well as beautiful antique urns in the Pompeian style—polychrome paintings on a delicate cream background. Interesting also is a beautiful bust of Thorwaldsen's sweetheart. The clay from which the ware is made is light and very fine, being, therefore, specially adapted to the sculptor's art. It is found on Danish Island in the Baltic Sea.

In the foreign section Lupini & Co., of Florence, Italy, have a magnificent display of marbles which numbers pieces into the hundreds. It consists of busts, full figures, groups and statuettes. The piece that attracts the greatest attention is that of the "Odalisque," an original production of the elder Lupini, and shown in this country for the first time at the Exposition. The figure is of Carrara marble and stands about five feet high. The character is represented as dancing, holding one portion of her drapery above the head with the right hand, while in the left a fan is held. Altogether it is beautiful for its pose and graceful lines; the light, flimsy drapery being particularly



EXHIBIT OF THE MUSIC BOXES AND MUSICAL NOVELTIES OF JACOT & SON.

among the pieces sent from the company's regular stock many whose decorations are

sary in producing a ware of this perfect quality. The Ibsen exhibit referred to



good. The figure of "Modesty" is also a very fine piece of carving and sustains well the reputation of this firm for high grade marbles. Taken as a whole it is a display of marbles creditable to any exposition.

(To be Continued.)

Christopher Columbus discovered America but that is nothing to the discovery of

## CARR'S LIQUID PLATE POLISH

Has no equal for polishing silver plate. Try it.

11 William St., New York.

A. J. COMRIE,  
AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

### New Music Box

#### "STELLA"

plays any number of tunes on tune sheets without pins or projections of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

JACOT & SON,

Send for Catalogue. 39 Union Square, New York.

CAMPBELL-METCALF SILVER CO.  
SILVERSMITHS,



ALL GOODS 925 1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco

TORTOISE SHELL WORK REPAIRED LIKE NEW



SEND ALL JOBS TO POTTER'S COMB FACTORY,  
Providence, R. I.

## MOUNTED LORGNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited. Our new lines of

## GOLD AND SILVER CHAIN PURSES

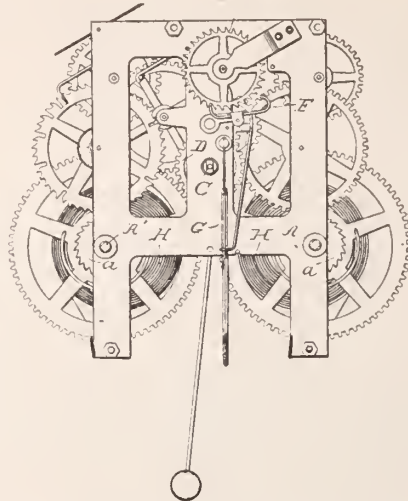
are very extensive and desirable.

ZIRUTH & MOORE, 60 & 62 Arlington St.,  
Newark, N. J.

### The Latest Patents.

ISSUE OF SEPT. 14, 1897.

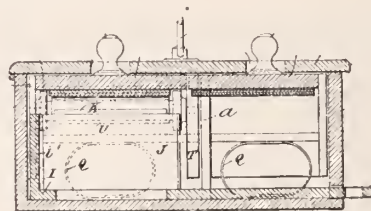
589,886. CLOCK-GEARING. WILLIAM H. WRIGHT, Bristol, Conn. Filed March 28, 1896. Serial Co. 585,303. (No model.)



In a train of gearing for clocks, a main arbor formed with a shoulder, and provided with a spline, a spring-washer on said arbor and bearing against said shoulder, and a gear wheel mounted directly on said arbor to turn loosely thereon, and bearing against said washer, in combination with a ratchet wheel on said arbor and engaged by said spline to connect it fixedly with the arbor, and a collet on said arbor for holding the gear-wheel and the ratchet-wheel against movement on the arbor longitudinally of the latter

589,910. CYCLOMETER. WENDELL L. SHEPARD, Waterbury, Conn. Filed March 12, 1897. Serial No. 627,150. (No model.)

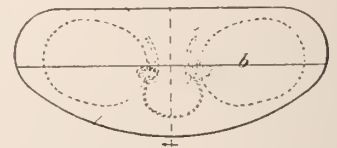
589,921. TIME-RECORDER. FRANCIS BARKER, Ilkley, England. Filed Sept. 5, 1896. Serial No. 604,960. (No model.) Patented in England June 25, 1896, No. 14,067.



The combination of the inclosing case having a lid provided with apertures and a glazed opening as described, a sliding frame slotted on the top, and mounted upon springs within said inclosing case

capable of being depressed from the outside thereof as described, said sliding frame being armed on its under surface with an inking-pad and a printing pad capable of being used separately but depressed simultaneously, and rollers for receiving a traveling strip on which the records are printed, said traveling strip being arranged to pass above and below the top of the sliding frame as described for recording and inspection purposes, and to be operated by a key from the outside of the inclosing case; clock mechanism mounted axially upon a slide within the inclosing case below the inking and printing pads whereby the recording mechanism may be brought under the said pads, said clock mechanism being provided with dials as described for indicating and printing on the said traveling strip the day, hour, minute and second the record is taken; the lock and seal on the inclosing casing.

590,043. EYEGLASS CASE. JOSEPH Z. LE-PAGE, New York, N. Y., assignor, by mesne assignments, to the American Optical Co. Southbridge Mass. Filed Feb. 12, 1897. Serial No. 623,139. (No model.)



An elongated eyeglass case comprising a dished side or body, and a longitudinally-divided flat side, one section of the flat side being fixed to the dished side and forming a thumb-rest, while the other section constitutes a movable lid which is located beside and is hinged to the said thumb-rest by the flexible covering of the case, the said lid when opened permitting a pair of eyeglasses to be moved edgewise and without folding into or out of the case.

DESIGN 27,636. EYEGLASS GUARD. GEORGE



FAUSCH, Syracuse, N. Y. Filed Jan. 14, 1897. Serial No. 619,251. Term of patent 7 years.

TRADEMARK 30,533. WATCHES. JASON R. HOPKINS, Washington, D. C. Filed June 23, 1897.

### SUN-DIAL.

Essential feature—The word "SUN-DIAL." Used since February, 1896.

### EXPIRED PATENTS.

[The full wing list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Sept. 21, 1897.

232,385. COLLAR BUTTON. GEORGE E. ADAMS, Providence, R. I., assignor to William S. Godfrey, same place.

232,449. HIGH BACK COMB. ELIAS BROWN, Wappinger's Falls, N. Y.

232,493. EYEGLASS CASE. EDWARD J. HANCH, Brooklyn, E. D., N. Y.

232,587. BUTTON AND BUTTON FASTENER. EDMUND WRIGHT, Birmingham, Eng.

### Large Profits==Quick Sales

Are reasons why JEWELERS should handle Sterling Silver Mounted

### DOG COLLARS.

Particulars from I. BREMER, 44-46 Duane St., N. Y.



## Pallet Escapement with Parallel Lifting Faces.

A German inventor, Hugo Heilmann, has obtained an Imperial German patent for the following escapement. THE CIRCULAR quotes his description in

One advantage of this construction is that the pallets may be used on all four sides, and it is necessary only to turn them one-quarter of a round, when one of the faces has been worn.

The suspension I have placed on a curved piece *s* (fig. 1), movably placed in bearings

scape wheel, then not only the height of the pallets but also the drop is correct.

Fig. 4 shows the same escapement for watches. Only the shape of the pallets has been shown in the illustration, and the arms upon which the pallets sit are left out. The connection with the balance is as with the lever escapement effected by fork and impulse pin. This naturally requires an angle of draw, which in this case, however, might be termed best "angle of repulsion," as the pallets have to be repelled by the wheel, so that the safety roller is not touched by the guard. In fig. 4 one of the half-round wheel teeth, which similar to cylinder wheel teeth, sit upon pillars, lies on the outwardly inclined reposing face *r* of the exit of pallet *a*, and repels it from the center of the wheel. In the unlocking the tooth glides over the corner and then slides past the (exterior) lifting face *h* of the pallet, thereby communicating an impulse to the balance.

When this tooth on the left leaves the lifting face *h*, the tooth now standing to the right above drops also upon the inwardly inclined reposing face *r'* of the entrance pallet *e*, and repels it again to the outside; in this case *h'* is the lifting face.

This escapement may be constructed also in a reverse way, that is to say that the lifting faces lie on the interior of the pallets. In this case there must be a reverse contraction; while, for instance, in fig. 4, the lifting faces of the pallets concur with the tangent at the beginning of the lifting (see *h*, fig. 4), in a reverse construction of the escapement, the lifting faces

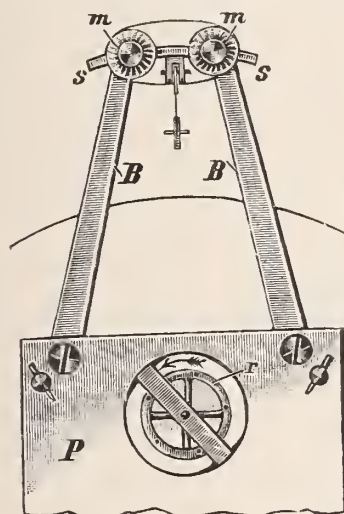


Fig. 1.

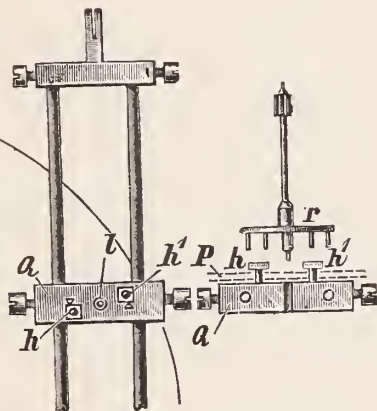


Fig. 2.

Fig. 3.

the *Deutsche Uhrmacher Zeitung*. He says: My invention described in the following is an escapement which may be modified in a number of ways; the principal ones are shown in the accompanying illustrations.

Figs. 1, 2 and 3 show on a scale of about two-thirds of their natural size such an escapement for a spring regulator; fig. 1 showing the front plate P with the scape wheel *r* running in a separate narrow bridge; fig. 2 the upper part of the pendulum arrangement with the cross-piece Q, and the therein contained pallets *hh'*, seen from the front; fig. 3 the scape wheel *r* together with the cross-piece Q and the pallets *hh'* seen from above.

The scape wheel *r* is furnished with only five teeth (semi-circular pins), which drop upon the half-faces *hh'* in the way shown in fig. 2. While the teeth of the scape wheel glide along the outer face of the square pallets, they communicate the impulse to the pendulum (therefore upon *h*, fig. 2, in the oscillation to the right, and upon *h'* in the oscillation to the left). As shown in fig. 3, the pallets have pillars, so that they oscillate to and fro within the plate P (see the dotted line P, fig. 3).

in two supports; the piece is kept stationary by two nuts *mm*. The drop may after loosening the nuts be quickly regulated by sliding the piece *s*.

If occasionally one of the suspension springs is to be renewed, it makes no difference whether the new spring is of equal length with the old. The correct position of the pallet *hh'*, fig. 2, can be effected by the displacement of the cross-piece Q upon

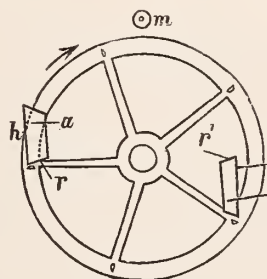


Fig. 4.

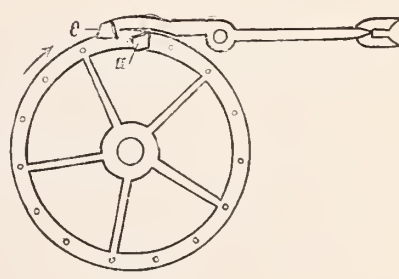


Fig. 5.

the two pendulum rods. For the more convenient correction I have made a hole *l*, fig. 2, in the cross-piece. When a sight is taken during the stoppage of the pendulum exactly upon the front pivot of the

must run in the direction of the tangent at the end of the lifting; in the same manner the reposing faces must be inclined in such a way that the pallets are not repelled in repose, but attracted.





Fig. 5 shows another modification of the same escapement, which here has two entrance pallets; *c* is the reposing face of the first, therefore, if one wishes to call it so, the "entrance" pallet; *a* is the reposing face of the second pallet, the connection of which with the common arm of the pallets has been left away in the illustration, in order to expose the passage for the teeth between the two pallets. It would not be a fit name to call this second pallet "exit" pallet, because the wheel tooth operates upon it also, as it does upon the first pallet, with entering friction.

The several escapements described in the above are patented, and by me practically constructed and used in several watches, whereby I gained a knowledge of their practical use.

### The Postal Telegraph Clock.

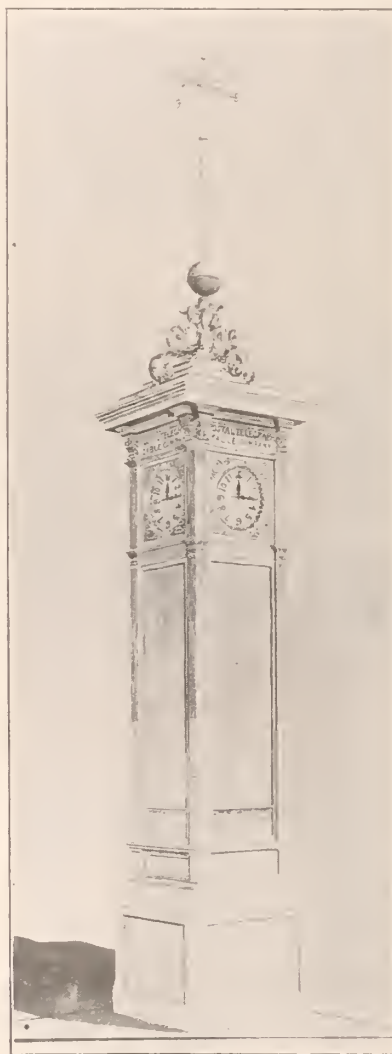
THE United States Time and Weather Service Co., New York, are organized to set up in different and prominent places in each city a number of tall, handsome clocks, which shall give United States time and which drop a ball at high noon. This scheme has been worked out in connection with the Postal Telegraph Cable Co., over whose wires the time service is sent and whose name is placed conspicuously on each clock. A number of these clocks have, it is said, been set up in the west, and the Postal building, Broadway and Murray St., New York, had one placed before it last week. F. E. Sutton, the secretary and treasurer of the Time company, says that the service is proving very popular.

We illustrate the clock herewith from a photograph furnished THE CIRCULAR by the Time company. It stands about 10 feet high, all told, and the gilt ball, 10 inches in diameter, under the weather vane, is dropped three feet at noon exactly each day by the usual method of time signaling. Over the clock dials is the name of the Postal company. Under the clocks are large panels, about 18 inches by 63, which are filled up with local and special advertising. Beneath these are smaller panels which give each morning the latest United States weather reports, two or three hours before they appear in the afternoon papers. At the corners of the stand on the street side are a thermometer and a barometer. The clock stands are made of cast iron, bolted securely to the sidewalk paving, and are handsomely painted white and gold, or sage green, etc., as may be desired. Ordinarily the streets on which the clocks are to be placed are well enough lit to enable the time to be read easily without extra light, but arrangements have also been made,

when necessary, to illuminate by electricity the clock faces and also the advertising panels.

### Workshop Notes.

**To Drill Steel of Blue Temper.**—At first not much difficulty will be experienced in drilling blue tempered steel, but when the drill has reached a certain depth, and the metal seems to oppose a gradually increasing resistance, the operation must at once be stopped. If the blade of the drill



THE POSTAL TELEGRAPH CLOCK.

be now examined with a glass, it will be easy to see which point has ceased to cut, producing instead a series of bright rings at the bottom of the hole that are very difficult to remove. Exchange the drill for one of a different form; or, without reducing its width, change the form of the blade. If it was arrow headed, for example, make it semi-circular or semi-oval, or chisel shaped with sloping edges. All that is essential is that the form be so changed that the bright portion of the surface shall be gradually removed, and that no attempt be made to act on the whole bright surface at once. Until this hard portion is removed, the blade will

require frequent sharpening. Some recommend that the hole be moistened from time to time with dilute nitric acid, which is washed off and renewed when a shiny surface is produced. Oil may with advantage be replaced by turpentine as a lubricant for a drill blade.

The formation of hard, shiny surfaces is attributed to three causes: 1. To the cutting edge being rounded, rolling, as it were, and hardening the surface of the metal against which it continues to move. 2. To the drill being made of poor steel or imperfectly hardened, so that small particles break off and are imbedded in the metal operated upon: 3. To a deficiency in the supply of oil, or a too great velocity of rotation of the drill.

**Broken Teeth.**—The best way to replace a broken tooth is to discard the wheel and supply a new one. To replace a broken tooth in a barrel, drill in about one-eighth of an inch with a drill smaller than the thickness of the back of barrel; lap the hole and turn a piece of brass wire to fit the hole; cut the thread and screw in, then file down to match the center pinion.

**Cement for Repairing Dials.**—Scrape pure wax and mix it with equal parts of zinc white; next melt the mass in a clean vessel and over an alcohol flame, and let it get cold. The cement obtained can, in a cold state, be easily pressed into the damaged part of the slightly warmed dial; it adheres very firmly and assumes a high polish when scraped with a knife. Should the cement have become too hard, add a little wax; in the contrary case, a little zinc white. Cleanliness in mixing and a low degree of heat contribute essentially to the production of a very white wax.

**Watch "Setting" on Locking.**—When a watch "sets" on a locking, and you are sure that the locking angles would still detach after being made to unlock easier, the outside locking may be made a trifle more sloping, and the inside locking more straight (not so much cut under); this will also cause the wheel to take a deeper hold of the lockings, which will be no harm if the pallet depth is not too deep already. If the watch is a small one, having a little steel balance and consequently a very weak balance spring, the spring, when it is so very near its rest, has not power to twist round the pieces to extricate the locking from under the tooth of the wheel. In such cases, the lockings would sometimes have to be so much altered to completely prevent a set, that the wheel should remain stationary where it dropped instead of drawing the pallet inward, and then the guard pin must trust to the momentum of the balance carrying round the lever sufficiently to free the pin of the edge of the roller. Such watches are constantly stopping, and never can be altered until the lockings are made to draw into the wheel. In all such cases it is best to let them set a little, rather than persist in completely getting off the set.

# Gold Prospecting.

The difference between the man who prospects for gold in the icy wilds of the Klondyke and the man who does his prospecting at home on

## FAHYS "HONEST" GOLD FILLED CASES

is simply: that the first has but a chance of really finding gold, while the latter is absolutely sure to do so. Especially that new line of

## Fahys "Honest" 14 kt. 25 Year Guarantee Gold Filled Cases

is strong when it comes to the gold question. There's lots of it in every case—and every case looks like the "real thing." Solid gold bows and joints; in short there are no filled cases now in the market with so much gold in them as these new goods. No wonder we guarantee them for 25 years. Better speak to your jobber.

THIS



TRADE MARK

IS STAMPED IN EACH CASE.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$20.00		\$18.00
16 "	20.00	25.00	18.00
12 "	16.00		
6 "	14.00		
0 "	13.00	16.00	11.00
0 " Skylight,		-	9.00

**Screw Bezel and Back, O. F.**

18 size,	-	-	-	\$14.00
16 "	-	-	-	14.00
12 "	-	-	-	13.00
10 "	-	-	-	13.00

—◆—


ALL SIZES MADE IN

**Jurgensen, Bassine**  
and  
**Fancy Shapes.....**

—◆—

No Extra Charge for Engraving.  
Solid Gold Bows and Joints.  
All Hand Engraved.  
No Coloring or Gilding.

THIS



TRADE MARK

IS STAMPED IN EACH CASE.

Warranted 15 Years.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$14.50		\$13.00
16 "	14.50	19.50	13.00
12 "	14.00		
6 "	12.00		
0 "	11.00	14.00	
0 " Skylight,		-	8.00

**Screw Bezel and Back, O. F.**

**Montauk.**

18 size,	-	-	-	\$9.00
16 "	-	-	-	9.00
12 "	-	-	-	9.00
10 "	-	-	-	9.00

—◆—

ALL SIZES MADE IN

**Jurgensen and**  
**Fancy Shapes.**

—◆—

No Extra Charge for Engraving.

These prices are according to Jewelers' Circular Key.

# JOSEPH FAHYS & CO.

## Established 1857.

FAHYS BUILDING,

NEW YORK.



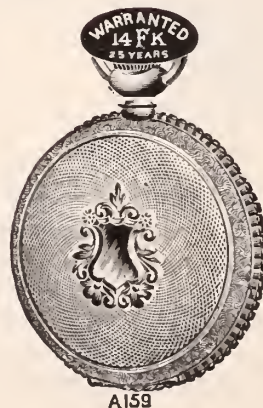


## A Few Samples of the New Line

Order Early and Often.



These Goods are Guaranteed  
for 25 Years.



# JOSEPH FAHYS & CO.

Established 1857.

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NEW YORK.



## BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work is done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

ST. LOUIS, Mo., Sept. 10, 1897.

Editor of THE JEWELERS' CIRCULAR:

Would you please advise me if there is anyone publishes a pamphlet or booklet that illustrates all the different makes of filled cases, up-to-date, reliable and inferior, all kinds now in circulation?  
M. MICHAELS.

ANSWER:—There is no book published giving illustrations of all the filled watch cases made by the several manufacturers. Each filled case manufacturing concern, as a rule, have books of illustrations of their own, and any of them would undoubtedly furnish correspondent with a copy, if he asks for it. Among manufacturers of filled watch cases are: American Watch Case Co., Toronto, Can.; Bates & Bacon, 11 John St., New York; Bell Watch Case Co., Carlisle Bldg., Cincinnati, O.; Courvoisier-Wilcox Manufacturing Co., 21-23 Maiden Lane, New York; Crescent Watch Case Co., 21-23 Maiden Lane, New York; Dueber Watch Case Manufacturing Co., Canton, O.; Jos. Fahys & Co., 54 Maiden Lane, New York; Illinois Watch Case Co., Elgin, Ill.; Keystone Watch Case Co., Philadelphia, Pa.; Ladd Watch Case Co., Providence, R. I.; J. Muhr & Bro., Philadelphia, Pa.; Philadelphia Watch Case Co., Riverside, N. J.

BUFFALO, N. Y., Sept. 8, 1897.

Editor of THE JEWELERS' CIRCULAR:

Can you give me the name and publishers of a work on American clocks, which also contains a list of old American manufacturers? Thanking you in advance,

JARGUS VOISIN.

ANSWER:—There is no work published such as correspondent refers to. THE JEWELERS' CIRCULAR published a series of articles entitled "A Complete History of Watch and Clock Making in America," which ran in THE CIRCULAR for two to three years, but have not yet been put into book form. The articles on clock making commenced in the number for March, 1890,

Volume No. 21, and continued for about a year. We do not think that we could muster copies of all these issues, but might find a few of them. We have, however, in the office a bound volume to which correspondent at any time is privileged to refer.

WATERTOWN, N. Y., Sept. 13, 1897.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly give me information as regards the best school for the study of engraving; also if there is one in the city of Buffalo, N. Y.?

ROBT. D. MCKAY.

ANSWER:—There is no school of engraving in Buffalo, N. Y., that we know of. There is one in Elmira, conducted by F. Rees; also one in Philadelphia, Pa., conducted by F. W. Schuler, 1213 Filbert St.; in Chicago, by F. O. Kandler. In Albany, N. Y., G. F. Whelpley is an engraver and publisher of a work on engraving. If correspondent will write to Mr. Whelpley he may be able to arrange to get instructions from him.

NEW YORK, Sept. 11, 1897.

Editor of THE JEWELERS' CIRCULAR:

Kindly state in the next issue of your paper if there is a patent on the Golden Rod handle for spoons and knives; if so, the name of the concern holding same. Thanking you in advance, I remain,

A SUBSCRIBER.

ANSWER:—A Golden Rod pattern is patented and made by Reed & Barton, Taunton, Mass., and is used on spoons of the coffee, 5 o'clock tea and regular tea sizes. Its salient feature is a spray of golden rod on the handle. A golden rod a. d. coffee spoon is also made by the Alvin Manufacturing Co., 54 Maiden Lane, New York.

WASHINGTON, D. C., Sept. 10, 1897.

Editor of THE JEWELERS' CIRCULAR:

Please let me know if convenient the names of

some manufacturing firms that make a specialty of making jewels in solid gold for Masonic, I. O. O. F. and other societies, fine quality emblem pins, etc. Any information you can give me will greatly oblige,

S. N. MEYER.

ANSWER:—Among manufacturers who make a specialty of making jewels for Masonic orders, etc., are: C. G. Braxmar, 10 Maiden Lane; H. C. Haskell, 11 John St.; C. G. Malliet, 14 Maiden Lane; John D. Lennon, 77 Nassau St.; all of New York.

NEW YORK, Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

If you can do so, kindly give me the address of a first-class practical repairer on musical boxes and oblige

A. NOVER.

ANSWER:—Jacot & Son, 39 Union Square, New York, have a department for the repairing of musical boxes. If correspondent will send them the details of the case, Jacot & Son will forward an estimate of the cost of the job.

GETTYSBURG, Pa., Sept. 2, 1897.

Editor of THE JEWELERS' CIRCULAR:

I wish you would give me the names of manufacturers that make the cheap silver plated pin cushions in shape of hat, cat, dog and about fifteen other styles of article, as I wish to get a lot of them for fairs.

PENROSE MYERS.

ANSWER:—The Rogers Silver Plate Co., Danbury, Conn., and 391 Broadway, New York, make a large line of articles such as correspondent describes. Silver plated pin cushions are also to be had from the Pairpoint Manufacturing Co., New Bedford, Mass.; Bridgeport Silver Plate Co., Bridgeport, Conn.; and the M. S. Benedict Manufacturing Co., 409 Broadway, New York.

Dr. R. H. Knowles is meeting with success in his private course in optometry, nearly 100 students having qualified themselves in the regular lecture course. Lately a goodly number of students have enrolled their names in the Correspondence Department, which, as one student writes, is in every way successful and satisfactory.

## A "Perfect Title"

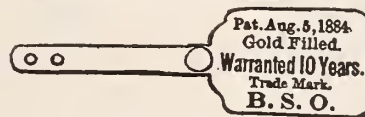
is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

and this cannot be erased by time or wear. Tags are soon lost. But this stamp will always be before you. Accept no "Just as good" for they are Wanting in the Essential Factor. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the only line in the market bearing the stamp of the manufacturer.

BAY STATE OPTICAL CO.,

ATTLEBORO, MASS.



## THE "DYKES" PATENT

### BICYCLE NAME PLATE.

All Sterling Silver. Adjustable to Any Wheel.



LOCKS ON.

Only Detachable by Owner.

No Visible Mechanism.

A Positive Means of Identifying the Wheel.

Made in Five Designs, Highly Ornamented and Artistic.

Arthur R. Geoffroy,  
SILVERSMITH,

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NEW YORK



# Vases and Tankard Sets.



OUR new lines of Vases and Tankard Sets are particularly well adapted to the wants of the high class JEWELRY TRADE.

The goods combine the features of "Objets d'Art," and articles of profitable merchandise.

Complete sample line shown at our show-rooms in Trenton. Mail orders will receive prompt attention. Catalogue of Forms sent on application.

**The Ceramic Art Co.,**  
Trenton, N. J.



144 PINE ST., PROVIDENCE, R. I.

**Plated Seamless Wire  
and Aluminum Solder.**

**Nothing Like It!  
Nor Half So Good.  
Willets Art Belleek China.**



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**WICKE & PYE, 32-36 Park Place, New York.**

**"Business Stimulants!"**



The Niland Cut Glass Co.'s Products

*Write without delay.*

**WICKE & PYE,**  
32-36 Park Place, New York.

**J. S. O'CONNOR,**  
Manufacturer of  
**American Rich Cut Glassware,**  
ALL HAND FINISHED.  
N. Y. OFFICE,  
39 UNION SQUARE.  
FACTORY,  
HAWLEY, PENN'A.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

## Superb Line of French China.

ESPECIALLY ADAPTED FOR THE JEWELRY TRADE.

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*Brush and Comb Trays,  
Chocolate Sets,  
Bon Bon Boxes,  
Sugars and Creams,*

*Ice Cream Sets,  
Fruit Plates,  
Cups and Saucers,*

\* \* \* \*

*Odd, Fancy Dishes,  
Fish Sets,  
Chop Sets,  
Pudding Dishes, etc.*

Call on us when in New York, or let us send you small assortment. Any orders left to our judgment in selection will be attended to with the utmost care . . . . .

**ENDEMANN & CHURCHILL,**

**50 MURRAY STREET,  
NEW YORK.**





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

HINRICH & CO.'S  
LINE OF  
BODENSACH WARE.

WITH few, if any lines are Hinrichs & Co. having greater success than with their collection of handsome Bodensach pots and pedestals which comprises the finest assortment of pieces of this kind ever before contained in their show rooms, 29-31 Park Place, New York. These pots and pedestals are principally in the large sizes, the pedestals ranging from three to five feet high and the pots from 9 to 12 inches in diameter. They come singly and in pairs. The beautiful blending of the dark and light shades of color with which they are ornamented and their rich decorations make this line one that is in great demand from jewelers having a call for pottery. These pieces are also being used by dealers generally for decorating their stores and show windows.

NEW LINES OF  
O'CONNOR  
CUT GLASS.

THERE is much that is new and more that is beautiful in the display of cut glass to be found in the warerooms of J. S. O'Connor, 39 Union Square, New York. Prominent among the latest additions is the "Improved 400" cutting now shown in seven styles of stem ware, from cordial glass to goblet, and in colognes and decanters of various kinds; also the "Big 4" cutting in new nut trays and toothpick holders; the new "Ultimatum" cutting in trays and bowls; and two new water bottles in cuttings called "Normandie" and "Triumph." The last named cutting is particularly striking, as it consists of finely cut stars separated by curved cuttings forming graceful flower sprays.

FINE METAL  
WRITING  
SETS.

AMONG the latest goods for the Fall and holiday trade shown by the Levy & Dreyfus Co., in their salesrooms, 41 Barclay St. and 46 Park Place, New York, is a line of small writing sets for which this firm have become the sole agents. These sets are of metal and, while inexpensive,

they are finely finished and consist of metal desk appointments such as stamp holders, hand blotters, paper cutters and ink stands. They come in several styles and finishes, principally gilt, silver and cloisonné.

THE RAMBLER.

## "La Famille Verte."

MONS. Jacquemart, who wrote the "History of the Ceramic Art," gave the two schools of Chinese porcelain the names of "Famille Rose" and "Famille Verte," respectively. It is of the second the writer wishes to speak. The idea is that a predominant color formed the key to the scheme of decoration. Sometimes the design itself and sometimes the accessories only were treated by the Chinese artists with the special coloring, but in any case the particular tint chosen was important enough to give the name to the whole scheme. In the green family the first requirement is the green color itself, and this is not so easy to procure as it might seem. There are three agents for producing greens—copper, iron and chromium, and of these the last named is almost exclusively used now. But in the days of "la Famille Verte," A. D., 1661 to 1772, according to James A. Garland, chrome green had not been discovered, and iron can only produce a soft caladon tone, so that keramists were compelled to use copper. And it is well that they were, for no other chromogen would have given the beautiful tones. In these latter times the case is different, and copper greens are but rarely used. The essential quality of the green is that it should be perfectly transparent and capable of being laid on thickly, like an enamel, without crazing and without loss of its transparency. Such a green is of little value as a painting color, and for this reason, no doubt, it has been superseded by the more workable green made from oxide of chromium.

There are two copper greens used for filling in cheap patterns in some manufacturing; they go by the names of "common blue green," and "common yellow green," respectively; and if these two can be procured, a mixture of the two will give something like the tint required; or any color maker should be able to produce a

brilliant green if required to do so. The other necessary color is a dense underglaze black. This must be a very solid color and must have the property of remaining dense even in fine lines. Now for the method of use. Taking, for example, a cup and saucer, the drawing may be made in the usual manner with India ink. Divide each piece into panels and, leaving every other one blank, work into the remainder a diaper, either natural or conventional, with the black. Then prepare the design for the blank panels. Suppose you decide upon a landscape with cattle; conventionalize the foreground and trees and outline them delicately in black. Or, would you use a branch with fruit or birds; outline the principal stem and leaves in the same manner. When completed to your satisfaction give all the work a good fire. Upon withdrawing it from the kiln smooth the whole surface with very fine sand-paper; if the black shows signs of coming off, it must be mended and fired again a little harder. Then take the green color and lay a thick coating of it all over the black. Upon your diapered panels it may be well to arrange for a few bits of white to relieve the surface. Also upon the landscape and trees, or upon the stem and leaves lay the green thickly. Another fire will now be advisable, though with a little practice it may be possible to do without it, and when all is made secure, paint in with natural colors as light and delicate as possible the cattle, birds, fruit, or whatever has been chosen to complete the design.

This combination of conventional and natural will be found to have a very happy effect, but unless the pure, transparent green can be obtained, it is not worth while making the attempt. The power of the green can be modified by using a fuller black line, or the weight of the black can be obviated by the introduction of white. Properly designed, this work might be given the appearance of the famous black hawthorn of the Chinese, or the amount of black can be so modified as to give a great predominance to the green. Many ways will suggest themselves when once the idea is taken up, and then use will be found for other colors of similar nature.

Colored porcupine quills with silver mounts afford a novel style in penholders.



### Confederate Simeon Theus's Only Killed Federal Comes to Life After 30 Years.

SAVANNAH, Ga., Sept. 9.—One of the many strange and remarkable incidents growing out of battle-field meetings has developed in the life of Simeon Theus, the well known jeweler of this city. For more than 30 years Mr. Theus has been telling the story of how he came to kill the only Federal who fell in battle from a wound inflicted by his hand; and after all these years this same Federal will come to Savannah this Winter and be the guest of Mr. Theus. These gentlemen are now fast friends, and, strange to say, the Federal soldier is under grateful obligations to the Confederate for shooting him down the second day at Gettysburg, the reason for this gratitude being that the next day's fight was of such a fierce nature as to cause nearly all of the Federal's command and every officer directly associated with it to be swept to death by the storm of battle.

Mr. Theus was with Ranse Wright's brigade, which that day was under the command of Col. Carswell, of the 48th Georgia. Mr. Theus tells his story of the supposed killing in the following words:

"We were making a desperate charge at Gettysburg, when, for some reason, the remainder of the division halted, but Wright's brigade kept on abreast of the fury of the battle storm, with Gen. Hunt, chief of artillery of the Federal army, in front of us. Wright's brigade broke through the lines, capturing all the artillery in their immediate front, among the captured being Battery B of the 1st Rhode Island Regiment of Artillery, commanded by Lieut. T. Fred Brown. Battery B had been given the command to 'Limber to the rear,' but before the order could be execu-

ted, Wright's brigade reached the four right guns of the battery. The four left guns were rushed up the mountain side through a gap in a stone wall, placed quickly 'in battery,' and opened fire on our advancing line, the officer in command at intervals riding down in front of the battery, apparently trying to stop the infantry, who had been broken up in the charge and who were streaming through their guns. Failing in this he took his position on the left of the guns and continued the firing upon our advancing line. The storm of the battle grew thicker in those parts, but Wright's brigade pushed forward with determined onslaught, and in a few moments the remaining four guns had been captured. Officer T. Fred Brown, mounted on a large roan horse, full of action, with a pistol in his hand, was all the while urging the fight on the Federal side, and one of our men said to me 'Kill that man with your next shot.' I was armed with an Enfield rifle, 50-caliber. I leveled down on the officer and shot him in the neck. He fell from his roan horse and I was assured of having killed him. Ever since the war I have been telling this story, and saying that this man was the only Yankee I was sure of having killed during the war."

A few minutes after firing the shot at Lieut. Brown, Mr. Theus, being only a short distance from him, was shot down himself and left on the field. He carried in his body for 29 years the missile that struck him, it having been extracted only five years ago, as was mentioned in the columns of THE CIRCULAR at the time. Not long ago Mr. Theus wrote to the Providence (R. I.) Journal, asking for a list of the living officers of Battery B, as he desired to establish the position of his brigade ex-

actly as held in that struggle. He did not have the slightest idea of ascertaining the name of the officer he believed he killed. The investigation led to the discovery that his man was not killed at all, but was, on the contrary, very much alive, an excellent gentleman and a prosperous business man in Cincinnati. In reply to Mr. Theus' first letter, Col. T. Fred Brown wrote among other things, without knowing he was writing to the man who had shot him:

"I had the honor to be the lieutenant commanding Brown's Battery B, First Rhode Island Artillery, at the Battle of Gettysburg. Every incident of the charge of Gen. Wright's brigade towards the close of the afternoon of the 2d of July stands out in my memory as though it were yesterday. That is, up to the time I was left for dead on the field, shot through the neck, and falling headlong from a large buckskin horse and left lying insensible."

Later, when Mr. Theus made honest confession to his correspondent that he was the man who had shot him that day in battle, the veteran wrote:

"It looks very much as though you are the man to whom I am indebted for my life, for the engagement next day would have been my last, had I not been shot down, there is no sort of doubt."

During the subsequent correspondence Mr. Theus extended a cordial invitation to Lieut. Brown to visit him in this city the next Winter season, and the lieutenant has joyfully accepted it.

Very pretty are the small enameled writing tables with spindle legs.

Rich colors and Spanish decorations distinguish the mantel ornaments, plaques and jugs, in the Hispano Moresque ware.

## GEORGE W. DOVER,

...MANUFACTURER OF...

Jewel Settings and Ornaments of Every Description.

Please notice my Latest Designs in



235 Eddy Street, Providence, R. I.

## DIES and CUTTERS

To be Perfectly and Safely  
Hardened,  
Must be Heated in a

## GAS ANNEALING OVEN.

Send for Pamphlet.

E. P. REICHELME & CO.,

JEWELERS' TOOLS. 23 John Street, New York.

## AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

RANCH, 103 STATE STREET - - - CHICAGO.

19 MAIDEN LANE, NEW YORK.

## AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

## DIAMONDS.

JOBBER IN

WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.

## THE SWAN FOUNTAIN PEN.

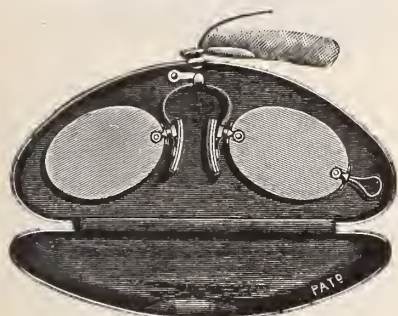
Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke.  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**  
NEW YORK AND LONDON.



The Patent Feather-Weight Eyeglass Case.

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,  
PATENTEES AND MAKERS,  
15 Maiden Lane, - - - New York City.

FERD. FUCHS & BROS.

**SILVERSMITHS.**

MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., - New York

WOOD & HUGHES,  
STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.  
FINE QUADRUPLE PLATED WARE.  
No. 24 JOHN STREET, - NEW YORK.  
206 Kearney Street, San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

H. M. RICH & CO.,  
Jewelry - Auctioneers,  
21 School Street,  
BOSTON, MASS.

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## These Are Days...



NEW  
BRONZES.  
ITALIAN  
POTTERY.  
RICH  
CUT GLASS.

when stocks and assortments change so rapidly that deferred purchases cause much disappointment. You look to-day—put off the buying until the morrow—then they're gone. There's a moral in this.

We think the ROYAL TEPLITZ factory has sent us the best lines they produced this season. Look in on us and see if you do not agree with us.

## Hinrichs & Company,

29, 31, 33 Park Place, NEW YORK.

### ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,  
Enameled, Plain and in Colors

ALSO OF  
SOCIETY EMBLEMS,  
YACHT AND COLLEGE FLAGS

All Varieties of Painted Enamel Work  
**S. S. WILD & SON,**  
179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.  
Telephone Connection.

*Dr. Knowles' Private  
Course in Optometry.*

**SUMMER SCHEDULE.**

During the heated term the fee for both the Regular and Correspondence departments is considerably reduced. Write for particulars relative to the Correspondence Department.

R. H. Knowles' M. D., 106 E. 23d St.  
New York.

## SURE WINNERS!

Are Jewelers' Findings from the  
Factory of

## THOMAS W. LIND

67 Friendship St., Providence, R. I.

### New Galleries

### New Ornaments

### New Settings

For the

## FALL SEASON • FALL SEASON



# LOUIS STRASBURGER'S SON & CO

DIAMONDS AND COLORED STONES.

16 MAIDEN LANE, N.Y. -  
103 STATE ST. CHICAGO.  
25 BOULEVARD HAUSSMANN, PARIS

## VISITING JEWELERS,

Members of the

## MERCHANTS' ASSOCIATION,

are cordially invited to call upon us while in the city.

## R., L. & M. FRIEDLANDER,

30 MAIDEN LANE. NEW YORK CITY.

## BAWO & DOTTER,

26-32 BARCLAY ST.,  
NEW YORK.  
WE OFFER AT THE LOWEST  
PRICE

A FULL LINE OF  
**ELLIOTT'S**  
CHIMING MOVEMENTS.

AND OF  
Hour and half hour move-  
ments with brass or painted  
dials.

We show more than 25  
different designs of chiming  
mantel clocks.

TRAVELING CLOCKS  
GILT REGULATORS  
FRENCH CLOCK  
SETS  
CUCKOO CLOCKS  
PORCELAIN CLOCKS

ENGLISH CLOCK  
MATERIALS.



## SOUVENIR SPOONS.

...All Localities...

Belts, Chain Purses, Everything for Summer.

**CODDING & HEILBORN CO.,**  
NORTH ATTLEBORO, MASS.



## 35 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION  
TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING.

**JOHN AUSTIN & SON,**  
ASSAYERS, REFINERS AND SMELTERS,  
74 & 76 Clifford St., Providence, R.I.

*John Hancock*

These well-known Razors, the quality of which is warranted,  
possess this great advantage, that they may be used for ten years  
before they require actual sharpening. Before using them it is  
necessary to rub them on good leather strop. Le Coultre's Strops  
(to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS  
OF REGULAR SIZE.

## MATHEY BROS., MATHEZ & CO.,

SEND FOR  
PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane N. Y.

## UNITED STATES SMELTING AND REFINING WORKS.

M. WOLLSTEIN,

SWEET SMELTERS AND ASSAYERS, OFFICE 25 JOHN STREET, NEW YORK.

Works: 3, 5 and 7 Oliver St., Newark, N.J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER SOLE MANUFACTURER PHOENIX FLUX.  
Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.



## Are You in Business for \$ & Cents?

If so it will be to your interest to try us with your  
waste of all kinds containing Gold and Silver.

With our practical experience and up-to-date methods of  
SMELTING, REFINING AND ASSAYING.  
We are confident you will obtain better results.

**CONLEY & STRAIGHT,**  
236 Eddy Street, PROVIDENCE, R. I.  
A. B. JEWELERS' SWEEPS A SPECIALTY.

## S. O. BIGNEY & CO.'S

High Grade Chains lead in style, finish  
and quality, and as quick sellers.

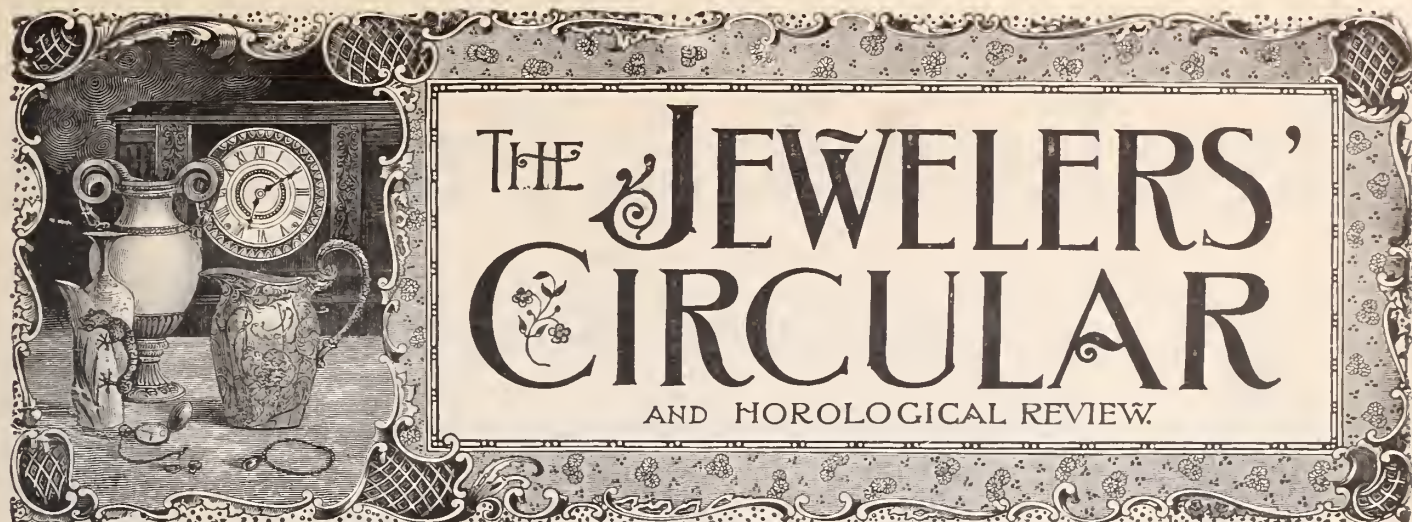
DIAMONDS and Cutters. L. & M. KAHN & CO., 172 Broadway, DIAMONDS  
Cor. Maiden Lane, N. Y.

APPLY  
FOR  
CATA-  
LOGUE  
AND  
PRICE  
LIST.



The Largest Stock of  
1-4 STRIKE MANTEL CLOCKS.  
At Lowest Prices.





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189 Broadway, New York.

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VOL. XXXV.

NEW YORK, WEDNESDAY, SEPT. 29, 1897.

No. 9.

## AUTOMATIC SELF WINDING SYSTEM OF TIME KEEPING.

IN a few days the work of construction of the new elaborate clock tower of the city hall of Brooklyn, N.Y., will be complete. The tower clock is from the factory of the Self Winding Clock Company, 161-165 Grand Ave., Brooklyn. The four dials are of ground glass, five feet and four inches in diameter, and are to be illuminated at night. The mechanism for controlling the hands is a tower clock movement driven by an electric motor so arranged as to move the hands forward slowly every half minute. Driven as it is by an electric motor, no weights or other heavy apparatus are required. The action of the movement is controlled by a self winding regulator, which may be located in any part of the building,—in this case it is in the upper hall just under the tower. The regulator has an electric contact made to close each half minute, starting the movement as described above. Its connection with the Time Service makes an hourly correction, giving the public exact United States Observatory time. There is also an automatic device for lighting the lamps at sunset and extinguishing them at sunrise. The entire system is automatic, requiring attention only once a year. The engraving here presented was reproduced from a photograph of a drawing made by G. Stuart Silvia, from the architect's plans.



THE NEW CLOCK AND TOWER OF THE CITY HALL, BROOKLYN, N. Y.

## Appropriate Medals.

GREEN, yellow and red gold, diamonds, enamel, and oxidized and polished silver were the materials that entered into a series of beautiful and appropriate medals recently made by G. W. Hook, manufacturing jeweler, 149 State St., Chicago, for the Chicago Fly Casting Club. One has a silver fish resting placidly on a gold lake. The hook is in its mouth and a silver line leads away to the corner of the medal, but the fish has not yet roused himself to fight. Not even the silver landing net seems to have anything ominous in it for the fish. In another medal the fish is shown in action, having leaped clear of the water, and knows what that little hook means. Another medal shows an oxidized silver reel on a gold plaque. The reel actually turns. Above it hangs the diamond which is a part of each medal, and in enamel the letters C. F. C. C. in monogram, which also adorns them all. Perhaps the best of all is one showing a couple of crossed poles with gold lines ending in hooks and flies. Above two big, fat fish are nibbling at the diamond, while cat-tails grow quite naturally

up each side of the medal. A lesson in appropriate designing is shown in these medals.

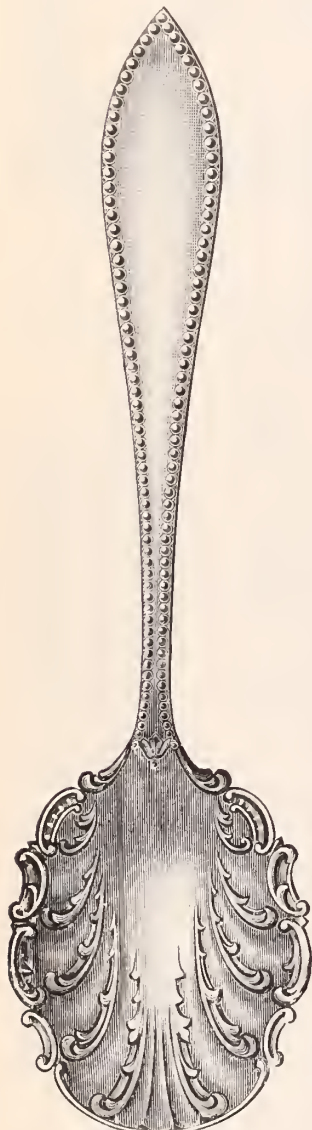


# Five Leading Patterns

MADE IN THE

**Genuine Rogers|  
Electro Silver Plate.**

VESTA.



SUGAR SHELL

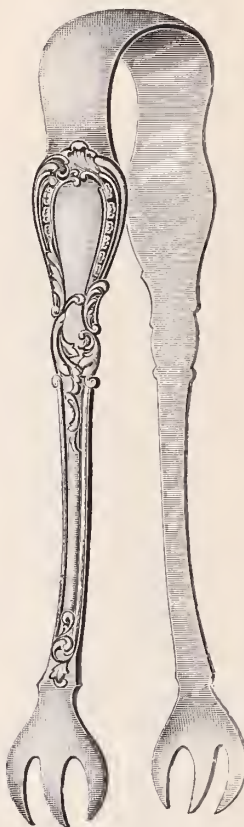
COLUMBIA.



FRUIT FORK.

A Full Line of Fancy  
Pieces suitable for  
**HOLIDAY TRADE**  
made in these patterns.

NAVARRE.



SUGAR TONGS.

SAVOY.



OYSTER FORK.

FLEMISH.



ORANGE SPOON.

EVERY ARTICLE BEAR-  
ING THE TRADE MARK,

★ **ROGERS & BRO., A. 1.**

(THE CELEBRATED STAR ★ BRAND)

IS MANUFACTURED AND GUARANTEED BY

## ROGERS & BROTHER,

WATERBURY, CONN.

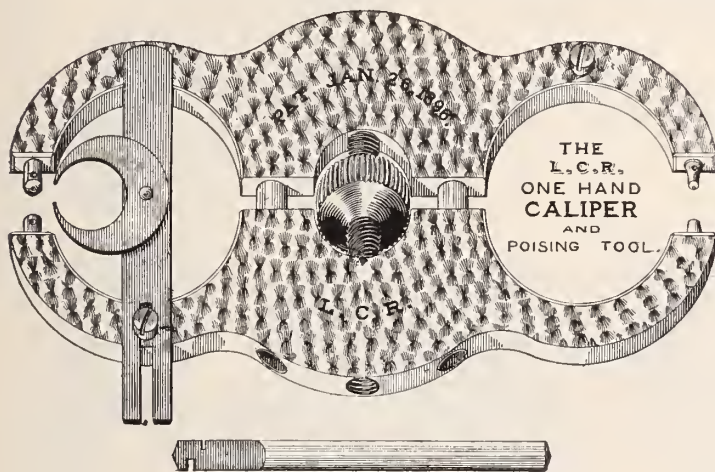
CATALOGUE CONTAINING  
COMPLETE LINE SENT  
ON APPLICATION.

SALESROOMS, 16 CORTLANDT ST., N. Y.

# A Complete Stock.

We have within the past sixty days invested large sums in the improvement of our stock with the desire of making it one of the cleanest up-to-date tool and material stocks to be found anywhere. It is our desire to lead in prompt service and correct matching of material at the lowest possible prices. We have fifty-five daily trains, and our special mail carrier for each train makes it possible for us to serve you more quickly than the larger cities.

## The L. C. R. One-Hand Parallel Caliper,



made accurately of fine watch nickel, finely finished, and the only Parallel Caliper that can be operated with one hand, leaving the other free to handle the work. You will find it superior to all other makes of Parallel Calipers now on the market.

**Price \$3.00**

## The E. F. B. Balance Trueing Caliper

is much used, and has been improved by the crescent-shaped balance guide; nothing to get out of order, as in the old style guides. It is made of the best watch nickel and well finished.

## Another Large Purchase of SILK GUARDS

makes it possible for us to give a 20 per cent. discount on all mounted and unmounted guards. These are the best made, being an American product. You will do well to order your silk guards of us. Goods well bought are easily sold.

**L. C. REISNER & CO.,** Successors to **EZRA F. BOWMAN & CO.**

IMPORTERS, MANUFACTURERS AND JOBBERS,

WATCH MATERIAL, TOOLS AND SUPPLIES. **Lancaster, Pa.**



# A Happy Union.

THERE are now in the market various makes of Solid Gold Watch

Cases for which are claimed unusual style and beauty—others there are whose chief feature is said to be honest manufacture. A union of both style and beauty AND honest manufacture is the feature of cases made by the

## Brooklyn Watch Case Co.



Little wonder therefor that the intelligent Jeweler prefers "B. W. C. Co.'s" goods to the exclusion of others.

NOTE: Do not be deceived by the similarity of imitators' misleading marks.

## Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.



# Cut Glass

— FOR —

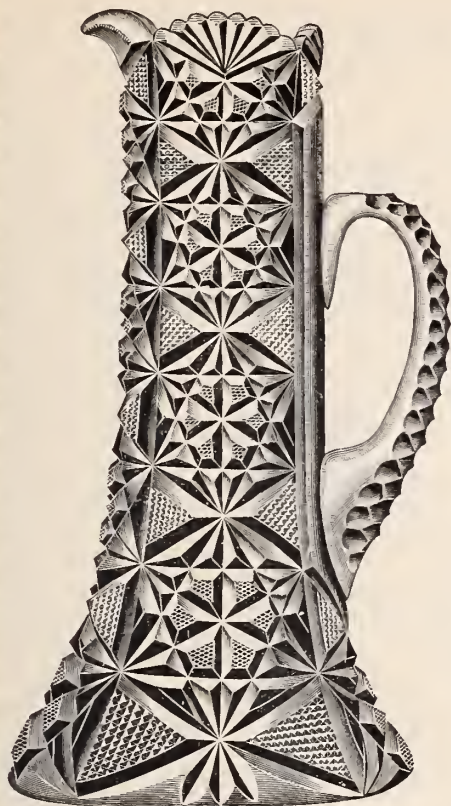
## Mounting.

Special, new cuttings constantly coming out. We make our own blanks so can give the trade exactly what they want. The famous Mt. Washington Glass Works are owned and operated by ourselves.

**Lots of New Pieces in  
Hollow and Flatware, China,  
Lamps, Novelties.**

**PAIRPOINT  
MFG. CO.,**

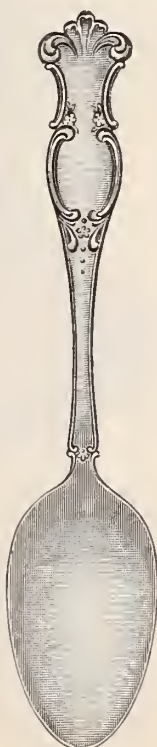
NEW BEDFORD, MASS.



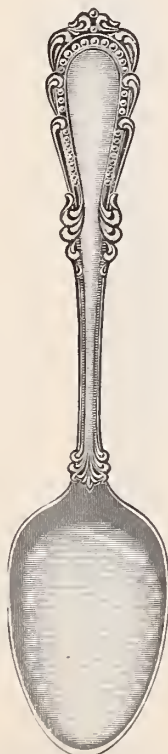
ROYAL.



VICTOR.



MILTON.



REGENT.



IMPERIAL.



Manufactured and  
guaranteed by

**C. ROGERS & BROS., Meriden, Conn.**

New Catalogue No. 5,  
Issued this Month,  
Sent upon Application.



# R. Wallace & Sons Mfg. Co.,

## BRANCHES:

New York, 226 Fifth Avenue.  
Chicago, 109 Wabash Avenue.  
San Francisco, 120 Sutter St.

Factories: Wallingford, Ct.

Be sure every article bears the Trade Mark  
1835—R. WALLACE—A1.



SUGAR SPOON.



BUTTER KNIFE.



CREAM LADLE.

*The...*  
*“Joan.”*

MADE IN  
STANDARD,  
SECTIONAL and  
TRIPLE PLATES.

1835—R. WALLACE—A1.

**The New Canadian Tariff Officially Received by the United States Government.**

WASHINGTON, D. C., Sept. 23.—The full text of the new Canadian tariff has been officially received at the State Department. The provisions regarding the duties on packages are fully set forth. All packages, such as bottles, jars, demijohns, casks, hogsheads, barrels, etc., all vessels capable of holding liquids, and every package being the first receptacle or covering, inclosing goods for the purpose of sale, shall in all cases, in which they contain goods subject to an ad valorem duty, or a specific and ad valorem duty, be charged the same rate of ad valorem duty as is to be levied and collected on the goods they contain, and the value of the package may be included in the value of such goods. Packages not otherwise specified, being the usual packages in which goods are packed for exportation, according to general custom, are free of duty.

The portions of the new law that bear particularly upon the jewelry, watch and clock and optical trades and kindred interests, read as follows:

**DUTIABLE LIST.**

Britannia metal, nickel silver, Nevada and German silver manufactures of, not plated, and manufactures of aluminium, n. o. p., twenty-five per cent. ad valorem.	25 p. c.
Sterling and other silver ware, nickel plated ware, gilt or electroplated ware, wholly or in part, of all kinds n. e. s., thirty per cent. ad valorem.	30 p. c.
Spectacles and eyeglasses, thirty per cent. ad valorem.	30 p. c.
Spectacles and eyeglass frames, and metal parts thereof, twenty per cent. ad valorem.	20 p. c.
Watch cases, thirty per cent. ad valorem.	30 p. c.
Clocks, watches, watch glasses, clock and watch keys, and clock movements, twenty-five per cent. ad valorem.	25 p. c.
Watch actions and movements, ten per cent. ad valorem.	10 p. c.
Precious stones, n. e. s., polished, but not set, pierced or otherwise manufactured, and imitations thereof, ten per cent. ad valorem.	10 p. c.
Composition metal for the manufacture of jewelry and filled gold watch cases, ten per cent. ad valorem.	10 p. c.
Jewelry for the adornment of the person, including hat pins, hair pins, belt or other buckles, and similar personal ornamental articles commercially known as jewelry, n. o. p., and all manufactures of gold and silver, n. e. s., thirty per cent. ad valorem.	30 p. c.
Fancy writing desks, fancy cases for jewelry, watches, silver ware, plated ware and cutlery; glove, handkerchief and collar boxes or cases, brush or toilet cases, and all fancy cases for similar fancy articles, of any material; fans, dolls and toys of all kinds; ornaments of alabaster, spar, amber, terra cotta or composition; statuettes and bead ornaments, n. e. s., thirty-five per cent. ad valorem.	35 p. c.
Gold, silver and aluminium leaf, Dutch or schlag metal leaf; brocade and bronze powders and gold liquid paint, twenty-five per cent. ad valorem.	25 p. c.
Magic lanterns and slides therefor, philosophical, photographic, mathematical and optical instruments, n. e. s., cyclometers and pedometers, and tape lines of any material, twenty-five per cent. ad valorem.	25 p. c.

**FREE LIST.**

Bullion, gold and silver, in ingots, blocks, bars, drops, sheets or plates, unmanufactured; gold and silver sweepings and bullion or gold fringe.

Diamonds, unset, diamond dust or bort and black, for borers; and diamond drills for prospecting for minerals, not to include motive power.

Silver, nickel and German, in ingots, blocks, bars, strips, sheets or plates, unmanufactured.

Steel of number twenty gauge and thinner, but not thinner than number thirty gauge, for the manufacture of corset steels, clock springs and shoe shanks, when imported by the manufacturers of such articles for exclusive manufacture thereof in their own factories.

Aluminium in ingots, block or bar, strips, sheets or plates; aluminium and chloride of aluminium, or chloralum, sulphate of alumina and alum cake, and alum in bulk only, ground or unground.

Articles when imported by and for the use of the army and navy, viz.: Arms, military or naval clothing, musical instruments for bands, military stores and munitions of war; also articles consigned direct to officers and men on board vessels of Her Majesty's navy, for their own personal use or consumption.

Platinum wire and platinum in bars, strips, sheets or plates; platinum retorts, pans, condensers, tubing and pipe, when imported by manufacturers of sulphuric acid for use in their works in the manufacture of concentration of sulphuric acid.

Philosophical instruments and apparatus—that is to say, such as are not manufactured in Canada, when imported for use in universities, colleges, schools, scientific societies, and public hospitals.

Coins, cabinets of, collections of medals and of other antiquities, including collections of postage stamps, gold and silver coins, except United States silver coin; medals of gold or copper, and other metallic articles actually bestowed as trophies or prizes and received and accepted as honorary distinctions, and cups or other prizes won in bona fide competitions; and medals commemorating the Diamond Jubilee of Her Majesty Queen Victoria, until the 31st of December, 1897, and dies for manufacturing such medals.

Britannia metal in pigs, blocks or bars. Communion plate, when imported for the use of churches.

Articles for the use of the Governor-General.

**The Duty on Merchandise Consisting of Clocks and Tables.**

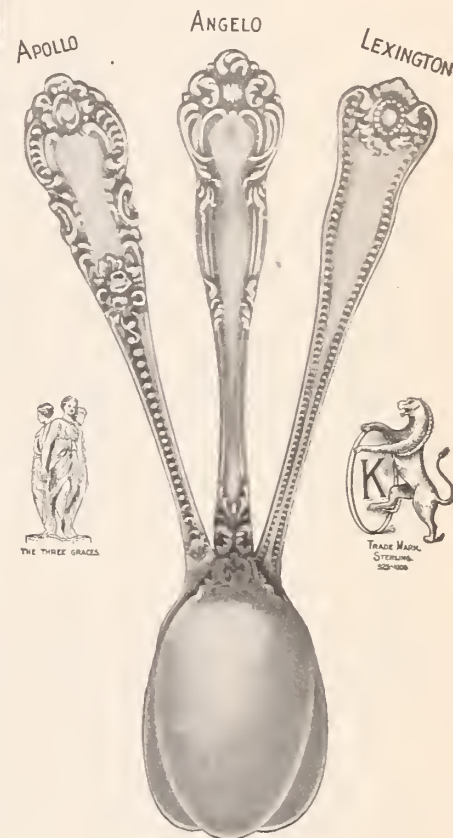
WASHINGTON, D. C., Sept. 23.—The following decision has been made by the Board of General Appraisers:

On Nov. 16, 1896, B. Grossbaum & Sons imported through the Port of New York per str. "Zaandam" certain merchandise, consisting of clocks and tables, upon both of which duty was assessed at 35 per cent. ad valorem, under paragraph 85, of the Act of Aug. 28, 1894, as "China ware \* \* \* decorated in any manner." The importers claimed, first, that the clocks should have been dutiable under paragraph 173 of that act, as such, at 25 per cent. ad valorem. The Collector of the Port advised the Board that he thought this classification would be correct, and the board decided that such was the case.

The tables also were claimed to be dutiable under paragraph 181 as "House or cabinet furniture," at 25 per cent. ad valorem. The tables were invoiced and claimed to be entireties. As a matter of fact they were composed of wood, having decorated china tops. The paragraph under which classification was claimed contains the provisos "composed of wood, or of which wood is the component material of chief value." While wood predominated in quantity and furnished the material outlines of such tables, yet the value of the china tops exceeded the value of the wood, and the board sustained the Collector in his classification of them under paragraph 85.

J. J. Walker, Portage la Prairie, Man., is opening in jewelry at Nelson, B. C.

**THE THREE GRACES**

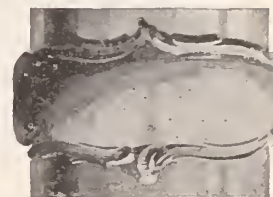


**J. B. & S. M. Knowles Co.,**  
Silversmiths,  
Providence, R. I.

**THE "DYKES" PATENT**

**BICYCLE NAME PLATE.**

All Sterling Silver. Adjustable to Any Wheel.  
LOCKS ON.



Only Detachable by Owner.

No Visible Mechanism.

A Positive Means of Identifying the Wheel.

Made In Five Designs, Highly Ornamented and Artistic.

**Arthur R. Geoffroy,**  
SILVERSMITH,

548-550 W. 23rd St.,

NEW YORK.



### Imports and Exports for July 1897, and the Preceding Seven Months.

WASHINGTON, D. C., Sept. 15.—The summary statement of imports and exports for the month ended July 31, 1897, and the seven months ended the same date, compared with the corresponding periods of 1896, has been issued, and contains the accompanying figures relative to the jewelry trade:

retary, Edward Beeton, Toronto; executive committee, W. K. McNaught, M. C. Ellis, Edmund Scheuer, James Ryrie and Joseph Davis, all of Toronto; W. E. Boyd, of Levy Bros. Co., Hamilton; W. A. Sanderson, Peterborough, and H. Felt, Oshawa.

President Lees made a short and appropriate address, expressing his satisfaction at the smooth and satisfactory working of

### Credit Men Adopt a Warring Policy Against Fraudulent Failures.

A meeting of the Board of Administration of the National Association of Credit Men was held on Sept. 20 at the Manhattan Hotel, New York. The entire board was represented either personally or by proxy, and matters of special importance occupied their attention for six consecutive hours. The work of the various standing committees, namely, membership, legislative, business literature, credit department methods, investigation and improvement of mercantile agency service, was very carefully discussed, and the plan of activity submitted heartily endorsed. The secretary's report shows the organization to be in a flourishing condition, with an organized membership of 1,746, or a gain since June, in spite of the withdrawal of the St. Joseph Association, of 333, and an individual membership of 243, or a gain since June of 65, making a present enrollment of 1,989. One of the most important questions discussed was that of the best method of handling fraudulent failures, and after listening to a comprehensive plan, the following resolution was unanimously adopted:

WHEREAS, Fraudulent failures constitute a serious menace to the mercantile community, and

WHEREAS, Such failures are as dishonest and reprehensible as any form of robbery, and the safety of the business public demand that all persons involved therein be brought to justice, therefore be it

RESOLVED, By the Board of Administration of the National Association of Credit Men that the plan of dealing with suspicious failures presented be and the same is hereby approved, and the board recommends that the proposition contained therein to select legal correspondents throughout the United States to act in conjunction with some well-known detective agency in investigating such failures be especially emphasized in carrying out such plan, and be it further

RESOLVED, That the officers of the association, together with the Committee on Investigation, be authorized to make such changes and modifications in the plan presented as they may deem expedient.

The board also passed a resolution instructing the officers to incorporate the association under the laws of the State of New York. The resignation of the St. Joseph Association, which was presented, owing to the attitude of the national organization in endorsing, at its last convention the Torrey Bankruptcy bill, was accepted. A letter was also read from Mr. Yale, president of the St. Joseph Association, disclaiming any intention whatever of forming another national organization, which action was widely intimated at the time when the St. Joseph Association withdrew from membership. It was the sentiment of all the members of the board that very effective work will be done during the current year, looking toward the great improvement of mercantile transactions.

A fire which occurred last week at 134 and 136 Classon Ave., Brooklyn, N. Y., did \$500 worth of damage to the electro plating shop of Newfeld & Blum, situated on the second floor. The cause of the fire is unknown.

#### IMPORTS OF MERCHANDISE.

ARTICLES.	JULY.		SEVEN MONTHS ENDING JULY.	
	1896	1897	1896	1897
	Values. Dollars.	Values. Dollars.	Values. Dollars.	Values. Dollars.
<b>CLOCKS AND WATCHES, AND PARTS OF:</b>				
Clocks and parts of.....dut..	28,597	47,720	188,243	213,203
Watches, watch materials, and movements.....dut..	71,654	40,802	512,170	627,796
<b>JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:</b>				
Diamonds, n. e. s., not set.....dut..	502,651	169,871	502,651	621,180
Diamonds, etc., not set.....free..		27,781		52,660
Precious stones, rough or uncut etc.....free..	5,882		61,711	
Jewelry, and manufactures of gold and silver.....dut..	122,180	72,878	574,052	467,566
Other precious stones, and imitations of, not set.....dut..	109,399	58,871	3,117,186	353,724
<b>Imported from—</b>				
United Kingdom.....	1,196	3,301	10,607	6,785
France.....	425		754	388
Netherlands.....		5,435	16,788	6,084
Other Europe.....	4,261	18,923	33,562	37,760
Brazil.....		122		1,643
Other countries.....				
<b>Total diamonds, etc.....free..</b>	<b>5,882</b>	<b>27,781</b>	<b>61,711</b>	<b>52,660</b>
United Kingdom.....	528,390	31,673	1,667,805	251,881
France.....	135,431	55,717	849,378	103,084
Germany.....	29,841	34,851	228,918	185,457
Netherlands.....	12,036	77,255	665,981	133,957
Other Europe.....	15,890	10,627	745,956	298,210
British North America.....	52	89,462	14,721	91,898
Mexico.....	137	144	10,190	3,553
East Indies.....	2,210	318	2,210	1,724
Other countries.....	243	272	8,722	4,706
<b>Total jewelry, precious stones, etc.....dut..</b>	<b>724,230</b>	<b>301,620</b>	<b>4,193,889</b>	<b>1,474,470</b>

#### EXPORTS OF DOMESTIC MERCHANDISE.

<b>CLOCKS AND WATCHES:</b>				
Clocks and parts of.....	73,940	69,623	569,375	525,891
Watches and parts of.....	46,242	37,789	325,996	465,402
<b>Total.....</b>	<b>120,182</b>	<b>107,412</b>	<b>895,371</b>	<b>994,293</b>
<b>Jewelry</b>				
Other manufactures of gold and silver.....	65,473	54,290	424,520	54,296
<b>Total.....</b>	<b>65,473</b>	<b>61,228</b>	<b>424,520</b>	<b>386,110</b>
<b>Plated ware.....</b>	<b>27,432</b>	<b>34,154</b>	<b>195,779</b>	<b>259,710</b>

#### EXPORTS OF FOREIGN MERCHANDISE.

<b>CLOCKS AND WATCHES, AND PARTS OF:</b>				
Clocks and parts of.....dut..		35	205	612
Watches, and watch materials, etc.....dut..		407	9,189	12,045
<b>JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:</b>				
Diamonds, n. e. s., cut or uncut, but not set.....				4,054
Precious stones, rough or uncut.....free..				7,079
Other precious stones and imitations of, not set.....dut..	34		4,356	8,342
Jewelry and manufactures of gold and silver.....dut..	871	93	14,367	2,147

### The Canadian Jewelers' Security Alliance Report Success.

TORONTO, Can., Sept. 20.—The annual meeting of the Jewelers' Security Alliance of Canada was held on the 8th inst at the office of J. P. Langley, McKinnon building, Toronto. There was a good attendance of members, the chair being occupied by president George H. Lees, Hamilton.

The following officers were elected: President, George H. Lees, Hamilton; 1st vice-president, George Pringle, Guelph; 2d vice-president, F. Claringbowl, Hamilton; 3d vice-president, A. Moffatt, Brantford; treasurer, B. Chapman, Toronto; sec-

retary, Edward Beeton, Toronto; executive committee, W. K. McNaught, M. C. Ellis, Edmund Scheuer, James Ryrie and Joseph Davis, all of Toronto; W. E. Boyd, of Levy Bros. Co., Hamilton; W. A. Sanderson, Peterborough, and H. Felt, Oshawa. President Lees made a short and appropriate address, expressing his satisfaction at the smooth and satisfactory working of

Suit for \$166 has been brought against A. L. Lackey, Denver, Col.

**Imports of Watches, Clocks and Materials into Uruguay.**

WASHINGTON, D. C., Sept. 16, 1897.—Hon. William R. Day, United States Consul at Montevideo, Uruguay, has forwarded to the State Department the accompanying ab-

stract of the imports of clocks, watches and watch materials into Uruguay for the years ending Dec. 31, 1896 and 1897.

For purposes of classification for duty all watches composed of any other material than gold or silver are classed as "or-

dinaries," and are valued at \$3 each (gold), on which duty is charged at 31, 5 and 2½ per cent., without any reference to the value of the works. Silver key winder watches are valued at \$5 each, and stem winders at \$7.50; on these valuations duty is levied at 8, 5, and 2½ per cent. The valuation of a gold watch, key winder, is \$20, and that of a stem winder \$30. If these gold watches be enameled and set with precious stones they bear a valuation of \$35 each, whether key or stem winder, an English watch, \$55; and an English repeater or chronometer at \$65. The duty on all these valuations is 8, 5 and 2½ per cent.

Clocks are divided, for purposes of tariff, into two classes: table or movable and wall or stationary. All table or mantel-piece, or other fancy clocks are valued at sight at the time of entry. Alarm clocks of metal or other material, up to 15 centimeters, are valued at \$2 each; from 45 to 70 centimeters, at \$5; the same in eight-day clocks at \$5; wall clocks, with pendulums or otherwise at \$15; while large clocks in cases and chronometers for ships at \$120 each. On all these valuations the duty levied is 31, 5 and 2½ per cent.

Bert Force's jewelry store, Pardeeville, Wis., was robbed in the night of Sept. 17, the safe being blown open and about \$425 of watches and rings and \$247 of postage stamps stolen. A reward of \$100 is offered for the apprehension of the thieves and the recovery of the property.

ARTICLES.	1895.			1896.		
	QUANTITY NUMBER.	VALUE.	TOTAL.	QUANTITY NUMBER.	VALUE.	TOTAL.
<b>Gold Watches:</b>						
France.....	179	\$6 160		354	\$11,355	
Argentine Republic.....	150	4 630		27	846	
Germany.....	12	320				\$12,195
England.....	1	60	\$11,170			
<b>Silver Watches:</b>						
France.....	1 139	\$8,543		1018	7,635	
Argentine Republic.....	282	2,115		8	60	\$7,695
Germany.....	6	35	\$10 703			
<b>Watches of other metals and compos'n.</b>						
France.....	253	\$761		48	\$144	
United States.....	109	95		200	200	
Germany.....	12	36		3,907	1,293	
England.....			\$892	6	18	\$1,655
<b>Watch Materials:</b>						
France.....		\$887			555	
Argentine Republic.....		379			266	
Germany.....		10			87	
England.....			\$1,276		75	\$983
United States.....						
<b>Totals.....</b>			\$24,011			\$22,528
<b>Clocks of all kinds.....</b>						
Germany.....	7,247	\$5 681		2,964	\$3,898	
United States.....	752	2 832		1,982	7,006	
France.....	57	285		334	1,717	
England.....	8	109		182	523	
Belgium.....	50	60		86	396	
Argentine Republic.....	3	15				
Italy.....			\$8,182	11	68	\$13,608

**THE BEST is**  
**THE CHEAPEST** after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.



**Globe Lever**

BUTTON BACK.

Post can be attached to any button.

"IT HAS NO PEER."

Catalogue sent on application.

**J. BULOVA,**

57 MAIDEN LANE, - - NEW YORK

**Large Profits==Quick Sales**

Are reasons why JEWELERS should handle Sterling Silver Mounted

**DOG COLLARS.**

Particulars from

**I. BREMER,**  
44-46 Duane St., N. Y.

**TORTOISE SHELL WORK REPAIRED LIKE NEW**



SEND ALL JOBS TO POTTER'S COMB FACTORY,  
Providence, R. I.

# AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;  
THEY Protect from all Ordinary Magnetic Influences.

Perfect in

Action.

Convenient

in Use.



Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

**The Newark Watch Case Material Co.,**

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.



**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
27 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

**DIAMONDS**

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**

**NEW YORK.**

**Columbus Memorial Building, 103 State St.,**  
**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

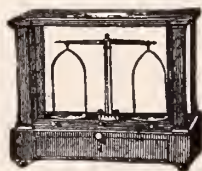
**65 Nassau Street,**

**NEW YORK.**

**Cutting Works: 45 John Street.**

**AMSTERDAM: 12 TULP STRAAT.**

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Maiden La. N. Y.  
 Repairs, (any make)  
 promptly made.



**Stern Bros. & Co.**

**Cutters of . . .**

**DIAMONDS,**

MANUFACTURERS OF

**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.

CHICAGO OFFICE, 149 STATE ST.

## The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

### Close Bidding on Knives, Forks and Spoons.

HARTFORD, Conn., Sept. 25.—The bids for supplies at the National Soldiers' Home, opened this week, showed the intense competition in the class of goods for which proposals were asked. There were bids for 12,000 knives, the same number of forks and of dessert spoons and for 3,000 tea spoons.

The bids for the 12,000 knives were: Landers, Frary & Clark, New Britain, \$2,190; the William Rogers Mfg. Co., \$2,000; Meriden Britannia Co., \$2,280; Manhattan Supply Co., New York, \$2,268; and John Wanamaker, Philadelphia, \$2,180. The William Rogers Co. underbid Wanamaker by \$180, and their bid is \$100 below the New Britain company.

For the 12,000 forks the bids were: Landers, Frary & Clark, \$1,940; William Rogers Mfg. Co., \$1,900, just \$40 below the New Britain competitors; Meriden Britannia Co., \$2,280; Manhattan, \$2,148, and Wanamaker, \$1,960. Wanamaker is only \$20 above Landers, Frary & Clark.

For the 12,000 dessert spoons the bids were: William Rogers Mfg. Co., \$2,565; Meriden Britannia Co., \$2,580, being only \$15 above the Hartford bidders; Manhattan, \$3,388.80, and Wanamaker, \$2,580, being the same figures as those of the Meriden Britannia Co.

For the 3,000 tea spoons, the William Rogers Mfg. Co.'s bid was \$382.50; Meriden, \$420; Manhattan, \$397.20, and Wanamaker, \$382.50, the figures being identical with those of the Rogers company. The contracts will not be awarded for the present, as General Franklin is now out of the city.

### Fine, Large Turquoises from Southern New Mexico.

SANTA FE, N. M., Sept. 24.—Probably the finest collection of cut turquoise ever sent in one shipment from American mines left here a few days ago by the Wells-Fargo Express. There were 25 stones, aggregating in weight 310 karats, and in the collection were four gems which weighed respectively 31, 32, 39 and 52 karats. The last, a pear shaped stone, is valued at \$2,800. It is said that this is the largest display of American turquoise ever made. The stones are of a light sky blue and much harder than the ordinary turquoise. The mines are in southern New Mexico, but their exact location is kept a profound secret.

### Assessors Find No Watches in Two Wisconsin Towns.

APPLETON, Wis., Sept. 23.—The assessment rolls now in the hands of the county clerk reveal that there is not a single watch, gold or silver, in Kaukauna, or, at least, the assessors were unable to find any. The town of Cicero has no watches either.

The death is reported of D. Ainley, of D. Ainley & Co., Perry, Ia.

**Importations at the Port of New York.**

*Week ended Sept. 24, 1897.*

China, glass and earthenware:

China.....	\$70,503
Earthenware.....	25,460
Glassware .....	28,617

Instruments:

Musical.....	6,980
Optical.....	9,746
Philosophical.....	823

Jewelry, etc.:

Jewelry.....	1,504
Precious stones.....	125,290
Watches.....	17,143

Metals, etc.:

Bronzes.....	118
Cutlery.....	8,495
Dutch metal.....	291
Platina.....	6,749
Silverware.....	1,661

Miscellaneous:

Alabaster ornaments.....	242
Amber.....	42
Beads.....	611
Clocks.....	3,263
Fans.....	5,780
Fancy goods.....	7,021
Ivory.....	979
Ivory, manufactures of.....	366
Marble, manufactures of.....	14,943
Statuary.....	3,790
Shells, manufactures of.....	16,718

**Capture of the Burglars of W. H. Finck's Store.**

SEATTLE, Wash., Sept. 18.—Three men are in jail here for the safe cracking in the store of W. H. Finck. Their names are Harry Munroe, alias Joe Howard, alias David Davis, aged 36 years; J. C. Webster, a Chicago watchmaker, aged 27 years, and Fred Buchan, of Seattle. These men stole goods worth about \$8,000.

With Munroe as leader, it took the gang just 35 minutes to enter Mr. Finck's jewelry store the night the *Portland* arrived, open the safe, and carry off \$8,000 worth of jewelry, watches and diamonds. Several tips came about Munroe, a clever Chicago safe burglar, being in Seattle. The most peculiar one came from Stillwater, Minn., to a detective, and said that Munroe, who broke jail at Stillwater where he was being held for safe cracking, was in Seattle, and to look out for him. After two weeks' hard work, a witness was found who saw Munroe, Webster and Buchan preparing to enter the store. They sawed four iron bars in the back window. Munroe took a sledge hammer and broke the handle of the combination. With a long steel punch he gave the combination one blow, and the tumblers fell into line. After pulling the big doors open he drove the punch into the keyhole of the inner door, knocking the lock out.

After the arrests were made, Buchan and Webster weakened and told where the goods were concealed. The lot included everything, except the diamonds. Munroe told Chief Reed to-day that he would send to Chicago and get the diamonds. When Munroe was brought into the room where the jewelry was spread out he commenced

ESTABLISHED 1841.



**CARTER, HASTINGS & HOWE,**

MANUFACTURERS OF

**GOLD JEWELRY,**

**15 MAIDEN LANE.**

**NEW YORK.**

A. CARTER

G. E. HASTINGS,

W. T. CARTER,

G. R. HOWE

W. T. COUGH.

FACTORY, NEWARK, N. J.

**No Advance in Prices**

OF HOWARD

**MOVEMENTS!**

Although all other Movements have been advanced in price, we continue to sell

**Howard  
Movements,**

from grade No. 1 to 7, in 14, 16 and 18 size, at greatly reduced prices.

The stock of these goods is rapidly diminishing, and as they have been discontinued by the Company, parties interested will find it to their advantage to order at once.

**OPPENHEIMER BROS. & VEITH,**

Prescott Bldg., 65 Nassau St., NEW YORK.

**FOX & CO.,** LAPIDARIES and Importers of...  
**PRECIOUS STONES,**

...NOW AT...

**22 John St., New York.**

Cutting of American Gems  
and Fine Miniature Glasses.



DAVID KAISER.

FRED L. SMITH.

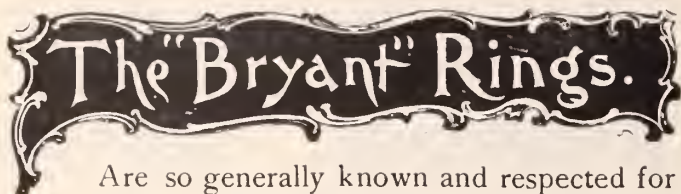
JOHN A. ABEL

**David Kaiser & Co.,**

MANUFACTURERS OF

**FINE DIAMOND MOUNTINGS,**

35 ANN ST., COR. NASSAU ST., NEW YORK.



Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

**RETAIL JEWELERS**

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M.B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

**MOUNTED LORGNETTE CHAINS**

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited. Our new lines of

**GOLD AND SILVER CHAIN PURSES**

are very extensive and desirable.

**ZIRUTH & MOORE,** 60 & 62 Arlington St.,  
Newark, N. J.

**MATHEY BROS., MATHEZ & CO.**

Brassus, Switzerland.

21 &amp; 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

**CHAS. MEYLAN****PLAIN AND COMPLICATED WATCHES.****SPLITS AND REPEATERS****A SPECIALTY.**

laughing and said: "Well, this is enough to make a man laugh." Munroe has lived here two years as a swell, and has committed several robberies.

**The Assignee of Negley & Co. Did Not Pay Dividends as Ordered.**

CHICAGO, Ill., Sept. 25.—A rule entered by Judge Carter yesterday compels Isadore Plotke, attorney and ex-member of the Legislature, to show cause why he should not be punished for contempt of court. Plotke is assignee for Negley & Co., a North Side jewelry firm. The Court ordered him to pay dividends of 10 per cent. and 5 per cent.

The creditors allege that the order of the Court has not been complied with. The assignee told the Court that he had used the money for another purpose. The claims against Negley & Co. amount to about \$9,000.

**The Robbers of M. M. Gumbiner's Store Captured.**

WACO, Tex., Sept. 22.—Capt. J. C. Eustace, sheriff of Caldwell county, arrived here to-night and identified a lot of jewelry recovered yesterday in this city as the property of M. M. Gumbiner, whose jewelry establishment at Luling was burglarized last week. In addition to the goods the officer captured a kit of burglars' tools, and arrested two white men, supposed to be the burglars. The sheriff thinks the capture will lead to the recovery of goods elsewhere.

**Jeweler Joly Admits Making Money that He Shouldn't.**

SAN FRANCISCO, Cal., Sept. 23.—P. Joly, the manufacturer of jewelry who went into the business of coining counterfeit half dollars and dollars, was arraigned in the United States District Court last week and pleaded guilty. Joly could not have done otherwise than to have pleaded guilty, because the Government officers found a complete outfit in his room for counterfeiting.

**Jewelers' Gold Bars Exchanged for Gold Coin.**

(Week Ended Sept. 25, 1897.)

Sept. 20	.....	\$31,059
" 21	.....	34,836
" 22	.....	56,886
" 23	.....	32,965
" 24	.....	24,316
" 25	.....	20,490
Total	.....	\$200,552

Bill Hendricks, while wading in Flatrock River, near Rushville, Ind., found six large pearls.

It was learned last week that the reports of the robbery of the window of the jewelry store of E. Marks, Troy, N. Y., were greatly exaggerated. Instead of being several thousand dollars, as published in some papers, the loss, Mr. Marks says, is not more than \$300 or \$400, while the police believe it to be even less than that sum.



# "The Ariadne."



STERLING

$\frac{925}{1000}$

ALVIN M'FG CO  
SILVERSMITHS

54 MAIDEN LANE,

NEW YORK.



## How Should Flat Ware be Sold?

Retail Jewelers Express their Ideas Regarding the Systems for the Sale of Sterling Silver Spoons and Forks.

### THIRD AND CONCLUDING SERIES OF LETTERS.

It having been suggested to us by some of our friends that we obtain a consensus of opinion from the retail jewelry trade regarding the differing systems for the sale of sterling silver flat ware employed by the large silversmiths, the following circular letter was addressed under dates of Sept. 10, 11 and 13 to a number of retail jewelers throughout the country:

As you are doubtless aware, some silversmithing firms have changed the system of selling sterling silver spoons and forks from the uniform ounce price on the majority of their patterns, to fixed dozen prices, governed by the individual designs of the patterns; while other silversmithing firms have decided to continue the ounce price system.

It has been suggested to us that we obtain from the retail trade a consensus of opinion, which will show their attitude toward this subject, and therefore we would be pleased to receive from you, as early as possible, your ideas on this subject. The consensus of opinion thus obtained will prove of advantage to the jewelry trade in general.

Yours truly,

The Jewelers' Circular Pub. Co.

In addition to the replies published in the last two issues of THE CIRCULAR the following have been received up to the time of going to press:

PITTSBURGH, PA., Sept., 23, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to your circular letter of the 10th, would say that in our opinion the silversmiths made a great mistake when they changed the plan of selling spoon work by the ounce to a set price per dozen. Under the old plan one could always tell exactly the number of ounces one could furnish at a given price, while under the new it takes so long, and is a trouble to hunt up price lists, patterns, and price of each dozen. For ourselves we object to the sending out of cuts and catalogues with the exact price per dozen of each pattern attached. It results in too much competition, and makes the consumer too wise. Silver at a certain price per ounce per pattern is so much more simple to handle, and avoids confusion when one does not talk weights.

Yours truly,

W. W. WATTLES & SONS.

DENVER, Col., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to your favor of the 10th, in regard to selling silver forks and spoons at fixed dozen prices, our opinion is that the fixed price so much per dozen is very much the best system, and we are sorry that all the silversmiths do not see it in the same light. We shall buy our goods from those that sell at fixed dozen prices in preference to the old way. Very truly,

THE BOHM-BRISTOL CO.,  
H. B.

DAVENPORT, Ia., Sept. 17, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to your letter regarding the new scale of prices governing the sale of sterling flat ware we desire to say that we favor the fixed price per dozen or piece. In olden times when plain patterns such as the Windsor, Fiddle and Tipped were largely used, then the rule of so much per ounce was admissible, but the demands of the present time calling for elaborate designs and

consequently expensive dies make the old rule of selling by weight unsatisfactory to all concerned. You might as well attempt to sell oil paintings at so much per square inch. Yours truly,

T. KIRCHER.

CHARLESTON, S. C., Sept. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to your circular of the 10th, we cannot say too much in favor of the plan proposed by some manufacturers of selling flatware by the dozen instead of by the ounce. One of the greatest mistakes the retail jeweler has been guilty of in our opinion is in educating the public on these matters in quoting names and grades of watch movements and weights on silver. It has come to such a pass in some places that two of the most staple lines of goods are sold at very little profit, when the public would just as quickly pay a fair price for them.

If the manufacturers sell by the dozen then the retailer will sell by the dozen, and the matter will settle itself at once. We hope that the trade will see the wisdom of this move and support it to their utmost. Yours truly,

JAMES ALLAN & CO.

CINCINNATI, Sept. 17, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to your favor concerning the selling price of sterling silver spoons and forks will say that no matter what course is pursued all should be alike, if by the ounce or dozen, so that retail selling price may not be confused. We are yours truly,

CLEMENS OSKAMP,  
G.

LOUISVILLE, Ky, Sept. 1, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your circular of the 10th to hand. As to giving you our opinion on the new system of selling forks and spoons we believe we would rather wait a while until we see how it is going to pan out, as we notice quite a number of the manufacturers have changed their mode of pricing; therefore, we would rather wait before determining. Yours, respectfully,

W. KENDRICK'S SONS.

CANTON, O., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to yours of the 10th inst., we favor the dozen plan. Under the old system jewelers were fast educating the general public beyond what would seem to be necessary. We have almost ruined the American watch trade by too much talk on the part of the salesman. Why carry it to silver flat ware? It makes one feel real good to have a customer come in and say, "I want something in teaspoons. Supposing you show me some running along about 8 ozs. to the dozen." Never mind the price—he will know that perhaps as well as you, and besides he will want the Chicago platform engraved on each one, gratis, too, if you please. We never quote rates on flat ware, gold cases, chain or plain rings, and we wish no one else would.

CHANCE & ROSE.

LITTLE ROCK, Ark., Sept. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

In my judgment the plan adopted by some of the factories to classify the patterns and sell each pattern at ounce prices is the correct one. It has always been an anomaly to be charged the same price for tipped goods as for those requiring expensive dies. The adoption of this method of distribution will undoubtedly solve the question of competition, and enable dealers to make a profit corresponding to their investment. Yours, respectfully,

CHAS. S. STIFFT,  
M. C.

AKRON, O., Sept. 20, 1897.

Editor of THE JEWELERS' CIRCULAR:

Yours of Sept. 10th received. Would say that either of the two methods recently adopted by the silversmiths of selling spoons, forks, etc., is preferable to the old one, in which there was a uniform price, regardless of merit of pattern. This plan not only seems more fair to the manufacturer, but admits of a reasonable profit to the retailer. We are not sure but that it will be even more desirable to have a variety of methods, as it will make it more difficult for the consumer to catch on. However, if but one plan were to be used it now seems to us that an ounce price, and let that price vary according to worth or merit, would be preferable to us.

Sincerely yours,

FRANK, LAUBACH & NUTT CO.

HOUSTON, Tex., Sept. 17, 1897.

Editor of THE JEWELERS' CIRCULAR:

We are heartily in favor of the new method of the silversmithing firms selling flat ware by the dozen. It should have been done years ago. If the manufacturers had adopted this plan ten or fifteen years ago the retail jewelers of the country would not now be compelled to compete with the department, millinery and gents' furnishing goods stores.

SWEENEY & FREDERICKS.

GALVESTON, Tex., Sept. 19, 1897.

Editor of THE JEWELERS' CIRCULAR:

I think sterling silver spoons and forks should be sold by weight, as it has been and always will be.

Yours truly,

M. W. SHAW.

FORT PLAIN, N. Y., Sept. 20, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to the above would say that we prefer the system of selling by weight.

A. DUNN & SONS.

ST. ALBANS, Vt., Sept. 20, 1897.

Editor of THE JEWELERS' CIRCULAR:

Yours received in regard to buying sterling silver flat ware. I think it should be sold by the ounce, as it is much better and more uniform.

Yours, etc.,

C. H. PLACE.

SPOKANE, Wash, Sept. 17, 1897.

Editor of THE JEWELERS' CIRCULAR:

I think the change from the ounce system is a good move, as some designs are undoubtedly worth much more than others, and it will have the effect of encouraging the silversmith in getting up something of real merit from an artistic standpoint, and will also have the tendency to educate the public into buying something better than the light, flimsy goods that have been offered in the past three years.

Yours truly,

GEORGE R. DODSON.

DAYTON, O., Sept. 21, 1897.

Editor of THE JEWELERS' CIRCULAR:

We much prefer the fixed price per dozen to the ounce price system.

A. NEWSALT.

HARTFORD, Conn., Sept. 21, 1897.

Editor of THE JEWELERS' CIRCULAR:

Yours of the 10th received and would say in regard to the system of selling silver flat ware by the dozen, that it will no doubt benefit the retail dealer, and we heartily endorse the new system adopted by most of the silver ware manufacturers.

Very truly yours,

C. H. CASE & CO.

WASHINGTON, D. C., Sept. 24, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to your communication of 10th inst., regarding the sale of silver flat ware, will say, we prefer the ounce system. Mostly all patterns are stamped out, and consequently of equal value. If some patterns meet with greater favor, the manufacturer as well as the retailer reap the benefit of larger sales, hence, to discriminate will eventually, we think, give rise for unlooked for trouble in settling the selling of silver flat ware, by the silversmiths and retailers.

Yours, etc.,

M. GOLDSMITH & SON.

HOUSTON, TEX., Sept. 20, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reply to your communication of 10th inst., will say, I cannot see how it will make any material difference to the retail jeweler, whether he buys spoons and forks by the dozen or by the ounce. The fluctuation in the value of silver bullion makes it impossible for a manufacturer to make a fixed rule on any pattern and maintain the weight, consequently those who continue the ounce price system will make their goods to figure the same price to the dozen as patterns of similar merit, made by silversmithing firms that have adopted the new plan. We all know that it costs more to produce some flat ware patterns than others, and that such patterns, have (in the past) been made heavier, thereby equalizing the price, and giving the maker the same proportionate profit on all patterns. I have always marked spoons and forks to sell by the dozen, and only in cases where it was absolutely necessary, have I quoted prices by the ounce. Competition



makes it necessary for manufacturers to sell goods as low as they can afford, and it is my opinion that if the retail jeweler would exert the same amount of energy in trying to make a legitimate profit that he does in educating the public on the actual cost of production of goods, and hurting the reputation of his competitor, the methods adopted by manufacturers to dispose of their wares would be of little consequence to him.

Yours truly,  
WALTER D. TUSTEN & CO.

SPRINGFIELD, Ill., Sept. 23, 1897.

Editor of THE JEWELERS' CIRCULAR :

Yours of recent date received requesting my opinion regarding the change some manufacturers of silver flat ware have made by selling various designs by their merit, and that being determined by themselves, or by proving best sellers, instead of selling all patterns by the heretofore ounce system, will say that in my opinion I rather prefer the old way, simply because I can much better satisfy the trade; that if in meeting competition on the same patterns if prices differ, it may be due to the differences in weight, and do not see why I should pay more for some patterns when they may not prove ready sellers with me; furthermore, if true merit exists in design and beautiful workmanship, and easily commends itself, and outsells other prevailing designs on the market, surely the manufacturers are remunerated and compensated for the differences in the outlay in producing an exquisite piece of die work, by selling of such in much greater quantities.

I cannot see that the retailer is benefited by the new system, but realize that the manufacturer is all powerful in establishing prices, regardless to fluctuations of silver, notwithstanding.

Very sincerely yours,  
J. C. KLAHOLT.

BUFFALO, N. Y., Sept. 23, 1897.

Editor of THE JEWELERS' CIRCULAR :

The change in the method of quoting prices on staple flat ware seems to us desirable in almost every way. We have always thought it rather absurd that the different patterns of spoons and forks should all sell for the same price, regardless of the difference of expense in making them, or of their varying degrees of artistic value, and we think a dozen price in every way preferable at retail to a price per ounce. We should, however, never decline to tell the weight freely to any customer asking it, and we think that a dealer should know the weights when ordering of the manufacturer. We shall quote only dozen prices to customers, and not ounce prices.

It certainly seems to us an advantage to be able to buy silver at a lower price than heretofore, and we do not understand the feeling of merchants who like to pay more for their goods than is necessary.

Right truly,  
W. H. GLENNY, SONS & CO.

READING, Pa., Sept. 25, 1897.

Editor of THE JEWELERS' CIRCULAR :

In reply to your circular letter of the 10th inst., will say that I think the selling of sterling silver flat ware by the ounce the better for both manufacturers and retail dealers, as I am afraid in most cases the retailer will endeavor to purchase light weight, flashy patterns that will make the best appearance for the money. This is certainly a question that admits of a great deal of argument both ways. If the manufacturer would make but one weight to a pattern, then I think the dozen price would be all right.

Very truly,

CHAS. G. WILLSON.

### Tiffany & Co.'s Views on the Silver Situation.

"Yes," said Charles T. Cook, of Tiffany & Co., Friday, to a New York "Tribune" reporter, "as you have noticed in the papers, we have reduced the price of our current patterns of sterling silver forks and spoons to \$1 an ounce. This is the lowest price manufactured silver has ever retailed at, either in this country or abroad, and it is really much lower than appears in the mere statement of \$1 an ounce.

"Take, for instance, teaspoons at \$10 or \$11 a dozen; that allows about \$4 for labor, waste of silver in making and finishing, the engraving of initials and the retailers' profit, while there is no margin left to pay for the wear and tear of machinery and the expensive dies, which, for a set of spoons, often cost many thousand dollars. These have all not been taken into account.

"Although forks and spoons are rolled, and stamped out with dies, it is by no means all machine work. Dies, unless handled with the greatest care, are very easily broken, and the work of the die is merely the start; the art of bringing out the detail of the pattern, burring out the lines of the forks, smoothing the edges and finishing, is all skilled handwork.

"Years ago we frequently made up many special patterns, some hand-engraved, others with repousse or elaborate flat chasing, that could be sold for about \$10 an ounce. Our beautiful Olympian pattern then brought \$2.50 an ounce; to-day the Olympian and our rich Indian chrysanthemum patterns sell at \$1.35 an ounce; and, while silver has depreciated, the cost of labor has not, for the price of skilled work is steadily growing stronger, and commands more to-day than a few years ago.

"No, I do not believe that any political act of our government or the countries abroad can give silver any permanent appreciation; at best, it could only have a temporary effect, for, like the price of wheat and labor, it is governed by the irrevocable law of supply and demand. The supply of silver is practically unlimited, and, were silver mining suspended, the supply would still not be entirely cut off, for silver is a by-product of many other minerals. It is said there is very little gold mined without silver in it, and that the residue of lead and copper mining brings anywhere from \$20 to \$600 worth of silver to the ton. The depression of silver has of course, stimulated the sale of silverware and greatly increased the volume and variety of products, and the profits of the manufacturer have been materially reduced; but this may be offset, as there is every indication of a large business this Fall, with a demand for more substantial products than those which have had a ready sale the last two or three years."

### Canadian Jewelers Object to the Reduction in the Price of Sterling Ware.

TORONTO, Can., Sept. 27.—Considerable surprise has been expressed at the action of solid silver ware manufacturers in reducing the price of goods at a time when the watch case and watch movement manufacturers are increasing theirs. Speaking on the question of the rule that should govern the price of silver ware, P. W. Ellis said:

"Because of the fluctuation in the price of silver bullion it appears that the most reasonable method of arranging the price of solid silver flat ware would be to charge the bullion sterling quality at the bullion fine quality price, and charge extra, so much per ounce, for making. Then the price of solid silver flat ware would fluctuate up and down in sympathy with the bullion market and prevent such an absurd condition as solid silver being sold when silver is 70 cents per ounce based on a price of 60 cents, or sold at the same price when silver is at 50 cents."

F. A. DeClark has sold out his entire jewelry and notion business in Sheridan, Wyo., to W. P. Waters.



A PERFECT PICNIC.

## No Trouble...

To furnish you with our new fall catalogue, illustrating a complete line of Chafing Dishes, Brass, Copper and Nickel Kettles and Novelties for the Jewelry Trade.

S. Sternau & Co.,

34 Park Place,

Catalogue Sent  
on Request .....

New York.



**A.W.C.CO****American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.

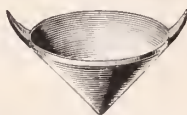
Casing of Swiss Movements a Specialty.

**Something New**

= FOR =

**Buyers of White Stone Jewelry.****The Two Point Invisible Setting.**

PATENTED.

FOR SINGLE STONES  
AND CLUSTERS.IN ANY SIZE FROM  
 $\frac{1}{16}$  CARAT TO 3 CARAT

ENLARGED VIEW.

WE ARE SOLE OWNERS OF THIS NEW DEVICE.

WE USE IT IN ALL STYLES OF STONE JEWELRY.

MADE IN

**SOLID GOLD AND ROLLED PLATE.**

When placed in Clusters the Settings are absolutely invisible; nothing but the Stones can be seen.

SEND TO YOUR JOBBER FOR SAMPLES.

MADE, USED AND SOLD ONLY TO THE JOBBING TRADE BY,

**R. L. Griffith & Son Company,**

144 PINE STREET, PROVIDENCE, R. I.

Also Sole Owners of the Famous GOLCONDA GEM, the Finest Imitation Diamond in the World.

**Canada and the Provinces.****TRADE CONDITIONS.**

Montreal jewelers generally report a very busy August, and prospects for the Fall trade are exceptionally bright. Montreal wholesale houses have found business in northern Ontario most encouraging, and a further evidence of increasing trade is their increasing output in the west. The announcement of the Premier at the banquet tendered him by the Montreal Board of Trade, Sept. 16, that there would be no more tariff tinkering, has given manufacturers and jobbers a feeling of confidence that will spur them on to renewed efforts. In this connection, it is interesting to note that Simpson, Hall, Miller & Co. have determined to push their Canadian trade in directions not attempted before. This decision was arrived at a fortnight ago, when C. H. Tibbets, secretary of the company, paid a special visit to the Dominion to discuss the matter with the Montreal and Toronto managers. There is no doubt but that Canada is on the boom. Exports of dairy and other produce have increased by leaps and bounds and prices have been higher than for some years past. Add the advertisement she is receiving by the visit of Sir Wilfred Laurier to England and France and the rush to her newly discovered gold mines, and it will be seen that now is the time for enterprising manufacturers in the United States to push their trade.

An encouraging sign of the activity of the manufacturing and wholesale trade is noted in the advertisements of several jewelry manufacturing firms for additional help. The results of the advertising have so far been poor, showing that there are but few practical and capable men in the trade out of employment.

The recent sales of silver ware in the northwest and the lower provinces have been very satisfactory.

A. E. Norris has started in the jewelry business in Montreal.

L. Gravelle & Co., jewelers, have commenced business in Montreal.

The Montreal Optical Co. have obtained judgment for \$35 against John Egger.

W. J. Douglas, Cobden, Ont., is offering to compromise at 20 cents on the dollar.

Car & Gibson, Woodstock, N. B., have had their stock damaged by fire and water; insured.

M. Cochenthaler, Montreal, has issued a writ for \$42 against M. De Villeneuve, Montreal.

Gorbel & Co., art goods, St. John, N. B., are offering to compromise at 25 cents on the dollar.

Simpson, Hall, Miller & Co., Montreal, have issued a writ for \$100 against B. G. F. Crierie, Montreal.

A. H. Humphries, Arthur Township, Ont., has given a chattel mortgage to A. Graham; amount \$250.

We carry the largest,  
finest and most complete  
line of Mounted Diamond  
Jewelry of any house in  
America.



Alfred Daykin, Leamington, Ont., has been succeeded by T. W. Hodgins.

J. D. Bland is now representing Simpson, Hall, Miller & Co. in northern Ontario.

B. B. Treen is doing missionary work for the American Waltham Watch Co. in Canada.

The Montreal Watch Co. have issued a writ for \$431 against E. & A. Gunther, Toronto.

A. Bergeron, Three Rivers, Que., was in Montreal last week stocking up for the Fall trade.

John Aikenhead, of Aikenhead Bros., Toronto, will open a jewelry store in Revelstoke, B. C.

Mr. Barry, of Barry Bros., Ltd., Winnipeg, Man., was on a buying trip in Montreal the past few days.

E. McKeown, jeweler and pawnbroker, Winnipeg, Man., has sold out and has started for the Klondike.

A. E. Barré, Winnipeg, Man., passed through Toronto last week on his return home from a European trip.

John F. Zoller, silversmith, Hamilton, Ont., and wife have given a chattel mortgage to G. S. Bingham; amount, \$99.

L. H. Luke, with Ambrose Kent & Sons, left Toronto last week on a trip to New York, Boston and other American cities.

H. Ellis, Toronto, has retired from business on his own account, and entered the employ of the T. H. Lee & Son Co., Ltd., as a traveler,

Wm. Birks, of Henry Birks & Sons, Montreal, is again at business after a trip to the Eastern States, which he took to recuperate after a hard season's work.

John Eaves, of Edmund Eaves, Montreal, has taken his son, Walter, into the business, and for the future will call upon

customers in the Quebec district himself.

Walter Barr, of the Goldsmiths' Stock Co., Toronto, reports that the demand for Ansonia clocks shows a great increase over any previous season. This is especially the case of such goods as fine grades cased in Royal Bonn porcelain and fine bronze.

## Isn't This Just What You've Been Looking For?



HEIGHT, 11 1/4 INCHES.

### Our Display Card

Makes

### Thimble Selling Easy.

One of these handsome and useful display cards with a gross of our

**STERLING SILVER THIMBLES.**

ASK YOUR JOBBER FOR THEM.

**SIMONS, BRO. & CO.,**

Philadelphia — New York — Chicago.



Jewelers will find it to their  
interest to watch  
carefully our  
October Advertisements  
in the "Circular."

**The Mauser Mfg. Co.,**

....Silversmiths....

14 E. 15th St., New York.

Write for Catalogue of Artistic  
Silverware and Mounted  
Cut Glass.



# SURE WINNERS!

Are Jewelers' Findings from the  
Factory of

## THOMAS W. LIND

67 Friendship St., Providence, R. I.

### New Galleries

### New Ornaments

### New Settings

For the

## FALL SEASON \* FALL SEASON

## DIES and CUTTERS

To be Perfectly and Safely  
Hardened,  
Must be Heated in a

## GAS ANNEALING OVEN.

Send for Pamphlet.

E. P. REICHHHELM & CO.,

JEWELERS' TOOLS. 23 John Street, New York.

## MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

## DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC..

DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK.

## Philadelphia.

J. Albert Caldwell, of J. E. Caldwell & Co., has returned from Europe.

The Jewelers' Club gave the first "smoker" of the season at their headquarters, 924 Chestnut St., on Tuesday evening.

C. H. Bautch, Pine Grove, Pa., was in town last week laying in a stock of goods for a new store he is about to open in Reading, Pa.

Harry Sperring, late with John C. Kelley & Co., and more recently with John Wanamaker's New York house, has engaged as traveler for Bernard Levy.

Howard Fitzsimmons, the West Chester jeweler, has devised and patented an apparatus for measuring the height of dogs, by a spirit level arrangement.

A. G. Lee, of Bailey, Banks & Biddle Co., has joined John Wanamaker's forces and will have charge of the watch department. James Eddy, who was assistant superintendent of the silver ware department of Bailey, Banks & Biddle Co., has also gone to Wanamaker's in a similar capacity.

Chas. S. Holmes, business manager of the United States Time and Weather Service Co., has been at the German Hospital for some time suffering from appendicitis. On Wednesday last he was visited there by Detective Gallagher, who placed him under arrest on the charge of obtaining a diamond ring, valued at \$300, from jeweler John T. Sandman, 703 S. 2d St., by false pretenses. Mr. Holmes subsequently furnished the necessary bail.

## Springfield, Mass.

H. J. Davidson is now settled in his elegant new store at 471 Main St. Mr.



## C. F. RUMPP & SONS,

Manufacturers of

## Fine Leather Goods,

Mexican Hand Carved Novelties.

Fifth and Cherry Streets,  
PHILADELPHIA.

NEW YORK SALESROOM,  
621 Broadway.

SEND FOR SPECIAL JEWELERS' CATALOGUE.

Pocket Books, Card  
Cases, Photo Frames,  
Dressing Cases, Cigar  
Cases, Music Rolls,  
Traveling Clocks, &c.  
Gold and Silver Mount-  
ed Goods.

## SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

## ..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

## JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

Davidson was for twenty-five years located on Elm St.

The partnership heretofore existing between Henry W. Merritt and Henry A. Cargill, under the name of Merritt, Cargill & Co., has been dissolved by mutual consent. Mr. Merritt retiring from the concern. The business will hereafter be carried on as usual by Mr. Cargill.

George M. England, the Holyoke jeweler, has just opened his new store in Allyn's block, High St., and it is a beauty. In order to attract the public to his opening last Thursday evening Mr. England gave a concert in his store, and many hundred people called at the store during the evening.

George Johnson, a negro, was sentenced in the police court late last week to a year in jail for a number of petit larcenies, including the theft of a half dozen watch chains from the store of L. B. Coe. Johnson went into Coe's store ostensibly to buy a clock, and while the clerk was looking for one the negro appropriated the chains and walked out.

#### **Syracuse.**

B. Dishaw has removed from Tupper Lake to Massena, where he opened a jewelry store on Monday.

Simon Lesser returned Sunday from a four weeks' absence in Scranton, Wilkesbarre and northern Pennsylvania.

The firm of Palmiter & Smith, Watertown, consisting of C. E. Palmiter and F. C. Smith, has been dissolved by mutual consent. Mr. Smith will continue the business.

A very pretty wedding was solemnized at St. John's Cathedral last Tuesday morning, the contracting parties being Miss Margaret E. McNamara, formerly stenographer for A. Lesser's Sons, and local correspondent of the *Keystone*, and John E. Fitzgerald.

The regular September meeting of the New York State Association of Opticians was held in their rooms last Wednesday evening. The treasurer reported that the funds in the treasury would nearly settle all outstanding accounts, and the association stands on a good, sound financial basis. A paper on "Hypermetropia" was read by William D. Oertel, and after a spirited discussion of the subject a vote of thanks was given Mr. Oertel for his interesting effort. G. M. Babbitt was appointed to prepare a paper on "Myopia" for the next meeting.

#### **Boston.**

W. Paul has been petitioned into insolvency by E. Aug. Neresheimer & Co., New York.

Geo. E. Homer has just received an order from the Boston Food Fair for 12,000 souvenir spoons. This order, with others he has recently received, amounts to 27,000 spoons.

Judgment for \$690 has been entered against H. H. Day, Tacoma, Wash.

# Crystal Goods,

Silver Capes and Capes of the finest cutting are OUR specialty. We are receiving these goods in quantities and beg to offer same to the trade for inspection.

Our importations of MELE are arriving in large lots. They have been selected under the most favorable conditions, and are offered at prices to compete with any goods in the market.

## EICHBERG & CO.

65 Nassau St.,  
NEW YORK.

105 Hatton Garden, LONDON.



### News Gleanings.

Mr. Williams is a new jeweler in Olewein, Iowa.

Bert Stafford has opened a jewelry store in Savanna, Ill.

Jos. Phiha has opened a jewelry store in Silver Lake, Minn.

W. T. Denn has opened a new jewelry store in Nephi, Utah.

Chas. Patterson has opened a jewelry business in Exira, Iowa.

E. M. Hosteller, Caldwell, Idaho, is reported to have left town.

Bent Pederson, Ogden, Utah, has paid off a mortgage for \$400.

Ernest Starkey has opened a barbering and jewelry store in Burlington, Wis.

Gustav Sylvan has opened a new jewelry store at 1524 Main St., Columbia, S. C.

William Gross has opened a new jewelry store at 146 N. 7th St., Allentown, Pa.

A new jeweler by name of Cling, from Duncannon, Pa., has located in Selinsgrove, Pa.

The jewelry and book store of Brown & Sons, Olathe, Kan., was destroyed in the recent fire.

Ed. Whiting has moved from Clarinda, Iowa, to New Market, where he will engage in the jewelry business.

E. L. Birchard, Cambridgeport, Mass., has sold out his jewelry and optical goods business to the Palmer Co.

There was a grand opening at England's jewelry store, 253 High St., Holyoke, Mass., on Thursday evening.

The partnership between Joseph E. Rufing and Luther McCrin, who succeeded William Bradshaw & Son, Delphi, Ind., is announced.

In a destructive fire in Creston, Iowa, the jewelry business of J. B. Schnauber was burned out. Reported loss, \$6,000; insurance, \$3,000.

I. A. Alderson has given a bill of sale of his interest in the jewelry business of I. A. Alderson & Son, of West Bend, Ia., for a consideration of \$469.

W. F. Skillman, traveling representative of Skillman, Vanderveer & Williams, Trenton, N. J., was registered at the Orton, Wilmington, N. C., last week.

G. M. Moulster, who intended to open a new jewelry store at Poynette, Wis., has made a combination with E. F. Curtis, and is at the old jewelry store for the present.

The jewelry store of Rolston Walker, Olathe, Kan., has been destroyed by a fire which burned nearly the entire side of the public square. His loss was very heavy, but the amount is not yet known.

George Walter Lembka, charged with entering Wilson's jewelry store, Quakertown, Pa., in June, 1896, and who escaped at the time, pleaded guilty to the crime, last week, and was sentenced to three years in the Eastern Penitentiary.

An old fisherman reports the finding of pearls at the mouth of Little River, Ky., which flows into the Cumberland, north of Kuttawa. He has found a number thus far in mussels.

An auction sale is being conducted at the store of E. D. Wright, Ithaca, N. Y., preparatory to a final closing out of the business.

Reuben Gulvin, for the past seven years with the late Edwin Harris, Geneva, N. Y., has purchased the business formerly conducted by Mr. Harris and will take possession of same Oct. 1.

John B. Roth, for many years employed at the jewelry manufactory of E. M. Zahn, Lancaster, Pa., has severed his connection with that establishment, and has launched into the jewelry business for himself at 54 N. Prince St.

Clyde Carlinghouse, an employe of M. Truby, Independence, Kan., has been arrested for stealing about \$200 worth of jewelry from Mr. Truby. He was carrying a watch belonging to the stock when he was arrested, and had tried to sell goods to other stores. He pleaded guilty when brought before the court.

G. W. Tull, of Rocky Ford, and H. E. Wiederman, jeweler, at 1724 Larimer St., Denver, Col., shook dice in a saloon a few nights ago, and Wiederman lost his money. Then he complained to the police that he had been buncoed, and a warrant was sworn out for Tull's arrest. Wiederman was locked up as a witness, and the police are looking for Tull.

There was a slight fire at the store of John J. Cluin, Lowell, Mass., Sept. 22, which occasioned an alarm from box 12. The fire was in a small upper room of the store where the optical work is done, and for a few minutes the room was all ablaze. The cause of the fire is in doubt. It is thought that it was caused by the ignition of escaping gas.

The commissioners of the estate of William A. Smith, Chelsea, Mass., Russell Bradford and Charles H. McIntyre, have issued a notice that six months from the first day of April, 1897, are allowed to creditors to present and prove their claims against the estate, and that they will hold an additional meeting to examine the claims of creditors at Room 46, 209 Washington St., Boston, on Sept. 30, at 2 o'clock P. M.



## The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.

WM. SMITH & CO., 5 AND 7 MAIDEN LANE, NEW YORK.  
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED  
1854.



MANUFACTURERS  
OF

### Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.



# Superb Lines of Original Novelties!

## BACHRACH & FREEDMAN, SILVERSMITHS,

### 1 & 3 Union Square, NEW YORK.

**Death of Socrates Ayres.**

ELMIRA, N. Y., Sept. 26.—The death of Socrates Ayres occurred yesterday. The deceased was one of the old-time merchants of Elmira, and his name appears conspicuously in the records of the First



THE LATE SOCRATES AYRES.

M. E. Church, to which he had a lifelong attachment. His family name had a curious origin, as is attested by ancient legend and chronicle. It came from no less a personage than William the Conqueror, of England, himself. In the waging of battle a warrior struck the Conqueror a blow on his helmet that crushed it in on his head. The first of his attendants to reach his side quickly loosened his helmet,

relieving him from the pressure of the iron. William asked his name. "Truelove," was the reply. "Thou shalt from Truelove be called 'Eyer,'" said William, "for thou hast given me to breathe again the pure air of heaven."

The line is traced more than a century. Nathaniel, born in 1787, was the father of Socrates Ayres, who was born in Ulysses, Tompkins county, N. Y., Oct. 14, 1814. The mother of Socrates Ayres was Lucretia Beckwith, who was born on Nov. 7, 1792, and was married to Nathaniel Ayres Oct. 12, 1813. Nathaniel and Lucretia Ayres lived and died on their farm near Trumansburg, N. Y. Their son, Socrates, remained on the same place until he was seventeen years of age, or the year 1831. He was then apprenticed to a jeweler for a term of four years. Completing his apprenticeship and attaining his majority in the same year he came to Elmira, and entered upon the chosen business of his life. After a year and a half he was obliged to withdraw, due to ill health.

With repaired strength in the Fall of 1837 he opened a place of business in Penn Yan, remaining there until August, 1844, when he once more took up his residence in Elmira, not again to leave it. He purchased the business of Francis Collingwood. Including his apprenticeship his active business life extended over a period of 60 years. His place of business at the Lake St. bridge entrance was for 30 years under his control, and was so conspicuous in many ways that the older residents of the city even now refer to the spot as "Ayres' corner."

On May 30, 1841, Mr. Ayres married Susan Harris, daughter of Seth Harris, Pine Plains, Dutchess county. Six children were the result of this union, two of whom, Elizabeth S. and Henry C., died in infancy. Those reaching maturity were Susan, now the wife of Rev. Oscar A. Houghton; William Emmett Ayres, a lawyer in Syracuse, N. Y.; Edward Harris Ayres, who died Feb. 10, 1890, and Frederick Socrates Ayres, in the jewelry business. Mr. and Mrs. Ayres celebrated their golden wedding May 30, 1891, since which time Mrs. Ayres has passed away.

Mr. Ayres was politically a man of strong convictions but quiet, and never sought public office. He was at one time treasurer of the village, but shrank from the contentions of elective positions. He was originally a Democrat, but became one of the first Republicans.

## BARGAINS IN Jewelers' and Silversmiths' MACHINERY.

ONE ROLLING MILL, rolls 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition.  
ONE ROLLING MILL, rolls 5 inches in diameter, 8-inch face; McWilliams' make, in good condition.  
TWO BIRMINGHAM MILLS, rolls 8 inches in diameter, 12-inch face; mounted on table; practically new.  
TWO No. 1 FOOT PRESSES, Style B.  
TWO 12-foot DRAW BENCHES (one Pierce & Noble).  
ONE 8-foot DRAW BENCH.  
ONE OVAL CHUCK, good as new.

Send for 1897 Catalogue.

**Mossberg & Granville Mfg. Co**  
PROVIDENCE, R. I.

## FERD. FUCHS & BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., - New York.

## SOUVENIR SPOONS

For every town and city in the United States, Canada and Mexico.

Send for  
illustrated  
Circular.

**SIMMONS & PAYE,**

"The Souvenir House,"

129 Eddy St., - Providence, R. I.

## WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.

## FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, - NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents.

## New Music Box

“STELLA”

plays any number of tunes on tune sheets without pins or projections of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

**JACOT & SON,**

Send for Catalogue. 39 Union Square, New York.

## The Gorham Trade Mark



STAMPED UPON ARTICLES OF SILVER  
IS A POSITIVE ASSURANCE OF THE  
STERLING QUALITY 925-1000 FINE.

**Gorham Mfg. Co.**  
SILVERSMITHS.

NEW YORK.

CHICAGO.

SAN FRANCISCO.

WORKS, PROVIDENCE.

**John F. Saunders,** Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St.. Sheldon Building,  
Room 16, NEW YORK.



### Providence.

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

#### BUSINESS CONDITIONS.

Business continues good and the indications increase that it will remain so until after the holidays. Many of the shops are running overtime, some 15 and 16 hours daily. But little trouble appears to be experienced in placing good styles, and everything looks rosy. As yet but few of the salesmen have come in, and even they are preparing for immediate departure.

J. Thomas Smith, engraver, has opened a shop at room 15, 333 Westminster St.

J. J. Crossin *et al.* have transferred real estate, on Holden St., to Peter Crossin.

Joseph P. Cory has given a mortgage of \$14,000 to the Mechanics' Savings Bank on real estate on Washington and Clemence Sts.

George Whitaker, superintendent of the locket department at Kent & Stanley Co., Limited, has accepted a position with Waite, Thresher Co.

Among the heaviest tax payers in East Providence are: Charles W. Grube on \$10,450; Sylvester G. Martin, \$38,900; William H. Richmond, \$11,200.

The McKalioussi-Blake Co. were last week incorporated. They will locate in this city, are capitalized in \$100,000, and propose to carry on very extensively the manufacture of jewelry.

Among the imports into this port last week were: Liverpool, 1 package of clocks, 2 of opera glasses, 14 of polishing stone; Bremen, 1 of precious stones, 3 of imitation stones, 1 of glass ware; Havre, 1 of precious stones.

A bronze memorial tablet to Capt. John Waters, late Mayor of Newport, is being made at the works of the Gorham Mfg. Co. When completed it will be placed in the aldermanic chamber at Newport. W. Clark Noble is the sculptor.

The claims of the creditors of Tillinghast & Albro, manufacturing jewelers, who assigned to attorney John P. Beagan several months ago, were the past week satisfactorily settled. The assignee paid off the last claim at that time in full, 100 cents on the dollar. He now has a balance on hand.

Among the visitors to the local manufacturing factories the past week were: Mr. Cerf, buyer for M. Bonn & Co., Pittsburgh, Pa.; E. A. Cohen, New York; Carl Schwartz, Philadelphia. The retail trade received calls from the representatives of E. A. Cowan and Henry Cowan, Boston; Mr. Walker, Hayden W. Wheeler & Co., New York; and E. H. Saxton, Boston.

### The Attleboros.

B. S. Gunsberg, a Boston buyer, was among the shops last week.

C. A. Marsh has returned from his western trip and reports the firm rushed to keep anywhere near their orders.

Last week Albert Curry, of the Attleboro Mfg. Co., was united in marriage to Miss Florence Wilkinson, of Providence.

The Bay State Optical Co. are planning a very practical addition to their plant. They are going to put in a lens polishing department.

Louis M. Briggs, recently of Merriman Silver Co., Attleboro, has accepted a position with H. A. Whitney & Co., Woonsocket, R. I.

W. P. Stowe, salesman for the W. H. Wilmarth Co., has returned from his western circuit and is recuperating his strength at Fairhaven.

Alden Briggs, salesman for the Torrey Jewelry Co.; H. P. Kent, of F. W. Weaver & Co.; F. L. Bellows, for McRae & Keeler, and Geo. Steere, for Ellis, Livsey & Brown, arrived together from the west last week and report trips better than the average.

Clarence E. Fisher and Henry Litchfield, two young men of North Attleboro, have embarked in the jewelers' supply business in Attleboro. They have secured quarters in the Robinson building No. 2, and will start in next month to supply the local and other firms with the chemicals and similar supplies necessary in the manufacture of jewelry.

Edward P. Clafin, formerly of Blake & Clafin, has at last after several months re-embarked in business. In company with Hjalmar Orup, now with F. S. Gilbert & Co., North Attleboro, he intends to start sometime early in October in the work of making and repairing machinery used in the manufacture of jewelry. There has been no such establishment in the Attleboros since the removal of Mossberg & Granville Mfg. Co. to Providence.

J. E. Blake & Co. have added about a third to their floor space by securing half the basement of the building in which they are located. They have begun already to put the place into shape by putting in the first of nearly \$50,000 worth of machinery with which the addition is to be equipped. The new place is especially designed to contain the heaviest machinery, including several big stamps and an immense rolling mill.

Politics held sway over Attleboro and North Attleboro last week, and the approaching State campaign throws its shadow before. A. R. Crosby, of Smith & Crosby, is the unanimous choice of his town for State representative, as the caucus a week ago showed plainly, the delegates of all factions being unitedly pledged to support him. A. R. Crosby, H. P. Kent, of F. W. Weaver & Co., and H. A. Clark, of Horton, Angell & Co., are jewelers on the 1898 Attleboro Republican town's committee. Senatorial, county, councillor and representative delegates were chosen, among whom the following jewelers' names are prominent: Everett S. Horton, George H. Herrick, D. E. Makepeace, M. E. Rowe, W. L. King, J. M. Bates, C. L. Watson, H. A. Clark, A. A. Bushee, J. C. Cummings, W. J. Luther and S. O.

Bigney. In North Attleboro the delegates are pledged to support Hon. Burrill Porter, Jr., for his seventh re-election and among the various delegations appear F. G. Pate and S. E. Fisher. George K. Webster and George W. Cheever are members of next year's town committee.

### Connecticut.

The Wilcox Silver Plate Co.'s factory, Meriden, is running 59 hours a day.

Samuel Dodd, of Meriden, and party returned from the White Mountains Sept. 22.

P. T. Ives, the Meriden jeweler, was able on Sept. 23 to visit his Wallingford branch for the first time since his recent illness.

The Simpson Nickel Silver Co., Wallingford, have increased their capital stock from \$50,000 to \$75,000. The number of shares is increased from 2,000 to 3,000.

J. C. Ernst has been engaged as optician and watch repairer by P. T. Ives, in Meriden. Mr. Ernst is a graduate of the Spencer Optical Institute, New York.

Fire at 4.30 o'clock on the morning of Sept. 22 damaged the jewelry store of Ernest Platt, Litchfield, about \$2,000. The loss is fully insured. The fire started in an adjoining barber shop.

H. R. Tryon and O. DeWitt Rist, appraisers on the estate of the late Amariah Hills, of East Hartford, who was for years a successful watch case manufacturer in New York, have filed an inventory which foots up \$25,605.88.

The Seth Thomas Clock Co., Thomaston, have just completed putting up the \$1,000 tower clock in the tower of the Asylum Hill Congregational church, Hartford. The clock is the gift of Mrs. Turner, a Philadelphia lady, in memory of her father, the late Roland Mather, a greatly esteemed Hartford millionaire and philanthropist.

A judgment of foreclosure was granted in the Superior Court, New Haven, Sept. 24, against Charles Casper. Mr. Casper now resides in New York, but when in Meriden was a wealthy business man. He met with reverses and, now his former residence in Meriden is taken on a foreclosure by Mrs. A. H. Dickerman, of North Haven, who held a second mortgage for \$1,500. The time for redemption was fixed for Dec. 28.

### A Busy Factory.

No more cheery sight, for the true lover of American industries, can be seen than the brilliant illumination from the windows of the Dueber Watch Works, shining out these pleasant September evenings, upon the magnificent lawn facing the 1,400 feet of frontage of this great plant, where the skilled artisans are working nights to keep pace with the demand for Dueber-Hampden watches.—Canton, O., *Repository*, Sept. 23.

## Last Week's New York Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: I. G. Dillon (Dillon, Wheat & Hancher Co.), Wheeling, W. Va., Marlboro H.; J. Shaefer (Shaefer & Lloyd), Pittsburgh, Pa., Westminster H.; C. Strobel (Lake & Strobel), Waterbury, Conn., Imperial H.; C. F. Hammond (Smith, Sturgeon & Co.), Detroit, Mich., Imperial H.; J. W. Podmore (Jones & Podmore), Troy, N. Y., Astor H.; H. C. Karr (J. Karr's Sons), Washington, D. C., Park Ave. H.; J. Farrior, Charlotte, N. C., St. Denis H.; W. H. Albert (Albert Bros.), Cincinnati, O., Gilsey H.; C. F. Schlegel, Chillicothe, O., Albert H.; C. F. Niemann (Graf & Niemann), Pittsburgh, Pa., Westminster H.; C. S. Stiff, Little Rock, Ark., Marlboro H.; J. H. Leyson, Butte, Mont., Manhattan H.; G. Bausch, Syracuse, N. Y., Imperial H.; J. R. Heintz (Heintz Bros.), Buffalo, N. Y., Hoffman H.; B. Baer (Baer Jewelry Co.), Richmond, Va., Broadway Central H.; R. MacFarlane, Durham, Can.; C. J. Monson, C. J. Monson, Jr., & Co., New Haven.; M. Weingarten, New Orleans, La., 56 Eldridge St.; T. Adamson (Adamson Bros.), Tecumseh, Mich., Albert H.; C. A. Tiffany (Tiffany Optical Co.), Worcester, Mass., Manhattan; F. M. Taylor (jewelry, silver ware and leather goods buyer for H. P. Wasson & Co.), Indianapolis, Ind., 335 Broadway; F. R. Biedler, Baltimore, Md., Vendome H.; G. H. Cook, Phoenix, Ariz., Astor H.; F. L. Nuse, Titusville, Pa., Astor H.; H. Antemann, Albany, N. Y., Continental H.

## Trans-Atlantic Voyagers.

### FROM EUROPE.

Mr. and Mrs. J. Albert Caldwell and J. Emott Caldwell & Co., Philadelphia, Pa., and Chas Géricot, New York, returned last week on the *Paris*.

Dr. D. B. St. John Roosa, the oculist, returned Wednesday on the *Majestic*.

B. Didisheim, of Hipp. Didisheim & Bro., New York, returned Sunday on *La Champagne*.

Lou Bert, a former jeweler of Detroit, Mich., and F. L. Nuse, Titusville, Pa., returned Monday on the *Kaiser Wilhelm der Grosse*.

## DROP PRESSES.

Automatic and Plain.

Mossberg & Granville Mfg. Co.,

PROVIDENCE, R. I.

# Progressive?

We aim to deserve this title and believe that we do.

# Busy?

We are indeed, and more too!

# What Next?

We can take care of all the business that comes our way.

# Buncombe?

Not a bit of it! Solid facts only!

This is only preliminary to what follows, and which we wish you to consider as meaning exactly what we say.

We have in stock and can give you from time to time more genuine bargains in American Watches than any other house in the United States. You cannot do better than to correspond with us.

It would not be amiss for you to carefully look over the three issues of the Circular previous to this one. We mean what we say, and we say what we mean when we advertise.

## C. G. ALFORD & CO.,

195 and 197 Broadway,

Western Union Building,

New York.

New York, September 27th, 1897.





# Herrmann & Co.,

29 East 19th Street,

New York,

Are now exhibiting extensive  
and varied assortments of Fine  
Leather Goods in Staple Leath-  
ers and Rare Hides, mounted  
in Gold and Silver.

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For The Trade Only.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
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New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies.** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.  
**PARIS**—Hotel de L'Athénée, Rue Scribe.  
**LEIPZIG**—Handels-Zeitung, für die gesamte Uhren-Industrie.  
**BERLIN**—Deutsche Uhrmacher Zeitung, Jäger-Strasse, 73.  
**GENEVA**—Journal Suisse D'Horlogerie.  
**AMSTERDAM**—Continental Club, Hotel Amstel.  
**ANTWERP**—Diamond Club, Rue de Pelican.

Vol. XXXV. Sept. 29, 1897. No. 9.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

“MANY men. many minds.”  
**Retailers' Views on the Selling of Sterling Flat Ware.** Yet the thoughts of many men proceed along the same

groove, and it is upon this metaphysical circumstance that the power of the majority rests. Mankind has not yet reached that plane of intellectuality where it governs its actions by the voice of the minority, which, according to Matthew Arnold, is always right. In response to the issuing by this journal to a number of retail jewelers whom we considered to be large handlers of sterling silver spoons and forks, of a circular letter as published elsewhere in this number, seeking their views on the systems for the selling of these wares, we received 83 letters, which have been printed in THE CIRCULAR of Sept. 15 and Sept. 22, and in the current impression. These replies may be classified as follows:

Total Number of Replies	83
Received	83
No. of Replies favoring the abolition of the ounce price system and the adoption of the dozen price system	59
No. of Replies favoring retention of the ounce price system	14
No. of Replies which may be considered as being doubtful	10

These figures speak for themselves. It is to be said of those jewelers who do not favor the dozen system and of those who express doubt on the expediency of making any change just now, that they enter quite deeply and earnestly into the subject and offer carefully considered arguments for their position, thus lending some color of truth to Matthew Arnold's aphorism.

### Our Watch and Clock Trade with Uruguay.

ELSEWHERE in this issue is printed a table giving the amounts of imports into Uruguay during 1895 and 1896 of watches, clocks and watch and clock materials. From this table it will be seen that during 1895 the total imports of gold and silver watches and watch materials into Uruguay were valued at \$24,041, and of clocks of all kinds in 1895 \$8,982. During last year the imports of watches and watch materials were valued at \$22,528, and those of clocks at \$13,608. Just what part in these importations the United States played may be gathered from the fact that in 1895 we sent clocks to Uruguay to the value of \$2,832, and last year, \$7,006. As to watches, the market is controlled by France and Germany; in 1895 we contributed only \$95 worth, and in 1896 \$290 worth. While France is nominally one of the largest caterers of watches to Uruguay, in reality the watches are of Swiss manufacture, they being shipped from French ports and being, therefore, entered at the custom houses as coming from France.

**616** More News Items.  
**6,034** More Inches of Original Reading Matter.  
**6,477** More Inches of Advertising Matter.

were published in THE JEWELERS' CIRCULAR, during the eight months January to August 1897 inclusive, than in any other weekly jewelry journal.

THE JEWELERS' CIRCULAR is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

Various reasons may be given as to why the United States do not figure in the watch trade of Uruguay. It may be attributed in part to a lack of desire on our part to extend our trade to that country; it may be to a lack of knowledge as to how to go about obtaining trade in that country; or it may be laid to a non-ability to meet outside competition, but the last reason, certainly, ought not to exist. Up to the present time, watches and watch movements have been imported into Uruguay through middlemen; it would seem that the possibility of getting goods direct from the manufacturers ought to commend itself to large dealers in these lines in Uruguay. In the matter of clocks our exports for the past year certainly show very flattering results. If we can control so large a share of the trade in clocks, there would appear to be no reason why we cannot control a commensurate share of the trade in watches and watch movements.

THE Trans-Mississippi and International Exposition, to be held at Omaha, Neb., June 1—Oct. 31, 1898, is assuming definite shape. Twenty-five years ago, or perhaps less, the success of such an undertaking in the then comparatively undeveloped west would have been dubious, but to-day the country embraced in the States and Territories west of the Mississippi contains a population of 16,000,000, and material wealth almost beyond computation, while Nebraska and States touching its borders, from which the Exposition will draw the largest number of people, have an aggregate population of over 9,000,000. Therefore the success of the Exposition is highly probable.

A small boy, the Rev. Dr. Lambeth relates, teased his father for a watch till he was forbidden to mention the matter again. At family prayers next morning, when asked for his Scripture verse, the youngster repeated: “What I say unto you, I say unto all—watch.”—*Chautauqua Assembly Herald*.



**Letters to the Editor.**

**RICHARD EMERY, ALIAS THOMAS, RECOGNIZED  
AS THE BICYCLE SWINDLER.**

CHARLESTON, S. C., Sept. 26, 1897.  
*Editor of THE JEWELERS' CIRCULAR:*

We recognize Mr. Richard Emery. He paid us a visit about a month ago, and examined some diamonds, but did no damage to us, although we heard that he had victimized two bicycle concerns here.

Yours truly,

JAMES ALLAN & CO.

INDIANAPOLIS, Ind., Sept. 25, 1897.  
*Editor of THE JEWELERS' CIRCULAR:*

Received your JEWELERS' CIRCULAR of last issue. The description given in your paper of the swindler Thomas is just perfect of the man that swindled me out of a diamond, and the name he gave me was Richard Thomas. Very respectfully,

J. P. MULLALY.

**Death of Hezekiah D. Sharpe.**

Hezekiah Davis Sharpe, an old employe of Tiffany & Co., died last Thursday evening at 23 Garden Place, Brooklyn, from infirmities of old age. Mr. Sharpe was born in Pomfret, Conn., Dec. 9, 1811. He went to New York in 1837, the same year that Horace Greeley, Henry W. Bowen and Charles L. Tiffany migrated to the metropolis, and Greeley, Bowen and Sharpe, meeting frequently and having much in common, became intimate friends and room mates. Mr. Sharpe's mercantile career was, until the last 20 years, closely identified with the wholesale dry goods business, beginning in 1837 with Arthur Tappen & Co., after which he engaged in business for himself under the firm name of Thorn, Haff & Sharpe. Upon the dissolution of the firm he became associated with Bowen & McNamee. For the last 20 years he has been connected with the clock and bronze department of Tiffany's.

**Items from Near and Far.**

Byron Burns, Toleno, Ill., will add a "racket" stock to his business.

Mr. Hewitt has opened a jewelry store in Greenwood, Neb.

J. G. Eganhouse has opened a jewelry store in Bellevue, Ia.

Charles Rueffer, optician, formerly with Jeweler Shupp, Wilkesbarre, Pa., has bought out the optical department and will open with new stock Oct. 1.

Clyde Garlinghouse, 20 years old, was arrested Sept. 18, in Independence, Kan., and is now in jail charged with stealing about \$200 worth of goods from Truby's jewelry store, in which he had been employed for a short time. He tried to sell some of the stolen articles to other jewelry stores, and disposed of some of them to other persons. He had on a watch when arrested that had been taken from the stock. He pleaded guilty when arrested.

# The "Popular," Most Extraordinary Success of The Season.



Cuts are one-third size of the articles.

The Tray and the backs of the Brush and Mirror are handsomely decorated porcelain. The mountings are gilt or silvered, satin finish. Dealers who have no accounts with us may have a sample set sent on receipt of \$3.25, the quantity price.

**LEVY & DREYFUS CO.,**

41 BARCLAY STREET,  
NEW YORK.

...Makers of...

...And Importers of...

HAND DECORATED CHINA NOVELTIES.

BRIC-À-BRAC, MARBLE STATUARY, CLOCKS, ETC.

OPERA GLASSES AND OPTICAL GOODS GENERALLY.

**New York Notes.**

T. B. Starr has entered a judgment for \$102.78 against Ernest Smith.

Judgment against Geo. Yazbeck for \$222.87 has been entered by A. Strauss and others.

Kleinschmidt & Howland have entered a judgment for \$1,902.47 against Chas. H. Peckham.

B. H. Davis & Co. have entered a judgment for \$573.58 against Theophile G. and Gustave C. Dreyfus.

Carpenters and painters have been busy the past week renovating the store occupied by R. L. & M. Friedlander, 30 Maiden Lane.

Ed. Henring, for 28 years with Sussfeld, Lorsch & Co., has accepted the position of manager of the optical department of R. L. & M. Friedlander, 30 Maiden Lane.

Eliza Wolff, widow of Alfred Wolff, dealer in musical boxes, who died on June 27, has notified the public that she is conducting the business under the name of A. Wolff.

Applications for membership have been received by the New York Jewelers' Board of Trade from Allen & Jonassohn, the American Spectacle Co., and F. W. Gesswein Co., New York.

The Australian Opal Company, of Brooklyn, have filed a certificate with the Secretary of State, announcing that they have changed their place of business to New York city. The company have had an office for some time at 57 Maiden Lane.

Two large contracts were recently awarded to the Gorham Mfg. Co. One is to supply a complete silver service for the new Astoria Hotel, and the other to do the same for the new Delmonico establishment, on upper Fifth Ave.

It was discovered, last week, that John Sbrignadello, retail jeweler, 1191 Fulton St., Brooklyn, had sold out his business the early part of this month and skipped to Italy. The stock, etc., were purchased for cash by a Mr. Brown. Sbrignadello, it is reported, leaves several creditors to mourn his absence.

Hermann & Co., of New York city, have been incorporated to manufacture silver and leather goods, etc., with a capital stock of \$50,000. The directors are Louis A. Hermann and George E. Hermann.

Orange, Conn.; G. Z. Rhoads, Lancaster, Pa.; G. H. Hoyt, Yonkers, N. Y.; E. E. Cain, Brooklyn, N. Y., and L. W. Hraha, Hoboken, N. J.

As a result of the continued chaotic condition of Fifth Ave., Black, Starr & Frost, jewelers, 251 Fifth Ave., have commenced an action for \$25,000 damages against Wm. P. Baird, the contractor who is laying the water main on that thoroughfare. The amount is for damages the jewelry firm allege to have sustained from Baird's failure to carry out the terms of his contract with the city.

The attachment mentioned in THE CIRCULAR last week obtained by Epstein Bros. against the H. Ludwig Co., Providence, R. I., was vacated last week by an order of Judge Lawrence, of the Supreme Court, upon the defendants' giving an undertaking to pay any judgment up to \$800 that the plaintiffs may obtain. The attachment was obtained by Epstein Bros. on a claim for \$524.42 for legal services, on the ground that the defendants were non-residents.

Mrs. Ellen Peck, the confidence "queen," who, as already told in THE CIRCULAR, was held for trial on a charge of robbing Christopher Gini, jeweler, 31 E. 20th St., of jewels valued at \$300, was before Judge Lawrence, of the Supreme Court, last week, on a writ of *habeas corpus* sued out by her counsel. After hearing arguments on the sufficiency of the evidence on which she is held, the Judge dismissed the writ, and remanded Mrs. Peck back to the Tombs.

The complaint against Miss Florence Harmon, who, as told in THE CIRCULAR last week, was arrested on a charge of larceny, has been withdrawn by O. M. Farrand, 3 Maiden Lane, from whom she stole a diamond and opal ring. Miss Harmon, who is the sister of ex-Attorney-General Judson Harmon, is said to be slightly demented. After she was released on bail she became very seriously ill. Mr. Farrand was made acquainted with the circumstances of the case and was persuaded to withdraw the charge.

In a circular letter dated Sept. 21, F. G. Otto & Sons, dealers in music boxes, Jersey City, announce that G. Otto has become sole owner of certain patents on music boxes issued April, 1889, and has commenced suit in the United States Circuit Court, at Trenton, N. J., against the

Regina Music Box Co. for alleged infringements of those patents. Should they be successful in this action, F. G. Otto & Sons say they intend to sue all who handle Regina music boxes containing these alleged infringements.

Upon the complaint of Paul Berger, manufacturing optician, 151 Fulton St., William M. Martine, a lawyer, was a prisoner in the Center St. Police Court, Thursday, charged with having passed a worthless check. Magistrate Crane issued the warrant on the statement of the optician that Martine on Sept. 8 had purchased a quantity of optical goods, in payment for which he tendered Berger a check for \$0.50, drawn on the Manhattan Company, of No. 40 Wall St., and signed by Charles Bradshaw. The check, Mr. Berger said, proved to be worthless, and Martine refused to make it good. When arraigned in court Martine claimed the check had been given to him and he did not know it was bogus. He offered to settle with the optician in full, and upon doing so was discharged.

Solomon Blog, who conducted a small diamond business at Washington and Vesey Sts., assigned Wednesday to Marguerite Blog, giving her a preference for \$2,500. The preference is for a balance due on a promissory note for \$7,000, dated Sept. 8, 1896, and payable on demand. According to the schedules filed Thursday Mr. Blog's assets are nominally \$1,264.50 and actually \$1,025. They consist of \$1,025 in cash and a worthless claim for £43 (\$209.50) and a note for \$30, said to be uncollectible. The liabilities amount to \$6,018.60, of which \$1,538.60 is due to Jac. Romign, of London, \$1,980 to Z. Druin, of Amsterdam, and \$2,500 to the assignee. H. M. Powell, attorney for the assignee and assignor, stated that Mr. Blog had been in the diamond business for a number of years and had formerly been a member of the firm of Ramsgate & Blog, diamond dealers, 10 Maiden Lane, who dissolved about five years ago. Since that time, said Mr. Powell, Blog had been in business for himself, but had been unsuccessful.

Albert Nolte, who is said to have been well known in the trade as a working silversmith, committed suicide by hanging himself from a rafter at 48½ 7th St. Fri-

# Dorflinger's American Cut Glass.

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

## C. DORFLINGER & SONS,

915 Broadway.

NEW YORK.

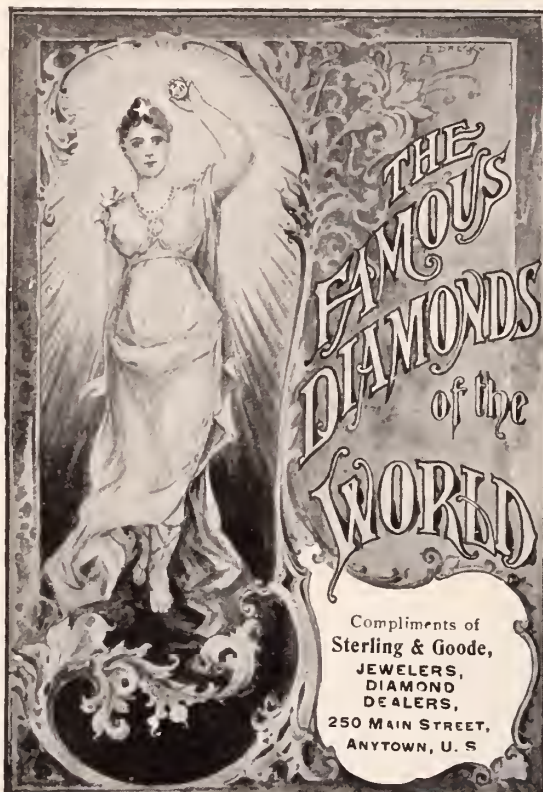
36 Murray St.



## Effective Advertising for Fall Trade.

The most striking and artistic method of advertising a retail Jeweler can employ is to send to his customers a copy of "Famous Diamonds of the World." This is an artistically printed booklet containing engravings of the famous diamonds of the world together with a description and history of the stones. It is a book that will be read and preserved by every one receiving a copy.

32 PAGES.  
HARD,  
CALENDERED  
PAPER.  
ARTISTICALLY  
PRINTED.  
FINE  
HALF TONE  
ENGRAVINGS.  
BOUND IN  
COLORED  
ENAMELED  
PAPER  
COVER.



YOUR  
NAME ON  
FRONT  
COVER  
AND YOUR  
ADVER-  
TISEMENT  
ON BACK  
COVER  
MAKE  
THIS BOOK  
ESSENTIALLY  
YOUR OWN  
PUBLICATION.  
EXCLUSIVE  
RIGHT GIVEN  
FOR TOWNS  
OR CITIES.

FAC-SIMILE OF COVER.

By printing these in large quantities we are enabled to sell them to Retail Jewelers below the cost of ordinary pamphlets that have no intrinsic value and are thrown away. The price is so low that it will permit of its wide distribution to the public. Write for Sample Copy and Prices.

**JEWELERS' CIRCULAR PUB. CO., - 189 Broadway, New York.**

## The Best Window Attraction

REPRODUCTIONS OF THE

### FAMOUS DIAMONDS OF THE WORLD,

as described in above booklet can be had  
at \$10.00 PER SET, nicely boxed.

**A SURE TRADE WINNER.**

**JULIUS EICHENBERG, 174 WEYBOSSET STREET,  
PROVIDENCE, R. I.**



**W. H. SCHWARTZ & CO.**  
MANUFACTURERS OF FINE  
**JEWELRY**  
AND  
NOVELTIES  
IN GOLD AND SILVER.  
355 Mulberry Street.  
Newark, N. J.

day. Nolte, who was born in Dresden, came to this country 40 years ago, and until recently made good wages at his trade. He worked at various times for all of the best silver manufacturers in the city. Despondency, due to losses in real estate and his failure to obtain employment, are said to be the causes of his act. The deceased leaves a widow and a married daughter.

The marriage of Frank Harold Schaefer to Blanch Evelyn Jahne was announced last week. The groom is the son of Robert Schaefer, manufacturing jeweler, 26 John St.

The wedding of Miss Bertha B. Keller, daughter of the late L. H. Keller, of L. H. Keller & Co., to Henry C. Boysen will occur the evening of Oct 6, in the Roman Catholic Church of St. Ignatius, Park Ave. and 84th St.

In the matter of the final accounting of Geo. W. Gallinger as assignee of Wm. Reiman, Judge Lawrence, of the Supreme Court, last week confirmed the report of the referee, auditing and allowing Mr. Gallinger's accounts. By the report Felix Jelinek, attorney, the assignee, is allowed \$223.30, and the assignee is permitted to retain the balance on his hands of \$1,050.65 on account of his commissions which amount to \$1,750.

Isidor Bremer, manufacturer of dog collars and novelties, 44 Duane St., made an assignment Monday to John H. Braun, giving preferences for \$5,148—to employees, \$400; Josephine J. Earl, \$528; Charles Frazier & Co., \$4,220. Mr. Bremer has been in this line of business in his individual name since 1891, when he succeeded the Medford Fancy Goods Co., of which he was president and treasurer, and which went into the hands of a receiver in January, 1891. Mr. Bremer claimed a capital of \$15,000. The assignment is ascribed to poor collections, and Mr. Bremer, being a resident of Glen Ridge, N. J., was liable to attachment. The liabilities, it is said, will not exceed \$15,000, and the nominal assets are alleged to be much greater than that amount.

The "Player's Ring" is a unique novelty in rings produced by Powers & Mayer, 208 Fifth Ave., New York. The ring is made specially for the dramatic fraternity, its design representing "Tragedy" and "Comedy," the king's jester, crossed foils, crown and goblet being used as symbols. To thoroughly advertise the ring to the profession, Powers & Mayer have sent a copy of a prettily gotten up pamphlet describing the novelty to every actor, manager and dramatic critic of prominence in the country.

C. W. Attwood, who was in business as a jeweler for several years in Hamilton, Ont., died Sept. 23, after a long illness, from consumption. He was 45 years of age. Deceased was a member of the Knights of Pythias.



## Trade Gossip.

B. F. Norris, Alister & Co. and A. C. Becken, Chicago, Ill., are already out with their 1898 catalogues.

Work on the Regent building, the new structure at 14 E. 17th St., New York, is progressing rapidly. Geo. W. Levy, the builder, reports that two lofts have already been rented to prominent silversmiths.

John F. Saunders, 68 Nassau St., New York, while in Europe purchased large lots of rough and cut diamonds and fancy stones. Assortments of specially selected pearls are a feature of his importations.

In last week's issue of THE CIRCULAR the address of G. De Festetics, enameler on fine works of gold and silver, was erroneously stated to be 14 E. 15th St., New York. The correct address is 14 E. 17th St.

Leys, Trout & Co., Prescott Building, John and Nassau Sts., New York, are showing an exceptionally fine line of silver mounted ebony goods, such as cloth and hair brushes, hat brushes, nail polishers, shoe horns, etc. The line is one that merits buyers' careful consideration.

E. A. Lehmann & Co., 20 Maiden Lane, New York, are about to issue a finely designed catalogue, illustrating a few of their staple patterns in ring mountings, as well as some designs in higher priced goods. Jewelers will find it to their advantage to write for a copy of the catalogue.

Chas. Rose, the miniature painter, 192 Water St., New York, is enjoying an enviable reputation for fine work on watch dials and cases. His work on ivory, also, is very favorably known throughout the country, both for artistic execution and reasonableness in price. Mr. Rose specially caters to the jewelry trade.

Eaton & Glover, makers of the "Eaton-Engle" engraving machine, 111 Nassau St., New York, are sending a handsome souvenir, consisting of an aluminum covered memorandum book, to the users of their machine. The cover of the book is handsomely engraved, showing specimens of the work of which the "Eaton-Engle" is capable.

The Fall importations now ready for inspection at the showrooms of Bachrach & Freedman, 1 and 3 Union Square, New York, comprise a variety of goods which will certainly appeal strongly to the high class jewelry trade. They are mainly goods suitable for wedding and holiday gifts, etc. The line abounds in novelties, and is desirable in every respect.

The many daring robberies perpetrated during the last few weeks upon jewelers throughout the country should be taken as a warning to the trade in general to adopt every possible precaution to minimize the chances of loss by burglary. It is a significant fact that members of the Jewelers' Security Alliance have, so far, been left unmolested. The moral is self-evident.

During the two weeks ending Saturday, Sept. 25, the J. B. & S. M. Knowles Co., Providence, R. I., exhibited at the Bar-

tholdi Hotel, 23d St. and Broadway, New York, samples of their attractive lines. Fancy pieces in their well known "Angelo" pattern were much in evidence. An assortment of new and reasonably priced dishes also merited notice. A. E. Wood was in charge.

Hardinge Bros., 1036 Lincoln Ave., Chicago, have invented a ball bearing thrust for drilling purposes that will apply to any lathe. It is applied at the rear end of the lathe to overcome the pressure of the 45 degree angle. It prevents the bearing from binding and is most useful to every user of a lathe. The firm have a contractor figuring on an addition to their factory for the engine and carpenter shop, removing them from the main building.

The line of silver mounted cut glass shown by the Mauser Mfg. Co., 14 E. 15th St., New York, is unquestionably one of the largest and most varied produced in recent years. Colored cut glass with mountings in Roman gilt finish, forms the most artistic assortment of the line, which is saying a great deal. There are other assortments remarkable for low prices and general attractiveness. The company's catalogue contains illustrations of the greater portion of the line.

The following are the names of students in the September class pursuing a course in optometry under the direction of R. H. Knowles, M.D., 106 E. 23d St., New York: J. I. Linler, Aiken, S. C.; Frederick Morck, Warren, Pa.; Morris Stoinert, 57 E. 104th St., New York; H. F. Andrews, Strasburg, Pa.; William L. Miffert, 942 E. 163d St., New York; R. Sewell Johnston, A. B., M.D., Luling, Texas; Fred A. Riffer, Buffalo, N. Y.; K. Lucius Taylor, Atlanta, Ga., and Harley E. Wade, Gainesville, Fla.

Gordon & Morrison Co., 178-180 E. Madison St., Chicago, were established five years ago, and since then have made rapid growth. Mr. Gordon, the senior partner, has been for a lifetime in the jewelry business. Their trade is not limited

to this country but orders from Mexico and Canada are of frequent occurrence, the last mail bringing them a request even from the Cape of Good Hope. The firm have the ready cash to take advantage of the market in the way of purchases and discount all their bills. This is the business method that has proved a "winner," and has built up the house to large proportions. They carry a very large stock of watches, jewelry, optical goods and materials of all kinds, and have just issued a handsome catalogue that will be sent free on request. Mr. Gordon reports business much improved, and that they are very busy filling country orders, a notable increase being shown for September.

S. Sternau & Co., manufacturers of chafing dishes, tea kettles, etc., 34 Park Place, New York, are showing many new goods which will prove of great interest to jewelers. Among the novelties are a few entirely new designs in chafing dishes, an egg poacher, to poach eggs on a chafing dish, new designs in chafing dish spoons and forks, a frying pan for use on chafing dishes, new tea strainers and tea balls, many new patterns in tea kettles, and last but not least, nickel serving trays in satin finish, a thing heretofore unknown. The new models in chafing dishes are eminently commendable productions, the egg poacher is a useful utensil, and the new chafing dish spoons and forks leave no room for criticism so far as attractiveness is concerned. Of tea strainers and tea balls the firm are showing a pleasing assortment, a unique feature being the design of the perforation which is a reproduction of the tea leaf. Complete lines of nickel serving trays in satin finish are shown, including both round and oval shapes. In the new lines of tea kettles jewelers will find articles of great salability. The firm are about to issue an illustrated catalogue which, they promise, will surpass most of the publications of this character now in circulation. The catalogue consists of 117 pages and has a magnificently designed cover.



DIES AND  
HUBS  
FOR ALL  
PURPOSES.

**VICTOR D. BRENNER,**  
ART DIE CUTTER  
AND MEDAILLEUR,  
108 FULTON ST., NEW YORK.

DESIGNS  
AND  
ESTIMATES  
FURNISHED.





Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Eastern jobbers and manufacturers representing the Twin Cities the past week were: Union Braiding Co., by Geo. Southwick; Benj. Allen & Co., by Will H. Torrance; W. O. Hutchins & Co., by F. W. Collom; Meriden Britannia Co., by W. C. Wood.

Mr. Limbach, Foster & Bailey, reported to THE CIRCULAR's Chicago man, a favorable business in California. He will be back about Oct. 1.

M. Loeb, Chicago manager Wadsworth Watch Case Co., was at the factory the first of the week. The company report business very good and increasing steadily.

G. W. Marquardt & Sons, Chicago, have placed a new man on the road. P. M. Vermaas, who has represented eastern factories for some time past, started out for them Friday on a trip including northern Iowa, Wisconsin, Michigan and part of Minnesota.

Ed. Hoffman, for F. C. Happel Co.; Mr. Bridges, for H. F. Hahn & Co.; Joe Crawford, for Lapp & Flershem, and Mr. Newhouse, of Glickauf & Newhouse, all are home in Chicago from the road to complete their lines by addition of the latest things out. Each and all speak of trade as good.

H. S. Noyes, of Bates & Bacon, Chicago, made a short trip to Cincinnati, returning Monday. He says business is good, with stocks extremely low in manufacturers' hands, and likely to remain so. The demand for high grade goods has increased in greater proportion than the call for the lower grades.

Among the traveling men in Springfield, Mass., recently were: Herman Schwartz, Krementz & Co.; W. D. Elcox, Larter, Elcox & Co.; J. A. Cheney, Ludwig Nissen & Co.; Mr. Coddington, Coddington & Heilborn Co.; Joseph Ouimette, Jr.; E. F. Skinner, Woodside Sterling Co.; L. W. Hirsch, Louis Kaufman & Co.

Travelers in St. Louis, Mo., last week: C. B. Burgess, Frank M. Whiting & Co.; F. M. Wheeler, Dominick & Haff; John T. Miller, Derby Silver Co.; E. Biny, Biny, Dreyfus & Co.; D. Wile, Buffalo Jewelry Case Co.; R. H. Harris, Ansonia Clock Co.; I. N. Fox, Fox Bros. & Co.; Geo. W. Bleecker, Bassett Jewelry Co.; Paul Feuslein, Bawo & Dotter.

The trade in Indianapolis, Ind., was visited last week by the following traveling

representatives: Rudolph Noel, Albert Lorsch & Co.; Gus Rodenburg, S. & B. Lederer; Chas. A. Marsh, C. A. Marsh & Co.; G. C. Hudson, H. F. Barrows & Co.; M. E. O'Donald, Courvoisier-Wilcox Mfg. Co.; E. Biny, Biny, Dreyfus & Co.; Coleman E. Adler, Ingomar Goldsmith & Co.

Thomas Brady, Smith & Patterson, Montreal, has returned from a trip as far west as Brandon, Man.

Philadelphia, Pa., was visited the past week by John R. Keim; B. Hall, Wilcox Silver Plate Co.; A. Rutherford, H. A. Kirby Co.; Newton B. Elton, Jung, Staiger & Klitz; M. Ellison, Parks Bros. & Rogers; Mr. Stratton, John W. Reddall & Co.; G. S. Munson, Watrous Mfg. Co.; and B. S. Samuels, Woodside Sterling Co.

The representatives of wholesale houses visiting Montreal the past few days have been: Sydney H. Lee and Harry Ellis, of T. H. Lee & Son Co., Ltd., Toronto; Walter Barr, Goldsmiths' Stock Co., Toronto; Frank Stanley, P. W. Ellis & Co., Toronto; Julius Saunders and J. Goldstein, H. & A. Saunders, Toronto; J. Lorie, Saunders, Lorie & Co., Toronto; F. Clarkson, Snow & Westcott, New York; Geo. Kendrick, Reed & Barton, Taunton, and J. Sherry, Joseph Fahys & Co., New York.

The following traveling salesmen passed through Detroit, Mich., last week: Julius B. Curtis, Byron L. Strasburger & Co.; Thomas E. Rogers, Hayes Brothers; Mr. Hetzel, F. Grote & Co.; Joe Drukker; Maurice Kohn, Woodside Sterling Co.; Charles B. Bartlett, Whiting Mfg. Co.; James A. Brown, Reeves & Sillocks; C. J. Leise, American Morocco Case Co.; L. E. Fay, The H. A. Kirby Co.; A. Barker Snow, Snow & Westcott; W. J. Carrow, Mandeville, Carrow & Crane; Charles D. Hintz, for William Kinscherf; J. M. Morrow, American Watch Case Co.; J. A. Lewis, A. H. Bliss & Co.; Mr. Ledos, The Ledos Mfg. Co.

Traveling men in Pittsburgh, Pa., last week were: C. D. Kent, Harris & Harrington; A. F. Carter, Sloan & Co.; A. Kiersky; Frederick Keim; Veit Hirsh, Hirsh & Hyman; J. N. Beckwith, Jos. H. Fink & Co.; C. W. Cary, J. B. & S. M. Knowles Co.; E. F. Kent, S. B. Champlin Co.; Frank F. Gibson, for William Kinscherf; R. H. Stevenson, E. G. Webster & Son; A. W. Owen, W. L. Gilbert Clock Co.; John A. Davis, Wm. Rogers Mfg. Co.; Matthias Stratton, Jr., Jno. W. Reddall & Co.; H. B. Bliss, Gorham Mfg. Co.; Gus. Hofman, Ansonia Clock Co.; H. D. Mix, Wightman & Hough Co.; Frank W. Trewin, Keystone Watch Case Co.; S. H. Brower, R. L. Griffith & Son; George L. Paine, E. I. Franklin & Co.; Mr. Sinnock, Ehrlich & Sinnock; J. Rothschild, Bonner, Grinberg, Rich & Co.; Ernest M. Bliss, Bliss Bros.; C. P. Braitsch, W. J. Braitsch & Co.; M. Baum, Rothschild Bros.; C. S. Mitchell, Silberstein, La Porte & Co.; M. L. Jacoby, Providence Stock Co.; M. E.

Oppenheimer, Henry E. Oppenheimer & Co.; Mr. Smith, Holmes & Edwards Silver Co.; Mr. Fox, Fox Bros. & Co.; Jos. Van Veen, Bradley-Hubbard Mfg. Co.

Among the callers on Syracuse, N. Y., jewelers the past week were: W. H. Gregory, Strobell & Crane; C. L. Bleecker, Wm. S. Hedges & Co.; Alva J. Lasher, Whiting Mfg. Co.; C. T. Dougherty, Wm. L. Sexton & Co.; S. B. Ross, C. G. Malliett & Co.; W. J. Carrow, Mandeville, Carrow & Crane; Mr. Ross, R. Blackinton & Co.; Mr. Shiman, Shiman Bros.; E. M. Knapp, Seymour, Knapp, Warren Co.; Mr. Shepherd, R. F. Simmons & Co.; S. Glenn Walmsley, Tenner & Baum; Frank G. Noyes, American Watch Case Co.; Henry D. Benjamin, Hubbs & Howe Co.; F. C. Giek, Frank M. Whiting & Co.; Chas. E. Bride, M. L. Jacoby, Providence Stock Co.; W. K. Weems, Belknap, Johnson & Powell; J. E. Simonson, A. J. Hedges & Co.; W. G. Pollock, H. Cowan; Fred S. Eason, J. T. Scott & Co.; H. E. Slater, Champenois & Co.

#### THE TRAVELING MAN.

*From the Boston Daily Globe.*

First in the crowded car is he to offer—

This traveling man unhonored and unsung—

The seat he paid for to some woman young  
Or old and wrinkled; first is he to proffer  
Something, a trifle from his samples, maybe,  
To please the fancy of a crying baby.

He lifts the window or he drops the curtain

For unaccustomed hands. He lends his case  
To bolster up a sleeping child, not certain

But it's mamma will frown him in the face,  
So anxiously some women seek for danger  
In every courteous act of every stranger.

Well versed is he in all those ways conducive

To comfort, where least comfort can be found;

He turns the seat unasked, yet unobtrusive

His little deeds of thoughtfulness abound;  
Is glad to please you, or to have you please him,  
Yet takes it very calmly if you freeze him.

He smoothes the dove-like frown of some official

By paying fare for one who cannot pay.

True modesty he knows from artificial;

Will "flirt," of course, if you're inclined that way,  
And if you are, be sure that he detects you,  
And if you're not, be sure that he respects you.

The sorrows of the moving world distress him.

He never fails to lend what aid he can,

A thousand hearts to-day have cause to bless him—

This much abused, misused commercial man.

I do not strive to cast a halo 'round him,

But speak of him precisely as I found him.

ELLA WHEELER WILCOX.

The kindly thoughts Mrs. Wilcox expresses regarding the "commercial" are not altogether the ebullition of a soul stirred by the divine fire. As she sweetly sings, she does "not strive to cast a halo 'round him, but speak of him precisely as she found him." She is the wife of Robert M. Wilcox, who for several years was a traveler for Rogers, Smith & Co., manufacturers of silver plated ware, Meriden, Conn.

F. S. McKee, Stuart, Ia., has been sued on account for \$196.

Simpson, Hall, Miller & Co. have just issued a handsome new catalogue for their Canadian trade.



## Special Notices.

Rates: 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for One Cent a Word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

**A JEWELRY** and silverware salesman, highest references, wants position with wholesale or retail firm. A. A., care JEWELERS' CIRCULAR.

**A POSITION WANTED** by a thoroughly competent watchmaker, jeweler and engraver; best of references. Address P. O. box 85, Medina, N. Y.

**POSITION WANTED** by a lady, a graduate optician; thoroughly competent, also good engraver. Address Lock Box 12, Westport, N. Y.

**A WATCHMAKER** desires position; own tools; 20 years' experience; good references; south preferred. Address Experienced, care JEWELERS' CIRCULAR.

**A PUSHING SALESMAN** in jewelry, watches or diamond, is looking for position; road or office work; best record. Address Reliable, care JEWELERS' CIRCULAR.

**WANTED POSITION** as salesman by an experienced young man; position more an object than salary; highest references. E. F., care JEWELERS' CIRCULAR.

**WANTED** by a watchmaker of 30 years' experience a place where good watchwork is needed; no bad habits; excellent tools. Address "X," care JEWELERS' CIRCULAR.

**POSITION** by a young man who has had experience as watch, clock and jewelry repairer and salesman; tools and references. Address "E. D.," 34 Bates St., Westfield, Mass.

**SALESMAN AND OPTICIAN**, experienced a 1 around man capable of taking charge of store or department; age 28, unmarried, good references. L. C. Marsh, Norwalk, O.

**I HAVE** in my employ a young unmarried man, strictly temperate and trustworthy a first-class workman on watches, clocks and jewelry, who desires situation at once; has tools. W. A., care JEWELERS' CIRCULAR.

**WANTED AT ONCE**—Position as watchmaker and salesman; do plain engraving, clock and jewelry repairing; fair knowledge of optics; best possible references furnished. Address Wm. F. Weaver, Jr., Gettysburg, Pa.

**WATCHMAKER** having 20 years' experience in complicated and fine railway watches, best references of 41 firms, speaks German and English, desires situation; will go at once anywhere. Address "Watchmaker," 526 Spruce St., Philadelphia, Pa.

**POSITION WANTED**—By practical watchmaker, clock and jewelry repairer; speaks German; graduate optician of New York City; understands refraction; have tools, fine trial case; good salesman. Good references. Address Jeweler, lock box 103, South Haven, Mich.

## Help Wanted.

**WANTED**—A first-class watchmaker and jeweler and salesman of good address; permanent position to the right party. Address H., care JEWELERS' CIRCULAR.

**WANTED**—A first class salesman to carry our line of sterling hollow ware as a side line, or on commission, with photographs or samples, or both. Bell Bros. Co., Ogensburg, N. Y.

**WANTED**—Watchmaker for the south with knowledge of the optical business; must have experience in testing and fitting eyes; good position for the right man. Address L. H. K. & Co., care JEWELERS' CIRCULAR.

**WANTED**—A good live salesman to carry line of silverware through the south on commission basis, either separately or in connection with other lines; a man of experience preferred. Address W. M. B., care JEWELERS' CIRCULAR.

**WANTED**—An experienced workman on French and hall clocks, and capable of taking in that kind of work; must be able to repair jewelry; permanent employment near New York City. Address, with references, E. C. K., care JEWELERS' CIRCULAR.

**WANTED AT ONCE**—An experienced, reliable and successful optician and jeweler; must own trial case; one who can engrave preferred; such a man can secure permanent situation with a good house; state salary expected; give references and full particulars first letter. Address S. B. S., care JEWELERS' CIRCULAR.

## Business Opportunities.

**FOR SALE**—Jewelry store, twenty five years established, fine location, business profitable, stock about twelve thousand dollars. Address Myers & Co., St. Paul, Minn.

**FOR SALE**—Good will, stock and fixtures of a well-known retail jewelry business; also a completely fitted up workshop; very best of reasons for selling. H. Murray & Sons, Agts., 101 S. 11th St., Philadelphia, Pa.

**AN ESTABLISHED MANUFACTURING** silversmith's business offers opportunity for profitable investment of capital and services, or will sell plant and good will on terms to insure profit. Bogert, care JEWELERS' CIRCULAR.

**A THOROUGHLY EQUIPPED** silverware factory, doing a good business with an established trade, wants a partner with small capital; some good, active business man please investigate. Address Manufacturer, care JEWELERS' CIRCULAR.

**FOR SALE**—Good paying jewelry business in live Kentucky town of 50,000 inhabitants, with over 40 years' established trade; splendid opportunity for energetic man to make good investment. Address Clemens Oskamp, 417 Vine St., Cincinnati, Ohio.

**GOOD JEWELRY BUSINESS** for sale; no other jeweler in town of 2,000 population; big cotton mill to start soon; work from five other towns; will sell all or part to the right man; poor health the cause for sale. Address Southern Jeweler, care JEWELERS' CIRCULAR.

**BIDS WANTED**—Bids for cash will be received up to October 15, 1897, by the undersigned for the jewelry stock and fixtures of Jos. M. Geist of Duluth, deceased; the purchaser will have to assume the lease of store, 121 West Superior St., Duluth, Minn., until February 1, 1898; stock and fixtures may be examined at store, 121 West Superior St., Duluth, Minn.; all bids must be accompanied by a certified check to the amount of 10 per cent. of the offer. Address Emil Geist, Executor, 66 E. 7th St., St. Paul, Minn.

## For Sale.

**SAFE FOR SALE**; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

**FOR SALE**—De Zing's refractometer, a new, unused, late model, at wholesale cost; this is the best instrument for refraction out. Address Oculist, care JEWELERS' CIRCULAR.

## To Let.

**TO LET**—For jobbing silverware, clock, material or optical house; rear part of store, 1870 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

## Miscellaneous.

**WILL BUY SECOND HAND** American lathe and attachments; state lowest price, condition and make of lathe. J. E. Whitten, 397 Main St., Worcester, Mass.

**A GOOD LIVE** sole agent in every town, jobber preferred, to sell our popular price fountain pens to the retail trade, for our account, on 15 per cent. commission. Diamond Point Pen Co., 223 Broadway, N. Y.

## I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, **M. F. Confidential**.  
Care JEWELERS' CIRCULAR.

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## Jewelry Stocks Bought.

Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing John Grosberg, 54 First St., N. Y.



# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO, WEDNESDAY, SEPT. 29, 1897.

NO. 9.

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

### BUSINESS OUTLOOK.

Otto Young & Co. say: "We are striking the biggest September business we have ever struck and one-half of the force has worked every night this week. Travelers are having a fine trade and are sending in large orders. Our catalogue will be out Oct. 1, larger than ever."

A. C. Becken—"We find ourselves very busy. The non-magnetic watches are meeting with good sales, caused by the many electric appliances now in use requiring a watch with non-magnetic movement. We have made immense purchases in all lines and anticipate no difficulty in filling all orders promptly. September has run away ahead of August sales and there is a rapid increase from week to week."

H. C. Rowbotham passed through here Sunday on his way to the Pacific coast.

John Cox, of Benj. Allen & Co., is back from a visit to his parents at his old home in Goderich, Ont.

G. A. Vandermeulen, Pella, Ia., accompanied by his wife, is combining a buying trip with pleasure.

George H. Cook, who succeeded to the business of Cook & Bell, Prescott and Phoenix, Ariz., bought good lines for both stores the past week and went east Friday night.

George Gubbins, Courvoisier-Wilcox Mfg. Co., was detained at home the past week by the serious illness of his wife. At last reports Mrs. Gubbins was improving.

J. Muhr & Bro. are to retire from the cut glass silver mounted goods business and will hereafter devote their entire attention to watch cases. The glass line is being closed out by them.

Col. John F. Turner, jewelers' auctioneer, is closing out the entire stock of Geo. Wolf & Co., Louisville, Ky., to settle the estate of the late Geo. Wolf. He reports that the sale is averaging \$1,000 per day.

Three years ago a man named Miller gave a forged check to Bazzett & Uher for \$40 worth of goods. Last week he was arrested for bigamy and a half dozen charges of fraud have been lodged against him. Mr. Bazzett says it will be a waste of time for him to appear against him now, as the other charges seem sufficient to convict.

A number of large buyers were in town last week, among them the following:

George H. Cook, Prescott and Phoenix, Ariz. (2 stores): Mr. Smyth, Smyth & Lawrence, Elgin, Ill.; J. W. Eddy, Kewanee, Ill.; Mrs. M. E. Bowley, Belvidere, Ill.; G. G. Mines, Wayne, Neb.; G. A. Vandermeulen, Pella, Ia.; G. O. Schneider, Kansas City, Mo.; Walter Sperling, Seneca, Kan.; C. E. Hiatt, Charter Oak, Ia.

The directors of the Chicago Jewelers' Association had a memorable session Sept. 8. The following firms were admitted to membership at that meeting: Theo. Schrader & Co., M. F. Barger & Co., G. A. Webster, J. H. Purdy & Co., F. H. Noble & Co., Charles A. Allen, and Wadsworth Watch Case Co. The increase of membership, as well as the interest the trade have taken in the association must be very pleasing to the executive officers.

## Rambles Among Retailers.

W. F. Kletzke, 213 Center St., was with H. F. Alborn, Lincoln Ave., as watchmaker, for eight years. During that time he made repair work in all its branches a practical study, and a little over a year ago opened a store for himself at the above number.

J. L. Byron, 633 N. Clark St., is in northern Washington looking after his interests at Whatcom. He has a large hotel building there, which he rents out, and other property. V. L. Burghoffer is in charge of his interests here and conducts the jewelry business at 633 N. Clark St.

Louis Swartz, 474 N. Clark St., bought the stock of Negley & Co. in the County Court last February, and at once leased the store occupied by Negley. It is one of the prettiest on the North Side, and adjoining the Lincoln Theater. Mr. Swartz says business has been fairly good and he anticipates a good Fall business.

L. A. Horn, 442 N. Clark St., reports that bench work keeps him busy the year around, but that sales are pretty light. Mr. Horn learned his trade in Darmstadt, Germany, coming to St. Louis in 1853 and to Chicago in 1880. Mr. Horn is a strong anti-department store advocate and blames it for the lightness of sales in all lines of goods carried by the smaller shopkeepers.

Zeitz Bros. are a firm of wide-awake jewelers who have been located at 274 North Ave. for 25 years. The firm was established

by the father, Otto Zeitz, in 1872, immediately after the Chicago fire. It is now conducted by the two sons, Fred and Andrew Zeitz, under the firm name of Zeitz Bros., they having conducted the store for the past six years. Both were born in the jewelry business and enjoy success and popularity. Their store is a handsome one.

C. Ternandt has been located at 401 Larrabee St., near North Ave., for 28 years, his father-in-law, Frederick J. Ebener, having established the business there in 1869. Mr. Ternandt succeeded him in 1889 and is king of Larrabee St., being the only jeweler on that business thoroughfare. Mr. Ternandt was with Jaccard & Co., St. Louis, in '67, remaining with them eight years, and then started with his brother, F. Ternandt, in the manufacturing jewelry business at 57 Washington St. Eleven years later he bought the store of Mr. Ebener and has prospered ever since. His store is a landmark on the street and well patronized.

P. Brachetti for 16 years has been at 340 North Ave. Mr. Brachetti learned his trade with Rahsskoff, the royal watchmaker, at Coblenz, Germany, afterward working with G. W. Hass, at Arnhem, Holland; Ch. Class, at Ostend, Belgium; Thomas & Vine, London, and A. H. Rodanet, Paris. He came to this country and worked for Tiffany in 1879, and a year later was two months with Shourds & Storey, Chicago. He then began business for himself at 340 North Ave, where he owns his property 25x115 feet, with two-story brick building on front of lot and frame on rear. His time is given almost entirely to bench work.

Joseph Ruff, 86 Monroe St., has the distinction of having worked longer at the bench than any other man in Chicago. Mr. Ruff was apprenticed to Benjamin King, Glasgow, Scotland, May 20, 1859, though his work at the bench dates from 1858. After his apprenticeship he went to Dublin and later to Moscow, Russia, where he was employed by H. Moser & Co.; thence to the factory of the celebrated Breguet, in Paris. Coming to America in 1867, he worked for Tiffany, and then coming to Chicago in 1869, was employed by Giles, Bro. & Co. till after the great fire of '71, when he went with Roddin & Hamilton, on the west side, remaining with them till '78, when he entered the business for himself.



### Minneapolis and St. Paul.

O. H. Arosin, St. Paul, has returned from a business trip to Chicago.

John Erd, St. Paul, has just returned from a three months' trip to Europe.

C. Wiedenhofer, Fisher, Minn., has recently been appointed postmaster there.

I. R. Buncker, of Sicho & Beard, St. Paul, started out on his eastern trip last week.

Jobbing trade is constantly improving in the Twin Cities. Collections are good and Fall business has commenced in earnest.

C. A. Williams, for several years with the Crescent Watch Case Co., is now representing Lewis Finkelstein, St. Paul, on the road.

B. Hasenpud, Minneapolis, a watch repairer, was fined \$50 in the police court a few days ago for the embezzlement of a diamond ring belonging to I. Segel.

Out-of-town jewelers visiting the Twin Cities on business the past week were: F. H. Harm, Madison Lake, Minn.; E. A. Tiffany, Amboy, Minn.; C. B. Ayers, Osceola, Wis.; Theo. Shall, Hastings, Minn.; W. J. Flack, Detroit, Minn.; Geo. Hauenstein, Red Wing, Minn.; Wm. Plackner, Arlington, Minn.; J. F. Young, Owatona, Minn.; P. J. Slider, Lake Crystal, Minn.; Jno. C. Marx, Shakopee, Minn.; G. H. Cram, Park Rapids, Minn.; W. O. McDivitt, Belle Plaine, Minn.; E. E. Church, Clear Lake, Wis.; F. W. Hauenstein, New Ulm, Minn.; C. A. Westeraum, St. James, Minn.; H. J. Heram, Elbow Lake, Minn.; F. Willman, Stillwater, Minn.; John Berris, Lakeville, Minn.; Mr. Calhoun, Northfield, Minn.

### Columbus, O.

#### BUSINESS CONDITIONS.

The State Fair, the Columbus Centennial and various reunions and conventions have kept the city filled with people for the last two months, and they have proved a bonanza to the merchants. Jewelers, with others, have profited by this influx of visitors here. Columbus has been particularly fortunate in this respect this Fall, and is rapidly making a name for itself as a convention city.

W. T. Oberer, of Haines & Oberer, is in New York purchasing Fall goods.

Bourquin & Co., 175 N. High St., are selling out their stock of jewelry and table

wares at auction on account of a dissolution of partnership.

Chas. Needham, of Hall & Needham, Gallipolis, who was recently married, has gone to housekeeping in a nice residence facing the Ohio River in that city.

The three men who robbed the Caladonia jewelry store broke out of prison at Greencamp last Tuesday. Marshal Rietmeyer followed and found them in the country concealed in a cornfield. They attacked the officer, struck him over the head, and took his mace, watch and pocketbook. They then stole a horse and buggy and fled to Gurley, but were followed by a Miss McApher on a bicycle. She gave the alarm and a posse of men captured two of them, while the third is still at large. The men gave the names of Harry and Charles O'Brien, of Milwaukee. They were bound over to court.

### Detroit.

Dr. J. W. Gauntlett, optician, Traverse City, Mich., has entered the Detroit medical college.

Burglars this week stole \$50 worth of opera glasses from optician Ezra Abbott's store, Battle Creek, Mich.

Arthur A. Goodyear, formerly with jewelry G. F. Case, Jackson, Mich., is now with Roehm & Son, this city.

Charlie Morrison suffered a relapse last week and is again in the hospital. His condition is stated as serious.

A. L. Nowey, optician, formerly with L. Black & Co., has opened an optical department in the store of George Schaeffner, 210 Woodward Ave.

J. B. Steere, of Arnold & Steere, who has been in the city looking after his retail jewelry business, at 68 Woodward Ave., has returned to Providence, R. I.

### Indianapolis.

Carl F. Walk, of J. C. Walk & Son, is in New York selecting goods for the Fall trade.

Wm. T. Marcy conducted an auction sale every day and night during the State Fair week.

**F. P. D'ARCY,**  
Jewelers' Auctioneer, 3547 Prairie Ave.  
Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.

Terms Reasonable, Best of References.  
Write for particulars.



**F. H. NOBLE & CO.,** 103 STATE STREET  
CHICAGO.

MANUFACTURERS.

Two Medals from World's Fair. Australian Opals a Specialty  
ESTABLISHED 1869.

**Frederick J. Essig, Lapidist,**

and Importer and Cutter of

**Precious and Imitation Stones.**

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., - - CHICAGO

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**

103 STATE ST., CHICAGO, ILL.

Write for Particulars.

**GENEVA OPTICAL CO.,** 69 Washington St.,  
CHICAGO.

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.

STERLING SILVER

**Colonial**

TABLE

WARE.



COLD MEAT FORK.

**TOWLE** MANUFACTURING COMPANY,  
CHICAGO. NEWBURYPORT, MASS.





E. G. Dolson, Valparaiso, Ind., recently moved his jewelry stock into a handsome new store room.

Wm. Beatty, West Lebanon, Ind., and A. Hawkins, Noblesville, Ind., were in the city last week, buying Fall goods.

A large, fine looking stranger, giving the name of J. Todd, of Chicago, unsuccessfully tried to pass a forged check on the Commercial and Belnap hotels, at Greencastle, Ind., Sept. 27. The check was for \$25, and bore the signature of E. Shipley, a jeweler of Greencastle, who pronounced the check to be a forgery. Todd was allowed to leave town.

Thomas Cody was released from the State prison at Jeffersonville, Ind., Sept. 25, after serving three years for stealing a tray of diamonds from W. J. Strang, jeweler, Terre Haute, Ind., on Feb. 2, 1895. He will be at once re-arrested and taken to Cincinnati, for burglarizing Wahl's jewelry store there on Jan. 24, 1895. Cody's partner, Frank Montrose, has three years more to serve. He is also wanted in Cincinnati.

### St. Louis.

#### BUSINESS CONDITIONS.

Trade prospects are good, and each week gives better evidence of increasing business. This applies particularly to wholesale lines.

E. Jaccard Jewelry Co. are showing a novelty in one of their many show windows. It is a stock of bright new souvenir Cuban dollars in a silver salver. New Cuban postage stamps are also shown.

Two visitors here last week were Geo. C. Edwards, of Holmes & Edwards Silver Co., and S. L. Barbour, of the Barbour Silver Co. They were both heartily pleased with business done in their St. Louis branch. The former concern have just gotten out a beautiful 124 page catalogue, one of the most complete of the kind ever published.

W. A. Buck, jeweler, Jackson, Miss., is in town with no prospect of an immediate return to his home, as the place is quarantined on account of the yellow fever. Among other out-of-town members of the trade here last week were: Frank Ricketts, Charleston, Ill.; W. E. Clingenpeel, El Dorado, Ill.; O. H. Woodfill, Nevada, Mo.; B. C. Clark, Purcell, I. T., and E. E. Gibson, Marissa, Ill.

### CORDON & MORRISON CO. WHOLESALE WATCHES, JEWELRY AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mailed free on application.

178 and 180 E. Madison St., CHICAGO, ILL.

### Cincinnati.

C. H. Thompson, formerly in the stationery business himself, has taken charge of that department of the Duhme Co.

Joseph Noterman, Sr., has returned after spending the Summer in the mountains of North Carolina. He looks rugged and bronzed, and seems good for another decade of busy life.

The Duhme Co. are advertising sterling silver forks and spoons to their customers at 95 cents per ounce. This is the outcome of a New York firm recently advertising in Cincinnati papers silver patterns at \$1.00 per ounce.

Joseph Holland has returned from the Klondike region with a curious memento, a watch chain composed of nuggets taken from the famous gold fields. The chain consists of 16 nuggets joined with gold links and is valued at \$250.

The M. A. Spencer Optical Co., recently located in their new and handsome quarters at 4th and Walnut Sts., are extending their wholesale trade into Canada and Mexico. They have a large wholesale trade in dental and surgical goods as well as optical goods.

The grand jury made a report last Tuesday of one indictment against Thomas Cody for the grand larceny of three watches from A. Wahl, the 8th St. jeweler. He is to be brought back on a requisition. He was sent to Jeffersonville (Ind.) prison over two years ago, having stolen a tray of diamonds from Strang's jewelry store at Terre Haute.

Myer S. Dreifus, who represented Jos. Mehmert on the road, went to a hospital last week to undergo a surgical operation for appendicitis. His friends were hopeful for a successful operation, but he died last week and was buried Thursday. He was one of the oldest and best known material salesman on the road and had a host of friends who will regret to learn of his sad death.

### Pacific Northwest.

E. W. Tilley, Mt. Vernon, Wash., has moved into a new store.

The Central Drug Store, Pomeroy, Wash., has added a stock of jewelry.

Forester & Frizelle, Billings, Mont., announce an auction sale of their jewelry stock.

John Horn, Blackfoot, Idaho, has opened a jewelry store, with C. P. Christensen as manager.

G. R. Roman's jewelry store, Basin, Mont., narrowly escaped destruction by fire last week.

Mark P. John, Pendleton, Ore., has gone to San Francisco to purchase a new line of jewelry and silverware.

It is reported from Caldwell, Idaho, that E. M. Hostetter, jeweler, has disappeared, leaving a number of anxious creditors.

H. A. Miller, jeweler, Ilwaco, Wash., keeps his store closed during school hours so that he may attend the local school.

Another suit has been begun in Tacoma,

Wash., against the much litigated insolvent estate of H. H. Day, this time by the New York Jewelers' Board of Trade, for a bill of goods sold by a New York wholesale house.

J. Sittel is under arrest in Portland, Ore., for threatening the life of T. Lesser, jeweler. Sittel has been caring for Mr. Lesser's home during the Summer, and claimed more for service than Mr. Lesser wished to pay.

### San Francisco.

#### BUSINESS CONDITIONS.

The warm weather now prevailing entices many buyers to make their appearance on the street, and the retail jewelry stores, as a consequence, are receiving their share of patronage. The jobbers are experiencing a steady improvement, and they report that the prospects have not lost any of their luster.

Louis Hunziker and Mark P. John, Pendleton, Ore., were in town last week.

George C. Wilkins, Red Bluff, Cal., was in town for a few days and made some purchases.

M. C. Fish, of the Kent & Stanley Co., Ltd., Providence, R. I., was at the Lick a few days ago.

L. L. Berens, New Whatcom, Wash., has been in town. H. F. Wichman, Honolulu, H. I., is here on a business trip.

Col. Sheldon I. Kellogg, for many years connected with Shreve & Co., was married a few days ago in Oakland, Cal., to Miss Lillian D. Reynolds.

### Pacific Coast Notes.

C. H. Clark has opened a jewelry store in Quincy, Cal.

August Sigwart, for many years with M. Lissner & Co., Oakland, is now in business for himself on Washington St. above 13th St.

T. B. Starr, of New York, has changed his mind about taking a house for the Winter in Santa Barbara, Cal., and is now looking about Montecito for a place.

E. Evart and B. Lundy, jewelers, and M. L. Shipser, optician, San Francisco, were recently in Santa Rosa, on their way home from a camping trip in Sonoma County, Cal.

J. P. Lowe, who has been conducting a jewelry store in Weaverville, Cal., for the past two years, has disposed of his business there to Fetzer Bros., and gone to Seattle, Wash.

B. Heyman has returned to Prescott, Ariz., from a business trip east. He purchased some improved machinery for his onyx factory while there, and also contracted for the sale of a large quantity of the onyx from his mine.

Daniel J. Fink has moved his entire stock of jewelry and drugs away from Grant, Neb.

# The Gold Cure and the Gold Fever

are not the sort of gold questions that interest us. The only gold question upon which **our** interest is centered is: To put as much of the precious metal as we possibly can into

## Fahys' "Honest" 14k. Gold Filled Cases.

It's a policy which will eventually put more of the precious metal into our pockets, than if we'd put less of it into our goods.

See the point?

By the way: How about that new line of ours—these new cases, guaranteed 25 years? They have solid gold bows and joints and are "winners without equal." Have you ordered any of them yet?

THIS



TRADE MARK

IS STAMPED IN EACH CASE.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$20.00		\$18.00
16 "	20.00	25.00	18.00
12 "	16.00		
6 "	14.00		
0 "	13.00	16.00	11.00
0 " Skylight.	-	-	9.00

**Screw Bezel and Back, O. F.**

18 size,	-	-	-	\$14.00
16 "	-	-	-	14.00
12 "	-	-	-	13.00
10 "	-	-	-	13.00

—♦—

ALL SIZES MADE IN

**Jurgensen, Bassine**  
and  
**Fancy Shapes.....]**

—♦—

No Extra Charge for Engraving.  
Solid Gold Bows and Joints.  
All Hand Engraved.  
No Coloring or Gilding.

THIS



TRADE MARK

IS STAMPED IN EACH CASE.

Warranted 15 Years.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$14.50		\$13.00
16 "	14.50	19.50	13.00
12 "	14.00		
6 "	12.00		
0 "	11.00	14.00	
0 " Skylight,	-	-	8.00

**Screw Bezel and Back, O. F.**  
**Montauk.**

18 size,	-	-	-	\$9.00
16 "	-	-	-	9.00
12 "	-	-	-	9.00
10 "	-	-	-	9.00

—♦—

ALL SIZES MADE IN

**Jurgensen and**  
**Fancy Shapes.**

—♦—

No Extra Charge for Engraving.

These prices are according to Jewelers' Circular Key.

## JOSEPH FAHYS & CO.

### Established 1857.

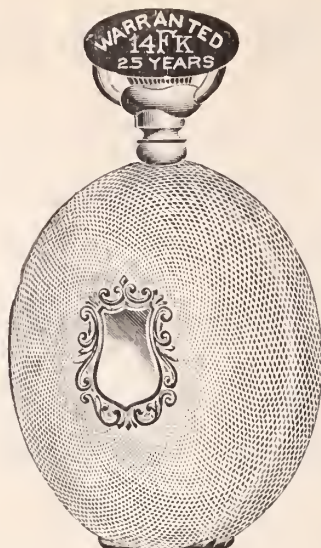
FAHYS BUILDING,

NEW YORK.





F 68



A 422



A 423



F 314

## A Few More Samples of the New Line.

Order Early and Often.

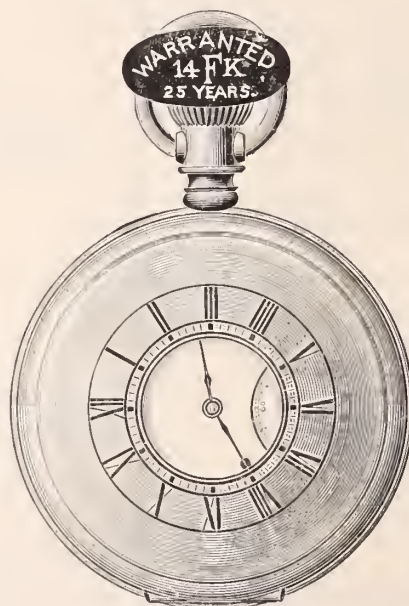
These Goods are Guarant-  
teed for 25 Years.



F 316



F 315



F 10

# JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING,

NEW YORK.



## The Latest Patents.

ISSUE OF SEPT. 21, 1897.

**590,262. COMBINED THERMOMETER AND FOUNTAIN-PEN.** AUGUSTUS P. HAFNER Chicago, Ill., assignor to the Crown Pen Co, same place. Filed Jan. 12, 1897. Serial No. 618,955. (No Model.)



A combined fountain-pen and clinic thermometer having a casing, a receptacle lying within the casing, the receptacle having an enlarged end adapted to receive a cap to cover the end of the thermometer and to enable the thermometer to be removed at will, and means for removably securing the receptacle to one end of the casing, the means for securing the receptacle serving as a closure for the casing, so that the space between the casing and receptacle may serve as an ink reservoir.

**590,385. BELT-PIN.** BYRON G. CLARK, Boston, Mass. Filed Dec. 11, 1896. Serial No. 615,336. (No model.)



A belt attachment comprising a belt engaging clamp having stops formed to bear on the lower edge of a belt, upwardly projecting extension on said stops arranged to bear on the outer side of the belt, said clamp and extensions being separated by a space which is open at the upper ends of the extensions, whereby the clamp is adapted to engage a belt of any width, and spurs formed to engage the belt above its lower edge, and a skirt-engaging hook supported by said clamp.

**590,498. GRINDING-MACHINE.** CHARLES H. NORTON, Providence, R. I., assignor to The Brown & Sharpe Manufacturing Co. same place. Filed June 2, 1897. Serial No. 639,086. (No model.)

**590,506. COLLAR-BUTTON.** ALEXANDER WATSON, Boston, Mass. Filed Aug. 19, 1896. Serial No. 603,186. (No model.)



In a collar-button, the combination with a shoe, a shank, and a head, of an enlargement formed on the shank, and a supplemental head slidable on the shank provided with a collar adapted to receive the enlargement and lock therewith.

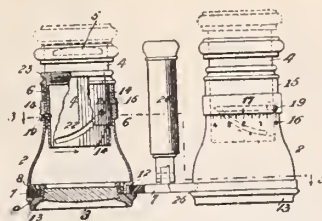
**590,519. COMBINED COLLAR-BUTTON AND NECKTIE-FASTENER.** VICTOR H. GEISLER, Chicago, Ill. Filed March 20, 1897. Serial No. 628,504. (No model.)



In a combined collar button and necktie-fastener the combination with a button-head provided with a shank, of an angular frame hinged to the button-head and constructed to engage the end of said shank, a spring-lock carried by the button-head, and a fastener mounted on the free end of the angular frame.

**590,549. OPERA-GLASS.** WALTER G. KING and BURNHAM W. KING, New York, N. Y. Filed Jan. 21, 1897. Serial No. 620,030. (No model.)

An opera or similar glass comprising a pair of lens-tubes for the ocular lenses, a pair of main barrels secured to a yoke for holding the objective lenses.



and independent focusing mechanism connected in each of said barrels for adjusting the said lens-tubes.

**TRADEMARK 30,561. WATCHES.** THE WATERBURY WATCH CO., Waterbury, Conn. Filed, Aug. 18, 1897.

### CAVOUR

*Essential feature.*—The word "CAVOUR." Used since July 1, 1897.

**TRADEMARK 30,562. ARTICLES USED BY CATHOLICS FOR FAMILY DEVOTION AND RELIGIOUS CEREMONIES.** THE HOMAN SILVER PLATE CO., Cincinnati, Ohio, and Chicago, Ill. Filed July 24, 1897.

### SICK-CALL

### OUTFIT. ☒

*Essential feature.*—The words "SICK CALL OUTFIT," associated with a representation of a Maltese cross. Used since July 12, 1897.

Edward H. Wehn has succeeded to the entire jewelry business of Cochrane & Wehn, Wilber, Neb.

## EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

*Expiring Sept. 28, 1897.*

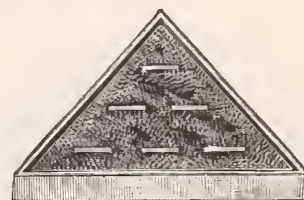
**232,696. HANDLE FOR FOLDING CUTLERY.** HENRY M. BARROWS, Brooklyn, N. Y.

**232,737. STOP WATCH.** HENRY F. LUGRIN, New York, N. Y., assignor to himself and Prosper Nordmann, same place.

**232,795. SPECTACLE FRAME.** THOMAS A. WILLSON and GEO. W. MEIGS, Reading, Pa., assignor to said Meigs.

W. R. Cobb has just sold out his jewelry store in Castle Rock, Wash.

## The "Little Wonder"



### Display Tray is a "Big Wonder."

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display. Trays made for Rings, Brooches, Watches, etc.

**Write for Catalogue.**

## S. Valfer & Co.,

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Building.

## KETCHAM & McDOUGALL,

MANUFACTURERS OF

### GOLD AND SILVER THIMBLES

ESTABLISHED 1832.



TRADE-MARK.



Pat'd Nov. 20, '94.

And the improved

### Automatic Eye-Glass Reel.

37 MAIDEN LANE,

NEW YORK.

## PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

### Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES.

NEW YORK OFFICE, 68 NASSAU ST.

INTERCHANGEABLE PARTS.

ALFRED G. STEIN, Representative.



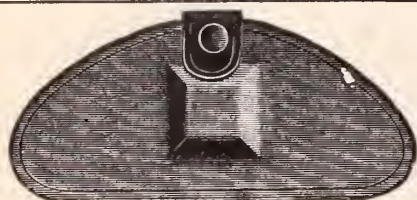
## A "Perfect Title"

is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

and this cannot be erased by time or wear. Tags are soon lost. But this stamp will always be before you. Accept no "Just as good" for they are Wanting in the Essential Factor. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the only line in the market bearing the stamp of the manufacturer.

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**



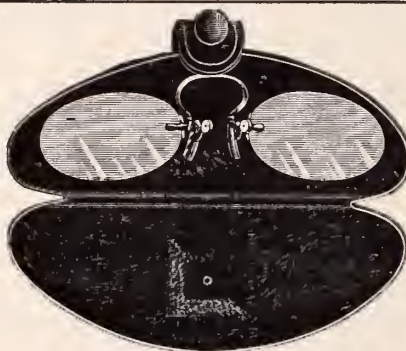
**KOENEN'S IMPROVED SHELL CASE FOR OFFSET EYEGLASSES.**

Made in Steel and Aluminum, being the lightest, strongest and best case made. Covered with the finest grade of leather.

Manufactured and Patented by

**A. KOENEN & BRO., 81 Nassau St., N.Y.**

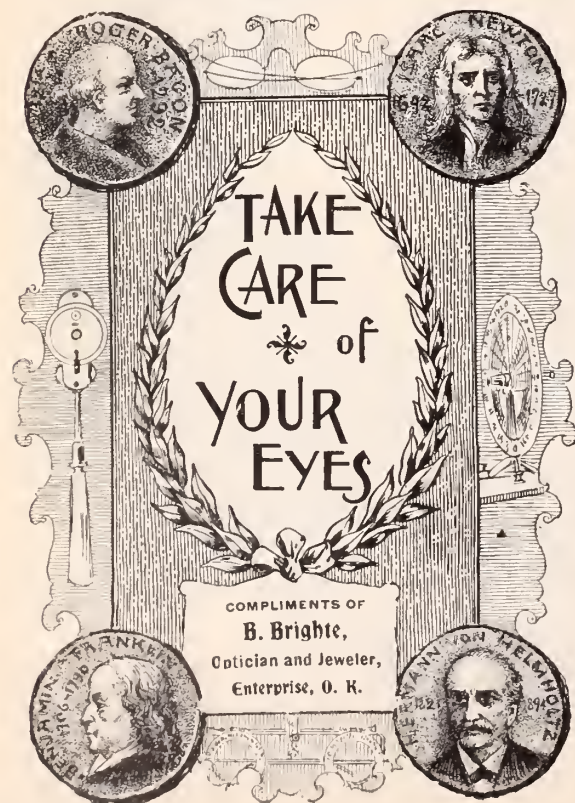
SOLD BY JOBBING TRADE.



**IN TWO SIZES. THIN AND STRONG.**

## To Increase Your Optical Trade.

The accompanying cut shows the cover of an interesting and instructive booklet, designed to advertise the optical department of retail jewelers. It is neatly printed on calendered paper, and is bound in a heavy, colored, antique paper cover.



**YOUR CARD ON FRONT COVER  
YOUR ADV. ON BACK COVER.**

This book is not intended to teach the public any part of the optical science but to show the danger of neglecting the eye and the necessity of consulting a skilled optician.

**SEND FOR SAMPLE COPY  
AND PRICES.**

These booklets are sold at a price that will enable the retailer to distribute them widely among his customers and the public generally and they will undoubtedly prove the most profitable means of advertising an optical department. Exclusive right will be given for cities and towns.

**Jewelers' Circular Pub. Co.,**

189 BROADWAY, N. Y.

## Workshop Notes.

**Rounding a Pivot.**—In rounding a pivot a highly polished burnisher is used. Always begin from the edge to the center of the pivot, for if it is polished from the center to the edge a burr will be found which will sometimes give trouble.

**Coloring Low-Karat Gold.**—To impart a lively color to jewelry of a low-karat gold, let it boil to dryness in the following mixture: Saltpetre, 2 parts; alum, 1 part; marine salt, 1 part, and sufficient distilled water to just cover the parts evenly.

**Mainspring to be Put in.**—When a mainspring is to be put in, care should be taken not to move the regulator when removing the balance. Put in the new spring of the same length and strength as the old one. Oil it and wind it three or four times to test it before replacing the barrel. The cannon pinion can best be tightened by rolling the part between two files.

**Points for Repairers.**—The chief fault in low class levers is that they generate too much friction, and that but a small portion of the motive power is left for expenditure in vibrating the balance, which must have considerable impetus to unlock the pallets. Hence we find strong mainsprings a necessity in this class of watches, entailing much wear and damage to the immediate connections. Accuracy in any part of this work cannot be taken for granted, and before taking the movement out of the case, a suspicious vigilance is desirable to see that winding (if a key winder) and hand square are free of case and glass, and that the balance, end stones and screws are free of the case. Most of the watches have brass edges on which the joint and dial are screwed (English low-class lever watches are taken as subjects of these remarks), having three feet to serve it to the plate. If the watch has been going any time, the joint and three feet are usually loosened, not having sufficient substance in the brass edge to endure the strain incidental to winding and opening the watch. Soldering the feet carefully is sometimes done, but a better plan is to put a hollow punch in the vise, which will hold each foot loosely, and with a sharp pointed three-square punch strike one fair blow with a hammer in the center of the rivet end of each foot. The joints may be tightened with an ordinary round punch. Some care is required or the dial may be altered in position on the watch; and caution in repairing the dial is desirable, as the pins often project and come in contact with parts of the train of wheels.

The Hutchinson's Practical School for Watchmakers, Engravers and Opticians, La Porte, Ind., have issued a booklet in reference to the school, which is full of information of prime interest to all who contemplate taking a course in watchmaking, engraving or optics.



# OPTICAL DEPARTMENT.

## The Medical Relations of the Correction of Errors of Refraction.

BY DR. EDWARD JACKSON.

AS announced in the report of the second annual meeting of the Optical Society of Pennsylvania, published last week, the feature of the meeting was the address of Dr. Edward Jackson, A. M., professor of diseases of the eye in the Philadelphia Polyclinic, surgeon to Wills Eye Hospital, etc., on "The Medical Relations of the Correction of Errors of Refraction." The address was as follows:

The importance of the medical relations of errors of refraction and their correction arises from the unity of the human body. It was long ago noticed that if "one member suffer all the members suffer with it," and subsequent learning has in no way lessened the practical importance of this central fact of physiology. It is true that we may regard the body as composed of individual living units working together, but these individual units are the animal cells, and not the particular organs of the body. Anatomically, an organ may exist alone, we may have its form, its certain mass of tissues, but physiologically it has no existence except as it is in connection with other organs.

Everything that one organ does has relations with other parts of the body. Everything it needs it receives through other organs. This is eminently true of the eye. The utter uselessness of even the perfect eye, without its developed and educated system of nerve connections, is illustrated by the helplessness of persons blind from birth, and first receiving good sight by cataract operations, when old enough to give an intelligent account of their sensations, and to have the usefulness of the newly acquired sense accurately tested.

Again, through countless channels, the eye is each instant supplied with nutritive fluid, elaborated by extremely complex chemical changes carried on throughout a series of organs especially devoted to the purpose, and this fluid is further influenced by the changes that occur to it in passing through every other organ of the body. These wide, direct relations with other organs of the body give to the eye and to all that influences it a medical significance of vast importance. The correction of an error of refraction influences greatly both the eye and the work done by it, and thus partakes of that significance and importance.

I know that conscientious opticians insist that those who to them seem to need something beyond the correction of ametropia will consult some oculist, and I know that some of you are seeking to extend your knowledge in the direction of the study of diseases of the eye with the ophthalmoscope, and in other ways, with the hope that you will be better fitted to decide what should be referred to the ophthalmic surgeon and what belong in what you consider your own proper province.

It is perhaps my most important duty on this occasion to say that your efforts in this direction are doomed to failure and your hopes to disappointment. It seems very plausible to say: "If we can only recognize ocular diseases, and refer to the ophthalmologists all cases of disease, we can fit the other cases with glasses, with credit to ourselves and benefit to our clients." But there is a false premise concealed, as it often is, in the "if."

That quack had a very shrewd understanding of the situation who said that all he wanted was a book that would tell him what the disease was; that he had one that would tell him what to do for

every disease when he recognized it. Nothing short of a good medical training will justify one in attempting that first step in diagnosis, the determination as to whether a given organ is diseased or healthy, for that first step is often extremely difficult. There are cases of most diseases which any one can recognize without special knowledge. The patient himself recognizes the disease, or, at least, that there is disease, and acts accordingly. But there are other cases in which the widest knowledge and experience are required to determine whether we have to deal with health or a trifling disorder or the most serious disease.

Take, for instance, a case of commencing glaucoma, when by its prompt recognition and proper treatment the eye may be saved with perfect vision. There will usually be no positive symptoms revealed by the ophthalmoscope or by any sort of inspection. The history of the case and certain points in the general appearance of the eye may raise a suspicion of the impending danger, but only careful watching and testing can determine whether the eye is really perfectly sound or is entering upon this most dangerous disease. In commencing optic atrophy it is often impossible to tell with the ophthalmoscope if this condition is really present or not. The toxic amblyopia caused by the use of tobacco and alcoholic beverages is never recognized with the ophthalmoscope until a late stage when the chances for cure are comparatively small. But if recognized early and promptly treated the full restoration of the sight is almost certain. It is often impossible to tell by the most careful and skilful ophthalmoscopic examination whether a certain condition of the optic nerve, a commencing optic neuritis, is due to eye-strain or is a symptom of organic disease of the brain. A general knowledge of physiology and medicine is absolutely essential to make the proper discrimination.

The hope that the "refracting optician" will be able to recognize when he has to do with a case requiring simply the correction of ametropia, and when the case will require other medical or surgical treatment, seductive as it may be, is entirely illusory.

The permanent limitations under which the optician must work in the correction of errors of refraction are, as I understand them, these: First, he cannot use mydriatics, and up to the age when the power of accommodation is almost lost, the use of a mydriatic is necessary to give certainty and exactness to the determination of the ocular refraction in the mass of cases.

Second. There are limitations imposed by the expectations of his patrons, and his own command of time in the matter of repeated and thorough testing. These are somewhat under individual control. But it is probable that so long as the optician cannot undertake to cover the ground covered by the ophthalmologist, and give an opinion having the same significance, those who come to him will be less willing to submit to prolonged and repeated examinations for the purpose of settling doubtful points, and on this account the mass of his work will not be of the highest grade.

To me it seems that the correction of errors of refraction has such wide medical relations that ultimately it will be in the hands of those who have received the complete medical education. As was mentioned in the outset we are in a transition stage. It has been, for a change of custom, but a short time since he who wanted glasses chose them for himself with such help or hindrance as the vendor of glasses might give. A great many people possess that caste of mind which regards the fact that our fathers did a certain thing as a sufficient reason why we should continue to do it. And to these it will long seem quite too revolutionary to get a doctor's prescription when they want to buy a pair of glasses. Even after a century of pretty clear separation of the physician and apothecary a great deal of counter prescribing still goes on. So there is no likelihood that in the

immediate future the refracting optician will not find employment and opportunity to do his best work.

I believe, however, that in this, as in other matters, honest and skilful medical advice is worth what it costs, and that the community will gradually come, not by the compulsion of legislative enactment, but by reason and experience, to appreciate the importance of the medical relations of the correction of errors of refraction.

## One Optician's Treatment of Hypermetropia.

AT the monthly meeting of the New York State Association of Opticians, held in Syracuse, N. Y., Wm. D. Oertel, of that city, read a paper on "Hypermetropia" as follows:

### "HYPERMETROPIA"

"Is that abnormal condition of the eye when parallel rays of light are brought to a focus behind the retina, and is caused either by the optic axis being shorter, or that the power of the refracting surfaces is not as great as in the normal eye. This condition is found very frequently, more so than any other error of refraction, and it therefore behooves us to thoroughly understand its symptoms, nature and correction.

"Hypermetropia was almost entirely overlooked, at least its nature and results were not recognized, by the early authorities on optical subjects. Donders, I believe, was the first to enter into the details on this subject, and his works are still considered authority. Some of the early writers found that distant vision was improved by using convex lenses, but they strictly forbade their use, claiming that such lenses would ruin the eye by causing some kind of amblyopia, but once discovered and understood it speedily revealed all of its mysteries; thus the source of asthenopia and convergent strabismus was found in this error of refraction.

"Hypermetropia is optically the reverse of myopia, and always dates from birth, and does not afterwards increase except slightly in old age, but it may diminish and even give place to myopia by elongation of the eye.

"Its Symptoms.—The direct symptoms are due to insufficiency of the accommodation, for distinct vision requires accommodation proportionate to the degree of shortening of the eye while the amplitude of accommodation is not increased enough to meet the demand.

"If hypermetropia is slight or moderate, and accommodation vigorous, no inconvenience is felt either for near or distant vision, but if the accommodation has been weakened by disease or ill-health or has failed with age the patient will complain that he can no longer see near objects clearly for long together, that the eyes ache or water or that everything becomes dim and runs together after reading or sewing for a short time. There is usually not much complaint of defect for D. V. Many slight or moderate hypermetropia patients find no inconvenience till twenty-five or thirty years of age, when the accommodation has naturally declined by nearly one-half.

"Hypermetropic persons are often first troubled after prolonged study or work, or when suffering from disease; children often complain of watering, blinking or headache, rather than of dimness of vision. In very high degrees of hypermetropia, as a large part of the accommodation is always needed from childhood upwards for D. V., even the strongest effort is not sufficient to give clear images of near objects, which consequently such a person never sees well. Such persons often partly compensate for the dimness of near objects by bringing them still nearer, thus enlarging the visual angle and increasing the size of the retinal images. This symptom may be mistaken for myopia, but it can be distinguished by the want of uniformity in the distance at which the person holds the book and by his being often unable at any distance whatever to see the print easily or to read fluently. In the highest degree of h. v. even distinct D. V. is not constantly maintained, the



## Optical Department.

person often being content to let his accommodation rest except when his attention is roused. As age advances a point is reached even in moderate degrees of hy. at which the accommodation is no longer sufficient for clear D. V., much less for near vision. Such persons tell us that they early took to glasses for near work, but add that lately the glasses have not suited and that they are now unable to see clearly either at long or short distances. For such persons suitable convex lenses at once raise D. V. to normal.

"Hy. is divided into degrees or varieties according to the condition of the accommodation power.

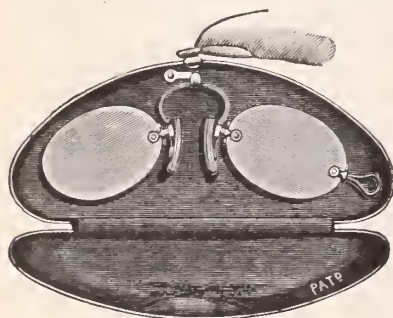
"Manifest hy. is that hy. manifested by placing convex lenses before the eye and directing vision at distant chart. The strongest convex lens that improves or makes vision just as good is the measure of manifest hy.

"Latent hy. is that hy. that is hidden by the action of the power of accommodation and becomes manifest only after the ciliary muscles have been paralyzed. As already stated the hy. eye possesses the power of accommodation to clear, or nearly so, the D. V., and by continued use this lens becomes more convex and acts in a spasmodic manner, and as the eye is constantly craving for clear vision this action of the power of accommodation is involuntary. At times the action of this power is so great that young hy. persons will accept a concave lens with apparent satisfaction, but use them only for a short time, when the real trouble will be aggravated, and then complain more than ever.

"As a person advances in age the latent hy. becomes manifest, owing to the diminishing of the power of accommodation. The better way for us to fit people troubled with latent hy. is to first make the eye artificial myopic by placing strong convex lenses before the eye, and then to gradually reduce the same until you find the strongest convex lens that improves or makes vision as good. This lens, then, will be the measure of all the manifest and generally as much of the latent hy. as the person will accept.

"Absolute hy. is the combined manifest and latent hypermetropia.

"Acquired hy.—When in advancing age the emmetropia's far point begins to remove farther away vision is necessarily adjusted for a point beyond infinity; the result of this removal of the far point develops what is known as acquired hy. A flattening of the crystalline lens due to degeneration will account for it."



### The Patent Feather-Weight Eyeglass Case

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

**SPENCER OPTICAL MAN'F'G CO.,**

PATENTEES AND MAKERS,

15 Malden Lane, • • • New York City.

## Constitution and By-Laws of the Optical Society of the City of New York.

THE constitution and by-laws of the Optical Society of the City of New York, adopted at the first regular monthly meeting of the organization, Sept. 7, are as follows:

### CONSTITUTION.

#### ARTICLE I.

##### Name.

This organization shall be known as the Optical Society of the City of New York.

#### ARTICLE II.

##### Object.

The advancement of the Science of Optics in all its branches, including the dissemination of knowledge, pertaining thereto among those engaged in the manufacture, sale or adaption of Optical Goods and for the social intercourse of its members.

#### ARTICLE III.

##### Membership.

The membership of this society shall consist of active, non-resident, and honorary members. Any person of good moral character, of twenty-one years of age or over, engaged in optical pursuits in Greater New York, is eligible to active membership. Non-resident members shall consist of all persons engaged in optical pursuits outside of Greater New York. Honorary membership shall consist of those interested in Optical Science and Research.

#### ARTICLE IV.

##### Officers.

The officers of this society shall consist of a President, two Vice Presidents, Recording Secretary, Financial Secretary, a Treasurer, and five members, who shall together constitute an Executive Committee. They shall be elected by ballot at the annual meeting of the society, and shall serve until their successors have been elected.

#### ARTICLE V.

##### Amendments.

This Constitution may be altered or amended at any regular meeting by a two-thirds vote of the members present, provided said alterations or amendments shall have been presented at a previous meeting, and due notice be given to each member.

### BY-LAWS.

#### ARTICLE I.

##### Duties of Officers.

SEC. 1. The President shall preside at all meetings of the Society, call special meetings upon the written request of five active members, appoint all committees not provided for, appoint officers to fill all vacancies for unexpired terms occasioned by death or otherwise, and sign all orders for money on the Treasurer, when so ordered by the Society, and certified by the Financial Secretary.

SEC. 2. Duties of the Vice President. In the absence of the President, all duties of said office devolve upon the first Vice-President, and in his absence they devolve upon the second Vice President.

SEC. 3. The Recording Secretary shall keep a minute of the proceedings of all meetings of the Society, and a correct and complete list of all the members, shall attend to the correspondence, notify all officers and committeemen of their election and appointments, and send notices to members of all meetings, and perform such other duties as pertain to his office or which may be prescribed by the By-Laws.

SEC. 4. The Financial Secretary shall receive and collect all moneys of the Society, and pay the same to the Treasurer, certify all orders for

money on the Treasurer when ordered by the Society, and perform such other duties as may pertain to his office, or which may be prescribed by the By-Laws.

SEC. 5. The Treasurer shall receive all moneys of the Society from the Financial Secretary, and keep a correct account of the same, and disburse the same only upon the order of the Society, signed by the President and certified by the Financial Secretary, and perform such other duties as pertain to his office, or may be prescribed by the By-Laws.

SEC. 6. The duties of the Executive Committee shall be to provide proper places for meetings, appoint a sufficient number to deliver addresses, read essays, or otherwise entertain at meetings; also to transact such other business as may be referred to it.

#### ARTICLE II.

##### Membership.

SEC. 1. Candidates for membership may be proposed at any regular meeting, said application to be in writing upon blanks provided for the purpose, endorsed by two members of the Society, and accompanied by the first quarter's dues; said application shall be read and laid upon the table until the next regular meeting, when the candidate shall be balloted for, and if five black balls are cast, he shall be declared rejected.

SEC. 2. Active members not in arrears shall be entitled to all benefits, and shall be eligible to any office.

SEC. 3. Non-resident members not in arrears are entitled to all the privileges of active members, except the right to hold any office in the Society, or vote on any election of officer.

SEC. 4. The Honorary members shall be entitled to be present at all meetings, but only have the privilege of debating scientific questions, and are exempt from all dues and assessments. They shall not have the right to vote at any meeting.

#### ARTICLE III.

##### Dues.

SEC. 1. The annual dues of the active member shall be four dollars (\$4.), payable quarterly in advance.

SEC. 2. The non-resident members' annual dues shall be two dollars (\$2.), payable semi-annually in advance.

SEC. 3. Any member of the Society who shall be in arrears for dues for the term of six months, shall be notified in writing by the Financial Secretary, and if the same dues are not paid at the end of thirty days, his membership in the Society shall cease.

SEC. 4. Any member may be reinstated by the payment of all arrearages, and by a vote of two-thirds of the members present at any regular meeting of the Society.

#### ARTICLE IV.

##### Meetings and Quorums.

SEC. 1. The annual meeting of the Society shall be held on the first Monday in January of each year, at 8 P. M., unless otherwise ordered.

SEC. 2. The regular meetings of the Society shall be held on the first Monday of each month, at 8 P. M., except when on a holiday, then next day at the same hour.

SEC. 3. Special meetings shall be called by the President upon the written request of five active members.

SEC. 4. Five members shall constitute a quorum of the Executive Committee. Seven active members shall be necessary to constitute a quorum for the transaction of business at any meeting of the Society.

#### ARTICLE V.

##### Resignations and Expulsions.

SEC. 1. Any member shall have the privilege of resigning upon application being made in writing, provided all arrears in dues from him to the Society have been paid, except in case charges have been made against him.

SEC. 2. Any member having charges to prefer against a fellow-member, shall submit them in writing to the Chairman of the Executive Committee, and the member so charged shall have transmitted to him a written copy of the charge, with notice of time of hearing.

SEC. 3. The charges shall be referred to a committee of three, who shall take all testimony in writing, and present said testimony to the Society at the next regular meeting, when it shall be put to a standing vote whether the charges shall be sustained or not, and it shall require two-thirds vote to suspend or expel.

#### ARTICLE VI.

##### Amendments.

These By-Laws or Amendments may be altered or amended at any regular meeting by a two-thirds vote of the members present, providing said alterations or amendments shall have been presented at a previous meeting, and due notice given to each member.

The death occurred a few days ago of Mrs. Tena, wife of Ben. L. Kruckemeyer, of Kruckemeyer & Cohn, Evansville, Ind. She was born Sept. 3, 1870.

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106 East 23d St., New York.



## Exhibits at the Tennessee Centennial Exposition.

(Continued from p. 38, Sept. 22.)

### PART III.

NASHVILLE, Tenn., Sept. 1.—Among the booths of New York exhibitors is that of the Rochester Lamp Co., in the Commerce building. The booth, which is situated at space Nos. 108 and 110, center aisle of the building, is 18x20 feet in dimensions and, as may be seen from the illustration, contains a finely selected and representative assortment of the many lines made by this concern. The booth itself is of wrought iron, the trimmings being of yellow bunting and the floors and signs of cherry. In construction, arrangement and general effect it is unlike the displays of other firms, and stands unique among the many exhibits of the fair. Among the company's lines for this season, contained in their booth, are included: Piano, banquet, table, hanging, hall and street lamps, onyx tables, silk shades, decorated and bent glass globes, together with a number of specialties. There is also an elaborate line of decorated banquet and table lamps with globes to match, and an extensive line of metal goods. The interests of the Rochester Lamp Co. are here looked after by C. A. Pomeroy and N. E. Tallman, the managers of the exhibit, who extend a cordial invitation to all visiting jewelers.

The display of Swedish and Norwegian goods made by Mikael Samuels & Co., 38 Park Place, New York, is unique and

moderate it. In the foreground of the exhibit is displayed a collection of Rorstrand pedestals, vases, jardinières, plaques, etc., made in majolica and porcelain delicately moulded and beautifully decorated in the

decoration; the glaze also being very beautiful. The Swedish burnt wood is also one of the strong features of this display and requires only a cursory glance to prove its merit. Wooden ware burnt and orna-



EXHIBIT OF THE ROCHESTER LAMP CO., AT THE TENNESSEE CENTENNIAL EXPOSITION.

most attractive of colors, which blend beautifully with the gold. A great many decorations are of Swedish scenery done by hand and showing a high degree of artistic merit. Another variety of ware that attracts

mented in high colors, made by Swedish noblemen and women of the higher class, is also one of the attractive features of this display. Old pieces dating back many years consist of tankards made of wood, used by the Swedish farmers in the last century before the era of earthenware. They are hollowed out by a process of burning. Altogether the firm have done themselves great credit by this display.

Bachrach & Freedman, New York, have an exhibit in the Commerce building, their display adjoining that of Moser & Co. They have a nice collection of fine silver deposit ware, silver mounted loving cups and toilet articles. Taken as a whole, though not large the exhibit is highly commendable in merit.

Haltin & Co., Hoboken, N. J., are also well represented by a fine display of Russian filigree enamels and samovars. The enameled pieces, consisting of spoons, vases, cigarette cases, bonbonnières, etc., are of the very highest grade of Russian enamel and appeal to the taste of the best class of people. The Caucasian enamels are also of a very high grade and in striking contrast in appearance to the bright filigree enamels.

A. DeCaro, New York and Naples, occupies a space in the Commerce building, near the fountain. The display includes everything in the line of fine tortoise shell goods, fine cameos, paintings and handsome wood carvings. This display is one of the best in the exposition and well merits the patronage it receives.

(To be continued.)



DISPLAY OF SWEDISH AND NORWEGIAN KERAMICS AT THE TENNESSEE CENTENNIAL EXPOSITION.

attractive in many ways. The display is very tastefully arranged and requires a floor space of nearly 2,000 square feet to accom-

much attention is Hoyanas. It is similar in style to the American Rookwood. It is characterized by originality of shapes and



Two fine advertising devices for Fall advertising by the retail jeweler and optician are published on pages 28 and 38.

## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

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SILVERSMITHS,



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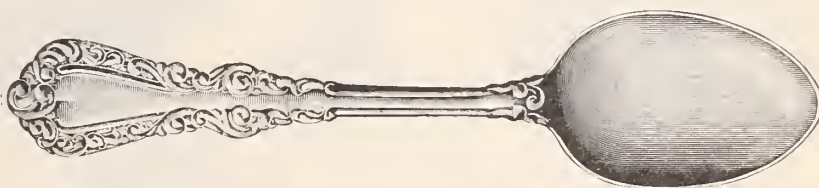


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A pattern remarkably different from the ordinary.  
The height of originality and exclusiveness, with  
new bowl and tine designs. 40 different pieces  
comprise the set.

It's all ready,  
It's the latest out,  
It's made only in the Roger's "Anchor" Brand  
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LATEST DESIGNS.

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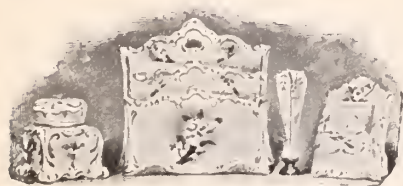
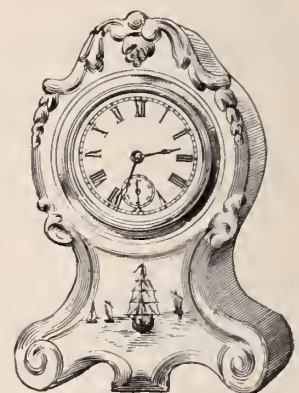


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## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

### FRENCH BRONZES IN GREAT VARIETY.

WHAT is confidently believed to be the largest and finest display of French bronze figures, busts and groups ever shown in this market is that now contained in the bronze room of Ferd. Bing & Co.'s building, 10 Washington Pl., New York. As much in the character of the goods as in the number and variety is this line one worthy of especial mention. In the finest workmanship and general effect these goods are so perfect that only an expert's eye can distinguish them from works of real bronze. Especially is this so of figures such as "La Source," "Le Torrent," etc., and busts such as "Renaissance." The display consists chiefly of large figures, busts and groups, but a fine collection of small ornaments is also here to be found.

ONE of the lines of art pottery now attracting the attention of the visitors to Chas. Ahrenfeldt & Son's showrooms, 52 Murray St., New York, is a collection of vases, table centers, fruit baskets, mirrors, flower holders, etc., in a new variety of German faience. The line has features which unmistakably show the influence of the Dresden decorations, but the effect as a whole is entirely novel. The pieces, particularly the vases, are of many shapes and styles, and are ornamented with lace figures or Cupids in Dresden style, and large bunches of white and pink lilacs. The mirrors show the regulation large Dresden flower style of ornamentation.

### THE LINE OF STRAUS SILVER MOUNTED CUT GLASS

THE display of silver mounted cut glass made by L. Straus & Sons, at their warerooms, 42-48 Warren St., New York, is one of which they may be justly proud. It consists of bowls, jugs, loving cups, jars, decanters, and in fact all of the large pieces such as are made in Straus cut glass that are capable of being mounted with silver. Only deep and well cut pat-

terns are used for this purpose, as only the highest grade of American glass has been found by this firm to be suitable for proper mounting with sterling silver. The mountings are of various styles, but in every case are in absolute harmony with the shape and character of the piece which they ornament. An idea of the variety may be formed from the fact that in claret jugs alone there are between 20 and 30 sizes, while about 20 sizes are also shown in bowls of the fruit, ice and salad class. Especially large and varied are also the collections of vases, tobacco jars, decanters and loving cups.

### FINE PRODUCTIONS IN ART KERAMICS.

AGAIN the Ceramic Art Co., Trenton, N. J., come forward with productions that plainly evidence an earnest endeavor to create lines of art pottery interesting from both artistic and commercial standpoints. The company's latest achievements consist of gilded Belleek ware, beautified by enameled effects; also reproductions of old French pâte, with its soft, mellow coloring and chaste and dainty finish. The specimens of gilded Belleek now exhibited show inlaid enameling on a background of matt gold, presenting an harmonious blending of quiet colors. The reproductions of French pâte are perfectly executed pieces. The company's other lines maintain their high standard.

### THE CHARACTER OF THE STAR CUTTING.

THE new "Star" cutting just introduced by Wm. H. Lum, 44 Murray St., New York, is most appropriately named. It consists of a five pointed star covering the entire piece, the pentagon center containing a star of a similar kind. Between the five points are also five small stars of the six pointed variety, altogether forming a design that completely covers each piece. Though now shown only in water bottles and bowls, the "Star" will soon be seen in a full line of all the cut glass pieces which Mr. Lum manufactures. Among the rich new goods just introduced are some four sided water bottles, ornamented with an intaglio design of clover sprays, having a place for the owner's monogram. They come in three sizes—8, 12 and 16 inches.

THE RAMBLER.

## Drinking Vessels.

ACCORDING to "Drinks of the World," our ancestors were very fond of drinking, and, next to their "black jack" and "leather bottle," the most popular English drinking vessel was the "gray beard," or, as it was sometimes (but seldom) called, the "bellarmine," from the cardinal of that name, so famous for his controversial works. These jugs were imported largely from the low countries, where the cardinal's name was a reproach. These gray beards are of very common occurrence, being frequently found in excavating on the sites of old English houses. These vessels were certainly in use about the year 1600, prior to which they had held sway from an earlier period.

Two centuries after the gray beard came the brown Staffordshire "Toby Philpot," an enormously stout gentleman, whose arms and hands encircle an enormous paunch, and his three cornered hat affords a most convenient lip, whence the ale can be poured. It owes its origin to a once very popular drinking song, entitled "The Brown Jug," which is an imitation from the Latin of Hieronymus Amaltheus, by Francis Fawkes, M. A., published in 1761:

### THE BROWN JUG.

Dear Tom, this brown jug, which now foams wi' mild ale,  
Out of which I now drink to sweet Nan of the Vale,  
Was once Toby Philpot, as thirsty old soul  
As e'er cracked a bottle or fathomed a bowl;  
In bousing, 'twas his pride to excel,  
And amongst jolly toppers he bore off the bell.

It chanced as in dog-days he sat at his ease,  
In his flower-woven arbour, as gay as you please,  
With his friend and a pipe, puffing sorrow away,  
And with honest old Stingo sat soaking his clay,  
His breath-doors of life on a sudden were shut,  
And he died full big as a Dorchester butt.

His body, when long in the ground it had lain,  
And time into clay had dissolved it again,  
A potter found out, in its covert so snug,  
And wi' part of Fat Toby he formed this brown jug;  
Now sacred to friendship, to mirth, and mild ale—  
So here's to my lovely sweet Nan of the Vale.

The tankard sets, this season, are decidedly attractive, being in many cases not only quaint, but historical in character.

That popular design, the fleur-de-lis, has appeared on some of the recent leather work.



**The Connoisseur.**

(Continued from page 45.)

and semi-precious stones; otherwise imitation gems and enamel impart the required color and glitter.

toise shell toilet articles mounted with gold monogram.

\*

Very effective are the long chains in which American pearls alternate with little enameled beads of gorgeous color.

\*

The demand continues for jewelry in which turquoises, olivines and sapphires are employed in association with diamonds.

\*

The Mexican hand carved novelties, in leather are attracting desired attention.

\*

Ball shaped trinkets are being attached to chain bracelets. Sometimes the trinket is a finely colored stone cut in ball form.

\*

There are countless numbers of decorative liquor flasks. Some are in cut glass with silver covered shoulders, top and drinking cup: some are entirely of silver with etched or enameled pictures on the sides, and some are of gold with monogram in brilliants.

\*

Popular among the English, for bridesmaid's gifts, are brooches or bracelets, bearing the all important date.

\*

There exists a quiet demand for colored diamonds.

ELSIE BEE.

**Imports of Pottery, Porcelain, Marbles and Bronzes.**

ARTICLES AND COUNTRIES.	JULY.		SEVEN MONTHS ENDING JULY.	
	1896.	1897.	1896.	1897.
Earthen, Stone and China ware (dutiable): CHINA, PORCELAIN, PARIAN AND BISQUE—				
Not decorated or ornamented .....	\$113,314	\$101,447	\$941,663	\$1,001,735
Decorated or ornamented .....	705,346	751,776	3,972,350	4,296,320
All other .....	27,718	19,844	262,589	196,357
Total .....	\$846,378	\$877,027	\$5,176,608	\$5,494,412
EARTHEN, STONE AND CHINAWARE, Imported from—				
United Kingdom .....	\$335,631	\$329,667	\$2,528,753	\$2,478,538
Austria-Hungary .....	65,942	72,671	340,938	316,155
France .....	103,529	134,868	754,260	917,872
Germany .....	256,932	303,944	1,265,880	1,530,630
Other Europe .....	6,180	6,921	64,033	45,725
Japan .....	32,067	23,436	179,893	180,158
Other Countries .....	6,097	6,520	43,176	25,334
Total .....	\$846,378	\$877,027	\$5,176,608	\$5,494,412
Marbles, and Manufactures of .....	\$73,179	\$41,913	\$539,217	\$472,090
Bronze Manufactures .....	\$35,291	\$46,297	\$265,854	\$327,434

**Fashions in Jewelry, Silverware and Art Goods.**

A LADY'S RAMBLES AMONG THE JEWELERS.

The Russian blouse craze has given a tremendous boom to jeweled girdles, belts and buckles. When price is no object, these accessories are enriched with gems

Shell combs which have their value enhanced with diamonds and pearls continue to be fashionable for full dress.

\*

An edition *de luxe* of a traveling bag is of the convenient square mouthed shape, in dark green crocodile leather, lined with silk of the same hue, and fitted with tor-

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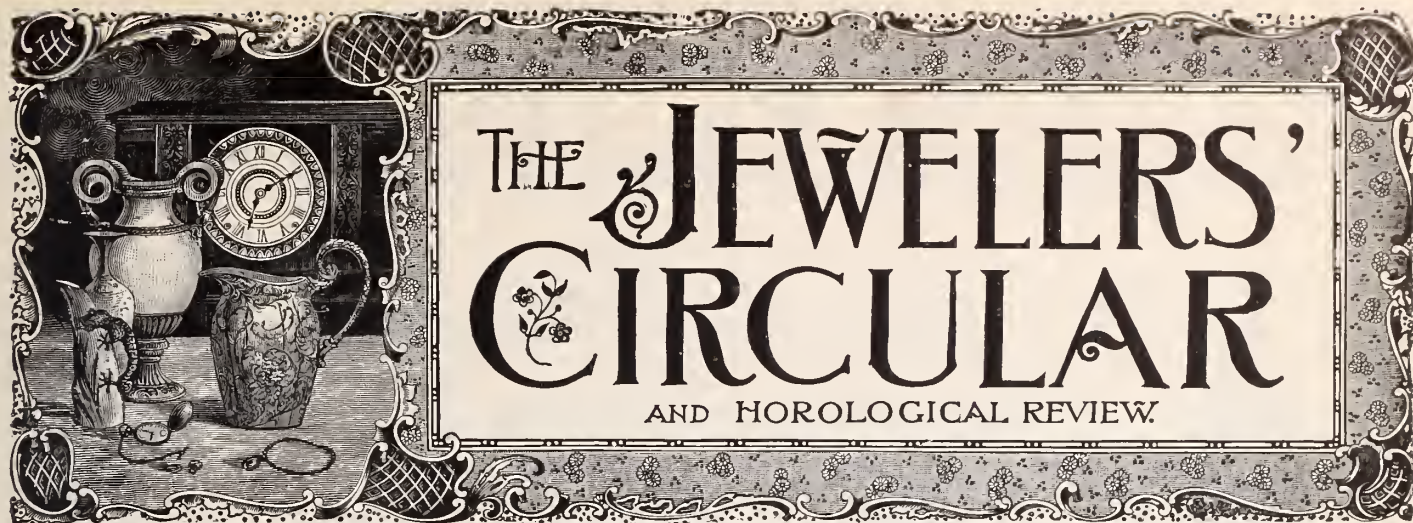


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No. 10.

## MASTERS' WORK IN THE MUSEUM OF THE AMERICAN HOROLOGICAL SOCIETY.

ONE cannot examine the work of the old masters of horology, such men as Mudge, Arnold, Windmills, Tompion, Graham, Earnshaw and their contemporaries, without being impressed with the belief that they were great mechanics in every sense of the word. When we examine their watches, note the finish of all the steel work, the precision of much of the wheel and the pinion work and the artistic embellish-

which is shown in Fig. 1, has a remarkably handsome balance cock, pierced and engraved in an elaborate manner. The ornaments on the plate are all pierced and

ful arabesque. The engraving of the piece throughout is of a superior class. The pierced pillars, four in number, are also very handsome. It is a verge escapement and is very substantially made. The maker's name is engraved on the plate in that peculiar cramped script letter which may be found on all his work. This specimen dates from about 1690, and is a good example of this celebrated horologist's



FIG. 2. WATCH BY JOSEPH WINDMILLS.

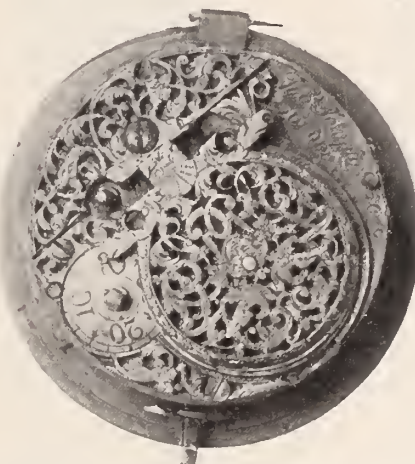


FIG. 1. WATCH BY THOMAS TOMPION, "FATHER OF ENGLISH WATCHMAKING."



FIG. 5. WATCH BY GEORGE GRAHAM.

ments and then consider the few and primitive tools with which they worked, we cannot fail to be impressed with their skill. What indomitable perseverance it must have taken for these men to have accomplished what they did with the few crude tools and the cruder material at their command!

In the museum of the American Horological Society, Chicago, may be seen a number of fine specimens of watches made by these old masters, and among them is an excellent specimen of the work of Thomas Tompion, known as "the father of English watchmaking." This specimen,

engraved to match the cock. In the center of the balance cock is engraved the head of a woman and just above it are two doves. The balance of the design is a beauti-

work. This movement originally had a worm gear for taking up the main-spring, but some ingenious (?) watchmaker, probably in modern times, has removed this.

The next specimen, shown in Fig. 2, is the handiwork of Joseph Windmills, of London, another celebrated watch and clock maker who was in business from 1658 to 1703. He was a member of the Clockmakers' Company from 1671 until his death in 1703. He was master of that Company in 1702. This movement has a very fine pierced balance bridge, with pierced and chased plate ornaments to match. The



FIG. 3. WATCH BY H. LANGESTRAAT.



FIG. 4. WATCH BY ALEXANDER CUMMING.

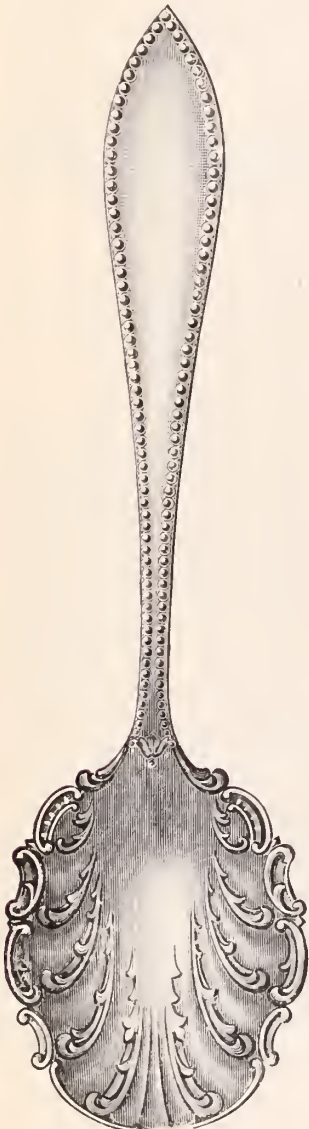


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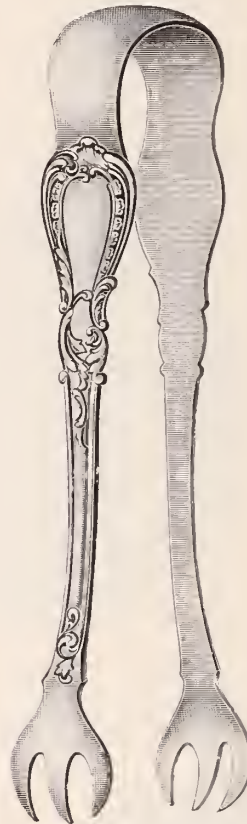
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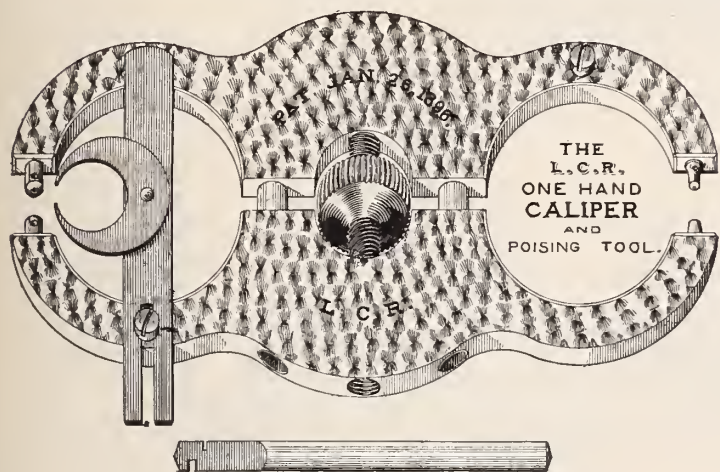
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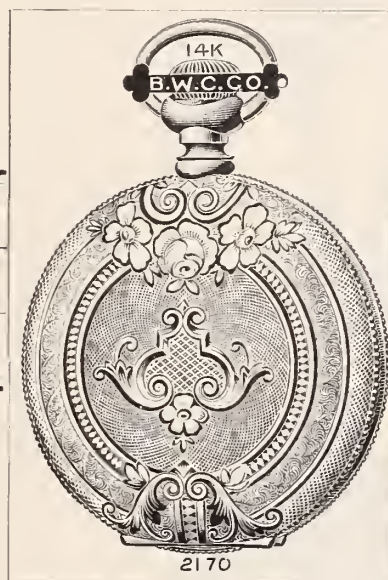
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*The...*  
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MADE IN  
STANDARD,  
SECTIONAL and  
TRIPLE PLATES.

1835—R. WALLACE—A1.

pillars are Egyptian in form and pierced ornaments in silver lie between the plates. It is a verge escapement with worm and gear for taking up the mainspring. The cutting of the wheels, the finish of the steel work and the general disposition of the whole mechanism all point to the hand of a master workman.

Fig. 3 illustrates a very handsome movement bearing the name of H. Langestraat, Rotterdam. This movement dates from the year 1750, and is what is known as a "pendule" or pendulum watch, the pendulum being in reality one of the three arms of the balance, the irregular opening being so cut as to allow of this arm only being visible. The balance cock is beautifully engraved in an arabesque design. The ornaments on the plate are pierced and engraved. It is a verge escapement with fusee and chain and a worm and gear for taking up the mainspring. The pillars are pierced and carefully engraved. The whole movement shows great skill and care in its execution.

Fig. 4 illustrates a splendid movement made by Alexander Cumming, Inverary, Scotland. Cumming was born in Edinburgh in 1732, and died in Pentonville in 1814. He was celebrated for his watches, clocks and chronometers, and was the author of an excellent treatise known as "Elements of Clock and Watchwork," which was published in London in 1766. As Cumming moved to London in 1755, it is reasonable to suppose that this movement was made prior to that date and was therefore made by him before he was 23 years of age. He made a clock for George III. for which he received £2,000 and a yearly salary of £200 for taking care of it. This watch (Fig. 4) has a handsomely pierced and engraved balance cock and the plates are carefully engraved. The pillars are Egyptian in form. It is a cylinder escapement with brass wheel and steel cylinder and is in a remarkably fine state of preservation. It has a fusee and worm and gear mechanism. The workmanship is excellent throughout. It has a carefully made cap with boss, bearing the maker's name and address.

Fig. 5 illustrates a superb movement made by George Graham, "Honest George," as he was called, one of England's brightest horologists. George Graham was born in Cumberland county, England, in 1673, and was apprenticed to Henry Aske, London, in 1688, and served a term of seven years. In 1697 he entered the service of Thomas Tompion and their friendship existed until death. Tompion was buried in Westminster Abbey, and upon the death of Graham in November, 1751, the grave of Tompion was opened and his pupil and life-long friend was buried with him. Side by side on the shelves of the museum of the American Horological Society rest watches made by these two friends, who lived, worked and became famous together and even share a common

grave. This movement has a beautifully pierced and engraved balance cock. At the base of the cock is engraved the head of a griffin and the balance of the ornamentation is in the form of arabesques. The top plate is beautifully engraved and a diamond end stone is inserted in the balance cock. The pillars are of the Egyptian pattern. It is a cylinder escapement, with brass wheel and steel cylinder, is numbered 104, and probably dates from about 1730. In 1725 Graham modified the cylinder to practically the form in which we find it to-day, and he devoted much study to it, but the verge was his favorite escapement, if we may judge from the many specimens of his make which we find with this escapement. All the brass and steel work in this movement is beautifully finished and bears testimony to the skill of this great maker.

#### Canadian Retailers Continue Their Fight Against the Department Stores.

TORONTO, Can., Sept. 30.—The regular monthly meeting of the Retail Merchants' Association of Canada, was held here on the evening of the 16th, President Boxall occupying the chair. The plan of campaign against department stores was discussed at some length. The following resolution, moved by I. B. Johnson and seconded by Henry Davies, was unanimously adopted:

Whereas, the departmental stores are crushing out by unfair competition and misleading advertisements the specialist merchants throughout the cities and towns, and subjecting the smaller merchants and property owners to great loss and distress, and are concentrating the retail trade and commerce into the control of a very few persons, thereby congesting trade and preventing the general circulation of currency, and causing a depreciation in the value of store and residential property; and

Whereas, the closing of such specialist stores deprives many persons of employment, throwing so much extra labor upon the market, which tends to reduce the wages of the unemployed, through all of which great loss and hardship results;

Therefore, be it resolved that the City Council be requested to cause to be prepared, and to be submitted to the provincial government, a bill for an act to confer power upon the municipal Councils to alter our present method of personal assessment to one of a business tax.

It was resolved to forward a copy of this resolution to all city, town and village clerks in the Dominion, and endeavor to secure action along this line simultaneously. At the meeting of the Toronto City Council, on the 20th, the resolution was introduced by Alderman Leslie as a notice of motion.

The opponents of department stores have realized the practical difficulties in the way of limiting, by law, the number of distinct lines of business which may be carried on in one establishment, and have changed their tactics accordingly. A proposition which finds much favor is the introduction of the cumulative principle in connection with the proposed business tax, increasing the rate of taxation according to the volume of business done or stock carried.

Herbert N. Bunker has occupied a new store at the ferry, Brewer, Me.

## THE THREE GRACES

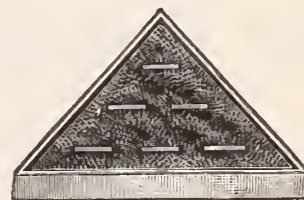


J. B. & S. M. Knowles Co.,

Silversmiths,

Providence, R. I.

## The "Little Wonder"



Display Tray is a "Big Wonder."

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display. Trays made for Rings, Brooches, Watches, etc.

Write for Catalogue.

S. Valfer & Co.,

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Building.



**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 27 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**  
**NEW YORK.**

Columbus Memorial Building, **103 State St.,**  
**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

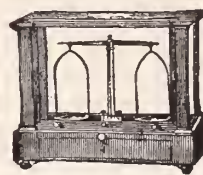
**65 Nassau Street,**

**NEW YORK.**

Cutting Works: **45 John Street.**

AMSTERDAM: **12 TULP STRAAT.**

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Maiden La. N. Y.  
 Repairs, (any make)  
 promptly made.



**Stern Bros. & Co.**

Cutters of...

**DIAMONDS,**

MANUFACTURERS OF

**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.

CHICAGO OFFICE, 149 STATE ST.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

## Fashions in Jewelry, Silver-ware and Art Goods.

### A LADY'S RAMBLES AMONG THE JEWELERS.

Quite new and very decorative are the lorgnette chains composed of turquoises or amethysts, cut to resemble large, round beads.

\*

Small knick-knacks of all kinds are among the desiderata of modern times, and are provided in sterling silver at a very moderate cost.

\*

An important and conspicuous feature of woman's attire, at the present moment, are her belt and buckle. If up-to-date, these are gorgeous affairs.

\*

Cabochon stones are at present fashionable, mounted on coral in close setting.

\*

Combinations of colored stones are very popular.

\*

The American Beauty rose and its foliage furnish a charming design for the decoration of some of the new flat ware.

\*

There are some exceedingly attractive tête-à-tête sets, bowls and vases, in Japanese porcelains.

\*

Some of the new paper knives have silver blades, with handles of polished stag horn.

\*

Combination pieces which, taken apart, furnish three or more separate ornaments, are in as great request as ever.

\*

Opals increase in favor and there is a renewed demand for turquoises.

\*

The assortment of leather purses, card and other leather cases is apparently unlimited. Leather goods were never more popular than at the present time.

\*

Small brooches fasten lace, and adjust themselves to the fronts of bodices; in fact, are in general demand.

\*

Hat and bonnet pins are more varied and gorgeous than ever.

\*

Silver mounted glass ware increases in demand as the days speed on.

\*

Dainty furnishings for the writing desk come in burnt and carved leather.

\*

Fine emeralds and rubies are in great request; so are colored diamonds.

\*

New cases for small articles in silver are covered with moiré silk and lined with satin.

\*

The amethyst is one of the favored stones of the moment.

\*

Little powder boxes containing tiny powder puffs are made up in gold, silver and steel.

ELSIE BEE.

**John T. Knox Charged with Conspiring to Cheat Creditors.**

DENVER, Col., Sept. 28.—Charges that John T. Knox, formerly a jeweler of Denver, conspired to cheat his creditors and fraudulently conveyed his holdings to escape levy, were again made in the District Court this week, when A. J. Clarke filed a replication to Mrs. Knox's complaint for permanent injunction. Clarke recovered two judgments against the jeweler, but has as yet been unable to realize upon them. Finding no property in Knox's name, he proceeded to invoke the aid of the Sheriff. The latter, upon advice of Clarke's attorneys, filed attachments against several pieces of city property standing on the records in the name of Mrs. Susan T. Knox. The wife asked the courts to remove the cloud by first a temporary and then a permanent injunction restraining Clarke from interfering with her possessions. In her petition to the District Court, Mrs. Knox claims that the property is her own, that it was sold her by her husband to secure notes he had given her.

In the reply Clarke claims that the jeweler anticipated financial disaster and transferred his property to avoid attachments. He holds two judgments against him, one of \$8,592 and the other of \$9,902.28, and will make an effort to realize upon them by the sale of the realty involved. Knox's holdings include many lots in Broadway Heights, located near Smith's lake, and six lots in Clement's addition, situated on Pennsylvania Ave., near 22d St.

**Newport, Va., Jewelers Want Protection Against Auctioneers.**

NEWPORT, Va., Sept. 30.—Mr. Buxton introduced in the Common Council an amendment to section 53 of the license ordinance protecting jewelers, as well as clothing men and other business firms already protected, from persons coming here with stocks of goods to auction off through licensed auctioneers. Such persons bringing stocks here, according to the amendment, must pay a tax of \$50 a day. The amendment was referred to the commonwealth's attorney as some of the councilmen had doubts as to its legality.

W. F. Leavett & Co., Kalamazoo, Mich., have sold out their watch repairing department to George Rickman.

ESTABLISHED 1841.



# CARTER, HASTINGS & HOWE,

## MANUFACTURERS OF

# GOLD JEWELRY,

### 15 MAIDEN LANE, NEW YORK.

A. CARTER  
C. E. HASTINGS, G. R. HOWE;  
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.



## The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

### Diamond Cut Doublets in the Market. All Fancy Colors.

## John F. Saunders, Cutter and Importer of

# DIAMONDS AND OTHER

## PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

## FOX & CO., LAPIDARIES and Importers of...

## PRECIOUS STONES,

...NOW AT...

22 John St., New York.

Cutting of American Gems  
and Fine Miniature Glasses.

# SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

## ..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

## JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.



### A New Fraudulent Scheme for the Disposal of Fake Watches.

WASHINGTON, D. C., Sept. 30.—The Post Office Department are investigating a newly discovered fraudulent use of the mails by A. C. Bowman, who gives as his address 430 Broadway, New York, and who offers to sell gold watches for 50 cents. The following is a copy of the letter which has been sent out to many thousands of newspapers all over the country:

A. C. BOWMAN,  
430 BROADWAY, N. Y. CITY.

Enclosed find check for \$5, for which please insert the enclosed six-line ad. Please send rates so I can send the exact amount in the future.

Yours, etc.,

A. C. BOWMAN.

Accompanying this letter was a check for \$5 on the Corn Exchange bank, of New York, drawn by T. H. Black, to the order of Bowman, by whom it was indorsed. The letter-head was printed with a rubber stamp. The ad. was to go in the classified column, and offered a gold watch for 50 cents. On the face of it everything appeared regular, and the ads. were promptly inserted and the checks deposited. Invariably the checks came back protested. Inquiry at 430 Broadway revealed the fact that Bowman or Black was unknown there, and that a quantity of mail matter addressed to Bowman at that number had been returned to the post office. The cashier of the Corn Exchange bank states that as many as eight or ten of these worth-

less checks come in daily from all over the country, which indicates the scale upon which the scheme is being worked.

A similar scheme is now being worked by a man named Sanford, purporting to be located at 28 W. 24th St., New York. The only variation is the change in name and address, and in the checks, which are drawn upon the Market and Fulton bank. From the similarity in the handwriting of the letters and checks, Sanford is undoubtedly another alias under which "A. C. Bowman" is operating. The ads. sent out by Sanford are the same in wording. Newspaper publishers who accept this class of business and attempt to use the checks are compelled to pay the protest fees on the worthless check which amount, in every case, to a dollar or more.

### Fight Over the Name of "Waterman" in the Fountain Pen Business.

A motion by the L. E. Waterman Co., New York, for a preliminary injunction against the A. A. Waterman Pen Co., Boston, Mass., pending the action recently mentioned in THE CIRCULAR, was argued Wednesday before Judge Russell, in Part I, Special Term of the Supreme Court. The L. E. Waterman Co., who appeared by Walter S. Logan, asked for an injunction restraining the defendants from using their name "Waterman" unfairly and trading upon the business built up by the plaintiff company. They also asked that the de-

fendants be restrained from using the names "Standard," "Reliable" and "Ideal" on fountain pens and from selling fountain pens which imitated or resembled those made by the L. E. Waterman Co.

They admitted that A. A. Waterman had the right to manufacture and sell fountain pens under his own name but claimed that in using the corporate style of A. A. Waterman Pen Co., he injured the plaintiffs' business and deceived the public. They moved for the injunction on the complaint, which recited various acts alleged to have been committed to further this deception.

Daniel Nason, who appeared for the A. A. Waterman Pen Co., claimed that his clients had in no way imitated the pens, names, styles, packages, signs, or anything pertaining to the plaintiffs' business. They had never used the name "Ideal" in connection with their pens and claimed "Ideal" was the only name used by the L. E. Waterman Co. He introduced affidavits to show that the plaintiffs had never used the names "Standard" and "Reliable," and also others to show that the defendants' pens were in no way inferior to those of the plaintiffs.

Judge Russell reserved decision and gave counsel 10 days time in which to submit briefs.

The Arcade Jewelry Store has opened at 6436 Wentworth Ave., Englewood, Ill., with W. O. Barnes manager.

## This is Our No. 1



1 QUART JUG.

9 INCHES HIGH.

PRICE, \$15.00

ACCORDING TO  
JEWELERS' CIRCULAR KEY.



WE know what WE think of it. This week will demonstrate whether or not we are good judges of a good thing. If you have seen "better value" anywhere, don't send us your order.

COMPLETE line of Silver Mounted Cut Glass now ready for inspection.

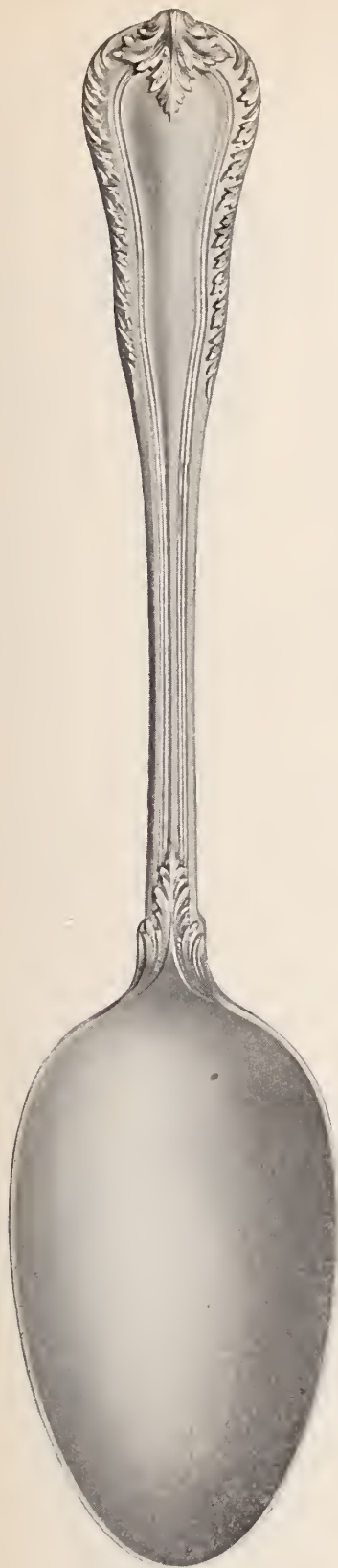
CATALOGUE SENT ON APPLICATION.

## The Mauser Mfg. Co.,

....Silversmiths....

14 E. 15th St., New York.

Table Spoon.



# “Acanthus.”

PATENT APPLIED FOR.

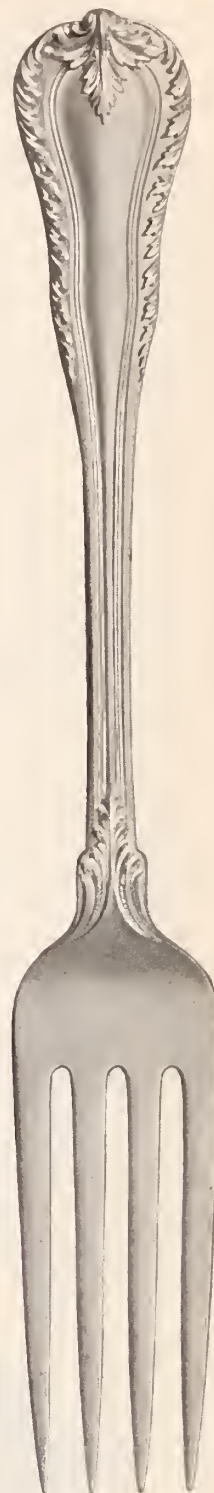
Dessert Fork.



Dessert Spoon.



Table Fork.

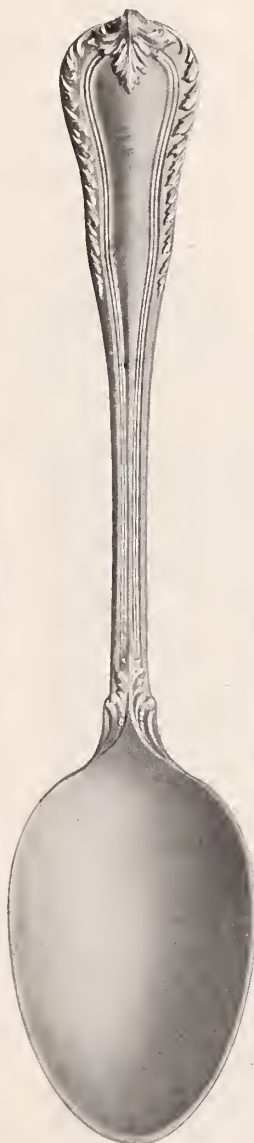


This pattern can be made in all weights.

Tea Spoons from 10 oz. up.  
Dessert Spoons and Forks from 16 oz. up.

Table Spoons and Forks from 24 oz. up.

Tea Spoon.



A Full Line of Fancy Pieces with most attractive bowls and blades.

Goods of this Pattern now ready for Delivery.

**DOMINICK & HAFF,**

ESTABLISHED 1821.

MAKERS OF WARES IN STERLING SILVER,

FOR THE TRADE ONLY,

Broadway and Seventeenth Street, Union Square, N. Y.



## Something New FOR Buyers of White Stone Jewelry.

### The Two Point Invisible Setting.

PATENTED.



FOR SINGLE STONES  
AND CLUSTERS.

IN ANY SIZE FROM  
 $\frac{1}{16}$  CARAT TO 3 CARAT

ENLARGED VIEW.

WE ARE SOLE OWNERS OF THIS NEW DEVICE.]

WE USE IT IN ALL STYLES OF STONE JEWELRY.

MADE IN]

SOLID GOLD AND ROLLED PLATE.

When placed in Clusters the Settings are absolutely "invisible"; nothing but the Stones can be seen.

SEND TO YOUR JOBBER FOR SAMPLES.

[MADE, USED AND SOLD ONLY TO THE JOBBING TRADE BY.]

## R. L. Griffith & Son Company,

144 PINE STREET, PROVIDENCE, R. I.

Also Sole Owners of the Famous GOLCONDA GEM, the Finest Imitation Diamond in the World.

### Importations at the Port of New York.

Week ended Oct. 1, 1897.

China, glass and earthenware:

China .....	\$56,819
Earthenware .....	18,202
Glassware .....	11,799

Instruments:

Musical .....	7,899
Optical .....	3,887
Philosophical .....	3,185

Jewelry, etc.:

Jewelry .....	1,623
Precious stones .....	245,258
Watches .....	10,799

Metals, etc.:

Bronzes .....	1,780
Cutlery .....	2,412
Dutch metal .....	1,886
Platina .....	14,250
Plated ware .....	1,093
Silverware .....	833

Miscellaneous:

Alabaster ornaments .....	213
Amber .....	4,998
Beads .....	193
Clocks .....	7,078
Fans .....	3,164
Fancy goods .....	2,097
Ivory .....	2,143
Ivory, manufactures of .....	403
Marble, manufactures of .....	15,242
Statuary .....	1,649
Shells, manufactures of .....	8,069

### A "Transvaal Diamond" Store Foils Police Investigation.

GRAND RAPIDS, Mich., Oct. 1.—A police officer had an idea that the Transvaal Diamond concern, which recently located at 114 Monroe St. was a transient, fly-by-night establishment, and he called to investigate it. He politely asked for the license of the concern, and was told by the man in charge to go to a region hotter than Dr. Jameson found the Transvaal when he attempted his raid. The officer consulted Assistant City Attorney Joslin, but he finally concluded that there was no way in which to reach the "diamond" seller, for that individual stoutly maintained that he had come to Grand Rapids to stay.

The proprietor of the concern claims to have permanent branches established in Dubuque, Ia., Fort Wayne, Ind., Des Moines, Ia., and Springfield, Ill. The "for rent" sign is still displayed on the door of the store, but the newcomer's anxiety to get his display into position may account for this. The "diamonds" are of all sizes and brilliancy, but are all sold at the uniform rate of \$1 each. The signs in the window say they come from the Transvaal, and that they are a product of nature, while another sign intimates that they are but clever imitations of the "real thing."

An ordinance exacts that any person of whom it shall be demanded shall give the Mayor proof sufficient of his intention to remain in business here or shall pay the prescribed license. S. Hart, the proprietor of the "Transvaal Diamond" store refuses to do either, and when told that he would be arrested said, "All right, arrest me if you want to. If you can prevent me doing business in the United States, let's see you do it."

All kinds of  
Fancy Wood  
Chests for  
Tea Sets  
and  
Flat Ware.



Silk  
and  
Brocade  
Cases  
for  
Silver-  
ware  
and  
Jewelry.

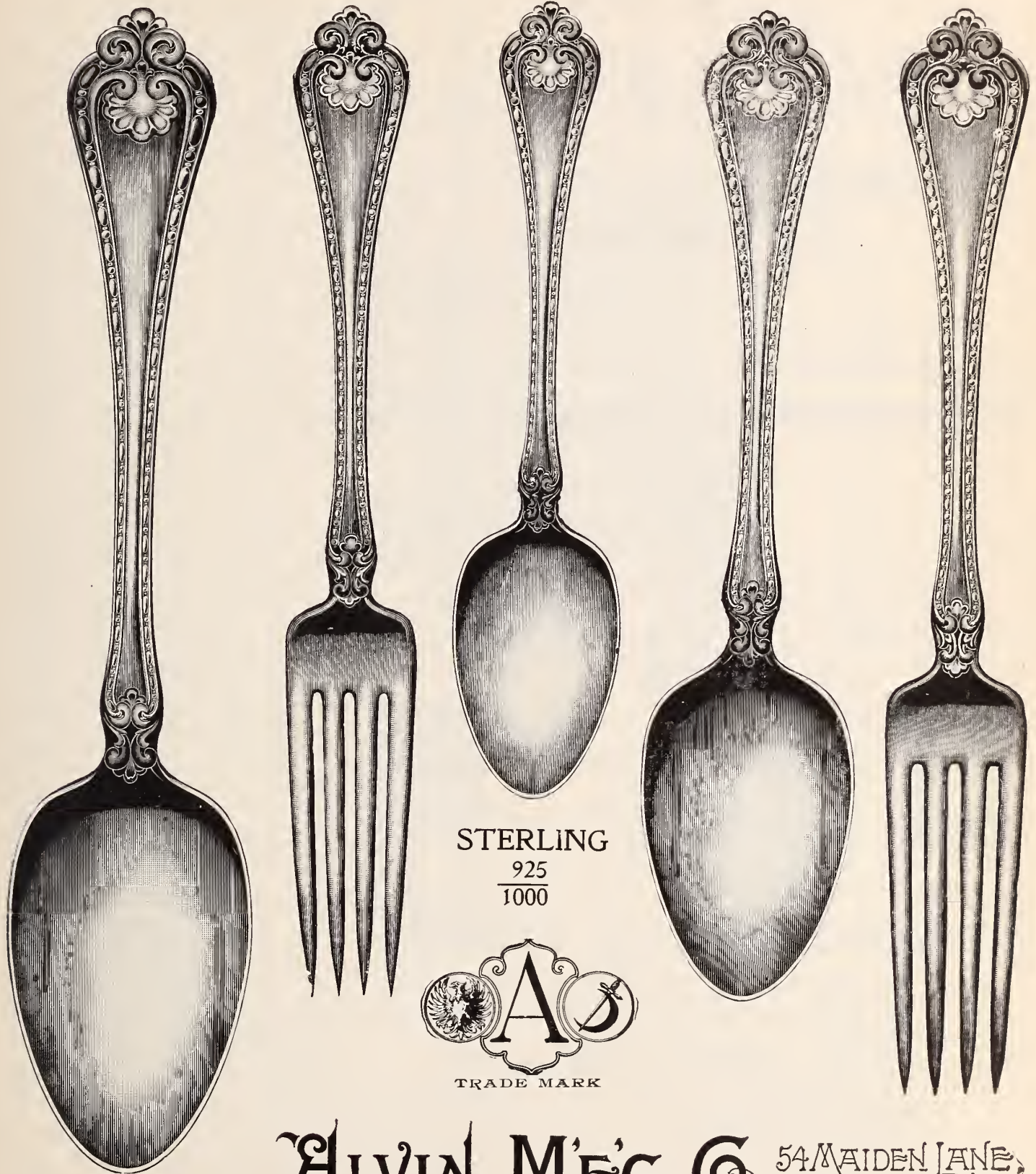
Canton  
Flannel  
Bags  
and  
Rolls.

## Hebbard and Brother,

860 BROADWAY, NEW YORK.



# "The Wellington."



ALVIN M'FG ©  
SILVERSMITHS

54 MAIDEN LANE,  
NEW YORK.



# SURE WINNERS!

Are Jewelers' Findings from the  
Factory of

## THOMAS W. LIND

67 Friendship St., Providence, R. I.

### New Galleries

### New Ornaments

### New Settings

For the

## FALL SEASON \* FALL SEASON

DIES AND HUBS CUT FOR  
ALL KINDS OF MEDALS,  
BADGES, PORTRAITS,  
CRESTS, COATS OF  
ARMS, BUTTONS, SILVER-  
WARE AND JEWELRY.



EMBOSSING PLATES FOR  
FANCY STATIONERY AND  
LEATHER. WAX SEALS  
AND SEAL PRESSES.  
DESIGNS AND ESTIMATES  
FURNISHED ON APPLICA-  
TION.



**VICTOR D. BRENNER,**  
ART DIE CUTTER  
AND MEDAILLEUR,  
108 FULTON ST., NEW YORK.



## A "Perfect Title"

is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

and this cannot be erased by time or wear. Tags are soon lost. But this stamp will always be before you. Accept no "Just as good" for they are Wanting in the Essential Factor. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the only line in the market bearing the stamp of the manufacturer.

**BAY STATE OPTICAL CO.,**

**ATTLEBORO,  
MASS.**

## Twenty-three Creditors Charge F. E. Haller with Fraud.

MEMPHIS, Tenn., Sept. 30.—Oppenheimer Brothers & Veith and 22 other creditors of F. E. Haller, who was prior to November, 1891, engaged in the jewelry business in this city in the name of B. F. Haller & Co., have filed a bill in chancery, setting forth their respective claims and seeking to set aside certain conveyances in the nature of an assignment and transfer of jewelry and choses in action made by F. E. Haller, which the complainants declare to have been fraudulent. The defendants are F. E. Haller, James E. Goodlett, Goodlett & Co., I. N. Snowden and others. The claims of the complainants aggregate in the neighborhood of \$15,000, all for goods furnished F. E. Haller on credit prior to Nov. 27, 1891, which the bill alleges were purchased by Haller with a premeditated purpose to defraud complainants, to secure the goods and convert them to his own use without paying for them. Chief in aiding the consummation of this alleged plan, the complainants declare, were James E. Goodlett and I. N. Snowden, the latter being the assignee named in the deed of assignment executed by Haller on Nov. 27, 1891. The bill declares:

"The defendant F. E. Haller had been in business only about nineteen and one-half months, and by various deals and fraudulent schemes his entire stock, which amounted to between \$75,000 and \$100,000 in value, and all of his other property of every description, was unlawfully converted to the use of himself and his co-defendant, James E. Goodlett, and not one cent was left out of which his bona fide creditors could make their debts."

Detailing the alleged illegal scheme and its consummation, the bill, after relating immense purchases on credit, which F. E. Haller was able to secure by reason of the established reputation of his father, B. F. Haller, his predecessor in business, for honesty and commercial integrity, relates the execution of a deed of assignment made by F. E. Haller to I. N. Snowden, in November, 1891, which conveyed all stock and fixtures in the store. Out of the proceeds of the sale, notes aggregating \$15,488, indorsed by James E. Goodlett and Goodlett & Co., and held by different banking institutions in this city, were to be paid. It is alleged that these notes were used as a means to secure money and hide the real consummation of the fraudulent scheme, and did not represent bona fide debts of F. E. Haller. The bill declares the inventory, filed by Snowden, trustee, showed that property valued at \$40,127 came into his hands, and his settlement shows the proceeds of the sale to have been \$26,976, of which the enormous amount of \$11,420 was consumed in executing the trust, and that all of the remainder, except \$3.79, was used to discharge the debts preferred in the assignment. The bill recites that three days before the assignment was made, J. E. Goodlett, after business hours, took pos-



session of and carried off between \$30,000 and \$40,000 of the stock to satisfy an alleged pretended debt of \$14,000, but in reality to convert to his own and Haller's use. It is further charged that shortly before the assignment about \$20,000 worth of loose diamonds was taken away by Goodlett to be held in secret trust for Haller, and, finally, that Haller transferred to Goodlett, without any adequate consideration, certain notes and accounts due B. F. Haller & Co., to be held in secret trust for F. E. Haller. The bill declares that J. E. Goodlett, in these transactions, acted for Goodlett & Co. and bound the partnership.

The prayer of the complainants is for decrees against F. E. Haller for their respective debts with interest, and that the trust deed to I. N. Snowden and the several conveyances of jewelry and diamonds to Goodlett or Goodlett & Co. be decreed fraudulent and void as to the complainants, and decrees be given against all defendants for the value of the property conveyed by each respectively. The case is analogous to that of the German bank against F. E. Haller and others, in which Chancellor Pierson several weeks ago rendered a decree in accord with the prayer of the complainants.

The other creditors, parties to the suit with Oppenheimer Bros. & Veith, are: Julius King Optical Co., J. T. Scott & Co., Wood & Hughes, Sussfeld, Lorsch & Co., Aikin, Lambert & Co., Keller & Untermeyer Mfg. Co., Weis & Oppenheimer, Enos Richardson Co., Derby Silver Co., Bippart & Co., T. B. Clark & Co., Henry Froehlich & Co., J. B. Mayer & Co., Holmes & Edwards Silver Co., J. F. Fradley & Co., Fox Bros. & Co., J. Herzog & Co., Mathey Bros., Mathez & Co., E. A. Cowan & Co., and Waterbury Watch Co.

#### Caught in the Act of Safe Opening in Jeweler Kohl's Store.

JERSEY CITY, N. J., Sept. 29.—A burglar who described himself as Thomas Murphy, of Utica, N. Y., was captured at 2 A. M., Monday by a policeman while operating on a safe in Gideon N. Kohl's jewelry store, 348 Grove St., this city. At the police station the prisoner said that he broke into the store because he was out of employment and hungry and he wanted to get something to eat. He was committed to await the action of the Grand Jury.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

## David Kaiser & Co.,

MANUFACTURERS OF

### FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

## The Machine is Mightier than the Hand!



It is, at least, in this case.

The man unfamiliar with the art of engraving **CAN NOT** engrave by hand. He **CAN** execute the finest engraving, however, if he uses

### The Eaton-Engle Engraving Machine.

Engraves everything. Write to the makers,

EATON &amp; GLOVER,

111 Nassau St., New York.

Easy to Buy. . . Easy to Work.

### FERD. FUCHS & BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., - New York.

WOOD & HUGHES,  
STERLING SILVERWARE MANUFACTURERS  
New York Agents for the Derby Silver Co.,  
FINE QUADRUPLE PLATED WARE.  
No. 24 JOHN STREET, - NEW YORK.  
206 Kearney Street, San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

## GEORGE W. DOVER,

...MANUFACTURER OF...

Jewel Settings and Ornaments of Every Description.

Please notice my Latest Designs in



235 Eddy Street, Providence, R. I.

## AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

19 MAIDEN LANE, NEW YORK.

## AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

### DIAMONDS.

JOBBER IN

WATCHES, JEWELRY, CHAINS,  
NOVELTIES, ETC.

LATEST DESIGNS.

LOWEST PRICES.





Sweetest in Tone. **STELLA** Best in Quality.

## A MUSIC BOX WITH A PIANO TONE

Playing any number of tunes, with smooth metallic tune sheets. No pins or projections to break off. Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

**JACOT & SON,**

39 UNION SQUARE,  
NEW YORK.

DEPARTMENT A.

## BARGAINS IN Jewelers' and Silversmiths' MACHINERY.

ONE ROLLING MILL, rolls 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition.

ONE ROLLING MILL, rolls 5 inches in diameter, 8-inch face; McWilliams' make, in good condition.

TWO BIRMINGHAM MILLS, rolls 8 inches in diameter, 12-inch face; mounted on table; practically new

TWO No. 1 FOOT PRESSES, Style B.

TWO 12-foot DRAW BENCHES (one Pierce & Noble).

ONE 8-foot DRAW BENCH.

ONE OVAL CHUCK, good as new.

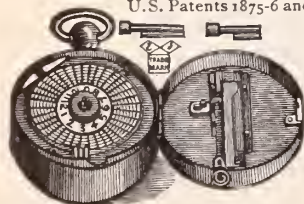
Send for 1897 Catalogue.

**Mossberg & Granville Mfg. Co.**

PROVIDENCE, R. I.

## Watchman's Improved Time Detector 12 and 24 Different Keys with Safety Lock Attachments.

U.S. Patents 1875-6 and 7. Reissued, 1880



This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way

Send for circular

**E. IMHAUSER,** 206 B'way, New York U. S. A.

## Exhibits at the Tennessee Centennial Exposition.

(Continued from p. 41, Sept. 29.)

### PART IV.

NASHVILLE, Tenn., Sept. 1.—One of the most attractive exhibits in the Foreign section of the Commerce building is that of Oscar Moser, 23 Union Sq., New York. It consists mostly of Bohemian glassware and the exhibit in its entirety has rarely ever been excelled at any previous exposition. The space covered is about 1,500 square feet. All the goods are arranged on pyramid tables, and they consist of vases, jardinières, rose bowls, wine, beer, lunch and liquor sets and every article for the toilet and dining table and sideboard. These goods are all ornamented with from the softened tints to the most gorgeous colors and are in a great variety of shapes; they elicit the admiration of all. In this exhibit are also found some rare examples of engraved and cut glass, one plate in particular, valued at \$500, being a very fine piece of engraved glass work, in fact a masterpiece. A quantity of ivory glass, with very fine paintings of enamel colors, shows very artistic work. Exact reproductions of antique Phoenician glassware attract the attention of the expert on account of the correctness of style and decoration.

E. M. Gubsch & Co., New York, are well represented with a fine lot of burnt leather goods, consisting of purses, belts, shopping bags, etc. All of the work is from their own factory in New York. The pictures burnt on wood are very fine. The central piece is the head of a dog flanked on either side by a number of other heads. It is really remarkable what effect in lights and shades can be produced in these pictures. The wood used in this work is a very fine grade of holly.

### A Clock for the Government Building in Detroit.

WASHINGTON, D. C., Sept. 28.—The Treasury Department, through the office of the supervising architect, is inviting proposals until Oct. 14, for furnishing all labor and materials required to place in position complete a tower clock for the United States Government building, in Detroit, Mich.

Prospective bidders may obtain additional information by addressing C. E. Kemper, acting supervising architect.

## DR. KNOWLES' PRIVATE COURSE IN

## Optometry.

Special Rates in the Correspondence Department.

For Terms and Important Particulars write to **R. H. KNOWLES, M. D.** 106 East 23d St., New York.

## Clever Swindler Counterfeits A Bank's Private Mark.

MONTREAL, Que., Sept. 25.—A few days ago, a gentlemanly looking man, polished in manner and stylish in dress, just the kind of individual, in fact, who might be supposed to carry certified checks in his pocket, called at Henry Birks & Sons' store and asked to be shown some rings. Having made a selection, he tendered in payment a certified check on the bank of Toronto for \$500, purporting to have been made by the D. McCall Company, Limited, Wellington St., Toronto. The bank's private mark of acceptance and the initial of the ledger keeper appeared on the face of the check, and Messrs. Birks paid over the change, \$475, without a doubt as to the honesty of the transaction. The stranger walked quietly away, and so far as the swindled firm are concerned has never been seen since.

The firm deposited the check to their account in the Malson's Bank, and in the ordinary course, it was sent to the bank's branch house in Toronto through the clearing house. So soon as the manager, Duncan Coulson, saw the check, he pronounced it a forgery. The name of the McCall firm was clearly written, but was altogether different from the genuine signature. The acceptance stamp was equally unlike the one used by the bank. So far as is known, at present, Messrs. Birks are the only Montreal victims, but the police, both here and in Toronto, are inclined to think that other evidence of the stranger's visit will turn up in a few days. Many swindles have been perpetrated by means of forged certified checks, and the present case, among others, should be a warning to jewelers not to trust to this means of payment without ample proof of the bona fides of the purchaser.

During his visit to Europe, King Chulalongkorn, of Siam, stopped at Geneva, Switzerland, the Chateau de Plongeon being his place of residence. During his stay in Geneva, the King purchased from Patek, Philippe & Co., 84 watches, all ladies', 64 being ladies' repeaters and 20 being decorative pieces. Subsequently he ordered a quantity of gentlemen's sizes. King Chulalongkorn is not the only royal patron of Patek, Philippe & Co. The celebrated firm have patrons not only among the sovereigns of Europe, but also among the African kings, Menelik, of Abyssinia, having through M. Ilg, of Switzerland, ordered a few years ago several chronometers of Patek, Philippe & Co.'s make.

## SOUVENIR SPOONS

For every town and city in the United States, Canada and Mexico.

Send for illustrated Circular.

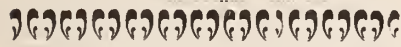
**SIMMONS & PAYE,**

"The Souvenir House,"

129 Eddy St., - - Providence, R. I.

# THE PERFECT

## ELECTRIC CLOCK



A

LONG

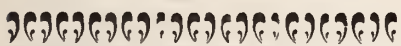
STEP

FORWARD

IN

PROGRESSIVE

MANUFACTURING.



NO WINDING  
NO SPRINGS  
NO WEIGHTS  
NO REPAIRS

NO TROUBLE  
OF ANY KIND  
AND  
PERFECT TIME  
AT  
SMALL COST.



NOTHING SO GOOD

IN

CLOCKS

AT

THREE

TIMES

THE PRICE.



The "Standard" Electric Clock is so simple in construction that its salient features can be described in a few words:  
Its virtues might be set forth in the simple statement that all the objectionable features which have been an annoyance in clocks of the past are absent in the "Standard" Electric.

No key-holes disfigure the dial and the irksome task of "winding" and guessing "how near right" it is are done away with.

In dispensing with the annoying feature of "winding" we unburden the clock of springs and weights and the owner is relieved of the necessity of ever having it cleaned or repaired.

The "Standard" Electric Clock RUNS ON CONTINUOUSLY WITHOUT ATTENTION AND GIVES PERFECT TIME.

The motive power is a dry battery within the clock itself, which is concealed in a receptacle in the base of the clock, and ONCE IN NINE OR TEN MONTHS a new battery is placed in the clock and this can be done in one-half the time necessary to wind an ordinary clock.

**THERE ARE NO OUTSIDE DISFIGURING WIRES.**

IT IS NOT AFFECTED BY STORMS OR THE MANY ACCIDENTS WHICH STOP AND  
DISARRANGE CLOCKS DEPENDENT UPON THE EVENNESS OF WIRES FROM A POWER CIRCUIT.

**THE CLOCK IS SELF-RELIANT.**

It will run in a country home with the same precision as in a city office. In a word, it is the acme of clock perfection. It is as constant in its daily record as the Sun.

**PARTICULARLY ADAPTED FOR A JEWELER'S REGULATOR.**

ANTIQUE STANDING HALL CLOCKS (Grandfather Clock), REGULATORS, and other large clocks, which the owners are tired of winding or which are worn out or have fallen into disuse, can be fitted with the "Standard" Electric Clock Movement and thus be given new life and usefulness without attendant trouble.

**THE STANDARD ELECTRIC CLOCKS ARE UNQUALIFIEDLY GUARANTEED.**

We want one enterprising Jeweler as our special representative in every town and city. Write us for large lithographic poster and full particulars.

**NEW YORK STANDARD WATCH CO.,** No. 11 JOHN STREET,  
NEW YORK.



# No Advance In Prices

## OF HOWARD Movements.

Although all other movements have been advanced in price, we continue to sell the following grades of

## Howard Movements

at greatly reduced prices: Nos. 2, 3, 5, 6 and 7 in 16 and 18 size, and Nos. 5 and 7 in 14 size O. F.

The stock of these goods is rapidly diminishing, Nos. 1 and 4, in all sizes, being completely sold out, and as they have been discontinued by the Company, parties interested will find it to their advantage to order at once.

**Oppenheimer  
Bros.  
& Veith,**  
**65 Nassau St.**  
PRESCOTT BLDG.,  
**New York.**

### The New Jewelry Department of John Wanamaker's Philadelphia Store.

PHILADELPHIA, Pa., Oct. 5.—John Wanamaker's new jewelry department at the 13th and Chestnut Sts. corner of the big store will be opened to-morrow, the 6th inst. Everyone connected with the new department says it is one of the handsomest and most up-to-date jewelry establishments in the country. The entire department, which is 100 by 55 feet in area, is finished in natural mahogany and rosewood, and every inch of the fittings, which were constructed by B. & W. B. Smith, New York, are of the costliest and most modern character, and involved an outlay of about \$50,000.

The interior has been arranged in order to provide the greatest degree of comfort and convenience for both patrons and employes. There are 240 feet of cases divided into five alcoves with tables. The main center floor is occupied by two elaborate and extensive horse-shoe show cases, one of which is devoted to gold and silver jewelry, diamonds and watches, and the other to silver novelties, flat ware and silver mounted goods. The cases and alcoves on either side are applied to the display of silver mounted china and glass, and silver and gold mounted umbrellas, canes and whips, silver plated ware, etc. One of the features of the place is a dark room for examining the effects of jewelry, gems, etc., in gas or electric light.

The entire department is under the direction of William P. Sackett, with DeForest L. Bachman as assistant. The staff of salesmen and employes generally has been much augmented, many special arrangements in this connection having been made for the present improvement. Included in the force are Adelbert G. Lee, late of Bailey, Banks & Biddle Co.; Harry G. Hood, late of W. G. Earle & Co.; Paul P. Sonder, late of the Mead & Robbins Co.; H. N. Bratton, late of Tiffany & Co.; Walter A. Loveland, late of Bailey, Banks & Biddle Co.; Walter Hamman, Lewis Caruthers, George Shellhase, Chas. Yarnley, Harry E. Winner, Wm. A. Crosson, Frank Wright, Walter

Edgar, Harry Michael, and John G. Halleck.

The repair office which Mr. Sackett has located immediately at the Chestnut St. entrance, is in charge of Miss Marsden, and the shops which are on the fourth floor and connected with the store by elevators, are under the supervision of Alexander Emery and William Brown.

### Death of William A. Schroeter.

BRIDGEPORT, Conn., Oct. 3.—William A. Schroeter died yesterday at his residence, 978 Main St., after an illness of three weeks. He was in his 74th year. Mr. Schroeter came here two years ago from Westport, where he settled after leaving New York. He was a skilled watchmaker and jeweler, which trade he followed up to his last illness. He was a member of Eckford lodge, No. 72, I. O. O. F., of New York; also a member of Temple lodge, No. 65, F. and A. M., of Westport, whose members took charge of the burial.

The deceased leaves one son, a resident of New York; one daughter, a resident of California, and a widow.

### Decrease in Watch Imports from Basle, Switzerland.

WASHINGTON, D. C., Oct. 1.—According to figures furnished the State Department by Consul Germain, at Zurich, Switzerland, the exports of watches and watch material from Basle to the United States decreased from \$54,233 in August, 1896, to \$8,878 in the same month of the present year.

Robert Valentine, Peekskill, N. Y., has sold out his stock and good will to Holmberg & Weeks, who took possession of the stock and also the store now occupied by Mr. Valentine on Oct. 1st. Mr. Valentine began the jewelry business in 1881 at the same location heretofore occupied by Holmberg & Weeks. Later Mr. Valentine removed his business to the southwest corner of N. Division and Main Sts. On Feb. 15, 1892, he removed to his late place of business.

## The Gorham Trade Mark



STAMPED UPON ARTICLES OF SILVER  
IS A POSITIVE ASSURANCE OF THE  
STERLING QUALITY 925-1000 FINE.

**Gorham Mfg. Co.**  
SILVERSMITHS.

NEW YORK.

CHICAGO.

SAN FRANCISCO.

WORKS, PROVIDENCE

**Trans-Atlantic Voyagers.****FROM EUROPE.**

Ferdinand Herpers, Newark, N. J., returned last week on the *Augusta Victoria*.

C. O. E. Hartung, New York, returned last week on the *Palatia*.

Mme. A. L. Desbouillons, Savannah, Ga., returned Saturday on *La Touraine*.

Mme. A. L. Desbouillons, Savannah, Ga., Co., New York; Mr. and Mrs. H. O. Hurlburt, of H. O. Hurlburt & Sons, Philadelphia, Pa., and M. P. Bagg, New York, returned Saturday on the *St. Paul*.

J. S. Macdonald, Baltimore, Md., returned last week on the *Germanic*.

Emma Trenkmann, New York, returned last week on the *Saale*.

**TO EUROPE,**

Louis Lassner, of Lassner & Nordlinger, New York, sails for Europe Oct. 7 on the *Augusta Victoria*.

M. Van Wezel, of Van Wezel Bros., New York, sailed Thursday on the *Kaiser Wilhelm der Grosse*.

**H. Billmeyer Disappears in the Midst of Seeming Prosperity.**

SEATTLE, Wash., Sept. 30.—H. Billmeyer, manager of the Union Standard Watch Co., with an office in the Boston block, corner of Second Ave. and Columbia St., has been absent from his place of business for two weeks, and numerous persons who have sent him money for "handsome gold-plated watches" they have not received, are desirous of locating him. Mr. Billmeyer is a nice looking man, aged about 30 years. He dresses well, talks well, and has no trouble in working up business, if the stack of letters found in his office be taken as a criterion. Two months ago he appeared in Seattle and rented room No. 2 in the Boston block. Then he got a desk, a show case and a large amount of stationery. His letter-heads read as follows:

"Office of the Union Standard Watch Co. Main offices: Cleveland, Chicago and San Francisco. M. Schaurveker, president; A. Norland, secretary; H. Billmeyer, manager."

He had quite a stock of ladies' and gentlemen's gold plated watches, and appeared to be doing a rushing business. About two weeks ago he suddenly disappeared.

Sept. 25 the Gem Printing Co., one of Billmeyer's creditors, placed their account in the hands of Melvin G. Winstock. Attachment papers were sworn out, and now Constable Nelson is in charge of the relics that were found in Mr. Billmeyer's office. When the office was opened a large stack of unopened letters, many of which probably contain money, was found. In the show case were seven gold plated watch cases and one lady's gold plated watch. There were also many letters and telegrams from a person signing his name as "Albert Push," who evidently acted as an agent for Mr. Billmeyer.

The system upon which Mr. Billmeyer worked was revealed by a card, around the edges of which were a lot of figures, rep-

resenting 5 and 10 cent purchases. The total value of these numbers was equal to \$5. Under the top row of figures appeared the following notice:

"Always bring this card, and when your purchases amount to \$5 you will be entitled to one elegant gold plated lady's or gentleman's watch, worth \$10 at the jewelry store, finished in the latest and most modern style, and an accurate time-keeper, by paying \$3.75."

At the lower part of the card, just above the row of figures, appeared the following:

"Special Notice.—Remember, we make this offer to advertise the superiority of our watches. Instead of spending thousands of dollars in newspaper advertising we give the customers of this dealer the benefit. In order to get the watch you must bring this card to our office with the amount punched out and indorsed by this dealer. The Union Standard Watch Co., main office, Chronicle building, San Francisco, branch office, room 2, Boston Block, Seattle."

Letters indicated that Mr. Billmeyer had placed these cards at various stores and saloons in Everett, Port Townsend, Mount Vernon and other cities within a radius of 75 or 80 miles of Seattle.

**The Finck Burglars Plead Guilty.**

Seattle, Wash., Sept. 27.—The three burglars of the store of W. H. Finck were arraigned before Judge Jacobs this morning and given a chance to plead. They pleaded guilty. The maximum term for the crime of burglary is 14 years.

The \$2,000 worth of diamonds which Monroe sent to Chicago and then recalled by wire when apprehended have not yet arrived, though they are expected every day. If the return of the stolen property is to mitigate the sentence of the three men, it is likely that they will desire to await the arrival of the Chicago part of the swag before they receive sentence.

**Death of A. D. Selover.**

PITTSBURGH, Pa., Oct. 2.—A. D. Selover, a former jeweler of Newark and Paterson, N. J., died suddenly here yesterday. The remains will be shipped east and will be interred in Cypress Hill cemetery Monday.

Mr. Selover commenced business about 1885 and for a number of years conducted an instalment and a jewelry business. He assigned in February, 1895.

**Jewelers' Gold Bars Exchanged for Gold Coin.**

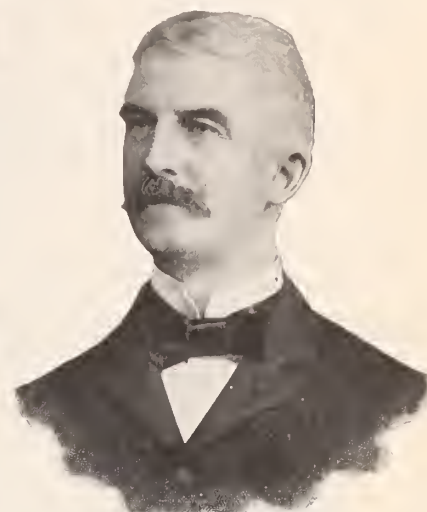
*Week ended Oct. 2, 1897.*

Sept. 27	.....	\$32,087
" 28	.....	47,179
" 29	.....	52,052
" 30	.....	20,770
Oct. 1	.....	21,286
" 2	.....	25,540
Total	.....	\$199,514

Burglars attempted to crack the safe at the post office in Cornish, Me., on the night of Oct. 1, but apparently they were frightened away before they accomplished their object. A break was made at George A. Allen's jewelry store, however, and watches, jewelry and \$40 in cash were taken.

**Annual Meeting of the New York Jewelers' Association.**

The twenty-third annual meeting of the New York Jewelers' Association was held yesterday afternoon at the Association's rooms, 146 Broadway New York. Presi-



GEO. W. SHIEBLER,  
PRESIDENT-ELECT, NEW YORK JEWELERS'  
ASSOCIATION.

dent Aaron Carter presided. After the roll call and reading of the minutes, the reports of the various committees and of the secretary and treasurer were read and approved, and the nominating committee reported the following ticket for the consideration of the members:

For president, Geo. W. Shiebler, of Geo. W. Shiebler & Co.; vice-president, Frederick H. Larter, of Larter, Elcox & Co.; treasurer, Ludwig Nissen, of Ludwig Nissen & Co.; directors, C. G. Alford, of C. G. Alford & Co.; Jas. P. Snow, of Snow & Westcott; David C. Townsend, of E. Aug. Neresheimer & Co.; Henry E. Ide, of H. C. Hardy & Co.; John T. Howard, of Howard & Cockshaw; Geo. W. Street, of Geo. O. Street & Sons; S. Cottle, of S. Cottle Co.; Frank LaPierre, of LaPierre Mfg. Co.; T. J. Haring, of Dominick & Haff, and Adolph Ludeke, of Ludeke & Power. All the gentlemen were unanimously elected.

Geo. C. White made a speech thanking the retiring officers and praising them for their work. Remarks were also made by Geo. W. Shiebler and Aaron Carter.

The following gentlemen were proposed as members of the nominating committee for the ensuing year and were elected: C. E. Hastings, of Carter, Hastings & Howe; F. H. Webster, of E. G. Webster & Son; Geo. C. White, of Rogers & Brother; Wm. B. Kerr, of Wm. B. Kerr & Co., and John N. Taylor, of Krentz & Co.

Under the head of miscellaneous business the question of the annual dinner came up, and it was decided to submit the question to the board of directors, who were empowered to obtain the opinions of the members as to whether it should be held, and if so at what time and place. The board's action will depend upon the views of the members on this subject.



## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**  
NEW YORK AND LONDON.



### The Patent Feather-Weight Eyeglass Case.

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,  
PATENTEES AND MAKERS,

15 Maiden Lane, - - - New York City.

## CROUCH & FITZGERALD.



Jewelry Trunks  
and Cases,

161

Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
723 6th Ave.,  
NEW YORK.

**H. M. RICH & CO.,**  
Jewelry - Auctioneers,  
21 School Street,  
BOSTON, MASS.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'s BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.

## Canada and the Provinces.

W. J. Walker, representing the Towle Mfg. Co. and other American companies in Canada, is making a business trip to Boston.

Henry Birks & Sons, Montreal, have engaged Jerry Britton, late of Britton Bros., Lindsay, to take charge of their optical department.

W. J. Boyd, secretary and treasurer of Levy Bros. Co., Hamilton, is in British Columbia looking after the mining interests of the firm.

Mr. Cutter, general manager of the Elgin National Watch Co., passed through Toronto a few days since on his way to the Thousand Islands.

Benj. Allen and E. C. Cox, of Benj. Allen & Co., Chicago, were in Toronto on the 22d. They had been visiting their old home in Goderich.

W. G. Kent, of Ambrose Kent & Sons, Toronto, was married Sept. 15 to Miss Shove, of the same city. They visited New York and stopped at 114 E. 23d St.

On the 22d inst., Miss Carrie Kappele, daughter of Rev. Stephen Kappele, Toronto, was married to R. G. Galbraith, popular manager of Davis Brothers' jewelry store, Toronto.

Mr. Strauss, of Backes & Strauss, diamond dealers, London, Eng., has arrived in Montreal for his usual business trip on this side. Mr. Strauss is this time accompanied by Mrs. Strauss.

Geo. Seaford, one of the oldest jewelers of Quebec, has recently undergone an operation on his foot at the Victoria Hospital, Montreal, and is now in better health than he was for a long while previously. A piece of bone was cleverly removed from the big toe and the sound parts were then knitted together again.

Toronto will shortly lose a representative figure in the jewelry trade by the departure of J. J. Houghton, now with Ryrie Bros., for Montreal, where he has secured a position with Henry Birks & Sons. He is one of the best known men in the trade.

Twenty years ago he went to Toronto to take a position in the London and Paris House, and since then has been with W. C. Morrison, lately deceased, P. W. Ellis & Co., and the J. E. Ellis Co., Limited, in addition to being for a time in business on his own account as a member of the manufacturing firm of Hill & Houghton.

On the 28th ult. George E. Lumsden read a valuable practical paper before the Astronomical and Physical Society, Toronto, on the unification of time. Special reference was made to the present inconvenient mode of reckoning time at sea and many examples were given to prove the awkwardness of having the civil day begin at midnight and the nautical day at noon.

Great interest attaches to the competition among leading Toronto houses for supplying the clock for the new court house. The tenders were opened last week and the report of Architect Lennox was in favor of accepting that of Ambrose Kent & Sons for supplying pneumatic tower and office clocks at \$7,126. The final decision has not yet been arrived at.

## Springfield, Mass.

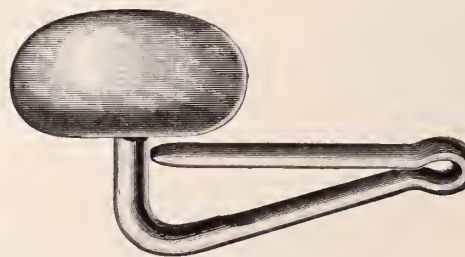
E. W. Merrill, of this city, is no longer traveling for D. C. Percival & Co., Boston.

The jewelers of this city are planning to use more gold goods this season than ever before.

Drs. Babbitt & Son, opticians and eye specialists, have opened an office in town to remain a week.

O. F. Benson has returned from his vacation spent in Vermont, and will shortly return to New York.

Homer T. Wilson, Fort Worth, Tex., chaplain of the National Association of Traveling Men, addressed the commercial travelers of this city a few evenings ago, speaking on the subject, "The Value of Effort," and drawing illustrations from life. He urged his hearers to lead noble lives and called their attention to the influence they exerted.



## The Triangle Stud.

Pat. Pending.

**B. A. BALLOU & CO.**

**Last Week's New York Arrivals.**

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: L. H. Bonestell, San Francisco, Cal., Cadillac H.; H. S. Tanner, Providence, R. I., Continental H.; H. A. Young (jewelry buyer Murray, Spink & Co.), Providence, R. I., Vendome H.; Mrs. E. Dickinson (T. & E. Dickinson & Co.), Buffalo, N. Y., St. Denis H.; J. C. Grogan, Pittsburgh, Pa., Waldorf H.; J. Nelson, Dunkirk, N. Y., St. Denis H.; E. R. Bennett, Amherst, Mass., Continental H.; D. R. Kinsel (Kinsel & Petri), Columbus, Ga., Holland H.; H. W. Curtis, Knoxville, Tenn., St. Denis H.; H. Curtis, Jr., Knoxville, Tenn., St. Denis H.; G. M. Franklin (Hamilton Watch Co.), Lancaster, Pa., New Amsterdam H.; J. Wilson (buyer optical goods, etc., for J. Wanamaker), Philadelphia, Pa., 10th St. and Broadway; S. T. Pierce (buyer silver, china, glass, etc., R. H. White & Co.), Boston, Mass., 81 Grand St.; L. H. Luke (Ambrose Kent & Sons), Toronto, Can.; S. Nordlinger, Los Angeles, Cal.; S. E. Theus (Theus Bros.), Savannah, Ga.; H. C. Tilden (Tilden-Thurber Co.), Providence, R. I., Murray Hill H.; R. H. Galbraith, Cincinnati, O., Manhattan H.; M. L. Carter, Danbury, Conn., St. Denis H.; I. J. Levene, Carbondale Pa., Union Square H.; J. Holland, Cincinnati, O., Imperial H.; A. L. Delkin, Atlanta, Ga., Everett H.; C. F. Walk (J. C. Walk & Son), Indianapolis, Ind., New Amsterdam H.; H. W. Curtis, Jr., Knoxville, Tenn., St. Denis H.; A. H. Bartel, Richmond, Ind., Albert H.; R. P. Kincheloe (jewelry buyer, The J. Shillito Co.), Cincinnati, O., New York Life building, Leonard St. and Broadway; W. J. Barr (Goldsmiths' Stock Co.), Toronto, Can., Astor H.; A. G. Naylor, Wheeling, W. Va., Westminster H.; T. D. Barnum (jewelry buyer, S. O. Barnum & Son), Buffalo, N. Y., Imperial H.; M. P. Swart (jewelry buyer, The Reeves-Veeder Co.), Schenectady, N. Y., Continental H.; L. H. Jerger, Thomasville, Ga., Marlborough H.; S. Frenkel, Toronto, Can., Imperial H.; J. B. Hudson, Minneapolis, Minn., Imperial H.; A. M. Bronson, Susquehanna, Pa., Morton H.; S. Nordlinger, Los Angeles, Cal., at L. & M. Kahn & Co., 170 Broadway.

**MOUNT & WOODHULL,**

LATE WITH

RANDEL, BAREMORE &amp; BILLINGS,

**DIAMONDS,**OTHER PRECIOUS STONES, PEARLS, ETC.,  
DIAMOND JEWELRY.**26 MAIDEN LANE,**

(Southwest corner Nassau Street,)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK

**"A Spicy Story."**

Colored Group, 12 Inches Long.

**A Salable Piece of Pottery** and a GREAT ATTRACTION for the Window.Price Within Reach  
of Everyone.**Levy & Dreyfus Co.,**

Manufacturers and Importers of

**41 Barclay Street, New York.**

Art Pottery, Clocks and Bric-a-Brac for the Jewelry Trade.

**FOSTORIA GLASS CO.,**

MOUNDSVILLE, W. VA.,

MANUFACTURERS OF

**POMADES** IN ALL STYLES AND SIZES IN CUT.

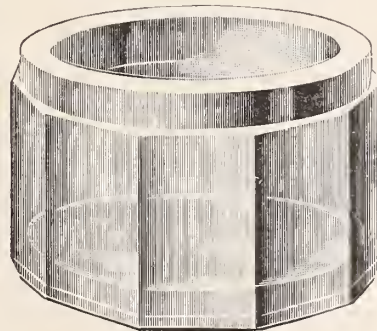
Cigar Jars,

Brush Holders,

Mucilage Pots,

AND ALL GOODS OF THIS CHARACTER  
FOR MOUNTING.

NEW YORK OFFICE:

**66 W. BROADWAY.**

No. 4. POMADE.

ESTABLISHED 1873.

TRADE MARK.

**DAY, CLARK & CO.,**

MAKERS OF

**FINE JEWELRY,****23 MAIDEN LANE, NEW YORK.**JOHN C. DAY.  
SAMUEL CLARK.FRANKLIN DAY.  
WALLACE S. CAMPBELL.WALTER R. SHUTE.  
WILLIAM A. COBB.



### Providence.

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

#### BUSINESS CONDITIONS.

Business is still improving. Everything indicates this. There are fewer workmen loitering about the street corners, more frequent advertisements in the daily press for help, and all the supply shops are working nights to fill orders. The increase in the volume of bank clearances also tells of better times. As the days go by the manufacturers are becoming more encouraged and altogether the outlook for a very substantial business this Fall continues to grow brighter. Orders are coming in every day, and while these are not unusually large or over-profitable, they, nevertheless, aggregate to a very respectable amount.

D. C. & H. S. Fink have removed from 272 to 368 Westminster St.

P. Marcus, formerly of Randall St., has opened a retail store at 282 Main St.

George L. Claffin & Co. have put in a full line of jewelers' chemical supplies.

The stock, tools, machinery, etc., of the late Fisher Co., 158 Pine St., are advertised for sale.

George L. Albro, formerly of Tillinghast & Albro, this city, is now engaged with C. M. Robbns, Attleboro.

Among the foreign importations into this port last week were 2 packages of imitation stones from Havre, 1 of same from Bremen.

The handsome silver service to be presented by the citizens of Newport to the gunboat *Newport* will be given soon after Oct. 5.

Henry E. Simmons, of Wallace & Simmons, *et al.*, have mortgaged real estate on Vermont Ave. to People's Trust Co. for \$2,350.

The administrator of the estate of Frank W. Crandall has settled his account with the Municipal Court. The balance in hand was \$1,015.

Among those talked of as possible candidates for election to the city council by the Republicans are: William Blakely, Edwin Lowe, William H. Draper.

Joseph Nelson, Joseph Nelson & Co., Dunkirk, N. Y.; Eugene Arnstein, of Chicago; Julius Stern, Heilbronner, Brandt & Stern, New York; and Mr. Bufum, representing D. C. Percival & Co., Boston; and C. L. Jones, of Buffalo, were in town the past week.

The suit of William H. Childs against the Tilden-Thurber Co. was heard in the Sixth District Court last week. It was for deceit in the sale of a diamond ring which was warranted, it is alleged by the plaintiffs to be perfect in shape, pure white, of 1½ karats weight. This it did not prove to be according to testimony, and the decision was for the plaintiff for \$125 and costs.

Simmons & Paye, 129 Eddy St., are rushed to their fullest capacity until 10 o'clock every night upon orders for sou-

venir spoons. They have more than 700 distinct patterns of souvenir spoon handles, of different subjects comprising various towns and cities in the United States, Canada and Mexico, also nearly 10,000 impressions from hand engraved work of principal buildings from all over the country.

Creditors in this city of Isaac Steinau, New York, are much interested in the report that comes from the latter city that he has been arrested there upon complaint of Ralph Schuer, a dealer in leather goods. When Steinau came to Rhode Island in July last he was arrested on judgment of nearly \$5,000 in favor of Watson, Newell Co., Attleboro, Mass. He settled this and other claims after remaining in jail nearly two months, at a cost, it is claimed of nearly \$15,000.

Heber J. Graham, retail jeweler, Central Falls, is confined to his home because of a serious accident which happened to him several days ago. Mr. Graham was engaged in picking pears from a tree in his orchard, using a small ladder for the work. One of the limbs with which he was holding his balance snapped and before he could recover he was precipitated to the ground, landing with considerable force on his side. Two of his ribs were broken and he has since suffered a great deal, although he remained at work for several days after the accident. Last Tuesday he was forced to succumb and closed his store.

### The Attleboros.

The representative of Weiner Bros., of New York, was in town last week.

The Codding & Heilbron Co. factory has been undergoing extensive repairs.

The Clay Optical Co., Providence, have opened a branch office in Attleboro.

J. F. Ripley, salesman for Watson, Newell Co., returned last week from a long trip west.

Joseph Nelson, Joseph Nelson & Co., Dunkirk, N. Y., was among the shops last week on a buying tour.

The widely circulated rumor that a member of the firm of Horton, Angell & Co. was about to withdraw is denied at the office.

Trade conditions in the Attleboros are very satisfactory. The shops are running nights, all the firms have increased forces of hands, and some have doubled and others more than doubled their number of assistants.

Edson Ellis, salesman for Totten & Sommer Co., and J. J. Sommer, of the firm, start west in a few days. This will be the last trip, as, their present stock disposed of, the firm will dissolve and retire from business.

W. & W. L. Robinson, Mansfield, retail dealers in jewelry and other goods, were robbed on the night of Oct. 1. The front door was pried open and about \$200 worth of goods, largely jewelry and cutlery, was secured. A reward of \$1,000 is offered for

the capture and conviction of the guilty parties.

The lens polishing department which the Bay State Optical Co. contemplated having in full operation has been badly delayed by the failure of some special machinery to arrive. Another week will see a great addition to the company's plant.

L. J. Lamb is expected to return this week from the vacation trip in the Empire State which he has been enjoying. He will then appear openly as a partner in the firm of C. H. Allen & Co., with which he has been silently connected since a year ago January. There will be no change in the firm name.

Friday afternoon a fire which promised to be very serious broke out in the building owned by Totten Bros. It was located between the ceiling of Totten & Sommer Co.'s story and the floor of Riley, French & Heffron. After some lively work it was extinguished without doing much damage.

The Bay State Drum Corps, composed entirely of young men employed in the jewelry shops of Attleboro and North Attleboro, held their annual banquet last week, and presented to leader M. Frank McHenry a handsome ebony baton with a broad jeweled silver band in the center, richly engraved and bearing his initials.

Freeman, Daughaday & Co., the successors of Engley, Wetherell & Co., recently dissolved, are finding conditions very satisfactory. B. Freeman, of the firm, is on the road meeting with good success.

A. A. Bushee, F. B. Trescott, E. M. Bliss and M. E. Rowe, all jewelers, were chosen president, vice-president, secretary and treasurer of the Men's Sunday Evening Club. E. D. Gilmore, B. P. King, H. A. Clark, H. P. Kent, E. T. Bright and S. O. Bigney are jewelers who have places on the standing committees.

### Syracuse.

S. C. Suydam, Baldwinsville; L. Elsohn, Auburn, and F. C. Brown, Parish, were noticed in town last week.

Cards have been received by Syracuse friends announcing the marriage on Oct. 7, of Willard Le Vee, jeweler, Little Falls, and Martha May Allen, daughter of Mr. and Mrs. Edward Allen, Fort Plain.

Seth P. Duncan, for many years a jeweler in Cleveland, N. Y., died the early part of last month. Since that time his son, Irvine Duncan, of Syracuse, has been devoting every Monday and Tuesday at Cleveland and the remainder of the week at his own store.

A big increase in all plants in Canton, O., since the coal strike settlement is reported, and railways are putting on extra crews to handle freight traffic. The Dueber Watch Case Mfg. Co. are running night and day, and Hampden Watch Co. are putting in 60 hours a week.

**Philadelphia.**

L. A. Scherr, Jr., has returned from a trip to St. Louis.

Harry Schimpf, of H. Muhr's Sons, has left on a business trip to Pittsburgh.

Louis Beconne, of L. A. Scherr & Co., is much in demand at concerts as a baritone vocalist.

George Eakins is vice-president of a company organized to cultivate almonds in California.

John Mullin, formerly with H. Muhr's Sons, has engaged with Dilsheimer Bros., as traveler.

L. O. Waller, Smyrna, Del., has entered upon a course of optics at the Jefferson Medical College, of this city.

William Carter, Fredericka, Del., who was in town last week, informed his friends that he is about to retire from the jewelry business and open a confectionery store.

Ludwig Nissen, ex-president of the New York Jewelers' Association, will deliver a lecture on "Gems" before the Jewelers' Club early in November. The lecture will be illustrated by stereopticon views, and members of the trade generally will be invited.

The first "smoker" of the season of the Jewelers' Club, on Tuesday evening, Sept. 28, was a very successful affair, and was numerously attended. The musical programme was provided by Gianini, J. A. Smith, Louis L. Beconne, James Cardin, W. M. Daly and Professor Lily's orchestra. Among the guests were: A. Rutherford, George Hoffman, Chas. F. Duffy, F. C. Bode, J. E. Simonson, Walt Hammon, R. W. Adams, DeForrest L. Bachman, N. B. Elting, W. H. Long, F. R. Woomer, J. Warner Hutchins, W. P. Sackett, G. W. Scherr, Geo. W. Reed, Jas. W. Barry, A. G. Lee, Wm. Linker, T. J. Mooney, A. J. Gannon, Harry Schimpf, Harry G. Hood, D. B. Young, Paul P. Sonder and L. P. White.

**Pacific Coast Notes.**

C. H. Clark has opened a shop in Quincy, Cal.

Charles Kirkpatrick has opened a watch repair store in Hvdessville, Cal.

John Hood, Santa Rosa, Cal., is in San Francisco on a business and pleasure trip.

J. P. Lowe, Weaverville, Cal., who recently sold out, has gone to Seattle, Wash.

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On Watches, - \$1.00

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SEND ALL JOBS TO POTTER'S COMB FACTORY,  
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**Boston Jewelers' Club Visit the Waltham Watch Factory.**

BOSTON, Mass., Oct. 2:—The members of the Boston Jewelers' Club had their Fall outing to-day, and a finer afternoon for a coaching party could not have been made to order for them. The ride included Waltham in its route and a stop at the factory of the American Waltham Watch Co. was one of the principal features of the affair. Previous to their departure from the city the members had a lunch at the Parker House, and dinner was served at Auburndale just as the participants found their appetites sharpened by the ride. In the party were: James S. Blake, John

B. Humphrey, Charles F. Morrill, D. C. Percival, A. H. Pray, Charles Harwood, M. N. Smith, Henry W. Patterson, William A. Thompson, E. J. Boyce, E. A. Bigelow and Charles O. Lawton, of Boston; E. W. Martin and Robert M. Hamilton, of Providence.

The visit to the watch plant was by special invitation of Messrs. Robbins and Fitch, of the company, who entertained their visitors at luncheon in the factory.

Mrs. Pierce, of H. D. Pike & Co., White River Junction, Vt., retires from that firm and is succeeded by Mr. Cole, formerly with Bogle Bros.

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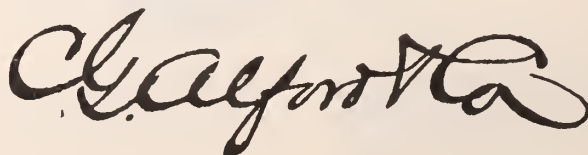
The rapid transit of our extraordinarily large purchase of Howard movements (nearly 7,000 in number) from our safes to the retailers' stocks has been remarkable.

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also in the line of Elgin movements which we had made exclusively for ourselves. We have yet some of all the grades in both the Howards and the Elgins, but in a very short time we shall have no more to offer you.

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NEW YORK CITY.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.

**LEIPZIG**—Handels-Zeltung, für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeltung, Jager-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pelican.

Vol. XXXV. Oct. 6, 1897. No. 10.

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## Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications.

	More than nearest weekly competitor for 8 months Jan.-Aug., 1897, inc.	Increase for month of Sept., 1897.	Total excess for 9 mths., Jan.-Sept., 1897, inc.
No. of News Items, . . . . .	616	49	665
Inches of Original Reading Matter, . . . . .	6,034	983	7,017
Inches of Advertising, . . . . .	6,477	1,753	8,230

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

### Valuable Suggestions from Retailers to Silversmiths.

A FEW straggling responses to our circular letter to retail jewelers seeking their views regarding the systems for the sale of sterling silver spoons and forks are still being received, but the ratio between the responses favoring the dozen price system and those favoring the ounce system is not materially changed. The replies may be tabulated as follows:

Total Number of Replies Received, . . . . .	87
No. of Replies favoring the abolition of the ounce price system and the adoption of the dozen price system, . . . . .	60
No. of Replies favoring retention of the ounce price system, . . . . .	16
No. of Replies which may be considered as being doubtful, . . . . .	11

In these letters from representative retail jewelers throughout the country, especially in those classified as doubtful, are contained many suggestions well worthy the most careful consideration of manufacturers of sterling silver spoons and forks. Space hardly permits of our entering exhaustively into an analysis of these suggestions; therefore we will confine ourselves to summarizing the principal suggestions offered. One dealer says that instead of some manufacturers changing their system, a more intelligent method would have been for each and every one of the makers of sterling flat ware to have met in convention and unanimously resolved that all patterns made up-to-date, except engraved patterns, be sold at a stated price per ounce, and that every new pattern put on the market after July 1, 1897, be sold at an advance of, say, 10 per cent. until a change is deemed advisable. He argues that by this resolution there would probably be less new patterns on the market for the coming year, and the makers would have made more money by the end of the year. Another dealer thinks that the proper way to sell these wares to the public is by the dozen and that the large manufacturing houses who do a retail business could benefit their wholesale customers by conducting their business in that way, selling at retail by the dozen and selling at wholesale by the ounce. Another retailer advises that manufacturers make heavy, fine goods only and charge a good, round price for them, for then the maker and retailer can make some money in handling these goods. Another

firm, while approving of the dozen system, say that in America as in England, France and Germany the price should be adjusted according to the pattern and weight, as they claim, it will be very difficult to sell goods to the public without giving weight. This firm disapprove of the last drop in the price of silver flat ware, and claim that the manufacturers should have waited until January, '98, and advised the trade of the proposed drop on Dec. 1. Another retailer believes that the wholesale dealer should sell by the ounce while the retailer should sell by the dozen. A southern firm opine that if the manufacturers want to make different prices for different patterns, the goods should be sold at so much per ounce, according to the fluctuations of the market, and so much for making each pattern in each size of spoon and fork. This was the old method, and it is endorsed by another southern jewelry firm. This latter firm advise manufacturers to charge per dozen for making spoons and forks according to pattern, and for the silver (after allowing for waste), according to the market value at the time. By this system, they argue, every dozen would stand by itself, and the manufacturer would be paid according to the value of his designs, the retailer being enabled to add his percentage of profit. A prominent firm, approving of the change from ounce to dozen price, enter generally into the subject of price. They say that the dealer is satisfied with the present price of flat ware, the consumer thinks the present price is low enough, and no doubt the manufacturers think likewise; and they ask why the matter of price should not be settled permanently, or for a long time to come, making a fixed dozen price for flat ware. They urge that even should the price of bullion drop 10 or 20 cents an ounce, manufacturers should still maintain the price, that the dealer may have the assurance that the purchases he makes this Fall will not be subject to a semi-annual decline in price next Spring and Fall. They want a fixed price for sterling silver spoons, "now and forever, world without end." Another well known house object to the sending out of cuts and catalogues with the exact price per dozen of each pattern attached, as this method, they say, results in too much competition and makes the consumer too wise. Add to these different, succinct suggestions the sweeping one from an Ohio jewelry firm that it is most desirable to have a variety of methods, for then it would be more difficult for the consumer to "catch on," and the manufacturing silversmith has much food for reflection.



## Letters to the Editor.

### REMARKABLE MINERALOGICAL CURIO.

JUNCTION CITY, Ore., Sept. 10, 1897.  
*Editor of THE JEWELERS' CIRCULAR:*

Some time ago I picked up in Junction City, from the railroad grade, a rough stone with a human face in it as represented in the picture. I sent it to San Francisco and had it cut, polished and set in a ring. The photograph enlarges the



NATURAL STONE SHOWING HUMAN HEAD.

stone about one-third, and gives a masculine appearance, but the face is thought by most people to be feminine, as the head seems to have some kind of a head dress on it, and where the dark appearance is at the back of the head, auburn hair falls gracefully upon the shoulders.

An expert in gems who has traveled all over the Pacific coast investigating the gem resources of this section, on his return from a trip to Alaska, hearing of this wonderful stone, came to see it, and he pronounced it the finest curio he had ever seen. Thomas Condon, professor of geology in the University of Oregon, said it was the most wonderful thing in stones that ever came to his notice.

I would prize very highly any editorial remarks or opinions.

F. W. A. CRAIN.

Watchmaker, jeweler and optician.

[The stone is one of those freaks of nature which come to light from time to time. There are several famous stones of this kind, among them the Madonna stone in the Vienna Museum, and a stone bearing a Christ's head, said to have been picked up at Oberammergau. In the collection of precious stones in the Field Columbian Museum, Chicago, is a stone loaned by Geo. F. Kunz, the well known mineralogist and gem expert, which he exhibited previously at the New York branch of the American Folk Lore Society. This last stone is a piece of French flint which when broken showed on each side a distinct representation of a shrouded figure. During

previous centuries, much significance was attached to the finding of such stones, and even in scientific works of those times more importance is given to them than to arrow heads, stone hammers, etc. In most cases these figures and outlines occur in agate, and some fraudulent specimens are extant which have been artificially produced by staining the agate. Exactly what the stone is which Mr. Crain found, there is no way of determining from the photograph sent to us. It may be a moss agate, a mineral which abounds in that section of Oregon in which Mr. Crain lives. Mr. Kunz showed the writer some fine specimens of moss agate from Medford, Ore., containing figures that somewhat approximate the outlines of heads or animals.]

### ANOTHER JEWELER RECOGNIZES THE BICYCLE SWINDLER FROM PICTURE PUBLISHED IN "THE CIRCULAR."

RICHMOND, Va., Sept. 28, 1897.

*Editor of THE JEWELERS' CIRCULAR:*

In regard to the man caught in Buffalo would say that he is the same party who visited us.

Respectfully,

J. F. KOHLER.

### MORE RETAILERS' VIEWS ON THE SYSTEMS FOR SELLING STERLING FLATWARE.

In addition to the 83 responses to our circular letter to members of the retail trade calling for their views regarding the systems for the sale of sterling silver spoons and forks, published in THE CIRCULAR of Sept. 15, 22 and 29, the following late responses were received last week:

LAFAYETTE, Ind, Sept. 22, 1897.

*Editor of THE JEWELERS' CIRCULAR:*

Replying to your favor of 10th inst., received during our absence in the east, will say that we much prefer ounce price system from manufacturers.

Truly yours,

C. H. ANKENY & Co.

HAMILTON, Ont., Sept. 25, 1897.

*Editor of THE JEWELERS' CIRCULAR:*

In answer to your circular re silver flat ware, would say that we are in favor of buying by the ounce as formerly. We would prefer buying special designs by weight, allowing the makers to charge a certain amount per design. We would then know how much we have to pay for any special pattern.

Yours truly,

DAVIS & McCULLOUGH.

MONTGOMERY, Ala., Sept. 25, 1897.

*Editor of THE JEWELERS' CIRCULAR:*

The new way of selling sterling flat ware, on the merit of the pattern, is bound to bring good results, as it will do away with that fierce competition existing under the old system. The depreciation of goods on hand is a small sacrifice as compared with the increasing margin on the sale of them. I therefore consider it a change for the better.

Yours very truly,

WILLIAM BLACK.

NEW ORLEANS, Sept. 27, 1897.

*Editor of THE JEWELERS' CIRCULAR:*

Doubtless it would be better to sell by dozen and not by weight if you can; but if you present a customer with a pattern costing different prices, the natural inquiry will be, what makes the difference, and the only answer can be, the weight, which opens up the whole question of weight for money, and no one can refuse to give the weight if demanded and which will always be used as a basis for comparison by purchasers when shopping. To do justice between the manufacturer and retailer a resort to the old system would be the best. Charge per dozen for making according to pattern and for the silver (after allowing the waste) according to its market value at the time. Then we shall know the cost of the different pat-

terns. Every dozen will stand by itself. The manufacturer will be paid according to the value of his designs enabling the retailer to add his percentage for profit. As it is it seems confusing; which standard have we for light, medium or heavy?

Respectfully,

H. P. BUCKLEY.

## Boston.

E. P. Leonard, formerly of Chicago, has entered the employ of the Globe Optical Co. as salesman.

Mr. Sweening, formerly head watchmaker for Smith, Patterson & Co., has just returned from a trip to Europe.

Charles L. Tower, head of the factory of the Globe Optical Co., has been ill the past week with a severe attack of rheumatism.

The E. Howard Watch & Clock Co. received an order the past week for about 100 clocks for Government offices in Uncle Sam's service.

Thomas Hall & Son have fitted up cosy quarters on the second floor at 17 Bromfield St., removing there from the street floor at No. 19.

Carrie B. Norton, a recent graduate of the Klein School of Optics, has located in business on her own account at 206 Massachusetts Ave.

Charles E. Davis & Co., opticians, 2 Park Sq., announce the opening of a new store at 49 Winter St., to accommodate their large down-town trade.

The sign watch in front of Frank S. Hicky's store, Court St., was stolen by parties supposed to have been Harvard freshmen, one night about a week ago.

Buyers in town the past week included: Mr. Keith, of J. E. Merrill & Co., Portland, Me.; Mr. Haskell, of Haskell, Brown & Co., Rutland, Vt.; C. W. Wilcox, Milford; E. H. Frary, Weymouth.

Shreve, Crump & Low Co. furnished the magnificent chandeliers which adorn the Hotel Touraine and most of the bric-à-brac was also supplied by them. The silver plated ware came from Reed & Barton.

The store vacated by James B. Hamblin, Bromfield St., this city, is likely to be occupied by another optical concern, as a number of dealers in that line have under consideration the idea of locating there.

A recent visitor in town was William S. Ginnel, of Henry Ginnel & Co., New York. Mr. Ginnel was accompanied by his family, with whom he was returning from an outing at Moosehead lake, and stopped at the Touraine.

A number of the inside salesmen at the jobbing establishment of D. C. Percival & Co. were entertained from Saturday night until Monday on a yachting excursion and deep sea fishing trip by Skipper Geyer, on his yacht *Onaway*.

Considerable consternation was created Monday in the Marlboro building by an alarm of fire. The blaze was a trifling one, however, caused by electric wires, and did slight damage, none of the jewelers suffering loss beyond the interruption to business while the fire department was on the scene.

**New York Notes.**

A judgment for \$107.57 against Elias Pilzer has been entered by C. M. Levy.

H. Lederer & Bro. have entered a judgment for \$128.61 against A. Zadig & Co.

The Dennison Mfg. Co. have filed a judgment for \$51.03 against E. P. P. McClure.

A judgment against Wickliffe B. Durand for \$87.25 has been entered by D. E. Austin, receiver of taxes.

Wm. Scheer, manufacturing jeweler, 857 Broadway, was recently elected a member of the New York Jewelers' Association.

The wholesale and export department of the Diamond Point Pen Co. removed Saturday from 7 Astor House to 231 Broadway.

Chas. E. Mather has satisfied judgments for \$119.40, entered Aug. 10, and \$219.48 and \$69.48, entered Aug. 3, by E. D. Mather.

The R. Wallace & Sons Mfg. Co. have entered a judgment for \$763.26 against H. S. Glover and Marshal H. Mallory, as executors of George S. Mallory.

Applications for membership have been received by the New York Jewelers' Board of Trade from the Ansonia Clock Co., New York; J. W. Reddall & Co., Newark, N. J.; Heyman & Kramer, and Jacob Strauss & Sons, New York.

The judgments entered in this city against T. W. Dickinson by Carter, Sloan & Co., July 2, 1894, for \$1,977.44, and by the Whiting Mfg. Co., Sept. 14, 1894, for \$603.30, were satisfied last week.

Orders discontinuing the attachments and suits brought in the Supreme Court by the Gorham Mfg. Co. and the Alvin Mfg. Co. against J. H. Johnston & Co. were signed by Judge Lawrence and were entered Friday.

An order of Judge Lawrence in the Supreme Court, Wednesday, vacated the attachment obtained Oct. 14, 1896, by Jos. Fahys & Co. against S. F. Myers & Co. and discharged from liability the surety on the undertaking given when the attachment was granted. No levy was made under the attachment.

The Appellate Term of the Supreme Court last week heard the appeal of Chas. L. Tiffany from an order of the General Term of the County Court affirming judg-

ment in favor of Chas Eichold and Edw. A. Miller. The judgment was on an action to recover \$1,000 and interest upon the ground that Tiffany guaranteed to plaintiffs payment to that extent of all goods sold by them to B. C. Young & Co. Decision on the appeal was reserved.

Frank Machauer, as assignee of a disputed claim against R. R. Fogel, jobber, 177 Broadway, arising from work done in printing catalogues, obtained a judgment against the jeweler for a balance of \$496, in the City Court, last February. The judgment was affirmed by the General Term in May, but Mr. Fogel again appealed, and his appeal was argued before the Appellate Term of the Supreme Court last week. Decision was reserved.

Leopold Lewis, retail jeweler, 912 Eighth Ave., reported to the police last week that his store had been broken into on the night of Sept. 27th and a large quantity of gold spectacles, chains, opera glasses, etc., stolen. When Lewis opened his store the following morning he found the show cases were smashed and thrown about, the drawers built into the wall were open, and what was left of their contents scattered over the floor. The safe had been tampered with, for there were jagged lines on the dial and around it, but the burglars had not opened it. The burglars are believed to have entered through the transom over the door.

Judge Lawrence, of the Supreme Court, last week denied a motion for a reargument on the question of alimony and counsel fee awarded to Mrs. Mamie Lasar in a suit against her husband, Max J. Lasar, for separation. By an order dated July 19, Mrs. Lasar was awarded \$500 counsel fee and \$50 per week alimony. Max J. Lasar, who claims that the judgment is excessive, saying that he has lost money during the past four years, sought to have the order vacated and the motion for alimony reargued on the ground that he had not been given an opportunity to serve additional affidavits. Judge Lawrence, Thursday, signed an order denying his application.

The annual meeting of the stockholders of the Prentiss Calendar and Time Co. for the election of seven trustees for the ensuing year will be held at the office of George Lewis Prentiss, 31 Nassau St., Oct. 21,

1897, at 3 o'clock in the afternoon.

The second monthly meeting of the Optical Society of the City of New York was held Monday evening in parlor F, Fifth Ave. Hotel, vice-president L. L. Ferguson presiding. After the minutes had been read and adopted and communications called for, the meeting proceeded to elect three new members. Fifteen new applications were reported. Mr. Ferguson then read a paper giving an historical resume of the work of opticians, which he followed by a paper on "Latent Hypermetropia." An informal discussion of a general character was then held, and the meeting adjourned. The next monthly meeting which is to be held in the same place on Nov. 1, promises to be very interesting.

Dr. George Daschuetz, 195 E. 3d St., was arrested Thursday morning on a warrant charging him with the larceny of \$350 worth of jewelry from J. M. Fischer, jeweler, 110 E. Houston St. Daschuetz, it is said, told Fischer that he could find him customers among his wealthy patients for \$50,000 worth of pearls. After this Fischer had no hesitation about a fortnight ago in advancing Daschuetz a number of rings and gold chains. Daschuetz promised to bring the money for the property, but failed to do so. When questioned by Fischer he acknowledged pawning the jewelry, but pleaded that he was hard pressed for money and expected a remittance from home. Fischer then caused the doctor's arrest. In the Essex Market Court Magistrate Pool held Daschuetz for trial and later in the day issued a search warrant for his apartments. Daschuetz is about 35 years old, tall and thin. He claims to be a nobleman.

The Johnston Jewelry Co., the successors to J. H. Johnston & Co., opened up business Thursday at the old location, 15th St. and Union Sq. All the details were perfected and the property turned over by the assignees to the new company on Wednesday. The directors of the company, as already mentioned in these columns are: J. H. Johnson; H. A. Kirby, of H. A. Kirby Co.; A. V. Huyler, of N. H. White & Co.; F. H. Larter, of Larter, Elcox & Co., and Frank LaPierre, of the LaPierre Mfg. Co. The business is under the direct charge of Albert Johnston as manager. Manager Johnston stated Monday that

# Dorflinger's American Cut Glass.

DEALERS ARE INVITED TO INSPECT OUR NEW LINES.

## C. DORFLINGER & SONS,

915 Broadway.

NEW YORK.

36 Murray St.



the company's prospects were very bright, as former customers were beginning to look them up and they were already beginning to regain their old patronage.

The marriage of Otto Treibs, of Treibs Bros., and Miss Augusta Keller was to be celebrated in Oberstein, Germany, this week. Mr. and Mrs. Treibs will arrive in New York about the middle of November.

The suit at Elgin, Ill., brought by Frederick Ecaubert, of this city, against the Illinois Watch Case Co. recently, resulted in a verdict for Ecaubert for \$3,220. According to Ecaubert's counsel in this city the action was one for an accounting of royalties claimed to be due on goods made under the plaintiff's patents. No defense to the suit was put in.

Louis Elisberg, of S. Elisberg & Sons, jewelers, 346 Broadway, has commenced an action in the City Court against Mrs. Leah Fineberg to recover \$1,000 damages for assault. Chief Justice Van Wyck, of the City Court, Friday, granted an order for the arrest of the defendant. Elisberg asserts that on Sept. 17 he called at Mrs. Fineberg's home, 213 Lexington Ave., to collect a bill. Thereupon, he alleges, she knocked him down, beat him and broke her umbrella over him.

Persons passing through John St. Thursday afternoon must have thought New York better than Klondike for finding wealth easy, for opals were for a short

time more abundant there than gold dust along the Yukon. The person responsible for this condition of affairs was George Dreher, who had dropped about 140 karats of Australian opals over the sidewalk. Dreher is an office boy for Treibs Bros., precious stone dealers, 68 Nassau St., and had been entrusted to carry the gems from the city salesman, then visiting a customer, to his firm's office. The boy put the package in the inside pocket of his coat and hurried back to his employers. A few minutes afterward Dreher arrived. Mr. Treibs entered and found him almost speechless from fear and excitement. By close questioning, in the course of nearly half an hour, he drew from the boy the information that there was a hole in the inside pocket of his coat and that the gems must have slipped out somewhere between William and Nassau Sts., on the south side of John. Although a search was quickly made it was then too late to recover the goods. The searchers were informed by people in the vicinity that after the package had been dropped some one kicked it and scattered the contents all over the sidewalk. The brilliantly colored stones immediately attracted attention, and were picked up by a number of men and boys. Mr. Treibs later learned where some of the opals had been sold, and recovered about 40 karats. Monday afternoon he was still receiving clues as to the whereabouts of the remainder. The value of the goods lost is said to be about \$200.

#### The Death of Benjamin Oliver Booth.

Benjamin Oliver Booth, one of the pioneer members of the Jewelers' League and a widely known jeweler of New York, died Thursday of typhoid fever at his residence, 152 W. 91st St., New York, after an illness of several weeks' duration.

The deceased was an Englishman by birth but an American by adoption, having passed all his life but his early boyhood in this country. He was born in Manchester, Nov. 24, 1844, and lived in England until about 15 years old. He then went to New York and started his business career in the jewelry trade as a boy for Wm. Cohn & Co., who were then importers of novelties at 4 Maiden Lane. Here by reason of his natural aptitude and perseverance he rose to salesman and traveler, and finally, about 1878, was admitted as a partner in the firm.

Shortly after the settlement of the financial difficulties which the firm experienced early in the '80s, Wm. Cohn died, and his interest was wound up. Mr. Booth then continued alone under his own name at 441 Broadway. After the suspension of this business in 1887 Mr. Booth for some time traveled for Nathan Bloom, a fan importer, and then started a wholesale jewelry business at Spring St. and Broadway, which later was moved to 1 Union Square.

Besides the Jewelers' League, in which he was No. 35, the deceased was also a member of Royal Arcanum, 133, of Brooklyn, but of no other organizations, clubs or fraternities. Mr. Booth leaves a widow, four sons and a married daughter. The funeral services, which were held Saturday at All Angels' Church, 81st St. and West End Ave., were attended by a large number of prominent representatives of the jewelry trade. The remains were interred at Kensico Cemetery.

#### The New York Sterling Law Again in the Courts.

Monday afternoon was the time set for the examination of Albert F. Jammes, fancy goods dealer, New York, who was summoned last June to answer a charge of violating Section 364A of the Penal Code, commonly known as the Sterling law. Mr. Jammes was accused of selling a ring marked "sterling," which assayed but .267 fine. The complainant appeared in the Jefferson Market Police Court Monday afternoon to press the charge, and was accompanied by his counsel, G. T. Donnell, and United States Assayer Herbert G. Torrey. Mr. Jammes was represented by Delancy Nicoll. After a short conference between the attorneys Mr. Nicoll told Magistrate Hedges that his client waived examination. Mr. Jammes was paroled to await the action of the Grand Jury.

"The indictment, if there be one," said a member of Mr. Nicoll's office confidently to a CIRCULAR reporter, "will take the same course as those that have already been found in similar cases."

*E. A. Lehmann & Co.*

(SUCCESSORS TO WATERMANN & LEHMANN.)

*Importers of Diamonds  
Manufacturing Jewelers  
20 Maiden Lane*

*New York*



SEND FOR CATALOGUE.



ACTUAL SIZE.

Price, \$9 per doz.

## The Latest Fad!

THE FOUR LEAF CLOVER being recognized as the emblem of Good Luck, nothing is more appropriate or handsome as a gift for lady or gentleman. The cut represents a Genuine Clover Leaf encased between two ground lenses and mounted in STERLING SILVER . . .

THE BIGGEST SELLER OF THIS YEAR.

Send 75c., with business card, for sample which can be returned if desired.

**SPIER & FORSHEIM, 31 Maiden Lane, New York.**



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

Wm. Matschke, of Geo. A. Gerlach & Co., 18 John St., New York, left last week for a three weeks' trip through the west.

Joseph F. O. Gorman, representing Hinrichs & Co., importers of china, glassware, pottery, bric-à-brac, etc., 29-33 Park Place, New York, left on Saturday for an extended trip through eastern New York and the New England States.

C. G. Perry starts this week on an extended trip west for the Ripley-Howland Mfg. Co., Boston, Mass.

T. G. Jewitt, Gorham Mfg. Co., Chicago, left Monday for Indiana and Michigan. He says everything is in splendid shape in his territory; sales are good and dealers happy.

Among the traveling men in Springfield, Mass., the past week were: William C. Wales, Tiffany & Wales; E. G. LeCato, J. F. Fradley & Co.; Mr. Medbury, Frank M. Whiting & Co.

E. B. Frank, of the Pairpoint Mfg. Co., Chicago, was in last week from a two months' trip in the northwest and reported a decided improvement in business all through that country. Mr. Frank went west Sunday night, to call on Iowa, Nebraska and Colorado trade.

Rev. Joseph Irons, formerly pastor of the North Methodist church, Hartford, Conn., is in that city for a few days, preparatory to another tour of the south as a representative of the William Rogers Mfg. Co. Mr. Irons is now a resident of Asheville, N. C., where the family went for the benefit of Mrs. Irons health.

Traveling men in Indianapolis, Ind., last week included: E. F. Kent, S. B. Champlin Co.; Ernest M. Bliss, Bliss Bros.; S. H. Brower, R. L. Griffith & Son Co.; Mr. Lamb, George H. Fuller & Son; Rudolph Noel, Albert Lorsch & Co.; Theodore A. Beard, E. Huebner & Sons.; Daniel Wile, Buffalo Jewelry Case Co.; L. B. Eaton, D. Wilcox & Co.; and representatives of Short, Nerney & Co., Wm. C. Greene & Co., and the Providence Optical Co.

Travelers in Boston, Mass., the past week included: Samuel H. Levy, L. & M. Kahn & Co.; T. G. Frothingham; Henry G. Thresher, Waite, Thresher Co.; Ed. Simons, Simons, Bro. & Co.; Samuel Zimmern, Henry Zimmern & Co.; W. S. Metcalf, Plainville Stock Co.; Ed. Horton, J. B. Bowden & Co.; T. B. Wilcox, Jr., Pairpoint Mfg. Co.; C. E. Hancock, Hancock, Becker & Co.; George Shepardson, C. A.

Marsh & Co.; Mr. Goodfriend, Goodfriend Bros.

The traveling fraternity was well represented in Philadelphia, Pa., last week. Among the men in search of orders were: Frank Locklin, Unger Bros.; Mr. Sherrill, Sinnock & Sherrill; V. Tomlinson, Middletown Plate Co.; L. S. Lewis, Chester Billings & Son; H. A. Rutherford, H. A. Kirby Co.; R. W. Adams, T. W. Adams & Co.; N. B. Elting, Jung, Staiger & Klitz; Ludwig Nissen, Ludwig Nissen & Co.; Chas. E. Duffy, Enos Richardson & Co.; J. E. Squires, E. Ira Richards & Co.; C. D. Schelling, E. G. Webster & Son.

Travelers in St. Louis, Mo., last week were: W. C. Barry, Larter, Elcox & Co.; Mr. Biller, Trier Bros.; A. C. Tipfert, A. & G. Plaut; Oscar J. Lieb, Riker Bros.; Jos. S. Sideman, Ferd. Fuch & Bros.; F. R. Horton, Carter, Hastings & Howe; J. B. Ellison, Park Bros. & Rogers; E. Lange, P. W. Lambert & Co.; Matthias Stratton, Jr., John W. Reddall & Co.; S. Smith, S. Cottle Co.; C. W. Cary, J. B. & S. M. Knowles Co.; John A. Rapelye, L. Straus & Sons; Geo. H. Linton, Howard Sterling Co.; Frank F. Gibson, for Wm. Kinscherf; E. F. Wetterkamp, Alfred Field & Co.; C. H. Higbee, Potter & Buffinton; Geo. Gubbins, Courvoisier-Wilcox Mfg. Co.; A. H. Clinger, Holmes & Edwards Silver Co.; Geo. Paine, E. I. Franklin & Co.

Some of the late arrivals in Louisville, Ky., were: Mr. Smith, S. Cottle Co.; M. W. Smith, S. B. Champlin Co.; Adolph Rosenthal, for Wm. Link; C. B. Burgess, Frank M. Whiting & Co.; C. W. Edwards, W. J. Braitsch & Co.; S. W. Abbey, E. Ira Richards & Co.; Sol Strauss, Jacob Strauss & Sons; E. Biny, Biny, Dreyfus & Co.; George N. Rouse, Geneva Optical Co.; J. D. Underwood, Champenois & Co.; Fred Phillips, Richter & Phillips; E. Clay De Hammond, Rockford Silver Plate Co.; Jos. S. Sideman, Ferd. Fuchs & Bros.; Mr. Pierce, Harrison Bros. & Howson; Alex. M. Thanhauser, for Ludwig Lehmann; R. P. Cogle, Wm. L. Gilbert Clock Co.; E. B. Downs, Waterbury Watch Co.; Chas. J. McCabe, M. J. Pailliard & Co.; C. H. Higbee, Potter & Buffinton; D. C. Tracey, Geo. Borgfeldt & Co.

The following traveling salesmen passed through Detroit, Mich., last week: P. M. Layman, Riker Brothers; H. B. Bliss, Gorham Mfg. Co.; Harry Osborne, Whiting Mfg. Co.; A. J. Sherrard, Enos Richardson & Co.; F. L. Schafuss, Julius Becker & Co.; J. F. Dean, Reed & Barton; C. W. Cary, J. B. & S. M. Knowles Co.; H. H. Collard, A. F. Towle & Son Co.; T. H. B. Davis, Middletown Plate Co.; Max Arnstein, Arnstein Bros. & Co.; A. S. Riley, Aikin, Lambert & Co.; I. J. Roe, I. J. Roe & Co.; Mr. Paine, E. I. Franklin & Co.; J. G. Trafton, Wheaton, Richards & Co.; J. L. Holland, for B. Grieshaber; C. C. Offerman, William Smith & Co.; Mr. Case, Lord & Case; Mr. O'Donnell, Courvoisier-Wilcox Mfg. Co.; Mr. Howard, H. Wexel

& Co.; Mr. Hoefler, M. A. Mead & Co.; Wm. Matschke, Geo. A. Gerlach & Co.; and a representative of the Dueber-Hampden Co.

Travelers in Pittsburgh, Pa., during the week of Sept. 27 were: H. E. Cobb, Daggett & Clap; A. W. Levy, for Adolphe Schwob; George C. Booth, Hutchison & Huestis; C. M. Perley, Alling & Co.; John A. Abel, David Kaiser & Co.; J. D. Barber, Landers, Frary & Clark; Arthur Bradshaw, Meriden Britannia Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; Mr. Brooks, Brooks & Pike; Charles Marx, Marx & Brod; J. M. Morrow, American Watch Case Co.; J. Brown Beach, Wilcox Silver Plate Co.; L. Harry Wilcox, Wilcox & Evertsen; C. L. Bleecker, Wm. S. Hedges & Co.; J. Fred Crane, Mandeville, Carrow & Crane; W. N. Gregory, Strobell & Crane; A. J. Sherrard, Enos Richardson & Co.; Mr. Ware, Arthur W. Ware & Co.; J. Williams, for G. Armeny; W. R. Bristol, C. Rogers & Bros.; L. V. Benson, La Pierre Mfg. Co.; Austin G. Brown, Redlich & Co.; Matthias Stratton, Jr., Jno. W. Reddall & Co.; A. Kahn, Jas. Kahn's Sons; Charles A. Fehlberg, for John H. Fehlberg; W. L. Bremer, Chappell, Taipe & Co.; William Matschke, G. A. Gerlach & Co.

Among the travelers appearing in Syracuse, N. Y., the past week were: John W. Sherwood; Mr. Harris, for J. Goldberg; P. M. Layman, Riker Bros.; S. Valfer, S. Valfer & Co.; H. C. Schwartz, Krementz & Co.; C. W. Noyes, Ehrlich & Sinnock; Julius B. Curtis, Byron L. Strasburger & Co.; Harry C. Larter, Larter, Elcox & Co.; Charles D. Hintze, for William Kinscherf; James A. Cheney, Ludwig Nissen & Co.; W. O. Thiery, Illinois Watch Co.; E. P. McClelland, Glens Falls Umbrella Co.; Mr. Brooks, Brooks & Pike; J. Laffey, Gorham Mfg. Co.; H. E. Kingman, Arnold & Steere; H. B. Kennion, H. D. Merritt & Co.; Mr. Smith, Standard Optical Co.; G. B. Osborn, Wm. Smith & Co.; H. E. Swain, Waltham Horological School; John A. Platt, Foster & Bailey; A. G. Holman, Parsons & Greene; W. S. Dudley, Rogers, Smith & Co.; B. E. Osgood, F. L. Shepardson & Co. and Nichols Bros.; J. R. MacDonald, W. J. Braitsch & Co.; Mr. Koehn, for Alfred Koehn; B. B. Lyons, Wm. Demuth & Co.; Mr. Ross, Haviland & Co.; A. L. Halstead, Barbour Silver Co.; G. W. Strandberg, Cheever, Tweedy & Co.; Mr. Brahe, Seth Thomas Clock Co.; J. D. Richardson, E. L. Spencer & Co.; C. R. Harris.

Jeweler Shupo, Wilkesbarre, Pa., had some trouble Sept. 27 with the lock of his Diebold steel lined safe, and it refused to open. Mr. Brassington, who represents the Diebold Co., was called upon, and after a 10 minutes' struggle with the safe he succeeded in opening it.

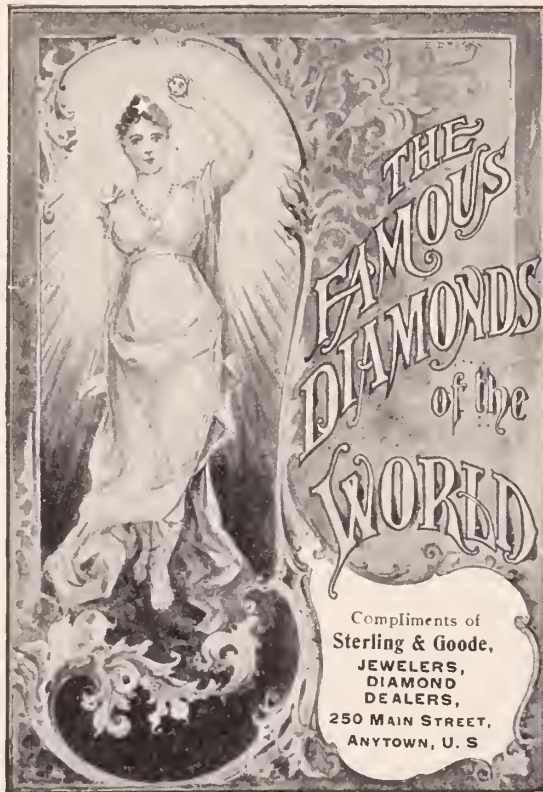
E. Kan & Co. have opened a jewelry business at 23 Church St., New Haven, Conn.



## Effective Advertising for Fall Trade.

The most striking and artistic method of advertising a retail Jeweler can employ is to send to his customers a copy of "Famous Diamonds of the World." This is an artistically printed booklet containing engravings of the famous diamonds of the world, together with a description and history of the stones. It is a book that will be read and preserved by every one receiving a copy.

32 PAGES,  
HARD,  
CALENDERED  
PAPER.  
ARTISTICALLY  
PRINTED.  
FINE  
HALF TONE  
ENGRAVINGS.  
BOUND IN  
COLORED  
ENAMELED  
PAPER  
COVER.



FAC-SIMILE OF COVER.

By printing these in large quantities we are enabled to sell them to Retail Jewelers below the cost of ordinary pamphlets that have no intrinsic value and are thrown away. The price is so low that it will permit of its wide distribution to the public. Write for Sample Copy and Prices.

**JEWELERS' CIRCULAR PUB. CO., - 189 Broadway, New York.**

## The Best Window Attraction

REPRODUCTIONS OF THE



### FAMOUS DIAMONDS OF THE WORLD,

as described in above booklet can be had  
at \$10.00 PER SET, nicely boxed.

**A SURE TRADE WINNER.**

**JULIUS EICHENBERG, 174 WEYBOSSET STREET,  
PROVIDENCE, R. I.**

## ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors

ALSO OF

**SOCIETY EMBLEMS,  
YACHT AND COLLEGE FLAGS**

All Varieties of Painted Enamel Work

**S. S. WILD & SON,**

179 Eddy Street, PROVIDENCE, R. I.

(Correspondence Solicited.  
Telephone Connection.)

## DIES and CUTTERS

To be Perfectly and Safely  
Hardened,

Must be Heated in a

## GAS ANNEALING OVEN.

Send for Pamphlet.

**E. P. REICHHHELM & CO.,**

JEWELERS' TOOLS. 23 John Street, New York.

## Connecticut.

L. A. Burt left Sept. 24 on a business trip for R. Wallace & Sons Mfg. Co., Wallingford.

Fred A. Morse, formerly with jeweler P. T. Ives, Meriden, has opened a jewelry store in Meriden.

The new jewelry and floral establishment of A. V. Morgan, Winsted, was formally opened last week.

M. P. Leghorn, New Britain, is going to move his jewelry business into the store directly north of his present location on Main St.

The Parker & Davis Co., jewelers, Bridgeport, are to make at once extensive alterations in their store, and are having a reduction sale. Alterations began Oct. 4.

W. P. Morgan, who has charge of the extreme western interests of the Meriden Britannia Co., has arrived in Meriden on his annual visit, and expects to remain about two weeks. He reports everything in fine shape throughout the west and on the Pacific coast.

A new jewelry store in Bridgeport was opened to the public last Monday which promises to receive much attention, because its proprietor is so well known in the city. F. A. Ulrichs for a number of years was with Parker & Davis. His new store is located at 392 Main St., just at the head of Cannon.

Captain M. D. Munson, of Wallingford, the well known commercial traveler, father of G. D. Munson, of the Watrous Mfg. Co., Wallingford, is home from an extended business trip in the south and west and reports that business is on the improve in all quarters and that his sales amount to fully 300 per cent. larger than on his previous trip.

Henry L. Wade, president of the Waterbury Clock Co., and Dr. Axtelle, of Waterbury, have arranged for a trip on horseback which will consume at least a month's time. They left last Monday for Fredericksburg, Va., where they will purchase suitable horses. Fredericksburg will mark the starting point and the course covered by Grant's army will be followed to Petersburg and Richmond, and from there to Appomattox and Lynchburg, and thence across the Blue Ridge Mountains to Lexington. From Gettysburg the homeward journey will be continued on horseback. The entire distance will cover about 600 miles.

## Detroit.

Max Arnstein, of Arnstein Bros. & Co., New York, was brought to Mt. Clemens by his brother last week. Mr. Arnstein is very ill and will take baths there for several weeks.

Jobbers report business as picking up, and a prosperous Fall is looked for. Among the Michigan country dealers here last week were: S. Friedman, Hudson; C. E. Baxter, Birmingham; F. C. Barbour, Oxford; Daniel McCarthy, Marine City; and R. A. Houghton, Corunna.



## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for One Cent a word each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

**POSITION WANTED** by a lady, a graduate optician; thoroughly competent, also good engraver. Address Lock Box 12, Weedsport, N. Y.

**A FIRST-CLASS REPAIRER** on jewelry wishes position; steady, sober, industrious; best references; own tools. Scanlan, care JEWELERS' CIRCULAR.

**POSITION** by a young man who has had experience as watch, clock and jewelry repairer and salesman; tools and references. Address "E. D.," 34 Bates St., Westfield, Mass.

**WATCHMAKER**, engraver, jeweler, optician and salesman, wants a position in three weeks; temperate; age 28; single; state wages. Address A. B. C., care JEWELERS' CIRCULAR.

**SITUATION WANTED** in a wholesale jewelry house; either in office or on the road; five years' experience in the business; good references. Address A. E., care JEWELERS' CIRCULAR.

**I HAVE** in my employ a young unmarried man, strictly temperate and trustworthy, a first-class workman on watches, clocks and jewelry, who desires situation at once; has tools. W. A., care JEWELERS' CIRCULAR.

**WANTED AT ONCE**—Position as watchmaker and salesman; do plain engraving, clock and jewelry repairing; fair knowledge of optics; best possible references furnished. Address Wm. F. Weaver, Jr., Gettysburg, Pa.

**YOUNG MAN** desires position as salesman; thoroughly familiar with city and surrounding locality, also eastern New Jersey and Pennsylvania States; full knowledge of office duties. Address "P. N. S.," care JEWELERS' CIRCULAR.

**A<sup>1</sup> ENGRAVER**, portrait, ornamental, ring and cipher lettering a specialty on all metals; very speedy; 18 years New York experience; wishes position in California, San Francisco preferred. Address A. Fischer, 645 Park Ave., Brooklyn, N. Y.

**WATCHMAKER** having 20 years' experience in complicated and fine railway watches, best references of A<sup>1</sup> firms, speaks German and English, desires situation; will go at once anywhere. Address "Watchmaker," 526 Spruce St., Philadelphia, Pa.

**A FIRST CLASS ENGRAVER**, diamond setter and jeweler wants a permanent position; can take charge of a shop; sober and industrious; best references. John McLernon, 49 Jay St., Rochester, N. Y.

**A BRIGHT BOY**, just graduated from school desires position in office of wholesale or manufacturing jewelry house, where faithful services will be rewarded with advancement; resides in Newark, N. J.; can furnish best references and give bond if required. Address X. Y. Z., care JEWELERS' CIRCULAR.

**YOUNG MARRIED MAN**, 10 years' experience in first-class retail stores, five years in present place, wishes to make a change; desires position as salesman, or take charge of clock or jewelry repairing, understands French and English clocks; expert on fine gold solder work; salary \$15; best references; northern New Jersey or Connecticut preferred. Address "Salesman," care JEWELERS' CIRCULAR.

## Help Wanted

**OPTICIAN WANTED**.—A thorough, all round man capable of doing skeleton, frame and bridge work and grinding; steady place with good pay for competent man. Address Optics, care JEWELERS' CIRCULAR.

**WANTED AT ONCE**—An experienced, reliable and successful optician and jeweler; must own trial case; one who can engrave preference; such a man can secure permanent situation with a good house; state salary expected; give references and full particulars first letter. Address S. B. S., care JEWELERS' CIRCULAR.

## Business Opportunities.

**FOR SALE**.—The only jewelry store in a town of 16,000 inhabitants; near New York; fine location; stock and good will; cause for sale, sickness. Address S. Schomberger, 159 E. 107th St., New York.

**FOR SALE**—Good will, stock and fixtures of a well-known retail jewelry business; also a completely fitted up workshop; very best of reasons for selling. H. Murray & Sons, Agts., 101 S. 11th St., Philadelphia, Pa.

**A THOROUGHLY EQUIPPED** silverware factory, doing a good business with an established trade, wants a partner with small capital; some good, active business man please investigate. Address Manufacturer, care JEWELERS' CIRCULAR.

**FOR SALE**—Good paying jewelry business in live Kentucky town of 50,000 inhabitants, with over 40 years' established trade; splendid opportunity for energetic man to make good investment. Address Clemens Oskamp, 417 Vine St., Cincinnati, Ohio.

**BIDS WANTED**—Bids for cash will be received up to October 15, 1897, by the undersigned for the jewelry stock and fixtures of Jos. M. Geist, of Duluth, deceased; the purchaser will have to assume the lease of store, 121 West Superior St., Duluth, Minn., until February 1, 1898; stock and fixtures may be examined at store, 121 West Superior St., Duluth, Minn.; all bids must be accompanied by a certified check to the amount of 10 per cent. of the offer. Address Emil Geist, Executor, 66 E. 7th St., St. Paul, Minn.

## To Let.

**PART OF LOFT** in John St. with steam power to let. Inquire of Henry Abbott, No. 2 Maiden Lane, New York.

**TO LET**.—Jewelry factory in running order; all modern large and small tools, electric power, etc.; low rent; possession at once. Address Diamond, care JEWELERS' CIRCULAR.

## Miscellaneous.

**WANTED FOR SPOT CASH**, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less 35 Prospect St., Brooklyn, N. Y.

## I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, M. F. Confidential.

Care JEWELERS' CIRCULAR.

## CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an **IMMEDIATE CASH OFFER**. Trade and Bank References if desired. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,  
3 Maiden Lane, New York.

## Spot Cash for Jewelry Stocks.

HIGHEST PRICES. QUICK DEALS.

STRICTEST CONFIDENCE.

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## The ATTENTION OF THE TRADE

is called to our Collapsing Case for Military Brushes and Comb or for Ladies' Hair Brush and Comb; red, green, black. Write for prices. Sample sent, express prepaid, on receipt of \$1.75.

FREDERICK MUELLER & CO.,

618 Chestnut St., - - Philadelphia, Pa.

Makers of Soft Cases for Toilet Sets, Jewelers' Leather Goods, Pocketbooks, etc.

**DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST** when in want of any technical book in the Jewelry or Kindred Trades.

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## POWER PRESSES.

WRITE FOR CATALOGUE.

Mossberg & Granville Mfg. Co.

PROVIDENCE, R. I.



# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

OL. XXXV.

CHICAGO, WEDNESDAY, OCT. 6, 1897.

NO. 10

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

### BUSINESS CONDITIONS.

Reports from all branches of the trade are uniformly favorable. Jobbers are having an improved business, showing a marked increase over last month and the corresponding time last year. Clock houses are specially busy, with indications that stocks will fail to meet the demand. Silver novelties are among the best sellers, and desirable goods in many lines can be sold as fast as produced. Sterling silver and plated houses are also among the happy ones; optical houses ditto. An increase of over 21 per cent. in the bank clearings of Chicago last week over those of the corresponding week of last year is eloquent of better times.

Benj. Allen & Co.—"Business is moving along very nicely. There is a decided increase over last year, and the month is fully satisfactory. One good point about it is that collections are better than for any time in four years. The farmers are selling their grain and money is getting in circulation. As a result, customers never were paying up better than now. There will be a good, solid business for the next three months."

Gorham Mfg. Co.—"Business is improving right along. More customers are coming in and every one speaks in a most cheering way. We hear nothing but encouraging reports from all sections of the country, and all our men are doing well."

Simpson, Hall, Miller & Co.—"Pretty near too busy to talk. September sales showed a very satisfactory increase over the corresponding month a year ago. From the number of orders now in hand October bids fair to be a record-breaker. We have had great success with our new 'Kenilworth' sterling pattern."

Seth Thomas Clock Co.—"We are having a large business, with September the largest month the Chicago office has ever known. In watches, clocks, tower clocks—everything—the house is very busy."

Towle Mfg. Co.—"September was a very busy month, well ahead of last year and away ahead of August of this year. The new method of selling goods by the dozen instead of the ounce works well and meets with the cordial approval of our customers."

Otto Young & Co.—"Business is of the best and highly satisfactory."

At the Ansonia Clock Co.'s salesrooms the past week the force was busy from morning to night waiting on customers. The business of the company has increased enormously and is only limited by the output of the factory.

Roovaart Bros., manufacturing jewelers, 1401 Columbus building report their plant fully employed and more snap to business than for years. Collections also are better.

Willson & Co. have succeeded Bennett & Co., 65 Randolph St.

G. B. Ellestad, Lanesboro, Minn., has visiting a sister.

J. B. Hudson, Minneapolis, stopped over Friday on his way to New York.

A. L. Sercomb is back from the factory, and optimistic on both the present and future of trade.

G. B. Ellestad, Lanesboro, Minn., has moved into his new store, a handsome one, and makes a very fine window display.

The Elgin National Watch Co. report the factory running a full force on full time, and that they are finding an outlet for their entire product.

W. H. Seibert, Petoskey, Mich., here buying during the week, has a bright little store, carries a nice line, and is a wide-awake, enterprising man.

General Manager Cutter, of the Elgin National Watch Co., with Mrs. Cutter and their son, has been spending the week at Alexandria Bay and Canadian points.

Louis Manheimer will be back from his European trip on the 15th. He left here June 15, and has been away four months, the longest time he has ever absented himself from business.

L. C. Peake, Chariton, Ia., formerly manager for D. Q. Storie there, has embarked in business in that town for himself. Mr. Peake has been in Chariton a long while and is popular.

Mr. Gleason, of C. H. Knights & Co., and Mrs. Gleason have returned from their visit to his old Vermont home. Mr. Gleason's brother, the treasurer of the John Hancock Life Insurance Co., of Boston, accompanied them on their return.

F. J. Essig & Co., speaking of the Australian opal business, say: "There is an increasing demand for fine stones in the trade, and prices are going up. This is caused by a lessened output at the mines, the supply falling behind the demand."

F. H. Allen, eighth floor Columbus building, says he never had such trade in his life as he has had the past month. Mr. Allen has the line of Barstow & Williams, silver novelties, Providence, R. I., and has made their brush line the talk of the town.

Marshall Field & Co. have given orders

to the Seth Thomas Clock Co. to erect a five-foot dial clock on their retail house, corner State and Washington Sts. The clock is to have a fancy ironwork frame and to be supported at the second story. Seth Thomas Clock Co. have a contract for a clock and chime of bells for the Congregational Church, Lake Geneva, Wis.; also three others at various points.

Fire broke out in the rear of the block of two-story frame store buildings opposite Winchester Ave., W. Madison St., at 10:30 o'clock on the night of Sept. 22. The jewelry stock of Rose & Carter, 759 W. Madison St., suffered damage.

While members of Amos Nathan & Co., 26 W. Madison St., were attending the Jewish New Year services last Monday afternoon thieves entered the store and took 35 watches, 25 rings and other jewelry. Amos Nathan places his loss at \$600 to \$700. Amos Magratti, who was left to guard the store, is locked up. It is believed others are implicated in the theft.

Included among the buyers the past week visiting the Chicago market in person were: W. H. Beck, Sioux City, Iowa; G. A. Klein, Duluth, Minn.; E. R. Randolph, Farina, Ill.; W. J. Sproull, Sparta, Ill.; Geo. O. Schneider, Kansas City, Mo.; W. W. Hunter, Bloomington, Ill.; W. H. Potts, Mason City, Iowa; W. H. Seibert, Petoskey, Mich.; Ben Martin, Logansport, Ind.; Mr. Ferguson, of Ferguson & Craig, Champaign, Ill.; J. R. Mercer, Kansas City, Mo.; O. H. Arosin, St. Paul, Minn.; E. F. Sutton Co., Lake Linden, Mich.; J. J. Hayes, of Hayes & Bro., Austin, Mich.; T. K. Smith Jewelry House, Oskaloosa, Ia.; Miss S. N. Herold, Denver, Col.; Dan S. Jones, Independence, Iowa; Fred. Stahly, Danvers, Ill.

## Columbus, O

Hall & Needham, Gallipolis, are putting in some new cases and beautifying their room in other ways.

W. G. Savage has closed out his entire stock of jewelry and bicycles, and is almost ready for his trip to the west, where he will probably open up business again.

Mrs. Isabella Fisher, Elyria, O., was married last week to Edwin E. Critz, for some time identified with the wholesale jewelry house of Arnstine Bros. & Mier, Cleveland. Mrs. Fisher owns one of the largest and finest jewelry stores in Elyria. The couple will reside in Elyria.



**Kansas City.**

Fred C. Merry returned last week from a several months' trip through the west.

Jas. B. Hayden, Topeka, Kan., has remodeled his store and generally improved it.

W. F. Kirkpatrick, St. Joseph, Mo., was married last week to Miss St. John, same city.

E. R. Moses, Great Bend, was in town last week while on his way to the Irrigation meeting, in Lincoln, Neb.

G. H. Edwards, of Edwards & Sloane Jewelry Co., has decided to go on the road for a while this Fall and started out last week.

The out-of-town buyers here last week were: M. F. Kohler, Parsons, Kan.; C. A. Clement, Springfield, Mo.; S. J. Huey, Excelsior Springs, Mo.; C. W. Crosby, Brookfield, Mo.; C. A. Thomas, Norborne, Mo.; C. D. Fagin, Lathrop, Mo.; Mitchell Stewart, Leavenworth, Kan.

**Minneapolis and St. Paul.**

E. C. Bennett, Zumbrota, Minn., made a flying trip to the Twin Cities last week.

A. U. Wetzel has opened a watch repair shop at 2550 Nicollet Ave., Minneapolis.

Mr. Birkenhauer, of H. Birkenhauer & Co., Minneapolis, has just returned from his western trip and reports business good.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Dennison Mfg. Co., by Mr. Osgood; C. A. Marsh Co., by Mr. Marsh; Wightman & Hough Co., by H. D. Mix.

**Pittsburgh.**

E. J. Bubb, now a resident of Warren, O., was visiting among local jewelers last week.

John Linnenbrink, a buyer from Rochester, Pa., has been seriously ill for the past four weeks.

R. Gestwick, 4711 Liberty Ave., has made considerable improvements in his store-rooms recently.

An execution for \$60 has been entered against Emanuel De Roy by H. M. Andree and H. M. Scott.

The Chessman Optical Co. have an extensive exhibit at the Exposition which includes cameras and photographs.

William Terheyden, for many years with Heeren Bros. & Co., has given up his position to enter a medical college.

Thad. Ackley, a Warren, O., jeweler, well known to Pittsburgh houses, has been a victim to illness lately, but is "on the mend."

Heeren Bros. & Co. have added a new gallery and handsome new show windows to their already attractive store. The gallery was a necessity, owing to increased stock.

James M. Keller, one of the city's most popular salesmen, and now representing the interests of Albert Brothers, Cincinnati, O., was in town for a few days last week.

W. W. Wattles & Sons have been having a series of picturesque window displays, both novel and beautiful. They will have special exhibits in honor of the Horse Show this week.

Among the local jewelers who are addicted to the bicycling habit and "no cure" are: Steele F. Roberts, Frank D. Hartman, W. J. Johnston, Harry Heeren, Charles Wattles, J. Harvey Wattles, Will Terheyden, Clyde Sankey, Charles T. Ahlborn, Frank Niemann, Will Jones, Ed. Moon, Will. Jones, Will. Ingham, R. M. H. Jantzen, Charlie O'Brien, Paul Barr and W. W. Warrick.

Three detectives from the Pittsburgh city force spent last Tuesday afternoon going over the books of Otto Heineman, jeweler, 128 Ohio St., Allegheny, trying to get some trace of the jewelry box found on the dead body of a woman supposed to be Ida Manners. They went over the records for nine years, but discovered nothing tangible. Mr. Heineman does not remember selling a watch or any jewelry to anybody bearing that name.

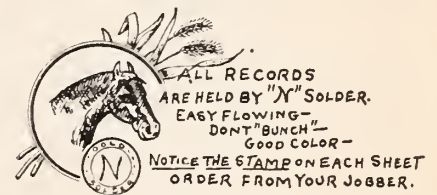
Among out-of-town buyers in the city last week were: H. S. Johnston, Apollo, Pa.; G. W. Smith, McDonald, Pa.; L. C. Brehm, West Newton, Pa.; F. N. Kochler, Sharon, Pa.; B. Neville, Dawson, Pa.; E. Kaiser, Brownsville, Pa.; E. A. Bloser, New Kensington, Pa.; B. J. Feldman, Jr., Franklin, Pa.; John Zugschwert, Carnegie, Pa.; J. W. Caler, Beaver, Pa.; Carl Springer, New Castle, Pa.; D. L. Cleland, But-

ler, Pa.; F. H. Kuhus, Sharpsburg, Pa.; A. C. Graul, Sharpsburg, Pa.; J. Roth, McKeesport, Pa.; A. Schmidt, Braddock, Pa.; F. E. Leitzell, Scottdale, Pa.; Frank Clutton, Slippery Rock, Pa.; F. C. Schmidt, Bennett, Pa.; J. Yenney, Braddock, Pa.; T. G. Scott, Braddock, Pa.; J. B. Bruce, Burgettstown, Pa.

**St. Louis.**

H. S. Hungerford with the Art Lithographic Pub. Co., New York, was here last week, showing a large line of samples to our jewelers of calender books and calendars, birthday cards, etc.

The quarterly meeting of the Retail Jewelers' Association of Missouri will be held on Oct. 13, at the association rooms. Two interesting papers will be read, and other matters of great importance to the local trade will be brought up.



**F. H. NOBLE & CO.,** 103 STATE STREET  
CHICAGO.  
MANUFACTURERS.

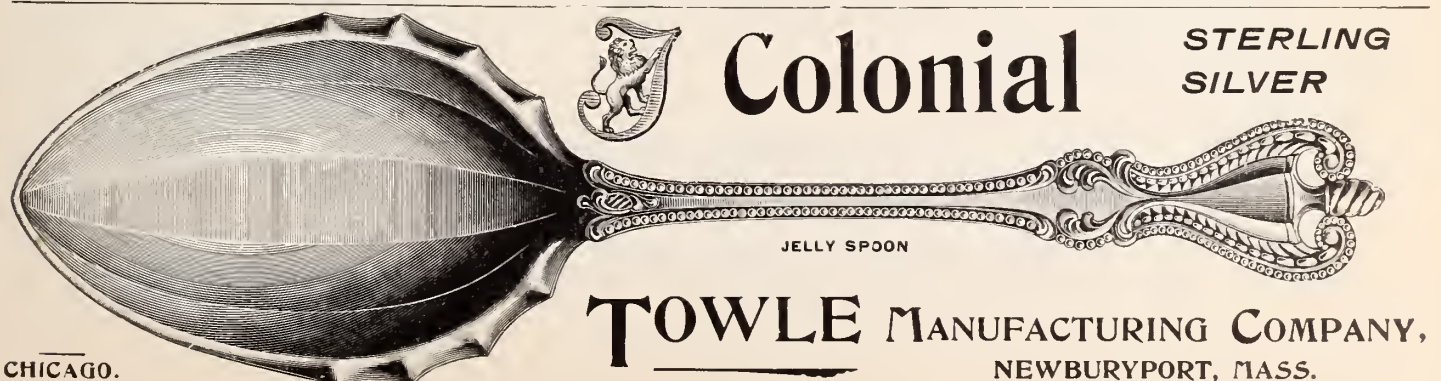
Two Medals from World's Fair. Australian Opals a Specialty  
ESTABLISHED 1869.

**Frederick J. Essig, Lapidist,**  
and Importer and Cutter of  
**Precious and Imitation Stones.**  
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131-137 WABASH AVE., - - CHICAGO

**JOHN F. TURNER,**  
**Jewelers' Auctioneer,**  
103 STATE ST., CHICAGO, ILL.  
Write for Particulars.

**GENEVA OPTICAL CO.,** 69 Washington St.,  
CHICAGO.

Send for our two new Catalogues just issued.  
Part 1, Prescription Work. Part 2, Stock Catalogue.



**Colonial** **STERLING SILVER**

JELLY SPOON

**TOWLE MANUFACTURING COMPANY,**  
NEWBURYPORT, MASS.

CHICAGO.



Wm. F. Nye, manufacturer of watch oil, New Bedford, Mass., paid St. Louis opticians a visit last week.

The coming week being Fair week, numbers of visitors are expected. Many out-of-town jewelers select this time to pay a visit to this city.

Morris Eisenstadt, of the Eisenstadt Mfg. Co., said: "Business has been very good since the middle of June, and it really begins to look like old times."

Four disciples of Izaak Walton who have returned from an outing are Gerhard Eckhardt, Geo. R. Stumpf and Herman and William Mauch. They brought a number of trophies of the finny tribe as souvenirs.

Out-of-town jewelers here last week were: L. L. Hill, Sturgis, Ky.; F. Noterman, Hillsboro, Ill.; August Winkler, Popular Bluff, Mo.; J. M. Hawley, Troy, Ill.; Fred. Simon, Collinsville, Ill.; Peter Zeigel, Nashville, Ill.; Anderson Blanton, Paris, Mo.; John Roark, Winchester, Ill.; and Ed. Goulding, Alton, Ill.

The fake auction business is again in evidence. A store has been established on a prominent thoroughfare and it is asserted on reputable authority that a number of "cappers" are in league with the auctioneers. A gold filled watch will be put up, and in the event of its not bringing the required price, one of the "cappers" will pay a dollar to the cashier to "bind" the purchase, the dollar, of course, being subsequently returned to him.

### Louisville.

W. H. Cooper, jeweler, from Hodgenville, called on the wholesale trade here last week.

B. F. Rodgers, of Rodgers & Pottinger Jewelry Co., has returned from a trip to Chicago.

Lieberman & Son, who have conducted an auction here for a long time, carried their stock to Bardstown, but after a very dull week there they have returned to their former place on Market St., where they will conduct the auction.

Henry Wolf, jeweler, 508 Ruston St., was robbed one night last week of a small amount of cash. Two negroes entered his store and looked at a number of articles while an accomplice sneaked in and went behind the counter opposite Mr. Wolf. The two negroes soon left and Mr. Wolf sat outside of his door for some time while the thief ransacked the house. He took only \$8 however, passing by the safe which was unlocked and which contained several hundred dollars and valuable diamonds and jewelry. There is no clew to the thieves.

### Indianapolis.

Carl F. Walk and his sister are combining pleasure with business in a visit to New York.

Louis F. Ott, Veedersburg, Ind., visited the wholesale houses in this city last week. A. Bruder, Fort Wayne, Ind., has re-

turned from a purchasing trip to New York.

The Business Men's Driving Club have been having a number of races on their new track. J. C. Sipe, jeweler, is one of the most enthusiastic members and the owner of some fine horses.

John W. Palmer, jeweler, English, Ind., who was recently knocked down and run over by a horse carriage and seriously injured, is still in a critical condition but his friends are hopeful of his final recovery.

### Cincinnati.

George Letkehaus, of the Homan Silver Plate Co., was married last week to Miss Mayme Mehmert, Cincinnati.

Joseph Mehmert has not supplied the place of the late traveler, M. Dreifus, recently deceased, and will take the trip that was unfinished by him personally.

J. H. Lakin, of Neuhaus, Lakin & Co., manufacturing jewelers, is in the east on a business trip. He will stop at Baltimore, Washington and Philadelphia on his return trip.

Michael Jauch, jeweler, 213 McMillan St., went to sleep in his store Saturday evening and two colored thieves took advantage of the fact and stole nine watches and several pieces of jewelry.

The Cincinnati Wholesale Jewelers' Association will hold a meeting the first Tuesday in November, at which a committee on special business will report and new impetus given to the association.

A representative of G. A. Howard & Co., Newark and Jersey City, N. J., is advertising for agents to handle a new imitation gold and silver 50 cent watch, to be sold at \$4 per dozen. The "watches" are represented as perfect timepieces.

Mrs. J. Hill, Gallipolis, O., claims the distinction of owning the largest emerald in the United States. The gem was bequeathed to her by her brother, the late H. P. Ellis, the well known proprietor of the St. James Hotel in its palmy days. The emerald weighs 24 karats and is valued at \$3,600.

### San Francisco.

Edwin A. Phelps, of Phelps & Adams, is in southern California. A. W. Hine, of this house, is also on the road.

D. M. Williams, of J. T. Mauran Mfg. Co., and representative Carpenter, of R. F. Simmons & Co., arrived in town Sept. 20.

Walter A. Green, of Carrau & Green, returned from Honolulu Sept. 29 after an absence of a month. Mr. Green reports trade in the island metropolis as in much the same condition as it is here, namely, picking-up. The taste for jewelry there is decidedly aesthetic, which compels the dealers to import the very latest novelties. The future trade prospects there are good, according to Mr. Green's views.

### Trade Gossip.

The Bell Watch Case Co., Cincinnati, O., have issued a new price list which they are mailing to their customers. If you have not seen a copy get one at once.

Joseph Jonas' Sons, Cincinnati, O., are getting out a catalogue of badges and diamond mountings, which will be ready for the trade shortly. It is full of new designs.

Jacot & Son, 39 Union Sq., New York, have issued a new catalogue with revised price list of their music boxes and musical novelties. Jewelers can receive a copy of this new catalogue upon application.

The Queen City Watch Case Co., Cincinnati, O., are steadily advancing in popularity. They have one of the best equipped and commodious factories in their section and are prepared to make any kind of case to order.

The "Tulip" is the latest pattern in cut glass produced by the Standard Cut Glass Co., 545-549 W. 22d St., New York. It is a very rich cutting, of elaborate yet chaste design. A variety of articles in the new design are now shown.

The factory of the new gold and silver-smithing concern, the Wm. W. Hayden Co., Newark, N. J., is a large and thoroughly appointed establishment. It is situated on the ground floor of the spacious building at 103 to 109 Oliver St., 5,000 square feet representing the total floor space.

The new twenty-five-year case recently placed on the market by Jos. Fahys & Co. is very much in demand. Retailers are beginning to appreciate the fine work and fine engraving of these cases and an increased demand is the result. The circular on this line issued by the company is one of the finest ever sent out, and the arrangement is an original one. One of these unique circulars will be mailed the jeweler upon request.

The members of Lapp & Flershem, Chicago, Ill., whose title of "Busiest House in America," condensed into B. H. A., has become their catalogue trade mark, are Peter Lapp and Lem W. Flershem, both of whom were schooled in the college of practical business life. Organized in 1876, this year marks the firm's becoming of age. As a babe it was born at the corner of Madison St. and Fifth Ave., but it grew and grew, and when in swaddling clothes occupied 141 State St.; in boyhood it broadened into larger quarters at 81 State St., and youth found it at 96 State St. Now, in full grown manhood, it occupies the splendid large wholesale salesrooms at the northeast corner of State and Adams Sts., a fine location a block south of the Palmer House and a beautiful setting for the firm's large and well assorted stocks. Twenty times the space is required for the establishment that was thought sufficient in 1876, and many hundred times the business is transacted, single orders now, in fact, equaling an entire month's business in those early days.

**News Gleanings.**

G. W. Lefler is a new jeweler in Burden, Kan.

Frank A. Janson has succeeded John Eklund, Norway, Mich.

Crownweth's new jewelry store, Sigoourney, Ia., is finished.

W. O. Wheeler, Latah, Wash., has given a chattel mortgage for \$350.

Charles Stone has opened a new stock of jewelry in Wasco, Ore.

B. F. Brua, Lyons, Kan., has paid off a realty mortgage for \$250.

G. B. Niblock, Jerome, Ariz., has purchased realty valued at \$100.

Ely & Cook is the style of a new jewelry firm of Oklahoma City, Okla.

A. Calhoun is selling out his stock of jewelry in Shawnee, Okla., at auction.

A realty mortgage for \$325 has been foreclosed against J. R. Martin, Stuart, Ia.

F. W. Steadley, of Steadley Bros., Carthage, Mo., has sold realty valued at \$200.

Brown & Huckins, Ashland, N. H., have removed to a new store in that town.

T. C. Beardsley has given a bill of sale on his jewelry stock, in Holdrege, Neb., for \$200.

Fred McIntyre has bought out Klein & Fink's stock of jewelry in South McAlester, Tex.

E. E. Gunter has succeeded to the entire jewelry business of Gunter & McCoy, Dexter, Mo.

Chester McDonnell has taken an interest in the jewelry firm of Hopper & Co., Danville, Ky.

Judgment has been entered against H. H. Day, of the Day Jewelry Co., Tacoma, Wash., for \$690.

Reutsch & Zemmelli, Dallas, Tex., have dissolved, and I. W. Reutsch succeeds to the entire business.

I. H. Riffe, Craig, Mo., has sold out his grocery stock and will devote his attention to his jewelry business.

W. B. Godfrey, Fenton, Mich., has decided to leave that place and offers his stock and fixtures for sale.

Geo. W. Spies, Washington, D. C., has returned from Germany, his first visit home in twenty-five years.

Jeweler LaRue, Pittsfield, Mass., has sold his residence in that city. He is soon to remove to New London, Conn.

The jewelry store of W. H. Watkins, Afton, I. Ter., was destroyed by fire which swept a large portion of that place.

The American Optical Co., Southbridge, Mass., have taken a contract to furnish 40,000 dozen bicycle lamp lenses and 480,000 lenses to be ready for delivery Jan. 1.

At Terre Hill, Pa., last week, the jewelry store of G. W. Gehman was robbed. The thieves secured a considerable quantity of jewelry and a number of musical instruments.

Chas. Goldsmith, who has been conducting a jewelry store in the Low building,

Middletown, N. Y., has taken a position with Judson K. Wiggins, 121 W. Main St., that city.

Charles D. Casebeer, clerk in Neff & Casebeer's jewelry store, Somerset, Pa., has gone to Waltham, Mass., to take a thorough course in the Palmer & Swain Horological School.

Frank Anshutz, Shenandoah, Ia., has let a contract for a new brick building in that town, which, when completed, will be occupied by his jewelry and music store.

George W. Hickox will open a new jewelry store in San Diego, Cal. Mr. Hickox has been in the jewelry business in Santa Fé, N. M., for years, and will continue there, as well as in this new location.

The Lazarus Jewelry Palace, Macon, Ga., the new store of the Lazarus Jewelry Co., was opened last Wednesday. The interior is done in white and gold. The store contains an art department of considerable extent.

Leroy Garton, Colorado Springs, Col., has just collected \$63 mileage from Kansas City, Mo., for attending the trial of a burglar who robbed him of a diamond when he was in business in that city. At the time of the robbery Mr. Garton outran the burglar and recovered the stolen goods.

James F. Brown, for a number of years associated with Schenkein & Sons, Pueblo, Col., and lately employed by the Churchill Jewelry Co., that city, died of

heart failure Sept. 21, at the age of 50 years. He had lived in Pueblo for 10 years past, and leaves one daughter.

A neat new store is that of the G. A. Bahn Optical and Diamond Co., Hancock Opera House block, Austin, Tex., where they have temporary quarters until about March 1, 1898, when they will occupy the Sampson building, which is to be remodeled.

Bids for cash will be received up to Oct. 15, 1897, for the jewelry stock and fixtures of Joseph M. Geist, Duluth, Minn., deceased. The purchaser will have to assume the lease of store, 121 W. Superior St., Duluth, until Feb. 1, 1898. Emil Geist is the executor, 66 E. 7th St., St. Paul, Minn.

A meeting of the jewelry store proprietors and employes of Washington, Pa., was held at F. B. McKinley's store, S. Main St., last Tuesday evening for the purpose of discussing the advisability of joining the Salespeople Assembly, with a view to bringing about a regular and uniform closing time.

Post office inspectors have caused the arrest of two of the employes of the Galveston, Tex., post office, for robbing the mails of money, jewelry, etc., and it may now be possible to send jewelry through the mail to that point. It is reported that very few packages sent to Galveston within the past few months were ever delivered.

# **Enameled Regulators**

**Sterling Silver Clocks,**

**Bulls Eye Clocks,**

**Crystal Ball Watches,**

**Real Bronze Clock Sets,**

**China and Porcelain Clocks.**

**Enamels, in Wood or Leather Frames,**

**Sèvres Vases and Candlesticks,**

**Plates, Cups and Saucers,**

**Pedestals, Bronzes.**

**NEW GOODS** of this season's selection, just arriving and on sale Oct. 15th.

## **LE BOUTILLIER & CO.,**

**Importers and Jobbers,**

**No. 860 BROADWAY, N. Y. Northeast Corner of 17th St.,**



## Walks in the Orient.\*

Record of a Tour of the Orient with Observations on the manner in which the Jewelry Business is conducted in Egypt, Syria and Turkey.

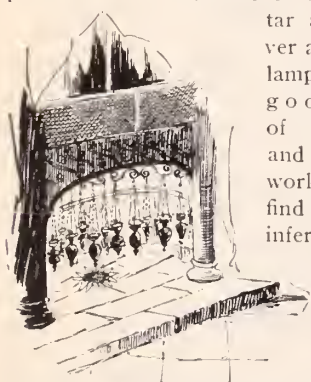
BY CHAS. S. CROSSMAN.

(Commenced in issue of June 23, 1897.)

### PART V. BETHLEHEM.

**B**ETHLEHEM is the seat of an extensive industry, the manufacture of articles from the mother-of-pearl from the Red Sea. It is easily reached by two carriage roads, which are both good, though they wind about considerably among the terraced hills and shepherds' fields. In fact, the roads are a good deal better than the conveyances. Of the town I do not need to speak historically. All readers know its history. Here Boaz lived and Naomi came with Ruth. Here Jesse lived and David was born and was anointed King, and here a greater than David was born. The Church of the Nativity is the great attraction and forms part of a confused pile of stone buildings of various ages.

We entered the church through a low door like the sally port of a fortification and passed into the Chapel of St. Helena, the Mother of Constantine, in which are 44 marble columns supposed to have been in the porch of Solomon's Temple. Passing through the long nave and through the door in the partition between the transept and the nave and descending about 10 feet, we come to a small room or crypt, at one end of which is said to be the birthplace of Christ. The floor is of marble and the altar over it hewn from the rock; under this altar is a 14 pointed silver star, which I judged to be about 18 inches in diameter; let into the marble on it, in Roman letters, is engraved this inscription: "Hic de Virgine Maria Jesus Christus Natus Est." Suspended above it from the rock of the altar are eight silver and eight gold lamps. They are good examples of Arabic gold and silversmiths' work, which I find to be both inferior in design and finish to either American or English.



ALTAR OF PRECIOUS METALS IN THE CHAPEL OF ST. HELENA.

I found a monk here who said he had lived in Indiana and Iowa and spoke fairly good English. The lamps burn olive oil, and he informed me are always kept burning. But without going further into a description of this spot we will return

\*Copyright, 1897, by the Jewelers' Circular Pub. Co

to the pearl industry of Bethlehem, which employs some 700 or 800 men and boys out of its 7,000 inhabitants. It also employs quite a number of women, but as "the Ladies of the Harem," as they are called in polite phrase, are kept in retirement, I could obtain no figures as to the number employed. The methods of work are very crude and primitive. The average shop is from 10x12 to 12x15 feet in dimensions, is the ground floor of the house and is generally lighted entirely by a large door facing the street. The number of workmen in each shop is from two to eight, all squatting in Oriental fashion on the ground in a semicircle about the door, and having a piece of sheepskin or a bygone rug to keep them off the bare ground or the rough stone floor, as the case may be. As to the "bench," it must be understood that there is no native wood whatever in this part of Syria, except the few olive trees which



MOTHER-OF-PEARL WORKER OF BETHLEHEM.

are rough, crooked and scraggy. In this connection, however, I will say each tree is taxed by the Turkish Government 50 to 80 cents a year, and so when it is unproductive it is soon dug up, for the roots as well as the trunk are valuable for wood. Just here is where the pearl worker's bench comes in, for it consists of a piece of the crooked trunk of an olive tree, the length depending on how many points of bearing or touch it has on the floor, three at least being required to make it solid enough to work on. The workmen then cuts away two or three spots about the middle and ends where he can screw on a vise with high jaws about four inches long. Into this vise he screws the various wooden filing blocks that he works on; thus the workman has utilized what is at hand in the way of wood, and at the same time gets a bench such as he wants, according to the Oriental way of thinking and working.

On these filing blocks he saws the pearl shells into strips or blocks, drills them with a bow and files or works them into various shapes for crosses, crucifixes, paper cutters and every conceivable article in which mother-of-pearl has a value as a manufactured article. Many of the shells are engraved on blocks held in the

vises, generally representing some scriptural scene. They are also often perforated. In some of the fine white ones the details are worked out very carefully and the article brings from \$10 to \$20, while the cheaper ones can be bought as low as 75 cents each. Several of the dealers in the finished work are quite enterprising and export the work to Europe and the United States.

My trip back to Joppa was made again in the company of Mr. Floyd, who saw me safely on board an Austrian steamer and took leave of me in "due and ancient form."

(To be continued.)

## Queries by Circular Readers.

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

Two kind friends send to us versions of "The Selkirk Grace" inquired about by Geo. H. Ford, New Haven, Conn., and published in THE CIRCULAR of Sept. 8.

TROY, N. Y., Sept. 17.

Editor of THE JEWELERS' CIRCULAR:

I send "The Selkirk Grace" as I learned it in Scotland. Ask some Scotch friend how he learned it and contrast:

Some hae ma't an canna a't,  
An some hae nane thet want it,  
But we hae ma't an we can a't,  
And sae the Lord be thankit.

L. D.

CHICAGO, Ill., Sept. 6, 1897.

Editor of THE JEWELERS' CIRCULAR:

My attention was called to the inquiry by Mr. Ford, published in your number of the 1st inst. He will find the "grace" in the original Scotch in any publication of Bobby Burns' poems, the exact reading is this:

"Some hae meat and canna eat,  
And some would eat that want it;  
But we hae meat and we can eat  
Sae let the Lord be thankit."

Yours sincerely,

FINLAY M. DRUMMOND.

GRANVILLE, N. V., Sept. 15 1897.

Editor of THE JEWELERS' CIRCULAR:

Please state if the Optical bill in New York State was passed and when, and where examinations are held, if the bill passed.

Yours truly,

FAY McFADDEN.

**ANSWER:**—The bill in the New York Legislature last session "To Regulate the Practice of Optometry" was defeated by the merest margin in the Assembly just before the close of the session. Therefore correspondent does not have to be examined.

ILION, N. Y., Sept. 2, 1897.

Editor of THE JEWELERS' CIRCULAR:

In your issue of May 5 you published an act passed relative to providing for the licensing of transient retail merchants in villages and towns. Will you kindly give me the address of the officer to whom I could write for a copy of this law as passed by the legislature?

Yours truly, O. B. RUDD.

**ANSWER:**—If correspondent addresses his letter to Secretary of State, Capitol, Albany, N. Y., he will doubtless receive in due season a copy of the bill referred to.



## BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work is done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

BROOKLYN, N. Y., Sept. 25, 1897.

Editor of THE JEWELERS' CIRCULAR :

Who makes a Catskill coffee spoon, the one with two cats' heads and the word "Kill" on handle?

A. A. WEBSTER & CO.

ANSWER.—J. T. Henderson, Catskill, N. Y., and P. O. Box 354, New York, is the maker of this spoon.

PROVIDENCE, R. I., Sept. 24, 1897.

Editor of THE JEWELERS' CIRCULAR :

Can you enlighten me who manufactures the "Security Key Chain" for knife, whistle, etc.? I have same inquiry from the other side and would like to know if they are of American manufacture.

Yours truly,

JULIUS EICHENBERG.

ANSWER:—R. H. Ingersoll & Bro., 65 Cortlandt St., New York, are makers of the "Security" key chain.

LEXINGTON, Ky., Sept. 23, 1897.

Editor of THE JEWELERS' CIRCULAR :

Having a coin of old gold which I wish to dispose of, I write concerning the value and what you would pay for it. I enclose print of the coin, which is dated 1728. Is there not a premium for such and what is the highest you are willing to pay? Awaiting for full particulars, I remain,

E. W. PERKINS.

ANSWER:—THE JEWELERS' CIRCULAR Publishing Co. do not buy old coins. The Scott Coin and Stamp Co., 183 Broadway, New York, say that the coin is a Louis D'Or and is worth about \$4.50, there being no premium on it.

BRIDGEPORT, O., Aug. 19, '97.

Editor of THE JEWELERS' CIRCULAR :

Knowing your ability to answer any question, I would appreciate having you or some of your friends mail me one or more firms that handle wheat in one or ten car shipments in your city. Obliging yours truly,

CHAS. D. SMITH.

ANSWER:—The wheat question is a little out of our line. However, Cowing & Roberts, 416 Produce Exchange, New York,

are, we believe, perfectly reliable. Two other firms in the Produce Exchange are McIntyre & Wardwell and Milman, Bodman & Co.

MONTGOMERY, Ala., Sept. 25, 1897.

Editor of THE JEWELERS' CIRCULAR :

Please let me know the address of Barbour Bros. Co., silver platers, and oblige,

Yours truly,

WILLIAM BLACK.

ANSWER.—By Barbour Bros. Co., silver platers, we suppose correspondent means the Barbour Silver Co., manufacturers of silver plated ware, 60-64 Market St., Hartford, Conn.

SELINGSGROVE, Pa., Oct. 3, 1897.

Editor of THE JEWELERS' CIRCULAR :

Please inform me through columns of THE JEWELERS' CIRCULAR the names of some of the best optical papers published and addresses. I mean papers that pertain to the optical business. Please answer in following issue of THE CIRCULAR if possible.

Yours respectfully,

A. M. KLING.

ANSWER:—The only exclusively optical trade publication in America that we know of is the *Optical Journal*, 48 Maiden Lane, New York. *The Keystone*, Philadelphia, Pa., monthly, and our paper, THE JEWELERS' CIRCULAR, have optical departments.

### As to Duty on Reimported Goods.

WASHINGTON, D. C., Sept. 29.—In reply to a letter from Thomas Loliber, Boston, Mass., in regard to the entry of an imported statue shipped by him to Canada, Assistant Secretary of the Treasury Howell stated that the same, having passed out of the custody of the officers of the customs, would be subject to duty on reimportation, under provisions of Article 909 of the customs regulations of 1892, notwithstanding the fact that Mr. Loliber had not parted with its ownership and that it was "under bond" while abroad.

## Trade-Mark Information.

Note—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

WEST WINSTED, Conn., Sept. 24, 1897.

Editor of THE JEWELERS' CIRCULAR :

We want some information. A young lady (a prospective bride) received as one present 12 spoons and one larger spoon or ladle in a case. The spoons are four inches long with a perfectly round  $1\frac{1}{4}$  inch gilt bowl. The larger spoon (or ladle) is  $7\frac{1}{2}$  inches long with long thin handle and a  $1\frac{1}{2}$  in. round bowl. What are they or what is it? They are stamped

STERLING 925 

Please send us a copy of your book of "Trade-Marks." We have needed it many times and guess it is about time we had it. Please reply at your earliest convenience, and accept the sincere thanks of

Yours truly,

NEWTON & LINCOLN.

ANSWER:—The makers of the spoons referred to are Dominick & Haff, New York. Correspondent will find their trade-mark on page 41 of "Trade-Marks of the Jewelry and Kindred Trades," published by THE JEWELERS' CIRCULAR Publishing Co. The 12 small spoons are chocolate spoons. The large spoon or ladle has a long handle for the purpose of stirring up the chocolate at the bottom of the chocolate vessel, and is known as a chocolate mixer.

Bejeweled belts are a striking feature of woman's attire; they are worn, not only with fancy waists, but with outside coats of cloth and fur.

ESTABLISHED 1850.

C. F. RUMPP & SONS,

Manufacturers of

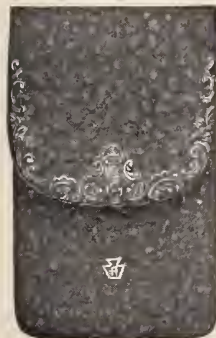
Fine Leather Goods,

Mexican Hand Carved Novelties.

Fifth and Cherry Streets,  
PHILADELPHIA.

NEW YORK SALESROOM,  
621 Broadway.

SEND FOR SPECIAL JEWELERS' CATALOGUE.



Pocket Books, Card Cases, Photo Frames, Dressing Cases, Cigar Cases, Music Rolls, Traveling Clocks, &c. Gold and Silver Mounted Goods.

WM. L. GILBERT CLOCK CO.,  
Manufacturers, FACTORIES, WINSTED, CONN.

SALESROOMS:

37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.

54 and 56 Madison Street, Chicago.  
Montreal, Canada.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.



**A.W.C.CO****American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.

Casing of Swiss Movements a Specialty.

**MOUNTED LORGNETTE CHAINS**

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.  
Our new lines of

**GOLD AND SILVER CHAIN PURSES**

are very extensive and desirable.

**ZIRUTH & MOORE,** 60 & 62 Arlington St.,  
Newark, N. J.**The "Benedict" Patent Collar Buttons.**

Enos Richardson &amp; Co., 23 Maiden Lane, N. Y., Sole Manufacturers.

None genuine unless stamped "Benedict" and date of Patent.

**The Smitten Patent of Feb. 24, 1885.**

All licenses under this patent expired July 30, 1897. After that date anyone making, selling or offering for sale any collar button made under the above patent will be prosecuted to the full extent of the law.

**READ BENEDICT,**  
*Owner of Smitten Patent No. 312,770.*

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS  
OF REGULAR SIZE.

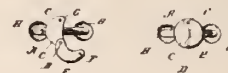
**MATHEY BROS., MATHEZ & CO.,**SEND FOR  
PRICE LIST.

SOLE AGENTS. 21 &amp; 23 Maiden Lane, N. Y.

**The Latest Patents.**

ISSUE OF SEPT. 28, 1897.

**590,618. DOUBLE COLLAR BUTTON.** HERVEY Z. KIMBALL, Brooklyn, N. Y. Filed Nov. 24, 1896. Serial No. 613,246. (No model.)



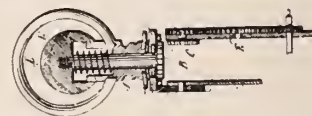
In combination, a yoke, a shank projecting from the center thereof, a section of a disk carried by said shank, a similar section pivoted at one corner to the first named section, a detent formed on one section adapted to engage a depression in the other, and two buttons projecting from the ends of the yoke on the opposite side from the shank.

**590,798. MAGNIFYING-GLASS.** ANTON WAGNER, Philadelphia, Pa. Filed Nov. 25, 1896. Serial No. 613,366. (No model.)



A magnifying-glass consisting of a head formed of two cylinders detachably connected at their inner ends, lenses in the outer ends of said cylinders, and a spring holding said lenses in place.

**590,856. STEM WINDING AND SETTING WATCH.** WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., same place. Filed Dec. 8, 1894. Serial No. 531,221. (No model.)



In a stem-winding and stem setting watch, the combination with a longitudinally-movable and rotatable stem, of a setting-pinion rigidly secured to the inner end thereof, a winding pinion loosely mounted upon the said stem, with which it is coupled for rotation when the stem is moved longitudinally outward, an intermediate winding-pinion placed against the outer face of the back movement-plate, mounted upon a stud projecting outwardly therefrom, and constantly in-mesh with the said winding-pinion; an inner intermediate setting-pinion placed against the inner face of the front movement-plate and mounted upon a shaft passing through the said plate near the edge thereof, and projecting beyond its outer face; an outer intermediate setting-pinion secured to the projecting outer end of the said shaft, and bearing against the outer face of the said front movement-plate, a dial-wheel into which the pinion last-mentioned meshes, a dial-pinion, a spring co-acting with the said stem to force the same outward and maintain it normally in that position, and means interposed between the case and the watch-movement proper for holding the winding pinion against displacement when the stem is pushed inward against the tension of the said spring.

**590,922. STEREOSCOPE-FRAME.** HERBERT S. WALBRIDGE, North Bennington, Vt. Filed May 20, 1896. Serial No. 592,304. (No model.)

**EXPIRED PATENTS.**

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Oct. 5, 1897.

**232,812. BUTTER DISH.** THOMAS J. PAIRPOINT, New Bedford, Mass.

**232,985. EYEGLASS.** SAMUEL LEVIN, Pittsburgh, Pa., assignor of one-fourth of his right to Nicholas Snyder, same place.

**232,832. MANUFACTURE OF SHEET METAL SPOONS.** PHILIP LESSON, Newark, N. J., assignor to Dover Stamping Company, Boston, Mass.

**232,849. ORNAMENT FOR JEWELRY.** FREDERICK TIFFANY, Newark, N. J.





## Cleaning and Restoring Clock to its Natural Color.

YOAKUM, Tex., Sept. 18, 1897.

Editor of THE JEWELERS' CIRCULAR:

Will you be kind enough to give me a recipe for cleaning a clock movement and restoring it to its natural color? It seems as though it had been boiled in lye and is very black. Thanking you in advance, I am very truly yours,

JOHN C. JONES.

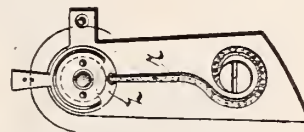
ANSWER:—The esteemed correspondent of THE CIRCULAR desires it to "embark upon a sea of troubles." From his statement, he ignores what caused the blackness—but just here's the rub. THE CIRCULAR could name any quantity of agents that would eat away a black coat, but then gentle persuasives must be employed to restore the clock to its pristine state of purity. It appears as if a fad had sprung up among clock and watch owners to "repair" their clocks and watches. Not long ago a CIRCULAR man surprised a watchmaker in a small town busily engaged wasting any quantity of elbow grease to restore a black clock movement that had been steeped or boiled in soda lye to an appearance that properly behaving clocks should have. The unfortunate benchman, however, was doing it by mechanical means, chalk and alcohol. Now, on this bit of experience the editor bases the presumption that correspondent's clock was likewise treated with some alkaline bath. If this is correct, then chemistry teaches that an acid will neutralize the alkali. Let him prepare a bath in a porcelain or stone vessel of, say, one gallon water, to which add about one ounce of nitric acid; in this immerse the clock, from which all the steel parts have been removed, and bring the bath to a boil, carefully watching the color. Should the natural color be restored, all right; if not, add  $\frac{1}{4}$  or  $\frac{1}{2}$  ounce more acid. When the color is restored withdraw the movement and plunge it into a pot of boiling water, in which rinse well. This will neutralize the acid sufficiently. Any former gilding has, of course, been eaten off by the previous treatment with lye. This will suffice for an ordinary movement.

But if, however, correspondent thinks the movement warrants the expense of gilding, let him prepare a bright acid dip, composed of one-half of oil of vitriol and nitric acid. The work is first dipped into this, then plunged immediately into water, then again into the acid dip, then again into water, continuing this proceeding until the brass is perfectly bright and clean,

ending the operation with the water. It must then be thoroughly rinsed in clear water and dried in boxwood sawdust. Next comes the gold dip. This gives a beautiful yellow gold to color bright acid dipped brass articles. Dissolve 5 dwts. of gold chloride in water, precipitate with ammonia, thoroughly wash the precipitate, and add it to 1 gallon water, 2 pounds yellow prussiate of potash and 2 pounds sal soda. Boil all together and use at about 150 to 175 deg. Fah. After the work is dipped into this and becomes gold plated, it should be rinsed in water and dried in hot boxwood sawdust. Parts wanted bright should be burnished. Best of all, however, is, if he has a gilder in his or adjacent town, to send the movement to him to be gold plated, so as to be rid of all trouble.

## Novel Compensation by Regulator.

AMONG the various interesting arrangements in the National Exposition at Geneva in 1896, says the *Journal Suisse d'Horlogerie*, was also a regulator system with compensation for the purpose of equalizing the changes of temperature and compensating the differences of rates in watches without compensation balance. The novelty was invented by Dr. Lausel-Campiche, of Zurich, Switzerland. This



extremely simple device, shown in accompanying illustration, for which a patent has been issued the inventor in Switzerland, can at a trifling expense be used for all kinds of balance timepieces, and furnishes results far superior to those obtained heretofore with ordinary balances. The compensating piece consists of a bimetallic strip *r*, which is laid spirally around the bridge screw, and which with the point of its straight free end depths into a groove of the index ring *s*. The index ring revolves freely around a neck of the index plate, and therefore can follow the motions of the compensator *r*, produced by the changes of temperature, whereby an equalizing correction of the rate is effected. The inventor had exhibited a 24-ligne cylinder watch of ordinary quality, which bore the compensation. The watch was in April, 1896, subjected to an observation, and

showed the following variations in its daily rate:

DEVIATIONS IN SECONDS.

Temperature.	With Compensator.	Without Compensator.
Ordinary .....	+ 5.4	— 56.0
+ 6° .....	— 13.9	— 135.0
Ordinary .....	+ 5.9	— 94.0
+ 35° .....	+ 21.2	+ 156.0
Ordinary .....	— 1.6	— 4.8
Ordinary .....	+ 10.0	— 27.0
Ordinary .....	+ 13.5	.....

It is to be stated that above sign — represents the acceleration, and + the retarding of the watch, as compared with mean time. The watch lay in a horizontal position during the observation, with dial up. H. Grossmann, director of the horological school at Neuchâtel, says in his report to the inventor, that he was satisfied that the disturbing influence of the changes of temperature was diminished largely by the new compensation.

## Restoring the Color of a Nickel Movement.

THE following method for restoring the color of a nickel movement is recommended by a correspondent. Take 50 parts rectified spirits of wine, one part sulphuric acid, and one part nitric acid. Dip the pieces for about 10 or 15 seconds into this for about ten of fifteen seconds into this bath, then rinse them in cold water, and throw into rectified spirits of wine. Dry them with a piece of fine linen or in sawdust. Nickel and the majority of other metals which are liable to tarnish, may also be restored to their original color by dipping into the following bath: Dissolve in half a glass of water, six or seven grains of cyanide of potassium; plunge the pieces into this solution, and withdraw them immediately. As the cyanide mixes well with the water, it is sufficient to rinse them at once in the latter to destroy any traces of the acid. After this, dip the pieces in spirits of wine, and dry in boxwood dust to keep them from rusting.

The balance spring even may be subjected to this operation without any danger. If the pieces to be restored are greasy, they must be cleaned in benzine before being dipped in the cyanide, because it will not touch grease. Cyanide of potassium being a violent poison, great care must be exercised and the operation should be performed in a well ventilated place. The same bath, preserved in a bottle, may be used for a long time.

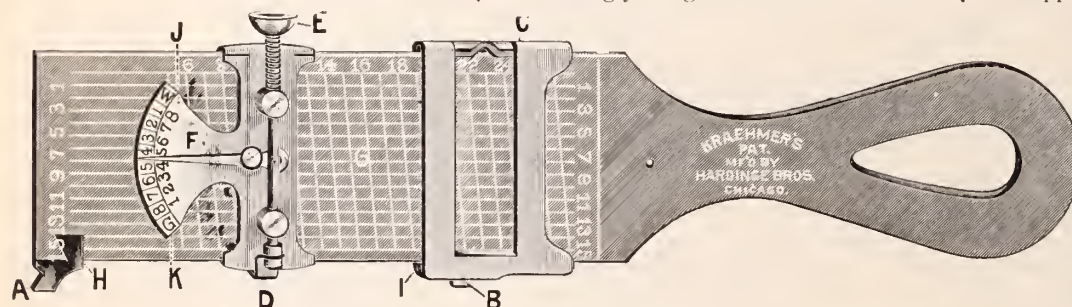




## Horological Inventions.

### NEW WATCH GLASS MEASURER.

The illustration here shows a new watch glass measuring instrument, the invention of O. C. Kraehmer, Galena, Ill. It is manufactured by Hardinge Bros., Chicago, Ill., and is now on the market. The feature of the tool which is most worthy of mention is its capacity to measure exactly the diameter of a bezel on a watch, showing instantly what size and height of glass are required, and there-



NEW WATCH GLASS MEASURING INSTRUMENT.

by doing away with the danger of breakage in trying to force too large a glass in the bezel, or putting in a glass too high or too flat. It furthermore measures accurately the size and height of any watch glass without changing the position of the glass.

The parts A, B fit into the bezel of the watch and line C reads exactly the size of glass to fit the bezel. The part D is then placed over the center post and pressed down with the finger at E, and the hand F will indicate the exact height number required on the number line J. The tool is fitted to the standard Geneva gauge, so that glasses can be put in their places with gauge and numbers, and will correspond if they are properly sized. To measure glasses after getting the size for the watch, place the glass concave side up against gauge between point H and I, and the line J will read the size of glass. Part D, of height gauge is then placed over the center of the glass and part E is pressed down with the finger; the number of height is shown by hand F on the number shown on line K. The glass being reversed, the height figures on the gauge are also shown. The tool is provided with adjustable parts.

### NOVELTY IN MOTION WORK.

Hugo Heilmann, of Dessau, Germany, has obtained an Imperial German patent for simplifying the usual motion work as hereinafter described.

Fig. 1 represents a motion work as used by the inventor for mantel clocks. The train is calculated in such a way that the third wheel makes per hour a round num-

ber of revolutions (either five or six). The front third wheel pivot is heavier and longer than usual, and the part projecting above the plate has a double pinion, as shown on an enlarged scale separately on the left of the illustration. Both cuts and description are copied from *D. Uhrmacher Zeitung*.

The hour wheel has 120 teeth, if the third wheel revolves 5 times per hour, or 144, if 6 times. The double pinion carries the hour wheel securely along. The hour hand has an elastic pipe, and the shoulder on the hour wheel is turned somewhat tapering toward the back, so that the hour wheel can be revolved with some friction upon its axis without undue advance. The minute hand also can turn with friction upon its axis. When setting the hands each is moved singly. Fig. 2 shows the form used

by Mr. Heilmann as motion work for watches. Upon the prolonged front pivot of the third wheel he has placed a gathering pallet *s*, while the hour wheel *S* has ratchet-like teeth, and is held by a star spring *F* in its incidental position.

Since here the hour wheel is advanced only one tooth at each revolution of the

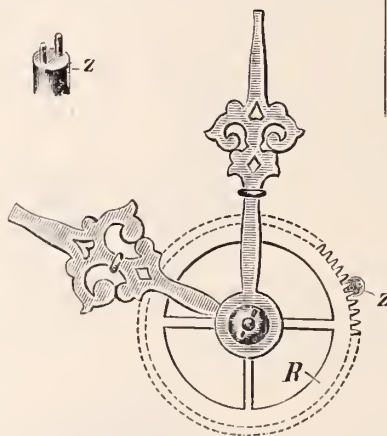


FIG. 1.

NOVELTY IN MOTION WORK.

third wheel, it is necessary to have only one-half as many teeth as that of the motion work shown in Fig. 1. At any rate, the teeth number 60 or 72 is relatively quite high, although the hour wheel of this construction is much larger than in ordinary motion works.

The inventor says he has constructed a number of watches, alarm clocks and regulators according to this system, and the customers who bought them are quite pleased with them.

## Workshop Notes.

**The Action of the Escapement.**— The force of the balance mass in revolving winds up the reciprocating spring, and as soon as this spring has secreted all the force of the balance the motion is reciprocated by the uncoiling of the spring. Arrived at the place of the escapement are (where the lever is lying at the proper angle against one of the banking pins), the roller pin jewel enters the lever notch, and the reciprocated force of the balance, by the aid of the roller pin, now moves around the lever and pallets sufficiently to draw the locking out from under the escape wheel tooth, and all the mechanism being then set free the escape wheel moves forward again over the impulse plane of the opposite pallet, giving another impulse to the pieces and again another tooth of the wheel drops on to the opposite locking, the wheel resting there and stopping all the machinery, while the roller and balance vibrate freely as before.

**To Burnish a Pivot.**— The burnishing of a pivot is a process that must be very carefully performed, and the burnisher used must not scratch the shoulder. A conical

pivot is more easily made than a straight pivot with a shoulder, and like it should be brought to the required size, that is, the pivot should stick in the hole before the polisher is used. There is also a difference of opinion as to the proper shape of a polisher for conical pivots. Some make the polisher quite straight, rounding off the corner to the shape of the pivot all the length that is used. Some prefer a taper polisher, as some part of it comes in contact with the pivot while passing over it,

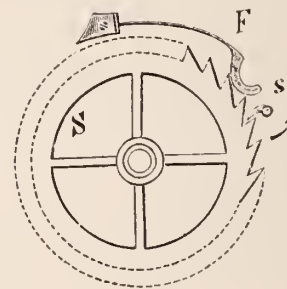


FIG. 2.

and therefore polishes it in the shape it has been left in by the graver; this will be seen by using a small oval burnisher to finish the graver with. Generally speaking, fine red rouge used on a brass or bell metal polisher will bring up a pivot very smooth.

Independence, Mo., is placing a new town clock in the court house steeple. The old one did continuous service for 25 years and kept good time.

# The Gold Cure and the Gold Fever

are not the sort of gold questions that interest us. The only gold question upon which **our** interest is centered is: To put as much of the precious metal as we possibly can into

## Fahys' "Honest" 14k. Gold Filled Cases.

It's a policy which will eventually put more of the precious metal into our pockets, than if we'd put less of it into our goods.

See the point?

By the way: How about that new line of ours—these new cases, guaranteed 25 years? They have solid gold bows and joints and are "winners without equal." Have you ordered any of them yet?

THIS



TRADE MARK

IS STAMPED IN EACH CASE.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$20.00		\$18.00
16 "	20.00	25.00	18.00
12 "	16.00		
6 "	14.00		
0 "	13.00	16.00	11.00
0 " Skylight.		-	9.00

**Screw Bezel and Back, O. F.**

18 size,	-	-	-	\$14.00
16 "	-	-	-	14.00
12 "	-	-	-	13.00
10 "	-	-	-	13.00


—◆—

ALL SIZES MADE IN  
**Jurgensen, Bassine**  
and  
**Fancy Shapes.....**

—◆—

No Extra Charge for Engraving.  
Solid Gold Bows and Joints.  
All Hand Engraved.  
No Coloring or Gilding.

THIS



TRADE MARK

IS STAMPED IN EACH CASE.  
Warranted 15 Years.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$14.50		\$13.00
16 "	14.50	19.50	13.00
12 "	14.00		
6 "	12.00		
0 "	11.00	14.00	
0 " Skylight,	-	-	8.00

**Screw Bezel and Back, O. F.**  
**Montauk.**

18 size,	-	-	-	\$9.00
16 "	-	-	-	9.00
12 "	-	-	-	9.00
10 "	-	-	-	9.00

—◆—

ALL SIZES MADE IN  
**Jurgensen and**  
**Fancy Shapes.**

—◆—

No Extra Charge for Engraving.

These prices are according to Jewelers' Circular Key.

**JOSEPH FAHYS & CO.**  
**Established 1857.**

**FAHYS BUILDING,**

**NEW YORK.**





F 68



A 422



A 423



F 314

## A Few More Samples of the New Line.

Order Early and Often.

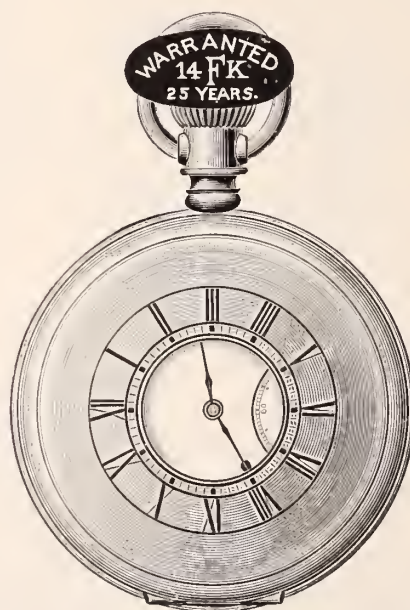
These Goods are Guarant-  
eed for 25 Years.



F 316



F 315



F 10

# JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING,

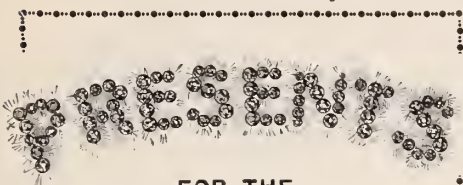
NEW YORK.



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with *THE CIRCULAR* regarding any advantageous device or plan that they are utilizing in connection with their business.

RETAIL AD. CUT. NO. 51.



### FOR THE HOLIDAYS.

We have Presents for Mother,  
Father, Daughter, Son, Sister,  
Brother, Sweetheart, Lover,  
Uncle, Aunt or Cousin. We  
have presents

IN GOLD,  
IN WATCHES,  
IN GEMS,  
IN SILVER,  
IN CLOCKS,  
IN BRIC-A-BRAC,  
IN CUT GLASS,  
IN ART METAL,  
IN LEATHER,  
IN PORCELAIN.

**2000  
ARTICLES**

**25 cents to 2,500 dollars,**  
from which to make selection. An inspection of our stock will satisfy the most exacting taste and all purses.

### Sterling & Karat,

JEWELERS,  
SILVERSMITHS,  
WATCHMAKERS,  
19-20 Century Street.

The above ad. is offered as a suggestion for a general announcement of a retailer's holiday stock of jewelry, watches, clocks, silver ware, bric-à-brac, cut glass, etc. We think it would be effective as a forerunner of a series of ads. particularizing certain attractive goods at attractive prices.

### ELECTROTYPES

of the cut in above ad. will be furnished for 50cts. each, two for 80 cts. or three for \$1.15 postpaid.

#### ORDER BY NUMBER

From THE JEWELERS' CIRCULAR PUB. CO.,  
189 Broadway, N. Y. City.

### Ideas and Schemes of Jewelers.

D. H. Blinn & Co., Hartford, Conn., advertise to lend watches while repairs are being made on those of customers.

The 12 strokes of the fire bells in Indianapolis, Ind., at 12 o'clock noon, are struck from the jewelry store of F. M. Herron.

W. F. Sellers & Co., Altoona, Pa., have placed in the post office a fine regulator six feet high, with their name printed on the front.

Avery, the Columbia, S. C., jeweler, advertises that he has on exhibition a silver brick with the United States Government stamp on it.

As a feature of their display at the exhibition held recently in Minneapolis, Minn., Jacobs & Co., jewelers, had the largest watch ever made that will give correct time.

A. G. Schwab & Bro., Cincinnati, O., have on exhibition in one of their windows a case of fac-similes of the largest diamonds in the world, beginning with the Grand Mogul.

M. L. Stanton, jeweler and optician, Riverside, Cal., has inaugurated a new departure in his business, being nothing less than a thorough personal canvass of the country once a month. His conveyance is a road wagon, drawn by a fine bay.

In the prize photographic window competition instituted by the Eastman Kodak Co., to Anderson & Houghton, jewelers, Little Falls, N. Y., was awarded eighth prize. A fine engraving of this window was published in *THE CIRCULAR* of Sept. 8.

Jeweler Blocher, Chambersburg, Pa., has done away with the electric light fixture in the front part of his store, and in its place has erected a handsome arch of oak on which are six incandescent lamps, the whole making an attractive appearance as one enters the store.

It is not generally known that Paul Revere, the Revolutionary patriot, was a silversmith as well as an engraver on wood. Two silver porringers said to be of his handiwork and certainly bearing the mark "Revere," are hanging in a shop window on Bellevue Ave., Newport, R. I. The shopkeeper holds them at the modest price of \$1,000 for the pair. Their bullion value is not far from \$25. They are well turned vessels and do not show much wear.

"Eye Protectors for Bicyclists" is the sign in the window of the Genesee Optical Co.'s store, Main St., Rochester, N. Y., that catches the eye of passers-by. Anything in the line of bicycle sundries is certain to arrest the attention of the public, especially that large contingent that knows the delights of bicycle riding. The new device is known as Bennett's celluloid eye shield, and is intended not only for cyclists, but also for motormen, engineers, drivers, tourists, trolley parties and pleasure seekers in general.

### A "Klondike" Display in a Jeweler's Window.

ONE of the most attractive window exhibits ever seen in Portland, Ore., was that of A. Feldenheimer's jewelry store, during a couple of days in August, when it contained 26 gold bars and about 100 ounces of nuggets, the result of a two months' run of one of Oregon's hydraulic mines. The value of the exhibit was about \$75,000; the gold being worth about \$18 an ounce. This dazzling array of gold bricks at that time, when everyone's thoughts were of Klondike, drew such a large crowd that the sidewalks in front of the store were crowded to the curb, and police assistance was necessary to permit of traffic on that side of the street. The bars were accompanied by photographs of the mine, taken when in full operation.

### Odd Juxtaposition of Things.

AS an instance of the way various articles of merchandise are thrown together, the following of a firm in Sylacauga, Ala., is given. From its tone one can almost see the side of meat and delicate Waltham side by side, and the chamois skin and molasses can most surely lie side by side:

#### AN \$85 DOLLAR PIANO GIVEN AWAY!

We will give away this piano on Dec. 24, 1897. Each customer will get a souvenir check with each 25 cent purchase of jewelry or \$1 worth of groceries or furniture from now until Dec. 23, and the one presenting the greatest number of these checks by 6 o'clock P. M., Dec. 24, 1897, will be awarded this beautiful and fine-toned Automatic piano. It is now on exhibition at our store, and may be heard any day.

We carry a full and complete line of groceries and furniture. We have the nicest line of jewelry in the city which we guarantee from 5 to 20 years.

E. JOHN & CO.

### Jeweler England Adopts Some New Ideas.

GEORGE H. ENGLAND, Holyoke, Mass., gave a formal opening at his new jewelry store at 253 High St., on the evening of Sept. 24. The hour appointed was 8 o'clock, and promptly on the hour the doors were thrown open. Just as promptly the crowd took possession of the store. During the evening fully 2,000 people visited the store. An orchestra gave a nice program, and 1,200 pinks were given out to woman callers. The supply ran short very early.

The store is prettily arranged. It is furnished in antique oak and white enamel. The rear of the front part is a solid mirror ornamented at the top with a handsome onyx clock. At the right of the rear is Mrs. England's private office and at the left the optical department. Back of the private office is the work room. Salesmen will be entertained at Mr. England's store at the rear instead of the front hereafter. Mr. England makes a new departure in his store in the matter of engraving. It has been his custom to give three engraved letters free with purchases. Hereafter all engraving will be given.

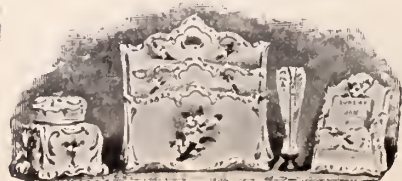
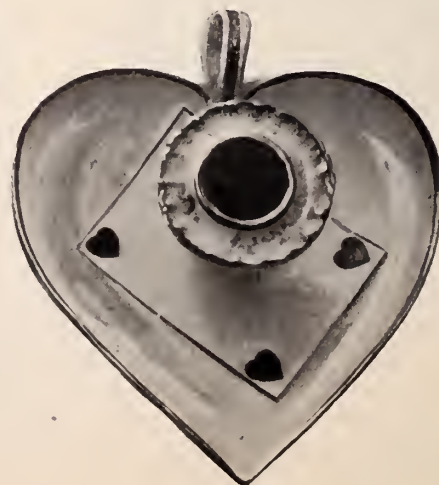


# BAWO & DOTTER,

Importers, Manufacturers and Commission Merchants,

26, 28, 30 and 32 Barclay St., New York.

We Carry Everything Adapted to  
the Wants of the Jewelers.







## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

### NEW DECORATIONS IN BONN VASES.

**A**LTHOUGH Wein, or Old Vienna style, is the name best describing the new effects in Bonn vases, just opened by C. L. Dwenger, 35 Park Place, New York. In these the body colorings of light green, maroon and gold are handsomely set off by the fine floral panels which they surround. Other new effects in Bonn just opened include a rococo decoration of matt body colors with bunches of flowers outlined in gold, and a number of decorations in old Dutch styles. The former effects are shown on a line of vases, urns and flower jars, and the latter upon only large pieces such as umbrella stands. Several pretty and decidedly new decorations have been added to the assortment of Imperial Crown pottery here displayed.

### NEW ASSORTMENT OF FRAMED MINIATURES.

**H**ARRIS & Harrington, importers, 32-34 Vesey St., New York, have just received another large consignment of the framed miniatures on ivory and copper, mentioned in this column a few weeks ago. These beautiful goods have proven one of the most salable of the artistic products of this kind offered to dealers this season, and their continued success is confidently expected. Among other lines attracting attention of visitors to this firm's warerooms are the French vases in Sèvres styles and the extensive variety of subjects in French bronze figures, busts and cabinet ornaments.

### THE CHARACTER OF OF THE MADONNA CUTTING.

**A** NEW cutting of the Pairpoint Manufacturing Co., called "Madonna," differs radically from all its predecessors this season, in that it revives the old English effects in design, but combines them with the perfect workmanship of the American glass cutters of to-day. The salient features of this design are its border of elliptical lenses, and a wide band of octagon diamonds, which with additional prism

cuts surrounds a 10 pointed star, made of double pentagons. The central star is notable for its elaborate and delicate detail work. The "Madonna" is not a cutting that will appeal to the "faddist," but is one that will, no doubt, last for many seasons and continue to grow in popular favor. While showing the character of a high grade design, it is cut on jugs and bowls of a medium grade in many sizes, and in a variety of shapes. The "Madonna" may be seen at the company's New York warerooms, 46 Murray St.

### EXTENSIVE LINE OF FRENCH CHINA.

**A**MONG the latest goods for the jewelry trade opened at the warerooms of Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York, is an assortment of fine French china from the firm's own factory, in Limoges. Large and handsomely decorated pieces are shown in plaques, plates and trays, the most striking being those in which finely painted bird studies cover entirely each article. In these are many game sets as well as the purely ornamental pieces. Full lines of table sets, novelties, articles for the desk, cabinet and boudoir, etc., are to be found in decorations entirely new this season. Among the most attractive designs may be mentioned those which approach in effect the old Sèvres and English styles, in which festoons of small colored flowers and gilt hand work play a prominent part.

### NEW PRODUCTS IN BERGEN CUT GLASS.

**T**HE beauty of the new "Crescent" cutting of the J. D. Bergen Co. is now clearly shown in the full line of cut glass ornamented with this design just opened at the company's New York salesrooms, 38 Murray St. It is a continuous pattern, combining chrysanthemums, stars and crescents in a manner that gives the pieces both a rich and brilliant effect. Another popular feature of this design lies in the fact that it has the appearance of being a cutting of higher grade than it actually is. It is fully illustrated in a recent circular issued by the company, which will be sent to the trade upon application.

THE RAMBLER.

## European Enamels.

From *The Art Journal*, London.

**O**NE great charm about the recent Exhibition of European Enamels at the gallery of the Burlington Fine Arts Club was that the objects were arranged as nearly as may be in chronological order, or rather in the order of technical development, so that it was possible, and indeed easy with the aid of the helpful essays by which Mr. Starkie Gardner and Mr. Alfred Higgins prefaced the catalogue, to trace the progress of enamelling from something like its infancy to something like decrepitude. The collection comprised the treasures of collectors such as the Duke of Devonshire, Earls Crawford and Home, Lord Balfour of Burleigh, Gen. Pitt-Rivers, the Rev. A. H. Sanxay-Barwell, Mr. Borrodaile, Mr. Breckenridge, Mr. Salting, Mr. J. E. Taylor, and others.

An enamel is defined by Mr. Starkie Gardner as a something in "metal coated with glass applied at its melting temperature." Before that was thought of, glass was applied to metal more or less after the fashion of ancient jewel-setting. The old Egyptians, and the Anglo-Saxon jewelers after them, enriched their goldsmiths' work with a mosaic of glass, used sometimes in association with, and often in imitation of, actually precious stones; true, they used precious stones mainly as color, in which respect glass answered the purpose almost equally well. A tray of Egyptian jewels, some of which are cloisonné with precious stones, was shown in Case XIV. side by side with an Anglo-Saxon jewel with cloisons fitted with inlaid glass in imitation of rubies and emeralds. Trinkets, according to Mr. Gardner, were made in Roman Gaul, in which glass inlay was just sufficiently melted to adhere to the setting; before that the glass mosaic was cemented into its metal cells. This mere fusing of the glass was already half way toward enameling. The workman had only to fill his metal cells with powdered glass (ground up into a paste), instead of solid pieces, and the fire did the rest.

The metal cells were in the first instance built up by soldering edgewise on to a surface thin strips or tapes of metal (cloisonné). The companion process, however,



## The Connoisseur.

(Continued from page 45.)

that of digging the cells out of the solid (champlevé) has rather an earlier, because a ruder, appearance. According to either process the "pastes" of vitreous color were embedded in metal, even where, as in early German work (a singularly beautiful example of which occurred in No. 1) the color of the paste was graduated, from grey to blue, from yellow to green, and so on. Indeed, until towards the sixteenth century it was rarely that any great expanse of enamel was left unbroken by intervals of metal—broad surfaces often in champlevé, in cloisonné more likely a mere network of lines. Case II. contained some very fine plaques of champlevé work (Limoges), originally book-covers, and, by way of interesting contrast to them, a cover in Russian cloisonné of much later date. Quite the most beautiful effect of mediaeval color was reached in the two ciboria in Case III. (both, it is said, English), one of which, with its copper blue ground, recalled the triumphs of the Chinese in this sort.

A most interesting survival (or was it a revival?) of the champlevé method was illustrated in Case XV., where there were shown a number of andirons, candlesticks and such like, which at first reminded one of a certain class of Russian work. It was

rather a surprise to find on nearer view that they were seventeenth-century English work—rude, but in its way dignified and decorative. The color is, of course, opaque, as was the case with early champlevé work—inevitably so as they were executed on brass or bronze, of which tin is a component part. It was by the addition of tin that enamellers gave to their colors density enough to hide the metal underneath—and tin, it seems, is so insinuating that its presence in the metal is enough to obscure the enamel in the process of firing.

It was on a ground of copper, silver, or gold that the luscious effects of transparent color were obtained such as were shown in Case XIV. and in the objects lent by Sir Charles Robinson; his valuable collection, however, being shown apart in a case by itself, was not so available for the purpose of consecutive study as those of collectors who have placed their treasures more unreservedly at the disposal of the committee. Just as champlevé was naturally used in the case of the baser metals, cloisonné was largely adopted by the goldsmiths—gold, for one thing, is very readily soldered. The two methods were also used in association, wires being introduced to break up the larger cells cut out of the metal ground; and this cutting up of a surface of one color with cloisons may be taken as evidence that the artificer found it for a long while beyond his means safely to fire

unbroken sheets of enamel. But in the fifteenth century there were made in Venice great copper vessels (fine examples of which were to be found in Cases XII. and XVA.) coated with translucent blue and green, and opaque white (with here and there, perhaps, a jewel of turquoise or coral color), and filigreed over with golden arabesque, not in the form of cloisons, but laid on to the enamel in the shape of gold leaf.

(To be continued.)

## Exhibit of Hand Painted China.

THE ninth annual exhibit of hand painted china, under the auspices of the Western Decorating Works, was held recently in Chicago, at 11-13 Madison St. Each year these exhibits are of wider interest; each year shows a larger number of artists participating. The last collection contained specimens of the foremost ceramic artists of America, represented both individually and under the heads of the leading ceramic associations. The Western China Decorating Works, at whose showrooms the exhibition was held, were established many years ago and are the largest china art decorating house in the west. They report that jewelers are yearly taking a greater interest in decorated wares and that their trade with jewelry houses has shown a steady and marked improvement.

# IF IT'S MADE IN FRENCH CHINA, WE HAVE IT.



Not Staples only, but Novelties especially designed for Fine Trade.

And all marked with the marks you know and your customers know.

HAVILAND & ABBOT, 29 Barclay Street, New York.





# Dresden China



—“Crossed-Swords” brand at that—in hundreds of pretty novelties; the sort suitable for small gifts, favors or whist prizes, as well as practical vessels for use upon the table. ENTREE PLATES in these decorations are now very popular and brighten up the whole dinner service.

We would be glad to make you up a little sample line or quote you prices on the different pieces. Don't think they are high priced—they're not.

## Henrichs & Company,

Makers and Dealers,

29, 31, 33 Park Place, New York.

Willets Art Belleek China:

First! The Rest: Nowhere.



Write for illustrations and particulars to

WICKE & PYE, 32-36 Park Place, New York.

Are You Handling It?



The Niland Cut Glass Co.'s Products

Write without delay.

**WICKE & PYE,**  
32-36 Park Place, New York.

**J. S. O'CONNOR,**  
Manufacturer of

**American Rich Cut Glassware,**  
ALL HAND FINISHED.

FACTORY,  
HAWLEY, PENN'A.

N. Y. OFFICE,  
39 UNION SQUARE.

## Fine Art Pottery,

French China and Glassware.

SUITABLE FOR

WEDDING AND HOLIDAY GIFTS.

**CHAS. L. DWENGER,**

IMPORTER,

35 PARK PLACE,

NEW YORK.

## A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . . .

**Webster-Whitcomb.**

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO  
**AMERICAN WATCH TOOL COMPANY,**  
Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.  
INCORPORATED 1894.

WALTHAM, MASS.



# LOUIS STRASBURGER'S SON & CO

DIAMONDS AND COLORED STONES.

16 MAIDEN LANE, N.Y. ~  
 103 STATE ST. CHICAGO.  
 25 BOULE HAUSSMANN, PARIS

**JEWELERS** contemplating buying their Fall and Holiday goods, will do well to call upon us and personally inspect our well assorted stock. Send business card for our

**Monarch Catalogue No. 52.**

**R., L. & M. FRIEDLANDER,**

30 MAIDEN LANE, NEW YORK.

**BAWO & DOTTER,**

26-32 BARCLAY ST.,  
 NEW YORK.

WE OFFER AT THE LOWEST  
 PRICE

A FULL LINE OF  
**ELLIOTT'S**  
 CHIMING MOVEMENTS.

AND OF  
 Hour and half hour move-  
 ments with brass or painted  
 dials.

We show more than 25  
 different designs of chiming  
 mantel clocks.

TRAVELING CLOCKS  
 GILT REGULATORS  
 FRENCH CLOCK  
 SETS  
 CUCKOO CLOCKS  
 PORCELAIN CLOCKS

ENGLISH CLOCK  
 MATERIALS.



**SOUVENIR SPOONS.**

...All Localities...

Belts, Chain Purses, Everything for Summer.

**CODDING & HEILBORN CO.,**  
 NORTH ATTLEBORO, MASS.



**35 YEARS OF  
 HONEST RETURNS**

IS OUR GUARANTEE OF SATISFACTION  
 TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

**JOHN AUSTIN & SON,**  
 ASSAYERS, REFINERS AND SMELTERS,  
 74 & 76 Clifford St., Providence, R.I.

*John Hancock*



**Plated Seamless Wire  
 and Aluminum Solder.**

144 PINE ST., PROVIDENCE, R. I.

**UNITED STATES SMELTING AND REFINING WORKS.**

**M. WOLLSTEIN,**

**SWEEP SMELTERS AND ASSAYERS, OFFICE 25 JOHN STREET, NEW YORK.**

Works: 3, 5 and 7 Oliver St., Newark, N.J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER. SOLE MANUFACTURER PHOENIX FLUX.

Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.



**Are You in Business for \$ & Cents?**

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver.

With our practical experience and up-to-date methods of

**SMELTING, REFINING AND ASSAYING.**

We are confident you will obtain better results.

**CONLEY & STRAIGHT,**  
 236 Eddy Street, PROVIDENCE, R. I.  
 N. B. JEWELERS' SWEEPS A SPECIALTY.



**S. O. BIGNNEY & CO.'S**

High Grade Chains lead in style, finish and quality, and as quick sellers.

**ASK FOR THEM.**



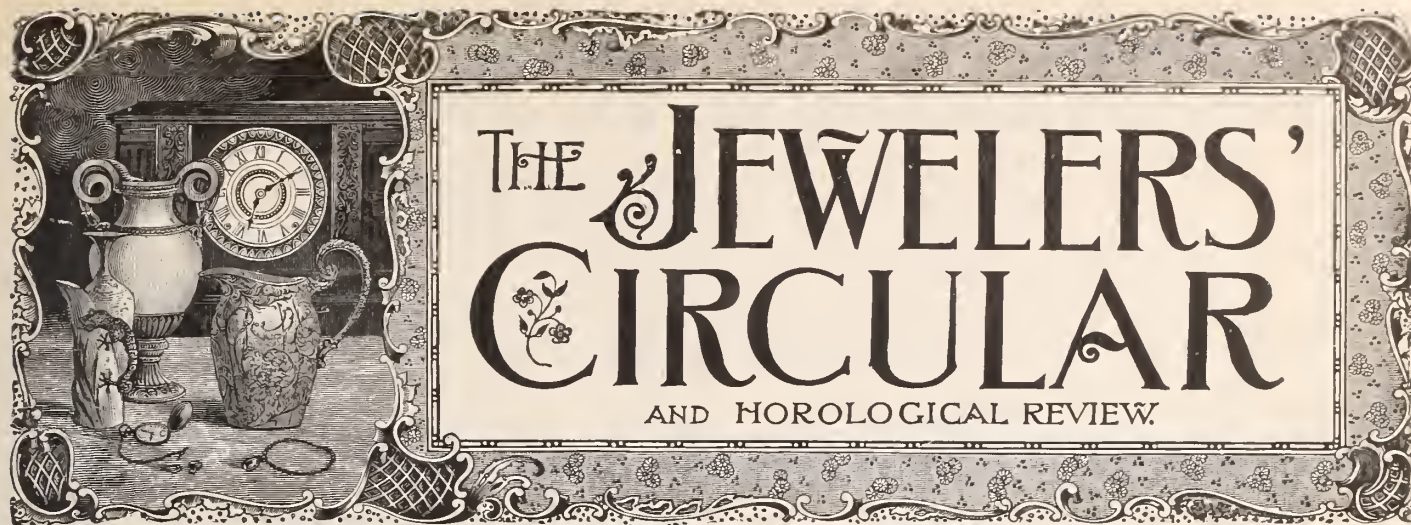
Gilt and Enamel Regulators at Lowest Prices.  
 All the Famous Makes and Patterns.  
 Apply for Price List.  
 FINE FRENCH CLOCKS, BRONZES AND VASES.

**Harris & Harrington,**

32-34 Vesey St., - - New York.

**DIAMONDS** Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, **DIAMONDS**  
 Cor. Maiden Lane, N. Y.





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VOL. XXXV.

NEW YORK, WEDNESDAY, OCT. 13, 1897.

NO. 11

## ARTICLES OF EXTREME LUXURY MADE OF PRECIOUS METALS.

AT Windsor Palace, London, is a notable work of silver, an illustration of which, made from a photograph, is here presented. This is a baptismal font in which every one of Queen Victoria's children has been baptized. The font was new on the occasion of the baptism of the Princess Royal on Feb. 10, 1841. It may be interesting to know that the expenses incurred in connection with the christening ceremony of the Prince of Wales and the subsequent festivities amounted to about £200,000. The present Crown jewelers, R. & S. Garrard & Co., London, supply the following information regarding the font: "This font was made by our predecessors, Messrs. Rundell & Bridge, and the only description we have of it is that set forth in the inventory of Crown plate in the Lord Steward's department. This description is as follows: A richly chased silver-gilt font with lotus border on triangular stand, with three cherubs with lyres." The font is elegant in form and exquisitely finished. This font belongs to that class of articles of extreme luxury which society in monarchical countries only seems to demand.

the slowness of the race to grasp new ideas must surprise one who realizes how sure it is ultimately to seize a good idea and get all out of it that is to be got. All of which is apropos of certain lucubrations in the *Sketch*, anent the death of Sir John Bennett. The noted watchmaker declared that

masters and men to induce them to try to produce the best possible watch at the least possible cost. But he was only denounced as a busybody. Yet it was about this time that Charles Dickens used to call frequently in Cheapside, and talk by the hour to the watchmaker who was fighting so hard

for his craft. One of the reforms which Sir John urged was the utilization of feminine skill, and one day Charles Dickens appeared in Cheapside with Mrs. 'Orion' Horne and two or three other ladies, and called out in his cheery tones, 'Bennett, I want you to put these women to work.' And Bennett did, giving them designs for watch cases to prepare. But English engravers stubbornly refused to engrave designs from feminine fingers, and the women workers had to give it up."

## Bound to Sell Something.

OCCASIONALLY we run across a mercantile curiosity, as, for instance, a man in Florida who advertised himself as "jeweler, watchmaker, barber, undertaker and justice of the peace," but we think the letter-head of Bascom Dowlin, Ozark, Ala., wins the belt for

diversity. It reads as follows: "Jewelry, repairing and engraving, musical instruments, sporting goods, groceries, candy and confectionery, fish and oysters, ice, cold storage, restaurant open day and night, largest dispenser of soda water in the city, bottler of all kinds of soft drinks."



SILVER-GILT FONT IN WHICH ALL THE ROYAL CHILDREN OF ENGLAND WERE BAPTIZED.

## The Decline of the English Watch Trade.

THE English are a curious compound of conservatism and progressiveness, asserts the *Critic*. This is not presented as a new discovery, yet every new illustration of

the watchmaking industry in England was killed at the Paris Exposition of 1878, which he attended as a Commissioner, receiving the Cross of the Legion of Honor.

"He saw that the Swiss produced better watches for less money than did English manufacturers, and he called meetings of



# The Middletown Plate Co.,

## MIDDLETOWN, CONN.

invite the attention of the trade to the

### Finest Line of

## Silver Plated Table and Toilet Ware

that they have ever produced.



also to

## Sterling Wares

unequaled in beauty of design and finish.

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### Salesrooms:

22 John St., New York,

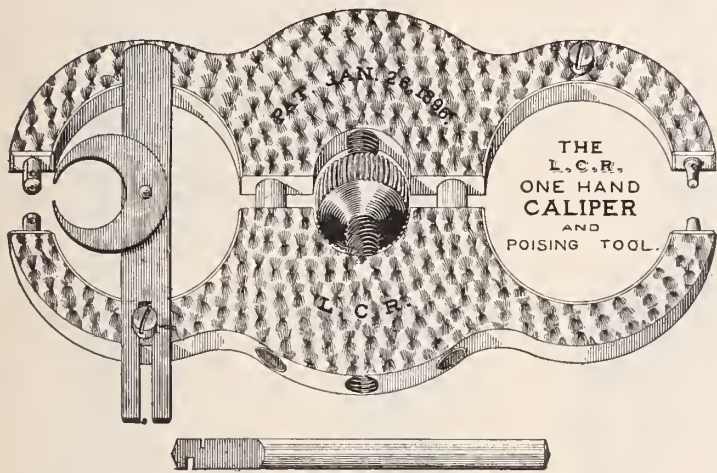
120 Sutter St., San Francisco, Cal.,

502 Masonic Temple, Chicago, Ill.

# A Complete Stock.

We have within the past sixty days invested large sums in the improvement of our stock with the desire of making it one of the cleanest up-to-date tool and material stocks to be found anywhere. It is our desire to lead in prompt service and correct matching of material at the lowest possible prices. We have fifty-five daily trains, and our special mail carrier for each train makes it possible for us to serve you more quickly than the larger cities.

## The L. C. R. One-Hand Parallel Caliper,



made accurately of fine watch nickel, finely finished, and the only Parallel Caliper that can be operated with one hand, leaving the other free to handle the work. You will find it superior to all other makes of Parallel Calipers now on the market.

**Price \$3.00**

## The E. F. B. Balance Trueing Caliper

is much used, and has been improved by the crescent-shaped balance guide; nothing to get out of order, as in the old style guides. It is made of the best watch nickel and well finished.

## Another Large Purchase of SILK GUARDS

makes it possible for us to give a 20 per cent. discount on all mounted and unmounted guards. These are the best made, being an American product. You will do well to order your silk guards of us. Goods well bought are easily sold.

**L. C. REISNER & CO.,** Successors to  
EZRA F. BOWMAN & CO.

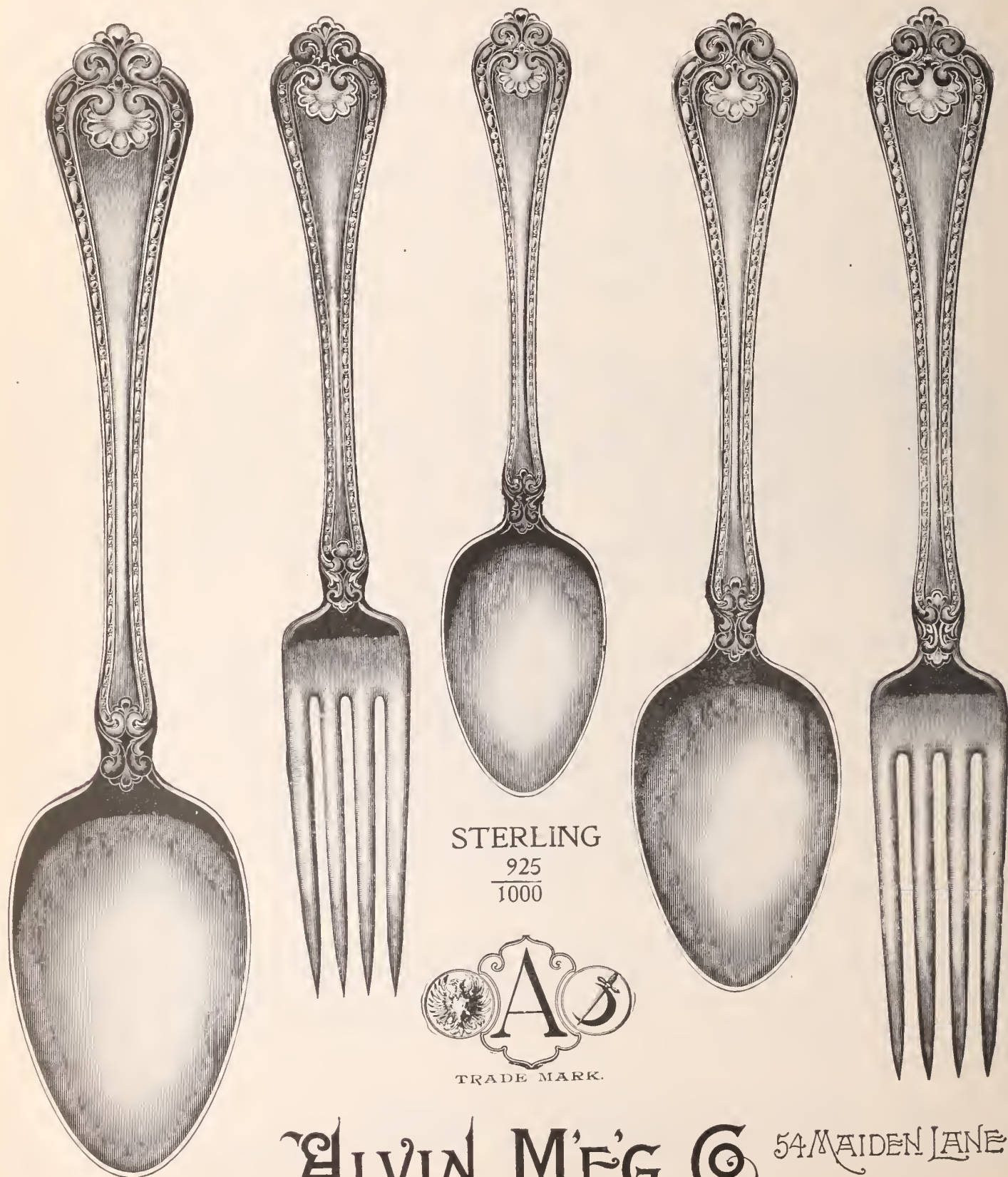
IMPORTERS, MANUFACTURERS AND JOBBERS,

WATCH MATERIAL, TOOLS AND SUPPLIES.

**Lancaster, Pa.**



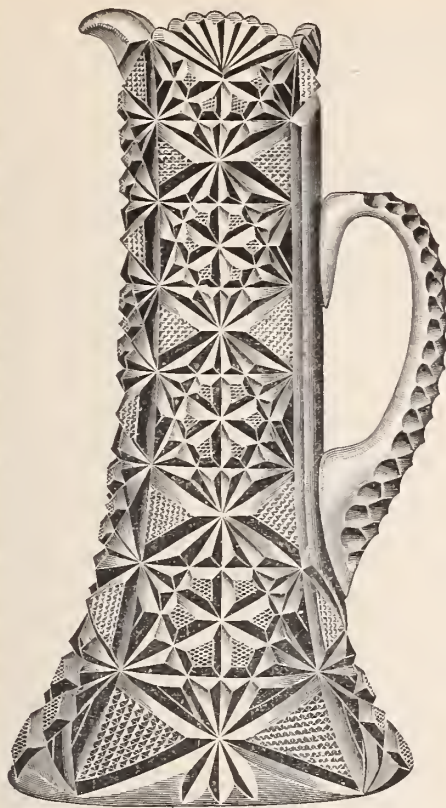
# "The Wellington."



ALVIN M'FG CO  
SILVERSMITHS

54 MAIDEN LANE.  
NEW YORK.





# Cut Glass

— FOR —

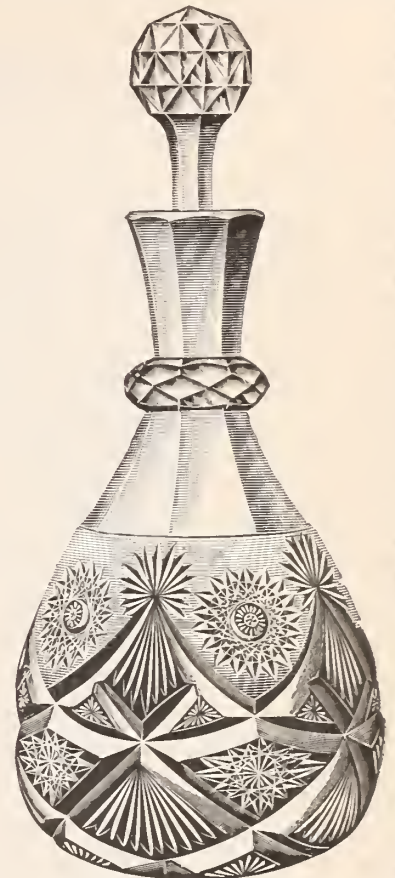
## Mounting.

Special, new cuttings constantly coming out. We make our own blanks so can give the trade exactly what they want. The famous Mt. Washington Glass Works are owned and operated by ourselves.

**Lots of New Pieces in  
Hollow and Flatware, China,  
Lamps, Novelties.**

**PAIRPOINT  
MFG. CO.,**

NEW BEDFORD, MASS.



**THE BEST is**    
**THE CHEAPEST** after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.



**Globe Lever**

BUTTON BACK.

Post can be attached to any button.

"IT HAS NO PEER."

Catalogue sent on application.

**J. BULOVA,**

57 MAIDEN LANE, - - NEW YORK.

**KETCHAM & McDOUGALL,**

MANUFACTURERS OF

**GOLD AND SILVER  
THIMBLES**

ESTABLISHED 1832.

**M&D**

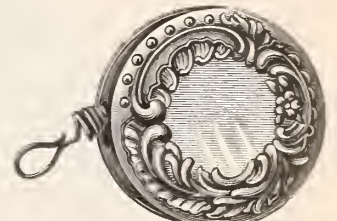
TRADE-MARK.

And the improved

**Automatic Eye-Glass Reel.**



No. 149



Pat'd Nov. 20, '94.

**SEND FOR  
CATALOGUE C.**

**37 MAIDEN LANE,**

**NEW YORK.**

**AIKIN, LAMBERT & CO.,**

MANUFACTURERS OF

**FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.**

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

**19 MAIDEN LANE, NEW YORK**

**AIKIN-LAMBERT JEWELRY CO.,**

IMPORTERS OF

**DIAMONDS.**

JOBBER IN

**WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.**

**LOWEST PRICES.**

**LATEST DESIGNS.**



# R. Wallace & Sons Mfg. Co.,

## BRANCHES:

New York, 226 Fifth Avenue.  
Chicago, 109 Wabash Avenue.  
San Francisco, 120 Sutter St.

Factories: Wallingford, Ct.

Be sure every article bears the Trade Mark  
1835—R. WALLACE—A1.



SUGAR SPOON.



BUTTER KNIFE.



CREAM LADLE.

*The...*  
*“Joan.”*

MADE IN  
STANDARD,  
SECTIONAL and  
TRIPLE PLATES.

1835—R. WALLACE—A1.

### Imports and Exports for August, 1897, and the Preceding Eight Months.

WASHINGTON, D. C., Oct. 7.—The summary statement of imports and exports for the month ended Aug. 31, 1897, and the eight months ended the same date, compared with the corresponding periods of 1896, has been issued, and contains the accompanying figures relative to the jewelry trade:

1896, while the total for the eight months of 1897 so far reaches only \$4,675, as compared with the total for a like period in 1896, when the exports were valued at \$18,854.

GERMANY.—Germany's demand for watches and clocks does not seem to be very great as yet, the value of the imports into that country from the United States during August being only \$89, as compared with the same period last year when they amounted to only \$336. The total for the eight months reaches a valuation of \$8,281, as compared with a like period last year when they were valued at \$8,871.

#### IMPORTS OF MERCHANDISE.

ARTICLES.	AUGUST.		EIGHT MONTHS ENDING AUGUST.	
	1896	1897	1896	1897
	Values. Dollars.	Values. Dollars.	Values. Dollars.	Values. Dollars.
<b>CLOCKS AND WATCHES, AND PARTS OF:</b>				
Clocks and parts of .....	38,278	25,312	226,521	238,515
Watches, watch materials, and movements .....	84,012	23,498	596,182	651,294
<b>JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:</b>				
Diamonds, n. e. s., not set .....	366,678	904,222	869,329	1,525,402
Diamonds, etc., not set .....	3,451	107,191	65,162	159,751
Precious stones, rough or uncut, etc. ....	.....	.....	.....	.....
Jewelry, and manufactures of gold and silver .....	166,754	41,852	740,806	509,418
Other precious stones, and imitations of, not set .....	77,040	449,060	3,194,226	834,784
<b>Imported from—</b>				
United Kingdom .....	568	52,299	11,175	59,084
France .....	242	47,931	996	48,319
Netherlands .....	.....	1,122	16,788	7,206
Other Europe .....	.....	5,739	.....	43,499
Brazil .....	.....	.....	.....	1,643
Other countries .....	2,641	.....	36,283	.....
<b>Total diamonds, etc. ....</b>	<b>3,451</b>	<b>107,091</b>	<b>65,162</b>	<b>159,751</b>
United Kingdom .....	210,596	417,629	1,872,194	669,510
France .....	151,743	396,194	1,005,730	889,278
Germany .....	33,492	65,356	262,265	250,813
Netherlands .....	107,139	485,104	773,138	619,661
Other Europe .....	772	29,917	2,321	328,127
British North America .....	22	92	13,641	91,990
Mexico .....	646	792	12,055	4,345
East Indies .....	20	15	2,230	1,739
Other countries .....	106,042	35	860,787	4,741
<b>Total jewelry, precious stones, etc. ....</b>	<b>616,472</b>	<b>1,395,134</b>	<b>4,804,361</b>	<b>2,869,604</b>

#### EXPORTS OF DOMESTIC MERCHANDISE.

<b>CLOCKS AND WATCHES:</b>				
Clocks and parts of .....	78,801	66,964	648,176	592,855
Watches and parts of .....	41,830	59,767	367,826	528,169
<b>Total .....</b>	<b>120,631</b>	<b>126,731</b>	<b>1,016,002</b>	<b>1,121,024</b>
<b>Jewelry</b> .....	<b>48,971</b>	<b>43,309</b>	<b>473,491</b>	<b>97,599</b>
<b>Other manufactures of gold and silver .....</b>	<b>.....</b>	<b>2,287</b>	<b>.....</b>	<b>344,107</b>
<b>Total .....</b>	<b>.....</b>	<b>.....</b>	<b>.....</b>	<b>.....</b>

#### EXPORTS OF FOREIGN MERCHANDISE.

<b>CLOCKS AND WATCHES, AND PARTS OF:</b>				
Clocks and parts of .....	.....	314	205	956
Watches, and watch materials, etc. ....	.....	98	9,189	12,143
<b>JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES</b>				
Diamonds n. e. s., cut or uncut, but not set .....	.....	.....	.....	4,054
Precious stones, rough or uncut .....	.....	.....	.....	7,079
Other precious stones and imitations of, not set .....	4,743	535	19,110	2,682
Jewelry and manufactures of gold and silver .....	5,770	964	10,120	9,306

### August's Exports of Watches and Clocks by Countries.

WASHINGTON, D. C., Oct. 7.—The following figures show the value of the exports of watches and clocks by countries for August, the latest figures for which statistics have been returned to the Bureau of Statistics of the Treasury Department:

UNITED KINGDOM.—The exports to the United Kingdom in August, 1897, were valued at \$51,491, a decided increase over the figures for a like date in 1896, when the value amounted to \$31,108. The total for the eight months to date are valued at \$391,199, as against \$321,315 worth exported during a corresponding period last year.

FRANCE.—The exports to France during August were not very heavy, being valued at only \$350, against \$1,849 worth exported in August,

OTHER EUROPE.—The value of the clocks and watches exported to other countries of Europe during August is \$1,107, a decrease as compared with August, 1897's figures, which were \$1,729, while the total for the eight months shows a corresponding decrease, being \$20,918, against \$24,048 for a corresponding period last year.

BRITISH NORTH AMERICA.—The value of the goods of this nature exported during August to British North America is given as \$22,870, an increase over the figures for a like period last year when they were valued at \$17,718. The eight months' total also shows an increase, being \$227,469, against \$134,507, the figures for a like period of 1896.

CENTRAL AMERICA AND BRITISH HONDURAS.—These countries imported goods to the value of only \$149 in August, 1897, while in a like period last year their imports were valued at \$1,048. The total exports for the eight months also shows a

decrease, the figures being \$7,796, against \$8,660.

MEXICO.—The total value of the exports for August show that Mexico is increasing her demand for these goods, the figures being \$1,913 against \$1,385, the figures for August, 1896. The value of the total exports for the eight months ending with August is \$14,230, a decrease as compared with \$32,180 worth exported to Mexico during a like period last year.

WEST INDIES AND BERMUDA.—These islands are not very far behind some of the larger countries in their purchases of American clocks and watches, the value of the exports for August, 1897, being placed at \$1,134, a decrease as compared with \$1,851, the figures for August, 1896. During the eight months ending with August, they imported goods valued at \$7,210, a drop to almost half the value of the exports for a like period last year, which was \$13,842.

ARGENTINA.—The exports to Argentina for August amounted to about a little over one-tenth of the value of the exports during August, 1896, the figures being \$977, against \$8,418. The value of the eight months' total exports is less than half that of the exports for the first eight months of 1896, the figures being placed at \$12,500, against \$28,635.

BRAZIL.—A decrease all around may be noted in the figures for the exports to this country. The exports for August were valued at \$3,547, against \$11,054 last August, and the total eight months' exports reached a value of only \$18,021, as compared with \$42,546 worth for a like period last year.

OTHER SOUTH AMERICA.—The exports to other South American countries, not specified, during August were valued at \$3,877, an increase of only \$70, over the value of the exports during August last year, \$3,807. A decrease is shown in the figures for the total eight months, as compared with last year, the figures being \$60,366, against \$81,523.

CHINA.—The exports of watches and clocks to China have gone up with a jump, \$3,120 being the value of the exports for August, against \$1,000 the value of the August, 1896, exports. A greater increase is noticeable in the totals, that for the first eight months of this year being \$25,906, while during the first eight months of 1896, the value was only \$7,632.

BRITISH EAST INDIES.—A falling off is noticeable in the exports at this point, the figures for the August exports being \$2,274, against \$3,079 for August, 1896, while the eight months' total for this year is placed at \$21,587, and for last year at \$58,236.

JAPAN.—Japan's demand for these goods shows a falling off for the month, but a gradual increase in the totals. The figures for August, 1897, are \$12,238, against \$15,592, the figures for August, 1896. The eight months' total foots up \$111,564, against \$97,469 for the first eight months of 1896.

BRITISH AUSTRALASIA.—The exports to British Australasia for August, 1897, \$8,436, are only about half the value of those for August, 1896, which were \$16,058. The eight months' total, however, shows an increase over the figure for a corresponding period last year, being \$11,285, against \$95,665.

AFRICA.—Africa, like China, is finding more and more use for American made timepieces, the value of the exports for August, 1897, being \$10,170, an almost five-fold increase over the figures for August, 1896, which were \$2,583. The figures for the first eight months of 1897 show an almost three-fold increase over those for a corresponding period last year, being \$74,483, against \$25,361.

OTHER COUNTRIES.—The exports to other countries of the world, not specified, during August, 1897, were valued at \$45.

The total exports for the month of August, 1897, are valued at \$126,731, an increase of \$6,100 over those for August, 1896, which were \$120,631. The total exports for the first eight months of 1897 were valued at \$1,121,024, an increase of \$105,022 over those for a corresponding period last year, which were valued at \$1,016,002.



# A Happy Union.

THERE are now in the market various makes of Solid Gold Watch

Cases for which are claimed unusual style and beauty—others there are whose chief feature is said to be honest manufacture. A union of both style and beauty AND honest manufacture is the feature of cases made by the

## Brooklyn Watch Case Co.



Little wonder therefor that the intelligent Jeweler prefers "B. W. C. Co.'s" goods to the exclusion of others.

NOTE: Do not be deceived by the similarity of imitators' misleading marks.

## Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.

### The Canadian Tariff Law Received Officially by the United States Government.

In order to have complete the list of articles with duties related to the jewelry and kindred trades, compiled from the official copy of the Canadian tariff law, just received by the United States Government, it is desirable to add to the list published in THE CIRCULAR of Sept. 29 the following:

Ornamental, figured and enameled colored glass, vitrified or painted, chipped, figured, enameled and obscured white glass; stained glass windows, and memorial or ornamental window glass, n. o. p., thirty per cent. ad valorem .....	30 p. c.
Knife blades or blanks, and table forks of iron or steel in the rough, not handled, filed, ground or otherwise manufactured, ten per cent. ad valorem .....	10 p. c.
Files and rasps, n. e. s., thirty per cent. ad valorem.....	30 p. c.
Emery wheels, and manufacturers of emery, twenty-five per cent. ad valorem .....	25 p. c.
Trunks, valises, hat boxes, carpet bags, tool bags or baskets, satchels, reticules, musical instrument cases, purses, portmanteaus, pocketbooks, fly books, and parts thereof, n. o. p., and baskets of all kinds, thirty per cent. ad valorem .....	30 p. c.
Frames, clasps and fasteners for purses and chatelaine bags or reticules, not more than seven inches in width, when imported by manufacturers of purses or chatelaine bags or reticules, for use in the manufacture thereof, in their own factories, twenty per cent. ad valorem .....	20 p. c.
Buttons of all kinds covered or not, n. o. p., including recognition buttons, and cuff or collar buttons (not being jewelry), thirty-five per cent. ad valorem .....	35 p. c.
China and porcelain ware, also earthen ware and stone ware, brown or colored and Rockingham ware, white, granite or iron stone ware, "c. c." or cream-colored ware, decorated, printed or sponged, and all earthen ware, n. e. s., thirty per cent. ad valorem.....	30 p. c.
Carvers, knives and forks of steel, butcher and table steels, oyster, bread, kitchen, cooks', butcher, shoe, farrier, putty, hacking and glaziers' knives, cigar knives, spatulas or palette knives, razors, erasers or office knives, pen, pocket, pruning, sportsmen's or hunters' knives, manicure files, scissors, trimmers; barbers', tailors' and lamp shears, horse and toilet clippers, and all like cutlery, plated or not, n. o. p.—when any of the above articles are imported in cases or cabinets, the cases or cabinets shall be dutiable at the same rate as their contents, thirty per cent. ad valorem.....	30 p. c.
Pianofortes, organs and musical instruments of all kinds, thirty per cent. ad valorem .....	30 p. c.

#### FREE LIST.

Chronometers and compasses for ships.  
Flint, flints and ground flint stones; feldspar, cliff, chalk, china or Cornwall stone, ground or unground; gravels; precious stones in the rough.  
Fossils, shells, tortoise and mother-of-pearl and other shells unmanufactured.  
Silver, nickel and german, in ingots, blocks, bars, strips, sheets or plates, unmanufactured.

#### Last Honors to Charles Wyman.

ST. ALBANS, Vt., Oct. 5.—The funeral of Charles Wyman took place Friday, The

services were held at the Congregational Church. Rev. Dr. Rankin, president of the Howard University, Washington, officiated. Dr. Rankin was the officiating clergyman when Mr. Wyman was made a deacon of the church.

Charles Wyman was born in Chelsea, Feb. 18, 1826. He was the son of Daniel Wyman, a farmer of that town. He received a common school education and learned the trade of watchmaker from his brother-in-law, Foster Grow. Early in 1847 Mr. Wyman came to St. Albans, and began work for A. H. Huntington as journeyman. At this time he became a member of Mr. Huntington's family, and lived with them until some time after he was married. After working for Mr. Huntington several years he acquired an interest in the business, and when Mr. Huntington's health failed Mr. Wyman with his brother John bought the business. The firm of Charles and John Wyman were succeeded by Wyman & Huntington, E. H. Huntington buying John Wyman's interest. When Mr. Huntington removed to the west Charles Wyman carried on the business alone until his son John was made a partner, and the firm became Charles Wyman & Son. Later B. B. Perkins was admitted to the firm. A few years ago there was another change, the firm becoming Wyman & Perkins, the partners being J. D. Wyman and B. B. Perkins. The business continued in this shape until Charles Wyman and his son removed to Burlington.

Charles Wyman was married to Maria Densmore, of Chelsea, Nov. 8, 1848. Two children were born to them, John D. and Mary, both of whom survive him. Mrs. Wyman died May 14, 1893. Charles Wyman was closely identified with the affairs of the First Congregational Church during his whole residence in St. Albans. He joined the church by a letter from Chelsea July 4, 1850. He was elected deacon July 15, 1858. In 1866 Deacon Wyman represented St. Albans in the General Assembly.

Editorially, the St. Albans Messenger had the following, among other things, to say of the deceased: "To all the residents of this community and its immediate vicinity, where nearly all the years of his active business life were spent, who have reached man and womanhood, the death of Deacon Charles Wyman will come in the nature of a personal bereavement, and even the younger generation among us will learn of his departure with some appreciation of a personal loss. For very nearly half a century this good man went in and out among the people of St. Albans and Franklin County, sharing their pleasures, deeply interested in whatever pertained to their material, moral and spiritual welfare, and helping with kindly sympathy and generous charity to bear the sorrows and burdens which fall upon the pathway of every human life. In all its amplitude of meaning Deacon Wyman was a good man, generous to a fault in his dealing with his fellows, contributing often beyond his means to the upbuilding of every good and worthy cause, gentle in his judgments upon the faults and failings of human nature, seeking and finding something of good in all the fallen and sin burdened."

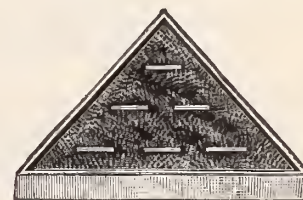
## THE THREE GRACES



Mr. A. E. Wood, at Hotel Bartholdi, Broadway and 23d Street, New York, Oct. 11 to 16, with a full line of samples.

**J. B. & S. M. Knowles Co.,**  
Silversmiths,  
Providence, R. I.

## The "Little Wonder"



**Display Tray is a "Big Wonder."**

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display, Trays made for Rings, Brooches, Watches, etc.

Write for Catalogue.

**S. Valfer & Co.,**

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Building.



DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

**David Kaiser & Co.,**

MANUFACTURERS OF

**FINE DIAMOND MOUNTINGS,**

35 ANN ST., COR. NASSAU ST., NEW YORK.

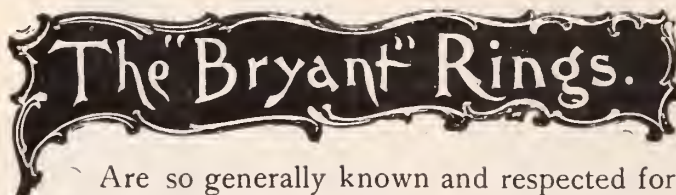
ESTABLISHED 1873.

TRADE  MARK.**DAY, CLARK & CO.,**

MAKERS OF

**FINE JEWELRY,**

23 MAIDEN LANE, NEW YORK.

JOHN C. DAY.  
SAMUEL CLARK.FRANKLIN DAY.  
WALLACE S. CAMPBELL.WALTER R. SHUTE.  
WILLIAM A. COBB.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

**RETAIL JEWELERS**

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

**WM. SMITH & CO.,** 5 AND 7 MAIDEN LANE, NEW YORK.  
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED  
1854.MANUFACTURERS  
OF**Gold, Silver and Rolled Plate Chains and Jewelry.**

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

**The Jobbing Stone house.**

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.

**Fashions in Jewelry, Silverware and Art Goods.**

A LADY'S RAMBLES AMONG THE JEWELERS.

Belts, buckles and girdles have an inning in the game of fashion.

Turquoises are as popular as ever, and opals grow in favor.

The newest feature in liquor flasks are rock crystal flasks in desirable shapes.

Silver continues the popular metal for toilet articles, of the making of which there is no end.

Up-to-date housewives understand that nothing can be satisfactorily substituted for brilliant cut glass.

Fashionable women in evening attire literally glitter with gems. Diamonds flash from the hair, neck, arms, corsage and fingers.

The newest opera bags are made of brocaded silk, and are mounted with gold or silver frames, richly chased, or otherwise decorated.

America glories in her cut glass. Its charms improve on acquaintance, and this season's products bring new patterns to delight the eye.

The demand for silver stopper lockers and tantalus stands increases with the growing fashion of placing cut glass decanters on the sideboard.

Card cases this season are designed to carry cards only. They are rich in color, and are popular in crushed morocco and other fashionable leathers.

Among novelties in cut glass are cracked ice bowls, salad dishes and the like, edged with narrow silver rims. These rims serve the double purpose of an artistic finish and a preventive of the chipping of the glass.

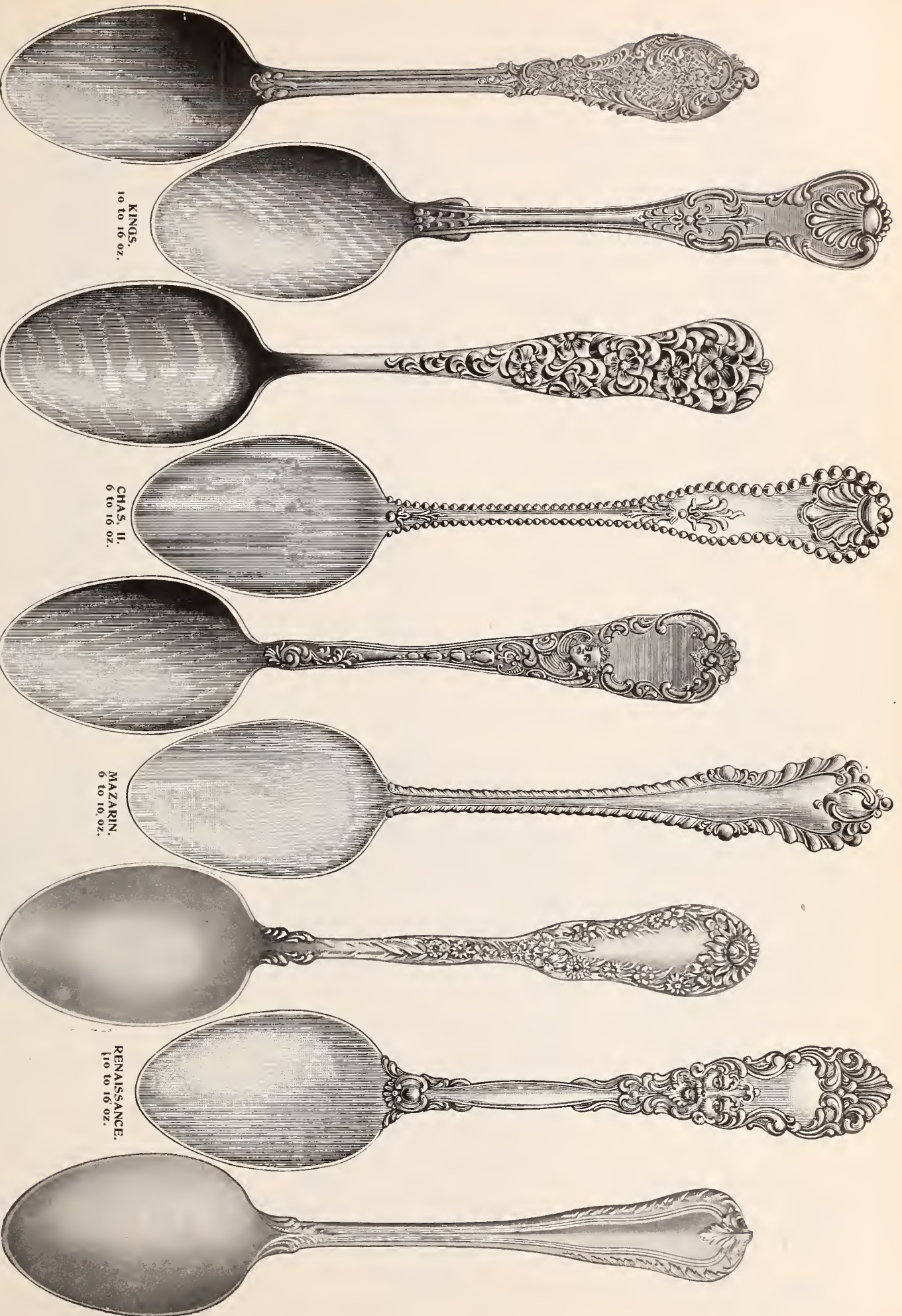
There are numerous useful notions in portable writing cases. For hard wear there is a solid pigskin. There are limp cases and stiff cases; the more pockets they have the more they seem to be appreciated.

Articles in sterling silver designed for the writing table and procurable at popular prices, are mucilage pots, bill files, seals, calendars, stamp boxes, paper knives, blotters, erasers, pencils, pen racks and pen trays.

In a general way, it may be said that rubies and garnets are especially appropriate to blondes, who also claim the turquoise, sapphire and topaz. To brunettes are relegated the emerald and amethyst. Diamonds are supposed to represent elegance, while pearls represent innocence.

ELSIE BEE.





TRIANON (Pierced),  
10 to 16 oz.

KINGS,  
10 to 16 oz.

ROCOCO,  
8 to 16 oz.

CHAS. II.,  
6 to 16 oz.

CUPID,  
6 to 16 oz.

MAZARIN,  
6 to 10 oz.

No 10,  
6 to 16 oz.

RENAISSANCE,  
10 to 16 oz.

ACANTHUS,  
6 to 16 oz.

DOMINICK & HAFF,

860 BROADWAY,  
NEW YORK.

ESTABLISHED 1821.

A FULL LINE OF FANCY PIECES MADE  
IN ALL PATTERNS.



### A Man Whom Diamond Dealers Should be Aware of.

CHICAGO, Ill., Oct. 9.—Considerable interest has been aroused in Chicago diamond circles by a man who has given several different names and asked to see loose stones. Sept. 30 he called on S. Buchsbaum, 401 Masonic Temple, and said his name was Coon or Cohen, and that he was a locket manufacturer at Kenosha, Wis. He wanted two or three karats of  $\frac{1}{8}$  to  $\frac{1}{2}$  k. stones to use in his business. His manner was awkward and suspicion was aroused. Finally he said he would call the following day at 11 o'clock. When he failed to report at that time the package shown to him was examined and found  $\frac{1}{2}$  k. short.

Tuesday of last week a man of identical description entered the office of Alfred H. Smith & Co., and represented himself as of the firm of Abrahams & Gettlsen, of Minneapolis, and wanted  $\frac{3}{8}$  k. loose stones, later asking for  $\frac{1}{2}$  k. goods. In various ways he seemingly tried to distract the salesman's attention. The clerk summoned Mr. Vogell, and the customer shortly left.

At Rich & Allen's on Thursday the same man appeared, or at least, a man tallying exactly in description and methods, and the same course was pursued, but no opportunity was given him.

The man was 5 feet 11 inches to 6 feet tall, weighed 170 to 180 pounds, had dark eyes and small dark mustache; fingers acid stained. His eyes are prominent and roll or wander as he examines goods. When

here he was dressed in a black sack suit, black derby hat and light overcoat. The police want to interview him.

### Wm. Rogers Mfg. Co. to Furnish Table Cutlery to the Government Homes.

HARTFORD, Conn., Oct. 8.—The contract for supplying the national homes of the country for disabled volunteer soldiers with table cutlery was awarded, Thursday, at the office of Gen. William B. Franklin, the president of the national board of managers. The bids were opened some time ago, but the awards could not be made until Gen. Franklin's return from Maine.

The William Rogers Mfg. Co., this city, received the contract for the table ware, consisting of knives, forks and spoons, the total bid being \$6,847.50. This company furnished the last articles of this kind to the Government homes, and their goods were made the standard for the present series of bids. The company carried the day on all articles for which bids were received.

### Daring Window Smashers Rob Rowe Bros.' Window.

CHICAGO, Ill., Oct. 7.—A daring robbery was committed at Rowe Bros., northeast corner State and Monroe Sts., this morning, by window smashers. At about 5 o'clock A. M. a brick was hurled through the plate glass window north of the entrance on the State St. front, and about \$400 worth of watches taken through the hole thus made. There were 30 watches

and 60 chains stolen, both watches and chains being filled goods. All the watches were of American make, mostly Elgins, and nearly all were 7 jeweled movements. All were ladies' sizes, 6 and 8, mostly 8. The thieves escaped.

Mr. Rowe was fully insured against burglary in the United States Casualty Co., and will lose nothing. Fortunately for the insurance company the window was smashed some 18 inches above the window seat, and only a small part of the goods displayed could be reached. In 1891 Rowe Bros. had a similar experience when a south window was smashed and a dozen opera glasses stolen.

George Kahrs, Sedalia, Mo., has given a trust deed on real estate for \$750.

W. Duppen, New Whatcom, Wash., has admitted a partner, and the style of the new firm is Duppen & Nichols.

## R. B. LESTER & CO.

3 MAIDEN LANE, N. Y.

Importers of Diamonds and Precious Stones, Manufacturers of Fine and Artistic Jewellery to Order.

All demands for Watches, Jewelry, etc., executed upon a commission basis at the lowest possible price for cash. We buy in a manner to merit trade. Cash talks. Try us.

**To Importers and Large Diamond Dealers:** OUR Diamond Cutting Works, the most extensive and best equipped in this country, used exclusively for the cutting of our own importations of rough and managed under our own personal supervision, are now in full operation.

As a result of these advantages we are prepared to sell Diamonds in original lots at prices that are certain to interest Importers and Large Dealers.

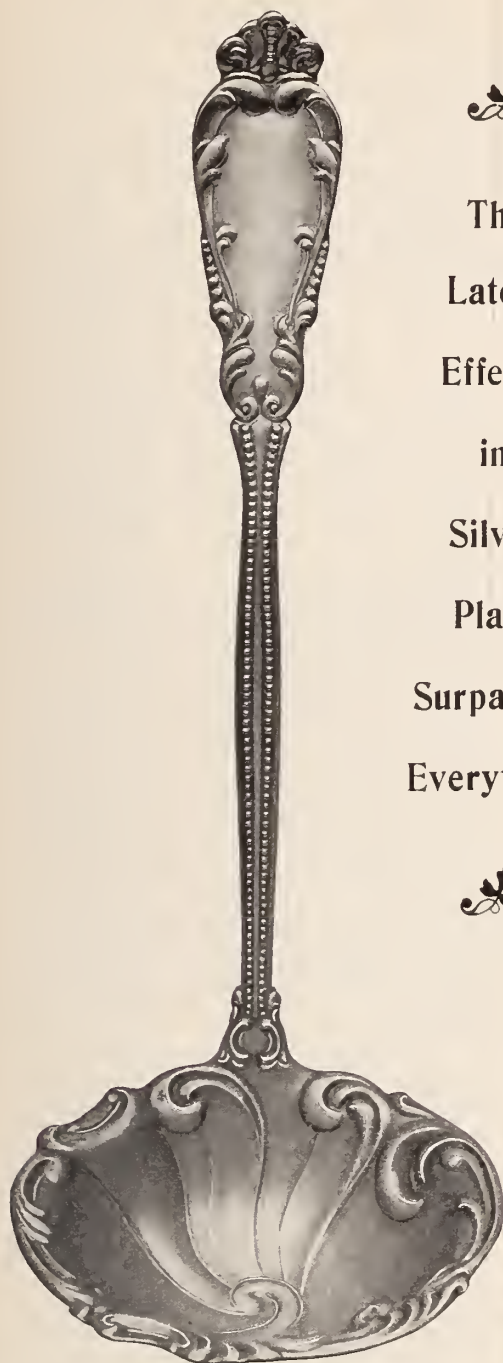
Office: 68 Nassau St.

Cutting Works: 142 to 146 W. 14th St.

**Stern Bros. & Co.,**

**New York.**

# The Holmes & Edwards Silver Co.



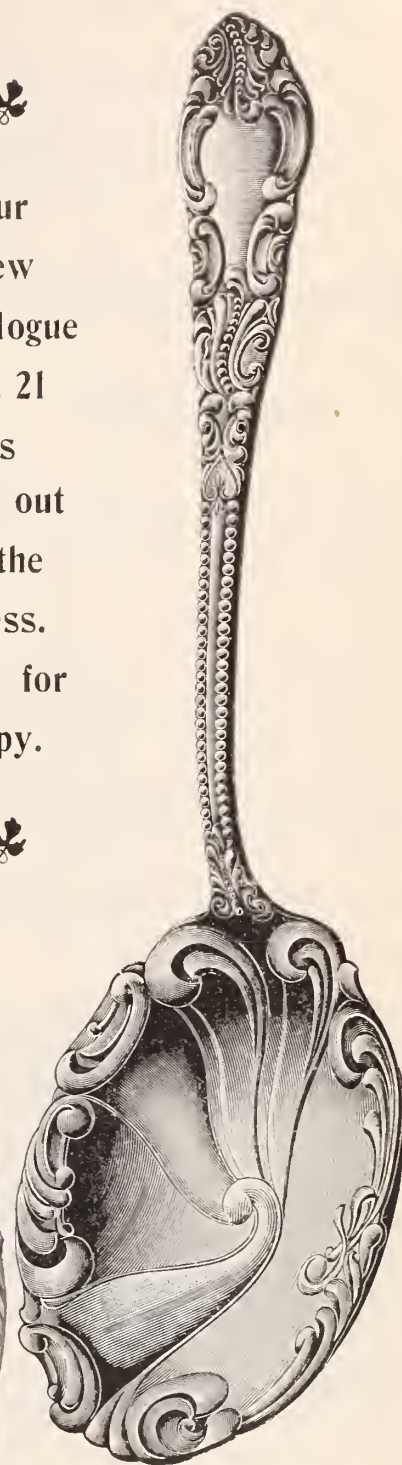
MARINA GRAVY LADLE.

The  
 Latest  
 Effects  
 in  
 Silver  
 Plate  
 Surpasses  
 Everything



MARINA PIE KNIFE.

Our  
 New  
 Catalogue  
 No. 21  
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 Just out  
 of the  
 Press.  
 Send for  
 Copy.



LINCOLN PRESERVE SHELL.

The Holmes & Edwards  
Silver Co.,

BRIDGEPORT, CONN.

New York Salesrooms:

218 BROADWAY.

Designs Patented.

CHICAGO.

ST. LOUIS.

SAN FRANCISCO.



**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
27 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

**DIAMONDS**

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**  
**NEW YORK.**

**Columbus Memorial Building, 103 State St.,**  
**CHICAGO, ILL.**

**ARNSTEIN BROS. & CO.**

IMPORTERS AND CUTTERS OF

**DIAMONDS,**

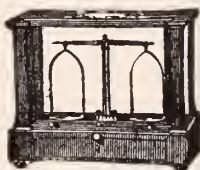
**65 Nassau Street,**

**NEW YORK.**

**Cutting Works: 45 John Street.**

**AMSTERDAM: 12 TULP STRAAT.**

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Maiden La. N. Y.  
 Repairs, (any make)  
 promptly made.



**John F. Saunders,** Cutter and Importer of  
**DIAMONDS** AND OTHER  
PRECIOUS STONES.  
**FINE PEARLS A SPECIALTY.**

**68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.**

## The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

### Detroit Jewelry and Optical Firms Se- riously Affected by Fire.

DETROIT, Mich., Oct. 8.—Fire yesterday morning did \$750,000 worth of damage in the central part of the business section of Detroit. The Detroit Opera House, several big furniture and grocery establishments and one jewelry store were destroyed. Two jewelry stores were scorched. The loss to jewelers is estimated at \$25,000; insurance, \$15,000.

Hugh Connolly is the heaviest loser, \$10,000 worth of stock going up in smoke. He carried no insurance so far as can be learned. His diamonds and watches were in a so-called fire-proof safe, which is buried beneath the ruins. Mr. Connolly started in business in the Opera House block a little over a year ago, and had one of the nicest locations in the city. He was formerly with L. Black & Co. and his misfortune comes as a heavy blow. He says, however, that he expects to continue business.

Wright, Kay & Co.'s huge establishment on the corner had an extremely narrow escape from destruction. At present they are said to be carrying a stock valued at \$100,000. Their building is a mere shell, and the wind blew directly toward it. Before the Opera House was burned down the wind took a sudden shift, and by hard work the building was saved. A few bricks and water fell through into the room devoted to statuary and bronzes, doing \$4,000 worth of damage, fully covered by insurance. A large eleven-story, fire-proof building just back of the Opera House, and adjacent to Wright, Kay & Co.'s store, burned like tinder, and nothing but the steel girders remain. The building was supposed to be fire-proof.

L. Black & Co., who are located in the middle of the block on Woodward Ave., suffered a loss of \$10,000 or \$12,000, caused principally by smoke and water, which poured into the back part of their store. The loss is fully covered by insurance. Both firms, Wright, Kay & Co. and L. Black & Co., are to be felicitated upon their narrow escape.

The burned section will be immediately rebuilt. One unfortunate feature of the fire was the total destruction of the outfit of the Julia Arthur Dramatic Co., which opened up in the Opera House this week. She started her career here as a star, and her loss is estimated at \$25,000; insurance, \$20,000. Many of the costumes cannot be replaced. The origin of the fire is a mystery, but it started on the stage of the Opera House.

### Temporary Loss of Memory Causes Jeweler Miller Much Annoyance.

INDIANAPOLIS, Ind., Oct. 9.—The temporary loss of memory caused Albert Miller, jeweler, 48 S. Illinois St., considerable trouble one day this week. For six years Mr. Miller has used the same combination on his safe, and never had any trouble in

remembering it. But on the morning of Oct. 4 he came down street early and attempted to open his safe, only to find that he had utterly forgotten the combination. There were about 25 watches locked up in the safe for repairs, and as the morning wore on and Mr. Miller vainly tried to recall the combination, almost every one of the 25 owners called for his watch. The irritated proprietor grew more and more confused, his customers more and more difficult to pacify, until, almost crazed with worry, Mr. Miller sent for a former clerk who quickly had the safe opened, and peace reigned once more in that jewelry shop.

#### Keep Your Eye Open for this Man.

LOUISVILLE, Ky., Oct. 6.—The Bureau of Detectives, of the Police Department, has sent out the following description of one, John H. Simmons, and an account of his operations while in the employ of Geo. Wolf & Co.:

"On Sept. 24 a young man giving his name as John H. Simmons, secured employment from Geo. Wolf & Co., jewelers, in this city, as an engraver. On Saturday, Oct. 2, he stole from the repairer's rack one gent's gold hunting case, stem winding watch, case No. 6,900, Waltham movement No. 1,915,768; also a lady's gold hunting case, No. 12,521 (did not get works with this case). He claimed that his home was in New York city, and that he had formerly worked for the Gorham Mfg. Co., New York city; also that his father was a silk buyer in the employ of H. B. Claffin. He is a first class jewelry engraver. His description is as follows: About 29 years of age, weight 135 pounds, 5 feet 6 inches, light brown hair, small thin sandy mustache; had on when he left here, brown coat and vest, light pants, with dark stripe, black patent leather shoes; he is an inveterate cigarette smoker."

The jewelry establishment of B. L. Cotter, Green City, Mo., was lately destroyed by a fire which damaged a large block of the business section of the city.

Frank Six, Wellington, Kan., has been ill for some time, and has been spending the past few weeks in Colorado Springs, Col. He is likely to remain in that locality until his health is greatly improved.

ESTABLISHED 1841.



## CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

## GOLD JEWELRY,

### 15 MAIDEN LANE, NEW YORK.

A. CARTER.

C. E. HASTINGS,

W. T. CARTER,

G. R. HOWE;

W. T. GOUGH.

FACTORY, NEWARK, N. J.

## Philip Bissinger & Co.,

IMPORTERS OF

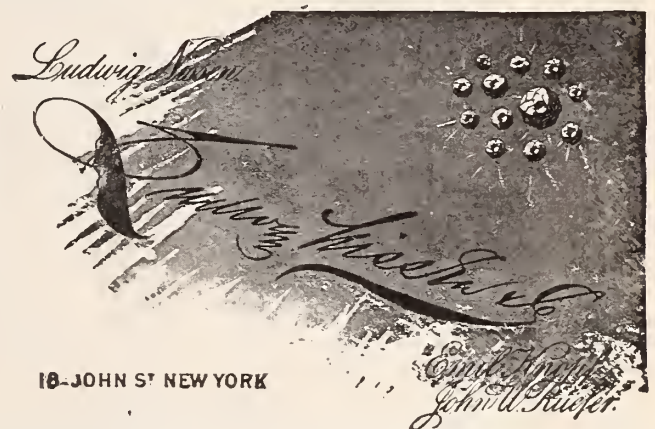
## PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

### 20 JOHN STREET,

### NEW YORK.

We carry the largest,  
finest and most complete  
line of Mounted Diamond  
Jewelry of any house in  
America.



## SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

## ..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

## JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.



### Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, Pa., Oct. 9.—A most interesting and well attended meeting of the Philadelphia Horological Society was held Thursday evening in its rooms in Bank Hall, corner Broad St. and Columbia Ave. In fact, there were two matters of importance to attract such a large attendance of members and visitors, viz.: the report of the judges on specimens of watch work submitted in the prize competition of the Faneuil Watch Tool Co., Boston, Mass., by students of various horological schools in America, and the papers and discussion on the clock for the tower of the new City Hall in this city.

At the preliminary stage of the meeting the following were elected as members of the society: Joseph Jessop and Armand Jessop, San Diego, Cal.; W. G. Doan, Carson City, Nev.; Geo. J. Koehl, Edward Geibel, Chas. Tuckmantel and Gustav Heidelberg, Philadelphia.

The judges of the Faneuil Watch Tool Co.'s prize competition, consisting of President Lewis, Georges Kerth and Ferd. T. Haschka, then submitted their report, which was duly accepted by the meeting. The secretary then opened the envelopes containing the statements of the competitors, certified to by the principals of the schools, and the winner of the first prize, consisting of a \$50 Rivett lathe combination, was found to be Fred. H. Spriggs, of the Canadian Horological Institute, Toronto, Ont. This exhibit consisted of one finished nickel watch movement, chronometer escapement, 17 jewels and 4.23 c. m. in diameter.

The second prize, a \$35 Rivett slide rest, was won by W. L. Smith, of the Canadian Horological Institute. This exhibit comprised a partly finished watch movement, nickel, half plate, 4.23 c. m. in diameter, chronometer tourbillon, 17 jewels. The third prize, consisting of a Rivett staking tool, value \$15, was awarded to Lorne Totton, of the Canadian Horological Institute. This prize was awarded to the competitor for his work, consisting of one plate containing three jewel settings and one jewel set solidly, and one balance staff. After the awarding of the above prizes several papers were read on the subject of tower clocks in general, with special reference to the requirements of the proposed clock for the tower of the new Philadelphia City Hall. Papers were contributed by L. Breiting, F. T. Haschka, Jas. Orr, President Lewis, and an extempore address was made by L. C. Gropengiesser. A discussion followed, which was participated in by the gentlemen mentioned and W. Haines, G. J. Koehl, Chas. E. Hamer, Chas. Murset and others.

Donations for the museum and library of the society were contributed by Chas. L. Conrad, Chas. Heebner, August G. Frech, the Carborundum Co., Niagara Falls, N. Y., that of the last comprising abrasive wheels, slips, and powders of carborundum

of different degrees of fineness, which are particularly adapted for the watch repairer. Catalogues and reading matter were contributed by the Self-Winding Clock Co., Brooklyn, N. Y., and the Seth Thomas Clock Co. A vote of thanks was extended to the above contributors.

### OBSERVATIONS ON THE PROPOSED TOWER CLOCK FOR THE PUBLIC BUILDINGS OF PHILADELPHIA.

*Read at a meeting of the Horological Society of Philadelphia, Oct. 7, by William T. Lewis, President of the Society.*

In the matter of placing a tower clock in our City Hall several conditions which are more or less uncommon must be complied with; and it is the object of this paper to briefly suggest means of overcoming some of the difficulties.

It has been decided by the Buildings Commission that it is not expedient to place a bell in the tower, as the noise created by its striking would, in their opinion, interfere with the proceedings in the court rooms and other offices.

Lord Grimthorpe, the designer of the gr. at Westminster clock, considers "the striking of church clocks, and perhaps of public clocks in general, is of more value than their dials," and many share his opinion. The decision of the Commissioners in this matter is to be regretted, as comparatively few, during the day or night, are often in a position where they could see even one of the four dials, while a bell would tell the time to all. The great bell in the British Parliament buildings does not disturb the law-makers of that nation in their deliberations; and it would, I think, be found that a bell in the tower of our City Hall would not prove to be annoying to the officials who occupy the building. It would seem that the rule of "the greatest good to the greatest number" would be applicable in this case.

It would, indeed, be a great boon to the people of this city to have a means of timing "their entrances and their exits" by day and by night without going out to find some place from whence one of the dials would be visible.

As to what kind of a clock will be erected the Commissioners have not yet decided; but some data on what has been done, and that on which a decision has been reached, may not be out of place.

The diameter of the dial frame is 29 feet and that of the dial will be 23 feet, while the height of the center of the dial above the ground line is 361 feet. An elevator placed centrally in the tower will run from a height of 220 feet, or the 7th floor level, to a height of 520 feet or the balcony at the base of the statue, and will pass directly through the center of the clock room, the floor of which is 339 feet above the ground line. The inside diameter of the tower at the dials is 50 feet, and the elevator and stairway will occupy a space of 13 feet in the center.

In regard to what kind of clock is most suitable the electric and pneumatic systems deserve consideration; and in either case the clock movement could be placed in the basement of the building and the hands driven by suitable apparatus. The pneumatic system is in operation in some of the western cities of this country, though with what success I cannot say; while the electric system has been successfully operated in European cities for many years. In the tower of the City Hall in Brooklyn, N. Y., the mechanism which drives the hands is driven by an electric motor; while the system is automatically controlled by a self-winding regulator located in the upper hall just under the tower which closes an electric contact each half minute, and moves the hands. In case it be found desirable to place a bell in the tower it could be operated as are the chimes in Grace Chapel in New York city, viz.: by making use of a magnetic armature to actuate the clapper.

"Clocks and Watches and Bells." Sir Edmund Beckett.

If it is decided that it is desirable to drive the hands directly from the clock, by placing the clock in the tower, it will be found, I think, that the present "clock room" is not well situated to obtain the best results in regard to the correct going and time-keeping qualities of even a very good clock.

The floor of the clock room is 339 feet above the pavement; and it will be seen that various causes will interfere with the proper performance of a clock placed at so great a height.

The great variations in temperature to which a clock would be subject in such a position cannot be entirely overcome; and be it never so closely adjusted for heat and cold it would still be more or less affected.

There is another reason why it might be better to place the clock in some other part of the building than near the dials. During the day the rays of the sun fall first on the east side, then on the south, and lastly on the west side of the tower, and being composed of metal to a large extent, the sides of the tower expand, successively, in the order named, producing a swaying motion. This is indicated by a plumb line 228 feet in length suspended from the apex of the tower, and having at its lower end an iron ball of 12 pounds weight immersed in molasses contained in a tank. This line indicates from one-eighth to five-sixteenths of an inch sway during the day, depending on the strength of the rays of the sun.

This swaying motion may be gradual; but the plumb line would not indicate whether it might not, at times, be quite sudden. Indeed, on trial yesterday, when I displaced the weight for one inch, I found that it required about two minutes for the line to fall back one quarter of the distance, six minutes to swing another quarter of an inch, and at the end of six minutes more it had gone hardly one-eighth inch further back towards the position it occupied before being disturbed. The remaining part of the distance would evidently take a very long time to be traversed by the wire. This is, of course, owing to the great length of the wire and the great viscosity of the molasses; and it is evidently not possible to detect a sudden swaying by this means.

Another factor of disturbance is the fact that all tall buildings vibrate more or less with the wind. The following appeared in the "The American Jeweler," of Chicago, September, 1895: "One feature of the tall buildings now being erected in so many of our large cities is causing some trouble among jewelers who have placed clocks in the upper and middle stories of them. The system of trussed iron work adopted in them gives the buildings so much elasticity that they will sway in the wind, and as each building has its stated period of vibration it will stop clocks placed in it, on a windy day, if the time of vibration of the building and that of the pendulum be the same. The time of vibration of the Masonic Temple is one second; and that of the Security building is also one second. Clocks having seconds pendulums cannot be depended on in the upper stories of these buildings. One hundred and twenty beat pendulums will run all right in the Security, and 84, 96 and 120 will give good rates in the Masonic Temple, as it is more nearly square, and not so much affected by the wind. Similar results are noticed in St. Paul, Minneapolis, New York and other cities."

I will add that it may also be found that a vibration in tall buildings is at times set up by the natural phenomena of earthquakes and seismic disturbances which are so slight in themselves as to be detected only by the aid of the most delicate instruments, but which may cause a high tower to vibrate considerably.

Both the extent and the period of vibration in the tower of our City Hall should be ascertained; but as the plumb line cannot be used for this purpose, for reasons previously given, I have had no opportunity of doing so.

It will thus be seen that there are three reasons why the clock should not be placed in the "clock room" which, if the tower clock be built in the usual manner, has been intended for it, viz.: the clock would be influenced by (1) extremes of



temperature, (2) swaying of the tower from the action of the sun's rays, (3) vibration of the tower caused by the wind and seismic disturbances.

I would suggest that the base of the tower proper, or the seventh floor level, at a height of 220 feet, which is 119 feet below the present "clock room," would be a much better place for the clock. Here a clock room could be built, as there is ample room for it, and a leading-off rod run vertically to a point opposite the dials, where it could be connected by bevel wheels with the motion work for the hands.

The elevator shaft being placed centrally in the tower would preclude the possibility of the rod leading into the middle of the room between the dials; but it is not at all necessary that it should do so, as the horizontal bevel gear at the top could have vertical bevel gears engaging with it which could be mounted on shafts lying in a horizontal plane and having at their other ends bevel gears engaging with other bevel gears, on the motion work, the shafts of which were in the same horizontal plane. If this plan were carried out there would, of course, be one more pair of bevel gears at each dial than is usually employed; but this cannot be objectionable as properly cut bevel gears have very little backlash or "play," between the teeth.

On account of the clock being placed such a long way (115 feet) below the dials provision would need to be made for the expansion and contraction of the leading off rod. It would also be necessary to provide for both the weight and want of stiffness of the rod; and that this could easily be done has been pointed out by Lord Grimthorpe by means of a pair of friction plates and rollers at the top. He further remarks that it is surprising what a heavy weight can be easily turned in this way.

The necessary drop for the weights could be secured by having the ropes or cables from the weights pass up in the tower, over pulleys and down again to the clock.

The advantages of placing the clock on the seventh floor level seem to be:

(1) The clock room could easily be kept at an almost constant temperature.

(2) No disturbance would be caused by the swaying of the tower.

(3) Almost entire absence of disturbing influence caused by the vibration of the tower.

#### Death of an American Watchmaker Captured by the Spanish.

WASHINGTON, D. C., Oct. 8.—The Acting United States Consul General at Havana has informed the State Department that George Samuel Newton, a young American, formerly a watchmaker in Havana, who was wounded and captured by Spanish troops near Baracoa, in Pinar del Rio province, in August last, died in Havana Sept. 30 from the effects of his wounds and fever. Newton's father lives in Caracas and his mother in Ogden, Utah.

#### Window Smashers and Horse Stealers Raid a Kansas Town.

BLUE MOUND, Kan., Oct. 6.—Robbers visited this city at an early hour on the morning of Oct. 1 and secured 10 watches from Ed Wallace, jeweler. They gained entrance by breaking a glass in a window in the rear of the building. Suspicion is thrown upon three strangers who were seen in town that day. After securing all they wanted from the store they went to a barn and took two fine horses and escaped.

Mr. Stockberger is a new jeweler in Genoa, O.

## "Sale Makers." Moroccan Boxes.

Reproductions of Morocco Boxes in deep Red color and white velvet-lined. In shape, style and finish precisely like the most expensive Morocco goods but cost hardly as much as the cheapest of plush boxes.

To facilitate the...

### Introduction of the Moroccan

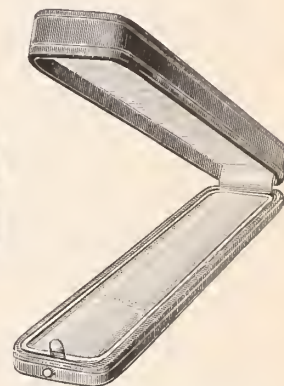
we have arranged the following assortment which forms a fair representation of the line.



BROOCH BOX, Moroccan covered, velvet lined.

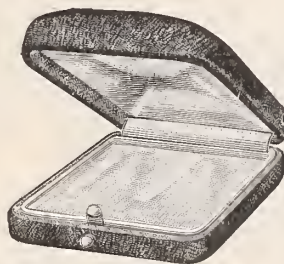


WATCH BOX, with solid velvet covered block.

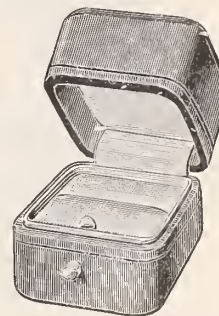


SCARFPIN BOX, Moroccan covered, velvet lined.

Order  
the  
Assort-  
ment.



EARRING BOX, Moroccan covered, velvet lined.



RING BOX, Moroccan covered, velvet lined.

Order  
the  
Assort-  
ment.

1 doz. Watch Boxes, -	\$3.50.	1 doz. Ring Boxes, -	\$2.50.
1 " Scarf Pin Boxes,	2.75.	1-2 " 1 Stud "	1.38.
1-2 " Screw Earring, "	1.37.	1-4 " Lace Pin "	.68.
1-2 " Link Button "	1.38.	1-4 " Brooch "	.69.

TOTAL, \$14.25.

TO INTRODUCE WE OFFER ABOVE ASSORTMENT AT \$12.75 NET. Lettering in Gold Extra.

Jewelers who understand how much the appearance of jewelry depends upon the box in which it is shown, will not fail to

Order This Assortment At Once.

Also, a full line of PLUSH, VELVET and PAPER BOXES of all kinds and styles kept in stock. Our stock is large and most complete, embracing all of the latest styles and shades.

**L. H. KELLER & CO.,**  
64 Nassau Street, NEW YORK.



## IF INTERESTED

Our handsome, illustrated 120 page catalogue, illustrating a complete line of

**CHAFING DISHES, BRASS, COPPER AND NICKEL KETTLES,  
CRUMB TRAYS AND SCRAPERS, TEA BALLS AND STRAINERS.**



will be mailed you on  
receipt of request.



A most desirable line for  
the Jewelry Trade.



**S. STERNAU & CO., - 34 Park Place, New York.**

## AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap ; THEY Reduce Wear and Tear of the Case ;  
THEY Protect from all Ordinary Magnetic Influences.

Perfect in  
Action.  
Convenient  
in Use.



Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

**The Newark Watch Case Material Co.,**

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

### St. Paul Retail Merchants Want Reduced Assessments.

ST. PAUL, Minn., Oct. 8.—The State Board of Equalization resumed its session at the capitol this week to take up the question of assessing freight line, equipment and transportation companies. The St. Paul merchants presented a portion of their argument for a reduction of 15 per cent. in the assessment of goods and merchandise. Attorney Moritz Heim said that the small retail merchants of the city had been assessed in the first place at not less than 75 per cent. on a fair valuation of all the property they possessed. Many of them had been assessed at 1,000 per cent. in the first place, and a further increase of 15 per cent. would work a great hardship upon them.

The wholesalers and big dealers generally were assessed way down below the par value and could easily stand the raise, while the smaller ones could not. State Auditor Dunn and other members of the board stated that the State board could not make one assessment upon one class of property and another on some other, and that no glaring injustice had been done, inasmuch as all had been treated alike.

T. B. Myers, jeweler, also appeared before the board and made a strong argument in favor of a reduction in the assessment of retailers, but the board said one class of merchants could not be given a reduction unless it was accorded to all classes. The board took the matter under advisement.

### John S. Rutan Narrowly Escaped Death from Morphine.

NEWARK, N. J., Oct. 9.—John S. Rutan, jeweler, residing on Johnson Ave., narrowly escaped dying from an overdose of morphine to-day. He was found unconscious in his bed by Henry L. Glorieux, a neighbor. The latter knew that the jeweler was alone in his house, and when he did not put in an appearance this morning made up his mind that something was wrong. He forced an entrance into the house of Rutan and found him insensible. Dr. Aaron Ward restored Mr. Rutan to his senses.

Rutan said that he had been unable to sleep last night and took morphine to overcome insomnia.



# Superb Lines of Original Novelties!

**BACHRACH & FREEDMAN, SILVERSMITHS,**

**1 & 3 Union Square, NEW YORK.**



# This is Our No. 1



1 QUART JUG.  
9 INCHES HIGH.

PRICE, \$15.00

ACCORDING TO  
JEWELERS' CIRCULAR KEY.

WE know what WE think of it. This week will demonstrate whether or not we are good judges of a good thing. If you have seen "better value" anywhere, don't send us your order.

COMPLETE line of Silver Mounted Cut Glass now ready for inspection.

CATALOGUE SENT ON APPLICATION.

## The Mauser Mfg. Co.,

....Silversmiths...

14 E. 15th St., New York.



A WORLD  
OF TRUTH



In a  
Single Line:

**"Waite-Thresher's Goods Sell."**

WAITE, THRESHER CO., PROVIDENCE, R. I.





10 and 14 K.



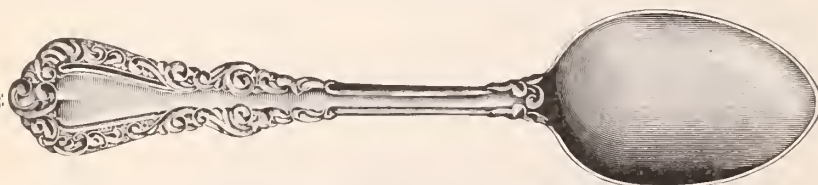
Single Piece Pipe Stem.

## A NEW DEPARTURE

10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped

ASK YOUR JOBBER FOR GOODS MADE BY...

**HANCOCK, BECKER & CO.,**  
PROVIDENCE, R. I.



## The "Plymouth."

A pattern remarkably different from the ordinary. The height of originality and exclusiveness, with new bowl and tine designs. 40 different pieces comprise the set.

It's all ready,

It's the latest out,

It's made only in the Roger's "Anchor" Brand  
Silver Plated Ware and by the

FACTORIES:

Hartford, Conn.,  
Norwich, Conn.,  
Wallingford, Conn.,  
Taunton, Mass.

**WM. ROGERS**  
**MANUF'G CO.,**

Office and Salesrooms: Hartford, Conn.

### Importations at the Port of New York.

Week ended Oct. 8, 1897.

#### China, glass and earthenware:

China .....	\$72,641
Earthenware .....	28,979
Glassware .....	18,103

#### Instruments:

Musical .....	7,272
Optical .....	7,252
Philosophical .....	3,030

#### Jewelry, etc.:

Jewelry .....	4,214
Precious stones .....	172,477
Watches .....	7,648

#### Metals, etc.:

Bronzes .....	2,132
Cutlery .....	11,294
Platina .....	51,431
Plated ware .....	2,986
Silverware .....	652

#### Miscellaneous:

Alabaster ornaments .....	150
Amber .....	2,800
Beads .....	605
Clocks .....	4,111
Fans .....	6,943
Fancy goods .....	3,985
Ivory, manufactures of .....	620
Marble, manufactures of .....	14,565
Statuary .....	3,329
Shells, manufactures of .....	31,727

### The Offer of W. Paul Not Generally Satisfactory.

William Paul, Boston, Mass., who assigned after insolvency proceedings were instituted against him by E. Aug. Neresheimer & Co., New York, has submitted an offer of settlement at 40 per cent. cash. The bulk of his indebtedness is to manufacturers in Providence and the east, and firms of that section, representing more than half the liabilities, are reported to have accepted Mr. Paul's offer.

E. Aug. Neresheimer & Co., who think that Mr. Paul is not offering as much as the assigned estate should properly pay, have written to the creditors asking them not to accept the 40 per cent. but to push the insolvency proceedings.

## A New Departure in Carding Watch Bows :::::



CUTS ARE  
HALF SIZE.

*Any Kt.*  
*Seamless*  
*Filled.*

00, 0, 6, 16 and 18 Size

ANTIQUE WATCH BOWS.

0, 6, 16 and 18 Size

ROUND WATCH BOWS.

MADE IN ANY QUALITY OF  
SEAMLESS PLATE,  
SILVER OR BRASS.



One of these bows can be removed from the card without disturbing the rest. The card being covered prevents bows from tarnishing.

*Silver or*  
*Plate*  
*Bows.*

These bows are put up in our Special Card as illustrated and can be obtained of Jobbers. Manufacturers can be supplied in bulk.

MADE BY

**STANDARD SEAMLESS WIRE CO., - - - - - Pawtucket, R. I.**

# Salable Holiday Goods.

## CHAINS.

Rolled Gold Plated  
and  
Fire Gilt.

## BUTTONS.

Sleeve Buttons, Links,  
Separable Studs and Collar Buttons  
in Plate and Silver.

## LOCKETS,

Charms,  
Society Emblems  
in Rolled Gold Plate.

## RINGS

in Rolled Gold Plate  
and Silver.

# S. & B. LEDERER,

PROVIDENCE:

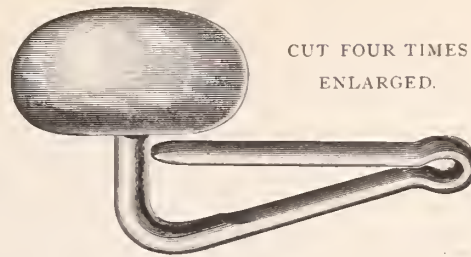
Lederer Building, Stewart Street.

NEW YORK:

CHICAGO:

11 John St.

185 Dearborn St.



# The Triangle Stud. TRADE MARK

PATENT PENDING.



Easiest and simplest  
operation known.

Top is held close and  
securely to the  
shirt front.

YOUR JOBBER CAN SHOW ITS ADVANTAGES.

**B. A. BALLOU & CO.**

## SURE WINNERS!

Are Jewelers' Findings from the  
Factory of

## THOMAS W. LIND

67 Friendship St., Providence, R. I.

New Galleries

New Ornaments

New Settings

For the

FALL SEASON ❁ FALL SEASON



**Connecticut.**

Lawrence A. Martinez will open a jewelry store in the Bauby block, Ansonia.

The store on the end of the new Arcade block, Bridgeport, is now occupied by F. A. Fairchild, jeweler.

R. Wallace & Sons Mfg. Co., Wallingford, have begun on 11 hours' time in some of their departments.

Frank Bates, who recently sold out his store in New Canaan, last Tuesday opened his new store in Dansville, N. Y.

Capt. M. D. Munson, of Wallingford, has just left on his Christmas business trip through the west in the interest of Wm. Rogers Mfg. Co., Hartford.

George Nauwelaerts, of Hartford, has removed from Church St. to 532 Main St. He offers a reward of \$1,000 to any one bringing a watch he cannot repair.

Eugene H. Smith, of the Silver City Plate Co., and also of the Holmes & Edwards Silver Co., Bridgeport, has decided to move his family to the latter city, it being more advantageous to his New York business.

A new jewelry business is to be opened in New London in one-half of the store now occupied by Carl J. Viets, bookseller.

W. P. Morgan, the western salesman for the Meriden Britannia Co., and his daughter, Miss Ella Morgan, who have been visiting Mr. and Mrs. George H. Wilcox, Meriden, during the Summer, left Oct. 7 for their home in San Francisco, Cal.

C. Rogers & Bros., Meriden, are rushed with orders at present, and are busier than they have been at any time for three years. Every department is running full time, and from the way the orders are coming in it is expected that this will continue for the rest of the year.

The death occurred last week of Thomas J. Bradstreet, father of Dudley Bradstreet, superintendent of the Seth Thomas Clock Co., Thomaston. In 1840 he married Amanda Thomas, daughter of the late Seth Thomas. He also traveled for the Seth Thomas Mfg. Co.

William C. Hawley, who was until recently connected with the business department of the Bridgeport *Standard*, has as-

sumed the interest of E. M. Parker in the firm of Parker & Davis, jewelers, Bridgeport, and after the store has been renovated will continue the business with Mr. Davis.

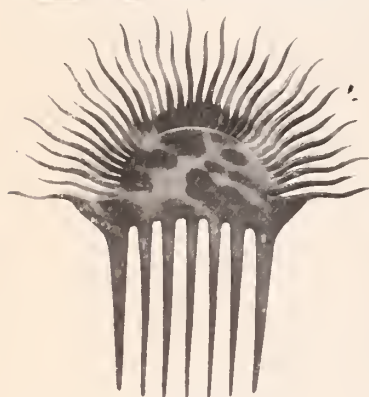
Beginning Oct. 6 the Meriden Britannia Co.'s works are kept running nights until 7 o'clock. The burnishing department is particularly busy, as is the sterling silver room. Orders for goods are now coming in thick and fast, after the manner of three or four years ago. The flat ware burnishers in the Britannia shop are working 13 hours a day.

Jeweler W. V. Blair is having the store in Cahill's block, Meriden, fitted up for his business. He expects to move into his new quarters about the 1st of November.

A thief attempted to rob D. A. Parker, jeweler, Danbury, about 6:30 o'clock Thursday night. While in a crowd a man made a grab for his watch and slid the other hand into his pocket, where he carried a roll of bills. Mr. Parker kicked the man in the stomach and prostrated him. His confederate, however, spirited him away before an officer arrived.

A solitaire diamond ring was stolen from the store of T. H. Wood, New Britain, last week by a woman giving her name as M. Maurice. The theft was not discovered for some time, as the woman substituted a paste stone in the tray for the original diamond, and a close examination was required to detect the change. The woman made the substitution when Mr. Wood had gone to the other end of the store. She tried the same trick successfully at W. T. Burritt's jewelry store in the same city. The ring was valued at \$75.

F. M. Brunson, Gowrie, Ia., has given a chattel mortgage for \$400.



THE SUNBURST.

## WM. K. POTTER, Tortoise Shell Goods,

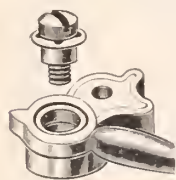
MANUFACTURER.

Providence, R. I.

NEW GOODS EVERY SEASON.

CONTRACT WORK A SPECIALTY.

REPAIRING DONE FOR THE TRADE.



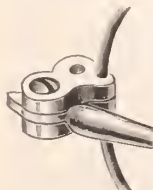
Pat. applied for.

Notice cup spring under head of screw. Guaranteed to prevent temple from wearing loose.

**SIMPLE.****SMALL.**

Pat. applied for.

To change lens, remove one screw, which does not disturb temple.

**STRONG.**

Pat. applied for.

Can remove temple without disturbing lens.

**NEAT.****COMPACT****CONVINCE YOURSELF. Examine P. O. FRAMES critically.**

The only line showing mechanical improvements. The recognized standard of reliability.

Providence Optical Co.'s Seamless Gold Filled Spectacle, Eyeglass and Frameless Mountings.



Finished better and will wear equal to gold.

Will always satisfy your customer.

Stiffest and strongest filled frames on the market.

All have our patented end pieces.

Only line of frames where the temples will not become loose after wearing

Every frame stamped **P. O. Co.**

Send for card showing method of manufacture, free.

PROVIDENCE OPTICAL CO., 7 Beverly Street, Providence, R. I.



J. B. Richardson, formerly salesman for William C. Greene & Co., is now employed in a similar capacity for E. L. Spencer & Co.

Among the visitors in Providence, R. I., the past week were: representative of F. Kroeber Clock Co.; Mr. Fenton, William Fenton & Co., Boston; J. C. Donnell, Ripley-Howland Mfg. Co., Boston; H. B. DeWolf, New Bedford, Mass.; Mr. Elliott, Smith & Patterson.

Henry Cowan, Boston, Mass., started last week on a prolonged western trip.

William B. Tilton has gone on the road for D. C. Percival & Co., Boston, Mass., covering the route formerly traveled by E. W. Merrill.

Frank P. Mathews, traveler for Harwood Bros., Boston, Mass., has just returned from a trip on the New England circuit, and reports an excellent trade.

H. A. Scofield, Lincoln, Bacon & Co.; F. Biny, Biny, Dreyfus & Co.; Ernest M. Bliss, Bliss Bros.; E. F. Kent, S. B. Champlin Co.; G. C. Booth, Hutchison & Huestis; E. I. Rogers, Parks Bros. & Rogers; A. J. Sherrard, Enos Richardson & Co.; Ernest Block, W. & S. Blackinton, were among the travelers calling on Chicago jobbers last week.

The travelers in Kansas City, Mo., last week were: Geo. H. Linton, Howard Sterling Co.; Jacob W. Nevius, J. B. Bowden & Co.; G. W. Whiting, Belknap, Johnson & Powell; F. J. Foster, Unger Bros.; L. F. Clark, W. F. Cory & Bro.; Henry H.

Jacobson, Jacobson Bros.; W. D. Port, Coddington & Heilborn Co.; F. W. Wheeler, Dominick & Haff.

Travelers in St. Louis, Mo., last week: L. Sichel, Bonner, Grinberg, Rich & Co.; Harry P. Blackburn, Langfeld Bros. & Co.; Chas. E. Dorr, Gorham Mfg. Co.; Geo. N. Rouse, Geneva Optical Co.; W. R. Eliot, Meriden Cut Glass Co.; L. E. Fay, H. A. Kirby Co.; W. D. Post, Coddington & Heilborn Co.; Mortimer C. Adler, Byron L. Strasburger & Co.; Stephen Woods, Battin & Co.; L. F. Clark, W. F. Cory & Bro.; A. Raudnitz, Lehman & Raudnitz.

The first meeting of the Manufacturing Jewelers Salesmen's Association for the Winter was held last Saturday evening in their rooms, corner Union and Weybosset Sts., Providence, R. I., and was attended by a large majority of the travelers who are home from their trips. A considerable routine business was transacted, and plans laid for the Winter's work. It was voted that the rooms be provided with telephone connections, and a committee, consisting of John Fleming, William Smith and J. M. Fraser were appointed to make the necessary arrangements. When the Association was first organized there was considerable discussion about allowing manufacturing jewelers to display their goods in the rooms of the Association. At the meeting Saturday evening it was decided to allow manufacturers to display goods in these rooms during the months of November and December.

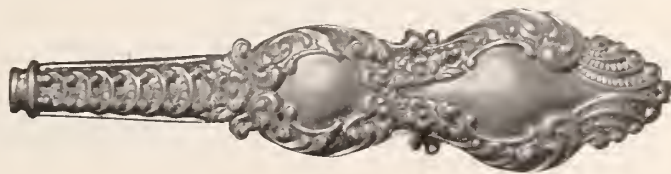
Among the traveling men who have been in Springfield, Mass., within a few days have been the following: M. Sylvia, Pairpoint Mfg. Co.; John E. Prowitt, for L. H. Cohen; Mr. Shepherd, R. F. Simmons & Co.; S. W. Glover, for Henry Cowan; Henry Fein, L. H. Keller & Co.; R. B. Wallace, R. Wallace & Sons Mfg. Co.; Mr. Weber, Green Bros.; R. T. Supple, for W. B. Durgin; C. H. Buxton, Dennison Mfg. Co.; Mr. McCarter, Whiting Mfg. Co.

Traveling men visiting Boston, Mass., the past week included: I. L. Russell, L.

Tannenbaum & Co.; George B. Osborn, William Smith & Co.; J. D. Pettengill, Derby Silver Co.; Charles H. Barney, Middletown Plate Co.; William H. Jones, Jones & Woodland; E. W. Martin, Martin, Copeland & Co.; Nate Swift and Mr. Clifford, for G. K. Webster; George Becker, Hancock, Becker & Co.; Henry G. Thresher, Waite, Thresher Co.; J. M. Fisher, J. M. Fisher & Co.; Mr. Strandberg, Cheever, Tweedy & Co.; Mr. Richardson, R. F. Simmons & Co.; representative of Ostby & Barton Co.

Among the traveling men who have visited Burlington, Ia., lately are: C. E. Patterson, Towle Mfg. Co.; A. J. Sherrard, Enos Richardson & Co.; Louis Bernheim, Bernheim, Cohen & Beer, and "Tribune" Smith, S. B. Champlin Co. C. E. Patterson is a fine tenor singer, and has delighted Burlington audiences more than once. He sang in the Congregational Church there one Sunday evening recently, and created a very pleasing impression. "Tribune" Smith is one of the most popular traveling men on the road. His peculiar handle comes from the fact that his main desire seems to be to possess himself of a Sunday New York *Tribune*, and peruse it voraciously at every leisure moment. During his busy hours the *Tribune* ornaments his capacious side pocket, and has come to be a sort of badge by which he is known.

Travelers in Pittsburgh, Pa., during the week of Oct. 4 were: C. G. Perry, Ripley-Howland Mfg. Co.; H. B. Richardson, G. A. Dean & Co.; H. A. Scofield, Lincoln, Bacon & Co.; Ed. I. Rogers, Parks Bros. & Rogers; C. F. Willemin, T. G. Frothingham & Co.; S. Stern, Stern Bros. & Co.; H. B. Kennion, H. D. Merritt & Co.; F. D. Heffron, Riley, French & Heffron; Mr. Heyman, Stern Bros. & Co.; Thos. H. B. Davis, Middletown Plate Co.; C. M. Dillon, Meriden Cutlery Co.; Arthur Totten, Rogers & Brother; G. C. Hudson, H. F. Barrows & Co.; Mr. Kent, Wm. H. Ball & Co.; Emil Pick, Hammel, Riglander & Co.; W. F. Macdonough, Roy Mfg. Co.;



THE "CINDERELLA." PATENTED MARCH 30, 1897.

<b>MADE IN</b>	Letter Openers	Bonnet Brushes
Nail Files	Erasers	Whisk Brooms
Cuticles	Seals	Tooth Brushes
Button Hooks	Orange Knives	Nail Brushes
Curlers	Corn Knives	Baby Rattles
Glove Stretchers	Shoe Horns	Stocking Darners
Paper Knives	Paper Cutters	Etc., Etc., Etc.

**Jno. W. Reddall & Co.,**

**NEWARK, N. J.**

**An Infringement of this patent has recently been discovered, and all dealers are cautioned against handling same as our rights will be vigorously protected.**



# No Advance In Prices OF HOWARD Movements.

Although all other movements have been advanced in price, we continue to sell the following grades of

## Howard Movements

at greatly reduced prices: Nos. 2, 3, 5, 6 and 7 in 16 and 18 size, and Nos. 5 and 7 in 14 size O. F.

The stock of these goods is rapidly diminishing, Nos. 1 and 4, in all sizes, being completely sold out, and as they have been discontinued by the Company, parties interested will find it to their advantage to order at once.

**Oppenheimer  
Bros.  
& Veith,  
65 Nassau St.  
PRESCOTT BLDG.,  
New York.**

H. A. Bliss, Krementz Co.; E. F. Skinner, Woodside Sterling Co.; J. D. Underwood, Champenois & Co.; W. R. Eliot, Meriden Cut Glass Co.; Fred. L. Baker, Hayden W. Wheeler & Co.; Leon Schwab, New Haven Clock Co.; D. Schwab, L. Adler & Son; Mr. Tinker, for W. B. Durgin; Mr. Kent, Geo. O. Street & Sons; Stephen Woods, Battin & Co.; James A. Browne, Reeves, Sillocks & Co.; A. Peabody.

The following traveling salesmen passed through Detroit, Mich., last week: C. E. Thomas, the Manhattan Silver Plate Co.; L. Rockwell, the Poole Silver Co.; Mr. Cobb, W. R. Cobb & Co.; Charles Roe, the E. Ingraham Co.; A. L. Reach, F. H. Noble & Co.; John F. Miller, the Derby Silver Co.; Clarence Pettitt, Hayden Mfg. Co.; W. H. Gregory, Strobell & Crane; Jas. A. Browne, Reeves, Sillocks & Co.; Mr. Heyman, Stern Bros. & Co.; William Froehlich, the Wendell Mfg. Co.; I. W. Friedman; S. K. Hudson, Martin, Copeland & Co.; J. J. Sideman, Fred Fuchs & Bros.; William H. Jamouneau, the Alvin Mfg. Co.; A. F. Carter, Sloan & Co., and a representative of Blair's Fountain Pen Co.

### Boston.

George A. Ray, retail jeweler, has assigned.

J. C. Sawyer was in New York on a business trip the past week.

George H. Kimball, formerly watchmaker with J. C. Sawyer, has taken a position on the road with a time lock concern.

Alfred J. Paul, of A. Paul & Co., was married Oct. 6, in the First Church at Salem, Mass., to the daughter of Col. Samuel A. Johnson, commander of the famous Second Corps of Cadets.

F. B. Toppan, who carries a line of jewelry in connection with his fancy goods and bric-à-brac business, has resumed at 164 Tremont St. His case in insolvency was adjourned Friday, Oct. 29.

The E. Howard Watch & Clock Co. placed a number of clocks in Boston's subway last Saturday. The company have the contract to furnish the watchmen's clocks as well as the regular timepieces throughout the sub-

way stations for the railroad company.

Buyers in town the past week included: W. L. Kelley, New Bedford; J. Chickering, Suncook, N. H.; Charles H. Sinclair, of N. C. Nelson & Co., Concord, N. H.; John F. Hill, Beverly; F. B. Reed, East Weymouth; J. H. Hanson, Peabody; F. M. Peabody, Danvers.

The Klein School of Optics has a fine corps of lecturers this season, among them being Edwin P. Wells, S. B., of the Globe Optical Co., and A. G. Barber, of the same concern; Edward Ellis and Miss Sarah Hall, the latter a graduate of the Institute of Technology. Paul C. Klein, chemist, will also give lectures on the art of gilding, silvering, nickeling, etc., as applied to optical instrument manufacture.

### Birmingham, Ala.

T. L. Borum has opened a stock of jewelry in Pratt City.

A. S. Smith is a new jeweler in this city. He has opened a stock in a handsome store room on 20th St., near Second Ave.

Arthur Abbott, optician and member of Abbott Bros., is recovering from the effects of an operation performed some weeks since.

E. Gluck is back from New York, where he purchased a handsome Fall stock. He has moved to his new stand of 20th St., near the First National Bank.

M. Jobson, the south side jeweler, has moved into larger quarters and expects to add a lot of machinery to his already well equipped plating establishment.

The city of Birmingham has granted Rosenstihl Bros. the privilege of erecting a large clock on the front of their store for the accommodation of the public.

The trade will be pleased to learn that R. B. Lester, of R. B. Lester & Co., importers of diamonds and manufacturers of fine jewelry, has fully recovered from the attack of illness which rendered him unfit for business for nearly a year, and is back on the "Lane" to resume his former duties. The firm have moved from their old quarters at 21 and 23 Maiden Lane, and are now located in the Stevens building, 3 Maiden Lane, New York.

**A.W.C.CO**

**American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.

Casing of Swiss Movements a Specialty.

### News Gleanings.

Frank P. Nuse, Buffalo, N. Y., has removed to 58 Seneca St.

J. Zabranski has sold out his stock of jewelry in Ellsworth, Kan.

A. H. Setron has opened a new store at 163 Genesee St., Buffalo, N. Y.

Stanley Summers has opened a repair shop in Port Washington, N. Y.

P. L. Whiting has removed from Washington, Vt., to East Corinth, Vt.

Thos. V. Dickinson, Niagara Falls, N. Y., is enjoying a much needed vacation.

An auction is being conducted at the store of Gumberts Bros., Evansville, Ind.

C. J. Fisher, Buffalo, N. Y., is ill with a severe attack of his old enemy, rheumatism.

John Gernert, Jr., has opened a new jewelry store at 152 W. Main St., Somerville, N. J.

P. A. Gervans has removed from St. Joseph Ave. to 500 N. Clinton St., Rochester, N. Y.

Randa Olson, of H. A. Hanson & Co., Estherville, Ia., has given a chattel mortgage for \$555.

W. E. Thoma, jeweler, Ottumwa, Ia., has given a chattel mortgage on a millinery stock for \$150.

Geo. H. Striker, Buffalo, N. Y., is a candidate for Alderman in the Twenty-fifth ward of that city.

The business of D. Ainley & Co., Perry, Ia., D. Ainley deceased, is being continued under the old style.

Wm. Edmonds, Topeka, Kan., has given a chattel mortgage for \$850, and has also been attached for \$195.

Benj. Westervelt, of the Waterbury Watch Co., will call on his friends on the Erie Railroad this week.

Frank F. Williams, formerly of Parsons & Williams, Vinton, Ia., has purchased a jewelry store in Oelwein.

Vantiburg & Davidson, Phoenix, Ariz., have dissolved, and H. F. Vantiburg succeeds to the entire business.

A suit for a receiver for the jewelry and pawnbroking business of H. Adler, Lincoln, Neb., has been brought.

Frank P. McKenney, Portland, Me., was united in marriage last week, Tuesday, his bride being a Massachusetts lady.

J. J. Sweeney, of Sweeney & Fredericks, Waxahachie, Tex., after a lengthy buying stay in New York, has returned home.

Klee & Groh, Rochester, N. Y., have removed to a much larger and finer store at the corner of N. Clinton and Gorham Sts.

F. A. Garnier has sold out his jewelry and pawnbroking business in Kansas City, Kan., to the Kansas City Brokerage Co.

The Parsons Horological Institute, Peoria, Ill., have certified to dissolution of organization and have made a surrender of charter.

Charles Stapper, jeweler, Denver, Col., has given a chattel mortgage for \$8,124, and the mortgagee is now in possession of his stock.

Willis Cates, Portland, Me., is one of the Nimrods of the Pine Tree State, and passed the first ten days of October in the woods in quest of game.

Otto Offenhaeuser, formerly of Schenectady, N. Y., has purchased the business of Chas. Mathews, Brockport, N. Y., taking possession Oct. 1.

The Wells' stock of jewelry in Nashua, Ia., has been sold to Challen Howe and A. J. Pierson. The new firm name is Howe & Pierson.

D. Buchanan, Richmond, Va., has returned to Richmond after an extended trip to his native Scotland. Mr. Buchanan was gone from the city six months.

Jeweler Clark, who has been conducting business in the McAdoo House, Greensboro, N. C., has accepted a position in a large house in Lynchburg, Va.

It is reported that orders are coming to the Knickerbocker Silver Manufactory, Port Jervis, N. Y., very rapidly and that the business of the firm is steadily enlarging.

Thieves entered the residence of J. S. Kraut, jeweler, Gardenville, Pa., last Sunday night, when they stole about \$30 from Mr. Kraut's clothing while he was sleeping.

John M. Pollard, Mexico, Mo., lately sustained a loss of \$425 in the fire which swept a large portion of the business part of that little city. The loss is covered by insurance.

Charles Ketcham, jeweler, Hometown, Ind., reported to the sheriff last week that his store had been broken into some time last Monday night, and some jewelry stolen.

J. M. Glenn, Morristown, Tenn., has returned from Cincinnati, O., where he took a course in optical science, and has moved his stock of jewelry into a new building on Main St.

Frederick L. C. Henninghausen, 1328 Light St., Baltimore, Md., last week made a deed of trust for the benefit of creditors to Percy C. Henninghausen, trustee, who gave bond in \$1,000. The liabilities are placed at \$300 and assets \$500.

A writ of attachment was issued out of the Supreme Court, at Trenton, N. J., last week, against Grace Tubbs as an absconding debtor. She lived at 49 W. Hanover St., and the writ was asked for by Thomas Trapp, jeweler, who had sold her \$222 worth of his goods. The property on W. Hanover St. stands in her name. She has been out of the city for several weeks.

Abel Burrows, jeweler, cricketer and general athlete, of Fall River, Mass., has almost reached the half century mark in life, but his activity seems to be unabated. As an instance of his stamina may be mentioned a trip he recently made to Taunton on a bicycle in 56 minutes and he then kept right on to Boston, covering the whole distance in three hours and 15 minutes.

## It's a Wise Jeweler

who refuses to place  
his fall order before  
examining our

## Leaders...

MILTON.



They're the Royal,  
Victor, Milton, Re-  
gent and Imperial.



New Catalogue No. 51,  
issued this month, sent  
on application.

**C. Rogers & Bros.,**  
Meriden, Conn.



J. W. Lowery has opened a jewelry store in Salem, O.

G. C. Neal has opened a jewelry business in Rockford, Mich.

Jeweler Geary has removed from Clifton Heights, Pa., to Primos, Pa.

Charles Kirkpatrick has started a repair shop in Hydesville, Cal.

George Murphy has removed from Sprague, Wash., to Spokane, Wash.

A Mr. Stoutenburg, of New York, has

opened a jewelry store in Westerville, O.

T. Seisure's jewelry store was destroyed in a fire in Grand Junction, Ia., a few days ago.

A. Ewald, a jeweler of Tidionte, Pa., will open a jewelry store at 29 S. Franklin St., Titusville, Pa.

Jeweler H. M. Stilson will occupy the store vacated by W. L. La Rue & Co., jewelers, Pittsfield, Mass.

Dr. M. Schwab, optician, has closed his

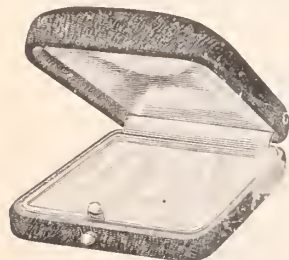
optical office at 4 Congress Hall block, Saratoga Springs, N. Y.

A young man named Gray, of Bangor, Me., has leased a window of Dillingham's store, Old Town, Me., for a jewelry store.

The Hamilton Watch Co., Lancaster, Pa., report increase of orders far beyond their capacity. The force is being increased as rapidly as possible, and some of the departments are being operated at night.

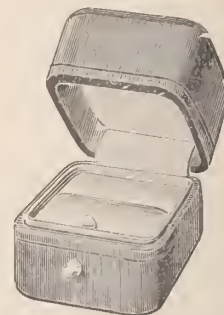
Our Now Famous

## MOROCCINE BOXES,



For Watches, Jewelry and Silverware, are as good and better than ever; they are competing for supremacy with our

## FINE SILK VELVET BOXES,



Apply for samples to judge for yourself, and see up-to-date goods and prices.

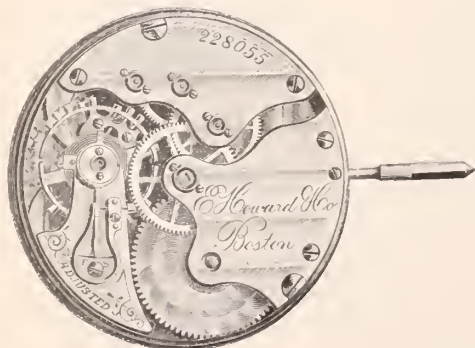
## S. & A. BORGZINNER,

82 and 84 Nassau Street, New York.

## WE AGAIN CALL YOUR ATTENTION TO THE NEW MODEL HOWARD WATCHES NOS. 8 & 10,

Made in 16 and 18 Size, Open Face and Hunting.

The best watch for your best customer. Unequalled as to fine finish, quality of materials and as timekeepers. We furnish a certificate with each movement, and ACTUAL RATE RECORD with model No. 10.



## E. HOWARD WATCH & CLOCK CO.,

Boston and New York.

No. 8. 11½g. Nickel. Divided 3¼ plate, finely damask., pat. pend. set and windg., 17 fine ruby jewels, raised gold set., hard. and temp. steel barrel comp. bal. adjg. to temp., and Isoch., pat. reg. hard. and temp. Breg. H. S., poised pal., pat. cannon pin and cen. arbor, D. S. D., roller action, sight.

**Trans-Atlantic Voyagers.****TO EUROPE,**

Louis Lassner, of Lassner & Nordlinger, New York; I. P. Polak, formerly with Zilver Bros., Brooklyn, N. Y., and Edward Bawo, of Bawo & Dotter, New York, sailed Thursday on the *Augusta Victoria*.

Arnold and S. Zilver, of Zilver Bros., Brooklyn, N. Y., sailed Saturday on the *Rotterdam*.

**FROM EUROPE.**

Mr. and Mrs. L. S. Friedberger and Mrs. Pauline Segree, of L. S. Friedberger & Co., New York, arrived last week on the *Fuerst Bismarck*.

Judah Hart, New Orleans, La., and W. H. Lebolt, jewelry buyer for A. M. Rothschild & Co., Chicago, returned last week on the *Campania*.

Jos. Judels, of Jacques Kryn & Wouters Bros., Brooklyn, N. Y., returned last week on the *Friesland*.

Mr. and Mrs. C. F. Artes, Evansville, Ind., returned last week on the *City of Rome*.

Julian Sternberger, New York, returned last week on the *Campania*.

Mr. and Mrs. L. Bonet, New York, returned Sunday on *La Bretagne*.

**Tariff Decisions and Interpretations.****DECISION BY TREASURY DEPARTMENT ON IMPORT STAMPS AND LABELS.**

WASHINGTON, D. C., Oct. 9.—An importing firm wrote to Assistant Secretary of the Treasury Howell for an interpretation of the tariff. In reply, Mr. Howell stated that section 8 of the present Tariff law contains the provision that "should any article of imported merchandise be marked, stamped, branded or labeled so as to indicate a quantity, number or measurement in excess of the quantity, number or measurement actually contained in such article, no delivery of the same shall be made to the importer until the mark, stamp, brand or label, as the case may be, shall be changed so as to conform to the facts of the case."

**TARIFF DECISIONS.**

On protest of Graef & Schmidt against the decision of the Collector at New York as to the assessment of two-prong steel forks, with handles of mother-of-pearl, the steel part being nickel plated. They were assessed for duty at 45 per cent. ad valorem under paragraph 140 of the Tariff Act of 1894. The protestants claimed goods to be dutiable at 35 per cent. ad valorem under paragraphs 140 or 177. The Board overruled the protest.

On protest of Rev. John Harty against the decision of the Collector at Providence, R. I., as to the assessment of an ornamented gold chalice valued at £410 imported April 12, 1897, duly inscribed and intended for a present to the Bishop. The chalice was assessed for duty at 35 per cent. ad valorem under paragraph 177, Act of 1894. The Board sustained the claim of the protestant that the article was entitled to free entry under paragraph 603.

**PERFECTION!****NOTHING SHORT OF THIS WILL DO.****WE HAVE DONE WELL; WE ARE GOING****TO DO BETTER.****LET THE PENDULUM SWING,**

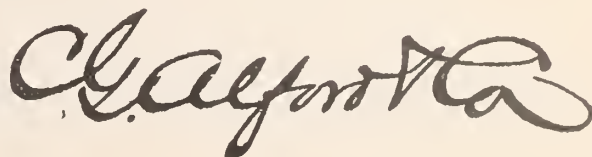
but,

**LET THE CLOCK STRIKE TWELVE.**

No CLOCKS to sell but "specials" in Watches innumerable. Make a note of No. 99 mentioned in last week's Circular, and now a similar one in appearance, the same Nickel Elgin Movement, but the case not so good in quality, (though solid gold,) for \$10.85, subject to the usual cash discount.

What would you say to a 10k Roman Rope Lorgnette Chain, small size, soldered, with a slide set with pearls, for \$8.00, subject to cash discount? It is really worth \$10.00. We have Three Hundred of them, sure sellers, and a handsome profit for you.

Do not wait till the eleventh hour to send in your orders, for you may be too late.



195 and 197 BROADWAY,

New York, October 11th, 1897.

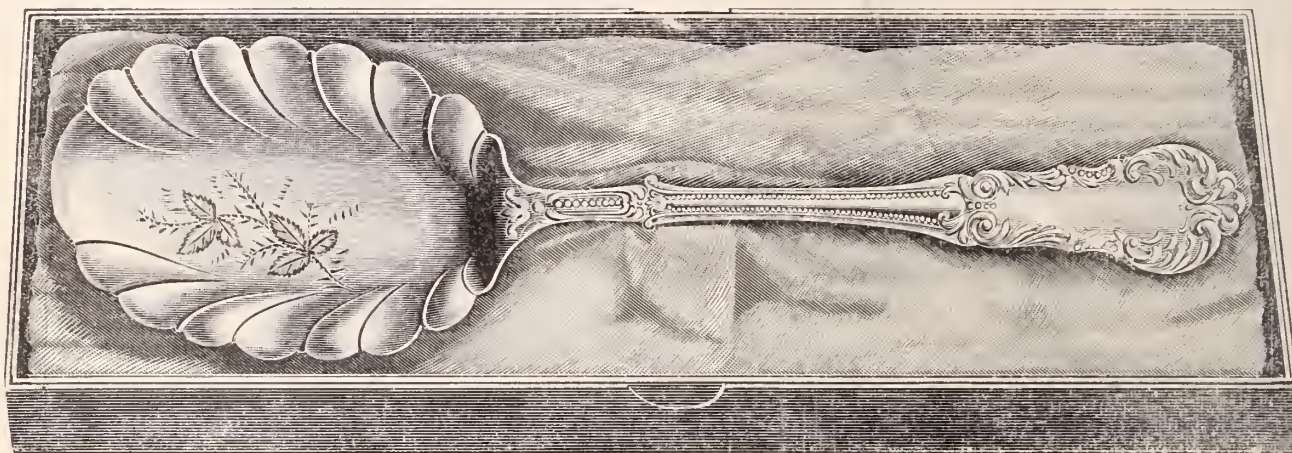
Western Union Building.



# The Genuine Rogers

## Electro Silver Plate.

A FULL LINE OF FANCY PIECES SUITABLE FOR  
HOLIDAY TRADE.



No. 175. HALCYON. Berry, Nut or Salad Spoon. (Length, 9 inches.)



No. 180 FLEMISH Pie Knife. (Length, 9 inches.)

EVERY ARTICLE BEARING THE TRADE MARK.

★ **ROGERS & BRO., A. 1.**

(THE CELEBRATED STAR ★ BRAND)

IS MANUFACTURED AND GUARANTEED BY

# ROGERS & BROTHER,

WATERBURY, CONN.

SALESROOMS, 16 CORTLANDT ST., N. Y.

CATALOGUE CONTAINING FULL LINE SENT ON APPLICATION.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

United States and Canada, . . .	PER ANNUM.	\$2.00
Foreign Countries in Postal Union, . . .		4.00
Single Copies, . . .		.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies.** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

**PARIS**—Hotel de L'Athénée, Rue Scribe.  
**LEIPZIG**—Handels-Zeltung, für die gesamte Uhren-Industrie.

**BERLIN**—Deutsche Uhrmacher Zeltung, Jager-Strasse, 73.

**GENEVA**—Journal Suisse D'Horlogerie.

**AMSTERDAM**—Continental Club, Hotel Amstel.

**ANTWERP**—Diamond Club, Rue de Pellican.

Vol. XXXV. Oct. 13, 1897.

No. 11.

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## Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications.

	More than nearest weekly competitor for 8 months Jan.-Aug., 1897, inc.	Increase for month of Sept., 1897.	Total excess for 9 mths., Jan.-Sept., 1897, inc.
No. of News Items, . . .	616	49	665
Inches of Original Reading Matter, . . .	6,034	983	7,017
Inches of Advertising, . . .	6,477	1,753	8,230

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

### Extended Uses of the Precious Metals.

THOUGH the collections of jewels of several of our richest families equal in money value many a royal treasure, the absence in this country of royalty and of an aristocracy in the European sense of the word, undoubtedly limits to some extent the production of works of extreme luxury. While we read of a *nouveau riche* ordering a bath tub of silver, or of a burlesque actress buying a pair of gold shoe heels, these incidents cannot be considered as an expression of a natural sense of high luxury. Of course, it must be admitted that in richness and beauty American wares and works of gold and silver equal if not excel the same class of products of English, German, or even French artists and artisans. An inspection of the windows or show cases of America's representative stores will convince the most prejudiced foreigner that American gold and silver smithing is unexcelled by that of any other country. However, as demand must govern supply and as in the monarchical countries of Europe goldsmiths and silversmiths are called upon to produce works of a character which American society as at present constituted does not demand, our foreign confrères find employment for the precious metals and for gems in fields not yet entered by American jewelers and silversmiths. Forming the frontispiece of a recent issue of this journal was an illustration of a representation of an olive branch composed of gold elegantly chased, which, placed upon the tomb of Czar Alexander III. of Russia, by President Faure, of France, served as an emblem of peace and friendship between these two nations. The frontispiece of this issue is an illustration of an elegant specimen of English silversmithing, the royal baptismal font. A frequent article of manufacture in Great Britain is the memorial casket occasionally made of gold but more commonly of silver, in which addresses are presented to honored personages. This last article is non-existent in the United States, though Canada follows the mother country in making it for appropriate occasions. Undoubtedly it is impossible to force society to call upon jewelers and silversmiths for works of a character indicated by the foregoing examples; such a demand must be evolved gradually by society itself. However, the precious metals have not, in this country, reached their limits of employment in articles of personal adornment, personal utility and table use. We have the trophy and the testimonial of precious metals, but

time will bring about a demand for the use of gold and silver for articles of even larger and broader significance.

**How Sterling Silver Flat Ware Should be Sold.** THE people of Great Britain have the reputation of being slow in their acceptance of the ideas con-

ceived by their fellow men of other nations, and it is believed generally that the British newspapers follow and perpetuate this national characteristic. Howsoever true this may be, it remains a fact that the leading journal of Great Britain devoted to the jewelry industry, *The Watchmaker, Jeweler and Silversmith*, in its earliest possible issue heartily endorses the decision of some of the largest American silversmiths to abolish the ounce weight system for the sale of sterling silver spoons and forks and substitute the dozen price system, and recommends the new method for adoption by the British manufacturers. In Great Britain exist the same circumstances as exist in America, urging the abolition of the ounce price method heretofore universally prevailing. In Great Britain as in America, the practice of selling by weight has led the public into expecting goods, no matter what the character or excellence of the designs or the amount of work spent upon the article, at so much per ounce. The sale by weight has also led to the belief among the public that because silver has fluctuated a few pence in value, considerable reductions can and should be made in the price of silver goods, whereas the actual difference the fall makes is not greatly appreciable. There are other evils of the old system, but these two seem to be sufficient for our contemporary to advise the manufacturers and retailers to devise some better method for the sale of sterling silver spoons and forks than the weight system.

ACCORDING to *Dun's Review* there were during the quarter ended Sept. 30, 1897, 33 failures among traders classified as dealing in jewelry and clocks, against 60 for the same quarter of 1896. This decrease is notable, but the decrease in liabilities is ever greater in proportion, the figures representing the total liabilities of failing traders of this class, during the quarter of 1897 being only \$222,147, against \$1,264,001 for the quarter of 1896. It is such an exposition of figures as this that proves even more conclusively than the universal statements from manufacturers and dealers that the jewelry industry has again resumed a prosperous and firm basis.



### Tilden-Thurber Co. Make an Important Statement.

In the issue of THE CIRCULAR of Oct. 6, under the Providence news, appeared the following item:

"The suit of William H. Childs against the Tilden-Thurber Co. was heard in the Sixth District Court last week. It was for deceit in the sale of a diamond ring which was warranted, it is alleged by the plaintiff, to be perfect in shape, pure white, of 1½ karats weight. This it did not prove to be according to testimony, and the decision was for the plaintiff for \$125 and costs."

In a communication from Tilden-Thurber Co. to this journal, dated Oct. 9, the jewelry firm assert that this item is absolutely false: First, in that it states that the case of William H. Childs against the Tilden-Thurber Co. was heard in the Sixth District Court last week, this statement being untrue, as the case was not heard in the Sixth District Court last week or at any other time; second, that while the paragraph does contain the allegation made by the plaintiff in his declaration, the jewelry firm claim that the statement that the ring did not prove to be, according to testimony, what it was claimed to be, is untrue because "no testimony whatsoever, either for the plaintiff or for the defendant, was introduced in the case." By the advice of their counsel they demanded a jury trial, which takes the case to the higher court. They claim to have an absolute defense and intend to put in this defense at the proper time.

### The Extension and Bright Outlook of the American Watch Tool Co.

WALTHAM, Mass., Oct. 7.—The American Watch Tool Co. have recently been reorganized, have increased their capital stock to \$70,000 and have consolidated with the Cycle Improvement Co., of Westboro, manufacturers of bicycle pedals, and the Perry Cycle Seat Co., of Leicester, Mass. The American Watch Tool Co. propose to move the Leicester business to Westboro

and run that part of the business as a branch of the American Watch Tool Co. for this season. In the Spring the company will very materially enlarge their buildings and move the Westboro branch to Waltham.

The outlook for a successful future for the American Watch Tool Co. is very bright. In addition to the classes of manufactures indicated above, and the watch lathes and tools for which the American Watch Tool Co. have an unrivaled reputation, they will continue as heretofore to make a specialty of producing special tools for doing all kinds of small work, and instruments of precision and experiment.

### Test Case as to Discount on Invoices of Precious Stones.

CINCINNATI, O., Oct. 8.—During the month, the Coetermans-Henrichs-Keck Diamond Cutting Co. received an importation of rubies and other precious stones from Europe. They were passed through the Custom House and were duly appraised by United States Appraiser Schulte, who listed them at one-fourth per cent. discount. The firm entered protest, insisting on one-sixth per cent. The appraiser refused and the firm made an appeal to the Board of General Appraisers at New York, who sent out Mr. Shurliff, one of its members and an expert, who held a conference and heard the testimony of two local experts. After several hours of testimony Mr. Shurliff announced that he would not be able to give an immediate decision, as he desired to consult with the Board. So the matter rests until he can be heard from. The amount does not represent much money, but the decision will be of value in future cases.

Mr. Keck insists that his firm are entitled under the new law to 1-6 per cent. and he is sure this will be the decision.

A slight blaze broke out in the chimney of the Eganhouse jewelry store, Belleville, Ia., a few days ago, no serious damage being done, however.

### Last Week's New York Arrivals.

**THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.**

The following out-of-town dealers were registered in New York during the past week: D. N. Lathrop, Syracuse, N. Y., Continental H.; H. B. Ross, Calais, Me., St. Denis H.; J. B. Johnson (F. D. Johnson Jewelry Co.), Lynchburg, Va., Astor H.; A. T. Otis (jewelry buyer, Pitts, Kimball & Lewis), Boston, Mass., Broadway Central H.; J. H. Humburch, Rochester, N. Y., Imperial H.; G. Roden, Toronto, Ont., Astor H.; G. Wetherold, Allentown, Pa., Morton H.; H. Bausch, Rochester, N. Y., Imperial H.; S. B. Leonardi, Tampa, Fla., St. Denis H.; G. L. Sigler, Cleveland, O., St. Denis H.; A. J. Paul, Boston, Mass., Murray Hill H.; S. Lesser, Syracuse, N. Y., Sturtevant H.; H. Ryrie, Toronto, Can.; James Allan, Charleston, S. C., 25 W. 18th St.; E. E. Muller, Malone, N. Y., Continental H.; E. W. Knowlton, Malone, N. Y., Albert H.; J. A. Pitts, Montreal, Can., New Amsterdam H.; W. H. Bullard, St. Paul, Minn., New Amsterdam H.; M. H. Lebolt (jewelry buyer, A. M. Rothschild & Co.), Chicago, Ill., 43 Leonard St.; N. Galt (Galt & Bro.), Washington, D. C., Westminster H.; S. Jaquette, Philadelphia, Pa., Everett H.; M. Eliassof, Albany, N. Y., Union Square H.; E. D. Mix, of James Mix, Albany, N. Y., New Amsterdam H.; Mr. Wallenhorst, Baltimore, Md., Sinclair H.; L. Beaudry, Montreal, Can., St. Denis H.; D. Beatty, Montreal, Can., Hoffman H.; W. Eaves, Montreal, Can., Broadway Central H.; R. W. Little, Cumberland, Md., Astor H.; F. W. Wurzburg, Grand Rapids, Mich., Colonial H.; Thos Allan, Montreal, Can., 105 E. 87th St.; J. H. Racicot, St. John's, N. B., Continental H.; G. Austin, of Austin & Prescott, Batavia, N. Y.; Albert H.; C. Wendell, of Jules Wendell & Son, Oswego, N. Y., St. Denis H.; J. D. Hartman, Pittsburg, Pa., Imperial H.; G. Bunn (Illinois Watch Co.), Springfield, Ill., Sturtevant H.; D. A. Hibbard (J. B. Storer & Co.), Akron, O., St. Denis H.; C. F. Sulzner, St. Augustine, Fla.

### Fire at the Guggenheimer Refinery.

PERTH AMBOY, N. J., Oct. 7.—The fire at the plant of the Guggenheimer Smelting and Refining Co., on October 5, almost totally destroyed the separating works. The insurance on that portion of the plant burned amounted to \$63,500.

Stenstrop & Alfson is the name of a new jewelry firm in Zumbrota, Minn. L. J. Korstad, optician, will occupy part of their store. Stenstrop & Alfson come from Kenyon, Minn.



JEWELERS SHOULD SEE THAT  
THIS TRADE MARK IS STAMPED  
UPON EACH AND EVERY PIECE OF  
STERLING SILVER GOODS THEY

BUY. IT IS A GUARANTEE OF QUALITY AS ABSOLUTE AS  
THE HALL MARK OF ENGLAND.

**925-1000**  
**Pure Silver.**

**Gorham Mfg. Co.,**

**SILVERSMITHS.**

NEW YORK, CHICAGO, SAN FRANCISCO.  
BROADWAY & 19TH ST. 131-137 WABASH AVE. 118-120 SUTTER ST.  
23 MAIDEN LANE. WORKS, PROVIDENCE.

### New York Notes.

Benedict Bros. have filed a judgment for \$136.42 against Delos E. Culver.

C. L. Carrington, 200 Broadway, has been elected a member of the New York Jewelers' Association.

A judgment against Martin Brunor for \$94.60 has been entered in Brooklyn by J. V. Bluck and another.

M. Freed, manufacturing jeweler, formerly of 32 Maiden Lane, removed Monday to 75 and 77 Nassau St.

Isidore P. Polak, formerly manager of Silver Bros.' diamond cutting shop, has gone to Antwerp, where he will start in business for himself. Mr. Polak came to this country in the early part of 1894. He sailed Thursday on the *Augusta Victoria*.

Noe Trahan, of Noe Trahan & Co., jewelers, 42 Maiden Lane, has commenced an action against his wife for divorce. Mrs. Trahan denies the complaint, and claims that the action is the result of a conspiracy to get rid of her and at the same time to rob her of her property.

One of the first accidents in the construction of the new building now erecting on the site of 9, 11 and 13 Maiden Lane, occurred Saturday morning. It was caused by the fall of a heavy iron girder that was being hoisted into place. An ambulance removed the workman who was injured by the fall.

Members of S. Sternau & Co., 36 Park Pl., are interested in the Sternau Tea Co., of New York, recently incorporated with a capital stock of \$10,000. Sigmund Sternau, Lionel Strassburger, Hermann Strassburger, Henry Eisler and Albert Sternau, of New York, are the directors of this company.

Geo. F. Kunz, with Tiffany & Co., and Ludwig Nissen, of Ludwig Nissen & Co., who represent the jewelry and kindred trades on the jury of awards of the Tennessee Centennial Exposition, left for Nashville on a special train which departed from the Pennsylvania Railroad depot at 10 o'clock P. M., Friday.

The Alvin Mfg. Co. are showing in their window at 54 Maiden Lane the sterling silver golf prizes which they designed and

made for the open tournament of the Queen's County Golf Club, to be held Oct. 14, 15 and 16. The prizes include a loving cup, an individual tea set, a toilet set, a pitcher and a medal.

The police reported Monday that a swindler was victimizing residents of Jersey City by selling them paste diamonds for real diamonds. Among his victims is said to be a Mrs. Knoegy, 161 Noble Ave., Jersey City, who paid \$50 for a pair of cheap imitation diamond earrings. The swindler is described as a man 5 feet 9 inches high, about 60 years old, with white hair and mustache.

Ludwig Nissen, of Ludwig Nissen & Co., was offered the nomination for President of the Council of the Citizens' Union ticket by the executive committee of the committee of 50 conferees last week. Mr. Nissen declined, on the ground that his business interests absorbed his entire attention. Mr. Nissen was also asked to take a Congressional nomination, but declined for the same reason.

Miss Bertha B. Keller, daughter of the late L. H. Keller, and Henry C. Boysen were married at the Roman Catholic Church of St. Ignatius, Park Ave. and 84th St., Wednesday evening. The ceremony was performed by the Rev. Neil M. McKinnon, S. J. Miss Olga Keller attended her sister as maid of honor. Afterward there was a wedding dinner at the home of the bride's mother, 158 W. 131st St.

Judge Fitzsimons, of the City Court, last week reserved decision on an action brought by Frederick Kaffeman against Stern Bros. & Co. to recover \$125 alleged to be due for royalties. The royalties asked for are on a patent ring made under an agreement with him. Stern Bros. & Co. admit the agreement, but claim Kaffeman received full compensation, and the agreement was broken by the plaintiff himself.

Judge Conlan and a jury in Part III. of the City Court last week tried the action brought by the Whiting Mfg. Co., silver-smiths, against the Worcester Cycle Mfg. Co., and gave a judgment to the plaintiffs for \$1,961. The suit was to recover a balance due for sterling silver name plates supplied by the Whiting Mfg. Co. which

the cycle company disputed, alleging that the goods were not according to specifications. Judgment for the full amount, with costs, aggregating \$2,227.56, was entered Thursday.

Applications for membership have been received by the New York Jewelers' Board of Trade from Cross & Beguelin, Rosenzweig Bros., H. Zimmern & Co., New York, and Reeves, Sillcocks & Co., Newark, N. J.

M. M. Gumbiner, retail jeweler, Luling, Tex., writes to the New York Jewelers' Board of Trade that the newspaper accounts of the robbery of his store Sept. 16 exaggerated the value of the goods stolen. Instead of \$1,700, Mr. Gumbiner says the booty of the burglars was not more than \$600 or \$700, and as more than half was recovered after the capture of one of the robbers at Waco, Tex., his net loss is not more than \$200.

The Appellate Division of the Supreme Court, Brooklyn, Friday last heard the appeal from the decision of Surrogate Abbott probating the will of Lena Brunor, wife of Martin Brunor, a former plater of this city. The contestants of the will, who are the appellants, are August Loewenbeyer and Caroline Baer, the brother and sister of the testatrix, while Martin Brunor, the husband of the testatrix, is the respondent. The appellants said that Martin Brunor was married in Athens, Greece, and, after abandoning his wife and son, came to this country in 1888, and in 1894 obtained a bogus divorce in New Jersey. Four months later he married Lena Falk, who owned property valued at \$40,000. On Dec. 31, 1894, she conveyed, without consideration, all her real estate to Brunor's son, retaining only a life interest. The appellants contend that Brunor made his wife execute a will in his favor. On June 16, 1895, Lena Brunor committed suicide by taking poison. On behalf of Brunor, the husband, it is contended that Mrs. Brunor was of sound mind and not easily influenced, and that no coercion was used at the time she executed the will. Decision was reserved.

Bawo & Dotter have entered a judgment for \$228.43 against Matilda Johnson. Sproehle & Co., Chicago, have applied

## Dorflinger's American Cut Glass.

AT OUR UPTOWN STORE, 915 BROADWAY,  
WE ARE SHOWING ROEMERS IN FINE  
COLORS CUT IN RICH PATTERNS . . .

C. DORFLINGER & SONS, NEW YORK.



for membership in the New York Jewelers' Board of Trade.

The Barrios Diamond Co. have been incorporated to carry on a jewelry business in New York city with a capital of \$1,000. Samuel A. Phillips, Saul Klein and Carrie Gay, of New York, are the directors.

Roscoe V. Hurd & Co. is the name of a new firm of retail jewelers who expect to open their store, at 126 W. 23d St., Saturday. R. V. Hurd was for a number of years with the late Wm. Moir, occupying a responsible position in the deceased's jewelry business, then at 23d St. and Sixth Ave. The new firm will carry a general line of jewelry, watches, clocks, precious stones and silver ware.

For the past week Benedict Bros. have had on exhibition in the window of their store, at Cortlandt St. and Broadway, a Wedgwood jasper vase which, they claim, is one of the 50 original copies of the Portland vase made by Josiah Wedgwood. The vase is 12 inches high and of a dark blue color. It is valued by the owner at \$10,000. Whether this vase is one of the original 50 subscription copies or one of those made later for general sale is a question. The original copies are said to have been the same color as the Portland vase, which is black and not blue.

Charles Poppen, Jersey City, N. J., who retired from the jewelry business, and C. Fred Heitmann are building eight small cottages on Nelson Ave., near North St., in partnership.

The Queen City Watch Case Co., Cincinnati, O., are making a specialty of inseparable joint cases in solid gold, bright finish, which are just the thing now.

### Providence.

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

Martin L. Read *et al* have given a \$500 mortgage on real estate at Sabin's Point.

Herbert D. Hough won the 10 mile road race of the Rhode Island Wheelmen, at East Providence, Saturday afternoon.

John C. Harrington and Louis Schmitt have been appointed two of the Republican supervisors at the coming Municipal election.

Henry G. Thresher, of Waite, Thresher Co., is again being talked of for this year's candidate for Mayor by the Republicans of Central Falls.

D. C. & H. S. Fink, retailers, have removed to a temporary store, 358 Westminster St., and on or about Nov. 1 will again remove to the store 228 Westminster St.

The United States gunboat *Newport* will receive the handsome silver service presented by the residents of Newport, on the 18th. The service was made by the Gorham Mfg. Co.

F. E. Dana, retailer, Warren, who with a party of friends is in the woods of Maine on a hunting trip, sent home word the past week that he has shot one deer and is having a most enjoyable time.

The co-partnership heretofore existing between A. Tingley Wall and George A. Wall as A. T. Wall & Co., has been dissolved by mutual consent, the latter retiring. The business will be continued by A. T. Wall under the same name.

At the annual meeting of the West Side Club, Saturday evening, Charles A. Richards was elected treasurer, and William Blakely, Henry Fletcher and Walter H. Durfee members of the board of governors.

### The Attleboros.

Edwin B. Bullock, of the W. H. Wilmarth Co., is in California.

Louis A. Blackinton, of W. & S. Blackinton, has removed his residence to Providence.

Thomas Inman, of J. T. Inman & Co., put in last week among the trade of the Empire State.

Henry H. Curtis returned Saturday from a fortnight's trip about Boston, Providence and New York.

Charles H. Williams has severed his connection with the Mossberg Wrench Co. as purchasing and sales agent.

Cheever, Tweedy & Co., J. P. Bonnett & Co., and one or two other North Attleboro firms are working 13 hour days with increased forces of hands.

E. P. Claflin is busily at work fitting up the machine shop and repair establishment which he will open the last of the month with Hjalmar Orup, of F. S. Gilbert & Co.

William H. Smith, of Smith & Crosby, and Henry Wexel, of Henry Wexel & Co., are jewelers appointed by the selectmen of Attleboro to be of the officers in charge of the State election.

E. T. Bright and E. V. Sweet, who have been associated in the enamel business as E. T. Bright & Co., have dissolved partnership. Mr. Sweet withdraws and Mr. Bright continues the business.

C. A. Wetherell has been in operation in his new quarters now about two weeks. The whole outfit is new and he is turning out a very creditable line of silver novelties.

George L. Claflin & Co. will open a branch establishment in Attleboro for the sale of jewelers' supplies of all kinds. They have had a North Attleboro branch for some time, but this is their first venture in Attleboro.

### Philadelphia.

Williams & Ulmer, Limited, have increased their capital stock to \$30,000, paid in.

Simons, Bro. & Co.'s factory is now running with 200 hands, more than were ever formerly employed.

John Presper, a Frankford Ave. optician, has returned from a Canadian trip with an extensive collection of snap shots taken while on his journeyings.

John Martin, who was manager for Simons, Bro. & Co., Strathaven Inn, near Swarthmore, during the Summer, is back again in the store.

Charles S. Holmes was held by Magistrate South in \$100 bail for trial on Wednesday last on the charge of larceny, as bailee, of a diamond horseshoe from John T. Sandman, 703 S. 2d St. Mr. Sandman testified that Holmes represented himself to be the general manager of the United States Time and Weather Service Co., and investigation showed that he had occupied the position, but not for a number of years.

## For Jewelers:

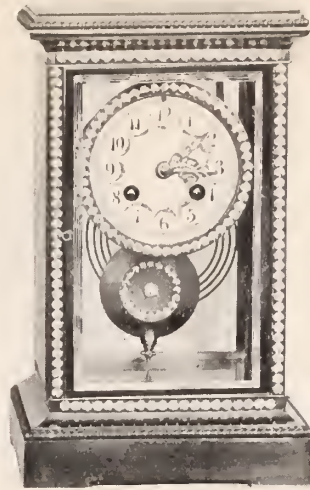


Vases and  
Tankard  
Sets.

Desk Sets  
and  
Toilet Sets.

Complete sample line shown at our show-rooms in Trenton. Mail orders will receive prompt attention. Catalogue of Forms sent on application.

**The Ceramic Art Co.,**  
Trenton, N. J.



**ENAMELED REGULATORS.**

**HARRIS & HARRINGTON,**

32-34 Vesey Street, NEW YORK.

Sole Agents to the trade for

**J. J. ELLIOTT & CO.,**

LONDON,

CELEBRATED CHIMING CLOCKS.

Bronzes, Vases,  
Art Novelties,  
Mantel Chime  
Clocks, Etc.

**Hall Clocks.**

CASES OUR OWN  
MAKE.

PAINTINGS AND MINIATURES ON  
IVORY. ENAMELS ON COPPER IN  
ENDLESS VARIETY. \* \* \* \*

.....ALL NEW GOODS.





### Trade Gossip.

Lesser & Rheinauer, silversmiths, 427 E. 144 St., New York, are showing an unusually fine line of sterling silver vases, both solid and pierced. The line comprises an abundance of attractive designs and is "popular priced."

The new lines of sterling silver novelties shown by S. C. Powell, 51 and 53 Maiden Lane, New York, are more varied and extensive than any yet produced by this firm. The lines include almost every conceivable article made in silver.

Leys, Trout & Co., Prescott building, Nassau and John Sts., New York, report a most satisfactory state of trade. So busy have the firm been of late that the floor space of their office became inadequate and they were compelled to increase it by renting the office now adjoining theirs.

The order work department of E. A. Lehmann & Co., importers of diamonds and manufacturers of jewelry, 20 Maiden Lane, New York, is a thoroughly well conducted branch of the firm's business. For over 22 years, E. A. Lehmann & Co. have been identified with the manufacturing diamond jewelry business, and during that time have built up a reputation for fine order work that is second to none.

A new orchestral music box, standing 79 inches high, is the latest production of the Regina Music Box Co., Rahway, N. J. It is known as the "New Orchestral Regina" and is intended for parlor use. The box is fitted with two large single combs, with 172 tongues, tuned in chromatic scale embracing over seven octaves. The playing time of the tune sheets is two minutes. The instrument is shown in cases of mahogany and oak, artistically finished.

### THE RELIABLE

## "TRENTON"

### MOVEMENTS

Satisfy the exacting requirements of Retail Jewelers who need

GOOD TIMEKEEPERS at SMALL COST.



12 Size. 7 Jewels.

The new 12 and 16 Size Complete Watches are Very Popular.

Ask Your Jobber for Them.

The company are sending to the trade illustrated price lists and jewelers who have not yet received a copy are advised to apply for one.

The catalogue of Lapp & Flershem, Chicago, Ill., which will be out on the 15th, has an entirely new feature—the marking of list prices so that the retailer can give a larger discount. The prices quoted in their nameless catalogue are such that the dealer can give his customer a discount of 50 per cent. and still make a fair profit. They were the originators of the nameless catalogue and are the originators of this new list price feature.

Cross & Beguelin, 17 Maiden Lane, New York, have just issued an illustrated catalogue of their new lines of sterling silver novelties. The illustrations are fine specimens of the printer's art and portray the goods with remarkable truth. A novel and desirable feature is that bound in the back of the catalogue are a few blank order sheets upon which the jeweler is requested to write his orders. The sheet being easily removed, it can be readily returned to the firm. The catalogue which is sent gratis upon application may be freely shown to the dealer's customers and orders taken thereon, as all prices quoted are subject to a 50 per cent. and cash discount.

To advertise the new electric clock which they have just introduced, the New York Standard Watch Co., 11 John St., New York, have issued a large colored panel, 2 feet wide and 3 feet 9 inches high, containing an immense cut of the clock and a few phrases of description. The panel is well printed and is tipped with brass and altogether makes one of the neatest advertising signs of its kind that has been offered to jewelers for some time. It will be sent free to the trade upon application. The many points of merit of the Standard clock and its advantages over other wall clocks of this kind are explained in a small circular which the company are now sending to the trade.

Catalogue No. 21 and Revised Price List of the Holmes & Edwards Silver Co., Bridgeport, Conn., is a beautiful volume, profusely illustrated. It will be admired for its beauty as well as retained for its utility. It contains about 125 pages, 9½ by 12 inches, and is finely printed on heavy paper. Between its covers will be found depicted in half tones and wood cuts almost

all the articles as well as the hosts of patterns made by the Holmes & Edwards Silver Co., in their sterling silver inlaid and regular flat ware. The illustrations are so perfect that the jeweler can, with this catalogue, give his customers almost as clear an idea of the beauties of the various patterns as could be had from an inspection of the goods themselves. Among other items of interest the catalogue contains fac-similes of the reports of the judges of the World's Fair of 1893, which commend in the highest terms the exhibit of this company.

### Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Oct. 9, 1897:

Oct. 4 .....	\$56,659
" 5 .....	50,134
" 6 .....	11,073
" 7 .....	31,227
" 8 .....	15,675
" 9 .....	39,034

Total.....\$203,802

### Jeweler Gray Goes Off with Customers' Watches.

Moosup, Conn., Oct. 9.—Edgar Gray, who did business as a jeweler in Central Village, Plainfield and Moosup, for two or three weeks, has disappeared, taking with him several valuable watches left with him to be repaired. The police are trying to locate him.

Milton Kohler, jeweler, Hagerstown, Md., has purchased from the heirs of the late Wm. K. Tice and the late D. C. Hammond a brick business block on W. Washington St., Hagerstown, for \$12,000.

A co-partnership has been formed between G. H. Dickinson and E. E. Martin under the firm name of Dickinson & Martin, jewelers and opticians, Geneva, O. They are to occupy the north room in the new C. H. Munger block on and after Nov. 1.

Jeweler John S. Keagy, Hollidaysburg, Pa., who is assessor of the First ward, while attending to the duties of his office last Thursday, entered the premises of John Lesh, where he was attacked and bitten by a vicious dog. The animal sank its teeth through Mr. Keagy's clothing and into the calf of his right leg. The wound was cauterized.

## Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

## Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from \$7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.





## Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

## Situations Wanted.

**WATCHMAKER AND ENGRAVER**, first-class workman, salary \$18 per week. All references. Box 1143, Lockport, N. Y.

**A FIRST-CLASS SILVERWARE DESIGNER**, experienced in all branches, would like position. Address Silverware, care JEWELERS' CIRCULAR.

**A WATCHMAKER** desires position; own tools; 20 years' experience; good references; south preferred. Address Experienced, care JEWELERS' CIRCULAR.

**WANTED POSITION** as salesman by an experienced young man; position more an object than salary; highest references. E. F. care JEWELERS' CIRCULAR.

**POSITION** by a young man who has had experience as watch, clock and jewelry repairer and salesman; tools and references. Address "E. D.," 34 Bates St., Westfield, Mass.

**FIRST-CLASS DIE SINKER**, with Tiffany five years, wants a position in a reliable jewelry house; can also design and model. Address Die Sinker, care JEWELERS' CIRCULAR.

**WATCHMAKER**, engraver, jeweler, optician and salesman, wants a position in three weeks; temperate; age 28; single; state wages. Address A. B. C., care JEWELERS' CIRCULAR.

**A FIRST CLASS ENGRAVER**, diamond setter and jeweler wants a permanent position; can take charge of a shop; sober and industrious; best references. John McLernon, 49 Jay St., Rochester, N. Y.

**YOUNG MAN**, 27, with ten years' experience in watch, clock and jewelry repairing, and capable of taking full charge, desires position of any kind. New York or Brooklyn preferred. Address E. G. H., care JEWELERS' CIRCULAR.

**A ENGRAVER**, portrait, ornamental, ring and cipher lettering a specialty on all metals; very speedy; 18 years' New York experience; wishes position in California, San Francisco preferred. Address A. Fischer, 645 Park Ave., Brooklyn, N. Y.

**A BRIGHT BOY**, just graduated from school desires position in office of wholesale or manufacturing jewelry house, where faithful services will be rewarded with advancement; resides in Newark, N. J.; can furnish best references and give bond if required. Address X. Y. Z., care JEWELERS' CIRCULAR.

## Help Wanted

**WANTED AT ONCE**—Two lens grinders; state wages and reference. O. W. C., care JEWELERS' CIRCULAR.

**AN EXPERIENCED WATCHMAKER**, jeweler and engraver; good wages to a good man. Address enclosing reference and sample of engraving Lock Box 228, Chambersburg, Pa.

## Business Opportunities.

**FOR SALE**—At Concord, Mass., a well established jewelry business, sold low on account of ill health. Address N. S. Daniels, Concord, Mass.

**WANTED FOR SPOT CASH**, jewelry stores or surplus; highest value paid; business confidential; prompt and immediate attention given; any part U. S. Samuel Less, 35 Prospect St., Brooklyn, N. Y.

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## To Let.

**TO LET**—For jobbing, silverware, clock, material or optical house; rear part of store, 1x7 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

## Miscellaneous.

**MONOGRAMS**—Engraved steel plate of over 30 cipher designs; two, three and four letters, plain, single and double lined, ribbon, split and twist leaf, scroll and continuous; by engraver of 20 years' experience; for jewelers and engravers; imprints on finest lithographic translucent tinted stock, mounted, sheet, 8x10½, suitable for framing; price, \$1.00; in handsome picture matt \$1.50, securely mailed. Chas. W. Weinholdt, 125 Lexington Ave., New York.

## For Sale.

**SAFE FOR SALE**; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

**FOR SALE**—De Zing's refractometer, a new, unused, late model, at wholesale cost; this is the best instrument for refraction out. Address Oculist, care JEWELERS' CIRCULAR.

## I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, M. F. Confidential.  
Care JEWELERS' CIRCULAR.



## BARGAINS IN Jewelers' and Silversmiths' MACHINERY.

ONE ROLLING MILL, rolls 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition.  
ONE ROLLING MILL, rolls 5 inches in diameter, 8-inch face; McWilliams' make, in good condition.  
TWO BIRMINGHAM MILLS, rolls 8 inches in diameter, 12-inch face; mounted on table; practically new  
TWO No. 1 FOOT PRESSES, Style B.  
TWO 12-foot DRAW BENCHES (one Pierce & Noble).  
ONE 8-foot DRAW BENCH.  
ONE OVAL CHUCK, good as new.

Send for 1897 Catalogue.

**Mossberg & Granville Mfg. Co.**  
PROV'DENCE, R. I.

**MOUNT & WOODHULL,**

LATE WITH

RANDEL, BAREMORE & BILLINGS,

**DIAMONDS,**

OTHER PRECIOUS STONES, PEARLS, ETC..  
DIAMOND JEWELRY.

**26 MAIDEN LANE,**

(Southwest corner Nassau Street,)

JOHN C. MOUNT,  
ADDISON W. WOODHULL.

NEW YORK.



**CHAS. ROSE, MINIATURES,**  
THE BEST.



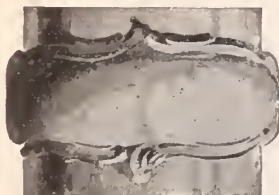
On Watches, - \$1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.  
Studio, 192 Water Street,  
Office, 202 Broadway,  
NEW YORK.

## The "Dykes" Patent Bicycle NAME PLATE.

All Sterling Silver. Adjustable to Any Wheel.  
LOCKS ON.



Only Detachable by Owner.  
No Visible Mechanism  
A Positive Means of Identifying the Wheel.  
Made in Five Designs, Highly Ornamented and Artistic.

Arthur R. Geoffroy, Silversmith,  
548-550 W. 23d St., NEW YORK.

**CAMPBELL-METOALF SILVER CO.,  
SILVERSMITHS,**



ALL GOODS 925 1000 FINE.  
Factory, Providence, R. I. Offices,  
New York and San Francisco

## Pittsburgh.

### BUSINESS CONDITIONS.

The business done the past three weeks has been so much above the average as to be almost remarkable for this season of the year. THE CIRCULAR correspondent visited wholesalers, manufacturers and retailers, and found all busy in their own particular line. Where, a few weeks ago, clerks were idle, making up time by going over stock, rearranging, etc., the stores are filled with buyers, and cash buyers at that. One importer reported to the writer a cash sale of \$2,500 in art goods alone.

The business of the Pittsburgh Clearing Association for the month of September broke all records. The aggregate business approximated \$85,000,000, which is not only the best September record but is almost \$23,000,000 larger than the total for the corresponding month last year.

J. E. Medsgar, New Florence, Pa., has assigned.

Theodore Frey, formerly with A. H. Gerwig & Co., will shortly start up at 102 Federal St., Allegheny City.

Graf & Niemann are beautifying their establishment by the addition of a new metal ceiling, interior painting, and a workshop in the rear.

Crawford Smith, who died last week at Spokane Falls, Wash., was a well known jeweler of this city, having been for years with G. B. Barrett & Co.

M. Mazer is preparing to start anew at the corner of Beaver Ave. and Adams St., Allegheny City. The store will be under the management of Mrs. Mazer.

O. C. Genther, Wheeling, W. Va., is at present holding an auction sale. Mr. Genther will discontinue the retail business, and will devote his time to the wholesale.

J. E. Joss, New Philadelphia, O., and Frank B. McKinley, Washington, Pa., bought goods from Rodney Pierce Opti-

cal Co., last week. This firm report that business is all a new firm could expect and none of the force is loafing.

Hardy & Hayes have added a complete stationery department to their store, under the management of H. E. Bateman, assisted by E. W. Hamilton. The engraving will be done in their own shop by an engraver recently with Tiffany. Mr. Criswell is a late addition to the clerical force of Hardy & Hayes.

Out-of-town visitors here last week were: E. A. Bloser, New Kensington, Pa.; Henry Zilleken, Wellsburg, W. Va.; A. C. Gaul, Sharpsburg, Pa.; F. H. Kuhns, Sharpsburg, Pa.; J. A. Slonecker, Scio, Ohio; F. W. Poland, East Liverpool, Ohio; Mrs. R. A. Noble, Wellsville, Ohio; Wm. Schmidt, Schmidt Bros., New Castle, Pa.; A. Winter, Zelenople, Pa.; T. G. Scott, Braddock, Pa.; W. J. Lowry, East Palestine, Ohio; E. P. Kurtz, Confluence, Pa.; L. C. Brehm, West Newton, Pa.

The first annual horse show at the Schenley Park Riding Academy was the event of the week, and one anticipated by the local jewelers to effect trade materially. So far as heavy financial returns to the trade were concerned, the effect was scarcely noticeable. The dealers—jewelry, not horse—entered into the spirit of the first venture, and every display window was appropriately decorated in red and yellow, the colors of the Schenley Riding Club, with innumerable horse emblems for the men, and exquisite jewels, fans and belts for the women. J. C. Grogan, a member of the club and a donor of a premium cup, had a horse show window of fine design. The show windows of W. W. Wattles & Sons were marked by the passer-by for the elegance of their display and for their daily variety. Other notable windows were those of E. P. Roberts & Sons, Hardy & Hayes, L. Vilsack & Co., Sheaffer & Loyd, John T. Roberts, R. Siedle & Sons, B. E. Arons, and Geo. W. Biggs & Co.



ACTUAL SIZE.

Price, \$9 per doz.

## The Latest Fad!

THE FOUR LEAF CLOVER being recognized as the emblem of Good Luck, nothing is more appropriate or handsome as a gift for lady or gentleman. The cut represents a Genuine Clover Leaf encased between two ground lenses and mounted in STERLING SILVER . . .

THE BIGGEST SELLER OF THIS YEAR.

Send 75c., with business card, for sample which can be returned if desired.

**SPIER & FORSHEIM, 31 Maiden Lane, New York.**

## SOUVENIR SPOONS

For every town and city in the United States, Canada and Mexico.

Send for illustrated Circular.

**SIMMONS & PAYE,**

"The Souvenir House,"

129 Eddy St., - - Providence, R. I.

## A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS





ESTABLISHED 1850.

# C. F. RUMPP & SONS,

Manufacturers of

## Fine Leather Goods,

Mexican Hand Carved Novelties.

Fifth and Cherry Streets,  
PHILADELPHIA.

NEW YORK SALESROOM,  
621 Broadway.

SEND FOR SPECIAL JEWELERS' CATALOGUE.

Pocket Books, Card  
Cases, Photo Frames,  
Dressing Cases, Cigar  
Cases, Music Rolls,  
Traveling Clocks, &c.  
Gold and Silver Mount-  
ed Goods.



Sweetest in Tone. **STELLA** Best in Quality.

### A MUSIC BOX WITH A PIANO TONE

Playing any number of tunes, with smooth metallic tune sheets. No pins or projections to break off. Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

**JACOT & SON,**

39 UNION SQUARE,  
NEW YORK.

DEPARTMENT A

## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**

NEW YORK AND LONDON.

## MOUNTED LORGNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.  
Our new lines of

## GOLD AND SILVER CHAIN PURSES

are very extensive and desirable.

**ZIRUTH & MOORE,** 60 & 62 Arlington St.,  
Newark, N. J.

## FOX & CO., LAPIDARIES and Importers of... PRECIOUS STONES,

...NOW AT...

22 John St., New York.

Cutting of American Gems  
and Fine Miniature Glasses.

**WOOD & HUGHES,**  
STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.

FINE QUADRUPLE PLATED WARE.  
No. 24 JOHN STREET, NEW YORK.  
206 Kearney Street, San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

**FERD. FUCHS & BROS.**  
SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., - New York.

**WM. L. GILBERT CLOCK CO.,**  
Manufacturers, FACTORIES, WINSTED, CONN.

SALESROOMS:  
37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.

54 and 56 Madison Street, Chicago.  
Montreal, Canada.

## MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland.

21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

**CHAS. MEYLAN**

PLAIN AND COMPLICATED WATCHES.

# SPLITS AND REPEATERS

A SPECIALTY.



# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO, WEDNESDAY, OCT. 13, 1897.

NO. 11.

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

### TRADE CONDITIONS.

G. A. Webster: "Business is picking up and is very much better than last month. It is away ahead of last year. The call is for a better grade of goods than formerly. Silver mounted goods seem most in demand and monkey skin, ovis and fancy morocco seem to be the leading leathers, although horn alligator is much in demand."

Lapp & Flershem: "August was much larger than last year. September was nearly double last year. A continual increase has been shown since August and it is uniform throughout all the lines. We are selling more jewelry than for a long time past and it seems a good deal like the old times."

"We have all the orders on certain lines of gold goods and novelties we can fill up to Nov. 15," said W. T. Meech, representing T. W. Adams & Co. Mr. Meech had returned from cities of the middle west and Thursday went to the northwest.

Alfred H. Smith & Co.: "Business very good. Our September was the best we ever had. It was a good month from the very first day. The demand is for regular goods. Prospects are very flattering."

H. F. Hahn & Co.: "We are happy to say that business for September, '97, is more than double that for September, '96, and 30 per cent. larger than for the same month in '95. Prospects generally are very good and collections are good. October so far shows about the same ratio of increase as did September."

Simons, Bro. & Co.: "Business is the best we've ever known it."

Holmes & Edwards Silver Co.: "Trade is steadily improving. We have just issued our new catalogue, 124 pages, and it is the finest we have ever turned out. September business showed a nice increase over August."

Mr. Barnum, Ansonia Clock Co.: "Everything is in splendid shape. I only wish goods could be turned out faster. It seems the demand covers almost everything. It is very evident to me that dealers are realizing it pays to buy a first-class article. This demand for better goods has helped our trade immensely. The trade are tired of buying trash and realize it is to their advantage to keep nothing but the best."

The Pairpoint Mfg. Co.'s Chicago office is making itself felt in trade these months and reports a bright outlook. Mr. Sturtevant says the sales are larger than for some time past and reports from all directions very encouraging.

C. W. Edwards, for W. J. Braitsch & Co. and Daggett & Robbins, reports things good; that August was the biggest month of the year up to then, and September ran still further ahead. Just in from the south Friday, Mr. Edwards reports a scare in cities there over the fever reports from further south, but dealers are looking for a fine Fall business.

Si Norris, who looks out for W. F. Mowry's gold goods and G. E. Luther's chains, says trade is a good deal better. He was just in from Wis-

consin, Iowa and north Indiana, and says everybody is talking confidently.

Wm. M. Leiter, cashier at Lapp & Flershem's, is back from a pleasure trip to Camp Lake, Wis.

George H. Cook, Phoenix, Ariz., called again on the trade on his way home from New York.

George K. Harrington, of R. Chester Frost & Co., recently severed the end of his right index finger while cleaning his bike.

Mr. Hows, one of the Hows Bros., of Chariton, Ia., was married the past week and brought his bride to Chicago on a wedding trip.

The directors of the Chicago branch, New York Jewelers' Board of Trade held their monthly meeting last week. Business of interest only to the board was transacted.

M. Goldsmith left for New York Thursday, to be away three weeks. Mr. Speyer, of the factory, is also on an eastern trip. Goldsmith Bros. report both sweeps and shipment business as doing nicely.

Harvard College is to have a new mascot. Lem. W. Flershem on Thursday, shipped to his son at that college a large black eagle, captured at Rice's Lake, Wis., near Eagle Point, where the son shot an eagle the year before. The box bore the sign "Cap., the Mascot," and when tamed by the Harvard boys is expected to be a prominent feature of class jubiliations.

It was resolved by the Chicago Jewelers' Association that it was the sense of that body that the houses of members close at 12 o'clock noon, Saturday, for a half holiday in honor of Chicago day, the anniversary of the great fire Oct. 9, 1871. The day was almost universally so held in trade circles, houses closing at either 12 or 1 o'clock.

C. Ternend, the Larrabee St. jeweler, was awakened by a loud knocking on his store door at midnight Saturday. Hurriedly putting on his clothes he found a number of friends outside, who insisted on his opening up. They were from a silver wedding party in the neighborhood, and selected a \$22 bronze figure clock as a suitable gift, which was delivered at midnight by the jeweler.

"There is more gold in the Klondike than has yet been intimated," said S. Goldsmith, of Goldsmith Bros., who but recently returned from Seattle, "but it is not being brought down. When a man has

\$10,000 in dust he invests \$8,000 and brings down but \$2,000. Minook, Miller's and Victoria creeks are as rich as Klondike, and have all been discovered this year. The gold, too, is better. Everything is now taken up on all these creeks, and property on the first two are held as high as State St. real estate."

Charlie Spencer is back in Chicago, having started the month with Stein & Ellbogen Co. Few are better known here. Mr. Spencer started 20 years ago with W. B. Clapp, Young & Co., then with W. B. Clapp, Bro. & Co., and in '84 with B. F. Norris, Alister & Co. He remained with them 11 years, and then entered into the partnership of Lawton, Spencer & Sherman, manufacturing jewelers, Providence. In July last Mr. Spencer sold out to his partners and returned to Chicago, where he has accepted a position of responsibility with Stein & Ellbogen Co.

Henry Clark, manager for B. F. Norris, Alister & Co., has retired owing to ill health, and L. H. Schafer, who has been in charge of the watch sales department for five years past, succeeds him as manager. Mr. Clark goes to New York for two or three weeks to buy tools and materials for the Fall trade of Norris-Alister, and will then rest till Christmas. Mr. Schafer, the new manager, has been with the firm eight years, beginning in the watch sales department, of which he took charge three years later. In his management of the firm's watch interests he showed marked ability, which resulted in his present promotion. He is a man of high aims and clear ideas, and will worthily fill the position.

Buyers in Chicago last week included: S. R. Quigley, Elmwood, Ill.; M. C. Remington, Neligh, Neb.; J. C. Scribner, Attica, Ind.; George Hay, Attica, Ind.; Chas. E. Axt, Odell, Ill.; J. J. Ragatz, Prairie du Sac, Wis.; C. C. Thoma, Battle Creek, Mich.; Carl Oesterle, Joliet, Ill.; Geo. H. Cook, Phoenix, Ariz.; Mr. Hulett, Jr., of H. C. Hulett & Son, Marshall, Mich.; C. L. Crawford, Peoria, Ill.; Albert Miller, Dundee, Ill.; F. W. Stein, Miles City, Mont.; M. Valerius, Harper, Iowa; A. B. Westbury, Rankin, Ill.; J. Herman, Calumet, Mich.; W. J. Sproull, Sparta, Ill.; J. R. Bashaw, Leon, Ia.; P. A. Peterson, Cannon Falls, Minn.; Louis P. Cronau, Kewanee, Ill.; R. R. Jones & Son, Cowdin, Ill.; J. R. Schafer & Son, Bloomfield, Ia.; M. Kartz (with Mrs. Kartz), Racine, Wis.



# THE VITAL QUESTION!

## IS MONEY!

We know of no way of your making it easier than by sending your sweeps and old gold and silver to us. We send you the money without a moment's delay and return your shipment intact if you are not satisfied. You get the money and we get the sweeps and scraps, which we can use in converting into forms of gold and silver for jewelers' use.



### Opinions from Those Who Know Us.

NEW ORLEANS, La., Sept. 13, 1897.  
MESS. GOLDSMITH BROS.,  
Chicago, Ill.

GENTLEMEN :  
Your favor with return of our Platina send of \$15.63 duly to hand and thank you for prompt return.

Yours truly,  
FRANTZ BROS. & Co.

MURRAY, Ky., Oct. 2, 1897.  
GENTLEMEN :  
Yours of 30th ult enclosing check for \$16.35 to hand. I accept same as perfectly satisfactory for the old gold sent you.

Yours, &c.

S HIGGINS.

TAMA, Iowa, Sept. 4, 1897.  
GOLDSMITH BROS.,

GENTS :  
Received check for \$20.56 for old gold we sent you. Please accept thanks for it is more than we expected to get.

Respectfully yours,  
H. SOLEMAN.

OGDEN, Utah, Sept. 28, 1897.  
GOLDSMITH BROS.

GENTS :  
I received check \$153.92 in payment for old gold. Thanking you kindly for same.

Yours,

S. DROZDOWITZ.

ST. PAUL, Sept. 2, 1897.  
Received of GOLDSMITH BROS., check for \$113.00, in full for gold sent Aug. 31st, '97.

M. L. FINKELSTEIN

THOMASVILLE, Ga., Aug. 31, 1897.  
GENTLEMEN :  
Yours of Aug. 27 with enclosed check to hand. It is very satisfactory and prompt, "thanks."

Very truly,  
LOUIS H. JERGER.

DENVER, Colo., Aug. 9, 1897.  
GENTS :  
Received your check this day, for sweeps. Many thanks.

CHAS WATHINE.

## GOLDSMITH BROS.,

Sweep Smelters, Assayers, and Refiners,

65-67 Washington Street, = = = CHICAGO.

# 100,000 Made, Sold and in Use in Less Than One Year.

### SALE UNPRECEDENTED.



18 si e, full plate, 7 jewels, nickered damaskeened, quick train stem wind and set, patent safety pinion and poised balance, hard enameled dial, double-braced mainspring, hunting lever set, open face pendant set.

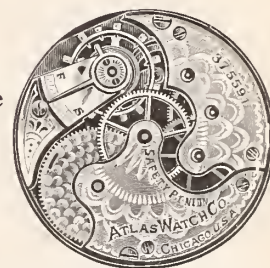
PRICE, \$4.50. Catalogue discount.

ACCEPT NO SUBSTITUTE.

If your Jobber don't keep them, write us. We will see that you get them.

## ATLAS WATCH CO.

103 State Street,



6 size, 3/4 plate, 7 jewels, nickered damaskeened, quick train, pendant set, stem wind, patent safety pinion, poised balance, hard enameled dial, double-braced mainspring, open-face or hunting.

PRICE, \$5.00. Catalogue discount.

THERE IS NOTHING AS GOOD.

CHICAGO, ILL.



John Westbury, Rankin, Ill., was in on a buying trip for his father, A. B. Westbury.

The Diamond Investment Co., of Chicago, have certified to an increase in capital stock from \$2,500 to \$25,000.

J. L. Wilson, a jeweler, of Woodstock, Ont., who 25 years ago had a jewelry store in Marinette, Wis., spent the week in Chicago with friends.

J. C. Perry, Hamilton Watch Co., says the company are making all the watches they can, and selling all they can make, with a specialty in a 16 size watch that has taken hold in great shape.

Ternendt & Co. have incorporated with a capital stock of \$2,500. The incorporators are F. Ternendt, Bertha Ternendt and Manton Maverick. Mr. Ternendt has been in the manufacturing jewelry business as F. Ternendt & Co. and other firm names for the past 20 years, and will continue the new company at the old stand, 57 Washington St.

### Columbus, O.

The merchants of this city have been notified to remove their show cases from the sidewalks.

The Hofman Supply Co. are making a specialty of optical goods, and are doing a good business.

Orrin Sharick, Ashland, has purchased the stock of the Davis Jewelry Co., Shelby, and took possession last Monday. C. K. and N. H. Davis, who composed the old company, have gone to Norwalk. C. K. Davis will go on the road for a jewelry house, while his brother will reside in Norwalk for a time.

### Kansas City.

J. L. Truby's store, Independence, Kan., was robbed of several diamonds last Monday night.

B. L. Cottter's jewelry store, Green City, Kan., is reported totally destroyed by fire last week. The fire was of incendiary origin, but no arrests have yet been made.

Among the out-of-town buyers last week were R. D. Worrell, Mexico, Mo.; M. Truby, Independence, Kan.; E. B. Van Ness, Mound City, Kan.; J. H. Parks, Big Springs, Tex.; L. Hoffman, Leavenworth, Kan.

James Considine and Harry Deaton, who tried to obtain some diamonds from Leroy Garton by substituting paste ones, some months ago, were indicted by the Grand Jury last week, and will be tried at the next term of court.

### San Francisco.

A. O. Solberg, Everett, Wash., visited this city last week.

A. E. Butterfield, material dealer, Portland, Ore., is in town.

George A. Brown, traveler for A. I. Hall & Sons, has returned from a successful trip

to Oregon, Washington, Idaho and British Columbia.

Edwin A. Phelps, of Phelps & Adams, has returned from his Los Angeles, Cal., trip. A. W. Hine is also back from a short trip in the interests of this firm.

William S. Dillon, formerly outside man for Dillon & Co., has severed his connection with the firm and is now in the chronometer establishment of J. C. Pascoe.

R. Bernhardt, representing the Campbell-Metcalf Silver Co. and the Holmes & Edwards Silver Co., is traveling through southern California and reports from him show an awakening trade in the silver business in that territory.

Dan Riordan, jeweler, with office in the Spreckles building, Oct. 2 secured a search warrant to enable him to recover certain diamond contracts that had been taken, he claimed, from his place of business by Mrs. Theresa Abell. The contracts, 238 in number, were recovered. It was represented to Judge Conlan when the search warrant was issued that Mrs. Abell, accompanied by a man, had some time ago gone to the office of Riordan and taken forcible possession of the contracts. These contracts are said to have a value to the holder of \$10 each.

### Cincinnati.

The Joseph Jonas' Sons are issuing a catalogue which will be ready to mail in a week. It contains new patterns in mountings and medals.

Thieves forced an entrance into the store of Davis & Co., Winchester, and secured a number of gold watches, chains and rings. No arrests have been made.

John Holland went east to place his second son at Yale College. He expects to stop at the principal cities on his way home, which will prolong his trip for some days yet.

Dorst, Schneider & Co. have dissolved, Mr. Schneider withdrawing. The firm will continue under the name of Dorst & Co. Jacob Dorst will be the manager. They will continue to manufacture jewelry and mountings.

Saturday night thieves used a brick to force the door of Ed. Bosch's jewelry store, 612 Elm St., and stole a lot of jewelry. John Conde was subsequently arrested with the stolen property and locked up on the charge of burglary.

Detectives arrested two noted women shoplifters, Mabel Reiss and Mamie Klein, who just arrived in the city. They claimed they were not going to stop here, but were on their way to Toledo. They were locked up for safekeeping, and will explain their presence in police court. Their specialty is jewelry.

Suit was filed last week by L. Lelong & Bro., Newark, N. J., against the old firm of Jonas, Dorst & Co., to recover \$932.99. Lelong & Bro. claim to have advanced at different times gold bullion to the amount of over \$5,000, according to an agreement

that they were to receive from the Cincinnati firm sweepings, and to receive credit of the net assayed value. They claim that the sweepings of the factory to December, '96, amounted to \$4,827, and they now sue to recover the balance due.

### St. Louis.

#### TRADE CONDITIONS.

Fair week this year was good or bad, according to the way one looked at it. Great numbers of buyers from outside points were here and the wholesale business was remarkably good. Retailers say the week was a sore disappointment to them, and nothing like former years.

Presidents of the various trade organizations will address the meeting of the Retail Jewelers' Association of Missouri, Oct. 13.

Morris Bauman, of L. Bauman Jewelry Co., said his firm did the heaviest trade last week that they have done for a similar period in five years.

Walter L. Grob, a Belleville jeweler, showed a nice looking stranger some watches last Monday, the man saying he wanted to get prices and his wife would be down and see him later. Mr. Grob went out shortly after and the stranger, who gave his name as Pike, came into the store and induced the young clerk to let him take two of the watches home to show to his wife. He was seen to take the L. & N. train out of town a few hours later. The authorities are hunting for him.

Among out-of-town members of the trade here the past week were: L. J. Baker, Muskoga, I. T.; J. L. Duke, Fayetteville, Ark.; Geo. C. Sippell, Nokomis, Ill.; J. C. Klaholt, Springfield, Ill.; G. W. Richards, Corinth, Miss.; Wm. Mosby, Newport, Ark.; Chas. Mosby, Batesville, Ark.; T. J. Ellis, Jonesboro, Ark.; R. G. Ellis, Greenville, Tex.; S. G. Parker, Sikeston, Mo.; A. Zuckschwerdt, Tipton, Mo.; W. B. Kerns, Bunceton, Mo.; J. Schmidt, Washington, Mo.; T. C. Woodman, Greenfield, Ill.; J. E. Kitchen, Morrilton, Ark.; J. C. Faulkner, Russellville, Ark.; C. H. Clement, Springfield, Mo.; A. J. Reinhardt, Lincoln, Ill.; J. L. Perkins, Lewistown, Mo.; Joseph Knapp, Belleville, Ill.; J. H. Booth, Alton, Ill.; H. Croessman, Du Quoin, Ill.; Ed. Gifford, Hannibal, Mo.; E. H. Goulding, Alton, Ill.; J. D. Thomas, Kirksville, Mo.; B. B. Pollock, Oklahoma, O. T.; J. M. Bainbridge, Marion, Ill.; J. L. Wolff, Red Bud, Ill.; F. R. Coats, Springfield, Ill.; Geo. R. Longnecker, Winchester, Ill.; J. M. Hawley, Troy, Ill.; R. Arth, Collinsville, Ill.; H. E. Gates, Queen City, Mo.; J. B. Bowden, Mayfield, Ky.; J. J. Cohn, Murphysboro, Ill.; J. A. Key, Piedmont, Mo.; J. A. Buckmaster, Rolla, Mo.; Peter Zeigel, Nashville, Ill.; B. C. Clark, Purcell, I. T.; F. J. Barnett, Edwardsville, Ill.; H. L. Dix, of Holly Springs, Miss.; Otto Reich, Carlyle, Ill.; L. J. Chilton, Boonville, Mo.

# 1898 CATALOGUE

## "Busiest House in America."

*Our 22d Annual Catalogue will be ready and shipped to our customers  
about the middle of October.*

### An Important Change Has Been Made.

Owing to the fact that the customers of retail jewelers throughout the country know what the discount is on most catalogues, we have in our 1898 Catalogue raised the list prices so that

*Our List Prices are the Highest,*

*Our Discount is the Largest, and*

*Our Net Prices to the Trade are the Lowest.*

*Our object is to enable our customers to make a profit.*

Retail Jewelers using our Catalogue can show the one for 1898 to their customers, give a discount and still make a good profit.

As we print only a limited number, we send them only to jewelers who give us a portion of their trade.

#### OTHER JEWELERS WANTING OUR CATALOGUE,

who are disposed to send us orders, can have one by sending in their application.

#### WE CARRY A LARGE STOCK OF

Diamonds,	Silver-Plated Ware,	Optical Goods.
Watches,	Sterling Silver Goods,	Cut Glass,
Gold Jewelry,	Clocks, Bronzes,	Umbrellas,
Fine Plated Jewelry,	Fancy Goods,	Tools and Materials.

Manufacturing and Repairing.

The Largest Store,  
The Largest Stock,  
AND THE  
Best Facilities.

**Lapp & Flerhem**  
195, 197 & 199 State St.,  
Chicago

Wholesale Jewelers.



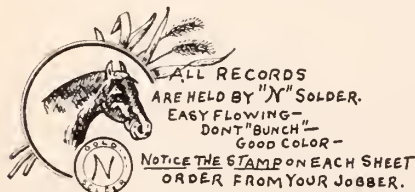
**F. P. D'ARCY,**  
Jewelers' Auctioneer, 3547 Prairie Ave.  
Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago whole salers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.  
Terms Reasonable, Best of References.  
Write for particulars.



**F. H. NOBLE & CO.,** 103 STATE STREET  
CHICAGO.  
MANUFACTURERS.

**GORDON & MORRISON CO.**  
WHOLESALE WATCHES, JEWELRY  
AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mailed free on application.

178 and 180 E. Madison St., CHICAGO, ILL.

**JOHN F. TURNER,**  
Jewelers' • Auctioneer,  
103 STATE ST., CHICAGO, ILL.  
Write for Particulars.

### Detroit.

Max Arnstein, of Arnstein Bros. & Co., New York, who is at Mt. Clemens with an attack of rheumatism, is progressing favorably, and will call on his customers this Fall as usual.

The following Michigan country jewelers purchased goods in Detroit last week: L. A. Stevenson, Gaylord; Mr. Alpern, Mount Pleasant; Herman Jacobs, Sand Beach; Charles Watkins, Pontiac; Charles Buckner, Elk Rapids; George Johnston, West Branch, and C. E. Montford, Utica.

Nathan Norris, jeweler and pawnbroker, Jackson, Mich., is evidently considered a soft mark by burglars. Last Spring \$500 worth of diamonds was taken from his house. A month later a large quantity of watches and jewelry was stolen from his store. In midsummer two colored men held him up and took all his valuables, and last week burglars stole \$200 worth of silver ware from his store.

### Indianapolis.

Silas Baldwin spent last week in Martinsville and Bedford, Ind.

Chas. E. Barnes, formerly located in Princeton, Ind., is now watchmaker for Christopher Bernloehr in the Pembroke Arcade.

Robert Porter, Tipton, Ind., and W. W. Dale, Carlisle, Ind., have recently removed into better and larger quarters in their respective towns.

Julius C. Walk & Son advertise that they have just received 1,000 Columbia half dollars from the United States mint, which will be given in change on purchases made at their store.

Oscar Derndinger, traveler for Baldwin,

Two Medals from World's Fair. Australian Opals a Specialty  
ESTABLISHED 1869.

**Frederick J. Essig, Lapidist,**  
and Importer and Cutter of  
Precious and Imitation Stones.  
8th Floor, Silversmiths' Bldg.  
131-137 WABASH AVE., CHICAGO

Miller & Co., is taking a prominent part in the commercial travelers' fight against the mileage books as recently issued by the Central Passenger Association.

The Sept. 25 issue of the *Indiana Woman* was called the Stevenson Building Number. It contained full descriptions of the jewelry firms of Baldwin, Miller & Co., S. T. Nichols & Co., Heaton, Sims & Co., and A. P. Craft, with views of the offices and store rooms.

### Minneapolis and St. Paul.

G. Hallauer, Minneapolis, has returned from a five months' trip to Switzerland.

W. H. Lee, for W. E. Webster, and Mr. Guntzburger, called on the trade the past week.

Otto Schleuder, St. Peter, Minn., and A. L. Mealey, Delano, Minn., visited the Twin Cities the past week.

Frank A. Ubel, running a watch repairing shop, corner of University Ave. and Kent St., St. Paul, was, Oct. 2, fined \$5 for assaulting Joseph Girmschied.

A well dressed, good looking young man called at the jewelry store of Adolph Leber, 208 Hennepin Ave., Minneapolis, last Tuesday, and said that he wanted to buy a ring. After he had been shown all the finger bands in the case he picked out one valued at \$6, and tendered in payment a check for \$20, made payable to W. S. Reynolds, drawn on the Northwestern Consolidated Bank, and signed by W. D. Hale, treasurer. The check bore all the traces of genuineness, even to the marks of a perforator. The young man's countenance was frank and open, and there seemed no doubt as to his honesty. Leber accepted the check, and gave the purchaser \$14 in change. The latter said "Thanks, awfully," and went his way. When Mr. Leber tried to cash the check it was pronounced bogus. Then he told the police.

Parnham Brothers, San Antonio, Tex., have been sued for \$140.

E. B. Van Ness, Mound City, Kan., lately sold real estate valued at \$675.

**GENEVA OPTICAL CO.,** 69 Washington St.,  
CHICAGO.

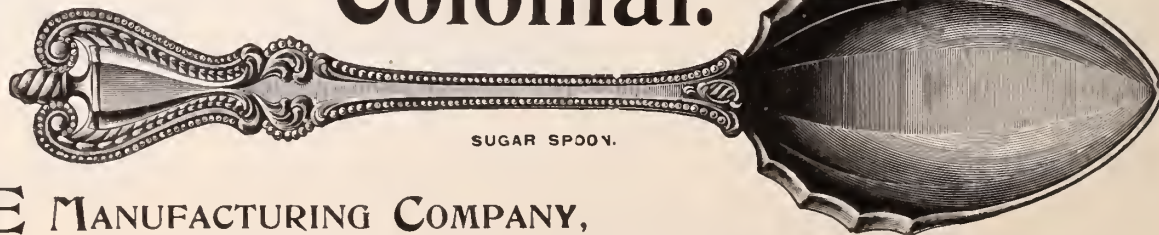
Send for our two new Catalogues just issued.  
Part 1, Prescription Work. Part 2, Stock Catalogue.



**STERLING  
SILVER.**

JEWELERS  
ONLY.

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SUGAR SPOON.

**TOWLE MANUFACTURING COMPANY,**

CHICAGO, 149-153 STATE STREET.

NEWBURYPORT, MASS.

Established 1873 

...THE ...  
**SUN DIAL**  
 A NEW WATCH MOVEMENT.

Made by a thoroughly responsible American Watch Company.



18 Size Hunting, Lever Set, - \$2.25

18 " Open-Face, Pendant Set, 2.25

Less the Regular Discount.

7 Jewels.  
 Nickeled.  
 Damaskeened.  
 Straight Line Escapement.  
 Quick Train.  
 Patent Safety Pinion.  
 Double Brace Mainspring.



6 Size Hunting or Open-Face,  
 Pendant Set, \$2.50.

Less the Regular Discount.

THE BEST WATCH MOVEMENT EVER MADE FOR THE PRICE.

There has been a change in the prices of American Watch Movements and Gold Filled Cases. Write to us for particulars.

# DIAMONDS

are lower in price than ever before. Send for Selection Packages,  
Loose or Mounted.

LARGE STOCK OF NOVELTIES AND FINE JEWELRY.

## H. F. HAHN & CO.,

Champlain Building, 126 to 130 STATE ST., CHICAGO.



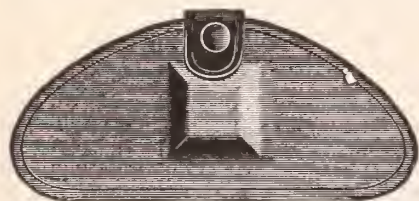
## A "Perfect Title"

is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

and this cannot be erased by time or wear. Tags are soon lost. But this stamp will always be before you. Accept no "Just as good" for they are Wanting in the Essential Factor. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the only line in the market bearing the stamp of the manufacturer.

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**



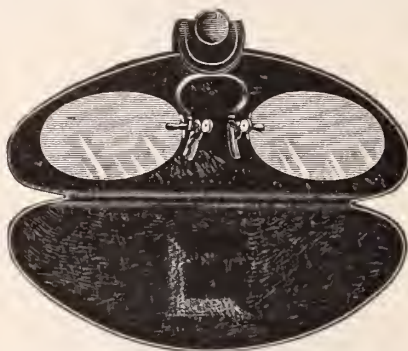
**KOENEN'S IMPROVED SHELL CASE  
FOR OFFSET EYEGLASSES.**

Made in Steel and Aluminum, being the lightest, strongest and best case made. Covered with the finest grade of leather.

Manufactured and Patented by

**A. KOENEN & BRO., 81 Nassau St., N.Y.**

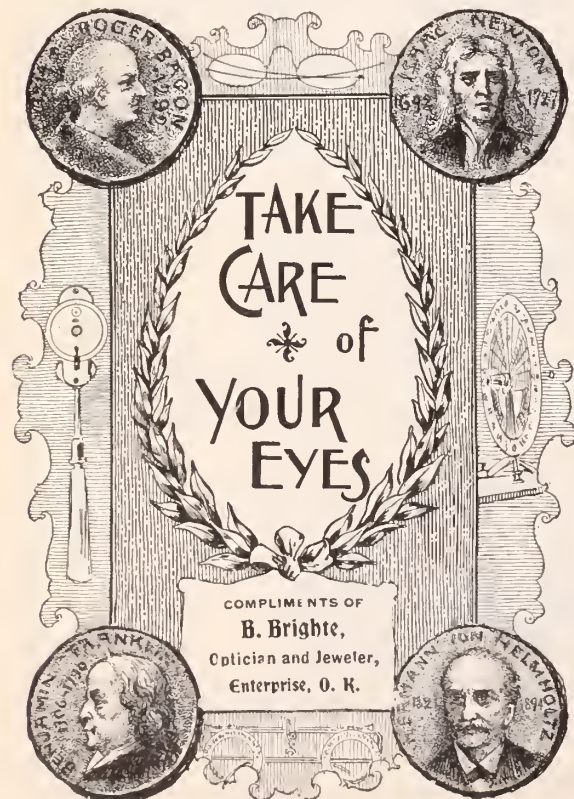
SOLD BY JOBBING TRADE.



IN TWO SIZES. THIN AND STRONG.

## To Increase Your Optical Trade.

The accompanying cut shows the cover of an interesting and instructive booklet, designed to advertise the optical department of retail jewelers. It is neatly printed on calendered paper, and is bound in a heavy, colored, antique paper cover.



**YOUR CARD ON FRONT COVER  
YOUR ADV. ON BACK COVER.**

This book is not intended to teach the public any part of the optical science but to show the danger of neglecting the eye and the necessity of consulting a skilled optician.

**SEND FOR SAMPLE COPY  
AND PRICES.**

These booklets are sold at a price that will enable the retailer to distribute them widely among his customers and the public generally and they will undoubtedly prove the most profitable means of advertising an optical department. Exclusive right will be given for cities and towns.

**Jewelers' Circular Pub. Co.,**

189 BROADWAY, N. Y.

## Canada and the Provinces.

Thomas Roden, of Roden Bros., Toronto, went to New York on the 5th intending to place some large orders.

W. J. Barr, manager of the Goldsmiths Stock Co., Toronto, left on the 2d for New York, on a purchasing trip.

J. H. Haller, representing the Baden Clock Co., Baden, Germany, was in Toronto a few days ago and took some orders. He left for the United States.

Fred C. Steimann, of F. C. Steimann & Co., New York, and John W. Case, of H. F. Carpenter & Son, gold and silver refiners, Providence, were in Toronto Oct. 7.

The following Provincial buyers were in Toronto last week: B. Savage, Guelph; A. P. Symons, Acton; N. McLeod, Cannington; A. G. Hamilton, Dunnville; Mr. Cade, Bruce Mines; W. H. Wilson, Georgetown; and Willis Coates, Brockville.

J. J. Houghton who has gone from Toronto to Montreal where he has secured an engagement with Henry Birks & Sons, was before his departure presented by his late fellow employes of Ryrie Bros. with a handsome chime clock. A farewell gathering was held at the residence of James Ryrie, on the evening of the 28th ult. where the presentation was made by James Bailey.

## New Bedford.

Thatcher Bros., the Fairhaven glass cutters, have recently erected a large blowing house in connection with their plant, and will hereafter make their own blanks instead of buying them as they have heretofore done.

At a recent fair of the South Bristol Farmers' Club, among the exhibits were the original tools made and used by the late Ezra Kelley when he first commenced business in this city way back in the early part of the century. They were exhibited by his son, George S. Kelley, jeweler. The tools were all made with great accuracy from solid composition metal, and were wrought by hand. With these Mr. Kelley manufactured the old wooden clocks which made him famous before the invention of his celebrated horological oil. The collection included a depthing tool, a barrel cutter, a lathe, a gear cutter and a pair of shears.

John Douglas, jeweler, Onawa, Ia., is building a new two-story brick store, which will be one of the finest stores in the State.

G. E. Thomas, for the past two years the manufacturing jeweler with Charles S. Stiff, Little Rock, Ark., has resigned his position and gone to Memphis.

About \$200 worth of jewelry was taken from the jewelry and drug store of J. S. Smith, Mt. Vernon, Tex., last week. Several other stores were robbed in the town on the same night, and it is supposed that the same men did all the work. No clew has been found to the perpetrators.



# OPTICAL DEPARTMENT.

## Optical Correspondence.

CONDUCTED BY R. H. KNOWLES, M. D.

Some time ago you gave example for reducing crossed cylinders to spherocylinders, and while the reduction may have been all right as far as my knowledge of it may have been concerned, it seemed to me at the time if you could give us a rule for reducing the same it would be appreciated. I have enjoyed the queries all along, and so I venture to ask you as a favor to give us an example and then the rule for making the change from crossed cylinders to spherocylinders. This in addition to the other questions which were answered in THE CIRCULAR some time back are all appreciated and thankfully received.

TAYLOR.

ANSWER:—We have answered so many queries in the past relative to the subject of crossed cylinders that it would appear that it would be taken for granted that this topic would be exhausted after awhile, but so many questions can be asked upon any subject that it must be inferred that no subject can ever be exhausted. We are glad to note that an interest in optics is awakened, and we trust that it will be kept alive by those who desire the latest ideas and most advanced knowledge pertaining to optometry. In answering the above query we are obliged to give first an example, then explain the reason for the same, and finally give the rule. Take the following:

James S. S. Age, 50 years. Date, 8, 24 1897. Brooklyn, N. Y.

$$\begin{array}{l} \text{R. E. V. } \left\{ \begin{array}{l} 20 \\ 20 \end{array} \right. : -w + 1, D^c, \text{ ax } 90^\circ - 2 D^c \text{ ax } 180^\circ \\ \text{L. E. V. } \left\{ \begin{array}{l} 20 \\ 100 \end{array} \right. \end{array}$$

The cylinder  $+1, D^c, \text{ ax } 90^\circ$  may be changed to  $a + 1, D^c - 1, D^c \text{ ax } 180^\circ$ , that is, the rays of light behave the same in the one instance as in the other. The  $-1, D^c \text{ ax } 180^\circ$  will neutralize the  $+1, D$  in the vertical meridian, leaving the horizontal meridian non-neutralized, as in the case of  $a + 1, D \text{ ax } 90^\circ$ ; if, after the change is made, we add  $+2, D^c$  for the presbyopic relief which a person of 50 years will be required to employ, the formula will read as follows:

R

$$\begin{array}{l} \text{O. D. } \left\{ \begin{array}{l} +3, D^c \\ \text{O. S. } \end{array} \right. : +3, D^c - 3, D^c \text{ ax } 180^\circ \end{array}$$

For Reading.

From the foregoing it will be seen that the  $-3, D^c \text{ ax } 180^\circ$  will neutralize the  $+3, D$  cut in the vertical meridian, leaving the horizontal meridian non-neutralized, which is just the same thing as  $a + 3, D^c \text{ ax } 90^\circ$ , so that for the patient requires for distance:

R

$$\begin{array}{l} \text{O. D. } \left\{ \begin{array}{l} +1, D^c \\ \text{O. S. } \end{array} \right. : +1, D^c - 3, D^c \text{ ax } 180^\circ \end{array}$$

Distance.

Then adding  $a + 2, D^c$  for reading, the following lenses will be required:

R

$$\begin{array}{l} \text{O. D. } \left\{ \begin{array}{l} +3, D^c \\ \text{O. S. } \end{array} \right. : +3, D^c - 3, D^c \text{ ax } 180^\circ \end{array}$$

Reading.

Reduced finally to the following:

R

$$\begin{array}{l} \text{O. D. } \left\{ \begin{array}{l} +3, D^c \\ \text{O. S. } \end{array} \right. : +3, D^c \text{ ax } 90^\circ \end{array}$$

The rule then is as follows: In changing a convex cylinder to a sphere, we add the same power cylinder to the cylinder already expressed, retaining the same sign and axis of the second power.

## Annual Meeting of the Optical Society of the State of New York.

The regular meeting of the Optical Society of the State of New York for the annual election of officers was held Tuesday evening, Oct. 5, in Parlor F, of the Fifth Avenue Hotel, New York. It was an executive session, so only members were admitted. About 40 opticians were present, the majority of whom were from New York and Brooklyn, though about half a dozen up-State cities were also represented.

President Chas. F. Prentice about 8



A. JAY CROSS,

PRESIDENT, OPTICAL SOCIETY OF THE STATE OF NEW YORK.

o'clock called the meeting to order, and the session commenced. After the minutes of the last meeting were read and adopted the secretary, treasurer and the committees made their reports. That of the treasurer showed the Society to be in a healthy condition financially, while that of the secretary showed the membership to be about 150, of whom 125 could be counted upon as members in good standing.

The Society's constitution and by-laws were amended so as to provide for but two meetings a year, in June and October, and not three as heretofore, and specified days for holding the meetings were abolished.

When the election of officers came up Mr. Prentice was nominated for a third term, but declined, giving the reasons for his action as follows:

*Gentlemen and Fellow Members:*

While I most heartily thank Mr. Mackeown for his compliment and earnestness in nominating me again for the presidency. I must, for various reasons, respectfully decline to have you consider his motion. My duties in business and private life have, during the past few months, become such as to positively prevent me from giving that attention to the society which the

presidential office proper imposes. Quite apart from this, however, I have been informed through a letter from Mr. Mackeown, Chairman of the Executive Committee, that he "must oppose anything that will in any wise interfere with the optician being authority on the refraction and accommodation of the eye." I have, therefore, also been obliged to carefully consider this sentiment in its relation to my own views, which, as hitherto clearly expressed, do not support the aforesaid unique and pretentious proposition.

Having also learned that others in the society are of the chairman's opinion, I feel it a duty now to declare that I cannot ever consistently advocate any claim which presumes to elevate the optician to the distinction of already being authority. A prevalence of this opinion among our members would consequently in itself be sufficient to prevent me, in the future, from taking any active part in the society's executive councils.

In retiring from the presidency of the society, I most cordially thank its members for the honors previously conferred upon me, while I also cheerfully promise them any aid which, in an unofficial capacity, I may in the future be able to consistently contribute in defense of the just claim of opticians to their vested right to practice optometry, should, through a disregard of this right, an effort ever be made to enforce a State law granting exclusive privilege to any other class to so practice. It should be evident to all logical minds that, as the whole purport of my past contention has been to establish a legalized single standard of authority in optometry in this State, I cannot hereafter make common cause with those who may desire to establish a double standard of privilege and excellence in this department of science. The supreme scientific authority in optometry is at present undoubtedly vested in physicians and a certain highly respected class of ophthalmologists, yet, in my opinion, even these should not be given a legalized prerogative to practice optometry, unless the legitimately established opticians' vested right thereto is befittingly recognized within the terms of any law which may be intended to establish the desired future standard of qualification and privilege in this State.

Skilled opticians should in this respect certainly be entitled to the same consideration which was shown to non-graduate practitioners when the medical and dental acts became law, and upon which lawful precedent alone my past honest contention for opticians was logically based. While regretting that my past unprejudiced efforts in behalf of both oculists and opticians have failed, I nevertheless still cherish the hope that the fair-minded men among both factions may some day, in a substantial manner, endorse the subscribed opinion so as to effectually terminate the prevalent prostitution of optometrical science in its most intimate relations to the optical business. I hold that the practice of optometry is not the practice of medicine, wherefore the former should in the future properly be relegated to a distinct class of practitioners, whose legalized prerogative to practice optometry should primarily be founded upon skill in optics, and not exclusively upon skill in medicine, even though the latter is undoubtedly a valuable and relevant acquisition to the optometrist of greatest intelligence and ability.

In view of my reasons for declining the honor to hold office for a third term, I shall feel grateful obligations to have Mr. Mackeown withdraw his motion, also asking, if I may be permitted to make the suggestion, to have him name Mr. A. Jay Cross as my successor to the presidency of the society.

A. Jay Cross, New York, was then elected president, and vice-president Geo. R. Bausch, Rochester, and secretary H. W. Appleton, New York, were re-elected to their old positions. Fred. Leland Swart, Auburn, was elected to succeed Mr. Cross as treasurer, and the following gentlemen were made members of the executive committee: J. J.



## Optical Department.

Mackeown, New York, chairman; B. B. Clark, Rochester; Wm. D. Oertel, Syracuse; L. L. Ferguson, New York; Geo. E. Robbins, Elmira, and W. W. Bissell, Rochester.

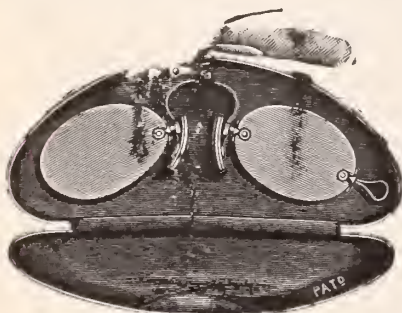
The Society's plan of campaign was left to the decision of the executive committee.

### Glass Eyes for Animals.

**A**N occasional pet cat, many dogs and some fine horses have glass eyes. Those for dogs must be made to order, but an optician can furnish one within a week after he has received notice. They must fit the socket so perfectly as to cause no irritation. The cost is from \$10 to \$15. A dog's eye is much larger than that of a human being, but does not compare with the eye of a horse. A glass eye for the latter animal must equal in size a small tea saucer. In New York a large factory manufactures nothing but artificial eyes, and there most of those used for dogs and horses are made. Usually, as in the case of persons, several eyes are ordered at once, as a new one is necessary about once in six months. The edges become roughened and produce irritation from the acids of the secretions affecting the enamel.

## DR. KNOWLES' PRIVATE COURSE IN Optometry.

Special Rates in the Correspondence Department.  
For Terms and Important Particulars write to  
**R. H. KNOWLES, M. D.**  
106 East 23d St., New York.



### The Patent Feather-Weight Eyeglass Case.

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

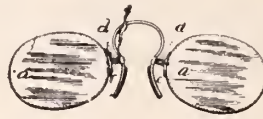
**SPENCER OPTICAL MAN'F'G CO.,**  
PATENTEES AND MAKERS,  
15 Maiden Lane, New York City.

## The Latest Patents.

ISSUE OF OCT. 5, 1897.

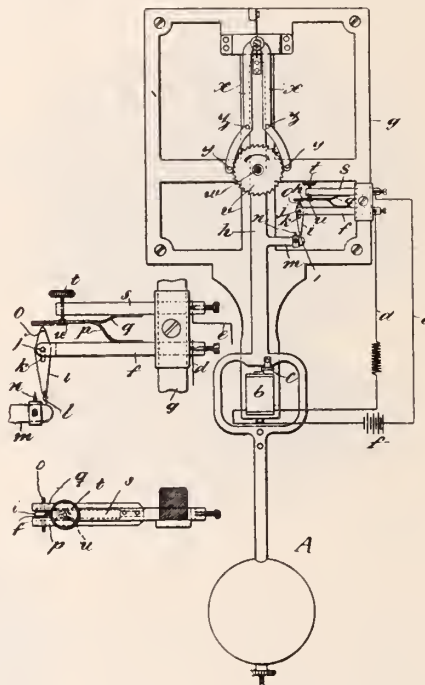
**591,021. TIME-STAMP.** CHARLES STAHLBERG, New York, N. Y., assignor to the Accurate Time Stamp Co., of West Virginia. Filed Sept. 25, 1891. Serial No. 406,819. (No model.)

**591,152. EYEGLASSES.** GEORGE BAUSCH, Syracuse, N. Y. Filed Jan. 11, 1897. Serial No. 618,725. (No model.)



In an eyeglass or spectacle, a lens having a groove in its periphery, and a transverse notch, combined with a wire around it in said groove and engaging with said notch to prevent slipping.

**591,217. ELECTRIC CLOCK.** CARL GULLBERG, Jersey City, N. J. Filed Feb. 25, 1897. Serial No. 624,906. (No model.)



The combination with the pendulum and its switch-actuating spur, of the swinging and automatically vertically sliding switch-point having a notch in its lower end for lodgment of said spur therein, and the contact spring located in relation to the upper end of the switch point for contact therewith when lifted by the spur, said spring and the switch-point being in connection with the circuit wires respectively.

**591,244. EYE-PROTECTOR.** ELLA R. WYLIE, Boston. Filed Mar. 25, 1897. Serial No. 629,129. (No model.)

An eye-protector or shield, constructed of ductile metal having a covering of fabric, and having means for holding it in place on the wearer, said shield having its upper edge slightly curved to closely fit the forehead and having its lower side edges curved to closely fit the cheek and one side of the nose, the center of the lower



edge being bent outward to provide a relatively narrow passage or air-inlet between the shield and the face of the wearer, and the upper portions of the two side edges being bent to provide relatively narrow passages or air-outlets above the eye of the wearer.

**591,253. WORKMAN'S TIME-RECORDER.** DANIEL HEPP, Chicago, Ill. Filed Jan. 25, 1897. Serial No. 620,631. (No model.)

**591,254. WATCHMAN'S TIME RECORDER.** DANIEL HEPP, Chicago, Ill. Filed Jan. 25, 1897. Serial No. 620,632. (No model.)

**591,357. MICROMETER-FEED FOR GRINDING OR OTHER MACHINES.** CHARLES H. NORTON, Providence, R. I., assignor to the Brown & Sharpe Mfg. Co., same place. Filed Apr. 21, 1897. Serial No. 633,175. (No model.)

**TRADEMARK 30,598. MUSICAL INSTRUMENTS.** CHARLES MEISEL, New York, N. Y. Filed July 6, 1897.

GLOBE



*Essential feature.*—The word "GLOBE" or the representation of a globe. Used since 1885.

**TRADEMARK 30,599. MISCELLANEOUS STATIONERY.** TIFFANY & Co., New York, N. Y. Filed Feb. 17, 1897.

## TIFFANY & CO.

*Essential feature.*—The word, character and abbreviation, "TIFFANY & Co." Used since 1868.

**TRADEMARK 30,650. POLISHING-POWDER.** HENRY T. SIDWY, Chicago, Ill. Filed June 16, 1897.

## DIAMOND FOSSILITE.

*Essential feature.*—The words "DIAMOND FOSSILITE." Used since March 1, 1897.

W. B. Deshazo, formerly with C. S. Stiff, Little Rock, Ark., and who was watch inspector of the Kansas City, Pittsburgh and Gulf Railroad at that point, has accepted a position with Albert Pfeifer, same city.

## CROUCH & FITZGERALD, Jewelry Trunks and Cases,



161  
Broadway,  
Bet. Oertlandt and  
Liberty Sts.,  
688 B'way  
723 6th Ave.,  
NEW YORK.

## DIES and CUTTERS

To be Perfectly and Safely  
Hardened,  
Must be Heated in a  
**GAS ANNEALING OVEN.**

Send for Pamphlet.  
**E. P. REICHHHELM & CO.,**  
JEWELERS' TOOLS. 23 John Street, New York.

# The Gold Cure and the Gold Fever

are not the sort of gold questions that interest us. The only gold question upon which **our** interest is centered is: To put as much of the precious metal as we possibly can into

## Fahys' "Honest" 14k. Gold Filled Cases.

It's a policy which will eventually put more of the precious metal into our pockets, than if we'd put less of it into our goods.

See the point?

By the way: How about that new line of ours—these new cases, guaranteed 25 years? They have solid gold bows and joints and are "winners without equal." Have you ordered any of them yet?

THIS

TRADE  MARK

IS STAMPED IN EACH CASE.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$20.00		\$18.00
16 "	20.00	25.00	18.00
12 "	16.00		
6 "	14.00		
0 "	13.00	16.00	11.00
0 " Skylight.		-	9.00

**Screw Bezel and Back, O. F.**

18 size,	-	-	-	\$14.00
16 "	-	-	-	14.00
12 "	-	-	-	13.00
10 "	-	-	-	13.00

—◆—


ALL SIZES MADE IN

**Jurgensen, Bassine**  
and  
**Fancy Shapes.....**

—◆—

No Extra Charge for Engraving.  
Solid Gold Bows and Joints.  
All Hand Engraved.  
No Coloring or Gilding.

THIS

TRADE  MARK

IS STAMPED IN EACH CASE.  
Warranted 15 Years.

	Hunting.	Demi-Hunting.	Open Face.
18 size,	\$14.50		\$13.00
16 "	14.50	19.50	13.00
12 "	14.00		
6 "	12.00		
0 "	11.00	14.00	
0 " Skylight,	-	-	8.00

**Screw Bezel and Back, O. F.**  
**Montauk.**

18 size,	-	-	-	\$9.00
16 "	-	-	-	9.00
12 "	-	-	-	9.00
10 "	-	-	-	9.00

—◆—

ALL SIZES MADE IN

**Jurgensen and**  
**Fancy Shapes.**

—◆—

No Extra Charge for Engraving.

These prices are according to Jewelers' Circular Key.

## JOSEPH FAHYS & CO.

### Established 1857.

FAHYS BUILDING,

NEW YORK.





F 68



A 422



A 423



F 314

## A Few More Samples of the New Line.

Order Early and Often.

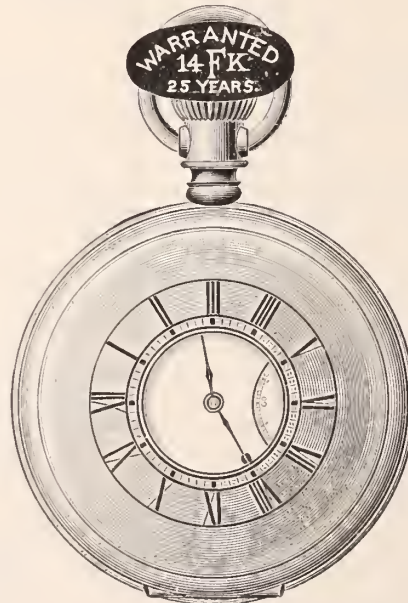
These Goods are Guarante-  
ed for 25 Years.



F 316



F 315



F 10

# JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING,

NEW YORK.



## Practical Electroplating.

**T**HE following solution for gilding to be used with a common battery is sufficient for a four-gallon jar:

Chloride of gold..... 4 oz.  
Cyanide of potash..... 12 oz.  
Concentrated ammonia.

Dissolve the chloride in pure boiling water, then by the use of a very small quantity of concentrated ammonia, precipitate the gold from the solution. Let the water stand until settled; pour off the water; repeat operation two or three times, taking care not to wash out the gold. Now dissolve the cyanide in hot water; this must be done in a vessel which is to hold the solution; pour in the gold and boil.

### NICKEL SOLUTION.

To one gallon of water add from one to two pounds of nickel salts or crystals; boil and stir until cold.

### SILVER SOLUTION.

Chloride of silver..... 10 oz.  
Carbonate of soda ..... 12 oz.  
Cyanide of potash, enough to take up silver. Make same as for gold plating.

### BRASS SOLUTION.

Sulphate of copper..... 3 lbs. 6 oz.  
Sulphate of zinc ..... 3 lbs. 6 oz.  
Carbonate of soda ..... 10 lbs.  
Carbonate of soda ..... 5 lbs.  
Bisulphate of soda ..... 5 lbs.  
Cyanide of potassium ..... 6 lbs.

Dissolve 3 lbs. 6 oz. each of the sulphate of copper and zinc in hot water; dissolve 10 lbs. of carbonate of soda in hot water, and add to the first. Let the mixture settle, then pour off the water and repeat two or three times; now dissolve 5 lbs. each of carbonate and bisulphate of soda and add; then dissolve 6 lbs. of cyanide of potassium in hot water; add the other substances, and set the mixture aside for two or three days before use.

### COPPER SOLUTION.

Sulphate of copper ..... 10 lbs.  
Carbonate of soda ..... 17 lbs.  
Carbonate of soda ..... 5 lbs. 2 oz.  
Bisulphate of soda ..... 7 lbs. 6 oz.  
Cyanide of potassium ..... 5 lbs.

Dissolve first 10 lbs. of sulphate of copper and 17 lbs. carbonate of soda; pour together, wash, and repeat as in brass solution; now dissolve 5 lbs. 2 oz. carbonate of soda and 7 lbs. 6 oz. bisulphate of soda; add; dissolve 5 lbs. cyanide of potassium and add. Let the mixture stand two or three days, then use.

The above solutions may all be used with the aid of a dynamo or common Bunsen or Smee cells. The solutions may be placed in jars or tanks, over which two brass rods are stretched, connecting with the poles of the battery. An anode, corresponding to the solution in the jar, must be attached by means of a copper wire to the rod connected with the positive pole, while the cathode or article to be plated should be attached to the negative pole.

### BRONZE.

This result is obtained by plating the article in copper or brass, and dipping it

into a hot solution of sulphide of potassium.

### OXIDIZED SILVER.

Plate the article in silver, and dip it into a solution of any of the following: bichromate of potash, bisulphite of soda, persulphite of soda, or chromic acid.

### BRASS DIPS.

Equal parts of sulphuric and nitric acid, to which a small quantity of muriatic acid is added, must be prepared. Cleanse as if to plate; that is, dip into hot potash, then into cold water, before placing in the acid, where it must remain but for an instant, then at once into and shaken about in cold water, thoroughly washing off the acid; then into hot water and sawdust.

To secure the perfect cleanliness necessary to the article to be plated, there must be placed near at hand solutions of boiling hot carbonate of potash, plenty of perfectly clean hot and cold water and solution of cyanide of potassium.

### OPERATION.

First place the article which is attached to a copper wire for a moment in the hot potash to remove all vegetable substance; then quickly plunge it into cold water, which should be running; then into cyanide; once more into cold water. The article is now chemically clean and ready to be placed in the plating solution. Judgment must now govern the plater when to remove the article and quickly into clear, cold water, and then immediately into the clean hot water and last into the boxwood sawdust, where it must be shaken until dry.

If the article should now be dim from an excess of gold, a small wire scratch-brush should be placed in the lathe and the article gently brushed, all the time being kept moist by frequent dipping into a solution of soap and water. Silver may be brushed in the same way, but it is generally burnished. Nickel, copper and brass are buffed.

## Workshop Notes.

**Stoning a Graver.**—When stoning the belly of a graver the blade should be held as lightly as possible between the thumb and second finger, the tool being barely touched by them, they being used simply as checks on either side of the tool to keep it in position. The only pressure that should be applied to the tool is that steady power supplied by the tip of the forefinger to its point, holding it down firmly upon the stone. Pressure applied to any other portion of a graver blade while stoning its belly only hinders the work in hand as to speed, and also diminishes the average certainty of securing for it a surface that shall be perfectly flat.

**Agents for Hardening Steel.**—In regard to hardening steel there is at present considerable controversy and any number of methods. A correspondent says that he has at different times and for different pur-

poses tried castor oil, linseed oil, sperm oil, petroleum, fresh water, salt water, and mercury. The three first named oils, in his opinion, gave the same results. Fresh water gives the same degree of hardness, but does not leave the steel as tough as the oil does. Petroleum renders the metal a trifle harder than the other oils do, and at no apparent cost in regard to brittleness, while either salt water or mercury renders the metal so very brittle as to be suitable only for large or medium sized drills, and is of no particular advantage in hardening such a piece as a balance staff.

**Cleaning Quicksilver.**—Quicksilver is found in commerce of two kinds, viz.: distilled or pure, and impure as it comes from the mines. The only apparent impurity sometimes contained in distilled quicksilver is sulphur, which will show itself on top of the column in the jar of a mercurial pendulum. Dirt and dust will often mar the brilliancy of distilled quicksilver when contained in the glass jar or cells of a mercurial pendulum. Distilled quicksilver may be effectually cleansed of dust and dirt by letting it pass through filtering paper formed into the shape of a funnel, leaving at the small end a hole about the size of a knitting needle. This paper funnel is to be placed in a glass funnel to sustain it. If not entirely successful with one operation, it may be repeated. Impure or non-distilled quicksilver cannot be cleansed by mechanical means; the only hope is that age may improve it, as most of the impurities, being lighter than the quicksilver, will gradually rise to the top.

**Cyanide for Cleaning.**—Although cyanide of potassium, in the proportion of two ounces to one quart of water, is frequently used for cleaning watches, its use is after all not to be recommended, as its careless employment may injure the gilding, if it does not entirely remove it. If every trace is not removed by hot water, alcohol, etc., the parts are sure to tarnish badly, and the steel will rust speedily. It is far better and safer to use benzine and alcohol, and finish up with dry bone dust. A mutton bone calcined in a slow fire will have a coating of fine dust on its surface which, when applied with a soft brush to the gilding, will impart a superior luster and its use does not leave anything behind which could in the least either injure the steel or the gilded parts. Precipitated chalk mixed with alcohol and used moderately is also an excellent medium to remove grease or stains from gilded or polished brass. Strong caustics or acids of any kind are always to be avoided as much as possible in watch work, and their presence on the watchmaker's bench is very much to be deprecated. A clean brush is of paramount importance in all cases.

When the mortgagee of mortgaged goods undertakes to sell them to himself he becomes liable to mortgagor, and may be made to account for their actual value.

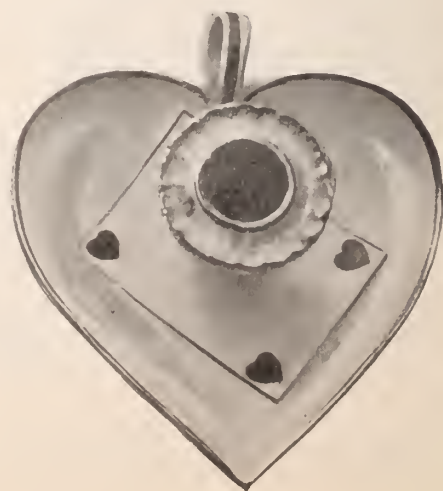


# BAWO & DOTTER,

Importers, Manufacturers and Commission Merchants,

26, 28, 30 and 32 Barclay St., New York.

**We Carry Everything Adapted to  
the Wants of the Jewelers.**





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY CUT GLASS, BRONZES, ETC.

**POPULAR GOODS IN CHAS. FIELD HAVILAND CHINA.**  
**I**N the Chas. Field Haviland china, Haviland & Abbot, 29 Barclay St., New York, are showing a collection of rich sets, novelties and individual pieces that are especially suitable for the jewelers' holiday trade. New effects in cobalt decoration are seen in cups, plates, frames, cracker jars, plaques and a number of small articles. An extensive variety of chaste floral decorations now appear on articles such as china chafing dishes and covered cheese plates, which have proven very successful with the fine jewelry trade.

**EXTENSIVE LINE OF WEDGWOOD JASPER.**  
**A**LARGE line of Wedgwood's jasperware will be found displayed on the third floor of Bawo & Dotter's building, 26-32 Barclay St., New York. In addition to the tints formerly common to this ware, such as sage, light blue, dark blue, etc., are some new shades, one of which is a rich claret color, which makes a fine background for the delicate white cameo decoration. All the articles made in this ware, such as pitchers, jugs, vases, teapots, sugars, creams, loving cups, trays, panels and a host of small novelties and ornaments are now to be found in many shapes and in several sizes.

**A TAKING LINE OF TERRA COTTA FIGURES.**  
**L**EVY & DREYFUS CO. are calling the attention of the trade to their assortment of terra cotta figures now shown at their salesrooms, 41 Barclay St. and 46 Park Pl., New York. The pieces comprising this line include figures, busts, small groups and various humorous subjects, all in natural colors. The larger pieces are principally figures of busts of men and women of the Orient and Africa, including Arabian, Moorish and Soudanese warriors, slave girls, water carriers, etc., etc. The medium sized and smaller pieces show American pickaninnies, monks and humorous types of various nationalities.

**FINE ACHIEVEMENTS IN ROYAL COPENHAGEN.**  
**A** UNIQUE and artistic effect well described as "Mother of Pearl" has just been brought out by the Royal Copenhagen Porcelain Co., adding to their many triumphs in the line of artistic porcelain decoration. This new decoration is to be found in the pieces for fish sets and fish courses in which each plate and dish shows an ornamentation of fish or in which fish is the motif. In contrast with the delicate pearl gray shades of the foregoing is a new over-glaze decoration on dinner sets, consisting of floral spray and leaves in dark green and another of large sprays of laburnum, yellow flowers with green leaves. Among their finer works shown at the New York salesrooms, Barclay and Church Sts., New York, is a jar containing a shade new among their colors of high temperature—a brown yellow shown in conjunction with dark green leaf effects.

**NEW ART METAL GOODS FOR THE TRADE.**  
**A**DDITIONS are constantly being made by the Bradley & Hubbard Mfg. Co. to their lines of art metal goods, bronzes, lamps, etc., contained in their New York warerooms, 26 Park Pl. Among the most recent innovations in bronzes are some new busts, including historical portraits of Byron, Wagner and Shakespeare, and the female subjects "Atala" and "Lucrece," in all of which the expression is excellent and the features clearly delineated. Beautiful inlaid enamel work is now shown for the first time on some small gold plated trays just received. Many new styles have been added to the round and square onyx and gilt tables and to the metal fern pots in silver and gilt finishes.

**WEDGWOOD JASPER WARE FOR JEWELERS.**  
**M**ADDOCK & MILLER, formerly Maddock & Co., importers of Wedgwood pottery and Royal Vitreous china, will this Fall remove from their present store at 21 Barclay St. into larger and more commodious quarters at 53 Murray St., New York. The firm will continue as before to keep an open stock of Wedgwood jasper ware for the jewelry trade.

THE RAMBLER.

## European Enamels.

(Continued from p. 46, Oct. 6.)

**A**ND already by the second half of the fourteenth century translucent enamel was turned to yet more subtle account than this. The gold or silver ground, that is to say, was chased, more or less deeply; and according to the depth of the chasing, and the consequent thickness of the coat of enamel floated over it, was the depth of the translucent color. The variety of tone obtained in this "émail de basse taille" was valuable, especially to the jeweler, who had to do with small surfaces; and the great Italian goldsmiths of the fifteenth century, who were all enamelers also, employed it, as may be seen in sundry examples shown, with wonderful effect.

The jewelers also used enamel, both transparent and opaque, as a sort of paint on modeled surfaces, much as sculptors of the period painted their reliefs. There is no denying, in presence of the votive jewels for example in Case XIV., that beautiful things were done in that way, but it is not the way most distinctly proper to enamel, and it is not so lasting as the older form of inlaid enamel. That is seen in certain of Sir Charles Robinson's possessions, in which this "encrusted" enamel, as it is called, has peeled off: there are instances also of the perishing of "basse taille" enamel.

No gradual transition is to be traced between the robust metal-bound enamel of the Middle Ages and the enamel painting of the Renaissance. It does not seem as if the vitreous paste had been used in larger and larger masses, until at last the enameLER found he could do without the metal strips between, and simply left them out. On the contrary, there was an interregnum in the fifteenth century, after which the later method of painting is found somewhat suddenly in full development. In Limoges, in fact, enameling fell after the thirteenth century into disuse—and it was not till the discovery that it was possible to paint in vitreous color, without cells to hold it, that a new impetus was given to the craft. But this was such a very new departure that it may be considered as practically almost a new art, which was thenceforth pursued. Mr. Higgins' theory that



**The Connoisseur.***(Continued from page 51.)*

enamel painting may have been derived from the practice of the glass painters will not hold good, seeing that it was not until well into the sixteenth century that glass painters resorted to enamel colors. More likely it was the achievement of the enamellers which encouraged glass painters to follow (fatally) in their track. Superb plaques painted in translucent colors by the Limoges masters were to be found in Cases VIII. and IX. The sixteenth-century compositions are marred, however, by the inevitable opacity of the flesh tones, which, whether in grisaille or tinted with manganese, were always out of tune with the clear notes of the translucent color scale. It was this, perhaps, which led Leonard Limousin and the rest to paint wholly in opaque pigment (as in the remarkable portrait panels of Francis I. and Queen Claude in Case X.), and eventually wholly in grisaille.

The process employed in grisaille was a kind of *pate sur pate* painting—a building up, as it were, of the high lights in solid enamel. The ground was usually of a lustrous black: gray tones painted upon this had a tendency to sink to the ground and deepen; they had to be enforced by a second or third painting (and so again with

the whites) until the high lights not only stood out quite white, but actually stood up in slight relief as well. The exhibition was singularly rich in sixteenth century work, both in color and grisaille. But, beautifully as the designs of Raffaele, Giulio Romano and others were painted by the grisailists (they do not seem to have invented much for themselves), and perfect as was their technique, lovers of color must, even in presence of the masterpieces of Leonard, Penicaud, Jean Cour dit Vignier, Pierre Raymond, and the rest, regret the straying of these masters from a manner in which the enameler has an obvious and easy advantage over other craftsmen—in which, in fact, it is only the glazier on a grand scale and the jeweler on a minute one who can in the least compete with him.

*The Art Journal (London).***Points of Commercial Law.**

Where a principal directs his agent to sell only to a reliable purchaser, "one whom you think would pay promptly," the principal is bound by the judgment of the agent as to the reliability of the purchaser.

When a debtor on making payment directs to what debt the credit shall be applied, the creditor cannot apply it otherwise.

The taking of another surety on a note under an agreement for an extension re-

leases a surety not a party to the agreement.

Monopoly of any lawful trade is against public policy, it not being essential that such trade should be in the necessities of life.

Where a contract is both made and to be performed in the same State the law of that State governs its nature, obligation and interpretation.

An affirmation of quality by the seller at the time of sale, intended as an assurance of the fact and relied on by the buyer, is a warranty.

Where an agent contracts with a third person in his own name, and does not disclose his principal, he is personally liable on the contract.

Acceptance by a creditor of the note of a third person in full satisfaction of the indebtedness extinguishes such debt, though the note be for a less sum.

An agent employed to collect a note is authorized to receive in payment only such coin or currency as is by law declared to be a legal tender.

A provision in a contract of transportation that in case of loss the measure of damages shall be the value of the goods at the place of shipment is valid.

Although the act of a party in obtaining the goods of another be wrongful, the owner may waive the wrongful act and sue for the value of the goods themselves.

*The Largest  
The Best Selected  
The Most Complete*

*Stock*  
...Of...

*Bric-a-Brac,  
Fine China,  
Glassware, Etc.,  
For Jewelers.*

Special attention is called to our Beautiful Assortment of  
*Rich Gilt Austrian Glassware.*

Also a Unique Collection of

*Metal Tankards, Tumblers and Mugs.*

*Our Specialties*

Made expressly for the  
Jewelry Trade from

*Our Own Factories*

*At Limoges and Altrohlau.*

And Many Other Lines, too numerous to mention.

Come Early, and get the Cream of the Selections.

**CHARLES AHRENFELDT & SON**

50, 52, 54 MURRAY ST.,

NEW YORK.

PARIS, LIMOGES, CARLSBAD, BERLIN, LEIPZIG.

# IF IT'S MADE IN FRENCH CHINA, WE HAVE IT.



Not Staples only, but Novelties especially designed for Fine Trade.

And all marked with the marks you know and your customers know.

HAVILAND & ABBOT, 29 Barclay Street, New York.

CFH  
GDM  
FRANCE



## A GOOD LINE FOR JEWELERS.

Flemish Stoneware,  
Steins and Jugs.

The Most Salable Goods  
This Season . . . .

Send for sample package contain-  
ing assortment of 29 pieces. \$44 net.

Endemann & Churchill,  
50 Murray Street, New York.



**J. S. O'CONNOR,**  
Manufacturer of  
**American Rich Cut Glassware,**  
ALL HAND FINISHED.  
FACTORY, HAWLEY, PENN'A. N. Y. OFFICE,  
39 UNION SQUARE.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

**PATEK, PHILIPPE & CO.,** GENEVA, SWITZERLAND,  
MAKERS IN THE HIGHEST QUALITY OF  
**Fine, Plain, Complicated  
And Decorated Watches**

IN 15 DIFFERENT SIZES.  
NEW YORK OFFICE, 68 NASSAU ST.

INTERCHANGEABLE PARTS.  
ALFRED G. STEIN, Representative.



**DEPARTMENT OF  
ADVICE AND CRITICISM  
ON  
RETAIL JEWELERS' ADVERTISING.**

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

**PART XLVII.**

DANVILLE, Pa., Sept. 30, 1897.  
*Editor of THE JEWELERS' CIRCULAR:*  
Enclosed find an ad. I have been running in our daily for some time. The border is an original idea with me, and was made from special drawings. Kindly criticise ad. for me in THE CIRCULAR.

Yours truly,

HENRY REMPE.

**Fitting Glasses**

is a science one can only become proficient in, by years of study, close application and constant practice.

My work in Danville is a clear record of successful fitting of glasses. Ask any of the hundreds of people I fitted. They will tell you.

If your eyesight needs attention come to me. I charge nothing for testing your eyes and will furnish only good glasses at the lowest prices. If, after a fair trial my glasses don't prove satisfactory bring them back and get your money. If your children complain of poor eye sight bring them to me.

HENRY REMPE,  
Jeweler and Optician.

The advertisement that Mr. Rempe sends is above: The reading matter of the ad. is sincere and impressive. As the papers in which Mr. Rempe puts his advertisement undoubtedly circulate to some extent outside of Danville, it would be well for him to give his address distinctly under his name. The reference to Danville in the ad. is hardly sufficient, as the reader may overlook it. As to the border to which Mr. Rempe particularly refers, we must say that we hardly see any harmony between it and the subject of the ad. It is unique and original enough, but we think it would have more

However, the whole ad. is quite attractive, and in a broad sense it may be said that the pictures of Cupids and children are always interesting wherever used.

\* \*

COUDERSPORT, Pa., Oct. 7, 1897.  
*Editor of THE JEWELERS' CIRCULAR:*  
Enclosed is an ad. which I send to your Advice and Criticism Department. It has been the means of selling a great many goods from my store.

Yours truly,

J. G. QUICK.

We reproduce here the ad. sent by Mr. Quick in the same general style of type composition and arrangement. In the original it occupied a space two inches high and extending across four columns of the newspaper. We can readily understand why the ad. sold many goods for Mr. Quick, for we consider it an advertisement. The headline is a striking announcement of popular goods, while the specification in the corner of three leaders with prices is bound to bring response. The general announcement of a new stock at low prices of goods suitable for wedding and birthday presents, and the mentioning that spectacles are fitted free and that engraving is done free, are also attractive features. The whole ad. is pointed and business like in import and phraseology.

\* \*

H.C. Kachlein, LaFayette, Ind., sends us an advertisement for criticism, of which we give here a counterpart reduced slightly to fit our columns, the original being 6½ inches high and two columns wide. The advertisement may be classified as clever, but it superficially has little of the appearance of a jeweler's ad.

the eye, conveys the impression at first that the ad. refers to a clothier's business rather than

greatly influence buyers, because they have heard such statements before "many's the time." The only way to prove that the advertiser's watches are lower in price than a competitor's is by the advertiser quoting these prices. The average person has so often been told by advertisements and otherwise that one dealer's prices are lower than another's, that he is inclined to be skeptical regarding such statements



**The Frog and the Storekeeper.**

"Two frogs found themselves in a pail of milk and they could not jump out. One of them was for giving up, and said to the other, 'Good bye; I sink, I die.' Said his mate, 'Brace up, you duffer! Keep a jumpin' and see what turns up.' So they kept jumping up and down all night and by morning had so churned the milk that it turned to butter, and they jumped off the butter to the ground."

Applied to business the fable means this:

That the storekeeper who kept jumping during the dull times this summer is now on hand with a large stock of goods, bought when the manufacturers needed money and prices were low.

To the public we wish to say, we have the largest stock of

**WATCHES**

ever shown in LaFayette, and although the manufacturers have made great advance in prices, we bought them in large quantities before the advance, during the dull season and are now offering fine watches for less than competitors pay for them and many at less than manufacturer's prices. If your watch needs repairing, bring it to us, as our repairing department is always in competent hands



**H. C. Kachlein,**

**JEWELER AND OPTICIAN**

72 Main Street, Cor. Fourth

LaFayette, Indiana



to a jeweler's. The fable of the frogs is strikingly applicable to storekeeping, but the general unless figures prove them to him. Altogether while the ad. is a clever one, we do not think

# Cut Glassware, Silverware, Novelties <sup>OF</sup> ALL Kinds

8 Day Clock for..... \$2.50  
15-Year Gold Filled Watch..... 8.75  
Silverine Watch..... 4.50  
Spectacles Fitted for your Eyes, Free.

A new stock at Low Prices, suitable for Wedding or Birthday

Presents. Engraving by hand free.

**J. G. QUICK,**

First Door West of Postoffice.

Coudersport, Penn'a.

pertinence in an advertisement referring especially to children.

The long coated chap, which is perhaps the first thing to strike

statement regarding the jeweler's line of watches will not

that it will produce as palpable results as Mr. Quick's ad.





# Dresden China



—“Crossed-Swords” brand at that—in hundreds of pretty novelties; the sort suitable for small gifts, favors or whist prizes, as well as practical vessels for use upon the table. ENTREE PLATES in these decorations are now very popular and brighten up the whole dinner service.

We would be glad to make you up a little sample line or quote you prices on the different pieces. Don't think they are high priced—they're not.



## Hinrichs & Company,

Makers and Dealers,

29, 31, 33 Park Place, New York.

**Willels Art Belleek China:**  
First! The Rest: Nowhere.



Write for illustrations and particulars to  
**WICKE & PYE, 32-36 Park Place, New York.**

**Are You Handling It?**



**The Niland Cut Glass Co.'s Products**

*Write without delay.*

**WICKE & PYE,**  
32-36 Park Place, New York.

**H. M. RICH & CO.,**  
**Jewelry - Auctioneers,**  
21 School Street,  
BOSTON, MASS.

## Fine Art Pottery,

French China and Glassware.

SUITABLE FOR 

**WEDDING AND HOLIDAY GIFTS.**

**CHAS. L. DWENGER,**

IMPORTER,

35 PARK PLACE,

NEW YORK.

## FOSTORIA GLASS CO.,

MOUNDSVILLE, W. VA.,

MANUFACTURERS OF

**POMADES** IN ALL STYLES AND  
SIZES IN CUT.

**Cigar Jars,**

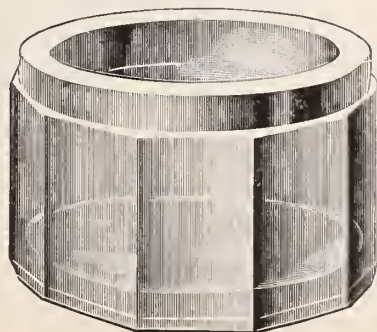
**Brush Holders,**

**Mucilage Pots,**

AND ALL GOODS OF THIS CHARACTER  
FOR MOUNTING.

NEW YORK OFFICE:

**66 W. BROADWAY.**



No. 4. POMADE.



# LOUIS STRASBURGER'S SON & CO

DIAMONDS AND COLORED STONES.

16 MAIDEN LANE, N.Y. ~  
103 STATE ST. CHICAGO.  
25 BOULEVARD HAUSSMANN, PARIS

**JEWELERS** contemplating buying their Fall and Holiday goods, will do well to call upon us and personally inspect our well assorted stock. Send business card for our

**Monarch Catalogue No. 52.**

**R., L. & M. FRIEDLANDER,**

30 MAIDEN LANE, NEW YORK.

**BAWO & DOTTER,**

26-32 BARCLAY ST.,  
NEW YORK.

WE OFFER AT THE LOWEST  
PRICE

A FULL LINE OF  
**ELLIOTT'S**  
CHIMING MOVEMENTS.

AND OF  
Hour and half hour move-  
ments with brass or painted  
dials.

We show more than 25  
different designs of chiming  
mantel clocks.

TRAVELING CLOCKS  
GILT REGULATORS  
FRENCH CLOCK  
SETS  
CUCKOO CLOCKS  
PORCELAIN CLOCKS

ENGLISH CLOCK  
MATERIALS.



**SOUVENIR SPOONS.**

...All Localities...

Belts, Chain Purses, Everything for Summer.

**CODDING & HEILBORN CO.,**

NORTH ATTLEBORO, MASS.

**UNITED STATES SMELTING AND REFINING WORKS.**

**M. WOLLSTEIN,**

**SWEEP SMELTERS AND ASSAYERS, OFFICE 25 JOHN STREET, NEW YORK.**

Works: 3, 5 and 7 Oliver St., Newark, N.J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER. SOLE MANUFACTURER PHOENIX FLUX.

Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.

**L. LELONG & BRO.,**

Gold and Silver

**REFINERS,  
ASSAYERS and  
SWEEP SMELTERS.**

Southwest Corner of  
**HALSEY and MARSHALL STREETS,  
NEWARK, N. J.**

**Sweepings a Specialty.**

DON'T FORGET THE JEWELERS' CIRCULAR PUB-  
LISHING CO.'S BOOK LIST when in want of any tech-  
nical book in the Jewelry or Kindred Trades.

**DIAMOND BAND RINGS AND MOUNTINGS.**

3350.



919.



DESIGNS  
PATENTED

Sept. 24,

1895.

Dec. 15, 1896.

**CHARLES KNAPP,**

Manufacturing Jeweler,

41 & 43 Maiden Lane, New York.

Specialty: Superior Ladies' and Children's Rings.

*John Hancock*

ALBERT LORSCH.

TELEPHONE CALL, 746 CORTLANDT, N. Y.

ALFRED KROWER.

**ALBERT LORSCH & Co.,**

LORSCH BUILDING:

37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET STREET,

PROVIDENCE, R. I.

— IMPORTERS OF —

**Diamonds, Rose Diamonds, Pearls, Rubies, Emeralds, Etc.**

**SPECIALTY THIS SEASON**

**BRILLIANT CUT and CARBUNCLE AMETHYSTS, TOPAZ and GARNETS.**



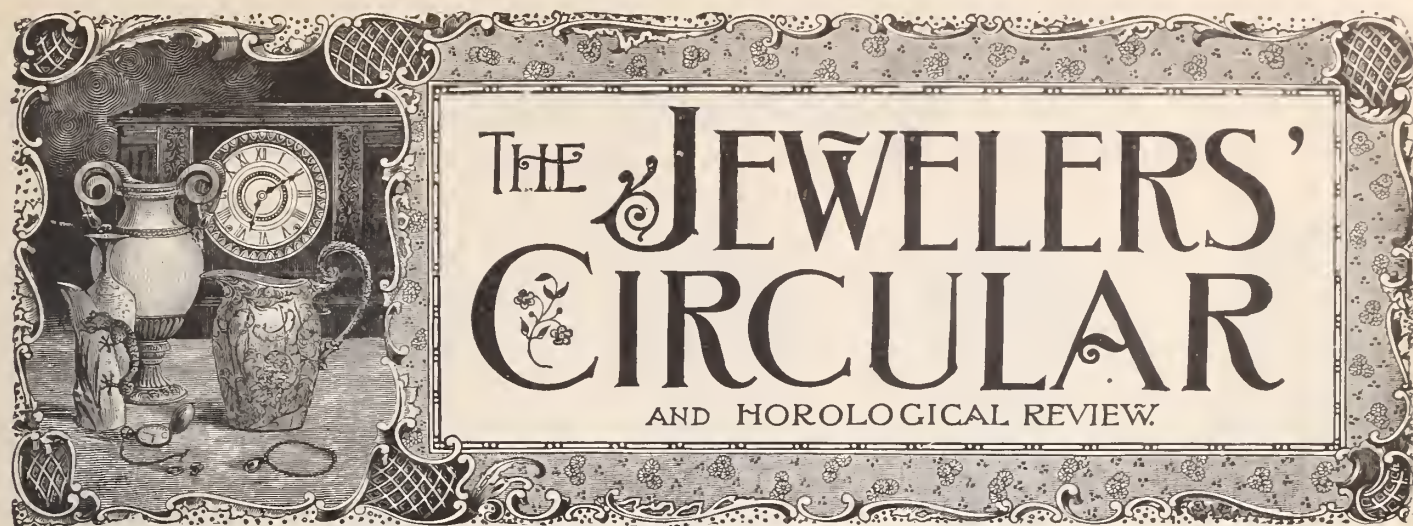
**S. O. BIGNEY & CO.'S**

High Grade Chains lead in style, finish  
and quality, and as quick sellers.

**ASK FOR THEM.**

DIAMONDS and Cutters. L. & M. KAHN & Co., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS





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189 Broadway, New York.

Entered at the Post Office in N. Y. as second class matter

VOL. XXXV.

NEW YORK, WEDNESDAY, OCT. 20, 1897.

No. 12.

## FINE EXAMPLES OF AMERICAN ART AND DESIGN.

WHEN Li Hung Chang, the distinguished Chinese statesman, was in New York last Winter he was told that our government was building ships of fire-proof wood. He wanted to know all about the process, and Max Bachert, vice-president of the Electric Fireproofing Co., New York, gave him all the information he desired. On his return he wrote in October

manufacture. No limit was placed upon the cost. Mr. Bachert says the cabinets or caskets are intended to hold the jewels of the Emperor of China. The cabinets are of the most exquisite design, marvelously finished, surpassing, perhaps, anything ever done in this country and scarcely equaled in Europe. They have just been completed, and displayed last week, one in the window of

24 inches long, 18 inches deep and 14 inches wide, according to Prince Li's instructions. The one with the figures is made of American curly birch, a white wood, which takes a fine polish. The style is Italian Renaissance, of the sixteenth century. There is a wealth of exquisite carving upon the panels of the doors. The work is so minute and delicate that when Mr.



CABINET MOUNTED BY THE GORHAM MFG. CO.



CABINET MOUNTED BY THE WHITING MFG. CO.

JEWEL CABINETS ORDERED BY LI HUNG CHANG TO CONTAIN THE EMPEROR OF CHINA'S JEWELS.

last ordering two cabinets, stating the size and leaving everything else to the taste and good judgment of the Electric Fireproofing Co. This company selected Geo. Edward Harding and Gooch, the celebrated New York architects, as the designers for the same. After the designs were completed they were handed to the Bradley & Currier Co., New York, for

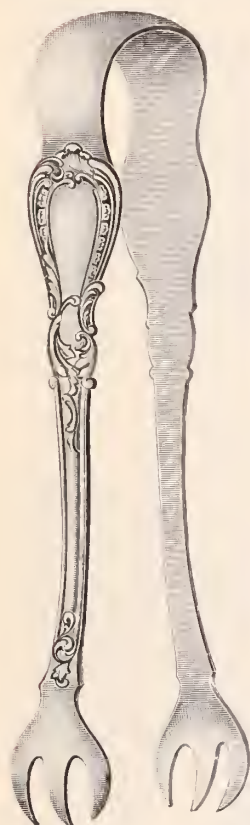
the Whiting Mfg. Co., 18th St. and Broadway, and the other in the window of the Gorham Mfg. Co., 19th St. and Broadway, New York, aroused considerable interest and admiration from the public, not only because of the fine wood work, but also because of the superb silver mountings of the cabinets.

The two cabinets are of the same size—

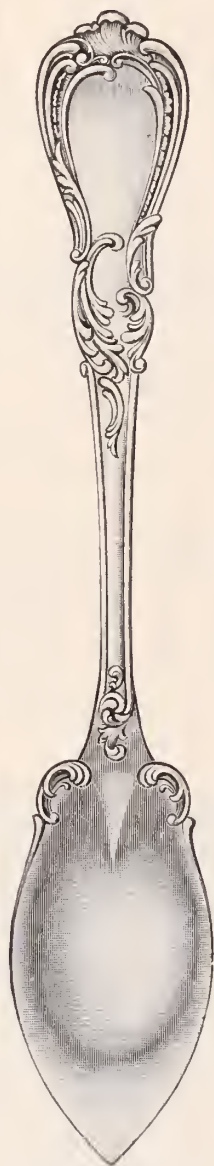
Bachert was carrying one of the panels wrapped up in cloth from the work room to the office he said he trembled lest some one should run against him and chip something. The lid, which is elaborately carved, is separated by double caryatides at the angles of the cabinet. The center panel of the front is divided into two parts by a shield, for the purpose of giving due value



# The Navarre



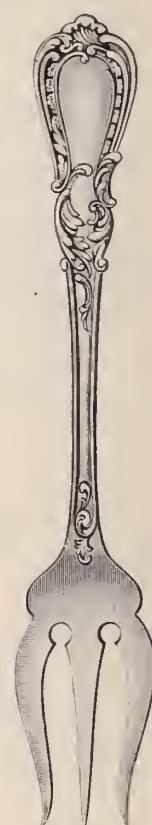
SUGAR TONGS.



ORANGE SPOON.

COLD MEAT OR  
CAKE FORK.

SUGAR SHELL.



FRUIT FORK.

A FULL LINE OF  
FANCY PIECES  
SUITABLE FOR  
HOLIDAY TRADE.

EVERY ARTICLE BEARING  
THE TRADE MARK.

★ **ROGERS & BRO., A. 1.**

(THE CELEBRATED STAR ★ BRAND)

IS MANUFACTURED AND GUARANTEED BY

## ROGERS & BROTHER,

WATERBURY, CONN.

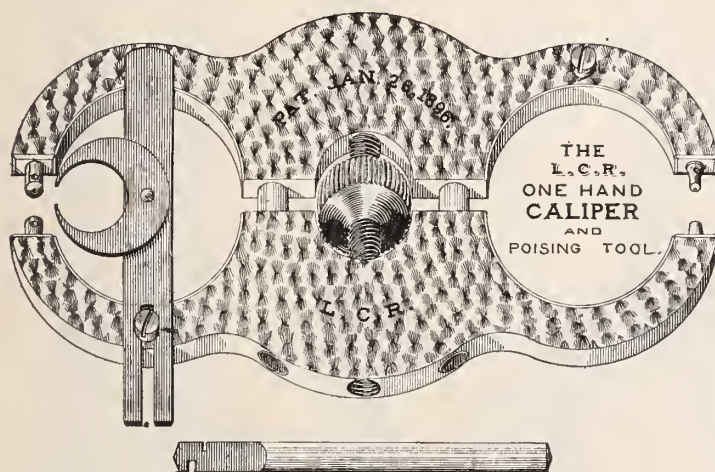
SALESROOMS, 16 CORTLANDT ST., N. Y.

CATALOGUE CONTAINING FULL LINE SENT ON APPLICATION.

# A Complete Stock.

We have within the past sixty days invested large sums in the improvement of our stock with the desire of making it one of the cleanest up-to-date tool and material stocks to be found anywhere. It is our desire to lead in prompt service and correct matching of material at the lowest possible prices. We have fifty-five daily trains, and our special mail carrier for each train makes it possible for us to serve you more quickly than the larger cities.

## The L. C. R. One-Hand Parallel Caliper,



made accurately of fine watch nickel, finely finished, and the only Parallel Caliper that can be operated with one hand, leaving the other free to handle the work. You will find it superior to all other makes of Parallel Calipers now on the market.

**Price \$3.00**

## The E. F. B. Balance Trueing Caliper

is much used, and has been improved by the crescent-shaped balance guide; nothing to get out of order, as in the old style guides. It is made of the best watch nickel and well finished.

## Another Large Purchase of SILK GUARDS

makes it possible for us to give a 20 per cent. discount on all mounted and unmounted guards. These are the best made, being an American product. You will do well to order your silk guards of us. Goods well bought are easily sold.

**L. C. REISNER & CO.,** Successors to **EZRA F. BOWMAN & CO.**

IMPORTERS, MANUFACTURERS AND JOBBERS,

WATCH MATERIAL, TOOLS AND SUPPLIES. **Lancaster, Pa.**



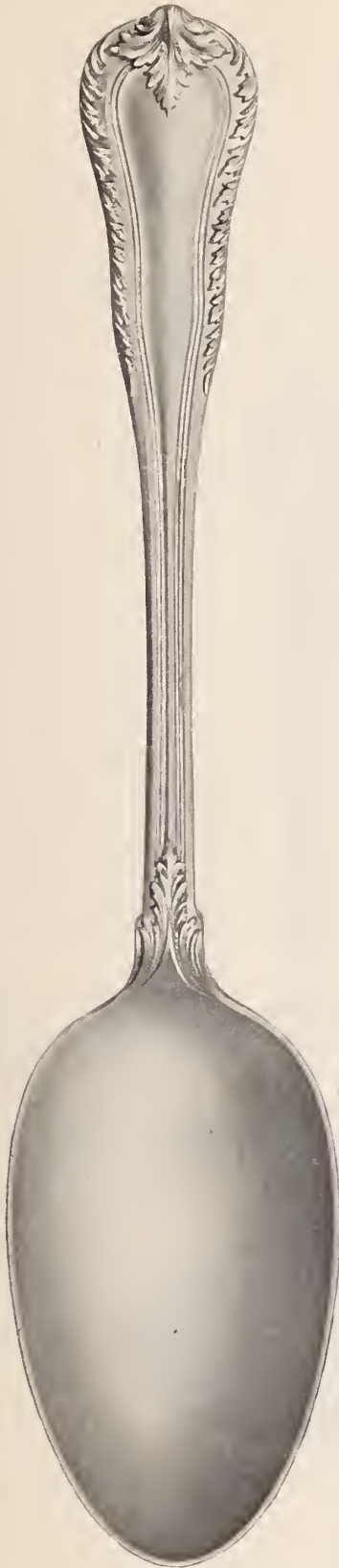
# "The Wellington."



ALVIN M'FG CO  
SILVERSMITHS

54 MAIDEN LANE,  
NEW YORK.

Table Spoon.



# "Acanthus."

PATENT APPLIED FOR.

Dessert Fork.



Dessert Spoon.

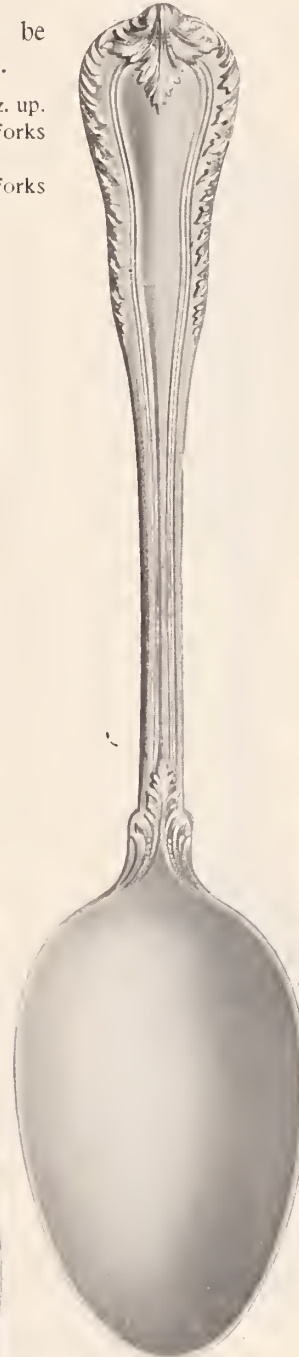
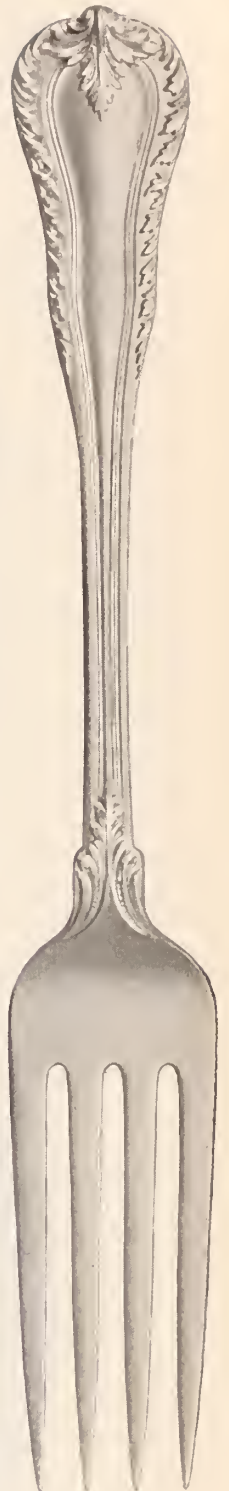


Table Fork.

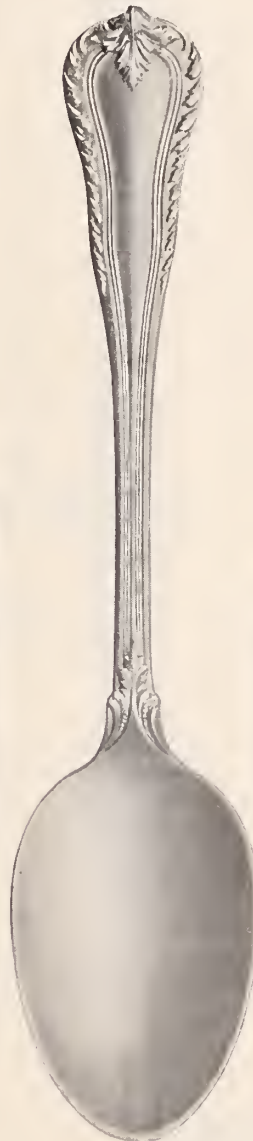


This pattern can be made in all weights.

Tea Spoons from 10 oz. up.  
Dessert Spoons and Forks from 16 oz. up.

Table Spoons and Forks from 24 oz. up.

Tea Spoon.



A Full Line of Fancy Pieces with most attractive bowls and blades.

Goods of this Pattern now ready for Delivery.

**DOMINICK & HAFF,**

ESTABLISHED 1821.

MAKERS OF WARES IN STERLING SILVER,  
FOR THE TRADE ONLY,

Broadway and Seventeenth Street Union Square, N. Y.



# R. Wallace & Sons Mfg. Co.,

## BRANCHES:

New York, 226 Fifth Avenue.  
Chicago, 109 Wabash Avenue.  
San Francisco, 120 Sutter St.

Factories: Wallingford, Ct.

Be sure every article bears the Trade Mark  
1835—R. WALLACE—A1.



SUGAR SPOON.



BUTTER KNIFE.



CREAM LADLE.

*The...*  
*"Joan."*

MADE IN  
STANDARD,  
SECTIONAL and  
TRIPLE PLATES.

1835—R. WALLACE—A1.

to the enriched portion. The top, which scarcely shows in the picture, is as magnificently carved as the front. The back of the cabinet is a plain panel. The shields, which are in relief, contain, one the insignia of the United States, the other the insignia of China. The shields are enameled in colors. The American eagle crowns each device. These panels contain the most minute piece of carving ever seen in this country and equal to anything in Europe. The general ornamentation is unconventional and partly decorative. The lid is divided into three panels, and the center is rich with ornamentation. It is hinged in the ordinary way and has two compartments inside. The interior is lined with velvet. The door is a peculiarity and of ingenious device. It is hinged at the bottom and falls down, and by a clever contrivance forms a shelf, so that the contents of the tray may be examined, and a whole stack of little drawers is then seen. By this means it is easier to get at the interior than if the doors folded back. The door projects down, turning over on hinges, leaving a space below which, to the uninitiated, is a secret compartment. The arrangement of the drawers is also new and peculiar. They do not run on the shelves or divisional pieces one always sees in such cabinets. The bottom of one rests upon the top of the other, and all are so remarkably closely fitted that at first it does not seem as if there were drawers. The new arrangement is as follows: The drawers are grooved at the

sides, and run on a tongue projecting from the uprights. There is here an economy of space, and at the same time a finer finish and more artistic appearance are possible. The silver work in this cabinet is just as artistic as the wood work.

The order for mounting this cabinet was given to Mr. Le Cato, of the Gorham Mfg. Co., by Max Backert, who required sterling silver mountings to correspond with the work upon the cabinet. This work the Gorham Company have successfully accomplished. The drawers are each artistically ornamented with silver designs. On the carved lid which drops from the front, exposing the drawings, are two panels, in one of which is an enameled coat-of-arms of the United States and in the other the coat-of-arms of Li Hung Chang. The corners are all artistically mounted with silver in appropriate designs, while around the lid is a beautifully ornamental border of pearls and other jewels, and handsome ornamental silver work. This mounting occupied more than six weeks to accomplish.

The second case is of a similar character as regards the wood carving. It is made of Spanish mahogany, and the design is characteristically French, suggestive of the work done in the early part of the seventeenth century. The lid of this cabinet is supported by four fluted pilasters. The center panel is boldly carved with a reverse scroll pattern. The shield occupying the center bears the device of an electric hand. The rear panel of this cabinet is just as elaborately carved as the front. The gen-

eral arrangement is the same as the other, differing only in detail as to the inside. The drawers are of irregular sizes, to suit different articles. Under the bottom drawer is a secret compartment. All the drawers are lined with the finest silk velvet. The door opens in the same way and by the same method of construction. This cabinet is mounted on silver legs. The exquisite silver mounting of this cabinet was done by the Whiting Mfg. Co. These mountings consist of heavy feet cast of solid silver, hinges, drawer pulls and lock, all being richly chased and oxidized. These two cabinets serve as specimens of the finest achievements of American art and design.

#### **Russell Bros.' Business Again Seized by Court Officials.**

CINCINNATI, O., Oct. 16.—Russell Bros., who recently moved into 523 Race St., are again in trouble. Sheriff Reichel yesterday took possession as receiver of the leasehold of the firm, but when he arrived he found the goods had already been seized by Constable Robinson. Soon after Thomas Earle arrived, claiming he held a chattel mortgage on the stock, and secured a replevin on it. There will be a meeting of the creditors to try and solve the complication.

One of the firm told THE CIRCULAR correspondent that the only creditor pushing the firm was the landlord, and that they expected on Monday to have all matters settled.

**To Importers and Large Diamond Dealers:** OUR Diamond Cutting Works, the most extensive and best equipped in this country, used exclusively for the cutting of our own importations of rough and managed under our own personal supervision, are now in full operation.

As a result of these advantages we are prepared to sell Diamonds in original lots at prices that are certain to interest Importers and Large Dealers.

Office: 68 Nassau St.

Cutting Works: 142 to 146 W. 14th St.

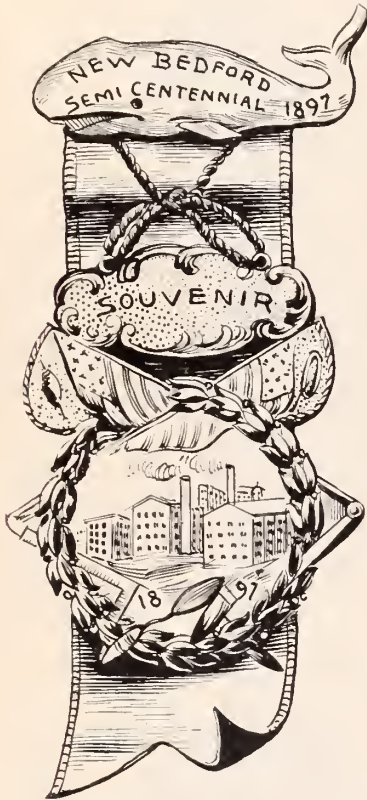
**Stern Bros. & Co.,**

**New York.**



**New Bedford, a Producer of Watch Oil, Silver Plate and Cut Glass.**

NEW BEDFORD, Mass., Oct. 15.—This week has been one of the greatest in the history of this old city of a varied career. It is her semi-centennial as a city, and the occasion has been observed by one of the greatest celebrations ever undertaken in this State outside of Boston. The celebration opened with appropriate exercises in the churches Sunday, and on Monday a huge industrial exhibition was inaugurated by President McKinley by special wire from Washington. This exhibit comprised displays from about 200 manufac-



NEW BEDFORD SEMI-CENTENNIAL OFFICIAL BADGE—MADE BY PAIRPOINT MFG. CO.

turing concerns of the city, a large portion of the space being occupied by the Pairpoint Mfg. Co. In the afternoon and evening of Monday were bicycle events, a road race and a monster lantern parade, in which most of the city's 11,000 wheelmen participated. On Monday morning inaugural exercises were conducted in a big tent, the programme including orations by eminent sons of New Bedford and singing by a monster vocal chorus and consolidated band.

Tuesday was Governor's day, when the chief executives of Massachusetts and Rhode Island, as well as the Mayors of some 15 New England cities, several cabinet officers and other distinguished guests attended. The entire 1st Massachusetts Regiment of artillery was present in force, as well as every organized and uniformed body within a radius of 25 miles, the U. S. regulars from Fort Adams, blue jackets from U. S. S. *Amphitrite*, on special duty here, veteran firemen from all

parts of New England and other bodies, in the aggregate about 10,000. A big banquet in the evening was also on the programme. On Wednesday there was a huge trade procession, and Thursday was a day of athletics, in which a whaleboat race was a strong feature.

While this big celebration may not be of special interest to the jewelry trade, there is much in New Bedford which makes her of particular moment in the trade. Probably 99 per cent. of all the fish horological oil used in the world is made in this city. Here it was that Ezra Kelley, way back in the teens of this century, commenced making his famous lubricator for watches and clocks, and here it is that the big factory of his creation still stands, as well as the large works of William F. Nye. Mr. Nye well told the story when he wrote in a recent article on horological lubrication:

"When Ezra Kelley left his Cape Cod home, a boy to learn the trade of a jeweler, he had learned from his fishermen neighbors that 'jaw oil' was very fine for oiling a clock, and when he set up shop in New Bedford, Mass., away back in the teens, preparing the English 'bull's eye' and the wooden clocks of Connecticut, and took good care of the chronometer watches that guided the whale ship to many distant seas his life opportunity had come to him, for the captains of these whalers invariably took their timers on shore at every port they visited for proper rating, and Mr. Kelley's record, found in each, attracted the attention of the foreign adjuster to the fine condition of his oil, and forthwith came numerous orders for it, and ere many years his profits from his oil exceeded that from his bench and show case, and he lost no time in placing them with all leading watch and clock makers in both this country and in Europe, himself crossing the ocean five times, as he once related to the writer, to introduce his oils, until he fairly exterminated the old-time and vicious oils then best known to the watch and clock makers of London, Paris, Friburg and Chaux de Fonds as nut oil and bone oil. Therefore, the horologists of our day may well hold Mr. Kelley in high appreciation for his discovery and achievement, and reverence the recent stillness of the hands of the dial plate of his life pointing to his record of 97 useful years."

And so this city has become the great center of the trade in this one commodity, and the product is known as far as civilization has brought into life clocks and watches.

But within a generation New Bedford has achieved fame in two other lines of industry. She has come to the front as the second largest textile center of the country, and a considerable part of the country's cut glass product is made here. The great works of the Mount Washington Glass Co. and the Pairpoint Mfg. Co. are located here, and their goods hold a high reputation in the market. Then in Fair-

haven, a suburb, are the extensive cut glass works of Thatcher Brothers, and in the city are the cut glass works of the A. L. Blackmer Co., P. Keane and several smaller cutters of fine goods. All these concerns were represented in the big industrial display.

The semi-centennial has brought into the



NEW BEDFORD SEMI-CENTENNIAL BADGE—MADE BY L. A. LITTLEFIELD.

market an endless variety of medals and badges. The official medal is made by the Pairpoint Mfg. Co., a fine piece of medalion work, which is being turned out by thousands. L. A. Littlefield, silver plater, is also the manufacturer of a popular design of badge, while cheap affairs of pewter and brass were flooded into town by the score. The jewelry trade found no lack of interesting features in the celebration.

**Proceedings of the Jewelers' League.**

The regular monthly meeting of the executive committee of the Jewelers' League was held Oct. 11. There were present President Hayes, Vice-Presidents Greason, Bardel and Bowden, Chairman Van Deventer, Messrs. Karsch, Street, Smith and L. Stevens, Jr., secretary.

Nine requests for change of beneficiary were received and upon motion granted and the following applicants were admitted to membership: Benj. M. Hammond, San Antonio, Tex., recommended by H. H. Kayton and L. Stevens, Jr.; John C. Schmidt, Philadelphia, Pa., recommended by E. P. Happich and H. Stern; Nathan Rogers, New York, recommended by M. Sternberg and A. Marx. The next meeting will be held Nov. 5, 1897.

C. W. Goodman, Chehalis, Wash., has given a chattel mortgage of \$600.

## Fashions in Fall Jewelry and Silverware

A LADY'S RAMBLES AMONG THE JEWELERS.

The newest jeweled buckles are admirable specimens of the goldsmith's art.

\*

New designs are disclosed in important pieces of jewelry, such as tiaras and necklaces.

\*

Jewelers have realized some charming effects with the combination of steel and enamel.

\*

Loving cups in Bohemian glass, with a liberal supply of gilt ornamentation, are decidedly decorative.

\*

For the dressing table are provided velvet covered pin cushions of oval shape, resting in shallow silver trays with fluted borders.

\*

Regulators with crystal sides and fronts have decorated dials and pendulum, the latter in some instances mounted with a miniature painting on ivory.

\*

There are some beautiful dress and mantle belts of white leather embroidered with jewels and gold thread. Amethysts, garnets, turquoises and balas rubies figure in the gem set belts.

\*

Practical articles in the precious metals are being much sought after just now for presentation purposes. The consequence is an unusual display of objects combining utility with beauty.

\*

There is a bountiful crop of clover leaf jewelry this season. The lucky clover is enclosed in crystal, which is set in a rim of gold or silver, and forms a brooch, garter buckle, locket or ball trinket.

ELSIE BEE.

### Bequests of Silver from Foreign Relatives Must Pay Duty.

WASHINGTON, D. C., Oct. 15.—In reply to a letter from Miss E. M. White, of Norristown, Pa., Assistant Secretary of the Treasury Spaulding stated that a silver service bequeathed to her father by a relative in Europe would be subject to duty on importation into the United States. Mr. Spaulding also stated that the provision exempting from duty articles purchased abroad by residents of the United States to the amount of \$100 is applicable only to "wearing apparel, articles of personal adornment, toilet articles and similar personal effects," and does not include bric-à-brac and souvenir spoons.

Clarence M. Ackerman, who has a jewelry store at Angeles Camp, Cal., was recently wounded by two robbers, who held up a stage on which he was a passenger.

# EXPERT CUTTING

Our works are operated by skilled and experienced cutters, whose work is intended specially to meet the requirements of the American Market.

## CRYSTALS.

We have just completed the cutting of a specially desirable lot of fine Crystals, ranging from 3-8 to 12 grains.

## SILVER CAPES.

We have also just finished a rare lot of Silver Capes, from 3-8 to 8 grains.

We are now showing these goods to the Trade.

# EICHBERG & CO.

65 Nassau St., NEW YORK.

105 Hatton Garden, LONDON.



**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 27 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

**DIAMONDS**

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,**  
**NEW YORK.**

**Columbus Memorial Building, 103 State St.,**  
**CHICAGO, ILL.**

**MOUNT & WOODHULL,**

LATE WITH  
 RANDEL, BAREMORE & BILLINGS,

**DIAMONDS,**  
 OTHER PRECIOUS STONES, PEARLS, ETC.,  
 DIAMOND JEWELRY.

**26 MAIDEN LANE,**

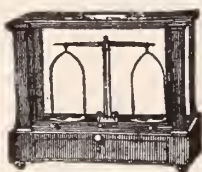
(Southwest corner Nassau Street,)

**JOHN C. MOUNT, NEW YORK.**  
**ADDISON W. WOODHULL.**

**FERD. FUCHS & BROS.**  
**SILVERSMITHS.**

MAKERS OF STERLING SILVERWARE,  
**808-810 Greenwich St., - New York.**

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nas-  
 sau Street, cor.  
 Maiden La. N. Y.  
 Repairs, (any make)  
 promptly made.



**John F. Saunders,** Cutter and Importer of  
**DIAMONDS AND OTHER**  
**PRECIOUS STONES.**  
 FINE PEARLS A SPECIALTY.

**68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.**

## The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

### Importations at the Port of New York.

Week Ended Oct. 15, 1897.

China, glass and earthenware:

China .....	\$100,604
Earthenware .....	21,116
Glassware .....	25,488

Instruments:

Musical .....	9,232
Optical .....	4,914
Philosophical .....	3,793

Jewelry, etc.:

Jewelry .....	1,769
Precious stones .....	230,497
Watches .....	11,005

Metals, etc.:

Bronzes .....	2,315
Cutlery .....	12,579
Dutch metal .....	131
Plated ware .....	697
Silver ware .....	6,272

Miscellaneous:

Alabaster ornaments.....	54
Beads .....	966
Clocks .....	7,001
Fans .....	2,975
Fancy goods .....	3,542
Ivory .....	7,004
Ivory, manufactures of .....	15
Marble, manufactures of.....	4,419
Statuary .....	3,928
Shells, manufactures of .....	105,693

### Dutiable Goods in Bonded Warehouses.

The regular monthly statement of dutiable goods in the bonded warehouses at the port of New York on Sept. 30 shows the following figures regarding lines represented by this journal:

	1897.	1896.
Clocks, etc.....	\$41,277	\$42,523
Watches, etc.....	26,278	37,841
China, not decorated.....	13,793	22,921
China, decorated.....	21,957	175,524
Bronze manufactures.....	19,507	14,482
Jewelry, etc.....		49,601

### Was at One Time in the Jewelry Business.

DAVENPORT, Ia., Oct. 13.—The death of Henry Abel, Sr., occurred here a few days ago, the cause being kidney trouble with complications.

Henry Abel was born in Holstein, Germany, Sept. 19, 1821, and was reared and educated there. At the age of 34 years he landed in this country, coming directly to Davenport, where he has continued to make his home, with the exception of a short time when he lived at Knoxville, Ill. During the greater portion of the time up to 1860 he was engaged in the jewelry business. He was appointed to a position in the Sheriff's office, serving several years. He then was engaged in business for some time and was again tendered the office of Deputy Sheriff and served in that capacity for three years. In 1883 he was made overseer of the poor for the county, and held the office for over 11 years.

Wilkinson, the Pendleton (Ore.) jeweler, has removed into larger quarters on Main St.

I. B. Nason, Redding, Cal., has returned home after a pleasure trip to San Francisco.

### The New York Jewelers' Board of Trade Will Banquet in January.

Nineteen firms who had applied for membership in the New York Jewelers' Board of Trade during the past month were admitted at a meeting of the directors Thursday afternoon. The new members are: Allen & Jonassohn, American Spectacle Co., Ansonia Clock Co., Carter, Hastings & Howe, Cross & Beguelin, F. W. Gesswein Co., Heyman & Kramer, Lassner & Nordlinger, Low, Weinberg & Co., Rosenzweig Bros., A. K. Shiebler & Son, Jacob Strauss & Sons, and Henry Zimmern & Co., New York; Benj. Allen & Co. and Sproehnle & Co., Chicago, Ill.; Rockford Silver Plate Co., Rockford, Ill.; J. W. Reddall & Co. and Reeves, Sillocks & Co., Newark, N. J., and Hamilton & Hamilton, Jr., Providence, R. I.

At the same meeting the directors voted to hold their annual banquet at Delmonico's, about Jan. 15, 1898. A. K. Sloan, of Sloan & Co., was appointed chairman of the banquet committee.

### A Suspected Thief Compeled to Partially Disrobe Herself.

BRIDGEPORT, Conn., Oct. 13.—The jewelry store of Neil Olsen was attached Saturday night in a suit for \$5,000 damages by Mrs. George Wingfield, wife of a respected citizen of that city.

The attachment was soon after released on the required bond. It appears that one of the clerks accused Mrs. Wingfield of stealing a ring. Doors were locked, a crowd gathered and a detective was summoned. Mrs. Wingfield was compeled to remove her clothing and submit to a search, which, she says, was cruel and humiliating. Mrs. Wingfield hurried home to her husband, and he rushed to the store to shoot the clerk. The latter had fled. Mr. Olsen has offered an apology for the action of the clerk, but this did not satisfy Mrs. Wingfield for being taken as a thief.

### Attachment Precipitates O. V. Berry's Assignment.

NEW HAVEN, Conn., Oct. 15.—Oscar V. Berry, jeweler and optician, 878 Chapel St., filed an assignment in the Probate Court to-day through his counsel, Seymour C. Loomis. S. W. Hurlburt, a New Haven grocer, was named for trustee.

Mr. Berry has been in business on Chapel St. about two years. He owes creditors about \$1,500, and has assets of \$800. His assignment was precipitated by an attachment against him a few days ago. He was assisted by his wife in the charge of the store.

H. M. Colgrove, formerly in Canase-raga, N. Y., has opened a well appointed new store in Salamanca, N. Y.

The drug and jewelry firm of Critz & Co., Riverside, Ia., have sustained a fire loss of \$4,000, with insurance amounting to \$2,500.

ESTABLISHED 1841.



## CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

## GOLD JEWELRY,

### 15 MAIDEN LANE NEW YORK.

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,G. R. HOWE.  
W. T. GOUGH.

FACTORY, NEWARK, N. J.

ESTABLISHED 1873.



## DAY, CLARK & CO.,

MAKERS OF

## FINE JEWELRY,

### 23 MAIDEN LANE, NEW YORK.

JOHN C. DAY.  
SAMUEL CLARK.FRANKLIN DAY.  
WALLACE S. CAMPBELL.WALTER R. SHUTE.  
WILLIAM A. COBB.

## Philip Bissinger & Co.,

IMPORTERS OF

## PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

### 20 JOHN STREET,

### NEW YORK.

## The "Benedict" Patent Collar Buttons.

Enos Richardson &amp; Co., 23 Maiden Lane, N. Y., Sole Manufacturers.

None genuine unless stamped "Benedict" and date of Patent.

### The Smitten Patent of Feb. 24, 1885.

All licenses under this patent expired July 30, 1897. After that date anyone making, selling or offering for sale any collar button made under the above patent will be prosecuted to the full extent of the law.

### READ BENEDICT,

### Owner of Smitten Patent No. 312,770.



# Earnest Endeavors...



WHEN earnest endeavors fail, there is "something wrong in Denmark." A business firm who earnestly endeavors to do its best, be it making shoes, or steam yachts, or watch cases, is bound to succeed in the end. A continuance, then, of such earnest endeavor insures lasting success ❀ ❀ ❀

A reason for the prosperity of the...

## Brooklyn Watch Case Co.

is to be found in the foregoing statements. They invariably earnestly endeavor to do their best. They always expect to do so; and the unequalled high grade of the goods they produce is evidence of the success attending their endeavors ❀ ❀ ❀



## Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.

### The Conventions of the New York Board of Trade and Transportation.

The Fall conventions of 1897 of the New York Board of Trade and Transportation are now being held. The place of meeting is in the Mail and Express Building, 203 Broadway, New York. The objects of these Fall conventions are to promote the discussion of the most important public questions of the time; to present them to the members and the public under conditions most favorable for their advancement; to bring together as many as possible of the board's members from various parts of the country and by comparison of views in informal discussion evolve harmonious purpose, remove local prejudice and secure united action. The dates of the conventions are: Oct. 11 to 15; Oct. 19 to 22; Oct. 26 to 29. The plan of the conventions with its sessions extended over a period of practically three weeks, is designed to give ample time for the discussion of each topic. Each subject is presented by papers prepared in advance by men of acknowledged authority upon their respective subjects. The program of subjects for the first convention was as follows: Oct. 11, Session for Organization; Oct. 12, U. S. Department of Commerce; Oct. 13, A U. S. Department of Health; Oct. 14, American Trade-Marks; Oct. 15, An American International Bank. This first convention had a goodly number of jewelers in attendance. The paper read Oct. 12 was "The Importance of Creating a National Department of Commerce," by Joseph Nimmo, Jr., L.L.D.

On Wednesday W. Warren Anderson, M.D., read a paper on "United States Department of Health." On Thursday Morris S. Wise, editor of the *Trade Mark Journal*, New York, read a paper on "American Trade-marks and How to Protect Them." This subject is of prime interest to manufacturing jewelers, silversmiths, watch manufacturers and others connected with our industry, and we, therefore, quote from Mr. Wise's paper some of its salient features:

The protection which this valuable species of property enjoys at the hands of the law in this country is in one respect very broad, but in the matter of national legislation such protection is very meager and limited, and it is the office of this paper in calling attention to the importance of the subject, to arouse some interest in the minds of our Representatives in Congress, so that necessary action—too long delayed—may be had for the better protection of this very important species of industrial property.

The owner of a trade mark acquires his ownership under the common law by priority of adoption and use. The manufacturer or dealer who first adopts a trade mark for a special class of merchandise and puts his wares on the market under such mark, acquires such priority or adoption and use and ownership known as the "Common Law Right of Ownership"; but such right is subject to the following limitations: the trade mark so adopted, in order to enjoy protection under the common law, must not be descriptive of kind, quality or origin; thus any one can make a "muslin" shirt, and so announce it; any one can also make "a perfect fitting muslin" shirt, and so announce it; and any one residing in the city of New York, for instance, can make and sell a "New York, perfect fitting muslin" shirt, and so announce it.

The trade mark must also be original; that is to say, it must not be one which any one else can use with equal right, or copy or imitate the mark of another. As already shown, the mark, whether consisting of words or symbols, must be arbitrary and not descriptive; and furthermore

and most important, it must be a mark honestly used; it must not be a fraud, nor must its use be deceptive or misleading, or else a court of equity will refuse to give protection to the owner who uses his mark fraudulently; so that, for instance, the trade mark on a piece of cloth, the label of which would in bearing the mark also contain a statement that the cloth to which it is applied is "all wool," and if such statement should be false, the trade mark would not be protected, and this under the application of the maxims of equity, that "he comes into a court of equity, seeking equity, must come with clean hands," and that "he who seeketh equity must do equity."

The trade mark must not simulate or copy some other person's trade mark with a view of palming off the goods of the one for the other; and the courts of equity of this country and England have also gone very far in the application of what is known as the "fair trade" doctrine, whereby they have, regardless of all technicalities, restrained and prevented what is termed "unfair trade" and "unfair competition."

A trade mark owner has the right at any time when his property rights in his trade mark are invaded, to enter a court of equity and by the process of injunction restrain and prevent a continuance of the injury which he suffers by the pirating or counterfeiting of his mark, as well as obtain damages for such illicit use.

Many of the States have passed local acts providing penal punishment for the counterfeiting or imitating of trade marks, or the fraudulent substitution of articles in trade; and great protection has also been afforded in many States in a similar direction by the enactment of the Pure Food laws and Food Adulteration Acts. The Bottling Acts of the various States have also been directed towards the remedying of the evils of refilling bottles containing beverages, medicines, perfumeries and the like.

In these days of our great inter-State commerce, therefore, with all the attendant surroundings of a high and most progressive civilization, which has welded the inhabitants of the vast expanse and grand area of territory found within the borders of our country into one homogeneous people, it is a matter of deep regret and of constant commercial detriment that our national statute books should not possess a national trade mark law which would to the fullest extent of constitutional limitations afford ample and complete protection to the marks of commerce used and employed in the United States; and these national laws should be of both a civil and criminal nature, and they should be uniform, so that the remedies of a trade mark owner and their methods of enforcement would be similar throughout the whole of the United States.

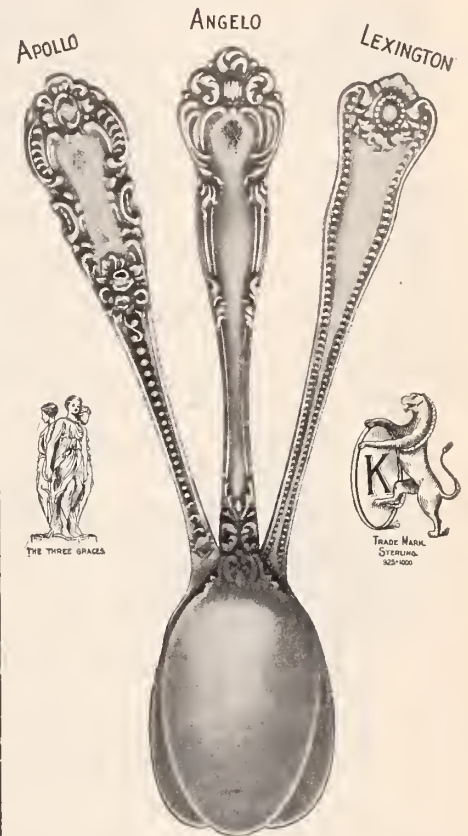
At the present time the only trade mark registration law found on the statute books of the United States is a law permitting the registration in the United States Patent Office of a trade mark when the same is used in foreign commerce or in trade with the Indian tribes. And also a new provision of the Dingley bill, providing for the registration of domestic trade marks in the United States Treasury Department, so as to prevent the importation of foreign-made goods, whose marks would constitute an imitation of American trade marks.

It is safe to assume that the two classes of marks embraced in the Patent Office registration do not comprise 1 per cent. of the trade marks employed in our domestic commerce. Criminal punishment for counterfeiting or imitating trade marks does not exist under any national law, so that in so far as the statute books of this great commercial nation are concerned we are practically without national protection. And this fact is all the more mortifying when we consider that a nation like Japan, for instance, which may be said to be only about entering the pale of Western civilization, has already enacted and is enforcing a just and equitable national trade mark law. Every commercial nation other than the United States has properly provided for the full and adequate protection of this important branch of industrial property; and the merchants, manufacturers and traders of this country can do no better service for the cause of commercial honesty, as well as for themselves, than to most forcibly and constantly impress upon the minds of their Senators and Representatives in Congress the vital importance of an immediate and serious consideration of this subject. The cause involved is one of commercial honesty and honor; every man and woman and child in these United States is affected and concerned in the matter of trade marks; and even as the trade mark is supposed and presumed to be the guaranty of quality or quantity, or of both, so it would seem only right and proper that our national Government should by proper legislation protect its citizens to the fullest extent against imitation, substitution and fraud in matters which concern almost every act and movement in their daily lives.

We hope that with the enactment of a proper national law the United States Government will see its way clear in signifying its adhesion to the Union for the Protection of Industrial Property, whose central office is located at Berne, Switzerland. We are advised that England, which has not yet joined the said Union, has halted mainly because of the fact that the United States has thus far refused to signify its adhesion to the general convention of commercial nations embraced in the Union.

The program for the second convention

## THE THREE GRACES

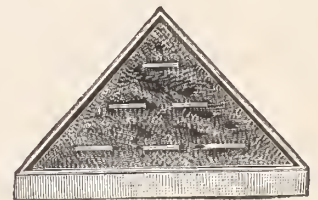


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Silversmiths,

Providence, R. I.

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Display Tray is a "Big Wonder."

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display, Trays made for Rings, Brooches, Watches, etc.

Write for Catalogue.

S. Valfer & Co.,

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Street.



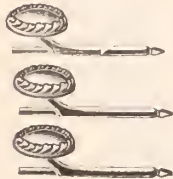
is: Oct. 19, Reform of the U. S. Consular Service in the Interest of Commerce; Oct. 20, the Bankruptcy Bills; Oct. 21, the Monetary Commission; Oct. 22, A Postal Telegraph. Third convention: Oct. 26, "The Pooling Bill;" Oct. 27, Extension of the Powers of the Interstate Com-

merce Commission; Oct. 28, the American Merchant Marine; Oct. 29, A Ship Canal to the Sea.

The board have arranged with the railroads for reduced rates for parties desiring to attend these conventions. Their circular gives full details of this subject.



10 and 14 K.



Single Piece Pipe Stem.

## A NEW DEPARTURE

10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped ❀ ❀ ❀ ❀ ❀

ASK YOUR JOBBER FOR GOODS MADE BY...

**HANCOCK, BECKER & CO.,**  
PROVIDENCE, R. I.



THE SUNBURST.

**WM. K. POTTER,**  
**Tortoise Shell Goods,**  
MANUFACTURER.  
PROVIDENCE, R. I.

NEW GOODS EVERY SEASON.

CONTRACT WORK A SPECIALTY.

REPAIRING DONE FOR THE TRADE.

**WM. L. GILBERT CLOCK CO.,**

Manufacturers,

FACTORIES, WINSTED, CONN.

37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.

SALESROOMS:

54 and 56 Madison Street, Chicago.  
Montreal, Canada.

**FOX & CO.,** LAPIDARIES and Importers of...  
**PRECIOUS STONES,**

...NOW AT...

**22 John St., New York.**

Cutting of American Gems  
and Fine Miniature Glasses.

### Insurance Companies Settle with the Detroit Jewelers Affected by Fire.

DETROIT, Mich., Oct. 16.—Hugh Connolly, the Detroit Opera House jeweler, whose place of business was burned out in the big fire of last week, announces that he will shortly open up with a new stock, although as yet he has not found a location. Adolph Enggass' jewelry stock was damaged to the extent of \$500 by smoke and water, and the entire building had a narrow escape. It has been rumored that the building occupied by Wright, Kay & Co. would be demolished to make room for a big auditorium and hotel, to be constructed on the ruins of the old buildings. This is not probable, as contracts were this week signed for the erection of a modern opera house on the site of the old one. Insurance companies have settled all the losses sustained by the four jewelers involved in the fire, and none of these firms will be compelled to go entirely out of business.

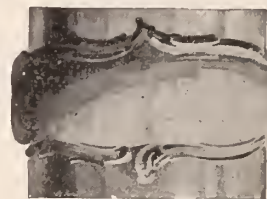
### Proceedings of the Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office, the 13th inst. There were present: J. B. Bowden, president; Bernard Karseh, treasurer; Messrs. Abbott, Sloan, Ball and Geo. H. Hodenpyl, secretary.

The following firms were admitted to membership: Carl Adler, Baker City, Ore.; Faust & Sterner, Allentown, Pa.; Frank J. Kempel, Oregon, Ill.; I. Stein & Co., Austin, Tex.; Sept. 13, Frank D. Schaumburg, Greenport, L. I.; Chas. A. Clifford, Mansfield, Mass.; B. Brownstein, Hoboken, N. J.

### The "Dykes" Patent Bicycle NAME PLATE.

All Sterling Silver. Adjustable to Any Wheel.  
LOCKS ON.



Only Detachable by Owner.

No Visible

Mechanism

A Positive Means of Identifying the Wheel.

Made in Five Designs, Highly Ornamented and Artistic.

**Arthur R. Geoffroy, Silversmith,**

548-550 W. 23d St.,

NEW YORK.

**SCHULZ & RUDOLPH,**

IMPORTERS AND CUTTERS OF

**..DIAMONDS..**

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

**JULES JURGENSEN,**

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

# Salable Holiday Goods.

## CHAINS.

Rolled Gold Plated  
and  
Fire Gilt.

## BUTTONS.

Sleeve Buttons, Links,  
Separable Studs and Collar Buttons  
in Plate and Silver.

## LOCKETS,

Charms,  
Society Emblems  
in Rolled Gold Plate.

## RINGS

in Rolled Gold Plate  
and Silver.

# S. & B. LEDERER,

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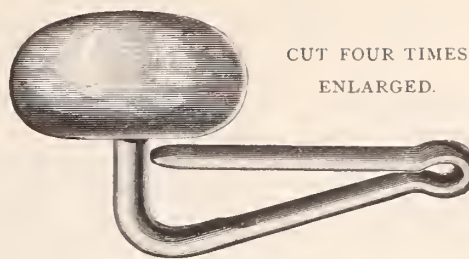
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ENLARGED.

# The Triangle Stud. TRADE MARK

PATENT PENDING.

ENTERING.



IN.



Easiest and simplest  
operation known.

Top is held close and  
securely to the  
shirt front.

YOUR JOBBER CAN SHOW ITS ADVANTAGES.

**B. A. BALLOU & CO.**

## SURE WINNERS!

Are Jewelers' Findings from the  
Factory of

## THOMAS W. LIND

67 Friendship St., Providence, R. I.

New Galleries

New Ornaments

New Settings

For the

FALL SEASON ❁ FALL SEASON





# C. F. RUMPP & SONS,

Manufacturers of

## Fine Leather Goods,

Mexican Hand Carved Novelties.

Fifth and Cherry Streets,  
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NEW YORK SALESROOM,  
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SEND FOR SPECIAL JEWELERS' CATALOGUE.

Pocket Books, Card  
Cases, Photo Frames,  
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Cases, Music Rolls,  
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Gold and Silver Mount-  
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## A "Perfect Title"

is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

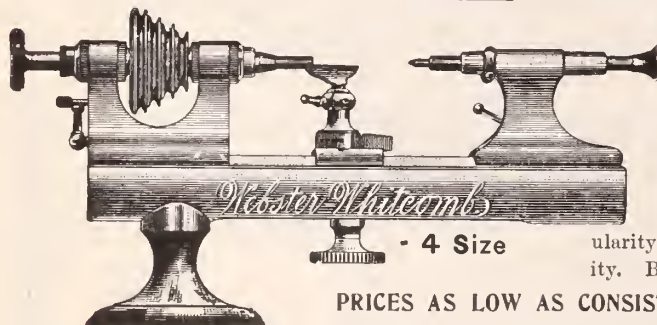
and this cannot be erased by time or wear. Tags are soon lost. But this stamp will always be before you. Accept no "Just as good" for they are Wanting in the Essential Factor. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the only line in the market bearing the stamp of the manufacturer.

BAY STATE OPTICAL CO.,

ATTLEBORO,  
MASS.

## A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . . .

Webster-  
Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO  
AMERICAN WATCH TOOL COMPANY,  
Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.  
INCORPORATED 1894.

WALTHAM, MASS.

## AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

LATEST DESIGNS.  
19 MAIDEN LANE, NEW YORK.

## AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

## DIAMONDS.

JOBBERS IN

WATCHES, JEWELRY, CHAINS,  
NOVELTIES, ETC.

LOWEST PRICES.

## THE SWAN FOUNTAIN PEN.

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

NEW YORK AND LONDON.

## ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,  
Enameled, Plain and in Colors

ALSO OF

SOCIETY EMBLEMS,  
YACHT AND COLLEGE FLAGS  
All Varieties of Painted Enamel Work

S. S. WILD & SON,

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CAMPBELL-METOALF SILVER CO.,  
SILVERSMITHS.



ALL GOODS 925 1000 FINE.  
Factory, Providence, R. I. Offices, New York and San Francisco.

### Keck's Case Will Be Heard in Supreme Court in January.

WASHINGTON, D. C., Oct. 13.—The case of Herman Keck, of Cincinnati, accused of smuggling diamonds to the United States, has been reassigned in the United States Supreme Court to be heard on the first Monday in January.

### THE COETERMANS-HENRICHS KECK DIAMOND CUTTING CO.'S PROTEST ON DISCOUNT ON INVOICE OF PRECIOUS STONES.

In the protest of the Coetermans-Henrichs-Keck Diamond Cutting Co. against the listing by United States Appraiser Schulte of an invoice of rubies and other precious stones imported by them, an account of which was published in these columns last week, the plaintiffs demand a discount of 6 per cent., and not 1-6 per cent. as published. The appraiser allowed 4 per cent., and not  $\frac{1}{4}$  per cent. as published. Mr. Keck still says he expects to get the 6 per cent.

### Time Balls Wanted in the Philadelphia Maritime Exchange.

PHILADELPHIA, Pa., Oct. 16.—The Maritime Exchange is taking up the proposition to have time balls controlled by the new city observatory in the Bourse, so that shipping men who are there during the day can ascertain the exact time. Secretary Sharwood said that there is a time ball in the building occupied by the New York Maritime Exchange, and that the organization here should not be without one. When the directors of the Maritime Exchange hold their next meeting it is expected that the question will be considered.

### Gems Found Along the Line of the Southern Railway.

NASHVILLE, Tenn., Oct. 14.—An interesting exhibit is being made at the Terminal building by the Southern Railway of gems from points along its line. The gems are mostly shown in the rough. Here are gems from North Carolina and from Virginia. There are quartz crystals of rutile, zircon from Zirconia, N. C., tourmaline quartz colored by rutile, feldspar gem, staurolite and other crystals. North Carolina has yielded emeralds, diamonds, smoky topaz, sapphire, crystals of hiddenite, rose garnet and other gems. Thirteen small diamonds have been found in the State. The largest was found in McDowell county, and weighed four and one-third karats. Gems are being taken from the corundum mines in Macon county, and as a regular business in McDowell county, and in a desultory way in Mitchell, Yancy, Buncombe, Burke and other counties.

These gems are to be seen in the Southern Railway exhibit, along with the many other mineral and other specimens and articles. They give a faint idea, among other

things, of the great variety of the mineral riches of the old North State. More different kinds of gems and minerals probably have been found in North Carolina than in any other State of the Union. One company now working valuable properties in the State, not far from the line of the Southern Railway, has taken from there over 100 varieties of gems and minerals, many of commercial value.

### Discoveries of Turquoise in Nevada.

According to the *Engineering and Mining Journal*, turquoise has been discovered recently in Lincoln county, in southeastern Nevada, at the foot of Sugar Loaf Peak. The country rock is mica schist. The zone in which the turquoise is found is about half a mile wide and a little more than a mile long. In this zone there has apparently been no fissuring, with the exception of the intrusion of one large dike which is about 250 feet wide and shows clearly for 4,500 feet in length. The largest and purest specimens of turquoise are found in this dike, sometimes showing on the surface, in nodules which vary from the size of a pin head to an average walnut. George Simmons, of Vanderbilt, Cal., from whom that journal received this information, reports that he has found several prehistoric workings and numerous stone implements. All these old workings have been filled in and the only way to detect them was by the shrinkage of the loose earth and the numerous tiny particles of turquoise which it contained.

Two crosscuts have been driven to open the turquoise bearing rock, one at a depth of 35 feet and the other at about 20 feet. A shaft, 25 feet deep, has also been sunk, besides several 10 foot holes. The turquoise from this place has been marketed at Denver, New York and Los Angeles. The largest of the stones sold up to date weighed 64 karats, with others ranging from 10 to 22 karats. Specimens of the stone seen are of a rather light blue color. Development work is at present being carried on at the property by four men, but it is expected to increase the force before Winter.

### The Death of Albert Neville.

DAWSON, Pa., Oct. 12.—Albert Neville, aged 42 years, died at his residence here last night of heart trouble. He was a highly respected citizen, being an elder in the Presbyterian Church. He went in the jewelry business in 1883. The same year he married Clara, daughter of R. T. Given. He was a member of the Royal Arcanum lodge. He has been for a number of years one of the most influential and best workers among the Republicans of the county. He leaves a wife and two sons, one boy 13 and the other eight.

E. S. Smith, Olean, N. Y., was married Sept. 28 to Miss Clara Watson, same city.

# The Waterbury Watch Co.

## Holiday - Goods.

### The 10 line Elf movement

in solid 14K open face or hunting cases  
made by

DUBOIS WATCH CASE CO.

### The 10 line Elfin

in 14K gold filled and silver casings and  
enamels.

### The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

### The 14 size Berkshire

thin model, in 14K gold filled and silver casings.

### THE WORLD FAMED

### Nickel Line

with the Trump, the best low priced watch  
made, with a timekeeping record unequalled.

CAN BE SEEN AT OUR WAREROOMS:

37 & 39 Maiden Lane,  
New York City.

211 & 213 Wabash Avenue,  
Chicago.

Mills Building, San Francisco.

OR WITH OUR DISTRIBUTING AGENTS:

Hayden W. Wheeler & CO.,  
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Cincinnati.

Leonard Krower, New Orleans.

G. B. Barrett & Co., Pittsburgh.

Benj. Allen & Co., Chicago.

Otto Young & Co., Chicago.

B. F. Norris, Alister & Co.,  
Chicago.

Catalogues on Application,



### Regular Quarterly Meeting Retail Jewelers' Association of Missouri.

ST. LOUIS, Mo., Oct. 13.—The regular quarterly meeting of the Retail Jewelers' Association of Missouri was held at their rooms in the Globe-Democrat building today at 8.30 o'clock P. M. President Kortkamp was in the chair, and the attendance of jewelers was the largest in the history of the association.

The secretary's report covering the work accomplished the last three months was read. The applications of the E. Jaccard Jewelry Co. and Fred. W. Drost, both of this city, for membership were received, and both firms were admitted to membership. The resignation of C. W. Hoen, East St. Louis, Ill., was received. The financial secretary's report showed the affairs of the association to be in a flourishing condition.

The grievance committee reported that a number of minor complaints were satisfactorily adjusted during the preceding months; also a department store on South Broadway, which advertised "coin silver" tea spoons at 7½c. per set, had been notified by the secretary that it was against the law of the State of Missouri to advertise or sell goods marked or represented as coin silver, unless they really were made of that material. The report added that the firm pleaded ignorance of the law, and agreed not to advertise or represent such goods as of coin silver. In the case of a

"fake" auction store, located on a prominent thoroughfare, the committee had referred the matter to the attorney of the association, who made only a partial report and was granted further time in which to complete it.

The complaint that a great many street salesmen took their customers direct to the different jobbers and manufacturers, who sold direct on as close a margin as to the regular jewelers, was generally discussed and referred to the grievance committee with power to act.

At this time a delegation of the Missouri Mercantile Association entered and were heartily welcomed. Remarks and fraternal greetings were made by Chas. Theciner, president of the South Broadway Association; Chas. Pfeffer, secretary Retail Grocers' Association; E. McGrath, president Missouri Mercantile Association, and J. Busche and Geo. Gundlach, of the same association. They were responded to by ex-President Mauch and secretary Frank W. Baier, of the Jewelers' Association, and at the conclusion it was unanimously agreed that the Retail Jewelers' Association of Missouri join the Missouri Mercantile Association. Owing to the lateness of the hour the reading of papers on topics of especial interest to the retail jewelers was postponed.

The jewelers and their friends then adjourned to the Broadway Café, where a fine supper was served. Among the

guests were several traveling men who were in town, the representatives of the various mercantile associations and THE CIRCULAR representative.

### Was This a Large Joke or a Bunco Game?

ALTON, Ill., Oct. 15.—On Oct. 7 Julius Veeck, watchmaker and jeweler, had Albert Kuehlwein, baker, of that town, arrested on a charge of obtaining on false pretenses possession of a note given him by Veeck. The circumstances surrounding the case are peculiar, and while Kuehlwein claims the affair was a joke, Veeck alleges it was a boldfaced attempt to rob him. It seems the former borrowed \$500 from the latter, giving his note for the same. Subsequently he offered to take up the note, and gave Veeck a check on the Fourth National Bank of St. Louis for what Veeck thought was \$500. Veeck went to St. Louis, presented the check for payment, but it was refused, as it said "Pay to bearer \$5.00," instead of \$500, and on the bottom in very fine letters, "Don't pay this." When Veeck could not obtain the money he was filled with wrath, went immediately back to Alton and had a warrant issued for Kuehlwein, alleging the latter obtained possession of the note under false pretenses.

H. N. Bunker, Brewer, Me., will occupy a new store on Nov. 1.

## Our "Boomer" No. 2



### TOBACCO JAR.

7¼ INCHES HIGH,  
4 INCH DIAMETER,  
GOLD LINED COVER.

PRICE, \$7.50

ACCORDING TO  
JEWELERS' CIRCULAR KEY.

WE don't have to do much talking to "push" it. It's the sort of merchandise that "pushes" itself.

There's a good reason why we can sell it at so low a price—not that the workmanship is inferior—it couldn't be better if we charged 50 per cent. more—but because we are making

**Mounted Cut Glass a Specialty.**

SEND FOR CATALOGUE.

## The Mauser Mfg. Co.,



14 E. 15th St., New York.

### A Well Known Jeweler Murdered and Robbed at Maracaibo.

An Associated Press dispatch from Washington, D. C., under date of Oct. 13 stated: "The Department of State has been informed by the Consul at Maracaibo, Mr. Plumacher, under date of Sept. 27, that Leopold Stern, a jeweler and optician, had been murdered and robbed. Mr. Stern came from New York, and is believed to have had a brother in San Francisco. He was killed near Tovar. Mr. Plumacher says that seven peaceful travelers have already been murdered in that section of the country, yet none of the bandits have been brought to justice."

Friends of Leopold Stern, formerly New York agent for the Wurtemberg Silver Plate Co., with an office at 41 Maiden Lane, say that there is no doubt but that he is the man referred to in the dispatch. Mr. Stern will be generally remembered by denizens of the New York jewelry district and by the jewelry trade in general, among whom he had hosts of friends.

Leopold Stern was born in Hamburg about 46 years ago, and first came to this country as a traveler for the Wurtemberg Silver Plate Co., one of the largest manufacturing companies of the kind in Germany. After making several trips he established an agency for the firm in New York in 1890 at 41 Maiden Lane. For a time he had the store at 44 Maiden Lane, but later went back to his old location in the Knapp building. In 1894 his firm withdrew their American agency, and Mr. Stern started in business for himself selling plaques, and later went to South America. He went first to Guatemala, where he joined his brother, Morris, but the two did not stay together long, and Mr. Stern then traveled through that section selling jewelry. The last time his friends in New York saw him was about nine months ago, when Mr. Stern returned to the United States for a short visit. After taking a course in

optics and becoming a qualified optician he started to the tropics again, taking with him a line of spectacles and jewelry. In the last letter received from Curacao by J. J. Cohn, one of Mr. Stern's most intimate friends, the latter stated that he was doing well, and expected soon to return to New York with ample capital.

The deceased was a man of great size, standing much over six feet high, and was of a daring and adventurous spirit. He was an accomplished musician and linguist and had a cordial, genial disposition that made for him hosts of friends both in business and social life.

### THE UNITED STATES GOVERNMENT TO DEMAND REPARATION.

WASHINGTON, D. C., Oct. 14.—The Department of State will call upon the Venezuelan Government for a full explanation of and reparation for the murder of Leopold Stern, who was brutally slain by bandits in September last. The bandits knew that Stern had a large quantity of jewelry with him. He was ambushed in a mountain pass near Tovar, and when he fought to defend his property was stabbed to death. The news of the assassination of Mr. Stern was forwarded to the Government by Mr. Plumacher, the United States Consul at Maracaibo. In his letter of advice the Consul says that seven peaceful travelers have been waylaid and murdered in a similar manner, and that none of the murderers so far has been arrested. The Ven-

ezuelan Government seems apathetic about the matter, but, having been stirred up by Consul Plumacher, is making some effort to bring the murderers to justice.

### Death of a Pioneer Iowa Jeweler.

FT. MADISON, Ia., Oct. 15.—Wednesday afternoon Lawrence Schneider, one of the old settlers of Fort Madison and a most highly esteemed and respected man, died. Mr. Schneider was for many years one of the leading merchants of Fort Madison, being engaged in the jewelry business, which is now continued by his sons William and Gustave. He was the pioneer jeweler of this city.

Mr. Schneider was born at Rieden, Germany, Aug. 2, 1819. In 1848 he emigrated to America, first landing at New Orleans, where he worked at his trade of watchmaker until 1851, when he removed to St. Louis, where he continued in the jewelry business for about five years. While there he was united in marriage with Miss Jacobin Schmidt and in May, 1856, they removed to this city and have since resided here. Mr. Schneider was the first and leading jeweler for many years, and in 1888 surrendered his business to his sons. From the time he entered the jewelry business until he retired was 54 years. His health had always been good until about three years ago, when he had a severe attack of the grip, from which he never fully recovered. He is survived by his wife and seven children.



## The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.



CHOICE PAPERS

## Orders for Holiday Boxes

SHOULD BE PLACED SOON, TO BE SHIPPED AS DESIRED.

WE WILL SEND YOU A SAMPLE CASE OF BEAUTIFULLY DECORATED CELLULOID BOXES IN ONE, TWO AND FOUR QUIRES, NINE STYLES, ONE OF EACH FOR \$11.93 NET.

PARSONS & GREENE CO.,  
HOLYOKE, MASS.



The **KING** of them all!



(IMPROVED.)

The  
Best  
Lever  
Collar  
Button.

BACK AND POST MADE  
IN ONE PIECE. . . .

Strong. Durable. No steel spring to get out of order. Easily repaired. Combines the advantages of all the patented buttons now in the market. For particulars apply to

**CHAMPENOIS & CO.,**

Manufacturers of Gold Jewelry.

50 Walnut St., NEWARK, N. J.

THE RELIABLE

**"TRENTON"**

MOVEMENTS

Satisfy the exacting requirements of Retail Jewelers who need

GOOD TIMEKEEPERS at SMALL COST.



12 Size. 7 Jewels.

The new 12 and 16 Size Complete Watches are Very Popular.

Ask Your Jobber for Them.



CLUB BADGES,  
SCHOOL PINS,  
RINGS,  
PRIZE MEDALS,  
ETC.

DESIGNED AND MADE BY...

**HENRY C. HASKELL,**

11 John Street, New York.

Dealers requested to send for Design Plates.

## Tariff Rulings and Decisions.

### DUTY ON GLASS PENDANTS.

WASHINGTON, D. C., Oct. 16.—The United States General Appraisers have made a decision in the case of M. Kirchner & Co., involving a protest against a decision of the Collector of Customs at the port of New York as to the rate and amount of duty chargeable on certain merchandise imported by that firm per *Palatia* under date of Dec. 12, 1895. The articles in question were pendants or lustres, and were similar to those which were the subject of decision 3058.

The board decided that they were articles of glass, cut. And in making this decision the board did not forget the decision of the Circuit Court of New York, in re Borgfeldt, which reversed the decision of the board (G. A. 3247), but they expressed themselves as being of the opinion that the ruling of the court in that instance did not apply to the case under consideration.

The pendants in question were made almost wholly of glass, the metal wire connecting the two parts being of insignificant value as compared with the value of the glass. If it were allowable that such a small percentage of metal could be held to exclude the merchandise in question from classification as glass, cut, then it would be equally reasonable to hold that shoes of leather would not include such as had metal eyelets, and wooden chairs would cease to be dutiable as furniture of wood, provided that the parts going to make up that chair were screwed together with metal screws and held in place with metal plates.

The protest was overruled, and the Collector's decision in classifying the merchandise as articles of glass, cut, was sustained.

### REAPPRAISEMENTS.

WASHINGTON, D. C., Oct. 16.—On Feb. 20, 1897, an importation was received from Bombay, India, containing among others the following:

Eight silver bowls, 42 oz., entered at \$18.93 and advanced to \$19.72 per total; two brass trays, entered at \$1.05 per total,

no advance; four sandalwood boxes, entered at \$1.68 per total, no advance; four silver anklets, entered at \$1.68 and advanced to \$1.85 per total; two silver anklets, entered at \$2.11 and advanced to \$2.42 per total; similar goods, similar advances.

### The Arts and Crafts Society Formally Organized.

BOSTON, Mass., Oct. 18.—At a meeting held last Wednesday evening in the Grundmann studios, Clarendon St., the formal organization of the "Arts and Crafts Society" was accomplished. This society, it will be remembered by readers of THE CIRCULAR, was talked of shortly after the very successful arts and crafts exhibition in April of this year, and a number of meetings to formulate plans and outline a policy for the new association were held last Spring. The matter was allowed to rest during the Summer, as a large proportion of the people interested in the project have vacation homes away from the city, but it has been taken up in earnest now and will be made a success by its promoters without a doubt.

Another public exhibition of products in the arts and crafts will probably be held early in the coming year, and on a broader and more comprehensive scale than the first one. The purpose of the society is proclaimed to be "to develop and encourage higher artistic standards of craftsmanship," and it can readily be seen that this is important in its bearing upon the art of the jeweler and silversmith. Some of the most beautiful and interesting articles on exhibition at the first display of the founders of the association were specimens of work and designs by jewelers and allied industrial artists.

Prof. Charles Eliot Norton, of Harvard University, recognized the world over as an authority on art and literature, being professor of the history of art in the university, called the meeting to order, and a set of by-laws was adopted for the government of the society. A council of 15 members was elected, with Prof. Norton to serve as president, G. E. Barton as clerk, and Morris Gray as treasurer. The list of councilors follows: For three years, Charles Eliot Norton, Morris Gray, Mrs. Henry Whitman, Arthur Astor Carey, R.

**A.W.C.CO**

**American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.

Casing of Swiss Movements a Specialty.

D. Andrews; for two years, Denman W. Ross, Henry Lewis Johnson, J. T. Coolidge, A. W. Longfellow, Jr., G. E. Barton; for one year, Mrs. J. Montgomery Sears, C. H. Walker, I. Kirkmeyer, R. A. Cram.

**Sentenced for Taking Stolen Goods from British Columbia to California.**

SAN FRANCISCO, Cal., Oct. 12.—John Black, who last Winter robbed Challoner, Mitchell & Spring's jewelry store, Rossland, B. C., has been sentenced by Judge Wallace to eight years in the penitentiary. After the robbery Black came to San Francisco, where he was captured, and owing to the cost of transporting witnesses to British Columbia extradition proceedings were abandoned by the Provincial Government, and the case was prosecuted in San Francisco. The charge was taking stolen property into the State of California, and on this charge under two indictments Black has been convicted.

**Jeweler Braisted, of Brooklyn, Weary of Life.**

WOODHAVEN, L. I., Oct. 17.—John W. Braisted, jeweler, 74 years old, 28 Wyona Ave., Brooklyn, was found dead in Bayside cemetery, South Woodhaven, this afternoon. A letter addressed to "My dear wife" stated that the writer was despondent and weary of existence; that he had been out of work so long, and was so miserable that he had determined to end his life.

**Report of Commissioners of the Estate of Goodman & Co.**

NEW HAVEN, Conn., Oct. 14.—On the estate of Goodman & Co., jewelers, the commissioners have presented a report. They have allowed general claims amounting to \$25,567.66, and disallowed claims amounting to \$5,163.72. Privileged claims allowed were \$119.85.

DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL.

## David Kaiser & Co.,

MANUFACTURERS OF

### FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

All kinds of  
Fancy Wood  
Chests for  
Tea Sets  
and  
Flat Ware.

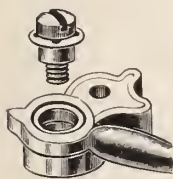


Silk  
and  
Brocade  
Cases  
for  
Silver-  
ware  
and  
Jewelry.

Canton  
Flannel  
Bags  
and  
Rolls.

## Hebbard and Brother,

860 BROADWAY, NEW YORK.



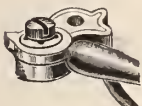
Notice cup  
spring under  
head of screw.  
Guaranteed  
to prevent  
temple from  
wearing loose.

**Simple.**



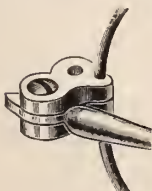
To change  
lens, remove  
one screw,  
which  
does not  
disturb  
temple.

**Small.**



Patent  
applied  
for.

**Strong.**



Can remove  
temple  
without  
disturbing  
lens.

Patent  
applied  
for.

**Neat.**

**Compact**

## CONVINCE YOURSELF. Examine P. O. FRAMES

critically. The only line showing mechanical improvements. The recognized standard of reliability.

### PROVIDENCE OPTICAL CO.'S

Seamless Gold Filled Spectacle,  
Eyeglass and Frameless Mountings.



Finished better and will wear equal to gold.  
Will always satisfy your customer.  
Stiffest and strongest filled frames on the market.  
All have our patented end pieces.

Only line of frames where the temples will not become loose after wearing

Every frame stamped P. O. Co

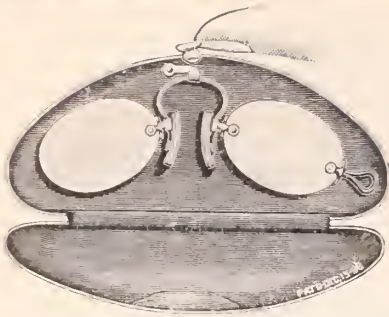
Send for card showing method of manufacture, free.

## PROVIDENCE OPTICAL CO.,

7 BEVERLY STREET,

PROVIDENCE, R. I.





### The Patent Feather-Weight Eyeglass Case.

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,  
PATENTEES AND MAKERS,

15 Maiden Lane, - - - New York City.

### CHAS. ROSE, MINIATURES, THE BEST.



On Watches, - \$1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.  
Studio, 192 Water Street,  
Office, 202 Broadway,  
NEW YORK.

**H. M. RICH & CO.,**  
**Jewelry - Auctioneers,**  
**21 School Street,**  
**BOSTON, MASS.**

**WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**  
New York Agents for the Derby Silver Co.,  
**FINE QUADRUPLE PLATED WARE.**  
No. 24 JOHN STREET, NEW YORK.  
206 Kearney Street, San Francisco, Cal.  
**HASKELL & MUEGGE, Agents**

### Pittsburgh.

Joseph Buerkle, for Heeren Bros. & Co., is on his western trip.

Chris. Hauch, Smithfield St., has completely renovated his store.

Murray Henry, McKeesport, Pa., and recently with H. Janowitz, Johnstown, Pa., was taken off the train at Latrobe, Pa., and given in charge of authorities as insane.

Heeren Bros. & Co. have just completed 500 silver badges for the Mississippi Valley Medical Association. They furnished 100 silver enameled badges for the Riding Academy.

Graefner Bros. have sent a new representative on the road—William Roseman, formerly of Roseman & Levy, New York. Mr. Roseman will make a tour over western New York, Pennsylvania and eastern Ohio.

Klein & Co.'s store, Duquesne, Pa., was entered by burglars on Oct. 11, who cut a pane of glass out of the front door and stole \$500 worth of jewelry. Numerous robberies there cause the belief that an organized gang of burglars is at work.

The Rodney Pierce Optical Co., who recently opened the only wholesale optical business in this city, have added two more skilled workmen in their factory. A room devoted to retinoscopy has been fitted up, and is in charge of Rodney Pierce and Mr. Braddock, a specialist of repute.

Out-of-town visitors last week were many, and included R. A. Noble, Wellsville, Ohio; F. M. Powers, Youngstown, Ohio; R. Hall, Braddock, Pa.; T. G. Scott, Braddock, Pa.; H. R. Brown, New Brighton, Pa.; W. F. Brehm, Rochester, Pa.; G. A. Boss, McKees' Rocks, Pa.; A. Merz & Son, Sewickley, Pa.; Henry Zillekin, Wellsburg, W. Va.; M. R. Shingler, Wellsville, Ohio; E. A. Bloser, New Kensington, Pa.; A. G. Gaul, Sharpsburg, Pa.; Mr. Doerr, Doerr Bros., New Martinsville, W. Va.; J. W. Caler, Beaver, Pa.; L. Schmidt, Braddock, Pa.; Frank Hayes,

Washington, Pa.; Charles Hart, Sharon, Pa.; Frank Worrell, Washington, Pa.; Frank Murphy, Blairsville, Pa.; A. P. Kurtz, Connellsville, Pa.; J. B. Bruce, Burgettstown, Pa.; E. H. Kennerdell, Tarentum, Pa.; J. W. McKinnie, East Liverpool, O.; Carl Springer, Jr., New Castle, Pa.; W. W. Mather, New Castle, Pa.; A. Winter, Zelienople, Pa.; G. A. Spies, Irwin, Pa.; George Spray, Glenshaw, Pa.; King Brothers, New Kensington, Pa.; Roland Merrell, Jeannette, Pa.; H. Ulrich, Etna, Pa.; F. H. Kuhns, Sharpsburg, Pa.; J. C. Rhodes, Homestead, Pa.; A. G. Crabbe, Hindman, Pa.

### Pacific Coast Notes.

F. A. Ward, jeweler, has located permanently in Fort Bragg, Cal.

Smith & Talbott, Santa Ana, Cal., have been improving their quarters.

Mr. Hansell, a jeweler of East Downey, Cal., will remove to West Downey.

Z. F. Vaughn, Lakeport, Cal., has gone on a trip through the adjoining counties.

### San Francisco.

E. Meyben, Chico, Cal., was in town last week as a delegate to the Masonic convention.

H. D. Moore, Yuba City, Cal., has left for the mining section of Yuba county, to work a claim previously staked out.

Henry Becker, manager of the California Clock Co., this city, has been arrested for obtaining money under false pretenses.

The friends of H. H. Adams, of Phelps & Adams, condole with him over the sudden death of his sister, Mrs. M. J. Hawley, last week.

Leon Carrau, of Carrau & Green, has been on a vacation trip with his family down the coast and has returned feeling very well.

George Montgomery, Los Angeles, Cal., arrived in town last week. C. H. Leggett, Merced; A. O. Warner, Fresno, and Y. H. Boudreau, Modesto, were also in town.

## Leaders in Scientifically Cut Diamonds.

We are daily receiving from our cutting works scientifically cut diamonds of all sizes and we solicit orders for same.

## OPPENHEIMER BROS. & VEITH,

... DEALERS IN ...

**Diamonds and Watches.**

**65 Nassau Street,**

PRESCOTT BLDG.

NEW YORK.

B. F. Winkler, Healdsburg, Cal., has moved his jewelry store to new quarters, in that town.

The deal has been closed in Baker City, Ore., by which one-half interest in the Hall opal mine has been sold to eastern capitalists.

George W. Hickox has leased the store on the corner of 5th and E Sts., San Diego, Cal., and opened a large jewelry stock and manufacturing plant. For many years Mr. Hickox has conducted establishments at both Santa Fé and Las Vegas, N. M. The stores have been consolidated in the store in San Diego.

A. Keshishyan has brought suit against Carrau & Green to recover \$3,500 damages for alleged breach of an agreement by which the defendants were to furnish the plaintiff a stock of jewelry on consignment. In June last the defendants repudiated the agreement and Keshishyan now alleges that through their act he was forced out of business.

R. R. Haskell, of Haskell & Muegge, in conversation with a representative of THE CIRCULAR, said: "From the present appearance of trade there will be a scarcity of desirable goods for the December and holiday business, as I do not think the eastern manufacturers can supply the demand. The sudden revival of trade found the factories unprepared. I think that every jeweler will agree with me on that point. Those who postponed their purchases thinking that plenty of time remains are apt to get left."

#### Bids for Erecting the Government Clock at Detroit, Mich.

WASHINGTON, D. C., Oct. 16.—Bids were opened by the supervising architect of the Treasury Department on October 14 for erecting a tower clock in the United States Court House and Post Office building at Detroit, Mich. The bidders were as follows:

E. Howard Watch & Clock Co., New York, \$1,100; time, 60 days.

Seth Thomas Clock Co., New York, \$815; time, 90 days.

Jos. Barborka, Iowa City, Ia., \$1,195; time, 4 months.

Johnson Electric Service Co., Milwaukee, Wis., \$995; time, 90 days.

The Standard Electric Co., Waterbury, Conn., \$890; time, 8 weeks.

Nels C. Johnson, Manistee, Mich., \$780; time, 60 days.

#### Jewelers' Gold Bars Exchanged for Gold Coin.

Week ended Oct. 16, 1897.

October 11.....	\$67,943
" 12.....	26,216
" 13.....	72,921
" 14.....	41,811
" 15.....	31,461
" 16.....	10,389
Total .....	\$250,741

Mrs. Mary A. Lord died in Oswego, N. Y., Oct. 12. Her husband was for 25 years a prominent jeweler there. She was 88 years old.

## "Fin de Siecle."



Can you engrave? Of course you can. In this age of inventions, "when the blind are made to see and the deaf to hear," nothing is impossible. You can engrave anything on anything if you use

### The Eaton-Engle Engraving Machine.

Engraves everything Write to the makers,

**EATON & GLOVER,**

111 Nassau St., New York.

Easy to Buy. . . Easy to Work.

## MOUNTED LORNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.

Our new lines of

## GOLD AND SILVER CHAIN PURSES

are very extensive and desirable.

**ZIRUTH & MOORE,** 60 & 62 Arlington St., Newark, N. J.



### The "Imperial" Collar Button.

Made in 10, 14 and 18k. Gold, and in Silver.

Head turns on a pivot with a spring arrangement, enabling you to have button in proper position when inserting into or removing from buttonhole.

Write to the Makers,

**BIPPART & CO.,**

Manufacturing Jewelers,

23 Marshall Street, - - - NEWARK, N. J.



## Genuine Four Leaf Clover

MOUNTED

IN CHARMS AND BROOCHES.

Made in 5 Sizes.

SILVER, 10 and 14kt. GOLD.

**THE BASSETT JEWELRY CO.**

144 PINE STREET,

PROVIDENCE, R. I.

SEND FOR SELECTION PACKAGE.



### Attorney-General McKenna's Decision Regarding the 10 Per Cent. Discriminating Duty.

Last week the Treasury Department at Washington promulgated to customs officials the decision of Attorney-General McKenna regarding the discriminating duty of 10 per cent. provided for in Section 22 of the new tariff act. A diamond firm brought \$500,000 of diamonds from Europe just before the new tariff law was passed. The diamonds were put in bond. Under the old tariff the duty was 25 per cent. Under the new tariff it is 10 per cent. The diamonds were exported to Canada and then reimported, with the idea of securing their admission at 10 per cent. Duty was assessed at 10 per cent., with 10 per cent. additional, because the diamonds were brought from a contiguous country. This assessment was confirmed by a letter from Assistant Secretary Howell, received at the Custom House Oct. 14, but published in full in THE CIRCULAR of Aug. 18. The expenses of sending diamonds back and forth was about 6 per cent. Accordingly 1 per cent. would have been saved by paying the 25 per cent. duty under the old tariff.

Attorney-General McKenna's decision in full is as follows:

DEPARTMENT OF JUSTICE,  
WASHINGTON, D. C.,  
Sept. 20, 1897.

SIR: I have the honor to acknowledge the receipt of your communication of Aug. 10. It is not necessary to quote all of it. You say:

"On the 6th instant I had the honor to submit for your consideration a copy of a letter received by me from the Treasury's special agent at Ogdensburg, N. Y., which involved the question whether under Section 22 of the new tariff act a discriminating duty of 10 per cent. should be assessed upon certain diamonds brought into the United States from the contiguous territory of Canada.

"Since the date of my letter above referred to I have received from the Collector of Customs at Chicago a request for instructions as to the assessment of discriminating duty, under the above provision of law, upon certain goods which came from Japan via Vancouver, B. C., and thence per railroad through Canada to Chicago. These goods arrived in Chicago in cars, sealed at Vancouver, B. C., by a United States consular officer, under regulations of the department which are based upon the treaty of Washington and upon Section 3102 of the Revised Statutes."

You inquire, Shall these goods be subjected to a special discriminating duty of 10 per cent?

An answer to your inquiry depends upon the interpretation of Section 22 of the Dingley tariff bill and its effect on Section 4228 of the Revised Statutes:

Section 22 is as follows:

"That a discriminating duty of 10 per centum ad valorem, in addition to the duties imposed by law, shall be levied, collected and paid on all goods, wares or merchandise which shall be imported in vessels not of the United States, or which being the production or manufacture of any foreign country not contiguous to the United States, shall come into the United States from such contiguous country: but this discriminating duty shall not apply to goods, wares or merchandise which shall be imported in vessels not of the United States, entitled at the time of such importation by treaty or convention to be entered in the ports of the United States on payment of the same duties as shall then be payable on goods, wares and merchandise imported in vessels of the United States, nor to such foreign products or manufactures as shall be imported from such contiguous countries in the usual course of strictly retail trade."

The italics are mine and indicate the affirmative changes made in pre-existing laws.

Three plausible contentions are based upon this section, which as to strength only differ in degree.

1. That the duty is a discrimination upon importations in vessels not of the United States whether directly to the United States or to a contiguous country and thence to the United States.

2. A discrimination against importations of goods (not in the usual course of strictly retail trade) from a contiguous country, they not being the products thereof. In this the character of the vessel is not important.

3. A discrimination against goods being the productions of a foreign country not contiguous to the United States which shall come into the United States from a contiguous country.

In this contention the words "come into the United States" are used as designating movement only.

Under the first and second contentions the duty would not be imposed. Under the third it would be. I hence select it as a basis for consideration.

To support it, it is said that the section imposes the duty in two cases, (a) when the goods are imported in vessels not of the United States, and to the United States, (b) when they are the production of a country not contiguous and come into the United States from a contiguous country. The character of the vessel in which they were transported to the contiguous country being indifferent.

The first case we are not now concerned with, and the second is attempted to be established by the following reasoning. The goods (which are the subject of inquiry) are Chinese or Japanese production, hence the production of a foreign country "not contiguous to the United States," they come into the United States from Canada, a contiguous country, and so it is urged that by the letter as well as by the spirit of the statute they are subject to the duty.

It is conceded that the importation is to the United States, passage through Canada being mere movement only towards destination, the latter being the United States. This being so, it would seem that there was no reason to distinguish between that importation and what may be called in distinction a direct one, why one should be burdened and the other not burdened, when the discrimination was not necessary to the main purpose of the law. It is said that the purpose of the amendment was to relieve the American transcontinental railroads against the competition of the Canadian Pacific Railroad. It may be admitted that this is a strong consideration, but, on the other hand, it is urged that this competition is a benefit, and other American railroads claim that the Canadian Pacific is a direct advantage to them. How Congress regarded this conflict we have no means of knowing. There was certainly no avowed, and the only expressions of members which we have, indicate a different purpose than one which might or might not have been entertained, and which if it had been entertained it would seem the natural thing to have explicitly declared.

As there was no reason, therefore, why the importations, indirect or direct, should be discriminated by different duties, I am not disposed to think that it was intended. To so hold would be to put a new purpose in the law, destroying its unity, which is not compelled by its language or any mischief which we may say was in the contemplation of the law makers to be remedied.

The section, therefore, regards, as the law which preceded it regarded, the transportation of goods by sea. Its purpose was to secure this to vessels of the United States by discriminating against transportation not in them primarily to the United States, secondarily and to prevent evasion, to a contiguous country, Canada or Mexico. The necessity of it to the effectiveness of the law is obvious. Mere distance from the port of Vancouver to an American custom house was as accidental to an importation that way as mere distance from the port of San Francisco to a New York custom house was to an importation that way. The essential fact to be regarded was that Vancouver was not in the United States, and that Canada was a contiguous country. That could be a means of evasion. It would have been useless to have imposed a discriminating duty on goods brought to San Francisco in foreign vessels and leave them free to go to Vancouver in foreign vessels and thence across the intervening land to the U. S.

The amendment of the law which is made by section 22, therefore, continues its object while it strengthens and better secures it. It does this in two ways, if I may repeat, by taking away the means of its evasion through the contiguity of Canada and Mexico, and by repealing the statutory exemptions from the 10 per cent. duty. The special effect of this repeal I will consider hereafter.

I have considered your inquiry so far as if the section only regarded mere transportation through Canada. We shall see hereafter that it has a broader scope.

In the second contention the words "come into the United States" are used as synonymous to imported. The language "being the production or manufacture of any foreign country not contiguous to the United States" is urged only as descriptive of goods to which the duty applies. The goods themselves, it is contended, must take their departure from the contiguous country in the strict sense of importation, as distinguished from coming through it as an importation from some other country. I do not consider it necessary to detail the reasoning advanced to support this view. I have already given my interpretation of the words "come into," and that of the provision in which they are contained, and it would serve no purpose to make a circumstantial dissent from any other. I may say, however, that this view is given plausibly to by the exception that the duty shall "not apply to such foreign products or manufactures as shall be imported from such contiguous countries in the usual course of retail trade."

It is said that the words "imported in the course of strictly retail trade" indicate the rule. They are claimed to be the opposite of importation in the course of wholesale trade, and that the latter must be direct, as those by retail could be no other way. But this does not follow. Such construction would confine the rule strictly to the exception, whereas it may be broader, including importations strictly

so called, those which take their departure from a contiguous country if the other conditions of the rule exist. If so, the exception has an adequate and proper office. But it is not even necessary to go this far. "It is a matter of common experience that savings and exceptions are often introduced from abundant and excessive caution. And it would sometimes pervert the intention of the author of a writing if every other thing of the same general tenor as that excepted should be regarded as embraced in the general words." (Sutherland on Statutory Construction, Sec. 222).

It follows, therefore, that the answer to your inquiry, so far as Section 22 is concerned, depends (1) upon the character of the vessel in which the goods were carried to Vancouver; (2) if in foreign vessels, whether the goods were entitled by treaty or convention to be entered in the ports of the United States, upon the payment of the same duties as if imported in American vessels.

I assume the vessels were not of the United States, but British vessels, and this brings me to your communication of Aug. 17, in which you inquire whether Section 22 repeals Section 4228 to 4232 of the Revised Statutes, and your communication of Sept. 2 asking whether manganese ore imported from Chile in the British bark Lurlie to Philadelphia is also subject to a discriminating duty.

A law imposing discriminating duties has been on the statute books in some form from the time of the enactment of the first tariff bill.

In the form (substantially) it maintained until Section 22 was passed it was inserted in the Act of May 22, 1824.

Section 2 of that act was as follows:

"Sec. 2. And be it further enacted, That an addition of 10 per centum shall be made to the several rates of duties hereby imposed upon the several articles aforesaid, which, after the said respective times for the commencement of the duties hereby imposed, shall be imported in ships or vessels not of the United States: Provided, That this addition shall not be applied to articles imported in ships or vessels not of the United States, entitled by treaty, or by any act of Congress, to be admitted on payment of the same duties that are paid on like articles imported in ships or vessels of the United States."

This section, with unimportant verbal changes, became Section 14 of the Act of 1890 and Section 2502 of the Revised Statutes.

In Section 22 there is a change. There is omitted from it the words "by any act of Congress." Does this repeal Section 4228? It will be observed that there are no words of express repeal. The effects of the acts of Congress are avoided, and this may not be the same as to Section 4228, as to Sections 4229 and 4230, which grant exemption directly to Prussian vessels. However, consideration will be simplified by a reference to contemporaneous legislation.

On the same day the Dingley bill was approved an act entitled "An act to authorize the President to suspend discriminating duties imposed on foreign vessels and commerce" was approved. I shall hereafter, for convenience, call it the suspension act. It is as follows:

"That section forty-two hundred and twenty-eight of the Revised Statutes is amended by adding to the same the following, to wit: 'Provided, That the President is authorized to suspend in part the operation of sections forty-two hundred and nineteen and twenty-five hundred and two so that foreign vessels from a country imposing partial discriminating tonnage duties upon American vessels, or partial discriminating import duties upon American merchandise, may enjoy in our ports the identical privileges which the same class of American vessels and merchandise may enjoy in said foreign country.'

It will be observed that it recognizes the existence of Section 4228 and amends it and enlarges the President's power. By 4228 that could only be exercised when no discriminating duties were imposed or laid on American vessels. The amendment provides that the power may be exercised to meet and respond to partial discriminating duties as well, reciprocating the exact privilege though less than total exemptions.

This act is somewhat confused by its references. It refers to Section 2502 of the Revised Statutes. That is the same in words as Section 14 of the Act of 1890 (the Wilson bill), and this is expressly repealed by Section 34 of the Dingley bill, while Section 2502 is not mentioned, but its provisions in exact words are carried into Section 22. But notwithstanding this confusion, the act does recognize the existence of and extends Section 4228, and it also recognizes Section 2502. What is the effect of this? The act and the Dingley bill were passed on the same day, and I do not think the order of passage is important if they can be reconciled. (Crane vs. Reeder, 22 Mich., p. 331.) If either repeals the other it is only by implication. There are no words of express repeal. The rule of implied repeals is well established by a long line of cases. There must be more than difference, there must be irreconcilable conflict (Red Rock vs. Henry, 106 U. S. 596, and cases cited), and "the presumption is stronger against implied repeals where provisions supposed to conflict are in the same act, or were passed at nearly the same time." (Sutherland Statutory Construction, Sec. 153. See also Endlich on the Interpretation of Statutes, Sec. 45.)

Let us apply this rule.

Section 22 and Section 4228 are both commercial regulations, and what the effect of Section 22 would be on the other, if subsequent in time and not accompanied by legislative interpretation, is easily perceived to be different when contemporaneous in time and so accompanied. In Crane vs.



Reeder (supra) two acts passed at the same session of the Legislature were under consideration. The court said, speaking by Christianity, J.:

"It is not possible to ascertain with certainty which was first passed by that body (Senate), nor which was first approved by the Governor, though a loose inference may be drawn that the Governor's approval of the special act was communicated to the Senate prior to his approval of the revision."

"Both the Revised Statutes as a whole and the special act in question were, however, approved by the Governor on the same day, May 18, 1846, and which was first actually passed by the Legislature or first approved by the Governor we do not deem at all material to the discovery of the legislative intent. It is sufficiently certain that both were practically under the legislative consideration at the same time, and were, properly speaking, contemporaneous acts, and should be construed as such in arriving at the intention of the Legislature."

In the case of Payton vs. Moseley (3 Monroe) the Court of Appeals of Kentucky, speaking by Judge Mills, of two acts, said:

"It is true, as observed by the court below, the expressions of this latter act are very broad, and if it had not passed at the same session with the former, it might, by the ordinary rules of construction, be held to be a repeal of the former, pro tanto."

"But with regard to acts of the same session we apprehend that the rules of construction are somewhat different. When they are compared together they ought to be construed as one act on the same subject, and the presumption of so sudden a change or revolution in the minds of the Legislature ought not to be indulged. There ought to be an express repeal or an absolute inconsistency between the two provisions to authorize a court to say that the latter had repealed the former."

And the Supreme Court of the State of California, by Judge Sanderson, in People vs. Jackson, said of two acts claimed to conflict: "Both acts were passed upon the same day, and relate to the same subject matter. They are, therefore, according to a well settled rule of interpretation, to be read together as if parts of the same act."

Section 22 and Section 4228 and amendments are not coextensive in scope; in purpose, therefore, they may be the complements of each other. One prescribes a rule, the other the condition upon which and the agency by which it may be suspended. Each, therefore, has its purpose, definite and consistent. Section 4228 might be a proviso to Section 22, and is in effect made so by the suspension act, and as such proviso it is certainly not repugnant to Section 22. The latter has its operation, commencing with its passage, continuing until the conditions of Section 4228 occur, and the President act on account of them, resuming again if the reciprocal exemptions of foreign nations be withdrawn.

Examples of this are familiar in our legislation. The provision in the Dingley bill for reciprocity of trade is such an example. Under that the duties of the act may be changed. An example not so direct, but of the same principle, is found in the case of Russel vs. Williams (106 U. S.). It would seem from the import of language that a statute imposing duties on articles was exclusive of prior ones, regular or discriminating whether they were imported from or were the product of one country or another. It was held, nevertheless, in Russel vs. Williams, that a discriminating duty on the products of countries east of the Cape of Good Hope, when imported from places west of it, was not repealed by subsequent acts, though not repeated in them or mentioned by them. In this case it is true there was the distinction between a commercial regulation and provisions for revenue duties, but the principle of the case is that where there is difference in purpose legislative provisions may be independent. But the rule of repeal by implication does not require us to find independence. If there is not irreconcilable conflict, the laws may exist together. As we have already seen there is certainly no irreconcilable conflict. Even if there was more conflict in their language, more in their purpose, this would have to yield to the interpretation of the time and manner of their passage.

The suspension act was reported to the House of Representatives by the same committee which reported the Dingley bill; was considered and passed while that act was in memory. It passed the Senate while the Dingley bill was pending in consideration, and was approved by the President on the same day as the Dingley bill was. A knowledge of its relations to that bill and its effect on it must therefore be attributed to the Legislature. It may be it was the later bill, for the Congressional Record shows that the President's approval of it was communicated to the Congress subsequently to that of the other.

Even a more extreme position might be taken. It was held in Mead vs. Bagnall and others (15 Wis., 156) that "where the provision of a statute which relates to a particular class of cases are repugnant to those of another statute approved the same day, which is of a more general character, the former must prevail as to the particular class of cases therein referred to." (See also Endlich on the Interpretation of Statutes, Section 216, and cases cited). It follows, therefore, that Section 4228 was not repealed by Section 22 and that the merchandise of both inquiries is not to be subjected to a discriminating duty. Respectfully,

JOSEPH McKENNA, Attorney General.  
The Secretary of the Treasury.

## Are You Thinking

about the holiday trade, what goods you will need and where you will buy them?

Business is better, and will continue to improve, and we believe there will be a much larger demand for goods, and for *better* goods too, than for some years past. This belief is backed up by a stock, to the merits of which we invite your attention.

## Diamonds.

We are cutters and importers of, and have imported largely of the rough, which is cut under our personal supervision, thus enabling us to offer these goods at prices which cannot fail to interest the close buyer.

We also have a large stock of Pearls, Sapphires, Rubies, Emeralds, and colored stones of all kinds.

**Mounted Diamonds** are a part of our stock to which we give much attention, and which contains many new and original designs beside the regular staples.

**Diamond Cutting.** A shop on the premises enables us to repair and recut precious stones, promptly and reasonably. If you have such work send it along.

## Watches.

Our stock of which is large, varied, and contains many inducements to dealers who like **new** goods better than "job lots," and to whom quality, style and price is a consideration.

A few suggestions about this line.

### HAND MADE GOLD CASES.



This line, containing new shapes, new engravings, you must see to appreciate. Write for particulars.

### TEN LIGNE AMERICAN WATCH

in 14k. gold, open face, skylight and hunting, also 14k. filled and silver cases. There is a demand for this small size. Illustrations and price list furnished.

### WATERBURY WATCHES,

when a good cheap watch is wanted, fill the bill. We have the full line and new watches are now on the market.

We sell at company terms and prices.

Illustrations and price list furnished.

## Jewelry

we always carry in great variety and this stock, as in all our stock, is up to the times and will repay your consideration.

**Perhaps** you are sending us an order and have a repair job which you have not time to do. This is why we have a repair department in charge of an experienced man.

## HAYDEN W. WHEELER & CO.,

### Two Maiden Lane,

### NEW YORK.



## Death of Jacob Bunn, Sr.

SPRINGFIELD, Ill., Oct. 18.—The funeral of the late Jacob Bunn, president of the Illinois Watch Co., took place this afternoon. Mr. Bunn expired suddenly Saturday afternoon in his office chair at the watch factory. Old age and acute gastritis were the causes of his sudden demise.

Jacob Bunn was born in Hunterdon county, New Jersey, March 18, 1814. He came to Illinois in 1836. After residing in Springfield for a time, he went to Beardstown, and then to Naples. He returned to Springfield July 1, 1840, and established the grocery firm of McConnell, Bunn & Co., the senior member of the firm being Murray McConnell, of Jacksonville. Soon after he purchased the interests of his partners and established the wholesale house of Jacob Bunn, which still continues under the firm name of Jno. W. Bunn & Co. In 1851, Mr. Bunn married Miss Elizabeth J. Ferguson, who died in 1886. Six children blessed the union, four sons and two daughters. One of the latter married Hon. Frank H. Jones, First Assistant Post-Master General, during Cleveland's last administration, and died in 1892.

In 1858, Mr. Bunn established a banking house and for more than 20 years conducted the largest business of its character in the State, outside of Chicago. Unfortunately, through others he was forced to make an assignment and he turned over his property for the benefit of his creditors, settling with them on a basis of 71 cents to the dollar.

In 1879 Mr. Bunn was elected president of the Illinois Watch Co., which position he held at the time of his death. At the time Mr. Bunn was placed in charge of the factory, its capacity was 40 watches per day. He gradually enlarged the plant to a capacity of 600 watches per day, and operated it for years at its fullest capacity. He has tided the Illinois Watch Co. over difficulties that would have wrecked the spirit and mind of a less persevering man, and he has preserved the company's financial integrity unspotted. Besides the institution above named, Mr. Bunn was largely instrumental in the establishment of many others. The Chicago *Inter-Ocean* owes its existence largely to Mr. Bunn's generosity, he being among those who contributed for its original stock. He was associated with Charles A. Dana on the Chicago *Republican* in 1865. This journal was the predecessor of the *Inter-Ocean*. It is a remarkable coincidence that these two noted men, Jacob Bunn and Charles A. Dana who were associated in business together, should die within one day of each other, the famous journalist dying on Sunday.

Scores of men of wealth and prominence in many walks of life, will willingly attribute a great measure of their success to the great impetus given them while they were laying the foundations of their careers to

the generous and helpful kindness, the keen discernment, and the encouraging words of Jacob Bunn. Mr. Bunn's domestic life, though not as familiar as his business and public life, was none the less an exemplary one. Of the duties of husband and parent he was always mindful. The double standard of morality had no place in his code and the shifting of social rectitude found in him no victory.

## The Assignment of Wilson Bros., of Boston, Mass.

BOSTON, Mass., Oct. 19.—Wilson Bros., jewelers, Tremont Row, have assigned to John S. Martin, their buyer. Their liabilities are about \$70,000; assets considerably above that amount. This action is said to have been taken on account of disagreement between the partners.

## Jeweler Murray M. Henry Again Violently Insane

McKEESPORT, Pa., Oct. 16.—Murray M. Henry, jeweler, of Greensburg, who became insane a year ago, has again become violent. When he was taken to the Dismont Hospital last Fall the specialists thought that a permanent cure could be effected in a few weeks, and shortly afterward he was discharged as cured. Ever since he has been in his usual mental health. A special from Greensburg yesterday says:

"Murray Henry, formerly a young jeweler at McKeesport, was arrested at Loyalhanna last night by Officer Fry, of Latrobe. He was put off the fast line at Derry on account of not having money to pay his fare. He is violently insane, and last evening was signaling trains, endeavoring to throw switches and lighting matches in Saxman's barnyard. He is a brother-in-law of Capt. O. C. Coon, of McKeesport, who was telegraphed regarding his condition."

## Gustav Walbracher Gives a Deed of Trust

BALTIMORE, Md., Oct. 15.—Gustav Walbracher, watchmaker, Pratt St., near Paca, made a deed of trust for the benefit of creditors to Lee S. Meyer, trustee, who gave bond in \$3,000. The assets are estimated at \$1,500, and liabilities about the same.

## Death of George S. Lovell.

PHILADELPHIA, Pa., Oct. 16.—George S. Lovell, president of the Lovell Clock Co., died at his home, Bryn Mawr, near this city, Thursday last. Mr. Lovell was 70 years of age. The funeral took place on Monday, the interment being private.

The Stone Jewelry Co., Wasco, Ore., have purchased a lot, and will erect a splendid building for their store.

Chas. E. Hart, of Sharon, Pa., was last week in Pittsburgh, Pa., buying goods and gave very satisfactory reports of revival of business in his city. All the wholesale firms of Pittsburgh, Pa., report satisfactory business.

## Last Week's New York Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: J. S. McDonald, Baltimore, Md.; Windsor H.; A. C. Putts, Baltimore, Md.; Albert H.; J. G. Rosengarten, Jr., Philadelphia, Pa.; Grand H.; E. M. Timpane (M. Timpane & Son), Troy, N. Y.; Sinclair H.; S. K. Zook, Lancaster, Pa.; Sturtevant H.; S. B. Leonardi, Tampa, Fla.; Albert H.; C. E. Riddeford, New Milford, Conn.; Albert H.; F. Morath (jewelry buyer, J. B. Wells, Son & Co.), Utica, N. Y.; Albert H.; M. J. Samuels, Youngstown, O.; Astor H.; J. Nievens (buyer jewelry for Daniels & Fisher), Denver, Col.; 56 Worth St.; J. Lowengardt (M. Scooler), New Orleans, Marlboro H.; W. M. Updegrave, Johnstown, Pa.; Continental H.; A. Field, Asheville, N. C.; Broadway Central H.; R. Hemsley, Montreal, Can.; Union Square H.; W. E. Guérin, Columbus, O.; Gilsey H.; M. Davidow, Scranton, Pa.; Hoffman H.; C. D. Palmiter, Watertown, Pa.; Broadway Central H.; J. Castelberg, Baltimore, Md.; Stuart H.; Chas. T. Paye (Simmons & Paye), Providence, R. I.; Broadway Central H.; Chas. A. Cantwell, Malone, N. Y.; 348 W. 15th St.; W. E. Tusten, Houston, Tex.; St. Cloud H.; J. C. Wasson (silverware buyer for J. Horne & Co.), Pittsburgh, Pa.; 45 Lisenard St.; F. C. Jeffs, of F. C. Jeffs Bros. & Co., Fort Fairfield, Me.; Albert H.; J. P. B. Sadtler, Baltimore, Md.; Astor H.; W. F. Fischer, Chattanooga, Tenn.; Imperial H.; E. R. Burley, Chicago, Ill.; Manhattan H.; A. S. Levy, of Levy Bros. Co., Hamilton, Ont.; Astor H.; A. M. Kohn, Hartford, Conn.; Park Ave H.; C. O. R. Bell and J. E. Bell, Ogdensburg, N. Y.; Park Ave. H.; F. A. Robbins, Pittsfield, Mass.; Gilsey H.; C. M. Roehm, of Roehm & Son, Detroit, Mich.; Cadillac H.; F. J. Bicknall, of Wood, Bicknall & Potter Co., Providence, R. I.; Gilsey H.

## Trans-Atlantic Voyagers.

### TO EUROPE,

Julius Rolshoven, of Detroit, Mich., and London, England, sailed Thursday on the *Fuerst Bismarck*.

J. L. Judels, of Jacques Kryn & Wouters Bros., Brooklyn, N. Y., accompanied by his wife and family sailed Wednesday on the *Friesland*.

### FROM EUROPE.

Louis Manheimer, Chicago, Ill., returned last week on the *Normannia*.

Herman Goldsmith, of Goldsmith & Weil, New York, returned Saturday on the *Paris*.

*No Pyrotechnics!*

*A Short True Story. . .*

*No Pathos, No Frivolity.*

A SIMPLE STATEMENT OF FACTS.

The demand for our "Specials" in Watches has been large, very large.

We have sold Thousands of them (a good many customers have duplicated their orders). We planned for this, however, and have Thousands yet to sell.

These "Specials" cannot be paralleled, and why? Because in many instances we secured them all.

To enumerate them all would make the story too long. We'll mention two just now for your consideration.

One, an assortment of 14k., O size, richly engraved (either Waltham or Elgin) at \$13.90, and the other,

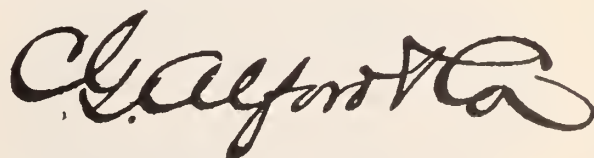
A variety of 14k., O size, extra heavy, extra fine engraving (the very latest), Waltham or Elgin at \$15.45.

Both lines subject to the usual Cash Discount, and worth a good deal more than we ask for them.

TO SEE THEM WILL BE TO BUY THEM.

Presume that you already know we are headquarters for the Howard Watches; if not, make a Note of it.

New York, October 18, 1897.



195 and 197 Broadway,

Western Union Building,

NEW YORK CITY.



# A New Standard

## OF PRICES FOR STERLING SILVER FORKS AND SPOONS.

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A new standard of prices for sterling silver Forks and Spoons is announced by the Gorham Co., Silversmiths. Under this new schedule the sterling silver Forks and Spoons made by the Gorham Co., Silversmiths, are sold at fixed prices per dozen. The prices have been carefully adjusted in accordance with the present condition of the silver bullion market, varying with the merits of the individual design and workmanship involved in its production and the quantity of sterling used. The most elaborate patterns made by the Gorham Company can now be bought at extremely reasonable prices, while the simpler forms of less ornate design are offered at lower prices than ever before known.

---

**For Sale by All Regular Jewelers.**

---

# GORHAM M'F'G CO.,

## SILVERSMITHS,



NEW YORK:  
BROADWAY & 19th ST.  
23 MAIDEN LANE.

CHICAGO:  
131-137 WABASH AVE.,

SAN FRANCISCO:  
118-120 SUTTER ST.

WORKS: Providence, R. I.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

United States and Canada.	PER ANNUM.	\$2.00
Foreign Countries in Postal Union.		4.00
Single Copies.		.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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Liability. The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athénée, Rue Seribe.

LEIPZIG—Handels-Zeltung, für die gesamte Uhren-Industrie.

BERLIN—Deutsche Uhrmacher Zeltung, Jager-Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Oct. 20, 1897. No. 12.

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## Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications.

	More than nearest weekly competitor for 8 months Jan.-Aug., 1897, inc.	Increase for month of Sept., 1897.	Total excess for 9 mths., Jan.-Sept., 1897, inc.
No. of News Items, . . . .	616	49	665
Inches of Original Reading Matter, . . . .	6,034	983	7,017
Inches of Advertising, . . . .	6,477	1,753	8,230

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

### Copyrighted Illustrations in Trade Catalogues.

A YEAR ago a western tool and material house "economized" in getting out a catalogue by photographing the tool and material pages of the catalogue of a prominent jobbing house. It is noted that this year the jobbing house have covered their catalogue by copyright. Will this copyright protect it? It would seem that it may not, in view of the latest court decision bearing upon copyrighted illustrations in trade catalogues. In THE CIRCULAR of May 6, 1896, was published in full the entirely pertinent decision of Judge Grosscup, of the United States Circuit Court for the Northern District of Illinois, in the suit for injunction by the J. L. Mott Iron Works against J. B. Clow & Son, and as this important decision has just been affirmed by the United States Court of Appeals, Judge Jenkins writing the opinion, we deem it desirable to reprint Judge Grosscup's words, which were as follows:

Grosscup, District Judge.—The bill is to enjoin infringement by defendants of complainants' copyright. The complainants, who are manufacturers of bath tubs, have issued, from time to time, advertising sheets containing a description of their porcelain baths, the dimensions and prices of the same, and such other information as people in that trade are interested in. The sheets also contain cuts or prints of such baths as are offered to the trade. The defendants engaged, among other things, in a like business, have also, from time to time, issued advertising sheets or books containing like information, and in some cases, closely copying the prints or cuts of baths contained in complainants' sheets. A comparison of the exhibits makes it pretty manifest that some of these cuts or prints of the defendants have been copied by photographic processes, or otherwise, from the complainants' cuts or prints; and it is so averred in the bill. The defendants demur to the bill, for the reason that the matter therein set forth is not, in law, a proper subject-matter of copyright.

The cuts or prints shown in complainants' sheets, in connection with their ornamental settings, may have such artistic merit as would support a copyright if offered as a work of fine art. The statutes, as amended by the act of 1874, limit the right of copyright to such cuts and prints as are connected with the fine arts. But the bill does not show that the author or designer intended or contemplated these cuts and prints as works of fine arts. No copyright was asked upon them separately from the advertising sheet of which they are a part. They are not offered to the public as illustrations or works connected with the fine arts, but are adjuncts simply to a publication connected with a useful art. The court will not supply an intention that the author or designer has not avowed, or give to the cuts or prints a character and

purpose different from what their surroundings indicate.

"The demurrer will therefore be sustained."

The articles illustrated in a tool and material catalogue cannot be considered works of the fine arts, nor can the usual illustrations of them be so claimed, though illustrations might be made that in themselves would be works of the fine arts; but the production of such illustrations would be impracticable in catalogue making. Therefore, under the above decision and its affirmation by the higher court the protection afforded by the copyright of the complete catalogue illustrating these products, or of the individual sheets composing the catalogue or of the individual cuts composing the sheets, amounts to nil, for though the Librarian of Congress, in the exercise of his extensive functions, may grant copyrights on pictures, engravings, cuts and prints that are not works of fine art, the protection of the copyright law will ultimately serve only in those cases where the articles copyrighted are works of the fine arts. That little or no protection seems obtainable for the producer of a carefully and expensively prepared catalogue is deplorable and is argument sufficient that our national copyright law is too narrow in its purpose.

### American Trade-marks and How to Protect Them.

THE trade-mark as a factor of usefulness and of business importance has reached a point of commercial eminence which can hardly be estimated, and this factor of usefulness and importance is as highly appreciated in the jewelry and kindred trades as in any other industry. As the national flag is the symbol of all that is patriotic, noble, lofty and inspiring in the country over which it floats, so the trade-mark typifies whatever there is good and valuable and reputable in the article to which it is attached. And as the honor of the national flag may be assailed by a foe or traitor, so the value of a reputable trade-mark may be undermined by an unscrupulous imitator or vandal. The law does afford some little protection against the imitator and the vandal, and it is with the view of presenting to the jewelry trade the few legal weapons at their hand with which to protect their trade-marks that we publish in another part of this issue of THE CIRCULAR the salient features of an admirable paper, "American Trade-marks and How to Protect Them," read last week before the New York Board of Trade and Transportation.



## Letters to the Editor.

### TRIBUTE TO AN HONEST MAN.

NEW YORK, OCT. 14, 1897.

Editor of THE JEWELERS' CIRCULAR.

We have read with a great deal of interest the article in your issue of October 13, relating to Charles Wyman, the old-time jeweler, of St. Albans, Vt., and especially the editorial notice of the *St. Albans Messenger* quoted, which gives a most faithful portrait of the beautiful life of this good man. We should like to add thereto the further statement that no man was more highly respected and honored by the trade in New York than Mr. Wyman. He enjoyed their fullest confidence and respect. He was a man of the most sterling character and of unimpeachable integrity.

Some ten or fifteen years ago Mr. Wyman found himself loaded with a heavy stock of goods, some of which was the accumulation of many years, bought at war prices, and which had depreciated very much on his hands, and he was also burdened with a very large indebtedness, far beyond his ability to pay at maturity, and many of his creditors cheerfully gave him partial extensions; but he always paid something, whatever he could, on his indebtedness. As one of his creditors we saw that it was a burden that was crushing him by its weight and a hopeless task and we advised him, as a friend, to take an inventory of his stock and have it appraised at just what it would bring at a forced sale or if wound up by an assignee, and then bring a statement of his affairs to New York, offering such a compromise as he could pay, and we guaranteed that we would see to it that all his creditors would give him relief from this load of debt. But his sense of commercial integrity was so high that he could not bring himself to the idea of paying any less than he conscientiously considered was due from him to his creditors; namely, one hundred cents on the dollar, and he struggled to that end, and at last, we might say, he perished in the attempt, but he went down with his

colors flying and leaves nothing but sweet memories behind him.

In these days, when the wholesale jewelry trade are so shamelessly robbed by the failures of dishonest dealers, it is unfortunately rare, but at the same time it is truly refreshing, to find an honest man. Truly yours,

ROGERS & BRO.

### THE SOURCE OF SUPPLY OF INFORMATION.

NEW HAVEN, CONN., OCT. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

Please accept our thanks for your courtesy in furnishing us the address of the manufacturer of the china display racks. We are impressed with the fact that if one requires any information, you are the source of supply.

Very truly yours,

THE GEO. H. FORD CO.

[While appreciating the compliment implied in the foregoing letter, we know that we are only acting our part as publishers of a newspaper. We strive to make THE JEWELERS' CIRCULAR not only the chronicle of trade happenings, but the fountainhead of useful trade information. With all proper modesty, we freely confess that the joy of accomplishment is sometimes ours.]

### Further Explanation of the Suit of the Tilden, Thurber Co.

In THE CIRCULAR of Oct. 6, under the Providence notes, was published an item regarding the suit of Wm. H. Childs vs. the Tilden, Thurber Co. In the following issue we supplemented this item with the gist of a communication received from Tilden, Thurber Co. denouncing the first published item as being entirely erroneous. The following is a record of the case copied from the writ and sent to us by our Providence correspondent:

SIXTH DISTRICT COURT,

No. 16670.

Wm. H. Childs vs. Tilden-Thurber Co.

Aug. 31, 1897, writ of summons served by Deputy Sheriff Levings S. Andres, for deceit in the sale of a diamond ring, as by declaration to be filed in Court will more fully set forth.

Declaration filed Sept. 13, 1897.

Providence, Sc.

DISTRICT COURT OF THE SIXTH JUDICIAL DISTRICT.

WILLIAM H. CHILDS }  
vs. } No. 16670.  
TILDEN-THURBER CO. }

William H. Childs, commorant of Providence, in the County of Providence, State of Rhode Island, complains of the Tilden-Thurber Company, a corporation of said Providence, County and State aforesaid, said corporation having been duly summoned by the Sheriff, in an action of the case, for deceit:—

For that whereas the said defendant at Providence, said county and State, on the — day of December, 1896, in consideration of one hundred and twenty-five dollars (\$125), of lawful money of the United States, by the plaintiff to the said defendant then and there in hand paid, did bargain and sell to the plaintiff one diamond finger ring; and upon making said bargain and sale the said defendant did then and there represent and warrant the said diamond ring to be perfect in every respect; pure white; to weigh one and one-half karats; to be perfect in shape, and of first-class quality in every particular; yet the plaintiff avers that the said ring was at the time of said bargain and sale unpolished on different facets; irregular in shape; not of the weight aforesaid and not a perfect ring; which defects the said defendant corporation then and there well knew.

Whereby the plaintiff upon said bargain and sale, representations, &c., was then and there, greatly deceived and defrauded by the said defendant, &c.

To the plaintiff's damage, three hundred dollars.

Filed by C. L. Kneeland,

Plaintiff's Atty.

Endorsed upon the writ is the following:

"On entry day, during session answered."

"Continued to September 27, 1897."

"Decision for the plff. \$125 and costs by submission of deft."

"(Signed) William H. Sweetland, Justice."

The above entries are all in ink. Below them in pencil is written:

"Jury trial by deftd. costs paid \$3.25."

Upon the entry blotter appears the note: "After decision, jury trial claimed by the deftd. costs paid \$3.25."

And on date of Sept. 29, the following:

"Recd. costs, \$3.25, Sept. 29, 1897. C. L. Kneeland."

A duplicate copy of these papers received by us from Frederick Lueckert, clerk of the District Court of the Sixth Judicial District, corresponds exactly with the foregoing: while the attorneys of Tilden, Thurber Co. in a communication to this journal say: "The record you have is correct as far as the formal notices in the Court go."

It will thus be seen by reference to the first published item, that THE CIRCULAR's correspondent's only error was in the line "proved to be according to testimony," no testimony being introduced, although the general returns upon the writ would make it appear that testimony had been given. The Providence Journal made the same interpretation. However, the attorneys of Tilden, Thurber Co., Comstock & Gardner, reiterate that there was absolutely no hearing, no testimony, nothing but the filing of formal papers in the Court. We are pleased to give space to this statement of fact by Comstock & Gardner.

A. A. Schuchard, Gonzales, Cal., has moved into new quarters.

*E. A. Lehmann & Co.*

(SUCCESSORS TO WATERMANN & LEHMANN.)

*Importers of Diamonds.*

*Manufacturing Jewelers*

*20 Maiden Lane.*

*New York*



SEND FOR CATALOGUE.

**New York Notes.**

Ferdinand Kreuter, optician, 166 E. Houston St., has opened a branch at 39 W. 42d St.

R. H. Ingersoll & Bro. have opened a store at 304 Broadway for the sale of "dollar watches."

A judgment against David M. Schoenfeld for \$140.47 has been entered by H. Lederer & Bro.

Fred Stuart, formerly a designer with the Gray Lithographing Co., is now connected with Louis Witsenhausen, 37 Maiden Lane.

J. J. Herrfeldt has started in business as a retail dealer in fine art and engraved glass, imported china, etc., and last week opened a store at 37 W. 42d St.

The schedules of Isidor Bremer, manufacturer of dog collars and novelties, at 44 Duane St., were filed Saturday. They show liabilities of \$21,449; nominal assets, \$12,952, and actual assets, \$14,683.

Geo. Borgfeldt & Co., importers, now at 18-22 Washington Place, will shortly remove their business to the new Borgfeldt building, which occupies the entire block on Wooster St., between 3d and 4th Sts.

An Oriental girl rug weaver, richly dressed in native costume and resplendent with jewels, has been daily giving exhibitions in a window of A. A. Vantine & Co.'s establishment, at 877 Broadway. The girl and her work have attracted marked attention from the visitors to the shopping district.

Edwin A. Thrall has notified his friends that he has started again in the jewelry business at 2A Maiden Lane, opposite his old store. Mr. Thrall says that he has regained his health and settled all his troubles and now expects to once more take his place among the merchants of the jewelry district.

The Borchert & Axelby Co., of New York city, have been incorporated to manufacture silverware, with a capital stock of \$15,000. Thomas Borchert, Jersey City; Henry D. Axelby, Wortendyke, N. J.; Henry E. Cowan, Charles J. Hardy and Joseph M. Shellaborger, New York, are the directors.

A judgment against A. Zadig & Co. for \$129.93 has been entered by E. Swasey and others.

Scheyer Nathan, manufacturer of pocket-books and belts at 303 Canal St., confessed judgment Saturday to Isidor Goldman for \$1,679 for money loaned and execution was issued to the Sheriff. He has been in business 16 years. Nathan claims that the trouble was due to investing in real estate. His merchandise liabilities, he declared, would not exceed \$2,000.

A bullet, supposed to have been fired from a small rifle, came through a window of Harris & Harrington's show rooms, Vesey and Church Sts., Wednesday noon. The bullet cut a small hole through the glass and struck a glancing blow on a large bronze figure, but otherwise did no damage. The two members of the firm were standing within a few inches of the path of the bullet when the shot entered their place. It is believed to have come from a building opposite on Vesey St.

A dispatch to the *Press* from Hoboken recently outlined for the first time the defense of Theodore Bruno Carl Lindner Schultze, who was arrested a few weeks ago on a charge of smuggling 15,000 glass eyes into this country from Rotterdam, and who is now in the Hudson County Jail awaiting trial. Schultz says on the advice of his uncle he came to America with an unsold stock of glass eyes, which he had been advised to give away as samples. The eyes, he says, were packed in a trunk by his uncle to be shipped by express. A servant packed his clothing in the same receptacle by mistake and sent the wrong trunk by express. He insists that he had no knowledge the glass eyes were among his effects.

W. D. Elcox, formerly of Larter, Elcox & Co., manufacturing jewelers, 21 Maiden Lane, has retired from the firm and turned over his interest to his mother, who is also a partner. Fred'k. H. Larter and his two sons, Henry C. and H. M. Larter, will continue the business as before without change. F. W. Bliss will now cover for this firm the States of New York, Pennsylvania and the east, while H. C. Larter will devote his energies to the cities of Bal-

timore, Washington and New York and vicinity.

The Appellate Division of the Supreme Court Friday reserved decision on an appeal by Geo. T. Montgomery from an order denying his motion for a peremptory mandamus to compel the Peter A. Frasse & Co. to allow him as a stockholder to examine the stock book and books of account of the company. He contends that he has a right under the law to examine the stock book at any time without notice. The company contend that Montgomery never was refused access to the stock book. The further relief sought, so far as disclosed by the moving papers, is opportunity to examine the records and books of accounts of the business dealings of the respondent corporation. That he has repeatedly demanded access to those books, and that it has been as often denied him is freely admitted, and the position of the company is that the refusal will be persisted in until they are advised by the court that they must comply with the demands.

Tiffany & Co. recently completed for shipment abroad a fine silver testimonial that is to be presented to the manager of the "Metallgesellschaft" of Germany. The gift is in the form of a beautiful sterling silver shield, weighing nearly a hundred ounces, presented by the American Metal Co. to Herr Zachary Hochschild, of Frankfort-a-Main, Germany, on the occasion of his 25th anniversary as manager of the "Metallgesellschaft." The central figure of the design is a graceful Indian maiden, resting her outstretched right arm on a large medallion. In her hand is a scroll bearing the dates 1872-1897. In the medallion is a fine portrait in bold relief of Zachary Hochschild and a laurel wreath. Below the portrait is the caduceus of Mercury, or rod of commerce. The left hand of the Indian maiden rests on another medallion containing in bold relief the figure of a youth in studious attitude with a book and at his feet blocks of molten metal, a globe and an anchor. In the background are factories, railroads, telegraph and trolley lines. The inscription, which is in German, is etched upon an escutcheon resting on olive leaves and ivy. This also forms

## Dorflinger's American Cut Glass.

AT OUR UPTOWN STORE, 915 BROADWAY,  
WE ARE SHOWING ROEMERS IN FINE  
COLORS CUT IN RICH PATTERNS . . .

C. DORFLINGER & SONS, NEW YORK.



# "TRADE-MARKS"

of the Jewelry and Kindred Trades."

(Copyright 1896 by the JEWELERS' CIRCULAR PUB. CO.)

CONTAINS NEARLY

## 1,800 Marks,

Covering Gold Jewelry, Plated Jewelry, Gold Rings, Plated Rings, Precious Stones, Plated Chains, Buttons, Studs, Etc., Gold Chains, Imitation Diamonds, Medals, Sterling Silverware, Plated Silverware, American Watches, Imported Watches, Watch Cases, Optical Goods, Materials and Tools, Clocks, Art Pottery, Cut Glass, Leather Goods, Tortoise Shell Goods, Souvenir Goods, Jobbers' Marks, Art Stationery, Fountain Pens, Etc., Miscellaneous and Retailers.

In Addition to which there are 300 Marks in Historical Articles.

### SOME FEATURES.

THE MARKS are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED OR UNREGISTERED. THE NATIONAL TRADE-MARK LAW with complete instructions for obtaining a trade-mark forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. EXHAUSTIVE ESSAYS by authoritative writers on the stamping systems among early workers of gold and silver wares. OLD MARKS OF CURRENT FIRMS form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. GOLD AND SILVER STAMPING LAWS. A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF MANUFACTURERS, JOBBERS AND IMPORTERS.

*The Leading Jewelers throughout the country concur in pronouncing this book*

## "INVALUABLE."

220 Pages, 7 x 10 inches, perfectly and systematically arranged. Fine calendered paper. Artistically printed. Handsomely and substantially bound in cloth.

## \$3.00 PER COPY.

TO SUBSCRIBERS ONLY, \$2.00 PER COPY.

EXPRESS PREPAID.

JEWELERS' CIRCULAR PUB. CO.,

189 Broadway, N Y.

the border of the shield, which is about 19 inches long, and is mounted on a finely polished plaque of American laurel wood.

A judgment for \$157 17 against Gyulo De Festetics has been entered by E. Sheffler.

L. H. Keller & Co., New York, and the Shepard Mfg. Co., Melrose, Mass., have applied for membership in the New York Jewelers' Board of Trade.

The retail jewelry business of Geo. F. Miller, 332 Fifth Ave., has been closed out and his store is to rent. Mr. Miller is reported to have given a bill of sale to his uncle.

Frank B. McKenzie, described as an agent for the Empire Watch Co., was held for trial Sunday in the Yorkville Police Court on a charge of pawning watches belonging to his employers.

O. R. W. Worm, retail jeweler, 1284 Broadway, has announced that he will retire from the jewelry business and is selling off his stock to that end. Mr. Worm has been in business since 1890 and was formerly located on Union Square.

Judge Van Wyck, of the City Court, has appointed Thomas Nolan receiver in supplementary proceedings for Pauline Ginsberg, dealer in jewelry, of 180 E. 123d St. on the application of Alexander Latner. On Sept. 16 last the Sheriff sold out the right, title and interest of Mrs. Ginsberg in the real estate at her address for \$900 under several executions.

Judge O'Dwyer, of the City Court, last week placed on the short cause calendar the action of Dattelbaum & Freedman against Adolph Raduziner. The suit is to recover the value of merchandise amounting to \$217, alleged to have been sold the defendant in June and July, 1891. Raduziner sets up in defense the statute of limitations and also alleges that Dattelbaum & Freedman agreed to release him from the obligation.

W. B. Arnold, an old and well known agent of the Fletcher Watch and Jewelry Co., 14 Maiden Lane, died recently at the United States Hotel, Newburgh, N. Y. Death was supposed to have been caused by heart disease. Mr. Arnold was nearly 60 years old and had been employed by the Fletcher Watch and Jewelry Co. for about 14 years, representing them in New York, New Jersey and Connecticut. He was an Odd Fellow and a Union veteran.

Judge Bookstaver and a jury in Part V of the Supreme Court last week tried for the second time the suit brought by Charles F. Gall against the estate of his uncle, the late Joseph Gall, optician, Union Sq., to recover \$40,000 for services to the latter in his lifetime. The plaintiff several years before his uncle's death, came from San Francisco to help him carry on the business. He was named in Joseph Gall's will as the heir to his estate of nearly \$150,000. Mrs. Amelia Steib, the testator's wife, however, had the will set aside, and the nephew brought this suit against the

estate. The jury Friday rendered a verdict to the nephew for \$20,200. At the former trial last January Justice Barnard held that the evidence did not show any promise on the part of Joseph Gall to pay his nephew for his services, and dismissed the suit. This decision was reversed on appeal and a new trial ordered, with the above mentioned result. Judgment against Amelia Gall as administratrix was entered Saturday for \$22,035.60.

Judge Fitzsimons, of the City Court, Monday handed down his decision in the suit of Frederick Kaffeman against Stern Bros. & Co., tried before him Oct. 5. The suit, as told in THE CIRCULAR last week, was brought to recover about \$125 for royalties alleged to be due, and involved the right of Stern Bros. & Co. to manufacture initial rings under a patent, without paying license fees stipulated in an agreement made April 4, 1893. Stern Bros. & Co. claimed exclusive right to manufacture these rings and insisted that Kaffeman was barred from doing so. They also claimed he had received full compensation under the agreement and that he had broken the agreement himself. Joseph Kohler conducted the case for Mr. Kaffeman and Hays & Greenbaum defended Stern Bros. & Co. Judge Fitzsimons' decision awards Kaffeman a judgment for the full amount claimed. Stern Bros. & Co. say they will appeal from this decision.

Judd Stafford, Saratoga, N. Y., is a famous nimrod. A week ago Monday he went hunting with a party of three friends, in the vicinity of Whitehall, N. Y., staying away two days. They shot the largest number of squirrels ever known to have been caught in the same space of time. In all 105 squirrels were killed. Mr. Stafford is a crack shot, and killed 49. He also killed a bear and is having it stuffed. He will present it to his shooting club. He was so interested in shooting that he had only one meal a day. He also has the reputation of being the finest violinist in his county.

### Explanation of the Word "Plater."

The chief plate, called the pillar plate, lies underneath the dial; the side of it next the dial is recessed to contain the motion work; on the other side the pillars are fixed. Unless the watch has a bar movement there is another plate kept a little distance from the pillar plate by the pillars, called the top plate. In full-plate watches this plate, like the pillar plate, is circular. In three-quarter plate watches there is a piece cut out of the top plate sufficiently large to allow the balance to move in the same horizontal place as the top plate. In half-plate watches the fourth wheel arbor is cut short and its upper end carried by a cock so as to permit of the use of a larger balance than would otherwise be the case. The plates of a clock are the two pieces of brass which receive the pivots of the train.

## BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work is done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

TROY, Ohio, Oct. 1, 1897.

Editor of THE JEWELERS' CIRCULAR:

We beg to inquire if you know the name and address of the manufacturer of sterling silver spoon pattern as per cut enclosed. It is plain with beaded edge. If you are acquainted with it, we wish you would please favor us with the same. We have the plated pattern (Vesta) in stock, but we are after the sterling pattern with its peculiar shape. Thanking you in advance for your favor, we remain.

Very respectfully yours,

SCHAIBLE BROS.

ANSWER:—This spoon pattern is made by the Howard Sterling Co., Providence, R. I., and 860 Broadway, New York. It is made in a full line of small pieces, such as coffee and dessert spoons and small forks. It is called "Washington."

NEW HAVEN, Conn., Oct. 13, 1897.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly advise us of the address of the parties who make plate stands similar to drawing. [Drawing shows two parallel wooden strips supporting a series of twisted wire semi-circular racks.] And very much oblige, yours very truly,

THE GEO. H. FORD CO.

ANSWER:—Correspondents refer to Greener's Ideal China Display Rack. This is made by the H. M. Greener Mfg. Co., Streator, Ill., whose distributing agents are Taylor & Goepfner, 82 W. Broadway, New York.

## Trade Gossip.

Christian Scherfig, of the Royal Copenhagen Porcelain Co., 96 Church St., New York, left for a three weeks' trip through the west last Sunday.

Very attractive and interesting lines are the latest productions of Hancock, Becker & Co., Providence, R. I., in 10k. and 14k. jewelry. The goods are artistically designed and carefully finished. A new feature of this line is that the quality is stamped on every piece.

S. & A. Borgzinner, 82-84 Nassau St., New York, report themselves "very busy." They are now, however, in a better position to fill orders promptly than they have been for some days past, and orders which owing to the rush could not receive immediate attention are now being filled.

The new Fall lines of rings produced by J. B. Bowden & Co., 3 Maiden Lane, New York, are the handsomest and most complete yet placed on the market by this firm. The line is characterized by an almost amazing variety of designs, which deserve widespread popularity.

The Trenton Watch Co., Trenton, N. J., state that they have no fault to find with trade. Mr. Moses, of the company, when seen by a CIRCULAR representative, said:

"We are very busy." Their new 12 and 10 size complete watches have scored a great success all over the country.

A useful and attractive glass paperweight presented by H. C. Haskell, manufacturer of emblems, pins, etc., 11 John St., New York, contains pictures in natural colors of a number of the latest class pins, flags and medals, which he is now making, together with Mr Haskell's card. Mr. Haskell's gift will undoubtedly be appreciated by its recipients.

The O. E. Bell Co., Cincinnati, O., are sending out their agents' catalogues with the agent's advertisement on the front page, thus giving him an exclusive catalogue to send to his customers. The Bell Co. are beginning to receive orders daily for this new book. Mr. Bell reports that the watch sales in the past three months have amounted to more than all of last year. They are behind with orders, but will soon be in shape to fill all promptly.

The Australian Opal Co., 57 Maiden Lane, New York, are showing unusually interesting assortments of precious stones, comprising their recent importations purchased by Mr. Bierig, of the firm, while abroad. The firm's assortment of rubies is, perhaps, one of the finest ever imported, and includes many remarkable specimens of "important" stones. Of sapphires and emeralds they are showing exceedingly fine lots, both extensive and varied. Opals, both rough and cut, materially augment the strength of the firm's stock. Among

# Look at this Leader in Leather Goods.

See this New Purse of ours here illustrated. It's made in Morocco, Sterling Silver mounted, is all leather and is fitted with nickel frame.

Price

**\$3.75**

**per doz.**



Price

**\$3.75**

**per doz.**

## BETTER ORDER WITHOUT DELAY.

Jewelers not having accounts on our books should send check with sample order.


**Our Regular Line**, as usual, merits your attention. You'll find it complete in everything the jeweler needs and wants in Leather Goods. Belts, Pocketbooks, Frames, Desk Pads, Toilet Sets, everything, in short, under the head of "Leather Goods."

*J. J. Cohn*

CALL OR WRITE.

65 NASSAU STREET, NEW YORK.

Manufacturer of

 **Fine Leather Goods for Jewelers.**



their collection of pearls are many rarely beautiful specimens. An assortment of cats' eyes also deserve notice.

The J. B. & S. M. Knowles Co., Providence, R. I., last week again exhibited their new lines of artistic silverware at the Bartholdi Hotel, 23d St. and Broadway, New York. The patterns shown were "The Three Graces," namely, "Angelo," "Apol-



Sweetest in Tone. **STELLA** Best in Quality.

## A MUSIC BOX WITH A PIANO TONE

Playing any number of tunes, with smooth metallic tune sheets. No pins or projections to break off. Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

**JACOT & SON,**

39 UNION SQUARE,  
NEW YORK.

DEPARTMENT A.

## SOUVENIR SPOONS

For every town and city in the United States, Canada and Mexico.

Send for illustrated Circular.

**SIMMONS & PAYE,**

"The Souvenir House,"

129 Eddy St., - - Providence, R. I.

lo," and "Lexington." A very fine display was made of the firm's new fancy pieces, which include new salad sets, a new fish set, an olive set, a bird carving set and new spoons, forks and servers too numerous to admit of enumeration. Among the pieces meriting particular mention are a cracker scoop, the design of which is very attractive, asparagus and sardine tongs, a condensed milk ladle, a new sherbet spoon with a long handle, and a new pie knife. A few new bonbon dishes with applied borders, lately produced by the firm, were also on view. Most of the new flat ware fancy pieces were shown in the "Angelo." A. E. Wood, who, as usual, had charge of the exhibit, left Monday for a four weeks' trip through the east.

The Barbour Silver Co., Hartford, Conn., displayed, last week, at the Bartholdi Hotel, 23d St. and Broadway, New York, their new Fall assortments of sterling silver goods and plated ware. In sterling silver goods the company showed many new designs in dishes, tea ware and pitchers; also a line of mounted cut glass. Their line of plated ware deserves favorable criticism. F. J. Wildes and A. L. Halstead, both representing the company, left for the road Monday. Mr. Wildes to cover Philadelphia, Baltimore and Washington and Mr. Halstead the east.

Early this month the United States Court of Appeals, in a case where catalogue illustration was in question, decided that catalogue cuts were not art. However, had it previously seen the 1898 catalogue of Lapp & Flershem the decision might have been different. Here is art in printing, art in binding, and every page depicts the highest art of the worker in precious metals. It is a voluminous work of 512 pp., printed on heavy paper, and bound in bright green, stiff cloth covers. This is the 22d annual catalogue of the "Busiest House in America." It has always been the firm's aim to furnish their customers with the latest goods made by America's foremost manufacturers and to carefully select from the world's production as to quality, style and value. This is a pronounced feature of the new catalogue and there is not a dull page within its covers. The

leading feature of the work, and one that distinguishes it from any catalogue ever before issued, is the marking of list prices at such a figure that the retailer can give a discount as high as 50 per cent. and still make a fair profit. The work being "nameless" it can be freely shown. This new method of list prices, originated by L. & F., will commend itself to every retailer and make the book a favorite among catalogues. Lapp & Flershem's address is Chicago, Ill.

### St. Louis.

E. A. Owen, Belleville, Ill., has removed his store to McAlester, Ind. Ty.

E. S. Sisk, Wellesville, Mo., has moved to Montgomery City, Mo., and has opened a store in that town.

Sam H. Bauman, of the Bauman-Massa Jewelry Co., celebrated his crystal wedding on Oct. 15. No invitations were sent out, but his friends heard of the anniversary and invaded his house to the number of about 50.

Among out-of-town jewelers here recently were: E. G. Kay, Hannibal, Mo.; F. Christeson, Waynesville, Mo.; F. S. Brickey, De Soto, Mo.; E. R. Mattus, Neosho, Mo.; J. L. Perkins, Lewistown, Mo.; G. W. Cameron, Poplar Bluff, Mo.; J. H. Perkins, Neeleyville, Mo.; Fred. Herold, Jerseyville, Ill.; V. Alpiser, Centralia, Ill.; Fred Spott, of Spott & Jefferson, Little Rock, Ark.

Business in Toronto, Can., continues good with little alteration in the demand. Toilet and table ware of solid silver is selling well, and the watch trade is flourishing. There is a marked tendency of late on the part of the trade to meet the competition of the department stores by paying greater attention to the quality of their stocks and endeavoring to raise the demand to a higher level, where their practical knowledge and technical skill will give them the advantage. The consequence is that they are demanding a better grade of goods, and paying less attention to the cheaper lines in which the superior purchasing power of the department stores renders competition unequal. The revival of prosperity favors this policy, as the public are now spending more freely than for some years.

Our Now Famous

## MOROCCINE BOXES,

FOR WATCHES, JEWELRY AND SILVERWARE.

Are as good and better than ever; they are competing for supremacy with our

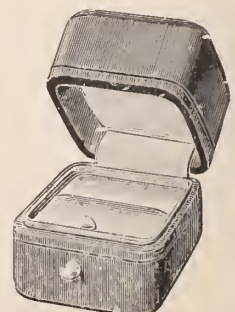
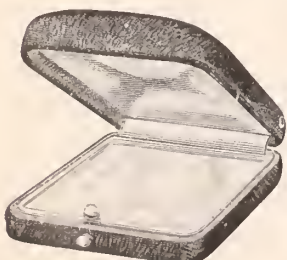
## FINE SILK VELVET BOXES,

Apply for samples to judge for yourself, and see up-to-date goods and prices.

## S. & A. BORGZINNER,

82 and 84 Nassau Street,

New York.





## Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for **One Cent a Word**, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

## Situations Wanted.

**WATCHMAKER** would like position with reliable house; best references; full set of tools. Address Waltham, care **JEWELERS' CIRCULAR**.

**WANTED—POSITION** as salesman with wholesale or retail jewelry house; seven years' experience. Address Jeweler, care **JEWELERS' CIRCULAR**.

**A YOUNG MAN** 22, three and one-half years at the bench, can do watch, clock and jewelry repairing; good habits; A1 reference. Address Box 341, Montgomery, N. Y.

**A1 WATCHMAKER**, jeweler and good salesman desires steady position; good references and practical experience. Address H. L. G., care **JEWELERS' CIRCULAR**.

**FIRST-CLASS DIESINKER**, with Tiffany five years, wants a position in a reliable jewelry house; can also design and model. Address Die Sinker, care **JEWELERS' CIRCULAR**.

**AN EXPERIENCED WATCHMAKER** with all tools, twenty-four years old and good references, wishes steady position. Address Watchmaker, 233 First Ave., New York City.

**FIRST-CLASS watchmaker and optician** wants position in South; would take separate or together; best testimonials and references. Address "Zoll," care **JEWELERS' CIRCULAR**.

**A YOUNG MAN** ten years with Tiffany & Co., five years with the Gorham Mfg. Co., desires a permanent position, either wholesale or retail; moderate salary. B., 2040 5th Ave., New York.

**A FIRST CLASS ENGRAVER**, diamond setter and jeweler wants a permanent position; can take charge of a shop; sober and industrious; best references. John McLernon, 49 Jay St., Rochester, N. Y.

**SALEMAN AND BUYER** experienced in watches and jewelry, formerly in business, capable manager or assistant; sixteen years' experience; age thirty; references. Address "Manager," 2314 Lehigh Ave., Philadelphia.

**A1 ENGRAVER**, portrait, ornamental, ring and cipher engraving a specialty on all metals; very speedy; 18 years New York experience; wishes position in California, San Francisco preferred. Address S. A. Fischer, 645 Park Ave., Brooklyn, N. Y.

**LETIER AND MONOGRAM ENGRAVER** wishes to change; do hard soldering and jewelry repairing; assist in watch and clock work; reference of present employer; moderate salary. Address Engrave 32, care **JEWELERS' CIRCULAR**.

**A BRIGHT BOY**, just graduated from school, desires position in office of wholesale or manufacturing jewelry house, where faithful services will be rewarded with advancement; resides in Newark, N. J.; can furnish best references and give bond if required. Address X. Y. Z., care **JEWELERS' CIRCULAR**.

## Business Opportunities.

**FOR SALE**—At Concord, Mass., a well established jewelry business, sold low on account of ill health. Address N. S. Daniels, Concord, Mass.

**WANTED—A PARTNER** with about \$10,000 by a diamond importing and manufacturing jeweler; has a well established business. Address Lawrence, care **JEWELERS' CIRCULAR**.

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American Watch Tool Co.	16	Knowles, Dr.	39
Ahrenfeldt, Chas., & Son	52	Knowles, J. B. & S. M., Co.	13
Arnstein Bros. & Co.	56	Kohlbusch, Herman, Sr.	10
Austin, John, & Son	56	Lassner & Nordlinger	19
Australian Opal Co.	37	Lederer, S. & B.	15
Ballou, B. A., & Co.	15	Lehmann, E. A. & Co.	30
Bassett Jewelry Co.	23	Levy & Dreyfus Co.	37
Bawo & Dotter	50 and 56	Lind, Thos. W.	15
Bay State Optical Co.	16	Mabie, Todd & Bard	16
Bell Watch Case Co.	42	Mathey Bros., Mathez & Co.	46
Bigney, S. O., & Co.	56	Mauser Mfg. Co.	18
Bing, Ferdinand, & Co.	53	Mount & Woodhull	10
Bippart & Co.	23	Neuhans, Lakin & Co.	42
Bissinger, Philip & Co.	11	Niland Cut Glass Co.	55
Borgzinner, S. & A.	34	Noble, F. H., & Co.	41
Bowden, J. B., & Co.	10	O'Connor, J. S.	55
Brenner, Victor D.	47	Oppenheimer Bros. & Veith	22
Brooklyn Watch Case Co.	12	Parsons & Greene Co.	19
Campbell-Metcalf Silver Co.	16	Potter, W. K.	14
Carter, Hastings & Howe	11	Providence Optical Co.	21
Ceramic Art Co.	54	Reichhelm, E. P., & Co.	46
Champanois & Co.	20	Reisner, L. C., & Co.	3
Codding & Heilborn Co.	56	Regina Music Box Co.	47
Cohn, J. J.	33	Rich, H. M., & Co.	22
Comrie, A. J.	39	Richardson Enos & Co.	11
Conley & Straight	56	Rogers & Brother	2
Cook, Edward N.	56	Rose, Chas.	22
Crossman, Chas. S., & Co.	35	Rumpp, C. F., & Sons	16
Crouch & Fitzgerald	47	Saunders, John F.	10
Day, Clark & Co.	11	Sawyer & Fahr	39
Dominick & Hafl.	5	Schulz & Rudolph	14
Dortlinger, C., & Sons	31	Simons & Paye	34
Dwenger, C. L.	55	Smith, Alfred H., & Co.	10
Eaton & Glover	23	Spencer Optical Mfg. Co.	22
Eichberg & Co.	9	Spier & Forsheim	36
Endemann & Churchill	54	Stern Bros. & Co.	7
Essig, F. J.	41	Sternan, S., & Co.	39
Fahys, Jos., & Co.	48 and 49	Strasburger's Son & Co., Louis	56
Fox & Co.	14	Towle Mfg. Co.	41
Fostoria Glass Co.	55	Trenton Watch Co.	20
Friedlander, R., L. & M.	56	Turner, John F.	41
Fuchs, Ferd., & Bros.	10	United States Smelting and Refining Works	56
Geneva Optical Co.	41	Valfer, S., & Co.	13
Geoffroy, Arthur R.	14	Wadsworth Watch Case Co.	43
Gilbert, Wm. L., Clock Co.	14	Wallace, R., & Sons Mfg. Co.	6
Gorham Mfg. Co.	28	Waterbury Watch Co.	17
Hancock, Becker & Co.	14	Wheeler, Hayden W. & Co.	25
Harris & Harrington	56	Wicke & Pye	55
Haskell, H. C.	20	Wild, S. S.	16
Hebbard & Brother	21	Wood & Hughes	22
		Ziruth & Moore	23

**WANTED FOR SPOT CASH**, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less 35 Prospect St., Brooklyn, N. Y.

**GOOD OPENING FOR WATCHMAKER**—For sale in county site of 3,000, jewelry, mus c and sewing machine business invoicing now about \$3,000; paying, including bench, \$1,800 a year net. Address Henry Austin & Co., Temple, Texas.

**A THOROUGHLY EQUIPPED** silverware factory, doing a good business with an established trade, wants a partner with small capital; some good, active business man please investigate. Address Manufacturer, care **JEWELERS' CIRCULAR**.

**FOR SALE**—Good paying jewelry business in live Kentucky town of 50,000 inhabitants, with over 40 years' established trade; splendid opportunity for energetic man to make good investment. Address Clemens Oskamp, 417 Vine St., Cincinnati, Ohio.

**FOR SALE**—Profitable jewelry and optical business in Brooklyn; splendid chance for practical man; repairs with optical business average over \$100 a month; rent for store with living apartments in rear, all steam heated throughout, only \$25; can reduce stock and fixtures to \$1,200; investigate this; good reasons for selling. Address B. R., Times Office, 124 Bedford Ave., Brooklyn, N. Y.

## Miscellaneous.

**MONOGRAMS**—Engraved steel plate of over 30 cipher designs; two, three and four letters,

plain, single and double lined, ribbon, split and twist' leaf, scroll and continuous; by engraver of 20 years' experience; for jewelers and engravers; imprints on finest lithographic translucent tinted stock, mounted, sheet, 8x10 1/2, suitable for framing; price, \$1.00; in handsome picture matt., \$1.50, securely mailed. Chas. W. Weinholz, 125 Lexington Ave., New York.

## I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, **M. F. Confidential**.  
Care **JEWELERS' CIRCULAR**.

## CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an **IMMEDIATE CASH OFFER**. Trade and Bank References if desired. Correspondence solicited.

**CHARLES S. CROSSMAN & CO.**,  
3 Maiden Lane, New York.



## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

A trio of well known travelers, Bob Hamilton, Hamilton & Hamilton, Jr., Mr. Ettinger, Gattle, Ettinger & Hammel; and Clarence Settle, Fessenden & Co.,

were in Pittsburgh last week en route east after a western trip which was particularly successful. Kansas City received its meed of praise for business conditions, and the "tourists" were surprised at the improved condition of affairs in Pittsburgh.

Orders were booked in Philadelphia, Pa., the past week by Fred Crane, Crane & Tuerer; J. Schiele, Wallach & Schiele; T. Wolff, Treibs Bros.; Luther Brooks, Brooks & Pike; and Wm. Wightman, R. F. Simmons & Co.

Travelers in St. Louis, Mo., last week were: J. M. Morrow, American Watch Case Co.; S. B. Kent, W. H. Ball & Co.; E. A. Rose, Allsopp Bros.; Ed. S. Strauss, Jacob Strauss & Sons; M. Baum, Rothschild Bros.; Geo. W. White, Wm. S. Hicks' Sons; Wm. Weidlich, Waterbury Watch Co.

A rate of 20 per cent. off on all commercial travelers' baggage, between Philadelphia and all points west of the Ohio river, has been secured from the United States and Adams Express companies through the efforts of Commissioner Kelly of the Freight Bureau of the Trades' League of Philadelphia.

Among the travelers in Kansas City, Mo., last week were: Arthur A. Wheeler, Hermann & Co.; W. H. Gregory, Strobell & Crane; Paul Frieslin, Bawo & Dotter; M. Baum, Rothschild Bros.; David Beer, Bernheim, Cohen & Beer; J. W. Whiting, Belknap, Johnson & Powell; W. D. Post, Coddling & Heilborn Co.

Traveling men in Boston, Mass., the past week included: G. B. Osborn, William Smith & Co.; Mr. Benton, Courvoisier-Wilcox Mfg. Co.; A. Rutherford, H. A. Kirby Co.; Harry Barrows, H. F. Barrows & Co.; Chris. Morgan, Rogers & Brother; Fred Duham, New England Silver Plate Co.; C. C. Munn, C. Rogers & Bros.

Among the travelers who arrived in Indianapolis, Ind., last week were: J. F. Townley, M. B. Bryant & Co.; W. C. Barry, Larter, Elcox & Co.; J. T. Metcalf, R. Blackinton & Co.; Harry B. Kennion, H. D. Merritt & Co.; Mr. Snow, C. C. Darling & Co.; Mr. Sandfield, R. L. Griffith & Son Co. and D. F. Briggs Co.; J. Granbery, Cutler & Granbery; M. E. Van

Bergh, Van Bergh Silver Plate Co., Robt. Moorhead, R. L. Moorhead & Co.; C. F. Willem, T. G. Frothingham & Co.; and representatives of E. S. Johnson & Co., the Riverton Silver Co. and the James H. Flagg Cutlery Co.

Travelers in Pittsburgh, Pa., last week were: Mr. Wightman, R. F. Simmons & Co.; L. Stern, Louis Stern & Co.; S. K. Huston, Martin, Copeland & Co.; Max Kollmer, for Emanuel Cohn; D. Skutch, Waterbury Clock Co.; M. L. Jacoby, Providence Stock Co.; Mr. Ford, Ford & Carpenter; Walter King, Julius King Optical Co.; Charles Roe, E. Ingraham Co.; J. A. Platt, Foster & Bailey; C. A. Boynton, William B. Kerr & Co.; John A. Abel, David Kaiser & Co.; C. A. Whiting, Whiting & Davis; C. B. Burgess, Frank M. Whiting & Co.; James A. Brown, Reeves, Sillocks & Co.; R. Hamilton, Hamilton & Hamilton, Jr.; M. Ettinger, Gattle, Ettinger & Hammel; Clarence Settle, Fessenden & Co.; A. Peabody; Manasseh Levy.

Traveling men who recently visited Louisville, Ky., were: Fred Phillips, Richter & Phillips; M. W. Smith, S. B. Champlin Co.; Ben Spier, Spier & Forshem; L. E. Smith, M. B. Bryant & Co.; Mr. Boice, White & Major; Mr. Crane, Mandeville, Carrow & Crane; W. R. Shute, Day, Clark Co.; William J. Behan, Newark Tortoise Shell Novelty Co.; H. M. Wheeler, Dominick & Haff; H. B. Beckett, Dennison Mfg. Co.; Geo. W. Mabie, Mabie, Todd & Bard; Thomas H. K. Davis, Middletown Plate Co.; Wm. A. Stuckey, The Holmes & Edwards Silver Co.; Geo. H. Linton, Howard Sterling Co.; Geo. W. White, Wm. S. Hicks' Sons; Mr. Phillips, Bloom & Phillips; E. B. Downs, Waterbury Watch Co.; L. Harry Wilcox, Wilcox & Evertsen; H. Henrich and A. Peabody.

The following traveling salesmen passed through Detroit, Mich., last week: Ed. Lindahl, L. Heller & Co.; H. Weinrich, James A. Schwarz & Co.; Mr. Williamson, for William A. Rogers; Sam Heller, L. Heller & Co.; E. Karelsen, E. Karelsen & Co.; S. D. Isaacs, American Pearl Mfg. Co.; E. Wertheimer, for A. Kiersky; Edward J. Hauck, William Schimpf & Co.; L. Harry Wilcox, Wilcox & Evertsen; A. D. Giannini, Wilcox Silver Plate Co.; A. O. Waterman, the Pairpoint Mfg. Co.; A. D. Bryant, T. G. Hawkes & Co.; J. R. Good-

win, Carter, Hastings & Howe; E. Biny, Biny, Dreyfus & Co.; S. K. Huston, Martin, Copeland & Co.; Joseph J. Sideman, Ferd. Fuchs & Bros.; Robert Welch, Welch & Miller; Mr. Smith, Smith & North; and a representative of the French and American Optical Mfg. Co.

Among the numerous seekers after orders calling on Syracuse, N. Y., jewelers the past two weeks were: A. S. Van Denburgh, the Meyrowitz Mfg. Co.; Mr. Guiler, Carter, Hastings & Howe; A. N. Dorchester, G. E. Luther & Co.; T. E. Bowne, E. Ira Richards & Co.; S. Cohn, Oppenheimer Bros. & Veith; Henry Freund; J. N. Beckwith, Jos. H. Fink & Co.; H. A. Goldman, for A. Wolff; F. C. Allen, for A. Wittnauer; E. Biny, Biny, Dreyfus & Co.; E. Shaw, P. W. Lambert & Co.; Mr. Smith, S. Cottle Co.; E. G. LeCato, J. F. Fradley & Co.; Fred. Clarkson, Snow & Westcott; R. P. Spooner, for J. N. Provenzano and Chas. N. Swift & Co.; M. Kossmann, Lazarus, Rosenfeld & Lehmann; William Gillmann, for Charles L. Dwenger; W. J. Foss, Sinner & Sherrill; Maurice Kohn, Woodside Sterling Co.; Mr. North, Smith & North; A. L. Woodland, Hayden W. Wheeler & Co.; Mr. Mullers, J. A. Jones; W. H. Bryant, T. G. Hawkes & Co.; L. Blattner; Mr. Beckwith, New York Mutual Optical Co.; Mr. Kenrick, Reed & Barton; A. F. Carter, Sloan & Co.; Alpin Chisholm, Bugbee & Niles Co.; Mr. Ford, Ford & Carpenter; E. A. Woodmaney, Potter & Buffinton; M. Klipper, Hipp, Didisheim & Bro.; Robert Welch, Welch & Miller; J. J. Rolleston, Jno. W. Reddall & Co.; Dayton F. Reed, Follmer, Clogg & Co.; Mr. Baer, for Wm. I. Rosenfeld; H. T. Weed, T. B. Clark & Co.; Wm. K. Weems, Belknap, Johnson & Powell; R. T. Supple; Theo. L. Parker, Martin, Copeland & Co.; F. C. Somes, S. O. Bigney & Co.; C. D. Ferre, L. C. Reisner & Co.; Milton S. Rodenberg, S. & B. Lederer; Charles Williams, Gorham Mfg. Co.; J. R. MacDonald, W. J. Braitsch & Co.; Mr. Reynolds, Onondaga Plating Co.; Willy Mayer, Willy Mayer & Co.; Sam Brower, for R. L. Griffith & Son Co.; B. Lesser, Lesser & Rheinauer; Mr. Rodenburg, Providence Stock Co.; Theo. Yankauer, Rees & Yankauer; C. G. Perry, Ripley-Howland Mfg. Co.; L. E. Waterman, Jr., L. E. Waterman Co.; Morris Weil; C. E. Nidetzky, C. F. Rump & Sons.



ACTUAL SIZE.

Price, \$9 per doz.

## The Latest Fad!

THE FOUR LEAF CLOVER being recognized as the emblem of Good Luck, nothing is more appropriate or handsome as a gift for lady or gentleman. The cut represents a Genuine Clover Leaf encased between two ground lenses and mounted in STERLING SILVER . . .

THE BIGGEST SELLER OF THIS YEAR.

Send 75c., with business card, for sample which can be returned if desired.

**SPIER & FORSHEIM, 31 Maiden Lane, New York.**

**Boston.**

Buyers in town the past week included: J. E. Whiting, Andover, Mass.; H. S. Hewitt, Brockton; J. A. Payson, Jr., Foxboro; E. G. Tucker, Worcester; J. G. Brown, Shelburne Falls.

Francis Appleton, who was recently injured by a fall from his horse while riding with the Myopia Hunt Club, is reported as only slightly affected by the accident, from which he quickly recovered.

Smith & Graham is the name of a new firm who have recently commenced business, with an office in the building at 375 Washington St. They will have an office in the new Jewelers' building when it is completed. Mr. Smith, of the firm, was formerly with F. G. Butler.

The estate of John F. McKay, insolvent debtor, who was charged with fraudulently obtaining goods from a number of Boston jewelers a few months ago, was sold on Saturday last to satisfy claims against him by numerous creditors. Some of the jobbers who suffered by his acts are hoping to receive a dividend on their accounts.

Miss Margaret A. Hume, an esteemed employe of A. Stowell & Co., has rounded out a quarter of a century of faithful and meritorious service with this firm. In honor of the event she was presented with a substantial check by the firm, a solid silver hair brush, comb and hat brush by the employes and a handsome silver mounted pocketbook by C. S. Cook, Jr.

The first meeting in the case of William Paul, the Boston jobber, in the Suffolk County Insolvency Court, was held Friday, and the composition offer of 40 per cent. was considered. Adjournment was made of the case to Oct. 22. Mr. Paul states that a large proportion of his creditors have already expressed themselves as in favor of the acceptance of his proposition.

D. C. Percival & Co. have decided to lease the second floor of the new Jewelers' building, and expect to remove to that location as soon as their quarters can be prepared for their occupancy. Present indications are that the building will be ready by New Year's. A number of other firms will probably follow the lead of Robbins, Appleton & Co. and D. C. Percival & Co., now that these two prominent houses have definitely arranged to change. The facade of the new structure is without exception the handsomest on Washington St., if not the finest in the entire business section, and the building promises

to become famed as the beautiful setting of a business that represents richness and beauty in its products. Charles F. Morrill is receiving many congratulations as the work progresses upon the architectural success that he and his designers have achieved.

**Philadelphia.**

James H. Hughes has returned from a visit to Reading, Pa.

Fred P. Keim, New York, spent several days in Philadelphia the past week.

Alfred H. Smith, of Alfred H. Smith & Co., New York, was a visitor in Philadelphia last week.

B. J. Baer, of the Baer Jewelry Co., Richmond, Va., made extensive purchases in this city last week.

Richard Bradshaw, alias J. Fletcher and Richard Lehman, was committed to prison by Magistrate South, on Saturday, to await requisition papers from New York. He

was arrested while attempting to pledge a diamond pin at a Christian St. pawn shop, on Friday. A diamond bracelet was also found in his possession. After being arrested Bradshaw admitted having robbed a jewelry store in New York. The prisoner said he had just arrived from that city.

Within a week the new clock tower and clock of the Wanamaker establishment will probably be completed and the clock in running order. The clock is the work of the Seth Thomas Clock Co. and cost \$2,000. The dial is eight feet in diameter. The time will be provided with a peal of bells, in connection with the clock, these being provided by the Meneely bell foundry, of Troy, N. Y. The bells weigh 5,595 pounds, the largest weighing 500 pounds. The clock tower will be illuminated from within.

Hon. John A. Rowell, formerly of the jewelry firm of Thompson & Rowell, Livermore Falls, Me., died last week.

**"A Spicy Story."**

Colored Group, 12 Inches Long.

**A Salable Piece of Pottery** and a GREAT ATTRACTION for the Window.

Price Within Reach  
of Everyone.

Manufacturers and Importers of

Art Pottery, Clocks and Bric-a-Brac for the Jewelry Trade.

*Levy & Dreyfus Co.,*

41 Barclay Street, New York.

**The Australian Opal Co.,**

**Importers and Cutters.**

**57 Maiden Lane,  
New York.**

**RUBIES, SAPPHIRES, EMERALDS,  
CATS' EYES and all kinds of  
FANCY STONES.**



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with *THE CIRCULAR* regarding any advantageous device or plan that they are utilizing in connection with their business.

### Unique Interior Store Decoration.

IN *THE CIRCULAR* of Oct. 6 reference was made to a handsome arch of oak supporting six incandescent lamps which W. E. Blocher, Chambersburg, Pa., has erected in the front part of his store. We now present an illustration of the interior of Mr. Blocher's store showing this arch. This arch, which is shown quite clearly in the picture, is a unique affair and must prove very attractive. The two figures of the familiar negro boy, at the bases of the arch, are decorative and interesting fea-

screen to cut off the reflected image. A commercial photographer of wide experience and high attainment has, however, says the *Pharmaceutical Era*, been making experiments of late in this direction, and gives as the final result of his investigation the conclusion that perfect results are almost invariably secured if a very early hour, about sunrise, be selected, and the plate given a long exposure. At such a time, when the day is fine and still, the light comes from the east, low in the horizon, and the atmosphere seems also to possess a peculiar actinism of considerable



ARCH OF LIGHTS IN THE STORE OF W. E. BLOCHER, CHAMBERSBURG, PA.

tures of the display, while the tray showing the name Blocher in the letters of which jewelry is set is also effective. The whole display is an original and attractive conception in interior store decoration.

### Photographing a Window Display.

IT is often very desirable to photograph a window display, but the difficulties attending this process are well known. A good percentage of the pictures exhibited are failures, by reason of the annoying reflection in the plate glass front, which the camera records with persistent accuracy. This defect, as well as the splotch of white where an electric lamp was allowed to burn during the exposure, is much exaggerated in any attempted reproduction for purposes of publication. One method to produce a good picture is merely a large black

help in producing a clear, sharp negative.

### Jewelers' Ideas and Schemes.

Jeweler Hohl, Mauch Chunk, Pa., offered a gold watch to the member of the Mauch Chunk base ball club having the best batting average at the end of the season. It has been awarded to "Jack" Early, left fielder.

An attractive feature of the window of the store of Bernhard Pol, Bangor, Me., is a model in bronze of "The Tuscan Fisherman," reduced from heroic size from the statue exhibited at the Paris Salon in 1889 by Frederick A. Shaw, formerly of Bangor.

Lon E. Mauzy, Indianapolis, Ind., has recently been issuing as advertising devices memorandum books, folders showing fire

alarm signals and metal watch case openers.

The following is a good reading notice ad. used by the Webb C. Ball Co., Cleveland, O.:

### CONVINCING PROOF.

Sir Walter Raleigh once made a wager with Queen Elizabeth that he could weigh the smoke of his tobacco pipe. He won by weighing the tobacco first and the ashes afterward.

In a similar manner you can weigh the value of a reliable watch by reckoning the cost first and the amount of good it does you thereafter. For there are but two values in all purchases—the original cost and the worth it proves.

During the week we will make a leader of a high grade 16 jewel movement, fitted in a gold filled case for \$16.50. This is the lowest price watch ever offered.

A trial will place its value beyond doubt.

Have one of these watches laid aside for a holiday present.

The Webb C. Ball Co.,  
Watch manufacturers, diamond importers, "Ball Building," Superior, cor. Seneca Sts.

A. W. Greely, Ellsworth, Me., has on exhibition in one of his windows a string of beads which has attracted considerable attention. The beads were worn by Mary Woodbury, who sailed over to this country in the *Mayflower* in 1620. She settled in Cape Elizabeth, Me., and the ornaments were handed down from generation to generation. They are still owned by a descendant of their former Puritan owner.

### Canada and the Provinces.

Mr. Potter, of Potter & Buffinton, Providence, and Mr. Foss, representing Sinnock & Sherrill, New York, were in Toronto last week.

John Q. Higgins, who has been for some years manager for A. Aronsberg, optician, Toronto, has resigned his position and gone to the United States.

The employees of P. W. Ellis & Co., Toronto, held their annual 10-mile handicap bicycle race on the Rosedale grounds on the 9th inst., M. C. Ellis acting as starter. W. Nugent won the time prize.

On the 11th inst. Harry Higgins, a resident of Buffalo, was caught stealing a couple of gold scarf pins in the store of Ammon Davis, Toronto, while looking at goods under pretense of wishing to purchase. The police at once recognized him as a man who was wanted for working the flim-flam game extensively. Several victims of the fraud identified him and he is held to answer four charges.

C. D. Maughan, representing the Goldsmith's Stock Co., Toronto, who has been on an extended trip to British Columbia and the Northwest, has reached Winnipeg on his return journey. He reports business on the Pacific slope as satisfactory and sales good. The boom occasioned by the development of the Rossland gold region has subsided, the era of wild speculation has given place to steady work, and business has settled down to normal conditions. Opportunities for labor being plentiful and wages good there is an increasing market among the miners.



**Providence.**

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

The directors of the Manufacturing Jewelers' Board of Trade will meet on the 22d inst.

J. F. P. Lawton, secretary of the Gorham Mfg. Co., was a visitor in New York the past week.

John T. Drinan is favorably talked of by the local Democrats as a candidate for Harbor Master.

George H. McCormick, formerly of the McCormick Co., this city, is now connected with E. H. Saxton, Boston.

William H. Draper and George H. Grant were delegates to the Republican City Convention on Saturday.

P. Bertin has begun the manufacture of a general line of cheap jewelry, including hat and stick pins, brooches, buttons, etc., at 109 Friendship St.

Edson T. Cheever, Arthur W. Stanley and David J. White were among the delegates elected the past week to the Republican City Convention at Pawtucket.

Samuel A. Baldwin, late of Baldwin, Ford & Co. and for many years salesman for Walter E. White & Co., has become an equal partner in the silversmithing business of Fessenden & Co., with Silas H. Manchester.

Representatives of the following concerns called upon the local retailers during the past week: New Haven Clock Co., Peckham Seamless Ring Co., D. C. Percival & Co., Pairpoint Mfg. Co., Bohrnes Bros., and Mr. Beckwith, Joseph H. Fink & Co.

A writ of trespass and ejectment was issued by the Woonsocket Institution for Savings against Frank W. Pettie to recover

possession of the jewelry shop on the fourth floor of 220 Eddy St. Decision was rendered in the Sixth District Court Thursday for the plaintiff for possession and costs, by submission of the defendant.

Among the foreign importations into Providence during the past month were the following: From Bremen, 8 packages of imitation stones, 3 of metalware and 1 of glassware; from Liverpool, 10 of borax, 2 of clocks, 1 of opera glasses and 14 of polishing stones; from Glasgow, 1 of silverware; from Havre, 6 of imitation stones. 8,729 barrels of naphtha were also received here.

The opening of the new, elegant, spacious salesrooms of the Bixby Silver Co. in the new Lederer building, at 137 Mathewson St., just a step down from Westminster St., recently took place. The large room extending the full length of the building and occupying half its width, is entered from the sidewalk at the side of a massive set of windows, splendidly decked with the rarest fruits of the crafts of silversmiths, goldsmiths and jewelers. Within, the main salesroom is flanked on either side with deep cases and sparkling counter receptacles.

George Lapp, who has had a jewelry store in Nassau, N. Y., has gone to Hudson, N. Y., where he will be in the employ of Elmer & Son.

The Seymour homestead in Syracuse, N. Y., was sold noon Saturday morning in the corridor of the Court House by Horace Candee, as referee. It was in the matter of the claim of the State bank against Emily M. Seymour. The place was bid in for \$10,000, the State bank being the purchaser.

**The Attleboros.**

H. S. Kramer, New York, was among the shops last week.

H. P. Kent, of F. W. Weaver & Co., has gone west on a short business trip.

The partnership between J. B. Ellis and George E. White under the name of Ellis & White, enamellers, has been dissolved.

Leo A. Heilborn and Everett S. Horton are on the list of recently elected officers of Attleboro council of Royal and Select Masters.

Fred A. Newell, of Watson, Newell Co., is dangerously ill at his home. The best of attendance from the local physicians cannot make his case other than very serious.

Clafin & Orup are nearly ready to open their machine shop for making and repairing machinery used in jewelry manufacture. They anticipate opening for business inside of a fortnight.

The Bay State Optical Co. are working busily and are well satisfied with the present volume of orders. The addition of their lens-polishing department is nearly ready; the machinery is in and the men to operate will soon be all secured.

The rumor has been persistently circulated that there was to be a very decided change in the D. F. Briggs Co. Jewelers coming in from New York and Boston report having heard of it. William Tappan absolutely denies it and says the only change yet made or contemplated is that of working nights and days instead of simply days.

W. B. Godfrey, Fenton, Mich., is closing out his business.

The Kent Jewelry Co., inc., Webb City, Mo., are out of business.

The business of John Speirs, Houlton, Me., who recently died, is closed.

**IF INTERESTED**

Our handsome, illustrated 120 page catalogue, illustrating a complete line of

**CHAFING DISHES, BRASS, COPPER AND NICKEL KETTLES,  
CRUMB TRAYS AND SCRAPERS, TEA BALLS AND STRAINERS.**



will be mailed you on  
receipt of request.



A most desirable line for  
the Jewelry Trade.



**S. STERNAU & CO., - 34 Park Place, New York.**

**DR. KNOWLES' PRIVATE**

♦♦♦♦ COURSE IN

**Optometry.**

Special Rates in the Correspondence Department.

For Terms and Important Particulars write to

**R. H. KNOWLES, M. D.**  
106 East 23d St., New York.

**A. J. COMRIE,**  
AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,  
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

**SAWYER & FAHR,**

NEWARK, N. J.

Have the call on the new brooches, scarf pins, links and charms, all in 14 Kt. gold, with either four leaf clover or forget-me-nots (natural flowers) which are the very latest novelties for the holiday trade.



THE EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## THE JEWELERS' CIRCULAR

VOL. XXXV.

CHICAGO, WEDNESDAY, OCT. 20, 1897.

NO. 12.

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

J. T. Dale has sold his property on Mohawk St., a 25-foot lot, for \$7,500.

A. L. Reach returned early in the week from an eastern trip for F. H. Noble & Co., which was highly satisfactory.

T. J. Midlen, of the Gorham Mfg. Co., went east Friday for a visit of 10 days or so at New York and the factory.

C. H. Knights & Co.: "We have been very busy the past few days, and there is quite an increase in the number of buyers here in person."

A good sized cash order for Honolulu was filled by one of our largest jewelry houses Saturday. The annexation agitation is bearing fruit.

Gancrus Bilstad, a son of Ole Bilstad, Cambridge, Wis., is attending the College of Pharmacy in this city preparing for the medical profession.

Goldsol's Diamond Palace, of Chicago, have incorporated with a capital stock of \$2,500; incorporators, L. H. Goldsol, Anna J. Curry and Clarence Olsen.

S. C. J. Peterson, Morris, Ill., who has been in ill health for some time from rheumatic troubles, has entirely recovered, and was shaking hands with Chicago friends last week.

The inquiry department of the Chicago Jewelers' Association is extremely busy these days, the daily average of inquiries exceeding 45, each inquiry eliciting from two to 10 reports.

M. A. Mead returned on the 12th from a business trip to the Puget Sound country. He found the country improving, dealers in good shape, and all looking for a good Fall business.

A. W. Sproehnle has formed an incorporated company to be known as Sproehnle & Co. for the wholesaling of jewelry. Mr. Sproehnle has selected room 65, 78 State St., as his base of operations.

Butler Bros. have renewed a five years' lease on their quarters, 230, 232, 234 and 236 Adams St., for a consideration of \$162,500, in monthly payments of \$2,708.33 1-3. Though but recently filed the deed was dated Nov. 14, 1896.

Meriden Britannia Co.: "Reports from travelers are good, and our men are having a much improved trade. The conditions are very satisfactory to us if they keep up, and we can see no reason why they should do otherwise."

Richard W. Miles, manager of the hotel department, Meriden Britannia Co., has been spending the week in Chicago. Arthur Bradshaw, representing the Meriden Britannia Co. from the factory, was in the city for a couple of days last week.

Louis Manheimer arrived in New York Friday on the steamer *Normannia*, from Bremen, returning from a four months' tour abroad, taking in all the principal points of Europe. Mr. Manheimer will be back in Chicago before the end of the week.

At the October meeting of the Chicago Jewelers' Association it was moved to hold the annual banquet between Christmas and New Year's this year, if it were found practicable to do so. Lem W. Flershem, as chairman of the committee to make arrangements, will bear the brunt of hard work, and from his past record on banquet work great things are expected of him.

The local police on Oct. 15 announced that on Wednesday they had arrested Harry Rogers, alias Dip, Joe Williams, James Flaherty and Joseph Rubinstein, four of the most notorious diamond robbers in the country. The theft of \$25,000 worth of diamonds and jewelry, which were shipped to them from New York, and for which they called at the express office here, led to the arrest.

Rev. F. G. Thearle, father of F. G. Thearle, Jr., of C. H. Knights & Co., died Oct. 12 at his residence, 601 W. 62d St. Mr. Thearle had been troubled with asthma and heart trouble for two years past, and last Winter sought relief in California without success. Mr. Thearle had been closely identified with the growth of the Englewood section of the city, and as business manager of the Chicago branch of the American Baptist Publication Society for over 25 years he was widely known in that denomination throughout the city and the northwest. A wife, two daughters and three sons survive him.

Frank Cross, Columbus, O., was met here Friday. "We had the second best month in September we ever had," said

he. "We did right well with watches, and sold a great many wedding presents, including a few fine diamond pieces. Outside of these we had good sales in all lines, and it all went to make a very fine month."

R. A. Kettle, Chicago manager of the American Waltham Watch Co., who has just returned from San Francisco, says: "I found our business, in common with all other businesses, in a most prosperous condition, due to the high price of wheat, rejuvenation of the wool industry and gold mining interests, and a restored confidence. Speaking for this market, we are absolutely unable to come anywhere near supplying the demand, especially in higher grades of all sizes. It looks as though this condition would continue indefinitely." Mr. Kettle stopped at St. Paul and Minneapolis going west, and at Denver and Omaha returning, and found there the same conditions.

Buyers in person are more numerous, and included last week: W. S. Still, Delavan, Ill.; Knapp Bros., Belleville, Ill.; Mr. Plain, of Trask & Plain, Aurora, Ill.; G. G. Case, Jackson, Mich.; S. I. Stein, Belmont, Wis.; L. J. Mills, representative Elgin Mercantile Co., Elgin, Kan.; F. E. Brand, Findlay, O.; C. E. Stewart, Minier, Ill.; Ole Bilstad, Cambridge, Wis.; James Fleming, Nashville, Wis.; G. H. Goggins, Lawler, Ia.; F. W. Gregg, Janesville, Ia.; L. N. Stoner, Garrett, Ind.; G. S. Stone, Butler, Ind.; Charles D. Mallatt, Brook, Ind.; S. C. J. Peterson, Morris, Ill.; J. A. Trowbridge, Marseilles, Ill.; G. H. Thoma, Three Rivers, Mich.; Mr. Bennett, Jr., Omaha, Neb.; also C. J. Roberts, with W. R. Bennett, Omaha, Neb.; Mr. Giddings, Clark, Giddings & Co., Sterling, Ill.; E. L. Marsh, Fort Dodge, Ia.; S. F. Ricker, Emporia, Kan.; R. P. Kiep, Joliet, Ill.; J. H. Williams, Milwaukee, Wis.; H. E. Cole, Mt. Carroll, Ia.; C. A. Cole, Winterset, Ia.; H. P. Hobbs, Des Moines, Ia.; Mr. Connoran, of Cole & Connoran, Indianola, Ia.

A. E. Harlan will open a jewelry store in Henderson, Ia.

The bank and jewelry establishment, operated by Perry P. Camp, Mukwonago, Wis., was broken into a few nights ago and considerable jewelry stolen.



**Cincinnati.**

Fox Bros. & Co. report the sales in diamonds very good and improving.

Plaut & Goettheim will close out their entire stock at auction the latter part of this month by order of the receiver.

W. H. Homuth, Bloomington, Ill., is opening a new store, which will be one of the modern concerns of the place.

Chas. F. Aries, Evansville, Ind., with his wife, has returned from a three months' trip to Europe. He is getting into harness for a good trade this Fall.

N. H. Jepson, Washington, Ind., has remodeled his store, and is putting in new goods. He has now one of the prettiest up-to-date stores in that section.

Chas. Mudge, who has been long identified with the Duhme Co., has severed his connection with that house, and has connected himself with Frank Herschede.

George Brodnax, formerly with L. C. Byrd & Co., Memphis, Tenn., is starting in for himself, and has opened up a very handsome store in that city. He is a young man of good business qualities.

Wm. Pfeuger, of Joseph Noterman & Co., has returned to stock up, and will go out again this week. The volume of sales in diamonds and mountings the past few weeks has exceeded that of any similar period in the history of this firm.

The Dueber Watch Case Mfg. Co. are opening an office in the Neave building. George Detmering will have charge of it. It is the intention of Mr. Dueber to establish a local office for the time, and after a while traveling representatives will be employed.

**Detroit.**

Henry Root, Oakley, Mich., has removed his jewelry business to Manchester, Mich.

Thomas White has commenced a manufacturing jeweler's business at 32 Lafayette Ave.

William T. Gough, with Carter, Hastings & Howe, was here last week. His

health has been poor and he is en route home to take a brief rest.

Eugene Deimel, jobber, has returned from a three weeks' sojourn in the sanitarium at Battle Creek, Mich. He received treatment for rheumatism and stomach trouble. He is reported to be convalescent.

Frank Mathauer, formerly with H. Koster & Co., this city, but now with Henry Hahn & Co., Cincinnati, visited Detroit last week. He reports a fine trade in the northern part of Ohio and in Michigan.

The following Michigan country jewelers were in the city last week: John Turck, Wayne; Herman Jacobs, Sand Beach; J. S. McLaughlin, Wyandotte; A. Crohngeyer, Trenton, and C. E. Montford, Uica.

**Louisville.**

Jas. K. Lemon is in New York.

Mary Wolf, executrix of George Wolf's estate, is still having the goods auctioned off at the old jewelry stand at 4th and Jefferson Sts. It is not yet known whether Mrs. Wolf's sons will continue the business or not.

Rodgers & Pottinger Jewelry Co. filed a suit last week against Susan F. Hanford on a \$258 judgment. It is alleged the defendant in contemplation of insolvency and with design to prefer him above other creditors executed to John B. Richardson a mortgage on certain property to secure an alleged indebtedness of \$1,534. It is also alleged that the defendant executed a mortgage to Julia McComb for an alleged debt of \$550. The plaintiffs claim that these alleged acts operate as an assignment for the benefit of all creditors.

**Indianapolis.**

Carl F. Walk has returned from New York, where he made extensive purchases.

C. M. Arnkens, Frankfort, Ind., recently moved into his new rooms in the Ross block.

A syndicate has been formed at La Grange, Ind., for the purpose of gathering

pearls, mussels and shells. The shells will be manufactured into jewelry and buttons.

Visitors to the wholesale houses last week included: A. Meissen, Cicero, Ind. A. R. Cooper, Mooresville, Ind.; and J. W. Hudson, Fortville, Ind.

G. M. C. Bartmess, optician, has removed from Clinton, Ind., to Paris, Ill., while his place in Clinton is being filled by F. D. Collett, recently from Newport, Ind.

F. M. Herron's new building, on N. Penn St., is nearing completion. He hopes to be in by Nov. 1. It will be a model jewelry establishment and the building one of the handsomest in the city.

All local traveling men were in the city last week to cast their vote for mayor of the city. They report the continued drought as having a bad effect upon trade. Many small towns in Indiana and Illinois have been reduced to ashes, and farmers are suffering for want of water. However, all that is needed to start trade is a good rain. It is thought that there will be a demand for a better grade of goods this Fall. Already there is a nice increase over last Fall's trade.

The Wadsworth Watch Case Co., Cincinnati, O., have issued an eight-page illustrated circular showing the new designs they are getting out for the holiday trade. If the jeweler has not seen it he should send for one, and get a glimpse of some of the prettiest and most attractive cases produced in many a long day. This company make a specialty of solid gold ornamentations, with diamond decorations. See their ad. in this issue before making up your stock.

Two Medals from World's Fair. Australian Opals a Specialty.  
ESTABLISHED 1869.

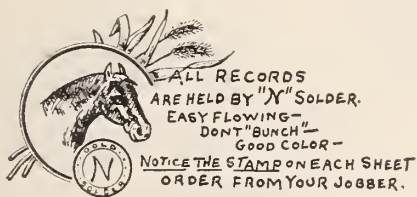
**Frederick J. Essig, Lapidist,**

and Importer and Cutter of

**Precious and Imitation Stones.**

8th Floor, Silversmiths' Bldg.

131-137 WABASH AVE., - - CHICAGO



**F. H. NOBLE & CO.,** 103 STATE STREET  
CHICAGO.  
MANUFACTURERS.

**JOHN F. TURNER,**  
**Jewelers' • Auctioneer,**  
103 STATE ST., CHICAGO, ILL.

Write for Particulars.

**TOWLE** MANUFACTURING COMPANY,  
NEWBURYPORT,  
MASS.

CHICAGO,  
149-153 STATE ST.



We make a complete Table Service in Colonial Pattern

**GENEVA OPTICAL CO.,** 69 Washington St.,  
CHICAGO.

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.



### Pacific Northwest.

Zeph Sears will open a jewelry store in Tillamook, Ore.

R. Strathern has bought out the jewelry stock of R. C. Wells, Kaslo, B. C. Mr. Wells has returned to Spokane, Wash.

Auction sales of jewelry are being held every afternoon and evening by Forester & Frizzelle at their store in Billings, Mont.

A. Weinshenk, of the San Francisco firm of Armer & Weinshenk, has been spending October interviewing the jewelry trade in Washington.

A. T. Brewer, formerly of Kalama, Wash., has removed to Adams, Ore., where he will carry beside jewelry a large stock of dry goods and millinery.

Victor Hunziker, Walla Walla, Wash., has returned home from Pendleton, Ore., where he had been running his brother's jewelry store during the latter's visit to California.

W. R. Cobb, for two years a jeweler at Castle Rock, Wash., and who recently sold out to Mr. Elwell, has moved with his family to Tacoma, where he expects to engage in the same line of business.

Wm. Klumpp, formerly a jeweler, Portland, Ore., has secured release of a realty mortgage for \$2,500. Mr. Klumpp is now in charge of the watch repair department of the G. Heitkemper Jewelry Co., Portland.

A jewelry thief arrested in Seattle,

Wash., gives his name as Carl Stolt, and he was apprehended while trying to dispose of a lot of jewelry, consisting of a lady's gold watch, four rings and a pair of gold sleeve buttons.

Joseph Mayer & Bros., manufacturing, wholesale and retail jewelers, Seattle, Wash., have sold their retail department on Second Ave. to A. B. Graham and L. L. Moore for \$8,500. This business will be conducted under the firm name of Graham & Moore.

The jewelry store of Jerry Wilson, Roseburg, Ore., was burglarized recently, and watches and jewelry to the amount of \$200 taken. Entrance was effected by cutting away the putty and taking out a pane of glass in one of the rear windows. The police have no clew of the thieves. From the position of the tray of valuable jewelry left in the store it is supposed they were frightened away before completing the job.

### Kansas City.

J. N. Wilson has opened a new jewelry store at 1620 W. 9th St.

Geo. W. Leafley has decided to open a new store in Burden, Kan.

G. H. Edwards, of Edwards & Sloane Jewelry Co., returned last week from an extensive trip. He reports trade as very good in the west.

The store of C. I. Maule, Strong City, Kan., was robbed last week. One of the

robbers was shot by Maule's son, Alex, but escaped and no arrests have been made.

J. Anstone's jewelry store, at 914½ Union Ave., was entered by thieves a few days ago, during the absence of the proprietor and the following taken: Forty gold rings, three silver rings, two silver watches, 12 ladies' chains and \$30 in American money.

Owing to the abundant crops all through the Western States and dollar wheat, business this Fall has increased over 50 per cent., especially so in Kansas and Nebraska. Woodstock, Hoefer & Co. have had to put an extra traveler in the Kansas district. Edwards & Sloane Jewelry Co. have had to keep their shop running day and night for the past few weeks.

During last week, which was carnival week in this city, all the jewelers had their stores decorated and also had fancy window decorations. Jaccards had in their windows the prizes for the Flower Parade which were trimmed with the carnival colors. J. R. Mercer had his large front windows tastefully decorated with natural flowers, intermingled among which were diamonds and pearls.

The following out-of-town visitors were registered at jewelers' headquarters last week: Walter Sperling, Seneca, Kan.; S. S. Calhoun, Purcell, I. T.; A. J. Killer, Wells-ville, Kan.; A. J. Sheiber, Frankfort, Kan.; W. W. Whitesides, Liberty, Mo.; W. H. Meyer, Lawson, Mo.; L. Hoffman, Leavenworth, Kan.; J. P. Walker, Joplin, Mo.; W. P. Bard, St. Paul, Kan.; E. E. Hoffman, Phillipsburg, Kan.; J. B. Colby, Topeka, Kan.; J. S. Reed, Lancaster, Mo.; B. S. Witham, Yates Center, Kan.; V. R. Marshall, Greenfield, Mo.; H. S. Zinn, Hutchinson, Kan.; Franz Bernhardt, Butler, Mo.; H. B. Bechtal, Augusta, Kan.; W. C. Sellers, Medicine Lodge, Kan.; Theo. Burkhardt, Trenton, Mo.; M. Cox, Mt. Vernon, Mo.; J. B. Hayden, Topeka, Kan.; Carl Hunnius, Leavenworth, Kan.; Bert Hollenback, Spring Hill, Mo.; B. R. Smithers, Cameron, Mo.; B. R. Peden, Marionville, Mo.; H. L. Laskey, Sterling, Kan.; Geo. W. Kates, Florence, Kan.; H. H. Pratt, Fremont, Neb.; I. Eller, Richmond, Mo.; Otto Bucklund, Ossawatimie, Kan.; H. N. Price, Chanute, Kan.; A. R. Peters, Eureka, Kan.; J. P. Hoff, Webb City, Mo.; J. C. Armstrong, Ottawa, Kan.; A. B. May, Horton, Kan.; Wm. Wright, Webb City, Mo.; A. H. Edwards, Miami, Mo.; Will Hudson, Winfield, Kan.; Geo. Mitchell, Marshall, Mo.; C. S. Morrison, Olathe, Kan.; L. Megede, Richmond, Mo.; Jno. Gilles, Ft. Scott, Kan.; A. F. Zimmerman, Warrensburg, Mo.

## THE BELL WATCH CASE CO.



Sell you direct at manufacturers' prices, give you **exclusive agency** for your town and publish a complete catalogue for you including Rings, Chains, Charms, Silverware, etc. Write for proposition and agency.

It pays to have a line that your competitors and the general stores cannot get.

Prices have advanced slightly but still lower than any other line.

**THE BEST GOODS ON EARTH  
FOR THE MONEY, AND THE  
KIND THAT SELL.** . . . .

To boom your holiday trade allow us to help you advertise your business.

Corrected price list and illustrated circular and full details on request.

**THE BELL WATCH CASE CO., Cincinnati, Ohio.**

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THIS IS THE TRADE-  
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**NEUHAUS, LAKIN & CO.,**  
GOLD AND SILVER SMITHS,  
CINCINNATI, OHIO.

NEW YORK OFFICE,  
14 E. 17TH STREET. \*

LONG DISTANCE TEL.  
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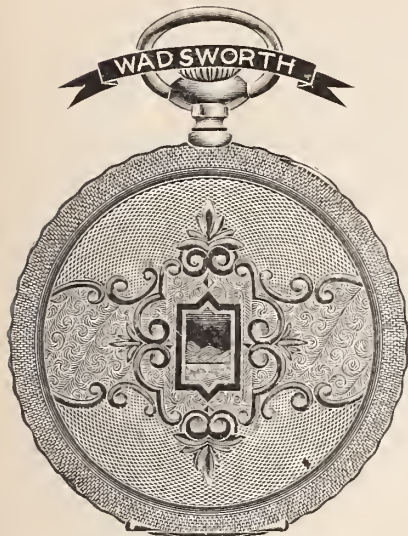
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# GOLD IS WHAT YOU WANT.

You get it on **Wadsworth Gold-Filled Cases.**

14-k. 0, 6, 16 and 18 Size.



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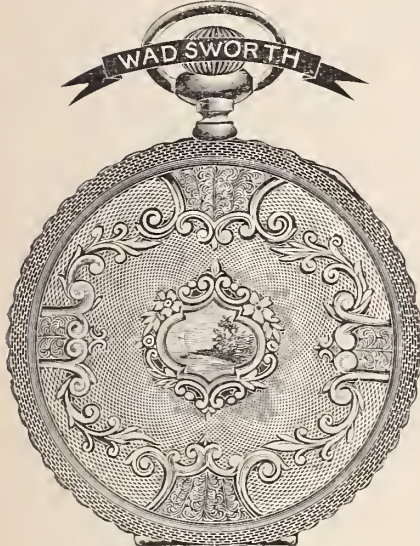
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ASK  
TO SEE  
THE  
RAZZLE  
DAZZLE  
CENTER.

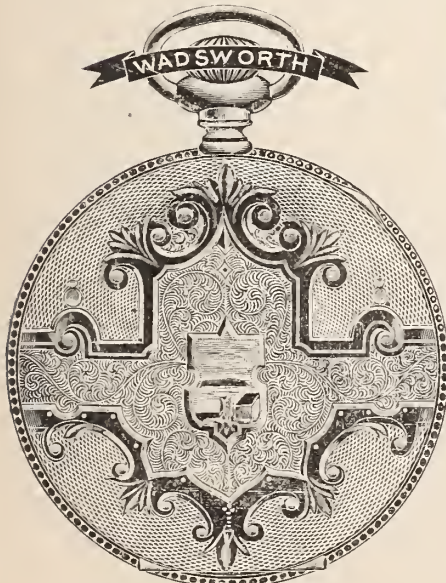


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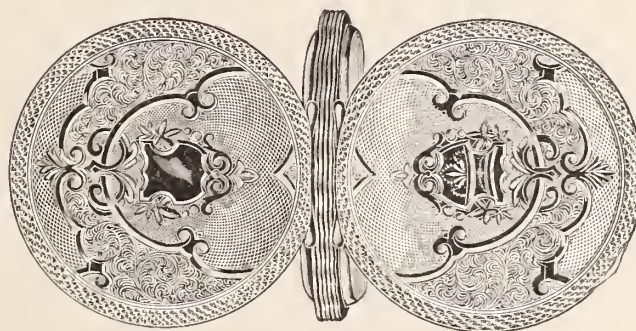
IT WILL  
DAZZLE YOU  
AND  
FASCINATE  
YOUR  
CUSTOMERS.



1213



1206



1202



1187

## Wadsworth Watch Case Co.,

FACTORIES AND  
GENERAL OFFICES,  
NEWPORT, KY.

NEW YORK OFFICE:  
11 JOHN STREET.  
CHICAGO OFFICE:  
COLUMBUS BLDG.



## News Gleanings.

A. G. Tansley, Darby, Pa., has removed to 890 Main St.

W. T. Dean has started a jewelry store in Nephi, Utah.

G. W. Miller, Weatherby, Pa., is holding an auction sale.

Henry Shultz has opened a jewelry store in South Bend, Ind.

J. Everts, Seward, Ill., has added a line of jewelry to his stock.

F. W. Wochler is the name of a new jeweler in Waverly, Mo.

J. Mayer & Bros., Seattle, Wash., have given a bill of sale for \$8,500.

J. M. Austin has opened up a new stock of jewelry in Lockwood, Mo.

T. C. Beardsley, Holdrege, Neb., has canceled a bill of sale for \$200.

Ely & Cook have opened an attractive store in Oklahoma City, Okla.

George Bornholtz, Sioux City, Ia., has given a chattel mortgage for \$125.

C. O. Burgen, Coffeyville, Kan., has transferred his business to his wife.

E. A. Hindenlang, Ogden, Utah, has paid off a chattel mortgage for \$450.

W. Edmonds, Topeka, Kan., has given a chattel mortgage for \$429 on his fixtures.

W. F. Hammond, Greenport, L. I., N. Y., is selling off his stock of jewelry at auction.

Wm. P. Bard & Co. have decided to go out of the jewelry business in Junction City, Kan.

The Blue Jewelry Co., Nashville, Tenn., have moved from N. Summer St. to Church St.

Judgment for \$1,500 has been entered against the late Van Cott Jewelry Co., Omaha, Neb.

C. F. Richards will remove his entire stock of jewelry from Phillipsburg, Mon., to Seattle, Wash.

Wm. Hunt, Uniontown, Pa., last week took a trip to Philadelphia, Baltimore and Washington, D. C.

Elmer A. Bassett has purchased the entire stock of jewelry and fixtures of A. C. Thorpe, in Wahpeton, N. Dak.

Dr. William E. Dodd, of Butte, Mont., announces that his brother will start a lens grinding plant in that city.

The entire store of J. P. Arnolds, Flagstaff, Ariz., was burned out a few days ago and he lost his stock of jewelry.

Mr. Randall, a former resident of Egan, S. Dak., has returned to town and has opened up a watch repair shop.

Thieves broke into the store of Pollard & Whackman, Oregon, Wis., last week and stole about \$200 worth of jewelry.

Insurance companies are repairing Ed. Neubauer's jewelry store, Iron Mountain, Mich., damaged by fire some nights ago.

The creditors of the Speck Jewelry Co., Milwaukee, Wis., with claims amounting to nearly \$20,000, receive a dividend of 23.9 per cent. Judge Johnson has ordered the discharge of the assignee, Charles M. Anderson.

E. E. Shreiner recently opened an optical business in Vineland, N. J. He was formerly with Queen & Co., Philadelphia, Pa.

Ross & Penrose have succeeded to the business of H. J. Dale, 3100 Cottage Grove Ave., Chicago, Ill. Mr. Dale will devote his entire time to his Clark St. store.

A partnership has been formed between M. A. Gray and Daniel A. Dillingham to open a jewelry store on Center St., Old Town, Me., under the firm name of Gray & Dillingham.

The Dueber-Hampden works, Canton, O., are running 70 hours a week. Skilled workmen are arriving in Canton from eastern and western points to add to the force of these works.

Geo. R. Daniels, Olean, N. Y., has removed to a new store at 182 Union St. Brussels carpet, heavy draperies and a dark room for optical examinations are some of the new features.

The Morgan Jewelry Co., who are conducting a wholesale business in Des Moines, Ia., have recently considerably increased their space in the Observatory building, where their offices are situated.

Twenty watches, 18 gold chains, about 150 pairs of cuff buttons and some other jewelry were stolen from the jewelry department of G. Fred Connel, in the store of Connel & Graves, Fulton, N. Y., last week.

W. R. Bowles, editor of the *Dade County Advocate*, Greenfield, Mo., was in Kansas City last week and exhibited a fine pearl of a rich purple color, which experts said was worth about \$100. It was found in the Sax River near Greenfield, where several other pearls have been found.

The jewelry store and barber shop of George Havens, Atlanta, N. Y., was entered by burglars a few nights ago, and a quantity of jewelry and watches, razors and barber tools taken. An entrance was affected by breaking a window in the rear of the store, and then taking out the fastener and raising the window.

On complaint of the Singer Mfg. Co., Fred. C. Sands, Sayville, L. I., N. Y., who has been a jeweler at Greenport, Sag Harbor and other places, and has been agent for the complainant company, was arrested in Sayville Oct. 9 charged with being \$600 short in his accounts as agent, having sold machines and given no return, as alleged.

Ed. and Ulysses DeMoulin, manufacturers of society goods, Greenfield, Ill., have purchased the entire outfit of J. J. Huber & Co., manufacturers of badges and seals, and gold, silver and nickel platers, of St. Louis, Mo. The entire outfit they will ship to Greenfield. J. J. Huber and W. J. Huber have engaged with the Messrs. DeMoulin.

The store occupied by the Hampden Mercantile Co., Westfield, Mass., has been leased by Wetherill & Hollister, jewelers, who will take possession early in November. They purchased the large stock of crockery and glassware belonging to the Hampden company and will dispose of it

at auction sale before removing their jewelry stock into the store.

## Connecticut.

P. T. Ives, Meriden, is fitting his Wallingford jewelry store with handsome show cases and fixtures.

Alvinsa H. Case, who was buried in Forestville Oct. 14, with imposing Grand Army ceremonies, was one of the most valued employes of the E. N. Welch Mfg. Co. for 35 years.

Jeweler Samuel H. Kirby, New Haven, was vice-president of New Haven's big food and health exposition, which closed Oct. 16. It was the most successful affair of the kind the city ever had.

Jeweler Ernst Schall, Hartford, mourns the death of his wife, who died Oct. 11, leaving an infant born Oct. 10, who died the same day also. Mrs. Schall was born in Hartford, April 20, 1862. She leaves one child, Frederic George Schall, who is 8 years of age.

Samuel Dodd, secretary and treasurer of the Wilcox Silver Plate Co., Meriden, says that business has improved considerably over what it was earlier in the year. The factory is being run on full time, and more men are employed than were employed last year.

The Meriden Britannia Co. report that business is a good deal better than last year. Confidence has increased, and there is a healthier outlook. The company are employing all the first class men they can get, and are running full time. In some of the departments overtime is being made.

Simpson, Hall, Miller & Co., Wallingford, are operating their sterling silver department 12 hours per day, making two hours overtime. The company have received several large orders for this line of their producing, which necessitates the employment of more labor and an increase in the working time. The Simpson Nickel Silver Co., Wallingford, are handling unusually large orders.

By a regrettable eccentric performance of the types the word physicists was erroneously printed physicians in the 20th line of the third paragraph of a reprint of a paper of Charles F. Prentice, published in this journal last week. The sentence should have read: "The supreme scientific authority in optometry is at present undoubtedly vested in physicists and a certain highly respected class of ophthalmologists, yet, in my opinion, even these should not be given a legalized prerogative to practice optometry, unless the legitimate established opticians' vested right thereto is befittingly recognized within the terms of any law which may be intended to establish the desired future standard of qualification and privilege in this State."

K. Knudson, Stanwood, Wash., will move in a few days into a new building being erected for him in that city.





## Dials for Tower Watches.

BY FRED. T. HASCHKA.

AT the last meeting of the Philadelphia Horological Society Fred. T. Haschka read a paper bearing upon the enormous clock to be erected on the Philadelphia public buildings. His paper treated mainly of dials, as may be seen from the following:

When we consider the amount of thought, money, engineering skill, etc., that has been spent in erecting that fine building, which stands at the intersection of Market and Broad Sts., we horologists naturally feel confident that there will also be some day a clock in that beautiful tower, which will not only be a masterpiece of construction, but will also eminently serve the general public as a standard of time.

No doubt the most important feature in a public clock is its dial. Any one having given attention to this point will be rather surprised to find that there has not been any radical improvement in that part of a clock since its change at the beginning of the 18th century from the 24 hour division to that of to-day.

It will naturally be argued that the public would not be able to read the time if a radical change in the shape of a dial were made; but when we, however, look at the numerous inventions and innovations that science, trade and commerce constantly force on the public, then we realize that it is rather quick in utilizing new and practical ideas.

Dials, as a rule, have the Roman kind of figures, which are radially arranged around it and for distinctness of seeing the time they are about the worst kind that could have been used for public clocks.

The Roman figures all consist of straight lines, which are more or less pointing towards the center of the dial and therefore make it often difficult to distinguish the respective places of the two hands.

Arabic figures would have been much better, as they consist, largely of curves. They would not interfere so much with the minute hand, as it only covers a small part of them.

A still better way would be to have the Arabic figures vertically arranged on the dial, that is the 1 and 6 being radial and the other figures parallel to those two, in fact, placed vertically. In this case there would only be the 1 of the figure 12 that will interfere with the perfect distinction of the minute hand.

The position of the 12 numerals being well known, in some notable cases they have been entirely omitted. The tower of the post office in Melbourne, Australia, has a fine and costly clock, which strikes the hours and quarters, as the Westminster clock, and has also a carillon which plays several tunes. The dial of this clock has no numerals at all, but instead of them there are 12 circular discs of white opal glass of about the same shape as numerals would occupy, and which are fitted in a blue glass ring that has the same form as the ring where the 12 numerals generally are on. The center is of white opal glass and so is the rim that carries the divisions for the minutes. This makes a very distinct dial, the hour hand sweeping over the white center, and the

minute hand over the minute division and the blue rim with the 12 white opal disks.

The post office tower of Sidney, Australia, has a clock similar to the Melbourne one, except that the dial has only a minute division and 12 radial spokes indicating the place of the numerals and between which opal glass is fitted. These dials are in respect of distinctness far superior to ordinary ones, particularly at night when illuminated; and the proper illumination of a public clock dial is of prime importance, as artificial light must be liberally supplied to be effective.

I think there is still room for improvement of public clocks, so as to enhance the possibility of reading the time at great distances. The present shape of the dial will allow this only in a limited way. A much better way of indicating the time would be by appearing and disappearing numerals, which show the respective hours of the day through an opening in the wall of the tower, and the number of minutes by another below the first one.

These numerals could be made almost half the size of a dial in tower clocks; they would require less illumination than a dial and would be less influenced by the wind and weather.

The advantage of such a way of showing the time will be apparent when we compare it to the ordinary dial, where the minute hand, by necessity, sweeps over the minute division at some distance from it and an observer looking at it from various points will read the time in a rather uncertain way.

The construction of such an automatic clock should not give great trouble, considering the enormous progress this country has seen in the art of devising and construction of machinery.

There is another way in which the usefulness of a clock in the tower of the City Hall of Philadelphia could be increased, should the present system of keeping those electric lights on the top of the tower burning all night be retained in future. The clock could be made to turn off the electric current of these lights just a minute before the full hour and turn it on again at the completion of the full hour, so marking the beginning of the hour to a second.

These lights being visible for a greater distance than 50 miles would give a time standard whose usefulness could not be overestimated and probably prove to be a boon to navigators on the Delaware, in noting the variation of their chronometers.

## Cycle of the Sun.

A cycle of the sun is a period of 28 years, after which the days of the week again fall on the same day of the month as during the first year of the former cycle. The cycle of the sun has no relation to the sun's course, but was invented for the purpose of finding the dominical letter which points out the days of the month on which the Sundays fall during each year of the cycle. Cycles of the sun date nine years before the Christian era. If it be required to know the year of the cycle in 1882 nine years added will make 1891, which, divided by 28, gives the quotient 68, the number of cycles that have passed, and the remainder 15 will be the year of the cycle answering to 1882.

## Workshop Notes.

**Cocking Springs.**—Watch springs of thick and narrow wire are apt to cockle with large vibrations, while springs of wide and thin wire keep their shape and are more rigid. It is of even greater importance that the springs of marine chronometers, subjected to the tremor of steamships, should be of wide and thin wire.

**Pinning in Short Springs.**—A short spring as a rule requires to be pinned in short of complete turns, and a long one beyond the complete turns. In duplex and other watches with frictional escapements, small arcs of vibration and short springs, it will be found that the spring requires to be pinned in nearly half a turn short of complete turns. The marine chronometer springs are found to isochronize better and act more true when pinned in about a quarter of a turn short of complete turns.

**Polishing Steel Pieces.**—Large steel pieces, such as in lever and repeater racks, which are not solid, and springs should be shellaced to a brass clock and polished underhand; a flat surface is first obtained by rubbing with fine emery on a glass plate; afterward with coarse rouge on a bell metal block. The work is then finished off with diamantine on a zinc or grain tin block. The diamantine should be well beaten up on glass with as little oil as possible. Such parts as rollers and collets are polished in the same way. Levers are pressed into a piece of willow held in the vise and polished with a long, flat bell metal or zinc polisher, moving the polisher instead of the works.

**Short Arcs.**—It is remarkable that while in watches the difficulty is generally to get the short arcs sufficiently fast, precisely the reverse is the case with the marine chronometer, in which the trouble is usually to get the short arcs slow enough. The escapement is not responsible for the difference, because pocket chronometers follow the same rule as watches with lever escapements. The size of the pivots in proportion to the size of the balance is partially the cause, for in very small watches where, of course, the pivots are relatively large, the slowness of the hanging position is proverbial, and a shorter spring by a turn or two has often to be substituted. Very quick trains should be avoided on this account.

A. V. Hart, Freeport, Ill., has given a bill of sale.





## Horological Inventions.

### CLICKWORK WITH RECOIL.

Paul Roener, director of the horological school in Chaux-de-Fonds, says the *Journal Suisse d'Horlogerie*, has received a patent for a clickwork with recoil. The click *s* lies in a recess of the barrel bridge and carries a pin *s'*, upon which acts the circular click-spring *m*. The hole *c'*, in the click, is long like a slot, and surrounds a pin *c*, which may be located either in the barrel bridge or in the eye of the click-spring. Fig. 1 represents

FIG. 1.

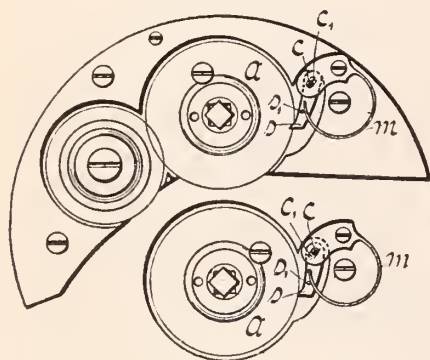
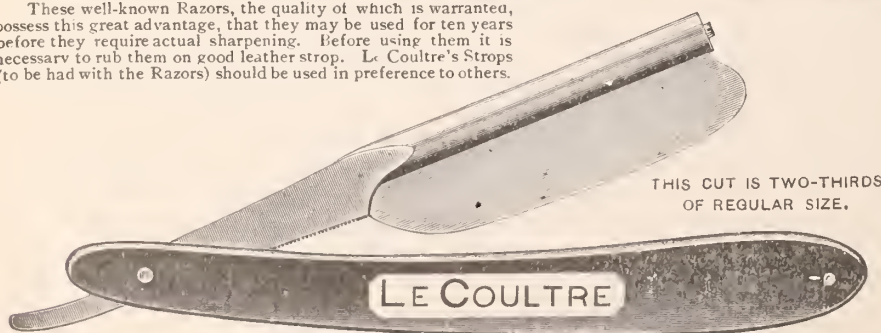


FIG. 2.

the clickwork in repose, when the spring has been wound; fig. 2 during the winding; in the former case the click is pushed back and with its back pressed against the side of the recess; in the second, however, it is pulled forward in the direction of the motion of the winding wheel *a*. Consequently by this simple arrangement, which constituted one of the novelties of the National Exposition, in Geneva, in 1896, the click will invariably at the end of the winding permit a small recoil of the barrel ratchet, whereby an over winding of the mainspring and thereby the so-called banking is entirely prevented.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



**MATHEY BROS.. MATHEZ & CO.,**

SEND FOR  
PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane N. Y.

### WATCH WITH INDEPENDENT BARREL.

THE CIRCULAR learns from the *Journal Suisse d'Horlogerie* that J. Rothfils, Soleure, Switzerland, has obtained a Swiss patent for a novelty, by which the barrel can be withdrawn from the movement without taking down the movement. Figs. 1 and 2

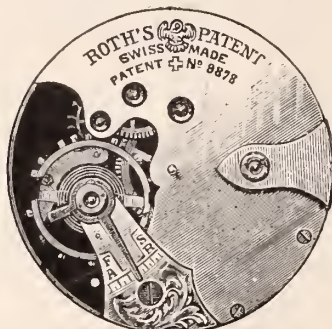


FIG. 1.

will readily explain the device. The barrel can be moved by means of a sliding piece running within grooves underneath the plate, and is thereby rendered independent from the other movable pieces. Every watchmaker will readily understand the convenience of this arrangement, which

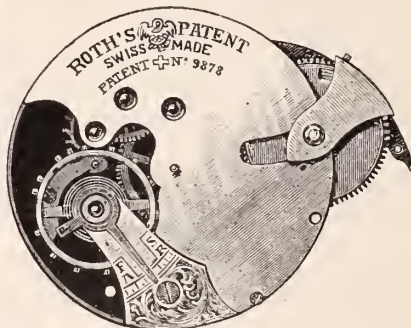


FIG. 2.

renders the taking down of the whole movement unnecessary when, say, a mainspring has to be put in. Fig. 1 represents the movement with barrel in place; Fig. 2 shows the manner of withdrawing it after having loosened one screw. The movement shown is a lever, and may be a stem or a key winder, in a hunting case or open face. It is averred that excellent results of timing are produced with it.

## Horological Queries.

GUELPH, Ont., Oct. 5, 1897

Editor of THE JEWELERS' CIRCULAR:

Do you think Claudius Saunier's "Treatise on Modern Horology" would be too hard to understand for a person having about five years' experience at the bench, or is it easy to understand? Between what years did the article, "Practical Hints on Watch Repairing," by Excelsior, appear in the *American Jeweler*? We have all the back numbers for about twenty years back. Yours truly,

F. A. MCBRIDE.

ANSWER:—We think correspondent ought to be able to read understandingly Claudius Saunier's "A Treatise on Modern Horology." The work is exhaustive, but not more technical in phraseology than the more condensed works on horology; in fact it is, in our estimation, easier reading than are such condensed works, because it treats each subject from its very foundation. The language is simple, and the arrangement of subjects and chapters systematic and clear. We have no doubt that a person who has had five years' experience at the bench, provided he is naturally intelligent, would be greatly benefited by a careful study of this work. 2. The series of articles entitled "Practical Hints on Watch Making," by Excelsior, did not appear in the *American Jeweler*, but in THE JEWELERS' CIRCULAR, from April, 1875, to 1881, there being 70 parts composing the whole.

SYRACUSE, N. Y., Oct. 9, 1897.

Editor of THE JEWELERS' CIRCULAR:

Noticing your article on old watchmakers and their work, would be pleased to know at what period Edw. Hawkesworth, Cork, made watches? Yours, very truly,

C. EDWARD EAGER

ANSWER:—No records we have furnish the name of Edw. Hawkesworth, of Cork. The only Hawkesworth of whom we have record is John Hawkesworth, a member of the Clockmakers' Company in 1709. This is probably not the man to whom correspondent refers. If he will write to the Clockmakers' Company, London, England, he may be able to obtain some clue to Edw. Hawkesworth. Can any reader furnish any information regarding Edw. Hawkesworth?

The Dueber-Hampden factory has just put in hand another batch of 10,000 of the "400" movement and will have the goods finished in time for Christmas trade. The "400" is as much smaller than the o size as the o size is smaller than the 6.

## DIES and CUTTERS

To be Perfectly and Safely  
Hardened,

Must be Heated in a

## GAS ANNEALING OVEN.

Send for Pamphlet.

E. P. REICHELME & CO.,

JEWELERS' TOOLS. 23 John Street, New York.

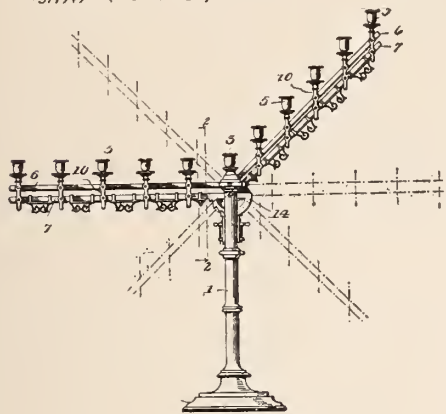


## The Latest Patents.

ISSUE OF OCT. 12, 1897.

**591,466. LENS.** LOUIS GATHMANN, Chicago, Ill. Filed June 11, 1895. Serial No. 552,451. (No model.)

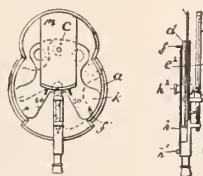
**591,557. CANDELABRUM.** JOHN MARKOWSKY, Philadelphia, Pa. Filed May 24, 1897. Serial No. 637,949. (No model.)



In a candelabrum, the combination with the upright standard and adjustable arms pivoted thereto and consisting each of two parallel bars, the parallel bars of each arm being pivotally connected together by the stems of candle-holders, of a segmental ratchet at the inner end of one bar of each arm, and a sliding spring-actuated pawl to engage each segmental ratchet to hold the arms in various adjustments, said pawls being attached to the upright standard beneath the ratchets in position to engage their respective ratchets.

**591,617. OPHTHALMOSCOPE.** JAMES T. BRAYTON, Chicago, Ill. Filed Nov. 24, 1896. Serial No. 613,327. (No model.)

The combination with a disk, provided with a series of lenses with like signs, varying by single dioptries, of a disk with two opposed series of lenses whereof one series begins with plus nine and the other series with minus ten, each starting near the same radial point



and running in a direction opposite to the other set of lenses, and each lens axially coincident with the series of lenses in said former plate, a central stud for said disks, means to axially coincide and hold any of said contrary signed with any of said first series of lenses, a concave peep-holed mirror axially coincident with said lenses when ranged for use.

**591,746. COMBINATION POCKET-BOOK.** DANIEL DUSART, JR., Syracuse, N. Y. Filed April 24, 1897. Serial No. 633,758. (No model.)

**591,761. CYCLOMETER.** EDWIN HART, Waterbury, Conn., assignor to the Waterbury Watch Co., same place. Filed May 29, 1896. Serial No. 593,637. (No model.)

**591,762. CYCLOMETER.** EDWIN HART, Waterbury, Conn., assignor to the Waterbury Watch Co., same place. Filed Oct. 30, 1896. Serial No. 610,616. (No model.)

DESIGN 27,712. SPECTACLE-BRIDGE. GUS-



DIES AND HUBS CUT FOR ALL KINDS OF MEDALS, BADGES, PORTRAITS, CRESTS, COATS OF ARMS, BUTTONS, SILVERWARE AND JEWELRY.



EMBOSSING PLATES FOR FANCY STATIONERY AND LEATHER. WAX SEALS AND SEAL PRESSES. DESIGNS AND ESTIMATES FURNISHED ON APPLICATION.

**VICTOR D. BRENNER,**  
ART DIE CUTTER  
AND MEDAILLEUR,  
108 FULTON ST., NEW YORK.



## Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the right kind.

## Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

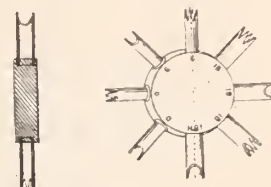
These boxes have handsomely polished cases in all kinds of woods, and can be sold from \$7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.



TAV A. BADER, Rochester, N. Y., assignor to the E. Kirstein's Sons Co., same place. Filed July 7, 1897. Serial No. 643,762. Term of patent 14 years.

DESIGN 27,713. WATCHMAKER'S TOOL



HENRY ZIMMERN, New York, N. Y. Filed April 23, 1897. Serial No. 633,559. Term of patent 7 years.

## EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Oct. 12, 1897.

**233,097. WATCHMAKERS' LATHE CHUCK.** CALEB HOPKINS, Waltham, Mass.

**233,106. STYLOGRAPHIC FOUNTAIN PEN.** CHARLES SPRING, Hyde Park, Mass., assignor to Spring, Robinson & Co., same place.

**233,155. STYLOGRAPHIC PEN.** ABRAHAM W. LOZIER, New York, N. Y.

**233,158. GEM-SETTING.** HERBERT G. MACKINNEY, Providence, R. I.

**233,185. MEDICINE SPOON.** THOMAS M. BAKER, Washington, D. C.

**233,186. BRACELET.** WALTER BALLOU, North Attleborough, Mass.

**233,249. RAILROAD TIME PIECES.** DAVID P. HOYLE, Pittsburg, Pa.

**233,299. SLEEVE AND CUFF BUTTON.** LEVI H. THOMAS, Chicago, Ill.

Expiring Oct. 19, 1897.

**233,336. STEM-WINDING WATCH.** PAUL DROZ-JEANNOT, Fils, Brenets, Neuchâtel, Switzerland.

**233,364. PROCESS FOR TREATING REAL OR IMITATION PRECIOUS STONES, &c.** FRANCIS ED. MEYER, New York, N. Y.

**233,405. WATCH-CASE.** FERDINAND EPHRAIM, Bodie, Cal.

**233,422. ART OF ORNAMENTING HOLLOW METAL ARTICLES.** CHARLES E. MASON, Attleborough, Mass.

**233,423. SEPARABLE BUTTON.** CHARLES E. MASON, Attleborough, Mass.

**233,537. TABLE CLOCK.** FRANK E. MORGAN, New Haven, and JOHN A. EVARTS, West Meriden, assignors to the Bradley & Hubbard Mfg. Co., West Meriden, and Jerome & Co., New Haven, Conn.

**233,539. CARVING FORK.** ALBERT H. NORTH, Bridgeport, Conn. assignor to James D. Frary, same place.

**CROUCH & FITZGERALD.**  
Jewelry Trunks  
and Cases.



161  
Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
723 6th Ave.,  
NEW YORK.



# Merit.



And there lived once upon a time a man who was not rich, but who wanted to acquire riches in a hurry. So he went into business and sold cheap articles, poorly made, and charged a great profit. And for a time all went well. But, at last, people discovered his dishonesty and they bought of him no more, and he went to the poor house. And another man there was, who, too wanted to acquire wealth. So he set about and went into business and sold meritorious goods, well made, and charged but little profit. And in course of time all the people went to his store and bought of him only, and he grew rich and happy.

And that last man's policy is OUR POLICY to a "T."

## Fahys Honest 14k. Gold Cases

are meritorious articles, because we recognize the wisdom of making meritorious goods and no others, put as much, if not more gold in them than any other case now in the market contains, and sell them at reasonable prices.

Have you seen our new line of cases—these solid gold bow and joint goods?

### JOSEPH FAHYS & CO.

**Established 1857.**

**FAHYS BUILDING,**

**NEW YORK.**

# Style.



Often times a man goes to a tailor and pays \$30 for a suit of clothes, only to discover next day that a friend of his bought one for \$20 which fits and looks a great deal better. The fact is, that his friend's suit has "style" about it, while his own has not.

The same thing applies to Watch Cases. Take two cases of equal value, and the one may be a delightful sort of watch to carry, while the other is clumsy, ungainly and ungraceful. One thing that we have always prided ourselves on is, that

## Fahys Honest 14k. Gold Cases

are not only meritorious goods, but they are also stylish.

There is that "peculiar something" to them which invariably appeals to the man who "knows a good thing when he sees it." We have an experience of over forty years in making watch cases. We know precisely the way to make a watch case look graceful and stylish, both as to shape and ornamentation.

Forty years of our business life has been devoted to developing this method, namely: to produce stylish watch cases. Judging from the testimonials which we receive constantly from the trade, we are inclined to believe that we have pretty nearly succeeded. Don't you think so?

Have you seen our new line of cases—these solid gold bow and joint goods?

### JOSEPH FAHYS & CO.

**Established 1857.**

**FAHYS BUILDING,**

**NEW YORK.**



# BAWO & DOTTER,

Importers, Manufacturers and Commission Merchants,

26, 28, 30 and 32 Barclay St., New York.

**We Carry Everything Adapted to  
the Wants of the Jewelers.**







## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW IMPORTATION  
OF  
BOHEMIAN GLASSWARE.

**E**NDEMANN & CHURCHILL now carry for the first time an assortment of decorated Bohemian glassware in addition to the French and German china which they import. The glass which has just been opened, and is now displayed at their store, 50 Murray St., New York, does not include any vases nor small novelties, but is confined strictly to table stem ware of various kinds. In this ware everything from the small cordial to the champagne glass may be found in iridescent, clear crystal or colored glass, ornamented with many styles of gold decoration. Sets of many kinds, including a dozen or more glasses, may be found cased in satin lined boxes. They are especially suitable for the holiday demand for presentation pieces.

SUCCESSFUL LINES  
OF  
WILLETS' BELLEEK

**A**CCORDING to Wicke & Pye, selling agents, 26-32 Park Place, New York, the most successful lines of Willets' Belleek, this season, are the larger and more expensive pieces, especially the bowls and tankards with raised gilt decoration. Small novelties are still popular with the jewelry trade, but larger pieces are in greater demand than ever before. In the Niland Cut Glass Co.'s products, shown by the same firm, is a new cutting, the "Diadem," whose most conspicuous feature lies in the absence of the fan effect from the design. While now shown principally on bowls, the cutting will soon appear in a full line of all the articles carried by this firm.

SEASONABLE LINE  
OF  
DRESDEN CANDELABRA.

**H**INRICHS & CO. are finding a ready sale in the jewelry trade for the seasonable line of Dresden candelabra which they now show at 29-31 Park Place, New York. These pieces are for table or mantel use and are decorated in light colors and in Delft shades, with the small Dresden flower work and large

Dresden figures. A pretty assortment, including many sizes, may here be found.

AHRENFELDT'S LINE  
OF REAL  
VIENNA PORCELAIN.

**T**HE collection of real Vienna just imported by Chas. Ahrenfeldt & Son, 52 Murray St., New York, contains some of the most beautiful colorings and artistic decorations ever shown in this ware. No longer are the vases held down to the shapes made familiar by years of constant application, but now for the first time they appear in forms that are both new and exceedingly graceful. It is in the colorings, however, that the most pronounced innovations have been made, for instead of the red for which the ware is famous, the bulk of the pieces in this collection are in a most beautiful turquoise tint, a color never before used on this pottery. The body colorings also cover the pieces to a less extent than they used to, giving more extent and prominence to the panels of figure decoration. Among the articles shown are vases, urns, jugs, bon bon dishes, puff boxes and jewel and trinket cases.

CRIMPED NAPPIES,  
BOUQUET VASES  
AND VINAIGRETTES.

**A** NEW line of crimped nappies, ranging from the five to the eight inch sizes, is among the most popular features of the display of cut glass made by Wm. H. Lum, 44 Murray St., New York. Other pieces of note are the new bouquet vases in the star and prism cutting, mounted with sterling silver, and the two styles of elaborately cut 12 inch candelsticks just introduced. In the engraved glass vinaigrettes (a line that may be called Mr. Lum's specialty) the clover design and a new head effect are proving very successful with the jewelry trade.

A. L. TUSKA, IMPORTER  
OF  
ORIENTAL GOODS.

**A.** L. TUSKA, importer of Japanese and Oriental ceramics and art goods, has taken the entire building at 55 Murray St., New York, into which his business, now at 620 Broadway, will soon be removed. Pending the removal Mr. Tuska is selling off his stock at the Broadway store.

## How Relics Are Made.

**T**HERE are people who make a good living by manufacturing ancient relics and selling them as the real article. It is just as likely as not, for instance, that those "tiles from Pompeii," which you cherish so much, were made at the shop which I visited the other day. I was quite astonished at the dexterity with which my host could mold and finish an article that could easily be taken for work done by fingers which have been dust for centuries past. For my own edification he produced in a few minutes a tear vial which would deceive the eyes of any expert. He started on an old medicine bottle. This he warmed over the gas, and then using a blowpipe he made the bottle glow with fire until it began to fuse. Presently the bottle had lost all its symmetry, and the sides were irregular. Then quickly throwing the molten glass into some reddish powder, he twisted it about with a pair of pincers; taking it out he started blowing once more, making the glass fuse again, and with a second pair of pincers what was once the bottom of the bottle was drawn out into the shape of a cone.

After rasping the entire surface, the vial, still hot, was whisked through some powdered resin. Next it was dipped into gold powder, silver powder, and also some aniline dye. Another fusing took place, the mouth of the mutilated bottle was twisted into small scallops with a little instrument similar to a pair of crimping tongs, and there before me was a beautiful tear vial, such as one would expect to see in a guarded case in a museum. "That will fetch about eight or ten shillings," said the maker, "and I purchase bottles like the one from which it is made at about three shillings a hundred." In the next room were all kinds of objects, such as battle-axes, tools of all countries, work benches, plaster molds, armor, tiles, hanging lamps, and these were all used by the craftsman who had so lately astonished me by the exhibition of his cleverness. In one corner was a heap of broken bronze figures, both of men and animals, such as one might purchase new for about five or six shillings at any furniture shop. I was informed that they had been bought for the price of the old metal, and that before they

THE RAMBLER.



**The Connoisseur.***(Continued from page 51.)*

left the shop again they would fetch six or eight times their real value. I espied a heap of old broken steel files, and asked what they were used for. "Oh, they are melted and hammered into Venetian daggers," was the reply. "This hilt of a dagger," I continued, "looks very ancient. I suppose this is the real thing, which you use as a model when making yours?" My host smiled, and I knew I had again been deceived. "That," said he, is no pure silver; it is full of lead inside. You are right in saying it looks old, but, believe me, I cast that myself three days ago, and to give it the worn appearance it presents I sprinkled it with nitric acid, and then washed it off at once."

Statuettes of all descriptions were in the shop, every one of them "antique," though not one had seen the daylight from the outside of the workshop. "Yes, it's a valuable collection," said he, "and you would hardly believe me when I tell you they were everyone of them made from that rubbish heap you saw just now."

Art novelties in Italian ware, consisting of vases, plaques, fruit pieces, covered boxes and the like, represent such celebrated factories as Ginori, Cantagalli, Savina and others.

**Imports of Pottery, Porcelain, Marbles and Bronzes.**

ARTICLES AND COUNTRIES	AUGUST.		EIGHT MONTHS ENDING AUGUST.	
	1896.	1897.	1896.	1897.
Earthen, Stone and China ware (dutiable):				
CHINA, PORCELAIN, PARIAN AND BISQUE—				
Not decorated or ornamented .....	\$133,420	\$69,465	\$1,075,989	\$1,071,200
Decorated or ornamented .....	872,038	545,107	4,844,384	4,841,530
All other .....	28,405	22,897	290,994	219,254
Total .....	\$1,033,863	\$637,469	\$6,210,471	\$6,131,984
EARTHEN, STONE AND CHINAWARE, Imported from—				
United Kingdom .....	\$370,915	\$187,410	\$2,854,266	\$2,665,948
Austria-Hungary .....	79,914	45,426	401,980	361,581
France .....	179,391	111,250	931,070	1,029,225
Germany .....	331,684	236,497	1,650,921	1,767,127
Other Europe .....	17,443	11,774	95,958	57,499
Japan .....	45,622	41,281	226,296	221,439
Other Countries .....	8,894	3,831	49,950	24,165
Total .....	\$1,033,863	\$637,469	\$6,210,471	\$6,131,984
Marbles, and Manufactures of .....	\$41,907	\$60,474	\$581,124	\$632,564
Bronze Manufactures .....	\$49,990	\$28,797	\$315,844	\$356,231

**Fashions in Art Goods.**

New leather card cases are embellished with enamel, mounted in gold and elaborately jeweled.

\*

There is nothing more attractive in the whole range of glass ware than objects in rock crystal with flowering designs wrought with intaglio cutting.

\*

Mahogany curio tables with glass sides

and bronze ormolu finished mountings, compete for favor with curio cabinets in Vernis-Martin and solid mahogany.

\*

Among the usual collection of useful articles for the table, entree plates in Dresden china deserve a special mention.

\*

Cut glass brandy and whiskey flasks are finished with a wide band of silver around the middle, and have silver mounted stag horn stoppers.

ELSIE BEE.

*The Largest  
The Best Selected  
The Most Complete*

*Stock  
...Of...*

*Bric-a-Brac,  
Fine China,  
Glassware, Etc.,  
For Jewelers.*

Special attention is called to our Beautiful Assortment of

*Rich Silt Austrian Glassware.*

Also a Unique Collection of

*Metal Tankards, Tumblers and Mugs.*

*Our Specialties*

Made expressly for the  
Jewelry Trade from

*Our Own Factories*

*At Limoges and Altrohlau.*

And Many Other Lines, too numerous to mention.

Come Early, and get the Cream of the Selections.

**CHARLES AHRENFELDT & SON**

50, 52, 54 MURRAY ST.,

NEW YORK.

PARIS, LIMOGES, CARLSBAD, BERLIN, LEIPZIG.

**FERDINAND BING & Co.,**

10 Washington Place, New York.

Unusually fine and complete display in our

*Clock and Bronze  
Department.*

An assortment of the

**Newest and Most  
Salable Goods.**

**Marble Statuary and Artistic Potteries.**



## Trade-Mark Information.

Note—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

ST. JOHNSBURY, Vt., Oct. 7, 1897.

Editor of THE JEWELERS' CIRCULAR:

Can you tell me whose trade mark this is? It is found on a solid silver tea spoon which I wish to match.

What is the price of your book of "Trade-marks." Kindly reply at once as I wish to order half



dozen spoons. The mark is domestic I know.

Yours truly,

C. E. SIMANTON.

ANSWER:—The trademark above is that of Frank M. Whiting & Co., North Attleboro, Mass. It is illustrated on page 51 of "Trade-marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co. The price of this work is \$3; the book and one year's subscription to THE JEWELERS' CIRCULAR, \$3.50. This book contains over 1,900 marks, and should be in the hands of every progressive jeweler. Many such jewelers already have it.

ILION, N. Y., Oct. 12, 1897.

Editor of THE JEWELERS' CIRCULAR:

Send you with this letter a swivel of chain. We would like to know the maker.

Yours, respectfully,

GEO. H. P. STONE.

ANSWER:—The makers are W. H. Bell & Co., Attleboro Falls, Mass. The stamp on the swivel is

## W. H. B. & CO.

which is recorded on page 81 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

MILWAUKEE, Wis., Oct. 8, 1897.

Editor of THE JEWELERS' CIRCULAR:

I have sent you by to-day's mail an old silver charm. It has a trade mark as follows: A stamp of a unicorn, with the figures, 13, above it. I would like to find out when it was made. Please return it as soon as possible and oblige, with many thanks to you, respectfully,

E. BACHMANN.

ANSWER:—The charm was made in this century in (Schwäb) Gmünd, a town 28 miles east of Stuttgart, Wurtemberg, Germany. The figure 13 refers to the quality of the silver according to Cologne weight, viz.: 13 parts of fine silver and three parts of alloy, making up the 16 parts, of which the Cologne mark, or half pound, consisted.

A contract of conditional sale may stipulate that any payments on account of the price shall be forfeited as damages for the failure of the purchaser to complete the contract; but in the absence of such stipulation the seller must either pay back or tender the money received, before taking possession of the property.

The sending of circulars to all persons having dealings with a partnership, announcing the retirement of one of the members, will not relieve him from liability for a debt subsequently contracted in the partnership name with one who had no notice of his retirement, and who had had no previous dealings with the firm.

## For Jewelers:



Toilet and  
Manicure  
Sets.

Desk Sets.  
Vases. & &

Complete sample line shown at our show-rooms in Trenton. Mail orders will receive prompt attention. Catalogue of Forms sent on application.

The Ceramic Art Co.,  
Trenton, N. J.



## A GOOD LINE FOR JEWELERS.

Flemish Stoneware,  
Steins and Jugs.

The Most Salable Goods  
This Season . . . .

Send for sample package contain-  
ing assortment of 29 pieces. \$44 net.

Endemann & Churchill,  
50 Murray Street, New York.





# Dresden China



—“Crossed-Swords” brand at that—in hundreds of pretty novelties; the sort suitable for small gifts, favors or whist prizes, as well as practical vessels for use upon the table. ENTREE PLATES in these decorations are now very popular and brighten up the whole dinner service.

We would be glad to make you up a little sample line or quote you prices on the different pieces. Don't think they are high priced—they're not.



## Hinrichs & Company,

Makers and Dealers,

29, 31, 33 Park Place, New York.

**Willels Art Belleek China:**  
First! The Rest: Nowhere.



Write for illustrations and particulars to  
**WICKE & PYE, 32-36 Park Place, New York.**

**Are You Handling It?**



**The Niland Cut Glass Co.'s Products**

*Write without delay.*

**WICKE & PYE,**  
32-36 Park Place, New York.

**J. S. O'CONNOR,**  
Manufacturer of

**American Rich Cut Glassware,**

ALL HAND FINISHED.

FACTORY,  
HAWLEY, PENN'A.

N. Y. OFFICE,  
39 UNION SQUARE.

## Fine Art Pottery,

French China and Glassware.

SUITABLE FOR

WEDDING AND HOLIDAY GIFTS.

**CHAS. L. DWENGER,**

IMPORTER,

35 PARK PLACE,

NEW YORK.

## FOSTORIA GLASS CO.,

MOUNDSVILLE, W. VA.,

MANUFACTURERS OF

**POMADES** IN ALL STYLES AND  
SIZES IN CUT.

Cigar Jars,

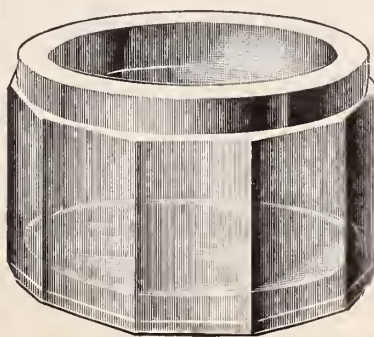
Brush Holders,

Mucilage Pots,

AND ALL GOODS OF THIS CHARACTER  
FOR MOUNTING.

NEW YORK OFFICE:

**66 W. BROADWAY.**



No. 4. POMADE.



# LOUIS STRASBURGER'S SON & CO

DIAMONDS AND COLORED STONES.

16 MAIDEN LANE, N.Y. ~  
103 STATE ST. CHICAGO.  
25 BOULEVARD HAUSSMANN, PARIS

**JEWELERS** contemplating buying their Fall and Holiday goods, will do well to call upon us and personally inspect our well assorted stock. Send business card for our

**Monarch Catalogue No. 52.**

**R., L. & M. FRIEDLANDER,**

30 MAIDEN LANE, NEW YORK.

**BAWO & DOTTER,**

26-32 BARCLAY ST.,  
NEW YORK.

WE OFFER AT THE LOWEST  
PRICE

A FULL LINE OF  
**ELLIOTT'S**  
CHIMING MOVEMENTS.

AND OF  
Hour and half hour move-  
ments with brass or painted  
dials.

We show more than 25  
different designs of chiming  
mantel clocks.

TRAVELING CLOCKS  
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FRENCH CLOCK  
SETS  
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PORCELAIN CLOCKS

ENGLISH CLOCK  
MATERIALS.



**SOUVENIR SPOONS.**

...All Localities...

Belts, Chain Purses, Everything for Summer.

**CODDING & HEILBORN CO.,**  
NORTH ATTLEBORO, MASS.



**35 YEARS OF  
HONEST RETURNS**

IS OUR GUARANTEE OF SATISFACTION  
TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

**JOHN AUSTIN & SON,**  
ASSAYERS, REFINERS AND SMELTERS,  
74 & 76 Clifford St., Providence, R.I.

*John Hancock*



144 PINE ST., PROVIDENCE, R. I.

**Plated Seamless Wire  
and Aluminum Solder.**

**UNITED STATES SMELTING AND REFINING WORKS.**

**M. WOLLSTEIN,**

**SWEET SMELTERS AND ASSAYERS. OFFICE 25 JOHN STREET, NEW YORK.**

Works: 3, 5 and 7 Oliver St., Newark, N.J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER. SOLE MANUFACTURER PHOENIX FLUX.  
Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.



**Are You in Business for \$ & Cents?**

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of **SMELTING, REFINING AND ASSAYING.** We are confident you will obtain better results.

**CONLEY & STRAIGHT,**  
236 Eddy Street, PROVIDENCE, R. I.  
N. B. JEWELERS' SWEEPS A SPECIALTY.



**S. O. BIGNEY & CO.'S**

High Grade Chains lead in style, finish and quality, and as quick sellers.

**ASK FOR THEM.**

**Important**

We are offering our extensive lines imported prior to July 26th at prices

**UNDER OLD DUTY**



**Immense Stock**

**Enameled Regulators,  
Traveling Clocks.**

**Hall Clocks**

**Gilt Sets,  
Bronzes, Vases, Enamels.**

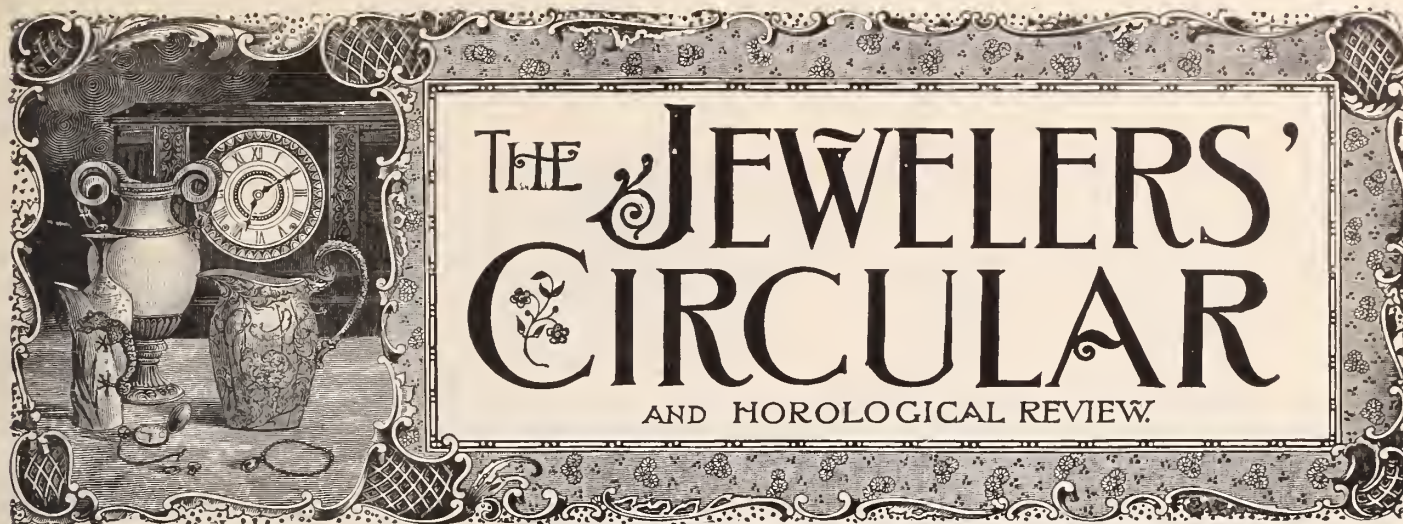
Sole Agents to the Trade for  
**J. J. Elliott & Co., London.**

**Harris & Harrington,**  
32 & 34 Vesey St., - - New York.

**DIAMONDS** Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, **DIAMONDS**  
Cor. Maiden Lane, N. Y.

IMPORTERS — AND CUTTERS OF **Diamonds** **Arnstein Bros. & Co.** 65 Nassau St. NEW YORK. Cor. John.





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VOL. XXXV.

NEW YORK, WEDNESDAY, OCT. 27, 1897.

No. 13.

## SHELLS SCIENTIFICALLY AND ARTISTICALLY CONSIDERED.\*

THE most superficial study of ethnography proves that, during the childhood of many races of both hemispheres, shells have been important objects of personal adornment with peoples living near the seashore. The first appearance of them as such in historic times, so far as research has as yet made evident, is during the period B. C. 2500 to B. C. 2000, when they were constantly threaded on string, and worn as necklaces by some hitherto but little known invaders and conquerors of ancient Egypt, now generally supposed to be Lybians, two of whose cemeteries were for the first time explored in A. D. 1894, by Prof. Flinders Petrie, who for distinction has named them the "New Race," in the district about Negadeh, not far from Thebes. These aliens occupied the land of the Nile contemporaneously with the seventh, eighth and ninth native dynasties of kings, and not only seem to have had no written language of their own, but to have had a curiously retrograding influence on the Egyptians, whose art degenerated, and whose monuments became nearly silent.



ETRURIAN SHELL, SHOWING SIDE.

Several thousands of tombs containing human remains were opened, showing that the dead were not embalmed, but buried in a crouched-up position, wearing their jewelry, with their flint instruments,

\*Adopted from the Art Journal (London).

knives, harpoon heads, and slate objects carved in the forms of birds and animals, and other valued things about them. Four of these necklaces may be seen in the

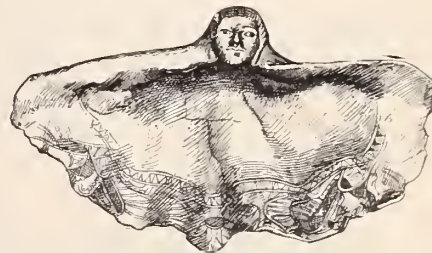
OLD ITALIAN CAMEO.  
(HERCULES KILLING THE NEMEAN LION.)

Fourth Egyptian Room in the British Museum, one being made entirely of white, water-worn univalve shells, and two others of shabby bivalves (*Circe corrugata*, from the Red Sea?), broken bits, and one entire univalve (*Sigaretus Naticina papilla*), mixed with blue beads, and the fourth is a string of 10 cowries with the domed backs cut off.

This fashion, which does not seem to have been admired nor adopted by the Egyptians, can be traced yet further back, into prehistoric times, to the Period of the Mammoth and Reindeer, and in case Q, in the Central Saloon of the British Museum, among various kinds of pierced teeth, are three or four very wave-worn varieties of pierced shells and case P contains a great many periwinkles (*Littorina littorea*), a broken cowry, and a bivalve, an arca, and a nearly flat piece of shell bored at two ends, all found in A. D. 1863, at La Madeleine, in one of the caves of Dordogne.

Doubtless these wonderful, enduring, though apparently fragile homes of dead mollusks appealed to the innate love of beauty in man, and when he sought for something wherewith to gratify his vanity, nothing came so ready to his hand, nor could be so easily strung as these treasures of the shore; but it is curious that these old-world folk should not have made a more careful selection and chosen perfect specimens. Modern savages of the Asiatic islands, Polynesia, and elsewhere, rarely use broken pieces, and their shells have the fine polish peculiar to all such products of a hot climate; but they are partial to certain species, such as three or four kinds of cowries, olives, or rice shells, portions of white cones, pearl or wing shells (*Avicula margaritifera*), clams for armlets, bubble shells (*Bulla Atys naneum*), Venus' ear shells (*Haliotis*), and the smooth nautilus.

The *Cypraea annulus*, of which specimens were found by Sir A. H. Layard in the ruins of Nimroud, is worn by Asiatic islanders, and also used for weighting their fishing nets and for barter. Specimens of another cowry (*Cypraea moneta*) thickly threaded together entirely cover a large and remarkably neatly made fetish box,

ETRURIAN SHELL, SHOWING CARVED HEAD  
AND ENGRAVED LINES.

the sacred emblem of "Adma Orisha" of the worship of "Eleda, the genii of the head," from Lagos.

In December, 1893, Prof. Petrie began  
(Continued on page 51.)



**Cheap Goods are not the Best,**  
**But the Best Goods are Always the Cheapest.**

And this is unmistakably true in regard to

**Silver Plated Flatware.**

The name and reputation of the maker is the barometer of the quality.

**ROGERS & BROTHER, WATERBURY, CONN.,**

has always stood for the **best**. Their goods have been made and sold throughout the length and breadth of the land for fifty years and it is their reputation that has brought into the market all the various brands of inferior "**Rogers**" goods, many of which are stamped with an arrow, which designates that they are seconds.

Let the trade be on their guard and buy only the Genuine Goods stamped

**★ ROGERS & BRO., A. 1.**

and they will obtain goods that will give their customers perfect satisfaction and help to build their own reputations.

If you have not yet received our Catalogue No. 49 send for one.

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**ROGERS & BROTHER,**

**16 Cortlandt St., New York.**

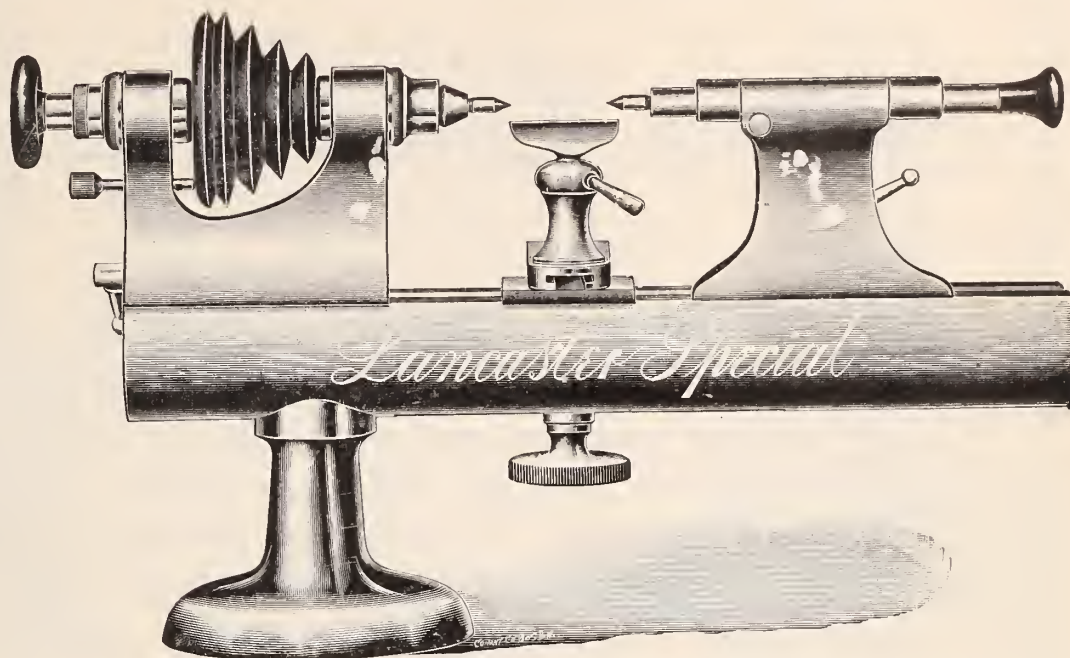
# The Lancaster Special Lathe, including 6 wire, 1 screw, 1 taper chuck, with 6 cement brasses and belting.

Price,  
\$26.00.

Terms:

6% 10 days

30 days net.



This Lathe has no equal among low-priced lathes, and there is none better amongst Genuine American Lathes, except the "RIVETT."

The Imitation Lathes do not compare with it at all.

See for yourselves the construction. Exactly the same as all the best American Lathes, with Hardened Steel Bushings, in fact, the actual Rivett Spindle as it was before they got out their latest improved bearing. The Cone is fastened to the spindle by a screw and is made in every way the same as all other American Lathes.

We guarantee this lathe fully in every particular, and the manufacturers have authorized us to offer a \$1,000.00 reward to any man who can show a lathe that is in the market to-day, with more or better work than there is in the "Lancaster Special" Lathe. Always, of course, excepting the "Rivett" which there is no lathe to equal.

**Don't** accept an imitation when the "Lancaster Special" can be had for \$24.44, Net Cash, buy a Lathe of any kind before getting Our Prices. forget, we carry a full and complete line of Rivett's Goods, and can serve you promptly. forget that our stock of Foot Wheels, Polishing Lathes and Work Benches are complete. forget that our Tool and Material Departments are alive with staple stock at correct prices.

**L. C. REISNER & CO.,** Successors to **EZRA F. BOWMAN & CO.**

IMPORTERS, MANUFACTURERS AND JOBBERS,

**WATCH MATERIAL, TOOLS AND SUPPLIES, x Lancaster, Pa.**



# Earnest Endeavors...



WHEN earnest endeavors fail, there is "something wrong in Denmark." A business firm who earnestly endeavors to do its best, be it making shoes, or steam yachts, or watch cases, is bound to succeed in the end. A continuance, then, of such earnest endeavor insures lasting success ❧ ❧ ❧

A reason for the prosperity of the...

## Brooklyn Watch Case Co.

is to be found in the foregoing statements. They invariably earnestly endeavor to do their best. They always expect to do so; and the unequalled high grade of the goods they produce is evidence of the success attending their endeavors ❧ ❧ ❧



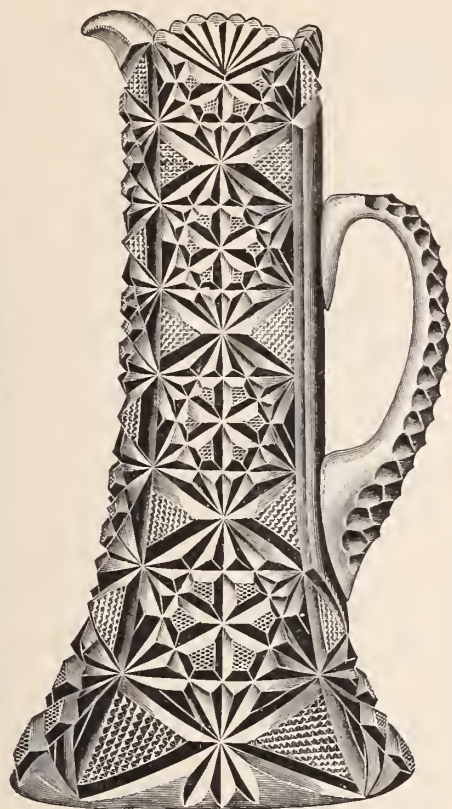
## Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.





# Cut Glass

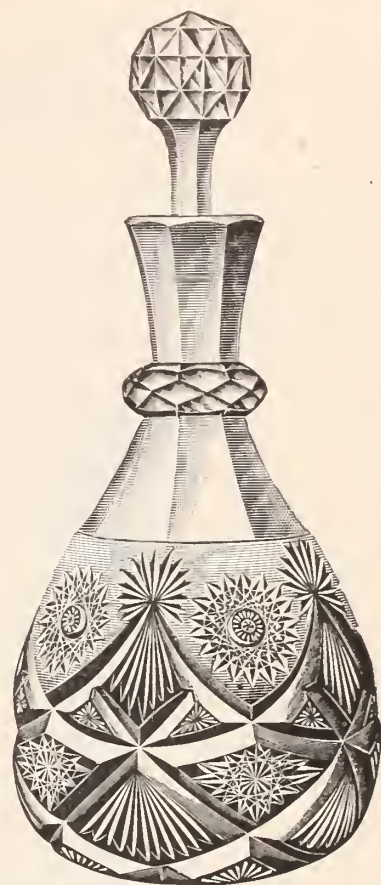
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## Mounting.

Special, new cuttings constantly coming out. We make our own blanks so can give the trade exactly what they want. The famous Mt. Washington Glass Works are owned and operated by ourselves.

**Lots of New Pieces in  
Hollow and Flatware, China,  
Lamps, Novelties.**

**PAIRPOINT  
MFG. CO.,  
NEW BEDFORD, MASS.**



**A WORLD  
OF TRUTH**



**In a  
Single Line:**

**“Waite-Thresher’s Goods Sell.”**

WAITE, THRESHER CO., PROVIDENCE, R. I.



# R. Wallace & Sons Mfg. Co.,

## BRANCHES:

New York, 226 Fifth Avenue.

Chicago, 109 Wabash Avenue.

San Francisco, 120 Sutter St.

Factories: Wallingford, Conn.

Be sure every article bears the Trade Mark

1835—R. WALLACE—A1



SUGAR SPOON.



BUTTER KNIFE.



CREAM LADLE.

MADE IN  
STANDARD,  
SECTIONAL and  
TRIPLE PLATES.

*The...*  
*"Joan."*

1835—R. WALLACE—A1.

## Laid at Rest.

### Last Sad Rites in Memory of Jacob Bunn, Sr.

SPRINGFIELD, Ill., Oct. 19.—At 3:30 o'clock yesterday afternoon the last sad rites in memory of the late Jacob Bunn, Sr., were held at the family residence. The interment took place in the family lot at Oak Ridge Cemetery. The funeral service was attended by hundreds of the sorrowing friends of the deceased, no obsequies held in late years in Springfield having been so largely attended. In addition to the hundreds of personal friends who had assembled, many who had never enjoyed the personal friendship of Mr. Bunn, and others who were acquainted with him only in a business way, were gathered with the bereaved. The assemblage was an attestation of the regard in which the deceased was held by the citizens of the community in which he had so long occupied a prominent part.

The service was conducted by Rev. T. D. Logan, pastor of the First Presbyterian Church. For almost 10 years the minister had enjoyed the personal acquaintance of the deceased and it was with more than usual sympathy that he performed the solemn rites. After a brief epitome of the lifework of Mr. Bunn, the pastor read several scriptural selections. Doctor Logan took for his text Ecclesiastes viii, 8: "There is no man that hath power over the spirit to retain the spirit; neither hath the power in the day of death." He said, among other things:

"If I should be asked to name the most striking characteristic of Mr. Bunn which has impressed itself upon me during the nine years I have enjoyed the pleasure of his acquaintance, I would reply 'Power over the spirit.' A man of untiring industry and energy, by sheer force of will he kept himself actively engaged in the business affairs of this community long after the period at which many would have felt that they had earned a right to rest. That which characterized his later life was undoubtedly the secret of his entire career. For about 60 years he has been identified with the business interests of Springfield and of central Illinois. He has thrown his energies not only into his own business, but also into many enterprises designed to promote the public welfare. He early recognized the fact that success could be achieved only by hard work, and he never spared himself. The disposition all feel at times to abandon an effort in the face of difficulties he overcame by sheer force of will.

"We often do injustice to active men by asserting that activity is natural to them. We do not give them credit for overcoming obstacles from which others weakly turn aside. The career of Mr. Bunn ought to have a strong influence over our young men, so many of whom are appalled by the hardships and self-denial which must be undergone by one who would succeed in the face of present conditions in the industrial and commercial world. They need to be reminded that the men who are now passing off the scene met and overcame difficulties far greater than any which confront us to-day. They must learn that reverses in business do not excuse one from making repeated and determined efforts. Undaunted energy and persistence in work will always be demanded of those who would meet bravely and discharge faithfully the responsibilities of life.

"While bearing testimony to the power of will which was possessed to so marked a degree by Mr. Bunn, I must not leave the impression that he was stern and unbending in his dealings with

others. His liberal benefactions, both public and private, attest his kindly interest in his fellow-men. Although not a communicant, he appreciated the value of the church to the community, and was a large contributor to religious as well as to secular benevolences. But it was within the sacred precincts of the home, where it was my privilege to know him best, that he displayed most fully that kindly and considerate disposition which was entirely consistent with his energetic life. He loved his home, and was always to be found here outside of business hours. Since the death of his beloved wife he has been the center of this home life, and his departure has left a void here which none can fill."

The minister read selections from the Psalms and from the New Testament. After a fervent prayer the long cortege wended its way to Oak Ridge Cemetery, and the remains were laid to final rest. The casket was borne by Harry Bunn, George Bunn and Jacob Bunn, Jr., sons of the deceased, and Hon. Frank H. Jones, a son-in-law.

The *Illinois State Journal*, of Oct. 17, said editorially of the late Mr. Bunn:

"Whenever the inevitable overtakes such a character as the distinguished citizen of Springfield who passed away yesterday, the faithful chronicler of current affairs does not fail to observe and comment upon the event, and the *State Journal* would be derelict if it should make an exception of Mr. Jacob Bunn, and neglect to devote a portion of its editorial space to-day to one of the strongest and most valuable characters which has been identified with the upbuilding of the city of Springfield.

"Jacob Bunn was of no ordinary mold. In mind, in character, in energy and in perseverance he was fitted for leadership in any field of activity he might choose to enter, and in capacity he was exceptionally qualified for the business to which he directed his best energies. His capacity and his integrity so impressed themselves upon those with whom he had constant dealings as to bring him prominently to the front, not only in local business circles, but throughout the State of Illinois and in neighboring States.

"Mr. Bunn enjoyed a foremost position among the financiers of Illinois. Others have reaped greater advantages from the expenditure of Jacob Bunn's energy and money than was permitted to him, and many a citizen may remember with gratitude the part he performed in founding and developing many of the enterprises of importance which have given employment and income to hundreds of the working people of this city and county. During his most active business career he was doubtless the most important man in this community.

"In his domestic relations Mr. Bunn was singularly happy. The noble woman whose wifely counsels aided him with judicious inspiration preceded him by several years to the final rest. She made the home as nearly ideal as mortality can hope to achieve, and the happiness of his hearthside no doubt contributed materially to the remarkable longevity which is a conspicuous feature of Mr. Bunn's career. Those who knew him best will mourn him most, but thousands of citizens of Springfield will pause to regret that one who has done so much for the city might not have remained longer among them, and that he might have been spared still longer to the companionship of his loved ones."

J. J. Weinfurter, New Orleans, La., on Nov. 17 will celebrate the 25th anniversary of his commencement in the jewelry business in that city. To every visitor on that day to his establishment, at Conti St. and Exchange Alley, will be presented a handsome souvenir.

## Fashions in Paris.

### Dresses Adorned with Jewels—Jeweled Buckles.

PARIS, France, Oct. 15.—Real or imitation jewelry is freely used to complete the effect of an elegant dress or gown. Ladies' tailors and dressmakers seem thoroughly to understand that they cannot give to any of their best works a thorough finish without the help of jewels. A pretty *toilette de ville* in fine satin cloth of a violet tinge, with a straight collar and frill to match, has its bodice adorned with *cabochon* rubies coursing down in diminishing sizes. The front of the plain skirt exhibits a peaked design pointing downwards and consisting also of *cabochon* rubies. A small toque, to match, in gathered violet velvet of a deep hue, has on the side an aigrette of the same color, but of a paler shade, sprinkled with tiny rubies and diamond dust and fastened with an ornament of a *ferrure* pattern formed of diamonds and rubies. A rather wide carcan chain in pierced dull gold enclosing at regular intervals pieces of glowing red enamel, surrounded with tiny pearls, encircles the collar of the dress. The waistband, in deep violet velvet, is soberly decorated with gold, enamel and pearls in the style of the collar chain.

Jeweled buckles for hats and bonnets are of an oval, round, square, lozenge or polygonal shape. Some show a deformed square having its four sides bent in and pointing toward the center. They exhibit spikes of various lengths shooting all around like sunrays. A pretty pattern shows a succession of narrow wings of different sizes, spread and arranged so as to give the effect of a conventional fern. Bonnets are also adorned with rows of pearls placed sidewise in a rippling line.

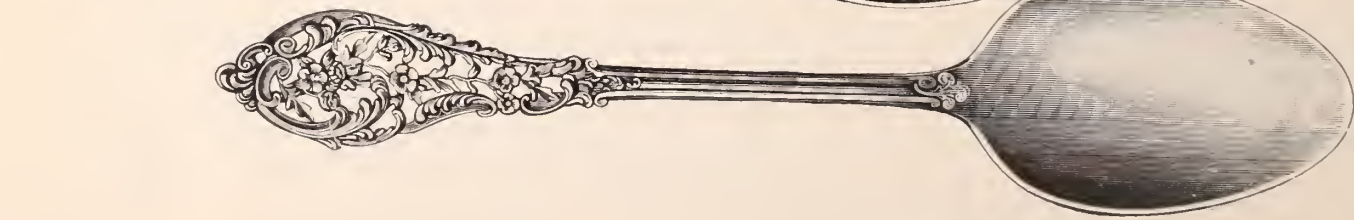
Among watch brooches or short chate-laines some are in a Byzantine, Gothic, Renaissance or Louis XVI. style, others are in a floral or shell-like design. Some resemble an elaborate crozier, others broken rosaceae, fleur-de-lis *ajourées*, and conventional trefoils of a mediaeval type. A pretty conceit shows the wearer's favorite flower shooting across her initial or monogram. Some exhibit the flower emblematic of the name: Marguerite, Rose, Violette, etc., and a few introduce a historical suggestion, as, for instance, a sword-hilt shaped cross for Jeanne.

JASEUR.

### Burglars Hold a Carnival in Leavenworth, Kan.

LEAVENWORTH, Kan., Oct. 15.—As many as eight robberies have been reported this week to the police, the most important being the theft from W. A. Kirkham's jewelry store of about \$700 worth of jewelry. The other robberies were at private residences. It is thought that the jobs were done by outside parties who have come to Leavenworth to work during the reunion.

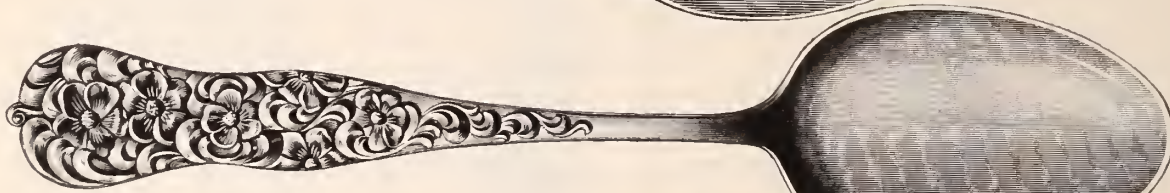




TRIANON (Pierced).  
10 to 16 oz.



KINGS.  
10 to 16 oz.



ROCOCO.  
8 to 16 oz.



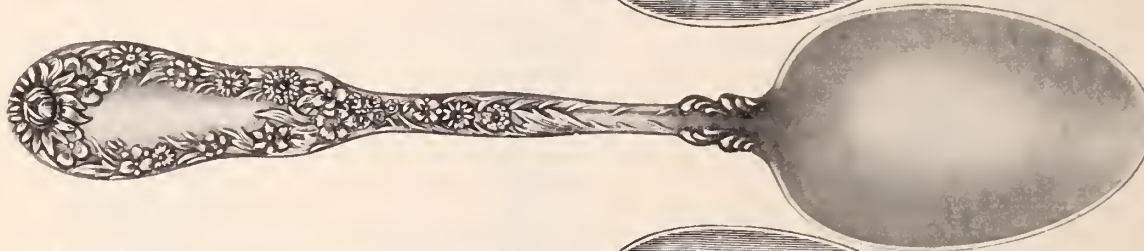
CHAS. II.  
6 to 16 oz.



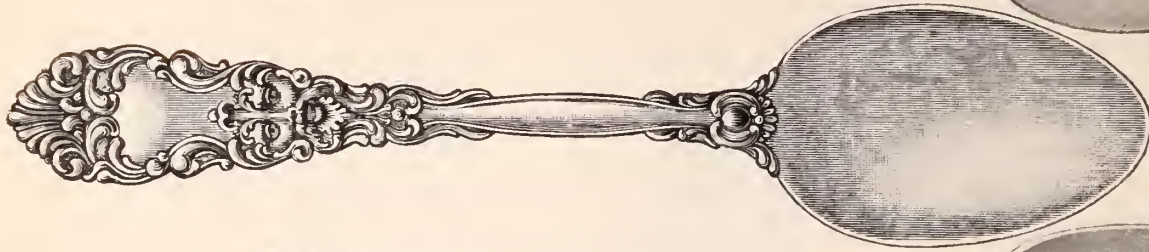
CUPID.  
6 to 16 oz.



MAZARIN.  
6 to 16 oz.



No. 10.  
6 to 16 oz.



RENAISSANCE.  
10 to 16 oz.



ACANTHUS.  
6 to 16 oz.

DOMINICK & HAFF,

860 BROADWAY,  
NEW YORK,

—\*—  
ESTABLISHED 1821.  
—\*—

A FULL LINE OF FANCY PIECES MADE  
IN ALL PATTERNS.

## Fashions in Fall Jewelry and Silverware

A LADY'S RAMBLES AMONG THE JEWELERS.

Rare and expensive are pear shaped pearls; the demand is largely in excess of the supply.

\*

Artistic pottery of the mediaeval age is dexterously copied in the Hispano Moresque ware.

\*

China card receivers with medallion centers show rich Empire colorings and or-molu mountings.

\*

Included in art decorative furniture are card and tea tables in mahogany, with brass mountings.

\*

Included among artistic articles that cost but little money are four-light candelabra in Dresden patterns.

\*

Especially prized are the vases, goblets and other objects in Venetian glass from the celebrated Salviati glass works.

\*

Fancy designs in brooches come and go, but diamond crescents, stars, bow knots, horse shoes and fleurs-de-lis always please.

\*

Decidedly pleasing results are obtained with stone cutting on glass, after the style of the intaglio cuttings, but less expensive.

\*

Powder puff boxes made of Limoges porcelain and decorated with gold trimmings are numbered with desirable toilet accessories.

\*

The wavy puffed locks of the fashionable coiffure are held in place by three or four combs, joined together by tiny gold chains and having tops more or less ornamented.

\*

There is a fad just now for the clover leaf jewelry, also called "lucky" jewelry. It is out in both gold and silver mountings, and is represented in scarf pins, brooches, charms and buckles.

\*

The continued demand for decorative hat pins is met with an infinite variety of fancy designs, which employ in their enrichment colored enamels and semi-precious stones of pleasing hues.

\*

There is an attractive line of glazed pottery dishes set in ornamental silver frames; these dishes are specially designed for hot table delicacies, which are best served in the same receptacle in which they are cooked.

ELSIE BEE.

J. H. McGovern, Haverhill, Mass., has taken the entire store at 165 and 165½ Merrimack St. for his jewelry business.

# Our Stock Complete.

## Crystals, Silver Capes and Capes

in all sizes and colors from the fine small m $\acute{e}$ l $\acute{e}$  to large brilliant crystals, together with unique specimens in high class goods, collected and purchased by us abroad during the present season.

These goods are now offered to the trade in lots to suit at reasonable prices.

---

**Memorandum business is solicited from responsible parties.**

---

# EICHBERG & CO.

**65 Nassau St., NEW YORK**

**105 Hatton Garden, LONDON.**



**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
 IMPORTERS OF  
**Diamonds and Precious Stones.**  
**DIAMOND JEWELRY.**  
**170 Broadway, New York.**  
 27 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

**DIAMONDS**

AND

PRECIOUS STONES,

**182 BROADWAY, COR. JOHN STREET,  
 NEW YORK.**

**Columbus Memorial Building, 103 State St.,  
 CHICAGO, ILL.**

**MOUNT & WOODHULL,**

LATE WITH  
 RANDEL, BAREMORE & BILLINGS,

**DIAMONDS,**

OTHER PRECIOUS STONES, PEARLS, ETC.,  
 DIAMOND JEWELRY.

**26 MAIDEN LANE,**

(Southwest corner Nassau Street,)

JOHN C. MOUNT,  
 ADDISON W. WOODHULL.

**NEW YORK.**

**FERD. FUCHS & BROS.  
 SILVERSMITHS.**

MAKERS OF STERLING SILVERWARE,  
**808-810 Greenwich St., - New York.**

**Herman Kohlbusch, Sr.**



Established 1859  
 Manufacturer of  
 FINE BALANCES  
 AND WEIGHTS for  
 every purpose  
 where accuracy is  
 required. 59 Nassau  
 Street, cor. Maiden  
 La. N. Y.  
 Repairs, (any make)  
 promptly made.



**Stern Bros. & Co.**

Cutters of . . .

**DIAMONDS,**

MANUFACTURERS OF

**Gold Rings and Thimbles,**

**68 NASSAU STREET, NEW YORK.**

RING FACTORY, 33-43 GOLD STREET, NEW YORK.

DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.

CHICAGO OFFICE, 149 STATE ST.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT  
 IN QUALITY AND PERFECT IN FINISH.  
 WE MAKE EVERY VARIETY OF FINGER  
 RINGS

**J. B. BOWDEN & Co.,**

**3 MAIDEN LANE,**

**NEW YORK.**

## The African Diamond Mines.

### Improved Mining Process—A Romantic Find.

KIMBERLEY, Sept. 12, 1897.—Much effort has been expended, from time to time, in finding a process that would obviate the necessity of exposing the diamondiferous ground to the air for such long periods for pulverization before it is fit for crushing and sorting. This week there has been exhibited a method which appears likely to help considerably, if it does not successfully solve the problem, as is claimed. The machinery is complicated, and would take much space to describe, but the experiments seem to justify the calculation that it will enable diamond mining companies to save fully two shillings per load on present cost. The inventor of the process is Mr. McClelland, an engineer long associated with De Beers mine.

Another romantic find took place at the River Diggings this week, and illustrates once again the vagaries of Dame Fortune in connection with the quest for diamonds. Among the diggers, many of whom lead an unenviable hand-to-mouth existence, was an Italian named Antoni. He had been working for three months without any show of luck, and living on the meagerest fare. Antoni turned to an abandoned claim, and in a few hours unearthed a magnificent stone of 362 karats. It is valued at £36,000. The fortunate fellow did not, like many others, similarly placed have done, lose his head with excitement, but after securely locating his find, went on working in the hope of finding another. Then heigh-ho for the banks of the Tiber! Antoni's only recorded extravagance up to the present has been to purchase two new suits of clothes, which he sorely needed.

The usual routine with these river diggers, when they make a good find, is a genuine carouse. Many of them have gone through experiences of existence at the rate of £10 per hour, followed by long periods of hardships and privation at the rate of not more than 10 shillings per week.

There are a good many persons engaged in debris washing still, but it is not much of a business. The wharves have to pay to the Kimberley Corporation and to the London & South African Exploration Co. percentages amounting to 25 per cent. of the value of the diamonds found, and in this way they are handicapped. No good stones have been found lately. The largest is one of 4 karats. Still to a new arrival it seems passing strange that diamonds should be dug from the pavement and the roads.

ST. GEORGE.

Leslie E. Loggs has opened a jewelry and optical goods store at 120 Court St., Binghamton, N. Y.

Willis A. Oakes, Athens, Pa., has concluded to dispose of his jewelry business and will embark in a new line of business

### Milwaukee County Citizens Object to Having Their Watches Taxed.

MILWAUKEE, Wis., Oct. 21.—There has just been published by Milwaukee county a statement showing the latest statistics of population and matters relating to the assessment of real and personal property for the years 1895, 1896 and 1897. The figures were compiled by August F. Zentner, county clerk. The usual assortment of ridiculous statements is to be found.

The abstract of the assessment rolls for 1897 shows that there are but three watches in the village of Cudahy and that they are worth \$80. The village of Whitefish Bay is supposed to have only eight watches worth \$135. The thriving city of Wauwatosa is accorded 107 watches of the value of \$1,915. The wealth of other communities in this county in gold and silver watches is given thus: Franklin, 24; Granville, 52; Greenfield, 29; Lake, 39; Milwaukee (town), 11; Oak Creek, 7; Wauwatosa (town), 90; South Milwaukee, 102; Milwaukee (city), 2,704. The watches in the city of Milwaukee are assessed at \$72,685, an average value of \$26.88. The average value of watches in the town of Wauwatosa is \$30.50; in Oak Creek it is \$4.29. In the whole county there are represented to be 3,176 watches valued at \$80,683, an average value of \$25.40.

### Jones & Podmore Lose a Few Clocks by Burglary.

TROY, N. Y., Oct. 21.—The jewelry store of Jones & Podmore, 280 River St., was visited during Monday night by a thief who operated in a manner similar to that at the store of E. Marks & Son recently. A north window at the front of the store was broken, and through the opening three alarm clocks were stolen. The robbery was discovered by an officer at 4 o'clock next morning.

Two men giving their names as Le Grand Barringer and Edward Wheeler have been arrested on suspicion of having committed the robbery at the store of Jones & Podmore. The men were seen to kick in the window of the jewelry store by five or six farmers who were near the store. Barringer and Wheeler were locked up.

### Thought He Could Sell the Watch Because the Repair Bill Was Unpaid.

COLUMBIA, Mo., Oct. 20.—At Ashland E. L. Brown, a jeweler of Moniteau county, but formerly of Ashland, has been fined \$25 and costs on a charge of embezzling a watch belonging to one Watts. Brown claimed that the repair bill had never been settled and that he had a right, after keeping the time piece 12 months, to sell it. But he couldn't make the Court see it that way. Brown says he will appeal.

C. E. Hockett, of Hockett & Co., Red Oak, Ia., has given a realty mortgage for \$700.

ESTABLISHED 1841.



## CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

## GOLD JEWELRY,

15 MAIDEN LANE

NEW YORK.

A. CARTER

C. E. HASTINGS,  
W. T. CARTER,G. R. HOWE,  
W. T. COUGH.

FACTORY, NEWARK, N. J.

ESTABLISHED 1873.

TRADE MARK.

## DAY, CLARK & CO.,

MAKERS OF

## FINE JEWELRY,

23 MAIDEN LANE, NEW YORK.

JOHN C. DAY.  
SAMUEL CLARK.FRANKLIN DAY.  
WALLACE S. CAMPBELL.WALTER R. SHUTE.  
WILLIAM A. COBB.

## Philip Bissinger & Co.,

IMPORTERS OF

## PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Locketts and Coral Jewelry,

20 JOHN STREET,

NEW YORK.

We carry the largest,  
finest and most complete  
line of Mounted Diamond  
Jewelry of any house in  
America.





DAVID KAISER.

FRED L. SMITH.

JOHN A. ABEL

**David Kaiser & Co.,**

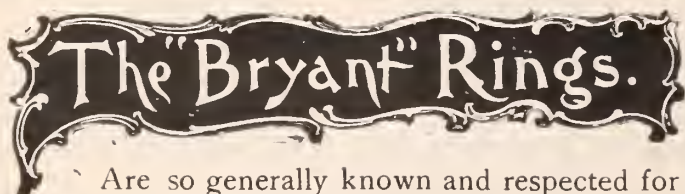
MANUFACTURERS OF

**FINE DIAMOND MOUNTINGS,**

35 ANN ST., COR. NASSAU ST., NEW YORK.

**John F. Saunders,** Cutter and Importer of**DIAMONDS** AND OTHER  
PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building,  
Room 16, NEW YORK.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

**RETAIL JEWELERS**

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



**M. B. BRYANT & CO.**  
10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

**Death of William P. Bennett, Once of New York.**

PORTSMOUTH, N. H., Oct. 20.—William P. Bennett, for many years a resident of Portsmouth, died at the home of his nephew, William G. Marshall, last Thursday evening, of heart disease, aged 76 years. Mr. Bennett was a native of Portsmouth, born in 1820, and excepting for a few years passed in New York, where he was in the jewelry business, he has resided in this city. By his strict attention to business he was enabled to give up work, and for a number of years had led a quiet and easy life at the old homestead.

**Fine Watch Case Manufacturing Booming in the West.**

CANTON, O., Oct. 20.—The making of finely engraved and decorated watch cases has tripled in the Dueber Watch Works since the passage of the Dingley bill. It is said here that under the Wilson bill and its ad valorem duties, it was impossible to compete with foreign skilled labor. A large number of engravers arrived in Canton Saturday from the east via the Pennsylvania lines, and they will work in the engraving department of the Dueber factory.

**A. Clark's Jewelry Store and Post Office Looted.**

BROOKLYN, N. Y., Oct. 21.—The post office at Brentwood was entered and robbed by burglars last night. The theft was discovered this morning by A. Clark, the postmaster. Mr. Clark ran the post office in Brentwood in conjunction with a jewelry store, and kept the stamps and all his jewelry in a safe. The safe was forced open by the thieves, who took considerable jewelry, including watches, chains and rings, and money belonging to the post office, as well as stamps and registered letters. The exact amount is not known. The thieves left no clue.

**Leaders in Scientifically Cut Diamonds.**

We are daily receiving from our cutting works scientifically cut diamonds of all sizes and we solicit orders for same.

**OPPENHEIMER BROS. & VEITH,**

... DEALERS IN ...

**Diamonds and Watches.**

65 Nassau Street,

PRESCOTT BLDG.

NEW YORK.

# "The Wellington."



STERLING

925  
1000



TRADE MARK.

ALVIN M'FG CO  
SILVERSMITHS

54 MAIDEN LANE,  
NEW YORK.



### The Jewelry Trade's Part in the New Bedford Celebrations.

NEW BEDFORD, Mass., Oct. 19.—The jewelers of the city and manufacturers of jewelry adjuncts entered into the spirit of the semi-centennial celebration of New Bedford with a zeal surpassed by none. In the big industrial exposition, in the trades procession and in the general decorations of the gay city they were alike prominent. The largest display in the exposition was made by the Pairpoint Mfg. Co. who covered a space of about 2,500 feet with their exhibit. The display included a working plant turning out, before the eyes of the public, actual goods from the rough state, a salesroom and a general exhibition dais. In all the exhibit employed 35 people and the 3,000 pieces of goods shown were valued at about \$5,000. The exhibition display included the manufactures of the company in three lines, fine plated ware, cut glass and decorated art china. The cut glass display included a variety of cuttings, including the "Revere," "Corinthian," "Arbutus," "Cambridge," "Monterey," "Niagara," "Priscilla" and "Majestic" patterns. In the decorated china was a fine line of huge banquet lamps,

some selling as high as \$250 at wholesale. The "Crown Pairpoint" goods were a feature. This company exhibited three of their fine crystal chandeliers, the only house in America manufacturing such complete. The specimens shown here were worth about \$600 on the market. The silver ware display included tea sets, epergnes, punch bowls, water coolers (one a duplicate of one furnished Neil Burgess for his New York theater, and having a capacity of half a barrel), trophies and prize cups.

In cut glass the A. L. Blackmer Co. and Patrick Keane made fine exhibits. The Blackmer Co. had three highly skilled workmen, and Mr. Keane one artisan at work, producing the goods which excited the admiration of all. The Blackmer Co. had a large mahogany show case filled with cut glass in various forms. Mr. Keane also showed a case of finished goods in the highest form of the glass cutter's art.

William F. Nye made a fine display of his famous oils, watch, clock, chronometer, bicycle and sewing machine oils, bicycle chain lubricant and petroleum by-products. He also showed a big pile of shipping

cases addressed to a few of his customers in distant parts of the earth, among them being found the names of jewelers in Russia, Norway, New Zealand, Germany, Mexico, England, Sweden, Turkey, Finland, Shanghai, China, Switzerland, Spain, Argentine Republic, Venezuela, Australia, Scotland, France, Ireland, Manitoba, Japan and Uruguay.

John Wing, successor of Ezra Kelley, exhibited a fine line of the watch, clock and chronometer oils, which were made famous by his late father-in-law, Ezra Kelley.

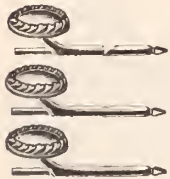
Among the other displays were those of the New Bedford Paper Co., manufacturing silver ware wrapping paper; Smith Brothers, decorators of art glass goods; the Morse Twist Drill and Machine Co., makers of fine jewelers' drills, and the Pope's Island Manufacturing Co., makers of non-corrosive yellow and white metals for jewelry and other manufactures where bright metal work is demanded.

In the trades display Louis E. Shurtleff, the Purchase St. jeweler, appeared in a dignified turnout, an English brake drawn by a pair of prancing blacks, wearing gold lettered blankets of white enamel. Israel Frigault, jeweler, had a float displaying his piano and musical instrument business. William F. Nye had a turnout advertising his oils.

When I. E. Elliott, Spring Valley, N. Y., opened his jewelry store last Thursday morning he was surprised to find that he had had visitors during the night. They had entered by a back window and broken off the knob of the combination lock of his safe. It is probable they were frightened away, because they disturbed nothing, leaving five watches hanging on the rack and one on the work table. They also left a dark lantern, new brace and bit, a large hammer and mallet and a chisel marked with the letters P. R. P. Mr. Elliott opened the safe with a steel bit and learned that nothing had been stolen.



10 and 14 K.



Single Piece Pipe Stem.

## A NEW DEPARTURE

10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped

ASK YOUR JOBBER FOR GOODS MADE BY...

**HANCOCK, BECKER & CO.,**  
PROVIDENCE, R. I.

## A New Departure in Carding Watch Bows :::::



CUTS ARE  
HALF SIZE.

*Any Kt.  
Seamless  
Filled.*

00, 0, 6, 16 and 18 Size

ANTIQUE WATCH BOWS.

0, 6, 16 and 18 Size

ROUND WATCH BOWS.

MADE IN ANY QUALITY OF  
SEAMLESS PLATE,  
SILVER OR BRASS.



*Silver or  
Plate  
Bows.*

One of these bows can be removed from the card without disturbing the rest. The card being covered prevents bows from tarnishing.

These bows are put up in our Special Card as illustrated and can be obtained of Jobbers. Manufacturers can be supplied in bulk.

MADE BY

**STANDARD SEAMLESS WIRE CO., - - - - - Pawtucket, R. I.**

# Salable Holiday Goods.

## CHAINS.

Rolled Gold Plated  
and  
Fire Gilt.

## BUTTONS.

Sleeve Buttons, Links,  
Separable Studs and Collar Buttons  
in Plate and Silver.

## LOCKETS,

Charms,  
Society Emblems  
in Rolled Gold Plate.

## RINGS

in Rolled Gold Plate  
and Silver.

# S. & B. LEDERER,

PROVIDENCE:

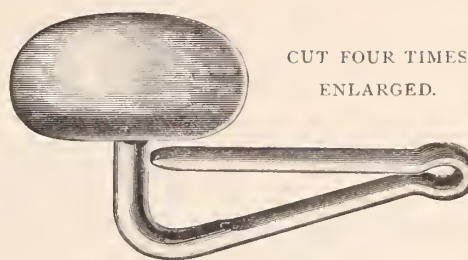
Lederer Building, Stewart Street

NEW YORK:

11 John St.

CHICAGO:

185 Dearborn St.



CUT FOUR TIMES  
ENLARGED.

# The Triangle Stud. TRADE MARK

PATENT PENDING.

ENTERING.



IN.



Easiest and simplest  
operation known.

Top is held close and  
securely to the  
shirt front.

YOUR JOBBER CAN SHOW ITS ADVANTAGES.

**B. A. BALLOU & CO.**

## SURE WINNERS!

Are Jewelers' Findings from the  
Factory of

## THOMAS W. LIND

67 Friendship St., Providence, R. I.

New Galleries

New Ornaments

New Settings

For the

FALL SEASON & FALL SEASON



ESTABLISHED 1850.

**C. F. RUMPP & SONS,**

Manufacturers of

**Fine Leather Goods,**

Mexican Hand Carved Novelties.

Fifth and Cherry Streets,  
PHILADELPHIA.NEW YORK SALESROOM,  
621 Broadway.

SEND FOR SPECIAL JEWELERS' CATALOGUE.



Pocket Books, Card  
Cases, Photo Frames,  
Dressing Cases, Cigar  
Cases, Music Rolls,  
Traveling Clocks, &c.  
Gold and Silver Mount-  
ed Goods.

**AJAX INSULATORS.**

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;  
THEY Protect from all Ordinary Magnetic Influences.

Perfect in  
Action.  
Convenient  
in Use.



Educate  
Your Customers  
by Talking  
up  
Ajax Watch  
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

**The Newark Watch Case Material Co.,**

19 WARD STREET, NEWARK, N. J

Sole Agents, HENRY ZIMMERN &amp; CO., 47 Maiden Lane, New York.

**WM. L. GILBERT CLOCK CO.,**

Manufacturers,

FACTORIES, WINSTED, CONN.

SALESROOMS:  
37 and 39 Maiden Lane, New York.  
523 Market Street, San Francisco.54 and 56 Madison Street, Chicago.  
Montreal, Canada.**THE SWAN FOUNTAIN PEN.**

Reputation World Wide.  
Made upon Distinct Principles.  
Is a Compressed Air Pump.  
Simply Wet the Insides to Provoke  
an Energy.

**W. W. Stewart, Inventor and Patentee.**

A variety of Styles and Prices

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 3 Sizes Adjustable Feed Swans.

**MABIE, TODD & BARD,**

NEW YORK AND LONDON.

THE BEST is  
THE CHEAPEST after all.

THE only secure and  
simple arrangement for  
Interchangeable Stone  
Initial and Emblem  
Rings. Made in all de-  
sirable styles.

**Globe Lever**

BUTTON BACK.

Post can be attached  
to any button.

"IT HAS NO PEER."

Catalogue sent on application.

**J. BULOVA,**

57 MAIDEN LANE, - - NEW YORK.

**AIKIN, LAMBERT & CO.,**

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS,  
TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .  
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

**19 MAIDEN LANE, NEW YORK.****AIKIN-LAMBERT JEWELRY CO.,**

IMPORTERS OF

**DIAMONDS.**

JOBBER IN

**WATCHES, JEWELRY, CHAINS  
NOVELTIES, ETC.**

LATEST DESIGNS.

LOWEST PRICES.

**The Death of George Edward Luther.**

PROVIDENCE, R. I., Oct. 22.—Through the agency of death the jewelry circle not only of this city but of the country has just lost one of its most shining lights. The presence, counsel and advice of George Edward Luther will be sadly missed by his associates and acquaintances. He died Wednesday noon at his residence, 163 Waterman St., this city.

George Edward Luther was born in Attleboro, Mass., in 1850, where his father, Nathan Luther, was for several years the local postmaster. He received his education in the public schools of the town. He left his books at an early age to engage in business pursuits. He came to this city and became a traveler for the old time manufacturing jewelry concern of Sackett, Davis & Co., with whom he remained for several years. He afterwards, March 1, 1880, in company with Edward H. Dunham and Lauriston Towne, the latter as a special partner, started in business as G. E. Luther & Co., 95 Pine St. March 1, 1882, this co-partnership was dissolved by the withdrawal of Messrs. Dunham and Towne, since which time Mr. Luther has conducted the business under the original style, and became one of the most prominent manufacturing jewelers in this city. The factory is now located at 101 Sabin St., to which place it was removed two years ago last January. The principal work of the factory is the manufacture of chains and bracelets.

Besides being prominent in business circles, the deceased had been a strong church member and active in evangelical and charitable works of all kinds. He had been for many years a deacon in the Beneficent Congregational Church and taught a Sunday school class of young men. He was also a member of the Manufacturing Jewelers' Board of Trade and was for many years a member of the board of directors. Upon the resignation of Hoffman S. Dorchester as treasurer, about two years ago, Mr. Luther was chosen to fill the vacancy, and since that time he had been the incumbent. He was a director of the Merchants' Insurance Co. and of the Third National Bank and a member of the Congregational Club. As a private citi-

zen he was a generous public benefactor. He gave to many of the charitable institutions of this city and did much in a personal and quiet way to relieve distress.

As early as 2 o'clock this afternoon friends of the late George Edward Luther began to enter the chapel of the Beneficent Congregational Church, where the funeral services over the remains of their deceased associate were to be held. The employees of Mr. Luther's business, 75 in number, the Manufacturing Jewelers' Board of Trade, the board of directors of the Third National Bank and the officers of the Merchants' Insurance Co. sat in bodies by themselves, while scattered among the crowd were a large majority of the manufacturing jewelers of Providence who had thus assembled to pay tribute to one of the noblest of their craft. The burial will take place to-morrow at Putnam, Conn.

Oct. 23.—The following resolutions have been published in the *Providence Journal* by his employees:

WHEREAS, It has pleased our Heavenly Father to take to Himself our employer and friend, Mr. George Edward Luther, a man honorable and virtuous, kindly and generous, whom to know was to love; one who by his friendly disposition and constant courtesy had endeared himself to all with whom he came in contact, and whose memory will ever be held in the greatest respect and esteem by all who knew him, and especially by us who were in his employ.

Therefore, we, his employees, desire to place upon record our high estimate and appreciation of his life and character, and also to convey to the wife and family of our late employer the deep and heartfelt sympathy which we feel for them in their present bereavement.

We feel that the loss is a personal one, for in the death of Mr. Luther we have lost not only a kind employer, but also a warm personal friend. It is, therefore, with sorrow in our hearts that we affix our names to this memorial, praying that comfort and consolation may not be lacking in this hour of trial.

(Signed by all)

EMPLOYEES.

Providence, R. I., Oct. 23, 1897.

No action will probably be taken by the Manufacturing Jewelers' Board of Trade at present. The monthly meeting of the board of directors occurs on the third Friday in November, but as the annual meeting for the election of officers occurs the last Saturday in December, a treasurer *pro tem.* will probably be appointed until that date.

**A.W.C.CO**

**American Watch Case Co.,**

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.

Casing of Swiss Movements a Specialty.

# The Waterbury Watch Co. Holiday - Goods.

## The 10 line Elf movement

in solid 14K open face or hunting cases  
made by

DUBOIS WATCH CASE CO.

## The 10 line Elfin

in 14K gold filled and silver casings and  
enamels.

## The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

## The 14 size Berkshire

thin model, in 14K gold filled and silver casings.

THE WORLD FAMED

## Nickel Line

with the Trump, the best low priced watch  
made, with a timekeeping record unequalled.

CAN BE SEEN AT OUR WAREROOMS:

37 & 39 Maiden Lane,  
New York City.

211 & 213 Wabash Avenue,  
Chicago.

Mills Building, San Francisco.

OR WITH OUR DISTRIBUTING AGENTS:

Hayden W. Wheeler & CO.,  
New York City.

N. H. White & Co.,  
New York City.

D. C. Percival & Co., Boston.

L. P. White, Philadelphia.

Oskamp, Nolting & Co.,  
Cincinnati.

Leonard Krower, New Orleans.

G. B. Barrett & Co., Pittsburgh.

Benj. Allen & Co., Chicago.

Otto Young & Co., Chicago.

B. F. Norris, Alister & Co.,  
Chicago.

Catalogues on Application.



# Simplicity...

It requires no great knowledge to know that the simpler a machine the nearer it approaches perfection.

## The Eaton-Engle Engraving Machine

is a marvel of simplicity. It is . . .

**Easy to Buy. Easy to Work.  
Engraves Everything.**

Write to the makers . . .

**EATON & GLOVER,**  
111 Nassau Street, - - - New York.

## MOUNTED LORGNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.  
Our new lines of

## GOLD AND SILVER CHAIN PURSES

are very extensive and desirable.

**ZIRUTH & MOORE,** 60 & 62 Arlington St.,  
Newark, N. J.



### The "Imperial" Collar Button.

Made in 10, 14 and 18k. Gold, and in Silver.

Head turns on a pivot with a spring arrangement, enabling you to have button in proper position when inserting into or removing from buttonhole.



Write to the Makers,

**BIPPART & CO.,**

Manufacturing Jewelers,

23 Marshall Street, - - - NEWARK, N. J.



## The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.

### Committees of the New York Jewelers' Association Selected.

At the first quarterly meeting of the directors of the New York Jewelers' Association, held Wednesday afternoon, the following committees were selected: Executive Board—President Geo. W. Shiebler and vice-president Fredk. H. Larter, ex-officio; David C. Townsend, of E. Aug. Neresheimer & Co.; Adolph Ludeke, of Ludeke & Power, and George W. Street, of Geo. O. Street & Sons.

Membership Committee—John T. Howard, of Howard & Cockshaw; S. Cottle, of the S. Cottle Co., and T. J. Haring, of Dominick & Haff.

Auditing Committee—C. G. Alford, of C. G. Alford & Co.; Henry E. Ide, of H. C. Hardy & Co., and Jas. P. Snow, of Snow & Westcott.

### \$20,000 Wanted from Jeweler Teetzel for an Alleged Broken Leg.

GRAND RAPIDS, Mich., Oct. 20.—A jury was secured in the United States Court yesterday in the case of Tabitha Burgett, of Cleveland, against Charles W. Teetzel, Benton Harbor, wherein \$20,000 damages was claimed for injuries alleged to have been caused plaintiff by a dog owned by defendant. Her leg was broken and is claimed to be an inch shorter. The defendant is a jeweler in Benton Harbor.

### A Knotty Problem for the Judge to Solve.

STAMFORD, Conn., Oct. 21.—The trial of the suit of Averbeck & Averbeck vs. A. B. Ryan *et al.*, to recover a claim for about \$600, was closed last evening in the Court of Common Pleas. It appears that Ryan, Burrows & Parker, of Middletown, entered into a partnership agreement with Banks & Banks, jewelers, Greenwich. In June, 1894, Averbeck & Averbeck sold to Banks & Banks a bill of goods. The Greenwich firm became insolvent and suit was brought against the Middletown parties. The latter claimed that the partnership expired in February, 1894, four months prior to the time the debt was contracted, and that, therefore, they are not liable. The Greenwich business was known as Banks & Banks during all the time it was in existence, the Middletown people being silent partners.

Decision in the case was reserved, and those who heard the evidence think Judge Howard J. Curtis has a knotty problem to solve.

## The Australian Opal Co.,

57 Maiden Lane,  
New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS,  
CATS' EYES and all kinds of  
FANCY STONES.

### Why General Ford Resigned from the National Jewelers' Association.

NEW HAVEN, Conn., Oct. 23.—Gen. Geo. H. Ford, president of the George H. Ford Co., was to-day interviewed at his office regarding his resignation from the National Jewelers' Association, and said: "I resigned from the association, for which I entertain none but the highest appreciation and regard, simply and solely because I have so many interests requiring my time and attention. I was elected without my knowledge and I hesitated as to consenting to serve, and I find that the many drafts upon my time preclude the possibility of giving due attention to the duties of the position."

In this connection it is of interest to glance at the various business and public positions of honor and trust that Gen. Ford occupies and ably fills, which will amply indicate that this prominent New Haven citizen is a busy man. Besides being president of the Geo. H. Ford Co., president of the Grilley Mfg. Co., president of the Connecticut Jewelers' and Opticians' Association, president of the New Haven Chamber of Commerce, the most ancient body of the kind in the United States, New York's alone excepted, and president of the Quinpiet Club, New Haven's leading and most influential social club, he is a director of the Merchants' National Bank of New Haven, a trustee of the New Haven Orphan Asylum, a trustee of the New

Haven Yacht Club, an active member of both the Society of Colonial Wars and of the Sons of the American Revolution, and is a veteran member of the New Haven Grays. Under his leadership the New Haven Chamber of Commerce has entered upon one of the most brilliant and notable epochs in its history.

Gen. Ford has also been engaged in making extensive and original alterations in a new residence which he purchased a year ago and which is a model of comfort and elegance combined, while many of its interior appointments and fittings are of historical interest.

### Birmingham's Exports of Clocks and Watches Increasing.

WASHINGTON, D. C., Oct. 20.—Consul Barker, Birmingham, England, in his annual report to the State Department says that the one marked development in that district during the year has been the cycle trade. So many men have been drawn into bicycle making that other branches have been injured. Speaking of the general trade the consul says that exports of other manufactures which show an increase, but which are not classified by countries of destination, are brass goods, clocks and watches, glass and glassware, lead and its manufactures, steel rails, iron and steel plates and sheets, wire, printing presses, typewriters, nickel, tin and zinc.

### Credit Men Enter Upon a Crusade Against False Advertising.

A crusade against fraudulent advertising has been begun by the officers of the National Association of Credit Men. The president of the association, James G. Cannon, on Oct. 22 sent a letter to the 25 State associations throughout the country asking them to discuss the matter at their November meetings, and enclosing a set of resolutions as a basis for the discussions. The resolutions enclosed are as follows:

WHEREAS, Advertisements are frequently made of a sensational character for the purpose of attracting trade, which are misleading in their intent and false oftentimes in their statements, and

WHEREAS, Such publications have a tendency to shake public confidence in business methods, and in the integrity of business men, thus calling into question the honesty of commercial dealings and bringing into disrepute all trade announcements, therefore be it

RESOLVED, That this association indicates its positive disapprobation of "fake advertising," and records its intention of using its full powers in protecting the public from any such imposition; and be it further

RESOLVED, That a special committee be appointed by the President for the purpose of investigating all announced "Fire Sales," "Bankruptcy Sales," "Damaged Goods Sales," "Special Bargain Sales" and such other "Sales" as may, from time to time, be advertised in our community, and about the legitimacy of which any question may be raised; and be it further

RESOLVED, That such committee be authorized to take such steps as may be deemed by them judicious, either in looking to prosecution of such offenders of equity and justice, or in announcing in public print the falsity of such advertisements.

## Our "Boomer" No. 2



TOBACCO JAR.

7 3/4 INCHES HIGH.  
4 INCH DIAMETER.  
GOLD LINED COVER.

PRICE, \$7.50

ACCORDING TO  
JEWELERS' CIRCULAR KEY.

WE don't have to do much talking to "push" it. It's the sort of merchandise that "pushes" itself.

There's a good reason why we can sell it at so low a price—not that the workmanship is inferior—it couldn't be better if we charged 50 per cent. more—but because we are making

Mounted Cut Glass a Specialty.

SEND FOR CATALOGUE.

## The Mauser Mfg. Co.,



14 E. 15th St., New York.



### The Removal of George Borgfeldt & Co. to their New Building.

The removal of Geo. Borgfeldt & Co., importers, from 18-22 Washington Pl., New York, to the new Borgfeldt building, occupying the block on Wooster St. between 3d and 4th Sts., as announced last week, marks another epoch in the history of this concern's wonderful development and success. The growth of this house makes a most interesting narrative.

The firm were first organized in 1881 by George Borgfeldt, Marcell Kahle and Joe. L. Kahle, who began business in three single lofts at 83 Leonard St. The methods of the firm differed from those in vogue, in respect of carrying only samples instead of stock of the merchandise which it was proposed to handle. From these samples the concern were prepared to book orders at manufacturers' prices plus charges and commission. Notions, fancy goods, stationery, dolls, toys, albums, bric-à-brac, china, glassware, bronzes, clocks, druggists' sundries, housefurnishing goods, etc., were among the firm's specialties.

About four years after starting, January, 1884, Geo. Borgfeldt & Co. were compelled, owing to lack of space, to move to the four double lofts at 112 and 114 Franklin St., and in less than two years the house again found themselves cramped for room. Therefore, in October of 1886, they moved to the five story double building at 425-427

Broome St., which was considered adequate for their needs at that time.

Branch houses had, in the meantime, been opened in Paris, Berlin, Vienna, Fuerth, Bodenbach, Sonneberg, Solingen and Limoges, with resident partners—in Paris, George F. Pfeiffer, now dead, and in Berlin, Ferdinand Hecht. Mr. Pfeiffer and Mr. Hecht became members of the firm in 1885.

In 1886 L. P. Twyeffort was admitted to membership, and Jan. 1, 1888, George Semler, former manager of the china and glassware department, was also made a partner.

It took less than six years for the business to outgrow the Broome St. premises, and in January, 1893, the firm moved to a new building designed and built specially for them at 18-22 Washington Pl. So greatly has the business increased that now in less than five years after establishing in Washington Pl. comes their latest and most important removal into their new home which, as already stated, is on Wooster St. between 3d and 4th Sts. The building, which will be known as the Borgfeldt building, is just one block southwest of the former location, and is an improvement on all the others occupied by this concern. It is not only elegantly equipped, beautiful in architecture and perfect in fittings, but will give ample space for the vast number of lines handled. Each department being in charge of a manager

who is not only progressive but thoroughly familiar with the goods handled, there will be found in the new building the most up-to-date and perfect assortments of merchandise, not only from all parts of the old world, but from the greatest and most prominent of American manufacturers as well. Taken together, the departments comprise a veritable museum of modern art and manufacture.

### Firms Must Not Encroach on the Name "Waltham."

CHICAGO, Ill., Oct. 23.—The American Waltham Watch Co. are proceeding against all firms that encroach on the name "Waltham" as applied to watches. For some time one Huston has conducted a retail store at 203 State St. under the name of the Waltham Watch and Jewelry Co. Last week he was notified by the American Waltham Watch Co. that they considered the name an infringement and requested him to discontinue it. The request was complied with.

### Death of George W. Hubbard.

MERIDEN, Conn., Oct. 24.—George W. Hubbard, of Brooklyn, a brother of Walter Hubbard, this city, died at his home yesterday morning. His brother, Walter Hubbard, of the Bradley & Hubbard Mfg. Co., was with him until last Thursday and at that time it was thought he would recover. George W. Hubbard was born at Long

### One of our many Specialties.

## "A Spicy Story."



Colored Group, 12 Inches Long.

## A Salable Piece of Pottery

and a GREAT ATTRACTION  
for the Window.

Price Within Reach  
of Everyone.

## Special Reductions

will be made after Nov. 1st  
on stock of French Porcelain  
Clocks and on many  
import samples of Bric-a-  
Brac, Art Pottery, &c.

Dealers should visit us  
to take advantage of this  
exceptional opportunity.



## Levy & Dreyfus Co.,

41 Barclay Street, New York.

Extending through to 46 Park Place.

Art Pottery, Clocks and Bric-a-Brac  
for the Jewelry Trade.

Island. About 1860 he went to New York. Giving up the sewing machine business he later became a broker in chemicals.

**The Hallwood Cash Register Co. Charge the National Co. with Conspiracy.**

COLUMBUS, O., Oct. 23.—The Hallwood Cash Register Co., whose machines are made by the New Columbus Watch Co., have brought a suit for \$100,000 damages against the National Cash Register Co., of Dayton. The Hallwood Company allege that the National Cash Register Co. on Feb. 1 entered into a conspiracy to drive the plaintiffs' product out of the market in order to control the business and stifle competition, and that this conspiracy still exists.

Among the specific charges made are that the defendants employed detectives and spies who sought by bribery to learn the secrets of the local company; that the National Co. threatened purchasers of the Hallwood with expensive litigation; that letters were written and mailed to purchasers warning them not to buy; that space in the newspapers was used for the same purpose; that announcements were made in newspapers of suits brought for alleged infringements of patents, and marked copies were sent to business men throughout the State and elsewhere; that they caused to be published a statement that the Commissioner of Patents had de-

cided a patent case against the Hallwood Co., when, in fact, no decision was rendered involving patents on the Hallwood register; that the defendants induced employees to leave the Hallwood Co. and that they are still trying to induce others to do so.

The petition closes with a prayer for an injunction to prevent the defendants from proceeding further in these matters and that the Hallwood Cash Register Co. be allowed \$100,000 for damages already sustained.

**Philadelphia Jewelers Take a Stand Against Houses That Sell to Wanamaker's.**

PHILADELPHIA, Pa., Oct. 25.—Members of the trade in Philadelphia are discussing with a good deal of interest the stand that several of the "big stores" on Chestnut St. have taken in relation to dealing with salesmen and the representatives of houses that sell to John Wanamaker. It is reported that on several occasions recently, visiting salesmen were requested by the buyers of the stores referred to to state whether or not they sold goods to John Wanamaker, and that the reply being given in the affirmative the particular sales under way were cut short.

The disinclination to deal with houses that sell to Wanamaker is understood to be for the reason that the Wanamaker store cuts prices, but Manager Sackett denies that any such underselling is attempted in the regular and legitimate lines of goods.

**The Condition of the Affairs of Wilson Bros.**

BOSTON, Mass., Oct. 23.—Nothing definite in the way of a statement has been given out as yet by Wilson Bros., who assigned last week. John W. Wilson, the younger of the two brothers, who precipitated matters for the purpose, as he states, of bringing the disagreements between him and his partner to a focus, says that a majority of the creditors have been conferred with, and some arrangement will probably be made for the speedy adjustment of affairs to their satisfaction. It is quite possible that he will purchase his brother's interest in the establishment and carry on the business, but most of the creditors urge an agreement between the partners and a continuation on the basis heretofore existing.

A change in the assigneeship has been made. Mr. Martin, the firm's buyer, who was at first the assignee, being succeeded by Frank Pratt, of Daniel Pratt's Son, and Wales Lounsbury, of A. Lounsbury & Co., the former of Boston and the latter of New York.

**EASTERN MANUFACTURERS INTERESTED FOR ABOUT \$12,000.**

PROVIDENCE, R. I., Oct. 23.—Local manufacturers are interested in the recent failure of Wilson Bros., Boston, for between \$12,000 and \$15,000. The total liabilities are reported from \$78,000 to \$120,000.

# LIQUIDATION SALE.

We must turn our stock into CASH within the next 60 days in order to meet contracts in January. Every article has been marked low, and in addition we will make extra discounts to large purchasers.

**Imitation Bronzes, Gilt Regulators, China Clocks,  
Sevres Vases, Enameled Plaques,**

**— China. —**

**LE BOUTILLIER & CO.,**

**860 Broadway, N. E. Corner 17th Street,**

**New York.**



## Do You Appreciate

The Importance of Our Line as An  
Adjunct to Your Stock.



Send for Our Illustrated Catalogue

OF FANCY KETTLES, CHAFING  
DISHES, CRUMB TRAYS AND  
SCRAPERS, TEA BALLS AND  
STRAINERS, CANDLE STICKS,  
ETC.



**S. STERNAU & CO.,**  
34 Park Place, = New York.

## Fit for the Table of A King or Queen.

THE ROGERS "ANCHOR" BRAND  
SILVER PLATED WARE.  
THE "ANCHOR" BRAND IS THE ORIG-  
INAL AND GENUINE.  
EVERY PIECE OF IT IMPRESSES ONE WITH ITS  
INDIVIDUALITY AND HIGH QUALITY.

Don't let simply the  
name "Rogers" satisfy you,  
look for the "Anchor" Brand,  
get it and then you're safe.  
Send for catalog.

**WM. ROGERS  
MANUF'G CO.**

Salesrooms, Hartford, Conn.

Hartford, Conn.  
Norwich, Conn.

Factories:

Wallingford, Conn.  
Taunton, Mass.

**WM. SMITH & CO.,** 5 AND 7 MAIDEN LANE, NEW YORK  
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED  
1854.



MANUFACTURERS  
OF

**Gold, Silver and Rolled Plate Chains and Jewelry.**

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

**PATEK, PHILIPPE & CO.,** GENEVA,  
SWITZERLAND.

MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated  
And Decorated Watches**

IN 15 DIFFERENT SIZES.

INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST.

ALFRED G. STEIN, Representative.

### Importations at the Port of New York.

Week Ended Oct. 22, 1897.

China, glass and earthenware:

China .....	\$70,719
Earthenware .....	23,217
Glassware .....	23,799

Instruments:

Musical .....	15,898
Optical .....	6,701
Philosophical .....	3,755

Jewelry, etc.:

Jewelry .....	3,084
Precious stones .....	148,564
Watches .....	12,013

Metals, etc.:

Bronzes .....	274
Cutlery .....	12,531
Dutch metal .....	2,344
Platina .....	8,692
Plated ware .....	1,539
Silver ware .....	403

Miscellaneous:

Alabaster ornaments .....	377
Amber .....	61
Beads .....	540
Clocks .....	7,148
Fans .....	3,599
Fancy goods .....	2,149
Ivory .....	7,303
Ivory, manufactures of .....	73
Marble, manufactures of .....	1,743
Statuary .....	6,444
Shells, manufactures of .....	13,945

### Tricks of Dishonest Importers to Avoid Payment of Duties.

Washington Correspondence to New York Tribune.

A consul of the United States at one of the smallest cities of Europe, who was in town recently, says it is impossible for one unfamiliar with their conduct of business to imagine the various ways in which dishonest importers seek to avoid the payment of duties and the devices they resort to in order to ship their goods to this country at a great undervaluation. The most popular method is to select a consul in some little, out-of-the-way place and, relying on his ignorance or cupidity, ask him to certify to the invoices. In this way many fraudulent invoices are certified to, and the goods undervalued in these invoices are sometimes passed through the custom house in this country; but oftener the fraud is discovered, and the State Department enters into a correspondence with the careless or corrupt consul which not infrequently results in his dismissal.

"Not very long ago," said Consul X., "I was sitting in my office when a man came in with an invoice he wished me to certify. The invoice was for 200 watches, valued at \$10 each. The fellow, a handsome, agreeable chap, seemed in a great hurry, and wanted the paper executed at once, but I never certify to an invoice unless I am sure it is all right, so I asked him to leave one of the watches with me and come back in the afternoon that I might have time to look into the matter. The watch I found, by consulting a local jeweler, would retail in this country at \$150. When my importer returned in the afternoon I told him I had a fancy for the 200 watches named in his invoice, and if he would go over to the bank with me I would give him \$2,000 in cash for the lot. He refused my offer promptly, and when I accused him of undervaluing his property he seemed amused at my innocence. That was a license of trade, he said, common to every one in business, and I must confess the fellow argued his case

rather brilliantly. He concluded by offering me a half-dozen watches at my own price, but finding me obdurate went off in search of a less difficult official."

### Pittsburgh.

Max. Neiman, McKeesport, Pa., has put a new plate glass front in his store.

J. K. Fisher, Homestead, Pa., is holding an auction sale, intending to renew his stock.

Mr. Kingsbacker, senior member of the firm of Kingsbacker Bros., has been ill with catarrh of the stomach.

W. O. Weniger, until recently a jeweler of Uniontown, Pa., is now located at Connellsville, Pa., where he has re-engaged in business.

Max Rudert, recently from McKeesport, Pa., has started in business for himself in Tarentum, Pa., and was a late visitor to Pittsburgh, buying stock.

J. T. Reger, who bought out the stock of William Fecke, Carson St., South Side, when the latter was sentenced to a term in the penitentiary, is now holding an auction to dispose of same.

Charles C. Corcoran, 502 Wood St., has made extensive improvements in his already handsome retail store. Mr. Eilus, formerly with Heeren Bros. & Co., is now watchmaker for Mr. Corcoran.

E. L. Young, watchmaker and optician in the employ of J. M. Heaton, East Liverpool, O., was in the city visiting his friends and fitting himself out in the optical business.

E. B. O. Smith, optician, Lancaster, O., is taking a post-graduate course in retinoscopy with the Rodney Pierce Optical Co., this city.

W. G. Roden, formerly watchmaker and engraver for William Hunt, Uniontown, Pa., is now engaged in the same capacity with A. E. Siedle, this city.

John H. Gies, optician, with A. C. Gies, 52 Frankstown Ave., is now in Philadelphia, representing East Liberty Lodge, No. 27, A. O. U. W., at the session of the Grand Lodge, and will also spend a few days in New York on business.

A. E. Siedle has refinished the interior of his store in Parisian red, and has ordered large new brass signs, embossed, with side panels of solid brass for the outside. New show cases and the largest stock of goods carried by any jeweler in the eastern section of the city adorn the store rooms.

Visiting jewelers for the past week were: Frank H. Hayes, Washington, Pa.; John F. Zugschwert, Carnegie, Pa.; F. H. Kuhns, Sharpsburg, Pa.; J. C. Rhodes, Homestead, Pa.; Mr. Spencer, Germano, O.; William Hunt, Uniontown, Pa.; F. W. Laban, Toronto, O.; Harvey Wallace, Smith's Ferry, Pa.; Henry Reineman, McKeesport, Pa.; D. L. Cleland, Butler, Pa.; G. Brehm, West Bridgewater, Pa.; L. Schmidt, Braddock, Pa.; C. Sigelman, Homestead, Pa.

### Birmingham, Ala.

Trade is good, considering everything, and the prospects for Fall business is decidedly encouraging.

Carl Thirling, Charlotte, N. C., has associated himself with the C. N. Maxwell Jewelry Co., Tuscaloosa, Ala.

J. L. Dickinson, jeweler, Carbon Hill, Ala., has invented and had patented a butter mold, which he is getting into use in the dairy districts.

Alston & Raiford are a firm of new jewelers at Tuscaloosa, Ala. They have put in a large stock and are using much advertising space in the local papers.

20th St., between First and Second Aves., has become the jewelers' headquarters.

The three biggest establishments of the city are now in that territory, viz., Rosenstihl Bros., Abbott Bros. and E. Gluck.

The yellow fever epidemic in the city of Montgomery is bringing out the hero in those of the citizens who love their fellow man, and not second to any man among those who refused to run from the epidemic is C. L. Ruth, jeweler, of that city. Mr. Ruth has thrown himself into the fight and is making the effort of his life in his work for the city and for those who are not possessed of means to get away or adequately take care of themselves at home. As a member of the Sympathy Committee, in conjunction with ex-Gov. Thomas E. Jones, he is doing valiant work.

**Business Activity** is upon us, and now is the time for every jeweler to make ready for a better holiday trade than he has had in years.

### How ?

By adding new goods of the latest designs and of better quality. Good times bring a demand for fine goods, and good times are here.

### WHEN YOU WANT

**Diamonds** it is best to go to headquarters. We import rough diamonds, cut them in this country, and always have a large stock in both loose and mounted goods. If you rely on the houses from whom you buy, we offer as a basis of confidence our forty years of uninterrupted business experience.

**Watches**, our stock of which is second to none, is complete in new goods in the staples, and many desirable specials not found elsewhere.

**For Waterbury Watches**, we are distributing agents, and here you will find the full line which we sell at Company prices and terms.

**Jewelry** we have in great variety, comprising the popular novelties, as well as the leading staples.

**To Mail Orders** we give particular attention. Each order is filled by those who know how, and we send what is ordered. That is why our mail order business is large and continues to grow.

**HAYDEN W. WHEELER & CO.,**

**Two Maiden Lane,**

**NEW YORK.**

LONDON,  
50 HOLBORN VIADUCT.



# THE THREE GRACES

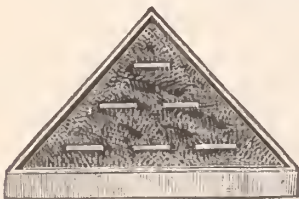


**J. B. & S. M. Knowles Co.,**

Silversmiths,

**Providence, R. I.**

## The "Little Wonder"



Display Tray is a "Big Wonder."

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display, Trays made for Rings, Brooches, Watches, etc.

Write for Catalogue.

**S. Valfer & Co.,**

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Street.

### Boston.

Fred. H. Pope, of D. C. Percival & Co., has been in New York on a business trip the past week.

Among the visitors in Boston the past week was Frank W. Barnes, the Uxbridge, Mass., jeweler, who was accompanied by Mrs. Barnes, to whom he was united in marriage Wednesday last.

John W. Sanborn's testing rooms on the upper floor of his optical establishment, are undergoing a remodeling process by which he gains added space for trial sets, and much more convenient conditions for customers.

E. H. Harnden, formerly with Robbins, Appleton & Co. but for the past three years in other lines of business, has re-entered the ranks of the jewelers, becoming one of the inside salesmen of D. C. Percival & Co.

Harry W. Reed was arrested last Thursday charged with larceny of two rings from the Morrill Bros. Co., in September last. The rings were obtained on memorandum and it is alleged that no payment or satisfactory return has been made thereon.

In the Suffolk insolvency court Friday, the composition offer of William Paul, who will settle with his creditors on the basis of 40 per cent., was confirmed by the court. The opposition to such a settlement, which was manifested by some of the creditors soon after his assignment, has been withdrawn.

The E. Howard Watch and Clock Co. will furnish the set of watchman's clocks for the Jewelers' building. In their bicycle department they have just received a large order for their new model 1898 wheel, which will in every way maintain the reputation of the concern for perfection of workmanship and attention to detail.

Harris & Lawton, now in the Washington building, have taken a lease of quarters in the new Jewelers' building. J. H. Ailman, optician, is also to have a store on the westerly end of the street floor. The Crescent Watch Case Co., represented here by George Carpenter, will have an office on the same floor with Robbins, Appleton & Co.

John Hood, formerly of Hood & Reynolds, buyers of old gold and silver and handlers and manufacturers of dentists' supplies, including filling material, is charged with receiving stolen goods in 1892 and 1893. There are seven counts in the indictment and the trial began Friday. Mr. Hood claims that he bought the goods in question in good faith, not knowing them to have been stolen.

A couple of thieves worked "the same old game" on jeweler A. J. Applegate, Cambridge, Wednesday, and made off with two gold watches and the case of a third watch. One of the men engaged Mr. Appleton's attention in one part of the store while the other remained near the work bench and scooped in the plunder. The watches were left by customers to be repaired. The case bore an inscription to Rev. Alexander Blackburn from the donors.

Business is pretty lively once more at the American Waltham Watch Co.'s factory. Some of the departments are running evenings until 10 o'clock, and about 2,500 hands are employed. The opportunity to work overtime which is given to many of the employes will help to recoup them for the losses that they incurred during the dull period earlier in the year.

Hyman Loine, a watch repairer, has a room at 11 Minot St. He had a show case in his room near the bed. Early last Tuesday morning he reported to the police that his room had been entered some time during the night by means of false keys, and the show case, containing one gold watch and 15 silver watches, carried away, and \$78 from his trousers pocket. The police investigated and found the show case in the basement of the house. They have hopes of apprehending the culprit.

Buyers in town the past week included: R. D. Richards, Rochester, N. H.; C. E. Mudgett, Fairfax; Mrs. H. L. Parker, Lyndonville; A. R. Campbell, Morrisville, Vt.; George E. Trumbley, Saco; S. S. Hutchinson, Cherryfield; J. W. Springall, Dexter; George A. Meder, Foxcroft, Me.; S. G. Beers, Taunton; A. M. Mossman, Hudson; John W. Babbitt, Danvers, Mass.; D. C. Barrows, Willimantic; C. W. Flagg, Woonsocket; C. B. Duckworth, Pawtucket; Joseph Jalbert, Woonsocket, R. I.

## DIES and CUTTERS

To be Perfectly and Safely  
Hardened,  
Must be Heated in a

## GAS ANNEALING OVEN.

Send for Pamphlet.

**E. P. REICHELME & CO.,**

JEWELERS' TOOLS. 23 John Street, New York.



**CLUB BADGES,  
SCHOOL PINS,  
RINGS,  
PRIZE MEDALS,  
ETC.**

DESIGNED AND MADE BY...

**HENRY C. HASKELL,**

11 John Street, New York.

Dealers requested to send for Design Plates.

**Providence.**

*All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.*

Hugo J. Tetzcaff has opened a watchmaker's shop at 198 Union St.

J. A. Foster, this city, has purchased the chestnut gelding "John Morgan" for \$1,025.

James F. Sprague has sold out his pearl business, 178 Eddy St., to his late partner, William A. Harris.

The Providence Fancy Wire Co., 227 Eddy St., have disposed of their entire plant and stock to Heimberger & Lind.

At the recent auction sale of the plant of F. W. Pettee, under foreclosure of mortgage, S. & B. Lederer were the purchasers.

Benjamin H. Burdon has been appointed by the municipal court as administrator of the estate of Levi L. Burdon; bonds, \$2,000.

The Tilden-Thurber Co. have opened a branch store under the direction of Messrs. McKhouri and Blake, at 189 N. Main St., Fall River, Mass.

The affairs of E. L. Logee & Co., which were recently placed in the hands of Charles Briggs, as trustee, are reviving into a state of marked prosperity.

Byron E. Sprague has begun the manufacture of pearl goods at 19 Page St. He was for several years associated with his father in the same line of business.

Henry C. Luther has gone to Maine for a short recreation in the forests. Englehardt C. Ostby, of the Ostby & Barton Co., is also enjoying a respite from business cares in the same section.

Alexander H. Cory died last week, aged 82 years, 1 month and 8 days. He was the father of Alexander H. Cory, Jr., Thomas B. Cory and Joseph P. Cory, of the manufacturing jewelry concern of Cory & Reynolds.

Joseph Jalbert, 88 Main St., Woonsocket, has had erected in front of his store a handsome electric clock, with a double face, which will be illuminated at night. The dials are over nine feet in circumference.

At the Republican caucuses Wednesday evening the following were among the candidates nominated for election: Aldermen, Horace Remington and Edwin Lowe; for Councilmen, William Blakely, William N. Otis, Samuel M. Nicholson and Henry Fletcher. The Democratic caucuses the following evening brought out these names: Aldermen, Myron H. Fuller; for Councilmen, James Tiffany, Hiram Howard.

Advertisements in the local dailies for help by the manufacturing jewelers are becoming of common occurrence. Among those advertising the past week were: W. J. Braitsch & Co., Waite, Thresher Co., Hutchison & Huestis, P. & A. Linton, the White Stone Jewelry Co., Chas. Sidney Smith, H. Lederer & Bro., Bay State Optical Co. (Attleboro), Campbell, Met-

calf Silver Co., Joseph Fahys & Co. (New York), E. E. Hosmer, W. & S. Blackinton (Attleboro), S. & B. Lederer, Foster & Bailey.

In the case of Edgar A. Bennett *et al.* (Bennett, Melcher & Co.) vs. George H. Cahoon & Co., a final decree was entered in the Appellate Division of the Supreme Court Saturday. The decree confirms the report of the Master in Chancery, which report finds that the respondents, Cahoon & Co., are indebted to the complainant in the sum of \$1,722.31, and this sum the respondents are directed to pay to the complainant on or before Oct. 30. The clerk of the court, it is provided, shall tax the costs and three-fourths of these costs are to be paid by the respondents and one-fourth by the complainants.

**The Attleboros.**

Extensive repairs are being made to the H. F. Barrows & Co. factory.

Edward F. Nolan, formerly of B. B. Brady & Co., has left the employ of that firm and gone into manufacturing on his own account.

The branch office of G. L. Claffin & Co., Providence, dealers in acids, chemicals and jewelers' supplies, has been opened in Attleboro. C. S. Joslin is in charge.

Horace E. Durgin, New England salesman for G. H. Herrick & Co., jobbers, who has been ill since June 1 with rheumatism, is able to be out of doors for short periods.

John T. Day, jeweler, who left North Attleboro 11 years ago, and was not again heard from, has written to relatives here from Seattle that he has seen the biggest part of the world and is now headed for Klondike.

Friday the last of the new machinery for the Attleboro Tool Co., the name chosen by E. P. Claffin and Hjalmar Orup, was placed in their quarters. As soon as the necessary tools to go with the machines have been secured the firm will open for business.

David E. Makepeace, Alfred M. Richards, Frank W. Weaver, Benjamin P. King, John C. Stanton, Alfred D. Crosby and Louis C. Luther are jewelers recently elected officers of Ezekiel Bates Lodge of Masons. J. H. Sturdy, E. S. Horton, E. C. Martin, N. Justin Smith and Hon. A. R. Crosby are others whose names appear on the standing committees.

The three gentlemen, G. A. Sweeney, C. O. Sweet, of Regnell, Bigney & Co., and S. O. Bigney, of S. O. Bigney & Co., who recently undertook to form a local board of trade, have done a good deal of work among the manufacturers lately. The local press has paraded the value of such a body and it is very safe to predict that either a town board of trade or a local jewelers' board will very soon be organized in Attleboro.

Lowell Brown, of Attleboro, celebrated last week the 80th anniversary of his birth.

A truly remarkable gathering of aged relatives graced the occasion. Mr. Brown was born in Foxboro and worked for many years at his trade as an iron worker, but ill-health drove him to a less arduous occupation, and he entered the employ of Bliss & Dean, jewelry manufacturers, and was also for a time with Thompson & Heyward. He was in this business for years until recently, when having amassed a competency, he retired from active business.

The **KING** of them all!



(IMPROVED.)

The  
"Best Lever"

(Patented)

Collar Button

Made in 10 and 14K.

**PRICE REDUCED.**

Strong. Durable. No steel spring to get out of order. Easily repaired.

Combines the advantages of all the patented buttons now in the market. For particulars apply to Sole Owners

**CHAMPENOIS & CO.,**

Manufacturers of Gold Jewelry.

50 Walnut St., NEWARK, N. J.

It Pours Good Things

IN

THE JEWELERS' CIRCULAR!



Optical Department, Workshop Notes, Retail Advertising, Seasonable Fashions, Buyers' Bureau Connoisseur.

\$2 per year == 4c per week.

**SOUVENIR SPONS**

For every town and city in the United States, Canada and Mexico.

Send for illustrated Circular.

**SIMMONS & PAYE,**

"The Souvenir House,"

129 Eddy St., - - Providence, R. I.

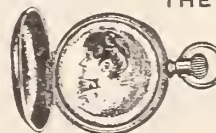
**CHAS. ROSE, MINIATURES, THE BEST.**

On Watches, - \$1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.

Studio, 192 Water Street  
Office, 202 Broadway,  
NEW YORK.



**H. M. RICH & CO.,**  
Jewelry - Auctioneers,  
21 School Street,  
BOSTON, MASS.



### The Output of Precious Stones in New South Wales in 1896.

WASHINGTON, D. C., Oct. 24.—Through the kindness of the Secretary of Mines and Agriculture, of New South Wales, the following statistics have been compiled, covering the output of gems and other valuable information:

Mining lands in New South Wales are owned by the Government, and are leased out to responsible parties. During the year of 1896 applications were filed for 1,257 acres for the purpose of mining for tin and diamonds, 40 for tin and emeralds, 40 for emeralds alone, 368 for opals, and 1,810 for diamonds.

On Dec. 31, 1896, there were 1,767 acres held under lease for the purpose of mining for diamonds, 687 for diamonds and tin, 40 for emeralds, 801 for opals, 40 for precious stones of various kinds, and 10 acres for turquoise. In all there was an increase in the area held over that on the corresponding date of 1895 of about 30 per cent.

The Board of Mines and Mining have been in the habit of offering a reward for successful discoveries in either gold or precious stones, but the system employed had not been perfectly satisfactory, and this year they gave out a new notice as follows:

#### REWARD FOR THE DISCOVERY OF NEW MINERAL FIELDS.

Notice is hereby given that the sums undermentioned will be paid as rewards for discovering, on and after this date, new reefing or alluvial gold or tin fields, or new deposits of silver, copper, diamonds or precious opal.

The sum of £500 will be paid to any person or persons who shall first discover a new reefing or alluvial gold or tin field, or a new deposit of silver, copper, diamonds or precious opal, provided—

(1) That the site of the discovery be distant not less than ten miles from the nearest mine in which similar payable mineral had been or is being obtained.

(2) That such discovery be made known to the Minister for Mines and Agriculture within what he shall deem to be a reasonable time after such discovery.

(3) That if it be proved to the satisfaction of the Minister that within six (6) months after he has been notified of such discovery not fewer than 300 miners have been profitably employed in mining upon such field or deposit.

In the event of the Minister being satisfied that at the expiration of twelve (12) months after he has been notified of such discovery not less than 500 miners have been profitably employed in mining upon such new field or deposit, the discoverer or discoverers shall be entitled to claim a further sum of £500.

The Minister shall be the sole judge as to any matter in dispute in regard to an application for reward.

The Government geologist, Mr. E. F. Pitman, devotes a large portion of his time to practical work in the field, and in February he inspected the auriferous and diamantiferous deposit at Kangaloon, near Mitagong. The contractor had been forced to abandon work for the time being on account of encountering a heavy body of water in the shaft. But he gave it as his opinion that there is every reason to believe that this is a true volcanic neck, and the occurrence of diamonds in the quartz pebble drift overlying it is of considerable

interest, as pointing to the possibility of their being derived from the volcanic breccia, as in the celebrated diamond mines at Kimberley, in South Africa.

#### DIAMONDS.

During the entire year prospecting has been carried out on all the leases on the Bingara diamond field. A considerable area of the ground was taken up by a Victorian syndicate.

The Monte Christo mine, through want of water, only treated 20 tons of wash.

The Australian Diamond Mines Proprietary Company, no liability, kept 16 men at prospecting work, and have sunk 1,500 feet and driven 1,200 feet in the aggregate during the past 12 months. A large sum has been expended by this company in the erection of machinery and water conservation. Some stuff has been treated, but the result is not known.

The Eagle Hawk Company treated 500 tons of drift, which returned gold and diamonds to the value of \$1,579.50.

The Murchison Diamond and Gold-Mining Syndicate have been chiefly engaged in prospecting and constructing dams to conserve water. It is estimated that the output from the field was 3,000 carats, the lowest value obtained being \$1.45 per carat.

The Boggy Camp Diamond Mines, situated about 15 miles west of Tingha, employ about 60 men. The best mines on the field are said to be those owned by Dasey and party and Gray and party, and in some of their drives the wash is found four feet thick, and yields about 10 carats to the load. The stones are of good quality and pure white. It is expected that with the advent of capital to provide good powerful pumping machinery to allow of the deep ground being worked, the mines in this locality will give a good account of themselves. Further information about the Boggy Camp field states that the opening of the tin and diamond mines at this point has provided employment for a number of men. Some of the mines are doing very well, averaging from \$14.50 to \$29 per week each. Dasey's and Gray's mines are the best on the field, and the former is now being floated on the London market. The sinking in these mines is from 30 to 50 feet deep, and the wash averages from two to seven inches thick, the width of the lead not yet being ascertained. In Gray's claim the wash averages four feet thick, and is said to carry tin and 10 carats of diamonds to the load.

#### OPALS.

The White-Cliffs opal field, situated in the Wilcannia division of the Albert mining district, has made very satisfactory progress during the year. The stability of the field has been fully proved by the steady increase in the population since its opening. The principal gem merchants in Europe now have agents on the field for the purchase of opal, which is a great convenience to the miners. At the present time there are 400 miners on the field, and all the claims are being fully worked. Some difficulty is experienced in obtaining complete returns from the men, but from information obtained from the buyers the value of the output for the year is estimated at \$121,500.

The output of opals in New South Wales for the

past six years has been as follows:

1890.....	195 lbs., at.....	\$75,816
1891.....	42 lbs., at.....	9,720
1892.....	449 lbs., at.....	59,851
1893.....	198 lbs., at.....	27,625
1894.....	333 lbs., at.....	29,160
1895.....	1,390 lbs., at.....	121,500

#### EMERALDS AND TURQUOISE.

The emerald mine in the Emmaville district and the turquoise mine near Wogonga are both closed, and there was nothing to report from either.

Hanging Rock, in the Nundle district, has long been known as a locality in which zircons can be found. During the year reports arose to the effect that diamonds had been found there, but numerous packages of stones from the district were examined, but no diamond was found in any of them, in fact, they consisted almost entirely of zircons.

#### The Gorham Mfg. Co. Charge One of Their Clerks With Theft.

BOSTON, Mass., Oct. 21.—G. Gordon Meacham was arrested in South Weymouth Thursday night at the instigation of Private Detective Larkin, of the Gorham Mfg. Co., New York, who charged him with stealing from the Gorham Mfg. Co. the proceeds of some silver ware. Meacham first appeared in South Weymouth about three weeks ago. He represented that he was connected with a well known family in New York, and soon won many friends in that vicinity. When arrested he readily agreed to go to New York without the formality of requisition papers.

Private Detective Larkin, when seen by a CIRCULAR representative Monday, stated that Meacham had been employed by the Gorham Mfg. Co. for four or five years, but disappeared about Sept. 16. Some silver ware being missing, he, the detective, started to locate Meacham, and finally succeeded in doing so at South Weymouth and brought him to New York. The specific charge against Meacham is appropriating \$34, the proceeds of a sale of silver ware, but many other articles besides these are believed to have disappeared in the same way. The prisoner is 23 years old and unmarried. He was formerly a road salesman for the concern. He was taken before Magistrate Crane in the Jefferson Market Police Court, Friday, and held in default of \$1,000 bail for examination.

Frederick A. Morse has opened a store in Wallingford, Conn.

J. B. Foster has removed from Macomb, Ill., to Colchester, Ill.

W. Frank Newbry will engage in the jewelry business in Deming, Ariz.

An optician has opened a store in the first house north of the Garvan block, East Hartford, Conn.

The work of remodeling Frank C. Toepp's jewelry store, South Bend, Ind., is completed. The store now occupies all of the first floor and part of the basement and has entrances on both Washington and Main Sts., with more floor room, it is claimed, than any other jewelry store in the State of Indiana.

## There are Babies and Babies

BUT THE

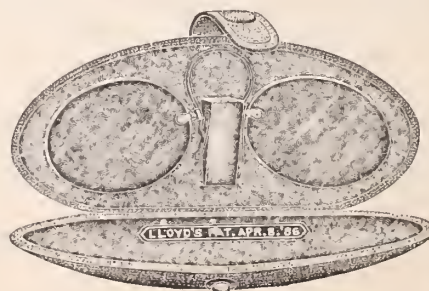
## "Baby Lloyd"

IS THE FAVORITE.

SURE TO PLEASE ALL WEARERS OF OFF-SET EYEGLASSES.

TRY A DOZEN, \$1.50. Gross Price Quoted.

E. KIRSTEIN'S SONS CO.,  
ROCHESTER, N. Y.



**Last Week's New York Arrivals.**

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: Geo. E. Twambley, Saco, Me.; Grand Union H.; S. Guggenheim, Buffalo, N. Y.; Hoffman H.; W. P. Denehey, Harrisburgh, Pa.; Broadway Central H.; D. F. Sullivan, Rockford, Ill.; Marlboro H.; C. A. Blocher, Gettysburgh, Pa.; Albert H.; G. H. Herrick, Attleboro, Mass.; Astor H.; W. C. Durken (Keeley & Durken), Boston, Mass.; Kensington H.; G. L. Sigler, Cleveland, O.; St. Denis H.; S. Fox, Cincinnati, O.; Astor H.; G. E. Macfarlane (silverware buyer, Denholm & McKay Co.), Worcester, Mass.; 2 Walker St.; O. R. Rick (Adam, Meldrum & Anderson), Buffalo, N. Y.; 2 Walker St.; T. J. Mooney (John Wanamaker), Philadelphia, Pa.; 10th St. and Broadway; J. W. Ridenour, Bedford, Pa.; Continental H.; J. T. Bonestell, San Francisco, Cal.; Mr. Weitz (Marshall Field & Co., buyer clocks), Chicago, Ill.; J. G. Quick, Coudersport, Pa.; M. W. Shaw, Galveston, Tex.; Albert H.; W. F. Sellers, Altoona, Pa.; Broadway Central H.; J. S. Derby, Concord, N. H.; New Amsterdam H.; W. C. Siegfried, Youngstown, O.; Grand Union H.; F. R. Biedler, Baltimore, Md.; Imperial H.; C. H. Osgood, Lewiston, Me.; Astor H.; I. Fox (jewelry buyer, G. Fox & Co.), Hartford, Conn.; 45 Lispenard; G. A. Disque, Erie, Pa.; Albert H.; H. M. Eliassof, Albany, N. Y.; Imperial H.; J. B. Mayer, Buffalo, N. Y.; Hoffman H.; J. H. Leslie, Ottawa, Ont.; Park Ave. H.; J. A. Pyl (Pyl & Wyckel), Kalamazoo, Mich.; Ashland H.; A. G. Paul, Boston, Mass.; Marlboro H.; A. M. Hill, New Orleans, La.; Vendome H.; C. S. Sherwood, Portsmouth, Va.; Imperial H.; E. A. Siedle, Pittsburgh, Pa.; St. Denis H.; S. B. Leonardi, Tampa, Fla.; Albert H.; Mr. Frantz (Frantz & Opitz), New Orleans, La.; H. T. Jarecki, Erie, Pa.; T. C. Tanke, Buffalo, N. Y.; Imperial H.; A. M. Jewett, Cortland, N. Y.; Metropolitan H.; J. Nelson, Dunkirk, N. Y.; St. Denis H.; H. T. Jarecki, Erie, Pa.; Murray Hill H.; A. L. Blackmer, New Bedford, Mass.; Union Sq. H.; M. S. Liberman, Syracuse, N. Y.; Astor H.; Milton Kohler, Hagerstown, Md.; St. Denis H.; J. Kornblum, Pittsburgh, Pa.; Park Ave. H.; I. P. Walton and F. W. Acklin, of Walton & Acklin, Tyrone, Pa.; Grand Union H.; C. DuBois, Walton, N. Y.; St. Denis H.; A. Field, Asheville, N. C.; Broadway Central H.; C. R. Connell, of Mercereau & Connell, Scranton, Pa.; Imperial H.

**Philadelphia.**

J. Frank Alee, Dover, Del., was in town last week on a purchasing mission.

Among the traveling men in Philadelphia, last week, were: Leverett S. Lewis, Chester Billings & Son; Chas. F. Duffy, Enos Richardson & Co.; Walter Campbell, Day, Clark & Co.; H. B. Elting, Jung, Staiger & Klitz; J. D. Pettengill, Derby Silver Co.; Archibald Rutherford, H. A. Kirby Co., and George Osborne, Wm. Smith & Co.

On Thursday Magistrate South committed Edward Wilson for trial on the charge of stealing a watch from the store of Alonzo J. Martin, 151 N. 8th St. Wilson had gone into the place and asked to see some watches in order to make a purchase. He grabbed a watch and ran out, and after a hot chase was captured. The police say that Wilson is an old jewelry store robber of the "grabber" type and has served several terms for such offenses.

George F. Lowry, Theodore Johnson and Joshua Davis were committed for trial by Magistrate Donnelly, on Wednesday last, on the charge of conspiring to defraud. E. H. May, representing the Mutual Mfg. Co., New York, was the prosecutor. He testified that he had hired the defendants as agents for the sale of watches at \$11 apiece. They received a number of orders and demanded half the price at the time the orders were given, but the purchasers never received the watches. The victims of the fraud were mainly residents of Germantown and Manayunk.

**San Francisco.**

George B. Green, well known here, has opened a store at Huntington, Ore.

S. L. Braverman has opened an office as a diamond broker at Sutter and Kearny Sts.

N. L. Levy has returned from Los Angeles. The dissolution sale of M. Lissner & Co. has about finished. Mr. Levy retires from the firm.

The jewelry trade in town is better than it has been for four years. The revival began about the 1st of October, and the only complaint anywhere is the shortage of goods. The retailers are buying very heavily and the supply will fall far short before Christmas. In watches the demand is especially good. One firm state that they could supply 2,800 movements if they had them. Reports from Oregon and Washington, especially Puget Sound district, show a decided improvement.

A new and unique manner of carding watch bows is that now employed and shown in their advertisement in this issue of THE CIRCULAR by the Standard Seamless Wire Co., Pawtucket, R. I. The bows are so fastened on the card that any one of them can be removed without disturbing the rest. Six bows are placed on a card. The card being covered, the bows are protected from tarnishing.

**LET US  
REASON TOGETHER**

**WE HAVE WATCHES  
AND JEWELRY TO  
SELL.**

**MORE THAN LIKELY  
YOU HAVE THEM  
TO BUY.**

**IF SO, YOU WANT  
GOOD VALUE.**

**THIS WE CAN GIVE  
YOU AND MORE TOO.**

**We have "Specials"  
innumerable, and the  
Prices are "Special"  
likewise.**

**All new goods we are  
talking about, no "job  
lots." Give what we  
say the consideration  
it merits, and we'll  
surely do you good.**

Because we use this very small, compact type to remind you of the very small, compact, full open face, 14K, Bascine, Nickel Elgin Watch at \$12 00, that we have heretofore mentioned, bear in mind that it is one of the bargains of the season.

**C. G. Alford & Co.,**

**195 & 197 Broadway,**

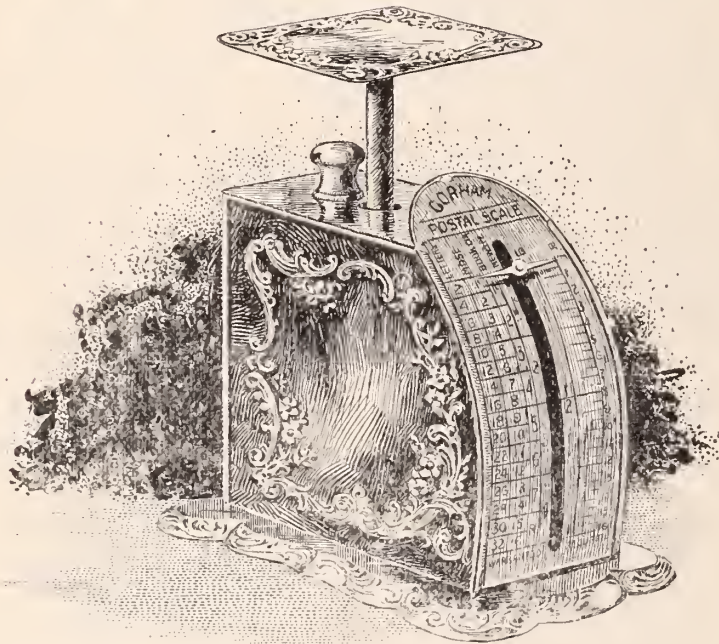
**Western Union Bldg. New York.**

**New York, October 25, 1897.**



*An attractive addition to the furnishings  
for a Lady's Writing Table.*

# Gorham Postal Scale Sterling Silver



ACTUAL SIZE. PATENTED  
WARRANTED ABSOLUTELY  
ACCURATE.

## To the ...Trade.

Your attention is called to our Sterling Silver Postal Scale. It indicates instantly and accurately the amount of postage required for letters, books, newspapers, circulars and merchandise, to the limit of one pound in weight. As it will be extensively advertised in November and December issues of the leading Magazines as "on sale by the better class of Jewelers", we advise that orders be immediately placed to meet the large demands which may reasonably be expected.

## GORHAM MFG. CO., SILVERSMITHS.



NEW YORK,  
BROADWAY AND 19TH STREET.  
23 MAIDEN LANE.

CHICAGO,  
131-137 WABASH AVENUE.

SAN FRANCISCO,  
118-120 SUTTER STREET.  
WORKS, PROVIDENCE, R. I.

# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

United States and Canada, - - -	PER ANNUM.
Foreign Countries in Postal Union, - - -	\$2.00
Single Copies, - - -	4.00
	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

### THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athénée, Rue Scribe.

LEIPZIG—Handels-Zeltung, für die gesamte Uhren-Industrie.

BERLIN—Deutsche Uhrmacher Zeltung, Jäger-Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Oct. 27, 1897. No. 13.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

## Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications.

	More than nearest weekly competitor for 8 months Jan.-Aug., 1897, inc.	Increase for month of Sept., 1897.	Total excess for 9 mths., Jan.-Sept., 1897, inc.
No. of News Items, . . . . .	616	49	665
Inches of Original Reading Matter, . . . . .	6,034	983	7,017
Inches of Advertising, . . . . .	6,477	1,753	8,230

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

### Great Increase in the Revenue from Precious Stone Imports.

ONE of the arguments advanced by the honest diamond importers before the passage of the Dingley Tariff Act, favoring the return of the old 10 per cent. duty on diamonds, was that the Government would receive under the proposed 10 per cent. duty more revenue than under the then existing 25 per cent. duty, the loss to the Government under the old rate being due to the extensive smuggling encouraged by the high tariff schedule. The Dingley Act was signed by the President July 24 last. Below we give the figures representing the imports entered at the port of New York in the various classes of merchandise comprehended under the precious stone schedule, for the first two months of the life of the Dingley law and for the corresponding two months of 1896, under the Wilson law:

Rough Diamonds.			
Aug. 1896.....	\$187,462, duty 10 per cent.	Aug. 1897.....	\$101,352, Free.
Sept. 1896.....	49,382, " 10 "	Sept. 1897.....	208,501, " "
Cut Diamonds.			
Aug. 1896.....	\$171,186, duty 25 per cent.	Aug. 1897.....	\$863,652, duty 10 per cent.
Sept. 1896.....	45,855, " 25 "	Sept. 1897.....	518,586, " 10 "
Other Precious Stones Rough.			
Aug. 1896.....	\$129, duty 10 per cent.	Aug. 1897.....	\$2,627, Free
Sept. 1896.....	1,621, " 10 "	Sept. 1897.....	1,202, " "
Other Precious Stones Cut.			
Aug. 1896.....	\$43,072, duty 25 per cent.	Aug. 1897.....	\$341,933, duty 10 per cent.
Sept. 1896.....	11,800, " 25 "	Sept. 1897.....	293,721, " 10 "
Imitation Precious Stones.			
Aug. 1896.....	\$18,668, duty 10 per cent.	Aug. 1897.....	\$12,315, duty 20 per cent.
Sept. 1896.....	5,588, " 10 "	Sept. 1897.....	8,754, " 20 "
Pearls.			
Aug. 1896.....	\$45,989, duty 10 per cent.	Aug. 1897.....	\$11,463, duty 10 per cent.
Sept. 1896.....	3,276, " 10 "	Sept. 1897.....	61,985, " 10 "

By very simple calculations it will be deduced that the Government derived during the first two months under the low diamond duties of the Dingley law a revenue of \$212,767.80 against \$98,489.75 during the same two months of 1896, under the luxury taxing Wilson law. It will thus be seen that the Government is now deriving from imports of precious stones more than twice as much revenue as it did under the old law, and that the soundness of the argument offered by the honest diamond importers is being proven to even a greater extent than was hoped by the most sanguine. That the figures above represent only the imports at the port of New York does not disturb the force of this deduction, because the imports of diamonds and precious and imitation precious stones at the port of New York represent more than 90 per cent. of the total imports in these lines at all the ports of the United States.

### The Manufacture of Bogus Antiques and Relics.

IN the last issue of THE CIRCULAR was published under the Connoisseur an article received from England, entitled "How Relics Are Made." The article was written in a bantering style, as though the manufacture of bogus antiques partook somewhat of the nature of a joke. There is, however, a serious aspect to this industry which seems to be spreading over the continent of Europe and into the countries of Africa and Asia. In the issue of this journal of Aug. 5, 1896, was illustrated and described the bogus tiara, or crown, of King Saitapharnes, of Olbiopolis, for which the experts of the Louvre paid 200,000 francs. That the success of the Russian swindlers in this case gave special impetus to the bogus relic manufacturing industry we can not assert, but a dispatch received last week

in New York from England brings to light an extensive undertaking in the making of bogus relics, and is of vital interest to all dealers in curios and antiques, among whom are many jewelers throughout the country. The dispatch reads:

"The royal British antiquarian and archaeological societies have lodged a petition with Lord Salisbury protesting against the peculiar form of prison labor in Egypt since the Khedive's penitentiaries and jails have been under English management. It seems that the convicts, of whom there are 1,200 in the Jourah prison alone, are employed in manufacturing bogus antiques, for which there is reported to be a large market, especially in America. The petitioners declare that the forgeries are so clever as to be scarcely distinguishable from the real article. As yet only antiques of relatively small dimensions have been produced, but the prison authorities ex-



press the hope of being able in course of time to turn out full fledged mummies and sarcophagi. The scientific societies in England point out with some degree of justice that while this form of prison labor may have commercial advantages it practically renders the British Government a party to defraud."

Of course, dealers and collectors of antiques require no special urging to be ever on the *qui vive* for frauds in the relics submitted to them; however, as the enterprising bogus antique manufacturer of Europe, Asia and Africa has his eye turned steadily toward America extra vigilance is demanded of the American dealers and connoisseurs in their scrutiny of all antiques and relics.

#### As to Copyright Protection of Catalogues.

THE editorial in last week's CIRCULAR regarding the affirmative decreeing by the United States Circuit Court of Appeals for the Seventh District, of the decision of Judge Grosscup, of the United States Circuit Court for the Northern District of Illinois, in the case involving the copyrighting of catalogues, having aroused considerable interest in the trade and requests for fuller details of the decision, we append a copy of the essential portions of Judge Jenkins' opinion.

#### IN THE UNITED STATES CIRCUIT COURT OF AP- PEALS FOR THE SEVENTH DISTRICT.

J. L. Mott Iron Works, appellant,  
vs.  
James B. Clow, et al.  
Before Judges Woods, Jenkins and Showalter, Circuit Judges.

This is an appeal by the J. L. Mott Iron Works from a decree sustaining the demurrer to its amended bill of complaint and dismissing the bill for want of equity.

After quoting many statutes relating to copyrights Judge Jenkins, who wrote the opinion, continues: "These statutes exhibit the growth in the number of subjects to which the Congress of the United States has deemed the constitutional provision to be applicable. The protection originally extended to maps, charts and books has been enlarged to comprehend books, pamphlets, maps, charts, dramatic and musical composition, engravings, cuts, prints, photographs or negatives thereof, paintings, drawings, chromos, statues, statuary and models and designs intended to be perfected as works of the fine arts. The Act of the year 1874 provides that 'The words "engravings," "cuts," and "prints" shall be applied only to pictorial illustrations or works connected with the fine arts, and no prints or labels designed to be used for any other article of manufacture shall be entered under the copyright law, but may be registered in the Patent Office.' The result of Supreme Court decisions would seem to place this construction upon the constitutional provision under consideration, that only such writings and discoveries are included which are the result of individual labor; that the term 'writings' may be liberally construed to include designs for engravings and prints that are original and that are founded in the creative powers of the mind. \* \* \* In the case before us, the bound volume or catalogue issued by the appellant contains illustrations of the different wares offered for sale, giving the dimensions and prices of each. The letter press of the book is confined to a statement of dimension and price, is of no literary merit and gives no other information. It is a mere

priced catalogue illustrated with pictures of the wares offered for sale. The copyright is sought to be sustained upon the ground that such illustrations are of artistic merit, and so within the protection of the constitutional provision, that any picture possessing artistic merit when connected with advertising matter becomes part of the book, and is within legal protection. \* \* \* We discover nothing original in the treatment of the subject. \* \* \* The object of the constitutional provision was to promote the dissemination of learning by inducing intellectual labor in works which would promote the general knowledge in science and useful arts. It is not designed as a protection to traders in the particular manner in which they might shout their wares." After quoting a number of cases in the English courts and the Sarony photograph case the opinion concludes: "So far as the decisions of the Supreme Court have gone we think they hold to the proposition that mere advertisements, whether by letter press or by picture, are not within the protection of the copyright law.

"It is possibly not beyond comprehension that pictures of slopsinks, washbowls and bathtubs, with or without letter press statement of dimensions and prices, though intended mainly for advertisement, may in localities where such conveniences are not in common use be the means of instruction and of advancement in knowledge of the arts, and when they are the product of original intellectual thought, may possibly come within the scope of the constitutional provision. It is enough for the present purpose to say that in our judgment Congress has not seen fit to enact a law which can reasonably be given so broad a construction.

"The decree will be affirmed."

As we pointed out in our last issue, this decision, which is final, the United States Court of Appeals being the highest court to which such a copyright case can be carried, makes it clear that a catalogue is uncopiable and is open to wholesale pirating. Catalogue jobbing houses and manufacturers who issue catalogues should endeavor to have Congress enact a law extending the protection of the copyright over their works. We do not see where, in its passage, such a law would meet any opposition.

#### Look Well Into This Man's Line of Goods.

The jewelry trade are warned against the practices of one A. L. Ash, who represents himself from 39 Maiden Lane, New York. He is traveling about the country selling filigree work made into ornaments for evening wear. These goods are represented to be pure silver and heavy gold filled wires. Under the acid test the pure silver and gold vanish instantly. The goods are sold for \$12 per dozen, and Ash makes every customer special, exclusive agent for his town. He then goes out and sells whoever he can, and winds up by selling individuals around the hotel. C. Ross Boas, Harrisburg, Pa., and W. P. Denehey, of the same city, were made exclusive agents, one for \$20 worth, the other for \$10 worth. Mr. Boas tested the goods later; he also noticed that Mr. Denehey had some of the goods in his window. The jewelers conferred with each other, with the result that they decided to have Ash arrested, whereupon Ash returned the jewelers' money to them.

Dillon, Wheat & Hancher Co., Wheeling, W. Va., bought some of these goods. Ash stated to them that J. C. Grogan,

Pittsburgh, Pa., had requested him as a special favor to call on Dillon, Wheat & Hancher Co. and offer the exclusive agency to them. Tiffany, he said, was one of his best customers. When the Wheeling firm learned of the experience of the Harrisburg jewelers, J. G. Dillon had the goods tested, thereby spoiling their beauty. Mr. Dillon finally located Ash at the Windsor Hotel, where he had retired, leaving instructions to be called for an early train. Word was sent up to Ash's room, and eventually he came down and seemed only too glad to return the money (he had already got the landlord to cash the check) to prevent his being arrested.

The janitor of the Lorsch building, 37 and 39 Maiden Lane, stated to a CIRCULAR reporter that there was no person by the name of Ash in the building, either as a tenant or an employee. He had a dim recollection of some one by that name looking at offices there several months ago, but was not sure as to the name.

#### The Financial Difficulties of Russell Bros. Still more Complicated

CINCINNATI, O., Oct. 23.—The entire stock, store fixtures and safes of Russell Bros. will be sold at auction Oct. 25 by Ezekial & Bernheim, auctioneers, by order of the mortgagees. This is the stock levied upon by the three constables, as reported last week in THE CIRCULAR. The sale was precipitated by their landlord, Thomas Emery, to whom they owed about \$300 rent. This claim not being satisfied, a constable remained in the store all week and the sale was agreed upon by the attorneys representing the creditors. The stock will be sold in lots to suit the dealers.

Russell Bros.' financial troubles began when they left the Arcade to open up in a store three times their original one in size, and the assumption of larger liabilities in a bad year precipitated their difficulties, which have augmented each year. Three times they have assigned and got on their feet again, only to fail again. They are men of grit or they would have succumbed to the inevitable long ago. One of their friends said that if they had stayed in the Arcade and been satisfied with ordinary profits they might have been in the ring to-day.

The Merchants' National Bank has sued several members of the fire department on notes given to Russell Bros., the aggregate being over \$1,000. The firemen claim they signed the notes through misrepresentation, as they had paid something on the jewelry they had bought on the installment plan. One man had paid all with the exception of a few dollars, but he is sued for the full amount of the ring he bought. The firemen will oppose the claims.

A. Calhoon, Shawnee, Okla., who was reported as having an auction sale, writes that he does not intend to go out of business.

**New York Notes.**

J. G. C. Cottier has entered a judgment for \$166.77 against Benj. F. Woolen.

O. M. Farrand has entered a judgment for \$376.24 against Frank W. Hawley.

Peter Conrad, jeweler, 228 E. 84th St., will open a new store at 221 E. 84th St.

LaPierre Mfg. Co. have entered a judgment for \$114.99 against Geo. F. Miller.

H. E. Oppenheimer & Co. have entered a judgment for \$103.96 against S. A. Horwitz.

A judgment against the Wessell Silver Co. for \$618.12 has been entered by O. J. Stephens.

Davis Collamore & Co. have entered a judgment for \$160.68 against Gyula De Festetics.

A new jewelry department is being fitted up in the store of John Wanamaker, Broadway and 10th St.

Thier & Parker, 45 Maiden Lane, the New York agents of Cristy, Parker & Co., dissolved Oct. 18. J. E. Thier will continue at the old address.

The marriage of Frank B. Glover, of Eaton & Glover, 111 Nassau St., New York, to Miss Minnie Woods, of Brooklyn, is announced to take place this week.

Franz Wagner, of Carlsbad and Vienna, Saturday opened a branch store in this city for the sale of decorated glassware, pottery, bric-à-brac, etc., at 25 Union Sq.

Robert Muh, Tammany candidate for re-election to the Board of Aldermen from the 15th Assembly District, was formerly a jewelry case manufacturer of this city, but retired from that business 10 years ago.

Delegates Hunter and Clayton, of the Central Labor Federation, lectured Oct. 17 to Socialist Alliance 1,563 on the subject of jewelry workers and diamond cutters. The lectures were delivered at 8 Union Sq.

The Appellate Division of the Supreme Court Friday heard the appeal of Max. J. Lasar from an order awarding temporary alimony of \$50 a week and \$500 counsel fee to his wife, Mamie Lasar, in her action for a separation on the ground of aban-

donment and non-support. Decision was reserved.

The Appellate Division of the Supreme Court Friday affirmed, with \$10 costs, the order denying the motion by Geo. T. Montgomery, for a peremptory mandamus to compel the Peter A. Frasse & Co. to allow him as a stockholder to examine the stock book and books of account of the company.

Judgments against W. L. Pollack & Co., formerly diamond dealers at 68 Nassau St., who failed in September, 1896, were entered last week by Eichberg & Co. for \$10,194.50; U. S. Diamond Cutting and Polishing Co. for \$5,531.60; J. Heilbronn & S. Marchand for \$1,625.93, and S. Sondheim for \$2,070.60.

Roseman & Levy, wholesale jewelers and jobbers, of New York and Elmira, N. Y., have dissolved by mutual consent. The interest of Marks G. Levy has been transferred to Abraham Roseman, who has assumed all the liabilities of the firm, and who alone is entitled to collect all the outstandings. The business was started by the present partners over 17 years ago. Mr. Roseman will continue business at both offices, 41 Maiden Lane, New York and 105 W. Water St., Elmira.

The Board of United States General Appraisers last week handed down their decision in the protest of Chas. L. Tiffany against the ruling of the Collector at New York upon the duty of a medal imported February last. The medal was assessed for duty by the Collector, under paragraph 177 of the Tariff of 1894, at 35 per cent. as a manufactured article of metal not provided for. Mr. Tiffany claimed that the medal was exempt from duty, under paragraph 551, of the free list, which provided for medals of gold, silver and copper and other metallic articles manufactured as trophies or prizes and actually received or accepted as honorary distinctions. The medal in question was made for Dr. White, principal of the Berkeley school. The Board of General Appraisers sustained the protest and reversed the Collector's ruling.

Geo. Harris, a clerk, 56 years old, was a prisoner in the Jefferson Market Police

Court before Magistrate Crane on Saturday, charged with the larceny of a \$50 unset diamond from the office of Robt. H. Ramsgate, importer and cutter of diamonds, 104 W. 34th St. Harris called at Ramsgate's office Thursday last and looked at some rings. His actions at the time excited the suspicion of the clerk, and when he called again on Friday he was carefully watched. While Harris was looking at an unset stone, the clerk saw him take it up with his cigar and put it into his mouth. An officer was called and Harris and a companion, who he said at the time was his wife, were both taken to the station house. The diamond was not recovered, and it is believed that he swallowed it. Magistrate Crane held Harris in \$1,000 bail for trial, and his companion, who gave the name as Lizzie Zimes, was discharged.

**Trans-Atlantic Voyagers.**

FROM EUROPE.

W. E. Marcus, of Marcus & Co., New York, returned Saturday on the *Lucania*.

A. S. Mermod, of the Mermod & Jacard Jewelry Co., St. Louis, Mo., returned Sunday on *La Champagne*.

Max O. Doering, of Chas. Ahrenfeldt & Son, New York, accompanied by his wife, returned last week on the *Columbia*.

W. A. Bigler, Paris, and Henry Kohn and wife, Hartford, Conn., returned last week on the *Kaiser Wilhelm der Grosse*.

Sol Fox, of Fox Bros. & Co., Cincinnati, O., and Fred L. Martin, of Eichberg & Co., New York, accompanied by his wife returned last week on the *Majestic*.

**Jewelers' Gold Bars Exchanged for Gold Coin.**

Week ended Oct. 23, 1897.

October 18 .....	\$45,769
October 19 .....	49,288
October 20 .....	48,423
October 21 .....	30,941
October 22 .....	13,256
October 23 .....	21,337

Total .....\$209,014

W. G. Smith, Beardstown, Ill., has sold out to a Mr. Marsh.

T. B. Johnson has opened a jewelry store at 213 S. 3d St., La Crosse, Wis.

# Dorflinger's American Cut Glass.

WE HAVE LOVING CUPS IN CRYSTAL  
AND IN FINE COLORS, SOME SILVER  
MOUNTED—WORTH SEEING . . . . .

**C. DORFLINGER & SONS,** 915 BROADWAY,  
NEW YORK.



## Queries by Circular Readers.

**NOTE.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. The Circular desires every jeweler to take advantage of this department.

SAN FRANCISCO, Cal., Oct. 7, 1897.

Editor of THE JEWELERS' CIRCULAR:

Have you any quotations pertaining to jewels? We have seen them somewhere, we think, in your publication, but cannot remember. Shakespeare refers to jewels, the Good Book refers to jewels, so if you have anything you could furnish us with, and if not too much trouble, we should like to have it for a suggestion book which is now in progress. Yours truly,

HAMMERSMITH & FIELD.

**ANSWER:**—In using poetical quotations in a "suggestion book," by which we presume, correspondents mean a catalogue giving lists of articles in the jewelry line adapted for presents, holiday, wedding or birthday, care should be taken to select only those that praise jewels or express their beauty, value or power; but this power must not be for evil. It is a long and discouraging task to glean from the famous poets verses that distinctly praise jewels, though jewels and gems are used in large number of similes, metaphors and other figures of speech; but in these cases, jewels and gems serve as the basis of comparison, not as the objects compared. We have failed to glean an apostrophe to gems or jewels. As this figure of speech usually expresses praise, an apostrophe to jewels or gems, if the jeweler can find one, would be a very effective quotation to embody in a suggestion book. At the request of above correspondents we offer the appended poetical stanzas and Shakespearian phrases which we deem are adapted to effective use in such a book as they are getting out:

A GEM.

"As a gem sparkles enchased in gold, the ornament of neck or head; or like ivory enclosed with artistic skill in boxwood, or the turpentine wood of Oricus; his flowing locks hang down upon his ivory neck, while around his brow he wears a band of thin, ductile gold."—Virgilius.

"To the diamond is attributed the virtue of the talisman, and it is even said that he who wears the stone is always assured of victory, however numerous his enemies may be."—Garcias ab Horto.

"Rich and rare were the gems she wore,  
And a bright gold ring on her wand she bore."  
Moore.

"The bright sun compacts the precious stone,  
Imparting radiant luster like his own;  
He tinctures rubies with the rosy hue,  
And on the sapphire spreads a heavenly blue."  
Sir R. Blackmore.

"He furnishes her closet first, and fills  
The crowded shelves with rarities of shells;  
Adds orient pearls, which from the conchs he drew,  
And all the sparkling stones of various hue."  
Dryden.

"The chiefs about their necks the scutcheons wore,  
With orient pearls and jewels powder'd o'er."  
Dryden.

"Though the same sun, with all-diffusive rays,  
Blush in the rose, and in the diamond blaze,  
We prize the stronger effort of his pow'r,  
And always set the gem above the flow'r."  
Pope.

"Tis plate of rare device, and jewels  
Of rich and exquisite form; their value's great;

And I am something curious, being strange,  
To have them in safe stowage."  
Shakespeare.

"On her head she wore a tire of gold,  
Adorn'd with gems and ouches."  
Spenser.

"Jewels five-words long,  
That on the stretch'd forefinger of all time sparkle  
forever."  
Tennyson.

"By my modesty, the jewel is my dower."  
"The Tempest."

"Dumb jewels often in their silent kind  
More than quick words do move a woman's mind."  
"Two Gentlemen of Verona."

"Can the world buy such a jewel?  
Yea, and a case to put it into."  
"Much Ado About Nothing."

"They shall fetch thee jewels from the deep."  
"Midsummer Night's Dream."

"Inestimable stones, unvalued jewels  
All scattered in the bottom of the sea."  
"Richard III."

"Plate of rare device, and jewels  
Of rich and exquisite form."  
"Cymbeline."

"Reflecting gems  
Which wooed the slimy bottom of the deep."  
"Richard III."

"The diamonds of most praised water  
Do appear, to make the world twice rich."  
"Pericles."

"I'll set thee in a shower of gold, and hail  
Rich pearls upon thee."  
"Antony and Cleopatra."

For quotations from the Good Book we refer correspondents and all other jewelers to Cruden's "Concordance of the Old and New Testaments." While on the subject of quotations and suggestion books we will say that, perhaps as good thing in this line as has come under our observation was a pretty Christmas catalogue issued two years ago by Hardy & Hayes, Pittsburgh, Pa. In this booklet appeared several pertinent quotations as running headlines of the pages. These pages were titled:

Who we are: "Infinite Riches in Our Experience."

Index: "Where Good Things Lie."

Gifts—Infants and Children: "Heaven Lies About Us in Our Infancy."

Gifts for Boys and Girls: "Golden Lads and Girls."

Glittering Gems: "Full Many a Gem of Purest Ray Serene."

Fans: "Captivated by Her Fan."

Gifts for Young Ladies: "Ladies Whose Bright Eyes Rain Influence," "If Ladies be but Young and Fair," "Gift for My Fair One," "Friendship no Medium Knows."

Novelties in Silver: "Fantastic, Fanciful Forms in Silver."

High Class Paintings: "His Soul was in His Art."

Gifts for Young Men: "The Young Man's Fancy," etc., "Gifts—the Dress of Thoughts," "Various are the Tastes of Men."

Cut Glass: "Clear Prisms of Glass, Glittering like Dew."

Gifts for the Father: "Honor thy Father."

Gifts for the Mother: "So Loving to My Mother."

Gifts for the Office: "Blessings Brighten, Gifts Delight."

Gifts for the House: "There's no Place like Home," "Bless the Hand that Gives," "A Merry Heart Giveth Gifts," "Make Merry Around the Hearth," "At Home all Hearts are One."

Hall Clocks: "Sentinels Guarding the Passage of Years," "It has Stood for Years and Years."

Sterling Silver: "Merry was the Feast, with Tinkling Silver Drest."

PITTSBURGH, Pa., Oct. 22, 1897.

Editor of THE JEWELERS' CIRCULAR:

We would like samples of round joint files, 6 or 7 in. in length and 1-32, 2-32 or 3-32 in thickness. We do not know whom to write to for these, and would ask you to kindly give this to some one who makes files, and oblige, yours respectfully,

JOHN M. ROBERTS.

**ANSWER:**—Correspondent can get samples of round joint files, size required, from L. H. Keller & Co., 64 Nassau St., Peter A. Frasse & Co., 94 Fulton St., Cross & Beguelin, 17 Maiden Lane, New York.

## Worcester, Mass.

Frank Warren Barnes, jeweler at Uxbridge, and Miss Harriet Fletcher Albee, daughter of Charles H. Albee, were married Wednesday night at the home of the bride, 24 Crystal St., Worcester.

Mrs. Madeline E. Weixler, widow of Jacob P. Weixler, for many years in the jewelry trade in Worcester, died Oct. 20 at the home of her daughter, in Everett. Her age was 66 years. Her husband died in Worcester three months ago. The remains of Mrs. Weixler were brought to Worcester, and funeral services were held Saturday at the home of her son, J. P. Weixler, 14 June St.

A gold watch chain and diamond studded charm, presented to John S. Johnson, Worcester's crack bicyclist, by clubmates and friends, is in the hands of lawyer John H. Johnson. The charm was made by Herman Lucke, jeweler, who also furnishes the chain, and the present was on exhibition in his window. The property was attached by Albert F. Richardson, constable, acting for Lawyer Johnson. Constable Richardson went to the store and after admiring the chain and charm asked to see it. It was handed to him and he put it in his pocket, stating that he had a writ authorizing him to seize it. There was a scene in the store, but Constable Richardson left the store with chain and charm.

The Towle Mfg. Co., Newburyport, Mass., are seriously considering the issuing of a second edition of their "Colonial Book," the first 100,000 copies having been insufficient to satisfy the demand. Many requests come in weekly from the trade. It was an artistic achievement of which the firm may well feel proud.

The American Waltham Watch Co. have just placed upon the market a new movement to be known as the '92 or Vanguard Model Riverside. The new model has 17 ruby jewels, gold settings, and the jewel pin is set with shellac. It has a double roller escapement, exposed pallets, patent micrometric regulator, the compensation balance in recess, a patented safety barrel, exposed winding wheels and a patented Breguet hairspring hardened and tempered in form, and is adjusted to temperature and position.

George Kite, of the Quaker City Watch Co., Philadelphia, Pa., has returned from a successful trip south.

### News Gleanings.

In a fire in Windsor, N. S., a few days ago, jeweler R. H. Trappell lost \$1,000.

A. E. Burnett, Ocala, Fla., is going over the Plant System to regulate the time-pieces of the employees.

E. La France, of La France & Swarthout, Elmira, N. Y., started with his wife last week for southern California. Mrs. La France is in very poor health.

Burt C. Brown, formerly of Canisteo, N. Y., but who has been out of business for almost four years on account of ill-health, has opened a jewelry and optical goods store in Avoca, N. Y.

The M. Goodman Jewelry Co., Ltd., authorized capital stock, \$5,000, with \$1,000 paid in, have succeeded Marks Goodman, Agt., New Orleans, La.

Ferd. Kienle, formerly of Newark, N. J., and lately of Asheville, N. C., on Oct. 18 opened at 561 Broad St., Newark, a new jewelry store, with an entire new stock.

C. E. Slater, who has for a number of years worked in the jewelry store of W. W. Matthews, Winnipeg, Man., has gone to Holland, Man., where he is opening up in the watchmaking business.

C. B. Guth and his son, A. C. Guth, of Brookville, Pa., will open a jewelry store in Clearfield, Pa., in a couple of weeks. The firm name will be C. B. Guth & Son, and A. C. Guth will have charge of the business.

H. Cole, manufacturing optician, Columbus, O., and his wife left for Pasadena, Cal., Thursday. Pasadena will be the Winter residence of the Cole family from now on. On account of throat trouble Mr. Cole has been obliged to seek the climate of California for recuperation.

At Tipton, Mo., Thursday night, A. Zuckschwerdt's jewelry store was broken into and two dozen watches, over 30 rings, eight of which were set with diamonds, one tray of watch chains and many other articles of value, including earrings, gold pens, fountain pens, sleeve buttons and silver ware, were stolen.

A. V. Hart, Freeport, Ill., has sold out to T. H. Hollister, who for 12 years had been a traveler for Hayden W. Wheeler & Co., New York. Mr. Hollister is a practical jeweler. His contract with Hayden

W. Wheeler & Co. does not expire until Feb. 1, and until that time E. Haeni will conduct the store for him.

A. J. Pardee, Wayland, N. Y., has in his possession a watch, which is claimed to be 238 years old. The cases are bowl shaped and solid silver. The dial is also silver and the minute and hour figures are handsomely engraved. The dial also has a calendar. Under the dial is the name "Augustus," and the date 1658. The watch was made at Amsterdam by Woudenberg. It is nearly 1½ inches thick. A piece of parchment with writing on was found in the back of the case. Mr. Pardee bought this watch from a German who lived near Wayland, and who inherited it from his grandfather.

The stock belonging to the late firm of Chas. Wyman & Son, Burlington, Vt., was, Oct. 21, sold at public auction to Z. M. Mansur, of Newport. The business will be carried on at the same place by a new firm, composed of John D. Wyman and Arthur G. Mansur, under the firm name of Wyman & Mansur. John D. Wyman, the senior member of the new firm, has been in business with his father, Chas. Wyman, at St. Albans, and in Burlington for many years. Mr. Mansur, the junior member, is the son of Hon. Z. M. Mansur, of Newport. He learned his trade of Chas. Wyman, at St. Albans, and has seen seven years' service in this line of business.

The firm heretofore known as the Blanchard Optical Co., Southbridge, Mass., and manufacturing spectacles and patent eyeglasses the past few years, are to form a corporation and enlarge their plant. A charter of incorporation with a capital of \$10,000 has been granted the new company, which will use the former name of the Blanchard Optical Co. The present shop is to be fitted up with more machinery to allow the employment of more help. Three patents on bar springs for eyeglasses are owned by the company, and spectacles and eye glasses of all kinds will be manufactured. The officers of the new company are: President, S. E. Blanchard; treasurer, John J. Bowlen; clerk, Frank H. Foley; directors, S. E. Blanchard, Horace L. Geer, William N. Blanchard, John J. Bowlen, Frank H. Foley.

## R. B. LESTER & CO.

3 MAIDEN LANE, N. Y.

IMPORTERS OF

Diamonds and Precious Stones,

MANUFACTURERS OF

Fine and Artistic Jewelry  
TO ORDER.

All demands for Watches, Jewelry, etc., executed upon a commission basis at the lowest possible price for cash. We buy in a manner to merit trade. Cash talks. Try us.

## FOX & CO.,

...NOW AT...

22 JOHN ST., - NEW YORK.

LAPIDARIES

AND IMPORTERS OF

PRECIOUS STONES

Cutting of American Gems  
and Fine Miniature Glasses.

## The "Dykes" Patent Bicycle NAME PLATE.

All Sterling Silver. Adjustable to Any Wheel.  
LOCKS ON.



Only Detachable  
by Owner.  
No Visible  
Mechanism  
A Positive Means  
of Identifying  
the Wheel.  
Made in Five De-  
signs, Highly Or-  
namented and  
Artistic.

Arthur R. Geoffroy, Silversmith,  
548-550 W. 23d St., NEW YORK.

## CROUCH & FITZGERALD,

Jewelry Trunks  
and Cases,

161

Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
723 8th Ave.,  
NEW YORK.



## SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.



## BARGAINS IN Jewelers' and Silversmiths' MACHINERY.

ONE ROLLING MILL, rolls 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition.

ONE ROLLING MILL, rolls 5 inches in diameter, 8-inch face; McWilliams' make, in good condition.

TWO BIRMINGHAM MILLS, rolls 8 inches in diameter, 12-inch face; mounted on table; practically new.

TWO No. 1 FOOT PRESSES, Style B.  
ONE McWILLIAMS 15 FOOT REVERSIBLE BENCH, double geared, A1 condition.

ONE THURSTON & SCHOTT MILLING MACHINE, practically new.

ONE No. 1 MOSSBERG WIRE COILER, double drum and double gear, practically new.

ONE No. 2 MOSSBERG SHAKER A1 condition.

ONE OVAL CHUCK, good as new.

Send for 1897 Catalogue.

**Mossberg & Granville Mfg. Co.**  
PROV DENCE, R. I.

## Trenton Watches

are for beauty of design, perfection of finish, simplicity of construction and reliability combined with low price unequalled. Compare them critically with others.



No. 70, 7-Jewels. Price \$4 50.  
(According to Jewelers' Circular Key.)

We make other movements also.

**Ask Your Jobber for Them.**  
SEND FOR PRICE LIST.

George K. Burleigh, Tilton, N. H., has assigned.

C. Shubert will open a jewelry store in Dyersville, Ia.

R. A. Dunlap, jeweler, has located in Steelville, Mo.

L. M. Ownsley, Sedalia, Mo., has advertised an auction sale.

R. Stacy has discontinued his jewelry store in Taylor, Ariz.

H. L. Miller, Nevada, Mo., has sold real estate valued at \$1,750.

The store of E. J. Stanson, Springville, Utah, has been closed.

Morris Stern, Dallas, Tex., has given a chattel mortgage for \$75.

F. A. Bayless has moved his stock from Morrillton to Conway, Ark.

Alfred F. Roach has opened a new jewelry store in Nekoosa, Wis.

Judgment for \$212 has been entered against F. S. McKeel, Stuart, Ia.

Jeweler Camp, Sayre, Pa., has moved into his new quarters in Lockhart St.

Will Marshall has decided to open a new stock of jewelry in Golden City, Mo.

M. S. Darling has decided to go out of the jewelry business in Silverton, Col.

E. Hayter has given a chattel mortgage for \$200 on his fixtures in Kansas City, Mo.

The jewelry stock of A. J. Lyons, San Francisco, Cal., has been attached for \$60.

Charles Crowley is the name of a jeweler about to open a store in Golden City, Mo.

F. W. Steadley, of Steadley Bros., Carthage, Mo., has sold real estate valued at \$3,000.

The stock of Charles Stapper, Denver, Col., was sold by the mortgagee on Oct. 21.

The J. H. McCoy Jewelry Co. have been incorporated in St. Louis, Mo., with a capital stock of \$5,000.

Robert Ellis, Greenfield, Ind., has opened a larger store than he has heretofore occupied.

R. D. Currier, formerly in the jewelry business in Brockton, Mass., is now located in Boston.

George T. Wilson, Meadville, Pa., is making extensive improvements and alterations in his store.

S. B. Dugger & Co. recently opened up a jewelry, queensware and sundries establishment in Aurora, Mo.

H. A. Hershberger, jeweler, Plymouth, Pa., and Miss Stella A. Rickard will be united in marriage on Oct. 27.

M. C. and H. A. Leinbach last week purchased the Keystone jewelry store, Lock Haven, Pa., from the VanDyke estate.

Charles Kohler, Norristown Pa. has removed to the new store in the Norristown Title, Trust and Safe Deposit Co.'s building, Main and DeKalb Sts.

R. H. Wilhermsdorfer, connected with H. B. Shellito's jewelry store, Sault Ste. Marie, Mich., has resigned and left for Green Bay, Wis., to embark in the jewelry business.

James F. Smith died Oct. 17 at his home, in Baltimore, Md., after a long illness. He was born in Baltimore 38 years ago. He was well known as a salesman for the Castalburg National Jewelry Co. A wife survives him.

Large orders recently received, it is reported, have caused the Trenton Watch Co., Trenton, N. J., to employ three nights each week two-thirds of their day force. The output is 450 watches per day. New machinery being installed will increase this to 700 per day.

Isaac D. Achim, formerly in business as a jeweler at 18 Mechanic St., Worcester, Mass., has removed to New York with his family. It has been reported that Mr Achim has gone to New York to make a fight for a fortune—Mrs. Achim's portion of the John McAllister fortune of \$300,000.

An appeal will be taken in the case of Wendell J. Curtis against the Van Bergh Silver Plate Co., Rochester, N. Y. When the case was tried before a verdict for the plaintiff was directed. The suit was for five months' rent of a part of the Roby building, on West Ave. It was claimed by the defense that the structure was not completed within 30 days of the time guaranteed, and that the contract provided for a penalty of \$50 a day during this time. The court held that the penalty could not be enforced.

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FOR WATCHES, JEWELRY AND SILVERWARE.

Are as good and better than ever; they are competing for supremacy with our

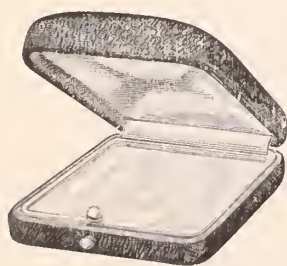
## FINE SILK VELVET BOXES,

Apply for samples to judge for yourself, and see up-to-date goods and prices.

## S. & A. BORGZINNER,

82 and 84 Nassau Street,

New York.





## Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display card on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **SITUATIONS WANTED** on this page advertisements will be inserted for One cent a word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

## Situations Wanted.

**WATCHMAKER** would like position with reliable house; best references; full set of tools. Address Waltham, care JEWELERS' CIRCULAR.

**SITUATION** as salesman by a young man, 1 year's experience; no bad habits; clean references. Address L., care JEWELERS' CIRCULAR.

**A CHANCE** for a reliable jewelry house to get a first-class designer and designer; energetic and best of reference. Address Designer, care JEWELERS' CIRCULAR.

**ENGRAVER** and assistant watchmaker, age 20, wants position with experienced watchmaker; has own tools. Address Wm. Lurgdon, 58 Wallingford St., Cleveland, O.

**WANTED**—A position by a practical, all around watchmaker, jeweler and engraver; capable of taking charge of entire store; best references. Address, P. O. Box 110, Medina, N. Y.

**WANTED**—Post on as salesman or manager by a young man with experience in all branches of the jewelry business; highest references. E., care JEWELERS' CIRCULAR.

**AN EXPERIENCED WATCHMAKER** with all tools, twenty-four years old and good references, wishes steady position. Address Watchmaker, 233 First Ave., New York City.

**POSITION** by young man as assistant watchmaker; has had experience on watch clock and jewelry repairing; salesman; tools and reference. Address E. D., 34 Bates St., Westfield, Mass.

**POSITION WANTED** by an experienced tool and material man; office and road experience; competent to manage business; age 30. Address "Competent," care JEWELERS' CIRCULAR.

**A YOUNG MAN** ten years with Tiffany & Co., five years with the Gorham Mfg. Co., desires a permanent position either wholesale or retail; moderate salary. B., 2040 5th Ave., New York.

**A FIRST CLASS ENGRAVER**, diamond setter and jeweler wants a permanent position; can take charge of a shop; sober and industrious; best references. John McLernon, 49 Jay St., Rochester, N. Y.

**BY A YOUNG MAN**, twenty-four years old, with ability as watchmaker or salesman, with either wholesale or retail firm; best of references. Address Walter S. Macmillan, 34 North Ferry St., Schenectady, N. Y.

**An engraver**, portrait, ornamental, ring and cipher lettering, a specialty on all metals; very speedy; 18 years' New York experience, wishes position in California, San Francisco preferred. Address A. Fischer, 645 Park Ave., Brooklyn, N. Y.

**LETIER AND MONOGRAM ENGRAVER** wishes to change; do hard soldering and jewelry repairing; assist in watch and clock work; reference of present employer; moderate salary. Address Eng ave 32, care JEWELERS' CIRCULAR.

**A BRIGHT BOY**, just graduated from school, desires position in office of wholesale or manufacturing jewelry house, where faithful services will be rewarded with advancement; reside in Newark, N. J.; can furnish best references and give bond if required. Address X. V., care JEWELERS' CIRCULAR.

## Business Opportunities.

**FOR SALE**—Jewelry store, stock, fixtures and good will, in live manufacturing centre in Massachusetts; population 25,000; prompt sale desired. Address G. J. L., care JEWELERS' CIRCULAR.

**WANTED FOR SPOT CASH**, jewelry stores or surplus; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St., Brooklyn, N. Y.

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**GOOD OPENING FOR WATCHMAKER**—For sale in county site of 3,000 jewelry, music and sewing machine business involving now about \$3,000; paying, including bench, \$1,800 a year net. Address Henry Austin & Co., Temple, Texas.

**WANTED**—A young man desires to buy an interest in a good live house where an investment of from \$5,000 to \$10,000 and a thorough knowledge of manufacturing (ten years' experience), especially rings, and financial backing can be made to count. Address Practical Jeweler, care JEWELERS' CIRCULAR.

**FOR SALE**—An established jewelry and optical business in a northern Pennsylvania railroad and manufacturing town of 5,000 population; no position to speak of; paved streets, electric lights, electric street railroad city water, etc.; 100 old stock, good run bench work, railroad watch inspector; fixtures up to date; a very fine optical trade doing the refraction for 10 physicians; store heated with hot water and lighted with electricity; stock and fixtures, \$4,500; will give possession at once, or reduce stock and give possession later; owner going into the manufacturing business; those who have not the means need not apply; a splendid chance. Address Leather, care of JEWELERS' CIRCULAR.

## Help Wanted

**AN EXPERIENCED** and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address American, care JEWELERS' CIRCULAR.

**WANTED**—Young man with some experience to finish trade; also store for sale in town of 10,000; only one position; first-class opportunity; established 25 years. Address "V," care JEWELERS' CIRCULAR.

**OPTICIAN WANTED**—A thorough, all round man capable of doing skeleton, frame and bridge work and grinding; a steady place with good pay for a competent man. Address Optics, care JEWELERS' CIRCULAR.

**WANTED**—A traveling salesman by a New York jobbing jewelry firm which has a well established trade in Wisconsin, Iowa and Minnesota, for those States, to sell their line on commission to the retail jewelry trade only. Address with references and particulars, "West," care JEWELERS' CIRCULAR.

## For Sale.

**SAFE FOR SALE**; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

## To Let.

**TO LET**—For jobbing silverware, clock, material or optical house; rear part of store, 18x70 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

## I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, M. F. Confidential.  
Care JEWELERS' CIRCULAR.

## Salesman and Traveler

for Silver Plated Ware; only first-class man with a record need apply. Address with full particulars,

"PLATE," care Jewelers' Circular.





Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Waterbury Clock Co., by F. L. Pettée; R. F. Simmons & Co., by Mr. Carpenter; Wm. Rogers Mfg. Co., by Mr. King; Benj. Allen & Co., by Will H. Torrance; Foster & Bailey, by Mr. Limbach; Ostby & Barton Co., by Mr. Wilkins; Bates & Bacon, by Mr. Noyes; D. F. Briggs Co. and A. A. Greene Co., by Mr. Sandfielder; Criterion Watch Case Co., by Chas. Schwartz; Larter, Elcox & Co., by Mr. Barry; Frank M. Whiting & Co., by Mr. Carpenter; Meriden Britannia Co., by W. C. Wood.

The travelers in Kansas City, Mo., last week were: Arthur A. Wheeler, Hermann & Co.; G. W. Whiting, Be'knap, Johnson & Powell; F. R. Horton, Carter, Hastings & Howe; E. A. Reed, Reed & Barton; Jno. Williams, for G. Armeny.

Among the traveling men in Springfield, Mass., recently were: James A. Cheney, Ludwig Nissen & Co.; William B. Tilton, D. C. Percival & Co.; Charles H. Barney, Middletown Plate Co.; Mr. Shiman, Shiman Bros.; William Wales, Tiffany & Wales; C. H. Cooke, C. H. Cooke Co.

The following knights of the grip were in Portland, Ore., about the middle of October: George F. Glaser, Denver, Col., representing Shepard Mfg. Co. and F. L. Shepherdson & Co.; G. D. Lunt, Towle Mfg. Co., Chicago; J. P. Eisenbach, representing Adolph J. Grinberg & Co., Cutler & Granbery, and Bonner, Grinbery, Rich & Co.

Travelers in St. Louis, Mo., last week were: Manasseh Levy; W. J. Lane, Geofrey & Co.; Richard Meeker, Bates Bros.; Thos. E. Rogers, Hayes Bros.; C. S. Un-

termeyer, Chas. Keller & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; E. A. Reed, Reed & Barton; Thos. H. B. Davis, Middletown Plate Co.; S. H. Nordlinger, Lassner & Nordlinger; Chas. B. Bartlett, Whiting Mfg. Co.

The following traveling salesmen passed through Detroit, Mich., last week: J. B. Ellis, Parks Bros. & Rogers; W. R. Bristol, C. Rogers & Bros.; Charles S. Perry, Philip Hano & Co.; Clarence Bates, for John H. Fehlberg; George W. Bleecker, the Bassett Jewelry Co.; Mr. Wile, the Buffalo Jewelry Case Co.; Mr. England, Lissauer & Co.; S. E. Vansant, Simons, Bro. & Co.; John W. Case, H. F. Carpenter & Son; Mr. Brooks, Brooks & Pike; Mr. Parker, Osmun-Parker Mfg. Co.

Indianapolis, Ind., jobbers received calls last week from Daniel Wile, Buffalo Jewelry Case Co.; Frank W. Trewin, Keystone Watch Case Co.; E. H. Wimpheim, Hirsh & Hyman; Herbert W. Van Houton, for C. Sydney Smith; H. E. Vincent, Simpson, Hall, Miller & Co.; Chas. Roe, the E. Ingraham Co.; E. A. Tyler, Ansonia Clock Co.; J. M. Phillips, Hamilton & Hamilton, Jr.; Mr. Ford, Ford & Carpenter; L. M. Jacoby, Providence Stock Co.; Daniel Earl, and representatives of the Consolidated Mfg. Co. and the Philadelphia Watch Case Co.

Traveling men in the Hub the past week included: Herbert Slater, Champeño & Co.; John L. Shepherd, Keystone Watch Case Co.; George Hutchison, Hutchison & Huestis; C. E. Hancock, Hancock, Becker & Co.; E. Richardson, R. F. Simmons & Co.; A. W. Atwater, Brooklyn Watch Case Co.; H. A. Friese, Fred W. Lewis & Co.; Mr. Karelsen, E. Karelsen & Co.; A. L. Stearns, Roy Watch Case Co.; Wm. O. Thiery, Illinois Watch Co.; Harry F. Hayes, Whiting Mfg. Co.; E. A. Horton, J. B. Bowden & Co.; Henry G. Thresher; H. F. Barrows, Jr.; Roy Randall, Riley, French & Heffron; Charles Cobb, F. S. Gilbert & Co.; Louis B. Jones, R. F. Simmons & Co.

The following traveling salesmen were in Louisville, Ky., last week: Charles B. Bartlett, Whiting Mfg. Co.; Emanuel Jacobson, Jacobson Bros.; W. H. Gregory, Strobell & Crane; Mr. Maddock, Simons, Bro. & Co.; Mr. Mathews, Allison & Lawson; J. Brown Beach, Wilcox Silver Plate

Co.; John D. Repelye, L. Straus & Sons; Lawrence H. Smith, Bippart & Co.; Wm. Rogers, Simpson, Hall, Miller & Co.; John T. Miller, The Derby Silver Co.; J. D. Underwood, Champenois & Co.; Fred W. Cook, J. F. Fradley & Co.; Rich. Meeker, Bates Bros.; E. G. Burgess, Jno. Scheidig & Co.; Oscar J. Lieb, Riker Bros.; Henry Freund, H. Freund & Bro.; Louis Bernheim, Bernheim, Cohen & Beer.

Traveling men in Syracuse, N. Y., the past week included: W. R. Cattelle, Henry L. Oppenheimer & Co.; Chas. W. Morse-low, Anchor Silver Plate Co.; J. B. Ellis, Parks Bros. & Rogers; Mr. Cobb, W. R. Cobb & Co.; W. L. Washbourne, Redlich & Co.; A. D. Giannini, Wilcox Silver Plate Co.; J. Goldberg; Wm. Dietz, F. Kroeber Clock Co.; Chas. T. Dougherty, Wm. L. Sexton & Co.; Charles Lockner, Hayes Bros.; G. L. Merrill, Merrill Bros. & Co.; F. H. Du Mont, Whiting Paper Co.; C. G. Perry, Ripley-Howland Mfg. Co.; Mr. Roth, Watson, Newell Co.; F. W. Foster, Bates Bros.; Mr. Otis, Harvey & Otis; Maurice Powers, Powers & Mayer; M. Adler; Mr. Engelsman, Goodfriend Bros.; Mr. Fink, Fink, Bodenheimer & Co.; Mr. Merritt, E. L. Logee & Co.; B. M. Polley, New York Mutual Optical Co.; H. B. Bliss, Gorham Mfg. Co.; Wm. H. Pallman, for Charles Knapp.

Traveling men in Pittsburgh, Pa., during the week of Oct. 18 were: F. V. Kennon, John T. Mauran Mfg. Co.; "Dolly" Untermeyer, Charles Keller & Co. and Woodside Sterling Co.; D. Schwab, L. Adler & Son; I. R. Theise, for I. M. Berinstein; Edward J. Hauck, William Schimper & Co.; Frank W. Trewin, Keystone Watch Case Co.; E. A. Reed, Reed & Barton; W. R. Shute, Day, Clark & Co.; G. A. Wells, Florence Mfg. Co.; Mr. Ford, Ford & Carpenter; J. E. Simonson, A. J. Hedges & Co.; Mortimer C. Adler, Byron L. Strasburger & Co.; Chas. F. Langharr, Hancock, Becker & Co.; Henry Lederer, Henry Lederer & Bro.; Austin G. Brown, Redlich & Co.; Oscar J. Lieb, Riker Bros.; C. W. Battey, Waite, Mathewson & Co.; Mr. Parker, Osmun-Parker Mfg. Co.; Mr. Roth, Watson, Newell Co.; Mr. Miller, Shoemaker, Pickering & Co.; L. F. Clark, W. F. Cory & Bro.; W. J. Lane, Geoffroy & Co.; F. J. Wildes, the Barbour Silver Co.

**W. H. SCHWARTZ & CO.**  
MANUFACTURERS OF FINE  
**JEWELRY**  
AND  
NOVELTIES  
IN GOLD AND SILVER.  
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Newark, N. J.

**WOOD & HUGHES,**  
STERLING SILVERWARE MANUFACTURERS  
New York Agents for the Derby Silver Co  
**FINE QUADRUPLE PLATED WARE.**  
No. 24 JOHN STREET, NEW YORK.  
206 Kearney Street, San Francisco, Cal.  
HASKELL & MUEGGE, Agents.

**CAMPBELL-METOALF SILVER CO.**  
SILVERSMITHS,



ALL GOODS 925/1000 FINE.  
Factory, Providence, R. I. Offices, New York and San Francisco.



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COLUMBUS BLDG.



1004

14-k.



1090

0 Size.



1006

SOLID GOLD ORNAMENTATION.



1151



1002

14-k.



1000



1152



1005



1106

0 Size.



1105



1001

THE MOST ATTRACTIVE AND BEST SELLING GOODS YOU CAN HANDLE.





VOL. XXXV.

CHICAGO, WEDNESDAY, OCT. 27, 1897.

NO. 13.

### Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.*

#### BUSINESS CONDITIONS.

F. H. Noble & Co. say: "Business is all right. Sales are keeping up in photo frames, and good orders are coming from jobbers for N solder. This latter has become a staple, and sells in dull times as well as in busy months."

B. F. Norris, Alister & Co.: "Business is very good, indeed. We are doing more than double what we did in September last year, and have more than doubled on August. It is all we can do now to keep from working our whole force nights. As it is we are obliged to do more or less night work."

"We are having a splendid Fall business," says Mr. Livermore, of the Middletown Plate Co., "which is largely caused by our having produced this Fall by far the most artistic line of wares in the history of the house. We are well satisfied with this Fall's trade."

Messrs. Holly and Patterson, Towle Mfg. Co. spent the week profitably in St. Louis.

E. H. Wheeler, Cedar Springs, Mich., was last week here buying goods for his father, W. H. Wheeler.

Miss Spencer, of John Spencer & Daughter, Edgerton, Wis., was last week in town visiting the family of C. K. Landon.

W. J. Keating is to close out his business at Watertown, and contemplates starting up in some good sized town further east.

E. M. Anderson, manager for A. Anderson, Pensacola, Fla., made purchases here last week. Mr. Anderson is a regular buyer in the Chicago market.

Morris Eisenstadt, of the Eisenstadt Mfg. Co., St. Louis, Mo., was in Chicago the guest of R. A. Kettle, of the American Waltham Watch Co.

McKee & Schunck, Celina, O., have dissolved partnership. Mr. Schunck has completed a course in optics and engraving here and will shortly open a new store in Celina.

The marriage of Miss Agnes R. Berg, daughter of Mr. and Mrs. Morris H. Berg, of Hyman, Berg & Co., and Joseph A. Landauer, Milwaukee, will take place on Nov. 9 at 6 o'clock P. M. at the Lexington.

Hyman, Berg & Co. the past week have exhibited in their State St. windows the prize cups to be given at the coming horse show. There are 11 of them, one of the

finest of which is donated by Hyman, Berg & Co.

"I found things in splendid shape on my return," remarked Louis Manheimer. "I was glad to get home, and assure you there is only one country and one people—and that is America. Never felt better in my life and will be right in line for an active Fall campaign."

L. P. Biller, representing Heintz Bros., reports the best business he has ever had. Mr. Biller is just in from Illinois, Kentucky, Indiana and St. Louis and finds things in good shape all through those sections. Kentucky was troubled some with drought; St. Louis trade was fine and Illinois excellent.

The Fowler Cycle Co. have failed, their liabilities being estimated at \$215,000. An assignment was made Oct. 23, and the Chicago Title and Trust Co. are the assignees. President F. M. Sproehle places the assets at \$350,000 to \$375,000 in merchandise, factory plant, and outstanding accounts. It is estimated by the officials of the firm that from \$125,000 to \$150,000 "instalment" accounts are outstanding.

John Spencer & Daughter, Edgerton, Wis., have had \$800 tied up by the failure of the Bank of Edgerton. This was the proceeds of several years' work at the bench by Miss Spencer herself. The firm pay spot cash for all goods, own their stock clear, and will be only slightly inconvenienced. They are highly regarded here and their friends will be sorry to hear of their temporary misfortune.

These were among the buyers here last week, whom Chicago jobbers like to see: J. W. Spence, Racine, Wis.; Charles Ham, Frankfort, Ind.; A. T. Scattergood, Sturgis, Mich.; J. W. Neasham, Ottumwa, Ia.; W. G. Blish, Niles, Mich.; E. H. Wheeler, Cedar Springs, Mich.; A. McHenry, White Sulphur Springs, Mont.; N. C. Weger, Stillwater, Minn.; Ed. Bradshaw, Wooster, O.; Dr. N. C. Evans, Mount Horeb, Wis.; L. Sheridan, St. Charles, Minn.; P. H. Clarke, Rensselaer, Ind.; H. E. Gragg, Lowell, Ind.; B. Bicknell, La Moille, Ill.; W. S. Still, Delavan, Ill.; J. S. Brewer, Knoxville, Ill.; H. Maiman, Wauconda, Ill.; W. S. Parker, Prairie City, Ia.; E. M. Anderson, Pensacola, Fla.; W. H. Bullard, St. Paul, Minn.; H. F. Bodine, Billings, Mont.

### Cincinnati.

Andy Aman, Dayton, O., was in town last week looking over the new goods.

N. H. Jepson, Washington, Ind., has been in Cincinnati buying new fixtures for his store, which he is remodeling.

Lewis Frantz, New Orleans, La., was the guest of Jacob Dorst during a short stay in Cincinnati on his way east to buy goods.

Nearly all the heads of houses are on the road this week: A. G. Schwab, D. Schroder, L. Gutman, Messrs. Bene and Lindenberg, Jos. Mehmert, D. Jacobs and others.

The Wadsworth Watch Case Co., at Newport, have now a full complement of men at work, and are able to meet their orders promptly. The cry is now for the solid gold ornamented cases for gift sales.

F. W. Cramer, for the past quarter of a century with the old Duhme house, and for the past several years head of the silver department, has severed his connection with the new corporation and gone with Frank Herschede.

A meeting of the Cincinnati Wholesale Jewelers' Association will be held on the first Tuesday of November. The president, Harry Walton, will announce some new propositions to be considered. The association will probably co-operate with the Business League in furthering the interests of Cincinnati.

There are premature rumors of a mammoth auction for the holidays. This rumor is being received with trepidation and anxiety by the retail people. It is said on good authority that four leading auctioneers will handle the sale in two departments and the stock is of one of the biggest stores in Cincinnati. On inquiry among the large houses the report could not be substantiated. For the past three years auctions have been the bane of the retail jewelers during this season.

B. L. Huley, Monett, Mo., has given a chattel mortgage for \$212.

Harry Martin, Kahoka, Mo., has given a trust deed on real estate for \$400.

Hollenbeck & Son, Marion, Ia., have dissolved, the senior member retiring.

In a fire in Tully, N. Y., the stock of Stanley W. Gallinger was nearly all saved.



**Minneapolis and St. Paul.**

Mrs. C. Wold, St. Paul, died Oct. 18.

Chas. E. Stillwel, Waukon, Ia. has built a new store.

Paul Parrel, Turtle Lake, Wis., has gone out of the jewelry business.

E. E. Fairchild, Kassan, Minn., is selling out his stock at auction.

O. G. Hulberg, Duluth, Minn., was married to Miss Ida Haling on Oct. 13.

F. F. Bigelow contemplates going into the retail business in Richmond, Wis.

Moritz Albrecht, St. Paul, has removed from 225 E. 7th St. to the ground floor of the Baltimore building, corner 7th and Jackson Sts.

The stock of J. M. Geist, deceased, Duluth, Minn., was sold at administrator's sale to Emil Geist and John B. Erd, St. Paul. The business will be continued.

Out-of-town jewelers visiting the Twin Cities the past week were: W. W. Winchester, Amery, Wis.; W. Spielman, Shakopee, Minn.; F. A. Austin, Cannon Falls, Minn.; W. T. Thorsen, Decorah, Ia.; Sol. Davidson, Young America, Minn.; A. L. Mealey, Delano, Minn.

**Detroit.**

W. J. Ingram, general engraver, has started a store at 204 Woodward Ave.

Oakley D. Howland, of Smith, Sturgeon & Co., was last week married, and is in the east on his honeymoon.

The new peddlers' law in Detroit which raised the license from \$5 to \$25 has been declared unconstitutional.

Charles Morrison, jeweler and formerly buyer for F. G. Smith, Sons & Co., lies in Harper Hospital very low. He is not expected to live.

James A. Wins, Saginaw, sold jewelry on the streets of Ann Arbor, Mich., and was sent to jail for 10 days in lieu of a fine of \$10. He paid no license.

The following Michigan country buyers were in the city last week: William J. Till, Columbiaville; A. E. Glaspie, Oxford; J. H. Munn, Oxford; L. Von Gunten, Tillsonbury, Ont.

Repairs are being made on the second floor of Wright, Kay & Co.'s store, the damage being caused by the recent great fire. The stock has been moved down stairs. The insurance companies have settled with the firm.

The American Reminder Co. were last week incorporated here with a capital stock of \$10,000. The company will manufacture, sell and lease "special clocks and apparatus." The incorporators are John T. Holmes, George A. Beaton and Herschel H. Hatch.

James Dubois was arrested, charged with disposing of a \$100 gold watch bought on the instalment plan. He pawned it three days after the purchase for \$25. The contract which he signed was printed, while the law says that such a contract must be in writing. That is his contention, and he may get off. Decision has been withheld.

**Cleveland.**

Walter J. King, of the Julius King Optical Co., with his wife, spent a few days here last week visiting relatives.

Allen Leonard, formerly of Buffalo, N.Y., has opened an office at 8 Euclid Ave., where he does general designing and engraving.

D. F. Sullivan, Rockford, Ill. spent a few days here last week. Mr. Sullivan was several years ago an employe of Sigler Bros.

W. B. Wagner, representative of the Sigler Bros. Co. in the northwest, reports that he finds business 100 per cent. better this year than last.

P. A. Hoeret, formerly with Henry Borsch & Co., Chicago, has opened a store at 140 Euclid Ave., where he shows a complete line of optical goods.

Julius J. Jaskulek, Portland, Ore., spent a few days in Cleveland last week. Mr. Jaskulek has been in attendance at the horological school in La Porte, Ind.

E. R. Kant, who formerly conducted a jewelry store on Pearl St., is now connected with Green Bros., New York. He called on Cleveland houses a few days ago.

Gilbert Sigler, son of L. M. Sigler, of Sigler Bros. Co., was married last week to Miss Martin. The groom has for several years been associated with his father in the management of the business.

**F. P. D'ARCY,**  
Jewelers' Auctioneer, 3547 Prairie Ave.  
Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.  
Terms Reasonable, Best of References.  
Write for particulars.

**JOHN F. TURNER,**  
Jewelers' Auctioneer,  
103 STATE ST., CHICAGO, ILL.

Write for Particulars.

Two Medals from World's Fair. Australian Opals a Specialty  
ESTABLISHED 1869.

**Frederick J. Essig, Lapidist,**  
and Importer and Cutter of  
Precious and Imitation Stones.  
8th Floor, Silversmiths' Bldg.  
131-137 WABASH AVE., - - CHICAGO

**GORDON & MORRISON CO.**  
WHOLESALE WATCHES, JEWELRY  
AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mailed free on application.

178 and 180 E. Madison St., CHICAGO, ILL.

**GENEVA OPTICAL CO.,** 69 Washington St.,  
CHICAGO.

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.

**Canterbury**



**STERLING SILVER  
TABLE WARE.**

**TOWLE**

MANUFACTURING  
COMPANY,

CHICAGO, 149-153 STATE STREET.

JELLY KNIFE.  
NEWBURYPORT, MASS.



### Kansas City.

The travelers for Woodstock, Hoefer & Co., namely, D. B. Ward, H. F. Wells and J. M. Scott, have left on their Fall trips.

The out-of-town buyers here last week were: Elmer Fry, Belleville, Kan.; H. W. Nunamaker, Ellsworth, Kan.; M. Robertson, Blackwell, I. T.; W. D. Gould, Great Bend, Kan.; R. D. Worrell, Mexico, Mo.

The Edwards & Sloane Jewelry Co. have just completed one of the handsomest jewels ever made in the city for the Degree of Honor. The design is a red enamel heart encircled with diamonds and pearls, and surmounted by the Degree of Honor emblems.

Orrin Ford, the colored porter who systematically robbed J. R. Mercer's jewelry sale of about \$300 worth of jewelry while he was a trusted employe there, was last week rearrested just as he was leaving the county jail, after serving a sentence of 30 days on one charge. As none of his stealings amounted to more than \$30 at any one time a charge of grand larceny could not be placed against him. Each theft has been enumerated in a separate charge, and as soon as he has finished one sentence he will be rearrested until all the warrants have been served.

### Indianapolis.

The Ross J. Haselton Co., Kokomo, Ind., are redecorating and improving their store room.

The store of N. H. Judson, Washington, Ind., has been handsomely remodeled and refitted.

Lewis Jones is carrying on the business of his brother, Thomas Jones, who recently died at Madison, Ind.

Geo. S. Drake, Pendleton, Ind.; John W. Vest, Greenwood, Ind., and A. Meissen, Cicero, Ind., were in the city last week.

C. E. Burns, employed by jewelers Gribben & Gray, N. Illinois St., last week took his wife on a fishing trip to Broad Ripple Park, about eight miles from Indianapolis. Growing tired of fishing Mrs. Burns went mussel hunting. Finding an unusually large mussel, she broke it open and found near the mouth a pearl weighing  $6\frac{1}{4}$  karats. It is brightly polished at the top, but the under side is dimmed by a scale. Mrs. Burns has already been offered \$50 for her find.

### Pacific Northwest.

R. A. Morse, Seattle, Wash., has secured the release of chattel mortgage for \$42.

A suit for \$235 for rent has been brought against the Seattle Jewelry Mfg. Co., Seattle, Wash.

John J. Walker, Nelson, B. C., was married recently to Miss Martha Heppner, at Spokane, Wash.

L. L. Burns, New Whatcom, Wash., has returned home after taking a post-graduate course in optics at San Francisco, and has enlarged his stock of optical instruments.

John S. Jepson was in Portland, Ore., October 19, representing Riker Bros., Newark, N. J. He was on his way to Puget Sound, having come up through California.

An auction sale of jewelry and silverware is being held by the Pacific Jewelry and Optical Co., Portland, Ore., the firm intending to devote their entire attention to their optical business.

On the first day of last March the G. Heitkemper Jewelry Co., Portland, Ore., placed in their show window a Girard-Perregaux Geneva gold watch of the highest grade, offering it for sale for \$500, the price being reduced \$1 a day until sold. Last week a St. Louis man bought the watch for \$270 and has secured a rare bargain.

### Louisville.

W. C. Kendrick left for New York last Monday to purchase Fall goods.

Mrs. Rosa Letzler, wife of Theodore Letzler, jeweler, 534 Market St., died last Thursday at the family residence, 2223 Magazine St.

Mrs. C. P. Barnes, whose place of business is at 5th and Market Sts., was in Nashville last week attending the General Federation of Women's Clubs, of which she is secretary and treasurer.

A Warwick vase of solid silver and bronze is attracting attention in a 4th St. jeweler's window. It was won in England in 1859 by Richard Ten Broeck, was offered in the great Stallion Stakes in 1879 and won by "Irish King." It is valued at \$1,500, and is for sale by the owner.

Last Saturday was the last day of the auction at Geo. Wolf's jewelry store. The parties concerned are very well satisfied with the sales. Mr. Rieger, the manager, said there was some talk of a stock com-

pany buying the rest of the goods, but he could not tell yet just what would be done. There is a large part of the stock unsold.

### St. Louis.

Among out-of-town jewelers here last week were: Frank Ricketts, Charleston, Ill.; S. W. Hurst, Tipton, Mo.

Articles of incorporation were filed on the 18th inst. by the J. H. McCoy Jewelry Co.; capital stock \$5,000, divided into 50 shares of \$100 each. Jas. H. Townsend has 45 shares, Wm. Ehlers and John C. McCoy two shares each and J. D. Ober one share.

Mrs. Frederick W. Drosten, wife of the jeweler at 619 Olive St., was robbed a few days ago of her pocketbook by two young, embryo highwaymen, Eugene Dougherty and Leslie Lynds. The former is only 12 years of age; the latter 11. The robbery occurred in a thickly settled district of the city at 4 o'clock P. M. Mrs. Drosten had alighted from a street car and was walking to her residence, a short distance away, when the two lads suddenly accosted her. One pointed a loaded revolver at her, and the other snatched her pocketbook, which she was carrying in her hand.

### Pacific Coast Notes.

H. D. Botfield has opened a repair shop in Polo Alto, Cal.

A. S. Withrell has moved from Centerville to San Leandro, Cal.

Mr. Norman, Santa Cruz, has opened a repair shop at Ventura, Cal.

R. G. Hugenin, of Chicago, has purchased the business of N. Johnston, Santa Clara, Cal.

The marriage is announced of Ed Gerson, Los Angeles, Cal., and Miss Lehman, Lompoc, on Oct. 20th.

Lou Burger, formerly of Los Angeles, Cal., has moved to Portland, Ore., where he will open up an optical establishment.

Mr. Whiteley, Los Angeles, Cal., has returned from his European trip and is making extensive improvements in his store.

Charles N. Ackerman, who was one of the victims of a recent stage robbery, has returned to Petaluma, Cal., from the hospital at Nelon, and is rapidly recovering. He will return to his business at Angel's Camp as soon as he is strong enough.

The business of Frederick Preusser, Milwaukee, Wis., who recently died, is closed.

# BUY BARROWS' CHAINS

### Trade Gossip.

A remarkably attractive line is that of Sawyer & Fahr, 93 and 95 Green St., Newark, N. J., consisting of brooches, scarf pins, links and charms with either four leaf clovers or forget-me-nots framed within crystals. The goods are made in 14k. gold, the flowers being natural, and are artistic in design and finish.

The Fall lines of Arthur R. Geoffroy, 548-550 W. 23d St., New York, are creditable productions from every point of view. The lines include vases, candlesticks, trays, bonbon dishes and a variety of small pieces such as puff boxes, jewel cases, pin cushions, etc. The goods in design, workmanship and finish evince superior taste and originality.

The new Fall lines of men's jewelry produced by James A. Flomerfeldt & Co., 1 and 3 Union Sq., New York, are more extensive and more attractive than any lines previously shown by this concern. The lines include many new designs in jeweled and enameled link buttons, studs and pins and silk fobs. The concern's assortments of studs and pins are as popular as ever.

The new collar button, "Imperial," made by Bippart & Co., manufacturing jewelers, Newark, N. J., combines many points of excellence. Its head is made to turn on a pivot, which, with the aid of a spring arrangement, enables the wearer to have the button in proper position when inserting it into or removing it from the button hole. Bippart & Co. have applied for a patent.

The Standard Cut Glass Co., 545 to 549 W. 22d St., New York, have recently placed upon the market six new patterns, embracing both elaborate and simple designs. They are showing complete lines in these patterns. The company's latest production is cut glass with a "velvet finish polish," or, in other words, with a polish that gives to the glass a soft, velvety gloss. The company's other patterns are selling well, and the company report generally good business.

Reports of an exceedingly satisfactory state of business emanate from the office of J. S. O'Connor, manufacturer of cut glass, Hawley, Pa. The firm's cutting shops are working from 7 o'clock A. M. to 9 o'clock P. M., and a material increase of the staff of glass workers is planned. Three of the firm's patterns, "Improved 400," "Special No. 1" and "Caprice" are particularly successful. Mr. O'Connor has

now ready for immediate shipment a large stock of vases, among which jewelers will find many interesting and desirable pieces.

Eaton & Glover, 111 Nassau St., New York, have just issued an illustrated descriptive catalogue of their well known and deservedly successful engraving machine known as the "Eaton-Engle." The first page of the catalogue is devoted to a reprint of an article commenting upon the merits of the machine, which appeared in THE CIRCULAR of Aug. 4, 1897. Then follow explanatory and descriptive matter and illustrations of the machine, showing the manner in which it is operated, as well as specimens of its work. The catalogue is a book well worth writing for.

The chief feature of the "Best Lever Collar Button," made by Champenois & Co., 50 Walnut St., Newark, N. J., and ad-

vertised in this issue of THE CIRCULAR, is the fact that its post and back are made in one piece. Hence the button possesses unusual strength and durability. Moreover, the button is devoid of steel springs that are likely to get out of order and is easily repaired when broken.

Frank J. Kida, arrested in Woodstock, Ill., for the burglary of the jewelry store of Pollard & Whackman, at Oregon, Wis., was sentenced to a year in the State prison at Madison, Wis.

George W. Collis, Pasadena, Cal., has been appointed official watch inspector of the Pasadena and Los Angeles electric road. Every conductor and motorman on the road calls upon Mr. Collis twice a year and has his watch carefully regulated and inspected.

## Don't Get Caught in the Flood

*of cheap goods now being advertised so freely under the head of "bargains" — Not a cleaner, handsomer stock of Watch Cases in existence than ours. In stock—every grade of movement the Waltham Watch Co. makes, and plenty of them.*

*Selection Packages If Desired...*



## Avery & Brown,

No. 68 Nassau Street, - New York.

## MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland.

21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

### CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

# SPLITS AND REPEATERS

A SPECIALTY.

# SOLD BY ALL JOBBERS



# Merit.



And there lived once upon a time a man who was not rich, but who wanted to acquire riches in a hurry. So he went into business and sold cheap articles, poorly made, and charged a great profit. And for a time all went well. But, at last, people discovered his dishonesty and they bought of him no more, and he went to the poor house. And another man there was, who, too wanted to acquire wealth. So he set about and went into business and sold meritorious goods, well made, and charged but little profit. And in course of time all the people went to his store and bought of him only, and he grew rich and happy.

And that last man's policy is OUR POLICY to a "T."

## Fahys Honest 14k. Gold Cases

are meritorious articles, because we recognize the wisdom of making meritorious goods and no others, and put as much, if not more gold in them than any other cases now in the market contain, and sell them at reasonable prices.

Have you seen our new line of cases—these solid gold bow and joint goods, hand engraved?

Look for this Trade Mark in case



### JOSEPH FAHYS & CO.

**Established 1857.**

FAHYS BUILDING,

NEW YORK.

# Style.



Often times a man goes to a tailor and pays \$30 for a suit of clothes, only to discover next day that a friend of his bought one for \$20 which fits and looks a great deal better. The fact is, that his friend's suit has "style" about it, while his own has not.

The same thing applies to Watch Cases. Take two cases of equal value, and the one may be a delightful sort of watch to carry, while the other is clumsy, ungainly and ungraceful. One thing that we have always prided ourselves on is, that

## Fahys Honest 14k. Gold Cases

are not only meritorious goods, but they are also stylish.

There is that "peculiar something" to them which invariably appeals to the man who "knows a good thing when he sees it." We have an experience of over forty years in making watch cases. We know precisely the way to make a watch case look graceful and stylish, both as to shape and ornamentation.

Forty years of our business life has been devoted to developing this method, namely: to produce stylish watch cases. Judging from the testimonials which we receive constantly from the trade, we are inclined to believe that we have pretty nearly succeeded. Don't you think so?

Have you seen our new line of cases—these solid gold bow and joint goods, hand engraved?

Look for this Trade Mark in case



### JOSEPH FAHYS & CO.

**Established 1857.**

**FAHYS BUILDING,**

**NEW YORK.**



## Gun Metal Goods

In the finest black finish, made in various articles as

**KNIVES, PENCILS, PURSES, CHAINS, Etc.**

*Fancy Silver Jewelry,  
Silverware in the Old Dutch Style,  
Enamelled Articles,  
Bric-a-Brac.*

**MARTIN MAYER, - MAINZ, GERMANY.**

FACTORIES:

Mainz and Pforzheim, Germany, and Florence, Italy.

## KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER  
**THIMBLES**

ESTABLISHED 1832.

**M&D**

TRADE-MARK.

And the improved

**Automatic Eye-Glass Reel.**



Pat'd Nov. 20, '94

SEND FOR  
CATALOGUE C.



No. 149

37 MAIDEN LANE, NEW YORK.

## Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

### Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from \$7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.



### Connecticut.

L. V. B. Hubbard, Shelton, has completed the moving of his stock from his old stand to his new store on Coram Ave.

N. Rosenthal, Norwich, returned from New York last week, having purchased a large addition to his stock of diamonds and watches.

Jeweler Henry Kohn and wife, Hartford, returned last Tuesday from Europe on *Kaiser Wilhelm der Grosse*. They were abroad three months.

The Kirby Meigs Watch Co., of New Haven, have been organized in that city with a capital of \$500, divided into 20 shares of the par value of \$25 each.

Col. W. J. Leavenworth, Wallingford, has been elected president of the Wallingford Choral Union, the most notable musical organization ever formed there, and F. A. Wallace and C. H. Tibbits are members of the society's board of governors.

The veteran Winsted jeweler, Samuel S. Newton, has just been appointed by the selectmen an assessor. Mr. Newton was a member of the board of assessors for 20 consecutive years up to 1895, when he was obliged to retire on account of injuries received in a runaway.

### New Bedford, Mass.

C. E. Woodworth will enlarge his business facilities by moving into the store next north of his present one on Purchase St.

William L. Kelley is enlarging his workroom by the extension of his watchmakers' window and the addition of an extra repairer. Interior arrangements of the store will give him double his old room.

The works of the New Bedford Paper Co., situated next to the works of the Pairpoint Mfg. Co., were burned flat a few days ago. The works were engaged in the manufacture of the Morgan non-corrosive silver wrapping paper and cone paper, and were so pressed for orders that for the past year or more the factory has been running day and night. The loss was about \$20,000; the insurance \$12,000. The company were a corporation allied with the Pairpoint Co. and practically under the same management, but the latter company are not involved in the fire. The factory will be replaced as soon as possible.



# Superb Lines of Original Novelties!

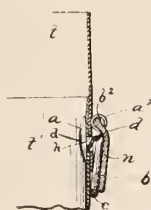
**BACHRACH & FREEDMAN, SILVERSMITHS,**

**1 & 3 Union Square, NEW YORK.**

## The Latest Patents.

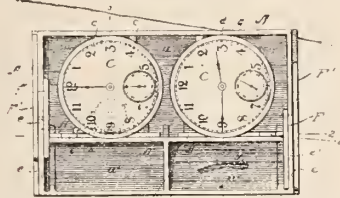
ISSUE OF OCT. 19, 1897.

**591,978. COMBINED COLLAR-BUTTON AND TIE-RETAINER.** JOHN W. KNAUSE, Providence, R. I. Filed Oct. 26, 1896. Serial No. 610,016. (No model.)



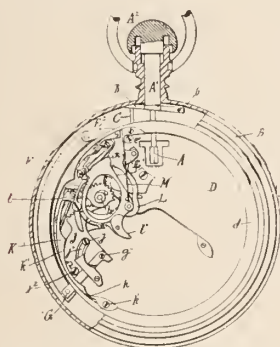
The combined collar-button and tie retainer A hereinbefore described, the same comprising the back member a, the thin elongated front member b adapted to pass through the buttonhole, a flat interposed flexible connection d secured to and uniting said front and back members, and having the upper end of said front piece b reduced in width and bent to form a hook adapted to receive the upper edge of a necktie.

**591,985. TIMING DEVICE FOR HOMING PIGEONS.** THOMAS D. MARTINEZ-CARDEZA, Philadelphia, Pa. Filed Dec 15, 1896. Serial No. 615,774. (No model.)



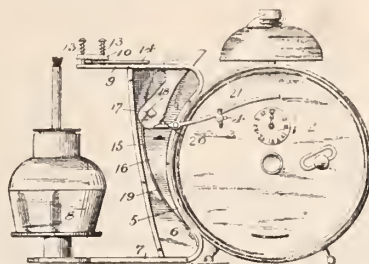
The combination of the box, a compartment therein having an opening extending through the wall of the box for the introduction of a band or tag, a slide or gate for closing said opening, a timing device within the box, and a slide adapted to control the timing device and to lock the slide or gate after the latter has been moved to the closed position.

**592,032. REPEATING WATCH.** RODMAN WANAMAKER, Paris, France. Filed Jan. 28, 1897. Serial No. 621,007. (No model.)



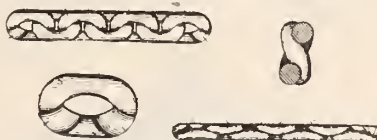
In repeating watches, the combination of the crown A<sup>2</sup>, having a sleeve A<sup>1</sup>, engaged on a square portion of the stem A, with a rocking lever B<sup>1</sup>, acting upon a pin C, pivotally connected to the one arm of a bell crank lever E<sup>1</sup> E<sup>2</sup>, the rocking movements of which are transmitted by means of an external curved rod F to a lever G, pivoted to the pivot g, of the usual rack J, and bearing against a screw or projection j<sup>2</sup>, fixed to the said rack J, causing the said rack J to be rocked with the said lever G, when the pin C is depressed by the action of the crown A<sup>2</sup>.

**592,173. TIME LAMPLIGHTER.** DILLEN ROGERS, SR., and DILLEN ROGERS, JR., Madisonville, Tenn. Filed May 8, 1897. Serial No. 635,695. (No model.)



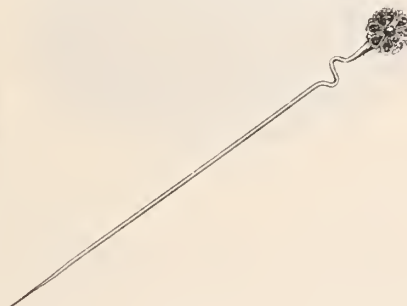
In an attachment for alarm clocks, the combination with the frame, the shelf, the pivoted hammer, the spring secured to the frame and bearing against the lower end thereof, and the pivoted trigger of the pins secured to said shelf, the movable serrated plate through which said pins pass, and the coiled springs.

**DESIGN 27,731. ORNAMENTAL CHAIN.** SIDNEY O. BIGNEY, Attleborough, Mass. Filed



Jan. 19, 1897. Serial No. 619,808. Term of patent 7 years.

**DESIGN 27,735. HAT-PIN.** CARL J. HOLMGREN and ERIK J. YOUNGQUIST, Minneapolis, Minn.



Filed Jan. 9, 1897. Serial No. 618,654. Term of patent 14 years.

**DESIGN 27,736. HANDLE FOR BUTTON HOOKS.** FERDINAND THIELKE, Brooklyn



N. Y. Filed Aug. 24, 1897. Serial No. 649,399. Term of patent 3 1/2 years.

**TRADEMARK 30,687. SPECTACLES AND EYE-GLASSES.** AMERICAN OPTICAL CO., Southbridge, Mass. Filed Sept. 17, 1897.

## ALUMNIC

*Essential feature.*—The word "ALUMNICO." Used since Sept. 1, 1890.

**TRADEMARK 30 688. WATCHES.** BENJ. ALLEN & Co., Chicago, Ill. Filed Sept. 15, 1897.

SOLAR WATCH CO.

1865

CHICAGO, ILLS.

*Essential feature.*—The words and abbreviation

"SOLAR WATCH CO.," the numerals "1865," and the word and abbreviation "CHICAGO, ILLS." Used since September 1, 1897.

**TRADEMARK 30,689. WATCHES.** BENJ. ALLEN & Co., Chicago, Ill. Filed Sept. 19, 1897.

## SOLAR

*Essential feature.*—The word "SOLAR." Used since Sept. 1, 1897.

**TRADEMARK 30,690. ORNAMENTED SILVER WARE.** HOWARD STERLING CO., Providence, R. I. Filed Aug. 30, 1897.

1776

*Essential feature.*—The numerals "1776." Used since Jan. 1, 1897.

**TRADEMARK 30,691. SILVER-PLATED FLAT WARE.** R. WALLACE & SONS MFG. CO., Wallingford, Conn. Filed Aug. 28, 1897.

1835

## R. WALLACE

*Essential feature.*—The figures "1835," and the letter and word "R. WALLACE." Used since Aug. 1, 1897.

## Springfield, Mass.

L. S. Stowe has given a handsome golf trophy to the Country Club in the shape of a silver cup engraved with the figure of a golfer in the act of putting a ball, and with the words, "Stowe Prize." The trophy is to be contested for twice a year and is to be the property of the golfer winning it three times.

J. E. Howe has purchased the stock and fixtures of John C. Manning and hereafter the jewelry store will be run under the title of Howe & Co. Mr. Howe was formerly with the Columbus Watch Co., but for the past year has been employed by Mr. Manning. He is backed by E. C. Wilson, a capitalist of this city.

## Syracuse.

E. Gilbert Lathrop, of Becker & Lathrop, was in New York last week.

Dell Ouder Kirk, Baldwinsville, and J. S. Willard, Newark Valley, were in town last week.

The New York State Association of Opticians held their regular meeting at the St. Cloud last Wednesday evening. There was a large attendance and an interesting paper on "Myopia" was read by George M. Babbitt.

Damage carefully estimated at \$25,000 was done by a fire which broke out in the business part of Tully at 12.10 o'clock last Tuesday morning. Jeweler Stanley Gallingier was among the sufferers, his store being burned out, although he managed to save nearly all his stock.

## SAWYER &amp; FAHR.

NEWARK, N. J.

Have the call on the new brooches, scarf pins, links and charms, all in 14 Kt. gold, with either four leaf clover or forget-me-nots (natural flowers) which are the very latest novelties for the holiday trade.



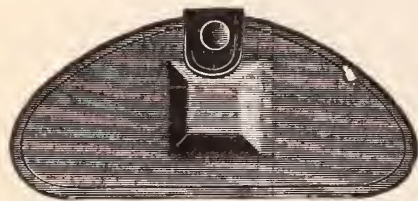
## A "Perfect Title"

is an essential factor to every article that you buy. It matters not whether it be Real Estate, Stock of Merchandise or Optical Goods—All Gold Filled Goods manufactured by us are plainly

## Stamped B. S. O. on the goods themselves

and this **cannot** be erased by **time** or **wear**. Tags are soon lost. But this stamp will always be before you. **Accept** no "**Just as good**" for they are **Wanting** in the **Essential Factor**. In these times of depression the enquiry for these goods continues to grow, and sales continue to increase. These Gold Filled Optical Goods are warranted to give entire satisfaction to the wearer. And it is the **only line in the market bearing the stamp of the manufacturer**.

**BAY STATE OPTICAL CO., ATTLEBORO, MASS.**



**KOENEN'S IMPROVED SHELL CASE FOR OFFSET EYEGLASSES.**

Made in Steel and Aluminum, being the lightest, strongest and best case made. Covered with the finest grade of leather.

Manufactured and Patented by

**A. KOENEN & BRO., 81 Nassau St., N. Y.**

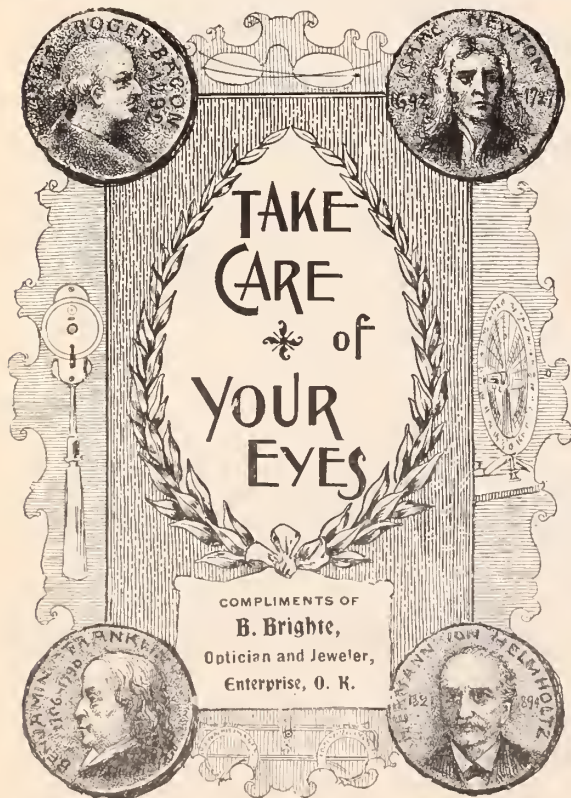
SOLD BY JOBBING TRADE.



**IN TWO SIZES. THIN AND STRONG.**

## To Increase Your Optical Trade.

The accompanying cut shows the cover of an interesting and instructive booklet, designed to advertise the optical department of retail jewelers. It is neatly printed on calendered paper, and is bound in a heavy, colored, antique paper cover.



**YOUR CARD ON FRONT COVER  
YOUR ADV. ON BACK COVER.**

This book is not intended to teach the public any part of the optical science but to show the danger of neglecting the eye and the necessity of consulting a skilled optician.

**SEND FOR SAMPLE COPY  
AND PRICES.**

These booklets are sold at a price that will enable the retailer to distribute them widely among his customers and the public generally and they will undoubtedly prove the most profitable means of advertising an optical department. Exclusive right will be given for cities and towns.

**Jewelers' Circular Pub. Co.,**

**189 BROADWAY, N. Y.**

## Workshop Notes.

**Gold Balance.**—Gold balances are preferable to steel. It is true steel has the advantage of being less affected by alterations of temperature, but, on the other hand, gold is cleaner than steel and is not liable to rust nor to be magnetized.

**Remontoire.**—Those who read German and French will in their horological literature often come across the word "remontoire." Originally it meant a spring or other device which is wound by a clock and discharged at regular intervals. The function of a remontoire is generally either to impart impulse to the pendulum or to cause the hands of the clock to jump through certain spaces. Though this word comes from the French it is not now used in that language, except in the sense of a stem winder.

**Non-Oxidizer.**—A good non-oxidizer to preserve the gold or silver color in hard-soldering, is prepared as follows: Mix 4 parts ochre and one part boracic acid in boiling water, and let the mixture boil for one hour. When about to hard solder, the mixture is, like a paint, applied at all the places to be heated, except where the solder is to run, as the mixture would prevent this. In order to protect silver, cover with a camel's hair brush a strong solution of boracic acid, and let it dry, seeing that nothing is covered at the places where the solder is to run. Boracic acid, dissolved and mixed with pulverized lime, and used in the first specified manner, makes a better "anti-oxidizer." Still another way is by mixing ordinary borax with very fine charcoal dust in water to form a gelatinous mass.

### Calculating a Lever Watch Train.

The fourth wheel turning 60 times for one turn of the center wheel, the numbers of teeth in center and third wheels multiplied together must be 60 times the product obtained by multiplying together the teeth of third and fourth pinions. For example, to take the seconds train most in use for lever watches having third and fourth pinions of 8, we should have  $8 \times 8 = 64$ , and  $64 \times 60 = 3,840$ . Any two numbers which, when multiplied together, make 3,840 would be suitable for the center and third wheels. But, unless some special numbers are desired the calculation need not be carried further, because it is evident the two numbers we already have (64 and 60) will answer the condition. The escape wheel having 15 teeth turns once for every 30 vibrations of the balance, and with the train of 16,200 we have  $16,200 \div 30 = 540$  turns per hour for the escape pinion. As the fourth wheel turns 60 times an hour, the number for fourth wheel and escape pinion must be in the same ratio as 540 and 60, that is  $(540 \div 60 = 9)$  as 9 to 1. An 18,000 train is calculated in similar manner; the escape pinion has 6 leaves; first wheel, 80 with pinion of 10; second wheel, 64, pinion 8; third wheel, 60, pinion 8; fourth wheel, 60, pinion 8; fifth wheel, 48, pinion 6.



# OPTICAL DEPARTMENT.

## A Decision of Much Interest to Opticians.

A suit that has been followed with interest by opticians generally came up for trial Thursday in the United States Circuit Court, at New York. The action was brought by Jos. J. Mackeown, optician, 24 E. 42d St., against Dr. Frank Van Fleet, an oculist of New York, to recover \$40,000 damages for malicious libel. The action arose out of a speech made by Dr. Van Fleet before the County Medical Society in which he attacked Mr. Mackeown, for an advertisement published in the *Medical Register*. The speech was reported in several of the daily papers. The advertisement in question was as follows:

**MACKEOWN'S**  
**Eyesight Testing Rooms for Spectacles,**  
**No. 24 East 42d St., New York.**

Headache and neuralgia often proceed from latent defects of eyesight, and especially in cases of muscular asthenopia, if present, these defects are detected by our method of testing. Proper glasses give permanent relief. A physician can have a report on the sight of any patient he desires.

In the address complained of attacking this advertisement at a meeting held in the Academy of Medicine, 17 W. 43d St., April 22, 1895, Dr. Van Fleet used the alleged libelous language: "I have been told of the case of a man, a druggist, who died of Bright's disease. He told me he had seen this advertisement in our journal, and, thinking it had our endorsement, had his eyes treated for this trouble. I hold that the advertisement was the means of hastening his death at least. It is not right that we physicians, who are restricted by law as to our practice, should countenance and aid others not restricted by law in encroaching upon our practice to the detriment of ourselves and our patients. A man who says he can do all things this man says he can, can do more than any physician, and he is a quack. The medical journals are overrun with these meretricious advertisements, I am sorry to say, but I want our own to be free from them. It seems to me that when a person not a physician advertises to cure headache, nervousness, sore eyes, neuralgia and other things by putting on glasses, then he violates the law as a quack. Such advertisements should be withdrawn from the *Medical Register*. If there is no legal right to withdraw them then there is a moral right. The whole country is teeming with such quackery, and, what is worst of all, when such advertisements appear in a medical journal, and especially in our own publication, it appears to have our endorsement. I move that the *Medical Register* be instructed to withdraw the advertisement."

This speech, the plaintiff claims, was made maliciously and with knowledge that

reporters were present from various New York papers and that it would be published. Through Dr. Van Fleet's attack and the publication of the speech, Mr. Mackeown claimed his reputation and business had been greatly damaged and asked \$40,000 for his injuries.

Dr Van Fleet, in his answer, admitted the language referred to, but denied it was actuated by any malice, and also claimed that he was unaware that there were reporters present. He contended that the advertisement was calculated to do injury to the public and used the language referred to when he, in good faith, sought to induce the County Medical Society to drop it from their publication. He also set up as a defense the plea that the language was used in a privileged communication.

The action came up for trial Thursday before Judge Wallace, of the United States Circuit Court, and a jury. T. Channon Press, counsel for Mr. Mackeown, introduced among his witnesses, the plaintiff (who testified from his records that he had never advised or treated the druggist referred to by Dr. Van Fleet); Mr. Moran, a reporter of the *New York Sun*; Dr. Lewis, the editor of the *Medical Register*; Dr. R. H. Knowles, Chas F. Prentice and A. Jay Cross. The defendant's witnesses were Doctors A. H. Smith, Van Fleet, D. B. St. John Roosa and Langden Carter Gray, president of the County Medical Society.

The principal question of fact on which testimony was introduced was whether the advertisement was true or misleading, and at the end of the testimony Judge Wallace announced that, in his opinion, the advertisement contained well established facts that were known and accepted, and he would so charge the jury. The case, however, did not go to the jury's consideration, as the Judge, in determining a motion for the direction of a verdict, decided that the communication of Dr. Van Fleet to the Medical Society was privileged, and that it was addressed to a body interested in it and before whom it was properly brought. He also said there was no malice shown, as by the evidence of the defendant and his witnesses they believed it was misleading, and, therefore, he had in good faith brought it before the society. The Judge then directed a verdict for the defendant.

T. Channon Press, counsel for Mackeown, told a CIRCULAR reporter that they would undoubtedly appeal from this decision.

John W. Sanborn's address at the last meeting of the New England Association of Opticians, on the use of prisms in the treatment of muscular errors, was one of the most instructive and interesting talks that has been given before the association.

## A Comprehensive Optician's Library.

THERE have been of late so many queries from various sources asking what works of authority should be recommended for an optician's library that the writer deems it desirable to name those works that would form a nucleus of an optometrician's outfit and give him, as it were, the working tools wherewith he may toil successfully in his craft. An optometrician in making his choice of books should keep in mind three classes, or rather three distinct kinds of books, from which to make his selections: First, those which pertain to the subject of refraction of the eye; second, those books which have for their object the treatment of lenses and frames and workshop notes generally; third, those books referring to diseases and operations of the eye, or works on ophthalmology.

The ophthalmologist's library: 1, Refraction; 2. Workshop Notes; 3. Ophthalmology.

First. Refraction of the Eye: There are quite a number of books of authority upon this subject, and in their order of merit we write the following: (a) "Refraction of the Eye," by Gustave Hartridge, M. D.; (b) "Valk's Lectures upon Refraction," by Francis Valk, M. D.; (c) "Tiffany's Anomalies," by Flavel M. Tiffany; (d) "Refraction," by Dr. Claiborne; (f) "Refraction," by Dr. Morton.

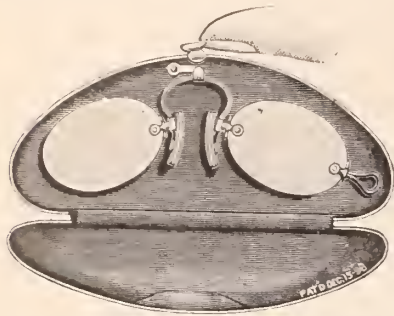
Second. Workshop Notes: This branch of the optometrician's outfit is not neglected, and although there are not many works extant, still it is a pleasure to recommend the three books which stand to-day unrivaled in their several departments: (a) "Workshop Notes for Opticians," by Wm. Bohne; (b) "Spectacles," by Dr. Phillips; (c) "Prisms," by M. Maddox.

Third. Ophthalmology: In this realm there is practically no end of books, and it might be said of all that they are reliable as to authority and much good can be obtained from any one or all of them, but as it is our object to direct the mind of the optometrician only we will give the names of a few superb works of authority, which will give the largest amount of benefit; and in giving these names we reverse the order as to importance and value and state the names of plain, simple works first. We do this in order to lead the mind of the optometrician from the simplest statements of principles up to the grandest works ever written upon the subject: (a) "Diseases of the Eye," by Hamell & Bell; (b) "Ophthalmology," by Nettleship; (c) "Ophthalmology," by Fuchs.

In addition to the books already given we call attention as a side line, but none the less important, to the following dictionaries and charts: Webster's "Unabridged Dictionary;" Gould's "Medical Dictionary;" Hirschfeld's "Anatomical Charts;" Schmidt's "Anatomy of the Head and Neck."

R. H. KNOWLES, M. D.





### The Patent Feather-Weight Eyeglass Case.

This case is made with a Framework of Tempered Steel, lined with black velvet, covered with the finest leather, and closed with a neat and practical clasp, with an inside hanger for the eye glass to keep it in place. The construction is such that it will hold the highest offset guards without injury, and thoroughly protects the eye glass from being broken. It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,

PATENTEES AND MAKERS,

15 Maiden Lane, - - - New York City.

## DR. KNOWLES' PRIVATE ♦♦♦ COURSE IN Optometry.

Special Rates in the Correspondence Department.

For Terms and Important Particulars write to R. H. KNOWLES, M. D.  
106 East 23d St., New York.

## A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

## Optical Department.

### Chicago University Receives the Great Yerkes Telescope.

WILLIAMS BAY, Wis., Oct. 21.—Charles T. Yerkes' gift of an astronomical observatory is now in the possession of the University of Chicago. Shortly after noon today Mr. Yerkes gave to President William R. Harper the keys of the building which contains the Yerkes telescope. The ceremonies covered two hours. Mr. Yerkes himself presented the gift, valued at \$350,000. Seven hundred persons were present.

The observatory has now the greatest refracting telescope in the world. Its lens is 42 inches in diameter. The observatory is 80 miles from Chicago, and in the forests on Lake Geneva.

### Aluminium Field Glasses for the War Department.

WASHINGTON, D. C., Oct. 21.—The War Department, through the Signal Office, is inviting sealed proposals until Nov. 18, for furnishing 50 aluminium field glasses. Specifications and blank forms of proposals can be obtained upon application to A. W. Greely, Chief Signal Officer.

### Optical Notes.

The *Little Review of Practical Knowledge*, of Paris, France, asserts that ophthalmia is increasingly frequent among bicyclists, and contends that it is engendered by the dust and impurities raised by the wheel. The journal designates the affliction as "cyclist's eye," and recommends washing the eyes with a solution of boric acid and warm water before and after riding.

During October the following students have been taking a course in optometry un-

der the direction of R. H. Knowles, M. D., 106 E. 23d St., New York; H. F. Andrews, Strasburg, Pa.; K. Lucian Thomas, 107 E. 23d St., New York; H. E. Wade, Gainesville, Fla.; J. G. Egon, Athens, Tex.; Robert Mendelsohn, Amsterdam, N. Y.; Chas. F. Bahnson, Farmington, N. C.; C. C. Lapoint, Glen's Falls, N. Y.; G. Carl Richards, Norwood, N. Y.; Thos. Cadwell, Koslyn, Wash.; Chas. Haynes, Frankfort, N. Y.

The E. Kirstein's Sons Co., Rochester, N. Y., have applied for a patent to cover an improved stud screw lock, which they have christened "Star." In this device, the head of the screw, instead of being round, is shaped like a star having eight points, thus permitting a fine adjustment, while the locking device is simply a small plate having two short prongs which are folded down so as to engage with the points of the star, thus absolutely preventing the screw from turning. The lock is scarcely noticeable when properly attached.

A Portland optician has been displaying a spectacle lens of remarkable thickness. In the center it was about average thickness, but at the sides the thickness was at least three-eighths of an inch. An old lady came into the store and requested that glasses of this great thickness be made for her, but was told that she'd better not have them made so thick, for if she did there would be danger of the powerful glasses detaching the crystalline lens of her eye, causing, of course, total blindness. She said the oculist whom she had consulted had also warned her of this possible result; but she said: "I can see nothing without them, and could not be worse off, and I will take the risk." The glasses were made of the required thickness of lens, and so far, after five or six years, no ill-effect has resulted from wearing them daily, and the lady has had great satisfaction in their use. —Bangor, Me., *Commercial*.

## CONVINCE YOURSELF. Examine P. O. FRAMES

critically. The only line showing mechanical improvements. The recognized standard of reliability.

### PROVIDENCE OPTICAL CO.'S

Seamless Gold Filled Spectacle,  
Eyeglass and Frameless Mountings.



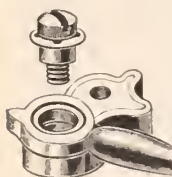
Finished better and will wear equal to gold.  
Will always satisfy your customer.  
Stiffest and strongest filled frames on the market.  
All have our patented end pieces.  
Only line of frames where the temples will not become loose after wearing

Every frame stamped P. O. Co.

Send for card showing method of manufacture, free.

## PROVIDENCE OPTICAL CO.,

7 BEVERLY STREET, - - - PROVIDENCE, R. I.



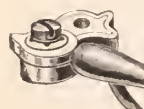
Notice cup spring under head of screw. Guaranteed to prevent from wearing loose.

**Simple.**



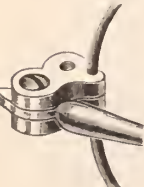
To change lens, remove one screw, which does not disturb temple.

**Small.**



Patent applied for.

**Strong.**



Can remove temple without disturbing lens.

**Neat.**

**Compact**

# DEPARTMENT OF ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

## PART XLVIII.

PITTSBURGH, Pa., Oct. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

I herewith enclose you some blotters, which are one of my latest advertisements, and if you consider the ad. worthy your advice and criticism on retail jewelers' advertising, I would be pleased to have you reproduce it in the above department.

I am, yours very truly,

SAMUEL F. SIPE.

The Bear Jewelry Co., and which occupied in its original form 5½ inches, single column, is shown on this page.

The advertisement is a good one of its kind, and is calculated to sell a considerable quantity of silver novelties. The catch line is striking and the introductory para-

with pearls and fancy stones, and were of very pretty pattern. This advertisement of Mr. Mitchell's abides by all the established rules governing effective advertisement writing, in that it shows the goods themselves, describes them, and quotes low and attractive prices. An impressive



We reproduce, in about half size, the blotter which Mr. Sipe sends to us. We consider it a first class specimen of pictorial advertising, and the point it makes is apt to linger in the memory of the observer. It is profitable to the diamond importer to constantly repeat that he imports his diamonds direct from the diamond markets. We don't doubt that Mr. Sipe obtains his diamond goods direct from Amsterdam; and the picture here shown is calculated to stamp this fact upon the recipient's mind as strongly as any medium that can be conceived. As to the advertising by blotters, "that's another story." One thing certain about such blotters is that as they necessarily have hard backs so as to be adapted to fine printing, their value as blotters is to a great extent lost, and they do not remain very long on one's desk, for they are an annoyance rather than a benefit.

RICHMOND, Va., Oct. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:  
Enclosed please find ad. which we send to you for your criticism.

Yours respectfully,

THE BEAR JEWELRY CO.,

J. Reinheimer.

The advertisement sent by

graph logical. If the prices quoted are really as low as those quoted in the department stores' advertisements, this ad. should serve as an effective buffer against department store competition in this line. There is no doubt that silver novelties of the character advertised by the Bear Co. are becoming more and more a recognized part of the stock of a department store; it is, therefore, necessary that jewelers advertise such wares in the manner that the department stores do, and quote as low figures. The circumstance of price being equal in both cases, the public prefer to buy, undoubtedly, in a jewelry store, and any jeweler by judicious advertising can reap the benefit of this preference.

\*\*

OLNEYVILLE, R. I., Oct. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:  
Inclose an ad. which you may criticize, reprint or burn, as you think best.

Respectfully,

E. A. MITCHELL.

The advertisement that Mr. Mitchell sends occupied seven inches, single column, of the newspaper. The watch shown was a Dueber ladies' filled case watch of pretty design; while the rings were gemmed, evidently

feature of the ad. is the interpolation of the maxims:

"What Mitchell advertises to do he does."

"What Mitchell sells is good."

## Silver Novelties In Abundance.

That is what you will find at our store, and more there than any other store in Richmond. We make a SPECIALTY of that line, therefore, the more we have the cheaper we can sell.

Compare the following prices with those of any other store in the city.

Sterling Silver Hair Brushes, worth \$5.00.....	\$3.75
Sterling Silver Clothes Brushes, worth \$4.50.....	3.00
Sterling Silver Embroidery Scissors, worth \$1.50.....	1.00
Sterling Silver Tooth Brushes, worth \$1.25.....	.67
Sterling Silver Mounted Pocket-Books, worth \$1.00.....	.50
Sterling Silver Dumb-Bell Buttons, worth 50c.....	.25

The above is just to give you an idea of a few things which we have. Call and examine others.

**The Bear Jewelry Co.,**  
The Leading Broad-Street  
JEWELERS AND OPTICIANS

609 E. BROAD STREET.

Phone 143.

se 19-Su, Tu & F

"What Mitchell tells you you can rely upon."

We infer that Mr. Mitchell embodies these maxims in all his advertisements, for which we applaud him, because their constant repetition must affect the public mind in his favor. His announcement that he gives trading stamps opens up another subject which deserves deeper treatment than can be given to it here.

\*\*

Our useful contemporary, *Brains*, has the following to say regarding the advertising of a retail jeweler whose name is familiar to the entire trade by reason of the clever ads. he composes in reference to his business:

"Ever hear of Telluride, Col.? No doubt it is on some map of the Centennial State, but almost anybody who doesn't make a specialty of geography may be pardoned for confessing ignorance of its existence. Yet from this obscure town of Telluride comes a package of wonderfully good jewelry ads., which will, from time to time, turn up in the 'Examples of Good Advertising' columns of *Brains*. At the bottom of each of these ads. appears the name of Charles E. Rose, 'The Jeweler,' our old friend of El Reno, Territory of Oklahoma. You can't keep a good advertiser down. Wherever he may go, and however poor the facilities may be, he bobs up with good advertising matter and compels recognition and draws dollars to his counters.

CUT OF  
WATCH.

**\$7.00**

We have a few of these watches in ladies and gents, Hunting and Open Face, American movement, Five Year Filled Case that we bought before the advance in the price of watches, that we shall sell while they last for \$7.00.

What Mitchell advertises to do he does.

\$10.00 will buy a good Silver or Filled Case watch. \$12.50 will buy a Twenty Year Filled Case watch, Elgin, Waltham, or Hampden.

What Mitchell sells is good.

CUT OF  
RING.

CUT OF  
RING.

\$3.50

\$3.50.

If it is an Engagement or Wedding, Misses' Child's or Baby's ring you wish you can find it in our stock and be sure the price and quality are right.

What Mitchell tells you, you can rely upon.

**MITCHELL THE JEWELER,**  
19 1-2 Plainfield St.,  
OLNEYVILLE.

We give Trading Stamps on goods and repairing.



IF IT'S MADE IN FRENCH CHINA, WE HAVE IT.



Not Staples only, but Novelties especially designed for Fine Trade.

And all marked with the marks you know and your customers know.

HAVILAND & ABBOT. 29 Barclay Street, New York.

CFH  
GDM  
FRANCE



## The Standard Cut Glass Co.,



545-549 W. 22nd STREET, = = NEW YORK.

MANUFACTURERS OF

## RICH CUT GLASS,

ARE SHOWING NEW LINES OF

## TABLE WARE

WITH.....

## VELVET FINISH POLISH.

(Positively no Acid Polish.)



Sweetest in Tone. | **STELLA** | Best in Quality.

**A MUSIC BOX WITH A PIANO TONE**

Playing any number of tunes, with smooth metallic tune sheets. No pins or projections to break off. Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

**JACOT & SON,**

39 UNION SQUARE,  
NEW YORK.

DEPARTMENT A.





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

GREAT DISPLAY  
OF  
FINE REGULATORS.

**S**ELDOM, if ever, has a display of fine regulators been offered to jewelry buyers that has equaled in richness, in number and in variety the collection now shown at the rooms of Ferd. Bing & Co., 10 Washington Pl., New York. About 90 different styles are shown in gilt and crystal, gilt and enamel, onyx and crystal, onyx and enamel, gilt and porcelain, and other varieties of this season and in square, round, half round, elliptical and fancy shapes. All come with various styles of dials and in many sizes. Among other successful clock lines shown by this firm are the green onyx clocks and sets mounted with large gilt bronze figures. The side pieces are candelabra with green onyx bases.

NEW DECORATIONS  
IN  
ROYAL BONN WARE.

**A**N entirely new and beautiful decoration is to be seen in a line of Royal Bonn vases just opened by Glaenger Frères & Rheinboldt, 26 and 28 Washington Pl., New York. The decoration is in the style of Vienna ware with beautiful panels of heads or flowers. The body colors, red, yellow, turquoise, green and other hues, are ornamented with gilt. Another new line just opened is comprised of a collection of vases and jugs in what is termed Moorish amber glass. The pieces are extremely heavy and have the appearance of being cut out of a block of amber. They are ornamented in relief with figure decorations and are richly incrustated with gold.

NEW GOODS  
IN  
DRESDEN STYLE.

**L.** STRAUS & SONS have opened at their ware-rooms, 42-48 Warren St., New York, many new vases, epergnes and centerpieces decorated in Dresden style with raised flowers and cupid figures. Some of the new vases and flower holders are ornamented with sprays of white and pink lilacs and lace figures of

Dresden style, while in bonbon, nut dishes and fruit baskets are shown raised forget-me-nots and bird figures. A full line of small Dresden furniture and other cabinet ornaments is here to be found.

NEW DOMESTIC CLOCKS  
AND  
CLOCK SETS.

**S**OME striking shapes and decorations are to be seen in the new domestic china clocks and clock sets brought out by the F. Kroeber Clock Co., 360 Broadway, New York. New vase shaped clocks have been introduced in two or three styles and several decorations, and they are mounted in gilt. The side pieces are vases and candelabra of the same styles. There are also many small, new, popular priced china mantel clocks in various decorations and some large, rich clocks in French styles. Among the latest popular bronze clock sets are those mounted with a representation of the Statue of Liberty. The side pieces are bronze figures.

P. H. LEONARD'S  
LINES FOR  
THE JEWELRY TRADE.

**A**T the show rooms of P. H. Leonard, 76 Reade St., New York, are now placed on view the firm's recent importations, comprising some of the most artistic productions of various French, German and Bohemian potteries. Particularly handsome are the assortments of Limoges ware, with dainty gold and chromo decorations. In this ware the firm are showing complete lines, including dinner sets, ice cream sets, game and fish sets, chocolates, biscuit jars, etc., etc. A striking display consists of fine Royal Hanover and Teplitz ware, chiefly vases. Another attractive collection is the firm's line of Bohemian glass, in which also vases are predominant. Under the head of bric-à-brac, the firm have imported many pleasing pieces. THE RAMBLER.

Harry Stone's jewelry store, St. Joseph, Mich., was closed a few days ago by a constable, who seized the stock to satisfy the holders of chattel mortgages aggregating \$1,300. One of the mortgages for \$900 is held by his wife.

## Shells.

(Continued from Page 1.)

the excavation of a temple at Koptos, about thirty miles north of Thebes, where he discovered most interesting relics of another race of strangers who seem to have settled among the original inhabitants of Koptos, during the same period that the New Race was occupying the land on the opposite shore of the Nile. They were quite distinct from the New Race, and their carvings seem to prove that the use of metals was unknown to them.

Important fragments of three colossal statues of the god Min were found, from whose girdle hung a flap, possibly a pouch, engraved with emblems, among which, in each instance, are two pteroceras shells, upright, with the mouths turned to the right, every object being "indicated by hammering the outline as a slight hollow round the figures." This earliest representation of the pteroceras in art points to the probability of the sculptors and their race having come from the direction of the Red Sea.

From the merely savage or childish admiration of natural forms, it is interesting to observe the mind awakening and striving to grasp the idea of human design, and the first efforts to produce some original work, which shall not be dictated by dire necessity, but by an irresistible artistic impulse, which, as the heritage of centuries, shall become, with the aid of numberless inventors, workers and mediums, one of the highest arts.

And again, what material could be so easily "graven by art and man's device" as the firm shell with the softer limy secretion that covers it?

Thus we have examples of these first attempts at engraving in the British Museum from the islands of the Torres Straits, in two shields cut from cones worn by men when fighting, and an ornament fashioned from the side of a white cone (*Conus millepunctatus*), scratched at the wider upper end with a border of lines and crosses, such as would be suspended with other ornaments on the back of a girl of Mer Island during her engagement; and two white cowries, similarly engraved in lines and bands of geometrical patterns, and worn by men in the Admiralty Islands.





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## The Connoisseur.

(Continued from page 51.)

Even the Mincopies, the inhabitants of the Andaman islands, who are about the lowest in the scale of civilization, who have no pottery, but use shells to hold water, have the glimmering of an idea of design, for the ethnographical collection also contains a large smooth surfaced nautilus, pierced for suspension, and thickly painted, but not adorned, by lumpy lines following the contours of the shell in four directions. But far superior to these is a mother-of-pearl ornament, from the South Sea Islands, circular, and roughly cut by fret work in patterns within four bands round a center.

Next we perceive an immense advance in art, though it is many centuries since the designer laid aside his tools, which at last gave added beauty to an already exquisite form. In a case in the First Vase Room in the British Museum are preserved shells engraved with designs probably of Phoenician origin, and others from tombs of the same period at Kameiros, and five or six similar fragments from Naukratis. Besides one small valve of *Tridacna squamosa* (clam shell), another engraved fragment of the same, two small cowries, about an inch long, one worm-eaten and with a hole at the narrower end, the other still retaining most of its natural polish, and a scorpion shell (*Pteroceras truncatum*, Lamk.), of which all the enamel is worn away, leaving a creamy gray, porous surface, with a hole showing the inner convolutions, there is also a large specimen of half a *Tridacna squamosa* from Canino in Etruria, of which one of our sketches shows the character of the shell, and the other the engraving from above. [Page 1.] The enamel has gone with

age, and the tone is dirty, but the inner surface in engraved in lines, and beyond a border are involved representations of what seem to be wings and other objects, but the greatest curiosity is the thick hinge, which is carved as a head with hair, and a full view of a face with smiling archaic lips. Among the Assyrian antiquities is another, though injured, valve of *Tridacna squamosa*, also of Phoenician origin, but found among the ruins of Nimroud. The principal ornamentation is on the outer side of the shell, spreading from the head-carven hinge, in the form of two outstretched wings, and in the center is a circular radiating pattern, with a seated human figure, one of which is bearded, on either side, and below all is a lotus flower border. Similar fragments were discovered by Sir A. H. Layard in the great mound of Wurka in Southern Mesopotamia. Our attention is now arrested by the delicate cameos of the Renaissance. For these, conch shells are the usual medium, and the most favored varieties are the Black Helmet (*Cassis tuberosa*), the Queen Conch (*Cassis madagascariensis*), the Fountain-shell of the West Indies (*Strombus gigas*), the Bull's Mouth (*Cassis rufa*), and the Horned Helmet (*Cassis cornuta*).

The really charming art of shell-cameo cutting, unto which one could attain with far greater facility than to that of engraving stone cameos, has become so degraded that it is now of but little repute, from the fact that the generality of the cutters of the nineteenth century were mere craftsmen instead of designers, who worked for small wages, and whose only ambition was to turn out a great number of copies of some reproduction of an antique design, each successive one losing in all probability

something of the grace of the original. There was a colony of these men in Paris, but, lacking patronage during the siege, they were dispersed, and their productions deservedly went out of fashion, except with Italian peasant women.

The designer of the "St. George and the Dragon," for the reverse of the English gold sovereign, Benedetto Pistrucci, who died in 1855, was of Roman origin, and the most celebrated modern cameo engraver.

The Gold Room at the British Museum contains two historical cameos dating from the sixteenth century, both deserving notice owing to their unusual treatment. One is a three-quarter view of the head and shoulders of a bearded man. Case F also contains besides eleven carvings, one of which is an intaglio, in pearl shell, which often affords considerable depth of material, nine other cameos, of which the most interesting are an oval representing "Ganymede feeding the Eagle," another of the head of a youth facing that of Diana; one of Italian workmanship of about A. D. 1500, bearing the original owner's name, "P. Colin," in the silver mount, the subject being "Hercules killing Cacus," on a dark bluish background, which is neither highly polished nor quite smooth; a delicate little oblong work with a neat white border of about the same date, of which the subject is a hooded man in mediaeval costume, hurrying along with a long handled spade in his left and a horn and trumpet in his right hand, on a gray background, the color and tone being produced by leaving a film of white over the colored ground; another of similar treatment, but broken, of a three-quarter length portrait of a man, and lastly, but of importance, a large surface conch covered with an Italian sixteenth century design of "Hercules killing the Nemean lion." Modern Italian cameo cutters frequently cover the whole or a great part of a Black Helmet with figures probably derived from Greek or Roman mythology, which, though good in technique, are nevertheless quite repulsive from a sculptor's point of view, on account of the numerous and nearly inevitable contortions that occur owing to the natural bosses in the shell, which prevent the proper planes from being kept, proving that the cutter should always have a thorough training as a modeler. Our sketch of the specimen in question shows it to be an excellent example of skill in the choice of subject, and of the arrangement of it on the irregular surface.


(To be continued.)

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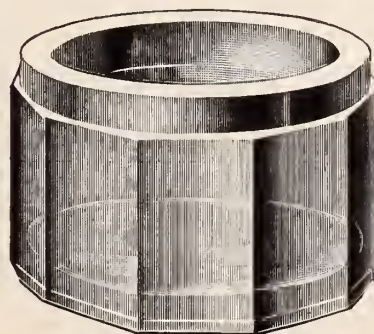
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